State of Flori



## Public Service Commission

-M-E-M-O-R-A-N-D-U-M-

DATE: November 13, 1996

TO: Tom Williams, Division of Communications

FROM: Sonja Jones, Division of Auditing and Financial Analysis 545

RE: Docket No. 961178-TX, GE Capital Communication Services Corporation, d/b/a GE Exchange, d/b/a GE Residential Communications, d/b/a GE Commercial Shopping

Network, and d/b/a GE Capital Commercial Direct, Financial Analysis for Certificate

Application for Alternative Local Exchange Telecommunications Service

Section 364.337 (1), Florida Statutes, requires the following:

The commission shall grant a certificate of authority to provide alternative local exchange service upon a showing that the applicant has sufficient technical, financial, and managerial capability to provide such service in the geographic area proposed to be served.

Also Section 364.01 (3) and (4) states that:

(3) The Legislature finds that the competitive provision of telecommunications service, including local exchange telecommunications service, is in the public interest.

and

(4)(d) The Commission shall exercise its exclusive jurisdiction in order to: (d) Promote competition by encouraging new entrants into telecommunications markets . . .

Regarding the showing of financial capability, the Finance staff has analyzed the audited financial statements of General Electric Capital Corporation, the parent company of GE Capital Communication Services Corporation (GECC), for the period ending December 31, 1995. As the attached schedule shows, GECC has adequate liquidity and profitability but minimal ownership equity.

In this matter, GECC is asking for a certificate to provide alternative local exchange telecommunications service. Staff notes the limited nature of the application and that no customer provided funds appear to be at risk. For purposes of granting a certificate based on the financial information provided, the financial capability appears adequate.

The applicant attests to its financial capability to provide and maintain the proposed telecommunications service. The applicant notes that it is a wholly-owned subsidiary of General Electric Capital Corporation (GECC) which, in turn, is a wholly-owned subsidiary of General Electric Capital Services, Inc. (GECS). As a first-tier wholly-owned subsidiary of GECC and a second-tier wholly-owned subsidiary of GECS, the applicant has access to the financing and capital necessary to conduct telecommunications operations. The applicant will rely upon the financial resources of its parent companies, and no additional investment will be needed to offer the proposed services. Based on this showing, the applicant appears to meet the financial capability standard of Section 364.337, Florida Statutes.

cc: Division of Legal Services Division of Records and Reporting 12413-96

DOCKET NO. 961178-TX

GE CAPITAL COMMUNICATION SERVICES CORPORATION

d/b/a GE EXCHANGE, d/b/a GE RESIDENTIAL COMMUNICATIONS,

d/b/a GE COMMERCIAL SHOPPING NETWORK, and

d/b/a GE CAPITAL COMMERCIAL DIRECT

ALEC CERTIFICATE

FINANCIAL ANALYSIS

## FROM AUDITED FINANCIAL STATEMENTS (10-K) OF GENERAL ELECTRIC CAPITAL CORPORATION (PARENT COMPANY)

AS OF 12/31/95

CURRENT ASSETS \$127,987,000,000

CURRENT LIABILITIES 31,603,000,000

CURRENT RATIO 4.05

CASH 1,316,000,000

COMMON EQUITY 14,200,000,000

PREFERRED STOCK 2,000,000

TOTAL DEBT 107,755,000,000

TOTAL INVESTOR CAPITAL 121,957,000,000

COMMON EQUITY RATIO 12%

NET INCOME 2,261,000,000

RETURN ON EQUITY 16%