### FLORIDA PUBLIC SERVICE COMMISSION Capital Circle Office Center • 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0850

# MEMORANDUM

#### JANUARY 9, 1997

DIRECTOR, DIVISION OF RECORDS AND REPORTING (BAYO) TO:

FROM:

DIVISION OF AUDITING & FINANCIAL ANALYSIS (HACKNEY, MAUREY, WRIGHT) WHITE ANALYSIS (HACKNEY, DIVISION OF ELECTRIC & GAS (MILLS) DIVISION OF LEGAL SERVICES (V. JOHNSON)

DOCKET NO. 970023-GU - FLORIDA DIVISION OF CHESAPEAKE RE: UTILITIES CORPORATION - INVESTIGATION OF 1995 EARNINGS OF

FLORIDA DIVISION OF CHESAPEAKE UTILITIES CORPORATION

01/21/97 - REGULAR AGENDA - PROPOSED AGENCY ACTION -AGENDA:

INTERESTED PERSONS MAY PARTICIPATE

CRITICAL DATES: NONE

SPECIAL INSTRUCTIONS: S:\PSC\AFA\WP\970023.RCM

ATTACHMENTS 3 AND 4 NOT AVAILABLE

#### CASE BACKGROUND

In Order No. PSC-95-0160-FOF-GU, issued on February 6, 1995, the Commission approved the Florida Division of Chesapeake Utilities Corporation's (Chesapeake) proposal regarding the capping of its earnings for calendar years 1994 and 1995. The amount of overearnings for 1994, in Order No. PSC-95-1205-FOF-GU, issued on September 28, 1995, was determined to be \$62,360. These revenues were deferred until 1995, as stated in the first mentioned order. These revenues

The December 1995 Earnings Surveillance Report, filed on February 27, 1996, indicated that Chesapeake had overearned for 1995. Therefore, in accordance with the provisions of Order No. PSC-95-0160-FOF-GU, Staff audited the Surveillance Report to review the overearnings. On November 15, 1996, the Company filed a revised Earnings Surveillance Report which still indicated there were overearnings in 1995.

> DOCUMENT NUMBER-DATE 00261 JAN-95 FPSC-RECORDS/REPORTING

ALM

#### DISCUSSION OF ISSUES

ISSUE 1: What is the appropriate return on equity (ROE) for determining overearnings in 1995?

RECOMMENDATION: The appropriate ROE for determining overearnings in 1995 is 11.5%. (MAUREY)

STAFF ANALYSIS: In Order No. PSC-95-0160-FOF-GU issued on February 6, 1995, in Docket No. 950016-GU, the Commission accepted the Company's offer to cap 1994 earnings at an ROE of 12.0% and to cap 1995 earnings at an ROE of 12.0% plus or minus an adjustment based on the relative change in long-term interest rates. The order specified the adjustment was to be calculated by subtracting the average yield on 30-year Treasury bonds for the period October, November, and December, 1994, from the average yield on 30-year Treasury bonds for October, November, and December, 1995. The average yield for each three-month period was to be determined by averaging the applicable monthly averages as reported in the Moody's Bond Survey. In addition, the upward or downward adjustment resulting from this calculation, for purposes of determining the 1995 earnings cap, shall not exceed 50 basis points.

The average monthly yields on 30-year Treasury bonds as reported by Moody's were 7.93%, 8.07%, and 7.87% for the months of October, November, and December, 1994, respectively. The average monthly yields on 30-year Treasury bonds as reported in Moody's were 6.37%, 6.25%, and 6.06% for the months of October, November, and December, 1995, respectively. Subtracting the average for the three-month period in 1994 of 7.96% from the average for the three-month period in 1995 of 6.23% produces a spread of 173 basis points. Because the order limits the adjustment resulting from this calculation to a maximum of 50 basis points, the earnings cap for 1995 is 11.5%.

ISSUE 2: What is the amount of overearnings for 1995? RECOMMENDATION: The amount of overearnings for 1995 is \$229,678. (HACKNEY) STAFF ANALYSIS: According to the original Earnings Surveillance Report (ESR), filed on February 27, 1996, Chesapeake had an achieved Return on Equity (ROE) of 12.33%, compared to its 1995 earnings cap of 11.5%. However, after several discussions with Staff, the Company filed a revised 1995 Surveillance Report which reflects an achieved ROE of 12.49%. In addition to the adjustments the Company made on the original ESR, the Company made the following adjustments on the revised ESR: Adjustment 1: Self Insurance Reserve - As part of the Company's last rate case, Order No. 23166, Working Capital was adjusted to include the reserve set up by Chesapeake, to provide for the deductibles and other uncovered costs of its insurance, especially property and liability insurance. In the original ESR for calendar year 1995, this reserve account had not been adjusted for actual claims. The revised ESR has this adjustment, in the amount of \$37,472, and Staff considers this to be reasonable. Adjustment 2: Interest Payable - Since the Company is only a division of Chesapeake Utilities Corporation, it does not have any debt on its books; the debt is all on the consolidated books. Because of this, the original ESR did not include an amount for the accrued interest payable which the Company would have incurred on a stand-alone basis. The Company, in the revised FSR, reflected this accrual with an adjustment of \$102,304 which would be a reduction in Working Capital. Staff has reviewed the calculation of this adjustment and considers it reasonable. Adjustment 3: Flex Rate Liability - On the original ESR, the Company treated this as a deduction from Working Capital. Because this account accrues interest at the thirty day commercial paper rate and consists of an amount owed to customers, the liability should be considered as similar to Short Term Debt, and thus should be included in the Capital Structure. On the revised ESR, the Company did include this liability account in the Capital Structure. The amount of the adjustment is \$256,568. Staff considers this to be reasonable. Adjustment 4: Reserve for Refunds - This account includes the accrued amount of overearnings for 1994 and 1995. In the original ESR, the Company removed this from Working Capital, when it should have included it as a reduction to same. In the revised ESR, the Company included this in the Working Capital calculation, resulting in a reduction in Rate Base of \$131,180. Staff considers that the - 3 -

DOCKET NO. 970023-GU DATE: JANUARY 9, 1997

amount of the accrual reasonably reflects the estimated amount of excess earnings for 1995 and the actual amount determined for 1994.

Adjustment 5: Income Tax Accrual - In the original ESR, the Company did not reduce the tax accrual accounts for its portion of Chesapeake Utilities Corporation's total stand-alone quarterly tax payments thus overstating the accrual accounts. In the revised ESR the Company adjusted these accounts by the amount of \$700,055, which upon review Staff agrees is the proper amount.

Based on the above adjustments, the Company increased its NOI by \$2,973 due to the change in the interest synchronization adjustment. This is an appropriate adjustment.

Adjustment 6: Overrecovery of Purchased Gas Cost - In addition to the Company's adjustments, Staff recommends another adjustment which involves the Company's Unrecovered Purchased Gas Cost account. According to the 1995 ESR, the Company had an overrecovery of \$693,286 which it removed from Working Capital. The Company's current position is that it has shown diligent efforts to reduce PGA overrecoveries and that the factors which caused the overrecoveries were beyond the Company's control. Therefore, the Company believes that it should not be penalized for its overrecovered PGA balance and the appropriate treatment of the PGA balance should be as a component of Capital Structure with interest calculated at the average thirty(30) day commercial paper rate for the period and not as a reduction to Rate Base. Per the Company's request we have attached two letters regarding this issue.

The Commission's position on this issue, as decided in Docket No. 830012-EU (Tampa Electric Company), and more recently, in the latest City Gas rate case, Docket No. 960502-GU, has been that these overrecoveries should be treated as cost-free liabilities and should be used to reduce its working capital allowance. overrecoveries are not recognized in Working Capital, Rate Base is increased and the utility earns a return on the overrecovery. In other words, the ratepayer provides the interest on the overrecovery. By including overrecoveries as a reduction to Working Capital, a company will have an incentive to make its projections for the fuel cost recovery clause as accurate as possible and avoid such large overrecoveries. Also, the Company had opportunities to reduce overcollections during 1995. Staff recommends that the amount of the overrecovery, \$693,286, should be a reduction to Working Capital. This reduction in Working Capital results in a pro rata change in the Capital Structure. In addition, there would be a \$9,458 adjustment to decrease Net Operating Income for interest synchronization.

After all of the above adjustments were made, the 1995 thirteen month average Rate Base of the Company was \$15,016,701, with a Net Operating Income of \$1,529,607. The resulting Rate of Return is thus 10.14%, and using the adjusted Capital Structure, the Return on Equity is 13.27%, or 1.77% above the cap. The excess Net Operating Income for the calendar year 1995 is \$140,562, resulting in overearnings of \$229,678.

ISSUE 3: What should be the disposition of the 1994 and 1995 overearnings?

RECOMMENDATION: The overearnings for 1994 and 1995 should be credited to the Company's accumulated reserve for environmental clean-up costs. (HACKNEY, MILLS)

STAFF ANALYSIS: The Company is still in the process of evaluating the extent and cost of the environmental clean-up of a former gas manufacturing site. Because of this, it faces a potentially significant expense for this item. In a recent proposal to the Florida Department of Environmental Protection (FDEP), these costs were estimated to be between approximately \$475,000 and \$1.5 million.

In order to provide for this major expense, in Order No. PSC-95-0160-FOF-GU, the Commission allowed Chesapeake to retroactively resume in 1994 its \$71,114 annual accrual to its environmental clean-up reserve. The Commission further allowed the Company to offset the 1994 excess earnings against any of these costs incurred in 1995.

Even though Chesapeake did not incur a significant amount of these expenses in 1995, the probability of these expenses occurring in the near future still exists. Therefore, Staff recommends that the excess earnings for 1994 and 1995 be applied to the accumulated reserve for environmental costs, which is the treatment the Company proposed by letter dated March 27, 1996. The balance of this reserve account as of December 31, 1995, was \$64,181. If the reserve is credited with the amount of the overearnings for 1994 and 1995, the balance as of December 31, 1995 would be \$356,219. This amount is still significantly below that estimated for the total cost of this environmental clean-up.

ISSUE 4: Should this docket be closed?

RECOMMENDATION: Yes. This docket should be closed if no substantially affected person timely files a protest to the Commission's proposed agency action. (V. JOHNSON)

STAFF ANALYSIS: Pursuant to Rule 25-22.029 (4), F.A.C., any person whose interests are substantially affected by the Commission's proposed agency action may file a protest within 21 days of the issuance of the order. If no timely protest is filed, the docket should be closed.

# FLORIDA DIVISION OF CHESAPEAKE UTILITIES CORPORATION DOCKET NO. 970023-GU

ATTACHMENT 1 09-Jan-97

# CALCULATION OF 1995 EXCESS REVENUE

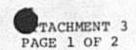
NET OPERATING INCOME PER REVISED ESR		\$1,539,065
Staff Adjustment #6;		
Interest Synchronization	(9,458)	
Total Adjustments	EMAIL .	(9,458)
Adjusted NOI		\$1,529,607
RATE BASE PER ESR		\$15,709,986
Staff Adjustment #6:		
Work. Cap Overrecovery of Purch. Gas Cost	(693,286)	
Total Adjustments		(693,286)
Adjusted Rate Base		\$15,016,700
ROR @ 11.50% ROE Maximum allowed NOI Achieved NOI Excess NOI NOI Multiplier	×	9.25% 1,389,045 1,529,607 140,562 1.634
TOTAL 1995 EXCESS REVENUE		\$229,679

FLORIDA DIVISION OF CHESAPEAKE UTILITIES CORPORATION, INC. DOCKET NO. 970023-GU

ATTACHMENT 2 09-Jan-97

1995 CAPITAL STRUCTURE

		STAFF			COST	WEIGHTED
	PER	SPECIFIC	STAFF	RATIO	RATE	COST
	ESR	ADJUSTMENTS	ADJUSTED	(%)	(%)	(%)
LONG TERM DEBT - IRB	668,269		668,269	4.45%	6.65%	0.30%
LONG TERM DEBT - OTHER	4,362,890	(247,780)	4,115,110	27.40%	8.63%	2.36%
SHORT TERM DEBT	1,000,882	(49,292)	951,590	6.34%	6.06%	0.38%
FLEX RATE LIABILITY	256,568		256,568	1,71%	6.02%	0.10%
CUSTOMER DEPOSITS	428,306	Rua III	428,306	2.85%	8.48%	0.24%
COMMON EQUITY	8,045,068	(396,213)	7,648,855	50.94%	11.50%	5.86%
INVESTMENT TAX CREDIT	418,860		418,860	2.79%	0.00%	0.00%
DEFERRED INCOME TAXES	529,143		529,143	3.52%	0.00%	0.00%
DEFERRED INCOME TAXES 109	(25,569)	A STATE OF THE STATE OF	(25,569)	-0.17%	0.00%	0.00%
REGULATORY ASSET/LIAB. 109	25,569		25,569	0.17%	0.00%	0.00%
TOTAL	15,709,986	(693,285)	15,016,701	CALLS SHOULD INC.	100.00%	9.25%





Delsion of Chesapside Utilities Corporation P.O. Box 960 Waster Haven, Florida 33882 (941) 293-2125

FINANCIAL ANALYSIS DE LA 107

Plant City, Epolds 2356s. (813: 725a) 363 Fas (813: 754-6183

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Winter Haven Office 1015 6th Source N.W. Winter Haven, Florida 33851 (941) 293-2125 Fas. (941) 294-3895

January 7, 1997

Mr. Dale Mailhot Florida Public Service Commission 2540 Shumard Oak Blvd. Tallahassee, FL 32399-0868

Dear Mr. Mailhot:

In response to a conversation with Laura Hackney, I am forwarding to you Chesapeake's official position with respect to the treatment of the PGA overrecovery in our 1995 surveillance report. We strongly believe that the PGA balance should be included as a component of capital structure with interest calculated at the average 30 day commercial paper rate for the period and not treated as a reduction to rate base for purposes of settling our 1995 overearnings. Support for our position was outlined in my letter dated November 25, 1996 (attached).

I understand that staff is concerned that Chesapeake has not attempted to refund its PGA overcollection out-of-cycle. As I have mentioned before, Chesapeake has not attempted to refund any PGA overrecovery out-of-cycle, primarily due to the uncertainty of the natural gas market. As you know, natural gas is the most volatile of the commodities traded on the market.

Chesapeake is flexing its PGA rate down monthly to our best estimate of the actual gas costs when they are lower than the approved cap. However, we do experience months when we are not able to charge the actual cost of gas and therefore undercollect. The underrecoveries would have a significant impact on the cost of gas in a future period if Chesapeake refunded overrecoveries out-of-cycle, possibly to the extent that Chesapeake's cost of gas would no longer be competitive with alternative fuels.

An example of unforeseen underrecoveries is presently occurring. Due to rising gas prices in November and December, Chesapeake has underecovered approximately \$440,000 in these two months. We are experiencing a similar situation in January 1997. Coupled with amortization of a prior period true-up, the balance in Chesapeake's PGA account will be reduced from an overrecovery of \$672,000 in

NATI TIAL GAS SERVICE TO

BARTOW HAINES CITY WINTER HAVEN MOUNTAIN LAKE LAKE ALFRED HICHEAND CITY WAVERLY MULHERRY AUBURNDALE EAGLE LAKE LAKE WALES DUNDET LAKE HAMILTON ST CLOUD PLANT CITY

ATTACHMENT 3 PAGE 2 OF 2

Mr. Dale Mailhot Page 2 January 7, 1997

October 1996 to an undercollection of approximately \$250,000 by the end of January 1997. Had Chesapeake previously refunded the overrecovery out-of-cycle, we would be faced with an underrecovery of \$922,000 near the end of a PGA cycle, which would increase our gas rate approximately 2.5 cents in the next cycle. Since the current period ends in March, there would not be sufficient time to request and receive approval for a mid-course correction that would allow us to bill a rate in excess of our existing approved cap.

We believe that Chesapeake makes every effort to reduce PGA overrecoveries and therefore, should not be penalized by having the PGA balance deducted from rate base. We also believe that due to the uncertainty of the gas market and the volatility of gas prices, a gas utility should not be forced to refund a PGA overrecovery out-of-cycle. The gas business is cyclical by nature and gas utilities should be allowed to offset underrecoveries in the winter with overrecoveries in the summer without penalty for earnings surveillance purposes.

We appreciate your consideration of our comments. We would also appreciate you attaching this memo and our November 25, 1996 memo to staff's recommendation for submission to the Commission. Thank-you for your cooperation.

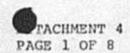
Sincerely, Que V. Wood

Anne V. Wood

Accounting and Rates Manager

Enclosures

cc: Tom Geoffroy Wayne Schiefelbein





District of Chesepeake Utilities Corporation P.O. Box 960 Whiter Hower, Florida 33882 941) 293-2125

Winter Haven Office 1015 seh Serest N.W. Wester Haven, Florida 33801 (941) 293-2125 Fan (941) 294-3095

November 25, 1996

Plant City Office 1514 N. Alexander St., Suite 107 Plant City, Floreta 33560 (813) 752-1363 Fax (513) 754-6183

Mr. Dale Mailhot Bureau Chief Florida Public Service Commission 2540 Shumard Oak Bivd. Tallahassee, FL 32399-0868

Dear Mr. Mailhot:

Attached please find the PGA analysis we spoke about on Friday. I have analyzed the account for the twelve months ended December 31, 1995. In summary, it appears the overrecoveries we have experienced are the result of several factors.

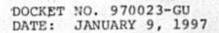
Let me begin by explaining the process Chesapeake goes through each month when setting PGA rates. As you know, we file for a PGA cap every January for the period April through March. This rate includes our projection of therm sales and cost of gas for the period plus a true-up factor for prior period over and underrecoveries.

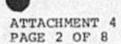
At the beginning of each month, Chesapeake estimates firm and interruptible sales for the month as well as the cost of gas for that month. If the estimated rates are less than the PGA approved cap, Chesapeake flexes the rate down to the estimated rates in order to avoid large overrecoveries and to allow us to be competitive with our large customers' alternative fuel sources. We file a flex down PGA filing with the Division of Electric and Gas at the beginning of each month. As you can see from the attached schedule, Chesapeake makes every effort to avoid overrecoveries. During the last 35 months, we have charged the cap only 7 times. In fact, in each of the 7 months we charged the cap we were estimating gas costs greater than cap and as a result we were estimating underrecoveries during those months. During 1995, Chesapeake flexed the PGA rate down in all twelve months.

Even with revised estimates at the beginning of each month, it is very possible to experience an overrecovery for the month. Chesapeake uses historical data combined with interviews of its large customers' management to forecast its load each month. To the extent that sales volumes increase from our first of the month estimate, Chesapeake may experience an increase in PGA revenues. One would also expect an

NATURAL GAS SERVICE TO

BARTOW HAIRES CITY WINTER HAVEN MOUNTAIN LAKE LAKE ALFRED HIGHLAND CITY WAVERLY MULBERRY
AUBURNDALE EAGLE LAKE LAKE WALES DUNDE LAKE HAME TON ST. CLOUD PLANT CITY





Mr. Dale Mailhot Page 2 November 25, 1996

increased cost of gas if sales volumes increase for the month. As you can see from the attached schedule, actual sales volumes exceeded our estimates for the period by approximately 6,160,000 therms. This difference is primarily the result of interruptible volumes in excess of what we projected. The increase in volumes resulted in increased PGA revenues of \$1,234,062. Cost of gas exceeded our estimates by \$685,747, equalling a net overrecovery for the period of \$548,315.

Two items which affect cost of gas but are not readily estimable in the first of the month forecast, and are therefore excluded, are cashout dollars and FGT revenue sharing. Cashout dollars result from balancing Chesapeake's distribution system with FGT and with our transportation customers. As delivery point operator on FGT, Chesapeake is financially responsible for all imbalances (the difference between gas scheduled for delivery and actual deliveries) between its distribution system and FGT. We settle those imbalances by either booking out with (and paying directly) another party on FGT's system or by cashing out those balances with FGT. During this period, we did both. Since our transportation customer imbalances are included in the system-wide imbalance, we have a cashout mechanism in our tariff for resolution of customer imbalances (Original Sheets Nos. 76 and 77). Our mechanism is designed to encourage transportation customers to stay within defined tolerances so as to avoid any negative operational impact on Chesapeake's distribution system. As a result, it is not uncommon for Chesapeake to recover more dollars from its customers than it actually had to pay to settle the monthly imbalance with FGT. All the dollars recovered from cashing out imbalances are appropriately debited/credited to the PGA. I have attached a schedule of our cashout dollars for the period, which resulted in a credit to the PGA of \$415,677.

FGT revenue sharing received for the period was \$72,645. FGT credits firm shippers monthly with a pro-rata share of revenue, when capacity on the pipeline is sufficient to allow interruptible transportation volumes to flow. As stated above, Chesapeake does not forecast this revenue at the beginning of the month, however, we do credit the dollars directly to the PGA.

ATTACHMENT 4 PAGE 3 OF 8

Mr. Dale Mailhot Page 3 November 25, 1996

In summary, Chesapeake's overrecovered PGA balance has resulted primarily from the increase in sales volumes to interruptible customers beyond our first of the month estimate and the dollars received from settling the pipeline imbalances with FGT, other parties, and our customers. Chesapeake lowered the PGA rate each month during 1995 in order to avoid large overrecoveries for the period based on the best information we had at the time.

We believe Chesapeake has shown diligent efforts to reduce PGA overrecoveries and that the factors which caused our overrecoveries are beyond our control. As a result, our position is that the PGA balance should be included as a component of capital structure with interest calculated at the average 30 day commercial paper rate for the period and not as a reduction to rate base for purposes of settling our 1995 overearnings with Staff. We do not believe that Chesapeake should be penalized for its overrecovered PGA balance. Please contact me if you have any questions regarding this analysis. Thank-you for the opportunity to address this issue.

Sincerely,

Anne V. Wood

Accounting and Rates Manager

ane V. Wood

cc: Wayne Schiefelbein Tom Geoffroy Steve Thompson CHESAPEAKE UTILITIES CORPORATION FLORIDA DIVISION PGA GAS RATES JANUARY 1994 THRU NOVEMBER 1996 Page 4 of 8

1994	FIRM BILLED PGA	APPROVED CAP
JANUARY	32.330	38,994
FEBRUARY	ME(38/994)	38.994
MARCH	38,994	38,994
APRIL	35.052	35.082
MAY	31,139	35.082
JUNE	27.503	35,082
JULY	21.947	35.082
AUGUST	22,135	35.082
SEPTEMBER	21,506	35.082
OCTOBER	28.890	35.082
NOVEMBER	24.412	35.082
DECEMBER	23,568	35.082
	FIRM	
	BILLED	APPROVED
1995	PGA	CAP
JANUARY	23.832	35.082
FEBRUARY	20.357	35.082
MARCH	29.061	35.082
APRIL	36.707	37.675
MAY	27.325 31.415	37.675 37.675
JULY	25.607	37.675
AUGUST	25.473	37.675
SEPTEMBER	24.310	37.675
OCTOBER	31.027	37.675
NOVEMBER	32,779	37,675
DECEMBER	34.771	37.675
	FIRM	
	BILLED	APPROVED
1996	PGA	CAP
JANUARY	37.675	37.675
FEBRUARY	30.664	37.675
MARCH	37,675	37.675
APRIL	35.159	35,159
MAY	29.058	35,159
JUNE	29.405	35.159
JULY	31.846	35.159
AUGUST	28.170	35,159

26.048

31.692

35,159

NUMBER OF MONTHS: 35 MONTHS AT CAP 7

SEPTEMBER

OCTOBER

NOVEMBER

35,159

35,159

35.159

DOCKET NO. 9700 GU DATE: JANUARY 1997

ANALYSIS OF PGA ACCOUNT DECEMBER 31, 1986															. 9
SCORPED IN MCS	DECH JAN PER MAR APR MAY AME ALLY AND SEPT.	MM.	2 P	SUA SET	MR 67	MAY AND SECOND	AUR.	AAA	200	1	10	NON .	DOCT NOW DECKN TOTALS	20 PM 10 PM	ANG
OVENCOLLECTIONS				1	146,815				208,047 118,548	115.00	200,704	308/418	208,418	86.675	
моемосилестома		(158,854)		(TIS,ATZ)		(01,480)							(144.834)	(448,883)	SALDES
MACHTUZ PRICR PO CVENUACER		(7.245)		עמיפט שמיפט נמימט שמימט שירט שירט שירט	(38,303)	(corns)	8,00	(MALIN)	(DE, SOL) (DE, SOL)	(merco)	לומרואל לומרואל	(tor'sc)	(m/m)		
TEMEST		3240		2,911 2,689		2,865	2,746	1,867	2772 2305 2746 2307 2348 3379 4382 4384 4381	1,579	4182	4.884	4381	40,684	
DONO BALANCE	723,043	722.00 952.204 990.853 472.81 801.815 531.87 521.638 991.120 770.945 941.595 1.115.602 903.79 891.379 832.89	590,553	477.581	801,815	533,917	551,767	821,428	691,120	770.042	941.505	1,115,662	875,376	838,376	823.339

O-BEAMPEACE UTILITIES CORPORATION PLONDA DEVISION ANALTES OF POA ACCOUNT DECEMBER 31, 1996	1		1		ì		1	1	. 1	8	1	8	TOTAL
DEPENDICE IN REVENUE ESTRANTE	33,603	12000	-	179,075	69,553	289'10		91,148	163,534	34,330	300,584	6	1,234,002
DEPENDACE IN COST OF GAS ESTANTE	190,457	(24,008)	CALCOS 298,605 13,200	13,380	101014	7278	(48,860	(114,790) 67,508	857.00	30,500	82,168	10,584	685.7
OVERVINCERCOLLECTION FOR PERCO	C158,866	32,683	PREMIS TRANS NEWS NEWS DEATH EAST COM TASH TOWNS OF THESE TOWNS OF THESE SECTION TOWNS OF THE PRESENT THESE SECTION TO THE PRESENT THESE TOWNS OF THE PRESENT THESE TOWNS OF THE PRESENT THESE TOWNS OF THE PRESENT THE PRESEN	105,215	CHAND	1001	6,236	208,047	115,540	205.784	208,416	044.836	648.3

27,194,448

TOTAL ACTUAL PRIM SALES TOTAL ACTUAL INTERN SALES TOTAL ACTUAL THERM SALES

21,714,730

TOTAL ESTIMATED FIRM SALES
TOTAL ESTIMATED INTERS SALES
TOTAL THEIRM SALES ESTIMATED

CHESAPEAVE UTLITES CORPORATION FLOREDA DIVISION ANALYSIS OF POA ACCOUNT DECEMBER 31, 1886		THE STATE											Populati
ESTRATED POA REVENUE	M	2	MAR	85	MAY	200	W	MA		150 48	NON	DEC TOTAL	TOTAL
FRM THERM GALES ESTRATE	1,842,480	1,789,100	1,278,980	1277,200	1,042,480 1,788,100 1,278,880 1,277,200 1,082,330	933,770	981,980	829,130		826,730 (,131,730 (,196,210 (,193,300 (4,800,410	1,196,210	1,002,500,1	4,000,4
TMES FRST OF THE MONTH POA RATE ESTMATE	0.23883	0.23663 0.20273 0.26814	0.25814	0.37365	037355 0,28149 0,32162	0.32162		0.28453 0.28531 0.25180 0.31781 0.33500 0.35455	025190	0.31781	0.33500	0.35455	
TOTAL ESTIMATED FIRM PGA REVENALE	428,355	259,650	358,525	477,088	388,525 477,089 299,035 300,158 228,108 244,648 235,710 359,888 400,385	300,158	228,106	244,546	238,710	259,866	400,386	596,314 4,305,181	4305.11
PATEROLPTINE THERM SALES ESTRARTE	1,787,240	1,675,840	1,808,730	1,112,500	מלקוקוב מתנאמבב מוקממנב ממנשוקו מקצובו מתנאונו מתנשמנו ממנשמב ממנהונו מתנהנו מתנהון מתנאמנו מאנהון מינוחן מינותן	000,572,1	2,000,200	1,900,450	1,315,700	1,788,200	2,000,750	2338,380	1,734,72
TAKES FREST OF THE MONTH POA RATE ESTIMATE	0.15314	0.14500	0.15019	0.17967	0.15214 0.14508 0.15019 0.17507 0.21535 0.21138	0.21136		021599 0.19272 0.22599 0.22958 0.33430	0.2250	0.72858	023620	0,380	
TOTAL ESTRATED INTERREPTIBLE PGA REVENCE	277,698	243,148	278,715	200,285	273,686 243,148 278,715 200,255 394,747 417,077 453,408 378,325 430,158	TIGTIA	453,408	379,342	207,238	400,100	400,778	857,011 4,483,748	44837
TOTAL ESTRATED COST OF GAS ( = REVENUE)	710,063	801,798	847.240	677,383	710,003 601,796 647,340 677,343 663,712 717,235 681,312 634,011 533,046 759,852 868,171 1,253,825 8,788,607	717,238	661.512	11075	2000	739,852	177,000	1,251,025	8,798.9
ACTUAL POA REVENUE	W	2	2	*	FEB MAR APR MAY AM	100	*	AL AUS SEP	9	100	OCT NOV DRG TOTAL	DBC	TOTAL
ACTUAL FROM THESIAN SALES	1,775 PM 1,845 RD 1,876 1,976 1,196 RD 275 875 RD 577 RD 578 RD 1,958 FELL 1,976 FELL 1,	1,840,605	1,507,848	23822	1,198,822	870,883	843,752	808,909	1,000,818	1,337,485	1,827,802	1,344,09	5,580,94
ACTUAL FIRM SALES REVENUE	403.679	403,879 379,309		445,980	429,520 445,989 265,885	290,287	224,573	200,735 201,625 201,635 401,197 597,844 408,700 4,267,235	170,025	407,197	587,894	458,709	4387
ACTUAL INTERNUTIBLE THERM SALES	2215,004 1,927,511 2,481,248 2,227,885 2,085,944 2,223,875 1,800,517 2,500,338 1,800,157 2,600,338 2,816,239 27,154,448	1,927,511	2,481,248	3277,885	2,080,944	2223,875	1,800,917	2,506,339	1,883,157	2,620,212	2,455,679	2,518,239	7,1844
ACTUAL INTERNUPTIBLE SALES REVENUE	332,732	273,919	385.384	371,158	84,242 271,119 265,244 371,158 681,177 46,351 472,01 472,175 42,254 919,175 47,255	440,327	374,970	413,522	47,805	558,002	842.558	704.403 5,259,585	8228
PLUS TRUE UP PROVISION REPUNCED THIS PERSON	726	726		724 3930	0.00	38,303 38,303 38,303	38,303	20,00	22	NAM CXM	20,30	N.M.	375,488
POA REVEAUE COLLECTED TO COVER COST OF GAS	745,858 810,473 602,433 605,458 710,335 770,817 638,846 715,350 776,179 1,006,162 1,166,755 1,002,475 10,002,989	610,473	802,433	859'858	760,336	778,917	638.546	715,780	716,179	1,006,182	1,100,725	1,202,475	6 200 01
ACTUAL LESS ESTIMATED POA REVENAE	33,603	8.875 155,195 178,075 69,353 61,562 (42,866) 61,246 183,134 246,330 300,984 61,360 1,334,062	155,183	179,075	69,353	61,662	(42,886)	91,249	163,134	245,330	300.564	61350	1,234.00

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ANALYZES OF POA ACCOUNT DECEMBER 31, 1996 ESTRIATED VE. ACTUAL COST OF GAS	3	AN TES MAN ANY ANY AND AND SEP OCT NOW ONC TOTAL	3	ş	1	5	*	9		8	ğ	9	TOTAL
ESTRANTED COST OF GAS	710,063	601,798 847,340	847340	617,343	802,717 287,000	22,717	601,512	COADAT STALES TRAINED SON, T. L. STALES R. TRAINED	33,045	758,867	171,000	1,253,625	8,788,807
ACTUAL COST OF DAS	900,510	600,510 ST7,790 915,845 880,543 TM,786 TA,510 632,546 500,213 600,633 798,418 915,739 9,454,529 9,454,524	915,845	690,543	794,798	734,510	632,546	509,213	600,633	799,418	901,339	1,347,409	1,64,00
DIFFERENCE IN ESTANTED VS. ACTUAL COST OF GAS. 190,457 GACOTI. 2985 11,290 101,014 7,275 (48,890 114,790 67,595 35,595 82,195 82	190.457	04.00m	268.805	13,280	101014	7275	148.98.0	(114.79m)	67.586	39.508	82.168	93.584	008.747

DOCKET NO. 9700 GU DATE: JANUARY 1997

Papelds

CHESAPEANE UTELTES COSPORATION FLORIDA DIVISION ANALYSIS OF CASHOUT DOLLARS IN POA DICEMBER 31, 1885

	144	110	MAR	APR	MAY	MAY AME AAY		AUG SEPT	1431	OCT NOV		DEC TOTALS	TOTALS
CASHOUT - CUC AND OTHERS	•	(11,298)	3,900	(02,50)	23,57	020,000	•	(98,125)	(1,708)	•	(ממישט	9	(174,000)
CABICUT - CUC AND FOT	0	8,149	0	0	0	0 10.379	10.376	(8,197)	0	0 (8,084)	(82,840)	7.39	1 (53,00m)
TOTAL CASHOUT ON POT	•	(5,149)	3,800	(00,500)	73,853	(25,854)	10,378	10,378 (101,322)	(1,70e) (9,064)	(9,084)	(98,847)	7,884	CL28,878
CASHCUT - CUC AND CUSTOMERS	(05,428)	(25,428) (80,879)	45,018	(81,235)	15,625		C80	32,500 (587) 3,330		(10,708)	(9,226) (10,708) 2,741	(ME MI)	(154,899)
NET (SURPLUS) OR DEFICIT FROM CASHOUTS (1)	00.00	05.00 mt18 40.518	40.518	C164.785	877.88	האו הפינה פורוש מל השנה העלות העלות העלות הפינה הפינה האו היונה הי	8779	627.9825	(10.94T)	CT8.770	405.90m	60.67	(415.677

CHESAPEAGE UTILITIES CONFORATION PLONED EMBECH ANALYSIS OF FOT REVENUE SHANDED IN POA DECEMBER 31, 1996 ALLY G.019 (11,045) MAY APR C10,9825 MAR C16,060 (11,285) 100 MAL REVENUE SHARING RECEIVED FROM PGT (1)

108

00T

CARTO

(4,924)

(1) Amounts shown in brackets are dollars credited to the PGA account