FLORIDA PUBLIC SERVICE COMMISSION Capital Circle Office Center • 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0850

MEMORANDUM

MARCH 20, 1997

TO: DIRECTOR, DIVISION OF RECORDS AND REPORTING (BAYO)

FROM: DIVISION OF LEGAL SERVICES (CULPEPPER) ORB

DIVISION OF CONSUMER AFFAIRS(DURBIN) BO BLA

RE: DOCKET NO. 961551-TI - DISCOUNT NETWORK SERVICES, INC. -

INITIATION OF SHOW CAUSE PROCEEDINGS FOR VIOLATION OF RULE 25-4.118, FLORIDA ADMINISTRATIVE CODE, INTEREXCHANGE

CARRIER SELECTION

AGENDA: APRIL 1, 1997 - REGULAR AGENDA - INTERESTED PERSONS MAY

PARTICIPATE

CRITICAL DATES: NONE

SPECIAL INSTRUCTIONS: S:\PSC\CMU\WP\961551TI.RCM

CASE BACKGROUND

Discount Network Services, Inc. (DNS) is a provider of interexchange telecommunications service and was certificated on October 12, 1995. The company holds Certificate No. 4077.

In a previous case, the Commission issued Order No. PSC-96-0721-FOF-TI on May 29, 1996, requiring DNS to pay a \$250 fine for failing to inform the Commission of its new address, telephone number, and contact person within 10 days of the change. The company paid the \$250 fine, provided staff with the required information, and the docket was closed.

Between January 1 and November 30, 1996, the Division of Consumer Affairs received a total of 72 complaints against DNS concerning unauthorized carrier changes (slamming).

Staff opened this docket with the intention of recommending the Commission order DNS to show cause why it should not be fined or have its certificate cancelled for slamming violations. Prior to staff filing a recommendation, the company's attorney contacted staff and asked that we delay filing the recommendation to allow DNS time to file a proposed settlement offer.

DOCUMENT NUMBER - DATE

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DOCKET NO. 961551-TI DATE: MARCH 20, 1997

At the February 18, 1997 Agenda Conference, the Commission deferred this item to allow staff time to gather additional information from DNS.

On March 18, 1997, DNS issued an amended settlement offer. Staff believes that the company's amended settlement proposal is fair and reasonable, and adequately addresses staff's concerns regarding the slamming complaints. This is staff's recommendation to accept the proposed settlement offer.

DOCKET NO. 961551-TI DATE: MARCH 20, 1997 DISCUSSION OF ISSUES ISSUE 1: Should the Commission accept the settlement proposed by Discount Network Services, Inc. in lieu of requiring the company to show cause why it should not be fined or have its interexchange certificate number 4077 cancelled for violation of Rule 25-4.118, Florida Administrative Code, Interexchange Carrier Selection? RECOMMENDATION: Yes. The Commission should accept Discount Network Services, Inc.'s proposed settlement offer, forego a show cause proceeding, and require the company to file a report with staff within 45 days of the date of issuance of the Commission's Order, which explains when the credits and refunds were issued. STAFF ANALYSIS: The Division of Consumer Affairs received a total of 72 slamming complaints against DNS in an 11-month period. The majority of the customers contacting the Commission advised that DNS's telemarketers were misleading and that the customers were led to believe that they were speaking with AT&T representatives. Prior to staff filing a recommendation to initiate show cause proceedings, the company's attorney, Mr. Lance Steinhart, contacted staff and advised that a settlement proposal would be forthcoming. Staff subsequently filed a recommendation to accept DNS's settlement offer; however, the recommendation was deferred at the February 18, 1997, Agenda Conference. Since then, staff has been in contact with Mr. Steinhart numerous times in an attempt to negotiate an amended settlement proposal. On March 18, 1997, staff received the company's proposed settlement offer (Attachment A). Discount Network Services, Inc.'s proposed settlement offer can be summarized as follows: Credit customer billings in the amount of \$8,631.59 in accounts receivable. (DNS has already taken this action.) Refund to customers within 30 days all previously collected revenues in the amount of \$10,062.37. Effective February 1, 1997, removed all references to AT&T in its telemarketing scripts and implemented an employee training program. - 3 -

DOCKET NO. 961551-TI DATE: MARCH 20, 1997 Promise to comply with all Commission rules and orders. Promptly refund or credit customer billings for the PIC change fee for any other Florida consumer who complains that their service switched was without authorization. Promptly refund or credit customer billings for the difference between the consumer's preferred carrier and DNS' rates, if any, for any other Florida consumer who complains that their service was switched without proper authorization. Provide a detailed billing report of the customers who filed FPSC complaints. (Attachment B) Pay \$5,000 to the Commission within 90 days of the date the Order becomes final. Concerning the first condition listed above, the company has already issued the credits and they appeared on the March 3, 1997, billing cycle. Concerning the second condition listed above, the company advised staff that it had billed and collected \$10,062.37 from the customers who complained to the Commission. Therefore, refunds will be processed to those customers within 30 days from the date the Commission's Order is issued. Concerning the eighth condition listed above, the \$5,000 contribution will be deposited in the State General Revenue Fund pursuant to Section 364.285 (1), Florida Statutes. In addition to the above conditions, staff believes DNS should be required to provide staff a report within 45 days of the date of issuance of the Commission's Order, after all credits and refunds have been issued. The report should explain when the credits and refunds were issued. With the addition of the report, staff believes the settlement offer proposed by DNS adequately addresses the slamming complaints. However, if the Commission staff fails to see an improvement in the number of complaints, we plan to open a separate docket to address them. Therefore, staff believes the \$5,000 contribution DNS has agreed to pay should be accepted and forwarded to the Office of the Comptroller for deposit

DOCKET NO. 961551-TI DATE: MARCH 20, 1997

in the State General Revenue Fund pursuant to Section 364.285 (1), Florida Statutes.

ISSUE 2: Should this docket be closed?

RECOMMENDATION: Yes, this docket should be closed with the approval of Issue 1, remittance of the \$5,000 contribution for deposit in the General Revenue Fund of the State of Florida, and receipt of Discount Network Services, Inc.'s report to staff within 45 days of the date of issuance of the Commission's Order.

STAFF ANALYSIS: If the Commission accepts staff's recommendation in Issue 1, upon remittance of the \$5,000 settlement by DNS, and receipt of the company's report to staff, this docket may be closed.

Lance J.M. Steinhart
Attorney At Law
6455 East Johns Crossing
Suite 285
Duluth, Georgia 30155

Also Admitted in New York and Maryland

Telephone: (770) 232-9200 Facsimile: (770) 232-9208

March 18, 1997

VIA FACSIMILE AND FIRST CLASS MAIL

Beth Culpapper, Esq. Florida Public Service Commission 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850

> Re: Discount Network Services, Inc. Docket No. 961551-TI

Dear Ms. Culpepper:

Pursuant to my discussions with Paula Isler of your office and to address Commission concerns, on behalf of Discount Network Services, Inc. ("DNS"), I am hereby making this revised offer of settlement in the above-referenced matter.

In regard to the Florida customers which filed complaints with the Commission in 1996, DNS collected revenue in the amount of \$10,062.37. As of the end of January, DNS had accounts receivable of approximately \$8,600 (intrastate, interstate and international) for such customers. DNS In light of the foregoing, DNS proposes the following:

- Credit customer billings in the amount of the \$8,600 in accounts receivable. Please note that DNS has already processed these credits.
- Return all collected revenues (interstate, intrastate and international) in the amount of \$10,062.37 to customers. These refunds will be processed within 30 days.

Beth Culpepper, Esq. Florida Public Service Commission March 18, 1997 Page 2

- 3. Remove all references to AT&T in its telemarketing scripts to insure that all customers are affirmatively selecting DNS as its long distance carrier. DNS ceased using AT&T's name in its telemarketing as of February 1, 1997 and DNS promises to immediately institute an employee training program. Please see the attachments to this letter which include a letter from Patrick Corrigan, President of DNS, a revised tape verification script without reference to AT&T, and new sales and verification procedures.
- DNS promises to comply with all Commission rules and orders.
- 5. DNS will promptly refund or credit customer billings for the PIC change fee for any other Florida consumer who complains that their service was switched without proper authorization.
- 6. DNS will promptly credit customer billings for the difference between the consumer's preferred carrier and DNS' rates, if any, for any other Florida consumer who complains that their service was switched without proper authorization.
- DNS will provide a detailed billing report to the Commission for the customers which filed complaints with the Commission.
- 8. DNS will pay \$5,000 to the Commission within 90 days of the adoption of this settlement by the Commission.

Bath Culpepper, Esq. Florida Public Service Commission March 18, 1997 Page 3

This offer is made for settlement purposes and is not to be used against DNS in any pending or future proceeding. DNS neither admits nor denies any wrongdoing.

Please raturn a stamped copy of the extra copy of this letter in the enclosed preaddressed prepaid envelope.

If you have any questions or if I may provide you with any additional information, please do not hesitate to call me.

Sincerely,

Lance J.M. Steinhart, Esq. Attorney for Discount Network Services, Inc.

Enclosures cc: Mr. Pat Corrigan LJS/as



DISCOUNT NETWORK SERVICES INC.

20217 Ann Arbor Trail • Ste 101 Dearborn His, MI 48127 313-982-3001 Fax 313-982-3014

January 30, 1997

Lance Steinhart 500 Northpark Town Center 1100 Abernathy Road Suite 112 Atlanta, GA 30328

Re: Florida PSC

Dear Lance,

Following up and confirming our previous conversations, effective February 1, 1997 we will be making numerous changes to our selling and verification procedures for all orders sold in the state of Florida.

Attached please find an overview for the new procedures and our new verification script. As I stated before we have dropped all references to "AT&T" during the verification process. Apparently there was too much confusion created this past year when our staff tried to explain to the customer how a reseller of a major carrier operates.

Although we are instituting these new procedures immediately, we may still have some customers in the "pipe-line" at AT&T that have not yet received an invoice. Hopefully there will be few, if any, customer inquires between now and when these customer receive their first invoice.

We feel very confident that these new procedures will eliminate virtually all customer complaints in the future.

Thanks for your assistance.

Water

Patrick Corrigan

TAPE VERIFICATION SCRIPT

		FROM
HEILO, MR/MRSNETWORK VERIFICATION, I AM	A POLCOWING OF	ON YOUR PREVIOUS ABOUT THE LONG
CONVERSATION WITH: DISTANCE SAVINGS PROGRAM IN ORDER TO PROCESS THIS		OTHE METUORK SERVICES
FCC TO RECORD YOUR AUTH	ORIZATION.	

THIS WILL ONLY TAKE A COUPLE OF MINUTES, AND WITH YOUR PERMISSION I WOULD LIKE TO START THE RECORDED PORTION NOW.

- 1. DID YOU RECEIVE AND REVIEW THE INFORMATION SHEET SENT TO YOU BY ,(SALES REPRSENTATIVE NAME)
- 2. COULD YOU PLEASE CONFIRM YOUR COMPANIES NAME AND PHYSICAL ADDRESS ?
- 3. IS THAT ALSO THE BILLING ADDRESS ?
- 4. YOUR COMPANY WISHES TO CHANGE YOUR LONG DISTANCE SERVICE TO DISCOUNT NETWORK SERVICES ?
- 5. THE TELEPHONE LINES THAT WILL PLACED ON THIS PROGRAM ARE:

LIST BTN AND WTN'S

- 6. YOUR COMPANY'S AVERAGE LONG DISTANCE BILL PER MONTH IS?
- 7. YOUR POSITION WITH YOUR COMPANY IS ______. AND YOU ARE AUTHORIZED TO CHANGE YOUR COMPANY'S LONG DISTANCE CARRIER.
- 8. THE SAVINGS PROGRAM WILL BE BILLED THROUGH DISCOUNT NETWORK SERVICES. YOUR LOCAL PHONE COMPANY MAY CHARGE YOU \$5.00 FOR THE PIC CHANGE, WHICH DNS WILL REIMBURSE.
- 9. THERE WILL BE A WELCOME PACKAGE SENT OUT WITHIN A WEEK IF YOU HAVE ANY QUESTIONS AT THAT TIME, PLEASE CALL THE 800 # INCLUDED IN THE PACKAGE.

800/900 2

[6] #2

SALES AND VERIFICATION PROCEDURES

1. Initial Sale

- A. Sales representatives are responsible for explaining the long distance program to prospective customers.
- B. Sales representatives must either fax or mail information sheet to all prospects that wish to change long distance service to Discount Network Services.
- C. Orders can only be submitted to the verification center after confirmation that the perspective customer has reviewed the information sheet.

2. Verification Center Procedure

A. Verifiers

- 1. Orders submitted by sales agent must be verified within a 24 hour period from the time delivered by the sales agent.
- The verification script must be followed.
- 3. If the customer has questions regarding service DO NOT STOP TAPE, answer the question, and if the customer still wishes to change service continue with the verification.



[6] #3

- 4. Please keep a detailed log sheet of the orders that are verified. This log sheet will be used to locate the tape if there is a PIC dispute.
- Clearly mark orders that do not verify, with a detailed explanation of why the customer did not want the service.
 This will aid the sales agents in the future.

B. Supervisors

- 1. Supervisors will be responsible for 5 verifiers.
- Please make sure that verifiers follow the script, and are completing the log sheets correctly.
- Review the orders that do not pass verification for weekly meetings with VP of Sales at Discount Network Service.
- Report any major discrepancies with manager so that problems can be handled immediately with Discount Network Services.

NETWORK SERVICES

313 982 3014 03-18-97 11:50AM

[88] #1

3/16/97

20217 Ann Arbor Trail . Ste 101 Dearborn Hts, MI 48127 313-982-3001 Fax 313-982-3014

4 PAGES

TO: LANCE STEINHART

FR: PHIRICK CORRIGAR)

RE: FLORIDA

THANKS FOR HAVING THE FLA PUC FAX US THEIR LISTING OF CUSTOMER COMPLAINTS, SO WE COULD BOTH USE THE SAME INFORMATION.

ATTACHED ARE TWO DEPORTS. "A" + "B"

"A" ARE COMPANIES WHO NEVER RECEIVED A BILL GROW OUR COMPANY. THEY RITHER CANCELLED UPON RECEIVING "WELGOME LETTER" OR WE NEVEREVEN HAS THEM LISTED IN OUR PROSPECT FILES.

"B" ARE COMPANIES WHO WERE ON OUR SERVICE. THIS REPORT SHOWS TOTAL CHARGES. PAYMENTS AND CREDITS.

HOPE THIS HELPS YOU CONCLUDE THIS MATTER

NETWORK SERVICES
FLORIDA PUBLIC SERVICE COMMISSION REPORT

313 982 3014

03-18-97 11:51AM

[88] #2

DISCOUNT NETWORK SERVICES INC.



POLLOWING COMPLAINTS NEVER PLACED ON LONG DISTANCE SERVICE

ACCOUNT	BTN	COMPLAINTS	Name			
HONE	613-791-12dp			PAYMENTS	ADJUSTMENTS	TOTAL CHARGES
NONE	041-484-3745		AMERICAN INSURANCE ADM. GROUP	\$0.00	\$0.0a	\$0.00
NONE			AMERICAN SPEEDY PRINTING	\$0,00	50,00	30,00
NONE	854-785-0007		BACKWATER MARINE	60,00	60.00	
	943-494-2077		INDEPENDENT INVENTORY SERVICE	\$0.0g	\$0.00	\$0.00
NONE	352-629-8499	1925141	OCALA'S BREEDERS FRED & SUPPLY	\$0.00		\$0,00
NONE	904-476-0113	1374631	SANDPIPER SPORTSWEAR		50.0u	\$0.00
				80.00	\$0,00	\$0.00

NETWORK SERVICES

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PLORIDA PUBLIC SERVICE COMMISSON REPORT



DISCOU	NT NETW	ORK SERVI	CES INC.			
ACCOUNT	BITH	COMPLAINT#	Nume	PAYMENTS	ADJUSTMENTS	TOTAL CHARGES
7928647	407-207-6047	136141	CROSSCON ENTERPRISES	80,00	(89.16)	\$0.18
7928669	601-097-0589	1062701	LOUISE'S POOL MAINTENANCE	\$0.00	(599,36)	\$33.30
7950339	305-238-5816	1170128	VARLEY INC.	\$0.00	(814.10)	\$14.14
7850377	306-920-2678	1073411	WEBLEY & WESLEY ENTERPRISES	\$0,00	(944.09)	\$44,09
7950526	407-333-6363	1241121	ZYTEK INC.	(\$147.79)	(\$147.78)	\$295.57
7950554	407-678-6994	1211630	ALLEN SAW CO.	\$0.00	(\$57.10)	\$57.16
7960900	407-728-6955	1324111	PAK MAIL CENTERS OF AMERICA	(\$149.92)	(\$149.30)	\$296.22
7850804	861-734-3803	110780	BOAN AND GO,	90.00	(9107.04)	\$107,04
7081097	B13-327-8111	1236181	RUNNEL COMPANIES	(\$369.92	(612.62)	\$372.54
7951326	904-433-4079	1104291	CHARTERS BY TUCKER	80.00	(\$4.99)	\$4.96
7851372	352-591-1064	120000	PRIEST PEST CONTROL	\$0.00	(829.54)	\$25.54
7963816	305-556-0276	112246	COUNTY WIDE ELECTRIC	. \$0.00	(\$135.97)	\$136,97
7963883	407-000-0545	1100701	JACKSON ENGINEERING & MANUFACT	(8500.90	(\$834.40)	\$623.33
7954360	904-738-6916	1957221	GULF STATE PLASTER	\$0.00	(\$257.19)	\$257.19
6007373	913-522-0291	1136351	PETAL HEAVEN	(\$70,50	\$0.00	376.58
8007441	813-870-3844	1270161	DESIGN TRAVEL INTERNATIONAL IN	(\$100,00) (\$112,50)	\$212,50
8007965	804-730-8436	1120821	INTERNATIONAL BARTENDING INSTI	(\$504,36	90,68 (\$504,39
6041606	954-748-0700	1305901	KEGRAN INSURANCE SYSTEMS	\$0.00	(\$10.78)	\$10,78
8041523	305-758-4167	1249751	THE ALTERNATIVE PROGRAM INC	(\$3,48	(567.24	\$90.68
8042054	407-259-3447	1204061	ALTIVAN	(950.029)) (S3.12	\$53.12
8042156	661-662-3130	1162779	HOGAN & SONS INC	\$0.00	(\$329.62	\$329.62
8042244	407-783-0120	F 1362691	FOUNTAIN ENTERPISES	(541.51	00,00	541,67
60423463	613-732-476	1219731	JIM MAGNUM CONSTRUCTION	\$0,00	(\$30.91	\$38.91
8078938	904-477-590	8 1368001	ERIC GLEATON REALTY	\$0,00	(\$20,36	\$20,38
6077051	352-709-420	5 1302629	M & M PIMENTEL	\$0,00	(\$68,29) 566.29
8077059	904-894-131-	4 1100001	BUDDY POWELL CONSTRUCTION	30.00	(398.00) 399,69
8077376	841-637-606	1107001	RAINBOW FLORIST	\$0.00	(\$80.72	\$40.72
8092322	681-337-624	2 1287071	ACTION AIR CONDITIONING & HEAT	\$0.00	(\$20,36	9 \$20.36
8082357	901-633-138	7 1308/71	LEG BLOOM REAL ESTATE	(\$110.8)	8) 30,00	3110.88
8082597	604-262-436	8 1212020	BART JONES SCHOOL OF REAL ESTA	(\$76,00	9 (\$17.12) \$13.20
9100584	407-862-199	9 1331071	GAMBLE REALTY	\$0.00	(\$4.88) C	96.89
0195731	305-665-860	4 13670ZI	TILE MARTING	\$0.00	(\$310.68)	\$310.88
\$156029	407-423-358	7 1237411	DIOCESE OF CENTRAL PLORIDA	(\$1,208.2	6) \$0.00	\$1,208.26
8156118	407, 874-466	4 1262981	NEW LIFE WORSHIP	(\$63,6	4) \$0.00	\$63.64
8158017	352-376-466	9 1214671	AMERICAN RED CROSS	(3164.7	6) (2104.77	5329.53
0160688	804-457-228	9 1201891	COGGINE INSURANCE AGENCY	(6113.2	3) (819.43	9132.86
8156708	204-478-011	1 137126	SOS SHUTE ORGANIZATIONAL EVOS.	(\$10.0	6) (821.17	531.25
				-		

[88] #4

PLORIDA P	UBLIC SERVICE CO	DAMNESON RE	PORT			
8158721	904-479-9607	1227811	ALL STATE INSURANCE	(\$106.19)	(50.27)	\$108,48
8159296	941-578-0195	139431	DJS AUTO SALES	\$0.00	(\$71.17)	\$31,17
8208200	305-692-6920	1308479	GARD DISTRIBUTING CO	(\$80,00)	(\$51.20)	\$111,20
8208217	305-593-9901	129690	FAST FLOW INC	(\$882.62)	(\$1,203.61)	\$2,188.43
8206365	305-856-6518	139149	ADELE PAUL HAROLD OPTICAL	\$6.00	(\$86.05)	\$68.05
8209313	407-678-8601	1273021	COVENANT CHRISTIAN SCHOOL	(968,06)	(\$32.42)	590,47
8208459	407-851-2538	1324081	ORLANDO HOSE & FITTINGS INC	(\$721.51)	(\$425.58)	\$1,147,08
821120b	B13-756-3301	1361621	FARSON BALVAGE & EQUIPMENT	(\$80.27)	\$0.00	\$50.27
E211464	352-242-0073	135470)	JAYMARK BUILDERS & DEVEL	(\$407.90)	(\$478,31)	\$886.21
8211498	804-259-2275	1200511	SMITH FURNITURE INC	(\$14.46)	\$0,00	\$14,46
8212336	941-455-3111	1335538	BAY WEST NURSERY	(\$76.30)	(509.27)	\$144.76
8212374	941-751-55To	1289838	SOUTHWEST FLORIDA FRANCHISES	(\$127,84)	(\$85.23)	\$213.07
8212433	B54-524-0044	1396581	GUTTERS & SHUTTERS INC	(\$4,82)	(\$34.55)	\$39.50
8226783	407-423-7015	1256200	COLINS CO	(\$80,65)	(550,41)	5131.26
8226807	501-622-7494	129135	OVELLETTE SVC CD	\$0.00	(\$25.0%)	\$25.02
8226811	661-627-1555	1310325	MARINE CONSTRUCTION INC	\$0,00	(\$10,49)	\$10.49
0220029	561-686-2464	143139	PALMOALE OIL CO INC	\$0.00	(\$100,82)	\$109,82
0220024	813-535-0008	136664	DESTRIATION MARKETING & SVC IN	(\$631.01)	(\$1,461,82)	\$2,112.93
822803B	E13-625-1070	1323021	SERIGRAPIC ARTS INC	50.00	(\$43.25)	\$43.25
8228269	904-260-4550	1293681	REMAX REAL ESTATE SPECIALITY	(267.84)	(529.23)	\$96.87
8229059	941-947-5155	1321381	SPECTRUM COMMUNICATIONS INC	(\$160.00)	(\$217 04)	\$377.04
6266508	904-427-5280	130750	CHARLE COSS STATE FARM INSURA	(\$372.19)	\$0.00	\$372.19
#26b518	904-445-4545	132676	STATE FARM INS.	(\$150,00)	(\$69.25)	\$219,25
6318457	407-550-9400	1387821	PAYROLL 1 INCORP.	(\$1,372.41)	\$0.00	\$1,372.41
8318997	813-849-5647	129240	JESSE'S MOVING SVC	\$0.00	(\$8.70)	\$8.70
8319222	941-263-1728	1394421	FLORIDA MARINE CONSTRUCTION	(\$134.33)	(\$51.47)	\$185.80
8341279	305-294-2060	1435291	EMERALDS INTERNATIONAL	90.00	(\$31.64)	\$31,64
8341383	305-892-9500	1396091	K.T.T. ENTERPRISES INC	(\$723.62)	(\$666.21)	\$1,291.83
8343955	407-870-2242	1333221	VIP MANAGMENT GROUP INC	(\$162.21)	\$0.00	\$162.21
8344150	613-894-4719	1362601	UNIVERSITY PRODUCTS INC	\$0.00	(\$60,49)	\$80,49
8344153	813-963-1158	1382511	BARTER WORLD USA	\$0.00	(\$63.62)	\$83.62
8401867	904-623-2243	137096	LEWIS PUNERAL HOME	\$0,00	(695,69)	\$95,69
8428947	413-392-1978	1394111	AAA TAW AND LIMO OD	\$0.00	(987.46)	367.48
8420064	813-538-7094	1404441	PRIMEDOO	(\$75.00)	(\$27.82)	\$102.82
8430748	941-494-7533	1440361	DE SOTO APPLIANCE	\$0.00	(\$17.76)	\$17.75
6430882	964-467-8308	130565	LEIGH ROBINSON KERR & ASSOC. I	(\$67.30)	90,00	\$67.38
			TOTALS	(\$10,062.37)	(\$8,631.59)	\$18,693.96

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03-18-97 11:51AM

NETWORK SERVICES