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FPSC-RECORDS/REPORTING



CHASE

Capital Markets Presentation to



Corporation Florida Power

April 9, 1996

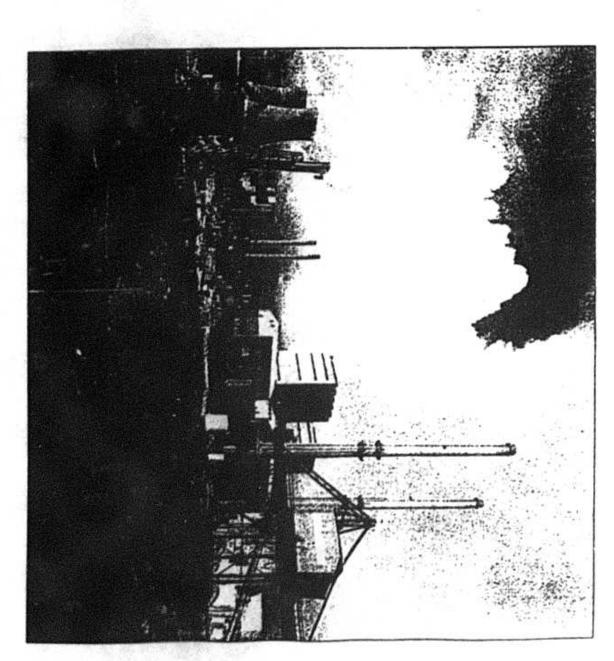


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- C. FIXED INCOME MARKET OVERVIEW
- D. DURATION AND CONVEXITY EXPLAINED





. EXECUTIVE SUMMARY

CHASE

EXECUTIVE SUMMARY

- For the Florida Power Corporation ("FPC"), preferred stock is high cost debt rather than low cost equity.
- Replacing preferred stock with debt will not change FPC's credit quality or credit outlook, but will reduce FPC's weighted average cost of capital ("WACC"). The optimal capital structure is the debt-mezzanine capital-equity ratio that minimizes the Company's WACC.
- FPC's capital structure and cash flow can support more variable rate, short term debt to further reduce the WACC by taking advantage of historically upward sloping yield curves.
- FPC's 7.40% and 7.76% preferred issues are in the money to be called and refinanced, on a matched maturity, preferred for preferred basis. FPC's 7.08% preferred issue is in the money to be called and refinanced on a matched maturity, preferred for debt basis.
- Therefore, FPC should call these two preferred issues and refinance this high cost debt with commercial paper.
 Additionally, FPC should take advantage of opportunities in the fixed income markets to realize the value of the embedded option in the 8 5/8% bond.



Preferred Stock Portfolio FLORIDA POWER CORP. Summary Statistics

Number of Issues

Average Size

19,785,713

Weighted Average Dividend Rate **Amount Outstanding** 6.79%

138,500,000

Percentage of Capital Structure

3.60%



PREFERRED STOCK

ADVANTAGES

- · Capital with no default risk
- Cash flow flexibility dividends can be omitted and the stock can be retired
- · Viewed as equity by rating agencies
- Preservation of stockholder control

DISADVANTAGES

- · Preferred dividends are not tax deductible
- Preferred dividends must be paid before common dividends and may be cumulative
- An expensive form of 'debt' financing if viewed as debt
- Unsecured debt can have many of the features that preferred stock has - at a much lower after-tax cost

DEBT

ADVANTAGES

- · Lowest cost form of financing
- · Interest is tax deductible

DISADVANTAGES

- · Default risk increases as debt is added
- Rating agency issues

CAPITAL STRUCTURE/RATING AGENCY ISSUES

The following traditional corporate finance "rationales" for issuing preferred do not apply to Florida Power Corp.:

Preferred securities provide a means to raise low cost equity (without surrendering control) for issuers with marginal investment grade or non investment grade credit ratings.

Corporations with accumulated tax losses often consider preferred when there is no tax advantage for issuing debt.

The preferred covenants are no more onerous than the issuer's other debt covenants.

The <u>historical tax advantages</u> of issuing preferred are <u>diminishing</u>:

The changes to the cap on the dividend received deductions for corporations moved the corporate investor market from fixed rate to adjustable rate preferred (either through an auction or remarketing agent).

The specialized tax deductible preferred vehicles -- MIPS, QUIPS, QUICS, TOPRS, etc. -- are likely to be attacked by the Joint Committee on Taxation and are being challenged by the executive branch.

Refinancing preferred with debt <u>will not change</u> Florida Power's or Florida Progress' <u>credit rating</u> or <u>credit outlook</u> due to the companies' low percentage of preferred stock in their strong capital structures.

FLORIDA POWER CORP.'S PREFERRED STOCK PORTFOLIO

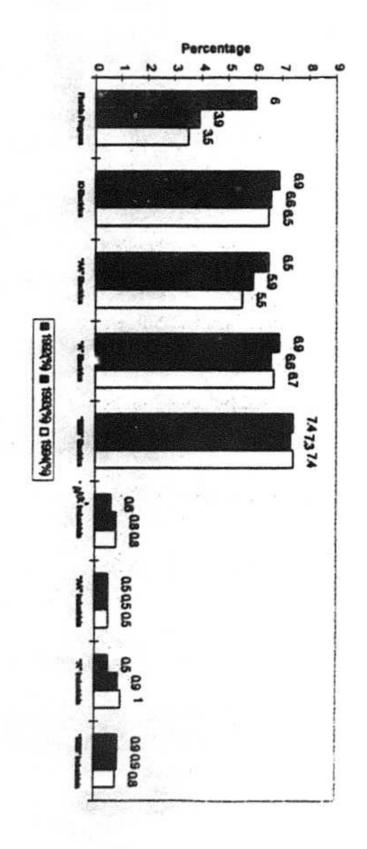
Annual Dividend Rate	! Oútstanding ., (SMM)	Current Redemption Price	! Néxt Call Date	
4.00%	4.0	\$104.25	3/29/96	
4.40%	7.5	102.00	3/29/96	
4.58%	10.0	101.00	3/29/96	
4.60%	4.0	103.25	3/29/96	
4.75% 7.08%	8.0 25.0	102.00 104.72	3/29/96 3/29/96	6 W Papel
7.40% 7.76%	3000 6000	102.41 102.41	3/29/96 3/29/96	

^{*} Call price at 11/15/96 drops to 102.36.

II. RATING AGENCY AND CAPITAL STRUCTURE ANALYSIS







UTILITY COMPARABLES CAPITALIZATION ANALYSIS Year-End 1995

% Capital Structure - Fixed Debt	% Capital Structure - Variable Debt	Estimated Fair Value	LT Debt Carrying Value	Weighted Ave. trascest Cost	CONT. COMO I ENM DEBI	Cutters Program C.D.	Unamorazed Debi	CHARCID	Tax-Exempt LTD	Taxable LTD	Short Term Debt	Current Portion LTD	TOTAL CAPITALIZATION	Common Slock	Presented Stock	Long Ferm Debi	CUITARE PORMON LTD	Short Term Debt		
39.9	0.0%	×	1,279.1	7.20%	1,474.1	-30.0	40		240.9	1,044.2		30,6	3,202.2	1,754.0	138.5	1,2791	30.6	0	Paris,	Florida
	Ü													54.8	•	99.9	10	0	be .	ř
39.7%	22%	3,285.9	3,194.1	7.97%	1,940,1	-100.0	104	17.7	547.4	2,548.7	178.5	100.0	8,269.4	4,473.8	339.0	3,0941	100.0	170.5	9005	7
													100.0	540	•	37.3	25	21	jut	
33.5%	127%	2,577.0	2451.0	7.39%	2,374.9	4.6	185	9.0	476.1	1,900.9	0.000	20	5,980.3	2,690.4	40.4	2,374.9	54.6	390.0	POWER	Alebama
													100.0%	150	7.4	30.7	:	8.5	14	
31.9%	10.1%	3,487.0	3,378.0	7.14%	3,315.5	-150.4	:	67.4	1,678.0	1,715.4	2223	150	8,858.0	4,299.0	8228	3,315.5	150.4	4003	Power	Georgia
													100.0%	48.5	7.8	37.5	1.7	4.5	ps.	
25.8%	21.3%	630.6	583.1	#169	583.1	-26.0	40	0	1881	255.0	1445	28.0	1,660.5	8519	550	5831	26.0	1415	Electric	Tampa
										19			100.0%	51.3	33	35.	16	8.7	þ¢	
37.2%	50%	3,879.0	LITTLE	794%	3,711.2	-121	-61.7	318.7	1720	3.294.3	155.3	121	9,348.0	4.785.2	664 0	3,711.4	1563	121	Power	Duke
													100.0%	522	73	39 7	1.7	0	jut.	



CREDIT RATING ANALYSIS FOR U.S. INDUSTRIAL COMPANIES (a)

	Florida Power Corp. LTM 12/31/95	8	₿ .	D	888	
Pre-tax Interest Coverage	4.32x	19.93x	8.89x	N. N.	2.50x	
EBITDA Interest Coverage	7.47x	29.17x	13.44x	240	4.30x	
Funds from Operations/Total Debt	40.5%	136.8%	75.1%	はない。	29.3%	
Operating Income to Revenue	20.1%	の世後の	16.1%	13.9%	11.4%	
Total Debl/Capitalization incl. short-term debt	40.9%	21.3%	26.4%	A. W.	47.0%	
Total Debl/EBITDA	1.68x					
	8.4					

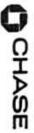
(a) Indicative criteria based on statistics published in the October 1994 Standard & Poor's Global Sector Review (Creditstats)



PRO FORMA CREDIT RAPING ANALYSIS FOR U.S. INDUSTRIAL COMPANIES (a)

Total Debl/EBITDA	Total Debt/Ca	Operating Inc	Funds from O	EBITDA Interest Coverage	Pre-lax interest Coverage	
IITDA	Total Debt/Capitalization incl. short-term debt	Operating Income to Revenue	Funds from Operations/Total Debt	est Coverage	st Coverage	
1.77x	43.4%	20.1%	38.3%	7.23x	4.20x	Pro Forma LTM 12/31/96
	21.3%	W. 12	136.8%	29.17x	19.93x	8
	26.4%	16.1%	75.1%	13.44x	8.89x	₿
	SELF NATE	13.9%	はお	質量如	W.	D
	17.9%	11.4%	29.3%	4.30x	2.50x	888

(a) Indicative criteria based on statistics published in the October 1994 Standard & Poor's Global Sector Review (Creditstats)



CREDIT RATING ANALYSIS FOR U.S. UTILITIES COMPANIES (a)

Total Debl/EBITDA	Total Debt/Capitalization incl. short-term debt	Funds from Operations/Total Debt	Funds from Operations/Interest	Pre-tax Interest Coverage	
1.68x	40.9%	40.5%	5.07x	4.32x	Fiorida Power Corp. LTM 12/31/95
	51.8%	62.1%	9.94x	7.05x	8
	446	NASA N		1.44	8
	48.6%	25.8%	4.30x	3.40x	>
	52.7%	22.4%	3.90x	2.74x	888

(a) Indicative criteria based on statistics published in the October 1995 Standard & Poor's Global Sector Review (Creditstats)



PRO FORMA CREDIT RATING ANALYSIS FOR U.S. UTILITIES COMPANIES (a)

Total DebVEBITDA	Total Debt/Capitalization incl. short-term debt	Funds from Operations/Total Debt	Funds from Operations/Interest Coverage	Pre-tax interest Coverage	
1.77x	43.4%	38.6%	4.88x	4.20x	Florida Power Corp. Pro Forma LTM 12/31/85
	51.8%	62.1%	9.94x	7.05x	M
	ではない	. AZA	NACE OF	14.50	B
	48.6%	25.8%	4.	3.40x	D
	52.7%	22.4%	3.90x	2.74x	888

(a) Indicative criteria based on statistics published in the October 1995 Standard & Poor's Global Sector Review (Creditstats)



FLORIDA POWER CORP. CARITALIZATION AND CREDIT STATISTICS

		1	Commercial	ALTON WILLIAMS	30 year Debentu	ire*
	Actual 12	2/31/95	Pro Forma 1	2/31/95	Pro Forma 12/31	/95
Capitalization	\$ (mm)	*	\$ (mm)	%	\$(mm)	%
Current Portion LTD & P.S.	\$ 30.6	1.0%	\$ 30.6	1.0%	30.6	1.0%
Short Term Debt	-0-	0.0	80.0	2.5	-0-	0.0
Long Term Debt	1,279.1	39.9	1,279.1	39.9	1,359.1	42.4
Total Debt	1,309.7	40.9	1,388.3	43.4	1,388.3	43.4
Common Stock & R.E.	1,754.0	54.8	1,754.0	54.5	1,754.0	54.5
Preferred Stock	138.5	4.3	58.5	1.8	58.5	1.8
Total Capitalization	\$3,202.2	100.0%	\$3,202.2	100.0%	3,180.6	100.0%
Operating Data	Actual 12/31/95		Pro Forma 12/31/95		Pro Forma 12/31/95	
Revenue	\$2,271.7		\$2,271.7		\$2,271.7	5
EBITDA	781.0		781.0		781.0	
Preferred Dividends	9.7	- 1	3.6		3.6	
Interest Expense	104.5	- 1	108.9**	1	110.5***	
Capital Expenditures	283.4	1	283.4	1	283.4	
Financial Ratios	-					
EBITDA/Interest Expense	7.47x	- 1	7.23x	- 1	7.11x	
(EBITDA-CapEx)/Interest Expense	4.76x	1	4.57x	1	4.50x	
Total Debt/EBITDA	1.68x		1.77x	1	1.77x	
Total Debt/Capitalization	40.9%	1	43.4%	1	43.4%	

^{*}Assumes refinancing of \$30MM of 7.40% pfd and \$50MM of 7.76% pfd.

^{***}Borrowing rate on 30 year debenture set at 7.5%.



^{**}Borrowing rate on Commercial Paper set at 5.5%.

CONCLUSIONS

- The replacement of \$80MM of preferred stock should not impair the ratings of Florida Power. Pro forma numbers show no material deterioration in credit quality.
- Pro forma total debt to capitalization of 43.4% remains in line with other Southeastern utilities' debt ratios such as Florida Power & Light, 41.9%, Alabama Power, 47.6%, Georgia Power, 43.7%, Tampa Electric, 45.4% and Duke Power, 41.5.
- Although existing coverage ratios lie slightly below the median for AA Rated Electrics, pro forma coverage ratios remain
 within acceptable limits for AA Rated Electric Utilities. Pre-tax interest coverage drops from 4.32x to 4.20x while funds
 from operations to total interest falls from 5.07x to 4.88x.
- Several other Southeastern Electric Utilities including Tampa Electric, Florida Power and Light, and Duke Power have replaced significant amounts of preferred stock with debt.
- Given Florida Power's strong capital structure and the lack of variable-rate financing, Chase Securities recommends the replacement of \$30MM of 7.40% preferred and \$50MM of 7.76% preferred with commercial paper.

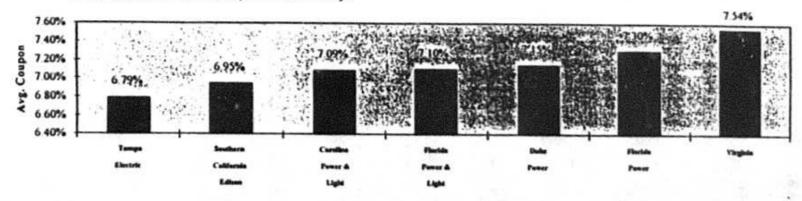
Debt Portfolio Analysis

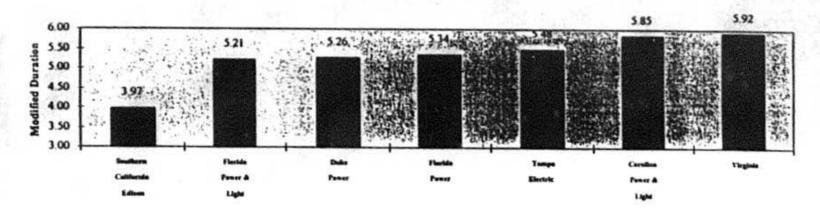
(Updated from January 24, 1996 presentation)



Portfolio Analysis Update

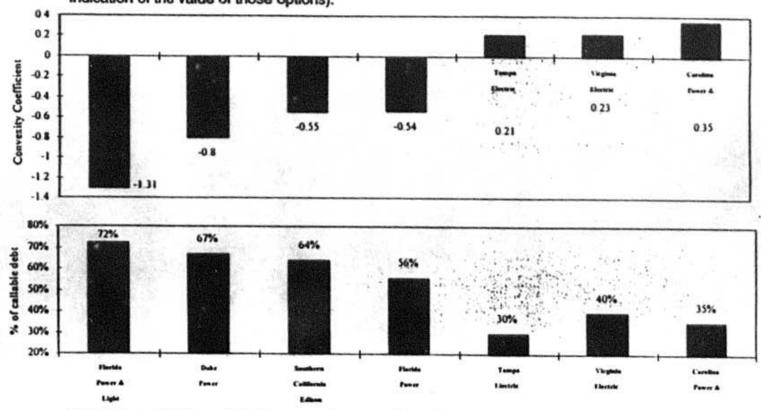
Assuming that each company has a developed corporate credit curve, the average coupon of a portfolio will be a factor of a company's credit rating, the optionality in their portfolio, and when the company borrowed. Relative to this peer group, FPC has a high average coupon, an average amount of callable paper, an average duration, and superior convexity.





Portfolio Analysis Update

Convexity is a reflection of both the amount of callable paper in a corporation's portfolio as well as the value of those call options. Thus, there should be a strong correlation between a portfolio's convexity, the amount of callable paper in the portfolio, and the average coupon of the portfolio (an indication of the value of those options).

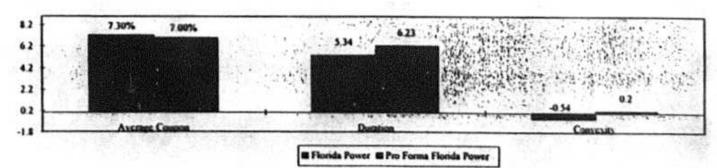


Conclusion: FPC's portfolio has enough convexity relative to its peer group that it can afford to give up some of that callability by monetizing those options and/or issuing non-call debt at lower coupons.

Debt Portfolio Analysis Update Summary

Company	Ratings	Reported LID	Paisse LID (Saim) /	Nyther Value	Victage Price	Average Coupon	Mod Distributi	callable debt	Conveyity	urv (s)
Florida Power & Light	AI/AA-	3376.6	2,620	2,644	100.90%	7.10%	5.21	72%	-131	1,316
Duke Power	Aa2/AA-	3711.4	. 3,155	3,164	100.30%	7.15%	5.26	67%	-0.8	1,535
Southern California Edison	A2/A+	7195.2	3,594	3,618	100.68%	6.95%	3.97	64%	-0.55	1,662
Virginia Electric	A2/A	4611.9	2,966	3,042	102.57%	7.54%	5.92	40%	0.23	1,807
Carolina Power & Light	A2/A	2684.4	1,376	1,404	102.10%	7.09%	5.85	35%	0.35	823
Tampa Electric (TECO)	Aa2/AA	995.8	252	257	102.03%	6.79%	5.48	30%	0.21	141
Florida Power	Aa3/AA-	1685.2	929	953	102.54%	7.30%	5.34	56%	-0.54	511
Pro Forma FPC			678	692	102.08%	7.00%	6.23	39%	0.20	433

Pro Forma Portfolio Results



High coupon callable paper (7.25%, 7.375%, 8.625%) is called and not refinanced with long term debt, increasing convexity and reducing average coupon. Duration increases due to the fact that paper being called had its duration calculated to the call date.

Exhibit

Refunding Analysis

Preferred Retirement and Replacement Analysis 7 3/8s of 6/1/2002 Assumptions For Financial Analysis

The Outstanding Issue	No. of the last	The Refunding Issue	
Type of Security	DEBT		
.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		Redemption Method	CALL
Issue Date	6/1/72	Redemption/Refunding Date	6/1/96
Amount Outstanding (900)	\$50,000	Current Market Value	100.68%
	F. H. Sansan	Current Yield to Call	12.820%
Coupon Rate	7.375%	Yield to Manurity	7.236%
Initial Offer Price	101.52%	Tender or Call Price	101.54%
Yield to Maturity	7.250%	Yield to Next Call	#NUM!
		Yield to Maturity	7.056%
Maturity	6/1/02		
Years to Maturity	6.00	Cost of Tender or Call	0.000%
Mandatory Sinking Fund	No	Type of Security	DEBT
Next Payment (date)	6/1/00	100	
Annual Payment (%)	22.50%	Maturity	6/1/02
9.0		Years to Maturity	6.00
Next Call Date	6/1/96		
Next Call Price	101.54%	Mandatory Sinking Fund Starting (date)	NO
Expenses of Issue (000)		Annual Payment (%)	
Underwriting Commission	\$438	and the second s	
Estimated Expenses	250	Interest Rate of Refunding Issue	6.750%
Total	\$688		
		Underwriting Commission	0.600%
Unamortized Expenses	\$137	At Next Call	0.600%
		Expenses of Issue (000)	
Discount (Premium) Upon Issue	(\$760)	Underwriting Commission	\$300
Unamortized Amount	(\$152)	Estimated Expenses	100
		Total	\$400
	Othe	r	
Marginal Tax Rate	35.00%	After-tax Cost of Capital for PV Calcu	ulations
		Low Rate	4.23%
Common Shares Outstanding	96,150	Base Case	4.39%
		High Rate	4.55%
Finance R	edemption Premium	NO	

Preferred Retirement and Replacement Analysis 7 3/8s of 6/1/2002

Upfront Costs Associated With Redemption and Refunding

Non-cash Book Entries	Cash Costs	Tax Savings	After-tax Cash Cost
	\$770	\$270	\$501
	0	0	0
	300		300
	100		100
(152)		(53)	53
137		48	(48)
		0	0
(\$14)	\$1,170	\$264	5906
	(152)	800k Entries Cash Costs \$770 0 300 100 (152)	Sook Entries Cash Costs Tax Sevings

Preferred Retirement and Replacement Analysis 7 3/8s of 6/1/2002

Redemption/Refunding Sensitivity Analysis

Breakeven Refunding Coupon Using Varying Retirement Prices And Discount Rates to Achieve as

		Discount Rat	ie a		
After-Tax	(Pre-Tax)	After-Tax	(Pre-Tax)	After-Tax	(Pre-Tax)
4.23%	6.50%	4.39%	6.75%	4.55%	7.00%
7.30%		7.30%		7.29%	
7.24%		7.23%	1	7.23%	
7.18%		7.17%		7.17%	
	7.30% 7.24%	4.23% 6.50% 7.30%	After-Tax (Pre-Tax) After-Tax 4.23% 6.50% 4.39% 7.30% 7.30% 7.24% 7.23%	4.23% 6.50% 4.39% 6.75% 7.30% 7.30% 7.24% 7.23%	After-Tax (Pre-Tax) After-Tax (Pre-Tax) After-Tax 4.23% 6.50% 4.39% 6.75% 4.55% 7.30% 7.30% 7.29% 7.24% 7.23% 7.23%

Net Present Value Using Varying Refinancing and Discount Rates and a Retirement 101.54%

After-Tax	(Pre-Tax)	After-Tax	(Pre-Tax)	After-Tax	(Pre-Tax)
4.23%	6.50%	4.39%	6.75%	4.55%	7.00%
\$4,153		\$4,153		\$4,050	
2,837		2,684	1	2,611	
1,366		1,271		1,226	
	\$4,153 2,837	4.23% 6.50% \$4,153 2,837	4.23% 6.50% 4.39% \$4,153 \$4,153 2,837 2,684	4.23% 6.50% 4.39% 6.75% \$4,153 \$4,153 2,837 2,684	4.23% 6.50% 4.39% 6.75% 4.55% \$4,153 \$4,153 \$4,050 2,837 2,684 2,611

Breakeven Refunding Coupon (Versus NPV's Above) at the Next Call I
Using Varying Refinancing and Discount Rates and a Retirement Price 101.54%

	Discount Rate						
	After-Tax	(Pre-Tax)	After-Tax	(Pre-Tax)	After-Tax	(Pre-Tax)	
Refunding Issue Coupon Rate	4.23%	6.50%	4.39%	6.75%	4.55%	7.00%	
6.50%	6.52%		6.52%		6.52%		
6.75%	6.76%		6.76%		6.77%		
7.00%	7.01%		7.01%		7.01%		

Preferred Retirement and Replacement Analysis 7 3/8s of 6/1/2002

Impact of Retirement & Refunding on Net Income

Calculation of Redemption Costs		
Call/Tender Premium - After-tax		\$501
Expense of Call/Tender - After-tax		0
Plus: Unamort. Discount (Premium)	Old Issue - After-tax	(99)
Unamort. Costs Old Issue - A	After-tax	89

Total Redemption/Tender Costs		\$491
Annual Amortization (over	6 years)	\$82

		Period Ended						
		12/30/96	12/30/97	12/30/98	12/31/99	12/30/00		
After-tax Cost of Outstan	ding Issue							
Interest/Dividend	1500	\$2,143	\$3,688	\$3,688	\$3,688	\$3,688		
Amort.: Discount (Pre-	mium)	0	0	0	0	0		
Expenses		13	23	23	23	23		
Total Pre-tax Cost	*	2,156	3,710	3,710	3,710	3,710		
Income Tax Effect @		35.00%	35.00%	35.00%	35.00%	35.00%		
After-tax Cost		\$1,402	\$2,412	\$2,412	\$2,412	\$2,412		
After-tax Cost of Refundi	ng Issue							
Interest/Dividend		\$1,961	\$3,375	\$3,375	\$3,375	\$3,375		
Cost of Premium @ Ne	w Issue Rate	30	52	52	52	52		
Amort.: Issuance Cost	1	39	67	67	67	67		
Total Pre-tax Cost		2,030	3,494	3,494	3,494	3,494		
Income Tax Effect @		35.00%	35.00%	35.00%	35.00%	35.00%		
After-tax Cost		\$1,320	\$2,271	\$2,271	\$2,271	\$2,271		
Impact on Net Income								
Plus: Cost of Outstandi	ng Issue	\$1,402	\$2,412	\$2,412	\$2,412	\$2,412		
Less: Cost of Refunding Issue		1,320	2,271	2,271	2,271	2,271		
Less: Cost of Redempti		48	82	82	82	82		
Impact on Net Income		\$34	\$59	\$59	\$59	\$59		
Impact Per Share (96,150 shares)	\$0.0004	\$0.0006	\$0.0006	\$0.0006	\$0.0006		

Preferred Retirement and Replacement Analysis 7 3/8s of 6/1/2002 Impact of Redemption/Tender & Refunding on Revenue Requirements

	Period Ended					
	12/30/96	12/30/97	12/30/98	12/31/99	12/30/00	
Pre-tax Cost of Outstanding Issue						
Interest/Dividend	\$2,143	\$3,688	\$3,688	\$3,688	\$3,688	
Amort.: Discount (Premium)	0	0	0	0	0	
Expenses	13	23	23	23	23	
Total Pre-tax Cost	\$2,156	\$3,710	\$3,710	\$3,710	\$3,710	
Pre-tax Cost of Refunding Issue						
Interest/Dividend	\$1,961	\$3,375	\$3,375	\$3,375	\$3,375	
Amort.: Issuance Costs	39	67	67	67	67	
Total Pre-tax Cost	\$2,000	\$3,442	\$3,442	\$3,442	\$3,442	
Impact on Revenue Requirements						
Less: Cost of Ouistanding Issue	\$2,156	\$3,710	\$3,710	\$3,710	\$3,710	
Plus: Cost of Refunding Issue	2,000	3,442	3,442	3,442	3,442	
Plus: Recovery of Redemption Costs	122	170	162	154	146	
Impact on Revenue Requirements	(\$34)	(\$98)	(\$107)	(\$115)	(\$123)	
Summary of Redemption Cost Recovery						
Beginning Balance Redemption Costs	756	682	556	430	304	
Cost of Carry	49	44	36	28	20	
Amortization	73	126	126	126	126	
Total Recovery	122	170	162	154	146	
Ending Balance	682	556	430	304	179	

Note: Recovery of Redemption Costs assumed over rate of return of 6.50%.

6 years with a pre-tax

NPV Savings of Revenue Requirements(\$000)

\$2,293

Preferred Retirement and Replacement Analysis 8 5/8s of 11/1/21 Assumptions For Financial Analysis

The Outstanding Issue		The Refunding Issue	funding Issue	
Type of Security	DEBT			
.,,-		Redemption Method	CALL	
Issue Date	10/30/91	Redemption/Refunding Date	11/1/96	
Amount Outstanding (000)	\$150,000	Current Market Value	106.99%	
		Current Yield to Call	5.721%	
Coupon Rate	8.625%	Yield to Maturity	7.980%	
Initial Offer Price	98.75%	Tender or Cali Price	105.54%	
Yield to Maturity	8.743%	Yield to Next Call	#NUM!	
		Yield to Maturity	8.105%	
Maturity	11/1/21			
Years to Maturity	25.00	Cost of Tender or Call	0.000%	
Mandatory Sinking Fund	No	Type of Security	DEBT	
Next Payment (date)	6/1/00	20 FE0 20 20 M 20 FE 10 FE		
Annual Payment (%)	22.50%	Manurity	11/1/21	
		Years to Maturity	25.00	
Next Call Date	11/1/96			
Next Call Price	105.54%	Mandatory Sinking Fund Starting (date)	NO	
Expenses of Issue (000)		Annual Payment (%)		
Underwriting Commission	\$1,313			
Estimated Expenses	250	Interest Rate of Refunding Issue	7.600%	
Total	\$1,563			
		Underwriting Commission	0.875%	
Unamortized Expenses	\$1,302	At Next Call	0.875%	
		Expenses of Issue (000)		
Discount (Premium) Upon Issue	\$1,875	Underwriting Commission	\$1,313	
Unamortized Amount	\$1,562	Estimated Expenses	100	
		Total	\$1,413	
	Ot	ber		
Marginal Tax Rate	35.00%	After-tax Cost of Capital for PV Calcu	ulations	
		Low Rate	4.78%	
Common Shares Outstanding	96,150	Base Case	4.94%	
	The sections	High Rate	5.10%	
Finance Re	demption Premium	NO		

Preferred Retirement and Replacement Analysis 8 5/8s of 11/1/21

Upfront Costs Associated With Redemption and Refunding

Costs (000):	Non-cash Book Entries	Pre-tax Cash Costs	Tax Savings	After-tax Cash Cost
Call/Tender Premium		\$8,310	\$2,908	\$5,401
Expense of Redemption Issue		0	0	0
Underwriting Commission - New Issue		1,313		1,313
Expenses - New Issue		100		100
Unamortized Discount (Premium) - Old Issue	1,562		547	(547)
Unamortized Expense - Old Issue	1,302		456	(456)
Accrued Interest/ Dividends - Old Issue			0	0
Totals	\$2,864	\$9,722	\$3,911	\$5,812

Preferred Retirement and Replacement Analysis 8 5/8s of 11/1/21

Redemption/Refunding Sensitivity Analysis

Breakeven Refunding Coupon Using Varying Retirement Prices And Discount Rates to Achieve at

	Discount Rate							
After-Tax	(Pre-Tax)	After-Tax	(Pre-Tax)	After-Tax	(Pre-Tax)			
4.78%	7.35%	4.94%	7.60%	5.10%	7.85%			
7.30%		7.30%		7.29%				
7.24%		7.23%		7.23%				
7.18%		7.17%		7.17%				
	7.30% 7.24%	4.78% 7.35% 7.30% 7.24%	7.30% 7.35% 4.94% 7.24% 7.23%	4.78% 7.35% 4.94% 7.60% 7.30% 7.30% 7.24% 7.23%	4,78% 7.35% 4.94% 7.60% 5.10% 7.30% 7.30% 7.29% 7.24% 7.23% 7.23%			

Net Present Value Using Varying Refinancing and Discount Rates and a Retirement 105.54%

			Discount Rat	ė		
•	After-Tax	(Pre-Tax)	After-Tax	(Pre-Tax)	After-Tax	(Pre-Tax)
Coupon Rate	4.78%	7.35%	4.94%	7.60%	5.10%	7.85%
7.35%	\$4,153		\$4,153	<u>.</u>	\$4,050	
7.60%	2,837		2,684		2,611	
7.85%	1,366		1,271	•	1,226	

Breakeven Refunding Coupon (Versus NPV's Above) at the Next Call I 11/1/96
Using Varying Refinancing and Discount Rates and a Retirement Price 105.54%

		Discount Rat	8		
After-Tax	(Pre-Tax)	After-Tax	(Pre-Tax)	After-Tax	(Pre-Tax)
4.78%	7.35%	4.94%	7.60%	5.10%	7.85%
6.52%		6.52%	_	6.52%	
6.76%		6.76%		6.77%	
7.01%		7.01%		7.01%	
	4.78% 6.52% 6.76%	Carried Michigan	After-Tax (Pre-Tax) After-Tax 4.78% 7.35% 4.94% 6.52% 6.52% 6.76% 6.76%	After-Tax (Pre-Tax) After-Tax (Pre-Tax) 4.78% 7.35% 4.94% 7.60% 6.52% 6.52% 6.76% 6.76%	6.52% 6.52% 6.52% 6.76% 6.76% 6.77%

Preferred Retirement and Replacement Analysis 8 5/8s of 11/1/21

Impact of Retirement & Refunding on Net Income

Calculation of Redemption Costs		
Call/Tender Premium - After-tax		\$5,401
Expense of Call/Tender - After-tax		0
Plus: Unamort. Discount (Premium)	1.015	
Unamort. Costs Old Issue - A	846	
Total Redemption/Tender Costs		\$7,263
Annual Amortization (over	25 years)	\$291
		-

		Period Ended					
		12/30/96	12/30/97	12/30/98	12/31/99	12/30/00	
After-tax Cost of Outsta	nding Issue						
Interest/Dividend		\$2,099	\$12,938	\$12,938	\$12,938	\$12,938	
Amort.: Discount (Pr	emium)	0	0	0	0	0	
Expenses		8	52	52	52	52	
Total Pre-tax Cost		2,107	12,990	12,990	12,990	12,990	
Income Tax Effect @		35.00%	35.00%	35.00%	35.00%	35.00%	
After-tax Cost		\$1,370	\$8,443	\$8,443	\$8,443	\$8,443	
After-tax Cost of Refund	ting Issue						
Interest/Dividend		\$1,849	\$11,400	\$11,400	\$11,400	\$11,400	
Cost of Premium @ N	lew Issue Rate	102	632	632	632	632	
Amort.: Issuance Cos	ts .	9	57	57	57	57	
Total Pre-tax Cost		1,961	12,088	12,088	12,088	12,088	
Income Tax Effect @		35.00%	35.00%	35.00%	35.00%	35.00%	
After-tax Cost		\$1,275	\$7,857	\$7,857	\$7,857	\$7,857	
Impact on Net Income							
Plus: Cost of Outstand	ling Issue	\$1,370	\$8,443	\$8,443	\$8,443	\$8,443	
Less: Cost of Refundi		1,275	7,857	7,857	7,857	7,857	
Less: Cost of Redemp	tion	47	291	291	291	291	
Impact on Net Incom	•	\$48	\$295	\$295	\$295	\$295	
Impact Per Share (96,150 shares)	\$0.0005	\$0.0031	50.0031	\$0.0031	\$0.0031	

Preferred Retirement and Replacement Analysis 8 5/8s of 11/1/21

Impact of Redemption/Tender & Refunding on Revenue Requirements

	Period Ended						
	12/30/96	12/30/97	12/30/98	12/31/99	12/30/00		
Pre-tax Cost of Outstanding Issue							
Interest/Dividend	\$2,099	\$12,938	\$12,938	\$12,938	\$12,938		
Amort.: Discount (Premium)	0	0	0	0	0		
Expenses	8	52	52	52	52		
Total Pre-tax Cost	\$2,107	\$12,990	\$12,990	\$12,990	\$12,990		
Pre-tax Cost of Refunding Issue Interest/Dividend Amort.: Issuance Costs	\$1,849	\$11,400 57	\$11,400 57	\$11,400 57	\$11,400 57		
Total Pre-tax Cost	\$1,858	\$11,457	\$11,457	\$11,457	\$11,457		
Impact on Revenue Requirements		***	*****	\$12,990	\$12.990		
Less: Cost of Outstanding Issue	\$2,107	\$12,990	\$12,990	11,457	11,457		
Plus: Cost of Refunding Issue Plus: Recovery of Redemption Costs	1,858 894	11,457	11,457	1,197	1,164		
Impact on Revenue Requirements	\$645	(\$270)	(\$303)	(\$336)	(\$369		
Summary of Redemption Cost Recovery Beginning Balance Redemption Costs	11,174	11.101	10.654	10,207	9,760		
Cost of Carry	821	816	783	750	717		
Amortizaton	73	447	447	447	447		
Total Recovery	894	1,263	1,230	1.197	1,164		
Ending Balance	11,101	10.654	10,207	9.760	9,313		

Note: Recovery of Redemption Costs assumed over rate of return of 7.35%.

25 years with a pre-tax

NPV Savings of Revenue Requirements(\$000)

\$6,047

Preferred Retirement and Replacement Analysis 7 1/4s of 11/1/2002 Assumptions For Financial Analysis

The Outstanding Issue		The Refunding Issue			
Type of Security	DEBT				
		Redemption Method	CALL		
Issue Date	11/14/72	Redemption/Refunding Date	6/1/96		
Amount Outstanding (000)	\$50,000	Current Market Value	100.08% 15.946%		
		Current Yield to Call			
Coupon Rate	7.250%	Yield to Maturity	7.234%		
Initial Offer Price	101.00%	Tender or Call Price	101.43%		
Yield to Maturity	7.168%	Yield to Nex. Call	#NUM!		
		Yield to Maturity	6.970%		
Maturity	11/1/02				
Years to Maturity	6.42	Cost of Tender or Call	0.000%		
Mandatory Sinking Fund	No	Type of Security	DEBT		
Next Payment (date)	6/1/00				
Annual Payment (%)	22.50%	Maturity	6/1/02		
5 11 12 1 2	6/1/96	Years to Maturity	6.00		
Next Call Date					
Next Call Price	101.43%	Mandatory Sinking Fund Starting (date)	NO		
Expenses of Issue (000)		Annual Payment (%)			
Underwriting Commission	\$438				
Estimated Expenses	250	Interest Rate of Refunding Issue	6.750%		
Total	\$688				
		Underwriting Commission	0.600%		
Unamortized Expenses	\$147	At Next Call	0.600%		
		Expenses of Issue (000)			
Discount (Premium) Upon Issue	(\$500)	Underwriting Commission	\$300		
Unamortized Amount	(\$107)	Estimated Expenses	100		
		Total	\$400		
	Ot	her			
Marginal Tax Rate	35.00%	After-tax Cost of Capital for PV Calculation			
2 5475-2		Low Rate	4.23%		
Common Shares Outstanding	96,150	Base Case	4.39%		
-coversionalistic consistent at the state of		High Rate	4.55%		
Finance Re	demption Premium	NO			

Preferred Retirement and Replacement Analysis 7 1/4s of 11/1/2002

Upfront Costs Associated With Redemption and Refunding

Costs (000):	Non-cash Book Entries	Pre-tax Cash Costs	Tax Savings	After-tax Cash Cost
Call/Tender Premium		\$715	\$250	\$465
Expense of Redemption Issue		0	0	0
Underwriting Commission - New Issue		300		300
Expenses - New Issue		100		100
Unamortized Discount (Premium) - Old Issue	(107)		(37)	37
Unamortized Expense - Old Issue	147		52	(52)
Accrued Interest/ Dividends - Old Issue			0	0
Totals	\$40	\$1,115	\$264	\$851

Preferred Retirement and Replacement Analysis 7 1/4s of 11/1/2002

Redemption/Refunding Sensitivity Analysis

Breakeven Refunding Coupon Using Varying Retirement Prices And Discount Rates to Achieve as

Discount Rate						
After-Tax	(Pre-Tax)	After-Tax	(Pre-Tax)	After-Tax	(Pre-Tax)	
4.23%	6.50%	4.39%	6.75%	4.55%	7.00%	
7.30%		7.30%		7.29%		
7.24%		7.23%	1	7.23%		
7.18%		7.17%	P	7.17%		
	7.30% 7.24%		After-Tax (Pre-Tax) After-Tax 4.23% 6.50% 4.39% 7.30% 7.30% 7.24% 7.23%	After-Tax (Pre-Tax) After-Tax (Pre-Tax) 4.23% 6.50% 4.39% 6.75% 7.30% 7.30% 7.24% 7.23%	After-Tax (Pre-Tax) After-Tax (Pre-Tax) After-Tax 4.23% 6.50% 4.39% 6.75% 4.55% 7.30% 7.30% 7.29% 7.24% 7.23% 7.23%	

Net Present Value Using Varying Refinancing and Discount Rates and a Retirement 101.43%

			Discount Rat	ie a		
	After-Tax	(Pre-Tax)	After-Tax	(Pre-Tax)	After-Tax	(Pre-Tax)
Coupon Rate	4.23%	6.50%	4.39%	6.75%	4.55%	7.00%
6.50%	\$4,153		\$4,153		\$4,050	
6.75%	2,837		2,684	1	2,611	
7.00%	1,366		1,271	-	1,226	

Breakeven Refunding Coupon (Versus NPV's Above) at the Next Call I 6/1/96
Using Varying Refinancing and Discount Rates and a Retirement Price 101.43%

1989 (17)		Discount Rate				
	After-Tax	(Pre-Tax)	After-Tax	(Pre-Tax)	After-Tax	(Pre-Tax)
Coupon Rate	4.23%	6.50%	4.39%	6.75%	4.55%	7.00%
6.50%	6.52%	in .	6.52%		6.52%	
6.75%	6.76%		6.76%	1	6.77%	
7.00%	7.01%	E	7.01%	7	7.01%	

Florida Power Corporation

Preferred Retirement and Replacement Analysis 7 1/4s of 11/1/2002

Impact of Retirement & Refunding on Net Income

Calculation of Redemption Costs		
Call/Tender Premium - After-tax		\$465
Expense of Call/Tender - After-tax		0
Plus: Unamort. Discount (Premium)	(70)	
Unamort. Costs Old Issue - A	96	

Total Redemption/Tender Costs		\$491
An WENN STREET		
Annual Amortization (over	6 years)	\$82
		-

		Period Ended						
		12/30/96	12/30/97	12/30/98	12/31/99	12/30/00		
After-tax Cost of Outstan	ding Issue							
Interest/Dividend		\$2,107	\$3,625	\$3,625	\$3,625	\$3,625		
Amort.: Discount (Pre	mium)	(15)	(35)	(37)	(40)	(43)		
Expenses		13	23	23	23	23		
Total Pre-tax Cost	•	2,105	3,613	3,611	3,608	3,605		
Income Tax Effect @		35.00%	35.00%	35.00%	35.00%	35.00%		
After-tax Cost		\$1,368	\$2,349	\$2,347	\$2,345	\$2,343		
After-tax Cost of Refundi	ng Issue							
Interest/Dividend		\$1,961	\$3,375	\$3,375	\$3,375	\$3,375		
Cost of Premium @ Ne	w Issue Rate	28	48	48	48	48		
Amort.: Issuance Cost		39	67	67	67	67		
Total Pre-tax Cost		2,028	3,490	3,490	3.490	3,490		
Income Tax Effect @		35.00%	35.00%	35.00%	35.00%	35.00%		
After-tax Cost		\$1,318	\$2,268	\$2,268	\$2,268	\$2,268		
Impact on Net Income								
Plus: Cost of Outstandi	ng Issue	\$1,368	\$2,349	\$2,347	\$2,345	\$2,343		
Less: Cost of Refundin	g Issue	1,318	2,268	2,268	2,268	2,268		
Less: Cost of Redempti		48	82	82	82	82		
Impact on Net Income		\$2	(\$2)	(\$3)	(\$5)	(\$7)		
Impact Per Share (96.150 shares)	\$0.0000	(\$0.0000)	(\$0.0000)	(\$0.0001)	(\$0.0001)		

Florida Power Corporation

Preferred Retirement and Replacement Analysis 7 1/4s of 11/1 2002 Impact of Redemption/Tender & Refunding on Revenue Requirements

		1	enod Ended		
	12/30/96	12/30/97	12/30/98	12/31/99	12/30/00
Pre-tax Cost of Outstanding Issue					
Interest/Dividend	\$2,107	\$3,625	\$3.625	\$3,625	\$3,625
Amort.: Discount (Premium)	(15)	(35)	(37)	(40)	(43)
Expenses	13	23	23	23	23
Total Pre-tax Cost	\$2,105	\$3,613	\$3,611	\$3,608	\$3,605
Pre-tax Cost of Refunding Issue					
Interest/Dividend	\$1,961	\$3,375	\$3,375	\$3,375	\$3,375
Amort.: Issuance Costs	39	67	67	67	67
Total Pre-tax Cost	\$2,000	\$3,442	\$3,442	\$3,442	\$3,442
Impact on Revenue Requirements					
Less: Cost of Outstanding Issue	\$2,105	\$3,613	\$3,611	\$3,608	\$3,605
Plus: Cost of Refunding Issue	2,000	3,442	3,442	3,442	3,442
Plus: Recovery of Redemption Costs	122	170	162	154	146
Impact on Revenue Requirements	\$17	(\$1)	(\$7)	(\$12)	(\$18)
Summary of Redemption Cost Recovery					
Beginning Balance Redemption Costs	755	682	556	430	304
Cost of Carry	49	44	36	28	20
Amortizaton	73	126	126	126	126
Total Recovery	122	170	162	154	146
Ending Balance	682	556	430	304	178

Note: Recovery of Redemption Costs assumed over rate of return of 6.50%.

6 years with a pre-tax

NPV Savings of Revenue Requirements(\$000)

\$424

Exhibit

Call Monetization Strategies

High Coupon Debt Profile

The Florida Power Corp. ("FPC") currently has \$150,000,000 of its 8.625% notes due 11/1/21 outstanding. These notes are callable starting 11/1/96 on a sliding premium scale until 11/1/11 when it is callable at par.

Embedded Option

Upon issuing the note FPC bought a call option from the note holders. The value of this call option is greater when rates are low relative to the coupon on the note. FPC is therefore exposed to an erosion in the value of its call option in an increasing interest rate environment.

Construction

The tactical construction to protect the value of the call involves executing a swaption that commences on the call date of the note and has a maturity tailored to the issuer's call-period preference.

Swaption Premium Upfront 8.625% FPC L(6) + 0.25% Note Holder At Exercise Call Premium

Above Par

Call Monetization

This strategy will generate an upfront cash receipt for FPC that allows them to capture the current high value of their call option. When applied over the life of the swaption or issue this receipt will significantly lower FPC' financing costs.

Advantages

FPC receives a significant premium upfront.

FPC will not have to pay a premium to call the bonds in the future.

The intrinsic value of the call is protected against market fluctuations (i.e. rising interest rates).

The premium effectively reduces FPC' cost of funding by 112 bps for 25 yrs.

Disadvantages

FPC' right to call its bonds is subject to exercise of the swaption by Chase. Assuming the current market yield curve and option pricing parameters remain constant, Chase would be inclined to exercise on 11/1/96 if the 25 year swap rate would be at or lower than 7.14%.

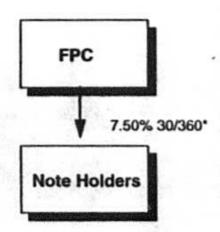


High Interest Rates

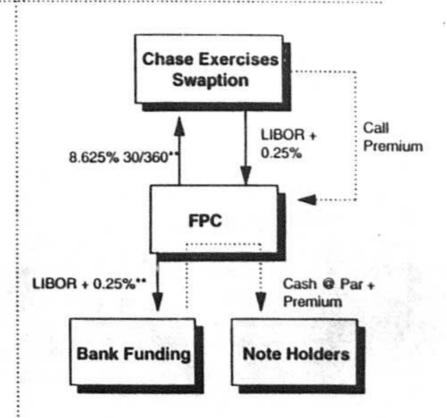
After Call Date

Low Interest Rates

Chase Lets Option Expire Unexercised



 Assumes \$19MM premium amortized over the remaining life of the issue (8.6255%-1.12%).



 7.50% assuming amortization of premium over the remaining life of the issue

Accounting Issues

One method of accounting for this structure:

The initial cash premium is accounted for as a debit to the Cash account. This is offset by a credit to the Other Liabilities account.

Dr Cash

Cr Other Liabilities

Going forward, the swaption is marked to market and the Other Liabilities account is debited or credited accordingly against the Other Inc/Exp ledger.

Dr Other Liabilities

Cr Other Income (P/L)

OR

Dr Other Expenses (P/L)

Cr Other Liabilities

If the swaption is exercised, the swap is eligible for hedge accounting if it can offset bank debt. If no bank debt exists, the mark to market on the swap will continue to be accounted for as shown above. Unwinding the swap or swaption before expiry will result in the realization of gains or losses accordingly.

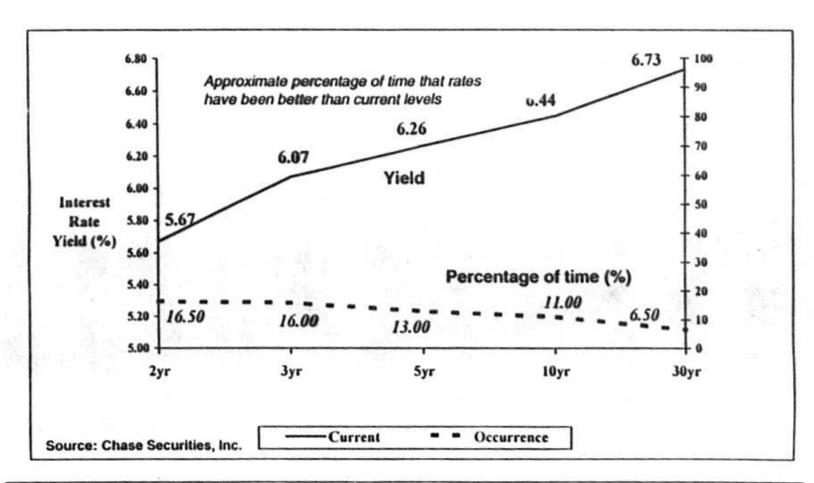
^{*} Chase has determined this accounting treatment solely on its own methodology. Chase is providing the information as an accommodation and makes no representation or warranty regarding it. Please check with your own accountants.



Exhibit I

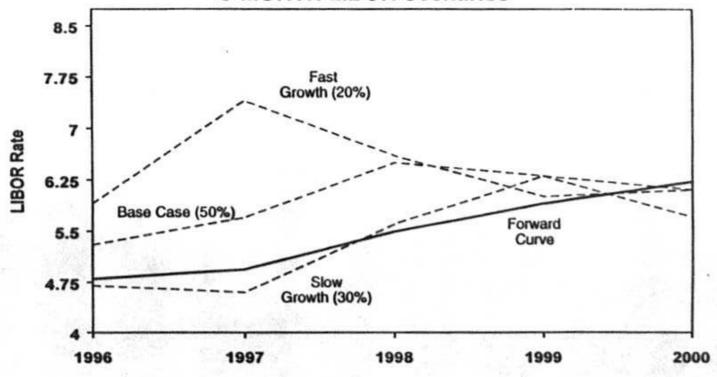
Chase Medium Term **Economic Outlook**

Treasury Yield Curve



Chase Economics Group April 1996

3-MONTH LIBOR Scenarios



- The Chase Economic Group forecasts where 3-month LIBOR will average each year in different economic scenarios over the next five years.
- The forward curve shows where the market implied mid-year 3-month LIBOR is over each
 of the next five years.

MEDIUM TERM U.S. ECONOMIC OUTLOOK: 1996-2000

Base Case Scenario (50% Probability)

	1996	1997	1998	1999	2000
Real GDP	2.1	2.6	1.5	1.5	3.5
CPI	3.2	3.4	3.8	3.6	3.2
Fed Funds	5.1	5.5	6.2	6.0	5.5
LIBOR, 3-Mo.	5.3	5.7	6.5	6.3	5.7
T-Bond, 10-Yr	5.8	6.3	7.2	7.2	6.9

- This is a successful "soft-landing scenario" in which the tightening implemented in 1994 and 1995 turns out to
 be enough to slow the economy to its potential growth rate in 1996.
- . Since the unemployment rate is relatively low, inflation will accelerate slightly.
- . The Fed holds policy steady in the second half of 1996, given moderate growth and inflation.
- This scenario is most likely to be achieved if growth overseas isn't too strong and the federal budget deficit is gradually reduced, but not quite balanced over the next five years.

Note: The GDP forecast is now using the BEA's chain-weighted GDP series. GDP and CPI forecasts are Q4 over Q4 growth rates. Interest rate forecasts are annual averages.

MEDIUM TERM U.S. ECONOMIC OUTLOOK: 1996-2000

Slow Growth Alternative (30% Probability)

	1996	1997	1998	1999	2000
Real GDP	1.4	2.0	2.8	2.8	1.5
CPI	2.8	2.8	2.8	3.2	3.2
Fed Funds	4.5	4.4	5.3	6.0	5.8
LIBOR, 3-Mo.	4.7	4.6	5.6	6.3	6.1
T-Bond, 10-Yr	5.5	5.3	6.5	7.3	7.2

- Growth falls to the 1.0-1.5% range in 1996, mostly because of the lagged effects of the Fed tightening implemented in 1994 and early 1995. In addition, exports are weak because of poor growth in the U.S.'s key trading partners.
- The Fed cuts the fed funds rate to 4.0% by the second half of 1996.
- By 1997, the lagged effects of the monetary tightening implemented in 1994 wear off and the easing implemented in 1995 and 1996 start to drive growth up. The Fed starts tightening again.
- Fiscal policy is mildly contractionary in the 1996-98 period.
- Oil prices are assumed to remain stable in the \$15-20 per barrel range throughout the forecast period.

MEDIUM TERM U.S. ECONOMIC OUTLOOK: 1996-2000

Fast Growth Alternative (20% Probability)

	1996	1997	1998	1999	2000
Real GDP	2.8	2.0	0.0	2.5	3.0
CPI	3.6	4.0	4.2	3.8	3.6
Fed Funds	5.6	7.0	6.5	5.8	5.8
LIBOR, 3-Mo.	5.9	7.4	6.6	6.0	6.1
T-Bond, 10-Yr	6.8	7.8	7.5	6.9	7.5

- In this scenario, a combination of factors leads to stronger growth in 1996. These factors would include stronger growth overseas and a weak dollar, which would stimulate exports. Another possible contributing factor would be the lack of an agreement on cutting the deficit. The housing market would also respond to the strong bond rally of 1995.
- Such a confluence of events would lead to 2.5-3.0% growth in 1996. The unemployment rate would drop below 5.5% in 1996, making the labor market about as tight as in the late 1980s. Inflation would accelerate sharply, exacerbated by a rise in oil prices to \$30 per barrel by 1996 in reaction to strong workdwide demand.
- By mid 1996, the Fed would resume tightening. By early 1998, this would produce a fairly severe recession.
- Concerns about inflation and lack of progress in reducing the federal budget deficit would probably push bond yields to 8.0% or higher in 1997.

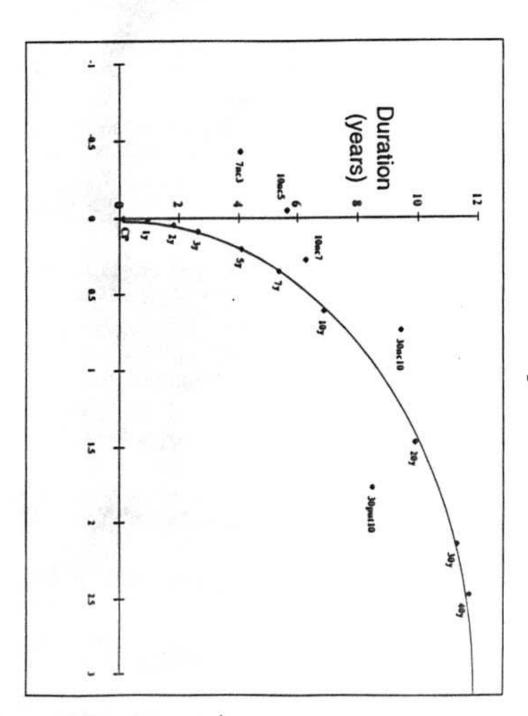
Exhibit IV

Convexity Explained **Duration** and

Duration & Convexity Summary

- •When rates move significantly, duration becomes an inadequate measure of price movements for bullet paper. In order to estimate the true price sensitivity of a bond, convexity should be considered. Positive convexity dictates that, regardless of which direction rates move, a bond's price performance is better than just the duration term would imply.
- •All other things being equal, investors want higher convexity (better price performance in volatile markets) and issuers want lower convexity. Investors look at duration and convexity as indicators of how their investments will perform.
- Convexity is often an indication of call flexibility. A company with a lower overall
 portfolio convexity is likely to have more call flexibility in that portfolio.
- Treasurers should have an understanding of how the market value of their liabilities will be affected by changes in interest rates. Duration and convexity are useful in this regard. They also provide a convenient way to compare corporate debt portfolios on both a sector and industry basis.

Bond Duration and Convexity





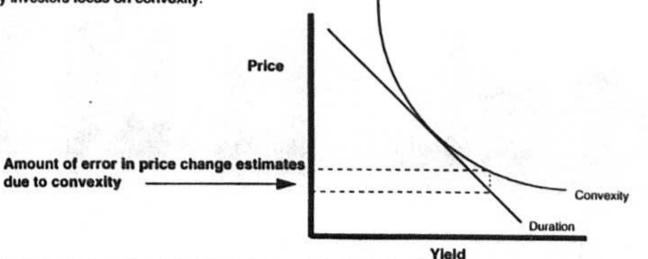
PC

Duration & Convexity

Duration and convexity are two concepts used in measuring the interest rate sensitivity of bond prices. Besides giving us the present value weighted average life of a particular bond's cash flows, modified duration also provides a reasonable estimate of the percentage change in the price of a bond for a change in its yield. For example, if we wanted to determine how much the price of a bond with a modified duration of 9.9 would change for a 1% change in yield, we could use the formula...

Percentage Change in Price = - Modified Duration x Percentage Change in Yield or... 9.9 x 1% = 9.9%

However, true price performance is not linear but convex. So, while small price changes can be estimated by modified duration, convexity dictates that estimates for large changes in price will overstate the amount of price declines in rising yield environments and understate price appreciation when yields fall. The more convex a bond is, the better a bond will perform in volatile markets (when yields move significantly in one direction or the other). This is why investors focus on convexity.



Duration & Convexity

Thus, the true change in price is...

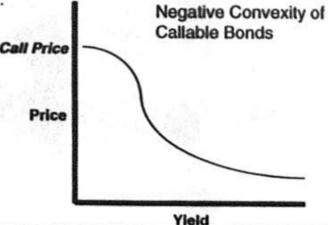
Change in Price = - Modified Duration x Change in Yield + 0.5 x Convexity x (Change in Yield)2

Note that because the convexity term is multiplied by the change in yield squared, it is always additive for bonds with positive convexity, giving the price/yield curve its convex slope. For small changes in yield, the convexity term is immaterial. For larger changes in yield it is more significant.

Example:

- •For an 8% 30 year bond priced at par, modified duration is 11.3, convexity is 2.14.
- •If yields drop to 7.99%, the bond price rises to 100.113% (convexity term immaterial).
- •If yields drop by 0.5% to 7.5%, the bond price rises to 105.93%.
- Duration increases the price by 5.65% (11.3% x .5).
- Convexity increases the price by an additional .27% (.5 x 2.14 x .5²)

Convexity becomes even more important for callable bonds. A callable bond will drop in price if rates rise, but will only rise a certain amount when rates fall (due to the call option). This is because the likelihood of a bond being called increases as rates fall, causing the market to begin pricing an issue "to the call". This is when we see one of the effects of negative convexity. See below...



Formulae

Macaulay duration (in years) = $\sum_{i=1}^{n} \frac{t \times PVCF_i}{k \times PVTCF_i}$

Modified duration = Macaulay duration 1 + (Yield/k)

Percentage change = - Modified duration x Yield change x 100

Convexity (in years) = $\frac{1}{[1 + (y/k)]^2} \sum_{l=1}^{n} \frac{t \times (t+1)PVCF_{l}}{k^2 \times PVTCF}$

Approximate percentage price change due to convexity = 0.5 x Convexity x (Yield change)2 x 100

Estimated percentage price change

= - Modified Duration x Yield change x 100 + .5 x Convexity x (Yield change)² x 100

Where

k = Number of periods (payments) per year (e.g., k = 2 for semiannual bonds).

n = Number of periods until maturity (years to maturity x k).

t =Period in which the cash flow is expected to be received (t = 1,...,n)

 $PVCF_t = Present$ value of cash flow in period t discounted at the YTM.

PVTCF = Total present value of the cash flow of the bond where the present value is determined using the YTM.

RESPONSE TO STAFF'S FIRST REQUEST FOR PRODUCTION OF DOCUMENTS TO FLORIDA POWER CORPORATION

ATTACHMENT TO NUMBERS TWO & THREE

STANDARD & POOR'S

Utilities Rating Service



FLORIDA POWER CORP.

CORPORATE CREDIT RATING	м-
OUTLOOK	STABLE

Analyst: Barbara A. Eiseman (212) 208-1656; Company contact: James Smallwood (813) 866-5647

Total Control	DEST RATING HISTORY		
	SENIOR DEBT	1996	AA-
A-1+		1995	AA-
		1994	AA-
112700		1993	M-
		1992	AA-
10.10.10.10.10.10.10.10.10.10.10.10.10.1		1991	AA-
A-1			
A	OUTLOOK: STABLE ELECTRIC BUSINESS POS	ITION: Above av	erage (1)
		A-1+ AA- A+ A+ A-1 A OUTLOOK: STABLE	A-1+ 1995 AA- 1994 A+ 1993 A+ 1992 A-1

RATIONALE

Florida Power Corp.'s ratings reflect an above average business position and healthy financial condition. Florida Power's business profile is supported by a healthy service area with above-average growth prospects, responsive Florida regulation, a diversified fuel mix, nominal Clean Air Act spending, and credit-conscious management. Furthermore, a small industrial load (about 9% of revenues) limits exposure to the possibility of retail wheeling, while the utility's geographical location gives near-term protection from competition. Rates and total energy costs are competitive within peninsular Florida but are slightly higher than the regional average. Florida Power supplements owned capacity with power purchases from neighboring utilities and from cogenerators; purchased power will provide some 27% of generation for the foreseeable future. These costs are passed through as a capacity cost recovery factor and fuel charge. Notwithstanding the likelihood for about 1.0% annual price increases to recover purchased power costs, the company's competitive position will not be noticeably affected. Florida Power will avoid any base rate relief requests for many years. Operations at the Crystal River 3 nuclear station continue to improve, with a 1995 capacity factor of 100%.

Debt leverage, including off-balance-sheet purchased power obligations, will remain high for current ratings, hovering around 51%. Yet, internal funding, funds from operations interest coverage, and funds from operations to total debt should remain healthy even throughout the construction of two gas-fired combined cycle units to become operational in 1998 and 1999. Continued strong kilowatt-hour (kWh) sales growth and aggressive cost controls should allow Florida Power to maintain pretax interest coverage, adjusted for purchased power, at levels over 3.2 times (x). Plans for nonutility activities include growing the energy-related businesses while divesting real estate and leasing assets.

OUTLOOK

A period of ratings stability for Florida Power is based on above-average sales growth, rate flexibility, limitations on rate increases, little wholesale and industrial

Financial summary	1995*	1994	1993	1992	1991
(MIL S)	2.231.7	2 080 5	1.957.6	1 774 1	1.718.8
Gross revenues	22307	2.000.3	1.001.0	348.9.9911	
Net income from continuing	227.8	200.8	194.9	185.9	180.9
operations		513.9	445.0		100000
Funds from operations (FFO)			258.1	1000	- T. T. T. T.
Net cash flow	345.6	328.1			345.9
Capital expenditures	274.2	308.6	426.4	472.9	
Total capital	3,180.6	1,265.4	3.240.4	1,029.2	2,892.2
Adjusted ratios					
Pretax interest coverage (x)	3.37	1.02	2.98	2.96	N.A
Total depotents capital (%)	48.1	50.9	54.0	50 9	N.A
FFO interest coverage (x)	4.56	4.36	3.99	3 99	N.A
FFG/avg. total debt (%)	29.6	26.8	24.2	25.8	N.A
*For 12 months ended Sept	. 30 (unau	dited). N.	A.—Not av	priodrie.	
Operating summary	1994	1993	1992	1991	1990
Grawth (%)		0090000			
Retail (MWh)	4.3	4.4	0.9	12	2.1
Retail (customers)	2.4	2.7	2.0	2.1	2.1
	7.457	6.711	6.912	6.971	8.92
Capacity (MW)	7.2	(0.3)	(1.0)	15.1	16.5
Reserve margin (%)	1.4	(4.5)	1.41		
Rates (cents/kWh)		***	7.24	7.33	7.27
Residential	8.24	7.92			5.64
Commercial	5.86	5.81	5.51 4.25	5.09	4 41
Commercial	4.04				

FLORIDA POWER CORP.

exposure, aggressive cost controls, efficient operations, and healthy cash flow. However, the parent's support of riskier affiliates and large purchased power commitments restrain upside credit potential.

RECENT DEVELOPMENTS

January 1996. Allen J. Keesler, Jr., president and chief executive officer of Florida Power since 1988, announced that he will retire on April 1, 1996. To begin an orderly succession of top management for Florida Progress Corp. and Florida Power, other management changes were announced (see Management).

December 1995. Florida Power and the city of Clearwater signed a new 30-year franchise agreement. Clearwater is the company's second-largest franchise customer and accounts for approximately 5% of annual revenues. No franchise agreement representing significant revenues are due to expire for the next several years. Including a \$12.5 million contribution made in December, Florida Progress contributed \$50 million in 1995 to Florida Power from the proceeds of the holding company's public stock offerings and the Progress Plus Stock Plan.

November 1995. The Florida Public Service Commission (PSC) approved its staff's recommendation for higher estimated total future decommissioning costs (\$2.0 billion, or \$404.6 million in 1995 dollars) than that presented in Florida Power's filing. Florida Power is already establishing a funded reserve to pay for decommissioning, which is \$165 million at Dec. 31, 1995.

October 1995. Florida Power announced an agreement with Seminole Electric Cooperative to provide an additional 455 megawatts (MW) of wholesale power. The contract begins in 1999 for a three-year period. Also in October, the Nuclear Regulatory Commission (NRC) issued its Systematic Assessment of Licensee Performance (SALP) report on the Crystal River nuclear station. The SALP that covered the Feb. 20, 1994 through Sept. 16, 1995 period was satisfactory despite some slippage in engineering. The overall score fell to a "1.75" from a "1.5", with plant support achieving a superior grade of "1.0" and the categories of engineering, maintenance, and operations receiving acceptable marks of "2.0".

September 1995. The Florida PSC approved Florida Power's petition for the amortization of some \$23 million in costs for the canceled, 500 kilovolt Lake Tarpon-Kathleen transmission line. The costs are being amortized over four years, retroactive to Jan. 1, 1995. In the third quarter, Florida Power absorbed a \$6.9 million pretax charge to begin the amortization.

MAJOR STRENGTHS AND RISKS

Major strengths:

- Healthy and growing service area.
- Small dependence on the industrial sector.
- Florida's geographical location and peninsular shape reduce competition from out-of-state power sources.
- Supportive Florida regulatory environment.
- Florida PSC and state legislature have adopted a cautious approach toward retail wheeling.
- · Diversified fuel mix.
- Proactive management team.
- Effective cost containment efforts.
- Nominal Clean Air Act exposure.
- Base rate stability.
- Rates are competitive within Florida.

Major risks:

- · Challenge associated with ownership of a nuclear station.
- Large off-balance-sheet purchased power obligations.
- Capacity needs to meet growing demand.
- Credit risk heightened by Florida Progress' diversified activities.

CORPORATE STRUCTURE

Florida Progress was formed in 1982 and is a diversified holding company. Headquartered in St. Petersburg, Fla., its principal subsidiary, Florida Power (75% of consolidated assets, 90% of earnings, and 75% of revenues) was incorporated in 1899, and is engaged in the generation, purchase, transmission, distribution, and sale of electricity. In August 1988, Progress Capital Holdings Inc. (PCH) was formed to become the downstream holding company for Florida Progress' diversified operations and to consolidate financing of the nonutility businesses. Diversified activities include an energy and transportation company, a life 'nsurance firm, and a commercial lending, leasing, and real estate operation.

Florida Progress' ratings largely reflect the creditworthiness of Florida Power, adjusted for higher-risk nonutility operations. PCH's ratings reflect the implicit support of parent, Florida Progress. The support is evidenced by a net worth maintenance agreement between the two companies.

Electric Fuels Corp., established in 1976, is an energy and transportation company that serves electric utilities, including Florida Power, and industrial companies. Its major businesses include coal mining, procurement, and transportation; bulk commodities transportation; railcar repair and railcar parts manufacturing and reconditioning, and rail and trackworks components.

Mid-Continent Life Insurance Co., founded in 1909 and acquired by Florida Progress in 1986, is a life insurance firm, whose principal product is a low-premium death benefit policy that is sold through independent agents.

CMH 1996

Problems morelly by Standard & Pear's, A Christian of The National Programmes, test Seasonies children 12th Australe of the Annarea, New York, NY, 19th, Spitzers delinical 12th Australe on the Annarea, New York, NY, 19th, Spitzers delinical 2th Australe on the Annarea, Spitzers 2th Annarea on the Annarea on the Annarea of the Annarea

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Asset processaging or being USBY Credit Reports. Regions overing or sectionating USBY Credit Reports introduced to consent of the publishes a positional. For international are consented byth rates, or our PAS services, presse tol. (212) 200-148.

Neighboring utilities 1. Georgia Power Co. 2. Gulf Power Co. 3. Fiorida Power & Light Co. 4. Tampa Electric Co. 5. Fiorida Public Utilities Co.

Progress Credit Corp., formed in 1983, is a financial services and real estate company with lending and leasing transactions (mainly involving commercial aircraft and real estate) and real estate projects. The company plans to continue with its orderly liquidation of these assets.

Advanced Separation Technologies (AST) and Progress Energy Corp. are two very small subsidiaries. AST is an R&D company whose principal product is a patented adsorption technology. Progress Energy was reactivated in 1994 to pursue independent power production opportunities, primarily in the Southeast U.S.

SERVICE AREA

Florida Power, the state's second-largest investor-owned electric utility, provides electricity to more than 1.2 million customers. Service is rendered in 32 of the state's 67 counties, covering approximately 20,000 square miles with a total population of about 4.5 million in central and north central Florida and along the west coast of the state. The service territory includes St. Petersburg and Clearwater, as well as the areas surrounding Walt Disney World, Orlando, Ocala, and Tallahassee.

Florida utilities have certain retail service territorial rights granted by the Florida PSC. Florida Power holds negotiated franchise agreements with varying expiration terms extending to 2030 with virtually all of the municipalities in which it distributes energy. Of the company's 110 franchises, only one (Mexico Beach) will expire before the year 2000; it represents less than 1% of total utility revenues. Although mounting competition may affect new franchise deals, Florida Power's

Service area economics*

1.7 1.1 (0.2)	1.1	1.1	(0.5)	(0.3)
1.1			(0.5)	200 701
	0.8			
(0.2)		0.6	(10)	(0.9)
	1.3	0.2	(0.7)	(0.5)
4.3	4.4	4.8	2.6	12
2.5	2.5	1.2	2.5	2.2
2.4	3.3	2.6	2.1	1.8
(75.25	0700			
4.0	4.1	43	3.2	2.9
3.3	3.0	2.0	2.0	1.8
2.0	3.0	2.2	1.6	1.5
50				
1.4	1.6	2.2	2.0	1.8
	1.5	1.5	1.3	1.2
		1.0	0.9	0.9
17.00		1500		
5.2	18.7	(3.1)	(0.4)	2.0
			(1.6)	0.8
		11.5	(4.6)	0.4
	555	- 35	(6, 75)	
4.4	5.6	4.1	4.4	4.3
			5.4	5.5
				5.9
	1950		2570	
15 822	16.452	16.964	17.926	20,271
				19,070
				19,872
	3.8 2.4 4.0 3.3 2.9 1.4 1.5 1.0 5.2 13.2 19.1 6.4 6.1 6.8 15,822 15,408 16,428	3.8	28	3.8 3.5 3.2 2.5 2.4 3.3 2.6 2.1 4.0 4.1 4.3 3.2 3.3 3.0 2.8 2.0 2.0 3.0 2.2 1.6 1.4 1.8 2.2 2.0 1.5 1.5 1.5 1.5 1.3 1.0 1.0 1.0 0.9 5.2 18.7 (3.1) (0.4) 13.2 9.7 (7.0) (1.6) 19.1 7.9 11.5 (4.6) 6.4 5.6 4.3 4.4 6.1 5.5 5.0 5.4 6.8 6.1 5.6 6.0 15.822 16.452 16.964 17.926 15.408 15.885 16.325 17.198

ibusing start astimates represent compound annual growth rates for the period. Unamployment and real per capita a represent forecasts for the last year in the period. §Data represent the largest metropolitan area(s) in the service -Southeastem Electric Reliability Council. Source: DRVMcGraw-Hill.

Industries served

	Sales A	evenue
Industry type	(%)	(%)
Nonmetal mining	33.6	25.5
Electrical machinery	12.6	12.3
Food and kindred	11.9	11.3
Stone, clay, glass, and		
concrete	6.5	5.1
Meas, and analyzing		
instruments	5.8	5.8
Chemicals	5.6	4.7
Rupber and misc.		
plastic products	5.0	5.0
Fabricated metal	4.1	4.4
Printing and publishing	3.6	4.0
Paper	21	2.1
Total (GWIVmir. \$)	3,580	173.
GWh-Gigawatt-hou	s. Source:	Edisor
Electric Institute.		Sale.

rates appear to be low enough that municipalization will be difficult to justify economically.

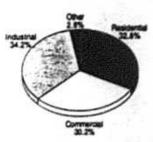
In late 1995, the city of Clearwater signed a new 30-year franchise agreement with Florida Power. Clearwater, the second-largest city in the company's service area, accounts for some 5% of total annual revenue. The franchise was set to expire in summer 1996.

In late 1994, the company entered into a new 10-year territorial agreement with the Orlando Utilities Commission (OUC), a municipal utility. The pact marked the end of a long controversy over which the utility would serve an expanding area near Orlando airport, annexed by the city of Orlando. This contract replaces the previous 20-year agreement that expired in July 1994. OUC will add the area of land to its service area and will buy the distribution assets from Florida Power. The agreement prohibits the OUC from taking over any customers because of annexation. Loss of this territory will not harm Florida Power's financial condition.

Economic support centers on phosphate and rock mining and processing, electronics design and manufacturing, health care-related manufacturing, and citrus and other food processing. Other important commercial activities are tourism, health care, construction, and agriculture.

Florida Power does not rely heavily on the industrial sector, with industrial customers constituting only 8.5% of electric revenues and 11.9% of kWh sales, limiting its exposure to the possibility of retail wheeling. IMC Agrico Co., AT&T Microelectronics, and Florida Crushed Stone Co. are among the utility's largest customers. With the bulk of the company's customer base derived from the residential class (56% of electric revenues and 46% of sales), Florida Power is amply insulated from the effects of cyclical volatility.

Industry Retail Seles (MWh) 1994



Source Edson Electric Instalts

The economy of the service area, like Florida in general, is expected to remain strong, driven by growth in population, tourism, and trade. The state's population is forecasted to grow by about 1.65 million people by the year 2000 to a total of 15.5 million. Florida Power's service area is projected to expand to about 5.1 million people by the year 2000. The state unemployment rate was lower than the national average for the first three quarters of 1995, after being higher in 1994. In the near term, the state is projected to be the second in the nation in employment growth and fifth in the nation in population growth. In recent years, Florida's per capita personal income tracked closely to the national averages. Total personal income is growing at a faster rate for Florida than for the U.S. This trend is probably due more to the state's faster-growing population than to increasing per capita income. Florida's residential housing starts led the nation in 1994. However, residential housing starts were down in the first three quarters of 1995 compared to 1994. In terms of value of nonresidential construction contracts, Florida ranked as the third-highest state in 1994.

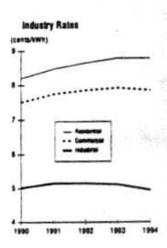
SALES

During the five years ended 1995, annual retail kWh sales growth averaged a relatively healthy 3.6%. In 1995, these sales advanced 6.6% over 1994, with increases for the residential sector of 7.8%, commercial 4.4%, and industrial 8.0%. Strong customer growth, higher average customer usage, and a healthy economy contributed to the improved energy sales.

The steady influx of new residents into Florida, as well as increased customer usage, will result in higher electric sales for the company. The five-year average

annual growth rate for sales to retail customers is forecasted at a strong 3.9%, including the effects of demand-side management programs. Wholesale sales are expected to advance a bit more slowly at roughly 3.0%. Peak demand is expected to grow at about 2% during the same period. The company's annual customer growth rate remains about twice the national average at around 2.5%.

COMPETITIVE POSITION



All three of the Florida peninsular investor-owned electric utilities have above average business positions primarily because of the strong state economy, low exposure to industrial retail competition, lack of excess capacity in the state, geographical characteristics, and cross-state border transmission capacity limitations that, for now, provide a degree of protection for the state's peninsular utilities from out-of-state competition. The competitive relationship among the three Florida investor-owned utilities is removed from Gulf Power Co.—a Southem Co. subsidiary located in the panhandle of Florida-since Gulf Power does not provide a direct conduit for Southern Co. into the Florida peninsula. Power sales from the Southern Co. system are transmitted through the state of Georgia. Because Southern Co. dispatches as a system based on economics, in its entirety, the company is the closest source of out-of-state competition to the Florida utilities. All but some 1,000MW in interstate transmission capacity are tied up by contracts.

Florida Power's total cost of production and purchased power at 4.22 cents per kWh is approximately 13% higher than the 1994 Southeastern Reliability Council (SERC) regional average of 3.73 cents. However, the company's costs are competitive within Florida. Florida Power's residential realization at 8.24 cents per kWh is above the SERC group average, about 9% higher than Florida Power & Light Co. and some 3% below Tampa Electric Co. Florida Power's rate design provides competitive rates to large commercial and industrial customers. Its average commercial rate of 5.86 cents per kWh is very competitive; the tariff is 5.6% below Florida Power & Light, nearly 18% less expensive than Tampa Electric's, and 9%

Market segments

	1994	1993	1992	1991	1990
Sales				1001123	2702
Total retail (GWh)	27,675	26,526	25,414	25,179	24,871
Residential (%)	50.1	50.4	50.5	50.1	49.5
Commercial (%)	29.8	29.7	29.7	29.7	29.5
Industrial (%)	12.9	12.7	12.6	13.1	13.5
Other (%)	7.2	7.1	7.0	7.0	6.7
Wholesale (GWh)	2,339	2,120	1,962	2.171	2.29
fotal sales (GWh)	30.015	29.648	27,376	27,350	27,14
Revenue					
Total retail (mil. \$)	1,908	1,781	1,576	1,592	1,560
Residential (%)	59.9	59.5	56.9	58.2	57.1
Commercial (%)	25.4	25.7	26.4	26.8	26
Industrial (%)	9.1	9.1	6.6	9.1	
Other (%)	5.7	5.7	5.9	6.0	5.1
Wholesale (mil. \$)	125	127	100	104	10
Total revenue (mil. \$)	2,033	1,907	1,676	1,696	1,666
Annual sales prowth (%)		955			
Residential	1.7	4.3	1.6	1.7	5.3
Commercial	4.7	4.5	0.7	2.2	4.1
nduetrial	5.9	3.9	(1.5)	(4.4)	(8.2
otal retail	4.3	4.4	0.9	1.2	3
Standard & Poor's retail avg.	2.5	3.6	0.3	2.0	1.1
Wholesale	10.4	0.1	(9.7)	(4.2)	(5.1
otal sales growth	4.8	4.5	0.1	0.8	2 -
Retail customer growth	2.4	2.7	2.0	2.1	3

below the SERC group average. Although Florida Power's industrial rate at 4.84 cents per kWh is a bit higher than the region, it is in line with the state average. Moreover, Florida Power's industrial base accounts for a very manageable 11.9% of electric sales and only 8.5% of revenues thereby limiting exposure to the possibility of retail wheeling.

Currently, the company does not have long-term contracts with its industrial customers. The industrial customer rates are covered by tariffs approved by the Florida PSC. However, Florida Power recognizes the value of securing future long-term sales arrangements and has several initiatives established for that purpose.

Despite energy and capacity cost increases based on certain escalators in purchased power contacts, Florida Power's rates should remain competitive in years to come. These costs are passed through as a capacity cost-recovery factor and fuel charge. Notwithstanding the likelihood for about 1.0% annual retail rate increases to recover purchased power costs, the company's competitive position will not be noticeably affected. Florida Power will avoid any base rate relief requests for many years.

Florida Power continues to develop long-range business strategies to respond to an increasingly free market, with emphasis on customer satisfaction, cost cutting, productivity and efficiency enhancements, and increasing off-peak sales. To secure closer customer relationships, the company is establishing teams of account executives who are trained to be energy experts in specific types of businesses. The company is essentially becoming a full-service energy provider. On the cost control front, Florida Power has restructured with workforce reductions and consolidation. The company has managed to hold its nonfuel operations and maintenance (O&M) expenses level steady since 1992 while absorbing higher costs for customer growth, inflation, other post-retirement benefits, and increasing environmental and insurance costs.

Given Florida Power's relatively small wholesale load, the company has little immediate threat from economic bypass. Florida Power has 14 wholesale customers that consists of 12 municipal customers. The wholesale customers constitute about 7% of electric revenues and are under long-term contractual arrangements.

Energy	costs	and	rates
icents/kW			

utility	Fuel	Total variable production	Total fixed production	Purchased power	Production and purchased power	Total energy cost	Residential rate	Contimercial rate	Industrial rate
Florida Power Co.	1.87	2.60	1.60	4.28	4.22	5.90	6.24	5.80	4 84
Alabama Power Co.	1.50	2.02	1.06	2.76	3.05	4.09	6.93	6.71	4 13
Carolina Power & Light Co.	1.22	2.35	1.48	5.86	4.15	5.14	8 22	6.85	5.29
Duke Power Co.	0.88	1.56	0.71	N.M.	3.43	4.59	7.31	5 90	4.24
Plorida Power & Light Co.	1.69	2.45	1.71	4.25	4.19	5.81	7.54	6.19	4.91
Georgia Power Co.	1,46	2.10	1.31	3.13	3.36	4.61	7.53	7.30	4.52
Gulf Power Co.	1.78	2.62	1.11	2.33	1.54	4.72	6.73	5.74	4.45
Mississippi Power & Light Co.	2.21	2.79	0.74	4.87	4.07	5.73	6.25	8.12	6.14
Mississippi Power Co.	1.48	2.28	1.30	1.90	2.99	4.00	6.46	5.94	3.70
Savannan Electric & Power Co.	1.92	6.40	4.09	1.91	1.39	4 96	7.01	6.93	4 23
South Carolina Electric & Gas Co.	1.42	2.13	1.52	2.46	1.33	4.51	7.51	5.94	4.01
Tampa Electric Co.	2.39	3.05	1.25	5.62	4.34	5.82	8.50	5.91	4.75
Virginia Electric & Power Co.	1,19	1.90	1.44	6.45	4.09	5.35	8.21	5.83	4.24
SERC region average	1.41	2.13	1.26	5.66	3.73	5.02	7.68	6.39	4.47
Standard & Poor's average	1.48	2.29	1.90	4.31	4.22	5.68	8.84	7.85	5.04
N.M.—Not meaningful. SERC—Southes	stern Elect	nc Reliability C	ouncil kWh-K	Sigwett-hour. 5		Graw-Hall.			

7

Exposure to municipalization in the near term is minimized by the terms of the various franchise agreements that typically extend for 20 or 30 years and the costs associated with municipalization. These costs to the municipality would include loss of franchise fees, acquisition of distribution assets, and loss of property taxes relating to these assets. The relatively competitive Florida Power residential rate helps to mitigate the potential for municipalization.

FUEL AND POWER SUPPLY

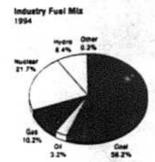
Florida Power has adequate fuel diversity, with coal providing 45% of electricity produced in 1994, and nuclear, oil, gas, and purchased power contributing 17%, 16%, 1%, and 21%, respectively. Minor deviation is expected in the fuel mix; purchased power will rise to about 27% of generation.

Most of the coal for the company's facilities is expected to be supplied from the Appalachian coal fields. Some two-thirds of the coal is expected to be delivered by rail and the remainder by barge. The coal is being supplied by Florida Progress' subsidiary, Electric Fuels, based on contracts between Florida Power and Electric Fuels. Electric Fuels has long-term contracts with various sources for 75% of the coal requirements for Florida Power's coal units. Electric Fuels acquires the remainder in the spot market and under short-term contracts. The long-term contracts have price adjustment provisions. Oil is purchased under contracts with several suppliers. The cost of oil is tied by contracts to certain posted market prices. Management believes that the company has contracts for an adequate supply of oil for the foreseeable future. Natural gas is purchased on the spot market under firm and interruptible contracts. Florida Power has contracts for the supply of uranium concentrates (Stage I) and the conversion of uranium concentrates (Stage II) through 1997, and the enrichment of uranium (Stage III) and the fabrication of uranium into fuel assemblies (Stage IV) through 2004.

Fuel and power supply

	1994	1993	1992	1991	1990
Generating capacity					
Owned (MW)	7,207	6,428	6.512	6.571	6.041
Firm purchased (MW)	250	283	400	400	880
Peak demand (MW-winter)	6.955	6.729*	6.982	6.056	5.946
Reserve margin (%)	9.1	1.2	0.6	15.1	16.5
Peak growth (%)	2.4	(3.6)	15.3	1.5	(12.8)
Annual load factor (%)	51.2	51.3	46.8	53.5	53.0
SERC regional reserve margin		93-33			
(%-summer)	16.8	16.8	16.6	16.8	16.8
Generation by fuel source (%)					
Coal	44.0	44.7	53.4	50.5	73.7
ON	16.1	21.0	27.6	22.5	0.0
Gas	0.0	0.2	0.2	0.0	0.0
Nuclear	18.0	17.8	18.8	17.4	14.1
Purchased	21.9	16.3	0.0	9.6	12.2
SERC-Southeastern Electric Reliability Council	MW-Meg	awatta, "Summe	peax, Source Ed	ison Electric Inst	Mufa.

Nuclear operatin	a statistics (19	194)	ME					
Unit Crystal River 3	% owned 90.0	Forced outage rate (%) 0.0	Last SALP period 8/92 - 2/94	Operations 2	Maintenance 2	Engineering	Plant support	Avg 1.50
Unit Crystal River 3 SALP—Systematic A	Book value (mil. \$) 352.0 Assessment of Lice	Decomm, basis Decontamination rose Performance	Est. decomm. cost (mil. \$) 221.3 Source Nuclear Re	Date of estimate 12/93 guilatory Commission	Total amt. funded (mil. \$) 110.0	Annual amt. funded (mil. \$) 11.0	Funding sufficiency (%) 96.4	



Source Edmon Electric Institute

Summary nuclear statistics

Total gener cap. (MW)	7,457
Total nuclear cap. (MW)	801
Nuc. cap. as a % of total cap.	11
BV of nuclear invest. (mil. \$)	352
BV as a % of net plant	10
BV as a % of common equity	21
Avg. capacity factor for all units	(%)
Past three years	60
Lifetime	62
Units on NRC watch list	None
Decomm. est. (mil. 1994 S)	221
Total amt, funded (mil. 1994 \$)	110
Funding sufficiency (%) BV—Book value, MW—Me	96 Qawatts
NRC-Nuclear Regulatory Commi	

Florida Power supplements its owned capacity with power purchases from neighboring utilities and cogenerators. It has a take-or-pay arrangement for purchases of 400MW of coal-fired capacity (two separate contracts of about 200MW each) with Southern Co. through 2010. Florida Power has an option to decrease these purchases to 200MW annually, beginning in 2000, with a three-year termination notice. The purchases are made from specific generating units with a capacity of some 3,500MW and are guaranteed by Southern Co.'s entire system, which totals more than 30,000MW. The capacity and energy charges are based on the actual costs to operate the units. If lower-cost power is available on Southern Co.'s system, Florida Power pays the lower amount. Florida Power's total cost is calculated using Southern Co.'s Federal Energy Regulatory Commission (FERC) rates of return and includes a transmission charge. Over time, these contracts are expected to become more economic—capacity payments are likely to decline as the units are depreciated and energy costs should fall, given the recent termination of an unfavorable coal contract.

Florida Power also has a purchased power contract with Tampa Electric that was absorbed by Florida Power as part of the acquisition of the Sebring electrical distribution system. The arrangement ends after Feb. 28, 2011, upon one-year notice of either party. Capacity payments increase as projected growth in Sebring's load increases—50MW through 1998, 60MW from 1999 to 2004, and 70MW from 2005 to 2011. The capacity payments are based on Tampa Electric's total system embedded costs as approved by FERC. The energy component is based on Tampa Electric's system average plus a variable O&M charge, adjusted to actual every six months.

To analyze the financial impact of purchased power, Standard & Poor's employs the following financial methodology. The net present value of future annual capacity payments (discounted at 10%) represents a potential debt equivalent—the off-balance-sheet obligation that a utility incurs when it enters into a long-term purchased power contract. However, Standard & Poor's adds to the utility's balance sheet only a portion of this amount, recognizing that such a contractual arrangement is not entirely the equivalent of debt. What percentage is added (the risk factor) is a function of Standard & Poor's qualitative analysis of the specific contract and the extent to which market, operating, and regulatory risks are borne by the utility. Since Florida Power recovers substantially all fuel and purchased power costs through fuel and capacity adjustment clauses, and given the fully dispatchable nature of the contracts and need for the power, Standard & Poor's has assigned relatively low-risk factors of 40% to Florida Power's take-or-pay purchased power obligations.

The company has contracts with qualifying facility (QF) suppliers for 1,164MW of capacity with terms ranging from six to 29 years. Of the 1,164MW under contract, 1,049MW are currently available. The contracts were negotiated when market players believed that natural gas prices would be higher and more volatile than coal. Thus, these contracts are based on the costs of a pulverized coal-fired plant and are priced higher than Florida Power's system average generating cost. In 1994, the company developed a curtailment program for its QF contracts to address system reliability during minimum load conditions; on Sept. 11, 1995, the Florida PSC approved the plan. In addition, the company negotiated with its QF suppliers to reduce voluntarily their output during low-load periods. In accordance with certain contract provisions, Florida Power began paying "as available" prices for purchased power during certain periods. The revised pricing reduces

payments to cogenerators by some \$15 million annually. Three cogenerators filed or amended lawsuits to challenge this pricing methodology. Going forward, the company will strive to improve QF contracts through negotiation and optimize the use of purchased power by administering them in the most cost-effective manner. Since Florida Power is able to recover virtually all capacity and fuel costs through regulatory adjustment mechanisms, Standard & Poor's has assigned a risk factor of only 10% to Florida Power's take and pay obligations.

The company's future capacity plans include 470MW of gas-fired combined-cycle generating units to be built in Polk County, Fla. This facility is scheduled to become operational in late 1998. The installed cost for the units is projected to be competitive with independent power producer costs. Florida Power and Georgia Power are building a jointly owned 165MW peaking facility that will come on line later this year. Florida Power will own two-thirds of the station, operate and maintain it, and have full use of it eight months each year. By using advanced technology and sharing construction costs, the installed cost per kW will be less than 60% of what it previously cost for a peaker. In a separate arrangement, Florida Power has agreed to sell between 200MW and 500MW of summer peaking capacity annually to Georgia Power from 1996 through 1999. Since Florida Power is a winter peaker and Georgia Power is a summer-peaking utility, this transaction is advantageous to both parties. Florida Power's generation strategy includes continuing efforts to sign similar agreements with other utilities. Revenues from these sales will help to offset some of the company's annual production costs and better utilize its facilities year-round.

OPERATIONS

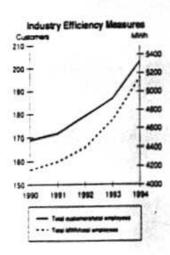
Historically, management has run a fairly efficient and lean organization. Florida Power's operating proficiency, as defined by customers per employee, remains well above the industry average with the most significant progress made during 1994. During the past several years, management has instituted various workforce reductions through attrition and early retirement programs. Since December 1993, Florida Power eliminated approximately 1,150 positions (20% of the workforce). The total revenue to total kWh ratio is a bit better than the industry average owing to the company's reasonable embedded cost of production plant. Florida Power

Efficiency statistics Operating efficiency (electric-retail)

	1994	1993	1992	1991	1990
Total customers/employee	225	193	189	182	185
industry avg.	204	188	180	172	169
Total MWhytotal employee	5,005	4.214	4.064	3.948	4,056
industry svg.	5,148	4,661	4,368	4.224	4,130
Total revenue/total kWh (cents)	6.89	6.71	6.20	6.32	6.20
Industry avg.	7.19	7.24	7.14	7.08	6.85

Base	load	statistics
Veer		

Crystal River 3	3	90.0	Uranium	None	891	5.969	10,353	76.5	816	0.57	2.09
Part	Units	% of ownership	Fuel	Ait, fuel	Gross capacity (MW)	Net generation (GWN)	Heat rate (8tu)	Capacity factor (%)	installed cost/kW (\$)	Fuel exp./ xWh (cents)	rotal var prod. exp_/wwn (cents)



has been a national leader in fossil plant efficiency; its units have placed the company in the top 10 nationally in terms of steam unit efficiency for 10 consecutive years.

Florida Power has the second-largest transmission network in Florida. The company plans to expand its transmission grid by pursuing investment opportunities beyond traditional access requests across its grid. Florida Power is interconnected with the electric systems of Florida Power & Light; Georgia Power; Tampa Electric; Gulf Power; the cities of Gainesville, Kissimmee, Lakeland, Smyrna Beach, St. Cloud, and Tallahassee; the OUC; Reedy Creek Energy Services; Seminole Electric Cooperative Inc.; and the Southeastern Power Administration. Transmission interface with Georgia Power is limited with 3,600MW capacity north to south and 1,300MW capacity south to north. Most of the capacity is already contracted. Only some 1,000MW of north to south capacity is currently available. Import capability from other utilities is from north only due to Florida Power's peninsular shape. This differs from inland utilities that are entirely surrounded by the transmission grids.

Nuclear. The utility owns 90.4% (755MW) of the 835MW Crystal River 3 nuclear station that commenced commercial operation in 1977 at a total cost of \$723.2 million or \$654.1 million for Florida Power's ownership interest. Crystal River 3, a pressurized water reactor with Babcock and Wilcox-designed turbine generators, is the company's single largest base load facility, accounting for about 19% of kWh available for sale. Since its initial operation, Crystal River 3 had experienced several years of inferior operations due to extended refueling and maintenance outages. However, since the 'arly 1990s, the plant has been performing very well in terms of plant statistics, duration and costs of refueling outages, O&M expenses, and nuclear industry reports.

In early 1994, the station completed its scheduled refueling outage in a record 57 days. Crystal River 3 is on a 24-month refueling cycle; the next major outage is slated to begin in the first quarter of 1996. Management is targeting a 47-day refueling and maintenance outage, which will include performing the 10-year, in-service inspection program, and replacement of both low pressure turbines and the reactor cooler pump motor. The outage is expected to cost about \$25 million.

The station's recent statistical measures have been impressive, with a year-to-date capacity factor of 100% through Dec. 31, 1995. Over the 1992 to 1994 period, Crystal River 3's capacity averaged 80%—the best three-year performance ever.

The last Crystal River SALP, which covered the period Feb. 20, 1994 through Sept. 16, 1995, was satisfactory despite some slippage in engineering. The overall score fell to a "1.75" from a "1.5" (based on a range of "1.0" to "3.0," with "1.0" being the highest possible grade), with plant support achieving a superior grade of "1.0" and the categories of engineering, maintenance, and operations receiving acceptable marks of "2.0."

Florida Power is working with the NRC to resolve concerns over a fire retardant material, called Thermo-Lag, which is used as a fire barrier around electrical conduit and cables. The company believes that there are more effective ways to address the problem than to replace all the Thermo-Lag at Crystal River 3. Management projects total costs to be about \$5 million.

In late 1995, the Florida PSC approved a new site-specific study that estimated future decommissioning costs for Crystal River 3 to be approximately 52 billion.

which corresponds to \$404.6 million in 1995 dollars. Florida Power increased its share of the retail portion of annual decommissioning expense to the Florida PSC approved level of \$20.5 million annually, beginning in January 1995. The company also has adjusted the wholesale portion of this expense in a comparable manner, increasing it to \$1.2 million annually.

Environmental. Florida Power is not materially affected by the Clean Air Act. Compliance coal is burned at Crystal River Units 4 and 5 and low-sulfur coal is burned at Crystal River Units 1 and 2. Additionally, using natural gas at the proposed Polk County power plant complex in the late 1990s will assist Florida Power in meeting tighter emission standards. Continuous emissions monitors were installed on most of the company's plants by the end of 1994 at a total cost of about \$11 million. To meet Phase II, Florida Power is implementing a strategy based primarily on burning cleaner fuels. Compliance with nitrogen oxide limitations will require the installation of low nitrogen burners on some facilities. These costs will be around \$8 million and will be incurred through 2000.

ASSET CONCENTRATION

Asset concentration risk is not excessive, with the single greatest concentration primarily centered on the investment in the Crystal River 3 nuclear station. Depreciated book value is approximately \$347 million, which represents a manageable 20% of common equity, 10% of net electric plant in service, and 11% of total capitalization. Crystal River 3 is Florida Power's single largest base load facility, and accounted for 9% of total capacity (including purchased power) and 19% of generation (including purchased power) in 1995.

The coal-fired Crystal River units 4 and 5, completed in 1984 are also major generating stations for Florida Power. The two facilities consist of 1,434MW and accounted for about 17% of total capacity (including purchased power) and 27% of total generation (including purchased power) in 1995. Net book value of the two plants is about \$490 million. These units have been excellent performers with lifetime availability factors of close to 90%.

NONREGULATED BUSINESS

Florida Progress' ratings largely reflect the creditworthiness of Florida Power, adjusted for higher-risk nonutility operations. Diversified activities account for approximately 25% of consolidated assets, 10% of earnings, and 25% of revenues. The company's strategy is to retain and expand those businesses that have the most promise for stability and profitability. This approach has led the company to focus on Electric Fuels (about \$600 million in assets) and Mid-Continent Life insurance (approximately \$570 million in assets). Meanwhile, most other operations are either being sold or restructured. Included in this group are lending and leasing assets of some \$405 million relating to commercial aircraft and real estate as well as its real estate operation with investments of about \$130 million in office buildings and undeveloped land.

PCH, which provides funding for the diversified operations, was established in 1986. PCH has a senior unsecured debt rating of 'A' and a commercial paper rating of 'A-1'. The ratings reflect the implicit support of its parent, Florida Progress. The support is evidenced by a net worth maintenance agreement between the two companies. The outlook is stable, mirroring the credit trend of Florida Power, the system's primary source of cash flow. At the end of 1995, PCH had about \$500 million of debt outstanding.

Electric Fuels is an energy and transportation company that serves electric utilities, including Florida Power, and industrial companies. Formed in 1976, Electric Fuels has operations in 15 states and is involved in the mining, procurement and transportation of coal; bulk commodities transportation; and railcar services. Electric Fuels plans to increase its market share of existing operations and make new investments in markets that expand its products and services. Electric Fuels has earned an average return on equity (ROE) of about 13.3% during the last three years.

Mid-Continent Life Insurance, acquired in 1986, serves 37 states and sells its policies through some 9,000 independent agents. Its principal product is a low-premium death benefit policy. The company has almost \$14 billion of life insurance policies outstanding. Nearly all of the company's financial portfolio is in investment-grade securities. Mid-Continent has held an average ROE of about 11.5% during the last four years. Florida Progress plans to maintain a conservative growth strategy for Mid-Continent through the development of a regional office network.

AST and Progress Energy are two very small subsidiaries. AST is an R&D company whose principal product is a patented adsorption technology. The product, called an Ion Separation machine, removes dissolved impurities and makes chemical separations in continuous process rather than conducting the separation in batches. The company has net income of about \$1.8 million. Despite its small size, it has earned very high ROEs. Progress Energy was reactivated in 1994 to pursue independent power production opportunities, primarily in the Southeast U.S.

REGULATION

Florida Power's retail rates are subject to the jurisdiction of the five member appointed Florida PSC. The commission is considered to be supportive of strong credit quality for the electric utilities in the state. Authorized ROEs are in line with industry averages, forecasted test periods are utilized, incentive internal mechanisms for efficient operations are in place, and companies can recover

Flenda Public Service Com-

Regulation

neguratiny agency	Labrate Library Secure Court	
State	Florida	
Case period	Eight months.	
Interiori procedures	Selectively.	
Authorized returns (Last 12 to 18 month	4)	
Return on equity (electric)	11.35	
Return on equity (gas)	13.0	
Return on equity (talephone)	12.2	
Rate bose	Average original cost.	
Test period	Forecasted.	
CWIP		ne base for a partial cash return.
Adjustment mechanisms	first and numbered named	adjustment clauses (semiautomatic), both the capacity
Augustations insuranteers	and anamy components of	purchased power are reflected through the fuel
	adjustment clause deman	e-aids management related expenses can be recovered
	without fillion a hone rate of	case; an oil backout cost adjustment allows accelerated
	recovery of investments of	projects designed to displace oil-generated capacity
Incantive ratemaking	Demand side management	plant performance, rate of return and once caprindex;
incontine ratementing	of backout cost recovery !	
Commissioners	Party	Tarm
Susan Clark, Chair	Democrat	January 1999
Julia Johnson	Democrat	January 1997
Diane Kiesling	Democrat	January 1998
Joe Garcia	Independent	January 1998
J. Terry Deason	Democrat	January 1990
Source: Regulatory Research Associa	A STATE OF THE STA	VI 5337-4-00107.5
and the same of th		

without a full-blown general rate proceeding fuel adjustment and purchased power capacity costs and costs associated with energy conservation projects. Importantly, the commission has been receptive to rate design and pricing flexibility.

The Florida PSC is monitoring developments nationwide surrounding retail competition. The position of the commission's is that legislation is required for PSC to authorize retail wheeling. The Florida state legislature tabled a proposal requiring the Florida PSC to study retail wheeling in the state. Instead, the legislature has assigned a committee to study competition in the electric utility industry in Florida and to report the results to the legislature in early 1996. The Florida PSC staff is expected to participate in the study as required by the legislative committee.

Effective Jan. 1, 1995, Florida Power adopted a three-year test of residential revenue decoupling. The revenue decoupling essentially eliminates the linkage between sales and revenues. The company is using a mechanism that is established by dividing its revenue requirements by the number of customers during a test year. The difference between actual and target revenues is trued-up annually. Under the experiment, abnormal weather patterns will no longer impact earnings with respect to residential revenues. This ratemaking concept is not expected to have a long-term material financial impact on the company.

In late 1993, the company implemented an \$18.1 million electric rate hike, the third and final step of a three-year, \$85.8 million phase-in plan granted by the commission in September 1992. The order provided the company with the opportunity to earn a regulatory ROE of 12%, with an allowed range between 11% and 13%. Although rates will rise a bit due to purchased power cost recovery, Florida Power will avoid seeking base rate relief for many years.

MANAGEMENT

On Jan. 17, 1996, Allen J. Keesler, Jr., president and chief executive officer of Florida Power since 1988 announced his retirement, effective April 1, 1996. To begin an orderly succession of top management for Florida Progress and Florida Power, Florida Progress Chairman and CEO Jack B. Critchfield will relinquish his position as chairman of Florida Power. This responsibility will be assumed by Richard Korpan, who will become chairman and CEO of Florida Power as part of a transition period of up to one year. Mr. Korpan will also retain his executive responsibilities at Florida Progress as president and chief operating officer.

Joe Richardson will be promoted to president and chief operating office of Florida Power, effective April 1, 1996. Mr. Richardson is currently senior vice president, Energy Distribution. He has nearly 20 years experience with the company and a diverse work background.

Florida Power is a well-run, customer-driven, efficient, and financially sound electric utility. Importantly, management has traditionally been supportive of strong utility credit quality. Management continues to concentrate on cutting expenses, new marketing strategies to increase off-peak sales, strengthening customer satisfaction, and reengineering to achieve business excellence in its response to mounting competition in the electric utility industry. Regarding diversification, the company plans to continue with its orderly liquidation of risky lending and leasing and real estate assets. Prospectively, any new activities will be funded through redeployment; equity invested in diversified operations will likely remain less than 20% of total equity.

On the cost front, management has held nonfuel O&M expenses steady since 1992 while absorbing higher costs for new customers, inflation, and other increasing expenses. Going forward, management's goal is to run the business at the lowest, prudent O&M level possible, allocating a portion of the budget for strategic spending to help the utility position itself for an increasingly free market. In addition, the company has refinanced some \$576 million of higher cost securities, reducing its embedded cost of long-term debt to a relatively low 7.2%. Because the company's common dividend payout ratio to shareholders was on the high side, the board of directors lowered the divided growth rate the last two years to about 2%. The payout ratio is now around the industry average but management's goal is to achieve and maintain lower levels ranging from 75% to 70%.

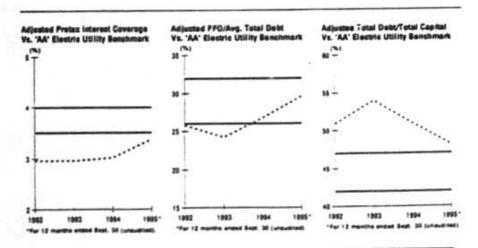
EARNINGS ANALYSIS

Florida Progress announced that earnings per share for 1995 rose 9.6%. Earnings for the year were \$238.9 million or \$2.50 per share, compared with \$212 million or \$2.28 per share for the same period in 1994. The higher earnings reflect an increase in retail kWh sales due to a stronger economy, more extremes in summer and winter weather, customer growth of 2.2%, and cost cutting measures at Florida Power.

Since 1991, Florida Power has refinanced about \$576 million of long-term debt, including scheduled maturities, lowering the embedded cost of debt to a relatively low 7.2%. This activity in conjunction with operating cost reductions has helped to lift adjusted pretax interest coverage and ROE to 3.37x and 12.7%, respectively. Healthy cash flow, manageable new money needs, ambitious cost containment initiatives, strong kWh sales growth, ongoing emphasis on customer service, and continued favorable nuclear performance should help to keep pretax interest coverage at levels above 3.2x, commensurate with 'AA-' utility with an above average business position.

CASH FLOW ANALYSIS

Florida Power budgeted \$330 million, excluding allowance for funds used during construction but including nuclear fuel expenditures, for its 1995 construction program. Actual outlays were \$283 million or 16.6% below budget. Last year, the company slashed its prospective five-year construction forecast by some \$200 million due to the cancellations of the Lake Tarpon-Kathleen line project and Anclote power plant gas conversion project, and a decrease in the estimated cost



to construct the planned generating units at the Polk County site.

Electric construction expenditures, including nuclear fuel, for the five years through 2000, are projected to total approximately \$1.38 billion, of which some \$265 million is budgeted for this year. Depreciation and amortization during the same period are forecasted at approximately \$1.38 billion. The depreciation rate was a high 4.8% during 1994. Florida Power's construction program will average a relatively high 9% of total capitalization and will concentrate primarily on improvements and additions to electric production, distribution, and transmission facilities.

Internal cash flow should continue to cover the bulk of construction outlays. Funds from operations interest coverage and funds from operations to total debt, adjusted for purchased power obligations, are expected to remain strong, at levels over 4.2x and 25%, respectively.

BALANCE SHEET ANALYSIS

The company has historically utilized conservative financing practices. Management has been committed to maintaining capital structure balance at the utility, infusing sufficient amounts of equity over the last several years. The company has no long-term floating-rate debt, and asset quality is high with few regulatory or deferred assets. In recent years, Florida Power's balance sheet characteristics have displayed modest improvement. Reported debt leverage is about 41%, common equity close to 55%, and preferred stock approximately 4%. When factoring in off-balance-sheet purchased power commitments using a weighted average risk factor of about 15%, debt leverage is expected to hover around 51% through the balance of the century. Other than the purchased power contracts and a nominal amount of operating leases, Florida Power has no other off-balance-sheet obligations.

Full equity treatment is given to Florida Power's \$138.5 million preferred stock layer, which is all fixed-rate perpetual and accounts for a very reasonable 4.4% of total capitalization; little deviation is expected from the current level. Florida Power's embedded cost of preferred stock was a relatively low 6.8% in 1995.

FINANCING FLEXIBILITY

The company has strong financing flexibility to meet its needs, as demonstrated by a market-to-book ratio of about 165% as well as consolidated lines of credit totaling \$800 million. Florida Power has a 364-day and five-year revolving bank credit facilities, \$200 million each, which are used to back up commercial paper. PCH has a private \$400 million medium-term note program and two revolving bank credit facilities: a 364-day \$100 million facility and a five-year \$300 million facility. These facilities are used to back up PCH's commercial paper program.

During 1995, Florida Progress contributed \$50 million of new equity into Florida Power primarily from the sale of common stock through the parent's dividend reinvestment and stock purchase plan; no additional infusions are expected though the balance of the decade. The funds were used to repay commercial paper and for general corporate purposes. Florida Progress expects to convert the plan from original issue to open market purchase during 1996.

Florida Power has a very manageable debt maturity a ned to with a total of \$148.5 million coming due over 1996 through 2000. Some \$200 million of first mortgage bond financing is anticipated during the same period. The company's current first mortgage bond shelf capacity is \$370. Although medium-term notes

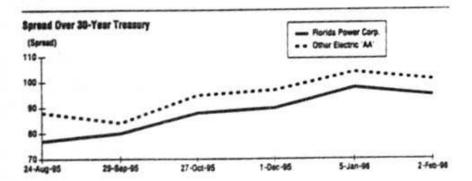
are not expected to be issued during the next five years, Florida Power has an undrawn \$169 million medium-term note shelf in place for flexibility.

Financing flexibility

Common equity characteristics as of Nov. 30, 1905		
Ticker symbol	FPC	
Stock price (S)	35 3/8	
PE ratio (x)	14.3	
Dividend yield (%)	5.7	
Market to book (%)	165.9	
Dividend to book (%)	9.5	
Debt characteristics at fiscal year ended 1996		
Secured debt (%)	73 27 0	
Unsecured debt (%)	27	
Subordinated debt (%)	0	
Fixed-rate debt (%)	100	
Variable-rate debt (%)	0	
Avg. life of long-term debt (years)	17	
Embedded cost of long-term debt (%)	7.2	
Dobt maturing in five years (mil. 5)	148.5	

Short-term financing As of Dec. 31, 1995

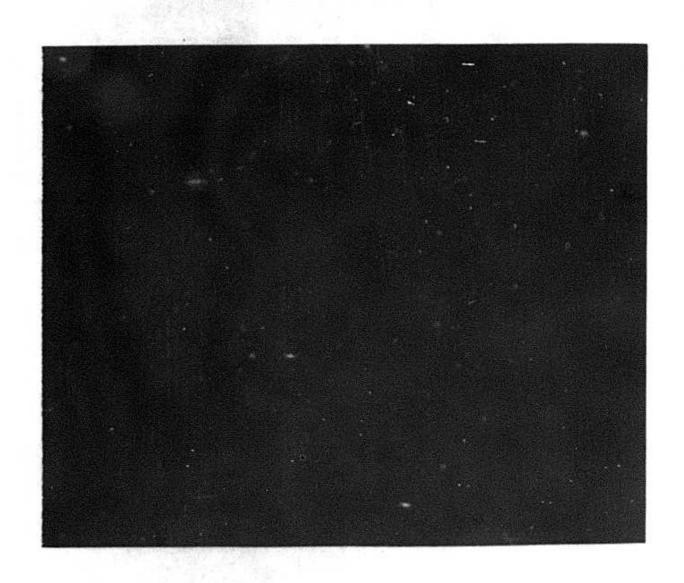
rranged	Outstanding	Expiration date	Same-day availability	Clause
400.0	145.2			
400.0 N.A.	0.0	N.A.	N.A.	A.A.
	400.0	400.0 145.2 400.0 0.0 NA	ranged Outstanding date 400.0 145.2 400.0 0.0 N.A.	rranged Outstanding date availability 400.0 145.2 400.0 0.0 N.A. N.A. N.A.



nancial statistics	Florida Power Co.			-Year ended	Dec. 31	
	THE STATE OF THE S	1995*	1994	1963	1992	191
	Income statement (mil. \$)					
	Gross revenues	2.231.7	2,080.5	1,957.6	1,774.1	1,718
	Operating expenses (excl. DO&A)	1,490.2	1,399.5	1,325.9	1,197.5	1,152
	Depreciation and amortization	283.9	261.5	240.2	209.5	206
	Pretax operating income	457.6	419.5	291.5	367.1	359
	Gross interest expense	106.1	108.4	105.8	100.2	95
	Pretax income	360.1	315.5	299.2	284.4	273
	AFUOC and deferrals	8.2	10.9	15.6	18.7	1
	Income taxes	132.3	114,7	104.3	97.5	93
	Net income from continuing operations	227.5	200.8	194.9	186.9	180
	Earnings protection					
	Pretax interest coverage (x)	4.32	3.81	3.66	3.66	1
	Adjusted pretax interest coverage (x)	3.37	3.02	2.98	2.96	N
	Preferred dividend coverage (x)	3.79	3.34	3.10	2.92	2
	AFUDC and deterred income/sernings (%)	3.6	5.4	8.0	10.0	0.
	Return on common equity (nominal) (%)	12.8	12.0	12.2	12.4	12
	Common dividend payout (%)	82.7	92.1	90.1	91.3	
	Annual OBM growth (%)	(6.8)	(0.6)	14.2	E.1	N
	Annual expense growth (excl. DD&A) (%) O&M/revenues (%)	6.5 20.9	24.6	10.7 26.3	3.9 25.4	N 24
	Total operating expenses (excl.	20.9	24.0	20.3	43.4	•
	DD&Aj/revenues (%)	66.8	67.3	67.7	\$7.5	67
	Balance sheet (mit. \$)	002	00.27	2.0	79.511	12
	Cash and equivalents	4.7	0.0	0.0	0.0	
	Gross plant	6,324.8	6.201.2	5,974.3	5,525.6	5,096
	Net plant	3,588.7	3,660.2	3,641,4	3,442.0	3,193
	Total assets	4,306.9	4,284.5	4,250.5	3,980.6	3.843
	Short-term debt	51.3	90.7	170.9	122.5	37
(10)	Long-term debt	1,257.0	1,363.6	1,398.6	1,235.8	1,115
	Preferred stock	138.5	143.5	148.5	216.0	231
	Common equity	1,733.8	1,667.A	1,522.4	1,444.9	1,308
	Total capitalization Total off-balance-sheet obligations	3,180.6 426.0	3,265.4 426.0	3,240.4	3,029.2	2.692 N.
	Balance sheet ratios (%)					
	Short-term debt/total capital	1.6	2.8	5.3	4.4	1
	Long-term debt/total capital	39.5	41.8	43.2	40.8	41
	Preferred-stock/total capital	4.4	4.4	4.5	7.1	
	Common equity/total capital	54.5	51.1	47.0	47.7	48
	Adjusted total debt/total capital	48.1	50.9	54.0	50.9	N.
	Cash Sow (mil. \$)	92122	222			222
	Net income	227.8	200.8	194.9	186.9	180
	Depreciation Co.	320.1	294.8	276.5	243.4	241
	Deferred taxes and ITC	(21.8)	(0.9)	(25.0)	8.6	(35.
	AFUDC and deferrals	(8.2)	(10.9)	(15.8)	(18.7)	(9.
	Other FPO adjustments Funds from operations (FFO)	17.8 535.7	30.1	445.0	416.2	385
	Preferred dividends	(9.8)	(10.1)	(13.4)	(16.7)	(16.
	Common dividends	(180.3)	(175.7)	(163.5)	(155.4)	(142
	Net cash flow (NCP)	345.5	328.1	268.1	244.1	227
	Working capital changes	45.3	(20.4)	28.0	(86.0)	81
	Capital expensitures (capex)	(274.2)	(308.6)	(425.4)	(472.9)	(345.)
	Discretionary cash flow	116.7	(0.9)	(130.3)	(314.8)	(37.
	Cash flow adequacy					
		8.5	9.5	13.6	18.5	12
	Capeuling, total capital (%)					
	NCF/capex (%)	126.0	106.3	62.9	\$1.6	65
	NCF/capex (%) FFGravg. total debt (%)	126.0	106.3 34.0	62.9 30.3	\$1.8 33.0	65 33
	NCF/capex (%)	126.0	106.3	62.9	\$1.6	65

STANDARD & POOR'S

CORPORATE RATINGS CRITERIA



Utilities

The utilities rating methodology encompasses two basic components: business risk analysis and financial analysis. Evaluation of industry characteristics, the utility's position within that industry, its regulation, and its management provides the context for assessing a firm's financial condition.

Historical analysis is a tool for identifying strengths and weaknesses, and provides a starting point for evaluating financial condition. Business position assessment is the qualitative measure of a utility's fundamental creditworthiness. It focuses on the forces that will shape the utilities' future.

Utilities credit enalysis factors

Business risk

- Markets and service area economy
- Competitive position
- Operations
- Regulation
- Management
- Fuel, power, and water supply
- Asset concentration

Financial risk

- Earnings protection
- Capital structure
- · Cash flow adequacy
- Financial flexibility/capital attraction

The credit analysis of utilities is quickly evolving, as utilities are treated less as regulated monopolies and more as entities faced with a host of challengers in a competitive environment. Marketplace dynamics are supplanting the power of regulation, making it critically important to reduce costs and/or market new services in order to thwart competitors' inroads.

Markets and service area economy

Assessing service territory begins with the economic and demographic evaluation of the area in which the utility has its franchise. Strength of long-term demand for the product is examined from a macroeconomic perspective. This enables Standard & Poor's to evaluate the affordability of rates and the staying power of demand.

Standard & Poor's tries to discern any secular consumption trends and, more importantly, the reasons for them. Specific items examined include the size and growth rate of the market, strength of the franchise, historical and projected sales growth, income levels and trends in population, employment, and per capita income. A utility with a healthy economy and customer base—as illustrated by diverse employment opportunities, average or above-average wealth and income statistics, and low unemploy-

ment-will have a greater capacity to support its operations.

For electric and gas utilities, distribution by customer class is scrutinized to assess the depth and diversity of the utility's customer mix. For example, heavy industrial concentration is viewed cautiously, since a utility may have significant exposure to cyclical volatility. Alternatively, a large residential component yields a stable and more predictable revenue stream. The largest utility customers are identified to determine their importance to the bottom line and assess the risk of their loss and potential adverse effect on the utility's financial position. Credit concerns arise when individual customers represent more than 5% of revenues. The company or industry may play a significant role in the overall economic base of the service area. Moreover, large customers may turn to cogeneration or alternative power supplies to meet their energy needs, potentially leading to reduced cash flow for the utility (even in cases where a large customer pays discounted rates and is not a profitable account for the utility). Customer concentration is less significant for water and telecommunication utili-

Competitive position

As competitive pressures have intensified in the utilities industry, Standard & Poor's analysis has deepened to include a more thorough review of competitive position.

Electric utility competition

For electric utilities, competitive factors examined include: percentage of firm wholesale revenues that are most vulnerable to competition; industrial load concentration; exposure of key customers to alternative suppliers; commercial concentrations; rates for various customer classes; rate design and flexibility; production costs, both marginal and fixed; the regional capacity situation; and transmission constraints. A regional focus is evident, but high costs and rates relative to national averages are also of significant concern because of the potential for electricity substitutes over time.

Mounting competition in the electric utility industry derives from excess generating capacity, lower barriers to entering the electric generating business, and marginal costs that are below embedded costs. Standard & Poor's has already witnessed declining prices in wholesale markets, as de facto retail competition is already being seen in several parts of the country. Standard & Poor's believes that over the coming years more and more customers will want and demand lower prices. Initial concerns focus on the largest industrial loads, but other customer classes will be increasingly vulnerable. Competition will not necessar-



ily be driven by legislation. Other pressures will arise from global competition and improving technologies, whether it be the declining cost of incremental generation or advances in transmission capacity or substitute energy sources like the fuel cell. It is impossible to say precisely when wide-open retail competition will occur; this will be evolutionary. However, significantly greater competition in retail markets is inevitable.

Gas utility competition

Similarly, gas utilities are analyzed with regard to their competitive standing in the three major areas of demand: residential, commercial, and industrial. Although regulated as holders of monopoly power, natural gas utilities have for some time been actively competing for energy market share with fuel oil, electricity, coal, solar, wood, etc. The long-term staying power of market demand for natural gas cannot be taken for granted. In fact, as the electric utility industry restructures and reduces costs, electric power will become more cost competitive and threaten certain gas markets. In addition, independent gas marketers have made greater inroads behind the city gate and are competing for large gas users. Moreover, the recent trend by state regulators to unbundle utility services is creating opportunities for outsiders to market niche products. Distributors still have the upper hand, but those who do not reduce and control costs, and thus rates, could find competition even more difficult.

Natural gas pipelines are judged to carry a somewhat higher business risk than distribution companies because they face competition in every one of their markets. To the extent a pipeline serves utilities versus industrial end users, its stability is greater. Over the next five years, pipeline competition will heat up since many service contracts with customers are expiring. Most distributor or end-use customers are looking to reduce pipeline costs and are working to improve their load factor to do so. Thus, pipelines will likely find it difficult to recontract all capacity in coming years. Being the pipeline of choice is a function of attractive transportation rates, diversity and quality of services provided, and capacity available in each particular market. In all cases though, periodic discounting of rates to retain customers will occur and put pressure on profitability.

Water utility competition

As the last true utility monopoly, water utilities face very little competition and there is currently no challenge to the continuation of franchise areas. The only exceptions have been cases where investor-owned water companies have been subject to condemnation and municipalization because of poor service or political motivations. In that regard, Standard & Poor's pays close attention to costs and rates in relation to neighboring utilities and national averages. (In contrast, the privatization of public water facilities has begun, albeit at a slower pace than anticipated. This is occurring mostly in the form of operating contracts and public/private partnerships, and not in asset transfers. This trend should continue as cities look for ways to bal-

ance their tight budgets.) Also, water utilities are not fully immune to the forces of competition, in a few instances wholesale customers can access more than one supplier.

Telephone competition

The Telecommunications Act of 1996 accelerates the continuing challenge to the local exchange companies' (LECs) century-old monopoly in the local loop. Competitive access providers (CAPs), both facilities-based and resellers, are aggressively pursuing customers, generally targeting metropolitan areas, and promising lower rates and better service.

Most long-distance calls are still originated and terminated on the local telephone company network. To complete such a call, the long-distance provider (including AT&T, MCI, Sprint and a host of smaller interexchange carriers or "IXCs") must pay the local telephone company a steep "access" fee to compensate the local phone company for the use of its local network. CAPs, in contrast, build or lease facilities that directly connect customers to their long-distance carrier, bypassing the local telephone company and avoiding access fees, and thereby can offer lower long-distance rates. But the LECs are not standing still; they are combating the loss of business to CAPs by lowering access fees, thereby reducing the economic incentive for a high usage long-distance customer to use a CAP LECs are attempting to make up for the loss of revenues from lower access fees by increasing basic local service rates (or at least not lowering the...), since basic service is far less subject to competition. LECs are improving operating efficiency and marketing high margin, value-added new services. Additionally, in the wake of the Telecommunications Act, LECs will capture at least some of the inter-LATA long-distance market. As a result of these initiatives, LECs continue to rebuild themselves—from the traditional utility monopoly to leaner, more marketing oriented organizations

While LECs, and indeed all segments of the telecommunications sector, face increasing competition, there are favorable industry factors that tend to offset heightened business risk and auger for overall ratings stability for most LECs. Importantly, telecommunications is a declining-cost business. With increased deployment of fiber optics, the cost of transport has fallen dramatically and digital switching hardware and software have yielded more capable, trouble-free and cost-efficient networks. As a result, the cost of network maintenance has dropped sharply, as illustrated by the ratio of employees per 10,000 access lines, an off cited measurement of efficiency. Ratios as low as 25 employees per 10,000 lines are being seen, down from the typical 40 or more employees per 10,000 ratio of only a few years ago.

In addition, networks are far more capable. They are increasingly digitally switched and able to accommodate high-speed communications. The infrastructure needed to accommodate switched broadband services will be built into telephone networks over the next few years. These advanced networks will enable telephone companies to look to a greater variety of high-margin, value-added serv-

ices. In addition to those current services such as call waiting or caller ID, the delivery of hundreds of broadcast and interactive video channels will be possible. While these services offer the potential of new revenue streams, they will simultaneously present a formidable challenge. LECs will be entering the new (to them) arena of multimedia entertainment and will have to develop expertise in marketing and entertainment programming acumen; such skills stand in sharp contrast to LECs' traditional strengths in engineering and customer service.

Operations

Standard & Poor's focuses on the nature of operations from the perspective of cost, reliability, and quality of service. Here, emphasis is placed on those areas that require management attention in terms of time or money and which, if unresolved, may lead to political, regulatory, or competitive problems.

Operations of electric utilities

For electrics, the status of utility plant investment is reviewed with regard to generating plant availability and utilization, and also for compliance with existing and contemplated environmental and other regulatory standards. The record of plant outages, equivalent availability, load factors, heat rates, and capacity factors are examined. Also important is efficiency, as defined by total megawatt hour per employee and customers per employee. Transmission interconnections are evaluated in terms of the number of utilities to which the utility in question has access, the cost structures and available generating capacity of these other utilities, and the price paid for wholesale power.

Because of mounting competition and the substantial escalation in decommissioning estimates, significant weight is given to the operation of nuclear facilities. Nuclear plants are becoming more vulnerable to high production costs that make their rates uneconomic. Significant asset concentration may expose the utility to poor performance, unscheduled outages or premature shutdowns, and large deferrals or regulatory assets that may need to be written off for the utility to remain competitive. Also, nuclear facilities tend to represent significant portions of their operators' generating capability and assets. The loss of a productive nuclear unit from both power supply and rate base can interrupt the revenue stream and create substantial additional costs for repairs and improvements and replacement power. The ability to keep these stations running smoothly and economically directly influences the ability to meet electric demand, the stability of revenues and costs, and, by extension, the ability to maintain adequate creditworthiness. Thus, economic operation, safe operation, and long-term operation are examined in depth. Specifically, emphasis is placed on operation and maintenance costs, busbar costs, fuel costs, refueling outages, forced outages, plant statistics, NRC evaluations, the potential need for repairs, operating licenses, decommissioning estimates and amounts held in external trusts, spent fuel storage capacity, and management's nuclear experience. In essence, favorable nuclear operations offer significant opportunities but, if a nuclear unit runs poorly or not at all, the attendant risks can be great.

Operations of gas utilities

For gas pipeline and distribution companies, the degree of plant utilization, the physical condition of the mains and lines, adequacy of storage to meet seasonal needs, "lost and unaccounted for" gas levels, and per-unit nongas operating and construction costs are important factors. Efficiency statistics such as load factor, operating costs per customer, and operating income per employee are also evaluated in comparison to other utilities and the industry as a whole.

Operations of water utilities

As a group, water utilities are continually upgrading their physical plant to satisfy regulations and to develop additional supply. Over the next decade, water systems will increasingly face the task of maintaining compliance, as drinking water regulations change and infrastructure ages Given that the Safe Drinking Water Act was authorized in 1974, the first generation of treatment plants built to conform with these rules are almost 20 years old. Additionally, because the focus during this period was on satisfying environmental standards, deferred maintenance of distribution systems has been common, especially in older urban areas. The increasing cost of supplying treated water argues against the high level of unaccounted for water witnessed in the industry. Consequently, Standard & Poor's anticipates capital plans for rebuilding distribution lines and major renewal and replacement efforts aimed at treatment plants.

Operations of telephone companies

For telephone companies, cost-of-service analysis focuses on plant capability and measures of efficiency and quality of service. Plant capability is ascertained by looking at such parameters as percentage of digitally switched lines; fiber optic deployment, in particular in those portions of the plant key to network survival; and the degree of broadband capacity fiber and coaxial deployment and broadband switching capacity. Efficiency measures include operating margins, the ratio of employees per 10,000 access lines, and the extent of network and operations consolidation. Quality of service encompasses examination of quantitative measures, such as trouble reports and repeat service calls, as well as an assessment of qualitative factors, that may include service quality goals mandated by regulators.

Regulation

Regulatory rate-setting actions are reviewed on a case-bycase basis with regard to the potential effect on creditworthiness. Regulators' authorizing high rates of return is of little value unless the returns are earnable. Furthermore, allowing high returns based on noncash items does not benefit bondholders. Also, to be viewed positively, regulatory treatment should allow consistent performance



from period to period, given the importance of financial stability as a rating consideration.

The utility group meets frequently with commission and staff members, both at Standard & Poor's offices and at commission headquarters, demonstrating the importance Standard & Poor's places on the regulatory arena for credit quality evaluation. Input from these meetings and from review of rate orders and their impact weigh heavily in Standard & Poor's analysis.

Standard & Poor's does not "rate" regulatory commissions. State commissions typically regulate a number of diverse industries, and regulatory approaches to different types of companies often differ within a single regulatory jurisdiction. This makes it all but impossible to develop inclusive "ratings" for regulators.

Standard & Poor's evaluation of regulation also encompasses the administrative, judicial, and legislative processes involved in state and federal regulation. These can affect rate-setting activities and other aspects of the business, such as competitive entry, environmental and safety rules, facility siting, and securities sales.

As the utility industry faces an increasingly deregulated environment, alternatives to traditional rate-making are becoming more critical to the ability of utilities to effectively compete, maintain earnings power, and sustain creditor protection. Thus, Standard & Poor's focuses on whether regulators, both state and federal, will help or hinder utilities as they are exposed to greater competition. There is much that regulators can do, from allocating costs to more captive customers to allowing pricing flexibility—and sometimes just stepping out of the way.

Under traditional rate-making, rates and earnings are tied to the amount of invested capital and the cost of capital. This can sometimes reward companies more for justifying costs than for containing them. Moreover, most current regulatory policies do not permit utilities to be flexible when responding to competitive pressures of a deregulated market. Lack of flexible tariffs for electric utilities may lure large customers to wheel cheaper power from other sources.

In general, a regulatory jurisdiction is viewed favorably if it permits earning a return based on the ability to sustain rates at competitive levels. In addition to performance-based rewards or penalties, flexible plans could include market-based rates, price caps, index-based prices, and rates premised on the value of customer service. Such rates more closely mirror the competitive environment that utilities are confronting.

Electric industry regulation

The ability to enter into long-term arrangements at negotiated rates without having to seek regulatory approval for each contract is also important in the electric industry. (While contracting at reduced rates constrains financial performance, it lessens the potential adverse impact in the event of retail wheeling. Since revenue losses associated with this strategy are not likely to be recovered from ratepayers, utilities must control costs well enough to remain competitive if they are to sustain current levels of bondholder protection.)

Natural gas industry regulation

In the gas industry, too, several state commission policies weigh heavily in the evaluation of regulatory support. Examples include stabilization mechanisms to adjust revenues for changes in weather or the economy, rate and service unbundling decisions, revenue and cost allocation between sales and transportation customers, flexible industrial rates, and the general supportiveness of construction costs and gas purchases.

Water industry regulation

In all water utility activities, federal and state environmental regulations continue to play a critical role. The legislative timetable to effect the 1986 amendments to the Safe Drinking Water Act of 1974 was quite aggressive. But environmental standards-setting has actually slowed over the past couple of years due largely to increasing sentiment that the stringent, costly standards have not been justified on the basis of public health. A moratorium on the promulgation of significant new environmental rules is anticipated.

Telecommunications industry regulation

Despite the advances in telecommunications deregulation, analysis of regulation of telephone operators will continue to be a key rating determinant for the foreseeable future. The method of regulation may be either classic rate-based rate of return or some form of price cap mechanism. The most important factor is to assess whether the regulatory framework—no matter which type—provides sufficient financial incentive to encourage the rated company to maintain its quality of service and to upgrade its plant to accommodate new services while facing increasing competition from wireless operators and cable television companies.

Where regulators do still set tariffs based on an authorized return, Standard & Poor's strives to explore with regulators their view of the rate-of-return components that can materially impact reported versus regulatory earnings. Specifically these include the allowable base upon which the authorized return can be earned, allowable expenses, and the authorized return. Since regulatory oversight runs the gamut from strict, adversarial relationships with the regulated operating companies to highly supportive postures, Standard & Poor's probes beyond the apparent regulatory environment to ascertain the actual impact of regulation on the rated company.

Management

Evaluating the management of a utility is of paramount importance to the analytical process since management's abilities and decisions affect all areas of a company's operations. While regulation, the economy, and other outside factors can influence results, it is ultimately the quality of management that determines the success of a company.

With emerging competition, utility management will be more closely scrutinized by Standard & Poor's and will become an increasingly critical component of the credit evaluation. Management strategies can be the key determinant in differentiating utilities and in establishing where companies lie on the business position spectrum. It is imperative that managements be adaptable, aggressive, and proactive if their utilities are to be viable in the future; this is especially important for utilities that are currently uncompetitive.

The assessment of management is accomplished through meetings, conversations, and reviews of company plans. It is based on such factors as tenure, industry expenence, grasp of industry issues, knowledge of customers and their needs, knowledge of competitors, accounting and financing practices, and commitment to credit quality. Management's ability and willingness to develop workable strategies to address their systems' needs, to deal with the competitive pressures of free market, to execute reasonable and effective long-term plans, and to be proactive in leading their utilities into the future are assessed. Management quality is also indicated by thoughtful balancing of public and private priorities, a record of credibility, and effective communication with the public, regulatory bodies, and the financial community. Boards of directors will receive ever more attention with respect to their role in setting appropriate management incentives.

With competition the watchword, Standard & Poor's also focuses on management's efforts to enhance financial condition. Management can bolster bondholder protection by taking any number of discretionary actions, such as selling common equity, lowering the common dividend payout, and paying down debt. Also important for the electric industry will be creativity in entering into strategic alliances and working partnerships that improve efficiency, such as central dispatching for a number of utilities or locking up at-risk customers through long-term contracts or expanded flexible pricing agreements. Proactive management teams will also seek alternatives to traditional rate-base, rate-of-return rate-making, move to adopt higher depreciation rates for generating facilities, segment customers by individual market preferences, and attempt to create superior service organizations.

In general, management's ability to respond to mounting competition and changes in the utility industry in a swift and appropriate manner will be necessary to maintain credit health.

Fuel, power, and water supply

Assessment of present and prospective fuel and power supply is critical to every electric utility analysis, while gauging the long-term natural gas supply position for gas pipeline and distribution companies and the water resources of a water utility is equally important. There is no similar analytical category for telephone utilities.

Electric utilities

For electric utilities emphasis is placed on generating reserve margins, fuel mix, fuel contract terms, demand-side management techniques, and purchased power arrangements. The adequacy of generating margins is examined nationally, regionally, and for each individual company. However, the reserve margin picture is muddled by the imprecise nature of peak-load growth forecasting, and also supply uncertainty relating to such things as Canadian capacity availability and potential plant shutdowns due to age, new NRC rules, acid rain remedies, fuel shortages, problems associated with nontraditional technologies, and so forth. Even apparently ample reserves may not be what they seem. Moreover, the quality of capacity is just as important as the size of reserves. Companies' reserve requirements differ, depending upon individual operating characteristics.

Fuel diversity provides flexibility in a changing invironment. Supply disruptions and price hikes can raise rates and ignite political and regulatory pressures that ultimately lead to erosion in financial performance. Thus, the ability to alter generating sources and take advantage of lower cost fuels is viewed favorably.

Dependence on any sudgle fuel means exposure to that fuel's problems: electric utilities that rely on oil or gas face the potential for shortages and rapid price increases; utilities that own nuclear generating facilities face escalating costs for decommissioning; and coal-fired capacity entails environmental problems stemming from concerns over acid rain and the "greenhouse effect."

Buying power from neighboring utilities, qualifying facility projects, or independent power producers may be the best choice for a utility that faces increasing electricity demand. There has been a growing reliance on purchased power arrangements as an alternative to new plant construction. This can be an important advantage, since the purchasing utility avoids potential construction cost overruns as well as risking substantial capital. Also, utilities can avoid the financial risks typical of a multiyear construction program that are caused by regulatory lag and prudence reviews. Furthermore, purchased power may enhance supply flexibility, fuel resource diversity, and maximize load factors. Utilities that plan to meet demand projections with a portfolio of supply-side options also may be better able to adapt to future growth uncertainties. Notwithstanding the benefits of purchasing, such a strategy has risks associated with it. By entering into a firm long-term purchased power contract that contains a fixed-cost component, utilities can incur substantial market, operating, regulatory, and financial risks. Moreover, regulatory treatment of purchased power removes any upside potential that might help offset the risks. Utilities are not compensated through incentive rate-making; rather, purchased power is recovered dollar-for-dollar as an operating expense.

To analyze the financial impact of purchased power. Standard & Poor's first calculates the net present value of future annual capacity payments (discounted at 10%). This represents a potential debt equivalent—the off-balance-



sheet obligation that a utility incurs when it enters into a long-term purchased power contract. However, Standard & Poor's adds to the utility's balance sheet only a portion of this amount, recognizing that such a contractual arrangement is not entirely the equivalent of debt. What percentage is added is a function of Standard & Poor's qualitative analysis of the specific contract and the extent to which market, operating, and regulatory risks are borne by the utility (the risk factor). For unconditional, take-or-pay contracts, the risk factor range is from 40%-80%, with the average hovering around 60%. A lower risk factor is typically assigned for system purchases from coal-fired utilities and a higher risk factor is usually designated for unit-specific nuclear purchases. The range for take-and-pay performance obligations is between 10%-50%.

Gas utilities

For gas distribution utilities, long-term supply adequacy obviously is critical, but the supply role has become even more important in credit analysis since the Federal Energy Regulatory Commission's Order 636 eliminated the interstate pipeline merchant business. This thrust gas supply responsibilities squarely on local gas distributors. Standard & Poor's has always believed distributor management has the expertise and wherewithal to perform the job well, but the risks are significant since gas costs are such a large percentage of total utility costs. In that regard, it is important for utilities to get preapprovals of supply plans by state regulators or at least keep the staff and commissioners well informed. To minimize risks, a well-run program would diversify gas sources among different producers or marketers, different gas basins in the U.S. and Canada, and different pipeline routes. Also, purchase contracts should be firm, with minimal take-or-pay provisions, and have prices tied to an industry index. A modest percentage of fixed-price gas is not unreasonable. Contracts, whether of gas purchases or pipeline capacity, should be intermediate term. Staggering contract expirations (preferably annually) provides an opportunity to be an active market player. A modest degree of reliance on spot purchases provides flexibility, as does the use of market-based storage. Gas storage and on-property gas resources such as liquefied natural gas or propane air are effective peak-day and peak-season supply management tools.

Since pipeline companies no longer buy and sell natural gas and are just common carriers, connections with varied reserve basins and many wells within those basins are of great importance. Diversity of sources helps offset the risks arising from the natural production declines eventually experienced by all reserve basins and individual wells. Moreover, such diversity can enhance a pipeline's attractiveness as a transporter of natural gas to distributors and end users seeking to buy the most economical gas available for their needs.

Water utilities

Nearly all water systems throughout the U.S. have ample long-term water supplies. Yet to gain comfort, Standard & Poor's assesses the production capability of treatment

plants and the ability to pump water from underground aquifers in relation to the usage demands from consumers. Having adequate treated water storage facilities has become important in recent years and has helped many systems meet demands during peak summer periods. Of interest is whether the resources are owned by the utility or purchased from other utilities or local authorities. Owning properties with water rights provides more supply security. This is especially so in states like California where water allocations are being reduced, particularly since recent droughts and environmental issues have created alarm. Since the primary cost for water companies is treatment, it makes little difference whether raw water is owned or bought. In fact, compliance with federal . 1 state water regulations is very high, and the overall cost to deliver treated water to consumers remains relatively affordable.

Asset concentration in the electric utility industry

In the electric industry, Standard & Poor's follows the operations of major generating facilities to assess if they are well managed or troubled. Significant dependence on one generating facility or a large financial investment in a single asset suggests high risk. The size or magnitude of a particular asset relative to total generation, net plant in service, and common equity is evaluated. Where substantial asset concentration exists, the financial profile of a company may experience wide swings depending on the asset's performance. Heavy asset concentration is most prevalent among utilities with costly nuclear units.

Earnings protection

In this category, pretax cash income coverage of all interest charges is the primary ratio. For this calculation, allowance for funds used during construction (AFUDC) is removed from income and interest expense. AFUDC and other such noncash items do not provide any protection for bondholders. To identify total interest expense, the analyst reclassifies certain operating expenses. The interest component of various off-balance-sheet obligations, such as leases and some purchased-power contracts, is included in interest expense. This provides the most direct indication of a utility's ability to service its debt burden.

While considerable emphasis in assessing credit protection is placed on coverage ratios, this measure does not provide the entire earnings protection picture. Also important are a company's earned returns on both equity and capital, measures that highlight a firm's earnings performance. Consideration is given to the interaction of embedded costs, financial leverage, and pretax return on capital

Capital structure

Analyzing debt leverage goes beyond the balance sheet and covers quasi-debt items and elements of hidden financial leverage. Noncapitalized leases (including sale/leaseback obligations), debt guarantees, receivables financing, and purchased-power contracts are all considered debt equivalents and are reflected as debt in calculating capital structure ratios. By making debt level adjustments, the analyst can compare the degree of leverage used by each utility company.

Furthermore, assets are examined to identify undervalued or overvalued items. Assets of questionable value are discounted to more accurately evaluate asset protection.

Some firms use short-term debt as a permanent piece of their capital structure. Short-term debt also is considered part of permanent capital when it is used as a bridge to permanent financing. Seasonal, self-liquidating debt is excluded from the permanent debt amount, but this situation is rare—with the exception of certain gas utilities. Given the long life of almost all utility assets, short-term debt may expose these companies to interest-rate volatility, remarketing risk, bank line backup risk, and regulatory exposure that cannot be readily offset. The lower cost of shorter-term obligations (assuming a positively sloped yield curve) is a positive factor that partially mitigates the risk of interest-rate variability. As a rule of thumb, a level of short-term debt that exceeds 10% of total capital is cause for concern.

Similarly, if floating-rate debt and preferred stock constitute over one-third of total debt plus preferred stock, this level is viewed as unusually high and may be cause for concern. It might also indicate that management is aggressive in its financial policies.

A layer of preferred stock in the capital structure is usually viewed as equity—since dividends are discretionary and the subordinated claim on assets provides a cushion for providers of debt capital. A preferred component of up to 10% is typically viewed as a permanent wedge in the capital structure of utilities. However, as rate-of-return regulation is phased out, preferred stock may be viewed by utilities—as many industrial firms would—as a temporary option for companies that are not current taxpayers that do not benefit from the tax deductibility of interest. Even now, floating-rate preferred and money market perpetual preferred are problematic; a rise in the rate due to deteriorating credit quality tends to induce a company to take out such preferred stock with debt. Structures that convey tax deductibility to preferred stock have become

very popular and do generally afford such financings with equity treatment.

Cash flow adequacy

Cash flow adequacy relates to a company's ability to generate funds internally relative to its needs. It is a basic component of credit analysis because it takes cash to pay expenses, fund capital spending, pay dividends, and make interest and principal payments. Since both common and preferred dividend payments are important to maintain capital market access. Standard & Poor's looks at cash flow measures both before and after dividends are paid.

To determine cash flow adequacy, several quantitative relationships are examined. Emphasis is placed on cash flow relative to debt, debt service raquirements, and capital spending. Cash flow adequacy is evaluated with respect to a firm's ability to meet all fixed charges, including capacity payments under purchased-power contracts. Despite the conditional nature of some contracts, the purchaser is obligated to pay a minimum capacity charge. The ratio used is funds from operations plus interest and capacity payments divided by interest plus capacity payments.

Financial flexibility/capital attraction

Financing flexibility incorporates a utility's financing needs, plans, and alternatives, as well as its flexibility to accomplish its financing program under stress without damaging creditworthiness. External funding capability complements internal cash flow. Especially since utilities are so capital intensive, a firm's ability to tap capital markets on an ongoing basis must be considered. Debt capacity reflects all the earlier elements: earnings protection, debt leverage, and cash flow adequacy. Market access at reasonable rates is restricted if a reasonable capital structure is not maintained and the company's financial prospects dim. The analyst also reviews indenture restrictions and the impact of additional debt on covenant tests.

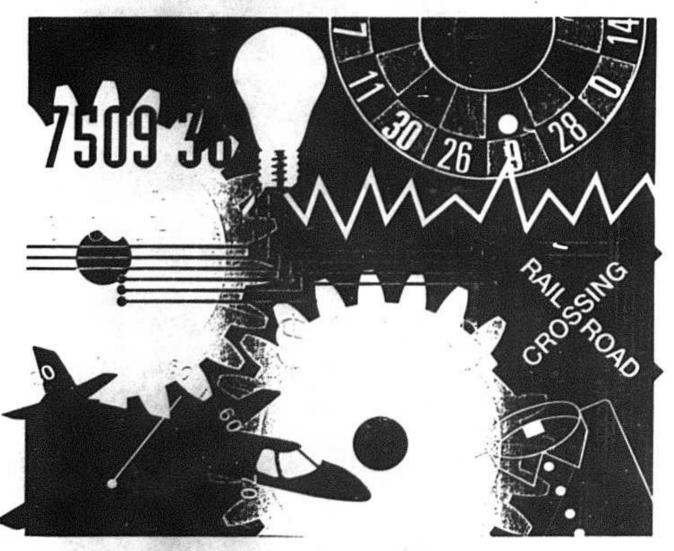
Standard & Poor's assesses a company's capacity and willingness to issue common equity. This is affected by various factors, including the market-to-book ratio, dividend policy, and any regulatory restrictions regarding the composition of the capital structure.



STANDARD & POOR'S

GLOBAL SECTOR REVIEW

UTILITIES



NOVEMBER 1996

GLOBAL SECTOR REVIEW: UTILITIES

FLORIDA POWER CORP.

Analyst: Mary Ellen Olson, New York (1) 212-208-8947

RATING(S) AFFIRMED
OUTLOO	K: STABLE
SENIOR	DEBT HISTORY
1995	AA-
1994	AA-
1993	AA-
1992	AA-
1991	AA-

OUTSTANDING RATING(S)	
Senior secured debt	AA-
Senior unsecured debt	A+
Preferred stock	A+
Commercial paper	A-1+

RATIONALE The ratings reflect Florida Power Corp.'s above average business position and a healthy financial condition. Florida Power's business profile is supported by a healthy service area with above-average growth prospects, responsive Florida regulation, a diversified fuel mix, minimal Clean Air Act spending, and a credit-conscious management. A small industrial load (about 9% of revenues) limits exposure to the possibility of retail wheeling, while the utility's geographical location gives near-term protection from competition.

Rates and total energy costs are competitive in peninsular Florida, but are slightly higher than the regional average. Florida Power supplements owned capacity with power purchases from neighboring utilities and from cogenerators; purchased power will provide about 27% of generation for the foreseeable future. The costs are passed through as a capacity cost recovery factor and fuel charge. Notwith-

standing the likelihood for about 1.0% annual price increases to recover purchased power costs, the company's competitive position will not be affected noticeably. Florida Power will avoid any base rate relief requests for many years. Operations at the Crystal River 3 nuclear station continue to improve, with a 1995 capacity factor of 100%. Debt leverage, including offbalance-sheet purchased power obligations. will remain high for current ratings, at about 51%. But internal funding, funds from operation interest coverage, and funds from operations to total debt should remain healthy even throughout the construction of two gas-fired combined cycle units, which will become operational in 1998 and 1999. Continued strong kilowatt-hour sales growth and aggressive cost controls should allow Florida Power to maintain pretax interest coverage, adjusted for purchased power, at levels over 3.2 times.

OUTLOOK A period of ratings stability for Florida Power is based on above-average sales growth, rate flexibility, limitations on rate increases, little wholesale and industrial exposure, aggressive cost controls, efficient operations, and healthy cash flow.

Florida Power Co. financial statistics			-Year ended 0	Dec. 31-	
(ii. 5)	1996*	1995	1994	1993	1992
Gross revenues	2.303.1	2.271 7	2,080.5	1.957.6	1 774 1
Net income from continuing operations	228.9	227 0	200 8	194 9	186 9
Funds from operations (FFO)	541.1	524 3	502.0	432.5	416.2
Net cash flow (NCF)	348.1	333 9	316 2	255.6	244.1
Capital expenditures (capex)	282.8	283.4	319.3	426 4	472 9
Pretax interest coverage (x)	414	4.33	2.81	3 68	3 65
Preferred dividend coverage (x)	3 63	3.60	3 34	3 10	2.92
FFO interest coverage (x)	6.20	5.95	5 57	4.97	5 05
Capes/avg. total capital (%)	8.9	8.8	9.8	13.6	15.6
NCF/capex (%)	123.1	117.4	99.0	59.9	51.6
FFO/avg. total debt (%)	42.6	37.9	33.2	29.4	30 4
Return on common equity (nominal) (%)	12.5	12.7	12.0	12.2	11.8
Total capitalization	3,130.5	3.202.2	3.265 4	3.240.4	3.029 2
Short-term debt (%)	1.6	1.0	2.8	5.3	4.4
Long-term dept (%)	37.7	39.9	41.8	43.2	40 8
Preferred stock (%)	44	4.3	44	4.6	7 1
Common equity (%) "For 12 months ended March 31 (unaudited	56.3	54.8	51 1	47.0	47.7

		Year ended Dec 31-	_	
1995				1991
				27.350
46.1				46 2
26.6				27 4
11.9		11.8	11.9	12 1
9.0	7.8	7.4	7.2	7.9
6.4	6.6	6.6	6.5	64
7 03	6.89	6.71	6.20	6 32
6.59	4 22	4 38	0.93	1.21
7.721	7,457	6.711	6.912	6 971
N.A.	7.2	(0.3)	(1.0)	13 1
	26 6 11 9 9 0 6 4 7 03 6 59	1995 1994 32,403 30,015 46.1 46.2 26.6 27.5 11.9 11.9 9.0 7.8 6.4 6.6 7.03 6.89 6.59 4.22	1995 1994 1993 32,403 30,015 28,548 46.1 46.2 46.7 26.6 27.5 27.5 11.9 11.9 11.8 9.0 7.8 7.4 6.4 6.6 6.6 7.03 6.89 6.71 6.59 4.22 4.38 7.721 7,457 6.711	32,403 30,015 28,646 27,376 46.1 46.2 46.7 46.9 26.6 27.5 27.5 27.6 11.9 11.9 11.8 11.9 9.0 7.8 7.4 7.2 6.4 6.6 6.6 6.5 7.03 6.89 6.71 6.20 6.59 4.32 4.38 0.93 7.721 7,457 6.711 6.912

Florida Power Corporation

August 1996

Ratings :

Contacts

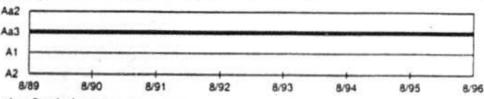
Category	Moody's Rating
First Mortgage Bonds	Aas
Senior Unsecured Debt	AI
Counterparty Rating	AI
Preferred Stock	-31-
Commercial Paper	P-1

Analyst	Phone
A. Tucker Hackett Susan D. Abbott	(212) 551-1651

Florida Progress Corp.

Called to the control of the control	
Senior Unsecured Medium Term Notes	
Commercial Paper	F

Rating History



Operating Statistics :

Florida Power Corporation (Statistics in bold type)

Peer Group Median (Statistics in light type)

4.4	[1]1996		995	1	994		991		992	(2)5-	Yr.Avg.
Revenue (US\$ bil.)	2.3	1:0	2.3	1.0	2.1	1.0	2.0	13.19	1.6	11119	(3)5.7
Assets (USS bil.)	4.3	2.7		2.7	4.3	2.6		2.4	4.0	1040	[3]4.0
Com. Equity (US\$ hil.)	1.8	0.9		0.8	1.7	0.7	1.5	0.7	1.4	1115 4	[3]8.1
Op. Margin (%)	19.9	21.9		21.5	20.2	20.7	20.0	21 4	20.7	21.3	20.4
ROA LIVEJING	5.1	3.8		1.5	4.5	3.7	4.4	1.0	4.5	1.7	4.6
ROE (avg. 1676)	12.8	12.6	12.7	11.7	12.0	12.0	12.2	119	12.4	12.1	12.5
Div. Payout (%)	83.5	79.5	83.2	83.5	92.1	81.3		819	91.3	81 2	88.6
Pretax Int. Cov. (X)	4.4	3.4		1.3	3.8	3.2		2.9	1.7	1.1	3.9
Fnd. Chg. Cov. (X)	4.0	30		2.7	3.5	2.6	3.2	2.4	1.0	: 6	1.3
RCF % TD	29.6	15.1		14.3	22.6	11.1	16.2	12.8	19.3	117	21.1
RCF % Gross CAPEX	128.5		121.6	89.5	101.3	90.6	56.6	07.2		94.2	79.0
Total Cap. (USS bil.)	3.1	1.9	3.2	1.8	3.3	1.6	3.2	1.7	1.0	(3)38	(3)4.0
TD 14 Cap.	39.3	49.5		50.0	44.5	50.4	48.4	50.0	45.2	50.1	43.9
Pld. Stk. % Cap.	4.4	5.7	4.3	6.1	4.4	6.2	4.6	6.6	7.1	6.3	5.9
Common % Cap.	56.3	45.0		44.1	51.1	44.1	47.0	0.70	47.7	419	50.3
Adi. TD % Adi. Cap.	57.4	52.3	57.5	55.2	34.8	54.9	35.0		51.3	55.7	53.6

Electric Utility Operating Statistics

Customer Segmentation	Residential	Commercial	Industrial	Wholesale
Revenue (USS mil.)	1,252.7	515.3	189.3	153.4
Kwh(mil.)	14938	8612	3864	2903
c/Kwh	8.4	6.0	4.9	5.3
industry Avg. (c/Kwh)	8.3	7.2	5.1	3.2
Competitive Position	Break-even Price(\$)	Regional Avg.(5)	Stranded Cost(\$mil.)	Stranded Cost ** Eq.
	35.20	34.89	339	20

(1) For the 12 months ended March 31, 1996; Bulance sheet items are as of March 31, 1996. (2) Five year average (w91-) 991. (3) Five year compound arms growth rate.

Opinion and a second

Rating Rationale

Florida Power Corporation (FPC) maintains its Aa3 senior secured bond rating by virtue of its reasonable production costs, effective management strategies, the favorable composition of its growing customer base, supportive regulation, and the protection from competition afforded by Florida's geographic isolation. However, the company has entered a construction cycle which, combined with sizable power purchase contracts at above market prices, will pressure generating costs. Nuclear operating risk, and the parent's guarantee of the debt of diversified businesses, contribute further risk for the bondholder.

The company derives a small portion (9%) of revenues from the industrial sector and a large portion from residential sales (56%.) Few industrial customers support deregulation and all customer classes continue to grow. As a result, neither Florida's utility regulator

ry commission nor its legislature have strongly supported initiatives to open the state's retail market for electric power to competition.

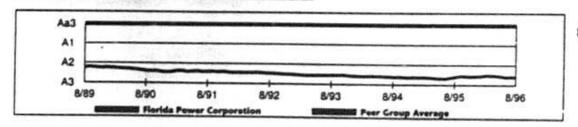
The slow pace of deregulation provides the company with time to streamline operations and to reduce costs. Central to this strategy are negotiations to exchange up-front payments for lower capacity charges from non-utility power suppliers. We expect formal commission approval this fall of management's intent to use \$18 million for this purpose in lieu of returning it to customers.

Rating Outlook

The rating outlook is stable. Although FPC does not intend to seek rate relief for \$281 million in construction costs for the new combined cycled haseload plant, we believe that the company will be able to offset these expenditures with cost control and sales growth.

Type of Debt	Maturity	Moody's Rating
er Corporation		
First Martgage Bonds Medium-Term Notes Program Medium-Term Notes Program Medium-Term Notes Program Medium-Term Notes Program Counterparty Rating Cum. Pfd. Stk. Cum. Pfd. Stk.	2023 2022 2021 2008 2003 2003 2002 2002 1999 1997	Aa3 Aa3 Aa3 Aa3 Aa3 Aa3 Aa3 Aa3 Aa3 Aa1 A1
	First Martgage Bonds Medium-Term Notes Program Medium-Term Notes Program Medium-Term Notes Program Medium-Term Notes Program Counterparty Rating Cum. Pfd. Stk.	First Mortgage Bonds 2023 First Mortgage Bonds 2022 First Mortgage Bonds 2021 First Mortgage Bonds 2008 First Mortgage Bonds 2003 First Mortgage Bonds 2003 First Mortgage Bonds 2003 First Mortgage Bonds 2002 First Mortgage Bonds 2002 First Mortgage Bonds 1999 First Mortgage Bonds 1999 First Mortgage Bonds 1997 Medium-Term Notes Program 1997 Medium-Term Notes Program 1997 Medium-Term Notes Program 1997 Medium-Term Notes Program 1997 Counterparty Rating Cum. Pfd. Stk. Cum. Pfd. Stk.

Rating History with Peer Group



The peer group on the front page includes 126 electric utilities. Members of the peer group may change from year to year, which may slightly alter peer group data.

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Company Fundamentals

Business Fundamentals and Competitive Position

Florida Power Corporation (FPC), Florida's second-largest investor-owned utility, serves central and northern Florida and the west coast of the state with economic plants fueled by coal (39% of total generating capacity), nuclear power from its 90% ownership interest in Crystal River 3 (19%), and oil and gas (16%.) Although company owned generation is economic, several expensive power purchase contracts (26%) detract from the company's cost position. Furthermore, the company has entered a construction cycle to complete in 1998 a combined cycle, 507-mw baseload plant in Polk county. At \$5555/kw, this new, undepreciated plant will pressure FPC's total production costs.

FPC offers rates that are competitive within Florida. The preponderance of FPC's sales are to residential customers, which contributed 56% of the company's 1995 revenues, followed by sales to the commercial sector, which comprised 23% of 1995 sales. The industrial sector contributed 9% of the company's sales in 1995; other retail customers contributed 5%; and 7% of sales were to 16 wholesale customers, the largest of which is Seminole Electric Cooperative.

We expect growth in the residential and commercial sectors to drive a 4% compound annual increase in FPC's sales. Commercial activities in the service territory include tourism, health care, construction, and agriculture; industries include phosphate and rock mining and processing, electronics design and manufacturing, and citrus and other food processing. Only one phosphate producer, IMC Agrico, is pressing publicly for consumer choice among suppliers of electric power. Others are negotiating more quietly, opting for interruptible service contracts, which offer discounts in return for letting the utility cut off electricity during periods of high demand, or for new real-time pricing tariffs.

FPC's short-term competitive position is protected by growing demand, area assignment laws, the isolation afforded by the Florida peninsula, and a lack of transmission access to the state. The legislature adjourned in May without acting on a retail wheeling bill that had been introduced in the House for the second year in a row. (Retail wheeling is a plan to allow retail customers to contract to purchase power directly from any provider without regard to currently existing service areas.)

FPC has 111 franchise agreements, which contribute about 40% of its revenues. In December, it signed a new 30-year agreement with its second-largest franchise customer, the City of Clearwater, which accounts for approximately 5% of total revenue. The seven additional franchises that expire before 2000 do not contribute a significant percentage of revenue.

Management Strategy

With the retirement in April 1996 of Allen Kessler, President and Chief Executive Officer of Florida Power Corporation, the company began a reorganization of its senior management that could take up to a year to complete. Although many key executives have assumed different responsibilities, the company's strategy to position itself to compete successfully appears unchanged. This strategy includes enhancing marketing and customer service, streamlining operations, workforce reengineering, functional unbundling of generation from transmission and distribution, and growing wholesale sales. Efficiencies realized through these mechanisms will offset costs incurred to construct a new baseload facility and enable the company to avoid filing for rate relief upon their completion. Management is also actively negotiating to reduce capacity payments made to non-utility generators to purchase power, and is amortizing regulatory assets to clean up the balance sheet.

FPC has reduced its workforce by 20% since 1993. Also, effective July 1, the company reorganized into three functional areas: Energy Solutions, to focus on customer service, and marketing, technology, and new produce development; Energy Delivery, to handle bulk transmission and distribution of electric power to customers; and Energy Supply, to oversee fossil and nuclear generation. Going forward, FPC intends to limit increases in operation and maintenance expenses to less than the national inflation rate.

The company has entered a baseload construction cycle to complete in 1998 a combined cycle, gas-fired, 5. mw baseload unit in Polk county. In October 1995, the company announced an agreement with Seminole Electric Cooperative to provide 455 mw of wholesale power for three years, beginning in 1999. This agreement will increase wholesale sales by more than 40%, to 8% of total kwh sales. To complement demand for FPC's power which peaks during the winter, the company has entered into an arrangement with Georgia Power, whose demand peaks in the summer. The two utilities will share the utilization of a 165-mw combustion turbine, scheduled to enter commercial operation this year. Separately, FPC agreed to sell between 150 and 400 mw of peakin: capacity to Georgia Power from 1996 through 1999.

The strategy for the nuclear unit includes maintaining high capacity factors and cooperating with seven other nuclear utilities to pool equipment purchases and other costs. In 1995, the nuclear unit achieved a 100% capacity factor; a refueling outage in 1996 will preclude a repeat performance this year. FPC's safety ratings from the Nuclear Regulatory Commission (NRC) average 1.75 on a scale of 1 to 3, with 1 being the highest. The NRC recently levied a \$500,000 fine on the company for unauthorized testing and the commission has moved up the company's next review to September, 1996 from March, 1997.

The company remains one of the industry's largest purchasers of power, much of which is above market prices in Florida. FPC contracted to purchase 1,110 mw of non-utility generated power, to come gradually on line by 1997. In addition, it purchases up to 407 mw from the Southern Company under an expensive contract that runs through 2010 (with an option to reduce purchases to 200) mw in 2000 upon three years notice), and 50 mw from Tampa Electric. The company is actively negotiating with non-utility generators to reduce the payments made to them.

FPC is the principal operating subsidiary of the Florida Progress Corporation, a diversified utility holding company. Medium-term notes (rated A2) and commercial paper (P-1) issued by Progress Capital Holdings (PCH), a subholding company, finance the non-utility businesses. Management recently announced its intention to divest the Progress Credit Corporation, its leasing and real estate business unit through a corporate spin-off to existing shareholders later this year. The spin-off will result in a \$2.5 million after-tax charge to earnings, primarily to write down certain Progress Credit assets, and an approximate \$175 million reduction to net worth pursuant to the dividend. Moody's confirmed the PCH ratings based upon the reduction in risk and improved cash flow in the remaining businesses.

Florida Progress' remaining diversified businesses after the spin-off include Electric Fuels
Corporation, the transportation and coal subsidiary, which it continues to expand, and the MidContinent Life Insurance Company, both of which are profitable. In August the parent replaced its
net worth support agreement of PCH businesses with a guarantee of PCH debt. The parent's support
of non-utility businesses increases risk for the bondholder at the utility level. However, Florida
Progress's strategic decision to concentrate on domestic opportunities shields bondholders from risks
inherent in international diversification.

Regulation and Rates

The Florida legislature is in session annually between March and May. For the second year in a row, the House failed to act on a bill that had been introduced in support of retail wheeling. During the eight month recess, an Oversight and Investigation Subcommittee of the House Committee on Unlittee and Telecommunication examined the issue of competition in the electric industry, but produced no recommendations for the legislature.

The Florida Public Service Commission (FPSC) continues to express prudency and caution toward retail wheeling, and has yet to take any action to foster it. The commission recently approved FPC's real-time pricing tariff, which enables the company to offer incremental hourly pricing to large customers that can not take advantage of the interruptible rate option.

FPC has not requested rate relief since the October 1992 order that authorized a 12% midpoint for the equity return, in line with other Florida utilities. Prior approvals enable the company to add Polk to rate base upon its completion. It intends to construct the Polk plant without seeking increases, opting instead to offset construction expense with cost control. We expect the company to be able to contain retail rate increases to 1% over the next five years despite growing power purchase expenses.

At the request of the FPSC, FPC initiated a three-year test, effective January 1995, of revenue decoupling for residential customers. Under the test, kilowart-hour (kwh) sales and revenues are decoupled, eliminating the disincentive for utilities to urge customers to conserve energy. The company plans to present to the commission a proposal to exchange future cogenerator capacity payments for up-front payments, as part of a commission approved deferral of the disposition of the company's \$18 million liability from the over-recovery of revenues ander the residential revenue decoupling test during 1995. A final decision is expected this fall from the commission.

The Federal Energy Regulatory Commission (FERC) governs wholesale rates, which account for about 6% of FPC's revenues. FPC filed an open access tariff with FERC pursuant to Rule 888, promulgated in March. The Florida broker system already operates as a competitive bulk power market.

Risks/Weaknesses

- · Expensive purchased power contracts.
- Nuclear operating risk.
- New Polk baseload plant will pressure generating costs upon completion in 1998.
- Parent guarantee of non-regulated subsidiary debt.

Opportunities/Strengths

- Cost control, renegotiation of above-market power purchase contracts, and other initiatives by management to improve the company's competitive position..
- Reasonable generating costs and minimal deferred assets.
- · Economically vibrant service territory.
- Little support from customers or the legislature for competition in retail market for electric power.
- · Geography provides a natural barrier to competition.
- Reasonable regulation by the FPSC.

Financial Analysis

We expect that growth in the number of customers and increased usage per customer will drive kwh sales growth of 4% per year through 2000. Sales growth, cost savings, and debt reduction will enable pretax interest coverage to average 4.8 times despite growing fuel and purchased power expenses. For 1995, FPC posted a 12.7% equity return on a GAAP basis.

Aided by amortization of the \$23 million expense incurred in connection with the canceled Lake Tarpon transmission line, cash flow coverage of interest expense remains above 6 times throughout the forecast period. During the second quarter of the year, it expensed the remaining \$12 million of Turner and Higgins power plants previously placed in extended cold shutdown. We expect the company to continue to clean up the balance sheet going forward. The company could amortize an additional \$18 million in regulatory assets this year.

FPC's construction program totals \$1.4 billion for the 1996-2000 forecast period. It peaks in 1997 at \$332 million due to construction of the Polk units; otherwise, it averages \$275 million per year. After dividends, cash flow from operations covers capital expenditures by over 100%. For this reason, the company plans no additional debt or equity offerings. Debt and preferred stock repayments will continue despite heightened construction spending. The company will cover any shortfall with commercial paper.

The parent intends to grow common equity toward 60% over the next few years. However, expensive capacity payments associated with purchased power contracts will limit this improvement. In addition, although risk has diminished in diversified businesses pursuant to the corporate spin-off of the real estate and leasing business unit, Moody's views the parent's guarantee of debt of non-utility businesses as risky from a bondholder perspective.

	1995	1994	1993	1992	1991
Coverage Analysis (Excl. AFUDC and Oth	er Allowances)				
Pretax interest coverage	4.34	3.80	3.68	3.66	3.77
SEC interest coverage	4.41	. 3.90	3.78	3.78	3.81
SEC fixed-charge coverage	3.86	3.41	3.17	3.03	3.02
Funds from oper. %interest exp.	6.12	5.74	5.07	5.36	4.97
Funds from oper. %net CAPEX (%)	193.79	164.CT	99.46	92.24	109.33
Funds from oper. %net CAPEX + pref. div.	187.21	158.96	96.48	89.09	104.26
Funds from oper. %total debt (%)	40.85	35.35	27.45	31.88	36.45
Deferred charges as % of common equity	6.36	6.05	6.65	4.35	9.66
Earnings Analysis					
Return on avg.				11.17	13.15
Common equity	12.70	11.96	12.23	12.37	4.58
Total assets	5.07	4.46	4.41 7.85	8.13	8.35
Total capital	8.58	7.91	7.83	8.13	2727
AFUDC as % net income	3.22	5.43	8.00	9.98	5.21
Asset Composition .					
Total assets	4,284.9	4,284.5	4,259.5	3,980.6	3,643.2
As % social assets		***	85.5	86.5	87.7
Net utility plant	84.2	85.6	. 3.2	3.0	0.6
Investments	4.3	3.4	C T. 275	9.0	8.2
Current assets	8.9	8.6	9.0	1.6	3.5
Deferred charges	2.6	2.4	4.4	1.0	3.3
As % gross electric plant					
Electric plant in prod. (gross)		25.4	25.5	27.2	29.1
Fossil	25.1 10.2	10.5	10.4	10.6	11.1
Nuclear	6.1	4.5	4.8	3.4	3.6
Gas turbine	41.5	40.4	40.7	41.2	43.8
Total electric plant in prod.	41.3	70.7	40.7		
Other electric plant (gross)					***
Transmission	12.0	11.8	11.3	11.1	11.8
Distribution	29.4	28.3	27.4	27.1	27.6
Common plant	8.7	9.7	9.8	8.4	6.0
Construction in process	2.1	3.6	4.8	6.0	4.7
Nuclear fuel	6.4	6.1	6.2	6.1	6.1
Acquisition adj.	0.0	0.1	0.0	0.0	0.0
Total other electric plant	58.5	59.6	59.3	58.8	56.2
Construction					42/14/09/
Construction expenditures (excl. AFUDC)	276	313	433 18.8	473 23.1	346 18.5
CWIP % common equity	7.5	13.3	4.8	6.0	4.7
CWIP % gross plant	2.1	3.6		18.4	13.1
Constr. exp. % prior year cap.	8.5	9.7	7.8	9.3	7.2
Constr. exp. % prior yr. gross plant	4.5	5.2	7.0	7.3	7.4

	1995	1994	1993	1992	1991
Market Analysis					
Total operating revenue	2,271.7	2,080.5	1.957.6	1,774.1	1,718.8
As % total oper, revenue			- CE20012	100000	10,2002
Electric	100.0	100.0	100.0	100.0	0.001
As % total electric revenue	19250	023021	22.2		
Residential	55.1	54.9	54.1	52.4	53.9
Commercial	22.7	23.3	23.4	23.4	24.8
Industrial	8.3	8.3	8.3	7.8	8.4
Public authority	5.1	5.2	5.2	5.2	5.5
Wholesale	6.8	6.0	6.5	5.7	6.0
Other	2.0	2.3	2.6	5.5	1.4
KWH Sales	32,403	30,015	28,748	27,376	27,350
As % total KWH sales					
Residential	46.1	46.2	46.5	46.9	46.2
Commercial	26.6	27.5	27.4	27.6	27.4
Industrial	11.9	11.9	11.8	11.9	12.1
Other	6.4	6.6	6.9	6.5	6.4
Wholesale ,	9.0	7.8	7.4	7.2	7.9
Average revenue per KWH (cents)				0.042600	1007000
Residential	8.39	8.24	7.92	7.24	7.33
Commercial	5.98	5.86	5.81	5.51	5.69
Industrial	4.90	4.84	4.79	4 25	4.38
Wholesale	5.28	5.34	5.97	5.12	4.79
Peak Load Analysis					
Summer (MW)			1000000	000	13/19/44
Generating capacity	6,771	6,771	6,659	6,236	6,102
Firm purchases	457	417	283	600	387
Less sales	245	209	231	228	0
Peak load	7,128	6,681	6,729	6,357	5,925
Summer excess capacity	-145	298	-18	251	564
Winter (MW)	17272				
Generating capacity	7,347	7.337	7,563	6,623	6,571
Purchases	457	250	50	400	400
Less sales	83	130	228	111	0
Peak load	7,722	6,955	6,653	6,982	6,056
Winter excess capacity	-1	502	732	-70	915
Reserve margins	22	23	7027	(020)	
Summer	-2	4	-0	4	10
Winter	-0	7	11	-1	15

(Continued from page 2)

Coupon	Type of Debt	Maturity	Rating
Florida Pov	ver Corporation		
4.58% 7.40% 7.76% \$7.08 4.75%	Cum. Pfd. Srk. Cum. Pfd. Srk. Cum. Pfd. Srk. Cum. Pfd. Srk. Pfd. Srk. Commercial Paper		"al" "al" "al" "al" P-1
Prospective	Debt Under Registration 415 Shelf Registration		(P)Aa3

Moody's Special Comment

September 1992

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THE RISKS OF PURCHASED POWER CAN IMPAIR ELECTRIC UTILITY CREDIT QUALITY

- Moody's believes there are inherent risks in a utility meeting its franchise generating needs regardless of whether it pursues a company-owned or a purchased-power strategy to meet those needs. The build versus buy decision is not a choice between risk and absence of risk. There is no free lunch. The industry is replete with examples of the risks which accrue to electric utilities from the use of purchased power.
- The risks of purchased power as well as other off-balance-sheet obligations can be conceptualized on a risk continuum. At one extreme, the financial commitments associated with purchased-power agreements are fully capitalized on a utility's balance sheet and added dollar for dollar to its reported debt, with traditional debt-protection measurements adjusted accordingly. At the other end of the continuum, financial ratios are calculated using the liabilities as reported under GAAP. To indicate this continuum, we specify electric utility debt-protection measurement figures both on a GAAP "as reported" basis and on an adjusted basis in our published research.
- Which of the two sets of statistical debt-protection measurements best reflects economic reality is a function of the nature of the contractual arrangements between a utility and its power providers and the degree to which economic risks have been transferred from the utility to the power provider. Moody's table as as as reality lies somewhere in between the two extremes. We will assess each electric utility on a case-by-case basis to determine the degree of risk transfer. However, we will do so with a cautious eye in considering whether or not a real transfer of economic risk has occurred.
- A concern for utility investors is that electric utilities remain largely uncompensated by economic regulators for the risks associated with purchased power. If regulatory treatment continues as is, most new purchased-power commitments that utilities enter into will result in an incremental diminution in utility credit strength. To preserve existing credit quality, utility regulators must recognize that utility managements need to offset the risks of purchased power by either earning a profit margin on the business or a higher return on rate-based assets. Moody's recent downgradings of the debt ratings of Consumers Power Company, Virginia Power Company, Orange and Rockland Utilities, and Southern California Edison were in part a reflection of these industry forces.

EFFECTS OF DEREGULATION ON CAPACITY PLANNING

The breaking of the regulatory compact — under which the interests of both utility shareholders and ratepayers were recognized — has made the building of large, new, base-load generating stations an uneasy proposition at best. At the same time, an alternative solution — purchasing power — has raised concerns as to the reliability and economic viability of the power providers as well as the extent to the reliability and economic viability of the power providers as well as the extent to which economic risk has really been shifted from the power purchaser. Concerns about where risk actually resides grow heavier as the industry continues to deregulate.

As the industry has evolved, so has Moody's analytical emphasis. Historically, it has been common for utilities to supplement or displace owned generation with purchases, mostly from neighboring utilities and, depending on transmission, from more distant points. However, there has been an increasing amount and variety of nonutility — or not traditionally regulated — power generation available to meet utilities' load requirements. Initially, these power sources were developed in response to the passage of the 1978 Public Utility Regulatory Policies Act (PURPA), which was designed to encourage the use of renewable energy resources and the more efficient use of nonrenewable resources. Additional momentum followed from efforts at the federal level to develop a more competitive environment in all utility businesses — initially gas and telephone, and more recently electricating power, once the exclusive domain of investor—owned, public, and cooperative utilities, was opened to a more diverse group of participants.

Purchased power can be provided by two basic types of NUGs: qualifying facilities (QFs) and non-qualifying facilities of independent power producers (IPPs). A non-qualifying facility differs from a QF in that the non-QF does not have to meet purpha requirements for a qualifying facility, utilities are therefore not obligated to buy power from a non-QF facility and utilities would only buy power by negotiating a purchased power arrangement. In recent years, the relative size of NUG plants and the absolute volume of power that they provide have steadily increased, and both are projected to rise dramatically during the remainder of this decade. The North American Electric Reliability Council projects that NUGs will account for 20% (17,700 mw) of planned capacity additions over the 1990s. From a bondholder's perspective, this growth has signaled the advent of a new era in assessing contract risk and resulted in our heavier scrutiny of off-palance-sheet, purchased-power transactions.

THE RISKS AND BENEFITS OF PURCHASING POWER

As utilities have increased power purchases. Moody's has acknowledged both the benefits and the risks associated with such contractual obligations.

The benefits of purchasing power vary, depending largely on the type of contractual arrangements made between a utility and its supplier. Where non-firm contracts are utilized, economy or emergency purchases of energy may be made, improving the overall operating flexibility and profitability of the utility. Where firm and near-firm purchased power contracts are utilized, access to less where firm and near-firm purchased power may at times be gained on a long-term or expensive, competitively priced power may at times be gained on a long-term or short-term basis. Moody's considers this to be one of the greatest benefits to

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pursuing a purchased power strategy. We also acknowledge that by purchased power strategy. power a utility can reduce many of the construction risks associated with c generating additions, Purchases may both complement a utility's existing cap or fuel mix and be sized to match the utility's expected growth in demand, ma the purchases less likely to result in excess capacity -- not an uncommon re after large base-load units are placed into commercial service. Rate snock as: ciated with rate-basing plants, as well as with the associated prudence/excess Capacity/used-and-useful issues surrounding Capital recovery, can also be min gated. We also note that competitive bidding and integrated resource planning. o which purchases are one supply option, have at times resulted in diminished requlatory volatility.

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Moody's emphasizes, however, that significant risks typically accrue to a utility that pursues the purchased-power option. Moody's scrutiny of these risks begins with an assessment of the terms of a utility's portfolio of power contracts. Many purchased-power contracts embody debt-like characteristics. The riskiest of these require a high level of unconditional, fixed payments over a long time frame. in addition, many seemingly conditional agreements may effectively be unconditional if specified performance benchmarks for the NUG are easily achievable. Under either a build or buy scenario, a significant issue for Moody's is that demand risk is a responsibility retained by the utility. Other issues that we focus on include the cost of and need for power, as well as the diversity or concentration of power purchases. Above-market rates run the risk of being disallowed at some point by regulatory commissions. Likewise, costs incurred for power not needed to serve demand on either a current or prospective basis have an increased likelinood of not being recovered. Finally, a broad portfolio of small contracts may ultimately present less risk to a utility than concentration in just one or two purchase power agreements.

MOODY'S PHILOSOPHICAL APPROACH TO ANALYZING CONTRACT RISK Purchased power is not a new phenomenon and our approach toward analyzing its effects has been and continues to be rooted in basic principles of corporate finance. First and foremost, we believe that all assets critical to running a company's business should be reflected on its balance sheet. Similarly, the corresponding liabilities that are associated with these assets should also be reflected on the company's books. The degree to which the company's financial flexibility is adversely impacted is a function of the inherent risks that have been assumed. It is of particular concern if, when entering into a financial commitment, the company does not at the same time increase its equity base to compensate for these risks. This longstanding principle of corporate finance is one that Moody's has applied to assessing the contract risks associated with any off-balance-sheet financing. whether it be purchased power, a sale/leaseback financing. nuclear fuel trust, or accounts-receivable sale.

in assessing the risks which accrue to a utility's portfolio of purchased-power contracts, Moody's employs a variety of analytic approaches, including one which is used to help dimension or "box in" the Credit ramifications of contract risk for off-balance-sheet obligations. This approach involves identifying the ex--me po-Sitions, calculating debt-protection measurements based upon those extremes. and then recognizing that reality lies somewhere on a continuum in between the extremes. We then identify the critical issues that need to be qualitatively aswer

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-power e which risk for ime potremes. reen the vely assessed in order to determine just where on that continuum reality lies. The degree to which a company's financial flexibility is affected by a portfolio of purchased-power commitments is therefore determined by a qualitative assessment of the inherent risks in the portfolio.

Moody's assesses the effects of purchased power on this risk continuum. At one extreme, the financial commitment associated with a portfolio of purchased-power agreements is fully capitalized on a company's balance sheet and then added dollar for dollar to its reported debt. At the other end of the continuum, we assess the company's financial commitments as reported under GAAP. Determining where on this continuum reality lies depends on a qualitative consideration of the degree that a real transfer of economic risk has occurred from the utility to the power provider.

Moody's has decided that it will publish on a broader and more consistent basis than it has in the past some of the adjusted debt-protection measurements that we have long used to dimension the full capitalization end of the continuum. As the industry continues to deregulate and the role of nonutility generators grows, the proper assessment of contract risk becomes increasingly important. In general, we believe that financial parameters that capitalize all of a company's financial commitments may be a truer reflection of economic substance and therefore a more accurate gauge of credit risk.

What follows is a discussion of the qualitative and quantitative risks of purchased power, including a description of the attributes which would cause us to conclude that a company has more or less exposure to these various risks. Moody's has discussed these risks in previous publications, specifically "Purchased Power Commitments and Their Impact on Investor-Owned Utility Credit Quality" (August 1990, reprinted in August 1992), and "Purchased Power As An Asset" (June 1992).

ASSESSING FINANCIAL RISK

The broad conceptual risks associated with purchased-power agreements encompass financial, demand, supply, construction, operating, rate-base and regulatory risks.

Clearly, the most significant concern about ourchased power commitments from Moody's perspective is the financial risk associated with the fixed-payment stream which purchased-power contracts require utilities to service. A brief discussion of contracts will help dimension our sensitivities.

There are three basic types of purchased-power arrangements — take-or-pay or TOP contracts, take-and-pay or TAP contracts, and spot power purchases. We believe that, regardless of how the accounting profession treats purchased power for financial statement purposes, all purchased-power arrangements — from TOP contracts to spot power purchases — involve a decrease in financial flexibility. The degree of erosion depends on the specific contract terms.

TOP or "hell-or-high water" contracts imply an unconditional obligation to either take power, regardless of the utility's need and irrespective of the power provider's operating performance, or to not take the power but nevertheless pay for it. TOP contracts entail both demand risk (risk that the power is not needed) and operating risk (risk that the facility has performance problems). In Moody's opinion, these types of contracts often entail a significant use of financial flexibility.

understanding between neighboring utilities and take place only if both parties agree to the transaction. While a reliance on spot purchases of power does admittedly imply supply risk (risk that the power is not available when required). Moody's nevertheless views such contracts as typically involving a minimal use of financial flexibility.

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In between these extremes lie TAP contracts, which provide that the utility must pay for power as long as the power is available to be delivered. Performancebased or conditional TAP contracts are hybrid TAP contracts and represent the majority of TAP contracts executed today between IOUs and NUGs. Under these arrangements, a utility is obligated to take and pay for power as long as certain conditions are met -- for example, the unit must typically meet certain availability standards. Although operating risk at first may appear to be reduced under performance-based TAP contracts. Moody's believes that the motivation of the NUG operators in terms of structuring the contracts, high reliability of the majority of NUG plants and relatively low levels at which performance standards are typically set, all result in these power purchases effectively functioning as a part of a utility's core capacity. In addition, the purchasing utility loses significant flexibility in managing its resource mix. This loss of operating flexibility may be mitigated if dispatchability is a contract feature within the TAP arrangement. In general, Moody's views most TAP contracts as having a level of risk between that of TOP obligations and spot power purchases.

DIMENSIONING THE EXTREMES

Moody's believes that it is a utility's assumption of demand risk and the effect of locking into a long-term firm or near-firm contract with an explicit or implicit fixed-cost component which represents the most significant drain on the utility's financial flexibility. One of the ways that Moody's quantifies the extent to which financial flexibility may have been eroded is by capitalizing the fixed-demand or capacity component of all purchased-power obligations on a utility's balance sheet and imputing an effective interest cost for coverage calculations.

These adjusted numbers provide a framework upon which we layer analysis of various qualitative factors. We believe that it is the rare exception when GAAP reported financials accurately represent the real financial risk of an electric utility, that there are several instances where reality is much closer to, if not at, the full capitalization end of the continuum, and that in the majority of cases reality is somewhere between the two extremes.

As an example that aptly demonstrates the hidden risks and debt-like nature that purchased-power commitments can take, we readily point to the financial problems of Tucson Electric Power Company. Tucson Electric is at the tail end of a complex financial restructuring with its creditors. When that process began, the company had \$1.4 billion of debt reported on its GAAP-based financial statements. However, Tucson Electric has been dealing with creditor groups totaling nearly \$2.7 billion —almost two times its reported obligations. The largest single component of this discrepancy is a purchased-power contract valued by Tucson Electric at \$715 million. That \$715 million figure represents the present value of minimum capacity payments over the life of the contract. It is not risk adjusted. All \$2.7 billion of creditors are being dealt with, not 10%, 20% or 80% of them. In

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cases like that of Tucson Electric, where a purchased-power commitment is with a single power source and where the terms of the contract are relatively inflexible from the utility's perspective. Moody's has traditionally and will continue to view with a very skeptical eye claims that a real transfer of economic risk has transpired. In such cases, we believe that the full capitalization approach is a more useful approach for credit analysts to use as a proxy with which to gauge true financial flexibility.

As a second example that demonstrates the hidden risks and debt-like nature that purchased-power commitments can take, we point to the well-publicized breach-of-contract litigation concerning Gulf States Utilities' contract to purchase capacity and energy from the Southern Company. Notwithstanding the executory nature of purchased-power contracts and how they may be treated in a court of law, it is clear that Gulf States is aware of the legal, enforceable and potentially deleterious consequences of purchased-power obligations on a utility's financial position. The breach-of-contract litigation between Gulf States and the Southern Company was ultimately settled by Gulf States' paying the Southern Company approximately \$300 million, an amount roughly equal to the present value of non-fuel charges over the life of the contract.

Also of interest is the SEC's recent reclassification of a Nevada Power Company purchased-power contract as a capital lease. This decision constitutes further evidence that the financial community is increasingly aware of the debt-like nature that purchased-power contracts may represent.

A final example of the tangible risks to utilities that purchased power represents is readily witnessed by looking within the sector of the financial community that lends to the independent power industry. Discussions with the finance companies and commercial banks who have the greatest expertise in this area have made it clear to Moody's that the credit quality of a power purchaser, as well as the strength of the contract that binds the power purchaser closely to the repayment of project debt, are both critical elements of a well-structured loan. Indeed, Moody's itself has assessed over 25 power projects and in each case the credit quality of the power purchaser and strength of the contracts have been critical variables in a high bond rating. For example, Moody's average A3 rating for the 10 generation and transmission rural electric cooperative utilities that we publicly rate is heavily based on the fact that the industry's all-requirements contracts with its power purchaser members significantly mitigate the typically high, 80%-95% G&T cooperative debt-to-capital ratios. Similarly, the real financial risk at the distribution cooperative level is significantly understated if one only looks at reported financials, since it is the distribution cooperatives who are fundamentally responsible for repaying G&T cooperative debt. Whether it involves G&T cooperatives or NUGs, it is clear that the financial community perceives a clear subsidization taking place whereby the power purchaser's equity is basically being lent to support project debt.

While most purchased power agreements that are in place today are not in the same venue as a Tucson Electric or Nevada Power Company situation, Moody's nevertheless firmly believes that taking the opposite approach of ignoring the financial commitment associated with a purchased power agreement is equally misleading.

MOODY'S CAPITALIZATION APPROACH

Moody's has historically calculated many debt-protection measurements on a GAAP-reported or unadjusted basis as well as on an adjusted basis in order to incorporate sale/leaseback financings, accounts receivables sales, and other off-balance-sheet transactions into a company's asset and debt profile. In the case of purchased power, we do the same in an attempt to dimension the high end of the risk continuum. The adjusted and unadjusted numbers serve as starting points to help us assess the real impact upon financial flexibility that purchased power represents.

To "box in" the purchased power risk continuum, we first make several assumptions regarding the relationship of fixed and variable purchased-power payments, average contract length, and applicable interest rates. These assumptions have been derived and refined through the scrutiny of much financial and operating data provided to us by both power purchasers and power producers. Our capitalization methodology primarily relies on publicly available financial data in order to maximize comparability across the industry. However, where more detailed information is available, it is of course used within the rating process.

Our first assumption is that 90% of annual purchased-power payments are demand or capacity related, with the remaining 40% energy or fuel charges. Secondly, we assume that outstanding contracts average a term of 25 years. We then calculate the approximate purchased-power liability that those fixed charges represent today by computing the net present value of future capacity payments discounted at an annual interest rate of 10%. Assuming 25-year contracts, equal annual payments, and a 10% discount rate, the capitalization factor equals 6.5 times for each \$1 of capacity payment. The interest component is then simply calculated at 10% of the capitalized liability and used to develop adjusted coverages. On this basis, interest expense equates to approximately 65% of the annual capacity payments or 39% of total annual purchased-power expense.

A reality check on our purchased-power capitalization approach was taken from three different perspectives. First, we compared the results as predicted under our methodology with actuals as provided to us by the industry. For example, a series of power projects that the rating agency recently evaluated for debtrating purposes had an actual average capacity to purchased-power revenue ratio of 60.18% -- almost exactly equal to our 60% assumption. In addition, the portfolio of projects had an average interest-expense to capacity revenue ratio of 52.25%. While this is well below the 65% derived by our capitalization approach. the difference is easily understandable. From the power purchaser's perspective. the capitalization of its liability has little direct bearing on the power seller's actual capital structure. Whether the power seller financed its underlying assets with 100% equity or 100% debt is irrelevant. To the power purchaser, the relevant issue is that it has locked into a financial commitment that has a fixed payment stream associated with it, and therefore the capitalization of its fixed, demand charge is in essence 100% debt financed. If the portfolio of actual power projects is analyzed on the basis of an assumed 100% debt structure, then the portfolio's average interest-expense to capacity revenue ratio increases from 52.25% to approximately 60%, much closer to the 65% derived by our capitalization approach. The 5% shortfall is based upon the fact that power providers do actually rely on some explicit equity as part of their actual capital structure, that equity is more expensive than debt, and that capacity payments embody both a return on debt and a

return on equity. Were the portfolio of power projects to be analyzed on the basis of a 100% debt structure and a cost of debt equal to the power project's weighted average cost of capital, then the portfolio's average interest expense-to-capacity revenue ratio would increase to the 65% derived by our capitalization methodology.

As a second reality check, we specifically focused on Tucson Electric's purchased-power agreement with Century Power and compared what Moody's approach would capitalize the liability at with what Tucson Electric publicly valued it at. As stated. Tucson Electric had \$1.4 billion of reported debt on its books when it began discussions with creditors representing \$2.7 billion of financial commitments. The largest single component of the difference was a purchased-power agreement that Tucson Electric valued at \$715 million. The annual capacity charge for power under that contract was \$88 million. This equates to a capitalization factor of 8.1 times (\$715 million divided by \$88 million) versus the 6.5 times capitalization factor derived by Moody's methodology. In the case of Tucson Electric, Moody's capitalization approach would be less conservative than reality. The major reason is because Tucson restructured its purchased-power agreement in 1987 to preserve company cash flows that resulted in reducing the upfront payments by \$22 million per year for the first 10 years and backloading the savings in the later years. Based on an annual capacity payment of \$110 million instead of \$88 million. the imbedded capitalization factor would be exactly 6.5 times.

As a third reality check, we also compared the logic underpinning our purchased-power capitalization approach to the longstanding approach that Moody's has used to capitalize operating leases. The logic is identical. However, one difference is that Moody's general operating lease capitalization approach assumes that operating leases have an average eight-year life, which, assuming a 10% discount rate, results in the well known rule-of-thumb that on average one-third of operating lease rentals represents interest expense and two-thirds represent depreciation. Under a much longer, 25-year contract assumption typical with purchased-power agreements, interest expense on average represents 65% of annual fixed payments and depreciation represents 35%.

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Moody's capitalization approach, as well as the associated adjusted financial statistics, are illustrated in the following example:

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	(Thousands)
Annual Purchased Power Expense	\$5,000
Earnings Before Interest & Taxes	40,000
Interest Expense	10.000
Total Debt	50.000
Total Capitalization	100,000

CALCULATIONS

Capacity Charge	\$5,000	X	60%	\$ 3,000
Debt Component	3,000	×	6.5	19,500
Interest Component	19,500	×	10%	1.950

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Coverage Ratio:	\$40,000/	\$10,000 =	4.0 X	\$41,950/	\$11,950	3.5X
Leverage Ratio:	50,000/	100,000 -	50 %	69,950/	119.500	59%

Although adjusting financial statements for off-balance-sheet commitments has traditionally played an important role in Moody's rating analyses, we have only on rare occasions published a broad range of adjusted numbers. The capitalization of operating leases and unfunded pension liabilities are cases in point. Recause of the growing importance to the electric utility industry of purchased power and its associated risks, we believe that it is of significant value to investors to specify debt-protection measurements on both an unadjusted and adjusted basis in our publications.

Selected electric utility unadjusted and adjusted debt-protection measurements for a Moody's industry peer group of 50 major investor-owned electric utilities appears at the end of this text. Two important points are critical to a full appreciation of this information. First, where more precise data is available, Moody's has and will continue to factor that information into its rating process. Secondly, in cases where unadjusted and adjusted debt-protection measurements of financial risk differ significantly, our present ratings already capture to the best extent possible our current assessment of the utility's true financial strength.

A QUALITATIVE ASSESSMENT: DETERMINING WHERE ON THE RISK CONTINUUM REALITY LIES

Determining whether reality lies closer to the full capitalization end of the spectrum or the other extreme requires a careful qualitative analysis of the nature of the terms of the contracts, the reliability and economic viability of the power providers, and the regulatory environment in which the utility operates. This involves understanding on a broad basis a company's portfolio of power contracts and assessing a host of qualitative concerns. Accordingly, this section is divided into two parts. The first part is dedicated to the broad conceptual issues that we believe a utility faces in selecting the purchased-power option. These issues are often common to either a buy or build scenario. We discuss six broad risks: demand, supply, construction, operating, rate-base and regulatory risks. The sec-

DEMAND RISK

We define demand risk as the risk that contracted power will either not be required or will be uneconomical relative to other supply options. Factors which must be analyzed in properly assessing demand risk include:

- -regulatory mechanisms to pass through such costs (disallowance of such costs is the extreme risk)
- -unconditional take-and-pay contracts
- -accurate demand forecasting, possibly as a result of regulator-approved intgrated resource planning
- -dispatchability of power
- -market renegotiation provisions
- -termination payment provisions

Contracts which are effectively take-or-pay exacerbate demand risk.

SUPPLY RISK

Supply risk is the risk of power not being available when needed. For utilities with TAP contracts, this is not an unlikely scenario. For companies with conditional TAP contracts, provisions such as availability levels need to be scrutinized. The degree to which a utility could be harmed is a function of how badly the power is needed. Concentration in one type of fuel, technology, or asset is given considerable attention, especially as the industry migrates towards more capacity per contract. The absolute level of contracted power is also gauged.

Other issues examined include:

- -reliability of the provider
- -type of plant technology; unproven versus standardized/mature
- -supply position of utility power pool
- ability to pass replacement power costs through to ratepayers via adjustment clauses

Supply risk is sometimes offset, although this practice can be a two-edged sword, by accepting more bids for power than a utility actually needs. This assumes that, via attrition, some projects will not be built. Regulatory response to such actions is key.

CONSTRUCTION RISK

What happens if plant construction is delayed or if the plant is not built at ail? Relative to company sponsored programs, construction risk for a buying utility remains minimal under most purchased-power contracts. Risks that could accrue to the utility include lack of completion guarantees and inability to influence construction schedules, i.e., lack of control over the process. Offsets to these risks include turnkey contract provisions, progress payments, and performance incentives.

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OPERATING RISK

Operating risk has two key dimensions. The first is really the flip side of supply risk: what happens if the plant does not operate reliably? A consideration critical to the analysis of this risk is that the utility retains its obligation to serve, yet—via contracts—it may lose significant control over its purchased—power supply relative to the control it exercised over its own generation. Reliability, maintenance, redundancies, even some of the things independent power producers (IPPs) may refer to as "gold plating", may or may not be influenced by the utility.

The second dimension is related to the question of how unexpected costs, both fuel and nonfuel, are dealt with. These could be passed through, and possibly accounted for in escalators. When such costs can be passed through, who absorbs any regulatory lag? Again, contract provisions are key.

An analysis of operating risk offsets would focus on:

- -operating conditions specified in TAP contracts
- -utility rights to intervene in failing projects
- the composition of the utility's "portfolio" of purchased power in relation to its total existing and target capacity mix

RATE-BASE RISK

An important issue that affects utilities that rely on purchased power involves the effects of purchased power on a company's rate base. Unlike a company-owned generating project, rate-base additions and the opportunity to earn a return on a contract are precluded for a utility adding purchased capacity to its generating mix. Heavy reliance on purchased power by a utility may result in a static or declining rate base, which could weaken the utility's viability in the financial and negotiating market places over time. Despite the annual replacement of lower capital cost transmission and distribution facilities at current prices, the aggregate influence on declining rate base should be marginal, at best.

A utility that has a material reliance on purchases could experience the erosion of its traditional earning asset base. Consequently, it may have limited cash flow to finance construction needs if its purchase contracts expire and are not renewed. As bond analysts, we believe that monitoring cash flow relative to outstanding debt and fixed charges is the greatest concern as rate base shrinks. Another concern of particular importance to companies in a capital intensive industry is capital attraction. As it applies here, the question is whether a company's use of purchased power and its impact on rate base could have an adverse impact on its ability to raise capital in the financial markets. Management strategies to enhance slow-growing, flat, or decreasing earnings, such as business diversification, could be a concern. "Build some, buy some, save some" capacity planning strategies which include moderate reliance on purchased power may constructively address this issue while avoiding excessive financing needs.

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REGULATORY RISK

How insulated is a purchasing utility from regulatory disallowances? An analysis of this risk includes an examination of the following factors:

- Economics: A lesson learned from the deregulation of other industries is that good economics win. Economic "market- based" power seems less susceptible to regulatory scrutiny. Some QFs may be high priced now in relation to market prices, but some (not all) regulatory commissions at present do not appear to be focusing closely on this for these PURPA facilities.
- Regulatory involvement in a utility's generation supply decisions: some states preapprove contracts. Competitive bidding also connotes a strong perception of prudency.
- Recovery of purchased-power costs: the ability to pass along capacity payments through an automatic adjustment clause offers protection against nonrecovery risk. However, such passed-through costs may eventually be subject to review.
- Regulatory "out" clauses; where they exist, these could possibly offer a significant offset to regulatory risk. However, these clauses may only allow a future commission to lower amounts paid for power, not necessarily to void the contract. If the contract were to be abrogated, the power might have to be replaced; and it is also safe to assume that the contract would be subject to litigation at that point.

In general, prudent regulation can be extremely useful in mitigating the risks of purchased power. However, Moody's underscores the word "mitigated" rather than "eliminated". In either a "build" or "buy" scenario, certain risks may seldom, if ever, be regulated away.

PORTFOLIO-SPECIFIC QUALITATIVE ISSUES

A qualitative assessment of a specific portfolio of power contracts focuses on two questions. First, to what extent has the particular utility really transferred economic risk to a third party? Second, to what degree are there benefits that might partially mitigate the associated risks? In attempting to answer these questions, we consider such issues as the terms of the contracts, the viability and reliability of the power providers, the diversity of power sources, the regulatory environment in which the utility operates, potential prudency review of power contracts, a company's declining rate base in the absence of new plant, supply availability, and fuel diversity. The chart below highlights some of the more significant qualitative considerations in this risk assessment process. Ascertaining where reality lies on the credit risk continuum between the full capitalization and GAAP reported extremes is largely a function of an intensive analysis of a utility's portfolio of power contracts relative to these qualitative issues.

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THE PURCHASED POWER RISK CONTINUUM

Risk Consideration	Higher Risk	Lower Risk
1. Contract Structure		
- Tenor	Long-term/Firm	Short-term/Spot
- Obligation to Pay	Unconditional SLOB:TOP	No commit-
	5 55 55 55 55 55 55 55 55 55 55 55 55 5	ments/Based on
		mutual under-
		standing
. Project Rationale & Eco	nomics	Thom Street #1
Purpose of Purchases	Base-load capacity	
	case-load capacity	Seasonal ex-
Cost of Power	Above-market rates/avoided	change/Peaking
	costs	Below-market
	00313	rates/avoided
Need for Power	Power not needed to serve	Costs
	demand on either a current or	Purchases are
	prospective basis	integral to supply
Control over	No control	Euthy diameter
Availability/Scheduling	115 00111101	Fully dispatch- able
Service Area Demand	Volatile/Strong cyclicality	Stable
Alternative Sources of	Operates in capacity-short	
Power	region	Operates in cap- acity long region
Status of Project	In development/construction	Completed/ on
		line
Portfolio Effect		
Diversity of Sources	One leave	1/2
,	One large contract	Many contracts/
		No concentra-
Source of Power	Dedicated units	tion
Technology Utilized	New/Untested	Slice of system Established
uel Utilized	Nuclear	Hydro
Strength of Power Provid	ers	2
Credit Quality	Low rated/Speculative	Hight country
	grade	Highly rated/In-
Reliability	Inexperienced operator	vestment grade
FA19256-1-7.1	manpenerices operator	Solid operating profile

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5. Competitive Impact

- Effect on Rates & Competitive Position Large rate increases required to absorb costs; weakens competitive position Small increases needed to absorb costs; positive or minimal effect on competitive position

6. Regulatory Impact

Regulatory Involvement/
Support for Purchases as
 a Utility Supply Option

Recovery of Purchased

Low involvement/Support

High involvement/Support

- Recovery of Purchased-Power Costs Delayed or disallowed cost recovery

Costs automatically included in rates: utility encouraged to to build equity to offset purchased power risks

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THE CHALLENGE OF FUTURE CAPACITY PLANNING

Moody's believes the build versus buy decision is not a choice between risk and absence of risk. There is no free lunch. Admittedly, the issue is divisive within the industry. Some utility managements have used the buy option only to a limited degree while others have suggested that build versus buy may be a choice between losing money and not making money. We are firm in our belief that purchased power contracts involve risk for all the reasons previously mentioned.

As for the future of capacity planning, Moody's believes that just as the risks of meeting the nation's power requirements have not disappeared, neither has the utility's obligation to serve. The risks are just being allocated somewhat differently. Further deregulation will exacerbate this risk shift. Many important questions remain to be answered. Will traditional utilities become dinosaurs? Will any utility ever begin building base-load plant again for its own service territory? Will the market evolve to the point where all incremental electricity is fungible, readily available, and priced as just another commodity? Perhaps the most critical question is whether utility customers and investors will receive compensation for any risks they continue to bear under any form the industry finally takes. Over time, purchasing utilities might ultimately lower their risk profiles by skewing asset and revenue mixes towards what may be less risky transmission and distribution businesses. However, over the transition period, navigating through the treacherous waters associated with deregulation will require both keen management skill and regulatory understanding.

Deregulation provides an immediate challenge that could affect utility credit quality in the near term. That challenge is a regulatory one. Currently, all profits

from a utility's rate-based assets are dedicated to paying dividends and to growing the equity that supports the company's core facilities. Moody's believes that if regulatory treatment continues as currently configured, every new purchased-power commitment that a utility enters into will result in an incremental diminution in the industry's credit strength. We believe that the industry's credit quality will generally suffer unless utility managements are more aggressive in seeking either a higher authorized return on rate-based assets or a pass-through plus mechanism in order to build an equity base that supports both their traditional, on-balance-sheet financial commitments and the growing portion of off-balance-sheet obligations. Recent downgrades to Virginia Power Company, Consumers Power Company, Orange and Rockland Utilities, and Southern California Edison, are in part a reflection of these industry forces. These rating actions may only be the beginning of a more serious industry issue if regulators remain unchanged in their behavior and if purchased power continues to be the preferred choice to meet the large additions to base-load capacity that face the industry in this decade.

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Florida Power Corporation

St. Petersburg, Florida, USA

October 1, 1996

ignings cross-	NAME OF THE OWNER OF THE OWNER.	Contacto	croper 1, 1996
Category	Moody's Rating	Analyst	The second second
First Mongage Bonds			Phone
Senior Unsecured Debt Counterparty Rating Preferred Stock	Aa3 A1 A1	A. Tucker Hackett (2 Susan D. Abbott	12) 553-1653
Commercial Paper	P-1	Fieride Progress Corp. Senior Unsecured Medium-Term Notes	20
		Commercial Paper	A.2 P.1

Aa2 Aa3 A1 A2 9/89 9/90 9/91 9/92 9/93 9/94 9/95 9/96 Operating Statistics

Florida Power Corporation (Statistics in bold type) Peer Group Median (Statistics in light type)

0	(1)1996	1	995	1	994	,	1993		1992		[2]5-Yr.Avg.	
Revenue (US\$ bil.) Assets (US\$ bil.) Com. Equity (US\$ bil.) Op. Margin (%) ROA (avg.)(%) ROE (avg.)(%) Oiv. Payout (%)	2.3 4.3 1.8 19.7 5.2 12.9 75.9	1.0 2.8 0.9 21.9 3.8 12.7 79.3	1.8 20.1 5.1 12.7	1.0 2.7 0.8 21.5 3.5 11.7 83.5	1.7 20.2	1.0 2.6 0.7 20.7 3.7 12.0	2.0 4.3 1.5 20.0 4.4 12.2	0.9 2.4 0.7 21.4 3.8 11.9	1.6	(3)4.1	[3]5.5 [3]4.0 [3]8.1 20.4	
Pretax Int. Cov. (X) Fad. Chg. Cov. (X) RCF ** TD RCF ** Gross CAPEX	4.5 4.1 29.3 145.6	3.4 2.9 15.0 113.6	4.3 3.9 26.3 121.6	3.3 2.7 14.3 89.5	3.8 3.5 22.6 101.3	3.2 2.6 13.1 90.6	90.1 3.7 3.2 16.2	2.9 2.4 12.8	3.7 3.0 19.3	3.1 2.6 13.7	3.9	
Total Cap. (US\$ bil.) TD % Cap. 'Id Sik. % Cap. Common % Cap. Idi. TD % Adj. Cap.	3.2 42.1 1.8 56.0 51.0	1.9 49.5 5.7 45.0 53.7	3.2 40.9 4.3 54.8 57.5	1.8 50.0 6.3 44.3 55.2	3.3 44.5 4.4 51.1 54.8	1.8 50.4 6.2 44.3 54.9	3.2 48.4 4.6 47.0	1.7 50.0 6.6 43.2	3.0 45.2 7.1 47.7	94.4 (3)3.9 50.1 6.3 43.9	79.0	

Electric Utility Operation	g Statistics		77.4	34.6	34.9	55.0	57.8	\$1.3	56.0	53.6
Customer Segmentation Revenue (US\$ mil.)	Residential	Co	mmerc	ial		Industr			(c)	4 000
Kwhimil.) c/Kwh Industry Avg. (c/Kwh) Competitive Position	1,252.7 14,938 8.4 8.6 Break-even Price(5)		7	.0	200	181 3,8	9.3 64 1.9			153.4 2,903 5.3 3.3
1) For the 12 months ended June	43.61	Regiona	34.8	-	randed (1.)	Strande	d Cost	Eq.

(1) For the 12 months ended June 30; Balance sheet items are as of June 30. [2] Five year average 1995-1991, [3] Five year compound annual growth rate

Opinion ----

Florida Power Corporation (FPC) maintaint its AaJ sensor secured bond rating by virtue of its reasonable production costs, effective management strategies, the favorable composition of its growing customer base, supportive regulation, and the protection from competition afforded by Florida's geographic isolation. However, the company has entered a construction cycle which, combined with sizable power purchase contracts at above-market prices, will elevate generating costs. Nuclear operating risk and the parent's guarantee of the debt of diversified businesses con-

tribuse further risk for the bondholder.

The company derives the bulk of its revenues (56%) from residential sales. Few of the company's industrial customers, which account for only 9% of total retail sales, support deregulation. As a result, nei-

ther Florida's utility regulatory commission nor its legislature have strongly supported initiatives to open the state's retail market for electric power to competition. The slow pace of deregulation provides the com-

The slow pace of deregulation provides the company with time to streamline its operations and to reduce costs. Central to this strategy are negotiations to exchange upfront payments for lower capacity charges from non-utility power suppliers. We expect that the commission will approve management's request to use \$18 million for such payments in lieu of resurring these funds to customers.

Rating Outlook

The rating outdook is stable. Although FPC does not intend to seek rate relief for \$281 million in construction costs for the new combined cycled baseload plant, we believe that the company will be able to offset these expenditures with cost control and sales growth.

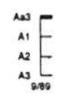
Floride Juno Beac

Ratingszes

Category

First Mortga Secured Pol Counterpart Unsecured Subordinate

Rating:Hist



Florida Pow Peer Group

> Revenue (U Assets (US\$ Com. Equiti-Op. Margin ROA (avg. II' ROE (avg.)I' Div. Paynut

Pretax Int. (Fxd. Chg. C RCF % TD RCF % Gro Total Cap. (

Total Cap. I TO % Cap. Pld. 5ck. % Common % Adj. TD %

Bectric UI Competitive

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OCTOBER 1995

Note: For each agency, the presentation booklet will be customized by substituting the appropriate pages.





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RESPONSE TO STAFF'S FIRST REQUEST FOR PRODUCTION OF DOCUMENTS TO FLORIDA POWER CORPORATION

ATTACHMENT TO NUMBER FOUR



January 30, 1997

VIA TELECOPY

Ms. A. Tucker Hackett Analyst Moody's Investors Service 99 Church Street New York, NY 10007

Dear Tucker:

Attached are the following items pertaining to Florida Power Corporation's proposed acquisition of the Tiger Bay cogeneration facility:

- 1. Key facts and issues summary;
- 2. Projected five-year income statements, balance sheets and statements of cash flows;
- 3. Moody's ratio analyses (2) unadjusted and adjusted for purchased power imputed debt;
- Moody's ratio analyses (2) reflecting the acquisition of the Tiger Bay facility, both unadjusted and adjusted for purchased power imputed debt;
- 1990 through 1995 historical Moody's ratio analyses (2) unadjusted and adjusted for purchased power imputed debt.

Should you have any questions or comments regarding this information, please do not hesitate to call either Jim Smallwood or me.

Foseph E. Orfano Manager of Finance (813) 866-4113

cc: James V. Smallwood

FLORIDA POWER CORPORATION ACQUISITION OF TIGER BAY COGENERATION FACILITY

KEY FACTS AND ISSUES SUMMARY

Plant Size 220 MW
Represents 5 of Florida Power's existing purchased power contracts
These 5 contracts are among Florida Power's highest cost contracts

Facility is a gas-fired, combined-cycle "F" technology
Well engineered and in good condition
Close to Florida Power's Polk County site
- represents key opportunity for cost savings

\$445 million purchase price

- Requested FPSC approval, slated for hearing in April 1997
- Plan is to recover the retail portion (\$421.4 million) over 5 years, beginning 10/97
 - \$23.6 million wholesale portion will be booked to electric plant in service and depreciated ove 30 years.
- Retail impact to ratepayers:
 - increase of \$2.37 per 1000 kWh in first year
 - increase of \$1.65 per 1000 kWh by fifth year
 - decrease of \$2.00 per 1000 kWh by sixth year
 - rate decrease increases each year thereafter

The retail portion of the acquisition price will be financed with a series of 5 medium-term notes, with maturities ranging from one to five years.

See attached financial ratio analysis

FLORIDA POWER CORPORATION FIVE-YEAR FORECAST PROJECTED INCOME STATEMENTS

(Dollars in millions except per share amounts)

	Actual 1996
OPERATING REVENUES	\$2,393.6
OPERATING EXPENSES	
Fuel and purchased power	941.3
Other operation expenses	356.2
360	1,297.5
Maintenance	119.8
Depreciation	324.2
Taxes other than income taxes	183.6
	1,925.1
INCOME FROM OPERATIONS	468.5
INTEREST EXPENSE AND OTHER	
Interest expense	98.4
Allowance for funds used	17707
during construction	(7.5)
Preferred dividends	5.8
Other	3.4
	100.1
INCOME BEFORE INCOME TAXES	368.4
INCOME TAXES	135.8
NET INCOME	\$232.6
EARNINGS PER AVERAGE SHARE	\$2.40
EPS Annual Growth Rates	
EPS Average Annual Growth Rate 1	996-2001

FLORIDA POWER CORPORATION FIVE-YEAR FORECAST PROJECTED BALANCE SHEETS

(Dollars in millions)

	Actual 1996
ASSETS	
Net property, plant & equipment	\$3,530.4
Current assets	441.7
Other assets	291.9
	\$4,264.0
CAPITALIZATION AND LIABILITIES	
Common equity	\$1,825.5
Preferred stock	33.5
Long-term commercial paper	200.0
Long-term debt	1,096.4
	3,155.4
Short-term debt & other	
current maturities	25.4
Other current liabilities	320.9
Deferred income taxes, etc.	762.3
	\$4,264.0

FLORIDA POWER CORPORATION FIVE-YEAR FORECAST PROJECTED STATEMENTS OF CASH FLOWS

(Dofars in milions)

	Actual
	1996
OPERATING ACTIVITIES	
Net income	\$232.6
Adjustment for non-cash items:	
Depreciation, amortization & depletion	341.1
Deferred income taxes and ITC, net	(32.8)
Change in OPEB reserve	14.9
Allowance for equity funds used	33150
during construction ·	(4.6)
Decrease (increase) in working capital	(57.3)
Other operating activities	7.9
	501.8
INVESTING ACTIVITIES	
Utility plant additions	(220.2)
Other property additions	(2.7)
Proceeds from sale of properties	5.5
Other investing activities	(31.7)
	(249.1)
FINANCING ACTIVITIES	
Issuance of long-term debt	
Repayment of long-term debt	(47.3)
Incr./(decr.) in long-term commercial paper	54.8
Redemption of preferred stock	(106.4)
Dividends paid to parent	(171.2)
Equity contributions from parent	12.5
Increase (decrease) in short-term debt Other financing activities	4.1
	(253.5)
NET CHANGE IN CASH	(.8)
Beginning cash and equivalents	0.8
ENDING CASH AND EQUIVALENTS	\$.0

FLORIDA POWER CORPORATION 1997 ANNUAL PROFIT, PLAN & FINANCIAL FORECAST MOODY'S RATIO ANALYSIS (S IN MILLIONS)

	Actual
BOE (1996
ROE (avg.):	
Earnings applicable to common	232.6
Beginning common equity	1,754.0
Ending common equity	1.825.5
Average common equity	1,789.8
ROE (avg.)	13.0%
Interest coverage incl. AFUDC:	
Net income	238.4
Add: Income taxes	135.8
Add: Gross interest charges	98.4
EBIT	472.6
Divide by: gross interest charges	98.4
Interest coverage incl. AFUDC	4.80
Interest coverage excl. AFUDC:	
Net income	238.4
Add: Income taxes	135.8
Add: Gross interest charges	98.4
Deduct: AFUDC	(7.5)
EBIT	465.1
Divide by: gross interest charges	98.4
Interest coverage excl. AFUDC	4.73

FLORIDA POWER CORPORATION 1997 ANNUAL PROFIT PLAN & FINANCIAL FORECAST MOODY'S RATIO ANALYSIS (S IN MILLIONS)

	Actual 1996
Internal funds to net construction:	
Net income	238.4
Depreciation & amortization	341.1
Deferred taxes & ITCs	(32.8)
Other operating activities	22.8
Deduct: AFUDC	(7.5)
Funds from operations	562.0
Deduct: common dividends	(171.2)
Deduct: preferred dividends	(5.8)
Internal funds	385.0
Net construction	217.3
Internal funds to net construction	177.2%
Net construction to prior year cap.:	
Net construction	217.3
Prior year capitalization	3,202.2
Net construction to prior year cap.	6.8%
Capitalization:	158-75
Current portion - Itd & pfd	25.4
Long-term commercial paper	200.0
Long-term debt	1,096.4
Total debt	1.321.8
Total debt Preferred stock	1,321.8
Preferred stock	33.5
Preferred stock Common equity Total capitalization	33.5 1,825.5
Preferred stock Common equity Total capitalization	33.5 1,825.5
Preferred stock Common equity Total capitalization Capitalization percentages:	1,825,5 3,180.8
Preferred stock Common equity Total capitalization Capitalization percentages: Total debt	33.5 1,825.5 3,180.8

Treasury Department 30-Jan-97

10:10 AM

FLORIDA POWER CORPORATION 1997 ANNUAL PROFIT PLAN & FINANCIAL FORECAST MOODY'S RATIO ANALYSIS ADJUSTED FOR PURCHASED POWER (\$ IN MILLIONS)

	Actual 1996		
ROE (avg.):	1770		
Earnings applicable to common	232.6		
Beginning common equity	1,754.0		
Ending common equity	1,825.5		
Average common equity	1,789.8		
ROE (avg.)	13.0%		
Interest coverage incl. AFUDC:			
Net income	238.4		
Add: Income taxes	135.8		
Add: Gross interest charges	98.4		
Add: imputed interest expense	207.3		
EBIT	679.9		
Divide by: gross interest charges	98.4		
Add: imputed interest expense	207.3		
	305.7		
Interest coverage incl. AFUDC	2.22		
Interest coverage excl. AFUDC:			
Net income	238.4		
Add: Income taxes	135.8		
Add: Gross interest charges	98.4		
Add: imputed interest expense	207.3		
Deduct: AFUDC	(7.5)		
EBIT	672.4		
Divide by: gross interest charges	98.4		
Add: imputed interest expense	207.3		
	305.7		

FLORIDA POWER CORPORATION 1997 ANNUAL PROFIT PLAN & FINANCIAL FORECAST MOODY'S RATIO ANALYSIS ADJUSTED FOR PURCHASED POWER (S IN MILLIONS)

	Actual
	1996
Internal funds to net construction:	
Net income	238.4
Depreciation & amortization	341.1
Deferred taxes & ITCs	(32.8)
Other operating activities	22.8
Deduct: AFUDC	(7.5)
Funds from operations	562.0
Deduct: common dividends	(171.2)
Deduct: preferred dividends	(5.8)
Internal funds	385.0
Net construction	217.3
Internal funds to net construction	177.2%
Net construction to prior year cap.:	
Net construction	217.3
Prior year capitalization	4,920.9
Net construction to prior year cap.	4.4%
Capitalization:	
Current portion - Itd & pfd	25.4
Long-term commercial paper	200.0
Long-term debt	1,096.4
Imputed debt	2,073.4
Total debt	3,395.2
Preferred stock	33.5
Common equity	1,825.5
Total capitalization	5,254.2
Capitalization percentages:	
Total debt	64.6%
Preferred stock	0.6%
Common equity	34.8%
Total capitalization	100.0%

Treasury Department 30-Jan-97 10:17 AM

FLORIDA POWER CORPORATION 1997 ANNUAL PROFIT PLAN & FINANCIAL FORECAST MOODY'S RATIO ANALYSIS ADJUSTED FOR TIGER BAY ACQUISITION (S IN MILLIONS)

	Actual		
	1996		
ROE (avg.):			
Earnings applicable to common	232.6		
Beginning common equity	1,754.0		
Ending common equity	1,825.5		
Average common equity	1,789.8		
ROE (avg.)	13.0%		
Interest coverage incl. AFUDC:			
Net income	238.4		
Add: Income taxes	135.8		
Add: Gross interest charges	98.4		
Add: Tiger Bay interest expense			
EBIT	s 472.6		
Divide by: gross interest charges	98.4		
Interest coverage incl. AFUDC	4.80		
Interest coverage excl. AFUDC:			
Net income	238.4		
Add: Income taxes	135.8		
Add: Gross interest charges	98.4		
Add: Tiger Bay interest expense			
Deduct: AFUDC	(7.5)		
EBIT	465.1		
Divide by: gross interest charges	98.4		

FLORIDA POWER CORPORATION 1997 ANNUAL PROFIT PLAN & FINANCIAL FORECAST MOODY'S RATIO ANALYSIS ADJUSTED FOR TIGER BAY ACQUISITION (\$ IN MILLIONS)

	Actual			Plan		
	1996	1997	1998	1999	2000	2001
Internal funds to net construction:						
Net income	238.4					
Depreciation & amortization	341.1					
Tiger Bay depreciation/amortization	0.0					
Deferred taxes & ITCs	(32.8)					
Tiger Bay deferred taxes	0.0					
Other operating activities	22.8					
Deduct: AFUDC	(7.5)					
Funds from operations	562.0	-				
Deduct: common dividends	(171.2)					
Deduct: preferred dividends	(5.8)					
Internal funds	385.0	_				
Net construction	217.3	_				
Internal funds to net construction	177.2%	-				
Net construction to prior year cap.:	14.4	_				
Net construction	217.3					
Prior year capitalization	3,202.2					
Net construction to prior year cap.	6.8%					
Capitalization:		-				
Current portion - ltd & pfd	25.4					
Long-term commercial paper Tiger Bay - retail [MTNs] Tiger Bay - wholesale/def. tax	200.0					
Long-term debt	1,096.4					
Total debt	1,321.8	-				
Preferred stock	33.5					
Common equity	1,825.5					
Total capitalization	3,180.8					
Capitalization percentages:						
Total debt	41.6%					
Preferred stock	1.0%					
Common equity	57.4%					
Total capitalization	100.0%					
Freasury Department						
No. Inc. 97						

Treasury Department 30-Jan-97

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FLORIDA POWER CORPORATION 1997 ANNUAL PROFIT PLAN & FINANCIAL FORECAST MOODY'S RATIO ANALYSIS ADJUSTED FOR PURCHASED POWER/TIGER BAY ACQUISITION (\$ IN MILLIONS)

	Actual			Plan		
	1996	1997	1998	1999	2000	2001
ROE (avg.):						
Earnings applicable to common	232.6					
Beginning common equity	1,754.0					
Ending common equity	1,825.5					
Average common equity	1,789.8	_				
ROE (avg.)	13.0%	-				
Interest coverage incl. AFUDC:		_				
Net income	238.4					
Add: Income taxes	135.8					
Add: Orosa interest charges Add: Tiger Bay interest expense	98.4					
Add: Imputed interest expense	207.3	_				
EBIT	679.9	_				
Divide by: gross interest charges	98.4					
Add: imputed interest expense	207.3	_				
	305.7	_				
Interest coverage incl. AFUDC	2.22	-				
Interest coverage excl. AFUDC:		-				
Net income	238.4					
Add: Income taxes	135.8					
Add: Gross interest charges	98.4					
Add: Tiger Bay interest expense						
Add: imputed interest expense	207.3					
Deduct: AFUDC	(7.5)	_				
EBIT	672.4	• =				
Divide by: gross interest charges	98.4					
Add: imputed inserest expense	207.3					
	305.7					
		-				

FLORIDA POWER CORPORATION 1997 ANNUAL PROFIT PLAN & FINANCIAL FORECAST MOODY'S RATIO ANALYSIS ADJUSTED FOR PURCHASED POWER/TIGER BAY ACQUISITION (S IN MILLIONS)

	Actual			Plan		
	1996	1997	1998	1999	2000	2001
Internal funds to net construction:						
Net income	238.4					
Depreciation & amortization	341.1					
Tiger Bay depreciation/amortization	0.0	. 0.4	85.1	85.1	85.1	85.1
Deferred taxes & ITCs	(32.8)					
Tiger Bay deferred taxes	0.0					
Other operating activities	22.8					
Deduct: AFUDC	(7.5)					
Funds from operations	562.0					
Deduct: common dividends	(171.2)					
Deduct: preferred dividends	(5.8)					
Internal funds	385.0	_				
Net construction	217.3	_				
Internal funds to net construction	177.2%	_				
. Name of		_				
Net construction to prior year cap.:						
Net construction	217.3	_				
Prior year capitalization	4,920.9	<u> </u>	20			
Net construction to prior year cap.	4.4%	_				
Capitalization:		_				
Current portion - ltd & pfd	25.4					
Long-term commercial paper	200.0					
Tiger Bay - retail [MTNs]						
Tiger Bay - wholesale/def. tax						
Long-term debt	1,096.4					
Imputed debt	2,073.4					
Total debt	3,395.2	-				
Preferred stock	33.5					
Common equity	1,825.5					
Total capitalization	5,254.2					
Capitalization percentages:						
Total debt	64.6%					
Preferred stock	0.6%					
Common equity	34.8%					
Total capitalization	100.0%					
Treasury Department						

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FLORIDA POWER CORPORATION MOODY'S HISTORICAL RATIO ANALYSIS (\$ IN MILLIONS)

1225	1990	1991	1992	1993	1994	1995
ROE (avg.):	1000					
Earnings applicable to common	165.5	164.1	170.2	181.5	190.7	217.3
Beginning common equity	1,130.0	1,186.5	1,308.5	1,444.9	1,522.4	1,667.4
Ending common equity	1,186.5	1.308.5	1,444.9	1.522.4	1.667.4	1,754.0
Average common equity	1,158.3	1,247.5	1,376.7	1,483.7	1,594.9	1,710.7
ROE (avg.)	14.3%	13.2%	12.4%	12.2%	12.0%	12.7%
Interest coverage incl. AFUDC:		10				
Net income	182.3	180.9	186.9	194.9	200 8	227.0
Add: Income taxes	102.0	92.8	97.7	104.5	114.7	129.5
Add: Gross interest charges	98.8	95.2	100.2	105.8	108.4	104.5
EBIT	383.1	368.9	384.8	405.2	423.9	461.0
Divide by: gross interest charges	98.8	95.2	100.2	105.8	108.4	104.5
Interest coverage incl. AFUDC	3.88	3.88	3.84	3.83	3.91	4.41
Interest coverage excl. AFUDC:						
Net income	182.3	180.9	186.9	194.9	200.8	227.0
Add: Income taxes	102.0	92.8	97.7	104.5	114.7	129.5
Add: Gross interest charges	98.8	95.2	100.2	105.8	108.4	104.5
Deduct: AFUDC	(4.2)	(9.4)	(18.7)	(15.6)	(10.9)	(7.3)
EBIT	378.9	359.5	366.1	389.6	413.0	453.7
Divide by: gross interest charges	98.8	95.2	100.2	105.8	108.4	104.5
Interest coverage excl. AFUDC	3.84	3.78	3.65	3.68	3.81	4.34

FLORIDA POWER CORPORATION MOODY'S HISTORICAL RATIO ANALYSIS (S IN MILLIONS)

	1990	1991	1992	1993	1994	1995
Internal funds to net construction:	a Toring to the West					
Net income	182.3	180.9 241.9	186.9 243.4	194.9	200.8 294.8 (0.9) 30.1	227.0
Depreciation & amortization	190.4 (27.5)			276.5		329.7
Deferred taxes & ITCs Other operating activities		(35.2)	8.6	(25.0)		(29.3)
	(10.2)	7.7	(4.0)	14.2		24.7
Deduct: AFUDC	(4.2)	(9.4)	(18.7)	(15.6)	(10.9)	(7.3)
Funds from operations	330.8	385.9	416.2	445.0	513.9	544.8 (180.7) (9.7) 354.4 283.4
Deduct: common dividends	(129.0)	(142.1)	(155.4)	(163.5)	(175.7)	
Deduct: preferred dividends	(16.8)	(16.8)	(16.7)	(13.4)	(10.1)	
Internal funds	185.0	227.0	244.1	268.1	328.1	
Net construction	265.3	345.9	472.9	426.4		
Internal funds to net construction	69.7%	65.6%	51.6%	62.9%	102.7%	125.1%
Net construction to prior year cap.: Net construction	265.3	345.9	472.9	426.4	319.5	283.4
Prior year capitalization	2,473.9	2,633.4	2,692.2 17.6%	3,029.2	3,240.4 9.9%	3,265.4 8.7%
Net construction to prior year cap.						
Capitalization:						
Current portion - ltd & pfd	15.1	27.		0.00		***
	13.1	37.1	132.5	419	35.4	30.6
	178.5		132.5	45.9 125.0	35.4 55.3	30.6
Short-term commercial paper	178.5	0.0	0.0	125.0	55.3	0.0
	178.5 0.0	0.0 78.0	0.0 96.0	125.0 200.0	55.3 200.0	0.0 145.2
Short-term commercial paper Long-term commercial paper	178.5 0.0 1,019.8	0.0 78.0 1,037.6	0.0 96.0 1,139.8	125.0 200.0 1,198.6	55.3 200.0 1,163.8	0.0 145.2 1,133.9
Short-term commercial paper Long-term commercial paper Long-term debt	178.5 0.0	0.0 78.0 1,037.6 1,152.7	0.0 96.0 1,139.8 1,368.3	125.0 200.0 1,198.6 1,569.5	55.3 200.0 1,163.8 1,454.5	0.0 145.2 1,133.9 1,309.7
Short-term commercial paper Long-term commercial paper Long-term debt Total debt Preferred stock	178.5 0.0 1,019.8 1,213.4 233.5	0.0 78.0 1,037.6 1,152.7 231.0	0.0 96.0 1,139.8 1,368.3 216.0	125.0 200.0 1,198.6 1,569.5 148.5	55.3 200.0 1,163.8 1,454.5 143.5	0.0 145.2 1,133.9 1,309.7 138.5
Short-term commercial paper Long-term commercial paper Long-term debt Total debt	178.5 0.0 1,019.8 1,213.4	0.0 78.0 1,037.6 1,152.7	0.0 96.0 1,139.8 1,368.3	125.0 200.0 1,198.6 1,569.5	55.3 200.0 1,163.8 1,454.5	0.0 145.2 1,133.9 1,309.7
Short-term commercial paper Long-term commercial paper Long-term debt Total debt Preferred stock Common equity Total capitalization	178.5 0.0 1,019.8 1,213.4 233.5 1,186.5	0.0 78.0 1,037.6 1,152.7 231.0 1,308.5	0.0 96.0 1,139.8 1,368.3 216.0 1,444.9	125.0 200.0 1,198.6 1,569.5 148.5 1,522.4	55.3 200.0 1,163.8 1,454.5 143.5 1,667.4	0.0 145.2 1,133.9 1,309.7 138.5 1,754.0
Short-term commercial paper Long-term commercial paper Long-term debt Total debt Preferred stock Common equity Total capitalization	178.5 0.0 1,019.8 1,213.4 233.5 1,186.5	0.0 78.0 1,037.6 1,152.7 231.0 1,308.5	0.0 96.0 1,139.8 1,368.3 216.0 1,444.9	125.0 200.0 1,198.6 1,569.5 148.5 1,522.4	55.3 200.0 1,163.8 1,454.5 143.5 1,667.4	0.0 145.2 1,133.9 1,309.7 138.5 1,754.0
Short-term commercial paper Long-term commercial paper Long-term debt Total debt Preferred stock Common equity Total capitalization Capitalization percentages:	178.5 0.0 1,019.8 1,213.4 233.5 1,186.5 2,633.4	0.0 78.0 1,037.6 1,152.7 231.0 1,308.5 2,692.2	0.0 96.0 1,139.8 1,368.3 216.0 1,444.9 3,029.2	125.0 200.0 1,198.6 1,569.5 148.5 1,522.4 3,240.4	55.3 200.0 1,163.8 1,454.5 143.5 1,667.4 3,265.4	0 0 145.2 1.133.9 1,309.7 138.5 1,754.0 3,202.2
Short-term commercial paper Long-term commercial paper Long-term debt Total debt Preferred stock Common equity Total capitalization Capitalization percentages: Total debt	178.5 0.0 1,019.8 1,213.4 233.5 1,186.5 2,633.4	0.0 78.0 1,037.6 1,152.7 231.0 1,308.5 2,692.2	0.0 96.0 1,139.8 1,368.3 216.0 1,444.9 3,029.2	125.0 200.0 1,198.6 1,569.5 148.5 1,522.4 3,240.4	55.3 200.0 1,163.8 1,454.5 143.5 1,667.4 3,265.4	0 0 145.2 1.133.9 1,309.7 138.5 1,754.0 3,202.2

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FLORIDA POWER CORPORATION MOODY'S RATIO ANALYSIS ADJUSTED FOR PURCHASED POWER (S IN MILLIONS)

	1990	1991	1992	1993	1994	1995
ROE (avg.):						
Earnings applicable to common	165.5	164.1	170.2	181.5	190.7	217.3
Beginning common equity	1,130.0	1,186.5	1,308.5	1,444.9	1,522.4	1,667.4
Ending common equity	1,186.5	1,308.5	1,444.9	1,522.4	1,667.4	1,754.0
Average common equity	1,158.3	1,247.5	1,376.7	1,483.7	1,594.9	1,710.7
ROE (avg.)	14.3%	13.2%	12.4%	12.2%	12.0%	
Interest coverage incl. AFUDC:		1				
Net income	182.3	180.9	186.9	194.9	200.8	227.0
Add: Income taxes	102.0	92.8	97.7	104.5	114.7	129.5
Add: Gross interest charges	98.8	95.2	100.2	105.8	108.4	104.5
Add: imputed interest expense				81.7	114.9	171.9
EBIT	383.1	368.9	384.8	486.9	538.8	632.9
Divide by: gross interest charges	98.8	95.2	100.2	105.8	108.4	104.5
Add: imputed interest expense		3177888		81.7	114.9	171.9
	98.8	95.2	100.2	187.5	223.3	276.4
Interest coverage incl. AFUDC	3.88	3.88	3.84	2.60	2.41	2.29
Interest coverage excl. AFUDC:						
Net income	182.3	180.9	186.9	194.9	200.8	227.0
Add: Income taxes	102.0	92.8	97.7	104.5	114.7	129.5
Add: Gross interest charges	98.8	95.2	100.2	105.8	108.4	104.5
Add: imputed interest expense				81.7	114.9	171.9
Deduct: AFUDC	(4.2)	(9.4)	(18.7)	(15.6)	(10.9)	(7.3)
EBIT	378.9	359.5	366.1	471.3	527.9	625.6
Divide by: gross interest charges	98.8	95.2	100.2	105.8	108.4	104.5
				81.7	114.9	171.9
Add: imputed interest expense						
Add: imputed interest expense	98.8	95.2	100.2	187.5	223.3	276.4

FLORIDA POWER CORPORATION MOODY'S RATIO ANALYSIS ADJUSTED FOR PURCHASED POWER (S IN MILLIONS)

	1990	1991	1992	1993	1994	1995
Internal funds to net construction:						
Net income	182.3	180.9	186.9	194.9	200.8 294.8	227.0 329.7 (29.3) 24.7 (7.3)
Depreciation & amortization	190.4	241.9	243.4	276.5		
Deferred taxes & ITCs	(27.5)	(35.2)	8.6	(25.0)	(0.9)	
Other operating activities	(10.2)	7.7	(4.0)	14.2	30.1	
Deduct: AFUDC	(4.2)	(9.4)	(18.7)	(15.6)	(10.9)	
Funds from operations	330.8	385.9	416.2	445.0	513.9	>44.8
Deduct: common dividends	(129.0)	(142.1)	(155.4)	(163.5)	(175.7)	(180.7)
Deduct: preferred dividends ·	(16.8)	(16.8)	(16.7)	(13.4)	(10.1)	(9.7)
Internal funds	185.0	227.0	244.1	268.1	328.1	354,4
Net construction	265.3	345.9 65.6%	472.9 51.6%	426.4 62.9%	319.5 102.7%	283.4 125.1%
Internal funds to net construction	69.7%					
Net construction to prior year cap.:						
Net construction	265.3	345.9	472.9	426.4	319.5	283.4
Prior year capitalization	2,473.9	2,633,4	2,692.2	3,029.2	4,057.5	4,414.3
Net construction to prior year cap.	10.7%	13.1%	17.6%	14.1%	7.9%	6.4%
Capitalization:						
Current portion - ltd & pfd	15.1	37.1	132.5	45.9	35.4	30.6
Short-term commercial paper	178.5	0.0	0.0	125.0	55.3	0.0
Long-term commercial paper	0.0	78.0	96.0	200.0	200.0	145.2
Long-term debt	1,019.8	1,037.6	1,139.8	1,198.6	1,163.8	1,133.9
Imputed debt			87.00	817.1	1,148.9	1,718.7
Total debt	1,213.4	1,152.7	1,368.3	2,386.6	2,603.4	3,028.4
Preferred stock	233.5	231.0	216.0	148.5	143.5	138.5
Common equity	1.186.5	1,308.5	1,444.9	1,522.4	1,667.4	1,754.0
Total capitalization	2,633.4	2,692.2	3,029.2	4,057.5	4,414.3	4,920.9
Capitalization percentages:						
Total debt	46.1%	42.8%	45.2%	58.8%	59.0%	61.5%
Preferred stock	8.9%	8.6%	7.1%	3.7%	3.2%	2.8%
Common equity	45.0%	48.6%	47,7%	37.5%	37.8%	35.7%
Total capitalization	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

Treasury Department 30-Jan-97 1:39 PM



January 30, 1997

VIA TELECOPY

Ms. Mary Ellen Olson Associate Director Standard & Poor's 25 Broadway New York, NY 10004-1064

Dear Mary Ellen:

Attached are the following items pertaining to Florida Power Corporation's proposed acquisition of the Tiger Bay cogeneration facility:

1. Key facts and issues summary;

- 2. Projected five-year income statements, balance sheets and statements of cash flows;
- Standard & Poor's ratio analyses (2) unadjusted and adjusted for purchased power imputed debt;
- 4. Projected purchased power (QF and utility) capacity payments through life of contracts;
- Standard & Poor's ratio analyses (2) reflecting the acquisition of the Tiger Bay facility, both unadjusted and adjusted for purchased power imputed debt;
- Revised projected purchased power (QF and utility) capacity payments, adjusted to eliminate Tiger Bay payments;
- 1990 through 1995 historical Standard & Poor's ratio analyses (2) unadjusted and adjusted for purchased power imputed debt.

Should you have any questions or comments regarding this information, please do not hesitate to call either Jim Smallwood or me.

Joseph E. Orfano Manager of Finance (813) 866-4113

cc: James V. Smallwood

FLORIDA POWER CORPORATION FIVE-YEAR FORECAST PROJECTED INCOME STATEMENTS

(Dofars in milions except per share amounts)

	Actual 1996
OPERATING REVENUES	\$2,393.6
or Endring NEVERSE	92,393.0
OPERATING EXPENSES	
Fuel and purchased power	941.3
Other operation expenses	356.2
	1,297.5
Maintenance	119.8
Depreciation	324.2
Taxes other than income taxes	183.6
	1,925.1
INCOME FROM OPERATIONS	468.5
INTEREST EXPENSE AND OTHER	
Interest expense	98.4
Allowance for funds used	
during construction	(7.5)
Preferred dividends	5.8
Other	3.4
	100.1
INCOME BEFORE INCOME TAXES	388.4
INCOME TAXES	135.8
NET INCOME	\$232.6
EARNINGS PER AVERAGE SHARE	\$2.40
EPS Annual Growth Rates	
EPS Average Annual Growth Rate 1	996-2001

FLORIDA POWER CORPORATION FIVE-YEAR FORECAST PROJECTED BALANCE SHEETS

(Dollars in millions)

	Actual 1996
ASSETS	
Net property, plant & equipment	\$3,530.4
Current assets	441.7
Other assets	291.9
	\$4,264.0
CAPITALIZATION AND LIABILITIES	
Common equity	\$1,825.5
Preferred stock	33.5
Long-term commercial paper	200.0
Long-term debt	1,096.4
	3,155.4
Short-term debt & other	
current maturities	25.4
Other current liabilities	320.9
Deferred income taxes, etc.	762.3
	\$4,264.0

FLORIDA POWER CORPORATION FIVE-YEAR FORECAST PROJECTED STATEMENTS OF CASH FLOWS

(Dollars in millions)

	Actual
	1996
OPERATING ACTIVITIES	
Net income	\$232.6
Adjustment for non-cash items:	
Depreciation, amortization & depletion	341.1
Deferred income taxes and ITC, net	(32.8)
Change in OPEB reserve	14.9
Allowance for equity funds used	
during construction .	(4.6)
Decrease (increase) in working capital	(57.3)
Other operating activities	7.9
	501.8
INVESTING ACTIVITIES	
Utility plant additions	(220.2)
Other property additions	(2.7)
Proceeds from sale of properties	5.5
Other investing activities	(31.7)
	(249.1)
FINANCING ACTIVITIES	
issuance of long-term debt	
Repayment of long-term debt	(47.3)
Incr./(decr.) in long-term commercial paper	
Redemption of preferred stock	(106.4)
Dividends paid to parent	(171.2)
Equity contributions from parent	12.5
Increase (decrease) in short-term debt Other financing activities	4.1
	(253.5)
NET CHANGE IN CASH	(.8)
Beginning cash and equivalents	0.8
ENDING CASH AND EQUIVALENTS	\$.0

FLORIDA POWER CORPORATION 1997 ANNUAL PROFIT PLAN & FINANCIAL FORECAST S & P RATIO ANALYSIS (\$ IN MILLIONS)

	100
	Actual
	1996
Capitalization:	
Current portion - ltd & pfd	25.4
Long-term commercial paper	200.0
Long-term debt	1,096.4
Total debt	1,321.8
Preferred stock	33.5
Common equity	1,825.5
Total capitalization	3,180.8
Capitalization percentages:	
Total debt	41.6%
Preferred stock	1.0%
Common equity	57.4%
Total capitalization	100.0%
Pre-tax interest coverage:	
Net income	238.4
Add: Income taxes	135.8
Add: Interest expense	98.4
Deduct: AFUDC	(7.5)
EBIT	465.1
Divide by: gross interest charges	98.4
Pre-tax interest coverage	4.73
AA rating > 3.50	B. C. C.
Funds from operations interest coverage	
Net income	238.4
Depreciation & amortization	341.1
Deferred taxes & ITCs	(32.8)
Other operating activities	22.8
Deduct: AFUDC	(7.5)
Funds from operations	562.0
Cash interest paid	98.4
	660.4
Divide by: gross interest charges	98.4
Funds from operations interest cov.	6.71
AA rating > 4.00	

FLORIDA POWER CORPORATION 1997 ANNUAL PROFFT PLAN & FINANCIAL FORECAST S & P RATIO ANALYSIS (\$ IN MILLIONS)

	Actual
	1996
Funds from operations average total debt:	
Funds from operations	562.0
Divide by: average total debt	1,315.8
Funds from oper. avg. total debt	42.7%
AA rating > 26%	
Net cash flow/capital expenditures:	
Funds from operations	562.0
Less: common dividends	(171.2)
Less: preferred dividends	(5.8)
Net cash flow	385.0
Capital expenditures	217.3
Net cash flow/capital expenditures	177.2%
AA rating > 90%	

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FLORIDA POWER CORPORATION 1997 ANNUAL PROFIT PLAN & FINANCIAL FORECAST S & P RATIO ANALYSIS ADJUSTED FOR PURCHASED POWER (S IN MILLIONS)

	Actual 1996
Capitalization:	
Current portion - ltd & pfd	25.4
Long-term commercial paper	200.0
Long-term debt Imputed debt Total debt Preferred stock Common equity	1,096.4
	435.6
	1,757.4
	33.5
	1,825.5
Total capitalization	3,616.4
Capitalization percentages:	
Total debt Preferred stock	48.6%
	0.9%
Common equity	50.5%
Total capitalization	100.0%
Pre-tax interest coverage:	
Net income	238.4
Add: Income taxes	135.8
Add: Interest expense	98.4
Add: Imputed interest expense	43.6
Deduct: AFUDC	(7.5)
EBIT	508.7
Divide by: gross interest charges	98.4
Add: Imputed interest expense	43.6
The second secon	142.0
Pre-tax interest coverage	3.58
AA rating > 3.50	

FLORIDA POWER CORPORATION 1997 ANNUAL PROFIT PLAN & FINANCIAL FORECAST S & P RATIO ANALYSIS ADJUSTED FOR PURCHASED POWER (S IN MILLIONS)

	Actual 1996
Funds from operations interest coverage	e:
Net income	238.4
Depreciation & amortization	341.1
Deferred taxes & ITCs	(32.8)
Other operating activities	22.8
Deduct: AFUDC	(7.5)
Funds from operations	562.0
Cash interest paid	98.4
Imputed interest expense	43.6
	704.0
Divide by: gross interest charges	98.4
Add: Imputed interest expense	43.6
The state of the s	142.0
Funds from operations interest cov.	4.96
AA rating > 4.00	1 W
Funds from operations average total deb	t:
Funds from operations	562.0
B	
Divide by: average total debt	1,757.4
Funds from oper. avg. total debt	32.0%
AA rating > 26%	
Net cash flow/capital expenditures:	
Funds from operations	562.0
Less: common dividends	(171.2)
Less: preferred dividends	(5.8)
Net cash flow	385.0
Capital expenditures	217.3
Net cash flow/capital expenditures	177.2%
VA rating > 90%	

Treasury Department 30-Jan-97 8:49 AM

STANDARD & POOR'S APPROACH:

Utility Multiply by Capacity NPV @ Risk Factor Payments 10.00% of 40%

QF Expected Multiply by Capacity NPV @ Risk Factor Payments 10.00% of 10%

Total Impu Capacity Del Payments Comp

Imputed Multiply by
Debt Interest Rate
Component of 10%

FLORIDA POWER CORPORATION 1997 ANNUAL PROFIT PLAN & FINANCIAL FORECAST S & P RATIO ANALYSIS ADJUSTED FOR TIGER BAY ACQUISITION (S IN MILLIONS)

	Actual
	1996
Capitalization:	
Short-term debt & CMLTD	25.4
Long-term commercial paper	200.0
Tiger Bay debt - retail	
Tiger Bay debt - wholesale/def. tax	
Long-term debt	1,096.4
Total debt	1,321.8
Preferred stock	33.5
Common equity ·	1.825.5
Total capitalization	3,180.8
Capitalization percentages:	
Total debt	41.6%
Preferred stock	1.0%
Common equity	57.4%
Total capitalization	100.0%
Pre-tax interest coverage:	
Net income	238.4
Add: Income taxes	135.8
Add: Interest expense	98.4
Add: Tiger Bay interest expense	
Deduct: AFUDC	(7.5)
EBIT	465.1
Divide by: gross interest charges	98.4
Pre-tax interest coverage	4.73
AA rating > 3.50	S

FLORIDA POWER CORPORATION 1997 ANNUAL PROFIT PLAN & FINANCIAL FORECAST S & P RATIO ANALYSIS ADJUSTED FOR TIGER BAY ACQUISITION (S IN MILLIONS)

	Actual			Plan		
	1996	1997	1998	1999	2000	2001
Funds from operations interest coverage:						
Net income	238.4					
Depreciation & amortization	341.1					
Tiger Bay depreciation/amortization						
Deferred taxes & ITCs	(32.8)					
Tiger Bay deferred taxes	(1.500.70)					
Other operating activities	22.8					
Deduct: AFUDC	(7.5)	<u></u>				
Funds from operations	562.0	_				
Cash interest paid	98.4	_				
	660.4	-				
Divide by: gross interest charges	98.4	_				
Funds from operations interest cov.	6.71					
AA rating > 4.00		•				
Funds from operations average total debt:		-				
Funds from operations	562.0	-				
Divide by: average total debt	1,315.8	1				
unds from oper. avg. total debt	42.7%					
AA rating > 26%						
vet cash flow/capital expenditures:		-				
Funds from operations	562.0					
Less: common dividends	(171.2)					
Less: preferred dividends	(5.8)	_				
Net cash flow	385.0	-				
Capital expenditures	217.3	-				
et cash flow/capital expenditures	177.2%					
A rating > 90%	- Carlotte	•				
A CONTRACTOR AND A CONT						

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FLORIDA POWER CORPORATION 1997 ANNUAL PROFIT PLAN & FINANCIAL FORECAST S & P RATIO ANALYSIS ADJUSTED FOR PURCHASED POWER/TIGER BAY ACQUISITION (5 IN MILLIONS)

	Actual			Plan		
	1996	1997	1998	1999	2000	2001
Capitalization:						
Short-term debt & CMLTD	25.4					
Long-term commercial paper	200.0					
Tiger Bay debt - retail						
Tiger Bay debt - wholesale/def. tax						
Long-term debt	1,096.4					
Imputed debt	435.6					
Total debt	1,757.4	_				
Preferred stock	33.5					
Common equity	1,825.5					
Total capitalization	3,616.4	-				
Capitalization percentages:						
Total debt	48.6%					
Preferred stock	0.9%					
Common equity	50.5%					
Total capitalization	100.0%	_				
Pre-tax interest coverage:		-				
Net income	238.4					
Add: Income taxes	135.8					
Add: Interest expense	98.4					
Add: Tiger Bay interest expense						
Add: Imputed interest expense	43.6					
Deduct: AFUDC	(7.5)					
EBIT	508.7					
Divide by: gross interest charges	98.4					
Add: Imputed interest expense	43.6					
	142.0					
Pre-tax interest coverage	3.58					
CA rating > 3.50	Resident Control	•				

FLORIDA POWER CORPORATION 1997 ANNUAL PROFIT PLAN & FINANCIAL FORECAST S & P RATIO ANALYSIS ADJUSTED FOR PURCHASED POWER/TIGER BAY ACQUISITION (5 IN MILLIONS)

238.4 341.1 (32.8) 22.8	1997	1998	Plan 1999	2000	2001
341.1 (32.8) 22.8					
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302.0	•				
98.4					
43.6					
704.0					
00.4					
142.0					
4.96					
562.0					
1,757.4					
12.084					
32.078					
562.0					
7.					
385.0					
217.3					
177.2%					
NAME OF TAXABLE PARTY.					
	(7.5) 562.0 98.4 43.6 704.0 98.4 43.6 142.0 4.96 562.0 1,757.4 32.0%	(7.5) 562.0 98.4 43.6 704.0 98.4 43.6 142.0 4.96 562.0 (171.2) (5.8) 385.0	(7.5) 562.0 98.4 43.6 704.0 98.4 43.6 142.0 4.96 562.0 (171.2) (5.8) 385.0	(7.5) 562.0 98.4 43.6 704.0 98.4 43.6 142.0 4.96 562.0 (171.2) (5.8) 385.0	(7.5) 562.0 98.4 43.6 704.0 98.4 43.6 142.0 4.96 562.0 (177.4) 32.0%

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STANDARD & POOR'S APPROACH:

of 10%	Component	Payments	of 10%	10.00%	Payments	of 40%	10.00%	ayments
Interest Rate	Debt	Capacity	Risk Factor	NPV @	Capacity	Risk Pactor	MAN (B)	Сарасну
Manufacture of	moundance		for fabruares				No.	

FLORIDA POWER CORPORATION S & P HISTORICAL RATIO ANALYSIS (\$ IN MILLIONS)

			÷			
	1990	1991	1992	1993	1994	1995
Capitalization:						
Current portion - ltd & pfd	15.1	37.1	132.5	45.9	35.4	30.6
Short-term commercial paper	178.5	0.0	0.0	125.0	55.3	0.0
Long-term commercial paper	0.0	78.0	96.0	200.0	200.0	145.2
Long-term debt	1,019.8	1.037.6	1,139.8	1,198.6	1,163.8	1,133.9
Total debt	1,213.4	1,152.7	1,368.3	1,569.5	1,454.5	1,309.7
Preferred stock	233.5	231:0	216.0	148.5	143.5	138.5
Common equity	1.186.5	1,308.5	1,444.9	1.522.4	1.667.4	1.754.0
Total capitalization	2,633.4	2,692.2	3,029.2	3,240.4	3,265.4	3,202.2
Capitalization percentages:						
Total debt	46.1%	42.8%	45.2%	48.4%	44.5%	40.9%
Preferred stock	8.9%	8.6%	7.1%	4.6%	4.4%	4.3%
Common equity	45.0%	48.6%	47.7%	47.0%	51.1%	54.89
Total capitalization	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Pre-tax interest coverage:						
Net income	182.3	180.9	186.9	194.9	200.8	227.0
Add: Income taxes	102.0	92.8	97.7	104.5	114.7	129.5
Add: Interest expense	98.8	95.2	100.2	105.8	108.4	104.5
Deduct: AFUDC	(4.2)	(9.4)	(18.7)	(15.6)	(10.9)	(7.3
EBIT	378.9	359.5	366.1	389.6	413.0	453.7
Divide by: gross interest charges	98.8	95.2	100.2	105.8	108.4	104.5
Pre-tax interest coverage	3.84	3.78	3.65	3.68	3.81	4.34
AA rating > 3.50						
Funds from operations interest coverage:						
Net income	182.3	180.9	186.9	194.9	200.8	227.0
Depreciation & amortization	190.4	241.9	243.4	276.5	294.8	329.7
Deferred taxes & ITCs	(27.5)	(35.2)	8.6	(25.0)	(0.9)	(29.3)
Other operating activities	(10.2)	7.7	(4.0)	14.2	30.1	24.7
Deduct: AFUDC	(4.2)	(9.4)	(18.7)	(15.6)	(10.9)	(7.3)
Funds from operations	330.8	385.9	416.2	445.0	513.9	544.8
Cash interest paid	96.4	86.7	89.7	93.8	101.5	97.9
	427.2	472.6	505.9	538.8	615.4	642.7
Divide by: gross interest charges	98.8	95.2	100.2	105.8	108.4	104.5
Funds from operations interest cov.	4.32	4.96	5.05	5.09	5.68	6.15
AA rating > 4.00						

FLORIDA POWER CORPORATION S & P HISTORICAL RATIO ANALYSIS (\$ IN MILLIONS)

	1990	1991	1992	1993	1994	1995
Funds from operations average total debt: Funds from operations	330.8	385.9	416.2	445.0	513.9	544.8
Divide by: average total debt	1,161.9	1,183.1	1,260.5	1,468.9	1.512.0	1,382.1
Funds from oper, avg. total debt AA rating > 26%	28.5%	32.6%	33.0%	30.3%	34.0%	39.4%
Net cash flow/capital expenditures:						
Funds from operations	330.8	385.9	416.2	445.0	513.9	544.8
Less: common dividends	(129.0)	(142.1)	(155.4)	(163.5)	(175.7)	(180.7)
Less: preferred dividends	(16.8)	(16.8)	(16.7)	(13.4)	(10.1)	(9.7)
Net cash flow	185.0	227.0	244.1	268.1	328.1	354.4
Capital expenditures	265.3	345.9	472.9	426.4	319.5	283.4
Net cash flow/capital expenditures	69.7%	65.6%	51.6%	62.9%	102.7%	125.1%
AA rating > 90%						

Treasury Department 30-Jan-97 9:21 AM

FLORIDA POWER CORPORATION S & P HISTORICAL RATIO ANALYSIS ADJUSTED FOR PURCHASED POWER (\$ IN MILLIONS)

	1990	1991	1992	1993	1994	1995
Capitalization:						
Current portion - ltd & pfd	15.1	37.1	132.5	45.9	35.4	30.6
Short-term commercial paper	178.5	0.0	0.0	125.0	55.3	0.0
Long-term commercial paper	0.0	78.0	96.0	200.0	200.0	145.2
Long-term debt	1,019.8	1,037.6	1,139.8	1,198.6	1,163.8	1,133.9
Imputed debt	122	55	120	434.3	448.1	447.6
Total debt	1,213.4	1,152.7	1,368.3	2,003.8	1,902.6	1,757.3
Preferred stock	233.5	231.0	216.0	148.5	143.5	138.5
Common equity	1,186.5	1,308.5	1,444.9	1,522.4	1,667.4	1,754.0
Total capitalization	2,633.4	2.692.2	3,029.2	3,674.7	3,713.5	3,649.8
Capitalization percentages:						
Total debt	46.1%	42.8%	45.2%	54.5%	51.2%	48.1%
Preferred stock	8.9%	8.6%	7.1%	4.1%	3.9%	3.8%
Common equity	45.0%	48.6%	47.7%	41.4%	44.9%	48.1%
Total capitalization	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Pre-tax interest coverage:	1.6					
Net income	182.3	180.9	186.9	194.9	200 8	227.0
Add: Income taxes	102.0	92.8	97.7	104.5	114.7	129.5
Add: Interest expense	98.8	95.2	100.2	105.8	108.4	104.5
Add: Imputed interest expense				43.4	44.8	44.8
Deduct: AFUDC	(4.2)	(9.4)	(18.7)	(15.6)	(10.9)	(7.3)
EBIT	378.9	359.5	366.1	427 9	457.8	498.5
Divide by: gross interest charges	98.8	95.2	100.2	105.8	108.4	104.5
Add: Imputed interest expense	70.0			43.4	44.8	44.8
	98.8	95.2	100.2	149.2	153.2	149.3
Pre-tax interest coverage	3.84	3.78	3.65	2.90	2.99	3.34
AA rating > 3.50	Name and Address of the Owner, where the Owner, which is the Owner, where the Owner, which is the Owner, where the Owner, which is the Owner, which i	all the section is		AND DESCRIPTIONS		

FLORIDA POWER CORPORATION S & P HISTORICAL RATIO ANALYSIS ADJUSTED FOR PURCHASED POWER (S IN MILLIONS)

	1990	1991	1992	1993	1994	1995
Funds from operations interest coverage:						
Net income	182.3	180.9	186.9	194.9	200.8	227.0
Depreciation & amortization	190.4	241.9	243.4	276.5	294.8	329.7
Deferred taxes & ITCs	(27.5)	(35.2)	8.6	(25.0)	(0.9)	(29.3)
Other operating activities	(10.2)	7.7	(4.0)	14.2	30.1	24.7
Deduct: AFUDC	(4.2)	(9.4)	(18.7)	(15.6)	(10.9)	(7.3)
Funds from operations	330.8	385.9	416.2	445.0	513.9	544.8
Cash interest paid	96.4	86.7	89.7	93.8	101.5	97.9
Imputed interest expense				43.4	44.8	44.8
	427.2	472.6	505.9	582.2	660.2	687.5
Divide by: gross interest charges	98.8	95.2	100.2	105.8	108.4	104.5
Add: Imputed interest expense				43.4	44.8	44.8
	98.8	95.2	100.2	149.2	153.2	149.3
Funds from operations interest cov.	4.32	4.96	5.05	3.90	4.31	4.60
AA rating > 4.00						
Funds from operations average total debt: Funds from operations	330.8	385.9	416.2	445.0	513.9	544.8
Divide by: average total debt	1,161.9	1,183.1	1,260.5	1,686.1	1,953.2	1.830.0
Funds from oper. avg. total debt	28.5%	32.6%	33.0%	26.4%	26.3%	29.8%
AA rating > 26%						
Net cash flow/capital expenditures:			70 - 20 O. C.			
Funds from operations	330.8	385.9	416.2	445.0	513.9	544.8
Less: common dividends	(129.0)	(142.1)	(155.4)	(163.5)	(175.7)	(180.7)
Less: preferred dividends	(16.8)	(16.8)	(16.7)	(13.4)	(10.1)	(9.7)
Net cash flow	185.0	227.0	244.1	268.1	328.1	354.4
Capital expenditures	265.3	345.9	472.9	426.4	319.5	283.4
Net cash flow/capital expenditures	69.7%	65.6%	51.6%	62.9%	102.7%	125.1%
AA rating > 90%						

Treasury Department 30-Jan-97 9:21 AM

RESPONSE TO STAFF'S FIRST REQUEST FOR PRODUCTION OF DOCUMENTS TO FLORIDA POWER CORPORATION

ATTACHMENT TO NUMBER FIVE

Docket No. 970096-EQ FPC's First Set of Production of Documents Response to Document Production Request No. 5

Provide a copy of the O&M agreement dated July 15, 1993 between Tiger Bay and Destec Operating Company, including all amendments or revisions to date.

Response: See attached agreement.

Preparer: L. G. Schuster

7-8-93 version

OPERATION AND MAINTENANCE AGREEMENT

BETWEEN

CENTRAL FLORIDA POWER, L.P.

And

DESTEC OPERATING COMPANY

Dated as of July 15, 1993

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OPERATION AND MAINTENANCE AGREEMENT

IN WITNESS WHEREOF, the parties have executed multiple originals of this Agreement as of the date first written above.

CENTRAL FLORIDA POWER, L.P. a Delaware limited partnership

By: Central Florida DGE, Inc. General Partner

R. O. Rogers President

7,0

DESTEC OPERATING COMPANY

Rodney M. Webb

President

ATTACHMENT I

INDEPENDENT POWER PRODUCTION FACILITY OPERATION AND MAINTENANCE AGREEMENT

FIRST AMENDMENT OF OPERATION AND MAINTENANCE AGREEMENT

IN WITNESS WHEREOF, the parties have executed this Amendment, effective as of July 15, 1993.

TIGER BAY LIMITED PARTNERSHIP
(formerly Central Florida
Power, L.P.)
a Delaware limited partnership

By: Central Florida DGE, Inc.
Its General Partner

By: Low O. Rogers

Name: Robert O. Rogers

Title: President
Date: 12/10/93

DESTEC OPERATING COMPANY

By: Mame: Rodney M. Webb

Title: President

OPERATION & MAINTENANCE AGREEMENT

RESPONSE TO STAFF'S FIRST REQUEST FOR PRODUCTION OF DOCUMENTS TO FLORIDA POWER CORPORATION

ATTACHMENT TO NUMBER SIX

Overview of the Tiger Bay Transaction January 9, 1997

Background

Florida Power Corporation (FPC) began investigating the possibility of acquiring the Tiger Bay facility and terminating the associated purchased power agreements in June of 1996. The Tiger Bay facility is FPC's largest qualifying facility (QF) supplier. Tiger Bay delivers 220 megawatts of capacity to FPC under five purchased power agreements (PPAs). The Tiger Bay PPAs are among FPC's highest cost QF contracts, with a composite escalation rate of capacity payments and O&M expense payments included in the energy payment through 2025 of over 6% annually. As shown in Exhibit 1, the cost of power from Tiger Bay under the existing contracts is over \$50/MWH currently and is projected to be as much as \$188/MWH which is \$131/MWH above the market price of power by 2025. As shown in Exhibit 2, the Tiger Bay transaction would eliminate approximately 27 percent of FPC's potential stranded cost liability after 2001.

In contrast to the purchased power agreements, the Tiger Bay facility itself has a number of desirable characteristics. Tiger Bay is a new gas-fired combined cycle plant using "F" technology that is well engineered and in good condition. Tiger Bay is located in close proximity to FPC's Polk County generation site which offers the potential for savings from consolidated operations. FPC's Energy Supply staff visited the Tiger Bay facility regularly during construction and after the plant assumed commercial operation. Energy Supply is very familiar with the facility, the existing plant staff and the operation of the plant. They are of the opinion that the Tiger Bay facility would fit well in to FPC's fleet of generation units.

The Proposed Transaction

On December 12, 1996 Tiger Bay and Florida Power agreed to a price of \$445 million for the proposed transaction. At present, Florida Power and Tiger Bay have substantially finalized the terms of the transaction in the form of an agreement (the "Agreement") that provides for both termination of the PPAs and the purchase and sale of Tiger Bay's generation assets. An executive summary of the Agreement is contained in Exhibit 6.

The Tiger Bay transaction would save FPC customers approximately \$2.4 billion in cumulative payments which represents a net present value savings of \$388 million (see Exhibit 3). The recovery of the cost of the transaction from ratepayers would be spread over five years beginning in October of 1997.

FPC personnel have already begun a number of "due diligence" activities to confirm that the plant facilities are in good operating condition and all operating licenses and permits are in order before FPC assumes ownership. The Agreement includes appropriate protection for FPC regarding the operating condition of the plant and the status of licenses, permits and all environmental matters related to the operation of the plant.

Tiger Bay's existing gas supply contract with Vastar (formerly Arco Natural Gas Marketing, Inc.), which FPC will acquire under the Agreement, is a significant problem in that it is projected to be 25% to 90% above the market price of gas until it terminates at the end of 2010. If FPC cannot negotiate a buyout or modification of the Vastar contract, the proposed transaction (including the proposed regulatory treatment of the price) will not bring the cost of power from Tiger Bay down to the projected market price of power. As shown in Exhibit 1, the transaction reduces the cost of power relative to the existing contract by \$23-42 per MWH between 2001 and 2010, but with the Vastar gas supply contract in place the cost of power still remains approximately \$8/MWH above the projected market price during this same period. It is only after the gas supply contract terminates (after 2010) that the cost of power from the facility becomes lower than the prevailing market price (see Exhibit 1 and Exhibit 4). For this reason, after taking ownership of the facility, FPC plans to pursue a buy down or buyout of the gas supply contract.

Approvals Required

The transaction will require the approval of the Florida Progress Finance and Budget Committee as well as the Florida Power Board of Directors. For Tiger Bay, the transaction will require the approval of the Board of Directors of Destec Energy, Inc., which owns 50% of Tiger Bay, as well as clearance for sale from the six short listed bidders who are currently evaluating the acquisition of Destec. In addition, Tiger Bay will need to obtain lender consent to enter into the transaction. Finally, the transaction will require the approval of the Florida Public Service Commission (FPSC).

Financial Analysis

FPC will request that the FPSC approve cost recovery of the retail portion of the transaction price (\$421.4 million) from customers over five years beginning October 1, 1997. The retail portion of the price (\$421.4 million) to be recovered over five years is anticipated to be financed with a set of five medium-term notes maturing in years one through five following the transaction. A financial projection of the transaction is included as Exhibit 7.

The net rate impact of the transaction on the selected rate classes is illustrated in Exhibit 5. For all rate classes, there is an increase in rates during the five year period in which the transaction price is being recovered, followed by a permanent rate decrease. For residential customers, the rate increase in the first year would be approximately 2.5% or \$2.37 per 1000 kilowatt hours, declining to \$1.65 per 1000 kilowatt hours by the fifth year of cost recovery. Beginning in the sixth year, the rate increase of \$1.65 per 1000 kilowatt hours is eliminated and customers will receive an additional rate reduction of approximately \$2.00 per 1000 kilowatt hours. This represents a total rate reduction of approximately \$3.65 per 1000 kilowatt hours.

RESPONSE TO STAFF'S FIRST REQUEST FOR PRODUCTION OF DOCUMENTS TO FLORIDA POWER CORPORATION

ATTACHMENT TO NUMBER SEVEN

Docket No. 970096-EQ
FPC's First Set of Production of Documents
Response to Document Production Request No. 7

FPC energy sales FPC capacity sales USAC Steam Sales Accounting fees Sanking fees 'usi transportation Net income (loss) before tax otal fuel expense otal operating expe acity Otal perating Expenses otal Revenue an part reinburse most pre-op. exp C royally payment specify laxes prest expense nort power contract ome before interest exp or maint, accrua CONTROL OSAM TB/TM p.1 19/14 A 1 TB/TM p 13 TBITME TRAMPI TRAINET THEFTE 1 d ML/BL TEVTIME 1 Source 348,913 1,007,270 1927.194 426,456 554,047 470,529 222,004 31,769 5,001 83,517 22,993 11,057 8,182 52,677 27,000 74.147 40,675 13,079 1,944 814.18 1953 889 27,574 49,505 12 948 123 52,504 27 282 12,783 Š \$4,686 1953 27,977 12.521 59,073 30,336 12,150 E 8 62.851 30,093 11,000 122 80,438 193 87,378 10,845 2002 70,495 1958 9,793 107 945 74,778 1953 8,741 105,804 77,200 28,010

Docket No. 970096-EQ FPC's First Set of Production of Documents Response to Document Production Request No. 7

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t income (loss) before:		west expense	come before interest as		tal operating expense	cetaneous	rgullarits	pal foce	raking fees	counting fees	n. part. reimburse	cut pre-op exp	ort power contract	precision	min. services	regerrorit services	urance	nd-by power	the weter disposal	PROPERTY OF THE PROPERTY OF TH	C royally payment	C lease amort.	10,056	porty taxes	or maint, accrusi	actity OSM	110000	at fuel expense	s transportation	commodity cost	erating Expenses		al Revenue	JSAC Steam Sales	capacity sales	energy sales
•			,			TB/TM p.1	TB/TM p. 1	TIMINE I	TO/THI P. 1	TB/TM p. 1	I SPILAL	TOVTM p. 15	TB/TMP 14	1 d MIABL	TO MITTER	TB/TM p.1	I S PLIME	I S PRIMEL	1 d ML/RL	TB/TM p.1	TEVTIME 1	TB/TM p. 1	1 d MLABL	TRYING !	TB/TM p. 13	TB/TM p 13										
		1000			24,040	21	2	293	947	z	76	•	1,040	0,245	M	790	1,563	107	368	229	1,481	628	697	2,707	1944	4.489	-	THE OWNER OF	175,8				111,167	490	81,800	20,770
		2,40			24,944	21	102	303	000	z	76	0	1,040	0.245	407	816	1,004	110	380	236	1,851	1,200	720	2,796	ī	4.637		The state of	8,541				110,596	514	80,877	29,305
		2108			25,638	21	105	313	691	r	2		1,040	0,245	5	25	1,657	ï	262	244	1,870	1,200	744	2,889	1,944	4.790			1953				122 937	531	92 156	30,251
		2,503			28,272	21	100	223	714	ĸ	8	0	1,040	0.245	ġ	871	1711	118	8	262	2,085	1,200	709	2,984	i i	4,948		A THE SHAPE	1,541				128.482	546	97,787	30,148
		100			26,974	21	112	¥	727	×	8	0	1,040	8,245	614	900	1,768	ŭ	416	260	2,312	1,200	794	1,083	1,944	5,111			8,541				135,308	565	103,751	30,990
75,587			75,587		28,583	21	116	H.	762	37	2		1,040	8,245	404	829	1,826	126	8	269	3,463	1,200	820	3,184	1944	5,280		37,757	8,541	29,216			141,928	360	110,078	31,489
82,166			82,106		29,342	21	120	356	787	¥	22	0	1,040	0.245	479	960	1,687	130	447	278	3,727	1,200	847	3,289	192	3.454		INTE	8.541	29,801			140 050	200	116,790	32,694
88,061		0	88,001		30,088	21	124	364	813	t	8	0	1,040	6,245	495	982	1,949	ž	462	287	1,973	1,200	875	3,398	i i	5,634		38,037	0,541	30,397			157,086	372	(23,921	32,794
94,819			94,819		30,587	21	128	100	628	•	8	0	1,040	0,245	611	1,024	2,013	139	477	296	4254	1,200	904	3,510	1944	5,820		38,545	8,541	31,005			185,251	377	131,467	33,377
101,633		•	101,633		31,713	21	132	363	867	¢	101	0	1,040	8,245	528	1,050	2,000	£	493	100	4,547	1,200	20	3,626	1,944	6,012		40.10	200	31,025			173,712	181	139,539	33,789
110,401		0	110,401		31,537	21	138	408	900	t	105	0	0	8,245	£	1,093	2148	ě	509	316	4,800	1,200	985	3,746	1,944	6,211		20,708	8.541	12,257			187.738	389	148,072	34.274

	Revenue	Source	2017	2018	2019	2020	2021	2022	2023	2024	2025
1	FPC energy sales		34,764	35,260	35,760	36,267	36,778	37,295	37,818	36,347	38,081
2	FPC capacity sales		157,158	166,792	177,010	187,868	199,406	211,646	224,649	238,464	43,662
3	USAC Steam Sales		396	402	408	415	422	428	435	442	450
•	Total Revenue		192,319	202,454	213,179	221,540	236,606	249,370	262,902	2/7/253	82,992
5											
6	Operating Expenses					#200 B00 B1					
7	Fuel commodity cost		32,902	33,560	34,232	34,916	35,615	36,327	37,053	37,794	38,550
	Fuel transportation	3	0,541	8,541	8,541	8,541	8,541	8,541	8,541	8,541	8,541
9	Total fuel expense		41,443	12,101	42,772	43,457	44,155	44,868	45,594	46,335	47,091
10											
11	Facility O&M	TB/TM ρ.13	6,416	6,627	6,846	7,072	7,305	7,546	7,795	8,053	8,318
12	Major maint, accrual	TB/TM p. 13	1,944	1,944	1,944	1,944	1,944	1,944	1,944	1,944	1,944
13	Property taxes	TB/TM p.1	3,869	3,997	4,129	4,265	4,406	4,551	4,701	4,856	5,017
14	Site lease	TB/TM p.1	996	1,029	1,083	1,098	1,135	1,172	1,211	1,251	1,292
15	FPC lease amort.	TB/TM p.1	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200
16	FPC royally payment	TB/TM p.1	5,195	5,550	5,928	6,331	6,759	7,214	7,699	8,215	384
17	Interconnect O&M	TB/TM p.1	327	338	349	360	372	384	297	410	424
18	Waste water disposal	TB/TM p.1	526	543	561	580	500	619	639	660	682
19	Stand-by power	TB/TM p. 1	153	158	163	168	174	180	186	192	198
20	Insurance	TEVTM p. 1	2,219	2,292	2,368	2,446	2,527	2,610	2,096	2,785	2,877
21	Management services	TB/TM p.1	1,129	1,166	1,205	1,245	1,286	1,326	1,372	1,417	1,464
22	Admin. services	TB/TM p.1	563	582	601	621	642	663	685	707	731
23	Depreciation	TB/TM p.1	6,245	6,245	0,245	6,245	6,245	6,245	6,245	6,245	٥
24	Amort, power contract	TB/TM p.14	0	0	0	0	0	٥	0	0	0
25	Amort. pre-op. exp	TB/TM p.15	0	0	0	0	0	0	0	0	0
26	Gen. part. reimburse	TB/TM p.1	108	112	115	119	123	127	131	136	140
27	Accounting lees	TB/TM p.1	45	47	48	50	51	53	55	57	54
28	Banking fees	TE/TM p.1	925	956	987	1,020	1,054	1,088	1,124	1,161	1,200
29	Legal fees	TB/TM p.1	419	433	447	462	477	493	509	526	544
30	Consultants	TB/TM p.1	141	145	150	155	160	166	171	177	183
31	Miscellaneous	TB/TM p.1	21	21	21	21	21	21	21	21	21
32	Total operating expense		32,442	33,386	34,372	35,402	36,480	37,605	38,782	40,013	28,677
33											
34	Income before interest exp		118,433	126,967	138,034	145,689	155,971	106,897	178,526	190,905	9,224
35	Interest expense		0	0	0	0	0	0	0	0	0
36			1000								
37	Net income (loss) before to	NK.	118,433	126,967	136,034	145,689	155,971	166,897	178,526	190,905	9,224

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FPC's First Set of Production of Documents
Response to Document Production Request No. 7

FPC Financial Projection for Tiger Bay

Base Case (Scardino)

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Total Liabilities	Current i inhilities	Total capitalization	Fuji Bunk financing	Other Reb - Desbuc	Long term lease	Construct obligation		Equity investment	Retained serrings	Paid-in capital	Liabilities	Balanca Share	-		Pre-operational costs		Total current assets	Maint, reserve fund	Debt reserve fund	Current assets		Not plant in service	Accum depreciation	Gross plant	Assets	Balance Sheet		Profit from sale (IRRYs, and cash flow)	Debt coverage ratio	Net change in cash	Partner distribution	Data service reserve	Less debt repayment	Operating Commercial	Counties Cash Flow	Ant duck & arrord	Caso now
	Destar Fin		Destac Fin.	Destec Fin.	Destac Fin.	Destec Fin.			Destec Fin.	Destec Fin.	Source	100		-	Design Fig.			Dealec Fin.	Destac Fin.	Destac Fin.			Design Fig.	Deates Fin	Source			d cash flow)					TB Loan		,		97800
_	-	,							_	_				_	_	1						,	_	7						0	(480,961)	1,098	(92,563)	200,000	1	810,000	A 100
228,504	7 (04)	221,400	184,000	818	10,652	226		25,793	752	75,041	SENECE	Marie	-				25,215	1,866	5,000	18,347		201,105	(BPC/8)	100,000	SENIORS	Start		11.8%				,	_				
225,711	7 104	218,607	182,160	810	10,652	228		24,751	(290)	25,041	i		-	-	9 5		29,729	1,068	5,000	22,861		194,869	(13,533)	208,201	198			254,440	200	1314	形式的		(1,840)	Shiker meater	į	1	1999
218,314	7 104	211,210	160,320	818	10,652	226		MAN	(5,847)	25,041	1987			1	878		29,729	1,060	5,000	22,861		187,781	(20,817)	208,201	1987			(7,490)	101	-		9	(1,840)	ON SERVICE			1961
210,917	7 104	202,814	177,560	818	10,652	228		14,557	(10,404)	25,041	1908		*******	410.014	979		28,729	1,868	5,000	22,801		190,000	(28, 103)	208,201	i			(9,504)	ī	-	In the second	9	(2,760)	AND REAL PROPERTY.	ŀ		1999
203,521	7 104	196,417	172,960	619	10,652	228		11,780	(13,281)	25,041	1900			See and	979	•	29,729	1,868	5,000	22,861		172,812	(36,366)	201,201	1986			(10,821)	. 82	9			(4,600)	Merchan			1000
196,735	7 104	188,131	167,440	918	10,652	228		2,995	(15,046)	25,041	2000		-	New Work	878	•	25,729	1,004	5,000	22,861		165,527	(42,674)	208,201	2000			(13, 128)				0	(5,520)	1000	,		1
188,549	7 104	181,848	159,160	818	10,052	228		10,989	(14,052)	25,041	2001		-	THE REAL	979		29,729	1,866	5,000	22,861		150,341	(49,980)	208,201	2001			(13,810)	123	9		0	(8,280)	distribution of			100
181,884	7 104	174,560	144,440	818	10,652	278		18,425	(8,618)	25,041	2002		-	THE PERSON	83 0		29,729	1,608	5,000	22,061		150,058	(57.245)	208,201	2002			(10,565)	113	-		9	(14.770)	15 E		September 1	A STATE OF
174,378	7 104	167,274	129,720	910	10,652	228		25,858	817	25,041	2001		-	1	8 0		29,729	1,868	5,000	22,861		143,670	(84,531)	208,201	2002			(14,728)	100	-	Mary and		(14,720)	Work See 1		of Septem	4004
167,003	7 104	150,980	115,000	010	10,852	236		207.00	8,251	25,041	1		-	-	9 .		29,729	1,868	5,000	22,861		136,361	(218,17)	208,201	2004			(19,300)	1,52	9		0	(14,720)	1000	,,,,,	and the same	2004
150,807	7 104	152,703	100,290	818	10,652	228		40,727	15,600	25,041	2005		-	-	870	,	29,729	1,888	5,000	22,861		25 200	(79, 102)	208,201	2005			(16,363)	141	-		- 1	(14.770)			Hilbert	2002

Response to Document Production Request No. 7 FPC's First Set of Production of Documents Docket No. 970096-EQ

110,401

118,848 6,245

Base Case (Scardino)

Operating Cash Flow Cash flow Income before taxes Add dept & amon Partner distribution Debt service reserve Less debt repayment TB Loan Source (14,720) (21,100) **FPC Financial Projection for Tiger Bay** (22,080) 2010 (24,240) 75,567 (82,673) 82,873 2912 82,166 (89,452) 7,286 88,061 (36, 36) (102,105) (109,119) 101,433 (118,646)

Profit from take (EVR% and cash flow)

(20,833)

(22,144) 1 65

(23,722)

(27,472)

(35,865)

(82,873)

(89,452)

(95,346)

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Total Liabilities	Current Liabilities		Total capitalization	Fuji Bank financing	Other Sab - Dested	Long term lease	Construct obligation		Equity investment	Retained earnings	Paid-in capitul	Lipbellion	Balance Sheet		Total assets	Misc. assets	Pre-operational costs		Total current assets	Maint reserve fund	Debt reserve fund	Current assets		Not plant in service	Accum, depreciation	Gross plant	Assets	Balanca Sheet	
	Depast Fin.			Dostoc Fin.	Destac Fin.	Desiec Fin.	Destec Fin.			Design Fin.	Deslec Fin.	Bource				Destoc Fin.	Design Fig.			Desigo Fin.	Destac Fin.	Destac Fin.			Desiac Fin.	Dealec Fin.	Source		
162.521	7,104		145,418	85,500	910	10,652	228		101.00	23,120	25,041	200	0.00		152,521	979		0	28,729	1,560	5,000	22,861		121,813	(30,307)	208,201	2000		
145.238	7,104		138,132	68,080	818	10,652	226		58,358	33,315	25,041	2007			149,738	979	0		29,729	1,868	5,000	22,861		114,528	(93,673)	208,201	7907		
137 150	7,104		130,848	46,920		10,852	226		72,230	47,189	25,041	2000			137,900	979		10	29,729	1,008	5,000	22,861		107,242	(100,959)	208,201	2008		
STR. UK.1	7.104		123,561	24,840	818	10,652	226		87,024	61,983	25,041	2009			000,000	979		100	29,729	1,868	5,000	22,861		99,957	(108,244)	208,201	2009		
118 379	7,104		111,275	0	:	10,652	228		90,579	74,538	25,041	2010			118,379	979			24,729	1,868		22,061		82,671	(115,530)	208,201	2010		
120 111	7,104		103,990		818	10,852	228		127.20	67,752	25,041	2911			111,094	979		ř.	24,729	1,868	•	22,001		85,385	(122,815)	208,201	2011		
ECE 503	7,104		96,764		:	10,652	228		85,008	59,967	25,041	2012			100,000	979	0	100	24,729	1,068	•	22,861		78,100	(130,101)	208,201	2012		
68 522	7,104		89,418	0	818	10,652	228		17.72	52,681	25,041	2073			M255,000	979			24,729	1,868		22,161		70,814	(137,387)	208,201	2013		
75.58	7,104		82,133	0	818	10,852	228		70,438	45,395	25,041	2914			107.00	979		12	24,729	1,868		22,861		62,529	(144,672)	208,201	2014		
81.85	7,104		74,847	•	818	10,052	226		63,151	38,110	25,041	2016			81,001	979	0		34,729	1,068	0	22,861		56,243	(151,954)	208,201	2015		
75.708	7,104		66,502		818	10,652	228		50,508	31,865	25,041	2019			79,708	979			24,729	1,000		22,861		20,000	(100,303)	208,201	2016		

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Total Liabilities	Current Liabilities		Total capitalization	Fuji Bank financing	Other Rub - Destec	Long form leases	Construct obligation		Equity investment	Retained earnings	Paid-in capital	Liabilities	Sedence Siness			-	Total assets	Moc. assets	Pre-operational costs		Total current assets	Maint roserve fund	Date reserve fund	Current assetts		Not plant in service	Accum depreciation	Gross plant	Aspets	Balance Sheet			Profit from sale (IRR% and cash flow)	Debt coverage ratio	Not change in cash	Partner distribution	Debt service reserve	rest debt repayment		Operating Cash Flow	Agg degr. & amon	STATES CONTRACTOR STATES	Cash flow
	Destac Fin.			Design Fin.	Design Fin.	Deales Fin.	Destec Fin.			Desited Fin.	Destac Fin.	Source						Destac Fin.	Desiac Fin.			Destec Fin.	Design Fin.	Destac Fin.	100000000000000000000000000000000000000		Destac Fin.	Destec Fin.	Bource				of cash flow)					UBOT B.					Source
69,461	7,104		62,357		818	10,652	226		189,00	25,620	25,041	7817					184.00	979			24,729	1,008		22,861		43753	(164,446)	208,201	2017				(124,678)		0	(124,678)	0	•		124,678	0.242	10,000	2017
63,216	7,104		56,112		010	10,052	228		44,416	19,375	25,041	2018				-	817.23	979			24,729	1,060		22,001		37,508	(170,693)	208,201	2018				(123,212)		0	(133,212)		•		133,212	0,740	100,000	2018
56,971	7,104		49,867	0	618	10,652	228		38,170	13,129	25,041	2019					178.88	979			24,729	1,564	•	22,001		21,763	(176,936)	208,201	2019				(142,279)		0	(142,279)	·			142.278	0,500	-	2019
50,728	7,104		43,622	0	818	10,652	228		31,925	0,594	25,041	07.00	-				50.728	979	•		24,729	1,868	0	22,861		25,018	(183,183)	208,201	20.20				(151,934)		0	(151,934)	0	•		151,904	6.45		2020
44,481	7,104		37,377	0	818	10,652	226		25,580	639	25,041	7927					187.19	979	0		24,729	1,568	0	22,861		18,772	(189,428)	208,201	2021				(162,216)		0	(162,216)	0	•		162,216	0.00		100 071
38,236	7,104		31,132	0	818	10,662	228		19,435	١.		27.02				1000	38.738	979	0		24,728	1,060	0	22,061		12,527	(195,673)	204,201	2027				(173,142)		0	(173,142)	•	•		173,142	647.0		100 007
31,990	7,104		24,667		818	10,652	226		13,190	(11,851)	25,041	2022					100.15	979			24,729	1,868	0	22,861		8,282	(201,918)	208,201	2023				(184,771)		0	_		•	,	184,771	0.00	0.00	1773
25,745	7,104		18,842	0	818	10,652	226		8,945	(18,096)	25,041	2624				The Part of the Pa	25,745	979			24,729	1,863	0	22,861		18	(208, 164)	208,201	2024				(197,150)		0	(197,150)	0	•		197,150	0.240	190,000	が
25,745	7,104		18,642	0	818	10,652	228		2,945	(18,096)	25,041	2525	-			-	25.745	679	0		24,729	1,868	0	22,861		The state of the s	(208, 164)	208,201	2025				(9,224)			(9,224)	0			8.224	0		F200

Base Case (Scardino)

FPC Financial Projection for Tiger Bay

FPC's First Set of Production of Documents
Response to Document Production Request No. 7

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Steam sales (ARD/yr) Base steam price (SARbs)	Composite energy price \$559451	Total energy payments	П	Т	General Peat (884) 82.0%	Percent	Performance adjustment - EcoPeat (\$000)	FPC delivery voltage adj (percent)	554 km energy pico (sweet)	CROC firm energy price (\$AMWH)		As-eval (fusi+OSM+startup \$MMH)	Big Bend 4 coal price	Natural gas price (SABASTU)	Coal price (SAMMETU)	Energy Price Assumptions	1	Total energy sales (GWA9)	Electrical Energy Sold	Annual Sections for Security	Total Canacha assessed (SOM)	3	EcoPest (\$000)	General Pest (\$000)		Timber #2 (\$AKW-month)	EcoPeat (\$AOM-month)	General Peat (\$40W-month)	Contract Capacity Payments
TEVTM (AVEC)			276%	18.44%	78.81%	Energy	TB/TM (4/96)	FPCFERC #1	-			FCP MICO	TECO/884	FCP 9803	FCP 9003	Source										Contract 63	Contract #2	Contract \$1	Source
26.702		102.12	784	3,007	22,786			2.97%	27.74	13.50		17.15	2100	2346	1717	1995		1.61	1994		-	1 166	4,900	33,030		10.81	18 80	10.51	1996
288,203 1.50		27,069	776	3,796	22,498		188	2 50%	20.77	127		1735	2121	2.500	1.000	904		ē	100	-	1	1 724	10.317	35,130		17 08	18.00	17 06	9661
200,200	19.27	27,574	790	3,030	22,944		ź	2.50%	27.20	13.37		1758	2172	2158	1.700	1997		6	1997	-	No.	8	10.045	37,364		1814	21 14	18 14	1997
260,203	19.07	27,782	781	3,860	22,640		18	2.50%	87.00	1345		17.83	2 134	2 108	1710	1999		10	1998		200		11,393	39,722		10 79	22.09	18 29	1700
18.1	19.56	27,977	802	3,903	23,272		18	2.50%	27.94	13.00	No.	17.85	2.200	2,050	1730	1999		1.63	100		4	1477	11,975	42.234		18.0%	34.27	20.51	4441
1.00	21.20	30,335	871	3,924	25,540		100	2.50%	2.80	13.00		1783	2519	2.050	1740	2000		1.61	2004		14 m	1 570	12,592	44,911		21.81	25.52	21 31	20000
1.60	21.03	20,063	864	3,960	25,240		18	2.50%	24.00	13.82		18.24	2 458	2 100	1 776	2001		ē	2001			1 670	13.228	47,753		25 19	76 85	23 19	2001
28.203	21.32	30,407	676	4,076	25,545		ij	2.50%	21.02	14.23		18.81	2 454	2 150	1 810	2002		1,431	2002	-	BAC MI	1776	13,904	50,759		26.05	28 18	20.05	2002
07.1 07.1	21.93	BECH	902	4,141	25.55			2 50%	24,90	14.67		19.22	2 550	2150	1,840	COR		1,431	1000		100	1 808	14.015	\$3,992		26.22	29.62	28.22	1901
250,200	22.86	32,598	941	4,205	27,553		. 156	2.50%	20.30	14.71		10 45	2710	2 200	1.270	1004		1,631	1004		100	2 807	15.360	57,410		27 88	31 13	27 88	2004
200,200	19.58	28,010	802	4.291	22,917			2.50%	19.70	15.02		19.95	2018	2250	1,910	2000		16	2005		1		16.144	61,055		0.00	3272	29.65	2006

Base Case (Scardino)

FPC Financial Projection for Tiger Bay

Response to Document Production Request No. 7

FPC's First Set of Production of Documents

Docket No. 970096-EQ

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Dase steam price (\$AABs)		Composite energy price \$44005		1	Tenber #2 (884)	EcoPeat (CRBC)	General Peol (884)			Performance adjustment - EcoPeat (\$000)	FPC delivery voltage adj (percent)		BB4 firm energy price (\$46000)	CREC firm energy price (SAMMI)		An-avail (flust+O&M+sturtup \$AMM+5)	Big Bend 4 coal price	Natural gas price (\$AMMSTU)	Cost price (\$AMASTU)	Energy Price Assumptions		Total energy sales (GWA4)	Electrical Energy Sold		Total capacity payment (\$600)	Timber #2 (\$000)	EcoPeat (\$000)	General Peat (\$000)		Timber #2 (\$AKW-month)	EcoPest (\$KW-more)	General Peat (\$4KW-month)	Contract Capacity Payments
1.86		20.12	-	100	52	4,356	23,598			100	2.50%		20.53	15.26		20.25	2.047	2,750	1 940	2006		1,61	N. C.		21,800	۰	16,963	64,827		0.00	KK	31.53	2006
1.92		20.40		SOKE	200	4,419	24,048			Ē	2.50%		21.08	15.40		20.38	2153	2.295	1 970	2007		101	7007		80,877		17,832	68,045		0.00	11.85	23.53	2007
1.98		21.15	-	152.05	906	4.483	24,902			188	2.50%		22.08	15.73		26.68	2.256	2341	2,000	BOCK		1,431	2008		W2 155	0	18,745	73,410		0.00	27.96	35.65	2004
204		21.07	-	BI IS	863	4,547	24,738			198	2.50%		21 67	15.88		50.00	2214	2388	2 030	2009		1,431	2000		87,787	0	19,702	78,086		0.00	20 03	37 92	2009
211	-	21.00	-	SHITE IN	867	4,612	14.48			18	2.50%		22 54	16.20		21.28	2302	2.435	2.080	2010		1,631	2010		103,751	0	20,703	83,048		0.00	41 96	40 33	2010
1.34		22.01		37.489	902	4,679	25,900			18	2.50%		22.94	16.45		21.58	2343	2 484	2.091	2011		1,431	2011		110,078	0	21,759	88,319		0.00	4110	42.89	×
1.36		22.05	-	MEG	937	4,748	27,012			188	2.50%		24.29	16.60		25.88	2.491	2.534	2123	2012		1431	2012		118,790	0	22,870	93,920		0.00	48.35	45.61	2012
1.39		22.02	-	13/25	839	4,814	27,041			106	2.50%		24.15	16.94		22 18	2 467	2 585	2 155	2013		1.631			128.62	0	24,029	99,892		0.00	48.70	48.51	2013
1.41		23.23	-	10.00	988	4,863	27,538			12	2 50%		24.00	17 20		22.48	2519	2 636	2 187	2014		101	120		131,407	0	25,263	106,234		0.00	51.20	51.59	2014
1.43		23.62	-	587722	967	4,953	27,860			8	2.50%		24.93	17.46		22.76	2547	2.680	2 220	916		1.63	3015		138,536		26,550	112,988		0.00	53.81	21.15	2015
1.45		23.96	-	Like	100	5,024	28,268			106	2.50%		25.31	17.72		23.08	2.585	2743	2.253	2014		1,431	2016		148,072	0	27,897	120,175		0.00	58.54	KE	2014

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Steam revenue (\$000)	Base steam price (\$A6bs)	Steam sales (MB/yr)		Composite energy price \$AMMH		Total energy payments	Tamber #2 (884) 54 0%		3	WAS Spinished Albert	Percent		Performance adjustment - EcoPest (\$000)	FPC delivery voltage adj (percent)		BB4 ferm energy price (\$ARWAY)	CRBC firm energy price (\$48049)		As-eval (flust-O&M+startup \$MWM1)	Big Bend 4 cost price	Netural gas price (\$ABBSTU)	Cost price (\$AMM88TU)	Energy Price Assumptions	5 5 7	Total energy sales (GWH1)	Electrical Energy Sold	Total capacity payment (5000)	Timber #2 (\$000)	EcoPeak (\$000)	Gens. al Peat (\$000)		Timber #2 (\$AKW-month)	EcoPeat (\$AKW-month)	General Peat (\$70W-month)	Contract Capacity Payments
396	1.40	268,203		24.30		267,64	995	5,096	20,073				188	2.50%		25.69	17.98		N. C.	2 634	2798	2.287	2017		1,431	2017	157,158		29,323	127,835		0.00	59.43	82 08	7102
402	1.50	288,203		24.05		35,360	1,009	5,169	29,081				ĕ	2.50%		24.07	18.25		23.68	2,063	2.854	2321	2018		1,431	2018	108,722	0	30,623	135,960		0.00	62.47	66 03	2978
408	1.52	268,203		25,00		35,760	1,023	5,244	29,494				196	2.50%		26.44	16.53		23.90	2703	1187	2356	2019		1,631	2019	177,010	0	32,392	144,618		0.00	65.65	70 23	100
415	1.55	268,203		25.25		38,387	1,037	5,319	28,910				ź	2.50%		20.00	18.80		24.29	2744	2 969	2391	otot		1.63	2020	187,868	0	34,045	153,822		0.00	69 00	74.70	07.00
422	1.57	268,203		25.71		36,778	1,052	5,305	100,000				188	2 50%		27 26	19 09		24 59	2785	820 K	2.427	1201		1.43	7021	190,408		35,782	163,624		0.00	72.52	79.46	2927
428	1.00	268,203		28.07		37,295	1,066	5,473	39,750				196	2.50%		27 67	19.37		24.80	2.027	2.089	2.464	2022		1.01	2022	211,846	0	37,603	174,044		0.00	76.21	M 52	1701
ŧ	1.62	268,203		28.43		37,818	1,081		31,180				106	2.50%		28.00	19.66		25.19	2.869	1151	2.500	crac		5	CENT	224,649		38,527	185,122		0.00	11.06	200 500	2023
£	1.65	268,203		26.80		38,347	1,096	5,631	31,919				ĕ	2.50%		28.51	10.98		25.40	2912	3214	2 538	STATE PAGE		1,431	2024	238,464		41,543	198,921		0.00	54.50 SE-45	95 63	20.04
450				27.18		186.00	1,111	5,712	32,056				100	250%		28.94	20.26		25.79	2 958	3.276	2.576	STOC		1,431	26235	43,862	0	43,062	0		00.0	88.49	0.00	2025

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Base Case (Scardino) FGT transportation (FTS-1) Gas commodity cost (\$AMMBtu) Gas transportation (\$AMMBTU) Delivered into FGT from Vasta FGT shrinkage FGT transportation (FTS-2) FTS-2 flued cost (\$AMMBTU) FTS-1 variable cost (\$MSMI FTS-2 variable cost (\$AMMSh. FTS-1 fixed cost (SAMABTU) Effective contract gas price (\$AMMEtu ust and transportation raise Setural Gas Usage (GBtu/yr): Burneriip gas cost (\$566/65tu) TS-2 flued cost FTS-1 variable cost TS-9 flued cost otal Fuel Cos lastar demand must-take (MRAStulyear) Contract Fixed Gea Price (\$ABAB otal burnerilo gas consump eneration cost (\$AAWA4) dai fuel cost (\$000 oating gas price index (\$5666) ntract Floating Gas Price (\$MMI) (UT GRADAS) MICH - NOT r commodity must-take (MMBa/year) - Incremental commodit - commodity (\$AMM IND (SAMABITU) 3,50% 320% 00.0% TRATAGE !! TENTIND 11 TB/TMp. 11 Vastar contract Vastar contract Vastar contract TB/TM p. 10 Demand Navi 71,034 29.07 FPC Financial Projection for Tiger Bay 0.75 0.0757 ELS. 1996 7,716 1,000 â 0.75 29.46 0.757 1,633 7,716 BEER 1996 412 0.75 29.57 ELS. 1987 7,716 0.072 護 1997 412 0.75 29.26 0.072 1998 B. B. B. 199 412 0.75 29.71 1 0.072 7,716 1,682 202 0,226 372 1999 412 0.75 31.40 0.072 7,716 2000 200 412 0.75 31.43 3,633 9,238 0.072 2001 1991 412 0.75 \$2.40 0.434 3,633 377 SEE 2002 2002 42 33.33 0.75 0.072 3,633 7,716 2 1993 2003 412 W.ST 0.75 1 0.072 7.716 37.0 嫠 412 35.45 0.75 0.072 2006 7,716 0,228 412 372

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FPC Financial Projection for Tiger Bay

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BurnerSp gas cost (\$A&ABtu)	Gas transportation (\$MM6TU)	Gas commodity cost (\$AMABsu)	Charles and Inches	Consession cost (Salatan)	Constitution and income		8.	FTS-2 fixed cost	FTS-1 variable cost	FTS-1 fased cost	Vastar - incremental commodity	Vastur - commodity	Vastur - damand	Total Fuel Cost		FTS-2 variable cost (SMMBtu)	FTS-2 fixed cost (\$AMMBTU)	FTS-1 variable cost (\$5684Bbu)	FTS-1 fixed cost (\$AMMSTU)	HIGH CONTROL WITHOUT STORY OF THE STORY OF T	Vaster - incremental commodity (\$55560a)	Vaster - commodity (\$AMABau)	Visitar - domand (\$A&&BTU)	Vaster - total (\$ABABTU)	Vastar demand must-take (MMStulyear)	Vastar commodity must-take (MMBhulyear)		9	Contract Floating Gas Price (\$4M&Btu)	Contract Fued Gas Price (\$AMMIDs.)	Floating gas price index (\$AMMI)	Fuel and transportation rates		Desivered into FGT from Vastar	FGT shrekage		nerflo gas consumption	FGT transportation (FTS-2) 68.0%		Keltural Gas Usage (GBtu/yr):
	0.75		3.8	4 5			277	0,226	25	1,662				2006		0.048	0.757	0.072	0.434													2006	Contraction (Section)	THE REAL PROPERTY.	412		BECTT	7,716	3,633	2004
	0.75	の重く研究	2.00	2000	Name and Address of		372	6,228	H	1,662				100		0.048	0.757	0.072	0.434													2007	-		412		BK II	7.710	3,633	2997
	0.75		1	-	Section 2		23	8,228	M	1,602				200		0.048	0.757	0.072	0434	100							A STATE OF STREET					2004	THE STREET		412		ERS.II	7,716	3,633	2004
	0.75				STATE STATE OF		372	6,226	282	1,682			W X	2000	TVE.	0.048	0.757	0.072	0.434								0.000					1000	THE PERSON NAMED IN	THE STATE OF	412		TI SUI	7,716	3,633	2009
	0.75		***				377	6,226	262	1,982				2010		0.048	0.757	0.072	0.434		1. 世 基置											2910	MINISTER		412		11211	7,716	3,833	2010
133	0.75	257		2	91,191		377	0,226	262	1,682	29,216			2911		0.048	0.757	0.072	0404		2277	0.000	0.000	0.000				0.000	0.000	0.000	21 986	2911		118/11	412		11348	7,710	3,633	2011
338	0.75	263	9	8	90,99		372	6,226	262	1,642	29,801	0	0	2012		0.048	0.757	0.072	0.434		2277	0.000	0.000	0.000				0.000	0.000	0,000	22 827	2012		11761	412		113.0	7,716	3,633	2012
343	0.75	2.66	44.0	27.75	20,000	1	377	6,226	262	1,682	30,397	0	0	2913		0.048	0.757	0.072	0.434		2277	0.000	0.000	0.000				0.000	0.000	0.000	22 897	CHEK		1100	412	-	11340	7,716	3,633	2013
148	0.75	273	0.35	77 84	200	ALC: UN	377	6,236	262	1,582	31,005	0	0	1874 1		0.048	0.757	0.072	0434		2277	0.000	0.000	0.000				9 900	0.000	0000	23,305	2014		187.11	412	1	SPS.11	7,716	1,513	2014
155	0.75	279	20.00	20.00	44,198	100	77	6,226	262	1,882	31,625	0	0	2015		0.048	0.757	0.072	0.434		2277	0.000	0.000	0.000				0.000	0000	0.000	23 593	2016		187.11	412	-	ERT	7,716	3,633	2015
3.50	0.75	2.84	26.82	28 62	947,000	- Kut- vi	372	6,228	282	1,682	32,257	0	0	2914		0.048	0.757	0.072	0.434		2277	0.000	0.000	0.000				0.000	0000	0.000	23.931	2016		187.11	412	-	TI SEE	7,716	1,633	2014

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B	Gas transportation (\$MBMSTU)	Gas commodity cost (\$AABABBus)		Generation cost (\$MAVA-9)		Total husi cost (\$900)	F 15-2 VBRIGGIS COST	3	ĸ.	FTS-1 variable cost	FTS-1 fixed cost	Vaster - incresental commodity	Vastar - commodity	Vastar - demand	Total Fuel Cost		FTS-2 variable cost (\$586655b)	FTS-2 flund cost (\$AMMSTU)	FTS-1 variable cost (\$58868bu)	FTS-1 fixed cost (\$AMMSTU)		Vastar - incremental commodity (\$AMABb.)	Vastar - commodity (\$488483u)	Vaster - demand (\$A&&&BTU)	Vastar - hotal (\$MMBTU)	Vaster damand must-take (ABAStulyear)	Vastar commodily must-take (MMStulysur)		Effective contract gas price (\$A848b)	Contract Floating Gas Price (\$AMMBtu)	Contract Fixed Gas Price (\$A&&Bbu)	Floating gas price index (\$AMMII)	Fuel and transportation rates		Delivered into FGT from Vastar	FGT shrekage 150%		Total burnerilo gas consumption	FGT transportation (FTS-2) 68.0%		3
1	0.75	290		26.97		41,443	2/4	1	0.228	202	1,682	32,902			2017		0.048	0.757	0.072	0.434		2277	0.000	0.000	0.000			7.000	0.000	0.000	0.000	24.274	2017		18/21	412		11,349	7,716	3,633	1100
	0.76	296		29.43		42,101	216	1	8,226	202	1,682	33,560	0		2018		0.048	0.757	0.072	0.434		2277	0.000	0.000	0.000				0.000	0.000	0.000	24,620	2018		187.11	412		11 328	7,710	3,633	100
1	0.75	3.02		29.90		42.772	276	1	8.228	N	1,682	34,232	0	0	2019		0.048	0.757	0.072	0.434		2277	0.000	0.000	0.000				0.000	0.000	0.000	24,969	2019		11,761	412		11,349	7,718	3,633	100
	0.75	3.08		30.36		43,457	216	1	8,226	282	1,082	34,916	•		2020		0.048	0.757	0.072	0.434		2277	9.000	0.000	0.000				0000	0.000	0,000	25.123	0000		18/11	412		11,349	7,716	3,633	1000
	0.75	314		30.86		44,155	216	1	6,228	262	1,082	36,615	•		2021		0.048	0.757	0.072	0.434		2277	0.000	0.000	0.000				0.000	0.000	0.000	25,000	2021		197.11	412		11,349	7,710	1,613	
	0.75	3.20		31.36		44,808	216	-	0.226	262	1,882	30,327	0		22.00		0.048	0.767	0.072	0.434		2277	0.000	0.000	0.000				0.000	0.000	0.000	26.041	2022		187.11	412		11,349	7,716	3,633	2000
ı		3.26		31.87		45,594	216	1	6.226	200	1,662	37,053	0	0	CTOK		0.048	0.757	0.072	0.434		2277	0.000	0.000	0.000				0.000	0.000	0.000	28.407	2023		187.11	412		11.348	7,716	1,623	1000
	0.75	133		12.39		40,335	216	1	8.728	H	1,682	37,794	•	0	2024		0.048	0.757	0.072	0.434		2277	0.000	0.000	0.000				0.000	0.000	0.000	26.776	2024		11,761	412		11.340	7,710	2,600	5000
	0.75	3.40		32.92		47,091	3/2	1	6.226	282	1,082	38,550	0	0	2025		0.048	0.757	0.072	0.434		2277	0.000	0,000	0.000				0.000	0.000	0000	27.140	2025		18/31	412		11,348	7,716	3,633	2040

FPC Financial Projection for Tiger Bay

		Visital Contract	ĕ
dage adjustment as field with FERC (working papers)	Figrida Power's delivery vo	FPCFERC #1	8
Sig Bland 84 Average Charge Out Price Forecast - November 21, 1990	Tampa Electric Company II	TECORBA	×
d Ortober 28, 1996	FPC Fuel Cost Projection 9003 dates	FCP 9803	g
ther Contract for the Purchase of Firm Energy and Capacity	Tenber Energy Standard Otto	Contract #3	ĸ
Contract for the Purchase of Firm Capacity and Energy		Contract #2	×
Contract for the Purchase of Firm Energy and Capacity	General Peut Contract for I	Contract #1	z
critization Schedule for \$184 million term loan	Tiger Bay Loan Amortizatio	TBLoan	z
nce Sheet as of 12/31/95	Destec Energy, Inc. Balance	Desticc Fin.	Ħ
el April 1998	ě	TB/TM (4/96)	g
al October 1995	Tiger Bay Transaction Model	MINEL	ĕ
	Source Document	Document abbreviation:	Ħ
			3 5
	107,701	Last debactable ness (soor)	R 5
PPC/18 Lease Fermination Agreement dated Petinuary ZZ, 1993	199	FPC profit merest (percent)	3
TBFPC Back-up Fuel side letter agreement dated July 8, 1994	1,200	FPC lease termination cost (\$000)	g
TO MANUEL TO A MAN	7,14%	Fuji loan interest rate (percent)	B
			3
EcoPest contract Appendix C, Schedule 4, page 3 of 3	0.80	CRSC has multiplier (factor)	8
General Peat and Timber Energy, Rate Schedule COG-2, page 3 019	8798	884 heat rate (8TUXXVP)	₩
EcoPest contract Appendix C, Schedule 3, page 1 of 1	0.830	CRISC hous rate (STURWH)	ë
scast FCP	138	Long-term coal price growth (percent)	4
contract Section 7.1	35.0	EcoPost elected capacity factor (%)	6
EcoPeat contract Accends C. Schedule 3, page 1 of 1	2012	EcoPeat minimum capacity factor (%)	
在1000000000000000000000000000000000000	The second second	Fixed gas price escalator (percent)	ū
(computed value)	11,349	Total Burnerty (HIN GBulyn)	N
Estimated fuel duty based on historical actual results	1554.7	Turbine Fuel Duly (LHV MMBbuhy)	=
faces conduct	200,000	9	ë •
Surround Criest Contract cannot July, 1909	0,000	search formation collected formati	•
Capacity recommisment letter dated Agril 17, 1965	40,150	EcoPeat committed capacity (KW)	. ~
-	171,500	•	
Average projected generation per FPC assumption	75 00%	Availability (percent)	•
(standard vest)	385	Davis per veer (days)	
PPA contract Appendix C. Schedule 3, page 1 of 1	1	Off-peak hours per day (hours)	
PPA contract Appendix C. Schedule 3, page 1 of 1		On-ceak hours per day (hours)	-
Source Document	Vallue	Summary of assumptions:	

ATTACHMENT TO NUMBER EIGHT

TO FLORIDA POWER CORPORATION

TO STAFF'S FIRST REQUEST FOR PRODUCTION OF DOCUMENTS

Base Case (Scardino)

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Net Income to Common	Deferred income taxes	Current income taxes		Operating income	briants superise LTD	interest expense MTD	Amortization of goodwill (M)	Depreciation expense (M)	Amortization of PPAs (R)	Depreciation expense (R)		Total Oper, Expenses	Insurance	Waste water disposali	Sits loase	Property and other lauses	Major maintenance	Facility O&M	Operating Expenses		Total Fuel Cost	Steam sales credit	Gas transportation cost	Gas commodity cost	Fuel Expense		Total Electric Revenue	Retail base revewshue	Fuel adjustment revenue	Unearned revenue	Retail CCR cost recovery	Income Statement	
	0						100		27		+	77		17							-			40			-		493	(5)	*	3	

FPC Pro Forma of Tiger Bay Transaction

Response to Document Production Request No. 8

Docket No. 970096-EQ
FPC's First Set of Production of Documents

score to Common	nd income taxes nd income taxes	ting income	t expense LTD 3	P. C. 1300	zation of goodwill (M)	istion expense (W)	tation of PPAs (R) 21	asion expense (R)	Oper, Expenses	NO.	water disposal		rly and other launs		VOGAM 4	Fuel Cost 49	-	COSE	internal cost	Elactric Ravenus ES	base revewances	Liphragid reportud		BOOMBY	ne Statement NPV
18 765)	5,860	(410,11	36,903	67,142	2,427	3,198	5,005	0,482	8,005	2	4.175	7,910	30,714	40,190	4,363	7,000	4,790)	93,178	9,578	1967	98,596	-			2
	(1.243) (921)	GRAN SALES	769	13,079	1,518	147	26,346	2,772	2,176	1	£	272	1,056	214	, á á		(202)	4,270		63,145	0	88			1747
	5,068		1,834	23,722	3,036	293	52,693	5544	15,378	2	25	556	2,158	8,308	2,978		(400)	8,541		122,444	0		(2,001)	84,559	100
	11,805	DESCRIPTION	2,615	19,552	3,036	294	52,693	5,544	8,033	81	300	500	2,210	1,808	1,064		(406)	0,541		ESSET 183.1	0		(12,700)	90,489	1920
	15,825		3,645	14,718	3,036	293	52,603	5,544	8,708	78	308	200	2,287	1,800	3,150	A SECULIA	(430)	1959		117,534	0		(23,622)	98,577	2000
	20,876	METATOR	5,124	4,509	3,036	290	52,003	5,544	10,827	74	317	600	2301	4.240	3,265		(429)			107,275	0		(40,078)	102 823	2001
	19,969 (28,054)	TENNESTER	6,758	1,477	1,518	293	20,346	5,544	7,206	71	328	618	2,398	416	3,377	\$500 X 120	(442)	1,541		79.270	0		(81,451)	94,818	2002
	(10,828)	OTTO STATE OF	7,211	0	0	292	0	5544	7,566	60	336	636	2,488	508	3,492	404.636	(450)	1963		98,510	13,740		5.544	0	2003
	10,103		6,513			260		5,544	8,973	88	35	655	2,542	2,752	3,615	TAIL STATE	(409)	1963		69,617	15,371		5,544	0	¥
	10,000	NAME OF TAXABLE PARTY.	5,824	0		290		5,544	15,082	61	357	878	2,623	7,015	3,750	CONTRACTOR OF	(404)	0,541		75,346	19,567		5344	0	1005
	(10,543) 10,069		5,130			290	0	5,544	8,339	50	200	897	2,707	820	7,000		(440)	8,541		88,807	12541		5,544	0	2004

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	Income Statement	
	Retail CCR cost recovery	
	Unearned revenue	
_	Fuoi adjustment revenue	
-	Retail bood revevenue	
-	Total Electric Revenue	
-		
_	Fuel Raponso	
_	Gas commodify cost	

Operating Expenses Facility Odda

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Steam sales credit Total Fuel Cost Gas transportation con

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set expense LTD

100	(567)	(72.5)		7527	7783	1000	(PAR	THE REAL PROPERTY.	THE REAL PROPERTY.	Contract of the last of the la	THE REAL PROPERTY.
38	(157.1)	2,637	2,437	2,437	2,437	(a.esa)	10,580)	10,000	10,000	19,009	10,069
0,00	(1,46)	(1,184) (1,443) (1,034)		(ezz.ı)	(1,272)	(1,045)	(czr.)			Wallet And Anderson	
	144	204		648	827	1,135	1,897	2,385	3,073	2,760	4,448
				0	0	0	0	0		0	•
	0			•		0	0	0	•		•
26	293	290		290	293	290	293	282	290	293	290
				0	0	•	0	0	0		
5,54	5,544	5,544	5,544	5,544	5,544	5.54	5,544	5,544	5,544	5,544	5,544
12,40	19,802	14,764	13,329	14,409	15,006	10,137	14,061	14,479	8,159	11,315	12,620
2	22	u		z	×	H	42	t	4	13	55
x	529	509		477	462	447	433	410	408	393	360
1,02	900	2000		904	875	047	820	7	769	744	720
3,99	3,869	3,746		3,510	3,398	3,289	3,184	3,083	2,964	2,889	2,798
79	8,572	3,849		4,325	5,302	100	5,502	5,627	808	0,540	4,632
0,027	5,816	5,011		5,220	5,034	188	4,600	4,511	Ć.	4,190	4,007
											-
41,00	41,048	40,409	30,782	39,100	38,596	37,975	37,307	NAME OF STREET			重要を表現して
(40)	(940)	(Sec.)	(cata)	(377)	(372)	(386)	(080)	(505)	94	(res)	(514)
2	0,541	0,541	8,541	1,541	2,541	2,541	8,541	8,541	8,541	8,541	8,541
\$3,560	12,902	13.50	31,625	31,005	30,397	29,801	29,216				更加祖
58,98	25,388	60,039	58,270	52,895	50,902	51,010	58,267	80,008	75,772	78,000	74,360
11.75	18,795	14,087	12,944	14,183	14,852	10,521	15,326	15,764	11,388	- 1	15,855
41,595	41,048	40,409	39,782	39,168	38,566	37,975	37,397	が正見る。	A CONTRACTOR		
5.54	354	554	140	12.54	5,544	5,544	S.F.	554	5,544		
	0		0	0	0	0	0	•	0		
2018	2017	2016	2015	2014	2013	2012	1100	2010	2007	2004	2007

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			N	2	2		N	2	N	N	N	×	=	=	=	=	=	r	n	=	=	2			7				~	_		
3 Het Income to Common	2 Defuned income taxes	Current income taxes	Operating income	Interest expense LTD	7 Interest expense MTD	Americation of goodwill (M)	Depreciation expense (W)	Amortization of PPAs (R)	Depreciation expense (R)	-	Total Oper. Expenses	Insurance	Waste vister disposal	Site issue	Property and other taxes	Major maintenance	Facility O&M	Operating Expenses		Total Fuel Cost	Steam sales credit	Gas transportation cost	Gas commodity cost	Fuel Expense		Total Electric Revenue	Retail base revevenue	Fuel adjustment revenue	Unearzed revenue	Retail CCR cost recovery	income Statement	(sees)
(903)	(113)	(410)	(1,007)	70			293		5,544	•	18,850	17	561	1,003	4,129	6,634	6,246			100.00	(408)	8,541	34,232			85,572	17,064	42.364	5,544	•	2019	
(month)	(611)	(525)	(2367)	8			293		5,544		CHEN	ı	500	1,090	4.285	11,834	2,472			43,042	(415)	8,541	34,816			71,366	22,980	43,042	5,544	•	90100	
(850)	(113)	(100)	(1,073)	2		•	293		5,544		13,716	11	599	1.135	4,406	863	0,705			43,734	(423)	0,541	35,815			62.271	12,983	43,734	5,544	0	2021	
(bos)	(611)	(co)	(1,363)	42		•	293	0	5,544		10,010		919	1,172	4,551	0,522	0.946			44,439	(428)	8,541	36,327			88.754	18,770	44.439	5,544		2022	
(667)	(113)	(306)	(1,086)	8	0	•	280	0	5,544		SIEVE		630	1,211	4,701	663	7,195			45,159	(435)	8,541	37,063			82,74	13,663	45,159	5,544		CCOC	
(man)	(611)	(316)	(1,113)	18	•		293	0	5,544		15,167	3	980	1,251	4,856	ī	7,453			45,893	(442)	9,541	37,794			85,802	14,365	45,893	5,544	0	2024	
(276)	(611)	(479)	(1,534)	a	0	0	280	0	5,544		23,342	0	082	1,292	5,017	8,633	7,718			48,842	(450)	8,541	38,550			74,793	22,107	40,642	5,544	0	2025	

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(3000)

Total Liabilities	Deferred taxes (W)	Deferred taxes (R)	Regulatory lability	Total capital	Long term debt	Medium term debt	Common equity	Total Assets	PPA recovery balance (R)	Goodwill (W)	Net Usay Plant (R)	Accum. Depreciation	Gross Plant in Service	Not Utility Plant (W)	Accum. Depreciation	Gross Plant in Service	Balance Sheet	Net change in ceeh	LT debt issuedifresired)	MT debt issued/(rebred)	Net dividendifequity)	Capital expenditures	Add deferred taxes	Add depr and amort	Statement of Cash Flow	
445,000		0	0	445,000	23,536	421,464		445,000	263,464	15,179	158,000		158,000	8,357		8,357	Initial	o	21,487	(328, 100)	49,765		(37,113)	143,731	New Year	
414,217	(926)	(595)	(12,944)	428,082	22,793	405,289	9	414,217	237,118	13,001	155,228	2772	104,000	8,210	(149)	8,357	1997	۰	新生原·精	(10,175)	3,446	•	(921)	17,830	1997	
352,851	(7867)	(12,826)	(10,343)	378,907	32,466	344,452		1997292	184,425	10,628	140,004	(8,316)	158,000	7,917	(440)	8,357	198	۰		(80,836)	12,617		(12,902)	787.79	1994	
291,086	(1,566)	(29,444)	2,357	319,838	48,323	273,515		291,086	131,732	7,590	144,140	(13,860)	158,000	7,524	(723)	8,357	1	۰		(70,937)	0,505	0	(17,196)	74.38	i	
229,520	(2,380)	(50,445)	25,980	256,346	64,690	191,656	0	229,820	79,039	4,554	150,500	(19,404)	158,000	7,330	(1,026)	8,357	2000	۰	Continue and	(81,859)	9,349	0	(21,696)	N. III	100	
167,954	(3,070)	(78,047)	06,057	183,014	89,673	83,342	0	167,954	26,346	1,518	133,063	(24,947)	158,000	7,037	(1,319)	8,357	2001	۰		(16,315)	11,843		(28,312)	101,644	2001	
DEFE	(3,200)	(103,963)	127,508	113,918	113,915			134,253	603		127,509	(30,491)	158,000	8,744	(1,813)	8,357	1001			(92,341)	9,990	0	(26,054)	95,152	112	
128,416	(2,773)	(94,083)	121,965	103,308	103,307	0	-0	128,416	(0)		121,965	(36,035)	158,000	8,451	(1,906)	8,367	1002			0	817	0	10,315	283	2003	
122,579	(2,350)	(84,403)	116,421	11678	92,911	0	0	122,579	(0)	0	110,421	(41,579)	158,000	6,158	(2,199)	8,367	1000			0	900	0	10,103	203	100	
116,741	(1,929)	(74,755)	110,877	82,549	82,548	•	0	116,741	(9)		110,877	(47,123)	158,000	2,004	(2,482)	8,357	2004			0	1,002	0	10,069	200	2005	
110,004	(1,508)	(86,107)	106,333	72,188	72,186		9	110,004	(0)		100,333	(52,667)	158,000	8,571	(2,786)	8,357	2005	a		0	754	0	10,089	2813	2004	

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FPC Pro Forma of Tiger Bay Transaction

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Base Case (Scardino)

	0	20	•	10,069	280		2007	
		8	0	10,000	295	harries - S	2008	
		2	0	10,069	285		2000	
	0	807	0	10,009	283	100000	2010	
(10,362)	0	110	0	10,069	293	(814)	1102	
(0,540)	0	20	0	0,253	290	(g. 45)	2012	
(2/20)		783	0	2437	293	(783)	2013	
(067.2)		752		2,437	290	(752)	2014	
(2/2)		702	0	2,437	293	(702)	2015	
(27.20)		733	0	2,437	293	(tee.d)	2016	
							2018	

1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	22.007 2.007 2.007	5,537 5,537 0,630	200 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	70,545 60,545 60,545	75,002	20,374 77,914	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	41,000 41,000 0 0 00 00,100	51,461 51,461 61	105,087 81,524 81,524	Goodwil (W) PPA recovery balance (R) Fotal Assets Common equity Medium term debt Long term debt Total capital Total capital Regulatory labelity Deferred terms (R)
150,000 (113,640)	(100, 100) 40,000	158,000 (102,561) 50,439	154,000 (97,918)	158,000 (91,474)	158,000 (85,800) 72,076	158,000 (80,366)	64,942) (74,942)	158,000 (89,286)	158,000 (63,754)	158,000 (58,211)	Gross Plant in Service Accum. Depreciation set Utilly Plant (R)
 8,367 (8,011) 2,367	8.367 (8.710) 2.888	(3.424) (3.424)	8,357 (8,131) 3,228	(4CSY) (4CSY) (9CSY) (12KY)	5187 (5757) 2367 2587	8,367 (4,262)	(380 (980) (380)	(500 t) (500 t) (500 t)	8,367 (3,372)	8,357 (2,078) 5,278	Balance Sheet Dross Plant in Service Iccum. Depreciation lest Utility Plant (M)

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	Deferred lazzes (VIII)	Deferred taxos (PQ	Regulatory liability		Total capital	Long larm debt	Modum turn debt	Common equity			Total Assets	PPA recovery balance (R)	Goodwill (M)		Not Usely Plant (R)	Accum Depreciation	Gross Plant in Service		Net Utilly Plant (M)	Acoum, Depreciation	Gross Plant in Service	Balance Sheet			Net change in cash	LT debt issued@petined)	MT dobt issuediliretired)	Net dividend/(equity)	Capital expenditures	Add deformed tasses	Add depr. and amort.	Not income to common	Statement of Cash Flow	1
-	679		33,263		1,001	1,081	0	•			38,022	3	0		13,763	(124,737)	158,000		1,759	(6,587)	0,367	2019				(180)	•	834		(113)	293	(834)	2019	
	566		27,719		100	900					29,185	9	0		27,719	(130,281)	158,000		1,305		8,367	125			a	(180)	0	1,000		(213)	293	(1,009)	2020	
NA IN	462	0	22,175		721	720	•	•			25,348	3	0		22,175	(135,825)	158,000		1,173	(7,184)	8,367	2021				(180)	0	659	•	(2113)	293	(659)	120	
787	230	0	16,631		118	540	•	0			17,511	(0)	0		18,832	(141,368)	158,000					2622			a	(180)	0	850	0	(113)	290	(850)	2022	
17871	228		11,087		200	360	0	0			11,874	9	0		11,088	(146,912)	158,000		5005	(7.770)	0,357	CTOS			0	(180)	0	667	0	(113)	2903	(667)	CTOS	
5.857	10		5,544		190	180					5,837	3	0		5,544	(152,456)	158,000					2024				(180)	0	ŝ		(1113)	292	(684)	2024	
	60	0	(0)		a	(9)	•	0			(0)	3	0		(0)	(158,000)	158,000		100	(8,357)		2025			0	(180)	0	942	0	(611)	35	(042)	2025	

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Tax depreciation 20 yr MACRS GDP price index (DRI 10/96)	Taxable Income per tax	cess to year goodses (vv)	ress mx debendedou (M)	was man usps, a minut (re)	-		PPA current deduction (R)	Less 15 year PPA amost (R)	Less 20 year asset depres. (R)	Less MTN interest expanse (R)	Add refeit CCR revenue (R)		Book taxable income	Texable locome		Total earnings impac	Wholesale earnings impact	Retail earnings impact		Revenue requirements to summary		Idal revocuo requiremente	Athologiaig revenue regints.	Retail revocus requisits		chiemphip recuproments	Return on rate bess	Other Taues	Depreciation	Olidal expenses	Pre-law cost of capital	lverage rate base	Aholesale rate base	Rotal rate base	COST OF SELVICE
100.000%	(120,254)	(azt'et)	(6,567)	800,00	-			(281,600)	(139,864)	(77,057)	498,520		(120,254)	Sum/Check		_	e L			179,613		178.813	29,526	150,067		K19 871	35,963	30,714	15,626	182.78					100
2.750%	(122.0)	fane)	(ere)					(9,387)	(5,245)	(13,079)	29,254		(5,600)	1997		(3,446)	(1,502)	(1,854)		5,809		2 808	2,582	3,018		2 808 2	769	1,055	1,505	2121	204%	22,184	22,067	298	1001
7.220%	12,139	67.00.43	(cost)	-			C. Charles	(10,773)	(10,088)	(22,722)	84,550		(200,541)	i		(419/21)	(2,385)	(SE222.8)		20.541		1850	2,520	15,013		115.00	1834	2 138	7.179	DEC'E!	2003	PUB.77	20,864	0.761	1999
2.4%	30,602	(2,0,1)	(acc)	4,04,0			Tana Line	(18,773)	(9,343)	(19,552)	90,489		(13,977)	i		(8,585)	(3,048)	(5,537)		13,977		13.877	4,963	9,014		17877	2,615	2,210	1,129	5,823	4,49.9	30,389	18,204	21,185	1
2.0%		(1,014)	(010)	430,0	1			(18,773)	(8,644)	(14,718)	90,577		(15,220)	2000		(0.540)	(2.946)	(6,403)		15,220		15.220	4.796	10,424		15.720	3,685	2,367	3,329	2,538	4,000	55,508	15,562	39,945	1
5.710%	54,715	(1,014)	(20)	1				(18,773)	(7,986)	(4,509)	102,823		(19,280)	2001		(11,843)	(2.924)	(8.918)		19,280	1000000000	19.780	4.760	14,519		10.750	5.124	2,331	3,329	8 495	4,79.0	77,181	12,835	64,246	1
2.9%	51,788	(Prof.)			•			(18,773)	(7,305)	(1,477)	818795		(15,775)	2002		(9,690)	(1,787)	(7,940)		15,775	0.0000000	15.775	2,909	12,867		15775	6,758	2,396	1,811	4,808	0.04%	101.764	10,789	91,005	-
1.890%	(28,070)	(riwit)	famel		100			(18,773)	(0.636)	0	0		(1,330)	2003		(9,257)	(817)	(8,440)		15,070	1000	15,070	1,130	13,740		15 070	7.211	2464	297	5,098	0.04%	100,011	9.588	99,023	1
1.520%	(27,501)	(rivin)	(8/4)	-	ž.			(18,773)	(6,322)	0	0		(1,409)	2004		(10.307)	(906)	(9,441)		16,780		087.81	1,409	15,371		18.780	6.513	2,542	283	7,431	8 64%	801.98	0.806	89.243	1
3.2%	(27,730)	(proj.)	(pro)	-	8		1	(18,772)	(8,238)				(1,632)	2005		(13,022)	(1,002)	(12,019)		21,199		27 100	1,632	19,567		27 700	5,824	2,623	290	17,450	4,000	87.729	8,151	79,579	-
1765%	(100,72)	(210,13)	(kyd)	1	1			(18,773)	(8,230)	0	0		(1,228)	2004		(8,458)	(754)	(2,703)		13,760	-	13.769	123	12,541		13.783	5.136	2,707	282	5,832	0.04%	77.367	7,436	69,931	60000

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GDP price index (DRI 10/96)	Tax depreciation 20 yr MACRS		Taxable income per tax	Less 15 year goodwill (W)	Less tax depreciation (W)	Add book depr. & amort. (W)		PPA current deduction (R)	Less 15 year PPA amort, (R)	Loss 20 year asset deprec (R)	Less MTN interest expense (Pl)	Add retail CCR revenue (R)	Second second	Taxable Income	Total earnings impact	Wholesale earnings impact	Retail earnings impact	Revenue requirements to surrenary	Total revenue requirements	Wholesale revenue regints.	Retail revenue regnts.	Base revenue requirements	Return on rate base		Depreciation	O&M expenses	Pre-tax cost of capital	Average rate base	Wholesale rate base	Retail rate base	Cost of Service	
3.3%	4.460%		(27,510)	(1,012)	(272)	293			(10,773)	(0,236)			frame?	7007	(10,000)	(364)	(9,800)	17,362	17,362	1,407	15,955	17,362	4,448	2,796	290	1000	200%	67,005	8,722	60,283	7007	
3.3%	1400% 4400% 4400%		(27,576)	(1,012)	(273)	293			(18,773)	(8,236)			farment.	1000	(11,500)	(906)	(10,663)	18,808	10,000	1,476	17,383	10,000	3,760	2,889	2903	11,926	2,579	58,542	6,008	50,634	2004	
3.3%	4.460%		(27,732)	(1,012)	(2773)	283			(10,7773)	(8,238)	•		1	100 E	(7,500)	(940)	0,000	12,625	12,500	1,129	11,398	12,000	3,073	2,984	290	8,175	2003	207.00	5.294	40,108	2009	
3.3%	П		(27,466)	(1,012)	(273)	290			(18,773)	(8,238)	0		frame.	2010	(10,539)	(700)	(9,701)	17,157	17,197	1,363	15,794	17,197	2,385	3,083	293	11,507	0.04%	25,918	4,579	31,336	2010	
3.3%	1		(27,426)	(1,912)	(1773)	293			(18,773)	(6,230)	0	•	frame.)	1100	(10,228)	(814)	(9,414)	18,651	10,001	1,325	15,326	10,001	1,697	3,194	290	11,477	2.64%	25,555	3,865	21,690	2011	
3.5%			(17,255)	(506)	(272)	293			(9,367)	(8,238)	0	0	Parent.	2912	(7,104)	(042)	(8,462)	11,566	11,300	1,045	10,521	11,300	1.135	3,209	293	8,845	2,04%	17,101			2012	
3.3%	4.460%		(7,592)	0	(373)	2943				(8.238)	0	0	An east of	2013	(9,900)	(783)	(9, 123)	10,127	10,127	1,275	14,852	10,127	827	3,398	293	11,608	0.04%	12,463	2,827	9,636	2013	
3.3%	4 450%		(7,542)	0	(373)	290			0	(8.236)	0	0	frame.)	NAME OF THE OWNER, OWNE	(9,464)	(752)	(8,712)	15,408	13,400	1,225	14.15	10,408	040	1,510	293	10,050	6 64%	8,733	2,503	7,230	2014	
3.3%	4.460%		(7,480)	0	(273)	282			0	(8,230)	0		1	216	(8,853)	(702)	(7.951)	14,087	14,007	1	12,944	14,1807	400	3,626	200	9,703	% PR 9	7,003	2179	4,023	2015	
3.3%	4.480%		(7,512)		(273)	282				(0.230)	0	0	1	2018	(9,386)	(733)	(0.05.3)	15,201	10	1.192	14,087	187.61	294	3,748	293	10,958	6.64%	4,272	1,855	2417	2016	
3.3%	80% 440% 440% 440% 2,250%		(4,480)	0	(1861)	283				(3,147)	0		Sec. 15.1	1100	(12,432)	(\$87)	(11,545)	20,239	867.00	1,465	18,795	20,229	104	3,869	293	15,933	269%	2174	1,567	807	2017	
3.3%			(746)	0		290			0	0	•		Annual I	100 E	(7,856)	(80.3)	(7.214)	12,789	12,721	1,000	11,750	12/08	8	3,997	293	5,409	0.04%	1351	1,351	9	2018	

Docket No. 970096-EQ FPC's First Set of Production of Documents Response to Document Production Request No. 8

Base Case (Scardino) FPC Pro Forma of Tiger Bay Transaction

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35 Tax	z z	33 Less	32 Lass	31 Add	8	29 PPA	20 Less	27 Less	26 Less	200	¥	23 Book	27	8 5	NEW BI	17 Reta	ă	15 Raw	ī	13 Total	12 Who	11 Rota	5	9 0480	e Retu	7 08%	6 Dupo	S OM	4 Pre-	3 Aver	2 Whol	- Relai	Cos
Tax depreciation 20 yr MACRS 3DP price index (DRI 10/96)	bie income per las	15 year goodwill (M)	tax depreciation (W)	book depr. & amort. (W)		current deduction (Rt)	15 year PPA amort (R)	20 year asset deprec (R)	MTN interest expense (R)	retail CCR revenue (R)		ook taxable income	avable income	Total sersings impact	esae earnings impact	earnings impact		mue requirements to summary		tal ravenue requirements	dasie ravenue regnita.	revenue regnts.		a reveaue requirements	um on rate base	vor Tauses	preciation	LM expenses	Has cost of capital	age rate base	esale rate base	ad rate base	Cost of Service
13%	(1,084)		•	290			0	0	•	0		(136,1)	2019	(11,004)	(908)	(10,850)		19,021		18,021	1,357	17,004		19,021	78	4138	293	14,521	0.04%	1417	1,171	(0)	2019
NCE	(1,349)	0		293			•	0				(1,642)	2020	(10,124)	(0000)	(14,115)		24,622		24,622	1,642	22,980		24,622	8	4,285	293	15,008	204%	DOM	991	(0)	2020
NEE	(MV./)	0		293			0		0			(1,073)	2024	(8,940)	(ace)	(7.981)		14,006		14,086	1,073	12,993	٠	14,086	r	4.408	293	6313	0.04%	910	810	(0)	2021
SCI	(1,000)	۰		26			0					ğ	3022	(12,379)	finces	(11,530)		20,154		20,154	1,363	18,770		20,154	2	4,551	293	15,788	4,79.0	650	830	6	2022
NCE	(787)			293			0	0	0			(1,006)	KIN	(treate)	(100)	(8,386)		14,739		14,730	1,086	13,063		14.730	R	4,701	293	8,714	1,700	450	450	60	2023
NC.	(ecro)		•	293			0	0		0		(1,113)	2024	(1000,0)	(504)	(8,824)		15,478		15,478	1.113	14,365		15,478	5	4,850	283	10,311	4,700	270	270	(0)	2024
NEE	(136.1)	0	0	293			0	0				(1,534)	2025	(14,521)	(Cred)	(13,579)		23,641		23,841	1,534	22,107		23,641	•	5,017	292	18.325	0.04%	8	8	(0)	2025

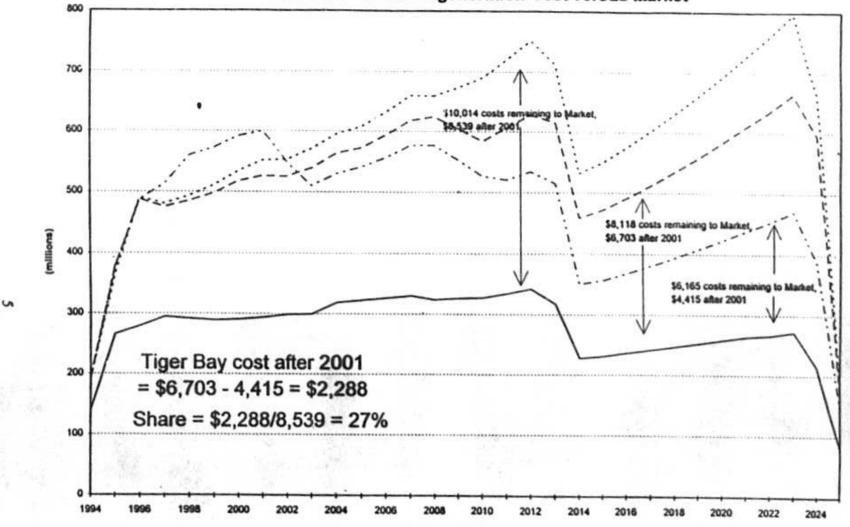
FPC Pro Forma of Tiger Bay Transaction Base Case (Scardino)

Windowske rate base (\$000) Windowske saset write-off (\$000) Float incitity purchase price (\$000) Gas contract buyout (through (th	- u -	*	E	2	• 10		9	9	=	13 12	2	2	2	16 FF	7 0	1 2	10 W	8	2	22 00	2	2	22 .	26 E	27 6	28	26 29	8	=	2 2	2	z P	20	P		8 1	=	42 1	t
	Facility purchase price (\$000) Price allocation to PPA (\$000)	sciesale rate base (\$000)	votesale asset write-off (\$000)	tail rate base (\$000)	tal facility purchase price (\$000)	a condend hazard (Dans Smart)	a contract buyout (0=no, 1=yes)	is contract buyout cost (\$000)		verage for acquired plant (percent)	turn on equity (percent)	at of land term debt (bergeri)	sufficient pay use (baccaut)	C discount rate (percent)	sst of madium term debt (percent)	riad cost of capital for rev. romts.	notesale cost of capital for rev. rgmits.	musi discount rate adjustment (Sacior)		xxix little (bysours)	per Bay asset book value (\$000)	versing for recovery balance (percent)	use production juried resp. (percent)	timuted FPC O&M reduction (\$000)	dimeted insurance cost (% of net book)	The state of the s	covery of bese rate costs	mone 1=2002-2025 2=1997-2025		fective year of purchase	lective month of purchase for revenues	ation of first year (percent)	locave month of purchase for expenses	when of first year (percent)	music amount ration (\$000)	fust amort amount to zero belance>		ix treatment of PPA allocation	1=15 yr s.f. 2= current
(computed)	281,800	4,357	15.179	421.464	445,000		0	a		300.001	17 00%	2000	36.76.96	8.67%	9,000	2,54%	2819.0	1,0007		28.5	158,000	100.0%	MYM	808	2,045.6					7907	10	25.0%		200 000	100				
11/7/95 11/7/95 11/7/95 11/7/95 1998	Purchase agreement dated January 20, 1997, Section 2 02(a) Purchase agreement dated January 20, 1997, Schedule 2 03	(computed)	(computed)	(computed)	(computed)	bond assumption suitch	input assumption switch	input assumption value		FPC General Economic Data Table 1, page 1 dated 11/7/95	FPC General Economic Data Table 1, page 1 dated 1 V7/95	FPC General Economic Data Table 1, page 1 dated 11/7/95	FFC General Economic Lata Table 1, page 1 deted 11/7/90	FPC General Economic Data dated 11/7/95	FPC memo to Karl H. Wildland dated December 13, 1996	FPC mamo to Kart H. Wileland dated December 13, 1998	FPC memo to Kart H. Wisland dated December 13, 1998	(computed value)		Input assumption value	Accounting working papers	hour assumption value	FPC CCR filing Oct. 1996 thru march 1997 part D. Sheet 1 of 5	Tiper Bay Evaluation by R. W. Anderson dated 9/23/96	Insurance rate per R. W. Anderson (12/30/96)	33	Input assumption switch			Input assumption value	ĕ		input assumption value	(comparison)	look seemondon water			input assumption switch	

RESPONSE TO STAFF'S FIRST REQUEST FOR PRODUCTION OF DOCUMENTS TO FLORIDA POWER CORPORATION

ATTACHMENT TO NUMBER NINE

Exhibit 2 - FPC's Cogeneration Cost versus Market

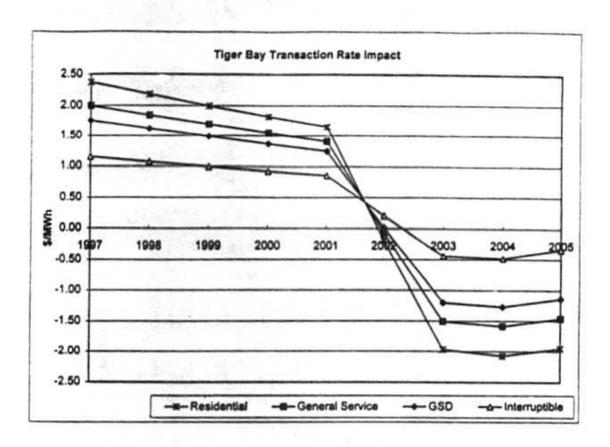


· · · · · · Original Cost — — — Current Cost — · · — Cost after Tiger Bay — — Market Cost

RESPONSE TO STAFF'S FIRST REQUEST FOR PRODUCTION OF DOCUMENTS TO FLORIDA POWER CORPORATION

ATTACHMENT TO NUMBER TEN

Exhibit 5
Rate Impact of Tiger Bay Transaction



The net rate impact of the transaction on the selected rate classes is illustrated above. For all rate classes, there is an increase in rates during the five year period in which the transaction price is being recovered, followed by a permanent rate decrease. For residential customers, the rate increase in the first year would be approximately 2.5% or \$2.37 per 1000 kilowatt hours, declining to \$1.65 per 1000 kilowatt hours by the fifth year of cost recovery. Beginning in the sixth year, the rate increase of \$1.65 per 1000 kilowatt hours is eliminated and customers will receive an additional rate reduction of approximately \$2.00 per 1000 kilowatt hours. This represents a total rate reduction of approximately \$3.65 per 1000 kilowatt hours.