PESSIVED

Abo 25 10 23 AH 197

MAIL HOOM

DEPOSIT

DARE

D599 112

AUG 2 5 1997

971096-TX

APPEICATION TO FOR AUTHORITY TO PROVIDE ALTERNATIVE EOCAL EXCHANGE SHRVICE WITHIN THE STATE OF FLORIDA

DOCUMENT NUMBER-DATE

08537 AUG 25 %

FPSC-RECORDS/REPORTING

FLORIDA PUBLIC SERVICE COMMISSIOM CAPITAL CIRCLE OFFICE CENTER - 2540 SHUMARD OAK BOULEVARD TALLAHASSEE, FLORIDA 32399-0850

APPLICATION FORM

AUTHORITY TO PROVIDE ALTERNATIVE LOCAL EXCHANGE SERVICE WITHIN THE STATE OF FLORIDA

INSTRUCTIONS

- This form is used for an original application for a certificate and for approval of sale, assignment or transfer of an existing alternative local exchange certificate. In case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee.
- Respond to each item requested in the application and appendices.If an item is not applicable, please explain why.
- Use a separate sheet for each answer which will not fit the allotted space.
- 4. If you have questions about completing the form, contact:

Florida Public Service Commission
Division of Communications, Certification & Compliance Section
2540 Shumard Oak Boulevard
Tallahassee, Florida 32399-0866
(904) 413-6600

 Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of \$250 made payable to the Florida Public Service Commission at the above address.

- This is an application for (check one):
 - (x) Original authority (new company)
 - () Approval of transfer (to another certificated company) <u>Example</u>, a certificated company purchases an existing company and desires to retain the original certificate authority.
 - () Approval of assignment of existing certificate (to a noncertificated company)

 Example, a non-certificated company purchases an existing company and desires to retain the certificate of authority rather than apply for a new certificate.
 - () Approval for transfer of control (to another certificated company) <u>Example</u>, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.
- Name of applicant:

Florida City-Link Communications, Inc.

 A. National mailing address including street name, number, post office box, city, state, zip code, and <u>phone number</u>.

PO Box 315 483 Market Street Kaysville, UT 84037 (801) 544-9621

B. Florida mailing address including street name, number, post office box, city, state, zip code, and phone number.

PO Box 315 483 Market Street Kaysville, UT 84037 888-923-5465

C. Physical address of alternative local exchange service in Florida including street name, number, post office box, city, zip code and phone number.

316 Bumby Orlando, FL 32803 888-923-5465

FORM PSC/CMU 8 (07/95)
Required by Chapter 364.337 F.S.

4.	Structure of organization:
	() Individual (x) Corporation () Foreign Corporation () Foreign Partnership () Limited Partnership () Joint Venture () Other, Please explain
5.	If incorporated, please provide proof from the Florida Secretary of State that the applicant has authority to operate in Florida.
	Corporate charter number: F97000001150
6.	Name under which the applicant will do business (d/b/a):
	Florida City-Link Communications, Inc.
7.	If applicable, please provide proof of fictitious name $(d/b/a)$ registration.
	Fictitious name registration number:
8.	If applicant is an individual, partnership, or joint venture, please give name, title and address of each legal entity.
9.	State whether any of the officers, directors, or any of the ten larges stockholders have previously been adjudged bankrupt, mentally incompetent or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, please explain.
	Mr. C. Keith Maynes - Filed for Bankruptcy 1986 Discharged May 1987
10.	Please provide the name, title, address, telephone number, interne address, and facsimile number for the person serving as ongoing liaiso with the Commission, and if different, the liaison responsible for this application.
	Terry Parrish - Consultant Internet Address parrishecsn.com Phone: (303) 665-3420 Fax: (303) 651-7227
11.	Please list other states in which the applicant is currently providing on has applied to provide local exchange or alternative local exchange service.

Colorado and Texas

FORM PSC/CMU 8 (07/95) Required by Chapter 354.337 F.S. 12. Has the applicant been denied certification in any other state? If so, please list the state and reason for denial.

No

13. Have penalties been imposed against the applicant in any other state? If so, please list the state and reason for penalty.

No

 Please indicate how a customer can file a service complaint with your company.

Any customer may call a toll free number and talk with a customer service representative.

- 15. Please provide all available documentation demonstrating that the applicant has the following capabilities to provide alternative local exchange service in Florida.
 - A. Financial capability.

Regarding the showing of financial capability, the following applies:

The application <u>should contain</u> the applicant's financial statements for the most recent 3 years, including:

- 1. the balance sheet
- 2. income statement
- statement of retained earnings.

Further, a written explanation, which can include supporting documentation, regarding the following should be provided to show financial capability.

- Please provide documentation that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
- Please provide documentation that the applicant has sufficient financial capability to maintain the requested service.
- Please provide documentation that the applicant has sufficient financial capability to meet its lease or ownership obligations.

MOTE: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

FORM PSC/CMU 8 (07/95) Required by Chapter 364.337 F.S. If available, the financial statements should be audited financial statements.

If the applicant does not have audited financial statements, it shall be so stated. The unaudited financial statements should then be signed by the applicant's chief executive officer and chief financial officer. The signatures should attest that the financial statements are true and correct.

Managerial capability.

See attached - Management

C. Technical capability.

See attached - Rick Boyce

AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange service in the State of Florida. I have read the foregoing and declare that to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083".

Official:	C. Xir Mayne	4/22/97 Date
Title:	President	(801)-544-9621 Telephone Number
Address:	483 Market Street	
	Kaysville, UT 84037	

FORM PSC/CMU 8 (07/95) Required by Chapter 364.337 F.S.

Management

Management and key personnel have significant experience in managing a company in the hightech and rapidly growing telecommunications arena.

C. Keith Maynes, President and CEO, is the founder and owns 95 percent of the company, and maintains management control. He is a former business consultant with 20 years experience and expertise in the development of new enterprises. Mr. Maynes has held executive positions with five firms and has founded and sold five successful start-up companies. As a business consultant and financial advisor, he has assisted dozen of other companies in development of their strategic business capitalization and marketing plans including the engineering of successful turnarounds of failing companies. He has been director of Entrepreneur's Professional Assistance, a service of the University of Utah's Graduate School of Business, to help new enterprises with all available resources to meet particular challenges attendant to maximizing growth potential. He oversaw the development of over 100 business and strategic marketing plans. He has also served as fiduciary with investment management authority for several pension plans in the \$500,000 to \$1,000,000 range. Mr. Maynes has direct responsibility for strategic long-range planning and corporate direction.

Todd W. Marriott is the area director over all company market areas. His direct responsibilities include setting up operations in all ongoing markets, coordinating the equipment link-up with local operating bell companies, managing the sales and the purchase and placement of all the local advertising and has had direct responsibilities of managing up to 6 employees. He brings with him a strong entrepreneurial back-ground with his previous management experience with Smith's Food King where he directed the organization of newly formed business coalitions, managed community programs, and had direct supervisorial responsibility of up to 50 people.

Rick Boyce has responsibility for technical support of both the AVT equipment and the new telephone switching equipment. He provides the connecting link between the company and the technical side of US West. He brings to the company a broad base of professional telecommunications experience.

The following professionals are external to the company, but key to its successful growth:

Communications Technology Management which includes Mr. Parrish and Mr. Speiker has been retained by the company. Terry Parrish is the owner and founder of Communications Technology Management. CTM is a Colorado based consulting firm specializing in regulatory and telecommunications matters. Mr. Parrish is recognized as an expert witness at the PUC in matters impacting business use of telecommunications services in Colorado. Paul Speiker a consultant with twenty-seven years experience in the telecommunications business. His career includes over twenty years with Mountain Bell and five years as a senior manager and consultant in telecommunications related businesses. Paul has experience as Vice-President and General Manager of a large national telecommunications contractor, thus he understands the needs of business clients from both the user and provider perspective. Both, Terry Parrish and Paul Spieker, have provided and will continue to provide strategic telecommunications advice in dealings with the Colorado PUC, US West and other sales marketing issues.

RICK D. BOYCE

PROFESSIONAL EXPERIENCE:

Current

City-Link Communications, Inc. (1.5 years)

ROLM TELECOMMUNICATIONS, technician (4 years)

SALT LAKE TELEPHONE, INC., operations manager (3 years)

CCI, plant manager (2 years)

TOTAL TELEPHONE INC., Founder/Owner/Operator (8 years)

BRIDGE COMMUNICATIONS, Founder in the Salt Lake/Ogden area

UPPER VALLEY COMMUNICATIONS INC., Co-founder in the Rexburg, Idaho area

MESSAGE AMERICA PLUS OF SALT LAKE CITY, Co-founder

Education: UNIVERSITY OF UTAH Two years majoring in business and electronics.

Certified in the following equipment through manufacture:

Iwatsu American 2460 Iwatsu American Digital Harris Digital Systems Seimens Systems AVT Voice Mall Systems Compass Technology Systems Walker Telecommunications ITT Cortelco small key
ITT Cortelco ECS System
ITT Cortelco 3100 System
ITT Cortelco ACD Systems
Digital Voice Mail System
Solid State Systems
Mitel Systems

Specialties: Medium to large telephone systems in businesses and telephone service companies.

Integrating telephone systems with voice mail systems and stand alone systems with or without auto attendant.

Engineering of all types of special applications like Automatic Call Distribution, DS-1 Carriers or T-1, resale services.

FINANCIAL

Management has compiled the accompanying balance sheets and income statements of the company as of June 30, 1997 and the related statements of operations for the previous 42 months then ended. This compilation is limited to presenting in the form of financial statements information that management has been able to assemble.

The company is financially capable of providing service in the Florida area due to lack of debt, excellent banking relationships, and a large customer base. It currently own all equipment used in Florida. Banking is performed through Brighton Bank in Salt Lake City, Utah. The bank is extremely devoted to customer service and helping the company process transactions promptly. Finally the company has over 10,000 customers. That translates to roughly \$150,000 a month in revenue. New customer that sign-up in a given month can fluctuate between 100 and 300. Each customer pays a \$25 connection fee that is refundable within thirty days, if not satisfied with service. That creates a maximum obligation of \$7,500 were the company to fail. \$7,500 represents a small amount of monthly revenue (compared to \$150,000) and thus provides the financial stability for continued operation.

The following income and balance statements are true and correct to the best knowledge of the management.

Income Statements

For Period Ending 6/30/97 For Period Ending 12/31/96 For Period Ending 12/31/95 For Period Ending 12/31/94

C. Keith Maynes, President

Balance Sheets

For Period Ending 6/30/97 For Period Ending 12/31/96 For Period Ending 12/31/95 For Period Ending 12/31/94

Date

Y-LINK COMMUNICATIONS, IN Income Statement For Period Ending 06-30-97

Revenue SERVICE REVENUE SIGN UP REVENUE DISCOUNTS AND ALLOWANCES	ş	605,013.28 31,742.50 -1,496.87		
Total Revenue		E.		635,258.91
Operating Expenses ACCOUNTING ADVERTISING ADVERTISING-MEDIA ADS ADVERTISING PRINTING ADVERTISING POSTAGE AUTO-FUEL,OIL BANK CHARGES BANK CHARGES CHECKING BILLING EXPENSE BILLING POSTAGE BILLING PRINTING BILLING MEALS DUES AND SUBSCRIPTIONS MEALS AND ENTERTAINMENT GAS, OIL AND TIRES INTEREST INSURANCE INSURANCE HEALTH INS LEASE EXPENSE LEGAL LICENSE AND FEES OFFICE SUPPLIES MISC EXPENSE POSTAGE PROFESSIONAL FEES RENTS RENTS RENTS OFFICE EQUIPMENT REPAIRS AND MNTC SALARIES AND WAGES LOCATION SALARIES AND WAGES CORP SALES EXPENSE SALES EXPENSE		2,300.06 2,205.41 244.50 1,852.48 850.00 3,236.06 3,748.52 14,845.00 2,240.00 16,513.46 2,226.47 247.36 508.40 183.11 550.42 812.05 2,830.40 24,381.71 54,383.17 7,250.75 10.00 6,856.91 1,023.56 2,613.97 24,969.63 8,487.72 3,403.53 2,733.88 119,926.06 75,825.50 12,418.05 1,789.40 2,984.22 267.97 14,871.77 13,115.53 128,461.80 3,255.93 3,652.44		
UTILITIES		3,032.44		568,077.20
Total Operating Expense			8	67,181.71
Net Profit			\$	07,101.71

Net Profit

Y-LINK COMMUNICATIONS, INBALANCE Sheet As of 06-30-97

Assets

Total Assets		\$ 408,513.29
Total Other Assets		\$ 21,984.87
Other Assets LEASEHOLD IMPROVEMENTS DEPOSITS START UP EXPENSE ACCUM AMOTIZATION	1,402.87 20,180.00 697.00 -295.00	
Total Fixed Assets		\$ 84,748.15
Fixed Assets OFFICE FURNITURE & FIXTURES SOFTWARE OFFICE EQUIPMENT ACCUM DEP OFFICE EQUIPMENT	8,965.46 9,459.94 110,900.75 -44,578.00	
Total Current Assets		\$ 301,780.27
Current Assets CASH ACCOUNTS RECEIVABLE A/R EMPLOYEES A/R STOCKHOLDERS	\$ 6,592.22 209,263.94 6,091.68 79,832.43	Market descripto man

Balance Sheet As of 06-30-97

Liabilities and Equity

Liabilities

Total Stockholders Equity Total Liabilities and Equity			\$	114,866.84 408,513.29
Total Stockholders Equity			\$	114,866.84
			2.7	THE THE LEWIS COURSE
Stockholders Equity Capital RETAINED EARNINGS Net Profit		2,710.00 44,975.13 67,181.71		
Total Liabilities			\$	293,646.45
Total Long-Term Liabilities	-			25,398.25
Total Current Liabilities Long-Term Liabilities N/P JOHN SMOOT N/P JOHN BRADLEY N/P WENDALL SMOOT N/P HAMER REISOR N/P HAL REISOR		10,637.82 5,478.68 291.66 3,674.17 5,315.92		268,248.20
Current Liabilities ACCOUNTS PAYABLE PAYROLL PAYABLE FEDERAL INCOME TAX PAYABLE FICA TAX PAYABLE STATE INCOME TAX PAYABLE EMPLOYER FICA MATCH PAYABLE FUTA TAX PAYABLE SUTA TAX PAYABLE WORKERS COMP PAYABLE SALES TAX PAYABLE LOAN PAYABLE METRO COMM SBA-LOAN PAYABLE	\$	143,211.36 6,344.72 12,007.66 22,417.53 3,537.34 9,983.29 -770.56 -197.33 685.29 62,816.10 5.00 8,207.80		

1,269,779.41

Y-LINK COMMUNICATIONS, IN Income Statement For Period Ending 12-31-96

SERVICE REVENUE SIGN UP REVENUE DISCOUNTS AND ALLOWANCES	\$	1,224,945.72 47,538.00 -2,704.31
Total Revenue	-	
Operating Expenses		5 (2.55 53
ACCOUNTING		3,965.68
ADVERTISING		1,477.53
ADVERTISING-MEDIA ADS		1,443.06
ADVERTISING PRINTING		751.89
ADVERTISING POSTAGE		290.85
AUTO-FUEL, OIL		16,014.35
AUTO-REPAIRS		934.19
BANK CHARGES		7,960.94
BANK CHARGES CHECKING		29,173.48
BILLING EXPENSE		12,120.85
BILLING SUPPLIES		137.91
BILLING POSTAGE		8,133.03
BILLING PRINTING		6,947.84
BILLING MEALS		685.85
DUES AND SUBSCRIPTIONS		2,359.92
MEALS AND ENTERTAINMENT		987.49
INTEREST		539.93
INSURANCE		4,192.49
INSURANCE BUSINESS		866.00
INSURANCE HEALTH INS		36,568.12
INSURANCE HEALTH/TODD		316.69
LEASE EXPENSE		88,084.87
LEGAL		75,116.73
LICENSE AND FEES		438.52
OFFICE SUPPLIES MISC EXPENSE		21,682.17
POSTAGE		21,433.40
PROFESSIONAL FEES		32,789.92
RENTS		28,136.48
RENTS OFFICE EQUIPMENT		6,445.09
REPAIRS AND MNTC		10,682.96
SALARIES AND WAGES LOCATION		188,978.90
SALARIES AND WAGES CORP		222,776.75
SALES EXPENSE		27,506.05
SALES EXP FUEL		4,087.89
SECURITY EXPENSE		35.00
SUPPLIES		4,001.29
TAX - PAYROLL		55,392.88
TAX - PENALTY & INTEREST		8,053.76
TELEPHONE		293,487.22
TELEPHONE INSTALLATION		4,635.26
TRAVEL		8,104.22
UTILITIES		4,417.26

TY-LINK COMMUNICATIONS, INC.
Income Statement
For Period Ending 12-31-96

Total Operating Expense

Net Profit

\$ 1,242,594.31

\$ 27,185.10

CM-LINK COMMUNICATIONS, INC. Balance Sheet As of 12-31-96

Assets

Total Assets			\$	314,055.56
Total Other Assets			\$	21,984.87
Other Assets LEASEHOLD IMPROVEMENTS DEPOSITS START UP EXPENSE ACCUM AMOTIZATION		1,402.87 20,180.00 697.00 -295.00	x	
Total Fixed Assets			\$	82,694.54
Fixed Assets OFFICE FURNITURE & FIXTURES SOFTWARE OFFICE EQUIPMENT ACCUM DEP OFFICE EQUIPMENT		8,965.46 9,459.94 108,847.14 -44,578.00		
Total Current Assets	×		\$	209,376.15
Current Assets CASH ACCOUNTS RECEIVABLE A/R STOCKHOLDERS	\$	302.90 187,115.25 21,958.00		

Py-LINK COMMUNICATIONS, IN Balance Sheet As of 12-31-96

Liabilities and Equity

Liabilities

Current Liabilities ACCOUNTS PAYABLE PAYROLL PAYABLE FEDERAL INCOME TAX PAYABLE FICA TAX PAYABLE STATE INCOME TAX PAYABLE	\$	146,083.81 12,782.76 2,564.01 12,990.86 5,802.35	
EMPLOYER FICA MATCH PAYABLE FUTA TAX PAYABLE SUTA TAX PAYABLE WORKERS COMP PAYABLE SALES TAX PAYABLE		634.45 249.86 690.58 839.69 56,265.47	
Total Current Liabilities	-		238,903.84
Long-Term Liabilities N/P JOHN SMOOT N/P JOHN BRADLEY N/P HAMER REISOR N/P HAL REISOR		11,717.82 5,478.68 4,954.17 5,315.92	
Total Long-Term Liabilities	-		27,466.59
Total Liabilities			\$ 266,370.43
Stockholders Equity Capital RETAINED EARNINGS Net Profit		2,710.00 17,790.03 27,185.10	
Total Stockholders Equity			\$ 47,685.13
Total Liabilities and Equity			\$ 314,055.56

Balance Sheet As of 12-31-95

Assets

Current Assets		100.00	
PETTY CASH	\$		
CASH IN BANK - BARNES BANK		134.89	
CASH IN BANK - BRIGHTON BANK		-20,578.67	
CASH - BOULDER VALLEY BANK		9.44	
CASH - ZIONS BANK		198.89	
ACCOUNTS RECEIVABLE		118,224.34	
A/R EMPLOYEES		100.00	
A/R STOCKHOLDERS		21,468.00	
Total Current Assets			\$ 119,656.89
Fixed Assets			
OFFICE FURNITURE & FIXTURES		5,198.34	
SOFTWARE		3,498.00	
OFFICE EQUIPMENT		58,514.27	
		-44,578.00	
ACCUM DEP OFFICE EQUIPMENT		-44,570.00	001007 F09500019485
Total Fixed Assets			\$ 22.632.61
Other Assets			
LEASEHOLD IMPROVEMENTS		1,402.87	
DEPOSITS		20,180.00	
START UP EXPENSE		697.00	
ACCUM AMOTIZATION		-295.00	
Total Other Assets	-		\$ 21,984.87
Total Assets			\$ 164,274.37

CD-LINK COMMUNICATIONS, INC. Balance Sheet As of 12-31-95

Liabilities and Equity

Liabilities

Current Liabilities ACCOUNTS PAYABLE PAYROLL PAYABLE FEDERAL INCOME TAX PAYABLE FICA TAX PAYABLE STATE INCOME TAX PAYABLE EMPLOYER FICA MATCH PAYABLE FUTA TAX PAYABLE SUTA TAX PAYABLE WORKERS COMP PAYABLE SALES TAX PAYABLE	\$	28,965.08 9,731.52 11,017.93 11,657.34 2,247.51 8,464.95 160.03 744.87 550.00 9,143.09	
Total Current Liabilities	-		82,682.32
Long-Term Liabilities N/P JOHN SMOOT N/P JOHN BRADLEY N/P HAMER REISOR N/P KOLIN VANCE N/P HAL REISOR		14,707.82 6,778.68 11,439.17 14,260.43 6,615.92	
Total Long-Term Liabilities			53,802.02
Total Liabilities			\$ 136,484.34
Stockholders Equity Capital RETAINED EARNINGS Net Profit		10,000.00 -786.80 18,576.83	
Total Stockholders Equity			\$ 27,790.03
Total Liabilities and Equity			\$ 164,274.37

Y-LINK COMMUNICATIONS, IN Income Statement For Period Ending 12-31-95

Revenue	
SERVICE REVENUE	\$ 878,202.89
SIGN UP REVENUE	 36,687.50
COMMISSION INCOME	-514.78
DISCOUNTS AND ALLOWANCES	-1,612.02

otal Revenue 912,763.59

Total Revenue	
Operating Expenses	10 (11 70
ACCOUNTING	12,611.72
ACCOUNTING ADVERTISING ADVERTISING-MEDIA ADS ADVERTISING PRINTING ADVERTISING POSTAGE BANK CHARGES BANK CHARGES CHECKING BILLING EXPENSE	21 020 20
ADVERTISING-MEDIA ADS	21,929.39
ADVERTISING PRINTING	22,087.59
ADVERTISING POSTAGE	2,004.65
BANK CHARGES	7,456.72
BANK CHARGES CHECKING	16,441.00 5,676.05
BILLING EXPENSE	809.19
BILLING SUPPLIES	20,038.87
BILLING POSTAGE	588.65
BILLING PRINTING	205.83
BILLING MEALS	139.00
AMORTIZATION	1,169.02
COMMISSIONS	19,905.00
BILLING EXPENSE BILLING SUPPLIES BILLING POSTAGE BILLING PRINTING BILLING MEALS AMORTIZATION COMMISSIONS DEPRECIATION DUES AND SUBSCRIPTIONS MEALS AND ENTERTAINMENT INTEREST INSURANCE INSURANCE HEALTH INS LEASE EXPENSE LEGAL LICENSE AND FEES OFFICE SUPPLIES MISC EXPENSE POSTAGE PROFESSIONAL FEES RENTS RENTS RENTS OFFICE EQUIPMENT REPAIRS AND MNTC SALARIES AND WAGES LOCATION SALARIES AND WAGES CORP SALARIES OFFICERS SALES EXPENSE	1,965.41
DUES AND SUBSCRIPTIONS	332.99
MEALS AND ENTERTAINMENT	8,009.24
INTEREST	4,025.00
INSURANCE UPALTU INS	10,714.38
INSURANCE HEALTH INS	41,447.08
LEASE EXPENSE LEGAL	1,305.00
LICENSE AND FEES	166.00
OFFICE SUPPLIES	23,659.73
MISC EXPENSE	838.80
POSTAGE	2,020.73
PROFESSIONAL FEES	30,515.93
RENTS	7,548.77
RENTS OFFICE EQUIPMENT	19,314.39
REPAIRS AND MNTC	10,223.83
SALARIES AND WAGES LOCATION	174,719.89
SALARIES AND WAGES CORP	71,768.54
SALARIES OFFICERS	69,162.93
SALES EXPENSE	42,769.26
SALES EXP MISC	165.15
SALES EXP FUEL	210.70
SECURITY EXPENSE	299.40
SUPPLIES	14,996.69
TAX - PERSONAL PROPERTY	69,162.93 42,769.26 165.15 210.70 299.40 14,996.69 5,620.28 23,239.39 1,181.09
TAX - PAYROLL	23,239.39
TAX - PENALTY & INTEREST	1,181.09
TELEPHONE	146,686.58

LINK COMMUNICATIONS, INC. Income Statement For Period Ending 12-31-95

TELEPHONE INSTALLATION \$ 1,010.31
TRAVEL 50,235.28
UTILITIES 3,922.07
GAIN/LOSS ON SALE ASSETS -7,143.00
SECTION 179 EXPENSE 17,500.00
NON DEDUCTIBLE MEALS
RECAP SEC 179 ON SOLD EQUIP -17,500.00

Total Operating Expense

894,186.76

Net Profit

18,576.83

CD-LINK COMMUNICATIONS, INC. Income Statement For Period Ending 12-31-94

Revenue			
SERVICE REVENUE	\$	298,668.46	
SIGN UP REVENUE		114,000.00	
DISCOUNTS AND ALLOWANCES		-423.58	
	_		412 244 88
Total Revenue			412,244.88
Operating Expenses			
ACCOUNTING		1,900.00	
ADVERTISING		589.65	
ADVERTISING-MEDIA ADS		7,312.96	
ADVERTISING PRINTING		12,319.34	
ADVERTISING POSTAGE		4,184.50	
BAD DEBTS		15,612.17	
BANK CHARGES		2,433.29	
BANK CHARGES CHECKING		2,237.50	
BILLING EXPENSE		2,769.89	
BILLING SUPPLIES		1,438.77	
BILLING POSTAGE		3,748.11	
BILLING PRINTING		1,769.02	
AMORTIZATION EXPENSE		139.00	
DEPRECIATION EXPENSE		33,324.00	
DUES AND SUBSCRIPTIONS		636.64	
MEALS AND ENTERTAINMENT		2,186.02	
GAS, OIL AND TIRES		551.40	
INTEREST		12,594.72	
INSURANCE		1,701.00	
INSURANCE HEALTH INS		4,080.42	
LEGAL		400.10	
LICENSE AND FEES		438.00	
OFFICE SUPPLIES		15,043.82	
POSTAGE		5,051.90	
PROFESSIONAL FEES		12,082.07	
RENTS		8,686.94	
RENTS OFFICE EQUIPMENT		175.10	
REPAIRS AND MNTC		1,144.21	
SALARIES AND WAGES LOCATION		66,297.41	
SALARIES AND WAGES CORP		34,502.93	
SALES EXPENSE		1,807.68	and the second
SALES EXP MISC		3,463.88	
SALES EXP FUEL		62,272.42	
SALARIES OFFICERS		6,458.21	
TAX - PAYROLL		18,233.00	
TAX - SALES TAX EXPENSE		43,478.33	
TELEPHONE THEMPT I AMION		322.50	
TELEPHONE INSTALLATION		17,955.33	
TRAVEL		1,135.81	
UTILITIES		1,155.01	00040-41000414-44
Total Operating Expense			411,170.48
Net Profit			\$ 1,074.40

CD-LINK COMMUNICATIONS, INC. Balance Sheet As of 12-31-94

Assets

Total Assets		\$ 260,781.32
Total Other Assets	 	\$ 1,071.00
Other Assets DEPOSITS START UP EXPENSE ACCUM AMOTIZATION	530.00 697.00 -156.00	
Total Fixed Assets		\$ 169,905.22
Fixed Assets OFFICE EQUIPMENT ACCUM DEP OFFICE EQUIPMENT	203,459.22 -33,554.00	
Total Current Assets		\$ 89,805.10
CASH IN BANK - BARNES BANK CASH IN BANK - BRIGHTON BANK ACCOUNTS RECEIVABLE A/R STOCKHOLDERS	\$ 1,785.53 -10,834.31 83,153.88 15,700.00	

CIO-LINK COMMUNICATIONS, INC. Balance Sheet As of 12-31-94

Liabilities and Equity

Liabilities

Current Liabilities ACCOUNTS PAYABLE STATE INCOME TAX PAYABLE EMPLOYER FICA MATCH PAYABLE FUTA TAX PAYABLE SUTA TAX PAYABLE WORKERS COMP PAYABLE SALES TAX PAYABLE	\$	82,301.80 2,636.52 -308.05 -73.42 -969.93 60.00 18,167.00	
Total Current Liabilities	-		101,813.92
Long-Term Liabilities N/P JOHN SMOOT N/P JOHN BRADLEY N/P WENDALL SMOOT N/P HAMER REISOR N/P KOLIN VANCE N/P BRIGHTON BANK ACCRUED INTEREST		30,221.49 36,744.60 32,970.30 16,750.00 17,020.81 16,234.27 651.53	
Total Long-Term Liabilities	-		150,593.00
Total Liabilities			\$ 252,406.92
Stockholders Equity Capital RETAINED EARNINGS Net Profit		10,000.00 -2,700.00 1,074.40	
Total Stockholders Equity	-		\$ 8,374.40
Total Liabilities and Equity			\$ 260,781.32

FLORIDA PUBLIC SERVICE COMMISSION

Division of Communications Bureau of Service Evaluation

Florida City-Link Communications, Inc.
ALTERNATIVE LOCAL EXCHANGE COMPANY

Florida Public Service Commission Division of Communication Bureau of Service Evaluation 2540 Shumard Oak Blvd. Gunter Building Tallahassee, Florida 32399-0850



FLORIDA TELECOMMUNICATIONS PRICE LIST

This price list contains the descriptions, regulations, service standards and rates applicable to the furnishing of service and facilities for telecommunications services provided by Florida City-Link Communication, Inc., with principal offices at 316 Bumby, Orlando, FL 32803. This price list applies for services furnished within the state of Florida. This price list is on file with the Florida Public Service Commission, and copies may be inspected, during normal business hours, at the Company's principal place of business

Issued: Aug. 25, 1997

by: C. Til frague

Effective:

CHECK SHEET

The sheets listed below, which are inclusive of this price list, are effective as of the date shown at the bottom of the respective sheet(s). Original and revised sheets as names below comprise all changes from the original price list and are currently in effect as of the date of the bottom of this page.

SHEET	REVISION
	Original
2	Original
2 3	Original
4	Original
5	Original
6	Original
7	Original
8	Original
9	Original
10	Original
11	Original
12	Original
13	Original
14	Original

Issued: Aug. 25, 1997

by: C. Kint Magn

Effective:

TABLE OF CONTENTS

over Sheet	
Title Sheet	2
Check Sheet	3
able of Contents	4
ymbols Sheet	5
rice List Format Sheets	6
exchange Service List	
ection 1 - Technical Terms and Abbreviations	
ection 2 - Rules, Regulations and Service Quality Criteria	
ection 3 - Basic Service Description and Rates	

by: Pot Myne

Effective:

SYMBOLS SHEET

The following are the only symbols used for the purposes indicated below:

- D Delete Or Discontinue
- I Change Resulting In An Increase to A Customer's Bill
- M Moved From Another Price List Location
- N New
- R Change Resulting In A Reduction To A Customer's Bill
- T Change in Text Or Regulation But No Change In Rate Or Charge

Issued: Aug. 25, 1997

by: e. Fire Pallagen

Effective:

PRICE LIST FORMAT SHEETS

- A. Sheet Numbering Sheet numbers appear in the upper right corner of the page. Sheets are numbered sequentially. However, new sheets are occasionally added to the price list. When a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between sheets 14 and 15 would be 14.1.
- B. Sheet Revision Numbers Revision numbers also appear in the upper right corner of each page. These numbers are used to determine the most current sheet version on file with the FPSC. For example, the 4th revised Sheet 14 cancels the 3rd revised Sheet 14. Because of various suspension periods, deferrals, etc., the FPSC follows in their price list approval process, the most current sheet number on file with the Commission is not always the price list page in effect. Consult the Check Sheet for the sheet currently in effect.
- C. Paragraph Numbering Sequence There are nine levels of paragraph coding. Each level of coding is subservient to its next higher level:

2. 2.1. 2.1.1. 2.1.1.A. 2.1.1.A.1. 2.1.1.A.1.(a). 2.1.1.A.1.(a).I. 2.1.1.A.1.(a).I.

2.1.1.A.1.(a).I.(i).1.

Issued: Aug. 25, 1997

by: C. Tie Polyne

Effective:

EXCHANGE SERVICE LIST

Altoona, Astatula, Bay Lake, Eustis, Fruitland Park, Grand Island, Groveland, Howey-in-the-Hills, Lady Lake, Lake Jem, Leesburg, Lisbon, Mascotte, Minneola, Mount Dora, Okahumpka, Tavares, Umatilla, Yalaha

314, 315, 319, 323, 324, 326, 343, 357, 360, 365, 383, 406, 408, 429, 483, 589, 669, 728, 735, 742, 750, 753, 759, 787, 821, 844

Apopka, Clermont, East Orange, Lake Buena Vista, Montverde, Orlando, Oviedo-Winter Springs, Reedy Creek, Windermere, Winter Garden, Winter Park

222, 228, 236, 237, 238, 239, 240, 242, 244, 245, 246, 247, 248, 249, 256, 257, 260, 261, 262, 263, 273, 275, 277, 281, 282, 290, 291, 292, 293, 294, 295, 296, 297, 298, 299, 325, 327, 331, 332, 339, 341, 342, 345, 351, 352, 353, 354, 356, 359, 363, 365, 366, 372, 376, 380, 381, 382, 384, 394, 399, 419, 420, 421, 422, 423, 424, 425, 426, 428, 438, 441, 469, 481, 521, 526, 527, 539, 560, 568, 570, 578, 579, 621, 623, 628, 629, 643, 644, 645, 646, 647, 648, 649, 651, 654, 656, 657, 658, 660, 661, 662, 667, 671, 672, 675, 677, 678, 679, 682, 695, 696, 699, 721, 740, 741, 763, 767, 769, 774, 780, 786, 788, 823, 824, 825, 826, 827, 828, 830, 831, 834, 836, 839, 841, 843, 849, 850, 851, 855, 856, 857, 858, 859, 862, 865, 869, 872, 875, 876, 877, 880, 884, 886, 889, 893, 894, 895, 896, 897, 898, 899, 920, 934, 939, 941, 979, 980, 981

Issued: Aug. 25, 1997

by: C. Tail Mayor

Effective:

SECTION 1 - TECHNICAL TERMS AND ABBREVIATIONS.

Company - Florida City-Link Communications, Inc.

Customer - the person, firm, corporation or other entity which orders services and is responsible for payment of charges due and compliance with the Company's price list regulations.

Voice Mail Service (Group) - The customer calls a common group telephone number and inputs individual security code. This allows access to respective information resources, including voice mail, hot keys, 25 cent/per/call calling to other telephone prefixes as described in the Exchange Service List of this tariff.

Voice Mail Service (Single) -The customer calls a private telephone number which allows immediate access to respective information resources, including voice mail, hot keys, 25 cent/per/call calling to other telephone prefixes as described in the Exchange Service List of this tariff.

Multi-Level Information Resource Announcements - Customers access this service through either the group or single voice mail system. The multi-level information service provides a common entry to voice mail. Customers are provided with choices and allowed to make individual selections. Comprehensive selection totals are provided and typically used to process product orders or complete market survey questionnaires. Configuration of this service varies according to customer requirements.

Hot Key Redirection - Can be applied to either group or single voice mail service or multi-level resource announcement. A touch tone phone can be utilized to input tone registration that redirects the caller to: Pager, Cell phone, Internet access number, live operator, branch office location, 800 or 888 telephone numbers, or other existing telephone location. Hot Key Redirection is programmed by the customer.

Day - From 8:00 AM up to but not including 5:00 PM local times Sunday through Friday.

Evening - From 5:00 PM up to but not including 11:00 PM local time Sunday through Friday.

Holidays - Florida City-Link Communications, Inc.'s recognized holidays are New Year's Day, Martin Luther King Jr. Day, Presidents Day, Ground Hog Day, St. Patrick's Day, Memorial Day, July 4th, Labor Day, Thanksgiving Day, and Christmas Day.

Night/Weekend - From 11:00 PM up to but not including 8:00 AM Sunday through Friday, and 8:00 AM Saturday up to but not including 5:00 Sunday.

Issued: Aug. 25, 1997

by: C. Kirl Mayor

Effective:

SECTION 2 - RULES, REGULATIONS AND SERVICE QUALITY CRITERIA

Undertaking of Florida City-Link Communications, Inc.

- The service provided by Florida City-Link is offered in addition to the customers' existing local
 exchange service provider. The service does not displace a customer's local exchange telephone
 company nor change the customer's presubscribed long distance company.
- Florida City-Link does not undertake to provide basic local exchange service.
- 3. Because the service provided by Florida City-Link does not displace or in any way modify a customers local exchange provision, and because a City-Link customer must first dial a seven digit number into the City-Link system, access to 911, operator services, and relay services for the hearing impaired shall be provided as normally through the customer's existing basic local exchange service provider.
- 4. Calls into the City-Link system may be placed from any telephone, including a pay telephone, having a prefix as listed in the Exchange Service List on Original Sheet 7, however the customer will additionally be required to pay into the pay telephone the amount required from the pay telephone service provider for a local call.
- Florida City-Link does not undertake to transmit messages under this tariff.
- Florida City-Link shall be responsible only for the installation, operation and maintenance of the services it provides.
- Florida City-Link will, for maintenance purposes, test its service only to the extent necessary to detect and/or clear troubles.
- 8. Florida City-Link does not warrant that its facilities and services meet standards other than those set forth in this tariff.
- 9. Services are provided 24 hours daily, seven days per week, except as set forth in other applicable sections of this tariff.

Issued: Aug. 25, 1997	Effective:

2.2. Limitations

- 1. Incomplete calls are charged for.
- Calls placed from a pay telephone into the City-Link system, will require a coin payment in the amount required by the pay telephone provider for a local call, in addition to payment to Florida City-Link for service as provided within these tariffs.
- Assignment or Transfer of Services The customer may assign or transfer the use of services
 provided under this tariff, however all calls will be billed to the customer of record.

2.3. Liabilities of The Company

- 1. Florida City-Link's liability, if any, for its willful misconduct is not limited by this tariff. With respect to any other claim or suit, by a customer or by any others, for damages associated with the installation, provision, termination, maintenance, repair or restoration of service, shall not exceed an amount equal to the proportionate charge for the service for the period during which the service was affected. This liability for damages shall be in addition to any amounts that may otherwise be due the customer under this tariff as a credit allowance for a service interruption.
- Florida City-Link shall not be liable for any act or omission of any other carrier or customer providing a portion of a service to Florida City-Link.
- Florida City-Link shall be indemnified defended and held harmless by the end user against any claim, loss or damage arising from the end user's use of services offered under this tariff.
- Florida City-Link shall be indemnified, defended and held harmless by the customer against any claim, loss or damage arising from the customer's use of services offered under this tariff.
- 5. Florida City-Link's failure to provide or maintain services under this tariff shall be excused by labor difficulties, governmental orders, civil commotions, criminal actions against Florida City-Link, acts of God and other circumstances beyond Florida City-Link's reasonable control, subject to the Credit Allowance for a Service Interruption as set forth in 2.5.1.

2.4.	Service Availability
0	

Issued: Aug. 25, 1997

C. Keith Maynes, President 316 Bumby Orlando, FL 32803 Effective:

by: C. scifnely

 Florida City-Link shall attempt to provide continuous service on a 24-hour basis. Florida City-Link will provide to the customer, upon reasonable notice, services offered in this tariff at rates and charges specified therein. Services will be made available to the extent that such services are or can be made available with reasonable effort.

2.5. Interruption of Services

Credit Allowance for service interruptions on a prorated basis will be provided to customers without service for periods in excess of 24 hours.

2.6. Deposits and Advance Payments

Florida City-Link will only require a customer which has a proven history of late payments to the Florida City-Link or does not have established credit, to make a deposit prior to or at any time after the provision of a service to the customer. Such deposit shall not exceed the actual or estimated charges for the service for a two month period.

2.7. Taxes

Applicable Federal, State and Local Tax's will be assessed on the customer's invoice, and forwarded to appropriate authorities.

2.8. Employee Concessions

Not Applicable.

2.9 Billing and Payment Arrangements

Bills will be mailed before the 1st of each month. Payment is due no later than the 25th ays after the bill was sent.

A returned check fee of \$20.00, or that provided by Florida Statute will be assessed for checks returned to our bank a second time. A late payment charge or interest will be assessed at 1.5% of the unpaid balance over 30 days old.

Issued: Aug. 25, 1997

by: C. King Adayon

Effective:

2.10 Refusal and Discontinuance of Service

If a customer fails to make payments on the date and times specified in 2.9, Florida City-Link may, on thirty (30) days written notice to the customer by Certified U.S. Mail, take the following actions:

- refuse additional applications for service and/or refuse to complete any pending orders for service, and/or
- discontinue the provision of service to the customer.

In the case of discontinuance all applicable charges, shall become due.

Issued: Aug. 25, 1997

by: C fit Magnes

Effective:

SECTION 3 - BASIC SERVICE DESCRIPTIONS AND RATES

3.1 SERVICE OFFERINGS

VOICE MAIL SERVICE (GROUP)

ACCESSIBLE THROUGH A GROUP NUMBER

INSTALLATION OR SET-UP \$25.00

MONTHLY SERVICE FEE WHICH INCLUDES 12 CALLS

CHARGE PER CALL \$.25

3 MINUTE GREETING AND 5 MINUTES OF MESSAGES

VOICE MAIL SERVICE (SINGLE)

ACCESSIBLE THROUGH A CUSTOMER ASSIGNED SINGLE NUMBER

INSTALLATION OR SET-UP \$25.00

MONTHLY SERVICE FEE WHICH INCLUDES 12 CALLS \$ 9.95

CHARGE PER CALL \$.25

3 MINUTE GREETING AND 5 MINUTES OF MESSAGES

MULTI-LEVEL INFORMATION RESOURCE ANNOUNCEMENTS

ACCESSIBLE THROUGH A CUSTOMER ASSIGNED SINGLE NUMBER

INSTALLATION OR SET-UP PER LEVEL \$10.00

MONTHLY SERVICE FEE PER LEVEL \$ 5.00

CHARGE PER CALL \$.25

NO LIMIT TO GREETING OR MESSAGE TAKING CAPABILITY

PAGER

INSTALLATION OR SET-UP \$15.00
INCLUDES A PAGER OF THE CUSTOMERS CHOOSING
MONTHLY SERVICE FEE WHICH INCLUDES 12 CALLS
CHARGE PER CALL \$ FREE
300 PAGER CALLS PER MONTH

Issued: Aug. 25, 1997

by: C. fulf Magne

Effective:

3.1 SERVICE OFFERINGS (Continued)

HOT KEY REDIRECTION

SINGLE HOT KEY NO CHARGE

DOUBLE HOT KEY NO CHARGE

7 DIGIT HOT KEY NO CHARGE

Issued: Aug. 25, 1997

by: C. Xithmayn

Effective:

RECEIVED

Aug 25 10 23 AH '97

MAIL HOUR

DEPOSIT

DATE

D59919

AUG 2 5 1997



CITY - LINK COMMUNICATIONS, INC.

P.O. BOX 77 (801) 544-9621 KAYSVILLE, UTAH 84037 NORTH TEMPLE OFFICE BRIGHTON BANK SHEW NORTH TEMPLE SALT LAKE CITY, UTAH SHIS

6239

DATE 8/21/97

Two hundred fifty dollars and no cents********* \$*250.00*

POTHE PLOTIDE Public Service Commission

exist My