BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Petition by MCI Telecommunications Corporation for arbitration with United Telephone Company of Florida and Central Telephone Company of Florida concerning interconnection rates, terms, and conditions, pursuant to the Federal Telecommunications Act of 1996.

DOCKET NO. 961230-TP ORDER NO. PSC-97-1405-CFO-TP ISSUED: 11/10/97

ORDER GRANTING IN PART AND DENYING IN PART UNITED TELEPHONE COMPANY OF FLORIDA AND CENTRAL TELEPHONE COMPANY OF FLORIDA'S REQUEST FOR CONFIDENTIAL CLASSIFICATION FOR DOCUMENT NO. 00036-97

On January 2, 1997, United Telephone Company of Florida and Central Telephone Company of Florida (United/Centel or the company) filed a request for confidential classification for documents filed in response to interrogatories 19, 22, and 44 of Commission Staff's First Set of Interrogatories in Docket No. 961230-TP.

Florida law presumes that documents submitted to governmental agencies shall be public records. The only exceptions to this presumption are the specific statutory exemptions provided in the law and exemptions granted by governmental agencies pursuant to the specific terms of a statutory provision. This presumption is based on the concept that government should operate in the "sunshine." Rule 25-22.006(4), Florida Administrative Code, provides that it is the company's burden to demonstrate that the documents fall into one of the statutory examples set out in Section 364.183, Florida Statutes, or to demonstrate that the information is proprietary confidential information, the disclosure of which will cause the company or its ratepayers harm.

Interrogatory 19

The information filed in response to Interrogatory No. 19 on Page 1 includes advertising dollars by account for nonbasic services such as Centrex, network services, and complex wiring. The information also includes the number of billing accounts for residential service, business service, directory assistance, PBX service, key systems, semipublic phones, public phones, and mobile

DOCUMENT NUMBER-DATE

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service. The company also provided billing statistics per central office on a monthly basis.

United/Centel has failed to show that the information which it seeks to keep confidential is not available from other public sources in substantially the same detail or that the information may be derived arithmetically. Therefore, United/Centel's request for confidential treatment of lines 1 through 5 and columns A through C of page 1 of Interrogatory 19 is denied.

Page 7, as well as pages 20 to 25, contain aggregate billing statistics for United/Centel's North and South Divisions. The services covered include residential, business, toll, directory assistance, public phones, and semi-public phones. The company argues that these statistics would allow a competitor to evaluate United/Centel's ability to compete. United/Centel has failed to prove that disclosure of this information would harm the company's business operations and that disclosure of this aggregate information could be used by competitors to target customers. Therefore, the company's request for confidential treatment of information on page 7, as well as pages 20 to 25 is denied.

Pages 6,8,9,10,11,12,13, and pages 15 through 19, contain billing statistics per central office code. The services for which the statistics are provided include residential and business services, local services, toll services, directory assistance, PBX service, semipublic and public phones, and mobile phones. United/Centel contends that knowledge of this information would enable a competitor to effectively target their marketing efforts. Billing statistics information meets the definition of proprietary confidential business information. Accordingly, the material contained in pages 6,8,9,10,11,12,13, and 15-19, for which Sprint seeks confidential treatment are exempt from disclosure pursuant to Section 364.183(3),Florida Statutes. This information is hereby granted confidential treatment.

Interrogatory 22

Pages 28 and 30 through 35 contain avoided cost study information for a number of departments within United/Centel. The information is primarily staff expense information and staff training information for each department. The company argues that this information would enable a competitor to determine how to effectively compete with them. The information filed by United/Centel is related to employee compensation by department.

It also includes compensation to employees during training. Information relating to employee compensation is not exempt pursuant to Section 364.183(3), Florida Statutes. Therefore, the request for confidential treatment of the information contained in pages 28 and 30 through 35 is denied.

Interrogatory No. 44

In response to Interrogatory No. 44, United/Centel has submitted a summary of other direct and common expense allocations. The information provided on pages 37 through 43 reflects different accounts such as Plant Specific Operations Expense, Plant Nonspecific Operations Expense, Customer Operations Expense, Corporate Operations Expense, and Telephone Plant. Included in each account is expense information on unbundled loop, crossconnect facilities, network interface devices, local switching, tandem switching, interoffice transmission facilities, digital cross-connect systems, and signaling links. The company contends that the information reflects other direct, indirect, and/or common expenses subdivided into specific network elements and accounts. Because of the detail in which the information is provided, and because the information reflects the economics of United/Centel's operations, the company believes the information should be granted confidential classification.

The information contained on pages 37-43 of Interrogatory No. 44 constitutes proprietary confidential business information, the disclosure of which could cause harm to the company's business operations. Therefore, United/Centel's request for confidential treatment of the data contained on pages 37-43 of Interrogatory No. 44 is hereby granted.

Based upon the foregoing, it is

ORDERED by Commissioner Diane K. Kiesling, as Prehearing Officer, that United Telephone Company of Florida and Central Telephone Company of Florida's request for Confidential Classification is denied for the following portions of Document No. 00036-97:

Response	to Interrogatory 19	
Page	Line(s)	Col.No.
1	1-5	A-C
7	1-27	A-H
20	1-27	A
21	1	A
22 -	1-27	A
23	1	A
24	1-27	A
25	1	A
Response	to Interrogatory 22	
<u>Response</u> Page	to Interrogatory 22 Line(s)	Col. No.
		Col. No. A-L
Page	Line(s)	
Page 28	Line(s) 1-15,16-31	A-L
Page 28 30	Line(s) 1-15,16-31 1-22	A-L A-E
Page 28 30 31	Line(s) 1-15,16-31 1-22 1-32	A-L A-E A-H
Page 28 30 31 32	Line(s) 1-15,16-31 1-22 1-32 1-32	A-L A-E A-H A-H

It is further

ORDERED that United Telephone Company of Florida and Central Telephone Company of Florida's request for Confidential Classification is granted for the following portions of Document No. 00036-97:

Response	to Interrogatory 19	
Page	Line(s)	Col. No.
6	1-27	A-H
8	1-27	A-H
9	1	A-H
10	1-27	A-H
11	1	A-H
12	1-27	A-J
13	1	A-J
15	1-27	A-F
16	1	A-F
17	1-28	A-D
18	1-27	A-H
19	1	A

Response	to	Interrogatory	<u>rrogatory 44</u>	
Page		Line(s)	Col.No	
37		1-42	A-0	
38		1-38	A-O	
39		1-60	A-W	
40		1-58	A-W	
41		1-17	A-W	
42		1-50	A-W	
43		1-42	A-W	

It is further

ORDERED that pursuant to Section 364.183, Florida Statutes, and Rule 25-22.006, Florida Administrative Code, any confidentiality granted to the documents specified herein shall expire eighteen (18) months from the date of issuance of this Order in the absence of a renewed request for confidentiality pursuant to Section 364.183, Florida Statutes. It is further

ORDERED that this Order will be the only notification by the Commission to the parties concerning the expiration of the confidentiality time period.

BY ORDER of Commissioner Diane K. Kiesling, as Prehearing Officer, this <u>10th</u> day of <u>Nevember</u>, <u>1997</u>.

DIANE K. KIESLING Officer Commissioner and Prehearing

(SEAL)

AED

NOTICE OF FURTHER PROCEEDINGS OR JUDICIAL REVIEW

The Florida Public Service Commission is required by Section 120.569(1), Florida Statutes, to notify parties of any administrative hearing or judicial review of Commission orders that is available under Sections 120.57 or 120.68, Florida Statutes, as well as the procedures and time limits that apply. This notice should not be construed to mean all requests for an administrative hearing or judicial review will be granted or result in the relief sought.

Any party adversely affected by this order, which is preliminary, procedural or intermediate in nature, may request: (1) reconsideration within 10 days pursuant to Rule 25-22.038(2), Florida Administrative Code, if issued by a Prehearing Officer; (2) reconsideration within 15 days pursuant to Rule 25-22.060, Florida Administrative Code, if issued by the Commission; or (3) judicial review by the Florida Supreme Court, in the case of an electric, gas or telephone utility, or the First District Court of Appeal, in the case of a water or wastewater utility. A motion for reconsideration shall be filed with the Director, Division of Records and Reporting, in the form prescribed by Rule 25-22.060, Florida Administrative Code. Judicial review of a preliminary, procedural or intermediate ruling or order is available if review of the final action will not provide an adequate remedy. Such review may be requested from the appropriate court, as described above, pursuant to Rule 9.100, Florida Rules of Appellate Procedure.

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Petition by MCI Telecommuni-) cations Corporation for arbitration) I with United Telephone Company of) Florida and Central Telephone Company) of Florida concerning interconnection) rates, terms, and conditions,) pursuant to the Federal Telecommuni-) cations Act of 1996)

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DOCKET NO. 961230-TP

EXHIBIT "C" TO SPRINT UNITED/CENTEL'S REQUEST FOR CONFIDENTIAL CLASSIFICATION

Line-by-line Identification and Justification

Number	Line(s)	Column(s)	Justification
1	1-5	A-C	1
1 6	1-27	A-H	2
7 8 9 10	1-27	A	2
8	1-27	A-H	2
9	1	A-H	2
10	1-27	A-H	2
11	1	A-H	2
12	1-27	A-J	2
13	1	A-J	2
15	1-27	A-F	2
16	1	A-F	2
17	1-28	A-D	2
18	1-27	A-H	2
19	1	A-H	. 2
20	1-27	A	2
21	1	A	2
22	1-27	A	2
23	1	A	2
24	1-27	A	2
25	1	A	2
28	1-15, 16-31	A-L	3
30	1-22	A-E	3

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175 176

177

183

184

185 186

187 188

189 190

191

192

193

194

1-32 A-H 1-32 A-H 1-31 A-H H 1 1-32 A-H 1-42 A-0 1-38 A-0 A-W 1-60 1-58 A-W A-W 1-17 A-W 1-50 1-42 A-W 1-43 A-0 1-37 A-0 1-35 A-G A-Y 1-46 1-40 A-F A-F 1-42 1-46 A-F 1-47 A-F 1-45 A-F 1-47 A-F A-F 1-43 1-47 A-F 1-45 A-F 1-45 A-F 1-45 A-F 1-42 A-F 1-43 A-F A-F 1-47 1-38 A-F 1-45 A-F A-F 1-45 1-49 A-F A-F 1-47 1-45 A-F 1-47 A-F 1-45 A-F A-F 1-49 1-43 A-F 1-47 A-F 1-17 A-F 1-33 A-G 1-34 A-G 1-41 A 1-45 A 1-47 A 1-46 A AA 1-49 1-48 A 1-48 1-48 A A 1-47 A

1-43

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195	1-44	A	7.
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196	1-44	A	
197	1-47	A	7
198	1-41	A	7
	1-45		7
199		A	
200	1-47	A	7
201	1-46	A	7
202	1-49	A	7
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203	1-48	A	/
204	1-48	A	7
205	1-48	A	7
206	1-47	A	7
		A	7
207	1-43		/
208	1-44	A	7
209	1-44	A	7
210	1-35	A	7
	1-13	A-E	8
211			
212	16-26	A-N	9
213	1-13	B	9
214	1-7	A-E	9
214			-
215	1-15	E	10
216	1-14	E	10
217	1-7	E	10
221	1-24	D	5
221			5
222	1-43	D	5 5 5 7
223	1-35	D	5
224	1-4	B-E	5
225	1-4	A-E	7
227	1-14	A	9
228	1-28	C-J	9,10
229	1-26	A-C	12
	1-16	A-C	13
231	1-10		
232	1-34	A-C	13
234	1-16	A-C	13
235	1-34	A-C	13
	2-9	A-E	12
236		A-5	
239	34-43	A, B, C, F, G, H	3
239	16-33	A-E	3,10
240	1-36	B-F	3,10
240	37-45	A, B, C, G	3,10
			3,10
290	1-2	A-D	15
290	7-10	B	14
290	19-23	B,C	14
	29-31	B,C	14
290	29-31		
291	1-2	A, B	14
292	1-2	A-D	14
292	7-10	B	14
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292	19-23	B,C	
292	29-31	B,C	14
293	1-2	A,B	14
294	1-2	A-D	14
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294	7-10	В	
294	19-23	B,C	14
294	29-31	B,C	14
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295	1-2	A, B	14
296	1-2	A-D	14
296	7-10	В	14
296	19-23	B,C	14
296	29-31	B,C	14
297	1-2	A, B	14
298	1-2	A-D	14
298	7-10	B	14
298	19-23	B,C	14
298	29-31	B,C	14
299	1-2	A, B	14
300	1-2	A-D	14
300	7-10	B	
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301	1-2	A, B	14
302	1-2	A-D	14
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303	1-2	A,B	14
304	1-2	A-D	14
304	7-10	B	14
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306	29-31	B,C	14
307	1-2	A, B	14
308	1-2	A-D	14
308	7-10	B	14
308	19-23	B,C	14
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310	1-2	A-D B	14
310	7-10 19-23	B,C	14
310	29-31		14
310		B,C	14
311	1-2	A,B	
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312	19-23 29-31	B,C	14
312	1-2	B,C A,B	14
313			
314	1-2 7-10	A-D B	14
314	19-23		
314	29-31	B,C B,C	14
314	1-2	A,B	14
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316		A-D B	
316	7-10		14
316	19-23	B,C	14

> 29-31 B,C 14 316 1-2 317 A,B 14 14 318 1-2 A-D 318 7-10 B 14 B,C 14 318 19-23 B,C 318 29-31 14 1-2 A,B 14 319 320 1-2 A-D 14 320 7-10 B 14 B,C 14 320 19-23 29-31 B,C 14 320 1-2 14 A,B 321 322 1-2 A-D 14 7-10 B 14 322 B,C 19-23 14 322 322 29-31 B,C 14 1-2 A,B 14 323 1-2 7-10 A-D 14 324 B 14 324 B,C 19-23 14 324 324 29-31 B,C 14 1-2 A,B 14 325 1-2 7-10 A-D 14 326 B 14 326 B,C 19-23 14 326 B,C 326 29-31 14 1-2 A,B 14 327 A-D 328 1-2 14 7-10 B 14 328 B,C 328 19-23 14 B,C 29-31 14 328 1-2 329 A,B 14 1-2 7-10 A-D 14 330 B 14 330 B,C 330 19-23 14 29-31 B,C 14 330 1-2 A,B 14 331 1-2 A-D 14 332 7-10 B 14 332 B,C 19-23 14 332 29-31 B,C 14 332 1-2 A,B 14 333 14 A-D 334 1-2 7-10 B 14 334 B,C 19-23 14 334 29-31 1-2 B,C 14 334 A,B 14 335 1-2 A-D 14 336 7-10 B 14 336 19-23 B,C 14 336 B,C 29-31 14 336 1-2 A,B 14 337 1-2 A-D 14 338 7-10 B 14 338

> information is not available from competitors, would put Sprint at a competitive disadvantage in the marketplace, thereby harming Sprint.

> Note 4: The expenses on these pages are the other direct, indirect and/or common expenses subdivided to specific network elements and accounts. This information is not available to this level of detail in any public document. This type of data shows fundamental information about the economics of operating the Companies and would be useful to competitors when making economic decisions such as whether, where and when to compete. Sprint does not have and cannot get this type of information for its competitors. Disclosing this information to the public, when such information is not available from competitors, would put Sprint at a competitive disadvantage in the marketplace, thereby harming Sprint.

> Note 5: These pages show actual expenses incurred down to a very detailed level from the General Ledger account codes. This information is not publicly available. This type of data shows fundamental information about the economics of operating the companies and would be useful to competitors when making economic decisions such as whether, where and how to compete. Sprint does not have and cannot get this type of information for its competitors. Disclosing this information to the public, when such information is not available from competitors, would put Sprint at a competitive disadvantage in the marketplace, thereby harming Sprint.

> Note 6: These pages show the actual telecommunications plant inservice by network element. This information provides basic economic information about when the Companies have investments and the rate at which investments are added by network element. Disclosing this type of data from Sprint to the public would make this valuable competitive data available to potential competitors at no cost, thereby giving potential competitors an advantage in the marketplace unavailable to Sprint. Sprint does not have and cannot get this type of information for its competitors. Disclosing this information to the public, when such information is not available from competitors, would put Sprint at a competitive disadvantage in the marketplace, thereby harming Sprint.

> Note 7: The revenues provided on these pages are shown subdivided to a level that is not publicly available. This revenue data provides the basis for competitors to evaluate the profitability of the services shown and would be useful to competitors when making economic decisions such as whether, where and how to compete. Sprint does not have this type of data from its competitors and could not obtain it without significant cost. Disclosing this type of data from Sprint to the public would make this valuable, competitive data available to potential competitors at no cost, thereby giving potential competitors an advantage in the marketplace unavailable to Sprint. Consequently, disclosure to the public would harm Sprint.

> Note 8: The information shown on this page includes GS&L expenses by cost center and FCC seven-digit account code. This expense information is not publicly available to this level of detail. Knowledge of this information by Sprint's potential competitors would enable them to make economic decisions on how best to compete with Sprint. Sprint does not have such information from its competitors and could not obtain it without great cost. Disclosing this information to the public, when such information is not available from competitors, would put Sprint at a competitive disadvantage in the marketplace, thereby harming Sprint.

> Note 9: This page shows Sprint's avoided expenses by account code or information regarding the percent split of these expenses by account code, thereby allowing you to back-into the expense number. This information is not publicly available and shows fundamental information about the economics of operating the companies. As such, this information would be useful to competitors when making economic decisions about how to compete. Sprint does not have such information on its competitors and could not easily obtain such information. Disclosing this information to the public, when such information is not available from competitors, would put Sprint at a competitive disadvantage in the marketplace, thereby harming Sprint.

> Note 10: These pages contain salary information about various job titles within Sprint's marketing group and how those salaries are allocated to various competitive services. This would provide competitors economic information which could be used to help determine how best to compete with Sprint. Sprint does not have such knowledge of its competitors and could not easily obtain it. Disclosing this information to the public, when such information is not available from competitors, would put Sprint at a competitive disadvantage in the marketplace, thereby harming Sprint.

> Note 11: This page contains actual and budgeted expenses associated with some of Sprint's non-regulated services. This type of data shows fundamental information about the economics of operating the Companies and would be useful to competitors when making economic decisions such as whether, where and when to compete. Sprint does not have such information on its competitors and could not easily obtain such information. Disclosing this information to the public, when such information is not available from competitors, would put Sprint at a competitive disadvantage in the marketplace, thereby harming Sprint.

> Note 12: There is information on this page regarding the operations of Sprint's other local operating companies in states other than Florida. This information has been kept confidential in those other states and is not Sprint-Florida's to make public. For the affiliated companies, this type of data shows fundamental information about the economics of operating the Companies and would be useful to competitors when making economic decisions such as whether, where and when to compete. Sprint's affiliates do not have such information on its competitors and could not easily

> obtain such information. Disclosing this information to the public, when such information is not available from competitors, would put Sprint at a competitive disadvantage in the marketplace, thereby harming Sprint and its affiliates.

> Note 13: These pages contain information regarding the number of customer contacts Sprint has by service as a result of service order, service repair or billing inquiries. Such information would give Sprint's competitors valuable market information regarding where and how they could best compete. Sprint does not have such information regarding its competitors and could not easily obtain it. Disclosing this information to the public, when such information is not available from competitors, would put Sprint at a competitive disadvantage in the marketplace, thereby harming Sprint and its affiliates.

Note 14: The usage data shown on these pages reflects the utilization of Sprint's switching equipment. The usage data shown on these pages reflects the utilization of Sprint's equipment and can be used to estimate customer calling patterns and other useful market share-type data. The extent to which this Company's equipment is used and the calling patterns of its customers are information that competitors can use when making decisions regarding whether, when and how to enter a market. This type of data shows fundamental information about the economics of operating the Companies and would be useful to competitors when making economic decisions such as whether, where and how to compete in the local exchange market. Likewise, fundamental economic data like this can be used by a competitor to make investment and pricing decisions. Sprint does not have this type of data from its competitors and could not obtain it without significant cost. Disclosing this type of data from Sprint to the public would make this valuable competitive data available to potential competitors at no cost, thereby giving potential competitors an advantage in the marketplace unavailable to Sprint. Consequently, disclosure to the public would harm Sprint.

Note 15: This page provides information regarding Sprint's cost of providing Directory Assistance. This type of data shows fundamental information about the economics of operating the Companies and would be useful to competitors when making economic decisions such as whether, where and how to compete in the local exchange market. Likewise, fundamental economic data like this can be used by a competitor to make investment and pricing decisions. Sprint does not have this type of data from its competitors and could not obtain it without significant cost. Disclosing this type of data from Sprint to the public would make this valuable competitive data available to potential competitors at no cost, thereby giving potential competitors an advantage in the marketplace unavailable to Sprint. Consequently, disclosure to the public would harm Sprint.

> Note 16: This diskette contains an Excel based program used to calculate certain allocators. The primary confidential inputs used to calculate the allocators are revenues, expenses and investments. These fields contain detailed general ledger information at a level of detail not publicly disclosed by Sprint. This type of data shows fundamental information about the economics of operating the Companies and would be useful to competitors when making economic decisions such as whether, where and how to compete in the local exchange market. Likewise, fundamental economic data like this can be used by a competitor to make investment and pricing decisions. Sprint does not have this type of data from its competitors and could not obtain it without significant cost. Disclosing this type of data from Sprint to the public would make this valuable competitive data available to potential competitors at no cost, thereby giving potential competitors an advantage in the marketplace unavailable to Sprint. Consequently, disclosure to the public would harm Sprint.