



Public Service Commission

-M-E-M-O-R-A-N-D-U-M-

DATE: April 13, 1998
TO: Tommy Williams, Division of Communications
FROM: David J. Draper, Division of Auditing and Financial Analysis DD APC
RE: Docket No. 980219-TX, Express Title Financial Corporation d/b/a Express Loans
 Financial Analysis for Certificate Application for Alternative Local Exchange
 Telecommunications Service JMS

Section 364.337 (1), Florida Statutes, requires the following:

The commission shall grant a certificate of authority to provide alternative local exchange service upon a showing that the applicant has sufficient technical, financial, and managerial capability to provide such service in the geographic area proposed to be served.

Also Section 364.01 (3) and (4) states that:

(3) The Legislature finds that the competitive provision of telecommunications service, including local exchange telecommunications service, is in the public interest.

and

(4)(d) The Commission shall exercise its exclusive jurisdiction in order to: (d) Promote competition by encouraging new entrants into telecommunications markets . . .

Regarding the showing of financial capability, the Finance staff has analyzed the unaudited financial statements of Express Title Financial Corporation d/b/a Express Loans (EXL) for the nine month period ending September 30, 1997. An audit could change one's opinion of the company's financial condition. As the attached schedule shows, EXL has adequate liquidity, sufficient common equity and reported a positive net income for the period.

ACK _____
 AFA _____
 APP _____ In this matter, EXL is asking for a certificate to provide alternative local exchange
 CAF _____ telecommunications service. For purposes of granting a certificate based on the financial
 CMU _____ information provided, the financial capability appears adequate. The applicant attests to its
 CTR _____ financial capability to provide and maintain the proposed telecommunications service.
 EAG _____ Furthermore, if additional capital is needed, shareholders have agreed to factor receivables and
 LEG _____ if necessary pledge personal assets. Based on this showing, the applicant appears to meet the
 financial capability standard of Section 364.337, Florida Statutes.

LIN _____ cc: Division of Legal Services
 QPC _____ Division of Records and Reporting (2)

RCH _____
 SEC _____
 WAS _____
 DTH _____

DOCP
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DOCKET NO. 980218 X
EXPRESS TITLE FINANCIAL CORPORATION
d/b/a EXPRESS LOANS

ALTERNATIVE LOCAL EXCHANGE SERVICES
FINANCIAL ANALYSIS

FROM UNAUDITED FINANCIAL STATEMENTS

	AS OF 09/30/97
CURRENT ASSETS	\$296,421
CURRENT LIABILITIES	244,946
CURRENT RATIO	1.21
CASH	25,773
COMMON EQUITY	70,572
TOTAL DEBT	0
TOTAL INVESTOR CAPITAL	70,572
COMMON EQUITY RATIO	100%
NET INCOME	106,532
RETURN ON EQUITY	151%

NMF = No Meaningful Figure