

BELLSOUTH

W. W. (Whit) Jordan
Vice President-Federal Regulatory

ORIGINAL

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October 6, 1998

VIA HAND DELIVERY
Ms. Magalie Roman Salas
Office of the Secretary
Federal Communications Commission
1919 M Street, N.W.
Room 8611
Washington, DC 20554

STAMP and RFTI IDA

Re: CC Docket Nos. 96-45 & 97-160/DA 98-1576 - Data Request

RECEIVED

OCT - 6 1998

FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

Dear Ms. Salas:

Enclosed is a signed original and one complete paper copy of BellSouth Telecommunications, Inc.'s responses to the Commission's Data Request Order (DA 98-1576) released on August 7, 1998. Also enclosed is a complete set of 3.5" computer diskettes containing the requested information in the prescribed electronic format.

Please note that these documents have been redacted to remove any confidential information contained therein. A Designation of Confidential Information form has been completed and is also enclosed.

Thank you for your assistance.

- ACK _____
- AFA _____
- APP _____
- CAF _____
- CMU _____
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- LEG Enclosures
- LIN _____
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Sincerely,

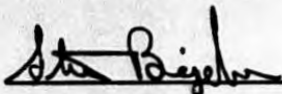
W. Whit Jordan
Vice President-Federal Regulatory

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DOCUMENT NUMBER-DATE
12993 NOV 18 98
FPSC-RECORDS/REPORTING

DESIGNATION OF CONFIDENTIAL INFORMATION

I hereby certify that the information designated as confidential in the attached response(s) to the Revenue Benchmark Data Request is protected by BellSouth (name of company) as confidential or financial information:

SIGNATURE:



TITLE:

Director Strategic Pricing

ADDRESS:

3535 Colonnade Parkway, So. - E3E1Birmingham, Alabama 35243

TELEPHONE:

(205) 977-0400

FAX:

(205) 977-8719

On a separate sheet of paper, please list the responses designated confidential, by chart number and column letter, a statement of the reasons for withholding the information from the public record, and the facts on which those reasons are based.

Approved by OMB

3060-0842

Expires 2/28/1999

Burden hour per respondent: 250 average.

BellSouth requests confidential treatment for portions of the data included in its response to the FCC's August 7, 1998 Order, DA 98-1576 in CC Docket 96-45 and 97-160. The data in Charts 1-5 is confidential to BellSouth as set forth below.

Chart 1, Lines 4, 6-9, 11-14, and 19 are confidential business information to BellSouth. The provided information is disaggregated to a class of customer level. Disclosure of such confidential information could substantially harm the competitive position of BellSouth by assisting competitors in analyzing market opportunities, and in preparing marketing strategies to use in direct competition with BellSouth. Additionally, such data is not typically released outside the company or made public by BellSouth.

Chart 2: Lines 21 B-D, 22 B-D, 23 B-D, 25 C-E, 26 C-E are confidential business information to BellSouth. This chart provides the total monthly revenues for July 1998 for interstate switched access revenues by state for classes of customers. The provided information is disaggregated to a class of customer level. Disclosure of such confidential information could substantially harm the competitive position of BellSouth by assisting competitors in analyzing market opportunities, and in preparing marketing strategies to use in direct competition with BellSouth. Additionally, such data is not typically released outside the company or made public by BellSouth.

Chart 3: Lines 28 B-D, 29 B-D, 30 B-D, 32 C-E, and 33 C-E are confidential business information to BellSouth. This chart provides the monthly revenues for July 1998 for intrastate switched access revenues by state for classes of customers. The provided information is being disaggregated to such a level that disclosure of such confidential information could substantially harm the competitive position of BellSouth by assisting competitors in analyzing market opportunities, and in preparing marketing strategies to use in direct competition with BellSouth. Additionally, such data is not typically released outside the company or made public by BellSouth.

Chart 4a Lines 35-41; Chart 4b Lines 43-49 and Line 50 B-F, Chart 4c Lines 51-57 and Line 58 B-F are confidential business information to BellSouth. These charts provide the monthly local service revenues by class of customer. The provided information is being disaggregated to such a level that disclosure of such confidential information could substantially harm the competitive position of BellSouth by assisting competitors in analyzing market opportunities, and in preparing marketing strategies to use in direct competition with BellSouth. Additionally, such data is not typically released outside the company or made public by BellSouth.

Chart 5a Lines 59-65; Chart 5b, Lines 67-73 and Line 74 C-F; and Chart 5c Lines 75-81 and Line 82 B-E are confidential business information to BellSouth. These charts provide the monthly local service and intralata toll revenues by

class of customer. The provided information is being disaggregated to such a level that disclosure of such confidential information could substantially harm the competitive position of BellSouth by assisting competitors in analyzing market opportunities, and in preparing marketing strategies to use in direct competition with BellSouth. Additionally, such data is not typically released outside the company or made public by BellSouth.

BellSouth requests confidential treatment for the above referenced data included in the documents and discs provided herein pursuant to this Order. This confidential business information would not customarily be released to the public. The provided information is being disaggregated to such a level that disclosure of such confidential information could substantially harm the competitive position of BellSouth by assisting competitors in analyzing market opportunities, and in preparing marketing strategies to use in direct competition with BellSouth.

Revenue Benchmark Data Request

Approved by OMB

3060-0842

Expires 02/28/1999

Estimated Average Burden Per Response: 250 Hours

Notice to Individuals: Pursuant to Congress's directive in the Telecommunications Act of 1996 that the Commission establish support mechanisms to ensure the delivery of affordable telecommunication service to all Americans, the Commission determined on May 8, 1997 that universal service support for rural, insular, and high cost areas should be based on forward-looking economic costs. As part of the forward-looking economic cost methodology, the Commission determined that it would select two revenue benchmarks to calculate the amount of federal universal service support that eligible non-rural carriers should receive. The data request solicits information from non-rural local exchange carriers to calculate the revenue benchmarks that will determine the level of universal service support. Your response is mandatory. 47 C.F.R. §§ 0.91 and 0.291.

This data request will be used to assist the Commission in implementing the forward-looking economic cost methodology used to estimate the amount of universal service support that will be provided to eligible non-rural carriers beginning July 1, 1999.

An agency may not conduct or sponsor and a person is not required to respond to a collection of information unless it displays a currently valid control number. The control number assigned to this collection is 3060-0842.

We have estimated that each response to this collection of information will take, on average, 250 hours. Our estimate includes the time to read the instructions, look through existing records, gather and maintain the required data, and actually complete and review the form or response. If you have any comments on this estimate, or how we can improve the collection and reduce the burden it causes you, please write the Federal Communications Commission, AAD-PERU, Washington, D.C. 20554, Paperwork Reduction Project (3060-0842). We also will accept your comments via the Internet if you send them to policy@fcc.gov. Please DO NOT SEND COMPLETED RESPONSES TO THIS ADDRESS.

CERTIFICATION

I certify that I have been designated by the Company to attest to the accuracy of the information contained herein and that I have examined the foregoing and that to the best of my knowledge, information, and belief, all statements of fact contained in this report are an accurate statement of the affairs of the respondent with respect to the data and information set forth herein.

Printed Name: Steve Bigelow

Position: Director Strategic Pricing

Holding Company and Code: BellSouth Telecommunications

Signature: 

Date: 10-5-98

Telephone Number: 205-877-0400

Study Area and Code: SCAL

Revenue Benchmark Data Request

REVENUE BENCHMARK DATA REQUEST

We seek the following data to assist the Commission in developing residential and business revenue benchmarks for the federal methodology adopted in the *Universal Service Order* of May 8, 1997, that will help determine the level of high cost support non-rural carriers will receive beginning July 1, 1999. Because of the importance of the requested information in developing the revenue benchmarks, we ask that you perform a special study, in certain instances, if such a study is necessary to provide the specified information.

In Charts 1, 4, and 5 below, we ask for information about charges on the bills of your residential, single-line business, and multi-line business subscribers. Chart 1 asks for information for 1996, 1997, and the first quarter of 1998, broken down first by class of customer (residential, single-line business, and multi-line business), and then aggregated for all subscribers. Charts 4 and 5 ask for information only for the month of July 1998. In Charts 2 and 3, we ask for information about your interstate and intrastate switched access revenues for the month of July 1998.

Instructions:

- (1) Please use a different set of charts for each of your study areas.
- (2) Please note that we seek, whenever possible, only the revenues that you have billed, not the revenues that you have collected. Please indicate, in a footnote, if totals reflect booked, rather than billed, revenues.
- (3) Please note that we ask for total revenues from local service bills, including taxes and surcharges. If you do not include taxes in the calculation of total revenues from local service bills, do not include taxes in the total revenues from taxes and surcharges. Please indicate, in a footnote, if taxes are not included in the totals.
- (4) If you use footnotes, please explain the footnotes and identify the appropriate row and column on the page provided at the end of this document.
- (5) Please pay close attention to how we have defined terms, and contact Katie King or Bob Loube at 202-418-7400 if you have questions.
- (6) Please fill in only the shaded cells. Do not move or create cells, rows, or columns.
- (7) Note that some cells may be formatted to accept only responses provided in a certain format. Please comply with these constraints and do not adjust the formatting. Unless otherwise specified, please enter numbers in thousands. For example, please indicate five thousand dollars by entering only "5," rather than "5000." Do not include dollar signs, which will be added automatically, or digits after the decimal place, which will not be accepted in the cells. Some cell headings, such as those for numbers of bills in Charts 4 and 5, will specify that whole numbers with all necessary digits should be entered.
- (8) Note that we require you to file both paper and electronic copies of the completed spreadsheets. The paper copies must be signed on the previous page by an authorized representative of the company. Please see the filing procedures in the Order, DA-98-xxx, at paragraphs 7-12.
- (9) Responses to this data request are due October 6, 1998.

If you believe that your data should be withheld from the public file, please note that you must submit a request for confidential treatment of your data, consistent with section 0.459 of the Commission's rules, that includes your reasons for withholding your data, and facts upon which those reasons are based. 47 C.F.R. §47.0.459. Labeling disks or papers "Confidential" is not sufficient to request that your data be treated as confidential. Please see the filing procedures in the Order, DA 98-1576, at paragraph 8.

Revenue Benchmark Data Request

CHART I: SUBSCRIBER BILLS - DATA FOR 1996, 1997, and the 1st Quarter of 1998

Please provide the following data:

For each class of subscribers bills (residential, single-line business, and multi-line business), please provide the total annual revenues for the years 1996 and 1997, and total quarterly revenues for the first quarter of 1998 received from the following sources: local service bills (including taxes and surcharges), as defined below; taxes and surcharges (separated out from local service bills); IntraLATA (or equivalent) toll charges for services provided by your company or an affiliate; the total number of subscriber bills; and the average number of switched lines for which a federal SLC is charged. If taxes are not included in the total revenues from local service bills, do not include taxes in the total revenues from taxes and surcharges, and please indicate in a footnote and a separate document that taxes are not included in the totals. Please indicate, in a footnote, if totals reflect booked, rather than billed, revenues, and include a separate document indicating the revenues for which booked, rather than billed, revenues are provided.

A local service bill includes flat or recurring monthly charges, extended area service (EAS) charges, local usage charges (message and minute), local mileage and zone charges, federal and state subscriber line charges (SLCs), 911 charges, state universal service charges, and telecommunications relay services (TRS) charges, other mandatory charges, taxes and surcharges, second line charges, and charges for discretionary services. Please exclude from a local service bill charges carried over from previous months, connection charges, special construction charges, and deposits. Discretionary services include services such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features, and exclude non-regulated services such as voicemail, inside wiring, and yellow page ads.

For Column B, please calculate the average number of switched lines by taking the average of the following: the number of switched lines served for the class of subscribers on December 31, 1995, March 31, 1996, June 30, 1996, September 30, 1996, and December 31, 1996.

For Column C, please calculate the average number of switched lines in the same manner.

For Column D, please calculate the average number of switched lines by taking the average of the following: the number of switched lines served for the class of subscribers on December 31, 1997 and the last day of each month in the first quarter of 1998.

Revenue Benchmark Data Request

A		B	C	D
Residential subscriber bills		1995	1997	1st Q 1998
1	Total revenues from local service bills	\$419,902	\$447,840	\$116,054
2	Total revenues from taxes and surcharges	N/A	N/A	N/A
3	Total revenues from intraLATA toll charges	\$41,671	\$39,609	\$9,468
4	Total number of local service bills			
5	Average number of switched lines for which a federal SLC is charged	1,293	1,327	1,356
A		B	C	D
Single-line business subscriber bills		1995	1997	1st Q 1998
6	Total revenues from local service bills			
7	Total revenues from taxes and surcharges			
8	Total revenues from intraLATA toll charges			
9	Total number of local service bills			
10	Average number of switched lines for which a federal SLC is charged	46	43	41
A		B	C	D
Multi-line business subscriber bills		1995	1997	1st Q 1998
11	Total revenues from local service bills			
12	Total revenues from taxes and surcharges			
13	Total revenues from intraLATA toll charges			
14	Total number of local service bills			
15	Average number of switched lines for which a federal SLC is charged	435	458	469
A		B	C	D
All subscriber bills		1995	1997	1st Q 1998
16	Total revenues from local service bills	\$716,541	\$764,793	\$200,287
17	Total revenues from taxes and surcharges	N/A	N/A	N/A
18	Total revenues from intraLATA toll charges	\$62,253	\$60,164	\$14,054
19	Total number of local service bills			
20	Average number of switched lines for which a federal SLC is charged	1,774	1,828	1,866

Revenue Benchmark Data Request

CHART 2: INTERSTATE SWITCHED ACCESS REVENUES FOR JULY 1998

For each class of customer (residential, single-line business, and multi-line business), please provide total interstate switched access revenues for July 1998 received through: flat-rated charges to interexchange carriers based on the number of presubscribed lines, i.e., presubscribed interexchange carrier charges (PICCs); per-minute charges, including common line, switching and transport charges that are recovered on the basis of a per-minute charge; and per-call charges. In addition, please provide the total interstate access revenues for July 1998 received through flat-rated carrier-to-carrier charges.

For July 1998, please undertake a special study, if necessary, to determine the total number of interstate switched originating and terminating access minutes. In addition to total interstate switched access minutes, determine the number of such minutes originated and terminated by each class of customer (residential, single-line business, and multi-line business). Also, please include the average number of residential, single-line business and multi-line business switched lines in service during the study period, where the average is calculated by taking the simple average of the number of lines in service at the beginning of the study period and the number of lines in service at the end of the period.

	A	B	C	D	E	F
		Residential revenues	Single line business revenues	Multi line business revenues	Total revenues	Total call's or minutes
21	Flat-rated charges to IXCs based on number of presubscribed lines				\$1,864	
22	Per-minute charges				\$6,843	468,885
23	Per-call charges				\$481	NA
24	Other IXC carrier-to-carrier flat-rated charges (excluding special access and IXC flat-rated charges based on number of presubscribed				\$1,305	
		Residential minutes or lines	Single line business minutes or lines	Multi line business minutes or lines	Total minutes	
25	Originating Minutes					254,438
26	Terminating Minutes					214,447
27	Average Lines In Service		1,347	41	476	

Revenue Benchmark Data Request

CHART 3: INTRASTATE SWITCHED ACCESS REVENUES FOR JULY 1998

For each class of customer (residential, single-line business, and multi-line business), please provide total intrastate switched access revenues for July 1998 received through: flat-rated charges to interexchange carriers based on the number of presubscribed lines, such as, presubscribed interexchange carrier charges (PICCs); per-minute charges, including common line, switching and transport charges that are recovered on the basis of a per-minute charge; and per-call charges. In addition, please provide the total intrastate access revenues for July 1998 received through flat-rated carrier-to-carrier charges.

For July 1998, please undertake a special study, if necessary, to determine total number of intrastate switched originating and terminating access minutes. In addition to total intrastate switched access minutes, determine the number of such minutes originated and terminated by each class of customer (residential, single-line business, and multi-line business). Also, please include the average number of residential, single-line business and multi-line business switched lines in service during the study period, where the average is calculated by taking the simple average of the number of lines in service at the beginning of the study period and the number of lines in service at the end of the period.

	A	B	C	D	E	F
		Residential revenues	Single-line business revenues	Multi-line business revenues	Total revenues	Total calls or minutes
28	Flat-rated charges to IXCs based on number of presubscribed lines				NA	
29	Per-minute charges				\$2,216	161,187
30	Per-call charges				\$130	NA
31	(excluding special access and IXC flat-rated charges based on number of presubscribed lines)				\$279	
		Residential minutes or lines	Single-line business minutes or lines	Multi-line business minutes or lines	Total minutes	
32	Originating Minutes					85,824
33	Terminating Minutes					75,363
34	Average Lines In Service		1,347	41	476	

Revenue Benchmark Data Request

CHART 4: SUBSCRIBER BILLS - LOCAL SERVICE REVENUES FOR JULY 1998

For July 1998, please determine the category into which each residential, single-line business, and multi-line business subscriber bill falls based on the total local service charges on that subscriber bill. The categories specified in Column A correspond to the dollar amount for one local service bill. Please note that the dollar amount categories in Column A for multi-line business service bills are increased by a factor of ten.

A local service bill includes flat or recurring monthly charges, extended area service (EAS) charges, local usage charges (message and minute), local mileage and zone charges, federal and state subscriber line charges (SLCs), 911 charges, state universal service charges, and telecommunications relay services (TRS) charges, other mandatory charges, taxes and surcharges, second line charges, and charges for discretionary services. Please exclude from a local service bill charges carried over from previous months, connection charges, special construction charges, and deposits. Discretionary services include services such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features, and exclude non-regulated services such as voice-mail, inside wiring, and yellow page ads.

In Column B, please specify the total number of residential subscriber bills in each category.

In Column C, please specify the total revenue received from all residential subscriber bills in each category from flat monthly charges, extended area service charges, local usage charges, local mileage and zone charges, Federal and State SLCs, and second line charges.

In Column D, please specify the total revenue received from all residential subscriber bills in each category from discretionary charges such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features. Please exclude charges for non-regulated services such as voice-mail, inside wiring, and yellow page ads.

In Column E, please specify the total revenue received from all residential subscriber bills in each category from taxes, surcharges, and other mandatory charges such as 911 charges, state universal service charges, and TRS charges. If taxes are not included in column F, do not include taxes in Column E. Please indicate in a footnote and in a separate document that taxes are not included in the totals.

In Column F, please specify the total revenue received from all residential subscriber bills in each category from local service charges (i.e., sum of columns C, D and E).

In Column G, please specify the total number of switched lines for which a federal SLC is collected for all residential subscriber bills in each category.

In Column H, please specify the total number of switched party lines for all residential subscriber bills in each category.

Revenue Benchmark Data Request

CHART 4a. RESIDENTIAL SUBSCRIBER BILLS								
	A	B	C	D	E	F	G	H
	Local service bills	Number of local service bills (in whole numbers)	Total revenues from flat rate SLCS and 2nd lines (in \$)	Total revenues from discretionary charges	Total revenues from taxes and surcharges, etc.	Total revenues	Number of lines for which federal SLCS charge	Number of party lines (in whole numbers)
35	Less than \$ 10.00							
36	Greater than or equal to \$ 10.00 but less than \$ 20.00							
37	Greater than or equal to \$ 20.00 but less than \$ 30.00							
38	Greater than or equal to \$ 30.00 but less than \$ 40.00							
39	Greater than or equal to \$ 40.00 but less than \$ 50.00							
40	Greater than or equal to \$ 50.00 and less than \$ 100.00							
41	Greater than or equal to \$100.00							
42	Total	1,335,764	28,607	10,597	5,237	44,440	1,347	23
CHART 4b. SINGLE-LINE BUSINESS SUBSCRIBER BILLS								
	A	B	C	D	E	F	G	H
	Local service bills	Number of local service bills (in whole numbers)	Total revenues from flat rate SLCS and 2nd lines (in \$)	Total revenues from discretionary charges	Total revenues from taxes and surcharges, etc.	Total revenues	Number of lines for which federal SLCS charge	Number of party lines (in whole numbers)
43	Less than \$ 10.00							
44	Greater than or equal to \$ 10.00 but less than \$ 20.00							
45	Greater than or equal to \$ 20.00 but less than \$ 30.00							
46	Greater than or equal to \$ 30.00 but less than \$ 40.00							
47	Greater than or equal to \$ 40.00 but less than \$ 50.00							
48	Greater than or equal to \$ 50.00 and less than \$ 100.00							
49	Greater than or equal to \$100.00							
50	Total							41

Revenue Benchmark Data Request

CHART 4c. MULTI-LINE BUSINESS SUBSCRIBER BILLS							
	A	B	C	D	E	F	G
	Local service bills	Number of local service bills in whole numbers	Total revenues from flat rate, SLICs, 2nd lines, EAS, etc.	Total revenues from discretionary charges	Total revenues from taxes, surcharges, etc.	Total revenues	Number of lines for which federal SLIC is charged
51	Less than \$ 100.00						
52	Greater than or equal to \$ 100.00 but less than \$ 200.00						
53	Greater than or equal to \$ 200.00 but less than \$ 300.00						
54	Greater than or equal to \$ 300.00 but less than \$ 400.00						
55	Greater than or equal to \$ 400.00 but less than \$ 500.00						
56	Greater than or equal to \$ 500.00 and less than \$ 1000.00						
57	Greater than or equal to \$1000.00						
58	Total						476

Revenue Benchmark Data Request

CHART 5: SUBSCRIBER BILLS -- LOCAL SERVICE AND INTRALATA TOLL REVENUES FOR JULY 1998

For July 1998, please determine the category into which each residential, single-line business, and multi-line business subscriber bill with intraLATA (or equivalent) toll charges falls based on the total local service and intraLATA toll charges on that subscriber bill. The categories specified in Column A correspond to the dollar amount for one local service bill with intraLATA (or equivalent) toll charges. Please note that the dollar amount categories in Column A for multi-line business data are increased by a factor of ten. For the purposes of this data request, a total bill includes a local service bill, as defined above, and amounts charged for services provided by your company, or an affiliate, for intraLATA (or equivalent) toll services. (Do not include amounts collected on behalf of other telephone companies).

In Column B, please specify the total number of residential subscriber bills in each category.

In Column C, please specify the total revenue received from all residential subscriber bills in each category from local service bills.

In Column D, please specify the total revenue received from all residential subscriber bills in each category from intraLATA (or equivalent) toll services.

In Column E, please specify the total revenue received from all residential subscriber bills in each category from total bills for local service and intraLATA (or equivalent) toll services (i.e., sum of column C and column D).

In Column F, please specify the total number of switched lines for which a federal SLC is collected for all residential subscriber bills in each category.

In Column G, please specify the total number of switched party lines for all residential subscriber bills in each category.

Revenue Benchmark Data Request

Chart 5a. Residential Subscriber Bills							
	A	B	C	D	E	F	G
	Total bill (for local service and intra-LATA toll)	Number of bills (in whole numbers)	Total revenues from local service bills	Total revenues from intra-LATA toll	Total revenues	Lines for which federal SLC is charged	Number of party lines (in whole numbers)
59	Less than \$ 10.00						
60	Greater than or equal to \$ 10.00 but less than \$ 20.00						
61	Greater than or equal to \$ 20.00 but less than \$ 30.00						
62	Greater than or equal to \$ 30.00 but less than \$ 40.00						
63	Greater than or equal to \$ 40.00 but less than \$ 50.00						
64	Greater than or equal to \$ 50.00 and less than \$ 100.00						
65	Greater than or equal to \$100.00						
66	Total	1,335,764	44,440	2,907	47,348	1,347	23
Chart 5b. Single-Line Business Subscriber Bills							
	A	B	C	D	E	F	G
	Total bill (for local service and intra-LATA toll)	Number of bills (in whole numbers)	Total revenues from local service bills	Total revenues from intra-LATA toll	Total revenues	Lines for which federal SLC is charged	
67	Less than \$ 10.00						
68	Greater than or equal to \$ 10.00 but less than \$ 20.00						
69	Greater than or equal to \$ 20.00 but less than \$ 30.00						
70	Greater than or equal to \$ 30.00 but less than \$ 40.00						
71	Greater than or equal to \$ 40.00 but less than \$ 50.00						
72	Greater than or equal to \$ 50.00 and less than \$ 100.00						
73	Greater than or equal to \$100.00						
74	Total						41

Revenue Benchmark Data Request

Chart 5c. Multi-Line Business Subscriber Bills							
	A		B	C	D	E	F
	Total bill (for local service and intral ATA toll)		Number of bills to which numbers	Total revenues from local service bills	Total revenues from intral ATA toll	Total revenues	Number of times for which federal SUC is charged
75	Less than \$ 100.00						
76	Greater than or equal to \$ 10.00 but less than \$ 20.00						
77	Greater than or equal to \$ 200.00 but less than \$ 300.00						
78	Greater than or equal to \$ 300.00 but less than \$ 400.00						
79	Greater than or equal to \$ 400.00 but less than \$ 500.00						
80	Greater than or equal to \$ 500.00 and less than \$ 1000.00						
81	Greater than or equal to \$1000.00						
82	Total						476

Revenue Benchmark Data Request

Footnotes

No.	Text	Pages	Columns
1	BellSouth does not maintain historical data on the number of local service bills. The provided response is based, instead, on the number of accounts in service as follows: 1996 is equal to the average of 9/96 & 12/96; 1997 is equal to the average of 12/96 & 12/97; 1998 is equal to the average of 12/97 & 3/98.	4,9,14 & 19	B,C,D
2	BellSouth does not retain business revenue data in the format requested. A special billing study was performed for December 1996, December 1997 and March 1998 in order to estimate the split between single line and multi-line business. The results of this study were applied to the revenue totals to estimate the single line/multi-line split.	6,8,11 & 13	B,C,D
3	BellSouth does not retain access revenue data in the format requested. A special study was developed using 7/98 demand data to calculate access minutes of use by customer type. The results of this study were applied to the revenue totals assuming that each class of customer would generate an amount of revenue equal to its share of the minutes.	21 - 23 25 & 26	B, C, D C, D, E
4	BellSouth does not retain access revenue data in the format requested. A special study was developed using 7/98 demand data to calculate access minutes of use by customer type. The results of this study were applied to the revenue totals assuming that each class of customer would generate an amount of revenue equal to its share of the minutes.	28 - 30 32 & 33	B, C, D C, D, E
5	BellSouth does not retain bill counts, revenue or line counts in the format requested. A special analysis of 7/98 customer billing records was performed to estimate the requested data. In addition, due to flexible billing arrangements, volume and term discount plans, contract service arrangements, special assemblies and thousands of rate elements offered to multi-line business customers, it was not feasible to attempt to disaggregate their discretionary services from their access line services. Accordingly, all of these non-toll revenues are reported in column C of lines 51 through 58.	35 - 58	All
6	BellSouth does not retain bill counts, revenue or line counts in the format requested. A special analysis of 7/98 customer billing records was performed to estimate the requested data.	59 - 82	All

Revenue Benchmark Data Request

	Footnotes (Continued)		
No.	Text	Page	Column

Revenue Benchmark Data Request

Approved by OMB

3090-0942

Expires 02/28/1998

Estimated Average Burden Per Response: 250 Hours

Notice to Individuals: Pursuant to Congress's directive in the Telecommunications Act of 1996 that the Commission establish support mechanisms to ensure the delivery of affordable telecommunication service to all Americans, the Commission determined on May 8, 1997 that universal service support for rural, insular, and high cost areas should be based on forward-looking economic costs. As part of the forward-looking economic cost methodology, the Commission determined that it would select two revenue benchmarks to calculate the amount of federal universal service support that eligible non-rural carriers should receive. The data request solicits information from non-rural local exchange carriers to calculate the revenue benchmarks that will determine the level of universal service support. Your response is mandatory. 47 C.F.R. §§ 0.91 and 0.291.

This data request will be used to assist the Commission in implementing the forward-looking economic cost methodology used to estimate the amount of universal service support that will be provided to eligible non-rural carriers beginning July 1, 1999.

An agency may not conduct or sponsor and a person is not required to respond to a collection of information unless it displays a currently valid control number. The control number assigned to this collection is 3090-0942.

We have estimated that each response to this collection of information will take, on average, 250 hours. Our estimate includes the time to read the instructions, look through existing records, gather and maintain the required data, and actually complete and review the form or response. If you have any comments on this estimate, or how we can improve the collection and reduce the burden it causes you, please write the Federal Communications Commission, AAD-PERU, Washington, D.C. 20554, Paperwork Reduction Project (3090-0942). We also will accept your comments via the Internet if you send them to joley@fcc.gov. Please DO NOT SEND COMPLETED RESPONSES TO THIS ADDRESS.

CERTIFICATION

I certify that I have been designated by the Company to attest to the accuracy of the information contained herein and that I have examined the foregoing and that to the best of my knowledge, information, and belief, all statements of fact contained in this report are an accurate statement of the affairs of the respondent with respect to the data and information set forth herein.

Printed Name: Steve Bigelow

Position: Director Strategic Pricing

Holding Company and Code: BellSouth Telecommunications

Signature: 

Date: 10-5-98

Study Area and Code: SBFL

Telephone Number: 205-977-0400

Revenue Benchmark Data Request

REVENUE BENCHMARK DATA REQUEST

We seek the following data to assist the Commission in developing residential and business revenue benchmarks for the federal methodology adopted in the *Universal Service Order* of May 8, 1997, that will help determine the level of high cost support non-rural carriers will receive beginning July 1, 1999. Because of the importance of the requested information in developing the revenue benchmarks, we ask that you perform a special study, in certain instances, if such a study is necessary to provide the specified information.

In Charts 1, 4, and 5 below, we ask for information about changes on the bills of your residential, single-line business, and multi-line business subscribers. Chart 1 asks for information for 1996, 1997, and the first quarter of 1998, broken down first by class of customer (residential, single-line business, and multi-line business), and then aggregated for all subscribers. Charts 4 and 5 ask for information only for the month of July 1998. In Charts 2 and 3, we ask for information about your interstate and interstate switched access revenues for the month of July 1998.

Footnotes:

- (1) Please use a different set of charts for each of your study areas.
- (2) Please note that we seek, whenever possible, only the revenues that you have billed, not the revenues that you have collected. Please indicate, in a footnote, if totals reflect booked, rather than billed, revenues.
- (3) Please note that we ask for total revenues from local service bills, including taxes and surcharges. If you do not include taxes in the calculation of total revenues from local service bills, do not include taxes in the total revenues from taxes and surcharges. Please indicate, in a footnote, if taxes are not included in the totals.
- (4) If you use footnotes, please explain the footnotes and identify the appropriate row and column on the page provided at the end of this document.
- (5) Please pay close attention to how we have defined terms, and contact Kate King or Bob Loube at 202-418-7400 if you have questions.
- (6) Please fill in only the shaded cells. Do not move or create cells, rows, or columns.
- (7) Note that some cells may be formatted to accept only responses provided in a certain format. Please comply with these constraints and do not adjust the formatting. Unless otherwise specified, please enter numbers in thousands. For example, please indicate five thousand dollars by entering only "5," rather than "5000." Do not include dollar signs, which will be added automatically, or digits after the decimal place, which will not be accepted in the cells. Some cell headings, such as those for numbers of bills in Charts 4 and 5, will specify that whole numbers with all necessary digits should be entered.
- (8) Note that we require you to file both paper and electronic copies of the completed spreadsheets. The paper copies must be signed on the previous page by an authorized representative of the company. Please see the filing procedures in the Order, DA-98-xx, at paragraphs 7-12.
- (9) Responses to this data request are due October 6, 1998.

If you believe that your data should be withheld from the public file, please note that you must submit a request for confidential treatment of your data, consistent with section 0.459 of the Commission's rules, that includes your reasons for withholding your data, and facts upon which those reasons are based. 47 C.F.R. §47.0.459. Labeling disks or papers "Confidential" is not sufficient to request that your data be treated as confidential. Please see the filing procedures in the Order, DA 98-1576, at paragraph 8.

Revenue Benchmark Data Request

CHART I: SUBSCRIBER BILLS - DATA FOR 1996, 1997, and the 1st Quarter of 1998

Please provide the following data:

For each class of subscribers bills (residential, single-line business, and multi-line business), please provide the total annual revenues for the years 1996 and 1997, and total quarterly revenues for the first quarter of 1998 received from the following sources: local service bills (including taxes and surcharges), as defined below; taxes and surcharges (separated out from local service bills); IntralATA (or equivalent) toll charges for services provided by your company or an affiliate; the total number of subscriber bills, and the average number of switched lines for which a federal SLC is charged. If taxes are not included in the total revenues from local service bills, do not include taxes in the total revenues from taxes and surcharges, and please indicate in a footnote and a separate document that taxes are not included in the totals. Please indicate, in a footnote, if totals reflect booked, rather than billed, revenues, and include a separate document indicating the revenues for which booked, rather than billed, revenues are provided.

A local service bill includes flat or recurring monthly charges, extended area service (EAS) charges, local usage charges (message and minute), local mileage and zone charges, federal and state subscriber line charges (SLCs), 911 charges, state universal service charges, and telecommunications relay services (TRS) charges, other mandatory charges, taxes and surcharges, second line charges, and charges for discretionary services. Please exclude from a local service bill charges carried over from previous months, connection charges, special construction charges, and deposits. Discretionary services include services such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features, and exclude non-regulated services such as voice-mail, inside wiring, and yellow page ads.

For Column B, please calculate the average number of switched lines by taking the average of the following: the number of switched lines served for the class of subscribers on December 31, 1995, March 31, 1996, June 30, 1996, September 30, 1996, and December 31, 1996.

For Column C, please calculate the average number of switched lines in the same manner.

For Column D, please calculate the average number of switched lines by taking the average of the following: the number of switched lines served for the class of subscribers on December 31, 1997 and the last day of each month in the first quarter of 1998.

Revenue Benchmark Data Request

	A	B	C	D
	Residential subscriber bills	1996	1997	1st Q 1998
1	Total revenues from local service bills	\$947,652	#####	\$275,669
2	Total revenues from taxes and surcharges	N/A	N/A	N/A
3	Total revenues from intraLATA toll charges	\$55,767	\$39,902	\$8,652
4	Total number of local service bills			
5	Average number of switched lines for which a federal SLC is charged	3,969	4,162	4,319
	A	B	C	D
	Single-line business subscriber bills	1996	1997	1st Q 1998
6	Total revenues from local service bills			
7	Total revenues from taxes and surcharges			
8	Total revenues from intraLATA toll charges			
9	Total number of local service bills			
10	Average number of switched lines for which a federal SLC is charged	129	121	118
	A	B	C	D
	Multi-line business subscriber bills	1996	1997	1st Q 1998
11	Total revenues from local service bills			
12	Total revenues from taxes and surcharges			
13	Total revenues from intraLATA toll charges			
14	Total number of local service bills			
15	Average number of switched lines for which a federal SLC is charged	1,580	1,673	1,709
	A	B	C	D
	All subscriber bills	1996	1997	1st Q 1998
16	Total revenues from local service bills	#####	#####	\$533,101
17	Total revenues from taxes and surcharges	N/A	N/A	N/A
18	Total revenues from intraLATA toll charges	\$106,725	\$82,411	\$18,418
19	Total number of local service bills			
20	Average number of switched lines for which a federal SLC is charged	5,678	5,957	6,146

Revenue Benchmark Data Request

CHART 2: INTERSTATE SWITCHED ACCESS REVENUES FOR JULY 1998

For each class of customer (residential, single-line business, and multi-line business), please provide total interstate switched access revenues for July 1998 received through: flat-rated charges to interexchange carriers based on the number of presubscribed lines, i.e., presubscribed interexchange carrier charges (PICCs); per-minute charges, including common line, switching and transport charges that are recovered on the basis of a per-minute charge; and per-call charges. In addition, please provide the total interstate access revenues for July 1998 received through flat-rated carrier-to-carrier charges.

For July 1998, please undertake a special study, if necessary, to determine the total number of interstate switched originating and terminating access minutes. In addition to total interstate switched access minutes, determine the number of such minutes originated and terminated by each class of customer (residential, single-line business, and multi-line business). Also, please include the average number of residential, single-line business and multi-line business switched lines in service during the study period, where the average is calculated by taking the simple average of the number of lines in service at the beginning of the study period and the number of lines in service at the end of the period.

	A	B	C	D	E	F
		Residential revenues	Single-line business revenues	Multi-line business revenues	Total revenues	Total calls or minutes
21	Flat-rated charges to IXCs based on number of presubscribed lines				\$6,879	
22	Per-minute charges				\$25,139	1,724,496
23	Per-call charges				\$904	NA
24	Other IXC carrier-to-carrier flat-rated charges (excluding special access and IXC flat-rated charges based on number of presubscribed				\$3,366	
		Residential minutes or lines	Single-line business minutes or lines	Multi-line business minutes or lines	Total minutes	
25	Originating Minutes				1,001,692	
26	Terminating Minutes				722,804	
27	Average Lines In Service		4,338	114	1,643	

Revenue Benchmark Data Request

CHART 3: INTRASTATE SWITCHED ACCESS REVENUES FOR JULY 1998

For each class of customer (residential, single-line business, and multi-line business), please provide total intrastate switched access revenues for July 1998 received through: flat-rated charges to interexchange carriers based on the number of presubscribed lines, such as, presubscribed interexchange carrier charges (PICCs); per-minute charges, including common line, switching and transport charges that are recovered on the basis of a per-minute charge; and per-call charges. In addition, please provide the total intrastate access revenues for July 1998 received through flat-rated carrier-to-carrier charges.

For July 1998, please undertake a special study, if necessary, to determine total number of intrastate switched originating and terminating access minutes. In addition to total intrastate switched access minutes, determine the number of such minutes originated and terminated by each class of customer (residential, single-line business, and multi-line business). Also, please include the average number of residential, single-line business and multi-line business switched lines in service during the study period, where the average is calculated by taking the simple average of the number of lines in service at the beginning of the study period and the number of lines in service at the end of the period.

	A	B	C	D	E	F
		Residential revenues	Single-line business revenues	Multi-line business revenues	Total revenues	Total calls or minutes
28	Flat-rated charges to IXCs based on number of presubscribed lines				NA	
29	Per-minute charges				\$16,808	714,093
30	Per-call charges				\$371	NA
31	(excluding special access and IXC flat-rated charges based on number of presubscribed lines)				\$1,247	
		Residential minutes or lines	Single-line business minutes or lines	Multi-line business minutes or lines	Total minutes	
32	Originating Minutes					397,693
33	Terminating Minutes					316,400
34	Average Lines In Service		4,338	114	1,643	

Revenue Benchmark Data Request

CHART 4: SUBSCRIBER BILLS - LOCAL SERVICE REVENUES FOR JULY 1998

For July 1998, please determine the category into which each residential, single-line business, and multi-line business subscriber bill falls based on the total local service charges on that subscriber bill. The categories specified in Column A correspond to the dollar amount for one local service bill. Please note that the dollar amount categories in Column A for multi-line business service bills are increased by a factor of ten.

A local service bill includes flat or recurring monthly charges, extended area service (EAS) charges, local usage charges (message and minute), local mileage and zone charges, federal and state subscriber line charges (SLCs), 911 charges, state universal service charges, and telecommunications relay services (TRS) charges, other mandatory charges, taxes and surcharges, second line charges, and charges for discretionary services. Please exclude from a local service bill charges carried over from previous months, connection charges, special construction charges, and deposits. Discretionary services include services such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features, and exclude non-regulated services such as voice-mail, inside wiring, and yellow page ads.

In Column B, please specify the total number of residential subscriber bills in each category.

In Column C, please specify the total revenue received from all residential subscriber bills in each category from flat monthly charges, extended area service charges, local usage charges, local mileage and zone charges, Federal and State SLCs, and second line charges.

In Column D, please specify the total revenue received from all residential subscriber bills in each category from discretionary charges such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features. Please exclude charges for non-regulated services such as voice-mail, inside wiring, and yellow page ads.

In Column E, please specify the total revenue received from all residential subscriber bills in each category from taxes, surcharges, and other mandatory charges such as 911 charges, state universal service charges, and TRS charges. If taxes are not included in column F, do not include taxes in Column E, please indicate in a footnote and in a separate document that taxes are not included in the totals.

In Column F, please specify the total revenue received from all residential subscriber bills in each category from local service charges (i.e., sum of columns C, D and E).

In Column G, please specify the total number of switched lines for which a federal SLC is collected for all residential subscriber bills in each category.

In Column H, please specify the total number of switched party lines for all residential subscriber bills in each category.

Revenue Benchmark Data Request

CHART 4a. RESIDENTIAL SUBSCRIBER BILLS								
	A	B	C	D	E	F	G	H
	Local service bills	Total service bills (in whole numbers)	Total revenues from federal rate, SLCs 2nd lines, etc.	Total revenues from state or federal surcharges	Total revenues from taxes, surcharges, etc.	Total revenues	Lines for which federal SLC is charged	Number of party lines (in whole numbers)
35	Less than \$ 10.00							
36	Greater than or equal to \$ 10.00 but less than \$ 20.00							
37	Greater than or equal to \$ 20.00 but less than \$ 30.00							
38	Greater than or equal to \$ 30.00 but less than \$ 40.00							
39	Greater than or equal to \$ 40.00 but less than \$ 50.00							
40	Greater than or equal to \$ 50.00 and less than \$ 100.00							
41	Greater than or equal to \$100.00							
42	Total	4,218,983	66,426	28,830	12,177	107,434	4,338	0
CHART 4b. SINGLE-LINE BUSINESS SUBSCRIBER BILLS								
	A	B	C	D	E	F	G	H
	Local service bills	Number of local service bills (in whole numbers)	Total revenues from federal rate, SLCs 2nd lines, etc.	Total revenues from discretionary charges	Total revenues from taxes, surcharges, etc.	Total revenues	Lines for which federal SLC is charged	Number of party lines (in whole numbers)
43	Less than \$ 10.00							
44	Greater than or equal to \$ 10.00 but less than \$ 20.00							
45	Greater than or equal to \$ 20.00 but less than \$ 30.00							
46	Greater than or equal to \$ 30.00 but less than \$ 40.00							
47	Greater than or equal to \$ 40.00 but less than \$ 50.00							
48	Greater than or equal to \$ 50.00 and less than \$ 100.00							
49	Greater than or equal to \$100.00							
50	Total							114

Revenue Benchmark Data Request

CHART 4c. MULTI-LINE BUSINESS SUBSCRIBER BILLS							
	A	B	C	D	E	F	G
	Local service bills	Number of local service bills on which numbers	Total revenues from flat-rate, SLCs and lines EAS, etc.	Total revenues from discretionary charges	Total revenues from taxes and surcharges, etc.	Total revenues	Number of lines for which federal SLCs charged
51	Less than \$ 100.00						
52	Greater than or equal to \$ 100.00 but less than \$ 200.00						
53	Greater than or equal to \$ 200.00 but less than \$ 300.00						
54	Greater than or equal to \$ 300.00 but less than \$ 400.00						
55	Greater than or equal to \$ 400.00 but less than \$ 500.00						
56	Greater than or equal to \$ 500.00 and less than \$ 1000.00						
57	Greater than or equal to \$1000.00						
58	Total						1,643

Revenue Benchmark Data Request

CHART 5: SUBSCRIBER BILLS – LOCAL SERVICE AND INTRALATA TOLL REVENUES FOR JULY 1998

For July 1998, please determine the category into which each residential, single-line business, and multi-line business subscriber bill with intraLATA (or equivalent) toll charges falls based on the total local service and intraLATA toll charges on that subscriber bill. The categories specified in Column A correspond to the dollar amount for one local service bill with intraLATA (or equivalent) toll charges. Please note that the dollar amount categories in Column A for multi-line business data are increased by a factor of ten. For the purposes of this data request, a total bill includes a local service bill, as defined above, and amounts charged for services provided by your company, or an affiliate, for intraLATA (or equivalent) toll services. (Do not include amounts collected on behalf of other telephone companies).

In Column B, please specify the total number of residential subscriber bills in each category.

In Column C, please specify the total revenue received from all residential subscriber bills in each category from local service bills.

In Column D, please specify the total revenue received from all residential subscriber bills in each category from intraLATA (or equivalent) toll services.

In Column E, please specify the total revenue received from all residential subscriber bills in each category from total bills for local service and intraLATA (or equivalent) toll services (i.e., sum of column C and column D).

In Column F, please specify the total number of switched lines for which a federal SLC is collected for all residential subscriber bills in each category.

In Column G, please specify the total number of switched party lines for all residential subscriber bills in each category.

Revenue Benchmark Data Request

Chart 5a. Residential Subscriber Bills							
A	B	C	D	E	F	G	
Total bill (for local service and intraLATA toll)	Number of bills (in whole numbers)	Total revenues from local service bills	Total revenues from intraLATA toll	Total revenues	Total revenues	lines for which federal SLICs	Number of party lines (in whole numbers)
59	Less than \$ 10.00						
60	Greater than or equal to \$ 10.00 but less than \$ 20.00						
61	Greater than or equal to \$ 20.00 but less than \$ 30.00						
62	Greater than or equal to \$ 30.00 but less than \$ 40.00						
63	Greater than or equal to \$ 40.00 but less than \$ 50.00						
64	Greater than or equal to \$ 50.00 and less than \$ 100.00						
65	Greater than or equal to \$100.00						
66	Total	4,218,963	107,434	3,175	110,609	4,338	0
Chart 5b. Single-Line Business Subscriber Bills							
A	B	C	D	E	F		
Total bill (for local service and intraLATA toll)	Number of bills (in whole numbers)	Total revenues from local service bills	Total revenues from intraLATA toll	Total revenues	Total revenues	lines for which federal SLICs	
67	Less than \$ 10.00						
68	Greater than or equal to \$ 10.00 but less than \$ 20.00						
69	Greater than or equal to \$ 20.00 but less than \$ 30.00						
70	Greater than or equal to \$ 30.00 but less than \$ 40.00						
71	Greater than or equal to \$ 40.00 but less than \$ 50.00						
72	Greater than or equal to \$ 50.00 and less than \$ 100.00						
73	Greater than or equal to \$100.00						
74	Total						114

Revenue Benchmark Data Request

Chart 5c. Multi-Line Business Subscriber Bills								
	A			B	C	D	E	F
	Total bill for local service and intraLATA toll			Number of bills in whole numbers	Total revenues from local service bills	Total revenues from intraLATA toll	Total revenues	Number of lines for which federal SLC is charged
75	Less than \$ 100.00							
76	Greater than or equal to \$ 10.00 but less than \$ 20.00							
77	Greater than or equal to \$ 200.00 but less than \$ 300.00							
78	Greater than or equal to \$ 300.00 but less than \$ 400.00							
79	Greater than or equal to \$ 400.00 but less than \$ 500.00							
80	Greater than or equal to \$ 500.00 and less than \$ 1000.00							
81	Greater than or equal to \$1000.00							
82	Total							1,643

Revenue Benchmark Data Request

Footnotes

No.	Text	Footnote	Columns
1	BellSouth does not maintain historical data on the number of local service bills. The provided response is based, instead, on the number of accounts in service as follows: 1996 is equal to the average of 9/96 & 12/96; 1997 is equal to the average of 12/96 & 12/97; 1998 is equal to the average of 12/97 & 3/98.	4,9,14 & 19	B,C,D
2	BellSouth does not retain business revenue data in the format requested. A special billing study was performed for December 1996, December 1997 and March 1998 in order to estimate the split between single line and multi-line business. The results of this study were applied to the revenue totals to estimate the single line/multi-line split.	6,8,11 & 13	B,C,D
3	BellSouth does not retain access revenue data in the format requested. A special study was developed using 7/98 demand data to calculate access minutes of use by customer type. The results of this study were applied to the revenue totals assuming that each class of customer would generate an amount of revenue equal to its share of the minutes.	21 - 23 25 & 26	B, C, D C, D, E
4	BellSouth does not retain access revenue data in the format requested. A special study was developed using 7/98 demand data to calculate access minutes of use by customer type. The results of this study were applied to the revenue totals assuming that each class of customer would generate an amount of revenue equal to its share of the minutes.	28 - 30 32 & 33	B, C, D C, D, E
5	BellSouth does not retain bill counts, revenue or line counts in the format requested. A special analysis of 7/98 customer billing records was performed to estimate the requested data. In addition, due to flexible billing arrangements, volume and term discount plans, contract service arrangements, special assemblies and thousands of rate elements offered to multi-line business customers, it was not feasible to attempt to disaggregate their discretionary services from their access line services. Accordingly, all of these non-toll revenues are reported in column C of lines 51 through 58.	35 - 58	All
6	BellSouth does not retain bill counts, revenue or line counts in the format requested. A special analysis of 7/98 customer billing records was performed to estimate the requested data.	59 -82	All

Revenue Benchmark Data Request

REVENUE BENCHMARK DATA REQUEST

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In Charts 1, 4, and 5 below, we ask for information about charges on the bills of your residential, single-line business, and multi-line business subscribers. Chart 1 asks for information for 1996, 1997, and the first quarter of 1998, broken down first by class of customer (residential, single-line business, and multi-line business), and then aggregated for all subscribers. Charts 4 and 5 ask for information only for the month of July 1998. In Charts 2 and 3, we ask for information about your interstate and intrastate switched access revenues for the month of July 1998.

Instructions:

- (1) Please use a different set of charts for each of your study areas.
- (2) Please note that we seek, whenever possible, only the revenues that you have billed, not the revenues that you have collected. Please indicate, in a footnote, if totals reflect booked, rather than billed, revenues.
- (3) Please note that we ask for total revenues from local service bills, including taxes and surcharges. If you do not include taxes in the calculation of total revenues from local service bills, do not include taxes in the total revenues from taxes and surcharges. Please indicate, in a footnote, if taxes are not included in the totals.
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If you believe that your data should be withheld from the public file, please note that you must submit a request for confidential treatment of your data, consistent with section 0.459 of the Commission's rules, that includes your reasons for withholding your data, and facts upon which those reasons are based. 47 C.F.R. §47.0.459. Labeling disks or papers "Confidential" is not sufficient to request that your data be treated as confidential. Please see the filing procedures in the Order, DA 98-1576, at paragraph 8.

Revenue Benchmark Data Request

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Please provide the following data:

For each class of subscribers bills (residential, single-line business, and multi-line business), please provide the total annual revenues for the years 1996 and 1997, and total quarterly revenues for the first quarter of 1998 received from the following sources: local service bills (including taxes and surcharges), as defined below; taxes and surcharges (separated out from local service bills); IntraLATA (or equivalent) toll charges for services provided by your company or an affiliate; the total number of subscriber bills, and the average number of switched lines for which a federal SLC is charged. If taxes are not included in the total revenues from local service bills, do not include taxes in the total revenues from taxes and surcharges, and please indicate in a footnote and a separate document that taxes are not included in the totals. Please indicate, in a footnote, if totals reflect booked, rather than billed, revenues, and include a separate document indicating the revenues for which booked, rather than billed, revenues are provided.

A local service bill includes flat or recurring monthly charges, extended area service (EAS) charges, local usage charges (message and minute), local mileage and zone charges, federal and state subscriber line charges (SLCs), 911 charges, state universal service charges, and telecommunications relay services (TRS) charges, other mandatory charges, taxes and surcharges, second line charges, and charges for discretionary services. Please exclude from a local service bill charges carried over from previous months, connection charges, special construction charges, and deposits. Discretionary services include services such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features, and exclude non-regulated services such as voice-mail, inside wiring, and yellow page ads.

For Column B, please calculate the average number of switched lines by taking the average of the following: the number of switched lines served for the class of subscribers on December 31, 1995, March 31, 1996, June 30, 1996, September 30, 1996, and December 31, 1996.

For Column C, please calculate the average number of switched lines in the same manner.

For Column D, please calculate the average number of switched lines by taking the average of the following: the number of switched lines served for the class of subscribers on December 31, 1997 and the last day of each month in the first quarter of 1998.

Revenue Benchmark Data Request

	A	B	C	D
	Residential subscriber bills	1996	1997	1st Q 1998
1	Total revenues from local service bills	\$718,748	\$799,111	\$213,006
2	Total revenues from taxes and surcharges	N/A	N/A	N/A
3	Total revenues from intraLATA toll charges	\$54,058	\$38,187	\$7,438
4	Total number of local service bills			
5	Average number of switched lines for which a federal SLC is charged	2,358	2,479	2,572
	A	B	C	D
	Single line business subscriber bills	1996	1997	1st Q 1998
6	Total revenues from local service bills			
7	Total revenues from taxes and surcharges			
8	Total revenues from intraLATA toll charges			
9	Total number of local service bills			
10	Average number of switched lines for which a federal SLC is charged	91	88	84
	A	B	C	D
	Multi-line business subscriber bills	1996	1997	1st Q 1998
11	Total revenues from local service bills			
12	Total revenues from taxes and surcharges			
13	Total revenues from intraLATA toll charges			
14	Total number of local service bills			
15	Average number of switched lines for which a federal SLC is charged	1,158	1,223	1,249
	A	B	C	D
	All subscriber bills	1996	1997	1st Q 1998
16	Total revenues from local service bills	#####	#####	\$444,727
17	Total revenues from taxes and surcharges	N/A	N/A	N/A
18	Total revenues from intraLATA toll charges	\$57,106	\$70,735	\$14,517
19	Total number of local service bills			
20	Average number of switched lines for which a federal SLC is charged	3,607	3,788	3,905

Revenue Benchmark Data Request

CHART 2: INTERSTATE SWITCHED ACCESS REVENUES FOR JULY 1998

For each class of customer (residential, single-line business, and multi-line business), please provide total interstate switched access revenues for July 1998 received through: flat-rated charges to interexchange carriers based on the number of presubscribed lines, i.e., presubscribed interexchange carrier charges (PICCs); per-minute charges, including common line, switching and transport charges that are recovered on the basis of a per-minute charge; and per-call charges. In addition, please provide the total interstate access revenues for July 1998 received through flat-rated carrier-to-carrier charges.

For July 1998, please undertake a special study, if necessary, to determine the total number of interstate switched originating and terminating access minutes. In addition to total interstate switched access minutes, determine the number of such minutes originated and terminated by each class of customer (residential, single-line business, and multi-line business). Also, please include the average number of residential, single-line business and multi-line business switched lines in service during the study period, where the average is calculated by taking the simple average of the number of lines in service at the beginning of the study period and the number of lines in service at the end of the period.

	A	B	C	D	E	F
		Residential revenues	Single-line business revenues	Multi-line business revenues	Total revenues	Total calls or minutes
21	Flat-rated charges to IXC's based on number of presubscribed lines				\$4,175	
22	Per-minute charges				\$18,916	1,235,636
23	Per-call charges				\$2,566	NA
24	Other IXC carrier-to-carrier flat-rated charges (excluding special access and IXC flat-rated charges based on number of presubscribed				\$3,529	
		Residential minutes or lines	Single-line business minutes or lines	Multi-line business minutes or lines	Total minutes	
25	Originating Minutes					727,594
26	Terminating Minutes					508,043
27	Average Lines In Service		2,583	76	1,207	

Revenue Benchmark Data Request

CHART 3: INTRASTATE SWITCHED ACCESS REVENUES FOR JULY 1998

For each class of customer (residential, single-line business, and multi-line business), please provide total intrastate switched access revenues for July 1998 received through: flat-rated charges to interexchange carriers based on the number of presubscribed lines, such as, presubscribed interexchange carrier charges (PICCs); per-minute charges, including common line, switching and transport charges that are recovered on the basis of a per-minute charge; and per-call charges. In addition, please provide the total intrastate access revenues for July 1998 received through flat-rated carrier-to-carrier charges.

For July 1998, please undertake a special study, if necessary, to determine total number of intrastate switched originating and terminating access minutes. In addition to total intrastate switched access minutes, determine the number of such minutes originated and terminated by each class of customer (residential, single-line business, and multi-line business). Also, please include the average number of residential, single-line business and multi-line business switched lines in service during the study period, where the average is calculated by taking the simple average of the number of lines in service at the beginning of the study period and the number of lines in service at the end of the period.

	A	B	C	D	E	F
		Residential revenues	Single-line business revenues	Multi-line business revenues	Total revenues	Total minutes
28	Flat-rated charges to IXCs based on number of presubscribed lines				NA	
29	Per-minute charges				\$4,257	303,876
30	Per-call charges				\$221	NA
31	(excluding special access and IXC flat-rated charges based on number of presubscribed lines)				\$1,819	
		Residential minutes or lines	Single-line business minutes or lines	Multi-line business minutes or lines	Total minutes	
32	Originating Minutes					167,758
33	Terminating Minutes					136,118
34	Average Lines In Service		2,583	76	1,207	

Revenue Benchmark Data Request

CHART 4: SUBSCRIBER BILLS -- LOCAL SERVICE REVENUES FOR JULY 1998

For July 1998, please determine the category into which each residential, single-line business, and multi-line business subscriber bill falls based on the total local service charges on that subscriber bill. The categories specified in Column A correspond to the dollar amount for one local service bill. Please note that the dollar amount categories in Column A for multi-line business service bills are increased by a factor of ten.

A local service bill includes flat or recurring monthly charges, extended area service (EAS) charges, local usage charges (message and minute), local mileage and zone charges, federal and state subscriber line charges (SLCs), 911 charges, state universal service charges, and telecommunications relay services (TRS) charges, other mandatory charges, taxes and surcharges, second line charges, and charges for discretionary services. Please exclude from a local service bill charges carried over from previous months, connection charges, special construction charges, and deposits. Discretionary services include services such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features, and exclude non-regulated services such as voice-mail, inside wiring, and yellow page ads.

In Column B, please specify the total number of residential subscriber bills in each category.

In Column C, please specify the total revenue received from all residential subscriber bills in each category from flat monthly charges, extended area service charges, local usage charges, local mileage and zone charges, Federal and State SLCs, and second line charges.

In Column D, please specify the total revenue received from all residential subscriber bills in each category from discretionary charges such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features. Please exclude charges for non-regulated services such as voice-mail, inside wiring, and yellow page ads.

In Column E, please specify the total revenue received from all residential subscriber bills in each category from taxes, surcharges, and other mandatory charges such as 911 charges, state universal service charges, and TRS charges. If taxes are not included in column F, do not include taxes in Column E, please indicate in a footnote and in a separate document that taxes are not included in the totals.

In Column F, please specify the total revenue received from all residential subscriber bills in each category from local service charges (i.e., sum of columns C, D and E).

In Column G, please specify the total number of switched lines for which a federal SLC is collected for all residential subscriber bills in each category.

In Column H, please specify the total number of switched party lines for all residential subscriber bills in each category.

Revenue Benchmark Data Request

CHART 4a. RESIDENTIAL SUBSCRIBER BILLS								
	A	B	C	D	E	F	G	H
	Local service bills	Number of local service bills in whole numbers	Total revenues from local rate SLICs, 2nd lines, etc.	Total revenues from discrete charges	Total revenues from taxes, surcharges, etc.	Total revenues	Inex for which federal SLICs charges	Number of party lines (in whole numbers)
35	Less than \$ 10.00							
36	Greater than or equal to \$ 10.00 but less than \$ 20.00							
37	Greater than or equal to \$ 20.00 but less than \$ 30.00							
38	Greater than or equal to \$ 30.00 but less than \$ 40.00							
39	Greater than or equal to \$ 40.00 but less than \$ 50.00							
40	Greater than or equal to \$ 50.00 and less than \$ 100.00							
41	Greater than or equal to \$100.00							
42	Total	2,558,393	51,800	21,507	9,676	82,984	2,583	3,244
CHART 4b. SINGLE-LINE BUSINESS SUBSCRIBER BILLS								
	A	B	C	D	E	F	G	
	Local service bills	Number of local service bills in whole numbers	Total revenues from local rate SLICs, 2nd lines, etc.	Total revenues from discrete charges	Total revenues from taxes, surcharges, etc.	Total revenues	Inex for which federal SLICs charges	
43	Less than \$ 10.00							
44	Greater than or equal to \$ 10.00 but less than \$ 20.00							
45	Greater than or equal to \$ 20.00 but less than \$ 30.00							
46	Greater than or equal to \$ 30.00 but less than \$ 40.00							
47	Greater than or equal to \$ 40.00 but less than \$ 50.00							
48	Greater than or equal to \$ 50.00 and less than \$ 100.00							
49	Greater than or equal to \$100.00							
50	Total						76	

Revenue Benchmark Data Request

CHART 5: SUBSCRIBER BILLS - LOCAL SERVICE AND INTRALATA TOLL REVENUES FOR JULY 1998

For July 1998, please determine the category into which each residential, single-line business, and multi-line business subscriber bill with IntraLATA (or equivalent) toll charges falls based on the total local service and IntraLATA toll charges on that subscriber bill. The categories specified in Column A correspond to the dollar amount for one local service bill with IntraLATA (or equivalent) toll charges. Please note that the dollar amount categories in Column A for multi-line business data are increased by a factor of ten. For the purposes of this data request, a local bill includes a local service bill, as defined above, and amounts charged for services provided by year company, or an affiliate, for IntraLATA (or equivalent) toll services. (Do not include amounts collected on behalf of other telephone companies).

In Column B, please specify the total number of residential subscriber bills in each category.

In Column C, please specify the total revenue received from all residential subscriber bills in each category from local service bills.

In Column D, please specify the total revenue received from all residential subscriber bills in each category from IntraLATA (or equivalent) toll services.

In Column E, please specify the total revenue received from all residential subscriber bills in each category from total bills for local service and IntraLATA (or equivalent) toll services (i.e., sum of column C and column D).

In Column F, please specify the total number of switched lines for which a Federal SLC is collected for all residential subscriber bills in each category.

In Column G, please specify the total number of switched party lines for all residential subscriber bills in each category.

Revenue Benchmark Data Request

Chart 5a. Residential Subscriber Bills								
	A		B	C	D	E	F	G
	Total bill (for local service and intralATA toll)		Number of bills (in whole numbers)	Total revenues from local service bills	Total revenues from intralATA toll	Total revenues	lines for which federal 4-CIS charges	Number of party lines (in whole numbers)
59	Less than \$ 10.00							
60	Greater than or equal to \$ 10.00 but less than \$ 20.00							
61	Greater than or equal to \$ 20.00 but less than \$ 30.00							
62	Greater than or equal to \$ 30.00 but less than \$ 40.00							
63	Greater than or equal to \$ 40.00 but less than \$ 50.00							
64	Greater than or equal to \$ 50.00 and less than \$ 100.00							
65	Greater than or equal to \$100.00							
66	Total		2,558,393	82,984	2,783	85,767	2,583	3,244
Chart 5b. Single-Line Business Subscriber Bills								
	A		B	C	D	E	F	
	Total bill (for local service and intralATA toll)		Number of bills (in whole numbers)	Total revenues from local service bills	Total revenues from intralATA toll	Total revenues	lines for which federal SLC is	
67	Less than \$ 10.00							
68	Greater than or equal to \$ 10.00 but less than \$ 20.00							
69	Greater than or equal to \$ 20.00 but less than \$ 30.00							
70	Greater than or equal to \$ 30.00 but less than \$ 40.00							
71	Greater than or equal to \$ 40.00 but less than \$ 50.00							
72	Greater than or equal to \$ 50.00 and less than \$ 100.00							
73	Greater than or equal to \$100.00							
74	Total						76	

Revenue Benchmark Data Request

Chart 5c. Multi-Line Business Subscriber Bills						
A	B	C	D	E	F	
Total bill for local service and intralATA toll	Number of bills in whole numbers	Total revenues from local service bills	Total revenues from intralATA toll	Total revenues	Number of lines for which federal SLIC is charged	
75 Less than \$ 100.00						
76 Greater than or equal to \$ 10.00 but less than \$ 20.00						
77 Greater than or equal to \$ 200.00 but less than \$ 300.00						
78 Greater than or equal to \$ 300.00 but less than \$ 400.00						
79 Greater than or equal to \$ 400.00 but less than \$ 500.00						
80 Greater than or equal to \$ 500.00 and less than \$ 1000.00						
81 Greater than or equal to \$1000.00						
82 Total					1,207	

Revenue Benchmark Data Request

Footnotes

No.	Text	Rows	Columns
1	BellSouth does not maintain historical data on the number of local service bills. The provided response is based, instead, on the number of accounts in service as follows: 1996 is equal to the average of 9/96 & 12/96; 1997 is equal to the average of 12/96 & 12/97; 1998 is equal to the average of 12/97 & 3/98.	4,9,14 & 19	B,C,D
2	BellSouth does not retain business revenue data in the format requested. A special billing study was performed for December 1996, December 1997 and March 1998 in order to estimate the split between single line and multi-line business. The results of this study were applied to the revenue totals to estimate the single line/multi-line split.	6,8,11 & 13	B,C,D
3	BellSouth does not retain access revenue data in the format requested. A special study was developed using 7/98 demand data to calculate access minutes of use by customer type. The results of this study were applied to the revenue totals assuming that each class of customer would generate an amount of revenue equal to its share of the minutes.	21 - 23 25 & 26	B, C, D C, D, E
4	BellSouth does not retain access revenue data in the format requested. A special study was developed using 7/98 demand data to calculate access minutes of use by customer type. The results of this study were applied to the revenue totals assuming that each class of customer would generate an amount of revenue equal to its share of the minutes.	28 - 30 32 & 33	B, C, D C, D, E
5	BellSouth does not retain bill counts, revenue or line counts in the format requested. A special analysis of 7/98 customer billing records was performed to estimate the requested data. In addition, due to flexible billing arrangements, volume and term discount plans, contract service arrangements, special assemblies and thousands of rate elements offered to multi-line business customers, it was not feasible to attempt to disaggregate their discretionary services from their access line services. Accordingly, all of these non-toll revenues are reported in column C of lines 51 through 58.	35 - 58	All
6	BellSouth does not retain bill counts, revenue or line counts in the format requested. A special analysis of 7/98 customer billing records was performed to estimate the requested data.	59 -82	All

Revenue Benchmark Data Request

	Footnotes (Continued)		
No.			

Revenue Benchmark Data Request

Approved by OMB

3060-0842

Expires 02/28/1999

Estimated Average Burden Per Response: 250 Hours

Notice to Individuals: Pursuant to Congress's directive in the Telecommunications Act of 1996 that the Commission establish support mechanisms to ensure the delivery of affordable telecommunication service to all Americans, the Commission determined on May 8, 1997 that universal service support for rural, insular, and high cost areas should be based on forward-looking economic costs. As part of the forward-looking economic cost methodology, the Commission determined that it would select two revenue benchmarks to calculate the amount of federal universal service support that eligible non-rural carriers should receive. The data request solicits information from non-rural local exchange carriers to calculate the revenue benchmarks that will determine the level of universal service support. Your response is mandatory. 47 C.F.R. §§ 0.91 and 0.291.

This data request will be used to assist the Commission in implementing the forward-looking economic cost methodology used to estimate the amount of universal service support that will be provided to eligible non-rural carriers beginning July 1, 1999.

An agency may not conduct or sponsor and a person is not required to respond to a collection of information unless it displays a currently valid control number. The control number assigned to this collection is 3060-0842.

We have estimated that each response to this collection of information will take, on average, 250 hours. Our estimate includes the time to read the instructions, look through existing records, gather and maintain the required data, and actually complete and review the form or response. If you have any comments on this estimate, or how we can improve the collection and reduce the burden it causes you, please write the Federal Communications Commission, AMD-PERM, Washington, D.C. 20554, Paperwork Reduction Project (3060-0842). We also will accept your comments via the Internet if you send them to jboley@fcc.gov. Please DO NOT SEND COMPLETED RESPONSES TO THIS ADDRESS.

CERTIFICATION

I certify that I have been designated by the Company to attest to the accuracy of the information contained herein and that I have examined the foregoing and that to the best of my knowledge, information, and belief, all statements of fact contained in this report are an accurate statement of the affairs of the respondent with respect to the data and information set forth herein.

Printed Name: Steve Bigelow

Telephone Number: 205-977-0400

Position: Director Strategic Pricing

Holding Company and Code: BellSouth Telecommunications

Study Area and Code: SCKY

Signature: 

Date: 10-5-98

Revenue Benchmark Data Request

REVENUE BENCHMARK DATA REQUEST

We seek the following data to assist the Commission in developing residential and business revenue benchmarks for the federal methodology adopted in the *Universal Service Order* of May 8, 1997, that will help determine the level of high cost support non-rural carriers will receive beginning July 1, 1999. Because of the importance of the requested information in developing the revenue benchmarks, we ask that you perform a special study, in certain instances, if such a study is necessary to provide the specified information.

In Charts 1, 4, and 5 below, we ask for information about changes on the bills of your residential, single-line business, and multi-line business subscribers. Chart 1 asks for information for 1996, 1997, and the first quarter of 1998, broken down first by class of customer (residential, single-line business, and multi-line business), and then aggregated for all subscribers. Charts 4 and 5 ask for information only for the month of July 1998. In Charts 2 and 3, we ask for information about your interstate and intrastate switched access revenues for the month of July 1998.

Instructions:

- (1) Please use a different set of charts for each of your study areas.
- (2) Please note that we seek, whenever possible, only the revenues that you have billed, not the revenues that you have collected. Please indicate, in a footnote, if totals reflect booked, rather than billed, revenues.
- (3) Please note that we ask for total revenues from local service bills, including taxes and surcharges. If you do not include taxes in the calculation of total revenues from local service bills, do not include taxes in the total revenues from taxes and surcharges. Please indicate, in a footnote, if taxes are not included in the totals.
- (4) If you use footnotes, please explain the footnotes and identify the appropriate row and column on the page provided at the end of this document.
- (5) Please pay close attention to how we have defined terms, and contact Katie King or Bob Louche at 202-418-7400 if you have questions.
- (6) Please fill in only the shaded cells. Do not move or create cells, rows, or columns.
- (7) Note that some cells may be formatted to accept only responses provided in a certain format. Please comply with these constraints and do not adjust the formatting. Unless otherwise specified, please enter numbers in thousands. For example, please indicate five thousand dollars by entering only "5," rather than "5000." Do not include dollar signs, which will be added automatically, or digits after the decimal place, which will not be accepted in the cells. Some cell headings, such as those for numbers of bills in Charts 4 and 5, will specify that whole numbers with all necessary digits should be entered.
- (8) Note that we require you to file both paper and electronic copies of the completed spreadsheets. The paper copies must be signed on the previous page by an authorized representative of the company. Please see the filing procedures in the Order, DA-98-xxx, at paragraphs 7-12.
- (9) Responses to this data request are due October 6, 1998.

If you believe that your data should be withheld from the public file, please note that you must submit a request for confidential treatment of your data, consistent with section 0.459 of the Commission's rules, that includes your reasons for withholding your data, and facts upon which those reasons are based. 47 C.F.R. §47.0.459. Labeling disks or papers "Confidential" is not sufficient to request that your data be treated as confidential. Please see the filing procedures in the Order, DA 98-1576, at paragraph 8.

Revenue Benchmark Data Request

CHART I: SUBSCRIBER BILLS - DATA FOR 1996, 1997, and the 1st Quarter of 1998

Please provide the following data:

For each class of subscribers bills (residential, single-line business, and multi-line business), please provide the total annual revenues for the years 1996 and 1997, and total quarterly revenues for the first quarter of 1998 received from the following sources: local service bills (including taxes and surcharges), as defined below; taxes and surcharges (separated out from local service bills); IntraLATA (or equivalent) toll charges for services provided by your company or an affiliate; the total number of subscriber bills, and the average number of switched lines for which a federal SLIC is charged. If taxes are not included in the total revenues from local service bills, do not include taxes in the total revenues from taxes and surcharges, and please indicate in a footnote and a separate document that taxes are not included in the totals. Please indicate, in a footnote, if totals reflect booked, rather than billed, revenues, and include a separate document indicating the revenues for which booked, rather than billed, revenues are provided.

A local service bill includes flat or recurring monthly charges, extended area service (EAS) charges, local usage charges (message and minute), local mileage and zone charges, federal and state subscriber line charges (SLCs), 911 charges, state universal service charges, and telecommunications relay services (TRS) charges, other mandatory charges, taxes and surcharges, second line charges, and charges for discretionary services. Please exclude from a local service bill charges carried over from previous months, connection charges, special construction charges, and deposits. Discretionary services include services such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features, and exclude non-regulated services such as voice-mail, inside wiring, and yellow page ads.

For Column B, please calculate the average number of switched lines by taking the average of the following: the number of switched lines served for the class of subscribers on December 31, 1995, March 31, 1996, June 30, 1996, September 30, 1996, and December 31, 1996.

For Column C, please calculate the average number of switched lines in the same manner.

For Column D, please calculate the average number of switched lines by taking the average of the following: the number of switched lines served for the class of subscribers on December 31, 1997 and the last day of each month in the first quarter of 1998.

Revenue Benchmark Data Request

	A	B	C	D
	Residential subscriber bills	1996	1997	1st Q 1998
1	Total revenues from local service bills	\$240,222	\$256,930	\$68,151
2	Total revenues from taxes and surcharges	N/A	N/A	N/A
3	Total revenues from intraLATA toll charges	\$38,130	\$28,933	\$6,196
4	Total number of local service bills			
5	Average number of switched lines for which a federal SLC is charged	818	835	851
	A	B	C	D
	Single-line business subscriber bills	1996	1997	1st Q 1998
6	Total revenues from local service bills			
7	Total revenues from taxes and surcharges			
8	Total revenues from intraLATA toll charges			
9	Total number of local service bills			
10	Average number of switched lines for which a federal SLC is charged	31	29	28
	A	B	C	D
	Multi-line business subscriber bills	1996	1997	
11	Total revenues from local service bills			
12	Total revenues from taxes and surcharges			
13	Total revenues from intraLATA toll charges			
14	Total number of local service bills			
15	Average number of switched lines for which a federal SLC is charged	252	267	272
	A	B	C	D
	All subscriber bills	1996	1997	1st Q 1998
16	Total revenues from local service bills	\$408,029	\$435,034	\$114,725
17	Total revenues from taxes and surcharges	N/A	N/A	N/A
18	Total revenues from intraLATA toll charges	\$54,613	\$45,875	\$9,688
19	Total number of local service bills			
20	Average number of switched lines for which a federal SLC is charged	1,101	1,131	1,152

Revenue Benchmark Data Request

CHART 2: INTERSTATE SWITCHED ACCESS REVENUES FOR JULY 1998

For each class of customer (residential, single-line business, and multi-line business), please provide total interstate switched access revenues for July 1998 received through: flat-rated charges to interexchange carriers based on the number of presubscribed lines, i.e., presubscribed interexchange carrier charges (PICCs); per-minute charges, including common line, switching and transport charges that are recovered on the basis of a per-minute charge; and per-call charges. In addition, please provide the total interstate access revenues for July 1998 received through flat-rated carrier-to-carrier charges.

For July 1998, please undertake a special study, if necessary, to determine the total number of interstate switched originating and terminating access minutes. In addition to total interstate switched access minutes, determine the number of such minutes originated and terminated by each class of customer (residential, single-line business, and multi-line business). Also, please include the average number of residential, single-line business and multi-line business switched lines in service during the study period, where the average is calculated by taking the simple average of the number of lines in service at the beginning of the study period and the number of lines in service at the end of the period.

	A	B	C	D	E	F
		Residential revenues	Single-line business revenues	Multi-line business revenues	Total revenues	Total calls or minutes
21	Flat-rated charges to IXCs based on number of presubscribed lines				\$1,158	
22	Per-minute charges				\$4,394	300,697
23	Per-call charges				\$433	NA
24	Other IXC carrier-to-carrier flat-rated charges (excluding special access and IXC flat-rated charges based on number of presubscribed				\$1,046	
		Residential minutes or lines	Single-line business minutes or lines	Multi-line business minutes or lines	Total minutes	
25	Originating Minutes					166,667
26	Terminating Minutes					134,030
27	Average Lines In Service		844	28	269	

Revenue Benchmark Data Request

CHART 3: INTRASTATE SWITCHED ACCESS REVENUES FOR JULY 1998

For each class of customer (residential, single-line business, and multi-line business), please provide total intrastate switched access revenues for July 1998 received through: flat-rated charges to interexchange carriers based on the number of presubscribed lines, such as, presubscribed interexchange carrier charges (PICCs); per-minute charges, including common line, switching and transport charges that are recovered on the basis of a per-minute charge; and per-call charges. In addition, please provide the total intrastate access revenues for July 1998 received through flat-rated carrier-to-carrier charges.

For July 1998, please undertake a special study, if necessary, to determine total number of intrastate switched originating and terminating access minutes. In addition to total intrastate switched access minutes, determine the number of such minutes originated and terminated by each class of customer (residential, single-line business, and multi-line business). Also, please include the average number of residential, single-line business and multi-line business switched lines in service during the study period, where the average is calculated by taking the simple average of the number of lines in service at the beginning of the study period and the number of lines in service at the end of the period.

	A	B	C	D	E	F
		Residential Revenues	Single-line business revenues	Multi-line business revenues	Total revenues	Total calls minutes
28	Flat-rated charges to IXCs based on number of presubscribed lines				NA	
29	Per-minute charges				\$1,139	116,700
30	Per-call charges				\$2,077	NA
31	(excluding special access and IXC flat-rated charges based on number of presubscribed lines)				\$243	
		Residential minutes or lines	Single-line business minutes or lines	Multi-line business minutes or lines		Total minutes
32	Originating Minutes					63,072
33	Terminating Minutes					53,629
34	Average Lines In Service		844	28	269	

Revenue Benchmark Data Request

CHART 4: SUBSCRIBER BILLS - LOCAL SERVICE REVENUES FOR JULY 1998

For July 1998, please determine the category into which each residential, single-line business, and multi-line business subscriber bill falls based on the total local service charges on that subscriber bill. The categories specified in Column A correspond to the dollar amount for one local service bill. Please note that the dollar amount categories in Column A for multi-line business service bills are increased by a factor of ten.

A local service bill includes flat or recurring monthly charges, extended area service (EAS) charges, local usage charges (message and minute), local mileage and zone charges, federal and state subscriber line charges (SLCs), 911 charges, state universal service charge, and telecommunications relay services (TRS) charges, other mandatory charges, taxes and surcharges, second line charges, and charges for discretionary services. Please exclude from a local service bill charges carried over from previous months, connection charges, special construction charges, and deposits. Discretionary services include services such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features, and exclude non-regulated services such as voice-mail, inside wiring, and yellow page ads.

In Column B, please specify the total number of residential subscriber bills in each category.

In Column C, please specify the total revenue received from all residential subscriber bills in each category from flat monthly charges, extended area service charges, local usage charges, local mileage and zone charges, Federal and State SLCs, and second line charges.

In Column D, please specify the total revenue received from all residential subscriber bills in each category from discretionary charges such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features. Please exclude charges for non-regulated services such as voice-mail, inside wiring, and yellow page ads.

In Column E, please specify the total revenue received from all residential subscriber bills in each category from taxes, surcharges, and other mandatory charges such as 911 charges, state universal service charges, and TRS charges. If taxes are not included in column F, do not include taxes in Column E, please indicate in a footnote and in a separate document that taxes are not included in the totals.

In Column F, please specify the total revenue received from all residential subscriber bills in each category from local service charges (i.e., sum of columns C, D and E).

In Column G, please specify the total number of switched lines for which a federal SLC is collected for all residential subscriber bills in each category.

In Column H, please specify the total number of switched party lines for all residential subscriber bills in each category.

Revenue Benchmark Data Request

CHART 4a. RESIDENTIAL SUBSCRIBER BILLS								
	A	B	C	D	E	F	G	H
	Local service bill	Number of local service bills (in whole numbers)	Revenues from flat rate SLCs 2nd lines	Total revenues from discretionary charges	Total revenues from taxes surcharges etc	Total revenues	Lines for which federal SLC is not used	Number of party lines (in whole numbers)
35	Less than \$ 10.00							
36	Greater than or equal to \$ 10.00 but less than \$ 20.00							
37	Greater than or equal to \$ 20.00 but less than \$ 30.00							
38	Greater than or equal to \$ 30.00 but less than \$ 40.00							
39	Greater than or equal to \$ 40.00 but less than \$ 50.00							
40	Greater than or equal to \$ 50.00 and less than \$ 100.00							
41	Greater than or equal to \$100.00							
42	Total	840,639	16,581	5,385	3,196	25,162	844	366
CHART 4b. SINGLE-LINE BUSINESS SUBSCRIBER BILLS								
	A	B	C	D	E	F	G	
	Local service bill	Number of local service bills (in whole numbers)	Revenues from flat rate SLCs 2nd lines	Total revenues from discretionary charges	Total revenues from taxes surcharges etc	Total revenues	Lines for which federal SLC is not used	
43	Less than \$ 10.00							
44	Greater than or equal to \$ 10.00 but less than \$ 20.00							
45	Greater than or equal to \$ 20.00 but less than \$ 30.00							
46	Greater than or equal to \$ 30.00 but less than \$ 40.00							
47	Greater than or equal to \$ 40.00 but less than \$ 50.00							
48	Greater than or equal to \$ 50.00 and less than \$ 100.00							
49	Greater than or equal to \$100.00							
50	Total							28

Revenue Benchmark Data Request

CHART 4c. MULTI-LINE BUSINESS SUBSCRIBER BILLS							
	A	B	C	D	E	F	G
	Local service bills	Number of local service bills (in whole numbers)	Total revenues from flat-rate SLCs, 2nd lines, EAS, etc.	Total revenues from discretionary charges	Total revenues from taxes, surcharges, etc.	Total revenues	Number of lines for which federal SLC is charged
51	Less than \$ 100.00						
52	Greater than or equal to \$ 100.00 but less than \$ 200.00						
53	Greater than or equal to \$ 200.00 but less than \$ 300.00						
54	Greater than or equal to \$ 300.00 but less than \$ 400.00						
55	Greater than or equal to \$ 400.00 but less than \$ 500.00						
56	Greater than or equal to \$ 500.00 and less than \$ 1000.00						
57	Greater than or equal to \$1000.00						
58	Total						269

Revenue Benchmark Data Request

CHART 5: SUBSCRIBER BILLS – LOCAL SERVICE AND INTRALATA TOLL REVENUES FOR JULY 1998

For July 1998, please determine the category into which each residential, single-line business, and multi-line business subscriber bill with intraLATA (or equivalent) toll charges falls based on the total local service and intraLATA toll charges on that subscriber bill. The categories specified in Column A correspond to the dollar amount for one local service bill with intraLATA (or equivalent) toll charges. Please note that the dollar amount categories in Column A for multi-line business data are increased by a factor of ten. For the purposes of this data request, a total bill includes a local service bill, as defined above, and amounts charged for services provided by your company, or an affiliate, for intraLATA (or equivalent) toll services. (Do not include amounts collected on behalf of other telephone companies).

In Column B, please specify the total number of residential subscriber bills in each category.

In Column C, please specify the total revenue received from all residential subscriber bills in each category from local service bills.

In Column D, please specify the total revenue received from all residential subscriber bills in each category from intraLATA (or equivalent) toll services.

In Column E, please specify the total revenue received from all residential subscriber bills in each category from total bills for local service and intraLATA (or equivalent) toll services (i.e., sum of column C and column D).

In Column F, please specify the total number of switched lines for which a federal SLC is collected for all residential subscriber bills in each category.

In Column G, please specify the total number of switched party lines for all residential subscriber bills in each category.

Revenue Benchmark Data Request

Chart 5a. Residential Subscriber Bills							
	A	B	C	D	E	F	G
	Total bill (for local service and intra-LATA toll)	Number of bills (in whole numbers)	Total revenues from local service bills	Total revenues from intra-LATA toll	Total revenues	lines for which federal SLC is	Number of party lines (in whole numbers)
59	Less than \$ 10.00						
60	Greater than or equal to \$ 10.00 but less than \$ 20.00						
61	Greater than or equal to \$ 20.00 but less than \$ 30.00						
62	Greater than or equal to \$ 30.00 but less than \$ 40.00						
63	Greater than or equal to \$ 40.00 but less than \$ 50.00						
64	Greater than or equal to \$ 50.00 and less than \$ 100.00						
65	Greater than or equal to \$100.00						
66	Total	840,639	25,162	2,201	27,363	844	366
Chart 5b. Single-Line Business Subscriber Bills							
	A	B	C	D	E	F	
	Total bill (for local service and intra-LATA toll)	Number of bills (in whole numbers)	Total revenues from local service bills	Total revenues from intra-LATA toll	Total revenues	lines for which federal SLC is	
67	Less than \$ 10.00						
68	Greater than or equal to \$ 10.00 but less than \$ 20.00						
69	Greater than or equal to \$ 20.00 but less than \$ 30.00						
70	Greater than or equal to \$ 30.00 but less than \$ 40.00						
71	Greater than or equal to \$ 40.00 but less than \$ 50.00						
72	Greater than or equal to \$ 50.00 and less than \$ 100.00						
73	Greater than or equal to \$100.00						
74	Total						28

Revenue Benchmark Data Request

Chart 5c. Multi-Line Business Subscriber Bills							
	A		B	C	D	E	F
	Total bills for local service and intralATA toll		Number of bills with numbers	Total revenues from local service bills	Total revenues from intralATA toll	Total revenues	Number of lines for which federal SLIC is charged
75	Less than \$ 100.00						
76	Greater than or equal to \$ 10.00 but less than \$ 20.00						
77	Greater than or equal to \$ 200.00 but less than \$ 300.00						
78	Greater than or equal to \$ 300.00 but less than \$ 400.00						
79	Greater than or equal to \$ 400.00 but less than \$ 500.00						
80	Greater than or equal to \$ 500.00 and less than \$ 1000.00						
81	Greater than or equal to \$1000.00						
82	Total						269

Revenue Benchmark Data Request

Footnotes

No.			
1	BellSouth does not maintain historical data on the number of local service bills. The provided response is based, instead, on the number of accounts in service as follows: 1996 is equal to the average of 9/96 & 12/96; 1997 is equal to the average of 12/96 & 12/97; 1998 is equal to the average of 12/97 & 3/98.	4,9,14 & 19	B,C,D
2	BellSouth does not retain business revenue data in the format requested. A special billing study was performed for December 1996, December 1997 and March 1998 in order to estimate the split between single line and multi-line business. The results of this study were applied to the revenue totals to estimate the single line/multi-line split.	6,8,11 & 13	B,C,D
3	BellSouth does not retain access revenue data in the format requested. A special study was developed using 7/98 demand data to calculate access minutes of use by customer type. The results of this study were applied to the revenue totals assuming that each class of customer would generate an amount of revenue equal to its share of the minutes.	21 - 23 25 & 26	B, C, D C, D, E
4	BellSouth does not retain access revenue data in the format requested. A special study was developed using 7/98 demand data to calculate access minutes of use by customer type. The results of this study were applied to the revenue totals assuming that each class of customer would generate an amount of revenue equal to its share of the minutes.	28 - 30 32 & 33	B, C, D C, D, E
5	BellSouth does not retain bill counts, revenue or line counts in the format requested. A special analysis of 7/98 customer billing records was performed to estimate the requested data. In addition, due to flexible billing arrangements, volume and term discount plans, contract service arrangements, special assemblies and thousands of rate elements offered to multi-line business customers, it was not feasible to attempt to disaggregate their discretionary services from their access line services. Accordingly, all of these non-toll revenues are reported in column C of lines 51 through 58.	35 - 58	All
6	BellSouth does not retain bill counts, revenue or line counts in the format requested. A special analysis of 7/98 customer billing records was performed to estimate the requested data.	59 -82	All

Revenue Benchmark Data Request

	Footnotes (Continued)			
No.	Text	Row	Column	

Revenue Benchmark Data Request

Approved by OMB

3060-0842

Expires 02/28/1999

Estimated Average Burden Per Response: 250 Hours

Notice to Individuals: Pursuant to Congress's directive in the Telecommunications Act of 1996 that the Commission establish support mechanisms to ensure the delivery of affordable telecommunication service to all Americans, the Commission determined on May 8, 1997 that universal service support for rural, insular, and high cost areas should be based on forward-looking economic costs. As part of the forward-looking economic cost methodology, the Commission determined that it would select two revenue benchmarks to calculate the amount of federal universal service support that eligible non-rural carriers should receive. The data request solicits information from non-rural local exchange carriers to calculate the revenue benchmarks that will determine the level of universal service support. Your response is mandatory. 47 C.F.R. §§ 0.91 and 0.291.

This data request will be used to assist the Commission in implementing the forward-looking economic cost methodology used to estimate the amount of universal service support that will be provided to eligible non-rural carriers beginning July 1, 1999.

An agency may not conduct or sponsor and a person is not required to respond to a collection of information unless it displays a currently valid control number. The control number assigned to this collection is 3060-0842.

We have estimated that each response to this collection of information will take, on average, 250 hours. Our estimate includes the time to read the instructions, look through existing records, gather and maintain the required data, and actually complete and review the form or response. If you have any comments on this estimate, or how we can improve the collection and reduce the burden it causes you, please write the Federal Communications Commission, AMD-PERM, Washington, D.C. 20554, Paperwork Reduction Project (3060-0842). We also will accept your comments via the Internet if you send them to jboley@fcc.gov. Please DO NOT SEND COMPLETED RESPONSES TO THIS ADDRESS.

CERTIFICATION

I certify that I have been designated by the Company to attest to the accuracy of the information contained herein and that I have examined the foregoing and that to the best of my knowledge, information, and belief, all statements of fact contained in this report are an accurate statement of the affairs of the respondent with respect to the data and information set forth herein.

Printed Name: Steve Bigelow

Telephone Number: 205-977-0400

Position: Director Pricing Strategy

Holding Company and Code: BellSouth Telecommunications

Study Area and Code: SCLA

Signature: 

Date: 10-5-98

Revenue Benchmark Data Request

REVENUE BENCHMARK DATA REQUEST

We seek the following data to assist the Commission in developing residential and business revenue benchmarks for the federal methodology adopted in the *Universal Service Order* of May 8, 1997, that will help determine the level of high cost support non-rural carriers will receive beginning July 1, 1999. Because of the importance of the requested information in developing the revenue benchmarks, we ask that you perform a special study, in certain instances, if such a study is necessary to provide the specified information.

In Charts 1, 4, and 5 below, we ask for information about charges on the bills of your residential, single-line business, and multi-line business subscribers. Chart 1 asks for information for 1996, 1997, and the first quarter of 1998, broken down first by class of customer (residential, single-line business, and multi-line business), and then aggregated for all subscribers. Charts 4 and 5 ask for information only for the month of July 1998. In Charts 2 and 3, we ask for information about your interstate and intrastate switched access revenues for the month of July 1998.

Instructions:

- (1) Please use a different set of charts for each of your study areas.
- (2) Please note that we seek, whenever possible, only the revenues that you have billed, not the revenues that you have collected. Please indicate, in a footnote, if totals reflect booked, rather than billed, revenues.
- (3) Please note that we ask for total revenues from local service bills, including taxes and surcharges. If you do not include taxes in the calculation of total revenues from local service bills, do not include taxes in the total revenues from taxes and surcharges. Please indicate, in a footnote, if taxes are not included in the totals.
- (4) If you use footnotes, please explain the footnotes and identify the appropriate row and column on the page provided at the end of this document.
- (5) Please pay close attention to how we have defined terms, and contact Katie King or Bob Loube at 202-418-7400 if you have questions.
- (6) Please fill in only the shaded cells. Do not move or create cells, rows, or columns.
- (7) Note that some cells may be formatted to accept only responses provided in a certain format. Please comply with these constraints and do not adjust the formatting. Unless otherwise specified, please enter numbers in thousands. For example, please indicate five thousand dollars by entering only "5," rather than "5000." Do not include dollar signs, which will be added automatically, or digits after the decimal place, which will not be accepted in the cells. Some cell headings, such as those for numbers of bills in Charts 4 and 5, will specify that whole numbers with all necessary digits should be entered.
- (8) Note that we require you to file both paper and electronic copies of the completed spreadsheets. The paper copies must be signed on the previous page by an authorized representative of the company. Please see the filing procedures in the Order, DA-98-xxx, at paragraphs 7-12.
- (9) Responses to this data request are due October 6, 1998.

If you believe that your data should be withheld from the public file, please note that you must submit a request for confidential treatment of your data, consistent with section 0.459 of the Commission's rules, that includes your reasons for withholding your data, and facts upon which those reasons are based. 47 C.F.R. §47.0.459. Labeling disks or papers "Confidential" is not sufficient to request that your data be treated as confidential. Please see the filing procedures in the Order, DA 98-1576, at paragraph 8.

Revenue Benchmark Data Request

CHART I: SUBSCRIBER BILLS - DATA FOR 1996, 1997, and the 1st Quarter of 1998

Please provide the following data:

For each class of subscribers bills (residential, single-line business, and multi-line business), please provide the total annual revenues for the years 1996 and 1997, and total quarterly revenues for the first quarter of 1998 received from the following sources: local service bills (including taxes and surcharges), as defined below; taxes and surcharges (separated out from local service bills); intralATA (or equivalent) toll charges for services provided by your company or an affiliate; the total number of subscriber bills, and the average number of switched lines for which a federal SLC is charged. If taxes are not included in the total revenues from local service bills, do not include taxes in the total revenues from taxes and surcharges, and please indicate in a footnote and a separate document that taxes are not included in the totals. Please indicate, in a footnote, if totals reflect booked, rather than billed, revenues, and include a separate document indicating the revenues for which booked, rather than billed, revenues are provided.

A local service bill includes flat or recurring monthly charges, extended area service (EAS) charges, local usage charges (message and minute), local mileage and zone charges, federal and state subscriber line charges (SLCS), 911 charges, state universal service charges, and telecommunications relay services (TRS) charges, other mandatory charges, taxes and surcharges, second line charges, and charges for discretionary services. Please exclude from a local service bill charges carried over from previous months, connection charges, special construction charges, and deposits. Discretionary services include services such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features, and exclude non-regulated services such as voice-mail, inside wiring, and yellow page ads.

For Column B, please calculate the average number of switched lines by taking the average of the following: the number of switched lines served for the class of subscribers on December 31, 1995, March 31, 1996, June 30, 1996, September 30, 1996, and December 31, 1996.

For Column C, please calculate the average number of switched lines in the same manner.

For Column D, please calculate the average number of switched lines by taking the average of the following: the number of switched lines served for the class of subscribers on December 31, 1997 and the last day of each month in the first quarter of 1998.

Revenue Benchmark Data Request

	A	B	C	D
	Residential subscriber bills	1996	1997	1st Q 1998
1	Total revenues from local service bills	\$510,431	\$533,619	\$138,564
2	Total revenues from taxes and surcharges	N/A	N/A	N/A
3	Total revenues from intraLATA toll charges	\$23,749	\$23,439	\$5,440
4	Total number of local service bills			
5	Average number of switched lines for which a federal SLC is charged	1,528	1,566	1,601
	A	B	C	D
	Single line business subscriber bills	1996	1997	1st Q 1998
6	Total revenues from local service bills			
7	Total revenues from taxes and surcharges			
8	Total revenues from intraLATA toll charges			
9	Total number of local service bills			
10	Average number of switched lines for which a federal SLC is charged	53	48	46
	A	B	C	D
	Multi line business subscriber bills	1996	1997	1st Q 1998
11	Total revenues from local service bills			
12	Total revenues from taxes and surcharges			
13	Total revenues from intraLATA toll charges			
14	Total number of local service bills			
15	Average number of switched lines for which a federal SLC is charged	525	556	572
	A	B	C	D
	All subscriber bills	1996	1997	1st Q 1998
16	Total revenues from local service bills	\$870,558	\$928,293	\$245,182
17	Total revenues from taxes and surcharges	N/A	N/A	N/A
18	Total revenues from intraLATA toll charges	\$33,441	\$34,305	\$8,042
19	Total number of local service bills			
20	Average number of switched lines for which a federal SLC is charged	2,106	2,170	2,219

Revenue Benchmark Data Request

CHART 2: INTERSTATE SWITCHED ACCESS REVENUES FOR JULY 1998

For each class of customer (residential, single-line business, and multi-line business), please provide total interstate switched access revenues for July 1998 received through: flat-rated charges to interexchange carriers based on the number of presubscribed lines, i.e., presubscribed interexchange carrier charges (PICCs); per-minute charges, including common line, switching and transport charges that are recovered on the basis of a per-minute charge; and per-call charges. In addition, please provide the total interstate access revenues for July 1998 received through flat-rated carrier-to-carrier charges.

For July 1998, please undertake a special study, if necessary, to determine the total number of interstate switched originating and terminating access minutes. In addition to total interstate switched access minutes, determine the number of such minutes originated and terminated by each class of customer (residential, single-line business, and multi-line business). Also, please include the average number of residential, single-line business and multi-line business switched lines in service during the study period, where the average is calculated by taking the simple average of the number of lines in service at the beginning of the study period and the number of lines in service at the end of the period.

	A	B	C	D	E	F
		Residential revenues	Single-line business revenues	Multi-line business revenues	Total revenues	Total calls or minutes
21	Flat-rated charges to IXCs based on number of presubscribed lines				\$2,301	
22	Per-minute charges				\$8,166	545,679
23	Per-call charges				\$433	NA
24	Other IXC carrier-to-carrier flat-rated charges (excluding special access and IXC flat-rated charges based on number of presubscribed				\$1,393	
		Residential minutes of lines	Single-line business minutes of lines	Multi-line business minutes of lines	Total minutes	
25	Originating Minutes					308,454
26	Terminating Minutes					237,225
27	Average Lines In Service		1,562	45	571	

Revenue Benchmark Data Request

CHART 3: INTRASTATE SWITCHED ACCESS REVENUES FOR JULY 1998

For each class of customer (residential, single-line business, and multi-line business), please provide total intrastate switched access revenues for July 1998 received through: flat-rated charges to interexchange carriers based on the number of presubscribed lines, such as, presubscribed interexchange carrier charges (PICCs); per-minute charges, including common line, switching and transport charges that are recovered on the basis of a per-minute charge; and per-call charges. In addition, please provide the total intrastate access revenues for July 1998 received through flat-rated carrier-to-carrier charges.

For July 1998, please undertake a special study, if necessary, to determine total number of intrastate switched originating and terminating access minutes. In addition to total intrastate switched access minutes, determine the number of such minutes originated and terminated by each class of customer (residential, single-line business, and multi-line business). Also, please include the average number of residential, single-line business and multi-line business switched lines in service during the study period, where the average is calculated by taking the simple average of the number of lines in service at the beginning of the study period and the number of lines in service at the end of the period.

	A	B	C	D	E	F
		Residential revenues	Single-line business revenues	Multi-line business revenues	Total revenues	Total calls or minutes
28	Flat-rated charges to IXCs based on number of presubscribed lines				NA	
29	Per-minute charges				\$2,852	210,165
30	Per-call charges				\$126	NA
31	(excluding special access and IXC flat-rated charges based on number of presubscribed lines)				\$260	
		Residential minutes or lines	Single-line business minutes or lines	Multi-line business minutes or lines	Total minutes	
32	Originating Minutes					109,498
33	Terminating Minutes					100,666
34	Average Lines In Service		1,562	45	571	

Revenue Benchmark Data Request

CHART 4: SUBSCRIBER BILLS - LOCAL SERVICE REVENUES FOR JULY 1998

For July 1998, please determine the category into which each residential, single-line business, and multi-line business subscriber bill falls based on the total local service charges on that subscriber bill. The categories specified in Column A correspond to the dollar amount for one local service bill. Please note that the dollar amount categories in Column A for multi-line business service bills are increased by a factor of ten.

A local service bill includes flat or recurring monthly charges, extended area service (EAS) charges, local usage charges (message and minute), local mileage and zone charges, federal and state subscriber line charges (SLCs), 911 charges, state universal service charges, and telecommunications relay services (TRS) charges, other mandatory charges, taxes and surcharges, second line charges, and charges for discretionary services. Please exclude from a local service bill charges carried over from previous months, connection charges, special construction charges, and deposits. Discretionary services include services such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features, and exclude non-regulated services such as voice-mail, inside wiring, and yellow page ads.

In Column B, please specify the total number of residential subscriber bills in each category.

In Column C, please specify the total revenue received from all residential subscriber bills in each category from flat monthly charges, extended area service charges, local usage charges, local mileage and zone charges, Federal and State SLCs, and second line charges.

In Column D, please specify the total revenue received from all residential subscriber bills in each category from discretionary charges such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features. Please exclude charges for non-regulated services such as voice-mail, inside wiring, and yellow page ads.

In Column E, please specify the total revenue received from all residential subscriber bills in each category from taxes, surcharges, and other mandatory charges such as 911 charges, state universal service charges, and TRS charges. If taxes are not included in column F, do not include taxes in Column E. Please indicate in a footnote and in a separate document that taxes are not included in the totals.

In Column F, please specify the total revenue received from all residential subscriber bills in each category from local service charges (i.e., sum of columns C, D and E).

In Column G, please specify the total number of switched lines for which a federal SLC is collected for all residential subscriber bills in each category.

In Column H, please specify the total number of switched party lines for all residential subscriber bills in each category.

Revenue Benchmark Data Request

CHART 4a. RESIDENTIAL SUBSCRIBER BILLS								
	A	B	C	D	E	F	G	H
	Local service bills	Local service bills in whole numbers	Revenues from flat rate, SLGs, 2nd lines, etc.	Total revenues from discretionary charges	Total revenues from taxes, surcharges, etc.	Total revenues	lines for which federal SLGs apply	Number of party lines (in whole numbers)
35	Less than \$ 10.00							
36	Greater than or equal to \$ 10.00 but less than \$ 20.00							
37	Greater than or equal to \$ 20.00 but less than \$ 30.00							
38	Greater than or equal to \$ 30.00 but less than \$ 40.00							
39	Greater than or equal to \$ 40.00 but less than \$ 50.00							
40	Greater than or equal to \$ 50.00 and less than \$ 100.00							
41	Greater than or equal to \$100.00							
42	Total	1,556,562	34,469	11,582	4,151	50,201	1,562	0
CHART 4b. SINGLE-LINE BUSINESS SUBSCRIBER BILLS								
	A	B	C	D	E	F	G	
	Local service bills	Number of local service bills in whole numbers	Total revenues from flat rate, SLGs, 2nd lines, etc.	Total revenues from discretionary charges	Total revenues from taxes, surcharges, etc.	Total revenues	lines for which federal SLGs apply	
43	Less than \$ 10.00							
44	Greater than or equal to \$ 10.00 but less than \$ 20.00							
45	Greater than or equal to \$ 20.00 but less than \$ 30.00							
46	Greater than or equal to \$ 30.00 but less than \$ 40.00							
47	Greater than or equal to \$ 40.00 but less than \$ 50.00							
48	Greater than or equal to \$ 50.00 and less than \$ 100.00							
49	Greater than or equal to \$100.00							
50	Total							45

Revenue Benchmark Data Request

CHART 4c. MULTI-LINE BUSINESS SUBSCRIBER BILLS							
	A	B	C	D	E	F	G
	Local service bill	Number of local service bills (in whole numbers)	Total revenues from flat rate, SLCs, 2nd lines, EAS, etc.	Total revenues from discretionary charges	Total revenues from taxes, surcharges, etc.	Total revenues	Number of lines for which federal SLC is charged
51	Less than \$ 100.00						
52	Greater than or equal to \$ 100.00 but less than \$ 200.00						
53	Greater than or equal to \$ 200.00 but less than \$ 300.00						
54	Greater than or equal to \$ 300.00 but less than \$ 400.00						
55	Greater than or equal to \$ 400.00 but less than \$ 500.00						
56	Greater than or equal to \$ 500.00 and less than \$ 1000.00						
57	Greater than or equal to \$1000.00						
58	Total						571

Revenue Benchmark Data Request

CHART 5: SUBSCRIBER BILLS -- LOCAL SERVICE AND INTRALATA TOLL REVENUES FOR JULY 1998

For July 1998, please determine the category into which each residential, single-line business, and multi-line business subscriber bill with intraLATA (or equivalent) toll charges falls based on the total local service and intraLATA toll charges on that subscriber bill. The categories specified in Column A correspond to the dollar amount for one local service bill with intraLATA (or equivalent) toll charges. Please note that the dollar amount categories in Column A for multi-line business data are increased by a factor of ten. For the purposes of this data request, a total bill includes a local service bill, as defined above, and amounts charged for services provided by your company, or an affiliate, for intraLATA (or equivalent) toll services. (Do not include amounts collected on behalf of other telephone companies).

In Column B, please specify the total number of residential subscriber bills in each category.

In Column C, please specify the total revenue received from all residential subscriber bills in each category from local service bills.

In Column D, please specify the total revenue received from all residential subscriber bills in each category from intraLATA (or equivalent) toll services.

In Column E, please specify the total revenue received from all residential subscriber bills in each category from total bills for local service and intraLATA (or equivalent) toll services (i.e., sum of column C and column D).

In Column F, please specify the total number of switched lines for which a federal SLC is collected for all residential subscriber bills in each category.

In Column G, please specify the total number of switched party lines for all residential subscriber bills in each category.

Revenue Benchmark Data Request

Chart 5a. Residential Subscriber Bills							
	A	B	C	D	E	F	G
	Total bill for local service and intral-ATA toll	Number of bills in whole numbers	Total revenues from local service bills	Total revenues from intral-ATA toll	Total revenues	Lines for which federal SLG is charged	Number of party lines in whole numbers
59	Less than \$ 10.00						
60	Greater than or equal to \$ 10.00 but less than \$ 20.00						
61	Greater than or equal to \$ 20.00 but less than \$ 30.00						
62	Greater than or equal to \$ 30.00 but less than \$ 40.00						
63	Greater than or equal to \$ 40.00 but less than \$ 50.00						
64	Greater than or equal to \$ 50.00 and less than \$ 100.00						
65	Greater than or equal to \$100.00						
66	Total	1,556,562	50,201	1,778	51,960	1,562	0
Chart 5b. Single-Line Business Subscriber Bills							
	A	B	C	D	E	F	G
	Total bill for local service and intral-ATA toll	Number of bills in whole numbers	Total revenues from local service bills	Total revenues from intral-ATA toll	Total revenues	Lines for which federal SLG is charged	Number of party lines in whole numbers
67	Less than \$ 10.00						
68	Greater than or equal to \$ 10.00 but less than \$ 20.00						
69	Greater than or equal to \$ 20.00 but less than \$ 30.00						
70	Greater than or equal to \$ 30.00 but less than \$ 40.00						
71	Greater than or equal to \$ 40.00 but less than \$ 50.00						
72	Greater than or equal to \$ 50.00 and less than \$ 100.00						
73	Greater than or equal to \$100.00						
74	Total						45

Revenue Benchmark Data Request

Chart 5c. Multi-Line Business Subscriber Bills							
	A		B	C	D	E	F
	Total bill for local service and intraLATA toll		Number of bills in whole numbers	Total revenues from local service bills	Total revenue from intraLATA toll	Total revenues	Number of lines for which federal SLTs charged
75	Less than \$ 100.00						
76	Greater than or equal to \$ 10.00 but less than \$ 20.00						
77	Greater than or equal to \$ 200.00 but less than \$ 300.00						
78	Greater than or equal to \$ 300.00 but less than \$ 400.00						
79	Greater than or equal to \$ 400.00 but less than \$ 500.00						
80	Greater than or equal to \$ 500.00 and less than \$ 1000.00						
81	Greater than or equal to \$1000.00						
82	Total						571

Revenue Benchmark Data Request

Footnotes

No.	Text	Rows	Columns
1	BellSouth does not maintain historical data on the number of local service bills. The provided response is based, instead, on the number of accounts in service as follows: 1996 is equal to the average of 9/96 & 12/96; 1997 is equal to the average of 12/96 & 12/97; 1998 is equal to the average of 12/97 & 3/98.	4,9,14 & 19	B,C,D
2	BellSouth does not retain business revenue data in the format requested. A special billing study was performed for December 1996, December 1997 and March 1998 in order to estimate the split between single line and multi-line business. The results of this study were applied to the revenue totals to estimate the single line/multi-line split.	6,8,11 & 13	B,C,D
3	BellSouth does not retain access revenue data in the format requested. A special study was developed using 7/98 demand data to calculate access minutes of use by customer type. The results of this study were applied to the revenue totals assuming that each class of customer would generate an amount of revenue equal to its share of the minutes.	21 - 23 25 & 26	B, C, D C, D, E
4	BellSouth does not retain access revenue data in the format requested. A special study was developed using 7/98 demand data to calculate access minutes of use by customer type. The results of this study were applied to the revenue totals assuming that each class of customer would generate an amount of revenue equal to its share of the minutes.	28 - 30 32 & 33	B, C, D C, D, E
5	BellSouth does not retain bill counts, revenue or line counts in the format requested. A special analysis of 7/98 customer billing records was performed to estimate the requested data. In addition, due to flexible billing arrangements, volume and term discount plans, contract service arrangements, special assemblies and thousands of rate elements offered to multi-line business customers, it was not feasible to attempt to disaggregate their discretionary services from their access line services. Accordingly, all of these non-toll revenues are reported in column C of lines 51 through 58.	35 - 58	All
6	BellSouth does not retain bill counts, revenue or line counts in the format requested. A special analysis of 7/98 customer billing records was performed to estimate the requested data.	59 -82	All

Revenue Benchmark Data Request

Approved by OMB

3060-0842

Expires 02/28/1999

Estimated Average Burden Per Response: 250 Hours

Notice to Individuals: Pursuant to Congress's directive in the Telecommunications Act of 1996 that the Commission establish support mechanisms to ensure the delivery of affordable telecommunication service to all Americans, the Commission determined on May 8, 1997 that universal service support for rural, insular, and high cost areas should be based on forward-looking economic costs. As part of the forward-looking economic cost methodology, the Commission determined that it would select two revenue benchmarks to calculate the amount of federal universal service support that eligible non-rural carriers should receive. The data request solicits information from non-rural local exchange carriers to calculate the revenue benchmarks that will determine the level of universal service support. Your response is mandatory. 47 C.F.R. §§ 0.91 and 0.291.

This data request will be used to assist the Commission in implementing the forward-looking economic cost methodology used to estimate the amount of universal service support that will be provided to eligible non-rural carriers beginning July 1, 1999.

An agency may not conduct or sponsor and a person is not required to respond to a collection of information unless it displays a currently valid control number. The control number assigned to this collection is 3060-0842.

We have estimated that each response to this collection of information will take, on average, 250 hours. Our estimate includes the time to read the instructions, look through existing records, gather and maintain the required data, and actually complete and review the form or response. If you have any comments on this estimate, or how we can improve the collection and reduce the burden it causes you, please write the Federal Communications Commission, AMD-PERM, Washington, D.C. 20554, Paperwork Reduction Project (3060-0842). We also will accept your comments via the Internet if you send them to jboley@fcc.gov. Please DO NOT SEND COMPLETED RESPONSES TO THIS ADDRESS.

CERTIFICATION

I certify that I have been designated by the Company to attest to the accuracy of the information contained herein and that I have examined the foregoing and that to the best of my knowledge, information, and belief, all statements of fact contained in this report are an accurate statement of the affairs of the respondent with respect to the data and information set forth herein.

Printed Name: Steve Bigelow

Telephone Number: 205-977-0400

Position: Director Strategic Pricing

Holding Company and Code: BellSouth Telecommunications

Study Area and Code: SCMS

Signature: 

Date: 10-5-98

Revenue Benchmark Data Request

REVENUE BENCHMARK DATA REQUEST

We seek the following data to assist the Commission in developing residential and business revenue benchmarks for the federal methodology adopted in the *Universal Service Order* of May 8, 1997, that will help determine the level of high cost support non-rural carriers will receive beginning July 1, 1999. Because of the importance of the requested information in developing the revenue benchmarks, we ask that you perform a special study, in certain instances, if such a study is necessary to provide the specified information.

In Charts 1, 4, and 5 below, we ask for information about charges on the bills of your residential, single-line business, and multi-line business subscribers. Chart 1 asks for information for 1996, 1997, and the first quarter of 1998, broken down first by class of customer (residential, single-line business, and multi-line business), and then aggregated for all subscribers. Charts 4 and 5 ask for information only for the month of July 1998. In Charts 2 and 3, we ask for information about your interstate and intrastate switched access revenues for the month of July 1998.

Instructions:

- (1) Please use a different set of charts for each of your study areas.
- (2) Please note that we seek, whenever possible, only the revenues that you have billed, not the revenues that you have collected. Please indicate, in a footnote, if totals reflect booked, rather than billed, revenues.
- (3) Please note that we ask for total revenues from local service bills, including taxes and surcharges. If you do not include taxes in the calculation of total revenues from local service bills, do not include taxes in the total revenues from taxes and surcharges. Please indicate, in a footnote, if taxes are not included in the totals.
- (4) If you use footnotes, please explain the footnotes and identify the appropriate row and column on the page provided at the end of this document.
- (5) Please pay close attention to how we have defined terms, and contact Katie King or Bob Loube at 202-418-7400 if you have questions.
- (6) Please fill in only the shaded cells. Do not move or create cells, rows, or columns.
- (7) Note that some cells may be formatted to accept only responses provided in a certain format. Please comply with these constraints and do not adjust the formatting. Unless otherwise specified, please enter numbers in thousands. For example, please indicate five thousand dollars by entering only "5," rather than "5000." Do not include dollar signs, which will be added automatically, or digits after the decimal place, which will not be accepted in the cells. Some cell headings, such as those for numbers of bills in Charts 4 and 5, will specify that whole numbers with all necessary digits should be entered.
- (8) Note that we require you to file both paper and electronic copies of the completed spreadsheets. The paper copies must be signed on the previous page by an authorized representative of the company. Please see the filing procedures in the Order, DA-98-xxx, at paragraphs 7-12.
- (9) Responses to this data request are due October 6, 1998.

If you believe that your data should be withheld from the public file, please note that you must submit a request for confidential treatment of your data, consistent with section 0.459 of the Commission's rules, that includes your reasons for withholding your data, and facts upon which those reasons are based. 47 C.F.R. §47.0.459. Labeling disks or papers "Confidential" is not sufficient to request that your data be treated as confidential. Please see the filing procedures in the Order, DA 98-1576, at paragraph 8.

Revenue Benchmark Data Request

CHART I: SUBSCRIBER BILLS - DATA FOR 1996, 1997, and the 1st Quarter of 1998

Please provide the following data:

For each class of subscribers bills (residential, single-line business, and multi-line business), please provide the total annual revenues for the years 1996 and 1997, and total quarterly revenues for the first quarter of 1998 received from the following sources: local service bills (including taxes and surcharges), as defined below; taxes and surcharges (separated out from local service bills); lateralATA (or equivalent) toll charges for services provided by your company or an affiliate; the total number of subscriber bills, and the average number of switched lines for which a federal SLC is charged. If taxes are not included in the total revenues from local service bills, do not include taxes in the total revenues from taxes and surcharges, and please indicate in a footnote and a separate document that taxes are not included in the totals. Please indicate, in a footnote, if totals reflect booked, rather than billed, revenues, and include a separate document indicating the revenues for which booked, rather than billed, revenues are provided.

A local service bill includes flat or recurring monthly charges, extended area service (EAS) charges, local usage charges (message and minute), local mileage and zone charges, federal and state subscriber line charges (SLCS), 911 charges, state universal service charges, and telecommunications relay services (TRS) charges, other mandatory charges, taxes and surcharges, second line charges, and charges for discretionary services. Please exclude from a local service bill charges carried over from previous months, connection charges, special construction charges, and deposits. Discretionary services include services such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features, and exclude non-regulated services such as voice-mail, inside wiring, and yellow page ads.

For Column B, please calculate the average number of switched lines by taking the average of the following: the number of switched lines served for the class of subscribers on December 31, 1995, March 31, 1996, June 30, 1996, September 30, 1996, and December 31, 1996.

For Column C, please calculate the average number of switched lines in the same manner.

For Column D, please calculate the average number of switched lines by taking the average of the following: the number of switched lines served for the class of subscribers on December 31, 1997 and the last day of each month in the first quarter of 1998.

Revenue Benchmark Data Request

A		B	C	D
Residential subscriber bills		1996	1997	1st Q 1998
1	Total revenues from local service bills	\$326,690	\$343,469	\$88,286
2	Total revenues from taxes and surcharges	N/A	N/A	N/A
3	Total revenues from intraLATA toll charges	\$55,182	\$53,826	\$13,066
4	Total number of local service bills			
5	Average number of switched lines for which a federal SLC is charged	850	868	887
A		B	C	D
Single-line business subscriber bills		1996	1997	1st Q 1998
6	Total revenues from local service bills			
7	Total revenues from taxes and surcharges			
8	Total revenues from intraLATA toll charges			
9	Total number of local service bills			
10	Average number of switched lines for which a federal SLC is charged	44	42	41
A		B	C	D
Multi-line business subscriber bills		1996	1997	1st Q 1998
11	Total revenues from local service bills			
12	Total revenues from taxes and surcharges			
13	Total revenues from intraLATA toll charges			
14	Total number of local service bills			
15	Average number of switched lines for which a federal SLC is charged	264	280	287
A		B	C	D
All subscriber bills		1996	1997	1st Q 1998
16	Total revenues from local service bills	\$524,220	\$555,391	\$145,123
17	Total revenues from taxes and surcharges	N/A	N/A	N/A
18	Total revenues from intraLATA toll charges	\$524,220	\$555,391	\$145,123
19	Total number of local service bills			
20	Average number of switched lines for which a federal SLC is charged	1,158	1,190	1,215

Revenue Benchmark Data Request

CHART 2: INTERSTATE SWITCHED ACCESS REVENUES FOR JULY 1998

For each class of customer (residential, single-line business, and multi-line business), please provide total interstate switched access revenues for July 1998 received through: flat-rated charges to interexchange carriers based on the number of presubscribed lines, i.e., presubscribed interexchange carrier charges (PICCs); per-minute charges, including common line, switching and transport charges that are recovered on the basis of a per-minute charge; and per-call charges. In addition, please provide the total interstate access revenues for July 1998 received through flat-rated carrier-to-carrier charges.

For July 1998, please undertake a special study, if necessary, to determine the total number of interstate switched originating and terminating access minutes. In addition to total interstate switched access minutes, determine the number of such minutes originated and terminated by each class of customer (residential, single-line business, and multi-line business). Also, please include the average number of residential, single-line business and multi-line business switched lines in service during the study period, where the average is calculated by taking the simple average of the number of lines in service at the beginning of the study period and the number of lines in service at the end of the period.

	A	B	C	D	E	F
		Residential revenues	Single-line business revenues	Multi-line business revenues	Total revenues	Total calls or minutes
21	Flat-rated charges to IXCs based on number of presubscribed lines				\$1,194	
22	Per-minute charges				\$5,353	347,034
23	Per-call charges				\$438	NA
24	Other IXC carrier-to-carrier flat-rated charges (excluding special access and IXC flat-rated charges based on number of presubscribed				\$1,583	
		Residential minutes or lines	Single-line business minutes or lines	Multi-line business minutes or lines	Total minutes	
25	Originating Minutes					188,108
26	Terminating Minutes					158,925
27	Average Lines In Service		894	39	312	

Revenue Benchmark Data Request

CHART 3: INTRASTATE SWITCHED ACCESS REVENUES FOR JULY 1998

For each class of customer (residential, single-line business, and multi-line business), please provide total intrastate switched access revenues for July 1998 received through: flat-rated charges to interexchange carriers based on the number of presubscribed lines, such as, presubscribed interexchange carrier charges (PICCs); per-minute charges, including common line, switching and transport charges that are recovered on the basis of a per-minute charge; and per-call charges. In addition, please provide the total intrastate access revenues for July 1998 received through flat-rated carrier-to-carrier charges.

For July 1998, please undertake a special study, if necessary, to determine total number of intrastate switched originating and terminating access minutes. In addition to total intrastate switched access minutes, determine the number of such minutes originated and terminated by each class of customer (residential, single-line business, and multi-line business). Also, please include the average number of residential, single-line business and multi-line business switched lines in service during the study period, where the average is calculated by taking the simple average of the number of lines in service at the beginning of the study period and the number of lines in service at the end of the period.

	A	B	C	D	E	F
		Residential revenues	Single-line business revenues	Multi-line business revenues	Total revenues	Total call minutes
28	Flat-rated charges to IXCs based on number of presubscribed lines				NA	
29	Per-minute charges				\$1,360	70,912
30	Per-call charges				\$69	NA
31	(excluding special access and IXC flat-rated charges based on number of presubscribed lines)				\$208	
		Residential minutes or lines	Single-line business minutes or lines	Multi-line business minutes or lines	Total minutes	
32	Originating Minutes					39,279
33	Terminating Minutes					31,833
34	Average Lines In Service		894	39	312	

Revenue Benchmark Data Request

CHART 4: SUBSCRIBER BILLS -- LOCAL SERVICE REVENUES FOR JULY 1998

For July 1998, please determine the category into which each residential, single-line business, and multi-line business subscriber bill falls based on the total local service charges on that subscriber bill. The categories specified in Column A correspond to the dollar amount for one local service bill. Please note that the dollar amount categories in Column A for multi-line business service bills are increased by a factor of ten.

A local service bill includes flat or recurring monthly charges, extended area service (EAS) charges, local usage charges (message and minute), local mileage and zone charges, federal and state subscriber line charges (SLCs), 911 charges, state universal service charges, and telecommunications relay services (TRS) charges, other mandatory charges, taxes and surcharges, second line charges, and charges for discretionary services. Please exclude from a local service bill charges carried over from previous months, connection charges, special construction charges, and deposits. Discretionary services include services such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features, and exclude non-regulated services such as voice-mail, inside wiring, and yellow page ads.

In Column B, please specify the total number of residential subscriber bills in each category.

In Column C, please specify the total revenue received from all residential subscriber bills in each category from flat monthly charges, extended area service charges, local usage charges, local mileage and zone charges, Federal and State SLCs, and second line charges.

In Column D, please specify the total revenue received from all residential subscriber bills in each category from discretionary charges such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features. Please exclude charges for non-regulated services such as voice-mail, inside wiring, and yellow page ads.

In Column E, please specify the total revenue received from all residential subscriber bills in each category from taxes, surcharges, and other mandatory charges such as 911 charges, state universal service charges, and TRS charges. If taxes are not included in column F, do not include taxes in Column E, please indicate in a footnote and in a separate document that taxes are not included in the totals.

In Column F, please specify the total revenue received from all residential subscriber bills in each category from local service charges (i.e., sum of columns C, D and E).

In Column G, please specify the total number of switched lines for which a federal SLC is collected for all residential subscriber bills in each category.

In Column H, please specify the total number of switched party lines for all residential subscriber bills in each category.

Revenue Benchmark Data Request

CHART 4a. RESIDENTIAL SUBSCRIBER BILLS								
	A	B	C	D	E	F	G	H
	Local service bill	Number of local service bills (in whole numbers)	Revenues from flat rate SLICs (2nd lines, etc.)	Total revenues from discretionary charges	Total revenues from taxes, surcharges, etc.	Total revenues	Lines for which federal SLICs charged	Number of party lines (in whole numbers)
35	Less than \$ 10.00							
36	Greater than or equal to \$ 10.00 but less than \$ 20.00							
37	Greater than or equal to \$ 20.00 but less than \$ 30.00							
38	Greater than or equal to \$ 30.00 but less than \$ 40.00							
39	Greater than or equal to \$ 40.00 but less than \$ 50.00							
40	Greater than or equal to \$ 50.00 and less than \$ 100.00							
41	Greater than or equal to \$100.00							
42	Total	899,437	23,113	6,047	4,707	33,867	894	2,259
CHART 4b. SINGLE-LINE BUSINESS SUBSCRIBER BILLS								
	A	B	C	D	E	F	G	
	Local service bill	Number of local service bills (in whole numbers)	Revenues from flat rate SLICs (2nd lines, etc.)	Total revenues from discretionary charges	Total revenues from taxes, surcharges, etc.	Total revenues	Lines for which federal SLICs charged	
43	Less than \$ 10.00							
44	Greater than or equal to \$ 10.00 but less than \$ 20.00							
45	Greater than or equal to \$ 20.00 but less than \$ 30.00							
46	Greater than or equal to \$ 30.00 but less than \$ 40.00							
47	Greater than or equal to \$ 40.00 but less than \$ 50.00							
48	Greater than or equal to \$ 50.00 and less than \$ 100.00							
49	Greater than or equal to \$100.00							
50	Total							39

Revenue Benchmark Data Request

CHART 4c. MULTI-LINE BUSINESS SUBSCRIBER BILLS							
	A	B	C	D	E	F	G
	Local service bills	Number of local service bills (in whole numbers)	Total revenues from rate, SLUs, 2nd lines, EAS, etc.	Total revenues from discretionary charges	Total revenues from taxes, surcharges, etc.	Total revenues	Number of lines for which federal SLUs are charged
51	Less than \$ 100.00						
52	Greater than or equal to \$ 100.00 but less than \$ 200.00						
53	Greater than or equal to \$ 200.00 but less than \$ 300.00						
54	Greater than or equal to \$ 300.00 but less than \$ 400.00						
55	Greater than or equal to \$ 400.00 but less than \$ 500.00						
56	Greater than or equal to \$ 500.00 and less than \$ 1000.00						
57	Greater than or equal to \$1000.00						
58	Total						312

Revenue Benchmark Data Request

CHART 5: SUBSCRIBER BILLS – LOCAL SERVICE AND INTRALATA TOLL REVENUES FOR JULY 1998

For July 1998, please determine the category into which each residential, single-line business, and multi-line business subscriber bill with intraLATA (or equivalent) toll charges falls based on the total local service and intraLATA toll charges on that subscriber bill. The categories specified in Column A correspond to the dollar amount for one local service bill with intraLATA (or equivalent) toll charges. Please note that the dollar amount categories in Column A for multi-line business data are increased by a factor of ten. For the purposes of this data request, a total bill includes a local service bill, as defined above, and amounts charged for services provided by your company, or an affiliate, for intraLATA (or equivalent) toll services. (Do not include amounts collected on behalf of other telephone companies).

In Column B, please specify the total number of residential subscriber bills in each category.

In Column C, please specify the total revenue received from all residential subscriber bills in each category from local service bills.

In Column D, please specify the total revenue received from all residential subscriber bills in each category from intraLATA (or equivalent) toll services.

In Column E, please specify the total revenue received from all residential subscriber bills in each category from total bills for local service and intraLATA (or equivalent) toll services (i.e., sum of column C and column D).

In Column F, please specify the total number of switched lines for which a federal SLC is collected for all residential subscriber bills in each category.

In Column G, please specify the total number of switched party lines for all residential subscriber bills in each category.

Revenue Benchmark Data Request

Chart 5a. Residential Subscriber Bills							
	A	B	C	D	E	F	G
	Total bills for local service and intralATA toll numbers	Number of bills in whole numbers	Total revenues from local service bills	Total revenues from intralATA toll	Total revenues	Number of lines for which federal SLCS is used	Number of party lines in whole numbers
59	Less than \$ 10.00						
60	Greater than or equal to \$ 10.00 but less than \$ 20.00						
61	Greater than or equal to \$ 20.00 but less than \$ 30.00						
62	Greater than or equal to \$ 30.00 but less than \$ 40.00						
63	Greater than or equal to \$ 40.00 but less than \$ 50.00						
64	Greater than or equal to \$ 50.00 and less than \$ 100.00						
65	Greater than or equal to \$100.00						
66	Total	899,437	33,867	4,443	38,310	894	2,259
Chart 5b. Single-Line Business Subscriber Bills							
	A	B	C	D	E	F	G
	Total bills for local service and intralATA toll	Number of bills in whole numbers	Total revenues from local service bills	Total revenues from intralATA toll	Total revenues	Number of lines for which federal SLCS is used	
67	Less than \$ 10.00						
68	Greater than or equal to \$ 10.00 but less than \$ 20.00						
69	Greater than or equal to \$ 20.00 but less than \$ 30.00						
70	Greater than or equal to \$ 30.00 but less than \$ 40.00						
71	Greater than or equal to \$ 40.00 but less than \$ 50.00						
72	Greater than or equal to \$ 50.00 and less than \$ 100.00						
73	Greater than or equal to \$100.00						
74	Total						39

Revenue Benchmark Data Request

Chart 5c. Multi-Line Business Subscriber Bills							
	A		B	C	D	E	F
	Number of bills for local service and intra-LATA		Number of bills which	Total revenues from local service bills	Total revenues from intra-LATA	Total revenues	Number of bills for which federal SLG is charged
75	Less than \$ 100.00						
76	Greater than or equal to \$ 10.00 but less than \$ 20.00						
77	Greater than or equal to \$ 200.00 but less than \$ 300.00						
78	Greater than or equal to \$ 300.00 but less than \$ 400.00						
79	Greater than or equal to \$ 400.00 but less than \$ 500.00						
80	Greater than or equal to \$ 500.00 and less than \$ 1000.00						
81	Greater than or equal to \$1000.00						
82	Total						312

Revenue Benchmark Data Request

Footnotes

No.	Text	Rows	Columns
1	BellSouth does not maintain historical data on the number of local service bills. The provided response is based, instead, on the number of accounts in service as follows: 1996 is equal to the average of 9/96 & 12/96; 1997 is equal to the average of 12/96 & 12/97; 1998 is equal to the average of 12/97 & 3/98.	4,9,14 & 19	B,C,D
2	BellSouth does not retain business revenue data in the format requested. A special billing study was performed for December 1996, December 1997 and March 1998 in order to estimate the split between single line and multi-line business. The results of this study were applied to the revenue totals to estimate the single line/multi-line split.	6,8,11 & 13	B,C,D
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4	BellSouth does not retain access revenue data in the format requested. A special study was developed using 7/98 demand data to calculate access minutes of use by customer type. The results of this study were applied to the revenue totals assuming that each class of customer would generate an amount of revenue equal to its share of the minutes.	28 - 30 32 & 33	B, C, D C, D, E
5	BellSouth does not retain bill counts, revenue or line counts in the format requested. A special analysis of 7/98 customer billing records was performed to estimate the requested data. In addition, due to flexible billing arrangements, volume and term discount plans, contract service arrangements, special assemblies and thousands of rate elements offered to multi-line business customers, it was not feasible to attempt to disaggregate their discretionary services from their access line services. Accordingly, all of these non-toll revenues are reported in column C of lines 51 through 58.	35 - 58	All
6	BellSouth does not retain bill counts, revenue or line counts in the format requested. A special analysis of 7/98 customer billing records was performed to estimate the requested data.	59 -82	All

Revenue Benchmark Data Request

No.	Footnotes (Continued) Text	Row	Column

Revenue Benchmark Data Request

Approved by OMB

3060-0842

Expires 02/28/1999

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CERTIFICATION

I certify that I have been designated by the Company to attest to the accuracy of the information contained herein and that I have examined the foregoing and that to the best of my knowledge, information, and belief, all statements of fact contained in this report are an accurate statement of the affairs of the respondent with respect to the data and information set forth herein.

Printed Name: Steve Bigelow

Telephone Number: 205-977-0400

Position: Director Pricing Strategy

Holding Company and Code: BellSouth Telecommunications

Study Area and Code: SBNC

Signature: 

Date: 10-5-98

Revenue Benchmark Data Request

REVENUE BENCHMARK DATA REQUEST

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- (1) Please use a different set of charts for each of your study areas.
- (2) Please note that we seek, whenever possible, only the revenues that you have billed, not the revenues that you have collected. Please indicate, in a footnote, if totals reflect booked, rather than billed, revenues.
- (3) Please note that we ask for total revenues from local service bills, including taxes and surcharges. If you do not include taxes in the calculation of total revenues from local service bills, do not include taxes in the total revenues from taxes and surcharges. Please indicate, in a footnote, if taxes are not included in the totals.
- (4) If you use footnotes, please explain the footnotes and identify the appropriate row and column on the page provided at the end of this document.
- (5) Please pay close attention to how we have defined terms, and contact Katic King or Bob Loube at 202-418-7400 if you have questions.
- (6) Please fill in only the shaded cells. Do not move or create cells, rows, or columns.
- (7) Note that some cells may be formatted to accept only responses provided in a certain format. Please comply with these constraints and do not adjust the formatting. Unless otherwise specified, please enter numbers in thousands. For example, please indicate five thousand dollars by entering only "5," rather than "5000." Do not include dollar signs, which will be added automatically, or digits after the decimal place, which will not be accepted in the cells. Some cell headings, such as those for numbers of bills in Charts 4 and 5, will specify that whole numbers with all necessary digits should be entered.
- (8) Note that we require you to file both paper and electronic copies of the completed spreadsheets. The paper copies must be signed on the previous page by an authorized representative of the company. Please see the filing procedures in the Order, DA-98-xxx, at paragraphs 7-12.
- (9) Responses to this data request are due October 6, 1998.

If you believe that your data should be withheld from the public file, please note that you must submit a request for confidential treatment of your data, consistent with section 0.459 of the Commission's rules, that includes your reasons for withholding your data, and facts upon which those reasons are based. 47 C.F.R. §47.0.459. Labeling disks or papers "Confidential" is not sufficient to request that your data be treated as confidential. Please see the filing procedures in the Order, DA 98-1576, at paragraph 8.

Revenue Benchmark Data Request

CHART I: SUBSCRIBER BILLS - DATA FOR 1996, 1997, and the 1st Quarter of 1998

Please provide the following data:

For each class of subscribers bills (residential, single-line business, and multi-line business), please provide the total annual revenues for the years 1996 and 1997, and total quarterly revenues for the first quarter of 1998 received from the following sources: local service bills (including taxes and surcharges), as defined below; taxes and surcharges (separated out from local service bills); intraLATA (or equivalent) toll charges for services provided by your company or an affiliate; the total number of subscriber bills; and the average number of switched lines for which a federal SLC is charged. If taxes are not included in the total revenues from local service bills, do not include taxes in the total revenues from taxes and surcharges, and please indicate in a footnote and a separate document that taxes are not included in the totals. Please indicate, in a footnote, if totals reflect booked, rather than billed, revenues, and include a separate document indicating the revenues for which booked, rather than billed, revenues are provided.

A local service bill includes flat or recurring monthly charges, extended area service (EAS) charges, local usage charges (message and minute), local mileage and zone charges, federal and state subscriber line charges (SLCS), 911 charges, state universal service charges, and telecommunications relay services (TRS) charges, other mandatory charges, taxes and surcharges, second line charges, and charges for discretionary services. Please exclude from a local service bill charges carried over from previous months, connection charges, special construction charges, and deposits. Discretionary services include services such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features, and exclude non-regulated services such as voice-mail, inside wiring, and yellow page ads.

For Column B, please calculate the average number of switched lines by taking the average of the following: the number of switched lines served for the class of subscribers on December 31, 1995, March 31, 1996, June 30, 1996, September 30, 1996, and December 31, 1996.

For Column C, please calculate the average number of switched lines in the same manner.

For Column D, please calculate the average number of switched lines by taking the average of the following: the number of switched lines served for the class of subscribers on December 31, 1997 and the last day of each month in the first quarter of 1998.

Revenue Benchmark Data Request

A		B	C	D
Residential subscriber bills		1996	1997	1st Q 1998
1	Total revenues from local service bills	\$394,199	\$431,456	\$114,165
2	Total revenues from taxes and surcharges	N/A	N/A	N/A
3	Total revenues from intraLATA toll charges	\$24,827	\$15,797	\$3,499
4	Total number of local service bills			
5	Average number of switched lines for which a federal SLC is charged	1,425	1,490	1,537
A		B	C	D
Small business subscriber bills		1996	1997	1st Q 1998
6	Total revenues from local service bills			
7	Total revenues from taxes and surcharges			
8	Total revenues from intraLATA toll charges			
9	Total number of local service bills			
10	Average number of switched lines for which a federal SLC is charged	63	59	66
A		B	C	D
Multiple business subscriber bills		1996	1997	1st Q 1998
11	Total revenues from local service bills			
12	Total revenues from taxes and surcharges			
13	Total revenues from intraLATA toll charges			
14	Total number of local service bills			
15	Average number of switched lines for which a federal SLC is charged	638	688	702
A		B	C	D
All other bills		1996	1997	1st Q 1998
16	Total revenues from local service bills	\$790,234	\$871,587	\$233,893
17	Total revenues from taxes and surcharges	N/A	N/A	N/A
18	Total revenues from intraLATA toll charges	\$40,137	\$28,311	\$6,312
19	Total number of local service bills			
20	Average number of switched lines for which a federal SLC is charged	2,127	2,237	2,305

Revenue Benchmark Data Request

CHART 2: INTERSTATE SWITCHED ACCESS REVENUES FOR JULY 1998

For each class of customer (residential, single-line business, and multi-line business), please provide total interstate switched access revenues for July 1998 received through: flat-rated charges to interexchange carriers based on the number of presubscribed lines, i.e., presubscribed interexchange carrier charges (PICCs); per-minute charges, including common line switching and transport charges that are recovered on the basis of a per-minute charge; and per-call charges. In addition, please provide the total interstate access revenues for July 1998 received through flat-rated carrier-to-carrier charges.

For July 1998, please undertake a special study, if necessary, to determine the total number of interstate switched originating and terminating access minutes. In addition to total interstate switched access minutes, determine the number of such minutes originated and terminated by each class of customer (residential, single-line business, and multi-line business). Also, please include the average number of residential, single-line business and multi-line business switched lines in service during the study period, where the average is calculated by taking the simple average of the number of lines in service at the beginning of the study period and the number of lines in service at the end of the period.

	A	B	C	D	E	F
		Residential Revenues	Single-line business Revenues	Multi-line business Revenues	Total Revenues	Total calls in minutes
21	Flat-rated charges to IXCs based on number of presubscribed lines				\$2,514	
22	Per-minute charges				\$9,616	656,157
23	Per-call charges				\$826	NA
24	Other IXC carrier-to-carrier flat-rated charges (excluding special access and IXC flat-rated charges based on number of presubscribed				\$1,648	
		Residential minutes or lines	Single-line business minutes or lines	Multi-line business minutes or lines	Total minutes	
25	Originating Minutes					374,668
26	Terminating Minutes					281,489
27	Average Lines In Service		1,562	62	697	

Revenue Benchmark Data Request

CHART 3: INTRASTATE SWITCHED ACCESS REVENUES FOR JULY 1998

For each class of customer (residential, single-line business, and multi-line business), please provide total intrastate switched access revenues for July 1998 received through: flat-rated charges to interexchange carriers based on the number of presubscribed lines, such as, presubscribed interexchange carrier charges (PICCs); per-minute charges, including common line, switching and transport charges that are recovered on the basis of a per-minute charge; and per-call charges. In addition, please provide the total intrastate access revenues for July 1998 received through flat-rated carrier-to-carrier charges.

For July 1998, please undertake a special study, if necessary, to determine total number of intrastate switched originating and terminating access minutes. In addition to total intrastate switched access minutes, determine the number of such minutes originated and terminated by each class of customer (residential, single-line business, and multi-line business). Also, please include the average number of residential, single-line business and multi-line business switched lines in service during the study period, where the average is calculated by taking the simple average of the number of lines in service at the beginning of the study period and the number of lines in service at the end of the period.

	A	B	C		D	E	F
			Residential revenues	Single-line Business revenues			
28	Flat-rated charges to IXCs based on number of presubscribed lines					NA	
29	Per-minute charges					\$9,063	257,943
30	Per-call charges					\$291	NA
31	(excluding special access and IXC flat-rated charges based on number of presubscribed lines)					\$2,086	
			Residential minutes or lines	Single-line Business minutes or lines	Multi-line business minutes or lines	Total revenues	Total minutes
32	Originating Minutes						143,058
33	Terminating Minutes						114,885
34	Average Lines In Service		1,562	62	697		

Revenue Benchmark Data Request

CHART 4: SUBSCRIBER BILLS - LOCAL SERVICE REVENUES FOR JULY 1998

For July 1998, please determine the category into which each residential, single-line business, and multi-line business subscriber bill falls based on the total local service charges on that subscriber bill. The categories specified in Column A correspond to the dollar amount for one local service bill. Please note that the dollar amount categories in Column A for multi-line business service bills are increased by a factor of ten.

A local service bill includes flat or recurring monthly charges, extended area service (EAS) charges, local usage charges (message and minute), local mileage and zone charges, federal and state subscriber line charges (SLCs), 911 charges, state universal service charges, and telecommunications relay services (TRS) charges, other mandatory charges, taxes and surcharges, second line charges, and charges for discretionary services. Please exclude from a local service bill charges carried over from previous months, connection charges, special construction charges, and deposits. Discretionary services include services such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features, and exclude non-regulated services such as voice-mail, inside wiring, and yellow page ads.

In Column B, please specify the total number of residential subscriber bills in each category.

In Column C, please specify the total revenue received from all residential subscriber bills in each category from flat monthly charges, extended area service charges, local usage charges, local mileage and zone charges, Federal and State SLCs, and second line charges.

In Column D, please specify the total revenue received from all residential subscriber bills in each category from discretionary charges such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features. Please exclude charges for non-regulated services such as voice-mail, inside wiring, and yellow page ads.

In Column E, please specify the total revenue received from all residential subscriber bills in each category from taxes, surcharges, and other mandatory charges such as 911 charges, state universal service charges, and TRS charges. If taxes are not included in column F, do not include taxes in Column E, please indicate in a footnote and in a separate document that taxes are not included in the totals.

In Column F, please specify the total revenue received from all residential subscriber bills in each category from local service charges (i.e., sum of columns C, D and E).

In Column G, please specify the total number of switched lines for which a federal SLC is collected for all residential subscriber bills in each category.

In Column H, please specify the total number of switched party lines for all residential subscriber bills in each category.

Revenue Benchmark Data Request

CHART 4a. RESIDENTIAL SUBSCRIBER BILLS							
A	B	C	D	E	F	G	H
Local service bills (in whole numbers)	Number of local service bills (in whole numbers)	Revenues from flat-rate, SLCs, 2nd lines, etc.	Total revenues from discretionary charges	Total revenues from taxes, surcharges, etc.	Total revenues	Lines for which federal SLCs waived	Number of party lines (in whole numbers)
35	Less than \$ 10.00						
36	Greater than or equal to \$ 10.00 but less than \$ 20.00						
37	Greater than or equal to \$ 20.00 but less than \$ 30.00						
38	Greater than or equal to \$ 30.00 but less than \$ 40.00						
39	Greater than or equal to \$ 40.00 but less than \$ 50.00						
40	Greater than or equal to \$ 50.00 and less than \$ 100.00						
41	Greater than or equal to \$100.00						
42	Total	1,551,104	30,859	8,331	3,005	42,194	1,562
CHART 4b. SINGLE-LINE BUSINESS SUBSCRIBER BILLS							
A	B	C	D	E	F	G	
Local service bills (in whole numbers)	Number of local service bills (in whole numbers)	Revenues from flat-rate, SLCs, 2nd lines, etc.	Total revenues from discretionary charges	Total revenues from taxes, surcharges, etc.	Total revenues	Lines for which federal SLCs waived	
43	Less than \$ 10.00						
44	Greater than or equal to \$ 10.00 but less than \$ 20.00						
45	Greater than or equal to \$ 20.00 but less than \$ 30.00						
46	Greater than or equal to \$ 30.00 but less than \$ 40.00						
47	Greater than or equal to \$ 40.00 but less than \$ 50.00						
48	Greater than or equal to \$ 50.00 and less than \$ 100.00						
49	Greater than or equal to \$100.00						
50	Total					62	

Revenue Benchmark Data Request

CHART 4c. MULTI-LINE BUSINESS SUBSCRIBER BILLS							
	A	B	C	D	E	F	G
	Local service bill	Number of local service bills (all whole numbers)	Total revenues from rates (state, local, 2nd lines, BAS, etc)	Total revenues from discretionary charges	Total revenues from taxes and surcharges (if any)	Total revenues	Number of lines for which federal SLIC is charged
51	Less than \$ 100.00						
52	Greater than or equal to \$ 100.00 but less than \$ 200.00						
53	Greater than or equal to \$ 200.00 but less than \$ 300.00						
54	Greater than or equal to \$ 300.00 but less than \$ 400.00						
55	Greater than or equal to \$ 400.00 but less than \$ 500.00						
56	Greater than or equal to \$ 500.00 and less than \$ 1000.00						
57	Greater than or equal to \$1000.00						
58	Total						697

Revenue Benchmark Data Request

CHART 5: SUBSCRIBER BILLS – LOCAL SERVICE AND INTRALATA TOLL REVENUES FOR JULY 1998

For July 1998, please determine the category into which each residential, single-line business, and multi-line business subscriber bill with intraLATA (or equivalent) toll charges falls based on the total local service and intraLATA toll charges on that subscriber bill. The categories specified in Column A correspond to the dollar amount for one local service bill with intraLATA (or equivalent) toll charges. Please note that the dollar amount categories in Column A for multi-line business data are increased by a factor of ten. For the purposes of this data request, a total bill includes a local service bill, as defined above, and amounts charged for services provided by your company, or an affiliate, for intraLATA (or equivalent) toll services. (Do not include amounts collected on behalf of other telephone companies).

In Column B, please specify the total number of residential subscriber bills in each category.

In Column C, please specify the total revenue received from all residential subscriber bills in each category from local service bills.

In Column D, please specify the total revenue received from all residential subscriber bills in each category from intraLATA (or equivalent) toll services.

In Column E, please specify the total revenue received from all residential subscriber bills in each category from total bills for local service and intraLATA (or equivalent) toll services (i.e., sum of column C and column D).

In Column F, please specify the total number of switched lines for which a federal SLC is collected for all residential subscriber bills in each category.

In Column G, please specify the total number of switched party lines for all residential subscriber bills in each category.

Revenue Benchmark Data Request

Chart 5a. Residential Subscriber Bills							
A	B	C	D	E	F	G	
Total bill (for local service and intraLATA toll)	Number of bills (in whole numbers)	Total revenues from local service bills	Total revenues from intraLATA toll	Total revenues	Lines for which federal SLC is borne	Number of party lines (in whole numbers)	
59 Less than \$ 10.00							
60 Greater than or equal to \$ 10.00 but less than \$ 20.00							
61 Greater than or equal to \$ 20.00 but less than \$ 30.00							
62 Greater than or equal to \$ 30.00 but less than \$ 40.00							
63 Greater than or equal to \$ 40.00 but less than \$ 50.00							
64 Greater than or equal to \$ 50.00 and less than \$ 100.00							
65 Greater than or equal to \$100.00							
66 Total	1,551,104	42,194	970	43,164	1,562	1	
Chart 5b. Single-Line Business Subscriber Bills							
A	B	C	D	E	F		
Total bill (for local service and intraLATA toll)	Number of bills (in whole numbers)	Total revenues from local service bills	Total revenues from intraLATA toll	Total revenues	Lines for which federal SLC is borne		
67 Less than \$ 10.00							
68 Greater than or equal to \$ 10.00 but less than \$ 20.00							
69 Greater than or equal to \$ 20.00 but less than \$ 30.00							
70 Greater than or equal to \$ 30.00 but less than \$ 40.00							
71 Greater than or equal to \$ 40.00 but less than \$ 50.00							
72 Greater than or equal to \$ 50.00 and less than \$ 100.00							
73 Greater than or equal to \$100.00							
74 Total							62

Revenue Benchmark Data Request

Chart 5c. Multi-Line Business Subscriber Bills							
	A		B	C	D	E	F
	Total bill for local service and intraLATA toll		Number of bills (if whole numbers)	Total revenues from local service bills	Total revenues from intraLATA toll	Total revenues	Number of lines for which federal SLICs charged
75	Less than \$ 100.00						
76	Greater than or equal to \$ 10.00 but less than \$ 20.00						
77	Greater than or equal to \$ 200.00 but less than \$ 300.00						
78	Greater than or equal to \$ 300.00 but less than \$ 400.00						
79	Greater than or equal to \$ 400.00 but less than \$ 500.00						
80	Greater than or equal to \$ 500.00 and less than \$ 1000.00						
81	Greater than or equal to \$1000.00						
82	Total						697

Revenue Benchmark Data Request

Footnotes

No.	Text	Rows	Columns
1	BellSouth does not maintain historical data on the number of local service bills. The provided response is based, instead, on the number of accounts in service as follows: 1996 is equal to the average of 9/96 & 12/96; 1997 is equal to the average of 12/96 & 12/97; 1998 is equal to the average of 12/97 & 3/98.	4,9,14 & 19	B,C,D
2	BellSouth does not retain business revenue data in the format requested. A special billing study was performed for December 1996, December 1997 and March 1998 in order to estimate the split between single line and multi-line business. The results of this study were applied to the revenue totals to estimate the single line/multi-line split.	6,8,11 & 13	B,C,D
3	BellSouth does not retain access revenue data in the format requested. A special study was developed using 7/98 demand data to calculate access minutes of use by customer type. The results of this study were applied to the revenue totals assuming that each class of customer would generate an amount of revenue equal to its share of the minutes.	21 - 23 25 & 26	B, C, D C, D, E
4	BellSouth does not retain access revenue data in the format requested. A special study was developed using 7/98 demand data to calculate access minutes of use by customer type. The results of this study were applied to the revenue totals assuming that each class of customer would generate an amount of revenue equal to its share of the minutes.	28 - 30 32 & 33	B, C, D C, D, E
5	BellSouth does not retain bill counts, revenue or line counts in the format requested. A special analysis of 7/98 customer billing records was performed to estimate the requested data. In addition, due to flexible billing arrangements, volume and term discount plans, contract service arrangements, special assemblies and thousands of rate elements offered to multi-line business customers, it was not feasible to attempt to disaggregate their discretionary services from their access line services. Accordingly, all of these non-toll revenues are reported in column C of lines 51 through 58.	35 - 58	All
6	BellSouth does not retain bill counts, revenue or line counts in the format requested. A special analysis of 7/98 customer billing records was performed to estimate the requested data.	59 -82	All

Revenue Benchmark Data Request

Approved by OMB

3060-0642

Expires 02/28/1998

Estimated Average Burden Per Response: 250 Hours

Notice to Individuals: Pursuant to Congress's directive in the Telecommunications Act of 1996 that the Commission establish support mechanisms to ensure the delivery of affordable telecommunication service to all Americans, the Commission determined on May 8, 1997 that universal service support for rural, insular, and high cost areas should be based on forward-looking economic costs. As part of the forward-looking economic cost methodology, the Commission determined that it would select two revenue benchmarks to calculate the amount of federal universal service support that eligible non-rural carriers should receive. The data request seeks information from non-rural local exchange carriers to calculate the revenue benchmarks that will determine the level of universal service support. Your response is mandatory. 47 C.F.R. §§ 0.91 and 0.291.

This data request will be used to assist the Commission in implementing the forward-looking economic cost methodology used to estimate the amount of universal service support that will be provided to eligible non-rural carriers beginning July 1, 1999.

An agency may not conduct or sponsor and a person is not required to respond to a collection of information unless it displays a currently valid control number. The control number assigned to this collection is 3060-0642.

We have estimated that each response to this collection of information will take, on average, 250 hours. Our estimate includes the time to read the instructions, look through existing records, gather and maintain the required data, and actually complete and review the form or response. If you have any comments on this estimate, or how we can improve the collection and reduce the burden it causes you, please write the Federal Communications Commission, ANR-PERF, Washington, D.C. 20554, Paperwork Reduction Project (3060-0642). We also will accept your comments via the Internet if you send them to foley@fcc.gov. Please DO NOT SEND COMPLETED RESPONSES TO THIS ADDRESS.

CERTIFICATION

I certify that I have been designated by the Company to attest to the accuracy of the information contained herein and that I have examined the foregoing and that to the best of my knowledge, information, and belief, all statements of fact contained in this report are an accurate statement of the affairs of the respondent with respect to the data and information set forth herein.

Printed Name: Steve Bigelow

Telephone Number: 205-977-0400

Position: Director Strategic Pricing

Holding Company and Code: BellSouth Telecommunications

Study Area and Code: SBSC

Signature:



Date: 10-5-98

Revenue Benchmark Data Request

REVENUE BENCHMARK DATA REQUEST

We seek the following data to assist the Commission in developing residential and business revenue benchmarks for the federal methodology adopted in the *Universal Service Order* of May 8, 1997, that will help determine the level of high cost support non-rural carriers will receive beginning July 1, 1999. Because of the importance of the requested information in developing the revenue benchmarks, we ask that you perform a special study, in certain instances, if such a study is necessary to provide the specified information.

In Charts 1, 4, and 5 below, we ask for information about charges on the bills of your residential, single-line business, and multi-line business subscribers. Chart 1 asks for information for 1996, 1997, and the first quarter of 1998, broken down first by class of customer (residential, single-line business, and multi-line business), and then aggregated for all subscribers. Charts 4 and 5 ask for information only for the month of July 1998. In Charts 2 and 3, we ask for information about your interstate and intrastate switched access revenues for the month of July 1998.

Instructions:

- (1) Please use a different set of charts for each of your study areas.
- (2) Please note that we seek, whenever possible, only the revenues that you have billed, not the revenues that you have collected. Please indicate, in a footnote, if totals reflect booked, rather than billed, revenues.
- (3) Please note that we ask for total revenues from local service bills, including taxes and surcharges. If you do not include taxes in the calculation of total revenues from local service bills, do not include taxes in the total revenues from taxes and surcharges. Please indicate, in a footnote, if taxes are not included in the totals.
- (4) If you use footnotes, please explain the footnotes and identify the appropriate row and column on the page provided at the end of this document.
- (5) Please pay close attention to how we have defined terms, and contact Kalle King or Bob Loube at 202-418-7400 if you have questions.
- (6) Please fill in only the shaded cells. Do not move or create cells, rows, or columns.
- (7) Note that some cells may be formatted to accept only responses provided in a certain format. Please comply with these constraints and do not adjust the formatting. Unless otherwise specified, please enter numbers in thousands. For example, please indicate five thousand dollars by entering only "5," rather than "5000." Do not include dollar signs, which will be added automatically, or digits after the decimal place, which will not be accepted in the cells. Some cell headings, such as those for numbers of bills in Charts 4 and 5, will specify that whole numbers with all necessary digits should be entered.
- (8) Note that we require you to file both paper and electronic copies of the completed spreadsheets. The paper copies must be signed on the previous page by an authorized representative of the company. Please see the filing procedures in the Order, DA-98-xxx, at paragraphs 7-12.
- (9) Responses to this data request are due October 6, 1998.

If you believe that your data should be withheld from the public file, please note that you must submit a request for confidential treatment of your data, consistent with section 0.459 of the Commission's rules, that includes your reasons for withholding your data, and facts upon which those reasons are based. 47 C.F.R. §47.0.459. Labeling disks or papers "Confidential" is not sufficient to request that your data be treated as confidential. Please see the filing procedures in the Order, DA 98-1576, at paragraph 8.

Revenue Benchmark Data Request

CHART 1: SUBSCRIBER BILLS - DATA FOR 1996, 1997, and the 1st Quarter of 1998

Please provide the following data:

For each class of subscribers bills (residential, single-line business, and multi-line business), please provide the total annual revenues for the years 1996 and 1997, and total quarterly revenues for the first quarter of 1998 received from the following sources: local service bills (including taxes and surcharges), as defined below; taxes and surcharges (separated out from local service bills); IntralATA (or equivalent) toll charges for services provided by your company or an affiliate; the total number of subscriber bills, and the average number of switched lines for which a federal SLC is charged. If taxes are not included in the total revenues from local service bills, do not include taxes in the total revenues from taxes and surcharges, and please indicate in a footnote and a separate document that taxes are not included in the totals. Please indicate, in a footnote, if totals reflect booked, rather than billed, revenues, and include a separate document indicating the revenues for which booked, rather than billed, revenues are provided.

A local service bill includes flat or recurring monthly charges, extended area service (EAS) charges, local usage charges (message and minute), local mileage and zone charges, federal and state subscriber line charges (SLCS), 911 charges, state universal service charges, and telecommunications relay services (TRS) charges, other mandatory charges, taxes and surcharges, second line charges, and charges for discretionary services. Please exclude from a local service bill charges carried over from previous months, connection charges, special construction charges, and deposits. Discretionary services include services such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features, and exclude non-regulated services such as voice-mail, inside wiring, and yellow page ads.

For Column B, please calculate the average number of switched lines by taking the average of the following: the number of switched lines served for the class of subscribers on December 31, 1995, March 31, 1996, June 30, 1996, September 30, 1996, and December 31, 1996.

For Column C, please calculate the average number of switched lines in the same manner.

For Column D, please calculate the average number of switched lines by taking the average of the following: the number of switched lines served for the class of subscribers on December 31, 1997 and the last day of each month in the first quarter of 1998.

Revenue Benchmark Data Request

A		B	C	D
Residential subscriber bills		1996	1997	1st Q 1998
1	Total revenues from local service bills	\$295,586	\$283,706	\$83,543
2	Total revenues from taxes and surcharges	N/A	N/A	N/A
3	Total revenues from intraLATA toll charges	\$29,591	\$27,688	\$6,516
4	Total number of local service bills			
5	Average number of switched lines for which a federal SLC is charged	928	958	986
A		B	C	D
Business subscriber bills		1996	1997	1st Q 1998
6	Total revenues from local service bills			
7	Total revenues from taxes and surcharges			
8	Total revenues from intraLATA toll charges			
9	Total number of local service bills			
10	Average number of switched lines for which a federal SLC is charged	37	38	34
A		B	C	D
Multiple business subscriber bills		1996	1997	1st Q 1998
11	Total revenues from local service bills			
12	Total revenues from taxes and surcharges			
13	Total revenues from intraLATA toll charges			
14	Total number of local service bills			
15	Average number of switched lines for which a federal SLC is charged	335	353	360
A		B	C	D
All subscriber bills		1996	1997	1st Q 1998
16	Total revenues from local service bills	\$517,365	\$511,245	\$148,835
17	Total revenues from taxes and surcharges	N/A	N/A	N/A
18	Total revenues from intraLATA toll charges	\$52,003	\$49,967	\$11,766
19	Total number of local service bills			
20	Average number of switched lines for which a federal SLC is charged	1,301	1,346	1,380

Revenue Benchmark Data Request

CHART 2: INTERSTATE SWITCHED ACCESS REVENUES FOR JULY 1998

For each class of customer (residential, single-line business, and multi-line business), please provide total interstate switched access revenues for July 1998 received through: flat-rated charges to interexchange carriers based on the number of presubscribed lines, i.e., presubscribed interexchange carrier charges (PICCs); per-minute charges, including common line, switching and transport charges that are recovered on the basis of a per-minute charge; and per-call charges. In addition, please provide the total interstate access revenues for July 1998 received through flat-rated carrier-to-carrier charges.

For July 1998, please undertake a special study, if necessary, to determine the total number of interstate switched originating and terminating access minutes. In addition to total interstate switched access minutes, determine the number of such minutes originated and terminated by each class of customer (residential, single-line business, and multi-line business). Also, please include the average number of residential, single-line business and multi-line business switched lines in service during the study period, where the average is calculated by taking the simple average of the number of lines in service at the beginning of the study period and the number of lines in service at the end of the period.

	A	B	C	D	E	F
		Residential revenues	Single-line business revenues	Multi-line business revenues	Total revenues	Total calls/minutes
21	Flat-rated charges to IXCs based on number of presubscribed lines				\$1,381	
22	Per-minute charges				\$5,538	409,652
23	Per-call charges				\$252	NA
24	Other IXC carrier-to-carrier flat-rated charges (excluding special access and IXC flat-rated charges based on number of presubscribed				\$780	
		Residential minutes of lines	Single-line business minutes of lines	Multi-line business minutes of lines	Total minutes	
25	Originating Minutes					228,263
26	Terminating Minutes					181,389
27	Average Lines In Service		982	33	354	

Revenue Benchmark Data Request

CHART 3: INTRASTATE SWITCHED ACCESS REVENUES FOR JULY 1998

For each class of customer (residential, single-line business, and multi-line business), please provide total intrastate switched access revenues for July 1998 received through: flat-rated charges to interexchange carriers based on the number of presubscribed lines, such as, presubscribed interexchange carrier charges (PICCs); per-minute charges, including common line, switching and transport charges that are recovered on the basis of a per-minute charge; and per-call charges. In addition, please provide the total intrastate access revenues for July 1998 received through flat-rated carrier-to-carrier charges.

For July 1998, please undertake a special study, if necessary, to determine total number of intrastate switched originating and terminating access minutes. In addition to total intrastate switched access minutes, determine the number of such minutes originated and terminated by each class of customer (residential, single-line business, and multi-line business). Also, please include the average number of residential, single-line business and multi-line business switched lines in service during the study period, where the average is calculated by taking the simple average of the number of lines in service at the beginning of the study period and the number of lines in service at the end of the period.

	A	B	C	D	E	F
		Residential revenues	Single-line business revenues	Multi-line business revenues	Total revenues	Total calls or minutes
28	Flat-rated charges to IXCs based on number of presubscribed lines				NA	
29	Per-minute charges				\$3,396	113,932
30	Per-call charges				\$64	NA
31	(excluding special access and IXC flat-rated charges based on number of presubscribed lines)				\$666	
		Residential minutes or lines	Single-line business minutes or lines	Multi-line business minutes or lines	Total minutes	
32	Originating Minutes					63,587
33	Terminating Minutes					50,345
34	Average Lines In Service		982	33	354	

Revenue Benchmark Data Request

CHART 4: SUBSCRIBER BILLS - LOCAL SERVICE REVENUES FOR JULY 1998

For July 1998, please determine the category into which each residential, single-line business, and multi-line business subscriber bill falls based on the total local service charges on that subscriber bill. The categories specified in Column A correspond to the dollar amount for one local service bill. Please note that the dollar amount categories in Column A for multi-line business service bills are increased by a factor of ten.

A local service bill includes flat or recurring monthly charges, extended area service (EAS) charges, local usage charges (message and minute), local mileage and zone charges, federal and state subscriber line charges (SLCs), 911 charges, state universal service charges, and telecommunications relay services (TRS) charges, other mandatory charges, taxes and surcharges, second line charges, and charges for discretionary services. Please exclude from a local service bill charges carried over from previous months, connection charges, special construction charges, and deposits. Discretionary services include services such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features, and exclude non-regulated services such as voice-mail, inside wiring, and yellow page ads.

In Column B, please specify the total number of residential subscriber bills in each category.

In Column C, please specify the total revenue received from all residential subscriber bills in each category from flat monthly charges, extended area service charges, local usage charges, local mileage and zone charges, Federal and State SLCs, and second line charges.

In Column D, please specify the total revenue received from all residential subscriber bills in each category from discretionary charges such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features. Please exclude charges for non-regulated services such as voice-mail, inside wiring, and yellow page ads.

In Column E, please specify the total revenue received from all residential subscriber bills in each category from taxes, surcharges, and other mandatory charges such as 911 charges, state universal service charges, and TRS charges. If taxes are not included in column F, do not include taxes in Column E, please indicate in a footnote and in a separate document that taxes are not included in the totals.

In Column F, please specify the total revenue received from all residential subscriber bills in each category from local service charges (i.e., sum of columns C, D and E).

In Column G, please specify the total number of switched lines for which a federal SLC is collected for all residential subscriber bills in each category.

In Column H, please specify the total number of switched party lines for all residential subscriber bills in each category.

Revenue Benchmark Data Request

CHART 4a. RESIDENTIAL SUBSCRIBER BILLS								
	A	B	C	D	E	F	G	H
	Local service bills (in whole numbers)	Number of local service bills (in whole numbers)	Total revenues from flat rate SLCs, 2nd lines, EAS, etc.	Total revenues from discretionary charges	Total revenues from taxes, surcharges, etc.	Total revenues	Total revenues for which federal SLC is charged	Number of lines (in whole numbers)
35	Less than \$ 10.00							
36	Greater than or equal to \$ 10.00 but less than \$ 20.00							
37	Greater than or equal to \$ 20.00 but less than \$ 30.00							
38	Greater than or equal to \$ 30.00 but less than \$ 40.00							
39	Greater than or equal to \$ 40.00 but less than \$ 50.00							
40	Greater than or equal to \$ 50.00 and less than \$ 100.00							
41	Greater than or equal to \$100.00							
42	Total	970,628	20,590	5,887	3,097	29,575	962	919
CHART 4b. SINGLE-LINE BUSINESS SUBSCRIBER BILLS								
	A	B	C	D	E	F	G	
	Local service bills (in whole numbers)	Number of local service bills (in whole numbers)	Total revenues from flat rate SLCs, 2nd lines, etc.	Total revenues from discretionary charges	Total revenues from taxes, surcharges, etc.	Total revenues	Total revenues for which federal SLC is charged	
43	Less than \$ 10.00							
44	Greater than or equal to \$ 10.00 but less than \$ 20.00							
45	Greater than or equal to \$ 20.00 but less than \$ 30.00							
46	Greater than or equal to \$ 30.00 but less than \$ 40.00							
47	Greater than or equal to \$ 40.00 but less than \$ 50.00							
48	Greater than or equal to \$ 50.00 and less than \$ 100.00							
49	Greater than or equal to \$100.00							
50	Total							33

Revenue Benchmark Data Request

CHART 4c. MULTI-LINE BUSINESS SUBSCRIBER BILLS							
A	B	C	D	E	F	G	
Local service bills	Number of local service bills (in whole numbers)	Total revenues from: (a) PUCs and lines; (b) EAS, etc.	Total revenues from: (a) discretionary charges	Total revenues from: (a) taxes; (b) surcharges, etc.	Total revenues	Number of lines for which federal EIC is charged	
51	Less than \$ 100.00						
52	Greater than or equal to \$ 100.00 but less than \$ 200.00						
53	Greater than or equal to \$ 200.00 but less than \$ 300.00						
54	Greater than or equal to \$ 300.00 but less than \$ 400.00						
55	Greater than or equal to \$ 400.00 but less than \$ 500.00						
56	Greater than or equal to \$ 500.00 and less than \$ 1000.00						
57	Greater than or equal to \$1000.00						
58	Total						354

Revenue Benchmark Data Request

CHART 5: SUBSCRIBER BILLS – LOCAL SERVICE AND INTRALATA TOLL REVENUES FOR JULY 1998

For July 1998, please determine the category into which each residential, single-line business, and multi-line business subscriber bill with intraLATA (or equivalent) toll charges falls based on the total local service and intraLATA toll charges on that subscriber bill. The categories specified in Column A correspond to the dollar amount for one local service bill with intraLATA (or equivalent) toll charges. Please note that the dollar amount categories in Column A for multi-line business data are increased by a factor of ten. For the purposes of this data request, a total bill includes a local service bill, as defined above, and amounts charged for services provided by your company, or an affiliate, for intraLATA (or equivalent) toll services. (Do not include amounts collected on behalf of other telephone companies).

In Column B, please specify the total number of residential subscriber bills in each category.

In Column C, please specify the total revenue received from all residential subscriber bills in each category from local service bills.

In Column D, please specify the total revenue received from all residential subscriber bills in each category from intraLATA (or equivalent) toll services.

In Column E, please specify the total revenue received from all residential subscriber bills in each category from total bills for local service and intraLATA (or equivalent) toll services (i.e., sum of column C and column D).

In Column F, please specify the total number of switched lines for which a federal SLC is collected for all residential subscriber bills in each category.

In Column G, please specify the total number of switched party lines for all residential subscriber bills in each category.

Revenue Benchmark Data Request

Chart 5c. Multi-Line Business Subscriber Bills						
	A		B	C	D	E
	Total bill for local service and intralATA toll		Number of bills in whole numbers	Total revenues from local service bills	Total revenues from intralATA toll	Total revenues
						Number of lines for which federal SLC is charged
75	Less than \$ 100.00					
76	Greater than or equal to \$ 10.00 but less than \$ 20.00					
77	Greater than or equal to \$ 200.00 but less than \$ 300.00					
78	Greater than or equal to \$ 300.00 but less than \$ 400.00					
79	Greater than or equal to \$ 400.00 but less than \$ 500.00					
80	Greater than or equal to \$ 500.00 and less than \$ 1000.00					
81	Greater than or equal to \$1000.00					
82	Total					354

Revenue Benchmark Data Request

Footnotes

No.	Footnote	Rows	Columns
1	BellSouth does not maintain historical data on the number of local service bills. The provided response is based, instead, on the number of accounts in service as follows: 1996 is equal to the average of 9/96 & 12/96; 1997 is equal to the average of 12/96 & 12/97; 1998 is equal to the average of 12/97 & 3/98.	4,9,14 & 19	B,C,D
2	BellSouth does not retain business revenue data in the format requested. A special billing study was performed for December 1996, December 1997 and March 1998 in order to estimate the split between single line and multi-line business. The results of this study were applied to the revenue totals to estimate the single line/multi-line split.	6,8,11 & 13	B,C,D
3	BellSouth does not retain access revenue data in the format requested. A special study was developed using 7/98 demand data to calculate access minutes of use by customer type. The results of this study were applied to the revenue totals assuming that each class of customer would generate an amount of revenue equal to its share of the minutes.	21 - 23 25 & 26	B, C, D C, D, E
4	BellSouth does not retain access revenue data in the format requested. A special study was developed using 7/98 demand data to calculate access minutes of use by customer type. The results of this study were applied to the revenue totals assuming that each class of customer would generate an amount of revenue equal to its share of the minutes.	28 - 30 32 & 33	B, C, D C, D, E
5	BellSouth does not retain bill counts, revenue or line counts in the format requested. A special analysis of 7/98 customer billing records was performed to estimate the requested data. In addition, due to flexible billing arrangements, volume and term discount plans, contract service arrangements, special assemblies and thousands of rate elements offered to multi-line business customers, it was not feasible to attempt to disaggregate their discretionary services from their access line services. Accordingly, all of these non-toll revenues are reported in column C of lines 51 through 58.	35 - 58	All
6	BellSouth does not retain bill counts, revenue or line counts in the format requested. A special analysis of 7/98 customer billing records was performed to estimate the requested data.	59 -82	All

Revenue Benchmark Data Request

Approved by OMB

3060-0842

Expires 02/28/1999

Estimated Average Burden Per Response: 250 Hours

Notice to Individuals: Pursuant to Congress's directive in the Telecommunications Act of 1996 that the Commission establish support mechanisms to ensure the delivery of affordable telecommunication service to all Americans, the Commission determined on May 8, 1997 that universal service support for rural, insular, and high cost areas should be based on forward-looking economic costs. As part of the forward-looking economic cost methodology, the Commission determined that it would select two revenue benchmarks to calculate the amount of federal universal service support that eligible non-rural carriers should receive. The data request solicits information from non-rural local exchange carriers to calculate the revenue benchmarks that will determine the level of universal service support. Your response is mandatory. 47 C.F.R. §§ 0.91 and 0.291.

This data request will be used to assist the Commission in implementing the forward-looking economic cost methodology used to estimate the amount of universal service support that will be provided to eligible non-rural carriers beginning July 1, 1999.

An agency may not conduct or sponsor and a person is not required to respond to a collection of information unless it displays a currently valid control number. The control number assigned to this collection is 3060-0842.

We have estimated that each response to this collection of information will take, on average, 250 hours. Our estimate includes the time to read the instructions, look through existing records, gather and maintain the required data, and actually complete and review the form or response. If you have any comments on this estimate, or how we can improve the collection and reduce the burden it causes you, please write the Federal Communications Commission, AMD-PERM, Washington, D.C. 20554, Paperwork Reduction Project (3060-0842). We also will accept your comments via the Internet if you send them to jboley@fcc.gov. Please **DO NOT SEND COMPLETED RESPONSES TO THIS ADDRESS.**

CERTIFICATION

I certify that I have been designated by the Company to attest to the accuracy of the information contained herein and that I have examined the foregoing and that to the best of my knowledge, information, and belief, all statements of fact contained in this report are an accurate statement of the affairs of the respondent with respect to the data and information set forth herein.

Printed Name: Steve Bigelow

Telephone Number: 205-977-0400

Position: Director Strategic Pricing

Holding Company and Code: Bellsouth Telecommunications

Study Area and Code: SCTN

Signature: 

Date: 10-5-98

Revenue Benchmark Data Request

REVENUE BENCHMARK DATA REQUEST

We seek the following data to assist the Commission in developing residential and business revenue benchmarks for the federal methodology adopted in the *Universal Service Order* of May 8, 1997, that will help determine the level of high cost support non-rural carriers will receive beginning July 1, 1999. Because of the importance of the requested information in developing the revenue benchmarks, we ask that you perform a special study, in certain instances, if such a study is necessary to provide the specified information.

In Charts 1, 4, and 5 below, we ask for information about charges on the bills of your residential, single-line business, and multi-line business subscribers. Chart 1 asks for information for 1996, 1997, and the first quarter of 1998, broken down first by class of customer (residential, single-line business, and multi-line business), and then aggregated for all subscribers. Charts 4 and 5 ask for information only for the month of July 1998. In Charts 2 and 3, we ask for information about your interstate and intrastate switched access revenues for the month of July 1998.

Instructions:

- (1) Please use a different set of charts for each of your study areas.
- (2) Please note that we seek, whenever possible, only the revenues that you have billed, not the revenues that you have collected. Please indicate, in a footnote, if totals reflect booked, rather than billed, revenues.
- (3) Please note that we ask for total revenues from local service bills, including taxes and surcharges. If you do not include taxes in the calculation of total revenues from local service bills, do not include taxes in the total revenues from taxes and surcharges. Please indicate, in a footnote, if taxes are not included in the totals.
- (4) If you use footnotes, please explain the footnotes and identify the appropriate row and column on the page provided at the end of this document.
- (5) Please pay close attention to how we have defined terms, and contact Katie King or Bob Loube at 202-418-7400 if you have questions.
- (6) Please fill in only the shaded cells. Do not move or create cells, rows, or columns.
- (7) Note that some cells may be formatted to accept only responses provided in a certain format. Please comply with these constraints and do not adjust the formatting. Unless otherwise specified, please enter numbers in thousands. For example, please indicate five thousand dollars by entering only "5," rather than "5000." Do not include dollar signs, which will be added automatically, or digits after the decimal place, which will not be accepted in the cells. Some cell headings, such as those for numbers of bills in Charts 4 and 5, will specify that whole numbers with all necessary digits should be entered.
- (8) Note that we require you to file both paper and electronic copies of the completed spreadsheets. The paper copies must be signed on the previous page by an authorized representative of the company. Please see the filing procedures in the Order, DA-98-xxx, at paragraphs 7-12.
- (9) Responses to this data request are due October 6, 1998.

If you believe that your data should be withheld from the public file, please note that you must submit a request for confidential treatment of your data, consistent with section 0.459 of the Commission's rules, that includes your reasons for withholding your data, and facts upon which those reasons are based. 47 C.F.R. §47.0.459. Labeling disks or papers "Confidential" is not sufficient to request that your data be treated as confidential. Please see the filing procedures in the Order, DA 98-1576, at paragraph 8.

Revenue Benchmark Data Request

CHART I: SUBSCRIBER BILLS - DATA FOR 1996, 1997, and the 1st Quarter of 1998

Please provide the following data:

For each class of subscribers bills (residential, single-line business, and multi-line business), please provide the total annual revenues for the years 1996 and 1997, and total quarterly revenues for the first quarter of 1998 received from the following sources: local service bills (including taxes and surcharges), as defined below; taxes and surcharges (separated out from local service bills); intralATA (or equivalent) toll charges for services provided by your company or an affiliate; the total number of subscriber bills, and the average number of switched lines for which a federal SLC is charged. If taxes are not included in the total revenues from local service bills, do not include taxes in the total revenues from taxes and surcharges, and please indicate in a footnote and a separate document that taxes are not included in the totals. Please indicate, in a footnote, if totals reflect booked, rather than billed, revenues, and include a separate document indicating the revenues for which booked, rather than billed, revenues are provided.

A local service bill includes flat or recurring monthly charges, extended area service (EAS) charges, local usage charges (message and minute), local mileage and zone charges, federal and state subscriber line charges (SLCs), 911 charges, state universal service charges, and telecommunications relay services (TRS) charges, other mandatory charges, taxes and surcharges, second line charges, and charges for discretionary services. Please exclude from a local service bill charges carried over from previous months, connection charges, special construction charges, and deposits. Discretionary services include services such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features, and exclude non-regulated services such as voice-mail, inside wiring, and yellow page ads.

For Category B, please calculate the average number of switched lines by taking the average of the following: the number of switched lines served for the class of subscribers on December 31, 1995, March 31, 1996, June 30, 1996, September 30, 1996, and December 31, 1996.

For Category C, please calculate the average number of switched lines in the same manner.

For Category D, please calculate the average number of switched lines by taking the average of the following: the number of switched lines served for the class of subscribers on December 31, 1997 and the last day of each month in the first quarter of 1998.

Revenue Benchmark Data Request

A		B	C	D
Residential subscriber bills		1996	1997	1st Q 1998
1	Total revenues from local service bills	\$458,728	\$498,464	\$130,320
2	Total revenues from taxes and surcharges	N/A	N/A	N/A
3	Total revenues from intraLATA toll charges	\$67,944	\$59,383	\$13,953
4	Total number of local service bills			
5	Average number of switched lines for which a federal SLC is charged	1,767	1,830	1,877
A		B	C	D
Single-line business subscriber bills		1996	1997	1st Q 1998
6	Total revenues from local service bills			
7	Total revenues from taxes and surcharges			
8	Total revenues from intraLATA toll charges			
9	Total number of local service bills			
10	Average number of switched lines for which a federal SLC is charged	60	56	54
A		B	C	D
Multi-line business subscriber bills		1996	1997	1st Q 1998
11	Total revenues from local service bills			
12	Total revenues from taxes and surcharges			
13	Total revenues from intraLATA toll charges			
14	Total number of local service bills			
15	Average number of switched lines for which a federal SLC is charged	627	647	636
A		B	C	D
All subscriber bills		1996	1997	1st Q 1998
16	Total revenues from local service bills	\$899,852	\$978,769	\$257,009
17	Total revenues from taxes and surcharges	N/A	N/A	N/A
18	Total revenues from intraLATA toll charges	\$97,159	\$87,377	\$20,417
19	Total number of local service bills			
20	Average number of switched lines for which a federal SLC is charged	2,454	2,532	2,567

Revenue Benchmark Data Request

CHART 2: INTERSTATE SWITCHED ACCESS REVENUES FOR JULY 1998

For each class of customer (residential, single-line business, and multi-line business), please provide total interstate switched access revenues for July 1998 received through: flat-rated charges to interexchange carriers based on the number of presubscribed lines, i.e., presubscribed interexchange carrier charges (PICCs); per-minute charges, including common line, switching and transport charges that are recovered on the basis of a per-minute charge; and per-call charges. In addition, please provide the total interstate access revenues for July 1998 received through flat-rated carrier-to-carrier charges.

For July 1998, please undertake a special study, if necessary, to determine the total number of interstate switched originating and terminating access minutes. In addition to total interstate switched access minutes, determine the number of such minutes originated and terminated by each class of customer (residential, single-line business, and multi-line business). Also, please include the average number of residential, single-line business and multi-line business switched lines in service during the study period, where the average is calculated by taking the simple average of the number of lines in service at the beginning of the study period and the number of lines in service at the end of the period.

A		B	C	D	E	F
		Residential revenues	Single-line business revenues	Multi-line business revenues	Total revenues	Total calls or minutes
21	Flat-rated charges to IXCs based on number of presubscribed lines				\$2,746	
22	Per-minute charges				\$10,507	699,643
23	Per-call charges				\$559	NA
24	Other IXC carrier-to-carrier flat-rated charges (excluding special access and IXC flat-rated charges based on number of presubscribed				\$1,545	
				Single-line business minutes or lines	Multi-line business minutes or lines	Total minutes
25	Originating Minutes					388,855
26	Terminating Minutes					310,788
27	Average Lines In Service		1,842	52	613	

Revenue Benchmark Data Request

CHART 3: INTRASTATE SWITCHED ACCESS REVENUES FOR JULY 1998

For each class of customer (residential, single-line business, and multi-line business), please provide total intrastate switched access revenues for July 1998 received through: flat-rated charges to interexchange carriers based on the number of presubscribed lines, such as, presubscribed interexchange carrier charges (PICCs); per-minute charges, including common line, switching and transport charges that are recovered on the basis of a per-minute charge; and per-call charges. In addition, please provide the total intrastate access revenues for July 1998 received through flat-rated carrier-to-carrier charges.

For July 1998, please undertake a special study, if necessary, to determine total number of intrastate switched originating and terminating access minutes. In addition to total intrastate switched access minutes, determine the number of such minutes originated and terminated by each class of customer (residential, single-line business, and multi-line business). Also, please include the average number of residential, single-line business and multi-line business switched lines in service during the study period, where the average is calculated by taking the simple average of the number of lines in service at the beginning of the study period and the number of lines in service at the end of the period.

	A	B	C	D	E	F
		Residential revenues	Single-line business revenues	Multi-line business revenues	Total revenues	Total calls or minutes
28	Flat-rated charges to IXCs based on number of presubscribed lines				NA	
29	Per-minute charges				\$4,890	154,000
30	Per-call charges				\$161	NA
31	(excluding special access and IXC flat-rated charges based on number of presubscribed lines)				\$887	
		Residential minutes or lines	Single-line business minutes or lines	Multi-line business minutes or lines	Total minutes	
32	Originating Minutes					85,275
33	Terminating Minutes					68,725
34	Average Lines In Service		1,842	52	613	

Revenue Benchmark Data Request

CHART 4a. RESIDENTIAL SUBSCRIBER BILLS								
	A	B	C	D	E	F	G	H
	Total service bill	Number of local service bills in whole numbers	Total revenues from flat rate SLGs 2nd lines P.A.S. etc.	Total revenues from discretionary charges	Total revenues from taxes surcharges etc.	Total revenues	Number of lines for which federal SLGs charges	Number of party lines in whole numbers
35	Less than \$ 10.00							
36	Greater than or equal to \$ 10.00 but less than \$ 20.00							
37	Greater than or equal to \$ 20.00 but less than \$ 30.00							
38	Greater than or equal to \$ 30.00 but less than \$ 40.00							
39	Greater than or equal to \$ 40.00 but less than \$ 50.00							
40	Greater than or equal to \$ 50.00 and less than \$ 100.00							
41	Greater than or equal to \$100.00							
42	Total	1,824,248	29,495	12,610	7,355	49,450	1,842	2
CHART 4b. SINGLE-LINE BUSINESS SUBSCRIBER BILLS								
	A	B	C	D	E	F	G	
	Total service bill	Number of local service bills in whole numbers	Total revenues from flat rate SLGs 2nd lines P.A.S. etc.	Total revenues from discretionary charges	Total revenues from taxes surcharges etc.	Total revenues	Number of lines for which federal SLGs charges	
43	Less than \$ 10.00							
44	Greater than or equal to \$ 10.00 but less than \$ 20.00							
45	Greater than or equal to \$ 20.00 but less than \$ 30.00							
46	Greater than or equal to \$ 30.00 but less than \$ 40.00							
47	Greater than or equal to \$ 40.00 but less than \$ 50.00							
48	Greater than or equal to \$ 50.00 and less than \$ 100.00							
49	Greater than or equal to \$100.00							
50	Total						52	

Revenue Benchmark Data Request

CHART 4c. MULTI-LINE BUSINESS SUBSCRIBER BILLS							
	A	B	C	D	E	F	G
	Local service bill	Number of local service bills (in whole numbers)	Total revenues from flat rate, SLDs, 2nd line, FAS, etc.	Total revenues from discretionary charges	Total revenues from taxes and surcharges, etc.	Total revenues	Number of lines for which federal SLD is charged.
51	Less than \$ 100.00						
52	Greater than or equal to \$ 100.00 but less than \$ 200.00						
53	Greater than or equal to \$ 200.00 but less than \$ 300.00						
54	Greater than or equal to \$ 300.00 but less than \$ 400.00						
55	Greater than or equal to \$ 400.00 but less than \$ 500.00						
56	Greater than or equal to \$ 500.00 and less than \$ 1000.00						
57	Greater than or equal to \$1000.00						
58	Total						613

Revenue Benchmark Data Request

CHART 5: SUBSCRIBER BILLS - LOCAL SERVICE AND INTRALATA TOLL REVENUES FOR JULY 1998

For July 1998, please determine the category into which each residential, single-line business, and multi-line business subscriber bill with intralATA (or equivalent) toll charges falls based on the total local service and intralATA toll charges on that subscriber bill. The categories specified in Column A correspond to the dollar amount for one local service bill with intralATA (or equivalent) toll charges. Please note that the dollar amount categories in Column A for multi-line business data are increased by a factor of ten. For the purpose of this data request, a total bill includes a local service bill, as defined above, and amounts charged for services provided by year company, or an affiliate, for intralATA (or equivalent) toll services. (Do not include amounts collected on behalf of other telephone companies).

In Column B, please specify the total number of residential subscriber bills in each category.

In Column C, please specify the total revenue received from all residential subscriber bills in each category from local service bills.

In Column D, please specify the total revenue received from all residential subscriber bills in each category from intralATA (or equivalent) toll services.

In Column E, please specify the total revenue received from all residential subscriber bills in each category from total bills for local service and intralATA (or equivalent) toll services (i.e., sum of column C and column D).

In Column F, please specify the total number of switched lines for which a Federal SLC is collected for all residential subscriber bills in each category.

In Column G, please specify the total number of switched party lines for all residential subscriber bills in each category.

Revenue Benchmark Data Request

Chart 5a. Residential Subscriber Bills							
	A	B	C	D	E	F	G
	Total bills (not local service and intra-LATA)	Number of bills in which numbers	Total revenues from local service bills	Total revenues from intra-LATA toll	Total revenues	lines for which federal SLICs charged	Number of party line (whole numbers)
59	Less than \$ 10.00						
60	Greater than or equal to \$ 10.00 but less than \$ 20.00						
61	Greater than or equal to \$ 20.00 but less than \$ 30.00						
62	Greater than or equal to \$ 30.00 but less than \$ 40.00						
63	Greater than or equal to \$ 40.00 but less than \$ 50.00						
64	Greater than or equal to \$ 50.00 and less than \$ 100.00						
65	Greater than or equal to \$100.00						
66	Total	1,824,246	49,450	4,897	54,358	1,842	2
Chart 5b. Single-Line Business Subscriber Bills							
	A	B	C	D	E	F	G
	Total bills (not local service and intra-LATA)	Number of bills in which numbers	Total revenues from local service bills	Total revenues from intra-LATA toll	Total revenues	lines for which federal SLICs charged	Number of party line (whole numbers)
67	Less than \$ 10.00						
68	Greater than or equal to \$ 10.00 but less than \$ 20.00						
69	Greater than or equal to \$ 20.00 but less than \$ 30.00						
70	Greater than or equal to \$ 30.00 but less than \$ 40.00						
71	Greater than or equal to \$ 40.00 but less than \$ 50.00						
72	Greater than or equal to \$ 50.00 and less than \$ 100.00						
73	Greater than or equal to \$100.00						
74	Total						52

Revenue Benchmark Data Request

Chart 5c. Multi-Line Business Subscriber Bills							
	A		B	C	D	E	F
	Total bill (for local service and intraLATA toll)		Number of bills (in whole numbers)	Total revenues from local service bills	Total revenues from intraLATA toll	Total revenues	Number of lines for which federal SLC is charged *
75	Less than \$ 100.00						
76	Greater than or equal to \$ 10.00 but less than \$ 20.00						
77	Greater than or equal to \$ 200.00 but less than \$ 300.00						
78	Greater than or equal to \$ 300.00 but less than \$ 400.00						
79	Greater than or equal to \$ 400.00 but less than \$ 500.00						
80	Greater than or equal to \$ 500.00 and less than \$ 1000.00						
81	Greater than or equal to \$1000.00						
82	Total						613

Revenue Benchmark Data Request

Footnotes

No.		Rows	Columns
1	BellSouth does not maintain historical data on the number of local service bills. The provided response is based, instead, on the number of accounts in service as follows: 1996 is equal to the average of 9/96 & 12/96; 1997 is equal to the average of 12/96 & 12/97; 1998 is equal to the average of 12/97 & 3/98.	4,9,14 & 19	B,C,D
2	BellSouth does not retain business revenue data in the format requested. A special billing study was performed for December 1996, December 1997 and March 1998 in order to estimate the split between single line and multi-line business. The results of this study were applied to the revenue totals to estimate the single line/multi-line split.	6,8,11 & 13	B,C,D
3	BellSouth does not retain access revenue data in the format requested. A special study was developed using 7/98 demand data to calculate access minutes of use by customer type. The results of this study were applied to the revenue totals assuming that each class of customer would generate an amount of revenue equal to its share of the minutes.	21 - 23 25 & 26	B, C, D C, D, E
4	BellSouth does not retain access revenue data in the format requested. A special study was developed using 7/98 demand data to calculate access minutes of use by customer type. The results of this study were applied to the revenue totals assuming that each class of customer would generate an amount of revenue equal to its share of the minutes.	28 - 30 32 & 33	B, C, D C, D, E
5	BellSouth does not retain bill counts, revenue or line counts in the format requested. A special analysis of 7/98 customer billing records was performed to estimate the requested data. In addition, due to flexible billing arrangements, volume and term discount plans, contract service arrangements, special assemblies and thousands of rate elements offered to multi-line business customers, it was not feasible to attempt to disaggregate their discretionary services from their access line services. Accordingly, all of these non-toll revenues are reported in column C of lines 51 through 58.	35 - 58	All
6	BellSouth does not retain bill counts, revenue or line counts in the format requested. A special analysis of 7/98 customer billing records was performed to estimate the requested data.	59 -82	All

