

6315 Seabrook Road, Seabrook, Maryland 20706 phone: 301-459-7590, fax: 301-577-5575 internet: www.jsitel.com, e-mail: jsi@jsitel.com

July 30, 1999

VIA OVERNIGHT DELIVERY

Florida Public Service Commission Division of Records and Reporting 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850

991033-TI

To Whom It May Concern:

The enclosed Application for Authority to Provide Interexchange Telecommunications Service Between Points Within the State of Florida is submitted on behalf of AL-CALL, INC. In accordance with Florida Public Service Commission requirements, the original and six (6) copies are provided as well as the application fee of \$250.00.

Supporting documents include independent audited financial statements for 1995, 1996, 1997 (1998 audited financial statements are not yet available), and a summary of the applicant's financial, management and technical capabilities. The AL-CALL, INC. Florida Intrastate Tariff is also enclosed.

Should you have any questions, please do not hesitate to call me at 301-459-7590.

Sincerely,

Dece

John Becci Senior Consultant-Regulatory Affairs

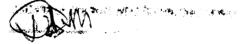
On behalf of

Theodore Solomon President AL-CALL, INC.

Enclosures

cc: Greg Davis, AL-CALL, INC.

Echelon Building II, Suite 200 9430 Research Boulevard, Austin, Texas 78759 phone: 512-338-0473, fax: 512-346-0822 Eagandale Corporate Center, Suite 310 1380 Corporate Center Curve, Eagan, Minnesota 55121 phone: 651-452-2660, fax: 651-452-1909 n ook de din tradisionen en en 1800 to fraward d'in ante en en 18**RAR w**89 gevennt gt oggand



5360 Skidaway Drive Jipharetta, Georgia 30022 mone: 770-569-2105, fax: 770-410-1608 NH DIBADAZADADA NI - 98.

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Telecommunications Advisors Since 1962



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DEPOSIT

DATE

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Florida Public Service Commission Division of Records and Reporting 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850

99103.3-TT

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- 1. This is an application for $\sqrt{}$ (check one):
 - (X) Original certificate (new company).

991033-TE

- () Approval of transfer of existing certificate: <u>Example</u>, a certificated company purchases an existing certificated company and desires to retain the authority of both certificates.
- () Approval of assignment of existing certificate: <u>Example</u>, a non-certificated company purchases an existing company and desires to retain the certificate of authority rather than apply for a new certificate.
- () Approval of transfer of control: <u>Example</u>, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.
- 2. Name of company:

AL-CALL, INC.

3. Name under which applicant will do business (fictitious name, etc.):

AL-CALL, INC.

4. Official mailing address (including street name & number, post office box, city, state, zip code):

101 Mercer Street

P.O. Box 2027

Alma, GA 31510

5. Florida address (including street name & number, post office box, city, state, zip code):

Florida Registered Agent: CT Corporation System

1200 South Pine Island Road, Plantation, Florida 33324

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- 6. Select type of business your company will be conducting $\sqrt{(check all that apply)}$:
 - () Facilities-based carrier company owns and operates or plans to own and operate telecommunications switches and transmission facilities in Florida.
 - () **Operator Service Provider** company provides or plans to provide alternative operator services for IXCs; or toll operator services to call aggregator locations; or clearinghouse services to bill such calls.
 - (x) **Reseller** company has or plans to have one or more switches but primarily leases the transmission facilities of other carriers. Bills its own customer base for services used.
 - () Switchless Rebiller company has no switch or transmission facilities but may have a billing computer. Aggregates traffic to obtain bulk discounts from underlying carrier. Rebills end users at a rate above its discount but generally below the rate end users would pay for unaggregated traffic.
 - () Multi-Location Discount Aggregator company contracts with unaffiliated entities to obtain bulk/volume discounts under multi-location discount plans from certain underlying carriers, then offers resold service by enrolling unaffiliated customers.
 - (X) **Prepaid Debit Card Provider** any person or entity that purchases 800 access from an underlying carrier or unaffiliated entity for use with prepaid debit card service and/or encodes the cards with personal identification numbers.

7. Structure of organization;

() Individual
 () Corporation
 () Foreign Corporation
 () General Partnership
 () Other
 () Individual
 () Corporation
 () Corporation

.

8. <u>If individual, provide</u>:

| Name: | N/A | | · · · · · · · · · · · · · · · · · · · |
|---|--|---|---|
| Title: | N/A | | |
| Address: | N/A | | |
| City/State/Zip: | N/A | | ······································ |
| Telephone No.: | N/A | Fax No.: | N/A |
| Internet E-Mail A | Address:N/A | | |
| Internet Website | Address: ^{N/A} | | |
| If incorporated i | <u>n Florida,</u> provide proc | of of authority to ope | erate in Florida: |
| - | | | |
| (a) The | Florida Secretary of | State Corporate R | - |
| | | | |
| If foreign corpor | ation, provide proof of | authority to operate | e in Florida: |
| • | ration, provide proof of | • • | |
| (a) The | Florida Secretary of | • • | egistration number |
| (a) The F99 | Florida Secretary of | State Corporate R | egistration number |
| (a) The F99 If using fictitious statute (Chapter a | Florida Secretary of 5000003450 5 name-d/b/a, provide 865.09, FS) to operate Florida Secretary of | State Corporate R proof of compliance in Florida: | egistration number |
| (a) The F99 If using fictitious statute (Chapter a (a) The number: | Florida Secretary of 5000003450 5 name-d/b/a, provide 865.09, FS) to operate Florida Secretary of | State Corporate R proof of compliance in Florida: State fictitious na | egistration number |
| (a) The <u>F99</u> If using fictitious statute (Chapter a (a) The number: If a limited liability Florida: | E Florida Secretary of 0000003450 S name-d/b/a, provide 865.09, FS) to operate Florida Secretary of N/A | State Corporate R proof of compliance in Florida: State fictitious nat e proof of registratio | egistration number with fictitious name me registration on to operate in |
| (a) The <u>F99</u> If using fictitious statute (Chapter a (a) The number: If a limited liabili Florida: (a) The Flori | Florida Secretary of <u>s name-d/b/a</u>, provide 865.09, FS) to operate Florida Secretary of N/A ity partnership, provide ida Secretary of State provide name, title and | State Corporate R proof of compliance in Florida: State fictitious nat e proof of registration registration numb | egistration number with fictitious name me registration on to operate in |
| (a) The F99 If using fictitious statute (Chapter a (a) The number: | Florida Secretary of <u>000003450</u> <u>s name-d/b/a,</u> provide B65.09, FS) to operate Florida Secretary of <u>N/A</u> ity partnership, provide da Secretary of State provide name, title and greement. | State Corporate R proof of compliance in Florida: State fictitious nat e proof of registration registration numb | egistration number |
| (a) The F99 If using fictitious statute (Chapter a (a) The number: | Florida Secretary of s name-d/b/a, provide 865.09, FS) to operate Florida Secretary of N/A ity partnership , provide ida Secretary of State provide name, title and greement. N/A | State Corporate R proof of compliance in Florida: State fictitious name e proof of registration registration numb l address of all part | egistration number |

Required by Commission Rule Nos. 25.24-470, 25-24.471, and 25-24.473, 25-24.480(2). Page 4 of 16

•

City/State/Zip:___N/A

Telephone No.: N/A Fax No.: N/A

Internet E-Mail Address: N/A

Internet Website Address: N/A

If a foreign limited partnership, provide proof of compliance with the foreign 14. limited partnership statute (Chapter 620.169, FS), if applicable.

| (a) | The Florida registration number: | N/A |
|-----|----------------------------------|-----|
| | | |

- 15. Provide F.E.I. Number (if applicable): 58-1671372
- 16. Provide the following (if applicable):
 - Will the name of your company appear on the bill for your services? (a) (x) Yes () No
 - If not, who will bill for your services? (b)

| Name: | N/A | | |
|--------|-----|------|--|
| Title: | N/A | | |

| Address: | N/A | | |
|-----------------|-----|------|--|
| City/State/Zip: | N/A | | |

| | Telephone No.: | N/A | Fax No.: | N/A | | |
|--|----------------|-----|----------|-----|--|--|
|--|----------------|-----|----------|-----|--|--|

How is this information provided? (C)

N/A_____

17. Who will receive the bills for your service?

- (x) Residential Customers
- (x) PATs providers (x) Hotels & motels
- (x) Business Customers
- () PATs station end-users
- () Hotel & motel quests

| (x) Universities | | (x) Universities dormitory residents |
|------------------|--------------------|--------------------------------------|
| (|) Other: (specify) | |

18. Who will serve as liaison to the Commission with regard to the following?

(a) <u>The application</u>:

Name: Theodore Solomon

Title: President

Address: 101 Mercer Street

City/State/Zip:____Alma, GA 31510

Telephone No.: 912-632-8603 Fax No.: 912-632-2588

Internet E-Mail Address: tsolomon@almatel.com

Internet Website Address:

(b) Official point of contact for the ongoing operations of the company:

Name: Theodore Solomon

Title: President

Address:_____101 Mercer Street

City/State/Zip:____Alma, GA 31510

Telephone No.: 912-632-8603 Fax No.: 912-632-2588

Internet E-Mail Address: tsolomon@almatel.com

Internet Website Address:______

(c) <u>Complaints/Inquiries from customers:</u>

Name: Theodore Solomon

Title: President

FORM PSC/CMU 31 (12/96) Required by Commission Rule Nos. 25.24-470, 25-24.471, and 25-24.473, 25-24.480(2). Page 6 of 16

| م ما ما ب | 101 Mercer Street |
|-----------|---|
| | State/Zip: |
| - | State/21p Shone No.: ⁽⁹¹²⁾ 632-8603 Fax No.: ⁽⁹¹²⁾ 632-2588 |
| • | |
| | net E-Mail Address: tsolomon@almatel.com |
| | |
| List th | ne states in which the applicant: |
| (a) | has operated as an interexchange telecommunications company. |
| | Georgia |
| (b) | has applications pending to be certificated as an interexchange telecommunications company. |
| (c) | is certificated to operate as an interexchange telecommunications company. |
| . | Georgia |
| (d) | has been denied authority to operate as an interexchange telecommunications company and the circumstances involved. |
| | N/A |
| (e) | has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved. |

•

| | N/A |
|-------|--|
| | · · · · · · · · · · · · · · · · · · · |
| (f) | has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved. |
| | N/A |
| | ate if any of the officers, directors, or any of the ten largest stockholders previously been: |
| any o | djudged bankrupt, mentally incompetent, or found guilty of any felony or of crime, or whether such actions may result from pending proceedings. If so, se explain. |

(b) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

N/A

N/A

20.

21. The applicant will provide the following interexchange carrier services $\sqrt{}$ (check all that apply):

a. _____ MTS with distance sensitive per minute rates

| | Method of access is FGA |
|---|---|
| | Method of access is FGB |
| | Method of access is FGD |
| | Method of access is 800 |
| | · · · · · · · · · · · · · · · · · · · |
| b | MTS with route specific rates per minute |
| <u> </u> | Method of access is FGA |
| | _ Method of access is FGB |
| | Method of access is FGD |
| | _ Method of access is 800 |
| c <u>x</u> | MTS with statewide flat rates per minute (i.e. not distance sensitive) |
| | Method of access is FGA |
| | Method of access is FGB |
| | Method of access is FGD |
| | Method of access is 800 |
| d. <u>x</u> | MTS for pay telephone service providers |
| e. <u>x</u> | Block-of-time calling plan (Reach Out Florida, Ring America, etc.) |
| f. <u> x </u> | 800 service (toll free) |
| g. <u>X</u> | WATS type service (bulk or volume discount) |
| X | Method of access is via dedicated facilities Method of access is via switched facilities |
| h | Private line services (Channel Services) (For ex. 1.544 mbs., DS-3, etc.) |
| l. <u> x </u> | Travel service |
| Х | Method of access is 950 |
| X | _ Method of access is 800 |
| j | 900 service |
| k | Operator services |
| PSC/CMU 31 (12/96) | · |

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•

____ Available to presubscribed customers

Available to non presubscribed customers (for example, to patrons of hotels, students in universities, patients in hospitals). Available to inmates

1. Services included are:

Station assistance Person-to-person assistance Directory assistance Operator verify and interrupt Conference calling

- 22. Submit the proposed tariff under which the company plans to begin operation. Use the format required by Commission Rule 25-24.485 (example enclosed).
- 23. Submit the following:

A. Financial capability.

The application <u>should contain</u> the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer <u>affirming that the financial</u> <u>statements are true and correct</u> and should include:

- 1. the balance sheet;
- 2. income statement; and
- 3. statement of retained earnings.

NOTE: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

Further, the following (which includes supporting documentation) should be provided:

1. <u>A written explanation</u> that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.

2. <u>A written explanation</u> that the applicant has sufficient financial capability to maintain the requested service.

3. <u>A written explanation</u> that the applicant has sufficient financial capability to meet its lease or ownership obligations.

B. Managerial capability; give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.

C. Technical capability; give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

** APPLICANT ACKNOWLEDGMENT STATEMENT **

- 1. **REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of <u>.15 of one percent</u> of its gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
- 2. GROSS RECEIPTS TAX: I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.
- 3. SALES TAX: I understand that a seven percent sales tax must be paid on intra and interstate revenues.
- 4. APPLICATION FEE: I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

| | (OFFICIAL: | |
|-----------|-------------------|---------------|
| Theodore | e Solomon | 7-29-97 |
| Signature | | Date |
| Preside | nt | 912-632-8603 |
| Title | | Telephone No. |
| Address: | 101 Mercer Street | 912-632-2588 |
| | Alma, GA 31510 | Fax No. |
| <u></u> | | |

ATTACHMENTS:

A - CERTIFICATE SALE, TRANSFER, OR ASSIGNMENT STATEMENT

- **B CUSTOMER DEPOSITS AND ADVANCE PAYMENTS**
- C CURRENT FLORIDA INTRASTATE NETWORK
- D AFFIDAVIT
 - FLORIDA TELEPHONE EXCHANGES AND EAS ROUTES
 - GLOSSARY

FORM PSC/CMU 31 (12/96) Required by Commission Rule Nos. 25.24-470, 25-24.471, and 25-24.473, 25-24.480(2). Page 12 of 16

** APPENDIX B **

CUSTOMER DEPOSITS AND ADVANCE PAYMENTS

A statement of how the Commission can be assured of the security of the customer's deposits and advance payments may be provided in one of the following ways (applicant, please $\sqrt{}$ check one):

- (X) The applicant will **not** collect deposits nor will it collect payments for service more than one month in advance.
- The applicant intends to collect deposits and/or advance payments for more than one month's service and will file and maintain a surety bond with the Commission in an amount equal to the current balance of deposits and advance payments in excess of one month. (The bond must accompany the application.)

| UTILITY | <u>COFFICIAL:</u> | 7-29-99 |
|-------------|-------------------|---------------|
| Theodor | re Solomon | _ [] |
| Signature | | Date |
| Preside | ent | 912-632-8603 |
| Title | | Telephone No. |
| Address: | 101 Mercer Street | 912-632-2588 |
| , (au) 000. | Alma, GA 31510 | Fax No. |
| <u> </u> | n | |
| | | |
| | | |
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FORM PSC/CMU 31 (12/96) Required by Commission Rule Nos. 25.24-470, 25-24.471, and 25-24.473, 25-24.480(2). Page 14 of 16

** APPENDIX C **

CURRENT FLORIDA INTRASTATE SERVICES

Applicant has () or has not (x) previously provided intrastate telecommunications in Florida.

If the answer is has, fully describe the following:

a) What services have been provided and when did these services begin?

N/A

b) If the services are not currently offered, when were they discontinued?

N/A**UTILITY OFFICIAL:** Theodore Solomon Signature Date 912-632-8603 President Title Telephone No. 912-632-2588 101 Mercer Street Address:

Alma, GA 31510

Fax No.

FORM PSC/CMU 31 (12/96) Required by Commission Rule Nos. 25.24-470, 25-24.471, and 25-24.473, 25-24.480(2). Page 15 of 16

** APPENDIX D **

AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

| UTILITY | <u>OFFICIAL:</u> | |
|-----------|-------------------|---------------|
| Theodo | re Solomon | 7-29-71 |
| Signature | | Date |
| Presid | ent | 912-632-8603 |
| Title | | Telephone No. |
| Address: | 101 Mercer Street | 912-632-2588 |
| | Alma, GA 31510 | Fax No. |
| | | |
| | | |
| | | |
| | | |

FORM PSC/CMU 31 (12/96) Required by Commission Rule Nos. 25.24-470, 25-24.471, and 25-24.473, 25-24.480(2). Page 16 of 16

AL-CALL, INC.

FINANCIAL, MANAGERIAL AND TECHNICAL QUALIFICATIONS

AL-CALL, INC. shares the financial, managerial and technical resources of its parent company, Alma Telephone Company.

Alma Telephone Company has been serving in the telecommunications industry since 1940. Alma Telephone Company audited financial statements for the last three audited years are included in this application. Alma Telephone Company has experienced no recurring operating losses, working capital deficiencies, or negative cash flows from operating activities. As the parent company of AL-CALL, INC., Alma Telephone Company will ensure that AL-CALL, INC. continues as a going concern for a reasonable period of time.

Manager Qualifications

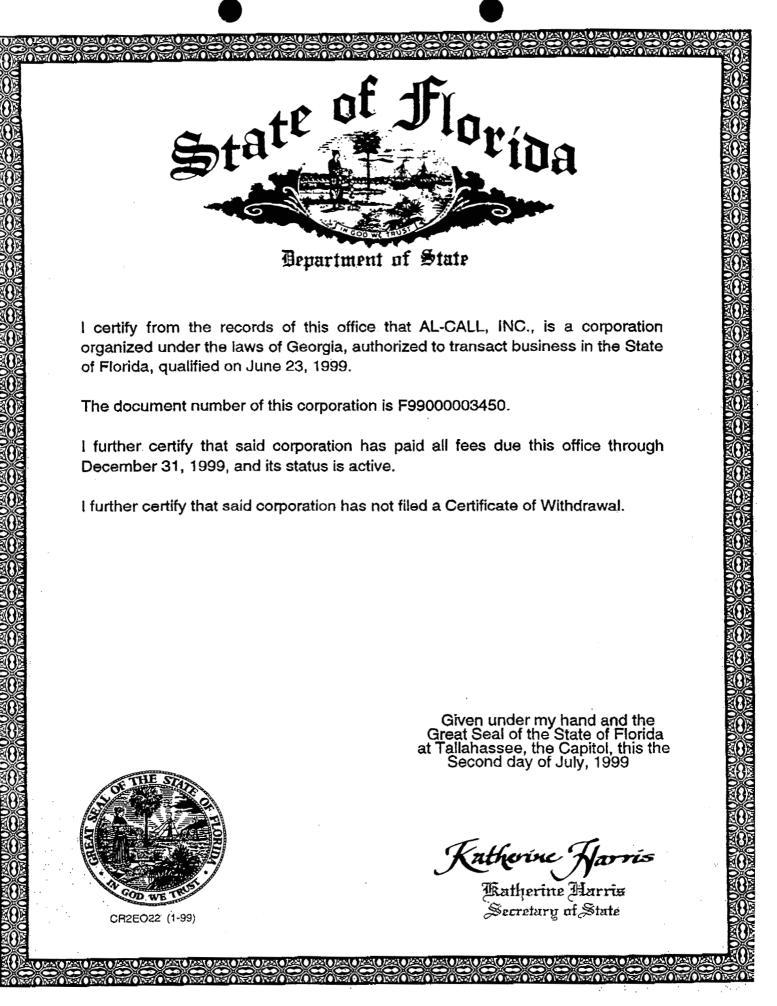
Theodore Solomon, is President of AL-CALL, INC. He was an attorney for 20 years and is now actively involved in managing the communications business.

Greg Davis is Vice President of AL-CALL, INC. He has direct responsibility for the prepaid and resell line of business. Mr. Davis is a professional electrical engineer. Before working for AL-CALL, INC. he was Chief Engineer of Hargray Telephone Company for 7 years. Prior to that he was a consulting engineer in communications with Engineering Associates.

The foregoing demonstrates that AL-CALL, INC. has sufficient financial, managerial and technical capability to provide and maintain the requested service.

PHONE NO. : 912 632 2588

Jul. 27 1999 11:00AM P3



ALMA TELEPHONE COMPANY, INC. Consolidated financial statements For the years ended december 31, 1997 and 1996 And Independent Auditor's report

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DON M. VICKERS, CPA (1931-1989) LARRY E. GARRETT, CPA R. LARRY SUMNER, CPA DENNIS M. VICKERS, CPA C. LEE WEST JR., CPA, D.M. Vickers & Assoc., P.C. CERTIFIED PUBLIC ACCOUNTANTS 420 BROAD STREET P.O. BOX 239 HAWKINSVILLE, GEORGIA 31036 (912) 783-4091

Telecopier (912) 783-2430

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors and Stockholders of Alma Telephone Company, Inc.

We have audited the accompanying consolidated balance sheets of Alma Telephone Company, Inc. as of December 31, 1997 and 1996, and the related consolidated statements of income, retained earnings, and cash flows for the years then ended. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.

We conducted our audits in accordance with generally accepted auditing standards and the <u>Government Auditing Standards</u>, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Alma Telephone Company, Inc. as of December 31, 1997 and 1996, and the results of its operations and its cash flows for the years then ended in conformity with generally accepted accounting principles.

In accordance with <u>Government Auditing Standards</u>, we have also issued a report dated February 13, 1998, on our consideration of Alma Telephone Company, Inc.'s internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, and grants.

D. M. Vickorr & Associates P. C

February 13, 1998

LIABILITIES AND STOCKHOLDER'S EQUITY

/

| | <u>1997</u> | <u>1996</u> |
|---|---------------------|--------------------|
| AND DESIDE A TADAT TOTOC. | | |
| CURRENT LIABILITIES: | \$ 206,043 | 6 54 207 |
| Accounts payable | 3 208,043 75,636 | |
| Other accounts payable (Note 2) | | 204,569 |
| Advance billings and payments | 215,100 | 172,980 |
| Customer deposits | 96,683 | 89,606 |
| Current maturities of long-term debt (Note 3) | 196,841 | 206,931 |
| Accrued taxes (Note 2) | 32,344 | 168,558 |
| Other current liabilities (Note 2) | 195,043 | 181,884 |
| Total current liabilities | 1,017,690 | 1,078,925 |
| | | |
| LONG-TERM DEBT: | | · · · · · · |
| RUS mortgage notes, less current portion (Note 3) | 3,506,952 | · · · · · |
| Other long-term debt, less current portion (Note 3) | 1,616,663 | 1,578,810 |
| Total long-term debt | 5,123,615 | 5,333,525 |
| | | |
| DEFERRED CREDITS: | | |
| Deferred investment tax credits | 415,615 | 468,864 |
| Deferred income taxes (Notes 2 and 4) | 850,571 | 745,491 |
| Other deferred credits (Note 4) | 281,417 | 313,347 |
| Total deferred credits | | 1,527,702 |
| STOCKHOLDER'S EQUITY: | | |
| Common stock - no par value, 100,000 | | |
| shares authorized, 24,000 shares issued | | |
| | 106 040 | 100 040 |
| and outstanding | 126,240 | 126,240 |
| Retained earnings | 5,994,052 | 5,432,941 |
| Total stockholder's equity | 6,120,292 | 5,559,181 |
| Total liabilities and stockholder's equity | \$13,809,200 | \$13,499,333 |
| there therefore and producedes a signal | <u>+-0,0077200</u> | <u>x-01-101000</u> |

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ALMA TELEPHONE COMPANY, INC. CONSOLIDATED STATEMENTS OF INCOME AND RETAINED EARNINGS FOR THE YEARS ENDED DECEMBER 31, 1997 AND 1996

REGULATED OPERATIONS

| | <u>1997</u> | <u>1996</u> |
|---|--------------------|--------------------|
| OPERATING REVENUES: | | |
| Basic local network services | \$1,452,022 | \$1,174,508 |
| Network access services | 3,986,194 | 3,406,084 |
| Long distance network services Miscellaneous | 8,648 372,556 | 9,936 386,163 |
| Uncollectible revenues | (22,190) | (18,393) |
| Total operating revenues | 5,797,230 | 4,958,298 |
| OPERATING EXPENSES: | | |
| Plant specific operations | 612,743 | 547,066 |
| Plant nonspecific operations | 124,720 | 116,948 |
| Depreciation and amortization | 1,372,826 | 1,536,743 |
| Customer operations | 293,798 | 300,306 |
| Corporate operations | 1,682,166 | 1,422,727 |
| Total operating expenses | 4,086,253 | 3,923,790 |
| OPERATING TAXES: | | |
| Provision for income taxes (Notes 2 and 4) Provision for deferred tax expense (benefit) | 456,806 | 385,911 |
| (Notes 2 and 4) | 45,832 | (180,822) |
| Investment tax credit amortization | (36,041) | (36,298) |
| Other operating taxes | 146,438 | 160,594 |
| Total operating taxes | 613,035 | 329,385 |
| OPERATING INCOME | 1,097,942 | 705,123 |
| OTHER INCOME (EXPENSE): | | |
| Interest and dividend income | 72,534 | 45,965 |
| Other nonoperating income (expense) | (12,026) | (19,745) |
| Nonoperating taxes (Note 2) | (12,019) | 44,017 |
| Total other income (expense) | 48,489 | 70,237 |
| FIXED CHARGES: | | |
| Interest on long-term debt | 344,294 | 360,901 |
| Interest other | 6,792 | 6,314 |
| Total fixed charges | 351,086 | 367,215 |
| REGULATED NET INCOME | 795,345 | 408,145 |
| NONREGULATED NET INCOME (EXPENSE) (Note 2) | 105,397 | 94,175 |
| NET INCOME BEFORE EXTRAORDINARY ITEM | 900,742 | 502,320 |
| EXTRAORDINARY ITEM - (Penalty on early extinguishment of debt, net of income tax benefit of \$21,746) (Note 3) | (33,084) | <u> </u> |
| NET INCOME | 867,658 | 502,320 |
| RETAINED EARNINGS - beginning | 5,432,941 | 5,105,621 |
| DIVIDENDS | (306,547) | (175,000) |
| RETAINED EARNINGS - ending | <u>\$5,994,052</u> | <u>\$5,432,941</u> |

The notes are an integral part of these financial statements.

ALMA TELEPHONE COMPANY, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 1997 AND 1996

| | <u>1997</u> | <u>1996</u> |
|---|-------------------|---|
| CASH FLOWS FROM OPERATING ACTIVITIES: | | |
| Net income | \$ 867,658 | \$ 502,320 |
| Adjustments to reconcile net income to net cash provided (used) by operating activities: | • | |
| Depreciation | 1,473,632 | 1,388,086 |
| Amortization of extraordinary retirement | 1,4/5,052 | 224,741 |
| Deferred income taxes | 75,461 | |
| Miscellaneous noncash income (expense) | 929 | (165,328) 928 |
| Amortization of investment tax credits | (36,041) | |
| Investment tax credit applied | (30,041) | (36,298) |
| •• | | 32,315 |
| Loss on disposal of property, plant, and | 19,416 | 11 057 |
| equipment | • | 11,857 |
| Income on investment in partnership | (175,533) | (385,158) |
| Change in trading securities | (172,603) | (5,657) |
| Change in accounts receivable | (206,261) | (122,363) |
| Change in inventories | 1,541 | 65,269 |
| Change in prepaid expenses | (49,426) | 2,251 |
| Change in other current assets | (242) | <pre></pre> |
| Change in accounts payable | 22,714 | 7,337 |
| Change in customer advance payment | 49,197 | 60,853 |
| Change in accrued taxes | (153,422) | |
| Change in other current liabilities | 13,159 | 29,428 |
| Change in deferred interest income | | (90) |
| Net cash provided (used) by operating activities | 1,730,179 | 1,673,460 |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | |
| | 110 546 | 102 005 |
| Proceeds from disposal of property | 110,546 | 103,995 |
| Distributions from investment in partnership | 126,787 | 137,109 |
| Proceeds from temporary cash investments | 225,000 | |
| Purchase of property, plant, and equipment | (757,954) | (1,165,629) |
| Plant removal cost | (4,961) | (109) |
| Purchase of certificates of deposit | (730,000) | (225,000) |
| Investment in partnership | (10,000) | |
| Investments in PCS | (324,129) | (93,111) |
| Net cash provided (used) by investing activities | (1,364,711) | (1,242,745) |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | |
| Proceeds from long-term debt | \$ 1,665,263 | \$ |
| Repayment of long-term debt | (1,885,263) | |
| Dividends paid | (306,549) | (175,000) |
| | · · · · | <i>,</i> |
| Net cash provided (used) by financing activities | (526,549) | (372,407) |
| INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS | (161,081) | 58,308 |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 1,050,343 | 992,035 |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | <u>\$ 889,262</u> | <u>\$1,050,343</u> |
| SUPPLEMENTAL DISCLOSURES: | | |
| Operating activities reflect the following | | |
| cash payments: | . · · · · · | |
| Interest | <u>\$ 350,891</u> | <u>\$ 366,782</u> |
| | | |
| Income taxes | <u>\$ 804,690</u> | <u>\$ 69,376</u> |
| and the second first of the second | | |
| Noncash investing and financing activities - | · · · | |
| Account receivable acquired for sale of fixed assets | <u>\$25,700</u> | <u>s </u> |
| | | |

The notes are an integral part of these financial statements.

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1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

<u>REGULATION</u> - Alma Telephone Company, Inc. (the Company) is subject to regulation by the Georgia Public Service Commission (GPSC) and the Federal Communications Commission (FCC). Among other things, the Company must receive prior approval from the GPSC for long-term debt commitments.

On October 16, 1996, the Company filed a Notice of Election of Alternative Regulation with the GPSC as provided for in section 2 of the Telecommunications and Competition Development Act of 1995 (the Act) (O.C.G.A. section 56-5-160, et seq.). In accordance with the Act, the effective date of the Company's election for alternative regulation was December 1, 1996. On the date the Company elected alternative regulation, all existing rates, terms, and conditions for the services provided by the Company were deemed just and reasonable. Rates for basic local exchange services for residential and single line business customers in effect on the date of election are the maximum rates the Company may charge for basic local exchange services for a period of five The Company may set rates for all other local exchange services on a years. basis that does not unreasonably discriminate between similarly situated customers. After five years, basic local exchange services rates may be adjusted to an inflation based cap. As a result of this election, the Company is no longer subject to rate of return regulation and the Company is no longer required to seek regulatory approval of depreciation rates or schedules.

BASIS OF PRESENTATION - Alma Telephone Company, Inc. is a wholly owned subsidiary of Alma Telecom, Inc. (ATI), a holding company. ATI also owns Al-Data, Inc. The consolidated financial statements include the accounts of Alma Telephone Company, Inc. and its wholly owned subsidiary Alma Cellular, Inc. All material intercompany accounts and transactions have been eliminated in consolidation.

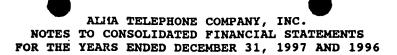
As a regulated utility, the Company is required to utilize the Uniform System of Accounts (USOA) prescribed by the FCC. The USOA (Part 32) is a financial-based accounting system designed to conform more closely with generally accepted accounting principles. Part 32 requires a large portion of indirectly related construction costs to be expensed instead of capitalized.

NATURE OF OPERATIONS - The Company provides local telephone service to individuals and businesses within the boundaries of its local service area. The Company's primary sources of revenue are access charges received from longdistance carriers for the switching of long-distance telephone calls and billing and collection fees paid by these long-distance carriers. Other nonregulated income is derived by providing internet service and investment in a cellular partnership which provides cellular telephone service throughout middle and south Georgia. The Company also received nonregulated income from renting and selling video equipment; however, during 1996, the Company sold all of its videos and video equipment.

<u>USE OF ESTIMATES</u> - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

<u>CASH AND CASH EQUIVALENTS</u> - For the purpose of the statement of cash flows, cash equivalents include time deposits, certificates of deposit, and all highly liquid debt instruments with original maturities of three months or less.

TEMPORARY CASH INVESTMENTS - Temporary cash investments consist of certificates of deposit with original maturities greater than three months.



TRADING SECURITIES - The Company accounts for trading securities under the provision of Statement of Financial Accounting Standards (SFAS) 115, "Accounting for Certain Investments in Debt and Equity Securities."

Trading securities are securities that are bought and held principally for the purpose of selling them in the near term. These securities generally reflect active and frequent buying and selling, and trading securities are generally used with the objective of generating profits on short-term differences in prices. For December 31, 1997 and 1996, net unrealized gains (losses) of \$258 and \$(1,945), respectively, were recorded in the consolidated statements of income. During 1997, the Company disposed of securities at a sales price of \$151,035. A loss of \$25,320 was realized on this disposal.

MATERIALS AND SUPPLIES - Materials and supplies are stated at cost or market, whichever is lower. Cost is determined substantially by the weighted moving average method of inventory valuation.

Materials and supplies nonregulated consists of merchandise held for resale and is stated at the lower of cost or market. Cost is determined on the first-in, first-out basis.

INVESTMENTS - AFFILIATED COMPANIES - Investments - affiliated companies consist of investments, owned by Alma Cellular, Inc., in Georgia Independent RSA 7 and 10 Cellular Partnership (Partnership) and investments, owned by the Company, in the Georgia Independent Teleco Group, LLC (GITG) and 2 PCS corporations. The investment in the Partnership is carried at the net book value of Alma Cellular, Inc.'s percentage of the partnership interest plus any excess paid to buy out other partners' interest. During 1997, the Company invested \$10,000 in GITG. This investment is carried at cost.

The Company's investment in PCS corporations consist of 998 shares of Class B common stock in the Savannah Independent PCS Corporation and 499 shares of Class B common stock in the Georgia Independent PCS Corporation. These corporations bought licenses for the construction of new personal communication service business within the State of Georgia. The new personal communication service business is currently under construction but is not in operation as of the year ended December 31, 1997. During 1997 and 1996, the Company made cash calls of \$324,129 and \$93,111, respectively. The investment in PCS at December 31, 1997 and 1996 was \$528,020 and \$203,891, respectively.

<u>INVESTMENTS - NONAFFILIATED COMPANIES</u> - Investments - nonaffiliated companies consist of stock in the Rural Telephone Bank and are carried at cost.

INVESTMENTS - NONREGULATED - Investments - nonregulated consist of investments in customer owned coin operated (COCOT) phones. This investment is carried at cost of \$34,351, less accumulated depreciation of \$33,066 at December 31, 1997.

PROPERTY, PLANT, AND EQUIPMENT - Property, plant, and equipment is carried at cost which includes the capitalization of certain construction related expenses and interest during construction.

The Company follows the requirements of FCC Docket No. 93-50 concerning allowance for funds used during construction (AFUDC). Docket No. 93-50 provides for the cost of financing the construction of telecommunications plant to be capitalized on all construction. Prior to the issuance of Docket No. 93-50, interest was capitalized only on projects lasting in excess of twelve months. There was no interest capitalized during 1997 or 1996.

Depreciation is provided for under the straight-line method for accounting purposes and generally under accelerated methods for federal income tax purposes (see income taxes). When property subject to depreciation is retired or otherwise disposed of in the normal course of business, its original cost, together with the cost of removal less salvage, is charged to accumulated depreciation.

The cost of maintenance, repairs, and replacements of minor items of property are charged to maintenance expense accounts. The cost of replacements of property, exclusive of minor items of property, are charged to the utility plant accounts.

During 1996, the Company retired equipment with a cost of \$614,181 and related accumulated depreciation of \$389,440. The Company received approval from the GPSC to record an extraordinary retirement of \$224,741 and to amortize this retirement over a one year period beginning January 1, 1996. Amortization expense of \$224,741 has been recorded in the accompanying financial statements for the year ended December 31, 1996.

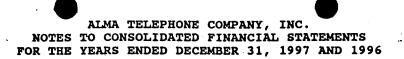
INCOME TAXES - Current provisions for income taxes are based on amounts reported in the statements of income (after exclusion of nontaxable income such as interest on state and municipal securities). Deferred taxes are provided in accordance with Statement of Financial Accounting Standards (SFAS) 109, "Accounting for Income Taxes." Deferred taxes are provided for accumulated temporary differences due to basis differences for assets and liabilities for financial reporting and income tax purposes, including alternative minimum taxes. The Company's temporary differences are due primarily to accelerated depreciation, regulatory deferred tax assets and liabilities, partnership investments, unamortized investment tax credits, marketable securities, accrued sick leave and alternative minimum tax credit carryforward.

In accordance with the provisions of SFAS 109, the Company and its subsidiary recognize deferred tax assets and liabilities for future tax consequences of events that have been previously recognized in the Company and its subsidiary's financial statements or tax returns. The measurement of deferred tax assets and liabilities is based on provisions of the enacted tax law; the effects of future changes in tax laws or rates are not anticipated. Valuation allowances are established when necessary to reduce deferred tax assets to the amount expected to be realized.

Adoption of SFAS 109 by the Company required the recording of additional deferred income tax assets or liabilities related primarily to temporary differences previously flowed through under rate-making policy and income tax rate changes. To record SFAS 109 in accordance with SFAS 71, "Accounting for the Effects of Certain Types of Regulation," a corresponding regulatory asset or liability equal to the future revenue impact of these additional deferred tax items has been recorded as an offset to these additional deferred tax assets or liabilities. These regulatory assets or liabilities are also considered to be temporary differences for which deferred tax assets or liabilities are recognized.

The Company's tax return is filed as part of a consolidated income tax return of its parent company, Alma Telecom, Inc. (ATI). As a subsidiary company, the Company computes its income tax expense and that of its subsidiary, Alma Cellular, Inc. (ACI), as if individual corporate tax returns were filed. The computed income tax expense is paid to ATI who in turn remits the consolidated income tax liability to the federal and state governments.

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Investment credits generated are recognized as a reduction of income tax expense over the productive lives of the related acquired properties. For income tax purposes, investment tax credits used to reduce income taxes payable for the years ended December 31, 1997 and 1996, amounted to \$- - - and \$32, 315, respectively. The Company has no unused investment tax credits at December 31, 1997. For financial reporting purposes, investment tax credits are amortized over the remaining useful life of the related assets that generated the credit which is assumed to be twenty years. At December 31, 1997 and 1996, the Company had available \$415,615 and \$468,864, respectively, of unamortized investment tax credits for financial reporting purposes.

Alternative minimum tax credits are generated whenever a corporation's tentative minimum tax exceeds its regular tax for federal income tax purposes during any given tax year. These credits may be carried forward indefinitely to reduce a corporation's future federal tax liability to the amount computed for tentative minimum tax whenever the regular income tax exceeds the tentative minimum tax. At December 31, 1997 and 1996, the Company had available alternative minimum tax credits of \$-- and \$90,427, respectively.

NONREGULATED OPERATIONS - During 1996, the Company disposed of all of its video equipment and inventory for a total sales price of \$1,210. A loss of \$83,865 was recognized on these disposals in the accompanying financial statements.

PENSION PLAN - The Company has a combination mandatory and voluntary pension plan which covers substantially all of its employees. Pension costs include current service costs, which are accrued and funded on a current basis, and prior costs which are amortized over ten years. Pension expenses charged to operations in 1997 and 1996 were \$50,868 and \$47,051, respectively. The plan is a part of a multiple employer plan with National Telephone Cooperative Association (NTCA). The total of NTCA's plan assets available to meet all plan benefits at December 31, 1996, was \$663,221,484. The amount at December 31, 1997, was unavailable as of the date of this report. The plan contains an interest equivalent of eight (8%) percent in determining present value which discounts future payments for interest and mortality.

The Company makes annual contributions to the plan equal to the amount accrued for pension expense.

The actuarial present value of vested and nonvested accumulated plan benefits is not available. The plan is not required to report such information with certain governmental agencies pursuant to the Employee Retirement Income Security Act of 1974 (ERISA).

The Company has adopted the Money Purchase Segment of the Savings Plan sponsored by the National Telephone Cooperative Association. This plan consists of a 401(k) profit sharing plan and a savings plan. Under the 401(k) plan, the Company contributes annually 6% of each eligible employee's salary. Each employee may elect to contribute annually up to 16.3% of his salary as a salary reduction contribution. He also may elect to contribute annually 10% of his salary to the savings plan as a post-tax contribution. This plan covers substantially all of the Company's employees. The Company's total contribution to this plan during 1997 and 1996, was \$95,535 and \$91,181, respectively.

<u>REVENUE RECOGNITION</u> - Since the divestiture in 1982 by AT&T of the Bell operating companies, revenue recognition by local telephone companies has been subject to adjustments in later years. These adjustments arise due to the use of estimates for monthly revenue recognition. Several months later, when actual data is available, the estimates are adjusted to actual amounts. Revenues reported by Alma Telephone Company, Inc. represent management's best estimate of revenue earned; however, adjustments may occur in the future. Since the revenue recognition process is based on estimates, subsequent adjustments are treated as a change in an estimate and the effects are recorded in the income statement of the subsequent period.

2. ADDITIONAL FINANCIAL INFORMATION:

The following sets forth components of certain financial statement amounts:

| | <u>1997</u> | <u>1996</u> |
|--|--|---|
| Other accounts receivable: Returned checks Accounts receivable - nonregulated Long-distance carriers Due from officers and employees Due from affiliated companies Fiber ring access | \$ 1,236 65,630 291,178 25,735 341,079 14,838 | \$ 2,578 891 238,466 11,381 164,522 41,016 |
| Total other accounts receivable | <u>\$ 739,696</u> | <u>\$ 458,854</u> |
| Prepayments: Prepaid insurance Prepaid income taxes Prepaid postage | \$ 2,693 46,279 <u>6,353</u> | \$ 5,899 |
| Total prepayments | <u>\$5,325</u> | <u>\$ 5,899</u> |
| Deferred income taxes: Federal deferred income taxes State deferred income taxes Total deferred income taxes | \$ 48,048 7,999 <u>\$ 56,047</u> | \$ 47,785 7,955 <u>\$ 55,740</u> |
| Other current assets - Accrued interest receivable | <u>\$ 9,717</u> | <u>\$ 9,475</u> |
| Investments - affiliated companies: Partnership Savannah Independent PCS Corporation Georgia'Independent PCS Corporation GITG | \$1,278,059 267,420 260,600 10,000 | \$1,229,313 93,300 110,591 |
| Total investments - affiliated companies | <u>\$1,816,079</u> | <u>\$1,433,204</u> |
| Other noncurrent assets - Deferred charges | <u>\$ 17,500</u> | <u>\$ 18,429</u> |

2. ADDITIONAL FINANCIAL INFORMATION: (continued)

| | Depreciation | <u>1997</u> | <u>1996</u> |
|--|--------------|---------------------|------------------------------|
| | Rates | | |
| Regulated plant in service: | NT / N | ¢ 111 774 | 6 111 554 |
| Land | N/A | \$ 111,734 | • |
| Motor véhicles | 12.50% | 732,061 | 857,328 |
| Other work equipment | 11.00% | 116,556 | 20,840 |
| Buildings | 4.50% | 905,866 | 868,537 |
| Furniture | 10.00% | 123,937 | 115,445 |
| Office equipment | 12.50% | 72,430 | 72,430 |
| Official telephone equipment | 12.50% | 48,877 | 46,699 |
| General purpose computers Central office equipment: | 18.00% | 290,749 | 254,116 |
| Digital equipment | 9.00% | 1,876,708 | 1,907,397 |
| Paging equipment | 9.00% | 22,288 | 22,288 |
| Trunk carrier | 14.00% | 448,534 | 382,387 |
| Subscriber carrier | 14.00% | 216,349 | 216,349 |
| Line concentrators | 9.00% | 936,992 | 886,251 |
| Station apparatus | 12.50% | 250,014 | . 250,014 |
| Paystations | 12.50% | | 32,717 |
| Poles | 15.00% | 42,490 | 42,490 |
| Aerial cable | 16.00% | 78,218 | 78,218 |
| Underground cable | 4.50% | 64,277 | 64,277 |
| Buried cable - fiber | 5.20% | 1,265,354 | 1,265,354 |
| Buried cable | - 7.90% | 9,517,396 | 9,363,897 |
| Aerial wire | 20.00% | 49,362 | 49,362 |
| Underground conduit | 2.50% | 15,513 | 15,513 |
| Organization | N/A | 1,207 | 1,207 |
| Total regulated plant in servi | ce | <u>\$17,186,912</u> | <u>\$16,924,850</u> |
| Other accounts payable: | | e 10.000 | a b b b b b b b b b b |
| Payroll and other taxes collecte | d | \$ 19,864 | \$ 33,138 |
| Long-distance carriers | | 27,525 | 39,524 |
| Affiliated companies | | 28,247 | 131,907 |
| Total other accounts payable | | <u>\$75,636</u> | <u>\$ 204,569</u> |
| Accrued taxes: | | | |
| Accrued federal income taxes | | \$ | \$ 93,862 |
| Accrued franchise taxes | | 25,776 | 21,865 |
| Accrued state income taxes | | | 47,471 |
| Other accrued taxes | | 6,568 | 5,360 |
| Total accrued taxes | | \$ 32,344 | |
| | | <u>x021044</u> | <u>x</u> |
| Other current liabilities: | | | |
| Accrued interest | | \$ 34,999 | \$ 35,194 |
| Accrued payroll | | 38,036 | 20,880 |
| Accrued sick leave | | 105,343 | 100,388 |
| Accrued potential overearnings | | 15,920 | 12,680 |
| Other miscellaneous current liab | ilities | 745 | 12,742 |
| Total other current liabilitie | 8 | <u>\$ 195,043</u> | <u>\$ 181,884</u> |
| Deferred income taxes: | | | |
| Federal deferred income taxes | | \$ 700,727 | \$ |
| State deferred income taxes | | 149,844 | 156,696 |
| | | • • • | |
| Total deferred income taxes | | <u>\$ 850,571</u> | <u>\$ 745,491</u> |
| | | | |

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2. ADDITIONAL FINANCIAL INFORMATION: (continued)

| | <u>1997</u> | <u>1996</u> |
|---|--------------------|---------------------|
| Operating provision for income taxes: | | |
| Federal income taxes | \$ 378,469 | \$ 333,333 |
| State income taxes | 78,337 | <u>52,578</u> |
| | | |
| Total operating provision for income taxes | <u>\$ 456,806</u> | <u>\$ 385,911</u> |
| | | |
| Operating provision for deferred taxes: | | |
| Federal deferred income taxes (benefit) | \$ 32,555 | \$(159,007) |
| State deferred income taxes (benefit) | (8,469) | <u>(21,815</u>) |
| Total operating provision for deferred taxes | <u>\$ 24,086</u> | <u>\$(180,822</u>) |
| | | |
| Nonoperating taxes: | | a |
| Federal income taxes | \$ (11,506) | \$ 39,329 |
| State income taxes | <u> (513</u>) | 4,688 |
| Total nonoperating taxes | <u>\$ (12,019)</u> | \$ 44,017 |
| | | |
| Nonregulated income (expense): | | |
| Installation and maintenance revenue | \$ 31,965 | \$ 23,750 |
| Lease revenue | 195,479 | 205,571 |
| Voice mail revenue | 16,864 | |
| Inside wiring revenue | 82,467 | 79,946 |
| Telephone sales | 77,448 | 53,718 |
| Video revenue | , - | 57,708 |
| Video sales | | 13,244 |
| Internet revenue | 341,194 | 71,897 |
| COCOT collections | 8,975 | |
| Other sales | 10,007 | 17,625 |
| Interest and dividend income | 1,647 | 8,345 |
| Miscellaneous rental income | 4,200 | 3,500 |
| Income on investment in partnership | 175,533 | 385,158 |
| Interstate billing and collections - net loss | (25,791) | (1,063) |
| Installation and maintenance expense | (72,013) | (68,977) |
| Telephone expense | (133,203) | (270,938) |
| Video expense | | (90,799) |
| Pager expense | (17,518) | (10,558) |
| Internet expense | (360,700) | (131,428) |
| COCOT expense | (17,662) | |
| Depreciation and amortization | (100,832) | (99,852) |
| Meals and entertainment | (752) | (674) |
| Miscellaneous expense | (1,129) | (2,509) |
| Deferred federal income taxes | (50,067) | (13,167) |
| Deferred state income taxes | (1,308) | (2,327) |
| Federal income taxes | (30,906) | (39,049) |
| State income taxes | (9,861) | (11,081) |
| Loss on sale of assets | (18,640) | <u>(83,865</u>) |
| Total nonregulated income (expense) | <u>\$ 105,397</u> | <u>\$ 94,175</u> |

3. LONG-TERM DEBT:

Long-term debt consisted of the following at December 31, 1997 and 1996:

| Rural Utilities Service (RUS) - Mortgage notes due in quarterly payments plus interest at 2% to 5% per annum. Notes mature from 1997 to 2018. Quarterly payments | <u>1997</u> | <u>1996</u> |
|--|--------------------|--------------------|
| approximate \$90,799, including interest. | \$3,655,093 | \$3,927,373. |
| Rural Telephone Finance Cooperative (RTFC) - Mortgage note due in quarterly payments plus interest at variable interest rates. Note matures 2012. Quarterly payments approximate \$43,653, including interest. | 1,665,363 | |
| Rural Telephone Bank (RTB) - Mortgage notes due in quarterly payments plus interest at 8% to 10.5% per annum to 2008. Quarterly payments approximate \$48,430, | | |
| including interest. | <u> </u> | 1,613,083 |
| Total | 5,320,456 | 5,540,456 |
| Less current portion | 196,841 | 206,931 |
| Long-term portion | <u>\$5,123,615</u> | <u>\$5,333,525</u> |

Mortgage agreements, as amended, provide, among other things, for various restrictions on the payment of dividends. Allowable distributions for 1997 and 1996 amounted to \$964,709 and \$1,303,189, respectively, calculated by the regular method and \$1,411,948 and \$1,851,558, respectively, calculated by the alternative method. Substantially all assets have been pledged as collateral on the first mortgage notes to the RUS and the RTFC.

During 1997, the Company borrowed \$1,665,363 from the RTFC. These funds were used to repay all outstanding notes to the RTB. As a part of this repayment, the Company was required to pay a penalty of \$54,830 for early extinguishment of debt which has been included as an extraordinary item in the accompanying financial statements.

As of December 31, 1997 and 1996, there were no unadvanced loan funds.

Maturities of long-term debt are as follows:

| 1998 | \$ 196,841 |
|-----------|------------|
| 1999 | 227,003 |
| 2000 | 240,968 |
| 2001 | 254,892 |
| 2002 | 269,598 |
| 2003-2018 | 4,131,154 |

4. INCOME TAXES:

The components of income tax expense (benefit) are:

| | | <u>1997</u> | <u>1996</u> |
|---|-----------|--|--|
| Currently payable: Federal income tax State income tax | \$ | 420,881 88,711 | \$ 333,053 58,971 |
| Net current expense | <u>\$</u> | 509,592 | <u>\$ 392,024</u> |
| Deferred tax expense (benefit) arising from: Depreciation Investments in cellular partnership Marketable securities Accrued sick leave Alternative minimum tax credit carryforward Amortization of excess deferred tax Capital loss carryover Other | \$ | (47,214) 9,156 9,939 (1,966) 133,091 1,478 (8,282) (20,741) | <pre>\$ (160,117) 16,285 (771) (1,641) (19,770) 1,478 (792)</pre> |
| Net deferred tax expense | <u>\$</u> | 75,461 | <u>\$ (165,328</u>) |

Deferred tax assets/liabilities consist of the following at December 31:

Deferred Tax Assets

| Marketable securities Accrued sick leave Unamortized investment tax credit Alternative minimum tax credit carryforward Regulatory deferred credit Capital loss carryover Early extinguishment of debt penalty State tax effect | \$ 60 41,78 141,30 35,39 86,99 13,66 20,29 48,27 | 0 39,814 9 159,414 5 168,486 3 96,884 1 5,379 7 |
|---|---|--|
| Gross deferred tax assets | <u>\$ 388,31</u> | <u>4 \$ 531,147</u> |
| Deferred Tax Liabilities | | • |
| Depreciation Investments in cellular partnership Gross deferred tax liabilities | \$1,071,17 <u>111,66</u> <u>\$1,182,84</u> | 8 102,512 |

Deferred tax regulatory assets/liabilities consist of the following at December 31:

Deferred Tax Regulatory Asset

| Excess deferred income tax for change in tax rates | <u>\$ 23,565</u> | <u>\$ 26,183</u> |
|--|--|--|
| Total deferred tax regulatory asset | <u>\$ 23,565</u> | <u>\$ 26,183</u> |
| Deferred Tax Regulatory Liabili | ty | · • |
| Deficiency in deferred tax Investment tax credit State tax effect on federal deferred income taxes | \$ 2,390 214,105 <u>64,922</u> | \$ 2,655 241,536 <u>69,156</u> |
| Total deferred tax regulatory liability | <u>\$ 281,417</u> | <u>\$ 313,347</u> |

5. RELATED PARTY TRANSACTIONS:

Alma Cellular, Inc. is a wholly owned subsidiary of Alma Telephone Company, Inc. Alma Telephone Company, Inc. invested \$ - - and \$30,967 in Alma Cellular, Inc. in 1997 and 1996, respectively. Alma Cellular, Inc. owns a 20\$interest in a partnership for cellular service to RSA 7 and 10.

The Company's President also controls Dixie Cable T. V. Company. The Company performed services for Dixie Cable T. V. Company at or above cost which amounted to \$141,968 and \$103,469 in 1997 and 1996, respectively.

The Company leases 2.96 acres of land and an antenna tower from Dixie Cable T. V. Company. The lease is classified as an operating lease and provides for minimum rentals of \$700 per month.

The Patterson central office equipment is located on land rented under an informal rental agreement with the Company's President. The rental expense for the use of this land for the years ending December 31, 1997 and 1996, amounted to \$ - - and \$1,300, respectively.

During 1997, the Company sold several vehicles to related parties. At December 31, 1997, a related party owed the Company \$25,700 from the purchase of one of the vehicles. This amount was repaid by the related party subsequent to December 31, 1997.

6. CONCENTRATION OF CREDIT RISK:

The Company maintains balances at several banks. Accounts at each institution are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$100,000. Amounts not insured by FDIC insurance at December 31, 1997 and 1996, amounted to approximately \$855,731 and \$586,957, respectively.

7. OTHER MATTERS:

Certain items in the 1996 financial statements have been reclassified to conform with current year presentation.

8. COMMITMENTS AND CONTINGENCIES:

As discussed in Note 1, the Company has invested in the Savannah Independent PCS Corporation and the Georgia Independent PCS Corporation. As an investor in these corporations, the Company is obligated to make future equity contributions totaling \$893,860 at December 31, 1997. The Company has also agreed to guarantee \$1,076,216 of notes payable on behalf of these corporations.

9. SUBSEQUENT EVENTS:

On February 24, 1998, the Company's subsidiary, Alma Cellular, Inc., signed an agreement to sell its entire interest in the Georgia Independent RSA 7 and 10 Cellular Partnership.

SUPPLEMENTAL INFORMATION



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INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTAL INFORMATION

To the Board of Directors and Stockholders of Alma Telephone Company, Inc.

Our report on our audits of the consolidated financial statements of Alma Telephone Company, Inc. for 1997 and 1996 appears on page one. Those audits were made for the purpose of forming an opinion on the consolidated financial statements taken as a whole. The supplemental information is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and, in our opinion, is fairly stated in all material respects in relation to the consolidated financial statements taken as a whole.

D. M. Vickers & Associates, P. C.

February 13, 1998

ALMA TELEPHONE COMPANY, INC. SUPPLEMENTAL INFORMATION ALMA CELLULAR, INC. BALANCE SHEETS DECEMBER 31, 1997 AND 1996

ASSETS

| ASSETS | <u>1997</u> | <u>1996</u> |
|--|---------------------------------|---------------------------------|
| CURRENT ASSETS: Cash - general funds Temporary cash investments Trading securities | \$ 1,398 60,000 169,042 | \$ 66,063 225,000 |
| Intercompany receivable Accounts receivable-affiliate Other current assets | 5,432 1,208 | 5,432 10,993 <u>4,862</u> |
| Total current assets | 237,080 | 312,350 |
| NONCURRENT ASSETS - Investment in cellular partnership | 1,278,059 | 1,229,313 |
| Total noncurrent assets | 1,278,059 | 1,229,313 |
| Total assets | <u>\$1,515,139</u> | <u>\$1,541,663</u> |
| LIABILITIES AND STOCKHOLDER'S EQ | DUITY | |
| CURRENT LIABILITIES: Other accounts payable Accrued income taxes | \$ 70,391 | \$ 131,907 |
| Total current liabilities | 70,391 | 263,926 |
| DEFERRED CREDITS - Deferred income taxes | 70,849 | 19,474 |

Total deferred credits

STOCKHOLDER'S EQUITY:

70,849

19,474

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ALMA TELEPHONE COMPANY, INC. SUPPLEMENTAL INFORMATION ALMA CELLULAR, INC. STATEMENTS OF INCOME AND RETAINED EARNINGS FOR THE YEARS ENDED DECEMBER 31, 1997 AND 1996

| | <u>1997</u> | <u>1996</u> |
|--|---------------------------------------|------------------------|
| OME: Income on investment in cellular partnership Interest income Dividend income Other income | \$175,533 11,222 1,647 7,896 | \$385,158 8,255 |
| Total income | _196,298 | 393,413 |
| EXPENSES - Other cellular expenses | 1,050 | 2,509 |
| Total expenses | 1,050 | 2,509 |
| INCOME BEFORE INCOME TAX PROVISION | 195,248 | 390,904 |
| INCOME TAX PROVISION | 79,612 | 147,513 |
| NET INCOME | 115,636 | 243,391 |
| RETAINED EARNINGS - beginning | 497,420 | 254,029 |
| RETAINED EARNINGS - ending | <u>\$613,056</u> | \$497,420 |

See auditor's report on supplemental information. -17-

ALMA TELEPHONE COMPANY, INC. SUPPLEMENTAL INFORMATION ALMA CELLULAR, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 1997 AND 1996

| | <u>1997</u> | <u>1996</u> |
|---|--------------------|-------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES: | · | |
| Net income | \$ 115,636 | \$ 243,391 |
| Adjustments to reconcile net income to net cash | | |
| provided (used) by operating activities: | | |
| Deferred income taxes | 51,375 | 15,494 |
| Unrealized gain on trading securities | (7,120) | |
| Income on investment in partnership | (175,533) | (385,158) |
| Change in accounts receivable | 10,991 | 5,790 |
| Change in interest receivable | 3,656 | (4,862) |
| Change in accrued taxes | (61,628) | 112 |
| Change in accounts payable | <u>(131,907)</u> | 131,907 |
| Net cash provided (used) by operating activities | (194,530) | 6,674 |
| · | ۸. | 1 |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | |
| Distributions from investment in partnership | 126,787 | 137,109 |
| Proceeds from maturities of certificates of deposit | 225,000 | |
| Purchase of trading securities | (161,922) | |
| Purchase of certificates of deposit | <u>(60,000</u>) | <u>(225,000</u>) |
| Net cash provided (used) by investing activities | | <u>(87,891</u>) |
| INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS | (64,665) | (81,217) |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 66,063 | 147,280 |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | <u>\$ 1,398</u> | <u>\$ 66,063</u> |
| SUPPLEMENTAL DISCLOSURES - Operating activities reflect the following cash payments - | | |
| Income taxes | <u>\$_221,773</u> | <u>\$ 131,907</u> |

See auditor's report on supplemental information. -18ALMA TELEPHONE COMPANY, INC. CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 1996 AND 1995 AND INDEPENDENT AUDITOR'S REPORT

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DON M. VICKERS, CPA (1931-1989) LARRY E. GARRETT, CPA R. LARRY SUMNER, CPA DENNIS M. VICKERS, CPA D.M. Vickers & Assoc., P. C CERTIFIED PUBLIC ACCOUNTANTS 420 BROAD STREET P.O. BOX 239 HAWKINSVILLE, GEORGIA 31036 (912) 783-4091

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors and Stockholders of Alma Telephone Company, Inc.

We have audited the accompanying consolidated balance sheets of Alma Telephone Company, Inc. as of December 31, 1996 and 1995, and the related consolidated statements of income, retained earnings, and cash flows for the years then ended. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.

We conducted our audits in accordance with generally accepted auditing standards and the Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Alma Telephone Company, Inc. as of December 31, 1996 and 1995, and the results of its operations and its cash flows for the years then ended in conformity with generally accepted accounting principles.

In accordance with Government Auditing Standards, we have also issued a report dated February 7, 1997, on our consideration of Alma Telephone Company's internal control structure and a report dated February 7, 1997, on its compliance with laws and regulations.

D. M. Vickors & Associates, P. C.

February 7, 1997

LIABILITIES AND STOCKHOLDER'S EQUITY

| | 1996 | <u>1995</u> |
|--|--|--|
| CURRENT LIABILITIES: Accounts payable Other accounts payable (Note 2) Advance billings and payments Customer deposits Current maturities of long-term debt (Note 3) Accrued taxes (Note 2) Other current liabilities (Note 2) | \$ 54,396 204,569 172,980 89,606 206,931 168,558 181,884 | \$ 245,204 6,424 118,501 83,232 196,447 96,114 152,456 |
| Total current liabilities | 1,078,924 | 898,378 |
| LONG-TERM DEBT: RUS mortgage notes, less current portion (Note 3) Other long-term debt, less current portion (Note 3) | | 3,928,388 1,613,028 |
| Total long-term debt | 5,333,525 | 5,541,416 |
| DEFERRED CREDITS: Deferred investment tax credits Deferred income taxes (Notes 2 and 5) Deferred interest income Other deferred credits (Note 5) | 468,864 745,491 313,347 | 472,847 897,598 90 326,773 |
| Total deferred credits | 1,527,702 | 1,697,308 |
| STOCKHOLDER'S EQUITY: Common stock - no par value, 100,000 shares authorized, 24,000 shares issued | | |
| and outstanding Retained earnings | 126,240 5,432,941 | 126,240 <u>5,105,621</u> |
| Total stockholder's equity | 5,559,181 | 5,231,861 |
| Total liabilities and stockholder's equity | <u>\$13,499,333</u> | <u>\$13,368,963</u> |

The notes are an integral part of these financial statements. -2-

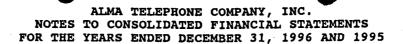
ALMA TELEPHONE COMPANY, INC. CONSOLIDATED STATEMENTS OF INCOME AND RETAINED EARNINGS FOR THE YEARS ENDED DECEMBER 31, 1996 AND 1995

REGULATED OPERATIONS

| | <u>1996</u> | 1995 |
|--|--------------------|--------------------|
| OPERATING REVENUES: | | |
| Basic local network services | \$1,174,508 | \$ 955,858 |
| Network access services | 3,406,084 | 3,341,786 |
| Long distance network services | 9,936 | (505) |
| Miscellaneous | 386,163 | 421,882 |
| Uncollectible revenues | (18,393) | (22,333) |
| Total operating revenues | 4,958,298 | 4,696,688 |
| OPERATING EXPENSES: | | |
| Plant specific operations | 547,066 | 519,409 |
| Plant nonspecific operations | 116,948 | 145,399 |
| Depreciation and amortization | 1,536,743 | 1,238,250 |
| Customer operations | 300,306 | 276,757 |
| Corporate operations | 1,422,727 | <u>1,329,271</u> |
| Total operating expenses | 3,923,790 | 3,509,086 |
| OPERATING TAXES: | | |
| Provision for income taxes (Notes 2 and 5) Provision for deferred tax expense (benefit) | 385,911 | 222,721 |
| (Notes 2 and 5) | (180,822) | 31,716 |
| Investment tax credit amortization | (36,298) | (14,476) |
| Other operating taxes | 160,594 | 144,218 |
| Total operating taxes | 329,385 | 384,179 |
| OPERATING INCOME | 705,123 | 803,423 |
| OTHER INCOME (EXPENSE): | | |
| Interest and dividend income | 45,965 | 62,566 |
| Other nonoperating income (expense) | (19,745) | 17,603 |
| Nonoperating taxes (Note 2) | 44,017 | (30,548) |
| Nonoperating taxes (Note 2) | | |
| Total other income (expense) | 70,237 | 49,621 |
| FIXED CHARGES: | | |
| Interest on long-term debt | 360,901 | 370,878 |
| Interest other | 6,314 | 4,164 |
| Total fixed charges | 367,215 | 375,042 |
| REGULATED NET INCOME | 408,145 | 478,002 |
| NONREGULATED NET INCOME (EXPENSE) (Note 2) | 94,175 | 177,382 |
| NET INCOME | 502,320 | 655,384 |
| RETAINED EARNINGS - beginning | 5,105,621 | 4,872,566 |
| DIVIDENDS | (175,000) | (422,329) |
| RETAINED EARNINGS - ending | <u>\$5,432,941</u> | <u>\$5,105,621</u> |

ALMA TELEPHONE COMPANY, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 1996 AND 1995

| | <u>1996</u> | <u>1995</u> |
|--|-------------|-------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES: | | |
| Net income | \$ 502,320 | \$ 655,384 |
| Adjustments to reconcile net income to net | | |
| cash provided by operating activities: | | |
| Depreciation | 1,388,086 | 1,293,920 |
| Amortization of extraordinary retirement | 224,741 | 13,250 |
| Deferred income taxes | (165,328) | 31,716 |
| Miscellaneous noncash income (expense) | 928 | 929 |
| Amortization of investment tax credits | (36,298) | (14,476) |
| Investment tax credit applied | 32,315 | 19,711 |
| Loss on disposal of marketable securities | | 13,560 |
| Unrealized (gain) loss on trading securities | 1,945 | (44,688) |
| Loss on disposal of property, plant, and | | |
| equipment | 11,857 | |
| Income on investment in partnership | (385,158) | (350,084) |
| Change in accounts receivable | (122,363) | 146,281 |
| Change in inventories | 65,269 | 207,448 |
| Change in prepaid expenses | 2,251 | (1,778) |
| Change in other current assets | (9,475) | 3,798 |
| Change in accounts payable | 7,337 | (292,983) |
| Change in customer advance payment | 60,853 | 10,586 |
| Change in accrued taxes | 72,444 | (130,632) |
| Change in other current liabilities | 29,428 | (46,216) |
| Change in deferred interest income | (90) | |
| Change in deferred credits | | (147,210) |
| Net cash provided (used) | | · · · · |
| by operating activities | 1,681,062 | 1,368,516 |
| | | |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | |
| Proceeds from disposal of property | 103,995 | 4,791 |
| Distributions from investment in partnership | 137,109 | 123,127 |
| Proceeds from temporary cash investments | . | 151,591 |
| Proceeds from disposal of securities | | 209,028 |
| Purchase of property, plant, and equipment | (1,165,629) | (1,826,392) |
| Plant removal cost | (109) | (1,578) |
| Purchase of certificates of deposit | (225,000) | |
| Purchase of marketable securities | (7,602) | (14,369) |
| Investments in PCS | (93,111) | <u>(110,780</u>) |
| Net cash provided (used) by investing activities | (1,250,347) | (1,464,582) |



1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

<u>REGULATION</u> - Alma Telephone Company, Inc. (the Company) is subject to regulation by the Georgia Public Service Commission (GPSC) and the Federal Communications Commission (FCC). Among other things, the Company must receive prior approval from the GPSC for increases in rates and long-term debt commitments. As disclosed in Note 4, the Company had pending before the GPSC final resolution of Commission Docket No. 3681-U concerning the regulatory effects of the Tax Reform Act of 1986. In administrative session September 5, 1995, the GPSC voted to relieve the Company of any obligation under the Docket.

BASIS OF PRESENTATION - Alma Telephone Company, Inc. is a wholly owned subsidiary of Alma Telecom, Inc. (ATI), a holding company. ATI also owns Al-Data, Inc. The consolidated financial statements include the accounts of Alma Telephone Company, Inc. and its wholly owned subsidiary Alma Cellular, Inc. All material intercompany accounts and transactions have been eliminated in consolidation.

As a regulated utility, the Company is required to utilize the Uniform System of Accounts (USOA) prescribed by the FCC. The USOA (Part 32) is a financial-based accounting system designed to conform more closely with generally accepted accounting principles. Part 32 requires a large portion of indirectly related construction costs to be expensed instead of capitalized.

NATURE OF OPERATIONS - The Company provides local telephone service to individuals and businesses within the boundaries of its local service area. The Company's primary sources of revenue are access charges received from longdistance carriers for the switching of long-distance telephone calls and billing and collection fees paid by these long-distance carriers. Other nonregulated income is derived by providing internet service and investment in a cellular partnership which provides cellular telephone service throughout middle and south Georgia. The Company also received nonregulated income from renting and selling video equipment; however, during 1996, the Company sold all of its videos and video equipment.

<u>USE OF ESTIMATES</u> - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

<u>CASH AND CASH EQUIVALENTS</u> - For the purpose of the statement of cash flows, cash equivalents include time deposits, certificates of deposit and all highly liquid debt instruments with original maturities of three months or less.

TEMPORARY CASH INVESTMENTS - Temporary cash investments consist of certificates of deposit with original maturities greater than three months.

TRADING SECURITIES - The Company accounts for trading securities under the provision of Statement of Financial Accounting Standards (SFAS) 115, "Accounting for Certain Investments in Debt and Equity Securities."

Trading securities are securities that are bought and held principally for the purpose of selling them in the near term. These securities generally reflect active and frequent buying and selling, and trading securities are generally used with the objective of generating profits on short-term differences in prices. For December 31, 1996 and 1995, net unrealized gains (losses) of \$(1,945) and \$44,688, respectively, were recorded in the consolidated statements of income.

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (continued)

<u>MATERIALS AND SUPPLIES</u> - Materials and supplies are stated at cost or market, whichever is lower. Cost is determined substantially by the weighted moving average method of inventory valuation.

Merchandise held for resale is stated at the lower of cost or market. Cost is determined on the first-in, first-out basis.

<u>INVESTMENTS</u> - Investments consist of stock in the Rural Telephone Bank and are carried at cost.

INVESTMENTS - NONREGULATED - Investments - nonregulated consist of investments, owned by Alma Cellular, Inc., in Georgia Independent RSA 7 and 10 Cellular Partnership. Investments - nonregulated are carried at net book value of Alma Cellular, Inc.'s percentage of the partnership interest plus any excess paid to buy out other partners' interest.

INVESTMENTS IN PCS - During 1995, the Company purchased 998 shares of Class B common stock in the Savannah Independent PCS Corporation and 499 shares of Class B common stock in the Georgia Independent PCS Corporation. This corporation bought licenses for the construction of new personal communication service business within the State of Georgia. The new personal communication service business is currently under construction but is not in operation as of the year ended December 31, 1996. During 1996, the Company made cash calls of \$93,111. The investment in PCS at December 31, 1996 and 1995 was \$203,891 and \$110,780, respectively.

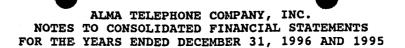
PROPERTY, PLANT, AND EQUIPMENT - Property, plant, and equipment is carried at cost which includes the capitalization of certain construction related expenses and interest during construction.

Effective September 6, 1995, the Company must apply the requirements of FCC Docket No. 93-50 concerning allowance for funds used during construction (AFUDC). Docket No. 93-50 provides for the cost of financing the construction of telecommunications plant to be capitalized on all construction. Prior to the issuance of Docket No. 93-50, interest was capitalized only on projects lasting in excess of twelve months.

Depreciation is provided for under the straight-line method for accounting purposes and generally under accelerated methods for federal income tax purposes (see income taxes). When property subject to depreciation is retired or otherwise disposed of in the normal course of business, its original cost, together with the cost of removal less salvage, is charged to accumulated depreciation. Depreciation is limited to rates approved by the GPSC. See Note 2 for summary of approved rates.

The cost of maintenance, repairs and replacements of minor items of property are charged to maintenance expense accounts. The cost of replacements of property, exclusive of minor items of property, are charged to the utility plant accounts.

During 1996, the Company retired equipment with a cost of \$614,181 and related accumulated depreciation of \$389,440. The Company recieved approval from the GPSC to record an extraordinary retirement of \$224,741 and to amortize this retirement over a one year period beginning January 1, 1996. Amortization expense of \$224,741 has been recorded in the accompanying financial statements for the year ended December 31, 1996.



1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (continued)

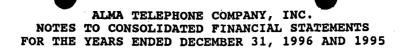
INCOME TAXES - Current provisions for income taxes are based on amounts reported in the statements of income (after exclusion of nontaxable income such as interest on state and municipal securities). Deferred taxes are provided in accordance with Statement of Financial Accounting Standards (SFAS) 109, "Accounting for Income Taxes." Deferred taxes are provided for accumulated temporary differences due to basis differences for assets and liabilities for financial reporting and income tax purposes, including alternative minimum taxes. The Company's temporary differences are due primarily to accelerated depreciation, regulatory deferred tax assets and liabilities, partnership investments, unamortized investment tax credits, marketable securities, accrued sick leave and alternative minimum tax credit carryforward.

In accordance with the provisions of SFAS 109, the Company and its subsidiary recognize deferred tax assets and liabilities for future tax consequences of events that have been previously recognized in the Company and its subsidiary's financial statements or tax returns. The measurement of deferred tax assets and liabilities is based on provisions of the enacted tax law; the effects of future changes in tax laws or rates are not anticipated. Valuation allowances are established when necessary to reduce deferred tax assets to the amount expected to be realized.

Adoption of SFAS 109 by the Company required the recording of additional deferred income tax assets or liabilities related primarily to temporary differences previously flowed through under rate-making policy and income tax rate changes. To record SFAS 109 in accordance with SFAS 71, "Accounting for the Effects of Certain Types of Regulation," a corresponding regulatory asset or liability equal to the future revenue impact of these additional deferred tax items has been recorded as an offset to these additional deferred tax assets or liabilities. These regulatory assets or liabilities are also considered to be temporary differences for which deferred tax assets or liabilities are recognized.

The Company's tax return is filed as part of a consolidated income tax return of its parent company, Alma Telecom, Inc. (ATI). As a subsidiary company, the Company computes its income tax expense and that of its subsidiary, Alma Cellular, Inc. (ACI), as if individual corporate tax returns were filed. The computed income tax expense is paid to ATI who in turn remits the consolidated income tax liability to the federal and state governments.

Investment credits generated are recognized as a reduction of income tax expense over the productive lives of the related acquired properties. For income tax purposes, investment tax credits used to reduce income taxes payable for the years ended December 31, 1996 and 1995, amounted to \$32,315 and \$19,711, respectively. The Company has no unused investment tax credits at December 31, 1996. For financial reporting purposes, investment tax credits are amortized over the remaining useful life of the related assets that generated the credit which is assumed to be twenty years. At December 31, 1996 and 1995, the Company had available \$468,864 and \$472,847, respectively, of unamortized investment tax credits for financial reporting purposes.



1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (continued)

Alternative minimum tax credits are generated whenever a corporation's tentative minimum tax exceeds its regular tax for federal income tax purposes during any given tax year. These credits may be carried forward indefinitely to reduce a corporation's future federal tax liability to the amount computed for tentative minimum tax whenever the regular income tax exceeds the tentative minimum tax. At December 31, 1996 and 1995, the Company had available alternative minimum tax credits of \$159,757 and \$148,716, respectively.

NONREGULATED OPERATIONS - During 1996 the Company disposed of all of its video equipment and inventory for a total sales price of \$1,210. A loss of \$83,865 was recognized on these disposals in the accompanying financial statements.

PENSION PLAN - The Company has a combination mandatory and voluntary pension plan which covers substantially all of its employees. Pension costs include current service costs, which are accrued and funded on a current basis, and prior costs which are amortized over ten years. Pension expenses charged to operations in 1996 and 1995 were \$47,051 and \$59,424, respectively. The plan is a part of a multiple employer plan with National Telephone Cooperative Association (NTCA). The total of NTCA's plan assets available to meet all plan benefits at December 31, 1995, was \$587,845. The amount at December 31, 1996, was unavailable as of the date of this report. The plan contains an interest equivalent of eight (8%) percent in determining present value which discounts future payments for interest and mortality.

The Company makes annual contributions to the plan equal to the amount accrued for pension expense.

The actuarial present value of vested and nonvested accumulated plan benefits is not available. The plan is not required to report such information with certain governmental agencies pursuant to the Employee Retirement Income Security Act of 1974 (ERISA).

The Company has adopted the Money Purchase Segment of the Savings Plan sponsored by the National Telephone Cooperative Association. This plan consists of a 401(k) profit sharing plan in which the Company contributes annually 6% of each eligible employee's salary. Each employee may elect to contribute annually up to 16.3% of his salary as a salary reduction contribution. He also may elect to contribute annually 10% of his salary as a post-tax contribution. This plan covers substantially all of the Company's employees. The Company's total contribution to this plan during 1996 and 1995, was \$91,181 and \$86,295, respectively.

REVENUE RECOGNITION - Since the divestiture in 1982 by AT&T of the Bell operating companies, revenue recognition by local telephone companies has been subject to adjustments in later years. These adjustments arise due to the use of estimates for monthly revenue recognition. Several months later, when actual data is available, the estimates are adjusted to actual amounts. Revenues reported by Alma Telephone Company, Inc. represent management's best estimate of revenue earned; however, adjustments may occur in the future. Since the revenue recognition process is based on estimates, subsequent adjustments are treated as a change in an estimate and the effects are recorded in the income statement of the subsequent period.

ADDITIONAL FINANCIAL INFORMATION: 2.

The following sets forth components of certain financial statement amounts:

| | | | <u>1996</u> | <u>1995</u> |
|--|--|-----------|--|---|
| | | | | |
| Other accounts receivable: | | \$ | 2,578 | ¢ 0.110 |
| Returned checks | a d | Ş | 2,578 | \$ 2,110 |
| Accounts receivable - nonregulate | ea | | 238,466 | 3,201 |
| Long-distance carriers | | | | 279,225 |
| Due from officers and employees | | | 11,381 | 10,031 |
| Due from affiliated companies | | | 164,522 41,016 | 49,716 |
| Fiber ring access | | | 41,010 | 43,354 |
| Total other accounts receivable | 9 | <u>\$</u> | 458,854 | <u>\$ 387,637</u> |
| Prepayments: | | | | |
| Prepaid insurance | | \$ | 5,899 | \$ 5,873 |
| Prepaid postage | | | | 2,277 |
| | | | | |
| Total prepayments | | <u>\$</u> | 5,899 | <u>\$ 8,150</u> |
| Deferred income taxes: | | | | |
| Federal deferred income taxes | | \$ | 47,785 | \$ 45,716 |
| State deferred income taxes | | | 7,955 | 7,611 |
| Total deferred income taxes | | s | 55,740 | \$ 53,327 |
| TOTAL GETELLEG INCOME DAYED | | ¥ | | <u> </u> |
| Other current assets - | | | | |
| Accrued interest receivable | | <u>ş</u> | 9,475 | <u>\$</u> |
| Other noncurrent assets - | | | | |
| Deferred charges | | ŝ | 18,429 | <u>\$ 19,357</u> |
| Jordan Charges | | i and | | |
| | | | | |
| | Depreciation | | | |
| | Depreciation Rates | | | |
| Populated plant in correigo. | - | | | |
| Regulated plant in service: | Rates | s | 111.734 | \$ 111.734 |
| Land | RatesN/A | \$ | 111,734 857,328 | \$ 111,734 687,409 |
| Land Motor vehicles | N/A 12.50% | \$ | 857,328 | 687,409 |
| Land Motor vehicles Other work equipment | Rates N/A 12.50% 11.00% | \$ | 857,328 20,840 | 687,409 20,840 |
| Land Motor vehicles Other work equipment Buildings | N/A 12.50% 11.00% 4.50% | Ş | 857,328 20,840 868,537 | 687,409 20,840 840,451 |
| Land Motor vehicles Other work equipment Buildings Furniture | N/A 12.50% 11.00% 4.50% 10.00% | \$ | 857,328 20,840 868,537 115,445 | 687,409 20,840 840,451 115,445 |
| Land Motor vehicles Other work equipment Buildings Furniture Office equipment | N/A 12.50% 11.00% 4.50% 10.00% 12.50% | \$ | 857,328 20,840 868,537 115,445 72,430 | 687,409 20,840 840,451 115,445 72,430 |
| Land Motor vehicles Other work equipment Buildings Furniture Office equipment Official telephone equipment | N/A 12.50% 11.00% 4.50% 10.00% 12.50% 12.50% | \$ | 857,328 20,840 868,537 115,445 72,430 46,699 | 687,409 20,840 840,451 115,445 72,430 44,186 |
| Land Motor vehicles Other work equipment Buildings Furniture Office equipment Official telephone equipment General purpose computers | N/A 12.50% 11.00% 4.50% 10.00% 12.50% | \$ | 857,328 20,840 868,537 115,445 72,430 | 687,409 20,840 840,451 115,445 72,430 |
| Land Motor vehicles Other work equipment Buildings Furniture Office equipment Official telephone equipment General purpose computers Central office equipment: | N/A 12.50% 11.00% 4.50% 10.00% 12.50% 12.50% 18.00% | | 857,328 20,840 868,537 115,445 72,430 46,699 254,116 | 687,409 20,840 840,451 115,445 72,430 44,186 257,606 |
| Land Motor vehicles Other work equipment Buildings Furniture Office equipment Official telephone equipment General purpose computers Central office equipment: Digital equipment | N/A 12.50% 11.00% 4.50% 10.00% 12.50% 12.50% 18.00% 9.00% | | 857,328 20,840 868,537 115,445 72,430 46,699 254,116 | 687,409 20,840 840,451 115,445 72,430 44,186 257,606 2,223,949 |
| Land Motor vehicles Other work equipment Buildings Furniture Office equipment Official telephone equipment General purpose computers Central office equipment: Digital equipment Paging equipment | N/A 12.50% 11.00% 4.50% 10.00% 12.50% 12.50% 12.50% 18.00% 9.00% | | 857,328 20,840 868,537 115,445 72,430 46,699 254,116 ,907,397 22,288 | 687,409 20,840 840,451 115,445 72,430 44,186 257,606 2,223,949 22,937 |
| Land Motor vehicles Other work equipment Buildings Furniture Office equipment Official telephone equipment General purpose computers Central office equipment: Digital equipment Paging equipment Trunk carrier | N/A 12.50% 11.00% 4.50% 10.00% 12.50% 12.50% 12.50% 18.00% 9.00% 9.00% 14.00% | | 857,328 20,840 868,537 115,445 72,430 46,699 254,116 ,907,397 22,288 382,387 | 687,409 20,840 840,451 115,445 72,430 44,186 257,606 2,223,949 22,937 257,329 |
| Land Motor vehicles Other work equipment Buildings Furniture Office equipment Official telephone equipment General purpose computers Central office equipment: Digital equipment Paging equipment Trunk carrier Subscriber carrier | N/A 12.50% 11.00% 4.50% 10.00% 12.50% 12.50% 12.50% 18.00% 9.00% 9.00% 14.00% | | 857,328 20,840 868,537 115,445 72,430 46,699 254,116 ,907,397 22,288 382,387 216,349 | 687,409 20,840 840,451 115,445 72,430 44,186 257,606 2,223,949 22,937 257,329 216,349 |
| Land Motor vehicles Other work equipment Buildings Furniture Office equipment Official telephone equipment General purpose computers Central office equipment Digital equipment Paging equipment Trunk carrier Subscriber carrier Line concentrators | N/A 12.50% 11.00% 4.50% 10.00% 12.50% 12.50% 12.50% 18.00% 9.00% 9.00% 14.00% 14.00% 9.00% | | 857,328 20,840 868,537 115,445 72,430 46,699 254,116 ,907,397 22,288 382,387 216,349 886,251 | 687,409 20,840 840,451 115,445 72,430 44,186 257,606 2,223,949 22,937 257,329 216,349 367,050 |
| Land Motor vehicles Other work equipment Buildings Furniture Office equipment Official telephone equipment General purpose computers Central office equipment Digital equipment Paging equipment Trunk carrier Subscriber carrier Line concentrators Station apparatus | N/A 12.50% 11.00% 4.50% 10.00% 12.50% 12.50% 12.50% 18.00% 9.00% 14.00% 14.00% 9.00% 12.50% | | 857,328 20,840 868,537 115,445 72,430 46,699 254,116 ,907,397 22,288 382,387 216,349 886,251 250,014 | 687,409 20,840 840,451 115,445 72,430 44,186 257,606 2,223,949 22,937 257,329 216,349 367,050 250,014 |
| Land Motor vehicles Other work equipment Buildings Furniture Office equipment Official telephone equipment General purpose computers Central office equipment Digital equipment Paging equipment Trunk carrier Subscriber carrier Line concentrators Station apparatus Paystations | N/A 12.50% 11.00% 4.50% 10.00% 12.50% 12.50% 12.50% 18.00% 9.00% 14.00% 14.00% 14.00% 12.50% 12.50% | | 857,328 20,840 868,537 115,445 72,430 46,699 254,116 ,907,397 22,288 382,387 216,349 886,251 250,014 32,717 | 687,409 20,840 840,451 115,445 72,430 44,186 257,606 2,223,949 22,937 257,329 216,349 367,050 250,014 32,717 |
| Land Motor vehicles Other work equipment Buildings Furniture Office equipment Official telephone equipment General purpose computers Central office equipment Digital equipment Paging equipment Trunk carrier Subscriber carrier Line concentrators Station apparatus Paystations Poles | N/A 12.50% 11.00% 4.50% 10.00% 12.50% 12.50% 12.50% 18.00% 9.00% 14.00% 14.00% 14.00% 9.00% 12.50% 12.50% 12.50% 12.50% | | 857,328 20,840 868,537 115,445 72,430 46,699 254,116 ,907,397 22,288 382,387 216,349 886,251 250,014 32,717 42,490 | 687,409 20,840 840,451 115,445 72,430 44,186 257,606 2,223,949 22,937 257,329 216,349 367,050 250,014 32,717 42,499 |
| Land Motor vehicles Other work equipment Buildings Furniture Office equipment Official telephone equipment General purpose computers Central office equipment Digital equipment Paging equipment Trunk carrier Subscriber carrier Line concentrators Station apparatus Paystations Poles Aerial cable | N/A 12.50% 11.00% 4.50% 10.00% 12.50% 12.50% 12.50% 18.00% 9.00% 14.00% 14.00% 14.00% 14.00% 12.50% 12.50% 12.50% 12.50% 15.00% | | 857,328 20,840 868,537 115,445 72,430 46,699 254,116 ,907,397 22,288 382,387 216,349 886,251 250,014 32,717 42,490 78,218 | $\begin{array}{r} 687,409\\ 20,840\\ 840,451\\ 115,445\\ 72,430\\ 44,186\\ 257,606\\ \hline 2,223,949\\ 22,937\\ 257,329\\ 216,349\\ 367,050\\ 250,014\\ 32,717\\ 42,499\\ 78,240\\ \end{array}$ |
| Land Motor vehicles Other work equipment Buildings Furniture Office equipment Official telephone equipment General purpose computers Central office equipment Digital equipment Paging equipment Trunk carrier Subscriber carrier Line concentrators Station apparatus Paystations Poles Aerial cable Underground cable | N/A 12.50% 11.00% 4.50% 10.00% 12.50% 12.50% 12.50% 18.00% 9.00% 14.00% 14.00% 14.00% 14.00% 12.50% 12.50% 12.50% 12.50% 12.50% 12.50% 12.50% | 1 | 857,328 20,840 868,537 115,445 72,430 46,699 254,116 ,907,397 22,288 382,387 216,349 886,251 250,014 32,717 42,490 78,218 64,277 | 687,409 20,840 840,451 115,445 72,430 44,186 257,606 2,223,949 22,937 257,329 216,349 367,050 250,014 32,717 42,499 78,240 64,277 |
| Land Motor vehicles Other work equipment Buildings Furniture Office equipment Official telephone equipment General purpose computers Central office equipment Digital equipment Paging equipment Trunk carrier Subscriber carrier Line concentrators Station apparatus Paystations Poles Aerial cable Underground cable Fiber cable | N/A 12.50% 11.00% 4.50% 10.00% 12.50% 12.50% 12.50% 18.00% 9.00% 14.00% 9.00% 14.00% 9.00% 12.50% 12.50% 12.50% 12.50% 12.50% 15.00% 16.00% 4.50% 5.20% | 1 | 857,328 20,840 868,537 115,445 72,430 46,699 254,116 ,907,397 22,288 382,387 216,349 886,251 250,014 32,717 42,490 78,218 64,277 ,265,354 | 687,409 20,840 840,451 115,445 72,430 44,186 257,606 2,223,949 22,937 257,329 216,349 367,050 250,014 32,717 42,499 78,240 64,277 1,259,007 |
| Land Motor vehicles Other work equipment Buildings Furniture Office equipment Official telephone equipment General purpose computers Central office equipment Digital equipment Paging equipment Trunk carrier Subscriber carrier Line concentrators Station apparatus Paystations Poles Aerial cable Underground cable Fiber cable Buried cable | N/A 12.50% 11.00% 4.50% 10.00% 12.50% 12.50% 12.50% 12.50% 13.00% 9.00% 14.00% 9.00% 14.00% 9.00% 12.50% 12.50% 12.50% 12.50% 15.00% 16.00% 4.50% 5.20% 8.00% | 1 | 857,328 20,840 868,537 115,445 72,430 46,699 254,116 ,907,397 22,288 382,387 216,349 886,251 250,014 32,717 42,490 78,218 64,277 ,265,354 | 687,409 20,840 840,451 115,445 72,430 44,186 257,606 2,223,949 22,937 257,329 216,349 367,050 250,014 32,717 42,499 78,240 64,277 1,259,007 9,151,340 |
| Land Motor vehicles Other work equipment Buildings Furniture Office equipment Official telephone equipment General purpose computers Central office equipment Digital equipment Paging equipment Trunk carrier Subscriber carrier Line concentrators Station apparatus Paystations Poles Aerial cable Underground cable Fiber cable Buried cable Aerial wire | N/A 12.50% 11.00% 4.50% 10.00% 12.50% 12.50% 12.50% 12.50% 14.00% 9.00% 14.00% 9.00% 12.50% 12.00% 12.50% 12.0 | 1 | 857,328 20,840 868,537 115,445 72,430 46,699 254,116 ,907,397 22,288 382,387 216,349 886,251 250,014 32,717 42,490 78,218 64,277 ,265,354 ,363,897 49,362 | 687,409 20,840 840,451 115,445 72,430 44,186 257,606 2,223,949 22,937 257,329 216,349 367,050 250,014 32,717 42,499 78,240 64,277 1,259,007 9,151,340 49,385 |
| Land Motor vehicles Other work equipment Buildings Furniture Office equipment Official telephone equipment General purpose computers Central office equipment Digital equipment Paging equipment Trunk carrier Subscriber carrier Line concentrators Station apparatus Paystations Poles Aerial cable Underground cable Fiber cable Buried cable Aerial wire Underground conduit | N/A 12.50% 11.00% 4.50% 10.00% 12.50% 12.50% 12.50% 12.50% 14.00% 9.00% 14.00% 9.00% 12.5 | 1 | 857,328 20,840 868,537 115,445 72,430 46,699 254,116 ,907,397 22,288 382,387 216,349 886,251 250,014 32,717 42,490 78,218 64,277 265,354 363,897 49,362 15,513 | 687,409 20,840 840,451 115,445 72,430 44,186 257,606 2,223,949 22,937 257,329 216,349 367,050 250,014 32,717 42,499 78,240 64,277 1,259,007 9,151,340 49,385 15,513 |
| Land Motor vehicles Other work equipment Buildings Furniture Office equipment Official telephone equipment General purpose computers Central office equipment Digital equipment Paging equipment Trunk carrier Subscriber carrier Line concentrators Station apparatus Paystations Poles Aerial cable Underground cable Fiber cable Buried cable Aerial wire | N/A 12.50% 11.00% 4.50% 10.00% 12.50% 12.50% 12.50% 12.50% 14.00% 9.00% 14.00% 9.00% 12.50% 12.00% 12.50% 12.0 | 1 | 857,328 20,840 868,537 115,445 72,430 46,699 254,116 ,907,397 22,288 382,387 216,349 886,251 250,014 32,717 42,490 78,218 64,277 ,265,354 ,363,897 49,362 | 687,409 20,840 840,451 115,445 72,430 44,186 257,606 2,223,949 22,937 257,329 216,349 367,050 250,014 32,717 42,499 78,240 64,277 1,259,007 9,151,340 49,385 |

2. ADDITIONAL FINANCIAL INFORMATION: (continued)

| | <u>1996</u> | <u>1995</u> |
|--|---------------------|---------------------|
| Other accounts payable: Payroll and other taxes collected | \$ 33,138 | \$ 623 |
| Long-distance carriers | 39,524 | 5,801 |
| Affiliated companies | <u> 131,907</u> | |
| | C 204 ECO | с с <u>ло</u> л |
| Total other accounts payable | <u>\$ 204,569</u> | <u>\$ 6,424</u> |
| Accrued taxes: | | |
| Accrued federal income taxes | \$ 93,862 21,865 | \$ 65,173 16,073 |
| Accrued franchise taxes Accrued state income taxes | 47,471 | 15,290 |
| Other accrued taxes | 5,360 | (422) |
| | | |
| Total accrued taxes | <u>\$ 168,558</u> | <u>\$ 96,114</u> |
| Other current liabilities: | | |
| Accrued interest | \$ 35,194 | \$ 34,762 |
| Accrued payroll | 20,880 | 14,486 |
| Accrued sick leave | 100,388 | 96,250 |
| Accrued potential overearnings | 12,680 | · • • • • |
| Other miscellaneous current liabilities | 12,742 | 6,958 |
| Total other current liabilities | <u>\$ 181,884</u> | <u>\$ 152,456</u> |
| Deferred income taxes: | | |
| Federal deferred income taxes | \$ 588,795 | \$ 722,023 |
| State deferred income taxes | 156,696 | <u> 175,575</u> |
| Total deferred income taxes | <u>\$ 745,491</u> | <u>\$ 897,598</u> |
| Operating provision for income taxes: | | |
| Federal income taxes | \$ 333,333 | \$ 184,278 |
| State income taxes | 52,578 | 38,443 |
| Total operating provision for income taxes | <u>\$ 385,911</u> | <u>\$ 222,721</u> |
| Operating provision for deferred taxes: | | |
| Federal deferred income taxes (benefit) | \$(159,007) | \$ 31,993 |
| State deferred income taxes (benefit) | (21,815) | <u> (277</u>) |
| Total operating provision for deferred taxes | <u>\$(180,822</u>) | <u>\$ 31,716</u> |
| Nonoperating taxes: | | |
| Federal income taxes | \$ 39,329 | \$ 27,042 |
| State income taxes | 4,688 | 3,506 |
| Total nonoperating taxes | <u>\$ 44,017</u> | <u>\$ 30,548</u> |

2. ADDITIONAL FINANCIAL INFORMATION: (continued)

| | <u>1996</u> | <u>1995</u> |
|---|------------------|-------------------|
| Nonregulated income (expense): | | |
| Installation and maintenance revenue | \$ 23,750 | \$ 21,541 |
| Lease revenue | 205,571 | 198,970 |
| Inside wiring revenue | 79,946 | 77,622 |
| Telephone sales | 53,718 | 74,215 |
| Video revenue | 57,708 | 106,858 |
| Video sales | 13,244 | 10,810 |
| Internet revenue | 71,897 | |
| Other sales | 17,625 | 14,383 |
| Interest income | 8,345 | 875 |
| Miscellaneous rental income | 3,500 | 4,200 |
| Income on investment in partnership | 385,158 | 350,084 |
| Interstate billing and collections - net loss | (1,063) | (1,059) |
| Installation and maintenance expense | (68,977) | (63,678) |
| Telephone expense | (270,938) | (260,911) |
| Video expense | (101,357) | (141,899) |
| Internet expense | (131,428) | |
| Depreciation and amortization | (99,852) | (106,977) |
| Meals and entertainment | (674) | |
| Miscellaneous expense | (2,509) | (531) |
| Deferred federal income taxes | (13,167) | |
| Deferred state income taxes | (2,327) | |
| Federal income taxes | (39,049) | (90,180) |
| State income taxes | (11,081) | (16,941) |
| Loss on sale of assets | <u>(83,865</u>) | |
| Total nonregulated income (expense) | <u>\$ 94,175</u> | <u>\$ 177,382</u> |

3. LONG-TERM DEBT:

Long-term debt consisted of the following at December 31, 1996 and 1995:

| | <u>1996</u> | 1995 |
|--|--------------------|--------------------|
| Rural Utilities Service (RUS) - Mortgage notes due in quarterly payments plus interest at 2% to 5% per annum. Notes mature from 1997 to 2018. Quarterly payments approximate \$90,799, including interest. | \$3,927,373 | \$4,093,541 |
| Rural Telephone Bank (RTB) - Mortgage notes due in quarterly payments plus interest at 8% to 10.5% per annum to 2008. Quarterly payments approximate \$48,430, | | |
| including interest. | <u>\$1,613,083</u> | <u>\$1,644,322</u> |
| Total | 5,540,456 | 5,737,863 |
| Less current portion | 206,931 | 196,447 |
| Long-term portion | <u>\$5,333,525</u> | <u>\$5,541,416</u> |

Mortgage agreements, as amended, provide, among other things, for various restrictions on the payment of dividends. Allowable distributions for 1996 and 1995 amounted to \$1,303,189 and \$1,481,877, respectively, calculated by the regular method and \$1,851,558 and \$1,968,557, respectively, calculated by the alternative method. Telephone plant has been pledged as collateral on the first mortgage notes to the RUS and the RTB.

As of December 31, 1996 and 1995, there were no unadvanced loan funds. Maturities of long-term debt are as follows:

| 1997 | \$ 206,931 |
|-----------|------------|
| 1998 | 216,957 |
| 1999 | 221,196 |
| 2000 | 219,070 |
| 2001 | 225,854 |
| 2002-2018 | 4,450,448 |

4. OTHER DEFERRED CREDITS:

In accordance with GPSC Docket No. 3681-U, Alma Telephone Company, Inc. deferred \$1,626 per month of local service revenues. This amount was to be accounted for upon final resolution of the Docket by the Public Service Commission. In administrative session September 5, 1995, the GPSC relieved the Company of any obligation under this Docket. The Company in turn reversed the \$146,335 of prior year accruals in 1995.

5. INCOME TAXES:

The components of income tax expense (benefit) are:

| · · · · · · · · · · · · · · · · · · · | <u>1996</u> | <u>1995</u> |
|---|--|--|
| Currently payable: Federal income tax State income tax | \$ 333,053 58,971 | \$ 301,500 58,890 |
| Net current expense | <u>\$ 392,024</u> | <u>\$ 360,390</u> |
| Deferred tax expense (benefit) arising from: Depreciation Investments in cellular partnership Marketable securities Accrued sick leave Alternative minimum tax credit carryforward Amortization of excess deferred tax Capital loss carryover Other | <pre>\$ (160,117) 16,285 (771) (1,641) (19,770) 1,478 (792)</pre> | \$ (20,554) 17,724 (1,496) 39,943 1,478 (5,379) |
| Net deferred tax expense | <u>\$ (165,328</u>) | <u>\$31,716</u> |

Deferred tax assets/liabilities consist of the following at December 31:

Deferred Tax Assets

| Marketable securities Accrued sick leave Unamortized investment tax credit Alternative minimum tax credit carryforward Regulatory deferred credit Capital loss carryover State tax effect Gross deferred tax assets | \$ | 10,547 39,814 159,414 168,486 96,884 5,379 50,623 531,147 | | 9,776 38,173 160,768 148,716 100,483 5,379 57,164 520,459 |
|--|------------|--|------------|--|
| Deferred Tax Liabilities | | | | |
| Depreciation Investments in cellular partnership | \$1 | ,118,386 102,512 | • | ,278,503 86,227 |
| Gross deferred tax liabilities | <u>\$1</u> | ,220,898 | <u>\$1</u> | ,364,730 |

Deferred tax regulatory assets/liabilities consist of the following at December 31:

Deferred Tax Regulatory Asset

| Excess deferred income tax for change in tax rates | <u>\$</u> | 26,183 | <u>\$</u> | 28,801 |
|--|-----------|----------------------------|-----------|----------------------------|
| Total deferred tax regulatory asset | <u>\$</u> | 26,183 | <u>\$</u> | 28,801 |
| Deferred Tax Regulatory Liability | | | | |
| Excess deferred income tax for change in tax rates Investment tax credit State tax effect on federal deferred income taxes | \$ | 2,655 241,536 69,156 | \$ | 2,919 243,588 80,266 |

<u>\$ 313,347</u> <u>\$ 326,773</u>

Total deferred tax regulatory liability

6. RELATED PARTY TRANSACTIONS:

Alma Cellular, Inc. is a wholly owned subsidiary of Alma Telephone Company, Inc. Alma Telephone Company, Inc. invested \$- - - and \$30,967 in Alma Cellular, Inc. in 1996 and 1995, respectively. Alma Cellular, Inc. owns a 20% interest in a partnership for cellular service to RSA 7 and 10.

The Company's President also controls Dixie Cable T. V. Company. The Company performed services for Dixie Cable T. V. Company at or above cost which amounted to \$103,469 and \$141,121 in 1996 and 1995, respectively.

The Company leases 2.96 acres of land and an antenna tower from Dixie Cable T. V. Company. The lease is classified as an operating lease and provides for minimum rentals of \$700 per month.

The Patterson central office equipment is located on land rented under an informal rental agreement with the Company's President. The rental expense for the use of this land for the years ending December 31, 1996 and 1995, amounted to \$1,300 and \$1,300, respectively.

The Company had a \$200,000 note receivable due from an officer. This note carried an interest rate of 6% per annum and matured December 1995. During 1995 the note, including interest, was paid in full.

7. CONCENTRATION OF CREDIT RISK:

The Company maintains balances at several banks. Accounts at each institution are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$100,000. Amounts not insured by FDIC insurance at December 31, 1996 and 1995, amounted to approximately \$586,957 and \$478,513, respectively.

8. OTHER MATTERS:

Certain items in the 1995 financial statements have been reclassified to conform with current year presentation.

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INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTAL INFORMATION

To the Board of Directors and Stockholders of Alma Telephone Company, Inc.

Our report on our audits of the consolidated financial statements of Alma Telephone Company, Inc. for 1996 and 1995 appears on page one. Those audits were made for the purpose of forming an opinion on the consolidated financial statements taken as a whole. The supplemental information is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and, in our opinion, is fairly stated in all material respects in relation to the consolidated financial statements taken as a whole.

M. Vickers & Associates, P. C.

February 7, 1997

ALMA TELEPHONE COMPANY, INC. SUPPLEMENTAL INFORMATION ALMA CELLULAR, INC. BALANCE SHEETS DECEMBER 31, 1996 AND 1995

| ASSETS | <u>1996</u> | <u>1995</u> |
|---|--|-------------------------------|
| CURRENT ASSETS: Cash - general funds Temporary cash investments Intercompany receivable Accounts receivable-affiliate Other current assets | \$ 66,063 225,000 5,432 10,993 4,862 | \$ 147,280 5,432 16,783 |
| Total current assets | 312,350 | 169,495 |
| NONCURRENT ASSETS: Investment in cellular partnership Deferred income taxes | 1,229,313 | 981,264 <u>8,338</u> |
| Total noncurrent assets | 1,229,313 | 989,602 |
| Total assets | <u>\$1,541,663</u> | <u>\$1,159,097</u> |
| LIABILITIES AND STOCKHOLDER'S EQU | UITY | |
| CURRENT LIABILITIES: Other accounts payable Accrued income taxes Total current liabilities | \$ 131,907 132,019 263,926 | <u> </u> |
| DEFERRED CREDITS - Deferred income taxes Total deferred credits | 19,474 | <u> </u> |
| <pre>STOCKHOLDER'S EQUITY: Common stock - \$100 par value, 100,000 shares authorized, 10 shares issued and outstanding Additional paid-in-capital Retained earnings</pre> | 1,000 759,843 497,420 | 1,000 759,843 254,029 |
| Total stockholder's equity | 1,258,263 | 1,014,872 |
| Total liabilities and stockholder's equity | <u>\$1,541,663</u> | <u>\$1,159,097</u> |

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ALMA TELEPHONE COMPANY, INC. SUPPLEMENTAL INFORMATION ALMA CELLULAR, INC. STATEMENTS OF INCOME AND RETAINED EARNINGS FOR THE YEARS ENDED DECEMBER 31, 1996 AND 1995

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| | <u>1996</u> | <u>1995</u> |
|--|---------------------------|------------------|
| INCOME: Income on investment in cellular partnership Interest income | \$385,158 <u>8,255</u> | \$350,084 |
| Total income | 393,413 | _350,084 |
| EXPENSES - Other cellular expenses | 2,509 | 531 |
| Total expenses | 2,509 | <u> </u> |
| INCOME BEFORE INCOME TAX PROVISION | 390,904 | 349,553 |
| INCOME TAX PROVISION | 147,513 | <u>131,907</u> |
| NET INCOME | 243,391 | 217,646 |
| RETAINED EARNINGS - beginning | 254,029 | <u> </u> |
| RETAINED EARNINGS - ending | <u>\$497,420</u> | <u>\$254,029</u> |

ALMA TELEPHONE COMPANY, INC. SUPPLEMENTAL INFORMATION ALMA CELLULAR, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 1996 AND 1995

| | <u>1996</u> | <u>1995</u> |
|---|---|-----------------------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES: Net income Adjustments to reconcile net income to net cash provided by operating activities: | \$ 243,391 | \$ 217,646 |
| Deferred income taxes Income on investment in partnership Change in accounts receivable Change in interest receivable Change in accrued taxes Change in accounts payable | 15,494 (385,158) 5,790 (4,862) 112 131,907 | (350,084) 78,397 46,727 |
| Net cash provided (used) by operating activities | 6,674 | (7,314) |
| CASH FLOWS FROM INVESTING ACTIVITIES: Distributions from investment in partnership Purchase of certificates of deposit | 137,109 <u>(225,000</u>) | 123,127 |
| Net cash provided (used) by investing activities | <u>(87,891</u>) | 123,127 |
| CASH FLOWS FROM FINANCING ACTIVITIES - Proceeds from additional paid-in-capital | | 30,967 |
| Net cash provided (used) by financing activities | | 30,967 |
| INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS | (81,217) | 146,780 |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 147,280 | 500 |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | <u>\$ 66,063</u> | <u>\$ 147,280</u> |
| SUPPLEMENTAL DISCLOSURES - Operating activities reflect the following cash | | |
| payments - Income taxes | <u>\$ 131,907</u> | <u>\$ 85,180</u> |

ALMA TELEPHONE COMPANY, INC. CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 1995 AND 1994 AND INDEPENDENT AUDITOR'S REPORT

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors and Stockholders of Alma Telephone Company, Inc.

We have audited the accompanying consolidated balance sheets of Alma Telephone Company, Inc. as of December 31, 1995 and 1994, and the related consolidated statements of income, retained earnings, and cash flows for the years then ended. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.

We conducted our audits in accordance with generally accepted auditing standards and the Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statement, as well as evaluating principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Alma Telephone Company, Inc. as of December 31, 1995 and 1994, and the results of its operations and its cash flows for the years then ended in conformity with generally accepted accounting principles.

In accordance with Government Auditing Standards, we have also issued a report dated February 2, 1996, on our consideration of Alma Telephone Company's internal control structure and a report dated February 2, 1996, on its compliance with laws and regulations.

Ll. M. Vickers + associates, P. C.

February 2, 1996

LIABILITIES AND STOCKHOLDER'S EQUITY

| | <u>1995</u> | <u>1994</u> |
|--|--|---|
| CURRENT LIABILITIES: Accounts payable Other accounts payable (Note 2) Advance billings and payments | \$ 245,204 6,424 118,501 | \$ 503,768 40,843 114,402 |
| Customer deposits Current maturities of long-term debt (Note 3) Accrued taxes (Note 2) Other current liabilities (Note 2) | 83,232 196,447 96,114 152,456 | 76,745 195,382 226,746 198,672 |
| Total current liabilities | <u> </u> | 1,356,558 |
| LONG-TERM DEBT: RUS mortgage notes, less current portion (Note 3) | 3,928,388 | 4,093,504 |
| Other long-term debt, less current portion (Note 3) | 1,613,028 | 1,644,363 |
| Total long-term debt | 5,541,416 | 5,737,867 |
| DEFERRED CREDITS: Deferred investment tax credits | 472,847 | 467,612 |
| Deferred income taxes (Notes 2 and 5) Deferred revenue TRA 86 (Note 4) | 897,598 | 881,766 146,335 |
| Deferred interest income Other deferred credits (Note 5) | 90 <u>326,773</u> | 965 <u>324,356</u> |
| Total deferred credits | 1,697,308 | 1,821,034 |
| STOCKHOLDER'S EQUITY: Common stock - no par value, 100,000 shares authorized, 24,000 shares issued and | | |
| outstanding | 126,240 | 126,240 |
| Retained earnings | 5,105,621 | 4,872,566 |
| Total stockholder's equity | 5,231,861 | 4,998,806 |
| Total liabilities and stockholder's equity | <u>\$13,368,963</u> | <u>\$13,914,265</u> |

The notes are an integral part of these financial statements.

ALMA TELEPHONE COMPANY, INC.

CONSOLIDATED STATEMENTS OF INCOME AND RETAINED EARNINGS FOR THE YEARS ENDED DECEMBER 31, 1995 AND 1994

REGULATED OPERATIONS

| | <u>1995</u> | <u>1994</u> |
|--|-------------|-------------|
| OPERATING REVENUES: | | |
| Basic local network services | \$ 955,858 | \$ 758,173 |
| Network access services | 3,341,786 | 3,363,510 |
| Long distance network services | (505) | 5,959 |
| Miscellaneous | 344,999 | 439,186 |
| Uncollectible revenues | (22,333) | (25,474) |
| Total operating revenues | 4,619,805 | 4,541,354 |
| OPERATING EXPENSES: | | |
| Plant specific operations | 519,409 | 502,590 |
| Plant nonspecific operations | 145,399 | 228,627 |
| Depreciation and amortization | 1,238,250 | 876,860 |
| Customer operations | 276,757 | 232,270 |
| Corporate operations | 1,329,271 | 1,435,071 |
| Total operating expenses | 3,509,086 | 3,275,418 |
| OPERATING TAXES: | | |
| Provision for income taxes (Notes 2 and 5) | 222,721 | 265,177 |
| Provision for deferred taxes (Notes 2 and 5) | 31,716 | 6,396 |
| Investment tax credit amortization | (14,476) | (50,466) |
| Other operating taxes | 144,218 | 124,313 |
| Total operating taxes | 384,179 | 345,420 |
| OPERATING INCOME | 726,540 | 920,516 |

The notes are an integral part of these financial statements.

ALMA TELEPHONE COMPANY, INC.

CONSOLIDATED STATEMENTS OF INCOME AND RETAINED EARNINGS FOR THE YEARS ENDED DECEMBER 31, 1995 AND 1994

REGULATED OPERATIONS

| | <u>1995</u> | <u>1994</u> |
|---|------------------------------------|------------------------------------|
| | • | • |
| OPERATING INCOME (from preceding page) | <u>\$ 726,540</u> | <u>\$ 920,516</u> |
| OTHER INCOME (EXPENSE): Interest and dividend income Other nonoperating income (expense) Nonoperating taxes (Note 2) | 62,566 17,603 (30,548) | 102,395 (74,938) (17,813) |
| Total other income (expense) | 49,621 | 9,644 |
| FIXED CHARGES: Interest on long-term debt Interest other Total fixed charges | 370,878 <u>4,164</u> 375,042 | 377,162 <u>2,525</u> 379,687 |
| Total lived charges | | 078,007 |
| REGULATED NET INCOME | 401,119 | 550,473 |
| NONREGULATED NET INCOME (EXPENSE) (Note 2) | 254,265 | 195,876 |
| NET INCOME | 655,384 | 746,349 |
| RETAINED EARNINGS - beginning | 4,872,566 | 4,458,217 |
| DIVIDENDS | (422,329) | (332,000) |
| RETAINED EARNINGS - ending | <u>\$5,105,621</u> | <u>\$4,872,566</u> |

The notes are an integral part of these financial statements.

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ALMA TELEPHONE COMPANY, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 1995 AND 1994

| | <u>1995</u> | <u>1994</u> |
|--|-------------|---------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES: | | |
| Net income | \$ 655,384 | \$ 746,349 |
| Adjustments to reconcile net income to net | · , · · | ,, |
| cash provided by operating activities: | | |
| Depreciation | 1,293,920 | 927,746 |
| Extraordinary retirement | 13,250 | ,, |
| Deferred income taxes | 29,299 | 27,557 |
| Miscellaneous noncash income (expense) | 929 | 928 |
| Amortization of investment tax credits | (14,476) | (50,466) |
| Investment tax credit applied | 19,711 | 115,359 |
| Loss on disposal of marketable securities | 13,560 | |
| Unrealized gain on trading securities | (44,688) | |
| Income on investment in partnership | (350,084) | (283,570) |
| Change in deferred credits | (144,793) | 18,359 |
| Change in marketable securities | | 49,166 |
| Change in accounts receivable | 146,281 | (78,883) |
| Change in prepaid expenses | (1,778) | (691) |
| Change in inventories | 207,448 | 6,765 |
| Change in other current assets | 3,798 | (3,411) |
| Change in accounts payable | (292,983) | 330,218 |
| Change in customer advance payment | 10,586 | 16,328 |
| Change in accrued taxes | (130,632) | 209,968 |
| Change in other current liabilities | (46,216) | (44,500) |
| | <u> </u> | |
| Net cash provided (used) by operating activities | 1,368,516 | 1,987,222 |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | |
| Proceeds from disposal of property | 4,791 | 36,807 |
| Purchase of property, plant, and equipment | (1,826,392) | (2,205,746) |
| Plant removal cost | (1,578) | (313) |
| Proceeds from temporary cash investments | 151,591 | 1,098,409 |
| Proceeds from disposal of securities | 209,028 | ., |
| Purchase of marketable securities | (14,369) | |
| Distributions from investment in partnership | 123,127 | 40,000 |
| Investments in PCS | (110,780) | .0,000 |
| | | |
| Net cash provided (used) by investing activities | (1,464,582) | <u>(1,030,843</u>) |

The notes are an integral part of these financial statements.

ALMA TELEPHONE COMPANY, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 1995 AND 1994

| | <u>1995</u> | <u>1994</u> |
|---|------------------------------------|---------------------------|
| CASH FLOWS FROM FINANCING ACTIVITIES: Repayment of long-term debt Dividends paid | \$ (195,386) (<u>300,326</u>) | \$ (207,134) (332,000) |
| Net cash provided (used) by financing activities | (495,712) | (539,134) |
| INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS | (591,778) | 417,245 |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 1,583,813 | 1,166,568 |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | <u>\$ 992,035</u> | <u>\$1,583,813</u> |
| SUPPLEMENTAL DISCLOSURES: Operating activities reflect the following cash payments: | | |
| Interest | <u>\$ 374,542</u> | <u>\$ 383,926</u> |
| Income taxes | <u>\$ 468,111</u> | <u>\$ 69,412</u> |
| Noncash investing and financing activities - Dividend paid in transfer of receivable | <u>\$ (122,003</u>) | <u>\$</u> |

The notes are an integral part of these financial statements.

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

REGULATION - Alma Telephone Company, Inc. (the Company) is subject to regulation by the Georgia Public Service Commission (GPSC) and the Federal Communications Commission (FCC). Among other things, the Company must receive prior approval from the GPSC for increases in rates and long-term debt commitments. As disclosed in Note 4, the Company had pending before the GPSC final resolution of Commission Docket No. 3681-U concerning the regulatory effects of the Tax Reform Act of 1986. In administrative session September 5, 1995, the GPSC voted to relieve the Company of any obligation under the Docket.

BASIS OF PRESENTATION - Alma Telephone Company, Inc. is a wholly owned subsidiary of Alma Telecom, Inc. (ATI), a holding company. ATI also owns Al-Data, Inc. The consolidated financial statements include the accounts of Alma Telephone Company, Inc. and its wholly owned subsidiary Alma Cellular, Inc. All material intercompany accounts and transactions have been eliminated in consolidation.

As a regulated utility, the Company is required to utilize the Uniform System of Accounts (USOA) prescribed by the FCC. The USOA (Part 32) is a financial-based accounting system designed to conform more closely with generally accepted accounting principles. Part 32 requires a large portion of indirectly related construction costs to be expensed instead of capitalized.

NATURE OF OPERATIONS - The Company provides local telephone service to individuals and businesses within the boundaries of its local service area. The Company's primary sources of revenue are access charges received from long-distance carriers for the switching of long-distance telephone calls and billing and collection fees paid by these long-distance carriers. Other nonregulated income is derived by renting and selling video equipment and investment in a cellular partnership which provides cellular telephone service throughout middle and south Georgia.

<u>USE OF ESTIMATES</u> - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

FAIR VALUES OF FINANCIAL INSTRUMENTS - The following methods and assumptions were used by the Company in estimating fair values of financial instruments as disclosed herein:

<u>CASH AND TEMPORARY CASH INVESTMENTS</u> - The carrying amounts of cash and temporary cash investments approximate their fair value.

<u>TRADING SECURITIES</u> - The carrying amounts of trading securities are reported in accordance with Statement of Financial Accounting Standards (SFAS) 115, "Accounting for Certain Investments in Debt and Equity Securities."

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (continued)

<u>INVESTMENTS</u> - Investments consist of Class B stock in the Rural Telephone Bank (RTB) and are carried at cost. Stock in the RTB is not readily marketable and may only be owned by entities that are qualified to receive loan funds from the RTB. Ownership of RTB stock, which is required of RTB's borrowers, is subject to the terms and conditions set forth in the bylaws of the RTB. No dividends are payable on Class B RTB stock; however, patronage refunds in the form of additional shares of Class B stock are paid in accordance with the terms of the bylaws of the RTB. Due to the ownership restrictions placed on RTB stock and the uncertainty of future cash flows, it is not practicable for the Company to estimate the fair value of this investment.

<u>INVESTMENTS IN PCS</u> - Investments in PCS consist of investments in two new personal communication services corporations. These corporations are new corporations that are planning to invest in and operate PCS communication companies. The companies are currently bidding on PCS licenses and no reasonable projection of cash flow is available. The stock of these corporations is not readily marketable and it is not practicable for the Company to estimate the fair value of this investment.

<u>LONG-TERM DEBT</u> - The Company has outstanding RUS long-term debt with fixed interest rates of two and five percent. The two percent loans are estimated using a discounted cash flow calculation that applies the current borrowing rate of the Company, five percent, to a schedule of aggregated expected quarterly maturities. The carrying amount of the five percent debt is considered to approximate its fair value.

The Company also has RTB mortgage notes with fixed interest rates from eight to ten and one half percent. The fair value of these loans has been estimated using a discounted cash flow calculation that applies the current borrowing rate of five percent to a schedule of aggregated expected quarterly maturities.

<u>CASH AND CASH EQUIVALENTS</u> - For the purpose of the statement of cash flows, cash equivalents include time deposits, certificates of deposit and all highly liquid debt instruments with original maturities of three months or less.

TEMPORARY CASH INVESTMENTS - Temporary cash investments consist of certificates of deposit with original maturities greater than three months.

TRADING SECURITIES - The Company accounts for trading securities under the provision of Statement of Financial Accounting Standards (SFAS) 115, "Accounting for Certain Investments in Debt and Equity Securities."

Trading securities are securities that are bought and held principally for the purpose of selling them in the near term. These securities generally reflect active and frequent buying and selling, and trading securities are generally used with the objective of generating profits on short-term differences in prices. For December 31, 1995 and 1994, net unrealized (gain) losses of \$(44,688) and \$69,338, respectively, were recorded in the consolidated statements of income.

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (continued)

<u>MATERIALS AND SUPPLIES</u> - Materials and supplies are stated at cost or market, whichever is lower. Cost is determined substantially by the weighted moving average method of inventory valuation.

Merchandise held for resale is stated at the lower of cost or market. Cost is determined on the first-in, first-out basis.

INVESTMENTS - Investments consist of stock in the Rural Telephone Bank and are carried at cost.

<u>INVESTMENTS - NONREGULATED</u> - Investments - nonregulated consist of investments in Georgia Independent RSA 7 and 10 Cellular Partnership. Investments - nonregulated are carried at net book value of the Company's percentage of the partnership interest plus any excess paid to buy out other partners' interest.

INVESTMENTS IN PCS - During 1995, the Company purchased 998 shares of Class B common stock in the Savannah Independent PCS Corporation and 499 shares of Class B common stock in the Georgia Independent PCS Corporation. These corporations will bid on licenses for the construction of new personal communication services businesses within the State of Georgia.

PROPERTY, PLANT, AND EQUIPMENT - Property, plant, and equipment is carried at cost which includes the capitalization of certain construction related expenses and interest during construction.

Effective September 6, 1995, the Company must apply the requirements of FCC Docket No. 93-50 concerning allowance for funds used during construction (AFUDC). Docket No. 93-50 provides for the cost of financing the construction of telecommunications plant be capitalized on all construction. Prior to the issuance of Docket No. 93-50, interest was capitalized only on projects lasting in excess of twelve months..

Depreciation is provided for under the straight-line method for accounting purposes and generally under accelerated methods for federal income tax purposes (see income taxes). When property subject to depreciation is retired or otherwise disposed of in the normal course of business, its original cost, together with the cost of removal less salvage, is charged to accumulated depreciation. Depreciation is limited to rates approved by the GPSC. See Note 2 for summary of approved rates.

The cost of maintenance, repairs and replacements of minor items of property are charged to maintenance expense accounts. The cost of replacements of property, exclusive of minor items of property, are charged to the utility plant accounts.

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (continued)

INCOME TAXES - Current provisions for income taxes are based on amounts reported in the statements of income (after exclusion of nontaxable income such as interest on state and municipal securities). Deferred taxes are provided in accordance with Statement of Financial Accounting Standards (SFAS) 109, "Accounting for Income Taxes," which supersedes SFAS 96, "Accounting for Income Taxes." Deferred taxes are provided for accumulated temporary differences due to basis differences for assets and liabilities for financial reporting and income tax purposes, including alternative minimum taxes. The Company's temporary differences are due primarily to accelerated depreciation, regulatory deferred tax assets and liabilities, partnership investments, unamortized investment tax credits, marketable securities, accrued sick leave and alternative minimum tax credit carryforward.

In accordance with the provisions of SFAS 109, the Company and its subsidiary recognize deferred tax assets and liabilities for future tax consequences of events that have been previously recognized in the Company and its subsidiary's financial statements or tax returns. The measurement of deferred tax assets and liabilities is based on provisions of the enacted tax law; the effects of future changes in tax laws or rates are not anticipated. Valuation allowances are established when necessary to reduce deferred tax assets to the amount expected to be realized. Previously, under Accounting Principles Board (APB) 11, having elected not to adopt SFAS 96 prior to its required effective date, the Company used the deferred method of accounting for income taxes in which annual income tax expense was matched with pretax accounting income by providing deferred taxes at current tax rates for timing differences between the determination of net income for financial and tax purposes.

Adoption of SFAS 109 by the Company required the recording of additional deferred income tax assets or liabilities related primarily to temporary differences previously flowed through under rate-making policy and income tax rate changes. To record SFAS 109 in accordance with SFAS 71, "Accounting for the Effects of Certain Types of Regulation," a corresponding regulatory asset or liability equal to the future revenue impact of these additional deferred tax items has been recorded as an offset to these additional deferred tax assets or liabilities. These regulatory assets or liabilities are also considered to be temporary differences for which deferred tax assets or liabilities are recognized.

The Company's tax return is filed as part of a consolidated income tax return of its parent company, Alma Telecom, Inc. (ATI). As a subsidiary company, the Company computes its income tax expense and that of its subsidiary, ACI, as if individual corporate tax returns were filed with ACI receiving any surtax exemptions. Any benefits or disadvantage of the consolidation are absorbed by ATI.

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (continued)

Investment credits generated are recognized as a reduction of income tax expense over the productive lives of the related acquired properties. For income tax purposes, investment tax credits used to reduce income taxes payable for the years ended December 31, 1995 and 1994, amounted to \$19,711 and \$115,359, respectively. The Company has no unused investment tax credits at December 31, 1995. For financial reporting purposes, investment tax credits are amortized over the remaining useful life of the related assets that generated the credit which is assumed to be twenty years. At December 31, 1995 and 1994, the Company had available \$472,847 and \$467,612, respectively, of unamortized investment tax credits for financial reporting purposes.

Alternative minimum tax credits are generated whenever a corporation's tentative minimum tax exceeds its regular tax for federal income tax purposes during any given tax year. These credits may be carried forward indefinitely to reduce a corporation's future federal tax liability to the amount computed for tentative minimum tax whenever the regular income tax exceeds the tentative minimum tax. At December 31, 1995 and 1994, the Company had available alternative minimum tax credits of \$148,716 and \$188,659, respectively.

PENSION PLAN - The Company has a combination mandatory and voluntary pension plan which covers substantially all of its employees. Pension costs include current service costs, which are accrued and funded on a current basis, and prior costs which are amortized over ten years. Pension expenses charged to operations in 1995 and 1994 were \$59,424 and \$57,415, respectively. The plan is a part of a multiple employer plan with National Telephone Cooperative Association (NTCA). The total of NTCA's plan assets available to meet all plan benefits at December 31, 1994, was \$479,356,640. The amount at December 31, 1995, was unavailable as of the date of this report. The plan contains an interest equivalent of eight (8%) percent in determining present value which discounts future payments for interest and mortality.

The Company makes annual contributions to the plan equal to the amount accrued for pension expense.

The actuarial present value of vested and nonvested accumulated plan benefits is not available. The plan is not required to report such information with certain governmental agencies pursuant to the Employee Retirement Income Security Act of 1974 (ERISA).

On January 1, 1994, the Company adopted the Money Purchase Segment of the Savings Plan sponsored by the National Telephone Cooperative Association. This plan consists of a 401(k) profit sharing plan in which the Company contributes annually 6% of each eligible employee's salary. Each employee may elect to contribute annually up to 16.3% of his salary as a salary reduction contribution. He also may elect to contribute annually 10% of his salary as a post-tax contribution. This plan covers substantially all of the Company's employees. The Company's total contribution to this plan during 1995 and 1994, was \$86,295 and \$65,834, respectively.

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (continued)

REVENUE RECOGNITION - Since the divestiture in 1982 by AT&T of the Bell operating companies, revenue recognition by local telephone companies has been subject to adjustments in later years. These adjustments arise due to the use of estimates for monthly revenue recognition. Several months later, when actual data is available, the estimates are adjusted to actual amounts. Revenues reported by Alma Telephone Company, Inc. represent management's best estimate of revenue earned; however, adjustments may occur in the future. Since the revenue recognition process is based on estimates, subsequent adjustments are treated as a change in an estimate and the effects are recorded in the income statement of the subsequent period.

2. ADDITIONAL FINANCIAL INFORMATION:

The following sets forth components of certain financial statement amounts:

| | <u>1995</u> | <u>1994</u> |
|--|------------------|--------------------|
| Other accounts receivable: | | |
| Returned checks | \$ 2,110 | \$ 2,545 |
| Accounts receivable - nonregulated | 3,201 | 7,647 |
| Long-distance carriers | 279,225 | 443,217 |
| Due from officers and employees | 10,031 | 12,385 |
| Due from affiliated companies | 49,716 | 53,115 |
| Other miscellaneous receivables | | 6 |
| Fiber ring access | 43,354 | 41,505 |
| Total other accounts receivable | <u>\$387,637</u> | <u>\$560,420</u> |
| Prepayments: | | |
| Prepaid insurance | \$ 5,873 | \$ 4,038 |
| Prepaid postage | 2,277 | 2,334 |
| Total prepayments | <u>\$ 8,150</u> | <u>\$ 6,372</u> |
| Deferred income taxes: | | |
| Federal deferred income taxes | \$ 45,716 | \$ 55,017 |
| State deferred income taxes | 7,611 | 9,159 |
| Total deferred income taxes | <u>\$ 53,327</u> | <u>\$.64,176</u> |
| Other current assets - | | |
| Accrued interest receivable | <u>\$</u> | <u>\$ 3,798</u> |
| Other noncurrent assets: | | |
| Cash surrender value of life insurance | \$ | \$122,003 |
| Deferred charges | | 20,286 |
| Total other noncurrent assets | <u>\$ 19,357</u> | <u>\$142,289</u> |
| | | |

2. ADDITIONAL FINANCIAL INFORMATION: (continued)

| | Depreciation <u>Rates</u> | <u>1995</u> | <u>1994</u> |
|-----------------------------------|------------------------------|---------------------|---------------------|
| Regulated plant in service: | | | |
| Land | N/A | \$ 111,734 | \$ 111,734 |
| Motor vehicles | 12.50% | 687,409 | 686,220 |
| Other work equipment | 11.00% | 20,840 | 20,840 |
| Buildings | 4.50% | 840,451 | 754,104 |
| Furniture | 10.00% | 115,445 | 114,507 |
| Office equipment | 12.50% | 72,430 | 70,692 |
| Official telephone equipment | 12.50% | 44,186 | 17,972 |
| General purpose computers | 18.00% | 257,606 | 240,617 |
| Central office equipment: | | | |
| Digital equipment | 9.00% | 2,223,949 | 2,143,590 |
| Paging equipment | 9.00% | 22,937 | 41,114 |
| Trunk carrier | 14.00% | 257,329 | 204,402 |
| Subscriber carrier | 14.00% | 216,349 | 203,166 |
| Line concentrators | 9.00% | 367,050 | 369,974 |
| Station apparatus | 12.50% | 250,014 | 250,014 |
| Paystations | 8.96% | 32,717 | 32,717 |
| Poles | 15.00% | 42,499 | 45,783 |
| Aerial cable | 16.00% | 78,240 | 80,798 |
| Underground cable | 4.50% | 64,277 | 63,855 |
| Fiber cable | 5.20% | 1,259,007 | 699,013 |
| Buried cable | 8.00% | 9,151,340 | 8,702,586 |
| Aerial wire | 20.00% | 49,385 | 49,385 |
| Underground conduit | 2.50% | 15,513 | 15,513 |
| Organization | N/A | 1,207 | 1,207 |
| Total regulated plant in service | | <u>\$16,181,914</u> | <u>\$14,919,803</u> |
| Other accounts payable: | | | |
| Payroll and other taxes collected | | \$ 623 | \$ 25,822 |
| Long-distance carriers | | 5,801 | 12,922 |
| Other miscellaneous payables | | | 2,099 |
| Total other accounts payable | | <u>\$ 6,424</u> | <u>\$ 40,843</u> |

2. ADDITIONAL FINANCIAL INFORMATION: (continued)

| | <u>1995</u> | <u>1994</u> |
|---|-------------------|------------------------|
| Accrued taxes: Accrued federal income taxes | \$ 65,173 | \$176,247 |
| Accrued rederal income taxes Accrued franchise taxes | 16,073 | 15,981 |
| Accrued state income taxes | 15,290 | 31,648 |
| Other accrued taxes | (422) | 2,870 |
| | | |
| Total accrued taxes | <u>\$ 96,114</u> | <u>\$226,746</u> |
| Other current liabilities: | | |
| Accrued interest | \$ 34,762 | \$ 34,262 |
| Accrued payroll | 14,486 | 17,973 |
| Accrued sick leave | 96,250 | 92,477 |
| Accrued potential overearnings | | 59,450 |
| Other miscellaneous current liabilities | 6,958 | (5,490) |
| Total other current liabilities | <u>\$152,456</u> | <u>\$198,672</u> |
| Deferred income taxes: | | |
| Federal deferred income taxes | \$722,023 | \$704,631 |
| State deferred income taxes | 175,575 | 177,135 |
| Total deferred income taxes | <u>\$897,598</u> | <u>\$881,766</u> |
| Operating provision for income taxes: | | |
| Federal income taxes | \$184,278 | \$253,444 |
| State income taxes | 38,443 | <u>11,733</u> |
| State income taxes | | |
| Total operating provision for income taxes | <u>\$222,721</u> | <u>\$265,177</u> |
| Operating provision for deferred taxes: | | |
| Federal deferred income taxes (benefit) | \$ 31,993 | \$ (6,226) |
| State deferred income taxes (benefit) | (277) | 12,622 |
| Total operating provision for deferred taxes | <u>\$ 31,716</u> | <u>\$ 6,396</u> |
| Total operating provision for deletted taxes | <u>\[\u01,710</u> | Φ 0,000 |
| Nonoperating taxes: | | |
| Federal income taxes | \$ 27,042 | \$ 10,189 |
| State income taxes | 3,506 | 7,624 |
| | | • • • • • • • • |
| Total nonoperating taxes | <u>\$_30,548</u> | <u>\$ 17,813</u> |

2. ADDITIONAL FINANCIAL INFORMATION: (continued)

| | <u>1995</u> | <u>1994</u> |
|---|-------------------|-------------------|
| Nonregulated income (expense): | | |
| Installation and maintenance revenue | \$ 21,541 | \$ 23,413 |
| Lease revenue | 198,970 | 203,620 |
| Inside wiring revenue | 77,622 | 75,041 |
| Telephone sales | 74,215 | 35,232 |
| Video revenue | 106,858 | 131,584 |
| Video sales | 10,810 | 24,219 |
| Other sales | 14,383 | 18,429 |
| Interstate billing and collections - net income | 75,824 | 79,682 |
| Interest income | 875 | 1,153 |
| Miscellaneous rental income | 4,200 | 4,200 |
| Installation and maintenance expense | (63,678) | (72,464) |
| Telephone expense | (260,911) | (232,408) |
| Video expense | (141,899) | (152,971) |
| Depreciation and amortization | (106,977) | (80,597) |
| Other cellular expense | (531) | (1,773) |
| Income on investment in partnership | 350,084 | 283,570 |
| Deferred federal income taxes | | (17,984) |
| Deferred state income taxes | | (3,177) |
| Federal income taxes | (90,180) | (93,973) |
| State income taxes | <u>(16,941</u>) | <u>(28,920</u>) |
| Total nonregulated income (expense) | <u>\$ 254,265</u> | <u>\$ 195,876</u> |

3. LONG-TERM DEBT:

Long-term debt consisted of the following at December 31, 1995 and 1994:

| | <u>1995</u> | <u>1994</u> |
|--|-------------|-------------|
| Rural Utilities Service (RUS) - | | |
| Mortgage notes due in quarterly payments plus interest | | |
| at 2% to 5% per annum over thirty-five years. Notes | | |
| mature from 1996 to 2018. Quarterly payments | | |
| approximate \$97,698, including interest. | \$4,093,541 | \$4,260,301 |

3. LONG-TERM DEBT: (continued)

| Rural Telephone Bank (RTB) - Mortgage notes due in quarterly payments plus interest at 8% to 10.5% per annum to 2008. Quarterly payments approximate \$48,430, | <u>1995</u> | <u>1994</u> |
|---|--------------------|--------------------|
| including interest. | <u>\$1,644,322</u> | <u>\$1,672,948</u> |
| Total | 5,737,863 | 5,933,249 |
| Less current portion | 196,447 | 195,382 |
| Long-term portion | <u>\$5,541,416</u> | <u>\$5,737,867</u> |

Mortgage agreements, as amended, provide, among other things, for various restrictions on the payment of dividends. Allowable distributions for 1995 amounted to \$1,876,649 calculated by the regular method and \$2,253,012 calculated by the alternative method. Telephone plant has been pledged as collateral on the first mortgage notes to the RUS and the RTB.

As of December 31, 1995 and 1994, there were no unadvanced loan funds. Maturities of long-term debt are as follows:

| 1996 | \$ | 196,447 |
|-----------|----|-----------|
| 1997 | | 206,907 |
| 1998 | | 217,984 |
| 1999 | | 221,191 |
| 2000 | | 218,983 |
| 2001-2018 | 2 | 1,676,351 |

4. OTHER DEFERRED CREDITS:

In accordance with GPSC Docket No. 3681-U, Alma Telephone Company, Inc. deferred \$1,626 per month of local service revenues. This amount was to be accounted for upon final resolution of the Docket by the Public Service Commission. In administrative session September 5, 1995, the GPSC relieved the Company of any obligation under this Docket. The Company in turn reversed the \$146,335 in prior year accruals in 1995.

5. INCOME TAXES:

The components of income tax expense (benefit) are:

| | 1995 | 1994 |
|--|-------------------|---------------------|
| Currently payable: | | |
| Federal income tax | \$ 301,500 | \$ 357,606 |
| State income tax | 58,890 | 48,277 |
| Net current expense | <u>\$ 360,390</u> | <u>\$ 405,883</u> |
| Deferred tax expense (benefit) arising from: | | |
| Depreciation | \$ (20,554) | \$ 63,659 |
| Investments in cellular partnership | | 22,241 |
| Marketable securities | 17,724 | (26,841) |
| Accrued sick leave | (1,496) | (32,846) |
| Alternative minimum tax credit carryforward | 39,943 | |
| Amortization of excess deferred tax | 1,478 | 1,478 |
| Capital loss carryover | (5,379) | |
| Other | | (134) |
| Net deferred tax expense | <u>\$ 31,716</u> | <u>\$ 27,557</u> |

Deferred tax assets/liabilities consist of the following at December 31:

Deferred Tax Assets

| Marketable securities Accrued sick leave Unamortized investment tax credit Alternative minimum tax credit carryforward Regulatory deferred credit Capital loss carryover State tax effect Gross deferred tax assets | \$ | 9,776 38,173 160,768 148,716 100,483 5,379 <u>57,164</u> 520,459 | \$ | 27,500 36,677 158,988 188,659 98,696 |
|--|------------|---|------------|--|
| Deferred Tax Liabilities | | | | |
| Depreciation Investments in cellular partnership | \$1 | ,278,503 86,227 | \$1 | ,299,056 <u>86,227</u> |
| Gross deferred tax liabilities | <u>\$1</u> | ,364,730 | <u>\$1</u> | ,385,283 |

5. INCOME TAXES: (continued)

Deferred tax regulatory assets/liabilities consist of the following at December 31:

Deferred Tax Regulatory Asset

| | <u>1995</u> | <u>1994</u> | | |
|--|--|--------------------------------------|--|--|
| Excess deferred income tax for change in tax rates | \$ 28,801 | <u>\$ 31,419</u> | | |
| Total deferred tax regulatory asset | <u>\$ 28,801</u> | <u>\$ 31,419</u> | | |
| Deferred Tax Regulatory Liability | | | | |
| Excess deferred income tax for change in tax rates Investment tax credit State tax effect on federal deferred income taxes | \$ 2,919 243,588 <u>80,266</u> | \$ 3,186 240,890 <u>80,280</u> | | |
| Total deferred tax regulatory liability | <u>\$326,773</u> | <u>\$324,356</u> | | |

6. RELATED PARTY TRANSACTIONS:

During 1994, the stockholders of the Company exchanged their stock for stock in Alma Telecom, Inc., a holding company.

Alma Cellular, Inc. is a wholly owned subsidiary of Alma Telephone Company, Inc. Alma Telephone Company, Inc. invested \$30,967 and \$1,773 in Alma Cellular, Inc. in 1995 and 1994, respectively. Alma Cellular, Inc. owns a 20% interest in a partnership for cellular service to RSA 7 and 10.

The Company's President also controls Dixie Cable T. V. Company. The Company performed services for Dixie Cable T. V. Company at or above cost which amounted to \$141,121 and \$1,513 in 1995 and 1994, respectively. During 1994, Dixie Cable T.V. Company performed services for the Company at or above cost amounting to \$5,017.

The Company leases 2.96 acres of land and an antenna tower from Dixie Cable T. V. Company. The lease is classified as an operating lease and provides for minimum rentals of \$700 per month.

The Patterson central office equipment is located on land rented under an informal rental agreement with the Company's President. The rental expense for the use of this land for the years ending December 31, 1995 and 1994, amounted to \$1,300 and \$1,200, respectively.

The Company had a \$200,000 note receivable due from an officer. This note carried an interest rate of 6% per annum and matured December 1995. During 1995 the note, including interest, was paid in full.



7. CONCENTRATION OF CREDIT RISK:

The Company maintains balances at several banks. Accounts at each institution are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$100,000. Amounts not insured by FDIC insurance at December 31, 1995 and 1994, amounted to approximately \$478,513 and \$1,180,368, respectively.

8. FINANCIAL INSTRUMENTS:

The Company is required under SFAS 107, "Disclosures About Fair Value of Financial Instruments," to disclose fair value for its financial instruments. The assumptions used to estimate these fair values are discussed in Note 1.

The estimated fair values of the Company's financial instruments were as follows at December 31, 1995:

| | Carrying <u>Amount</u> | Fair <u>Value</u> |
|--|---------------------------|-------------------------|
| Cash and temporary cash investments Trading securities | \$ 992,035 140,992 | \$ 992,035 140,992 |
| Long-term debt (including current portion) | 5,737,863 | 6,530,045 |

SUPPLEMENTAL INFORMATION



DON M. VICKERS, CPA (1931-1989) LARRY E. GARRETT, CPA R. LARRY SUMNER, CPA DENNIS M. VICKERS, CPA CERTIFIED PUBLIC ACCOUNTANTS 420 Broad Street P. O. Box 239 Hawkinsville, Georgia 31036 (912) 783-4091

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INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTAL INFORMATION

To the Board of Directors and Stockholders of Alma Telephone Company, Inc.

Our report on our audits of the consolidated financial statements of Alma Telephone Company, Inc. for 1995 and 1994 appears on page one. Those audits were made for the purpose of forming an opinion on the consolidated financial statements taken as a whole. The supplemental information is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and, in our opinion, is fairly stated in all material respects in relation to the consolidated financial statements taken as a whole.

A. M. Vickers & associates, P. C.

February 2, 1996

ALMA TELEPHONE COMPANY, INC. SUPPLEMENTAL INFORMATION ALMA CELLULAR, INC. BALANCE SHEETS DECEMBER 31, 1995 AND 1994

| ASSETS | | |
|---|--------------------|-------------------|
| <u>A33E13</u> | <u>1995</u> | <u>1994</u> |
| | | |
| CURRENT ASSETS: | \$ 147,280 | \$ 500 |
| Cash - general funds Intercompany receivable | 5,432 | 90,612 |
| Accounts receivable-affiliate | 16,783 | 10,000 |
| | | |
| Total current assets | 169,495 | <u>101,112</u> |
| NONCURRENT ASSETS: | | |
| Investment in cellular partnership | 981,264 | 754,307 |
| Deferred income taxes | <u> </u> | <u> </u> |
| Total noncurrent assets | 989,602 | 762,645 |
| | | |
| Total assets | <u>\$1,159,097</u> | <u>\$863,757</u> |
| LIABILITIES AND STOCKHOLDER'S EQ | UITY | |
| CURRENT LIABILITIES - | | |
| Accrued income taxes | \$ 131,907 | \$ 85,180 |
| | | ······ |
| Total current liabilities | 131,907 | 85,180 |
| DEFERRED CREDITS - | | |
| Deferred income taxes | 12,318 | <u> 12,318</u> |
| Total deferred credits | 12,318 | 12,318 |
| STOCKHOLDER'S EQUITY: | | |
| Common stock - \$100 par | | |
| value, 100,000 shares | | |
| authorized, 10 shares issued and | | |
| outstanding | 1,000 | 1,000 |
| Additional paid-in-capital | 759,843 | 728,876 |
| Retained earnings | 254,029 | 36,383 |
| Total stockholder's equity | 1,014,872 | 766,259 |
| Total liabilities and stockholder's equity | <u>\$1,159,097</u> | <u>\$863,757</u> |

See auditor's report on supplemental information.

ALMA TELEPHONE COMPANY, INC. SUPPLEMENTAL INFORMATION ALMA CELLULAR, INC. STATEMENTS OF INCOME AND RETAINED EARNINGS FOR THE YEARS ENDED DECEMBER 31, 1995 AND 1994

| | <u>1995</u> | <u>1994</u> |
|--|------------------|-------------------|
| INCOME - Income on investment in cellular partnership | <u>\$350,084</u> | <u>\$ 283,570</u> |
| Total income | 350,084 | _283,570 |
| EXPENSES - Other cellular expenses | 531 | 1,773 |
| Total expenses | 531 | 1,773 |
| INCOME BEFORE INCOME TAX PROVISION | 349,553 | 281,797 |
| INCOME TAX PROVISION | 131,907 | _106,341 |
| NET INCOME | 217,646 | 175,456 |
| RETAINED EARNINGS - beginning | 36,383 | <u>(139,073</u>) |
| RETAINED EARNINGS - ending | <u>\$254,029</u> | <u>\$ 36,383</u> |

See auditor's report on supplemental information.

ALMA TELEPHONE COMPANY, INC. SUPPLEMENTAL INFORMATION ALMA CELLULAR, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 1995 AND 1994

| | <u>1995</u> | <u>1994</u> |
|---|-------------------------------|--|
| CASH FLOWS FROM OPERATING ACTIVITIES: Net income Adjustments to reconcile net income to net cash provided by operating activities: | \$ 217,646 | \$ 175,456 |
| Deferred income taxes Income on investment in partnership Change in accounts receivable Change in accrued taxes | (350,084) 78,397 46,727 | 21,161 (283,570) 11,414 <u>63,766</u> |
| Net cash provided (used) by operating activities | (7,314) | (11,773) |
| CASH FLOWS FROM INVESTING ACTIVITIES - Distributions from investment in partnership | 123,127 | 40,000 |
| Net cash provided (used) by investing activities | 123,127 | 40,000 |
| CASH FLOWS FROM FINANCING ACTIVITIES - Proceeds from additional paid-in-capital | 30,967 | (28,227) |
| Net cash provided (used) by financing activities | 30,967 | (28,227) |
| INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS | 146,780 | |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 500 | 500 |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | <u>\$ 147,280</u> | <u>\$ 500</u> |
| SUPPLEMENTAL DISCLOSURES - Operating activities reflect the following cash payments - Income taxes | <u>\$_85,180</u> | <u>\$</u> |

See auditor's report on supplemental information.

AL-CALL, INC.

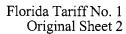


TITLE SHEET

FLORIDA TELECOMMUNICATIONS TARIFF

This tariff contains the descriptions, regulations, and rates applicable to the furnishing of service and facilities for telecommunications services provided by AL-CALL, Inc., with principal offices at 101 Mercer Street, Alma, GA 31510. This tariff applies for services furnished within the State of Florida. This tariff is on file with the Florida Public Service Commission, and copies may be inspected, during normal business hours, at the Company's principal place of business.

Theodore Solomon, President Al-call, Inc. 101 Mercer Street P.O. Box 2027 Alma, Georgia 31510



CHECK SHEET

The sheets listed below, inclusive of this Tariff are effective as of the dates shown. Original and revised sheets, as named below, comprise all changes from the original Tariff in effect on the date indicated.

| <u>Sheet</u> | Revision | Sheet | Revision | <u>Sheet</u> | Revision |
|---|--|--|--|--------------|-----------------|
| $ \begin{array}{r} 1 \\ 2 \\ 3 \\ 4 \\ 5 \\ 6 \\ 7 \\ 8 \\ 9 \\ 10 \\ 11 \\ 12 \\ 13 \\ 14 \\ 15 \\ 16 \\ 17 \\ 18 \\ 19 \\ 20 \\ 21 \\ 22 \\ 23 \\ 24 \\ 25 \\ \end{array} $ | Original | 26 27 28 29 30 31 32 33 34 35 36 37 38 | Original Original Original Original Original Original Original Original Original Original Original | | |

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Theodore Solomon, President Al-call, Inc. 101 Mercer Street P.O. Box 2027 Alma, Georgia 31510

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Theodore Solomon, President Al-call, Inc. 101 Mercer Street P.O. Box 2027 Alma, Georgia 31510 Effective:

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Effective:



CONCURRING CARRIERS

None

CONNECTING CARRIERS

None

OTHER PARTICIPATING CARRIERS

None

REGISTERED SERVICE MARKS

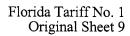
REGISTERED TRADEMARKS

None

None

EXPLANATION OF SYMBOLS

- (D) To signify discontinued rate or regulation
- (I) To signify discontinued rate of regulation
 (I) To signify increase
 (M) To signify matter relocated without change
 (N) To signify new rate or regulation
- (R) To signify reduction
- (T) To signify a change in text but no change in rate or regulation



TARIFF FORMAT SHEETS

A. <u>Sheet Numbering</u>

Sheet numbers appear in the upper right corner of the page. Sheets are numbered sequentially. However, new sheets are occasionally added to the tariff. When a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between sheets 14 and 15 would be 14.1.

B. <u>Sheet Revision Numbers</u>

Revision numbers also appear in the upper right corner of each page. These numbers are used to determine the most current sheet version on file with the FPSC. For example, the 4th revised Sheet 14 cancels the 3rd revised Sheet 14. Because of various suspension periods, deferrals, etc., the FPSC follows in their tariff approval process, the most current sheet number on file with the Commission is not always the tariff page in effect. Consult the Check Sheet for the sheet currently in effect.

C. Paragraph Numbering Sequence

There are nine levels of paragraph coding. Each level of coding is subservient to its next higher level:

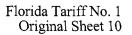
2. 2.1 2.1.1 2.1.1.A 2.1.1.A.1 2.1.1.A.1.(a) 2.1.1.A.1.(a).I 2.1.1.A.1.(a).I.(i) 2.1.1.A.1.(a).I.(i).(1)

D. <u>Check Sheets</u>

When a tariff filing is made with the FPSC, an updated check sheet accompanies the tariff filing. The check sheet lists the sheets contained in the tariff, with a cross reference to the current revision number. When new pages are added, the check sheet is changed to reflect the revision. All revisions made in a given filing are designated by an asterisk (*). There will be no other symbols used on this page if these are the only changes made to it (i.e., the format, etc. remains the same, just revised revision levels on some pages). The tariff user should refer to the latest check sheet to find out if a particular sheet is the most current on file with the FPSC.

Theodore Solomon, President Al-call, Inc. 101 Mercer Street P.O. Box 2027 Alma, Georgia 31510 Effective:

AL-CALL, INC.



INTRASTATE MESSAGE TELECOMMUNICATIONS SERVICE

1. General

- 1.1 Application of Tariff
 - 1.1.1 This Tariff contains the regulations and rates applicable to the provision of Intrastate Message Telecommunications Service, hereinafter referred to as "Service", by Al-call, Inc., hereafter referred to as the "Company", from its points of presence in the State of Florida to domestic points, as specified herein. Service is furnished subject to the availability of facilities and subject to transmission, atmospheric and like conditions.
 - 1.1.2 The provision of such Service by the Company as set forth in this Tariff does not constitute a joint undertaking with the Customer for the furnishing of any Service.

1.2 <u>Definitions</u>

Certain terms used throughout this Tariff are defined as follows:

1.2.1 Access Code

A sequence of numbers that, when dialed, connect the caller to the Provider associated with that sequence.

1.2.2 Access Line

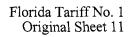
An arrangement which connects the customer's location to the Company's network switching center.

1.2.3 Application for Service

A standard order form which includes all pertinent billing, technical, and other descriptive information which will enable the Company to provide the Service as required.

1.2.4 <u>Authorization Code</u>

A numerical code, one or more of which may be assigned to a Customer to enable the Company to identify the origin of the user or individual users or groups of users on one account so that the Company may rate and bill the call. AL-CALL, INC.



INTRASTATE MESSAGE TELECOMMUNICATIONS SERVICE

1. General (Cont'd)

- 1.2 Definitions (Cont'd)
 - 1.2.5 Billed Party

The person or entity responsible for payment of the Company's service for an Operator Assisted Call, as follows:

| 1.2.5.A | in the case of a Room Charge call, the Subscriber; | |
|---------|--|--|
|---------|--|--|

- 1.2.5.B in the case of a Calling Card or Credit Card call, the holder of the calling card or credit card used by the consumer; and
- 1.2.5.C in the case of a Collect or Third Party call, the person responsible for the local telephone service at the telephone number that agrees to accept charges for the call.

1.2.6 Commission

The Florida Public Service Commission.

1.2.7 <u>Common Carrier</u>

A company or entity providing telecommunications services to the public.

1.2.8 Company

Al-call, Inc., unless the context indicates otherwise.

1.2.9 Customer

Any individual, partnership, association, trust, corporation, cooperative or governmental agency or other entity which utilizes the Services provided by the Company on a subscription basis. A Customer, as set forth herein, is responsible for the payment of charges and for compliance with all applicable terms of the Company's Tariff.

1. General (Cont'd)

1.2 <u>Definitions</u> (Cont'd)

1.2.10 Customer Dialed Calling Card Call

A Calling Card Call which is dialed by the Customer and may or may not require intervention by an attended operator position to complete.

1.2.11 Customer Provided Equipment

Terminal Equipment or facilities provided by persons other than the Company and connected to the Company's Services and/or facilities.

1.2.12 Dialed Access

An arrangement whereby a Customer uses the public switched network facilities of a local exchange telephone company to access the terminal of the Company.

1.2.13 Equal Access

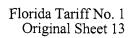
Has the meaning given that term in Appendix B of the Modification of Final Judgment entered August 24, 1982, in United States v. Western Electric, Civil Action No. 82-0192 (United States District Court, District of Columbia), as amended by the Court in its orders issued prior to October 17, 1990.

1.2.14 Equal Access Code

An access code that allows the public to obtain an Equal Access connection to the carrier associated with that code.

1.2.15 Intrastate Message Telecommunications Service (MTS)

The term "Intrastate Message Telecommunications Service" denotes the furnishing of station-to-station direct dial intrastate switched network services to the Customer for the completion of long distance voice and dial up low speed data transmissions over voice grade channel from the Company's Points of Presence in the State of Florida to intrastate points as specified herein.



1. General (Cont'd)

1.2 <u>Definitions</u> (Cont'd)

1.2.16 Local Exchange Carrier (LEC)

A telephone company which furnishes local exchange services.

1.2.17 Measured Usage Charge or Measured Charge

A charge assessed on a per-minute basis in calculating all or a portion of the charges due for a completed call over the Company's facilities.

1.2.18 Other Common Carrier

The term "Other Common Carrier" denotes a common carrier, other than the Company, providing domestic or international communications service to the public.

1.2.19 Premises

The space designated by a Customer as its place or places of business for provision of Service or for its own communications needs.

AL-CALL, INC.

INTRASTATE MESSAGE TELECOMMUNICATIONS SERVICE

1. General (Cont'd)

- 1.2 <u>Definitions</u> (Cont'd)
 - 1.2.20 Service

The offerings by the Company to the Customer under this Tariff.

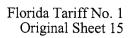
1.2.21 Subscriber Surcharge

A surcharge imposed by the Subscriber, to be paid by the consumer, for the use of Subscriber's telephone instruments, and other facilities in obtaining access to the Company's services.

1.2.22 <u>Telecommunications</u>

The transmission of voice communications or, subject to the transmission capabilities of the service, the transmission of data, facsimile, signalling, metering, or any other form of intelligence.

Theodore Solomon, President Al-call, Inc. 101 Mercer Street P.O. Box 2027 Alma, Georgia 31510



2. Rules and Regulations - Intrastate Message Telecommunications Services

- 2.1 Undertaking of the Company
 - 2.1.1 <u>Scope</u>

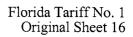
The Company is a carrier providing intrastate domestic communications services to Customers for their direct transmission of voice, data and other types of telecommunications within the State of Florida as described in this Tariff.

- 2.1.2 Limitations
 - 2.1.2.A The services provided pursuant to this Tariff are offered subject to the availability of facilities and the other provisions of this Tariff.
 - 2.1.2.B The Company does not undertake to transmit communications or messages, but rather furnishes facilities, Service and equipment for such transmissions by the Customer.
 - 2.1.2.C The Company retains the right to deny Service to any Customer which fails to comply with the rules and regulations of this Tariff, or other applicable rules, regulations or laws.

2.2 Obligations of the Customer

- 2.2.1 All Customers assume general responsibilities in connection with the provision and use of the Company's Service. General responsibilities are described in this section. When facilities, equipment, and/or communication systems provided by others are connected to the Company's facilities, the Customer assumes the additional responsibilities as set forth in Section 2.2, herein.
- 2.2.2 The Customer is responsible for the payment of all charges for any and all Services or facilities provided by the Company to the Customer.
- 2.2.3 Subject to availability, the Customer may use specific codes to identify the users groups on its account and to allocate the cost of its service accordingly. The numerical composition of such codes shall be set forth by the Company to assure compatibility with the Company's accounting and automation systems and to avoid duplication of such specific codes.
- 2.2.4 The Company reserves the right to discontinue the use of any code provided to the Customer and to substitute another code for such Customer's use.
- 2.2.5 The Customer shall indemnify and save harmless the Company from and against all loss, liability, damage and expense, including reasonable counsel fees, due to claims for libel, slander, or infringement of copyright or trademark in connection with any material transmitted by the Customer using the Company's Services; and any other claim resulting from any act or omission of the Customer to the use of the Company's facilities.

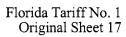
Theodore Solomon, President Al-call, Inc. 101 Mercer Street P.O. Box 2027 Alma, Georgia 31510 Effective:



2. Rules and Regulations - Intrastate Message Telecommunications Services (Cont'd)

- 2.2 <u>Obligations of the Customer</u> (Cont'd)
 - 2.2.6 Nothing contained herein, or in any other provision of this Tariff, or in any marketing materials issued by the Company shall give any Customer or person any ownership interest or proprietary right in any particular code issued by Company; provided, however, that a Customer that continues to subscribe to Company's Services will be provided a replacement code in the event such Customer's initial code is canceled.
 - 2.2.7 The Customer shall reimburse the Company for damages to the Company's facilities caused by any negligence or willful act or acts on the part of the Customer.
 - 2.2.8 The Customer shall pay and hold the Company harmless from the payment of all charges for service ordered by the Customer from the Local Exchange Carriers or other entities for telecommunications services and/or facilities connecting the Customer and the Company.
 - 2.2.9 In the event a suit is brought by the Company, or an attorney is retained by the Company to collect any bill or enforce the terms of this Tariff against a Customer, that Customer shall be responsible for payment of all reasonable attorney's fees, court costs, costs of investigation and any and all other related costs and expenses incurred by the Company in connection therewith.
 - 2.2.10 The Customer understands that the Services are furnished subject to the condition that there will be no abuse, fraudulent and/or illegal use thereof. Such activity includes, but is not limited to:
 - 2.2.10.A Using the Service for any purpose which is in violation of any law.
 - 2.2.10.B Obtaining or attempting to obtain Services through any scheme, false representation and/or use of any fraudulent means or devices whatsoever with the intent to avoid payment, in whole or in part, of charges for Services, or assisting any other person or firm in such regard.
 - 2.2.10.C Attempting to, or actually obtaining, accessing, altering, or interfering with the communications and/or information by rearranging, tampering with or making any connection with any facilities of the Company or assisting any other person or firm in such regard.
 - 2.2.10.D Using the Services in a manner that interferes unreasonably with the use of Service by one or more other Customers.
 - 2.2.10.E Using the Service to convey information deemed to be obscene, salacious, or prurient, to impersonate another person with fraudulent or malicious intent, to call another person or persons so frequently, at such times, or in such a manner as to annoy, abuse, or harass, or to convey information of a nature or in a manner that renders such conveyance unlawful.

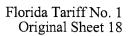
Effective:



2. Rules and Regulations - Intrastate Message Telecommunications Services (Cont'd)

- 2.2 <u>Obligations of the Customer</u> (Cont'd)
 - 2.2.11 The Customer, not the Company, shall be responsible for compliance with FCC Rules, 47 C.F.R. Part 68, and for all maintenance of such equipment and/or facilities.
- 2.3 Liabilities of the Company
 - 2.3.1 Except as stated in this Section 2.3, the Company shall have no liability for damages of any kind arising out of or related to events, acts, rights or privileges contemplated in this Tariff.
 - 2.3.2 The liability of the Company for damages resulting in whole or in part from or arising in connection with the furnishing of Service under this Tariff, including, but not limited to, mistakes, omissions, interruptions, delays, errors or other defects or misrepresentations shall not exceed an amount equal to the charges under this Tariff applicable to the specific call (or portion thereof) that was affected. No other liability shall attach to the Company.
 - 2.3.3 The Company shall not be liable for any failure of performance hereunder due to causes beyond its control, including, but not limited to: (1) acts of God, fires, flood or other catastrophes; (2) any law, order, regulation, directive, action or request of the United States Government, or any other government, including state and local governments having jurisdiction over the Company, or of any department, agency, commission, bureau, corporation or other instrumentality of any one or more of said governments, or of any civil or military authority; or (3) national emergencies, insurrections, riots, wars or other labor difficulties.
 - 2.3.4 The Company shall not be liable for any act or omission of any other entity furnishing facilities, equipment, or services used by a Customer, with the Company's Services. In addition, the Company shall not be liable for any damages or losses due to the failure or negligence of any Customer or due to the failure of Customer Provided Equipment, facilities or services.

AL-CALL, INC.



INTRASTATE MESSAGE TELECOMMUNICATIONS SERVICE

2. Rules and Regulations - Intrastate Message Telecommunications Services (Cont'd)

2.4 Service Orders

The Customer must place an Application for Service with the Company to initiate, cancel or change the Services provided pursuant to this Tariff. All Applications for Services must be in writing and provide, at a minimum, the following information:

- 2.4.1 Customer's name(s), telephone number(s) and address(es). In the case of a corporation or partnership, a designated officer or agent shall be named as the contact person for such corporation or partnership.
- 2.4.2 Name(s), address(es) and telephone number(s) of person(s) to whom notices from the Company to the Customer shall be addressed, if different from (A) above.

2.5 Charges and Payments for Service or Facilities

- 2.5.1 Deposits
 - 2.5.1.A The Company may, in order to safeguard its interests, require a Customer to make a suitable deposit or provide a surety bond or letter of credit in the amount of the required deposit as a guarantee of the payment of charges. The Company shall have the right to require the Customer to make a deposit prior to or at any time after provision of any Service, not to exceed one (1) month's estimated charges. The Company may increase the amount of the deposit to reflect increases to the Customer's annual bill. The Customer will receive a receipt for the deposit.
 - 2.5.1.B Any deposit as referred to in this Section shall be held by the Company to secure the payment of the Customer's bill. At the Company's option, the deposit may be refunded or credited to the Customer at any time prior to the termination of Service.
 - 2.5.1.C Interest will be paid by the Company on all sums held on deposit at the rate established annually by the Florida Public Service Commission for customer deposits. The interest will be accrued for the period during which the deposit is held by the Company.

2. Rules and Regulations - Intrastate Message Telecommunications Services (Cont'd)

- 2.5 Charges and Payments for Service or Facilities (Cont'd)
 - 2.5.1 Deposits (Cont'd)
 - 2.5.1.D The fact that a deposit is made does not relieve the Customer from making advance payments or from complying with the Company's regulations for the payment of bills in accordance with the terms herein and does not constitute a waiver or modification of the regulations of the Company providing for the discontinuance of Service for nonpayment of any sums due the Company for Service rendered.
 - 2.5.1.E Upon termination of Service, and assuming deposits of the Customer are not applied as indicated in Section 2.5.A.2, the deposit will be credited to the Customer's account and any credit balance will be refunded after all amounts due the Company have been paid.

2.5.2 Description of Payment and Billing Periods

- 2.5.2.A Service is provided and billed on a monthly basis. Service continues to be provided and billed on a monthly basis until canceled by the Customer through notice given to the Company.
- 2.5.2.B When billing functions are performed by a Local Exchange Carrier (LEC), commercial credit card company or others, the payment conditions and requirements of such LECs apply, including any applicable interest.
- 2.5.2.C In the event a Local Exchange Carrier, commercial credit card company or others ceases efforts to collect any amounts associated with the Company's charges, the Company may bill the Customer or the called party directly, and may utilize its own billing and collection procedures which shall be consistent with all applicable statutes, rules and regulations.

2. Rules and Regulations - Intrastate Message Telecommunications Services (Cont'd)

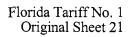
- 2.5 Charges and Payments for Service or Facilities (Cont'd)
 - 2.5.3 Taxes, Gross Revenue, Gross Income, and Gross Earnings Surcharges
 - 2.5.3.A Sales tax is covered by state statute and other applicable taxes may be covered by state or federal statutes. Such taxes may be included on Customer bills in accordance with any applicable rules of the state or federal regulatory authority.
 - 2.5.3.B In addition to all recurring, non-recurring, minimum, usage, surcharges or special charges, the Customer identified in this Tariff shall also be responsible for and shall pay all applicable federal, state and local taxes or surcharges, including sales, use, excise, gross earnings, and gross income taxes. All such taxes shall be separately shown and charged on bills rendered by Company or its billing agent. Sales and use taxes shall be applied to all charges and shall also be applied to all applicable gross earnings, gross revenue and gross income taxes.

2.5.4 Payment and Late Payment Charge

- 2.5.4.A Payment will be due as specified on the Customer bill. Commencing after that due date, a late charge of up to the highest interest rate allowable by law will be applied to all amounts past due.
- 2.5.4.B Collection procedures and the requirement for a deposit are unaffected by the application of a late payment charge. The late payment charge does not apply to unpaid balances associated with disputed amounts. Undisputed amounts on the same bill are subject to the late payment charge if unpaid and carried forward to the next bill.
- 2.5.4.C Service may be denied or discontinued at the Company's discretion for nonpayment of amounts due the Company past the due date as specified in 2.5.4.A. Restoration of Service will be subject to all applicable installation charges.
- 2.5.5 Returned Check Charge

In cases where the Company issues direct bills to Customers, and payment by check is returned for insufficient funds, or is otherwise not processed for payment, there will be a charge as set forth herein. Such charge will be applicable on each occasion when a check is returned or not processed.

Theodore Solomon, President Al-call, Inc. 101 Mercer Street P.O. Box 2027 Alma, Georgia 31510 Effective:

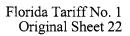


2. Rules and Regulations - Intrastate Message Telecommunications Services (Cont'd)

- 2.5 Charges and Payments for Service or Facilities (Cont'd)
 - 2.5.6 Suspension or Termination for Nonpayment

In the event of nonpayment of any bill rendered or any required deposit, the Company may, after written notice, suspend Service to the Customer.

- 2.5.7 <u>Credit Allowances/Service Interruptions</u>
 - 2.5.7.A Credit for failure of Service will be allowed only when failure is caused by or occurs in the Company's facilities or equipment owned, provided and billed for by the Company. A credit allowance is not applicable for any period during which Customer cannot utilize the Service, except for such period where the Service is interrupted by the Company for access to its facilities for the purposes of investigating and clearing troubles and/or maintenance.
 - 2.5.7.B Credit allowances for failure of Service or equipment starts when the Customer notifies the Company of the failure and ceases when the operation has been restored and an attempt has been made to notify the Customer by the Company.
 - 2.5.7.C The Customer shall notify the Company of failures of Service or equipment and make reasonable attempts to ascertain that the failure is not caused by Customer Provided Equipment or Customer provided facilities, any act, or omission of the Customer, or in wiring or equipment connected to the Customer's terminal.
 - 2.5.7.D Only those portions of the Service or equipment operation disabled will be credited.
 - 2.5.7.E Any credit provided to the Customer under this Tariff shall be determined in accordance with the provisions of Section 2.5.8.



2. Rules and Regulations - Intrastate Message Telecommunications Services (Cont'd)

- 2.5 Charges and Payments for Service or Facilities (Cont'd)
 - 2.5.8 Service Interruption Measurement
 - 2.5.8.A In the event of an interruption of Service that exceeds the minimum requirements set forth in this paragraph, the Company shall make a credit allowance at the Customer's request for a <u>pro rata</u> adjustment of all Service charges billed by the Company for Services rendered inoperative by the interruption. The credit allowance will be computed by dividing the duration of the service interruption measured in twenty-four (24) hour days, from the time the interruption is reported to the Company, by a standard thirty (30) day month, and then multiplying the result by the Company's fixed monthly charges for each interrupted Service.
 - 2.5.8.B A credit allowance will not be given for interruptions caused by the negligence or willful act of the Customer, or interruptions caused by failure of equipment or service not provided by the Company.

2.6 <u>Termination or Denial of Service by the Company</u>

- 2.6.1 The Company may, immediately and without notice to the Customer, and without liability of any nature, temporarily deny, terminate, or suspend Service to any Customer:
 - 2.6.1.A In the event such Customer or its agent: (a) willfully damages the Company equipment, interferes with use of the Company's Service by other Customers of the Company; (b) unreasonably places capacity demands upon the Company's facilities or Service; or (c) violates any statute or provision of law, or any rule or regulation of any state or federal regulatory agency relating to communications; or (d) otherwise fails to comply with the provisions of this Tariff or applicable law; or
 - 2.6.1.B In the event a Customer becomes insolvent, is the subject of any formal legal proceeding commenced in a court involving a voluntary or involuntary petition or proceeding in bankruptcy, seeks protection or relief from creditors in a formal legal proceeding after a filing for such relief, or executes an assignment for the benefit of creditors; or
 - 2.6.1.C In the event that the Company determines that any Service is being used fraudulently or illegally, whether by a Customer or its agent.

2. Rules and Regulations - Intrastate Message Telecommunications Services (Cont'd)

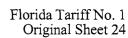
- 2.7 <u>Special Services</u>
 - 2.7.1 General

For the purpose of this Tariff, Special Services are deemed to be any Service requested by the Customer and provided by the Company for which there is no prescribed rate in this Tariff. Special Services charges will be developed on an individual case basis (ICB) and may be established by contract between the Company and the Customer. Such contract or ICB rates will be filed with the Commission for its approval if required by applicable rules and regulations.

2.7.2 When Applicable

Special Services rates apply in the following circumstances:

- 2.7.2.A If at the request of the Customer, the Company obtains facilities not normally used by the Company to provide Service to its Customer;
- 2.7.2.B If at the request of the Customer, the Company provides technical assistance not normally required to provide Service;
- 2.7.2.C Where special signaling, conditioning, equipment, or other features are required to make Customer Provided Equipment compatible with the Company's Service;
- 2.7.2.D When, at the specific request of the Customer, installation by the Company or its agent and/or routine maintenance is performed outside of the regular business hours.
- 2.7.2.E If installation and/or routine maintenance is extended beyond normal business hours at the request of the Customer and these circumstances are not the fault of the Company, Special Service charges may apply. Such circumstances include, but are not limited to, stand-by in excess of one hour, weekend, holiday or night time cut-over, and additional installation testing in excess of the normal testing required to provide Service.



INTRASTATE MESSAGE TELECOMMUNICATIONS SERVICE

2. Rules and Regulations - Intrastate Message Telecommunications Services (Cont'd)

2.7 <u>Special Services</u> (Cont'd)

2.7.3 <u>Cancellation</u>

If a Customer orders Service requiring special facilities dedicated to the Customer's use and then cancels its order before the Service begins, before completion of any minimum Service periods associated with such special facilities ordered by the Company or before completion of some other period mutually agreed upon by the Customer and the Company, a charge will be made to the Customer for the nonrecoverable portions of expenditures or liabilities incurred expressly on behalf of the Customer by the Company and not fully reimbursed by installation and monthly charges. If, based on such an order, any construction has either begun or been completed, but no such Service provided, the nonrecoverable cost of such construction shall be borne by the Customer.

2.8 Special Pricing Arrangements

Customized Service packages and competitive pricing arrangements at negotiated rates may be furnished on a case-by-case basis in response to requests by Customers for proposals or for competitive bids. Special Pricing Arrangements offered under this Tariff will be provided to the Customer pursuant to contract. Unless otherwise specified, the regulations for such arrangements are in addition to the applicable regulations and prices in other sections of the Tariff. Specialized rates or charges will be made available to similarly situated Customers on a non-discriminatory basis. Such contracts will be filed with the Commission for approval if required by applicable rule or regulation.

2.9 Special Construction

All rates and charges quoted in this Tariff provide for the furnishing of a Service when suitable facilities are available or where the construction of the necessary facilities does not involve unusual costs. When the revenue to be derived from the Service does not warrant the Company assuming the unusual costs of providing the necessary construction, the Customer may be required to pay all or a portion of such costs and to contract for the service for a sufficient period to warrant the construction, depending upon the circumstances in each case. The Company's charges for such special construction shall follow the same guidelines for establishing charges for Special Services as described in Section 2.8 of this Tariff.

2.10 Inspection, Testing and Adjustment

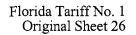
2.10.1 The Company may, upon reasonable notice, make such tests and inspections as may be necessary to investigate the installation, operation or maintenance of the Customer's or the Company's equipment or connecting facilities. The Company may interrupt Service at any time, without penalty or liability to itself, where necessary to prevent improper use of Service, equipment, facilities, or connections.

Theodore Solomon, President Al-call, Inc. 101 Mercer Street P.O. Box 2027 Alma, Georgia 31510 Effective:

INTRASTATE MESSAGE TELECOMMUNICATIONS SERVICE

2. Rules and Regulations - Intrastate Message Telecommunications Services (Cont'd)

- 2.10 Inspection, Testing and Adjustment (Cont'd)
 - 2.10.2 Upon reasonable notice, the facilities and equipment provided by the Company shall be made available to the Company for such tests and adjustments as may be necessary for its maintenance in a condition satisfactory to the Company. No interruption allowance will be granted for the time during which such tests and adjustments are made, unless such interruption exceeds twenty-four (24) hours in length.
- 2.11 Directory Assistance, Operator and Toll Services
 - 2.11.1. Directory assistance and operator services will not be provided by the Company as part of the Service furnished by the Company.



INTRASTATE MESSAGE TELECOMMUNICATIONS SERVICE

3. General Classification and Description of the Company's Service - Intrastate Message Telecommunications Services

3.1 <u>Service Points</u>

- 3.1.1 The Company provides originating Service from domestic points in the State of Florida to domestic points in the State of Florida.
- 3.1.2 The Company provides terminating service from domestic points in the State of Florida to domestic points in the State of Florida.

3.2 <u>Measurements</u>

3.2.1 <u>Time-of-Day Rate Period</u>

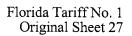
Time-of-Day Rate Periods are reflected in the rate found in Section 4, herein.

3.2.2 Availability of Service

The Service is available at the rates listed in Section 4, through subscription to any of the domestic message telecommunication service offerings available from the Company. Each of these offerings utilize the same rate schedules but have different rates and billing increments for each of the rate schedules.

- 3.2.3 Holiday Rates
 - 3.2.3.A During the following officially recognized holidays, Evenings Rates will be applicable during all hours, except for hours when a lower rate (<u>i.e.</u>, Night/Weekend) is applicable.
 - New Year's Day Memorial Day Independence Day Presidents' Day Columbus Day

Labor Day Thanksgiving Day Christmas Day Martin Luther King's Birthday Veteran's Day

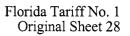


INTRASTATE MESSAGE TELECOMMUNICATIONS SERVICE

3. General Classification and Description of the Company's Service - Intrastate Message Telecommunications Services (Cont'd)

3.3 <u>Timing of Calls</u>

- 3.3.1 Unless otherwise indicated in this Tariff, calls are timed by the Company in sixty (60) second increments. "Ring-busy" and "ring-no-answer" calls will not knowingly be charged to the Customer and if charged in error, will be credited by the Company to the Customer. Timing begins at the "starting event" and ends at the "terminating event," unless otherwise specified. Time between the starting event and the terminating event is the call duration. The minimum call duration for a completed call is sixty (60) seconds, unless otherwise specified.
- 3.3.2 The starting event occurs when the Company's terminal experiences an "Incoming Signaling Protocol Successful," <u>i.e.</u>, upon the seizure of an inbound trunk.
- 3.3.3 The terminating event occurs when the Company's terminal receives a signal from the Local Exchange Carrier that either the calling party or the called party has hung up.
- 3.3.4 There shall be no charge for unanswered calls. Upon receiving reasonable and adequate notice of billing from a Customer for any such call, the Company may issue a credit in an amount equal to the charge for the call. Calls which are in progress longer than one minute will be presumed to have been answered.
- 3.3.5 Intrastate Message Telecommunications Service rates may be quoted in terms of initial and additional minutes. The initial minute is the first minute or any fraction thereof after connection is made. The additional minute is each minute or any fraction thereof after the initial minute.
- 3.3.6 The time of day at the calling party rate center determines what Time-of-Day rate period applies.



INTRASTATE MESSAGE TELECOMMUNICATIONS SERVICE

3. General Classification and Description of the Company's Service - Intrastate Message Telecommunications Services (Cont'd)

3.4 <u>Computation of Distance</u>

- 3.4.1 All calls are rated on the basis of airline mileage locations of the caller's rate center and the called party's rate center, regardless of the call's routing.
- 3.4.2 Airline mileage is obtained by using the "V" and "H" coordinates assigned to each rate center. To determine the airlines distance between any two rate centers, the airline mileage is determined as follows:
 - 3.4.2.A Obtain the "V" and "H" coordinates for each rate center.
 - 3.4.2.B Obtain the difference between the "V" coordinates of each of the rate centers. Obtain the difference between the "H" coordinates.
 - 3.4.2.C Square each difference obtained in step 2, above.
 - 3.4.2.D Add the square of the "V" difference and the "H" difference obtained in step 3, above.
 - 3.4.2.E Divide the number obtained in step 4 by 10. Round to the next higher whole number if any fraction is obtained.
 - 3.4.2.F Obtain the square root of the whole number obtained in step 5 above. Round to the next higher whole number if any fraction is obtained. This is the airline mileage.

3.5 <u>Method of Applying Rates</u>

- 3.5.1 Calls that begin in one rate period and terminate in another will be billed at the rate applicable for each respective minute of the call.
- 3.5.2 Unless specified otherwise in this Tariff, the duration of each call for billing purposes will be rounded off to the nearest higher sixty (60) second increment.



INTRASTATE MESSAGE TELECOMMUNICATIONS SERVICE

3. General Classification and Description of the Company's Service - Intrastate Message Telecommunications Services (Cont'd)

3.6 <u>Promotional Discounts</u>

The Company may from time to time offer promotional discounts. Such discounts will be for a specified period of time, will not exceed published rates, and will be offered to all qualifying Customers on a non-discriminatory basis, under any rules prescribed by the Commission.

- 3.7 Dialed Intrastate Message Telecommunications Services
 - 3.7.1 Dialed Intrastate Message Telecommunications Services are measured use, full time services and are offered on a monthly basis, utilizing intrastate communications facilities. When appropriate access arrangements exist, these switched services are available on a presubscription (Equal Access) basis. Otherwise, the Services require that a Customer access the Company's network via an alternative access code arrangement such as "950-XXXX" plus the Customer's security code, a toll-free "1-800" telephone number with the Customer's security code, or via "1-0-1-0-XXXX" code with Customer security code.
 - 3.7.2 Depending upon the service option chosen by the Customer, the charges for the use of such domestic intrastate communications facilities may be based upon the time of day, the total minutes of use and/or the distance of each call.
 - 3.7.3 All Customers shall be charged the rates identified in Section 4.

3.8 <u>Calling Card Service</u>

3.8.1 Calling Card Service permits Customers which have arranged for a Companyissued calling card to make calling card calls throughout the domestic United States through the use of a specific "1-800" telephone number provided by the Company. The rates for this service are provided for in Section 4, herein.

INTRASTATE MESSAGE TELECOMMUNICATIONS SERVICE

3. General Classification and Description of the Company's Service - Intrastate Message Telecommunications Services (Cont'd)

3.9 <u>800 Service</u>

- 3.9.1 800 Service is a one-way inbound service originating on feature group facilities provided by the Company and terminating on a regular telephone line. The Customer is responsible for payment of all charges associated with such terminating calls rather than the calling party.
- 3.9.2 800 Service with PIN is a one-way inbound service originating on feature group facilities provided by the Company and terminating on a regular telephone line. The Customer is responsible for payment of all charges associated with such terminating calls rather than the calling party. 800 Service with PIN differs from the above service in that the calling party must enter a PIN before the call will be completed.

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INTRASTATE MESSAGE TELECOMMUNICATIONS SERVICE

3. General Classification and Description of the Company's Service - Intrastate Message Telecommunications Services (Cont'd)

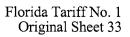
3.10 Prepaid Calling Card Service

- 3.10.1 The Prepaid Calling Card Service is offered by the Company and provides the Customer with access twenty-four hours a day, seven days a week to prepaid toll calls within the United States through a Company specified access code. Once made, the call is transferred via automated assistance for completion by the Company and charged against a prepaid card with an available balance on a unit basis. Each unit is equal to one minute. Customers are notified of their remaining card balance each time a call is placed and are notified during a call when the balance is about to be depleted. The card's access number, number of units, authorization code and expiration date are provided to the customer at the time of purchase.
- 3.10.2 Each fractional minute will be rounded up to the next minute. Each unit is priced at the prevailing rate as set forth in Section 4.5.5 herein. Each card will have a specified expiration date printed on the card within which all units must be used. Payment by the Customer for the Prepaid Calling Card Service is due in advance or upon receipt of the prepaid card. While the Company will not refund any unused units, the Company reserves the right to recall all unused Prepaid Calling Cards and refund to Customers any remaining balances on the recalled cards.
- 3.10.3 Prepaid Calling Card Service can be accessed through a touchtone telephone only.

INTRASTATE MESSAGE TELECOMMUNICATIONS SERVICE

3. General Classification and Description of the Company's Service - Intrastate Message Telecommunications Services (Cont'd)

- 3.10 <u>Prepaid Calling Card Service</u> (Cont'd)
 - 3.10.4 Prepaid calling cards may be purchased in dollar amounts determined by the Company on a rate per unit basis determined by the Company, subject to availability. The number of available Prepaid Calling Cards is subject to technical limitations. Such cards are offered to Customers on a first come, first serve basis.
 - 3.10.5 Calls to 500, 700, 800, and 900 numbers, all operator services calls, directory assistance, busy line verification and interrupt services, calls requiring the quotation of time and charges and conference calls may not be completed with the Company's Prepaid Calling Card Service.
 - 3.10.6 The Customer assumes complete liability for the card in the event it is lost, stolen or if unauthorized use of the card has occurred.
 - 3.10.7 Unless specifically noted to the contrary, calls made utilizing a prepaid calling card are independent of any other product, promotion or term plan offered by the Company.



4. Rates for Intrastate Message Telecommunications Service

4.1 <u>Returned Check Charge</u>

A return check charge of \$25.00 will be assessed for checks returned for insufficient funds if the face value does not exceed \$50.00, \$30.00 if the face value does exceed \$50.00 but does not exceed \$300.00, \$40.00 if the faces value exceeds \$300.00 or 5% of the value of the check, whichever is greater.

4.2 Rate Schedules: All Points in the State of Florida

4.2.1 Schedule 10 Plan

Rates for Direct Dialed Intrastate Message Telecommunications services for all points in the State of Florida. This plan has a \$5.00 non-discountable monthly fee per line. The rates are as follows:

| 4.2.1.A Residence | \$0.10/minute | All Day, Monday-Sunday |
|-------------------|---------------|------------------------|
| | | |

4.2.1.B Business \$0.10/minute All Day, Monday-Sunday

4.2.2 <u>Weekend Plan</u>

Rates for Direct Dialed Intrastate Message Telecommunications services for all points in the State of Florida. The rates are as follows:

| 4.2.2.A Residence | \$0.25/minute \$0.05/minute | All Day, Monday-Friday All Day, Saturday and Sunday |
|-------------------|--------------------------------|--|
| 4.2.2.B Business | \$0.25/minute \$0.05/minute | All Day, Monday-Friday All Day, Saturday and Sunday |

4. Rates for Intrastate Message Telecommunications Service (Cont'd)

4.3 <u>Calling Card Service</u>

4.3.1 Description

Upon application and at the Company's satisfaction as to the credit worthiness of a Customer, the Customer may be issued a Calling Card. Upon use of the Authorization Code issued with the Calling Card, the Customer will access the service.

It is the responsibility of the Customer to guard and protect against any unauthorized use of any Company issued codes to which billing may be charged.

4.3.2 Rates and Charges

Per Minute of Use \$0.30

4.3.3 <u>Promotional Rates</u>

Company may offer discounted promotional rates for Calling Card subscribers not to exceed a 30-day period of time per promotion.

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4. Rates for Intrastate Message Telecommunications Service (Cont'd)

4.4 <u>Prepaid Calling Card Service</u>

4.4.1 <u>Description</u>

Prepaid Calling Card Service provides an outbound voice grade communications service for calls charged to a Al-call, Inc. Prepaid Calling Card.

4.4.2 Exclusions

The following call types may not be completed with the Prepaid Calling Card:

- Calls to 700 numbers
- Calls to 800 numbers
- Calls to 900 numbers
- Directory Assistance Calls
- All Operator Services Calls
- Conference Calls
- Calls requiring the quotation of time and charges
- International calls

Except as may be specifically referenced therein, calls made utilizing the Prepaid Calling Card Service are not included in any specialized service offerings or promotions.

4. **Rates for Intrastate Message Telecommunications Service** (Cont'd)

4.4 <u>Prepaid Calling Card Service</u> (Cont'd)

4.4.3 Availability of Service

Service is available twenty-four hours a day, seven days a week. The number of available Prepaid Calling Cards is subject to technical limitations. Such cards will be offered to Customers on a first-come first-served basis.

4.4.4 <u>Regulations</u>

In addition to the general rules and regulations set forth in this Tariff, the following regulations also apply:

The Prepaid Calling Card is accessed using the 800 number printed on the card;

All calls must be charged against the Prepaid Calling Card that has a sufficient available balance;

A Customer's call will be interrupted with an announcement when the balance is about to be depleted; such an announcement will occur one minute before the balance will be depleted, based on the termination location of the call;

Calls in progress will be terminated by the Company if the balance on the card is insufficient to continue the call.

4.4.5 Rates and Charges

The rates for Prepaid Calling Card Service are listed below:

| Per Minute of Use | \$0.039 |
|-----------------------------------|---------|
| Maintenance Fee, per call | \$0.25 |
| Connection Fee, per call | \$0.59 |
| Payphone Surcharge, if applicable | \$0.50 |

A surcharge of 3% of the total call will also apply.

4. Rates for Intrastate Message Telecommunications Service (Cont'd)

4.5 <u>800 Service</u>

4.5.1 <u>Description</u>

800 Service is a common-line inward telecommunications service allowing a station to receive long distance calls without charge to the caller.

4.5.2 Rates and Charges

There is a one-time charge for establishing 800 Service and a monthly subscription charge, as well as per-minute usage charges for all calls received. For an additional per-message charge, customers can receive a monthly message detail listing all telephone calls received.

4.5.3 <u>One-time charge for establishing service</u>

\$15.00

4.5.4 <u>Monthly recurring subscription charge</u>

\$2.50*

4.5.5 <u>Per-minute usage charges</u>

| Rate Period | Per-Minute Charge |
|-------------|-------------------|
| Peak | \$0.21 |
| Off-Peak | \$0.17 |

4.5.6 Message Detail Option

\$0.02 per message

4.5.7 <u>800 Service with Personal Identification Number (PIN)</u>

| Rate Period | Per-Minute Charge |
|-------------|-------------------|
| Peak | \$0.24 |
| Off-Peak | \$0.20 |

*If the 800 Service customer is also a 1 (+) presubscribed customer, the 800 Service monthly subscription charge will be waived.

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4. Rates for Intrastate Message Telecommunications Service (Cont'd)

- 4.5 <u>800 Service (Cont'd)</u>
 - 4.5.8 Promotional Rates

Company may offer discounted promotional rates for 800 Service which may include discounting or waiving the one-time service establishment charge, discounting or waiving the monthly service charge, discounting or waiving the message-detail charge, or discounting the Peak Period per minute usage charge.

4.6 Late Payment Charges

Interest charges of 1.5% per month will be assessed on all unpaid balances more than thirty days old.

4.7 <u>Special Promotions</u>

The company will, from time to time, offer special promotions to its customers waiving certain charges. These promotions will be approved by the FPSC with specific starting and ending dates.

- 4.8 Special Rates for the Handicapped
 - 4.8.1 <u>Telecommunications Relay Service</u>

For intrastate toll calls received from the relay service, the Company will when billing relay calls discount relay service calls by 50 percent off of the otherwise applicable rate for a voice nonrelay call except that where either the calling or called party indicates that either party is both hearing and visually impaired, the call shall be discounted 60 percent off of the otherwise applicable rate for a voice nonrelay call. The above discounts apply only to time-sensitive elements of a charge for the call and shall not apply to per call charges such as a credit card surcharge.