

October 27, 2000

Mrs. Blanca S. Bayo
Director, Division of Records and Reporting
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, Florida 32399
Re: Approval of an Amendment to the Resale Agreement Negotiated by BellSouth Telecommunications, Inc. ("BellSouth") and Budget Phone, Inc. pursuant to Sections 251 and 252 of the Telecommunications Act of 1996
Dear Mrs. Bayo: (dish included) 00/635-7p
Pursuant to section 252(e) of the Telecommunications Act of 1996, BellSouth and Budget Phone, Inc. are submitting to the Florida Public Service Commission their amendment to their negotiated agreement for the purchase of BellSouth's telecommunications services for the purpose of resale to end users by Budget Phone, Inc. The Commission approved the initial agreement between the companies in Order No. PSC-99-1157-FOF-TP issued June 7, 1999 in Docket 990506-TP. This amendment adds the volume discount arrangement.

Pursuant to section 252(e) of the Act, the Commission is charged with approving or rejecting the amendment to the negotiated agreement between BellSouth and Budget Phone, Inc. within 90 days of its submission. The Act provides that the Commission may only reject such an agreement if it finds that the agreement or any portion of the agreement discriminates against a telecommunications carrier not a party to the agreement or the implementation of the agreement or any portion of the agreement is not consistent with the public interest, convenience and necessity. Both parties aver that neither of these reasons exist as to the agreement they have negotiated and therefore, are very hopeful that the Commission shall approve their amendment.

Very truly yours,
Marohality. Sneer III
Regulatory Vice President

## ATTACHMENT TO TRANSMITTAL LETTER

The Amendment entered into by and between Budget Phone, Inc. and BellSouth Telecommunications, Inc., dated 10/19/2000, for the state(s) of Alabama, Florida, Georgia, Kentucky, Louisiana, Mississippi, North Carolina, South Carolina and Tennessee consists of the following:

| ITEM | NO. <br> PAGES |
| :--- | :---: |
| Amendment | 6 |
| TOTAL | 6 |

# AMENDMENT <br> TO <br> RESALE AGREEMENT BETWEEN <br> BUDGET PHONE, INC. and BELLSOUTH TELECOMMUNICATIONS, INC. DATED APRIL 1, 1999 

Pursuant to this Amendment (the "Amendment"), Budget Phone, Inc. ("Budget Phone") and BellSouth Telecommunications, Inc. ("BellSouth") hereinafter referred to collectively as the "Parties" hereby agree to amend that certain Resale Agreement between the Parties dated April 1, 1999 ("Resale Agreement").

NOW THEREFORE, in consideration of the mutual provisions contained herein and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, Budget Phone and BellSouth hereby covenant and agree as follows:

1. Section 4 of Attachment 1 of the Resale Agreement is hereby amended by adding the following Section 4.5 regarding Volume and Term:
4.5 Notwithstanding anything in this Agreement to the contrary, BellSouth shall provide to Budget Phone a volume discount arrangement for those BellSouth residential services specified in this Section. Such volume discount arrangement shall be contingent upon and governed by the following terms and conditions:
4.5.1 Budget Phone and any assignees pursuant to Section 10 of the General Terms and Conditions shall maintain throughout the term of this Agreement at least 35,000 resold residential telecommunications lines from BellSouth
4.5.2 In this Section, Budget Phone will utilize electronic ordering via one of the mechanized interfaces BellSouth has developed and made available to CLECs for all residential telecommunications services subject to such volume discounts described in this Section and ordered by Budget Phone from BellSouth subsequent to the date hereof.
4.5.3 Except as otherwise expressly provided herein, the discounts payable pursuant to this Section shall not be deemed to decrease, alter or otherwise affect any other charges payable by Budget Phone to BellSouth pursuant to this Agreement for the ordering, provisioning or maintenance of the services referenced herein, including but not limited to taxes, service charges and operational support system charges applicable to any such services or orders.
4.5.4 The Parties acknowledge that due to the functionality of BellSouth's billing systems, BellSouth is or may be unable to reflect applicable discounts on Budget Phone' initial bill for services described herein. All credits issued
pursuant to this section shall be in arrears such that the applicable discount for a given billing cycle will be reflected on a subsequent bill. BellSouth, in its sole discretion, may apply BellSouth tariff rates less the applicable resale discount on initial monthly billing of any service to be discounted pursuant hereto, and Budget Phone shall pay such bills in full. Subject to Budget Phone maintaining the required volume of service and utilizing a BellSouth electronic ordering interface to order such services, BellSouth thereafter will apply credits, either the following month or on a quarterly basis, at BellSouth's sole discretion, to Budget Phone' bills in the amounts described herein to provide the discounts due to Budget Phone under this Section.
4.5.5 For each BellSouth bill period wherein Budget Phone maintains a minimum of 35,000 residential telecommunications lines from BellSouth for the entire bill period, BellSouth will offer a credit, equal to $100 \%$ of both the nonrecurring and the recurring charges for Customized Code Restriction ("CCR") for each CCR feature purchased by Budget Phone on a residential telecommunications line at the time that the order shall be submitted via a BellSouth electronic ordering interface. In addition, for each bill period wherein Budget Phone maintains a minimum of 35,000 residential telecommunications lines from BellSouth for the entire bill period, BellSouth will also offer a credit, equal to $100 \%$ of the monthly recurring charges for each CCR feature previously ordered by Budget Phone and in effect on Budget Phone's residential telecommunications lines for its imbedded customer base. Notwithstanding the foregoing, the credits described in this section 4.5 .5 shall be applicable only to residential telecommunications lines for which Budget Phone requires the end user to prepay for local exchange service. If at any time during the term of this Agreement Budget Phone purchases lines for resale on other than a prepaid basis, Budget Phone shall report to BellSouth those residential telecommunications lines that are and are not to be resold on a prepaid basis. BellSouth shall have the right to audit Budget Phone's billing records no more frequently than four (4) times per year during the term of this Agreement to determine the number of lines for which Budget Phone requires its end users to prepay for service, the number of CCR features ordered for those lines, the proper application of the discount described above, and any other relevant information related solely to determining the amount of discounts applicable to Budget Phone hereunder. BellSouth shall use such information solely in connection with determining volume discounts pursuant to this Section and will maintain the confidentiality of all such information. Budget Phone shall make such records and data available to BellSouth or its designated auditors on a reasonable basis. BellSouth shall bear the cost of any such audit unless such audit reveals that Budget Phone has misreported by more than five percent (5\%) the number of residential telecommunications lines for which for which Budget Phone requires prepayment by the end user, in which case Budget Phone shall bear the cost of such audit.
4.5.6 For each BellSouth bill period wherein Budget Phone maintains a minimum of 40,000 resold residential telecommunications lines from BellSouth for the
entire bill period, BellSouth will offer a credit, equal to an additional discount of $10 \%$ off the Restore charge per BellSouth residential telecommunications line resold to a Budget Phone end user; provided that such Restore order is submitted via a BellSouth electronic ordering interface. In addition BellSouth will offer a credit, equal to $3 \%$ of the monthly recurring charges paid by Budget Phone to BellSouth during such month for Inside Wire Maintenance Service Plans, MemoryCall® Answering Service, Residence/Personal Mailbox, and Transfer Mailbox associated with a Budget Phone residential telecommunications line sold to a Budget Phone end user.
4.5.6.1 In addition, if Budget Phone maintains a minimum of 40,000 resold residential telecommunications lines and 60,000 vertical features for each bill period, BellSouth will offer a credit equal to an additional discount of $3 \%$ of the monthly recurring charges during such month for vertical features associated with a Budget Phone residential telecommunications line; provided, however, that such credit shall not apply to any residential telecommunications lines for which the services listed in Exhibit C, Section 2 are ordered or in effect. For purposes of this paragraph, the only vertical features to be used in calculating the minimum 60,000 vertical features are those listed on Exhibit C, Section 1 hereto.
4.5.7 For each BellSouth bill period wherein Budget Phone maintains a minimum of 50,000 residential telecommunications lines from BellSouth for the entire bill period, BellSouth will offer a credit, equal to an additional discount of $20 \%$ off the Restore charge per BellSouth residential telecommunications line resold to a Budget Phone end user; provided that such Restore order is submitted via a BellSouth electronic ordering interface. In addition BellSouth will offer a credit, equal to $5 \%$ of the monthly recurring charges paid by Budget Phone to BellSouth during such month for Inside Wire Maintenance Service Plans, MemoryCall ${ }^{(8)}$ Answering Service, Residence/Personal Mailbox, and Transfer Mailbox associated with a Budget Phone residential telecommunications line sold to a Budget Phone end user.
4.5.7.1 In addition, if Budget Phone maintains a minimum of 50,000 resold residential telecommunications lines and 75,000 vertical features for each bill period, BellSouth will offer a credit equal to an additional discount of $5 \%$ of the monthly recurring charges during such month for vertical features associated with a Budget Phone residential telecommunications line; provided, however, that such credit shall not apply to any residential telecommunications lines for which the services listed in Exhibit C, Section 2 are ordered or in effect. For purposes of this paragraph, the only vertical features to be used in calculating the minimum 75,000 vertical features are those listed on Exhibit C, Section 1 hereto.
4.5.8 For each BellSouth bill period wherein Budget Phone maintains a minimum of 70,000 resold residential telecommunications lines from BellSouth for the entire bill period, BellSouth will offer a credit, equal to an additional discount of $25 \%$ off the Restore charge per BellSouth residential
telecommunications line resold to a Budget Phone end user; provided that such Restore order is submitted via a BellSouth electronic ordering interface. In addition BellSouth will offer a credit, equal to $7 \%$ of the monthly recurring charges paid by Budget Phone to BellSouth during such month for Inside Wire Maintenance Service Plans, MemoryCall® Answering Service, Residence/Personal Mailbox, and Transfer Mailbox associated with a Budget Phone residential telecommunications line sold to a Budget Phone end user.
4.5.8.1 In addition, if Budget Phone maintains a minimum of 70,000 resold residential telecommunications lines and 105,000 vertical features for each bill period, BellSouth will offer a credit equal to an additional discount of $7 \%$ of the monthly recurring charges during such month for vertical features associated with a Budget Phone residential telecommunications line; provided, however, that such credit shall not apply to any residential telecommunications lines for which the services listed in Exhibit C, Section 2 are ordered or in effect. For purposes of this paragraph, the only vertical features to be used in calculating the minimum 105,000 vertical features are those listed on Exhibit C, Section 1 hereto.
4.5.9 Notwithstanding the terms of payment for Operational Support System ("OSS") charges set forth in Exhibit A hereto, commencing with the effective date of this Agreement, for each BellSouth monthly bill period wherein Budget Phone maintains a minimum of 35,000 residential telecommunications lines from BellSouth for the entire monthly bill period, BellSouth will offer tiered OSS rates based on monthly bill period electronic Local Service Request (LSR) volume levels as follows.

Volume Level Per Monthly Bill Period
Tier 1 From 1 to 10,000 LSRs
Tier 2 From 10,001 to 15,000 LSRs
Tier 3 15,001 LSRs and greater

OSS Rate
$\$ 3.50$
$\$ 3.00$
$\$ 2.50$

At the conclusion of a particular monthly bill period, the OSS Rate will revert to the Tier 1 rate of $\$ 3.50$.
All credits issued in this section shall be in arrears such that the applicable credits for a given billing cycle will be reflected on Budget Phone's bill on a quarterly basis and shall be in accordance with the terms described in Section 4.5.4.
4.5.10 If at any time during the term of this Agreement, should BudgetPhone Inc. fail to maintain the minimum 35,000 residential telecommunications lines required herein for three consecutive months or otherwise choose not to operate under the terms and conditions of this Section, BudgetPhone will be assessed a termination charge equal to the year-to-date accumulated credits received times a termination factor. The termination factor will vary by year:

| CONTRACT YEAR | TERMINATION FACTOR |
| :--- | :--- |
| Year 1 | $100 \%$ |
| Year 2 | $50 \%$ |
| Year 3 | $0 \%$ |

4.5.11 Upon expiration of this Agreement in accordance with the terms of Section 2 of the General Terms and Conditions of this Agreement, the discounts offered pursuant to this Section shall cease to apply, regardless of whether BellSouth continues to offer services to Budget Phone pursuant to the terms of this Agreement after expiration and while a new agreement is being negotiated.
4.5.12 The Parties agree that the terms of this Section 4.5 have been negotiated as a whole, each provision being interdependent with the others.
2. The following Exhibit C attached hereto will be added as Exhibit C to Attachment 1 of the Resale Agreement.
3. All of the other provisions of the Resale Agreement, dated April 1, 1999, shall remain in full force and effect.
4. The Parties agree that either or both of the Parties is authorized to submit this Amendment to the respective state regulatory authorities for approval subject to Section 252(e) of the Federal Telecommunications Act of 1996.

IN WITNESS WHEREOF, the Parties hereto have caused this Amendment to be execyted by their espective duly authorized representatives on the date indicated below.


Title


Name
Senior Director-Interconnection Services Title


Exhibit C

## EXHIBIT C

Section 1: Features to be included for purposes of calculating the average number of
vertical services per line resold by Budget Phone:

Anonymous Call Rej.<br>Call Block<br>Call Forvarding (CF) Variable<br>Call Return<br>Call Selector<br>Call Tracing<br>Call Waiting<br>Call Waiting Deluxe<br>Caller ID Basic<br>Caller ID Deluxe<br>Flexible CF<br>Flexible CF/Audio CN<br>Flexible CF +<br>Flexible CF+/Audio CN<br>Preferred CF<br>Remote Access to CF<br>Repeat Dialing<br>RingMaster I<br>RingMaster II<br>Speed Calling 30<br>Speed Calling 8<br>Three-Way Calling<br>Three-Way Calling w/ Transfer

Section 2: Features NOT included for purposes of calculating the average number of vertical services per line resold by Budget Phone:

Complete Choice
Area Plus, (3)
Area Plus with Complete Choice, (4)
Local Optional Service with Complete Choice (available in Louisiana only), and Area Calling Plan with Complete Choice (available in Mississippi only)

