Ruth Nettles

From:

Angela Janssen [ajanssen@telecomcounsel.com]

Sent:

Tuesday, September 01, 2009 4:22 PM

To:

Filings@psc.state.fl.us

Cc:

Lance Steinhart; Toni Earnhart

Subject:

BLC Management LLC

Importance: High

Attachments: FL Offer Filing.pdf

Attached please find BLC Management LLC's offer letter under Docket No. 090212-TX.

Thanks -Angela M. Janssen, Regulatory Specialist Lance J.M. Steinhart, P.C. 1720 Windward Concourse, Suite 115 Alpharetta, Georgia 30005 www.telecomcounsel.com

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DOCUMENT NUMBER-DATE 9112 SEP-18

Lance J.M. Steinhart, P.C.

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September 1, 2009

VIA ELECTRONIC FILING

Florida Public Service Commission Ann Cole, Commission Clerk 2540 Shumard Oak Blvd. Gunter Bldg. Tallahassee, Florida 32399-0850 (850) 413-6770

Re:

BLC Management LLC d/b/a Angles Communication Solutions ("BLC")

Docket No. 090212-TX

To Whom It May Concern:

On behalf of BLC, I would respectfully like to make an offer in the above-referenced Docket, in connection with DialTone & More, Inc.'s \$10,000 penalty in Docket No. 080452.

BLC and its principals have been in the process of acquiring Dialtone &More, Inc. ("D&M"), however, no final agreements have been executed. BLC does manage day to day administrative matters for the company, and its officers also appear as officers with official filings with the Florida Secretary of State.

One such administrative responsibility that BLC has undertaken for D&M is regulatory compliance issues. BLC had thought it had outsourced its regulatory compliance last year, however, nothing was done by the company with whom the contract was executed. When BLC realized that its regulatory compliance had been neglected, BLC contracted with another company, Regulatory & Tax Consultants ("RTC"), to handle regulatory compliance for both BLC and D&M. RTC has been cleaning up past matters, and keeping current with new filings. This will prevent either BLC or D&M from having future filing issues, as it had with the Florida PSC.

DOCUMENT NUMBER-DATE

09112 SEP-18

I have also enclosed a revised page 6 to BLC's application in the above-referenced docket, which indicates the relationship between BLC and D&M.

Based upon the foregoing, BLC hereby makes an offer in the amount of \$3,500 in lieu of the \$10,000 penalty. BLC also agrees to pay any RAF penalties and interest. The company recognizes its prior failures in regulatory reporting, believes it had a reasonable explanation for such failures, and finally, believes it now has in place a process, both in house and with its outside compliance company, to prevent these failures from occurring in the future.

Please return a stamped copy of the extra copy of this letter in the enclosed preaddressed prepaid envelope.

If you have any questions regarding this matter, please do not hesitate to call me. Thank you for your attention to this matter.

Sincerely

Lance J.M. Steinhart, Esq.

Attorney for BLC Management LLC d/b/a Angles Communication Solutions

Enclosures

cc: Brian Cox

- 17. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:
 - (a) adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, <u>provide explanation</u>.

None

(b) granted or denied a competitive local exchange certificate in the State of Florida (this includes active and canceled competitive local exchange certificates). If yes, provide explanation and list the certificate holder and certificate number.

None

(c) an officer, director, partner or stockholder in any other Florida certificated or registered telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

Yes, Brian Cox and Robert Womack are officers and owners of Applicant. Brian Cox and Robert Womack are also officers of DialTone & More, Inc.

18. Submit the following:

- (a) <u>Managerial capability:</u> resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.
- (b) <u>Technical capability:</u> resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.
- (c) <u>Financial Capability:</u> applicant's audited financial statements for the most recent three (3) years. If the applicant does not have audited financial statements, it shall so be stated. Unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:
 - 1. the balance sheet,
 - 2. income statement, and
 - 3. statement of retained earnings.

Note: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.