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September 10, 2013

E-PORTAL/ELECTRONIC FILING

Ms. Ann Cole Commission Clerk Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

Re: Docket No. 130004-GU - Natural Gas Conservation Cost Recovery Clause

Dear Ms. Cole:

Attached for electronic filing, please find the Direct Testimony and Exhibit CDY-4 of Mr. Curtis Young, submitted in the referenced Docket on behalf of Florida Public Utilities Company, along with the Company's Petition for Approval of Conservation Cost Recovery Factors. Consistent with the directions for this docket, copies of the Petition, Testimony, and Exhibit are being provided to Staff Counsel.

Thank you for your assistance with this filing. As always, please don't hesitate to let me know if you have any questions whatsoever.

Sincerely,

Beth Keating

Gunster, Yoakley & Stewart, P.A. 215 South Monroe St., Suite 601

Tallahassee, FL 32301

(850) 521-1706

MEK

cc: Parties of Record

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Natural Gas Conservation Cost)	Docket No. 130004-GU
Recovery)	Filed: September 10, 2013
)	

<u>FOR APPROVAL OF</u> CONSERVATION COST RECOVERY FACTORS

Florida Public Utilities Company, Consolidated Natural Gas Division (herein, "FPUC" or "Company"), pursuant to Rule 25-17.015, Florida Administrative Code, hereby submits this petition to the Commission for approval of its Conservation Cost Recovery Adjustment factors listed herein below to be applied to bills rendered for meter readings taken between January 1, 2014 and December 31, 2014. In support hereof, the Company states:

1. The exact name of the Company and the address of its principal business office is:

Florida Public Utilities Company 1641 Worthington Road, Suite 220 West Palm Beach, FL 33409-6703

2. The name and address of the persons authorized to receive notices and communications in respect to this docket is:

Beth Keating Gunster, Yoakley & Stewart, P.A. 215 South Monroe St., Suite 601 Tallahassee, FL 32301 (850) 521-1706 Cheryl Martin Florida Public Utilities Company 1641 Worthington Road, Suite 220 West Palm Beach, FL 33409-6703

3. The Conservation Cost Recovery Adjustment factors were calculated in accordance with the methodology that has been previously approved by the Commission. The factors are designed to recover the projected energy conservation program expenses of the Company for the period January 1, 2014 through December 31, 2014, adjusted for the

net true-up (which includes the estimated energy conservation true-up for the period January 1, 2013 through December 31, 2013), as well as interest calculated in accordance with the methodology established by the Commission. The calculation of the factors and the supporting documentation is contained in the prepared testimony of the Company witness, Mr. Curtis Young and Exhibit CDY-4.

4. The Company projects total energy conservation program expenses of \$3,198,000 for the period January 2014 through December 2014. The projected net true-up is an over-recovery of \$118,226. After adding the projected energy conservation expenses to the amount of this over-recovery, a total of \$3,079,774 remains to be recovered during the period January 1, 2014 through December 31, 2014. Dividing this total among the Company's rate classes and then dividing this result by the projected gas throughput for the period by rate class, and expanding for taxes, results in the following Conservation Cost Recovery Adjustment factors for which the Company seeks approval in this petition.

Rate Class	Adjustment Factor (dollars per therm)
Residential	\$0.09256
General Service & GS Transportation	n (GS1) \$0.05062
General Service & GS Transportation	n (GS2) \$0.04693
Large Volume Service	\$0.03655
LV Service & LV Transportation <50	0,000 \$0.03655
LV Transportation >50,000	\$0.03655
Fort Meade Residential	\$0.09256
Fort Meade Commercial (GS&GS Tr	ransp.) \$0.05062
Fort Meade (LV&LV TRANSP)	\$0.03655

WHEREFORE, THE FLORIDA PUBLIC UTILITIES COMPANY asks that the Commission grant this petition, and approve the above Conservation Cost Recovery Docket No. 130004-GU Page 3

Adjustment factors to be applied to bills rendered for meter readings taken between January 1, 2014 and December 31, 2014, inclusive.

RESPECTFULLY submitted this 10th day of September 2013.

Beth Keating, Esquire

Gunster, Yoakley & Stewart, P.A. 215 South Monroe St., Suite 601

Tallahassee, FL 32301

(850) 521-1706

Attorneys for Florida Public Utilities Company

CERTIFICATE OF SERVICE

I HEREBY CERTIFY that a true and correct copy of the Petition of the Florida Public Utilities Company, as well as the Direct Testimony and Exhibits of Mr. Curtis Young, has been furnished by U.S. Mail or electronic mail* to the following parties of record this 10th day of September, 2013:

Messer Law Firm Norman H. Horton, Jr. P.O Box 15579 Tallahassee, FL 32317 Peoples Gas System Paula Brown/Kandi Floyd P.O. Box 111 Tampa, FL 33601-0111 Sebring Gas System, Inc. Jerry H. Melendy, Jr. 3515 U.S. Highway 27 South Sebring, FL 33870 Florida City Gas Carolyn Bermudez Pictor of Public Counsel J.R. Kelly/Patricia Christensen P.J. R. Kelly/Patricia Christensen P.J. Robert M. R	Florida Public Utilities Company Cheryl Martin/Aleida Socarras 1641 Worthington Road, Suite 220 West Palm Beach, FL 33409-6703	MacFarlane Ferguson Law Firm Ansley Watson, Jr. P.O. Box 1531 Tampa, FL 33601-1531
P.O-Box 15579 Tallahassee, FL 32317 Tallahassee, FL 32317 Peoples Gas System Paula Brown/Kandi Floyd P.O. Box 111 Tampa, FL 33601-0111 Sebring Gas System, Inc. Jerry H. Melendy, Jr. 3515 U.S. Highway 27 South Sebring, FL 33870 Florida City Gas Carolyn Bermudez 933 East 25 th Street Peoples Gas System St. Joe Natural Gas Company, Inc. Mr. Andy Shoaf* P.O. Box 549 Port St. Joe, FL 32457-0549 AGL Resources Inc. Elizabeth Wade/Brian Sulmonetti Ten Peachtree Place Location 1470 Atlanta, GA 30309 Lee Eng Tan/Kelley Corbari Florida Public Service Commission 2540 Shumard Oak Boulevard	Messer Law Firm	Office of Public Counsel
Tallahassee, FL 32317 111 West Madison Street Room 812 Tallahassee, FL 32399-1400 Peoples Gas System Paula Brown/Kandi Floyd P.O. Box 111 Tampa, FL 33601-0111 Sebring Gas System, Inc. Jerry H. Melendy, Jr. Jerry H. Melendy, Jr. Jerry H. Melendy, Jr. Sebring, FL 33870 Florida City Gas Carolyn Bermudez PL 32399-1400 St. Joe Natural Gas Company, Inc. Mr. Andy Shoaf* P.O. Box 549 Port St. Joe, FL 32457-0549 AGL Resources Inc. Elizabeth Wade/Brian Sulmonetti Ten Peachtree Place Location 1470 Atlanta, GA 30309 Lee Eng Tan/Kelley Corbari Florida Public Service Commission 2540 Shumard Oak Boulevard	Norman H. Horton, Jr.	J.R. Kelly/Patricia Christensen
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Sebring, FL 33870 Location 1470 Atlanta, GA 30309 Florida City Gas Carolyn Bermudez Florida Public Service Commission 2540 Shumard Oak Boulevard	Jerry H. Melendy, Jr.	Elizabeth Wade/Brian Sulmonetti
Atlanta, GA 30309 Florida City Gas Carolyn Bermudez Florida Public Service Commission 2540 Shumard Oak Boulevard	3515 U.S. Highway 27 South	Ten Peachtree Place
Florida City Gas Carolyn Bermudez 933 East 25 th Street Lee Eng Tan/Kelley Corbari Florida Public Service Commission 2540 Shumard Oak Boulevard	Sebring, FL 33870	Location 1470
Carolyn Bermudez 933 East 25 th Street Florida Public Service Commission 2540 Shumard Oak Boulevard		Atlanta, GA 30309
Carolyn Bermudez 933 East 25 th Street Florida Public Service Commission 2540 Shumard Oak Boulevard	Florida City Gas	Lee Eng Tan/Kelley Corbari
933 East 25 th Street 2540 Shumard Oak Boulevard	1	
History EL 22012 2409	933 East 25 th Street	2540 Shumard Oak Boulevard
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Beth Keating

Gunster, Yoakley & Stewart, P.A. 215 South Monroe St., Suite 601 Tallahassee, FL 32301

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION DOCKET NO. 130004-GU DETERMINATION OF CONSERVATION COSTS RECOVERY FACTOR

Direct (Projection) Testimony of Curtis D. Young On Behalf of FLORIDA PUBLIC UTILITIES COMPANY CONSOLIDATED NATURAL GAS DIVISION

 1	Q.	Please state your name and business address.
2	A.	Curtis D. Young. My business address is 1641 Worthington Drive Suite 220,
3		West Palm Beach, Florida 33409.
 4	Q.	By whom are you employed and in what capacity?
5	A.	I am employed by Florida Public Utilities Company (FPUC) as Senior
6		Regulatory Analyst.
7	Q.	Can you please provide a brief overview of your background and
8		business experience?
9	A.	I graduated from Pace University in 1982 with a BBA in Accounting. I have
10		been employed by FPUC since 2001. During my employment at FPUC, I have
11		performed various accounting and analytical functions including regulatory
12		filings, revenue reporting, account analysis, recovery rate reconciliations and
13		earnings surveillance. I'm also involved in the preparation of special reports
14		and schedules used internally by division managers for decision making
15		projects. Additionally, I coordinate the gathering of data for the FPSC audits.
16	Q.	What is the purpose of your testimony at this time?
17	Δ	To advise the Commission as to the Conservation Cost Recovery Clause

- 1 Calculation for the period January 2014 through December 2014.
- 2 Q. Have you included descriptions and summary information on the
- 3 Conservation Programs currently approved and available to your
- 4 customers?
- 5 A. Yes, the Company has included summaries of the approved conservation
- 6 programs currently available to our customers in C-5 of Exhibit CDY-4.
- 7 Q. Were the summaries of the Company's Conservation Programs and the
- 8 Costs associated with these Programs completed under your direction or
- 9 review?
- 10 A. Yes, the standard review process also included the Energy Conservation
- Supervisor, the Director of Marketing and Sales and the Director of
- 12 Regulatory Affairs.
- Q. What are the total projected costs for the period January 2014 through
- 14 December 2014 in the Consolidated Natural Gas Division?
- 15 A. The total projected Conservation Program Costs are \$3,198,000. Please see
- Schedule C-2, page 2, for the programmatic and functional breakdown of
- these total costs.
- 18 Q. What is the true-up for the period January 2013 through December
- 19 **2013**?
- 20 A. As reflected in the Schedule C-3, Page 4 of 5, the True-up amount for the
- 21. Consolidated Natural Gas Division is an over-recovery of \$118,226.
- 22 Q. What are the resulting net total projected conservation costs to be
- 23 recovered during this projection period?
- A. The total costs to be recovered are \$3,079,774.

1	Q.	The Company is in the process of finalizing	g the acquisition of Fort Meade									
2		Natural Gas from the City of Fort Mead	le, does the Company want to									
3		adopt the FPUC Natural Gas Conservation	adopt the FPUC Natural Gas Conservation for the customers located in									
4		this new area?										
5	A.	Yes, the Company wants to offer the same p	programs currently offered in our									
6		FPUC Natural gas operations to those custom	FPUC Natural gas operations to those customers located in Fort Meade.									
7	Q.	Has the Company included the project	ed rates, and information to									
8		properly allocate the cost recovery to th	ose customers located in Fort									
9		Meade?										
10	A.	Yes, the Company has included the projected	data necessary to set appropriate									
11		rates for the customers located in Fort Meade	•									
12	Q.	What is the Conservation Adjustment Fac	ctor necessary to recover these									
13		projected net total costs?										
14	A.	The Conservation Adjustment Factors per the	erm for the Consolidated Natural									
15		Gas Division and Fort Meade are:										
16		Residential	\$.09256									
17		General Service & Transportation (GS1)	\$.05062									
18		General Service & Transportation (GS2)	\$.04693									
19		Large Volume Service	\$.03655									
20		LV Service Transportation <50,000	\$.03655									
21		LV Transportation Service >50,000	\$.03655									
22		Fort Meade Residential	\$.09256									
23		Fort Meade Commercial (GS&GS TRANSP)	\$.05062									

·	1	Fort Meade (LV&LV TRANSP) \$.03655
	2 Q .	Do these charges apply to your entire natural gas customer base?
	3 A.	No, the customer classes for Outdoor Lights, Interruptible and Interruptible
	4	Transportation have always been exempt from the Conservation Adjustment
	5	Factor due to the distinctive service provided by the Company.
	6 Q .	Are there any exhibits that you wish to sponsor in this proceeding?
	7 A.	Yes. I wish to sponsor as Exhibits Schedules C-1, C-2, C-3, and C-5
	8	(Composite Prehearing Identification Number CDY-4), which have been filed
	9	with this testimony.
1	0 Q .	Does this conclude your testimony?
1	1 A.	Yes.

SCHEDULE C-1						-				
PAGE 1 OF 1										
			CONSOLIDA EN SUMMARY	ATED NATURAL G IERGY CONSERV OF COST RECOV	ITILITIES COMPAI IAS DIVISION & FO IATION ADJUSTM /ERY CLAUSE CA UGH DECEMBER	ORT MEADE ENT ALCULATION				
1. TOTAL INCREMENTAL COSTS (SCHEDULE	C-2, PAGE 1)					\$	3,198,000			
2. TRUE-UP (SCHEDULE C-3, PAGE 4, LINE 11	1)					\$	(118,226)			
3. TOTAL (LINE 1 AND LINE 2)						\$	3,079,774			
RATE SCHEDULE	BILLS	THERMS	CUSTOMER CHARGE	NON-GAS ENERGY CHARGE	TOTAL CUST. & ENGY CHG REVENUE	ECCR REVENUES	ECCR AS % OF TOTAL REVENUES	DOLLARS PER THERM	TAX FACTOR	CONSERV FACTOR
RESIDENTIAL (FPU,Fort Meade)	598,737	12,734,444	6,586,107	6,345,319	12,931,426	1,172,791	9.06931% \$	0.09210	1.00503 \$	0.09256
COMMERCIAL SMALL (FPU.Fort Meade) (Gen Srv GS1 & GS Transportation <600)	14,481	1,765,730	289,620	691,036	980,656	88,939	9.06931% \$	0.05037	1.00503 \$	0.05062
COMMERCIAL SMALL (FPU) (Gen Srv GS2 & GS Transportation >600)	29,217	7,809,992	964,161	3,056,518	4,020,679	364,648	9.06931% \$	0.04669	1.00503 \$	0.04693
COMM. LRG VOLUME (FPU, Fort Meade) (Large Vol & LV Transportation <,> 50,000 units)	21,030	39,961,353	1,892,700	14,132,732	16,025,432	1,453,396	9,06931% \$	0.03637	1.00503 \$	0.03655
TOTAL	663,465	62,271,519	9,732,588	24,225,605	33,958,193	3,079,774				

SCHEDULE C-2 PAGE 1 OF 2

FLORIDA PUBLIC UTILITIES COMPANY CONSOLIDATED NATURAL GAS DIVISION & FORT MEADE ESTIMATED CONSERVATION PROGRAM COSTS BY PROGRAM BY MONTH JANUARY 2014 THROUGH DECEMBER 2014

	JAN	FÉB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ост	NOV	DEC	
PROGRAM	2014	2014	2014	2014	2014	2014	2014	2014	2014	2014	2014	2014	TOTAL
1 Full House Residential New Construction	42.521	42,521	42,521	42,521	42,521	42,521	42,521	42,521	42,521	42,521	42,521	42,519	510,250
	64,208	64,208	64.208	64,208	64.208	64,208	64,208	64.208	64.208	64,208	64.208	64,212	770,500
2 Resid. Appliance Replacement	16,250	16,250	16,250	16,250	16,250	16.250	16.250	16,250	16,250	16,250	16,250	16,250	195,000
3 Conservation Education		833	833	833	833	833	833	833	833	833	833	837	10,000
4 Space Conditioning	833		i 1			6.792	6.792	6.792	6.792	6.792	6,792	6,788	81,500
5 Residential Conservation Survey	6,792	6,792	6,792	6,792	6,792							•	
6 Residential Appliance Retention	63,667	63,667	63,667	63,667	63,667	63,667	63,667	63,667	63,667	63,667	63,667	63,663	764,000
7 Commercial Conservation Survey	1,792	1,792	1,792	1,792	1,792	1,792	1,792	1,792	1,792	1,792	1,792	1,788	21,500
8 Residential Service Reactivation	4,063	4,063	4,663	4,063	4,063	4,063	4,063	4,063	4,063	4,063	4,063	4,057	48,750
9 Common	61,375	61,375	61,375	61,375	61,375	61,375	61,375	61,375	61,375	61,375	61,375	61,375	736,500
10 Conserv. Demonstration and Development	5.000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	60,000
11	0	. 0	. 0	С	C	0	0	0	0	0	0	0	0
12	C	0	10	0	0	D.	0	o	Û	0	0	0	0
13	0	0	o	0	. 0	0	0	O	0	0	О	0	0
TOTAL ALL PROGRAMS	266,501	266,501	266,501	266,501	266,501	266,501	266,501	266,501	266,501	266,501	266,501	266,489	3,198,000

SCHEDULE C - 2 PAGE 2 OF 2

FLORIDA PUBLIC UTILITIES COMPANY CONSOLIDATED NATURAL GAS DIVISION & FORT MEADE ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM JANUARY 2014 THROUGH DECEMBER 2014

PROGRAM	CAPITAL INVEST	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISE	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
1 Full House Residential New Construction	0	15,000	500	90,000	400,000	0	4,500	250	510,250
2 Resid. Appliance Replacement	0	30,000	1,000	370,000	360,000	0	9,000	500	770,500
3 Conservation Education	0	15,000	500	160,000	0	0	4,500	15,000	195,000
4 Space Conditioning	0	0	0	5,000	5,000	0	0	0	10,000
5 Residential Conservation Survey	0	15,000	2,000	35,000	0	0	4,500	25,000	81,500
6 Residential Appliance Retention	0	25,000	1,000	350,000	380,000	0	7,500	500	764,000
7 Commercial Conservation Survey	0	5,000	2,000	5,000	0	1,000	1,500	7,000	21,500
8 Residential Service Reactivation	0	10,000	500	25,000	10,000	0	3,000	250	48,750
9 Common	0	580,000	20,000	0	500	11,000	000,08	45,000	736,500
10 Conserv, Demonstration and Development	0	0	0	0	0	60,000	0	0	60,000
11	0	0	0	0	0	0	0	0	0
12	0	0	0	0	0	0	0	0	0
13	0	0	0	0	0	0	0	0	0
	0		0	0	0_	<u> </u>	0_	0	0_
PROGRAM COSTS	0	695,000	27,500	1,040,000	1,155,500	72,000	114,500	93,500	3,198,000

EXHIBIT NO. _____ DOCKET NO. 130004-GU FLORIDA PUBLIC UTILITIES COMPANY CDY-4 PAGE 3 OF 18 SCHEDULE C - 3 PAGE 1 OF 5

FLORIDA PUBLIC UTILITIES COMPANY CONSOLIDATED NATURAL GAS DIVISION & FORT MEADE ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM ACTUAL JANUARY 2013 THROUGH JUNE 2013; ESTIMATED JULY 2013 THROUGH DECEMBER 2013

PROGRAM :	CAPITAL INVEST	PAYROLL & BENEFITS	MATERLS. & SUPPLIES	ADVERT	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
1 Full House Residential New Construction									
A. ACTUAL (JAN-JUN)	0		0	42,634	252,816	G	0	0	295,450
B. ESTIMATED (JUL-DEC)	ő	21,500	500	105,000	112,500	500	10,250	498	250,748
C. TOTAL	o	21,500	500	147,634	365,316	500	10,250	498	546,198
2 Resid. Appliance Replacement									
A. ACTUAL (JAN-JUN)	. 0	0	О	180,405	182,150	0	0	0	362,555
B. ESTIMATED (JUL-DEC)	0	24,000	750	135,000	127,500	500	12,500	500	300,750
C. TOTAL	0	24,000	750	315,405	309,650	500	12,500	500	663,305
3 Conservation Education									
A. ACTUAL (JAN-JUN)	0	59	0	78,623	0	0	0	7,275	85,957
B. ESTIMATED (JUL-DEC)	0	10,500	750	50,000	0	1,000	5,000	2,500	69,750
C. TOTAL	0	10,559	750	128,623	0	1,000	5,000	9,775	155,707
4 Space Conditioning									
A. ACTUAL (JAN-JUN)	0	0	0	0	0	0	0	0	0
B. ESTIMATED (JUL-DEC)	0	2,500	120	2,500	2,500	0	1,250	130	9,000
C. TOTAL	0	2,500	120	2,500	2,500	0	1,250	130	9,000
5 Residential Conservation Survey									
A. ACTUAL (JAN-JUN)	0	3,214	47	16,672	0	0	617	12,853	33,403
B. ESTIMATED (JUL-DEC)	0	2,500	122	7,500	0	0	1,250	10,000	21,372
C. TOTAL	0	5,714	169	24,172	0	0.	1,867	22,853	54,775
6 Residential Appliance Retention			-	-					
A. ACTUAL (JAN-JUN)	0	74	0	171,257	169,078	0	0	0	340,409
B. ESTIMATED (JUL-DEC)	0	18,000	500	135,000	190,000	500	9,500	252	353,752
C. TOTAL	. 0	18,074	500	306,257	359,078	500	9,500	252	694,161
7 Commercial Conservation Survey									
A. ACTUAL (JAN-JUN)	0	1,127	23	1,595	0	0	216	3,247	6,208
B. ESTIMATED (JUL-DEC)	0	2,500	126	2,500	0	0	1,250	2,500	8,876
C. TOTAL	0	3,627	149	4,095	0	0	1,466	5,747	15,084
01/0 7071		05.05:		202.053	4 000 54 1	0.505	44.005	00.75-	0.400.004
SUB-TOTAL	0	85,974	2,938	928,686	1,036,544_	2,500_	41,833	39,755	2,138,230

EXHIBIT NO. ______
DOCKET NO. 130004-GU
FLORIDA PUBLIC UTILITIES COMPANY
CDY-4
PAGE 4 OF 18

SCHEDULE C - 3 PAGE 2 OF 5

FLORIDA PUBLIC UTILITIES COMPANY CONSOLIDATED NATURAL GAS DIVISION & FORT MEADE ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM

ACTUAL JANUARY 2013 THROUGH JUNE 2013; ESTIMATED JULY 2013 THROUGH DECEMBER 2013

PROGRAM NAME	CAPITAL INVEST	PAYROLL & BENEFITS	MATERLS. & SUPPLIES	ADVERT	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
SUB-TOTAL - PREVIOUS PAGE	О	85,974	2,938	928,686	1,036,544	2,500	41,833	39,755	2,138,230
8 Residential Service Reactivation									
A. ACTUAL (JAN-JUN)	0	74	. 0	3,328	2,800	0	0	0	6,202
B. ESTIMATED (JUL-DEC)	0	2,500	130	15,000	2,500	1,000	1,250	120	22,500
C. TOTAL	0	2,574	130	18,328	5,300	1,000	1,250	120	28,702
9 Common									
A. ACTUAL (JAN-JUN)	0	308,504	10,593	450	872	2,797	53,781	21,472	398,469
B. ESTIMATED (JUL-DEC)	0	337,500	5,000	0	0	2,000	17,250	12,500	374,250
C. TOTAL	0	646,004	15,593	450	872	4,797	71,031	33,972	772,719
10 Conserv. Demonstration and Developm									
A. ACTUAL (JAN-JUN)	0	0	0	0	0	3,597	0	0	3,597
B. ESTIMATED (JUL-DEC)	0	2,500	0	0	0	2,500	1,248	0	6,248
C. TOTAL	0	2,500	0	0	0	6,097	1,248	0	9,845
11									
A. ACTUAL (JAN-JUN)	0	0	0	0	0	0	0	0	0
B. ESTIMATED (JUL-DEC)	0	0	. 0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	C C
12									
A. ACTUAL (JAN-JUN)	0	0	0	0	0	0	0	0	0
B. ESTIMATED (JUL-DEC)	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
13									
A. ACTUAL (JAN-JUN)	0	0	. 0	0	0	0	0	0	0
B. ESTIMATED (JUL-DEC)	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	. 0	0	0	0	0	0	0
14 N/A									
A. ACTUAL (JAN-JUL)	0	0	. 0	0	0	C	0	0	0
B. ESTIMATED (AUG-DEC)	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	. 0	0	0	0	0	0	0
TOTAL	0	737,052	18,661	947,464	1,042,716	14,394	115,362	73,847	2,949,496

SCHEDULE C-3 PAGE 3 OF 5

FLORIDA PUBLIC UTILITIES COMPANY CONSOLIDATED NATURAL GAS DIVISION & FORT MEADE CONSERVATION PROGRAM COSTS BY PROGRAM ACTUAL/ESTIMATED

ACTUAL JANUARY 2013 THROUGH JUNE 2013; ESTIMATED JULY 2013 THROUGH DECEMBER 2013

	ACTUAL		ACTUAL	ACTUAL	A	CTUAL		PROJECT	ION PR	OJECTION	PROJECTIO	N	
	JAN	FEB	MAR	APR :	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	
PROGRAM NAME	2013	2013	2013	2013	2013	2013	2013	2013	2013	2013	2013	2013	TOTAL
Full House Residential New Construction	84,786	32,579	58,655	46,252	49,770	23,408	41,792	41,792	41,792	41,792	41,792	41,788	546,198
Resid. Appliance Replacement	53,320	68,167	53,800	47,530	85,589	54,149	50,125	50,125	50,125	50,125	50,125	50,125	663,305
Conservation Education	8,529	20,400	12,011	11,484	21,118	12,415	11,625	11,625	11,625	11,625	11,625	11,625	155,707
Space Conditioning	0	0	o	0	0	0	1,500	1,500	1,500	1,500	1,500	1,500	9,000
Residential Conservation Survey	6,474	5,098	3,577	6,499	5,315	6,440	3,563	3,563	3,563	3,563	3,563	3,557	54,775
Residential Appliance Retention	48,090	58,867	59,593	50,633	83,723	39,503	58,958	58,958	58,958	58,958	58,958	58,962	694,161
Commercial Conservation Survey	637	2,048	464	753	1,336	970	1,479	1,479	1,479	1,479	1,479	1,481	15,084
Residential Service Reactivation	74	700	700	0 :	703	4,025	3,750	3,750	3,750	3,750	3,750	3,750	28,702
Common	68,977	65,214	65,567	67,320	76,034	55,357	62,375	62,375	62,375	62,375	62,375	62,375	772,719
Conserv. Demonstration and Development	0	530	531	530	1,003	1,003	1,042	1,042	1,042	1,042	1,042	1,038	9,845
	0	0	0	0 :	0	0	. 0	0	0	0	0	. 0	0
	0	0	0	0	0	0	0	0	0	0	0	0	0
	0	0	0	0	0	0	D	0	0	0	0	0	0
TOTAL ALL PROGRAMS	270,887	253,603	254,898	231,001	324,591	197,270	236,209	236,209	236,209	236,209	236,209	236,201	2,949,496
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EXHIBIT NO.

DOCKET NO. 130004-GU
FLORIDA PUBLIC UTILITIES COMPANY
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SCHEDULE C - 3 PAGE 4 OF 5

FLORIDA PUBLIC UTILITIES COMPANY CONSOLIDATED NATURAL GAS DIVISION & FORT MEADE ENERGY CONSERVATION ADJUSTMENT

ACTUAL JANUARY 2013 THROUGH JUNE 2013; ESTIMATED JULY 2013 THROUGH DECEMBER 2013

	ACTU	ΙΔ1	AĞTÜAL -	<u>-</u>	ACTUAL	ACT	IAI	L PROJECT	10N F	PROJECTION	PROJEC	CTION	1
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	
CONSERVATION REVS.	2013	2013	2013	2013	2013	2013	2013	2013	2013	2013	2013	2013	TOTA
RCS AUDIT FEES	0	0	0	0	0	0	0	0	0	۵	0	0	(
a, OTHER PROG. REV.	0	0	0	0	0	0	0	0	0	0	D	0	
b.	0	0	0	0	0	0	0	0	0	Ô	٥	0	
c.	0	0	0	0	0	0	0	0	o	0	0	0	(
CONSERV. ADJ REV.													
(NET OF REV. TAXES)	(282,349)	(273,804)	(279,3(0)	(258,732)	(214,154)	(190,365)	(212,642)	(212,642)	(212,642)	(212,642)	(212,642)	(212,642)	(2,774,566
TOTAL REVENUES	(282,349)	(273,804)	(279,310)	(258,732)	(214,154)	(190,365)	(212,642)	(212,642)	(212,642)	(212,642)	(212,642)	(212,642)	(2,774,566
PRIOR PERIOD TRUE-UP													
NOT APPLIC. TO PERIOD	(24,415)	(24,412)	(24,412)	(24,412)	(24,412)	(24,412)	(24,412)	(24,412)	(24,412)	(24,412)	(24,412)	(24,412)	(292,947
CONSERVATION REVS.	:												
APPLIC. TO PERIOD	(306,764)	(298,216)	(303,722)	(283,144)	(238,566)	(214,777)	(237,054)	(237,054)	(237,054)	(237,054)	(237,054)	(237,054)	(3,067,513
CONSERVATION EXPS.										•			
(FORM C-3, PAGE 3)	270,887	253,603	254,898	231,001	324,591	197,270	236,209	236,209	236,209	236,209	236,209	236,201	2,949,496
TRUE-UP THIS PERIOD	(35,877)	(44,613)	(48,824)	(52,143)	86,025	(17,507)	(845)	(845)	(845)	(845)	(845)	(853)	(118,017
INTEREST THIS													
PERIOD (C-3,PAGE 5)	(31)	(38)	(32)	(27)	(19)	(14)	(13)	(9)	(8)	(7)	(6)	(5)	(209
TRUE-UP & INT.													
BEG. OF MONTH	(292,947)	(304,440)	(324,679)	(349,123)	(376,881)	(266,463)	(259,572)	(236,018)	(212,460)	(188,901)	(165,341)	(141,780)	(292,947
PRIOR TRUE-UP			-										
COLLECT/(REFUND.)	24,415	24,412	24,412	24,412	24,412	24,412	24,412	24,412	24,412	24,412	24,412	24,412	292,947
Audit Adj Prior period													
END OF PERIOD TOTAL													
NET TRUE-UP	(304,440)	(324,679)	(349,123)	(376,881)	(266,463)	(259,572)	(236,018)	(212,460)	(188,901)	(165,341)	(141,780)	(118,226)	(118,226

SCHEDULE C-3 PAGE 5 OF 5

FLORIDA PUBLIC UTILITIES COMPANY CONSOLIDATED NATURAL GAS DIVISION & FORT MEADE

CALCULATION OF TRUE-UP AND INTEREST PROVISION

ACTUAL JANUARY 2013 THROUGH JUNE 2013; ESTIMATED JULY 2013 THROUGH DECEMBER 2013

	i												
	ACTU	AL	AĠTŲAL -		ACTUAL	ACTU	JAL	PROJECT	ION F	PROJECTION	PROJEC	TION	
	JAN	FEB	MAR	APR ;	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	
INTEREST PROVISION	2013	2013	2013	2013	2013	2013	2013	2013	2013	2013	2013	2013	TOTAL
BEGINNING TRUE-UP	(292,947)	(304,440)	(324,679)	(349,123)	(376,881)	(266,463)	(259,572)	(236,018)	(212,460)	(188,901)	(165,341)	(141,780)	
END, T-UP BEFORE INT.	(304,409)	(324,641)	(349,091)	(376,854)	(266,444)	(259,558)	(236,005)	(212,451)	(188,893)	(165,334)	(141,774)	(118,221)	
TOT, BEG. & END, T-UP	(597,356)	(629,081)	(673,770)	(725,977)	(643,325)	(526,021)	(495,577)	(448,469)	(401,353)	(354,235)	(307,115)	(260,001)	
AVERAGE TRUE-UP	(298,678)	(314,541)	(336,885)	(362,989)	(321,663)	(263,011)	(247,789)	(224,235)	(200,677)	(177,118)	(153,558)	(130,001)	
INT. RATE-FIRST DAY OF REPORTING BUS. MTH	0.10%	0.15%	0.14%	0.09%	0.09%	0.05%	0.08%	0.05%	0.05%	0.05%	0.05%	0.05%	
INT. RATE-FIRST DAY OF SUBSEQUENT BUS, MTH	0.15%	0.14%	0.09%	0.09%	0.05%	0.08%	0.05%	0.05%	0.05%	0.05%	0.05%	0.05%	
TOTAL	0.25%	0.29%	0.23%	0.18%	0.14%	0.13%	0.13%	0.10%	0.10%	0.10%	0.10%	0.10%	
AVG INTEREST RATE	0.13%	0.15%	0.12%	0.09%	0.07%	0.07%	0.07%	0.05%	0.05%	0.05%	0.05%	0.05%	
MONTHLY AVG. RATE	0.01%	0.01%	0.01%	0.01%	0,01%	0.01%	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	
INTEREST PROVISION	(\$31)	(\$38)	(\$32)	(\$27)	(\$19)	(\$14)	(\$13)	(\$9)	(\$8)	(\$7)	(\$6)	(\$5)	(\$209)
And Andreas									-			ı	

EXHIBIT NO.

DOCKET NO. 130004-GU

FLORIDA PUBLIC UTILITIES COMPANY

CDY-4

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FLORIDA PUBLIC UTILITIES COMPANY CONSOLIDATED NATURAL GAS DIVISION PROGRAM DESCRIPTION AND SUMMARY

SCHEDULE C-5 PAGE 1 OF 10

PROGRAM:

- 1. Full House Residential New Construction Program
- 2. Residential Appliance Replacement Program
- 3. Residential Appliance Retention Program
- 4. Residential Service Reactivation Program
- 5. Residential Conservation Service Program
- 6. Commercial Conservation Service Program
- 7. Conservation Education Program
- 8. Space Conditioning Program
- 9. Conservation Demonstration & Development

EXHIBIT NO.____ DOCKET NO. 130004-GU FLORIDA PUBLIC UTILITIES CO. (CDY-2) PAGE 9 OF 18

FLORIDA PUBLIC UTILITIES COMPANY CONSOLIDATED NATURAL GAS DIVISION PROGRAM DESCRIPTION AND PROGRESS

SCHEDULE C-5 PAGE 2 OF 10

PROGRAM TITLE:

Full House Residential New Construction Program

PROGRAM DESCRIPTION:

This program is designed to increase the overall energy efficiency in the residential single- and multi-family new construction market by promoting energy-efficient natural gas appliances. The program offers builders and developers incentives in the form of cash allowances to defray the additional costs associated with the installation of natural gas supply lines, house piping, venting and natural gas appliances.

PROGRAM ALLOWANCES:

Furnace or Hydro heater	\$500
Tank Water Heater	\$350
High Eff. Tank Water Heater	\$400
Range	\$150
Dryer	\$100
Tankless	\$550

PROGRAM PROJECTIONS:

For the twelve-month period of January to December 2014, FPUC estimates that 500 single- and multi-family homes will be connected to its natural gas system.

PROGRAM FISCAL EXPENDITURES:

During the twelve-month period of January to December 2014, FPUC estimates expenses of \$510,250.

PROGRAM PROGRESS SUMMARY:

FPSC approval of this program occurred on August 29, 2000. From the inception of this program on September 1, 2000 through June 2013, FPUC has connected approximately 3,930 single- and multi-family homes to its natural gas system.

EXHIBIT NO._____ DOCKET NO. 130004-GU FLORIDA PUBLIC UTILITIES CO. (CDY-2) PAGE 10 OF 18

FLORIDA PUBLIC UTILITIES COMPANY CONSOLIDATED NATURAL GAS DIVISION PROGRAM DESCRIPTION AND PROGRESS

SCHEDULE C-5 PAGE 3 OF 10

PROGRAM TITLE:

Residential Appliance Replacement Program

PROGRAM DESCRIPTION:

This program is designed to encourage the replacement of inefficient non-natural gas residential appliances with energy-efficient natural gas appliances. The program offers incentives in the form of cash allowances to residential consumers to assist in defraying the additional costs associated with the installation of efficient natural gas appliances.

PROGRAM ALLOWANCES:

Furnace or Hydro heater	\$725
Tank Water Heater	\$500
High Eff. Tank Water Heater	\$550
Range	\$200
Dryer	\$150
Tankless	\$675

PROGRAM PROJECTIONS:

For the twelve-month period of January to December 2014, FPUC estimates that 600 natural gas appliances will be connected (limited to furnaces or hydro heaters, water heaters, ranges and dryers) to its natural gas system.

PROGRAM EXPENDITURES:

During the twelve-month period of January to December 2014, FPUC estimates expenses of \$770,500.

PROGRAM PROGRESS SUMMARY:

FPSC approval of this program occurred on August 29, 2000. This program was implemented on September 1, 2000. From the inception of the program through June 2013, FPUC has connected 4,429 appliances (only furnaces and hydro heaters, water heaters, ranges and dryers) to its natural gas system.

EXHIBIT NO. _____ DOCKET NO. 130004-GU FLORIDA PUBLIC UTILITIES CO. (CDY-2) PAGE 11 OF 18

FLORIDA PUBLIC UTILITIES COMPANY CONSOLIDATED NATURAL GAS DIVISION PROGRAM DESCRIPTION AND PROGRESS

SCHEDULE C-5 PAGE 4 OF 10

PROGRAM TITLE:

Residential Appliance Retention Program

PROGRAM DESCRIPTION:

This program is designed to promote the retention of energy-efficient appliances for current natural gas customers. The program offers allowances to customers to assist in defraying the cost of purchasing and installing more expensive energy-efficient appliances.

PROGRAM ALLOWANCES:

T T 1 1	ABBOO
Furnace or Hydro heater	\$500
Tank Water Heater	\$350
High Eff. Tank Water Heater	\$400
Range	\$100
Dryer	\$100
Tankless	\$550

PROGRAM PROJECTIONS:

For the twelve-month period of January to December 2014, FPUC estimates that 1125 appliances will be connected to its system.

PROGRAM FISCAL EXPENDITURES:

During the twelve-month period of January to December 2014, FPUC estimates expenses of \$764,000.

PROGRAM PROGRESS SUMMARY:

FPSC approval of this program occurred on August 29, 2000. This program was implemented on September 1, 2000. From the inception of this program through June 2012, FPUC has retained 9,526 natural gas appliances connected to its distributions system.

EXHIBIT NO. _____ DOCKET NO. 130004-GU FLORIDA PUBLIC UTILITIES CO. (CDY-2) PAGE 12 OF 18

FLORIDA PUBLIC UTILITIES COMPANY CONSOLIDATED NATURAL GAS DIVISION PROGRAM DESCRIPTION AND PROGRESS

SCHEDULE C-5 PAGE 5 OF 10

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Residential Service Reactivation Program

PROGRAM DESCRIPTION:

This program is designed to encourage the reactivation of existing residential service lines that are scheduled to be cut-off and capped. The program offers incentives in the form of cash allowances to residential consumers to assist in defraying the additional costs associated with the purchase and the installation of energy-efficient natural gas appliances.

PROGRAM ALLOWANCES:

Service Reactivation (the installation of a water heater is required) \$350

PROGRAM PROJECTIONS:

For the twelve-month period of January to December 2014, FPUC estimates that 30 services will be reactivated with water heaters on its natural gas system.

PROGRAM FISCAL EXPENDITURES:

During the twelve-month period of January to December 2013, FPUC estimates expenses of \$48,750.

PROGRAM PROGRESS SUMMARY:

FPSC approval of this program occurred on August 29, 2000. This program was implemented on September 1, 2000. From the inception of this program through June 2013, FPUC has reactivated 34 customers with water heaters to its distributions system.

EXHIBIT NO. _____ DOCKET NO. 130004-GU FLORIDA PUBLIC UTILITIES CO. (CDY-2) PAGE 13 OF 18

FLORIDA PUBLIC UTILITIES COMPANY CONSOLIDATED NATURAL GAS DIVISION PROGRAM DESCRIPTION AND SUMMARY

SCHEDULE C-5 PAGE 6 OF 10

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Residential Conservation Survey Program

PROGRAM DESCRIPTION:

This program is designed to assist residential customers in conserving all forms of energy consumption. Certified company representatives or private contractors will conduct energy surveys. This service will be provided based on customer requests and scheduling availability.

PROGRAM ALLOWANCES:

Not applicable.

PROGRAM PROJECTIONS:

For the twelve-month period of January to December 2014, FPUC estimates that 50 residential customers will participate in this program.

PROGRAM FISCAL EXPENDITURES:

During the twelve-month period of January to December 2014, FPUC estimates expenses of \$81,500.

PROGRAM PROGRESS SUMMARY:

FPSC approval of this program occurred on August 29, 2000. This program was implemented on September 1, 2000. Since the inception of this program through June 2012, approximately 310 residential customers have participated. Changes in FPUC's Marketing Department staff and the training of personnel have also affected the active marketing of this program to its customers.

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FLORIDA PUBLIC UTILITIES COMPANY CONSOLIDATED NATURAL GAS DIVISION PROGRAM DESCRIPTION AND PROGRESS

SCHEDULE C-5 PAGE 7 OF 10

PROGRAM TITLE:

Commercial Conservation Survey Program

PROGRAM DESCRIPTION:

This program is designed to assist commercial customers in conserving all forms of energy consumption. Certified company representatives or private contractors will conduct energy surveys. This service will be provided based on customer requests and scheduling availability.

PROGRAM ALLOWANCES:

Not applicable.

PROGRAM PROJECTIONS:

For the twelve-month period of January to December 2011, FPUC estimates that 25 commercial customers will participate in this program.

PROGRAM FISCAL EXPENDITURES:

During the twelve-month period of January to December 2011, FPUC estimates expenses of \$21,500.

PROGRAM PROGRESS SUMMARY:

FPSC approval of this program occurred on August 29, 2000. This program was implemented on September 1, 2000. From the inception of this program through June 2013, 172 commercial customers have participated.

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FLORIDA PUBLIC UTILITIES COMPANY CONSOLIDATED NATURAL GAS DIVISION PROGRAM DESCRIPTION AND PROGRESS

SCHEDULE C-5 PAGE 8 OF 10

PROGRAM TITLE:

Conservation Education Program

PROGRAM DESCRIPTION:

The purpose of this program is to teach adult and young people about conservation measures designed to reduce energy consumption and consequently reduce their utility bills.

PROGRAM ALLOWANCES:

Not applicable.

PROGRAM PROJECTONS:

For the twelve-month period of January to December 2014, FPUC estimates that 30 adult and youth presentations with 1000 participants will result from this program.

PROGRAM FISCAL EXPENDITURES:

During this twelve-month period of January to December 2014, FPUC estimates expenses of \$195,000

PROGRAM PROGRESS SUMMARY:

FPSC approval of this program occurred on August 29, 2000. This program was implemented on September 1, 2000. From the inception of this program through June 2013, FPUC has given 168 adult and youth educational presentations.

EXHIBIT NO. _____ DOCKET NO. 130004-GU FLORIDA PUBLIC UTILITIES CO. (CDY-2) PAGE 16 OF 18

FLORIDA PUBLIC UTILITIES COMPANY CONSOLIDATED GAS DIVISION PROGRAM DESCRIPTION AND PROGRESS

SCHEDULE C-5 PAGE 9 OF 10

PROGRAM TITLE:

Space Conditioning Program

PROGRAM DESCRIPTION:

This program is designed to convert on-main customers from electric space conditioning equipment to energy-efficient natural gas space conditioning equipment. The program provides an allowance to qualifying participants to compensate for higher initial costs of natural gas space conditioning equipment and the associated installation costs. This program also reduces summer as well as winter peak demand and contributes to the conservation of kwh/kwd consumption.

PROGRAM ALLOWANCES:

Residential

\$1200 (For Robur model or equivalent unit)

Non-Residential

\$ 50 per ton

PROGRAM PROJECTIONS:

For the twelve-month period of January to December 2014, FPUC estimates that 1 customer projects will utilize this program.

PROGRAM FISCAL EXPENDITURES:

During the twelve-month period of January to December 2014, FPUC estimates expenses of \$10,000.

PROGRAM PROGRESS SUMMARY:

FPSC approval of this program occurred on August 29, 2000. This program was implemented on September 1, 2000. From the inception of this program through June 2013, FPUC has connected 8 space conditioning projects to its natural gas system.

EXHIBIT NO. _____ DOCKET NO. 130004-GU FLORIDA PUBLIC UTILITIES CO. (CDY-2) PAGE 17 OF 18

FLORIDA PUBLIC UTILITIES COMPANY CONSOLIDATED GAS DIVISION PROGRAM DESCRIPTION AND PROGRESS

SCHEDULE C-5 PAGE 10 OF 10

PROGRAM TITLE:

Conservation Demonstration and Development Program

PROGRAM DESCRIPTION:

The primary purpose of the Conservation Demonstration and Development (CDD) program is to pursue research, development, and demonstration projects that are designed to promote energy efficiency and conservation. The CDD program is meant to be an umbrella program for the identification, development, demonstration, and evaluation of promising new end-use technologies. The CDD program does not focus on any specific end-use technology but, instead, will address a wide variety of energy applications.

PROGRAM ALLOWANCES:

Not applicable.

PROGRAM PROJECTIONS:

For the twelve-month period of January to December 2014, the Company estimates that it will complete 3 projects under this program.

PROGRAM FISCAL EXPENDITURES:

During the twelve-month period of January to December 2014, FPUC estimates expenses of \$60,000.

EXHIBIT NO. _____ DOCKET NO. 130004-GU FLORIDA PUBLIC UTILITIES CO. (CDY-2) PAGE 18 OF 18