

BEFORE THE  
FLORIDA PUBLIC SERVICE COMMISSION

In the Matter of:

DOCKET NO. 130001-EI

FUEL AND PURCHASED POWER COST  
RECOVERY CLAUSE WITH GENERATING  
PERFORMANCE INCENTIVE FACTOR.

VOLUME 1

Pages 1 through 289

PROCEEDINGS: HEARING

COMMISSIONERS  
PARTICIPATING: CHAIRMAN RONALD A. BRISÉ  
COMMISSIONER LISA POLAK EDGAR  
COMMISSIONER ART GRAHAM  
COMMISSIONER EDUARDO E. BALBIS  
COMMISSIONER JULIE I. BROWN

DATE: Monday, November 4, 2013

TIME: Commenced at 9:30 a.m.  
Concluded at 10:06 a.m.

PLACE: Betty Easley Conference Center  
Room 148  
4075 Esplanade Way  
Tallahassee, Florida

REPORTED BY: JANE FAUROT, RPR  
Official FPSC Reporter  
(850) 413-6732

## 1 APPEARANCES:

2 ASHLEY M. DANIELS, JAMES D. BEASLEY and J.  
3 JEFFRY WAHLEN, ESQUIRES, Ausley Law Firm, Post Office  
4 Box 391, Tallahassee, Florida 32302, appearing on behalf  
5 of Tampa Electric Company.

6 JEFFREY A. STONE, ESQUIRE, Beggs & Lane, Post  
7 Office Box 12950, Pensacola, Florida 32591, appearing  
8 on behalf of Gulf Power Company.

9 JOHN T. BURNETT, DIANNE M. TRIPLETT, and  
10 MATTHEW BERNIER, ESQUIRES, 106 E. College Ave., Suite  
11 800, Tallahassee, Florida 32301, appearing on behalf of  
12 Duke Energy Florida, Inc.

13 KAREN PUTNAL, ESQUIRE, c/o Moyle Law Firm,  
14 P.A., 118 North Gadsden Street, Tallahassee, Florida  
15 32301, appearing on behalf of Florida Industrial Power  
16 Users Group.

17 JOHN T. BUTLER and KENNETH M. RUBIN, ESQUIRES,  
18 Florida Power & Light Company, 700 Universe Boulevard,  
19 Juno Beach, Florida 33408, appearing on behalf of  
20 Florida Power & Light Company.

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1 APPEARANCES (Continued):

2 ROBERT SCHEFFEL WRIGHT and JOHN T. LAVIA,  
3 ESQUIRES, Florida Retail Federation, c/o Gardner Law  
4 Firm, 1300 Thomaswood Drive, Tallahassee, Florida 32308,  
5 appearing on behalf of Florida Retail Federation.

6 BETH KEATING, ESQUIRE, Gunster Law Firm, 215  
7 South Monroe Street, Suite 601, Tallahassee, Florida  
8 32301-1839, appearing on behalf of Florida Public  
9 Utilities Company.

10 J.R. KELLY, PUBLIC COUNSEL, PATRICIA A.  
11 CHRISTENSEN, CHARLES REHWINKEL, and JOSEPH A.  
12 MCGLOTHLIN, ESQUIRES, Office of Public Counsel, c/o The  
13 Florida Legislature, 111 West Madison Street, Room 812,  
14 Tallahassee, Florida 32399-1400, appearing on behalf of  
15 the Citizens of Florida.

16 JAMES W. BREW and F. ALVIN TAYLOR, ESQUIRES,  
17 PCS Phosphate - White Springs, c/o Brickfield Law Firm,  
18 1025 Thomas Jefferson St., NW, Eighth Floor, West Tower,  
19 Washington, DC 20007, appearing on behalf of PCS  
20 Phosphate - White Springs.

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25 APPEARANCES (Continued):

1                   MARTHA BARRERA and JULIA GILCHER, ESQUIRES,  
2                   FPSC General Counsel's Office, 2540 Shumard Oak  
3                   Boulevard, Tallahassee, Florida 32399-0850, appearing on  
4                   behalf of the Florida Public Service Commission Staff.

5                   MARY ANNE HELTON, Deputy General Counsel, and  
6                   CURT KISER, General Counsel, Florida Public Service  
7                   Commission, 2540 Shumard Oak Boulevard, Tallahassee,  
8                   Florida 32399-0850, Advisor to the Florida Public  
9                   Service Commission.

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## I N D E X

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(No exhibits.)

**P R O C E E D I N G S**

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2           **CHAIRMAN BRISÉ:** Good morning. We'll go ahead  
3 and call this hearing to order. It's our annual clause  
4 hearings. And, Staff, would you read the notice,  
5 please.

6           **MS. GILCHER:** By notice issued September 27,  
7 2013, this time and place is set for a hearing  
8 conference in the following dockets: 130001-EI,  
9 130002-EG, 130003-GU, 130004-GU, and 130007-EI. The  
10 purpose of the hearing conference is set out in the  
11 notice.

12           **CHAIRMAN BRISÉ:** All right. Thank you. At  
13 this time we will take appearances. And, staff, do we  
14 have any specific instructions that we want to give with  
15 respect to that?

16           **MS. GILCHER:** Staff suggests that all parties  
17 give their appearances at the same time. There are five  
18 dockets to address this morning. All parties should  
19 enter their appearances and declare the dockets that  
20 they are entering their appearance for.

21           **CHAIRMAN BRISÉ:** Okay. Thank you. All right.  
22 At this time we'll take appearances.

23           **MR. BUTLER:** Good morning, Mr. Chairman. John  
24 Butler and Ken Rubin. We're appearing in the 01, the  
25 02, and the 07 dockets.

1           **MS. DANIELS:** Good morning, Commissioners. I  
2 am Ashley Daniels appearing with Jim Beasley and Jeff  
3 Wahlen of Ausley McMullen on behalf of Tampa Electric in  
4 the 01, 02, and 07 dockets.

5           **CHAIRMAN BRISÉ:** Okay. Thank you.

6           **MR. STONE:** Good morning, Commissioners. I'm  
7 Jeffrey A. Stone of the law firm Beggs and Lane and I'm  
8 appearing on behalf of Gulf Power Company in the 01, 02,  
9 and 07 dockets.

10          **CHAIRMAN BRISÉ:** Thank you.

11          **MR. REHWINKEL:** Good morning, Commissioners.  
12 Charles Rehwinkel and Patricia Christensen in all  
13 dockets; Joseph McGlothlin in 01 and 07. And J.R.  
14 Kelly, the Public Counsel, is here.

15          **CHAIRMAN BRISÉ:** Thank you.

16          **MR. WRIGHT:** Good morning, Mr. Chairman and  
17 Commissioners. Robert Scheffel Wright and John T.  
18 LaVia, III, appearing on behalf of the Florida Retail  
19 Federation in the fuel docket, 130001. The same  
20 attorneys also appearing on behalf of DeSoto County  
21 Generating Company in the ECRC docket, 130007.

22           Thank you.

23          **CHAIRMAN BRISÉ:** Thank you.

24          **MR. KEATING:** Good morning, Commissioners.  
25 Beth Keating with the Gunster law firm. I'm here today



1 on behalf of FPUC in the 01 and 02 dockets; on behalf of  
2 FPUC and Florida City Gas in the 03 docket; and on  
3 behalf of FPUC, FPUC Indiantown, Chesapeake, and Florida  
4 City Gas in the 04 docket.

5 **CHAIRMAN BRISÉ:** Thank you.

6 **MS. PUTNAL:** Good morning. I am Karen Putnal  
7 with the Moyle Law Firm and appearing today on behalf of  
8 Florida Industrial Power Users Group in the 01, 02, and  
9 07 dockets.

10 **CHAIRMAN BRISÉ:** Thank you.

11 **MR. BREW:** Good morning, Mr. Chairman. I'm  
12 James Brew. I'm appearing for White Springs  
13 Agricultural Chemicals, PCS Phosphate in the 01, 02, and  
14 07 dockets. And I'd like to make an appearance for  
15 F. Alvin Taylor, as well.

16 **CHAIRMAN BRISÉ:** Thank you.

17 **MR. HORTON:** Mr. Chairman, Norman H. Horton,  
18 Jr., appearing on behalf of Sebring Gas System in the 04  
19 docket.

20 **CHAIRMAN BRISÉ:** Thank you.

21 **MS. TRIPLETT:** Good morning. Diane Triplett,  
22 John Burnett, and Matt Bernier, appearing on behalf of  
23 Duke Energy Florida in the 01, 02, and 07 dockets. And  
24 also appearing in the 07 docket is Gary Perko. Thank  
25 you.

1           **CHAIRMAN BRISÉ:** Thank you.

2           **MS. CORBARI:** Kelly Corbari appearing in the  
3 04 docket.

4           **CHAIRMAN BRISÉ:** Okay.

5           **MS. GILCHER:** Julia Gilcher appearing in the  
6 02 and 01 docket. I'd also like to make an appearance  
7 in the 02 docket for Lee Eng Tan and in the 01 docket  
8 for Martha Barrera.

9           **CHAIRMAN BRISÉ:** Thank you.

10          **MR. LAWSON:** Michael Lawson for the 03 docket.

11          **MR. MURPHY:** Charles Murphy in the 07 docket.

12          **MS. HELTON:** And, Mary Anne Helton, advisor to  
13 the Commission in all of the dockets. And also here  
14 today is the General Counsel, Curt Kiser.

15          **CHAIRMAN BRISÉ:** Thank you.

16                   Are we missing anyone? Okay.

17                   Are there any parties that have been excused  
18 from the hearing?

19          **MS. GILCHER:** Yes, Chairman. There's been  
20 three parties excused from the hearing today; St. Joe  
21 Natural Gas Company, Peoples Gas System, and Southern  
22 Alliance for Clean Energy.

23          **CHAIRMAN BRISÉ:** Okay. And it's my  
24 understanding that St. Joe Natural Gas Company had an  
25 interest in Docket 03 and 04?

1           **MS. GILCHER:** Correct.

2           **CHAIRMAN BRISÉ:** And Peoples Gas, 03 and 04,  
3 as well.

4           **MS. GILCHER:** Correct.

5           **CHAIRMAN BRISÉ:** And Southern Alliance for  
6 Clean Energy in the 02 docket.

7           **MS. GILCHER:** Correct.

8           **CHAIRMAN BRISÉ:** Okay. The order that we plan  
9 to take up the dockets today is 02, 03, 04, 07, and then  
10 01.

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12           **CHAIRMAN BRISÉ:** Let's proceed to Docket 01.  
13 But just before we go there, we're going to take a  
14 ten-minute break, because I think it's going to take the  
15 bulk of our time today. So we're going to take a  
16 ten-minute break or so, just for our health, all right?  
17 All right.

18                                   (Recess.)

19           **CHAIRMAN BRISÉ:** All right. We are going to  
20 go ahead and reconvene at this time. And I think we  
21 opened Docket 130001 before we went into our break, so  
22 are there any preliminary matters that we need to deal  
23 with?

24           **MS. BARRERA:** Yes, Chairman. Staff will note  
25 that there are several stipulations in the prehearing

1 order, and we have prepared a chart for the  
2 Commissioners showing the stipulated issues and another  
3 chart showing the nonstipulated issues. The  
4 nonstipulated issues for Issue 1C, Duke will present one  
5 witness, and requests that the witness be taken out of  
6 order prior to FP&L, who has three witnesses. For Issue  
7 18B, 25B, and 25C, FPL would present three witnesses.  
8 It's our understanding there is cross-examination for  
9 the four witnesses and all other witnesses have been  
10 excused from the proceedings.

11 There are also fallout issues related to the  
12 forgoing FPL issues. These fallout issues have been  
13 identified in your chart of nonstipulated issues. They  
14 are 29, 30, 31, 32, and 34, and they are stipulated as  
15 to all the other utilities.

16 **CHAIRMAN BRISÉ:** Okay. Thank you.

17 Prefiled testimony.

18 **MS. BARRERA:** Staff asks that the prefiled  
19 testimony of all of witnesses whose issues have been  
20 stipulated and who are identified with an asterisk in  
21 Section VI, Pages 4 and 5, of the prehearing order be  
22 inserted into the record as though read.  
23 Cross-examination has been waived for the excused  
24 witnesses, and all Commissioners have agreed. The only  
25 witnesses who are left to testify at this time are

1 Thomas Foster for Duke, T.J. Keith, D. Grissette, and  
2 C.R. Rote for FPL.

3 **CHAIRMAN BRISÉ:** All right. Should we move  
4 the exhibits -- I mean, not exhibits, the prefiled  
5 testimony of those witnesses stipulated at this time?

6 **MS. BARRERA:** Yes. And at this time we move  
7 that that testimony be filed in the record as though  
8 read.

9 **CHAIRMAN BRISÉ:** Okay. We will move the  
10 testimony of the witnesses that have been stipulated  
11 into the record as though read, seeing no objections.

12 Okay.

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**BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

**COMMISSION STAFF**

**DIRECT TESTIMONY OF ILIANA H. PIEDRA**

**DOCKET NO. 130001-EI**

**SEPTEMBER 27, 2013**

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6 **Q. Please state your name and business address.**

7 A. My name is Iliana H. Piedra. My business address is 3625 N.W. 82nd Ave., Suite  
8 400, Miami, Florida, 33166.

9 **Q. By whom are you presently employed and in what capacity?**

10 A. I am employed by the Florida Public Service Commission as a Professional  
11 Accountant Specialist in the Office of Auditing and Performance Analysis.

12 **Q. How long have you been employed by the Commission?**

13 A. I have been employed by the Florida Public Service Commission since January 1985.

14 **Q. Briefly review your educational and professional background.**

15 A. I received a Bachelor of Business Administration degree with a major in accounting  
16 from Florida International University in 1983. I am also a Certified Public Accountant  
17 licensed in the State of Florida.

18 **Q. Please describe your current responsibilities.**

19 A. My responsibilities consist of planning and conducting utility audits of manual and  
20 automated accounting systems for historical and forecasted data.

21 **Q. Have you presented testimony before this Commission or any other regulatory  
22 agency?**

23 A. Yes. I filed testimony in the City Gas Company of Florida rate case, Docket No.  
24 940276-GU, the General Development Utilities, Inc. rate cases for the Silver Springs Shores  
25 Division in Marion County and the Port Labelle Division in Glades and Hendry Counties in

1 Dockets Nos. 920733-WS and 920734-WS, respectively, the Florida Power & Light  
2 Company storm cost recovery case in Docket No. 041291-EI, the Embarq storm cost recovery  
3 case in Docket No. 060644-TL, the K W Resort Utilities Corp. rate case in Docket No.  
4 070293-SU, the Florida Power & Light Company fuel recovery in Docket 120001-EI  
5 and in Docket No. 130009-EI related to Florida Power & Light Company's Proposed Turkey  
6 Point Units 6 and 7.

7 **Q. What is the purpose of your testimony today?**

8 A. The purpose of my testimony is to sponsor the staff audit report of Florida Power &  
9 Light Company (FPL or Utility) which addresses the Utility's filing in Docket No. 130001-EI  
10 Fuel and purchased power cost recovery clause for costs associated with its hedging activities.  
11 We issued an audit report in this docket for the hedging activities on September 23, 2013.  
12 This audit report is filed with my testimony and is identified as Exhibit IHP-1.

13 **Q. Was this audit prepared by you or under your direction?**

14 A. Yes, it was prepared under my direction.

15 **Q. Please describe the work you performed in this audit.**

16 A. I have separated the audit work into several categories.

17 Accounting Treatment

18 We obtained FPL's supporting detail of the hedging settlements for the twelve months  
19 ended July 31, 2013. The support documentation was traced to the general ledger transaction  
20 detail. We verified that the hedging settlements were in compliance with the Risk  
21 Management Plan and verified that the accounting treatment for hedging transactions and  
22 transactions costs are consistent with Commission orders relating to hedging activities. No  
23 exceptions were noted.

24 Gains and Losses

25 We traced the monthly balances of hedging transactions from FPL's April 5 and

1 August 16, 2013 filings in this docket for the period August 1, 2012 to July 31, 2013 to FPL's  
2 Derivative Settlement Report. We selected various hedging transactions from two  
3 counterparties from August 2012, June 2013 and July 2013 for natural gas and for heavy oil as  
4 a sample and traced them from the Derivative Settlement Report to the invoices, purchase  
5 statements, confirmation notices, deal tickets and contracts. FPL does not have any tolling  
6 agreements where natural gas is provided to generators under purchase power agreements.  
7 We recalculated the gains and losses. We compared these recalculated gains and losses with  
8 FPL's journal entries for realized gains and losses. We compared a sample of the purchase  
9 prices to the futures rates published by the NYMEX Henry Hub gas futures contract rates. No  
10 exceptions were noted.

#### 11 Hedged Volume and Limits

12 We reviewed the quantity limits and authorizations. We also obtained FPL's analysis  
13 of the monthly percent of fuel hedged in relation to fuel burned for the twelve months ended  
14 July 31, 2013, and compared them with the Utility's Risk Management Plan. The hedged  
15 targets for both natural gas and heavy oil were traced to the Planned Position Strategy  
16 Schedule. The fuel burn forecast was traced to the Fuel Burn Summary. The volumes of the  
17 oil hedged before and after rebalancing were traced to the Oil Hedged Schedule and the Deal  
18 tickets, the percentage hedged was randomly recalculated for accuracy. No exceptions were  
19 noted.

#### 20 Separation of Duties

21 We reviewed the Utility's procedures for separating duties related to hedging  
22 activities. We reviewed an internal audit related to separation of duties. Also, external audit  
23 work papers were reviewed in the Fuel Audit in Docket No. 130001-EI. No exceptions were  
24 noted.

25 **Q. Please review the audit findings in this audit report, Exhibit IHP-1.**



1 A. There were no findings in this audit related to hedging activities.

2 **Q. Does that conclude your testimony?**

3 A. Yes.

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**BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

**COMMISSION STAFF**

**DIRECT TESTIMONY OF SIMON O. OJADA**

**DOCKET NO. 130001-EI**

**SEPTEMBER 27, 2013**

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**Q. Please state your name and business address.**

A. My name is Simon O. Ojada. My business address is 4950 West Kennedy Blvd., Suite 310, Tampa, Florida 33609.

**Q. By whom are you presently employed and in what capacity?**

A. I am employed by the Florida Public Service Commission as a Public Utility Analyst II in the Office of Auditing and Performance Analysis.

**Q. How long have you been employed by the Commission?**

A. I have been employed by the Florida Public Service Commission since April 1997.

**Q. Briefly review your educational and professional background.**

A. I received a Bachelor of Science degree from the University of South Florida with a major in Finance in 1991, a Bachelor of Science Degree from Florida Metropolitan University with a major in Accounting in 1994, and a Master of Business Administration with a concentration in Accounting in 1997.

**Q. Please describe your current responsibilities.**

A. My responsibilities consist of planning and conducting utility audits of manual and automated accounting systems for historical and forecasted data.

**Q. Have you previously presented testimony before this Commission?**

A. No.

1 **Q. What is the purpose of your testimony today?**

2 A. The purpose of my testimony is to sponsor the staff audit report of Duke Energy  
3 Florida, Inc. (DEF or Utility) which addresses the filing in Docket No. 130001-EI Fuel and  
4 purchased power cost recovery clause for costs associated with its hedging activities. We  
5 issued an audit report in this docket for the hedging activities on September 23, 2013. This  
6 audit report is filed with my testimony and is identified as Exhibit SOO-1

7 **Q. Was this audit prepared by you or under your direction?**

8 A. Yes. The audit was prepared by me.

9 **Q. Please describe the work performed in this audit.**

10 A. I have separated the audit work into several categories.

11 Accounting Treatment

12 I reviewed DEF's supporting detail of the hedging settlements for the twelve months  
13 ended July 31, 2013. I traced the monthly balances of hedging transactions from DEF's  
14 Hedging Results Report for the period August 1, 2012, to December 30, 2012, and its Hedging  
15 Information Report for the period January 1, 2013 to July 31, 2013 to its Hedging Summary  
16 by Commodity Reports for 2012 and 2013. I selected 20 natural gas hedging transactions  
17 from August 2012 through July 2013 as a sample and traced them from the Hedging Results  
18 and Hedging Information Reports to the third-party confirmation notices, contracts and to the  
19 general ledger. I verified that the hedging settlements were in compliance with the Risk  
20 Management Plan. No exceptions were noted.

21 Gains and Losses

22 I recalculated the gains and losses by multiplying the volume by the difference  
23 between the fixed price and the settlement price from the trade confirmation documents and  
24 compared them to the recorded gains and losses per the general ledger. No exceptions were  
25 noted.

1 Hedged Volume and Limits

2 I obtained and reviewed DEF’s Risk Management Plan. I reviewed the quantity limits  
3 and authorizations for all hedged fuel types. No significant variances were noted for natural  
4 gas. The amount of oil hedged during this period was minimal. The actual monthly volumes  
5 of hedged burns for Numbers 6 and 2 Oils and Barge and Rail Transportation varied, but on an  
6 annual basis, all fell between the allowable percentages of actual and projected burn volumes.  
7 No exceptions were noted.

8 Separation of Duties

9 I reviewed DEF’s written procedures for separation of duties related to hedging  
10 activities. I reviewed the evaluations performed by DEF’s Audit Services Department and the  
11 external auditor’s report. Both concluded that effective internal controls were in place in  
12 separating hedging activities.

13 **Q. Please review the audit findings in this audit report.**

14 A. There were no findings in this audit related to hedging activities.

15 **Q. Does this conclude your testimony?**

16 A. Yes.

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1                                   **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2   **COMMISSION STAFF**

3   **DIRECT TESTIMONY OF DEBRA M. DOBIAC**

4   **DOCKET NO. 130001-EI**

5   **SEPTEMBER 27, 2013**

6 **Q.     Please state your name and business address.**

7 A.     My name is Debra M. Dobiac. My business address is 2540 Shumard Oak Boulevard,  
8 Tallahassee, Florida, 32399.

9 **Q.     By whom are you presently employed and in what capacity?**

10 A.    I am employed by the Florida Public Service Commission as a Public Utilities Analyst  
11 II in the Office of Auditing and Performance Analysis.

12 **Q.     How long have you been employed by the Commission?**

13 A.    I have been employed by the Commission since January 2008.

14 **Q.     Briefly review your educational and professional background.**

15 A.    I graduated with honors from Lakeland College in 1993 and have a Bachelor of Arts  
16 degree in accounting. Prior to my work at the Commission, I worked for 6 years in internal  
17 auditing at the Kohler Company and First American Title Insurance Company. I also have  
18 approximately 12 years of experience as an accounting manager and controller.

19 **Q.     Please describe your current responsibilities.**

20 A.    Currently, I am a Public Utilities Analyst II with the responsibilities of managing  
21 regulated utility financial audits. I am also responsible for creating audit work programs to  
22 meet a specific audit purpose.

23 **Q.     Have you presented testimony before this Commission or any other regulatory**  
24 **agency?**

25 A.    Yes. I testified in the Aqua Utilities Florida, Inc. Rate Case, Docket No. 080121-WS,

1 the Water Management Services, Inc. Rate Case, Docket No. 100104-WU, the Gulf Power  
2 Company Rate Case, Docket No. 110138-EI, and the Water Management Services, Inc. Rate  
3 Case, Docket No. 110200-WU.

4 **Q. What is the purpose of your testimony today?**

5 A. The purpose of my testimony is to sponsor the staff audit report of Gulf Power  
6 Company (Gulf or Utility) which addresses the Utility's filing in Docket No. 130001-EI Fuel  
7 and purchased power cost recovery clause for costs associated with its hedging activities. We  
8 issued an audit report in this docket for the hedging activities on September 27, 2013. This  
9 audit report is filed with my testimony and is identified as Exhibit DMD-1.

10 **Q. Was this audit prepared by you or under your direction?**

11 A. Yes, it was prepared under my direction.

12 **Q. Please describe the work you performed in this audit.**

13 A. I have separated the audit work into several categories.

14 Accounting Treatment

15 We obtained Gulf's supporting detail of the hedging settlements for the twelve months  
16 ended July 31, 2013. The support documentation was traced to the general ledger transaction  
17 detail. We verified that the hedging settlements are in compliance with the Risk Management  
18 Plan and verified that the accounting treatment for hedging transactions and transactions costs  
19 is consistent with Commission orders relating to hedging activities. No exceptions were  
20 noted.

21 Gains and Losses

22 We traced the monthly balances of all hedging transactions from Gulf's Hedging  
23 Information Reports to its settlement report and its general ledger for the period August 1,  
24 2012 to July 31, 2013. We reviewed existing tolling agreements whereby the Utility's natural  
25 gas is provided to generators under purchased power agreements. We recalculated the gains

1 and losses, traced the price to the settlement statement details, and compared the price to the  
2 gas futures rates published by the New York Mercantile Exchange (NYMEX) Henry Hub Gas  
3 futures contract rates. We compared these recalculated gains and losses with Gulf's journal  
4 entries for realized gains and losses. No exceptions were noted.

#### 5 Hedged Volume and Limits

6 We reviewed the quantity limits and authorizations. We also obtained Gulf's analysis  
7 of the monthly percent of natural gas hedged in relation to natural gas burned for the twelve  
8 months ended July 31, 2013, and compared them with the Utility's Risk Management Plan.  
9 There were immaterial variances for January to July 2013 between the percentages of actual  
10 and projected natural gas burned that were hedged. Since the projected burn for August to  
11 December 2012 included limited amounts of natural gas burned applicable to the purchased  
12 power agreement tolling arrangements, there were significant variances between the  
13 percentages of actual and projected natural gas burned that were hedged. These variances  
14 were the result of an inaccurate burn forecast.

#### 15 Separation of Duties

16 We reviewed the Utility's procedures for separating duties related to hedging  
17 activities. There were no internal or external audits specifically performed on the separation  
18 of duties related to hedging activities. No exceptions were noted.

19 **Q. Please review the audit findings in this audit report, Exhibit DMD-1.**

20 A. There were no findings in this audit related to hedging activities.

21 **Q. Does that conclude your testimony?**

22 A. Yes.

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**BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

**COMMISSION STAFF**

**DIRECT TESTIMONY OF RONALD A. MAVRIDES**

**DOCKET NO. 130001-EI**

**SEPTEMBER 27, 2012**

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**Q. Please state your name and business address.**

A. My name is Ronald A. Mavrides. My business address is 4950 West Kennedy Blvd., Suite 310, Tampa, Florida 33609.

**Q. By whom are you presently employed and in what capacity?**

A. I am employed by the Florida Public Service Commission as a Public Utility Analyst in the Office of Auditing and Performance Analysis.

**Q. How long have you been employed by the Commission?**

A. I have been employed by the Florida Public Service Commission since October 2007.

**Q. Briefly review your educational and professional background.**

A. In 1990, I received a Bachelor of Science Degree from the University of Central Florida with a major in accounting. I am also a Certified Government Auditing Professional and a Certified Management Accountant.

**Q. Please describe your current responsibilities.**

A. My responsibilities consist of planning and conducting utility audits of manual and automated accounting systems for historical and forecasted data.

**Q. Have you previously presented testimony before this Commission?**

A. Yes. I presented testimony in the Fuel and Purchased Power Cost Recovery Clause Docket Nos. 090001-EI and 110001-EI.



1 **Q. What is the purpose of your testimony today?**

2 A. The purpose of my testimony is to sponsor the staff audit report of Tampa Electric  
3 Company (TECO or Utility) which addresses the Utility's filing in Docket No. 130001-EI  
4 Fuel and purchased power cost recovery clause for costs associated with its hedging activities.  
5 We issued an audit report in this docket for the hedging activities on September 23, 2013. This  
6 audit report is filed with my testimony and is identified as Exhibit RAM-1.

7 **Q. Was this audit prepared by you or under your direction?**

8 A. Yes. The audit was prepared by me.

9 **Q. Please describe the work performed in this audit.**

10 A. I have separated the audit work into several categories.

11 Accounting Treatment

12 I reviewed TECO's Hedging Information Reports filed on April 1, 2012, and August,  
13 16, 2013. I examined the report for reasonableness and used it as a basis for our sample tests.  
14 I requested a listing of each futures, options, and swap contracts executed by TECO for the  
15 12-month period covered by the Hedging Information Report. I requested the volumes for  
16 each fuel TECO actually hedged using a fixed price contract or instrument. TECO only  
17 hedges natural gas. I tested a sample of 31 transactions, choosing two months of transactions  
18 from the 12-month period for natural gas. I traced the transactions to the general ledger and  
19 trade confirmation documents. No exceptions were noted.

20 Gains and Losses

21 I recalculated the gains and losses by multiplying the volume by the difference  
22 between the fixed price and the settlement price from the trade confirmation documents, and  
23 compared them to the recorded gains and losses per the general ledger. No exceptions were  
24 noted.

25

1 Hedged Volume and Limits

2 I obtained and reviewed TECO’s Risk Management Plan. I compared the percentage  
3 limits of purchased power hedged in the Risk Management Plan with the actual volumes of  
4 hedged burns. All variances were immaterial and were a result of inaccurate forecasting and  
5 unit outages. No further work was done.

6 Separation of Duties

7 I reviewed TECO’s written procedures for separation of duties related to hedging  
8 activities. There were no internal and external auditor’s workpapers specifically addressing  
9 the separation of duties. No exceptions were noted.

10 **Q. Please review the audit findings in this audit report.**

11 **A.** There were no findings in this audit related to hedging activities.

12 **Q. Does this conclude your testimony?**

13 **A.** Yes.

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1           **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2                           **FLORIDA POWER & LIGHT COMPANY**

3                                   **TESTIMONY OF GERARD J. YUPP**

4   **DOCKET NO. 130001-EI**

5   **APRIL 5, 2013**

6  
7   **Q.     Please state your name and address.**

8   A.     My name is Gerard J. Yupp. My business address is 700 Universe  
9           Boulevard, Juno Beach, Florida, 33408.

10 **Q.     By whom are you employed and what is your position?**

11 A.     I am employed by Florida Power & Light Company (FPL) as Senior  
12           Director of Wholesale Operations in the Energy Marketing and  
13           Trading Division.

14 **Q.     Have you previously testified in the predecessors to this**  
15 **docket?**

16 A.     Yes.

17 **Q.     What is the purpose of your testimony?**

18 A.     The purpose of my testimony is to present data on FPL's hedging  
19           activities, by month, for calendar year 2012. This data is required  
20           per Item 5 of the Resolution of Issues in Docket 011605-EI  
21           approved by the Commission per Order No. PSC-02-1484-FOF-EI,  
22           which states:

23                           "5. Each investor-owned utility shall provide, as part of its

1 final true-up filing in the fuel and purchased power cost  
2 recovery docket, the following information: (1) the volumes of  
3 each fuel the utility actually hedged using a fixed price  
4 contract or instrument; (2) the types of hedging instruments  
5 the utility used, and the volume and type of fuel associated  
6 with each type of instrument; (3) the average period of each  
7 hedge; and (4) the actual total cost (e.g. fees, commissions,  
8 options premiums, futures gains and losses, swaps  
9 settlements) associated with using each type of hedging  
10 instrument.”

11

12 The requirement for this data was further clarified in Section III of the  
13 Hedging Order Clarification Guidelines that were approved by the  
14 Commission per Order No. PSC-08-0667-PAA-EI issued on  
15 October 8, 2008.

16 **Q. Are you sponsoring an exhibit for this proceeding?**

17 **A.** Yes. I am sponsoring Exhibit GJY-1 – August through December  
18 2012 Hedging Activity True-Up.

19 **Q. Please describe FPL’s hedging objectives.**

20 **A.** Consistent with the guiding principles described in Section IV of the  
21 Hedging Order Clarification Guidelines, the primary objective of  
22 FPL’s hedging program is to reduce the impact of fuel price volatility  
23 in the fuel adjustment charges paid by FPL’s customers. FPL does

1 not execute speculative hedging strategies aimed at "out guessing"  
2 the market. For 2012, FPL implemented a well-disciplined, well-  
3 defined and well-controlled hedging program in compliance with  
4 FPL's 2011 Risk Management Plan that was approved by the  
5 Commission in Order No. PSC-11-0094-FOF-EI, issued on  
6 February 1, 2011.

7 **Q. Please summarize FPL's 2012 hedging activities.**

8 A. Consistent with its approved 2011 Risk Management Plan, FPL  
9 hedged a portion of its fuel portfolio for 2012 utilizing fixed price  
10 transactions. A fixed price transaction allows a buyer to lock in the  
11 price of a commodity for a set volume over a set period of time.

12

13 Actual 2012 natural gas prices declined from the forward prices that  
14 were in effect when FPL was executing its natural gas hedges for  
15 2012. As would be expected under the approved hedging  
16 approach, this decline in natural gas prices resulted in reported  
17 natural gas hedging costs for the year, as shown on Exhibit GJY-1.  
18 Conversely, heavy oil prices increased from the forward prices that  
19 were in effect when FPL was executing its heavy oil hedges for  
20 2012. As shown on Exhibit GJY-1, this resulted in reported heavy  
21 oil hedging savings for the year.

22

1 **Q. Does your Exhibit GJY-1 provide the detail on FPL's 2012**  
2 **hedging activities required by Item 5 of the Resolution of**  
3 **Issues?**

4 **A. Yes.**

5 **Q. Does this conclude your testimony?**

6 **A. Yes, it does.**

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**BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**  
**FLORIDA POWER & LIGHT COMPANY**  
**TESTIMONY OF GERARD J. YUPP**  
**DOCKET NO. 130001-EI**  
**AUGUST 30, 2013**

- Q. Please state your name and address.**
- A. My name is Gerard J. Yupp. My business address is 700 Universe Boulevard, Juno Beach, Florida, 33408.
- Q. By whom are you employed and what is your position?**
- A. I am employed by Florida Power and Light Company (FPL) as Senior Director of Wholesale Operations in the Energy Marketing and Trading Division.
- Q. Have you previously testified in this docket?**
- A. Yes.
- Q. What is the purpose of your testimony?**
- A. The purpose of my testimony is to present and explain FPL's projections for (1) the dispatch costs of heavy fuel oil, light fuel oil, coal and natural gas; (2) the availability of natural gas to FPL; (3) generating unit heat rates and availabilities; and (4) the quantities and costs of wholesale (off-system) power and purchased power transactions. I also review the interim results of FPL's 2013 hedging program and its 2014 Risk Management Plan. Additionally, I

1 describe the Incremental Optimization Costs included in FPL's 2014  
2 projection filing that are associated with the Incentive Mechanism  
3 that was approved in Order No. PSC-13-0023-S-EI, dated January  
4 14, 2013. Lastly, I present the projected fuel savings resulting from  
5 the operation of the Riviera Beach Next Generation Clean Energy  
6 Center (RBEC) from June through December 2014.

7 **Q. Have you prepared or caused to be prepared under your**  
8 **supervision, direction and control any exhibits in this**  
9 **proceeding?**

10 A. Yes, I am sponsoring the following exhibits:

- 11 • GJY-2: 2014 Risk Management Plan
- 12 • GJY-3: Hedging Activity Supplemental Report for 2013  
13 (January through July)
- 14 • GJY-4: Appendix I
- 15 • Schedules E2 through E9 of Appendix II

16

17 **FUEL PRICE FORECAST**

18 **Q. What forecast methodologies has FPL used for the 2014**  
19 **recovery period?**

20 A. For natural gas commodity prices, the forecast methodology relies  
21 upon the NYMEX Natural Gas Futures contract prices (forward  
22 curve). For light and heavy fuel oil prices, FPL utilizes Over-The-  
23 Counter (OTC) forward market prices. Projections for the price of



1 coal are based on actual coal purchases and price forecasts  
2 developed by J.D. Energy. Forecasts for the availability of natural  
3 gas are developed internally at FPL and are based on contractual  
4 commitments and market experience. The forward curves for both  
5 natural gas and fuel oil represent expected future prices at a given  
6 point in time and are consistent with the prices at which FPL can  
7 execute transactions for its hedging program. The basic assumption  
8 made with respect to using the forward curves is that all available  
9 data that could impact the price of natural gas and fuel oil in the  
10 future is incorporated into the curves at all times. The methodology  
11 allows FPL to execute hedges consistent with its forecasting method  
12 and to optimize the dispatch of its units in changing market  
13 conditions. FPL utilized forward curve prices from the close of  
14 business on August 5, 2013 for its 2014 projection filing, which is the  
15 most current information that could be incorporated into FPL's  
16 schedule for calculating the 2014 FCR Clause factors.

17 **Q. Has FPL used these same forecasting methodologies**  
18 **previously?**

19 A. Yes. FPL began using the NYMEX Natural Gas Futures contract  
20 prices (forward curve) and OTC forward market prices in 2004 for its  
21 2005 projections.

22 **Q. What are the key factors that could affect FPL's price for heavy**  
23 **fuel oil during the January through December 2014 period?**

1 A. The key factors that could affect FPL's price for heavy oil are (1)  
2 worldwide demand for crude oil and petroleum products (including  
3 domestic heavy fuel oil); (2) non-OPEC crude oil supply; (3) the  
4 extent to which OPEC adheres to their quotas and reacts to  
5 fluctuating demand for OPEC crude oil; (4) the political and civil  
6 tensions in the major producing areas of the world like the Middle  
7 East and West Africa; (5) the availability of refining capacity; (6) the  
8 price relationship between heavy fuel oil and crude oil; (7) the supply  
9 and demand for heavy oil in the domestic market; (8) the terms of  
10 FPL's supply and fuel transportation contracts; and (9) domestic and  
11 global inventory.

12

13 Average heavy oil prices are forecasted to be slightly lower in 2014  
14 compared with projected 2013 average levels primarily due to the  
15 assumed reduction in the global crude oil price. Crude oil prices are  
16 expected to remain strong over the next few months due to OPEC  
17 supply disruptions in Iraq and Libya, as well as a reduction in the  
18 inventories of the Organisation for Economic Co-operation and  
19 Development (OECD) member countries. This is despite a strong  
20 surge in non-OPEC supply and North American shale oil production  
21 that is expected to grow by 1.1 million barrels per day in 2013. The  
22 United States Strategic Petroleum Reserve will also act as a  
23 deterrent to prices moving up significantly in the short-term. By mid-

1 2014, oil inventories should stabilize as OPEC supply improves and  
2 North American supply growth continues. The International Energy  
3 Agency (IEA) anticipates non-OPEC supply to grow by 1.5 million  
4 barrels per day in 2014, of which North American shale oil is  
5 expected to contribute 0.9 million barrels per day. While projected  
6 growth in non-OECD demand of 1.4 million barrels per day should  
7 boost global demand in 2014, the increase in non-OPEC supply will  
8 help reduce the call on OPEC supply in 2014 and stabilize prices at  
9 a lower level. As always, an increase in geopolitical concerns could  
10 create upward pressure on oil prices.

11 **Q. Please provide FPL's projection for the dispatch cost of heavy  
12 fuel oil for the January through December 2014 period.**

13 A. FPL's projection for the system average dispatch cost of heavy fuel  
14 oil, by month, is provided on page 3 of Appendix I.

15 **Q. What are the key factors that could affect the price of light fuel  
16 oil?**

17 A. The key factors are similar to those described for heavy fuel oil.

18 **Q. Please provide FPL's projection for the dispatch cost of light  
19 fuel oil for the January through December 2014 period.**

20 A. FPL's projection for the system average dispatch cost of light oil, by  
21 month, is provided on page 3 of Appendix I.

22 **Q. What is the basis for FPL's projections of the dispatch cost of  
23 coal for St. Johns' River Power Park (SJRPP) and Plant**

1           **Scherer?**

2    A.    FPL's projected dispatch costs for both plants are based on FPL's  
3           price projection for spot coal, delivered to the plants.

4    **Q.    Please provide FPL's projection for the dispatch cost of coal at**  
5           **SJRPP and Plant Scherer for the January through December**  
6           **2014 period.**

7    A.    FPL's projection for the system average dispatch cost of coal for this  
8           period, by plant and by month, is shown on page 3 of Appendix I.

9    **Q.    What are the factors that can affect FPL's natural gas prices**  
10           **during the January through December 2014 period?**

11   A.    In general, the key physical factors are (1) North American natural  
12           gas demand and domestic production; (2) LNG and Canadian  
13           natural gas imports; and (3) the terms of FPL's natural gas supply  
14           and transportation contracts.

15

16           Natural gas prices are projected to remain fairly stable throughout  
17           2014. Although working natural gas rigs are down approximately  
18           76% since the peak in August 2008 and 20% year-on-year,  
19           efficiency improvements in the shale regions are leading to record  
20           levels of production of natural gas. However, growth has slowed in  
21           2013 and this trend will continue into 2014. Forecast lower 48  
22           production growth of 0.5 - 1.0 BCF/day will be led by increased  
23           contributions from byproduct wet gas plays, while non-associated

1 gas declines continue. Stronger residential/commercial demand,  
2 especially in the Northeast due to heating oil-to-natural gas  
3 switching and new gas pipelines, could partly mitigate lackluster gas  
4 demand for power generation and the slow pace of demand  
5 expansion from the industrial sector; nonetheless, year-on-year  
6 demand growth in 2014 is expected to be lower by approximately  
7 0.6 BCF/Day. Natural gas storage levels, a key benchmark for  
8 supply/demand balance, are projected to be approximately 0.2 TCF  
9 higher, year-on-year, by the end of March 2014. Thereafter,  
10 narrower production gains, coupled with larger import losses, could  
11 pull storage back down to current levels.

12 **Q. What are the factors that FPL expects to affect the availability**  
13 **of natural gas to FPL during the January through December**  
14 **2014 period?**

15 A. The key factors mainly relate to the balance of gas transportation  
16 and demand in Florida, specifically, (1) the capacity of the Florida  
17 Gas Transmission (FGT) pipeline into Florida; (2) the capacity of the  
18 Gulfstream Natural Gas System (Gulfstream) pipeline into Florida;  
19 (3) the portion of FGT and Gulfstream capacity that is contractually  
20 committed to FPL on a firm basis each month; and (4) the natural  
21 gas demand in the State of Florida.

22

23 The current capacity of FGT into the State of Florida is

1 approximately 3,100,000 MMBtu/day and the current capacity of  
2 Gulfstream is approximately 1,260,000 MMBtu/day. FPL's total firm  
3 transportation capacity on FGT ranges from 1,150,000 to 1,324,000  
4 MMBtu/day, depending on the month. FPL has firm transportation  
5 capacity on Gulfstream of 695,000 MMBtu/day.

6  
7 Additionally, FPL has firm transportation capacity on several  
8 upstream pipelines that provide FPL access to on-shore gas supply.  
9 FPL has 580,000 MMBtu/day of firm transport on the Southeast  
10 Supply Header (SESH) pipeline, 200,000 MMBtu/day of firm  
11 transport on the Transcontinental Pipe Line Gas Company, LLC  
12 (Transco) Zone 4A lateral, and 145,000 MMBtu/day (April through  
13 October) on the Gulf South Pipeline Company, LP (Gulf South)  
14 pipeline. The firm transportation on the SESH, Transco, and Gulf  
15 South pipelines does not increase transportation capacity into the  
16 state, however FPL's firm transportation rights on these pipelines  
17 provide access to 925,000 MMBtu/day of on-shore natural gas  
18 supply, which helps diversify FPL's natural gas portfolio and  
19 enhance the reliability of fuel supply. FPL projects that during the  
20 January through December 2014 period, 30,000 MMBtu/day to  
21 150,000 MMBtu/day of non-firm natural gas transportation capacity  
22 will be available into the state, depending on the month. FPL  
23 projects that it could acquire some of this capacity, if economic, to

1 supplement FPL's firm allocation on FGT and Gulfstream.

2 **Q. What are FPL's projections for the dispatch cost and**  
3 **availability of natural gas for the January through December**  
4 **2014 period?**

5 A. FPL's projections of the system average dispatch cost and  
6 availability of natural gas, by transport type, by pipeline and by  
7 month, are provided on page 3 of Appendix I.

8

9 **PLANT HEAT RATES, OUTAGE FACTORS, PLANNED**  
10 **OUTAGES, AND CHANGES IN GENERATING CAPACITY**

11 **Q. Please describe how FPL developed the projected Average Net**  
12 **Heat Rates shown on Schedule E4 of Appendix II.**

13 A. The projected Average Net Heat Rates were calculated by the  
14 POWRSYM model. The current heat rate equations and efficiency  
15 factors for FPL's generating units, which present heat rate as a  
16 function of unit power level, were used as inputs to POWRSYM for  
17 this calculation. The heat rate equations and efficiency factors are  
18 updated as appropriate based on historical unit performance and  
19 projected changes due to plant upgrades, fuel grade changes,  
20 and/or from the results of performance tests.

21

22 **Q. Are you providing the outage factors projected for the period**  
23 **January through December 2014?**

1 A. Yes. This data is shown on page 4 of Appendix I.

2 **Q. How were the outage factors for this period developed?**

3 A. The unplanned outage factors were developed using the actual  
4 historical full and partial outage event data for each of the units.  
5 The historical unplanned outage factor of each generating unit was  
6 adjusted, as necessary, to eliminate non-recurring events and  
7 recognize the effect of planned outages to arrive at the projected  
8 factor for the period January through December 2014.

9 **Q. Please describe the significant planned outages for the  
10 January through December 2014 period.**

11 A. Planned outages at FPL's nuclear units are the most significant in  
12 relation to fuel cost recovery. St. Lucie Unit 2 is scheduled to be out  
13 of service from March 3, 2014 until April 6, 2014 or 34 days during  
14 the period. Turkey Point Unit 3 is scheduled to be out of service  
15 from March 17, 2014 until April 19, 2014 or 33 days during the  
16 period. Turkey Point Unit 4 is scheduled to be out of service from  
17 September 24, 2014 until October 30, 2014 or 36 days during the  
18 period.

19 **Q. Please identify any changes to FPL's fossil generation capacity  
20 projected to take place during the January through December  
21 2013 period.**

22 A. FPL projects to put the RBEC into commercial operation on June 1,  
23 2014. This unit will add an additional 1,212 MW of summer capacity



1 and 1,344 MW of winter capacity.

2

3 **WHOLESALE (OFF-SYSTEM) POWER AND PURCHASED**

4 **POWER TRANSACTIONS**

5 **Q. Are you providing the projected wholesale (off-system) power**  
6 **sales and purchased power transactions forecasted for**  
7 **January through December 2014?**

8 A. Yes. This data is shown on Schedules E6, E7, E8, and E9 of  
9 Appendix II of this filing.

10 **Q. In what types of wholesale (off-system) power transactions**  
11 **does FPL engage?**

12 A. FPL purchases power from the wholesale market when it can  
13 displace higher cost generation with lower cost power from the  
14 market. FPL will also sell excess power into the market when its  
15 cost of generation is lower than the market. FPL's customers  
16 benefit from both purchases and sales as savings on purchases and  
17 gains on sales are credited to customers through the Fuel Cost  
18 Recovery Clause. Power purchases and sales are executed under  
19 specific tariffs that allow FPL to transact with a given entity.  
20 Although FPL primarily transacts on a short-term basis (hourly and  
21 daily transactions), FPL continuously searches for all opportunities  
22 to lower fuel costs through purchasing and selling wholesale power,  
23 regardless of the duration of the transaction. Additionally, FPL is a

1 member of the Florida Cost-Based Broker System (FCBBS). The  
2 FCBBS matches hourly cost-based bids and offers to maximize  
3 savings for all participants. Currently, the FCBBS is comprised of  
4 11 members, including FPL. FPL can also purchase and sell power  
5 during emergency conditions under several types of Emergency  
6 Interchange agreements that are in place with other utilities within  
7 Florida.

8 **Q. Please describe the method used to forecast wholesale (off-**  
9 **system) power purchases and sales.**

10 A. The quantity of wholesale (off-system) power purchases and sales  
11 are projected based upon estimated generation costs, generation  
12 availability, expected market conditions and historical data.

13 **Q. What are the forecasted amounts and costs of wholesale (off-**  
14 **system) power sales?**

15 A. FPL has projected 1,655,000 MWh of wholesale (off-system) power  
16 sales for the period of January through December 2014. The  
17 projected fuel cost related to these sales is \$65,345,750. The  
18 projected transaction revenue from these sales is \$80,554,500. The  
19 projected gain for these sales is \$11,080,000.

20 **Q. In what document are the fuel costs for wholesale (off-system)**  
21 **power sales transactions reported?**

22 A. Schedule E6 of Appendix II provides the total MWh of energy, total  
23 dollars for fuel adjustment, total cost and total gain for wholesale

1 (off-system) power sales.

2 **Q. What are the forecasted amounts and costs of wholesale (off-**  
3 **system) power purchases for the January to December 2014**  
4 **period?**

5 A. The costs of these economy purchases are shown on Schedule E9  
6 of Appendix II. For the period, FPL projects it will purchase a total of  
7 278,500 MWh at a cost of \$13,403,538. If FPL generated this  
8 energy, FPL estimates that it would cost \$18,526,538. Therefore,  
9 these purchases are projected to result in savings of \$5,123,000.

10 **Q. Does FPL have additional agreements for the purchase of**  
11 **electric power and energy that are included in your**  
12 **projections?**

13 A. Yes. FPL purchases energy under three Unit Power Sales  
14 Agreements (UPS) with the Southern Companies. The agreements  
15 are comprised of 790 MW of gas-fired, combined cycle generation  
16 (Franklin Unit 1-190 MW and Harris Unit 1-600 MW) and 165 MW of  
17 coal generation (Scherer Unit 3). The UPS agreements have a term  
18 that runs through December 31, 2015. FPL also has contracts to  
19 purchase and sell nuclear energy under the St. Lucie Plant Nuclear  
20 Reliability Exchange Agreements with Orlando Utilities Commission  
21 (OUC) and Florida Municipal Power Agency (FMPPA). Additionally,  
22 FPL purchases energy from JEA's portion of the SJRPP Units.  
23 Lastly, FPL purchases energy and capacity from Qualifying Facilities

1 under existing tariffs and contracts.

2 **Q. Please provide the projected energy costs to be recovered**  
3 **through the Fuel Cost Recovery Clause for the power**  
4 **purchases referred to above during the January through**  
5 **December 2014 period.**

6 A. UPS energy purchases for the period are projected to be 1,875,616  
7 MWh at an energy cost of \$73,825,771. The UPS energy  
8 projections are presented on Schedule E7 of Appendix II.

9  
10 Energy purchases from the JEA-owned portion of SJRPP are  
11 projected to be 1,737,760 MWh for the period at an energy cost of  
12 \$67,452,000. FPL's cost for energy purchases under the St. Lucie  
13 Plant Reliability Exchange Agreements is a function of the operation  
14 of St. Lucie Unit 2 and the fuel costs to the owners. For the period,  
15 FPL projects purchases of 488,814 MWh at a cost of \$3,045,725.  
16 These projections are shown on Schedule E7 of Appendix II.

17  
18 In addition, as shown on Schedule E8 of Appendix II, FPL projects  
19 that purchases from Qualifying Facilities for the period will provide  
20 2,940,405 MWh at a cost of \$126,567,361.

21 **Q. How does FPL develop the projected energy costs related to**  
22 **purchases from Qualifying Facilities?**

23 A. For those contracts that entitle FPL to purchase "as-available"

1 energy, FPL used its fuel price forecasts as inputs to the  
2 POWRSYM model to project FPL's avoided energy cost that is used  
3 to set the price of these energy purchases each month. For those  
4 contracts that enable FPL to purchase firm capacity and energy, the  
5 applicable Unit Energy Cost mechanisms prescribed in the contracts  
6 are used to project monthly energy costs.

7 **Q. What are the forecasted amounts and cost of energy being**  
8 **sold under the St. Lucie Plant Reliability Exchange Agreement?**

9 A. FPL projects to sell 629,817 MWh of energy at a cost of \$4,342,565.  
10 These projections are shown on Schedule E6 of Appendix II.

11

#### 12 **HEDGING/ RISK MANAGEMENT PLAN**

13 **Q. Please describe FPL's hedging objectives.**

14 A. The primary objective of FPL's hedging program has been, and  
15 remains, the reduction of fuel price volatility. Reducing fuel price  
16 volatility helps deliver greater price certainty to FPL's customers.  
17 FPL does not engage in speculative hedging strategies aimed at  
18 "out guessing" the market.

19 **Q. Has FPL filed a comprehensive risk management plan for 2014,**  
20 **consistent with the Hedging Order Clarification Guidelines as**  
21 **required by Order PSC- 08-0667-PAA-EI issued on October 8,**  
22 **2008?**

23 A. Yes. FPL filed its 2014 Risk Management Plan as part of its annual

1 Fuel Cost Recovery and Capacity Cost Recovery Actual/Estimated  
2 True-Up filing on August 2, 2013. The 2014 Risk Management Plan  
3 is included as Exhibit GJY-2.

4 **Q. Please provide an overview of FPL's 2014 Risk Management**  
5 **Plan.**

6 A. FPL's 2014 Risk Management Plan remains consistent with FPL's  
7 overall objectives that I previously described. It addresses Items 1-9  
8 and 13-15 of Exhibit TFB-4, which is required per the Proposed  
9 Resolution of Issues approved in Order No. PSC-02-1484-FOF-EI  
10 dated October 30, 2002. FPL's 2014 Risk Management Plan  
11 specifically addresses the parameters within which FPL intends to  
12 place hedges during 2014 for its projected natural gas requirements  
13 in 2015. FPL plans to hedge the percentages of its 2015 projected  
14 natural gas requirements over the time periods in 2014 that are  
15 described in the plan. As described in the plan, FPL discontinued  
16 heavy fuel oil hedging in 2013 and does not intend to execute  
17 hedges for its 2015 heavy fuel oil requirements.

18 **Q. Has FPL filed a Hedging Activity Supplemental Report for 2013,**  
19 **consistent with the Hedging Order Clarification Guidelines, as**  
20 **required by Order PSC- 08-0667-PAA-EI issued on October 8,**  
21 **2008?**

22 A. Yes. FPL filed its Hedging Activity Supplemental Report for 2013  
23 (January through July) on August 16, 2013. The Hedging Activity

1 Supplemental Report is included as Exhibit GJY-3.

2 **Q. Have FPL's 2013 hedging strategies been successful in**  
3 **achieving FPL's hedging objectives?**

4 A. Yes. FPL's hedging strategies have been successful in reducing  
5 fuel price volatility and delivering greater price certainty to its  
6 customers. At the time FPL was placing its hedges for its 2013  
7 projected natural gas and heavy oil requirements, market prices  
8 were different than the actual settlement prices that have occurred  
9 in 2013.

10

11 For example, at the beginning of January 2012, the average  
12 monthly NYMEX forward price for natural gas for the first quarter of  
13 2013 was approximately \$3.87 per MMBtu. At the end of July 2012,  
14 the average monthly NYMEX forward price for the first quarter of  
15 2013 was approximately \$3.69 per MMBtu. The actual average  
16 NYMEX monthly settlement price for this same time period was  
17 \$3.34 per MMBtu or \$0.53 per MMBtu lower than the forward prices  
18 seen in January and \$0.35 per MMBtu lower than the forward prices  
19 seen in July. Conversely, at the beginning of January 2012, the  
20 average monthly NYMEX forward price for natural gas for the  
21 second quarter of 2013 was approximately \$3.83 per MMBtu. At the  
22 end of July 2012, the average monthly NYMEX forward price for the  
23 second quarter of 2013 was approximately \$3.67 per MMBtu. The

1 actual average NYMEX monthly settlement price for this same time  
2 period was \$4.09 per MMBtu or \$0.26 per MMBtu higher than the  
3 forward prices seen in January and \$0.42 per MMBtu higher than  
4 the forward prices seen in July. Ultimately, FPL's natural gas  
5 hedges resulted in savings of \$25,819,945 for the January through  
6 July 2013 period.

7  
8 Forward heavy oil prices for 2013 were erratic during 2012,  
9 increasing significantly from the January to April time period,  
10 retreating below first of the year prices thereafter, peaking again into  
11 the beginning of September and retreating back to first of the year  
12 prices by year-end. Ultimately, FPL's heavy oil hedges resulted in  
13 costs of \$547,584 for the January through July 2013 period.

14  
15 As acknowledged in the Hedging Order Clarification Guidelines,  
16 hedging in the type of market conditions described above for heavy  
17 oil results in lost opportunities for savings in the fuel costs paid by  
18 customers; however, this lost opportunity is a reasonable trade-off  
19 for reducing customers' exposure to fuel price increases when  
20 market conditions change in the other direction. Conversely,  
21 hedging in the type of market conditions described above for natural  
22 gas results in savings for customers. As previously stated, however,  
23 FPL's hedging objective is to reduce fuel price volatility and deliver



1 greater price certainty.

2

3 **INCREMENTAL OPTIMIZATION COSTS ASSOCIATED WITH**  
4 **THE INCENTIVE MECHANISM**

5 **Q. Is FPL seeking to recover through the FCR Clause projected**  
6 **incremental operating and maintenance expenses (Incremental**  
7 **Optimization Costs) during the January through December**  
8 **2014 period with respect to implementing its program for**  
9 **expanded short-term wholesale purchases and sales, as well**  
10 **as asset optimization measures (the Incentive Mechanism) that**  
11 **was approved in Order No. PSC-13-0023-S-EI, dated January**  
12 **14, 2013?**

13 A. Yes. FPL has included projected Incremental Optimization Costs  
14 associated with the Incentive Mechanism in its projections for 2014.

15 **Q. What types of Incremental Optimization Costs can FPL include**  
16 **for recovery through the fuel clause?**

17 A. Per Order No. PSC-13-0023-S-EI, FPL is entitled to recover  
18 reasonable and prudent Incremental Optimization Costs from two  
19 categories: (i) incremental personnel, software and hardware costs  
20 associated with managing the various asset optimization activities,  
21 and (ii) variable power plant O&M costs incurred to generate  
22 additional output in order to make wholesale sales in excess of  
23 514,000 MWh.

1 **Q. Please describe the costs that are included in FPL's**  
2 **projections for incremental personnel, software, and hardware**  
3 **expenses.**

4 A. FPL projects to incur incremental expenses of \$389,472 in 2014 for  
5 the salaries and employee-related expenses of 2.5 employees that  
6 were added in 2013 to support the Incentive Mechanism (the other  
7 half of the expenses for one of these employees relates to other  
8 activities and is not included in FPL's request for FCR Clause  
9 recovery). FPL is not projecting any software or hardware expenses  
10 related to asset optimization in 2014.

11 **Q. Please describe the costs that are included in FPL's**  
12 **projections for variable power plant O&M expenses.**

13 A. FPL projects to incur incremental expenses related to variable  
14 power plant O&M of \$1,722,910 in 2014. FPL projects to sell  
15 1,655,000 MWh of economy power (Schedule E6) in 2014 which is  
16 1,141,000 MWh above the 514,000 MWh of such sales that were  
17 projected in FPL's 2013 Test Year and used as a threshold for  
18 power sales in the Incentive Mechanism. Based on data provided  
19 as part of the 2013 Test Year projections, FPL has determined that  
20 its incremental variable power plant O&M cost is \$1.51/MWh.  
21 Applying this rate to projected excess sales of 1,141,000 MWh  
22 above the threshold yields total variable power plant O&M of  
23 \$1,722,910 in 2014.

1 **Q. Has FPL included in its 2013 actual-estimated FCR true-up and**  
2 **its 2014 FCR factors, projections of the savings that it will**  
3 **achieve under the Incentive Mechanism?**

4 A. FPL has included savings on wholesale power purchases and gains  
5 on wholesale power sales for both 2013 and 2014. FPL has not  
6 attempted at this time, however, to project 2013 or 2014 Incentive  
7 Mechanism savings for other types of optimization measures. FPL  
8 does not yet have sufficient experience with the other types of  
9 optimization measures to provide meaningful projections of what it  
10 will be able to achieve. FPL will reflect the impact of all forms of  
11 Incentive Mechanism savings in subsequent true-up filings for 2013  
12 and 2014.

13 **CALCULATION OF FUEL SAVINGS ASSOCIATED WITH THE**  
14 **OPERATION OF RBEC**

15 **Q. Will the operation of RBEC during 2014 result in fuel savings**  
16 **for FPL's customers?**

17 A. Yes. This unit's high efficiency creates substantial fuel savings for  
18 FPL's customers. For the June through December, 2014 period, the  
19 operation of RBEC is projected to save FPL's customers  
20 \$82,000,000.

21 **Q. How did FPL calculate the projected fuel savings associated**  
22 **with the operation of RBEC?**

23 A. FPL utilized its POWRSYM model to quantify the fuel savings

1 associated with the operation of RBEC. This model is used to  
2 calculate the fuel costs that are included in FPL's projection filing.  
3 The same forecasted fuel prices and other assumptions that are  
4 reflected in the projection filing were used for analyzing the RBEC  
5 fuel savings. In order to calculate the RBEC fuel savings, FPL ran  
6 two separate production cost simulations, one without RBEC and  
7 one with RBEC. A comparison of the total system fuel costs from  
8 POWERSYM for the two simulations showed that the fuel costs  
9 were \$82,000,000 lower in the case that included RBEC than in the  
10 case without RBEC.

11 **Q. Does this conclude your testimony?**

12 **A.** Yes it does.

**PROGRESS ENERGY FLORIDA****DOCKET No. 130001-EI****Fuel and Capacity Cost Recovery  
Final True-Up for the Period  
January through December 2012****DIRECT TESTIMONY OF  
JOSEPH MCCALLISTER****REDACTED****April 5, 2013**

1 **Q. Please state your name and business address.**

2 A. My name is Joseph McCallister. My business address is 526 South Church Street,  
3 Charlotte, North Carolina 28202.

4

5 **Q. By whom are you employed and in what capacity?**

6 A. I work for Progress Energy Carolinas, an affiliate company of Progress Energy Florida,  
7 Inc. ("PEF", "Petitioner" or "Company") as Director, Gas Oil and Power. I am  
8 responsible for the natural gas, fuel oil and emission group activities in the Fuel  
9 Procurement Section of the Systems Optimization Department for the Duke Energy  
10 regulated generation fleet. This group is responsible for the natural gas and fuel oil  
11 acquisition and transportation needed to support the generation needs for Duke Energy  
12 Indiana, Duke Energy Kentucky, Duke Energy Carolinas, Progress Energy Carolinas  
13 and Progress Energy Florida. In addition, this group is responsible for the emission  
14 allowance ("EA") position management for Duke Energy Indiana, Duke Energy  
15 Kentucky, Duke Energy Carolinas, Progress Energy Carolina and Progress Energy  
16 Florida.

17

18

1 **Q. Have your duties and responsibilities remained the same since you last testified**  
2 **in this proceeding?**

3 A. Yes.  
4

5 **Q. Please briefly describe your work experience.**

6 A. I received a Bachelor Degree in Business Administration majoring in Accounting from  
7 The Ohio State University. While at Progress Energy, from 2003 until mid 2006, I  
8 served as the Director of Portfolio and Market Risk Assessment through mid 2006, the  
9 Director of Gas and Oil Trading from mid 2006 through early 2009, and the Director of  
10 Gas, Oil and Power Trading from early 2009 to the present. Prior to my tenure with  
11 Progress Energy, I spent approximately 10 years in management positions at energy  
12 trading and asset generation based companies. Summary experiences over this time  
13 period include gas and power scheduling, real time power trading and scheduling  
14 management, commercial management of gas storage and transportation agreements,  
15 commercial management of fuel and power optimization activities for unregulated  
16 generation assets and wholesale contract agreements, and corporate planning.  
17

18 **Q. What is the purpose of your testimony?**

19 A. The purpose of my testimony is to provide the August-December 2012 hedging true-up  
20 data and summarize the results of PEF's hedging activity for calendar year 2012 as  
21 required by Commission Order No. PSC-02-1484-FOF-EI and further clarified by  
22 Commission Order No. PSC-08-0667-PPA-EI issued in October 2008.  
23

24 **Q. Have you prepared exhibits to your testimony?**

25 A. Yes. I have attached Exhibit No. \_\_\_ (JM-1T) which is the Hedging Activity Report for  
26 the period August – December 2012.  
27

1 **Q. What are the objectives of PEF's hedging strategy?**

2 A. The objectives of PEF's hedging strategy are to reduce the impacts of fuel price  
3 volatility over time and provide a greater degree of fuel price certainty to PEF's  
4 customers.

5  
6 **Q. What hedging activities did PEF undertake for 2012 and what were the results?**

7 A. PEF utilized approved physical and financial agreements to hedge a portion of its  
8 projected natural gas, heavy oil and light oil fuel burns, and a portion of the estimated  
9 fuel surcharge exposure embedded in PEF's coal river barge and railroad  
10 transportation agreements. These activities resulted in a net hedge cost for 2012 of  
11 \$345.8 million.

12  
13 **Q. Did PEF execute its hedging activities consistent with its approved Risk  
14 Management Plan?**

15 A. Yes. The hedging activities executed by PEF were consistent with those outlined in its  
16 2012 Risk Management Plan ("Plan"). In the Plan filed in August 2011, PEF's hedging  
17 target ranges were to hedge [REDACTED] to [REDACTED] of its forecasted natural gas burns for  
18 calendar year 2012 with a target to hedge approximately [REDACTED] of the forecasted natural  
19 gas burns over time. With respect to heavy oil and light oil forecasted to be burned at  
20 PEF's owned generation facilities for calendar year 2012, PEF targeted to hedge a  
21 minimum of [REDACTED] and [REDACTED], respectively. With respect to the coal river and rail  
22 transportation estimated fuel surcharge exposures for calendar year 2011, PEF  
23 targeted to hedge between [REDACTED] to [REDACTED] of the estimated fuel surcharge exposures  
24 based on contractual provisions in the coal rail and river barge transportation  
25 agreements. In December 2011, based on PEF's forecasted burns and estimated coal  
26 rail and river barge transportation agreements, PEF's hedge percentages were  
27 approximately [REDACTED], [REDACTED], [REDACTED], [REDACTED] and [REDACTED] respectively for forecasted natural gas,

1 heavy oil, and light oil burns, and estimated fuel surcharge exposures in the coal river  
 2 and rail transportation agreements. As such, PEF was within its targeted hedge ranges  
 3 for calendar year 2012 going into the year.

4  
 5 For calendar year 2012, PEF's actual hedge percentages based on actual burns for  
 6 natural gas, heavy oil and light oil, were approximately [REDACTED], [REDACTED] and [REDACTED],  
 7 respectively. PEF hedge percentages for the estimated fuel surcharges embedded in  
 8 PEF's coal river and rail transportation in 2012 were [REDACTED] and [REDACTED], respectively. The  
 9 actual hedge percentages for natural gas, light oil, and the estimated fuel surcharges  
 10 for coal river and rail transportation were within the ranges outlined in the Plan. As  
 11 outlined in the Plan, actual hedge percentages for any monthly period, rolling twelve  
 12 month time period or calendar annual period can come in higher or lower than the  
 13 hedge percentage targets as a result of actual versus forecasted fuel burns. As  
 14 outlined previously, based on forecasted heavy oil burns and hedges in place as of  
 15 December 2011, PEF was approximately [REDACTED] hedged for calendar year 2012. Given  
 16 the actual to forecasted 2012 burn variances, the resulting actual hedge percentage for  
 17 heavy oil was lower than the targeted minimum of [REDACTED] based on forecasted calendar  
 18 basis.

19  
 20 **Q. Did PEF hedging activities meet the stated objective and are the activities**  
 21 **consistent with the Commission's Orders for hedging?**

22 **A.** Yes. PEF's hedging activity met the stated objective of PEF's hedging strategy to  
 23 reduce the impacts of fuel price volatility over time and provide a greater degree of fuel  
 24 price certainty to PEF's customers. The hedging activities are consistent with  
 25 Commission Orders No. PSC-02-1484-FOF-EI and No. PSC-08-0667-PPA-EI. PEF's  
 26 hedging activities are conducted in an environment of strong internal controls and  
 27 executed in a structured manner. PEF's hedging activities do not attempt to outguess



1 the market and may or may not result in net fuel cost savings, but have achieved the  
2 objectives.

3

4 **Q. Does this conclude your testimony?**

5 A. Yes.

6

**IN RE: PETITION ON BEHALF OF DUKE ENERGY FLORIDA, INC.  
FOR**

**FUEL AND CAPACITY COST RECOVERY  
FINAL TRUE-UP FOR THE PERIOD  
JANUARY THROUGH JULY 2013**

**FPSC DOCKET NO. 130001-EI**

**DIRECT TESTIMONY OF  
JOSEPH McCALLISTER**

**August 30, 2013**

**REDACTED**

**I. INTRODUCTION AND QUALIFICATIONS**

1 **Q. Please state your name and business address.**

2 A. My name is Joseph McCallister. My business address is 526 South Church Street,  
3 Charlotte, North Carolina 28202.

4  
5 **Q. By whom are you employed and in what capacity?**

6 A. I am employed by Duke Energy Progress. I am the Director of Gas, Oil and Power  
7 in the Fuels and Power Optimization Department. This section is responsible for  
8 natural gas, fuel oil and emission allowance activity for the Duke Energy Indiana  
9 (“DEI”), Duke Energy Kentucky (“DEK”), Duke Energy Carolina (“DEC”), Duke  
10 Energy Progress (“DEP”), and Duke Energy Florida (“DEF”) systems.

11  
12 **Q. Please describe your education background and professional experience.**

13 A. I received a Bachelor Degree in Business Administration majoring in Accounting  
14 from The Ohio State University. Prior to the merger between Progress Energy and

1 Duke Energy, at Progress Energy I served as the Director of Portfolio and Market  
2 Risk Assessment from 2003 until mid 2006, , the Director of Gas and Oil Trading  
3 from mid 2006 through early 2009, and the Director of Gas, Oil and Power Trading  
4 from early 2009 through July 2012. Prior to my tenure with Progress Energy, I  
5 spent approximately 10 years in management positions at energy trading and asset  
6 generation based companies. Summary experiences over this time period include  
7 gas and power scheduling, real time power trading and scheduling management,  
8 commercial management of gas storage and transportation agreements, commercial  
9 management of fuel and power optimization activities for unregulated generation  
10 assets and wholesale contract agreements, and corporate planning.

11  
12 **Q: Have your duties and responsibilities remained the same since you last**  
13 **testified in this proceeding?**

14 **A:** Yes. As the Director of Gas, Oil and Power, I am responsible, along with the other  
15 members of the section, for the management of the gas and oil procurement,  
16 transportation, hedging activities, and administration of gas and oil contracts with  
17 various suppliers for DEI's, DEK's, DEC's, DEP's, and DEF's electrical power  
18 generation facilities.

19  
20 **Q. What is the purpose of your testimony?**

21 **A.** The purpose of this testimony is to outline DEF's hedging objectives and activities  
22 for 2014 and outline DEF's hedging results for January 2013 through July 2013.

1 **Q. Are you sponsoring any exhibits to your testimony?**

2 A. Yes, I am sponsoring the following exhibits:

- 3 • Exhibit No. \_\_\_\_ (JM-1P) – 2014 Risk Management Plan (*originally filed*  
4 *August 2, 2013, redacted version attached*); and
- 5 • Exhibit No. \_\_\_\_ (JM-2P) – Hedging Results for January 2013 through July  
6 2013 (*originally filed August 16, 2013, redacted version attached*).

7

8 **Q. What are the objectives of DEF's hedging activities?**

9 A. The objectives of DEF's hedging strategy are to reduce the impacts of fuel price  
10 risk and volatility over time, and provide a greater degree of fuel price certainty to  
11 DEF's customers.

12

13 **Q. Describe DEF's hedging activities that the Company will execute for 2014.**

14 A. DEF will hedge a percentage of its projected natural gas and light oil fuel oil burns,  
15 and a portion of the estimated fuel surcharge exposure embedded in DEF's coal  
16 river barge and railroad transportation agreements. DEF will utilize approved  
17 physical and financial agreements. With respect to hedging activity, natural gas  
18 represents the largest component of DEF's overall hedging activity given it is the  
19 largest fuel cost component. DEF's target hedging percentage ranges are between  
20 ■ to ■ percent of its current 2014 forecasted calendar annual burns. DEF  
21 anticipates to target to hedge a minimum of ■ percent of its forecasted natural gas  
22 burn projections for 2014. With respect to light oil forecasted to be burned at  
23 DEF's owned generation facilities for calendar year 2014, during the balance of

1 2013 and 2014, DEF will target to hedge a minimum of ■ percent of its forecasted  
2 light oil burns for the 2014 calendar period. With respect to coal river and rail  
3 transportation estimated fuel surcharges, for calendar year 2014 DEF will target to  
4 hedge between ■ and ■ percent of the estimated fuel surcharge exposure in the  
5 coal rail and river barge transportation agreements, during the balance of 2013 and  
6 2014. Hedging in the ranges and targets provided allows DEF to monitor actual  
7 fuel burns, updated fuel forecasts, and make any adjustments as needed throughout  
8 the year.

9  
10 DEF's hedging activities do not involve price speculation or trying to "out-guess"  
11 the market. All hedging transactions are executed at the prevailing market price that  
12 exists at the time the hedging transactions are executed. The results of hedging  
13 activities may or may not result in net fuel cost savings due to differences between  
14 the monthly settlement prices and the actual hedge price of the transactions that  
15 were executed over time. The volumes hedged over time are based on periodic  
16 updated fuel forecasts and the actual hedge percentages for any month, rolling  
17 period, or calendar annual period may come in higher or lower than the target  
18 minimum hedge percentages and hedging ranges because of actual fuel burns versus  
19 forecasted fuel burns. Actual burns can deviate from forecasted burns because of  
20 variables such as weather, unforeseen unit outages, actual load, and changing fuel  
21 prices. DEF's approach to executing fixed price transactions over time is a  
22 reasonable and prudent approach to reduce price risk and provide greater cost  
23 certainty for DEF's customers.

1 As of August 21, 2013, for 2014 DEF has hedged approximately ■ percent of its  
2 forecasted natural gas burns. In addition, as of August 21, 2013, for 2014 DEF has  
3 hedged approximately ■ percent and ■ percent of its estimated fuel surcharge  
4 exposure based on the contractual provisions in the coal rail and river barge  
5 transportation agreements, respectively. DEF will continue to execute additional  
6 hedges for 2014 throughout the remainder of 2013 and during 2014 consistent with  
7 its on-going strategy.

8  
9 **Q. What were the results of DEF's hedging activities for January through July**  
10 **2013?**

11 **A.** The Company's natural gas hedging activities for January through July 2013 have  
12 resulted in hedges being above the closing natural gas settlement prices for the  
13 periods of January 2013 through July 2013 by approximately \$81.3 million. The  
14 Company's overall fuel oil hedging activities have resulted in hedges being above  
15 the closing settlement prices for the periods of January 2013 through July 2013 by  
16 approximately \$0.3 million. These overall hedge results were driven primarily by  
17 declines in natural gas prices after the execution of DEF's 2013 hedging  
18 transactions. The hedging activities were executed consistent with its Risk  
19 Management Plan. Although DEF's hedging activity did not result in net fuel cost  
20 savings, the activities did achieve the objective to reduce the impacts of fuel price  
21 risk and volatility, and greater fuel price certainty for DEF's customers.

1 **Q. Does this conclude your testimony?**

2 **A. Yes.**

**PROGRESS ENERGY FLORIDA**

**DOCKET No. 130001-EI**

**GPIF Schedules for  
January through December 2012**

**DIRECT TESTIMONY OF  
MATTHEW J. JONES**

**March 15, 2013**

1 **Q. Please state your name and business address.**

2 A. My name is Matthew J. Jones. My business address is 526 South Church  
3 Street, Charlotte, North Carolina 28202.

4  
5 **Q. By whom are you employed and in what capacity?**

6 A. I am employed by Duke Energy as Director of Analytics for Fuels and  
7 Systems Optimization.

8  
9 **Q. Describe your responsibilities as Manager of Portfolio Management.**

10 A. As Director of Analytics for Fuels and Systems Optimization, I oversee the  
11 analysis and modeling of energy portfolios for Progress Energy Florida, Inc.  
12 ("Progress Energy" or "Company"), as well as Progress Energy Carolinas,  
13 Inc., Duke Energy Carolinas, Inc., Duke Energy Indiana Inc., and Duke  
14 Energy Kentucky, Inc. My responsibilities include oversight of planning and  
15 coordination associated with economic system operations, including

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1 production cost modeling, outage coordination, dispatch pricing, fuel burn  
2 forecasting, position analysis, and commodities analytics.

3

4 **Q. What is the purpose of your testimony?**

5 A. The purpose of my testimony is to describe the calculation of PEF's GPIF  
6 reward/penalty amount for the period of January through December 2012.

7 This calculation was based on a comparison of the actual performance of  
8 PEF's 7 GPIF generating units for this period against the approved targets set  
9 for these units prior to the actual performance period.

10

11 **Q. Do you have an exhibit to your testimony in this proceeding?**

12 A. Yes, I am sponsoring Exhibit No. \_\_\_\_\_ (MJJ-1T), which consists of the  
13 schedules required by the GPIF Implementation Manual to support the  
14 development of the incentive amount. This 24-page exhibit is attached to my  
15 prepared testimony and includes as its first page an index to the contents of  
16 the exhibit.

17

18 **Q. What GPIF incentive amount has been calculated for this period?**

19 A. PEF's calculated GPIF incentive amount is a reward of \$3,262,447. This  
20 amount was developed in a manner consistent with the GPIF Implementation  
21 Manual. Page 2 of my exhibit shows the system GPIF points and the  
22 corresponding reward (penalty). The summary of weighted incentive points  
23 earned by each individual unit can be found on page 4 of my exhibit.

24

1 **Q. How were the incentive points for equivalent availability and heat rate**  
2 **calculated for the individual GPIF units?**

3 A. The calculation of incentive points was made by comparing the adjusted  
4 actual performance data for equivalent availability and heat rate to the target  
5 performance indicators for each unit. This comparison is shown on each  
6 unit's Generating Performance Incentive Points Table found on pages 9  
7 through 15 of my exhibit.

8  
9 **Q. Why is it necessary to make adjustments to the actual performance data**  
10 **for comparison with the targets?**

11 A. Adjustments to the actual equivalent availability and heat rate data are  
12 necessary to allow their comparison with the "target" Point Tables exactly as  
13 approved by the Commission prior to the period. These adjustments are  
14 described in the Implementation Manual and are further explained by a Staff  
15 memorandum, dated October 23, 1981, directed to the GPIF utilities. The  
16 adjustments to actual equivalent availability concern primarily the differences  
17 between target and actual planned outage hours, and are shown on page 7 of  
18 my exhibit. The heat rate adjustments concern the differences between the  
19 target and actual Net Output Factor (NOF), and are shown on page 8. The  
20 methodology for both the equivalent availability and heat rate adjustments are  
21 explained in the Staff memorandum.

22  
23 **Q. Have you provided the as-worked planned outage schedules for PEF's**  
24 **GPIF units to support your adjustments to actual equivalent availability?**

1 A. Yes. Page 23 of my exhibit summarizes the planned outages experienced by  
2 PEF's GPIF units during the period. Page 24 presents an as-worked  
3 schedule for each individual planned outage.

4

5 **Q. Does this conclude your testimony?**

6 A. Yes.

**IN RE: PETITION ON BEHALF OF DUKE ENERGY FLORIDA, INC.  
FOR  
FUEL AND CAPACITY COST RECOVERY  
FINAL TRUE-UP FOR THE PERIOD  
JANUARY THROUGH JULY 2013**

**FPSC DOCKET NO. 130001-EI**

**GPIF TARGETS AND RANGES FOR  
JANUARY THROUGH DECEMBER 2014**

**DIRECT TESTIMONY OF  
MATTHEW J. JONES**

**AUGUST 31, 2013**

1 **Q. Please state your name and business address.**

2 A. My name is Matthew J. Jones. My business address is 526 South Church Street,  
3 Charlotte, NC 28202.

4  
5 **Q. By whom are you employed and in what capacity?**

6 A. I am employed by Duke Energy as Director of Analytics for Fuels and Systems  
7 Optimization.

8  
9 **Q. What are your responsibilities in that position?**

10 A. As Director of Analytics for Fuels and Systems Optimization, I oversee the analysis  
11 and modeling of energy portfolios for Duke Energy Florida (“DEF” or the  
12 “Company”), as well as Duke Energy Progress, Inc., Duke Energy Carolinas, Inc.  
13 Duke Energy Indiana, Inc. and Duke Energy Kentucky, Inc. These responsibilities  
14 include oversight of planning and coordination associated with economic system  
15 operations, including production cost modeling, outage coordination, dispatch pricing,  
16 fuel burn forecasting, position analysis, and commodities analytics.

1 **Q. Please describe your educational background and professional experience.**

2 A. I earned a B.A. in Anthropology from State University of New York in 2001. From 2001  
3 until 2004, I worked as an Account Representative for National Loop Company in Green  
4 Island, NY. From 2004 until 2007, I attended graduate school at Indiana University –  
5 Bloomington, where I earned a Master of Business Administration and a Doctor of  
6 Jurisprudence, *cum laude*. While at Indiana University, I also studied Comparative and  
7 International Law at a study abroad program at Christ Church College at Oxford  
8 University. In 2008, I joined Duke Energy as a Commercial Associate, spending a six  
9 month rotation working in Business Development Analytics where I worked on Wholesale  
10 Ratemaking and another six month rotation in the FERC Legal group where I worked on  
11 wholesale contract drafting and compliance issues. In 2009, I entered the Business  
12 Development Analytics group where I worked in dispatch pricing, production cost  
13 modeling, and fuel burn forecasting for the Duke Energy Carolinas system. In 2010, I  
14 entered the Integrated Resource Planning group to help rebuild the Kentucky model in  
15 preparation for environmental legislation analysis and later in 2010, I became the Director  
16 of Wholesale and Commodities Business Support, where I had the responsibility to  
17 manage wholesale ratemaking, dispatch pricing, production cost modeling, fuel burn  
18 forecasting, position reporting, budgeting for bulk power marketing, and general analytical  
19 support for Fuels Hedging, Bulk Power Marketing, and Wholesale Origination for North  
20 and South Carolina, Indiana and Kentucky. In July of 2012, I became the Director of  
21 Analytics for Fuels and System Optimization, where, in addition to the responsibilities  
22 outlined in the previous question, I also manage the Contract Administration and Fuels  
23 System Support organizations.

1 **Q. What is the purpose of your testimony?**

2 A. The purpose of my testimony is to provide a recap of actual reward / penalty for the  
3 period of January through December 2012 and also present the development of the  
4 Company's GPIF targets and ranges for the period January through December 2014.  
5 These GPIF targets and ranges have been developed from individual unit equivalent  
6 availability, average net operating heat rate targets, and improvement/degradation ranges  
7 for each of the Company's GPIF generating units, in accordance with the Commission's  
8 GPIF Implementation Manual.

9

10 **Q. What GPIF incentive amount was calculated for the period January through**  
11 **December 2012?**

12 A. DEF's calculated GPIF incentive amount for this period was a reward of \$3,262,447.  
13 Please refer to my testimony filed March 15, 2013 for the details of how this incentive  
14 amount was calculated.

15

16 **Q. Do you have an exhibit to your testimony?**

17 A. Yes. I have sponsoring Exhibit No. \_\_\_\_\_ (MJJ-1P), which consists of the GPIF  
18 standard form schedules prescribed in the GPIF Implementation Manual and supporting  
19 data, including outage rates, net operating heat rates, and computer analyses and graphs  
20 for each of the individual GPIF units. This exhibit is attached to my prepared testimony  
21 and includes as its first page an index to the contents of the exhibit.

22

1 **Q. Which of the Company's generating units have you included in the GPIF program**  
2 **for the upcoming projection period?**

3 A. For the 2014 projection period, the GPIF program includes the following units: Bartow  
4 Unit 4, Crystal River Units 4 and 5; and Hines Units 1 through 4. Combined, these units  
5 account for 82% of the estimated total system net generation for the period.

6  
7 **Q. Have you determined the equivalent availability targets and**  
8 **improvement/degradation ranges for the Company's GPIF units?**

9 A. Yes. This information is included in the GPIF Target and Range Summary on page 4 of  
10 my Exhibit No. \_\_\_\_ (MJJ-1P).

11  
12 **Q. How were the equivalent availability targets developed?**

13 A. The equivalent availability targets were developed using the methodology established for  
14 the Company's GPIF units, as set forth in Section 4 of the GPIF Implementation Manual.  
15 This includes the formulation of graphs based on each unit's historic performance data for  
16 the four individual unplanned outage rates (i.e., forced, partial forced, maintenance, and  
17 partial maintenance outage rates), which in combination constitute the unit's equivalent  
18 unplanned outage rate (EUOR). From operational data and these graphs, the individual  
19 target rates are determined through a review of three years of monthly data points. The  
20 unit's four target rates are then used to calculate its unplanned outage hours for the  
21 projection period. When the unit's projected planned outage hours are taken into account,  
22 the hours calculated from these individual unplanned outage rates can then be converted  
23 into an overall equivalent unplanned outage factor (EUOF). Because factors are additive

1 (unlike rates), the unplanned and planned outage factors (EUOF and POF) when added to  
2 the equivalent availability factor (EAF) will always equal 100%. For example, an EUOF  
3 of 15% and POF of 10% results in an EAF of 75%.

4 The supporting tables and graphs for the target and range rates are contained in pages  
5 41-77 of my exhibit in the section entitled "Unplanned Outage Rate Tables and Graphs."  
6

7 **Q. Please describe the methodology utilized to develop the improvement/degradation**  
8 **ranges for each GPIF unit's availability targets?**

9 A. The methodology described in the GPIF Implementation Manual was used. Ranges were  
10 first established for each of the four unplanned outage rates associated with each unit.  
11 From an analysis of the unplanned outage graphs, units with small historical variations in  
12 outage rates were assigned narrow ranges and units with large variations were assigned  
13 wider ranges. These individual ranges, expressed in term of rates, were then converted  
14 into a single unit availability range, expressed in terms of a factor, using the same  
15 procedure described above for converting the availability targets from rates to factors.  
16

17 **Q. Were adjustments made to historical unit availability to account for significant**  
18 **anomalies in the historical project?**

19 A. No.  
20

21 **Q. Have you determined the net operating heat rate targets and ranges for the**  
22 **Company's GPIF units?**



1 A. Yes. This information is included in the Target and Range Summary on page 4 of my  
2 Exhibit No. \_\_\_ (MJJ-1P).

3  
4 **Q. How were these heat rate targets and ranges developed?**

5 A. The development of the heat rate targets and ranges for the upcoming period utilized  
6 historical data from the past three years, as described in the GPIF Implementation  
7 Manual. A “least squares” procedure was used to curve-fit the heat rate data to a linear  
8 relationship with Net Operating Factor (NOF), and ranges at a 90% confidence level were  
9 also established assuming a normal distribution. The analyses and data plots used to  
10 develop the heat rate targets and ranges for each of the GPIF units are contained in pages  
11 26-40 of my exhibit in the section entitled “Average Net Operating Heat Rate Curves.”

12  
13 **Q. Were adjustments made to historical heat rates to account for estimated net output  
14 changes associated with scrubber and SCR installations?**

15 A. No. All scrubbers and SCRs were in service prior to the historical data period.

16  
17 **Q. How were the GPIF incentive points developed for the unit availability and heat  
18 rate ranges?**

19 A. GPIF incentive points for availability and heat rate were developed by evenly spreading  
20 the positive and negative point values from the target to the maximum and minimum  
21 values in the case of availability, and from the neutral band to the maximum and minimum  
22 values in the case of heat rate. The fuel savings (loss) dollars were evenly spread over the

1 range in the same manner as described for incentive points. The maximum savings (loss)  
2 dollars are the same as those used in the calculation of the weighting factors.

3  
4 **Q. How were the GPIF weighting factors determined?**

5 A. To determine the weighting factors for availability, a series of simulations was made  
6 using a production costing model in which each unit's maximum equivalent availability  
7 was substituted for the target value to obtain a new system fuel cost. The differences in  
8 fuel costs between these cases and the target case determine the contribution of each  
9 unit's availability to fuel savings. The heat rate contribution of each unit to fuel savings  
10 was determined by multiplying the BTU savings between the minimum and target heat  
11 rates (at constant generation) by the average cost per BTU for that unit. Weighting  
12 factors were then calculated by dividing each individual unit's fuel savings by total  
13 system fuel savings.

14  
15 **Q. What was the basis for determining the estimated maximum incentive amount?**

16 A. The determination of the maximum reward or penalty was based upon monthly common  
17 equity projections obtained from a detailed financial simulation performed by the  
18 Company's Corporate Model.

19  
20 **Q. What is the Company's estimated maximum incentive amount for 2013?**

21 A. The estimated maximum incentive for the Company is \$20,529,186. The calculation of  
22 the estimated maximum incentive is shown on page 3 of my Exhibit No. \_\_\_ (MJJ-1P).

1 Q. **Should the Commission consider termination of the existing GPIF mechanism at**  
2 **this time?**

3 A. No. DEF believes that the GPIF mechanism is useful. While DEF does not directly base  
4 generation performance decisions on GPIF considerations/results, the GPIF does allow  
5 the Commission to view monthly detail on specific generation unit performance and  
6 further allows the Commission to conduct an annual analysis of generation performance  
7 trends over time.

8

9 Q. **Should the Commission make any modifications to the GPIF?**

10 A. DEF believes the current GPIF process and structure have and continue to encourage  
11 utilities to efficiently operate their base load plants. However, as indicated in a previous  
12 interrogatory response, DEF could support revising the method by which the maximum  
13 GPIF reward is calculated, whereby the new process sets the maximum allowed incentive  
14 dollars at 50 percent of the maximum attainable fuel savings; the reward and penalty  
15 amounts would then be calculated as a linear interpolation from maximum allowed  
16 incentive dollars, thereby preserving the symmetrical relationship between rewards and  
17 penalties. DEF believes this revision directly ties the utility reward (penalty) to the  
18 resulting fuel savings or loss experienced by the ratepayer.

19

20 Q. **Does this conclude your testimony?**

21 A. Yes.

**BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

Docket No. 130001-EI  
Fuel and Purchased Power Cost Recovery Clause  
Direct Testimony of  
Curtis Young  
(2012 Final True-Up)  
on behalf of  
Florida Public Utilities Company

1 Q. Please state your name and business address.

2 A. Curtis Young, 1641 Worthington Road, Suite 220, West Palm Beach, Fl 33409.

3 Q. By whom are you employed?

4 A. I am employed by Florida Public Utilities Company.

5 Q. Could you give a brief description of your background and business experience?

6 A. I am the Senior Regulatory Analyst for Florida Public Utilities Company. I have  
7 performed various accounting and analytical functions including regulatory filings,  
8 revenue reporting, account analysis, recovery rate reconciliations and earnings  
9 surveillance. I'm also involved in the preparation of special reports and schedules  
10 used internally by division managers for decision making projects. Additionally, I  
11 coordinate the gathering of data for the FPSC audits.

12 Q. What is the purpose of your testimony?

13 A. The purpose of my testimony is to present the calculation of the final remaining true-  
14 up amounts for the period January 2012 through December 2012.

COM 15 5 Q. Have you included any exhibits to support your testimony?

AFD 6  
APA 16 A. Yes. Exhibit \_\_\_\_\_ (CDY-1 ) consists of Schedules A, B, M1, F1 and E1-B for the  
ECO 1  
ENG 17 1 Northwest Florida (Marianna) and Northeast Florida (Fernandina Beach) divisions.  
GCL 1  
IDM 18 These schedules were prepared from the records of the company.

TEL \_\_\_\_\_  
CLK 1-Ct Rep

- 1 Q. What has FPUC calculated as the final remaining true-up amounts for the period  
2 January 2012 through December 2012?
- 3 A. For Northwest Florida the final remaining true-up amount is an under recovery of  
4 \$1,121,875. For Northeast Florida the calculation is an over recovery of \$1,786,701.
- 5 Q. How were these amounts calculated?
- 6 A. They are the difference between the actual end of period true-up amounts for the  
7 January through December 2012 period and the total true-up amounts to be collected  
8 or refunded during the January - December 2013 period.
- 9 Q. What was the actual end of period true-up amount for January - December 2012?
- 10 A. For Northwest Florida it was \$2,599,479 under recovery and for Northeast Florida it  
11 was \$2,045,337 over recovery.
- 12 Q. What have you calculated to be the total true-up amount to be collected or refunded  
13 during the January – December 2013 period?
- 14 A. Using six months actual and six months estimated amounts, we calculated an under  
15 recovery for Northwest Florida of \$1,477,604 and an over recovery of \$258,636 for  
16 Northeast Florida.
- 17 Q. Did you include costs in addition to the costs specific to purchased fuel in the  
18 calculations of your true-up amounts?
- 19 A. Yes, included with our fuel and purchased power costs are charges for contracted  
20 consultants and legal services that are directly fuel-related and appropriate for  
21 recovery in the fuel clause for each respective division.
- 22 Q. Please explain how these costs were determined to be recoverable under the fuel  
23 clause?

1       A.     Consistent with the Commission's policy set forth in Order No. 14546, issued in  
2             Docket No. 850001-EI-B, on July 8, 1985, the other costs included in the fuel clause  
3             are directly related to fuel, have not been recovered through base rates, and the fuel  
4             related costs are specific to a division rather than related to the consolidated entity.  
5             Specifically, as illustrated in item 10 of Order 14546, the costs the Company has  
6             included are fuel-related costs and were not anticipated or included in the cost levels  
7             used to establish the current base rates. To be clear, these costs are not tied to the  
8             Company's internal staff involvement in fuel and purchased power procurement and  
9             administration. Instead, these costs are associated with external contracts, which  
10            were unanticipated in the Company's last rate case, and which, consequently, tend to  
11            be more volatile depending upon the issue. Similar expenses paid to Christensen and  
12            Associates associated with the design for a Request for Proposals of Fuel costs, and  
13            the evaluation of those responses, were deemed appropriate for recovery by FPUC  
14            through the fuel clause in Order No. PSC-05-1252-FOF-EI, Item II E, issued in  
15            Docket No. 050001-EI. Additionally in Docket No. 120001-EI, the Commission  
16            determined that many of the costs associated with the legal and consulting work  
17            incurred by the Company as fuel related, particularly those costs related to the  
18            purchase power agreement review and analysis, were recoverable under the fuel  
19            clause.     Likewise, the Company believes that the costs addressed herein are  
20            appropriate for recovery through the fuel clause.

21

22

23

1 Q. What were the costs outside of purchased fuel costs, included in the 2012 true up for  
2 Florida Public Utilities Company?

3 A. Florida Public Utilities engaged Gunster, Yoakley & Stewart, P.A. "Gunster",  
4 Christensen and Associates "Christensen" and Sterling Energy Services "Sterling" for  
5 assistance in the development and enactment of projects/programs designed to reduce  
6 their fuel rates to its customers. We had separate types of administrative costs  
7 included in our true up for the Northwest division and Northeast division.

8  
9 Northwest division:

10 The costs associated with the legal and consulting work on the PPA amendment are  
11 appropriate for recovery through the Fuel and Purchased Power cost recovery clause.  
12 FPUC purchases all of its power requirements for its Northwest Division from Gulf  
13 Power through the existing PPA. FPUC was able to negotiate changes in the PPA  
14 that, before its subsequent appeal, would have resulted in measurable fuel savings  
15 (approximately \$6 million), over the remaining term of the agreement, to the  
16 Northwest Division customers. These costs were not included in expenses during the  
17 last FPUC consolidated electric base rate proceeding and are not being recovered  
18 through base rates.

19 The costs associated with the legal and consulting work for the development of a  
20 restructured allocation schedule of the Company's Demand costs. FPUC has  
21 proposed that its current methodology for allocating its demand costs, adapted from  
22 the results of Gulf Power Company's Load Factor Research, is not the most  
23 appropriate approach given the differences in the demographics and consumption

1 habits between our customers and theirs. Since FPUC does not currently have the  
2 resources to conduct its own load factor research, Christensen was requested to  
3 research and develop a allocation basis that best served our customer base. FPUC  
4 proposes that these costs are directly related to fuel, not recovered in base rates and  
5 were incurred to more accurately allocate fuel cost between the customer classes.

6  
7 Northeast Division:

8 The legal and consulting costs associated with the development and negotiations of  
9 the renewable energy contract are appropriate for recovery through the Fuel and  
10 Purchased Power cost recovery clause. The Rayonier renewable energy contract was  
11 finalized in early 2012. This contract provides for the purchase of power at rates  
12 lower than the existing Purchase Power Agreement between FPUC and JEA. FPUC  
13 realized reduced fuel rates for the Northeast Division customers as a result of this  
14 agreement, beginning in mid-2012. These costs were not included in expenses during  
15 the last FPUC consolidated electric base rate proceeding and are not being recovered  
16 through base rates. Christensen and Sterling have also been performing due  
17 diligence in their occasional review and analysis of the terms of the current  
18 Purchased Power Agreements between FPUC and its power suppliers (JEA and  
19 Rock-Tenn) in the efforts of further discovering avenues towards negotiating cost  
20 reductions.

21 The costs associated with the legal and consulting work for the development of a  
22 restructured allocation schedule of the Company's Demand costs. FPUC has  
23 proposed that its current methodology for allocating its demand costs, adapted from



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3 customers and theirs. Since FPUC does not currently have the resources to conduct its  
4 own load factor research, Christensen was requested to research and develop a  
5 allocation basis that best served our customer base. FPUC proposes that these costs  
6 are directly related to fuel, not recovered in base rates and were incurred to more  
7 accurately allocate fuel cost between the customer classes.

8

9

10

11 Q. Does this conclude your direct testimony?

12 A. Yes, it does.

**BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

Docket No. 130001-EI  
Fuel and Purchased Power Cost Recovery Clause  
**Revised** Direct Testimony of  
Curtis Young  
(2012 Final True-Up)  
on behalf of  
Florida Public Utilities Company

- 1 Q. Please state your name and business address.
- 2 A. Curtis Young, 1641 Worthington Road, Suite 220, West Palm Beach, Fl 33409.
- 3 Q. By whom are you employed?
- 4 A. I am employed by Florida Public Utilities Company.
- 5 Q. Could you give a brief description of your background and business experience?
- 6 A. I am the Senior Regulatory Analyst for Florida Public Utilities Company. I have  
7 performed various accounting and analytical functions including regulatory filings,  
8 revenue reporting, account analysis, recovery rate reconciliations and earnings  
9 surveillance. I'm also involved in the preparation of special reports and schedules  
10 used internally by division managers for decision making projects. Additionally, I  
11 coordinate the gathering of data for the FPSC audits.
- 12 Q. What is the purpose of your testimony?
- 13 A. The purpose of my testimony is to present the calculation of the final remaining true-  
14 up amounts for the period January 2012 through December 2012.
- 15 Q. Have you included any exhibits to support your testimony?
- 16 A. Yes. Exhibit \_\_\_\_\_ (Revised CDY-1 ) consists of Schedules A, B, M1, F1 and  
17 E1-B for the Northwest Florida (Marianna) and Northeast Florida (Fernandina  
18 Beach) divisions. These schedules were prepared from the records of the company.

DOCUMENT NUMBER-DATE

02111 APR 22 2012

FPSC-COMMISSION CLERK

1 Q. What has FPUC calculated as the final remaining true-up amounts for the period  
2 January 2012 through December 2012?

3 A. For Northwest Florida the final remaining true-up amount is an under recovery of  
4 \$1,118,689. For Northeast Florida the calculation is an over recovery of \$1,786,671.

5 Q. How were these amounts calculated?

6 A. They are the difference between the actual end of period true-up amounts for the  
7 January through December 2012 period and the total true-up amounts to be collected  
8 or refunded during the January - December 2013 period.

9 Q. What was the actual end of period true-up amount for January - December 2012?

10 A. For Northwest Florida it was \$2,596,293 under recovery and for Northeast Florida it  
11 was \$2,045,337 over recovery.

12 Q. What have you calculated to be the total true-up amount to be collected or refunded  
13 during the January – December 2013 period?

14 A. Using six months actual and six months estimated amounts, we calculated an under  
15 recovery for Northwest Florida of \$1,477,604 and an over recovery of \$258,666 for  
16 Northeast Florida.

17 Q. Did you include costs in addition to the costs specific to purchased fuel in the  
18 calculations of your true-up amounts?

19 A. Yes, included with our fuel and purchased power costs are charges for contracted  
20 consultants and legal services that are directly fuel-related and appropriate for  
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22 Q. Please explain how these costs were determined to be recoverable under the fuel  
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10            were unanticipated in the Company's last rate case, and which, consequently, tend to  
11            be more volatile depending upon the issue. Similar expenses paid to Christensen and  
12            Associates associated with the design for a Request for Proposals of Fuel costs, and  
13            the evaluation of those responses, were deemed appropriate for recovery by FPUC  
14            through the fuel clause in Order No. PSC-05-1252-FOF-EI, Item II E, issued in  
15            Docket No. 050001-EI. Additionally in Docket No. 120001-EI, the Commission  
16            determined that many of the costs associated with the legal and consulting work  
17            incurred by the Company as fuel related, particularly those costs related to the  
18            purchase power agreement review and analysis, were recoverable under the fuel  
19            clause.     Likewise, the Company believes that the costs addressed herein are  
20            appropriate for recovery through the fuel clause.

21

22

23

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2 Florida Public Utilities Company?

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5 assistance in the development and enactment of projects/programs designed to reduce  
6 their fuel rates to its customers. We had separate types of administrative costs  
7 included in our true up for the Northwest division and Northeast division.

8

9 Northwest division:

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11 appropriate for recovery through the Fuel and Purchased Power cost recovery clause.  
12 FPUC purchases all of its power requirements for its Northwest Division from Gulf  
13 Power through the existing PPA. FPUC was able to negotiate changes in the PPA  
14 that, before its subsequent appeal, would have resulted in measurable fuel savings  
15 (approximately \$6 million), over the remaining term of the agreement, to the  
16 Northwest Division customers. These costs were not included in expenses during the  
17 last FPUC consolidated electric base rate proceeding and are not being recovered  
18 through base rates.

19 The costs associated with the legal and consulting work for the development of a  
20 restructured allocation schedule of the Company's Demand costs. FPUC has  
21 proposed that its current methodology for allocating its demand costs, adapted from  
22 the results of Gulf Power Company's Load Factor Research, is not the most  
23 appropriate approach given the differences in the demographics and consumption

1 habits between our customers and theirs. Since FPUC does not currently have the  
2 resources to conduct its own load factor research, Christensen was requested to  
3 research and develop a allocation basis that best served our customer base. FPUC  
4 proposes that these costs are directly related to fuel, not recovered in base rates and  
5 were incurred to more accurately allocate fuel cost between the customer classes.

6  
7 Northeast Division:

8 The legal and consulting costs associated with the development and negotiations of  
9 the renewable energy contract are appropriate for recovery through the Fuel and  
10 Purchased Power cost recovery clause. The Rayonier renewable energy contract was  
11 finalized in early 2012. This contract provides for the purchase of power at rates  
12 lower than the existing Purchase Power Agreement between FPUC and JEA. FPUC  
13 realized reduced fuel rates for the Northeast Division customers as a result of this  
14 agreement, beginning in mid-2012. These costs were not included in expenses during  
15 the last FPUC consolidated electric base rate proceeding and are not being recovered  
16 through base rates. Christensen and Sterling have also been performing due  
17 diligence in their occasional review and analysis of the terms of the current  
18 Purchased Power Agreements between FPUC and its power suppliers (JEA and  
19 Rock-Tenn) in the efforts of further discovering avenues towards negotiating cost  
20 reductions.

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22 restructured allocation schedule of the Company's Demand costs. FPUC has  
23 proposed that its current methodology for allocating its demand costs, adapted from

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2 given the differences in the demographics and consumption habits between our  
3 customers and theirs. Since FPUC does not currently have the resources to conduct its  
4 own load factor research, Christensen was requested to research and develop a  
5 allocation basis that best served our customer base. FPUC proposes that these costs  
6 are directly related to fuel, not recovered in base rates and were incurred to more  
7 accurately allocate fuel cost between the customer classes.

8

9

10

11 Q. Does this conclude your direct testimony?

12 A. Yes, it does.

DOCKET NO. 130001-EI

FUEL AND PURCHASED POWER COST RECOVERY CLAUSE WITH  
GENERATING PERFORMANCE INCENTIVE FACTOR.

Direct Testimony (Actual/Estimated) of  
Curtis D. Young  
On Behalf of  
Florida Public Utilities

1 Q. Please state your name and business address.  
2 A. Curtis D. Young, 1641 Worthington Road Suite 220, West Palm Beach,  
3 FL 33409.  
4 Q. By whom and in what capacity are you employed?  
5 A. I am employed by Florida Public Utilities as Senior Regulatory Analyst.  
6 Q. Have you previously testified in this Docket?  
7 A. Yes.  
8 Q. What is the purpose of your testimony at this time?  
9 A. I will briefly describe the basis for the Company's computations that  
10 were made in preparation of the schedules that have been submitted to  
11 support the calculation of the levelized fuel adjustment factor for January  
12 2014 – December 2014.  
13 Q. Were the schedules filed by the Company completed by you or under  
14 your direction?

14 COM 5  
AFD 4 + 1 CD  
15 APA 1 A. Yes.  
ECO 1  
16 ENG 1 Q. Which of the Staff's set of schedules has the Company completed and  
GCL 1  
17 IDM \_\_\_\_\_ filed?  
TEL \_\_\_\_\_  
CLK 1 ctrep.



1 A. The Company has filed Schedules E1-A, E1-B, and E1-B1 for the  
2 Northwest Division and E1-A, E1-B, and E1-B1 for the Northeast  
3 Division. They are included in Composite Prehearing Identification  
4 Number CDY-2. Schedule E1-B shows the Calculation of Purchased  
5 Power Costs and Calculation of True-Up and Interest Provision for the  
6 period January 2013 – December 2013 based on 6 Months Actual and 6  
7 Months Estimated data.

8 Q. What was the final remaining true-up amount for the period January  
9 2012 – December 2012 for the Northwest division?

10 A. In the Northwest Division, the final remaining true-up amount was an  
11 under-recovery of \$1,118,689. The final remaining true-up amount for  
12 the Northeast Division was an over-recovery of \$1,785,473.

13 Q. What is the estimated true-up amount for the period January 2013 –  
14 December 2013?

15 A. In the Northwest Division, there is an estimated over-recovery of  
16 \$363,316. The Northeast Division has an estimated over-recovery of  
17 \$1,229,516.

18 Q. What is the total true-up amount to be collected or refunded during  
19 January 2014 – December 2014?

20 A. The Company has determined that at the end of December 2013, based on  
21 six months actual and six months estimated, the Company will under-  
22 recover \$755,373 in purchased power costs in the Northwest Division to

1 be collected and will over-recover \$3,014,989 in the Northeast Division to

2 be refunded during January 2014 – December 2014.

3 Q. Does this conclude your testimony?

4 A. Yes.

BEFORE THE  
FLORIDA PUBLIC SERVICE COMMISSION  
DOCKET NO. 130001-EI  
FUEL AND PURCHASED POWER COST RECOVERY CLAUSE WITH GENERATING  
PERFORMANCE INCENTIVE FACTOR

2014 Projection Testimony of  
Curtis D. Young  
On Behalf of  
Florida Public Utilities Company

- 1 Q. Please state your name and business address.
- 2 A. Curtis D. Young, 1641 Worthington Road Suite 220, West Palm Beach,  
3 FL 33409.
- 4 Q. By whom are you employed?
- 5 A. I am employed by Florida Public Utilities Company.
- 6 Q. Could you give a brief description of your background and business  
7 experience?
- 8 A. I am the Senior Regulatory Analyst. I have performed various accounting  
9 and analytical functions including regulatory filings, revenue reporting,  
10 account analysis, recovery rate reconciliations and earnings surveillance.  
11 I'm also involved in the preparation of special reports and schedules used  
12 internally by division managers for decision making projects. Additionally, I  
13 coordinate the gathering of data for the FPSC audits.
- 14 Q. Have you previously testified in this Docket?
- 15 A. Yes.
- 16 Q. What is the purpose of your testimony at this time?
- 17 A. I will briefly describe the basis for the computations that were made in the

1 preparation of the various Schedules that the Company has submitted in  
2 support of the January 2014 - December 2014 fuel cost recovery  
3 adjustments for its two electric divisions. In addition, I will explain the  
4 projected differences between the revenues collected under the levelized  
5 fuel adjustment and the purchased power costs allowed in developing the  
6 levelized fuel adjustment for the period January 2013 – December 2013  
7 and to establish a "true-up" amount to be collected or refunded during  
8 January 2014 - December 2014.

9 Q. Were the schedules filed by the Company completed by you?

10 A. Yes.

11 Q. Which of the Staff's set of schedules has your company completed and  
12 filed for approval in this Docket?

13 A. The Company has filed Schedules E1, E1A, E2, E7, and E10 for the  
14 Northwest Division and E1, E1A, E2, E7, E8, and E10 for the Northeast  
15 Division. Composite Exhibit Number CDY-3 contains this information. The  
16 Company has also introduced Schedules Proforma E-1b, A, B and C  
17 reflective of the Stipulation Agreement between FPUC and the Office of  
18 Public Counsel (OPC) in this filing. Composite Exhibit Number CMM-1  
19 contains this information with the exception of Schedule C which is  
20 contained in Composite Exhibit Number PMC-1.

21 Q. Did you follow the same procedures that were used in the prior period  
22 filings in preparing the projected cost factors for January – December  
23 2014 for both the Northwest and Northeast Divisions?

1 A. Yes, the Company has generally used the same methodology as in prior  
2 period filings; however, in this filing the Company has made some  
3 changes in the process. The Company is changing the methodology to  
4 estimate a portion of the transmission costs incurred by its Northwest  
5 Florida Division that should be distributed to its Northeast Florida Division  
6 customers to improve the fairness of the cost allocation.

7 Q. Why is it appropriate to change the allocation of the transmission costs to  
8 the Northeast Florida customers?

9 A. The transmission charge (associated with transmission facilities in  
10 Northwest Florida) within the fuel charge should be allocated more fairly to  
11 both divisions in order to offset the disparity that currently exists related to  
12 transmission cost recovery in the two divisions. This change will allow all  
13 customers to contribute to the Northwest Florida transmission charge  
14 within the fuel clause just as all customers contribute to the Northeast  
15 Florida transmission related plant included in the consolidated base rates.  
16 Our Northwest division pays for a portion of transmission facilities via a  
17 transmission charge through the fuel clause, where similar costs in our  
18 Northeast division are paid through consolidated base rates since FPU  
19 owns the transmission related plant and is included in rate base. In the  
20 Northwest division, Gulf Power / Southern Company own the transmission  
21 facilities. To allow for fair recovery of these costs, the fuel portion should  
22 be allocated between the two electric divisions, similar to the rate base

1           portion included for recovery in consolidated base rates. This allows for  
2           equitable cost distribution and recovery between all of our customers.  
3           Further details of this process and methodology are addressed in the  
4           testimony of Mr. Mark Cutshaw.

5           Q.       What other changes have you made in the methodology of preparing your  
6           projected cost factors?

7           A.       The Company has adjusted the rate differential in its residential step rates  
8           for both its Northwest Florida and Northeast Florida divisions from one  
9           cent to 1.25 cents.

10          Q.       For what purpose was this adjustment made?

11          A.       The Company sees this as a step to help soften the impact of the  
12          anticipated fuel costs on its residential customers who are least able to  
13          withstand any added costs. This adjustment to the step differential would  
14          allow those residential customers whose consumption for any given  
15          month is 1,000 KWH or less to be billed at a further reduced rate.  
16          Additionally, we believe that this approach will help induce energy  
17          conservation.

18          Q.       Did you include costs in addition to the costs specific to purchased fuel in  
19          the calculations of your true-up and projected amounts?

20          A.       Yes, included with our fuel and purchased power costs are charges for  
21          contracted consultants and legal services that are directly fuel-related and  
22          appropriate for recovery in the fuel clause for each respective division.

1 Q. Please explain how these costs were determined to be recoverable under  
2 the fuel clause?

3 A. Consistent with the Commission's policy set forth in Order No. 14546,  
4 issued in Docket No. 850001-EI-B, on July 8, 1985, the other costs  
5 included in the fuel clause are directly related to fuel, have not been  
6 recovered through base rates, and the fuel related costs are specific to a  
7 division rather than related to the consolidated entity.

8 Specifically, as illustrated in item 10 of Order 14546, the costs the  
9 Company has included are fuel-related costs and were not anticipated or  
10 included in the cost levels used to establish the current base rates. To be  
11 clear, these costs are not tied to the Company's internal staff involvement  
12 in fuel and purchased power procurement and administration. Instead,  
13 these costs are associated with external contracts, which were  
14 unanticipated in the Company's last rate case, and which, consequently,  
15 tend to be more volatile depending upon the issue. Similar expenses paid  
16 to Christensen and Associates associated with the design for a Request  
17 for Proposals of Fuel costs, and the evaluation of those responses, were  
18 deemed appropriate for recovery by FPUC through the fuel clause in  
19 Order No. PSC-05-1252-FOF-EI, Item II E, issued in Docket No. 050001-  
20 EI. Additionally in Docket No. 120001-EI, the Commission determined that  
21 many of the costs associated with the legal and consulting work incurred  
22 by the Company as fuel related, particularly those costs related to the

1 purchase power agreement review and analysis, were recoverable under  
2 the fuel clause. Likewise, the Company believes that the costs  
3 addressed herein are appropriate for recovery through the fuel clause.

4 Q. What were the costs outside of purchased fuel costs, included in the 2013  
5 true-up for Florida Public Utilities Company?

6 A. Florida Public Utilities engaged Gunster, Yoakley & Stewart, P.A.  
7 "Gunster", Christensen and Associates "Christensen" and Sterling Energy  
8 Services "Sterling" for assistance in the development and enactment of  
9 projects/programs designed to reduce their fuel rates to its customers.  
10 The legal and consulting costs associated with the development and  
11 negotiations of the power supply contracts (JEA) are appropriate for  
12 recovery through the Fuel and Purchased Power cost recovery clause.  
13 The Rayonier renewable energy contract was finalized in early 2012. This  
14 contract has provided for the purchase of power at rates lower than the  
15 existing Purchase Power Agreement between FPUC and JEA. FPUC  
16 realized reduced fuel rates for the Northeast Division customers as a  
17 result of this agreement, beginning in mid-2012. Christensen and Sterling  
18 have been performing due diligence in their occasional review and  
19 analysis of the terms of the current Renewable Energy Agreement  
20 between FPUC and Rayonier in order to increase the production of  
21 renewable energy and for further discovering avenues towards negotiating  
22 cost reductions. These costs were not included in expenses during the



1 last FPUC consolidated electric base rate proceeding and are not being  
2 recovered through base rates. Christensen has been performing due  
3 diligence in their occasional review and analysis of the terms of the  
4 current Purchased Power Agreement between FPUC and JEA in the  
5 efforts of further discovering avenues towards minimizing cost increases  
6 and/or negotiating cost reductions. The resulting savings from their efforts  
7 have been included in the 2013 True-up as well as our 2014 Projections.  
8 The associated legal and consulting costs, included in the rate calculation  
9 of the Company's 2014 Projection factors, were not included in expenses  
10 during the last FPUC consolidated electric base rate proceeding and are  
11 not being recovered through base rates. Moreover, the aforementioned  
12 charges for legal and consulting services in the 2013 true-up were  
13 incurred by the Northeast Florida division only and any rate savings  
14 derived would solely benefit the Northeast Florida customers. Therefore  
15 the Company maintains that the separate type of administrative costs  
16 included in its true-up associated with these rate saving endeavors for the  
17 customers in its Northeast Florida division are appropriately recoverable  
18 through the fuel clause.

#### 20 Summary Rates

21 Q. What are the final remaining true-up amounts for the period January –  
22 December 2012 for both Divisions?

- 1 A. In the Northwest Division, the final remaining true-up amount was an  
2 under-recovery of \$1,118,689. The final remaining amount for the  
3 Northeast Division was an over-recovery of \$1,785,473.
- 4 Q. What are the estimated true-up amounts for the period of January –  
5 December 2013?
- 6 A. In the Northwest Division, there is an estimated over-recovery of  
7 \$363,316. The Northeast Division has an estimated over-recovery of  
8 \$900,204.
- 9 Q. Please address the calculation of the total true-up amount to be collected  
10 or refunded during the January - December 2014 year?
- 11 A. The Company has determined that at the end of December 2013 based  
12 on six months actual and six months estimated. We will have under-  
13 recovered \$755,373 in purchased power costs in our Northwest Division.  
14 Based on estimated sales for the period January - December 2014, it will  
15 be necessary to add .22876¢ per KWH to collect this under-recovery. In  
16 our Northeast division we will have over-recovered \$2,685,677 in  
17 purchased power costs. This amount will be refunded at (.91612¢) per  
18 KWH during the January - December 2014 period (excludes GSLD1 and  
19 Standby customers). Page 3 and 10 of Revised Composite Exhibit  
20 Number CDY-3 provides detailed calculations of the respective true-up  
21 amounts.
- 22 Q. What will the total fuel adjustment factor, excluding demand cost

1 recovery, be for both divisions for the period?

2 A. In the Northwest Division the total fuel adjustment factor as shown on Line  
3 33, Schedule E-1 is 6.069¢ per KWH. In the Northeast Division the total  
4 fuel adjustment factor for "other classes", as shown on Line 43, Schedule  
5 E-1, is 4.844¢ per KWH.

6 Q. Please advise what a residential customer using 1,000 KWH will pay for  
7 the period January - December 2014 including base rates, conservation  
8 cost recovery factors, gross receipts tax and fuel adjustment factor and  
9 after application of a line loss multiplier.

10 A. As shown on Schedule E-10 in Composite Exhibit Number CDY-3, a  
11 residential customer in the Northwest Division using 1,000 KWH will pay  
12 \$133.31, a decrease of \$2.03 from the previous period. In the Northeast  
13 Division a residential customer using 1,000 KWH will pay \$125.47, a  
14 decrease of \$8.88 from the previous period.

15 Q. Does this conclude your testimony?

16 A. Yes.

BEFORE THE  
FLORIDA PUBLIC SERVICE COMMISSION  
DOCKET NO. 130001-EI  
CONTINUING SURVEILLANCE AND REVIEW OF  
FUEL COST RECOVERY CLAUSES OF ELECTRIC UTILITIES

REVISED Direct Testimony of  
Curtis D. Young  
On Behalf of  
Florida Public Utilities

- 1 Q. Please state your name and business address.
- 2 A. Curtis D. Young, 1641 Worthington Road Suite 220, West Palm Beach,  
3 FL 33409.
- 4 Q. By whom and in what capacity are you employed?
- 5 A. I am employed by Florida Public Utilities as Senior Regulatory  
6 Analyst.
- 7 Q. Have you previously testified in this Docket?
- 8 A. Yes.
- 9 Q. What is the purpose of your testimony at this time?
- 10 A. I will briefly describe the basis for the Company's computations  
11 that were made in preparation of the schedules that have been  
12 submitted to support the calculation of the levelized fuel  
13 adjustment factor for January 2014 - December 2014.
- 14 Q. Were the schedules filed by the Company completed by you or under  
15 your direction?
- 16 A. Yes.
- 17 Q. Which of the Staff's set of schedules has the Company completed and  
18 filed?
- 19 A. The Company has filed Schedules E1-A, E1-B, and E1-B1 for the  
20 Northwest Division and revised E1-A, E1-B, and E1-B1 for the  
21 Northeast Division. They are included in Composite Prehearing  
22 Identification Number Revised CDY-2. Schedule E1-B shows the  
23 Calculation of Purchased Power Costs and Calculation of True-Up and

1 Interest Provision for the period January 2013 - December 2013  
2 based on 6 Months Actual and 6 Months Estimated data.

3 Q. What was the final remaining true-up amount for the period January  
4 2012 - December 2012 for the Northwest division?

5 A. In the Northwest Division, the final remaining true-up amount was  
6 an under-recovery of \$1,118,689. The final remaining true-up amount  
7 for the Northeast Division was an over-recovery of \$1,785,473.

8 Q. What is the estimated true-up amount for the period January 2013 -  
9 December 2013?

10 A. In the Northwest Division, there is an estimated over-recovery of  
11 \$363,316. The Northeast Division has an estimated over-recovery of  
12 \$900,204.

13 Q. What is the total true-up amount to be collected or refunded during  
14 January 2014 - December 2014?

15 A. The Company has determined that at the end of December 2013, based  
16 on six months actual and six months estimated, the Company will  
17 under-recover \$755,373 in purchased power costs in the Northwest  
18 Division to be collected and will over-recover \$2,685,677 in the  
19 Northeast Division to be refunded during January 2014 - December  
20 2014.

21 Q. Does this conclude your testimony?

22 A. Yes.

BEFORE THE  
FLORIDA PUBLIC SERVICE COMMISSION  
DOCKET NO. 130001-EI  
FUEL AND PURCHASED POWER RECOVERY CLAUSE

Testimony of  
P. Mark Cutshaw  
On Behalf of  
Florida Public Utilities Company

1       **Q.       Please state your name and business address.**

2       A.       My name is P. Mark Cutshaw and my business address is 911 South 8<sup>th</sup> Street,  
3               Fernandina Beach, Florida 32034.

4  
5       **Q.       By whom are you employed and what is your position?**

6       A.       I am employed by Florida Public Utilities Company and serve as the Director,  
7               System Planning and Engineering.

8  
9       **Q.       What is the purpose of your testimony?**

10      A.       My testimony focuses on allocations of transmission costs for FPU customers in  
11               both the Northwest and Northeast Florida Divisions. The transmission costs  
12               involve both base rates and the fuel adjustment factors contained within the rate.  
13               My testimony will provide the background information surrounding this issue and  
14               a solution that will provide improved rate equity for all FPU customers.

15  
16      **Q.       Can you please provide a brief overview of your professional background?**

17      A.       I have been employed by Florida Public Utilities Company for twenty two years  
18               and have served in the role of General Manager and Director in both the  
19               Northwest and Northeast Florida Divisions. During this time I have been involved  
20               in the management, operations and regulatory activities of the electric divisions

1 and have had the opportunity to be involved in a number of Dockets filed before  
2 the FPSC during which I provided testimony on several different topics.

3  
4 **Q. Have you previously testified in this Docket?**

5 A. No, though I have filed testimony in fuel and non-fuel related dockets of the  
6 Florida Public Service Commission (Florida PSC) in previous years.

7  
8 **Q. Have you previously been involved in FPU rate development with respect to  
9 cost allocation issues?**

10 A. Yes, I have been involved in the cost allocation issues in the two previous rate  
11 proceedings filed by FPU and have also been involved in cost allocation related  
12 to the fuel adjustment clause in this docket.

13  
14 **Q. What other dockets in which you have been involved has bearing on this  
15 docket?**

16 A. Docket #030438-EI, Florida Public Utilities Company (FPU) MFR before the  
17 Florida Public Service Commission (FPSC) included the consolidation of base  
18 rates between the Northeast and Northwest divisions. Prior to this filing, rates  
19 between the two divisions were separately determined based upon the rate base,  
20 expenses and purchased power contracts for that specific division. All rate  
21 proceedings were filed separately and were approved by the FPSC.

22  
23 Docket #031135-EI, Petition for approval to implement consolidated fuel  
24 adjustment surcharge by FPU was not approved by the FPSC. The intent for this

1 docket was to allow for a consolidated fuel adjustment surcharge that would co-  
2 exist with the consolidated base rates in order to provide cost allocation equity for  
3 all FPU electric customers. This decision required that the fuel adjustment  
4 surcharge in both divisions be based solely on the purchase power contracts for  
5 that respective division.

6  
7 Docket #070304-EI, Florida Public Utilities Company (FPU) MFR before the  
8 Florida Public Service Commission (FPSC) continued the consolidation of base  
9 rates between the two divisions while the fuel adjustment surcharge remained  
10 separated by division.

11  
12 **Q. Can you briefly describe the operational aspects of the two electric**  
13 **divisions within FPU?**

14 **A.** Yes. The Company provides retail electricity services in two non-contiguous  
15 service regions including the Northeast and Northwest Divisions, both located in  
16 northern Florida. Separated by over 225 miles, the distribution facilities of the two  
17 divisions are planned and managed separately.

18  
19 The Northwest Florida Division receives generation and transmission service  
20 from Southern Company at five Gulf Power Company owned substation locations  
21 within the division. FPU owns and operates a substation interconnection within  
22 each of the substations and then provides distribution service to retail electric  
23 customers.



1 The Northeast Florida Division receives generation and transmission service from  
 2 JEA at a JEA owned substation in Nassau County but outside the retail service  
 3 territory for the division. FPU owns and operates transmission lines to four FPU  
 4 owned and operated substations and then provides distribution service to retail  
 5 electric customers. The Northeast Florida Division also provides transmission  
 6 service to two industrial customers.

7  
 8 **Q. Can you briefly describe value of the transmission assets in the Northeast**  
 9 **and Northwest Florida Divisions?**

10 A. The Northeast Florida Division currently has approximately \$4.5 million of  
 11 transmission plant assets included in the base rates for FPU electric customers.  
 12 Based upon the 2007 rate proceeding, the transmission assets in Northeast  
 13 Florida represent approximately 10% of total plant assets. (Docket #070304-EI,  
 14 MFR Schedule E-3a, page 1 of 2) The Northwest Florida Division has no  
 15 transmission plant assets. Both divisions have similar investment levels for the  
 16 remaining plant assets included in the base rates which include substation,  
 17 distribution, general plant, etc. investments.

18  
 19 **Q. What impact does the difference in transmission plant assets have on the**  
 20 **rates in the Northeast and Northwest Florida Divisions?**

21 A. This investment in transmission plant assets in the Northeast Florida Division is  
 22 incorporated into the determination of base rates for all FPU customers. At  
 23 present, base rates allow revenue recovery in the amount of approximately \$1.6  
 24 million (See Schedule C) per year based on transmission plant assets which are

1 collected from customers in both divisions. From this it appears that base rates in  
2 the Northwest Florida Division include recovery for transmission assets from  
3 which they receive no benefit.

4  
5 **Q. What recommendation do you have to address this allocation issue?**

6 A. In order to provide for inter-divisional equity in base rates without a major rate  
7 proceeding, it appears that modifications in the fuel adjustment surcharge cost  
8 allocations between the divisions would be an acceptable solution to address this  
9 situation. Allocation of a portion of the transmission component of the Northwest  
10 Florida fuel adjustment surcharge to the Northeast Florida fuel adjustment  
11 surcharge would remove much of the inequity that currently exist.

12  
13 As indicated in Schedule C, approximately \$1.6 million is collected through base  
14 rates to provide the necessary revenue recovery for the transmission plant  
15 assets. Approximately \$800,000 is currently recovered from customers in  
16 Northwest Florida who do not benefit from the transmission plant assets. To  
17 offset this recovery through base rates, we propose to reallocate an equal portion  
18 of transmission cost which is included in the Southern Company purchased  
19 power agreement from the Northwest Florida fuel adjustment to the Northeast  
20 Florida fuel adjustment. This allocation would assign the transmission plant asset  
21 cost to the appropriate FPU division and customers receiving the benefit would  
22 have this incorporated into the overall rate.

23  
24 **Q. Are there currently other cost allocations within the fuel adjustment clause**

1           **that are similar in design to your recommendation?**

2           A.    Yes. As part of the Southern Company generation and transmission agreement  
3           for the Northwest Florida Division, there exists a distribution facilities charge that  
4           is billed each month. This distribution facilities charge covers distribution facilities  
5           that are provided by Gulf Power Company. Based on the fact that FPU owned  
6           and operated distribution facilities are included within the base rates for both  
7           divisions, this distribution facilities charge has been equally allocated between  
8           both divisions and recovered within the fuel adjustment surcharge appropriate for  
9           the division.

10  
11          **Q.    Does Florida Public Utilities Company propose to make base rate changes**  
12          **in the current docket?**

13          A.    No, the Company's base rates will remain unchanged at this time.

14  
15          **Q.    Does this conclude your testimony?**

16          A.    Yes.

GULF POWER COMPANY

Before the Florida Public Service Commission  
Prepared Direct Testimony and Exhibits of  
H. R. Ball  
Docket No. 130001-EI  
Date of Filing: March 1, 2013

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Q. Please state your name, business address, and occupation.

A. My name is Herbert Russell Ball. My business address is One Energy Place, Pensacola, Florida 32520-0780. I am the Fuel Manager for Gulf Power Company.

Q. Please briefly describe your educational background and business experience.

A. I graduated from the University of Southern Mississippi in 1978 with a Bachelor of Science Degree (Chemistry major) and again in 1988 with a Masters of Business Administration. My employment with the Southern Company began in 1978 at Mississippi Power Company (MPC) at Plant Daniel as a Plant Chemist. In 1982, I transferred to MPC's Corporate Office and worked in the Fuel Department as a Fuel Business Analyst. In 1987 I was promoted and returned to Plant Daniel as the Supervisor of Chemistry and Regulatory Compliance. In 1998 I transferred to Southern Company Services, Inc. in Birmingham, Alabama and took the position of Supervisor of Coal Logistics. My responsibilities included administering coal supply and transportation agreements and managing the coal inventory program for the Southern electric system (SES). I transferred to my current position as Fuel Manager for Gulf Power Company in 2003.

DOCUMENT NUMBER-DATE  
01083 MAR-1 2013  
FPSC-COMMISSION CLERK

1 Q. What are your duties as Fuel Manager for Gulf Power Company?

2 A. My responsibilities include the management of the Company's fuel procurement,  
3 inventory, transportation, budgeting, contract administration, and quality  
4 assurance programs to ensure that the generating plants operated by Gulf Power  
5 are supplied with an adequate quantity of fuel in a timely manner and at the  
6 lowest practical cost. I also have responsibility for the administration of Gulf's  
7 participation in the Intercompany Interchange Contract (IIC) between Gulf and  
8 the other operating companies in the Southern electric system (SES).

9

10 Q. What is the purpose of your testimony in this docket?

11 A. The purpose of my testimony is to summarize Gulf Power Company's fuel  
12 expenses, net power transaction expense, and purchased power capacity costs,  
13 and to certify that these expenses were properly incurred during the period  
14 January 1, 2012 through December 31, 2012. Also, it is my intent to be available  
15 to answer questions that may arise among the parties to this docket concerning  
16 Gulf Power Company's fuel expenses.

17

18 Q. Have you prepared an exhibit that contains information to which you will refer in  
19 your testimony?

20 A. Yes, I have.

21 Counsel: We ask that Mr. Ball's exhibit consisting of  
22 four schedules be marked as Exhibit No.  
23 \_\_\_\_\_(HRB-1).

24

25

1 Q. During the period January 2012 through December 2012, how did Gulf Power  
2 Company's recoverable total fuel and net power transaction expenses compare  
3 with the projected expenses?

4 A. Throughout my testimony I present comparisons using information presented on  
5 various December 2012 period-to-date A-Schedules included in Appendix 1  
6 submitted with Witness Dodd's testimony. As will be discussed by Witness  
7 Dodd, the projected amounts presented in these A-Schedules reflect the two  
8 Mid-Course filings Gulf submitted in 2012. Gulf's recoverable total fuel cost and  
9 net power transaction expense was \$442,338,064, which is \$74,664.241 or  
10 14.44% below the projected amount of \$517,002,305. Actual net power  
11 transaction energy was 11,584,360,706 KWH compared to the projected net  
12 energy of 12,571,657,000 KWH or 7.85% below projections. The resulting actual  
13 average cost of 3.8184 cents per KWH was 7.15% below the projected cost of  
14 4.1124 cents per KWH. This information is from Schedule A-1, period-to-date,  
15 for the month of December 2012 included in Appendix 1 of Witness Dodd's  
16 exhibit. The lower total fuel and net power transaction expense is attributed to a  
17 higher quantity of energy sales (KWH) revenue combined with a lower per unit  
18 cost (cents per KWH) for available energy than projected for the period. The  
19 total quantity of energy sales is higher than projected as a result of Gulf's  
20 available energy being lower cost than other energy sources which resulted in  
21 these generating assets being economically dispatched to serve system load.  
22 The actual total cost of available energy was below projections by \$6,497,452 or  
23 1.15% and the total quantity of available energy was above projections by  
24 4,469,358,073 KWH or 31.81%. The actual cost per KWH of available energy  
25 was 3.0035 cents per KWH which is 25.01% lower than the projected cost of

1 4.0051 cents per KWH. The lower cost per KWH for available energy is due  
2 primarily to a lower than projected cost per KWH for purchased power. These  
3 purchases were primarily from gas fired generating units that Gulf has under  
4 Purchase Power Agreements (PPA's). The lower market price for natural gas  
5 during the period yielded lower than projected energy purchase prices under  
6 Gulf's PPA's.

7  
8 Q. During the period January 2012 through December 2012, how did Gulf Power  
9 Company's recoverable fuel cost of net generation compare with the projected  
10 expenses?

11 A. Gulf's recoverable fuel cost of system net generation was \$334,006,797 or  
12 23.32% below the projected amount of \$435,601,965. Actual generation was  
13 8,390,935,000 KWH compared to the projected generation of 10,221,352,000  
14 KWH, or 17.91% below projections. The resulting actual average fuel cost of  
15 3.9806 cents per KWH was 6.60% below the projected fuel cost of 4.2617 cents  
16 per KWH. The lower total fuel expense is attributed primarily to a lower quantity  
17 of fuel burned than projected for the period. The actual quantity of fuel  
18 consumed was 77,238,446 MMBTU which is 24.54% below the projected  
19 quantity of 102,359,831 MMBTU. The generation mix was more heavily  
20 weighted to natural gas fired generation than projected due to efforts to utilize  
21 available natural gas fired generation which was lower in cost. The percentage of  
22 energy generated from natural gas fired resources was 50.42%, which was  
23 32.68% higher than the projected percentage of 38.00%. The weighted average  
24 fuel cost for natural gas was \$2.72 cents per KWH, which is 10.82% below the  
25 projected cost of \$3.05 cents per KWH. The weighted average fuel cost for coal,

1 plus lighter fuel, was \$5.27 cents per KWH, which is 5.19% higher than the  
2 projected cost of \$5.01 cents per KWH. This information is found on Schedule A-  
3 3, period-to-date, for the month of December 2012 included in Appendix 1 of  
4 Witness Dodd's exhibit.  
5

6 Q. How did the total projected cost of coal purchased compare with the actual cost?

7 A. The total actual cost of coal purchased was \$216,831,932 (line 17 of Schedule A-  
8 5, period-to-date, for December 2012) compared to the projected cost of  
9 \$308,083,147 or 29.62% below the projected amount. The lower total coal cost  
10 was due to the quantity (tons) of coal purchased for the period being 26.99%  
11 lower than projected. The actual weighted average price of coal purchased was  
12 \$107.41 per ton which is 3.61% below the projected price of \$111.43 per ton.  
13 Gulf deferred some planned contract coal shipments to future periods and  
14 purchased no spot coal during the current period.  
15

16 Q How did the total projected cost of coal burned compare to the actual cost?

17 A. The total cost of coal burned was \$212,177,155 (line 21 of Schedule A-5, period-  
18 to-date, for December 2012). This is 32.77% lower than the projection of  
19 \$315,609,569. The lower total coal cost was due to the quantity of coal burned  
20 being 33.55% below projections. The weighted average coal burn cost was  
21 1.17% above projections for the period.  
22  
23  
24  
25



1 Q. How did the total projected cost of natural gas burned compare to the actual  
2 cost?

3 A. The total actual cost of natural gas burned for generation was \$115,261,613 (line  
4 34 of Schedule A-5, period-to-date, for December 2012). This is 2.18% below  
5 the projection of \$117,834,358. The quantity of gas burned was 13.69% higher  
6 than projected due to natural gas fired units being more economic to operate  
7 than coal fired generation on a cents per KWH basis. The actual weighted  
8 average gas burn cost was \$3.68 per MMBTU, which is 14.02% lower than the  
9 projected burn cost of \$4.28 per MMBTU.

10

11 Q. Did fuel procurement activity during the period in question follow Gulf Power's  
12 Risk Management Plan for Fuel Procurement?

13 A. Yes. Gulf Power's fuel strategy in 2012 complied with the Risk Management  
14 Plan filed on August 1, 2011.

15

16 Q. Did implementation of the Risk Management Plan for Fuel Procurement result in  
17 a reliable supply of coal being delivered to Gulf's coal-fired generating units  
18 during the period?

19 A. Yes. The supply of coal and associated transportation to Gulf's generating plants  
20 is generally secured through a combination of long-term contracts and spot  
21 agreements as specified in the plan. These supply and transportation  
22 agreements included a number of purchase commitments initiated prior to the  
23 beginning of the period. These early purchase commitments and the planned  
24 diversity of fuel suppliers are designed to provide a more reliable source of coal  
25 to the generating plants. The result was that Gulf's coal-fired generating units

1 had an adequate supply of fuel available at all times at a reasonable cost to meet  
2 the electric generation demands of its customers.

3  
4 Q. For coal shipments during the period, what percentage was purchased on the  
5 spot market and what percentage was purchased using longer-term contracts?

6 A. As shown in Schedule 1 of my exhibit, total coal shipments for the period  
7 amounted to 2,018,661 tons. Gulf purchased none of this coal on the spot  
8 market. Spot purchases are classified as coal purchase agreements with terms  
9 of one year or less. Spot coal purchases are typically needed to allow a portion  
10 of the purchase quantity commitments to be adjusted in response to changes in  
11 coal burn that may occur during the year. There were no spot coal purchases for  
12 the period due to coal burn (tons) being 33.55% lower than projected during 2012  
13 and a carryover of contract coal tons from the previous year. Natural gas prices  
14 were lower than projected and the low cost of gas fired generation allowed Gulf  
15 to shift generation from coal fired units to natural gas fired units. Gas fired  
16 generation was 8.91% above projections and coal fired generation was 34.48%  
17 below projections for the period. Gulf purchased all of its 2012 coal supply under  
18 longer-term contracts. Longer-term contracts provide a reliable base quantity of  
19 coal to Gulf's generating units with firm pricing terms. This limits price volatility  
20 and increases coal supply consistency over the term of the agreements.  
21 Schedule 1 of my exhibit consists of a list of contract and spot coal shipments to  
22 Gulf's generating plants for the period as reported on the monthly FPSC 423  
23 reports.

1 Q. Did implementation of the Risk Management Plan for Fuel Procurement result in  
2 stable coal prices for the period?

3 A. Yes. Coal cost volatility was mitigated through compliance with the Risk  
4 Management Plan. Gulf uses physical hedges to reduce price volatility in  
5 its coal procurement program. Gulf purchases coal and associated  
6 transportation at market price through the process of either issuing formal  
7 requests for proposals to market participants or occasionally for small quantity  
8 spot purchases through informal proposals. Once these confidential bids are  
9 received, they are evaluated against other similar proposals using standard  
10 contract terms and conditions. The least cost acceptable alternatives are  
11 selected and firm purchase agreements are negotiated with the successful  
12 bidders. Gulf purchased coal and coal transportation using a combination of firm  
13 price contracts and purchase orders that either fix the price for the period or  
14 escalate the price using a combination of government published economic  
15 indices. Schedule 2 of my exhibit provides a list of the contract and spot coal  
16 shipments for the period and the weighted average price of shipments under  
17 each purchase agreement in \$/MMBTU. Because of the fixed price nature of  
18 longer term contract coal purchase agreements and the substantial amount of  
19 coal under firm commitments prior to the beginning of the period, there was a  
20 relatively small variance between the estimated purchase price of coal and the  
21 actual price for the period (3.61% as reported on line 16 of Schedule A-5, period  
22 to date, for the month of December 2012).

1 Q. Did implementation of the Risk Management Plan for Fuel Procurement result in  
2 a reliable supply of natural gas being delivered to Gulf's gas-fired generating  
3 units at a reasonable price during the period?

4 A. Yes. The supply of natural gas and associated transportation to Gulf's  
5 generating plants was secured through a combination of long-term purchase  
6 contracts and daily gas purchases as specified in the plan. These supply and  
7 transportation agreements included a number of purchase commitments initiated  
8 prior to the beginning of the period. These natural gas purchase agreements  
9 price the supply of gas at market price as defined by published market indices.  
10 Schedule 3 of my exhibit compares the actual monthly weighted average  
11 purchase price of natural gas delivered to Gulf's generating units to a market  
12 price based on the daily Florida Gas Transmission Zone 3 published market price  
13 plus an estimated gas storage and transportation rate based on the actual cost of  
14 gas storage and transportation Gulf paid during the period. The purpose of early  
15 natural gas procurement commitments, the planned diversity of natural gas  
16 suppliers, and providing gas suppliers with market pricing is to provide a more  
17 reliable source of gas to Gulf's generating units. The result was that Gulf's gas-  
18 fired generating units had an adequate supply of fuel available at all times at a  
19 reasonable price to meet the electric generation demands of its customers.  
20

21 Q. Did implementation of the Risk Management Plan for Fuel Procurement result in  
22 lower volatility of natural gas prices for the period?

23 A. Yes. Gulf purchases physical natural gas requirements at market prices and  
24 swaps the market price on a percentage of these purchases for firm prices using  
25 financial hedges. The objective of the financial hedging program is to reduce

1 upside price risk to Gulf's customers in a volatile price market for natural gas. In  
2 2012, Gulf's weighted average cost of natural gas purchases for generation was  
3 \$3.69 per MMBTU. This was 13.79% lower than the projection of \$4.28 per  
4 MMBTU (line 29 of Schedule A-5, period-to-date, for December 2012). Gulf was  
5 able to hold per unit fuel costs to very reasonable levels for its customers by  
6 following its Fuel Risk Management Plan. The volatility of Gulf's natural gas cost  
7 has been reduced by utilizing financial hedging as described in the Fuel Risk  
8 Management Plan. As shown on Schedule 4 of my exhibit, the calculated  
9 volatility of Gulf's delivered cost of natural gas for the Smith 3 and Central  
10 Alabama PPA combined cycle generating units for the period is represented by a  
11 variance of 0.28 and standard deviation of 0.53. By contrast, the calculation of  
12 the volatility of Gulf's hedged delivered cost of natural gas for the period yields a  
13 variance of 0.18 and a standard deviation of 0.43. The lower values for variance  
14 and standard deviation for the set of hedged prices demonstrates that Gulf's  
15 financial hedging program is achieving the goal of reducing the volatility of  
16 natural gas cost to the customer.

17  
18 **Q.** For the period in question, what volume of natural gas was actually hedged using  
19 a fixed price contract or financial instrument?

20 **A.** Gulf Power hedged 26,210,000 MMBTU of natural gas in 2012 using financial  
21 instruments. This represents 37% of Gulf's 70,482,403 MMBTU of actual gas  
22 burn for Smith Unit 3 (as reported on Schedule A-4) plus the actual gas burn for  
23 the Central Alabama PPA combined cycle unit during the period. The amount of  
24 natural gas burn by month for these units is reported on Schedule 4 of my  
25 exhibit.

1 Q. What types of hedging instruments were used by Gulf Power Company, and  
2 what type and volume of fuel was hedged by each type of instrument?

3 A. Natural gas was hedged using a combination of financial swap contracts that  
4 fixed the price of gas to a certain price and option contracts. The option  
5 contracts consisted entirely of "costless collars" which established a floor and  
6 ceiling price between which the actual price would float. The option contracts  
7 settle only if the actual NYMEX last day price was outside the bounds of the  
8 collar. The total volume of gas hedged using financial swap contracts was  
9 23,550,000 MMBTU and the total volume of gas hedged using option contracts  
10 was 2,660,000 MMBTU. These swaps settled against either a NYMEX Last Day  
11 price or Gas Daily price.

12  
13 Q. What was the actual total cost (e.g., fees, commissions, option premiums, futures  
14 gains and losses, swap settlements) associated with each type of hedging  
15 instrument for the period January 2012 through December 2012?

16 A. No fees, commissions, or premiums were paid by Gulf on the financial hedge  
17 transactions during this period. Gulf's 2012 hedging program resulted in a net  
18 financial loss of \$32,865,554 as shown on line 2 of Schedule A-1, period-to-date,  
19 for the month of December 2012 included in Appendix 1 of Witness Dodd's  
20 exhibit. The settlements of Gulf's swap contracts resulted in a net loss of  
21 \$30,798,584 and the settlement of Gulf's option contracts resulted in a net loss of  
22 \$2,066,970 during the period.

23

24

25

- 1 Q. What is the current status of Gulf Power's litigation against Coalsales II, LLC for  
2 breach of contract?
- 3 A. As previously reported, Gulf filed a complaint with the U.S. District Court for the  
4 Northern District of Florida on June 22, 2006, against Coalsales for breach of  
5 contract. On September 30, 2009, the court issued its order granting Gulf's  
6 motion for partial summary judgment and denying Coalsales' motion for summary  
7 judgment on the breach of contract issue. The issue of Gulf's damages was  
8 heard by the court without a jury in February 2010. On September 30, 2010, the  
9 court issued an order initially ruling in favor of Coalsales on the question of  
10 damages. That order was later rescinded in response to Gulf's Motion to Alter or  
11 Amend Judgment, or Alternatively, for Relief from Judgment. In July 2011, the  
12 court granted Gulf's motion after finding that the cover coal purchases by Gulf in  
13 2007 were reasonable and scheduled another evidentiary hearing on August 25,  
14 2011 to address the issue of Gulf's 2007 cover damages. In September 2011,  
15 the court found that Gulf is entitled to a judgment against Coalsales in the  
16 amount of \$20,527,789, which represents the difference between the contract  
17 price of Gulf's 2007 cover purchases and the price Gulf would have paid for the  
18 same quantity of coal under the coal supply agreement. Additionally the court  
19 denied Coalsales motion for its attorney's fees and costs to be recovered from  
20 Gulf. On January 19, 2012, the court amended its September 2011 judgment  
21 and entered a judgment in favor of Gulf Power for damages in the amount of  
22 \$20,527,789 and prejudgment interest in the amount of \$6,896,183.85 for a total  
23 judgment of \$27,423,972.85 plus taxable costs and post judgment interest. The  
24 order and final judgment each specify that post-judgment interest is to be  
25 calculated from September 30, 2011, until the date the judgment is paid at a rate

1 of 0.10%. The case is currently on appeal to the United States Court of Appeals  
2 for the Eleventh Circuit. The appellate court heard the oral argument of the  
3 parties on January 31, 2013. Any damage recovery ultimately obtained from  
4 Coalsales will result in a credit to Gulf's retail customers through the fuel cost  
5 recovery clause and will necessarily result in reduced fuel costs for those  
6 customers.

7  
8 Q. Were there any other significant developments in Gulf's fuel procurement  
9 program during the period?

10 A. No.

11  
12 Q. During the period January 2012 through December 2012 how did Gulf Power  
13 Company's recoverable fuel cost of power sold compare with the projection?

14 A. Gulf's recoverable fuel cost of power sold for the period is (\$113,915,789) or  
15 149.00% above the projected amount of (\$45,749,000). Total kilowatt hours of  
16 power sales were (6,935,858,367) KWH compared to estimated sales of  
17 (1,479,204,000) KWH, or 368.89% above projections. The resulting average fuel  
18 cost of power sold was 1.6424 cents per KWH or 46.90% below the projected  
19 amount of 3.0928 cents per KWH. This information is from Schedule A-1, period-  
20 to-date, for the month of December 2012 included in Appendix 1 of Witness  
21 Dodd's exhibit.



1 Q. What are the reasons for the difference between Gulf's actual fuel cost of power  
2 sold and the projection?

3 A. The higher total credit to fuel expense from power sales is attributed to the higher  
4 total quantity of energy sales (KWH) than projected. The more favorable position  
5 of Gulf's generating assets in system economic dispatch to serve load resulted in a  
6 greater quantity of energy sales. This was offset somewhat by below budget  
7 prices for natural gas which reduced the fuel reimbursement rate (cents per KWH)  
8 paid to Gulf for typical power sales.

9

10 Q. During the period January 2012 through December 2012, how did Gulf Power  
11 Company's recoverable fuel cost of purchased power compare to  
12 projected cost?

13 A. Gulf's recoverable fuel cost of purchased power for the period was \$189,205,979  
14 or 74.05% above the estimated amount of \$108,708,000. Total kilowatt hours of  
15 purchased power were 10,129,284,073 KWH compared to the estimate of  
16 3,829,509,000 KWH or 164.51% above projections. The resulting average fuel  
17 cost of purchased power was 1.8679 cents per KWH or 34.20% below the  
18 estimated amount of 2.8387 cents per KWH. This information is from Schedule  
19 A-1, period-to-date, for the month of December 2012 included in Appendix 1 of  
20 Witness Dodd's exhibit.

21

22 Q. What are the reasons for the difference between Gulf's actual fuel cost of  
23 purchased power and the projection?

24 A. The higher total fuel cost of purchased power is attributed to Gulf purchasing a  
25 greater amount of KWH at attractive prices to supplement its own generation to

1 meet load demands. This includes energy supplied to Gulf through purchase  
2 power agreements. The average fuel cost of energy purchases per KWH was  
3 lower than projected as a result of lower-cost energy being made available to  
4 Gulf for purchase during the period. In general, the actual price of marginal fuel  
5 (primarily natural gas) used to generate market energy was lower than projected  
6 for the period.

7  
8 Q. Should Gulf's recoverable fuel and purchased power cost for the period be  
9 accepted as reasonable and prudent?

10 A. Yes. Gulf's coal supply program is based on a mixture of long-term contracts  
11 and spot purchases at market prices. Coal suppliers are selected using  
12 procedures that assure reliable coal supply, consistent quality, and competitive  
13 delivered pricing. The terms and conditions of coal supply agreements have  
14 been administered appropriately. Natural gas is purchased using agreements  
15 that tie price to published market index schedules and is transported using a  
16 combination of firm and interruptible gas transportation agreements. Natural gas  
17 storage is utilized to assure that supply is available during times when gas supply  
18 is otherwise curtailed or unavailable. Gulf's lighter oil purchases were made from  
19 qualified vendors using an open bid process to assure competitive pricing and  
20 reliable supply. Gulf adhered to its Risk Management Plan for Fuel Procurement  
21 and accomplished the objectives established by the plan. Through its  
22 participation in the integrated Southern electric system, Gulf is able to purchase  
23 affordable energy from pool participants and other sellers of energy when  
24 needed to meet load and during times when the cost of purchased power is lower  
25 than energy that could be generated internally. Gulf is also able to sell energy to

1 the pool when excess generation is available and return the benefits of these  
2 sales to the customer. These energy purchases and sales are governed by the  
3 IIC which is approved by the Federal Energy Regulatory Commission (FERC).  
4 Gulf also purchases power when economically attractive under the terms of  
5 several external purchase power agreements which have been reviewed and  
6 approved by the Commission.

7  
8 **Q.** During the period January 2012 through December 2012, how did Gulf's actual  
9 net purchased power capacity cost compare with the net projected cost?

10 **A.** The actual net capacity cost for the January 2012 through December 2012  
11 recovery period, as shown on line 4 of Schedule CCA-2 of Witness Dodd's  
12 Exhibit, was \$45,160,245. Gulf's total re-projected net purchased power capacity  
13 cost for the same period was \$45,793,117, as indicated on line 4 of Schedule  
14 CCE-1B of Witness Dodd's exhibit filed August 1, 2012. The difference between  
15 the actual net capacity cost and the projected net capacity cost for the recovery  
16 period is \$632,872 or 1.38% lower than the re-projected amount. This lower  
17 actual cost is primarily due to Gulf having lower IIC reserve sharing costs than  
18 the re-projected amount for the 2012 recovery period. Gulf's actual capacity  
19 reserves (MW) were higher than projected due to a lower actual load  
20 responsibility for Gulf used in the IIC reserve sharing calculation.

21  
22 **Q.** Was Gulf's actual 2012 IIC capacity cost prudently incurred and properly  
23 allocated to Gulf?

24 **A.** Yes. Gulf's capacity costs were incurred in accordance with the reserve sharing  
25 provisions of the IIC in which Gulf has been a participant for many years. Gulf's

1 participation in the integrated Southern electric system that is governed by the  
2 IIC has produced and continues to produce substantial benefits for Gulf's  
3 customers and has been recognized as being prudent by the Florida Public  
4 Service Commission in previous proceedings and reviews. Per contractual  
5 agreement in the IIC, Gulf and the other SES operating companies are obligated  
6 to provide for the continued operation of their electric facilities in the most  
7 economical manner that achieves the highest possible service reliability. The  
8 coordinated planning of future SES generation resource additions that produce  
9 adequate reserve margins for the benefit of all SES operating companies'  
10 customers facilitates this "continued operation" in the most economical manner.  
11 The IIC provides for mechanisms to facilitate the equitable sharing of the costs  
12 associated with the operation of facilities that exist for the mutual benefit of all the  
13 operating companies. In 2012, Gulf's reserve sharing cost represents the  
14 equitable sharing of the costs that the SES operating companies incurred to  
15 ensure that adequate generation reserve levels are available to provide reliable  
16 electric service to customers. This cost has been properly allocated to Gulf  
17 pursuant to the terms of the IIC.

18  
19 Q. Mr. Ball, does this complete your testimony?

20 A. Yes.

21  
22  
23  
24  
25

1 GULF POWER COMPANY

2 Before the Florida Public Service Commission  
3 Prepared Direct Testimony of  
4 H. R. Ball  
5 Docket No. 130001-EI  
6 August 2, 2013

7 Q. Please state your name and business address.

8 A. My name is H. R. Ball. My business address is One Energy Place,  
9 Pensacola, Florida 32520-0335. I am the Fuel Manager for Gulf Power  
10 Company.

11 Q. Please briefly describe your educational background and business  
12 experience.

13 A. I graduated from the University of Southern Mississippi in Hattiesburg,  
14 Mississippi in 1978 with a Bachelor of Science Degree in Chemistry and  
15 graduated from the University of Southern Mississippi in Long Beach,  
16 Mississippi in 1988 with a Masters of Business Administration. My  
17 employment with the Southern Company began in 1978 at Mississippi  
18 Power's (MPC) Plant Daniel as a Plant Chemist. In 1982, I transferred to  
19 MPC's Fuel Department as a Fuel Business Analyst. I was promoted in 1987  
20 to Supervisor of Chemistry and Regulatory Compliance at Plant Daniel. I was  
21 promoted to Supervisor of Coal Logistics with Southern Company Fuel  
22 Services in Birmingham, Alabama in 1998. My responsibilities included  
23 administering coal supply and transportation agreements and managing the  
24 coal inventory program for the Southern  
25

1 Electric System. I transferred to my current position as Fuel Manager for  
2 Gulf Power Company in 2003.

3

4 Q. What are your duties as Fuel Manager for Gulf Power Company?

5 A. I manage the Company's fuel procurement, inventory, transportation,  
6 budgeting, contract administration, and quality assurance programs to  
7 ensure that the generating plants operated by Gulf Power are supplied  
8 with an adequate quantity of fuel in a timely manner and at the lowest  
9 practical cost. I also have responsibility for the administration of Gulf's  
10 Intercompany Interchange Contract (IIC).

11

12 Q. What is the purpose of your testimony in this docket?

13 A. The purpose of my testimony is to compare Gulf Power Company's  
14 original projected fuel and net power transaction expense and purchased  
15 power capacity costs with current estimated/actual costs for the period  
16 January 2013 through December 2013 and to summarize any noteworthy  
17 developments at Gulf in these areas. The current estimated/actual costs  
18 consist of actual expenses for the period January 2013 through June 2013  
19 and projected fuel and net power transaction costs for July 2013 through  
20 December 2013. It is also my intent to be available to answer questions  
21 that may arise among the parties to this docket concerning Gulf Power  
22 Company's fuel and net power transaction expenses, and purchased  
23 power capacity costs.

24

25

1 Q. During the period January 2013 through December 2013 how will Gulf  
2 Power Company's recoverable total fuel and net power transactions cost  
3 compare with the original cost projection?

4 A. Gulf's currently projected recoverable total fuel and net power transactions  
5 cost for the period is \$484,762,325 which is \$15,346,729 or 3.27% above  
6 the original projected amount of \$469,415,596. The higher total fuel and net  
7 power transaction expense for the period is attributed to a combination of  
8 higher than projected total fuel cost of system net generation combined with  
9 a higher total fuel cost of purchased power resulting in a higher total cost of  
10 available power which is offset by higher fuel revenue from power sales.  
11 The resulting average per unit fuel cost is projected to be 4.0757 cents per  
12 kWh or 7.65% higher than the original projection of 3.7860 cents per kWh.  
13 The higher average per unit fuel and net power transactions cost (cents per  
14 kWh) is attributed to a higher per unit fuel cost of generated power for the  
15 period driven primarily by higher costs for natural gas combined with a lower  
16 per unit fuel cost and gains on power sales. This current projection of fuel  
17 and net purchased power transaction cost is captured in the exhibit to  
18 Witness Dodd's testimony, Schedule E-1 B-1, Line 21.

19  
20 Q. During the period January 2013 through December 2013 how will Gulf  
21 Power Company's recoverable total fuel cost of generated power compare  
22 with the original projection of fuel cost?

23 A. Gulf's currently projected recoverable total fuel cost of generated power for  
24 the period is \$377,089,060 which is \$17,174,223 or 4.77% above the  
25 original projected amount of \$359,914,837. Total generation is expected to

1 be 8,680,795,000 kWh compared to the original projected generation of  
2 8,760,831,000 kWh or 0.91% below original projections. The resulting  
3 average fuel cost is expected to be 4.3439 cents per kWh or 5.74% above  
4 the original projected amount of 4.1082 cents per kWh. This current  
5 projection of fuel cost of system net generation is captured in the exhibit to  
6 Witness Dodd's testimony, Schedule E-1 B-1, Line 6.

7

8 Q. What are the reasons for the difference between Gulf's original projection of  
9 the total fuel cost of generated power and the current projection?

10 A. The higher total fuel expense is due to higher average per unit fuel costs  
11 (cents/kWh) offset by lower than originally projected quantity of generated  
12 power (kWh). Delivered coal prices per MMBtu are projected to be slightly  
13 below original projections for the period due to a change in the mix of  
14 contract coal in the coal supply mix. Projected prices for natural gas for the  
15 period are expected to be higher than original projections for the period due  
16 to changes in market fuel prices. A higher projected demand for natural gas  
17 in the market has driven the projected price higher and prices are expected  
18 to remain higher for the remainder of the period. The quantity of natural gas  
19 burn is expected to be below original projections in response to the higher  
20 market prices for natural gas decreasing economic dispatch of Gulf's gas  
21 fired generating units.

22

23

24

25



1 Q How did the total projected fuel cost of system net generation compare to  
2 the actual cost for the first six months of 2013?

3 A. The total fuel cost of system net generation for the first six months of 2013  
4 was \$165,295,860 which is \$1,663,574 or 1.00% less than the projection of  
5 \$166,959,434. On a fuel cost per kWh basis, the actual cost was 4.27 cents  
6 per kWh, which is 5.43% higher than the projected cost of 4.05 cents per  
7 kWh. This higher than projected cost of system generation on a cents per  
8 kWh basis is due to a combination of fuel cost in \$/MMBtu being 0.89%  
9 higher than projected and heat rate (Btu/kWh) of the generating units  
10 operating being 4.60% higher than projected. The higher price of fuel is a  
11 result of higher market prices for natural gas than projected for the period.  
12 The natural gas fired units were also operated at lower loads than projected  
13 which resulted in reduced efficiency for these units. This information is  
14 found on Schedule A-3 Period to Date of the June 2013 Monthly Fuel Filing.

15  
16 Q. How did the total projected cost of coal burned compare to the actual cost  
17 for the first six months of 2013?

18 A. The total cost of coal burned (including boiler lighter) for the first six months  
19 of 2013 was \$107,456,711 which is \$2,388,151 or 2.27% higher than the  
20 projection of \$105,068,560. On a fuel cost per kWh basis, the actual cost  
21 was 4.98 cents per kWh which is 2.92% lower than the projected cost of  
22 5.13 cents per kWh. The higher than projected total cost of coal burned  
23 (including boiler lighter) is due to total MMBtu of coal burn being 4.13%  
24 above the estimated burn for the period. The lower per kWh cost of coal  
25 fired generation is due to actual coal prices (including boiler lighter) being

1 1.75% lower than projected on a \$/MMBtu basis and the weighted average  
2 heat rate (Btu/kWh) of the coal fired generating units that operated being  
3 1.20% lower than projected. This information is found on Schedule A-3  
4 Period to Date of the June 2013 Monthly Fuel Filing. Gulf has fixed price  
5 coal contracts in place for the period to limit price volatility and ensure  
6 reliability of supply. Actual average prices for coal purchased during the  
7 period are lower due to a change in the timing of contract shipments to  
8 Gulf's coal fired generating plants. Another factor contributing to the lower  
9 cost of coal fired generation (cents/kWh) is that weighted average coal unit  
10 heat rates are lower than projected for the period. Generating unit heat  
11 rates have been impacted by the mix of generating units that operated to  
12 meet system loads.

13  
14 Q. How did the total projected cost of natural gas burned compare to the actual  
15 cost during the first six months of 2013?

16 A. The total cost of natural gas burned for generation for the first six months of  
17 2013 was \$57,367,043 which is \$4,124,690 or 6.71% lower than Gulf's  
18 projection of \$61,491,733. The total gas fired generation was 1,701,038  
19 MWH which is 17.30% lower than the projection of 2,056,898 MWH for the  
20 period. The total cost of natural gas burned for generation is lower than the  
21 forecast due to the amount of gas fired generation being lower than  
22 projected. On a cost per unit basis, the actual cost of gas fired generation  
23 was 3.37 cents per kWh which is 12.71% higher than the projected cost of  
24 2.99 cents per kWh. Actual natural gas prices were \$4.60 per MMBtu or  
25 5.50% higher than the projected cost of \$4.36 per MMBtu. This information

1 is found on Schedule A-3 Period to Date of the June 2013 Monthly Fuel  
2 Filing.

3

4 Q. For the period January 2013 through June 2013, what volume of natural gas  
5 was actually hedged using a fixed price contract or instrument?

6 A. Gulf Power financially hedged 15,660,000 MMBtu of natural gas for the  
7 period using fixed price financial swaps. This equates to 53.6% of the  
8 actual natural gas burn for Gulf's combined cycle generating units during  
9 the period of 29,230,027 MMBtu. This amount is the sum of the Plant  
10 Smith Unit 3 burn as reported on Schedule A-3 Period to Date of the June  
11 2013 Monthly Fuel Filing and the Central Alabama PPA natural gas burn  
12 for the period.

13

14 Q. What types of hedging instruments were used by Gulf Power Company  
15 and what type and volume of fuel was hedged by each type of instrument?

16 A. Natural gas was hedged using financial swaps that fixed the price of gas  
17 to a certain price. The swaps settled against either a NYMEX Last Day  
18 price or Gas Daily price. The amount of gas hedged for the period using  
19 financial swaps was 15,660,000 MMBtu.

20

21 Q. What was the actual total cost (e.g., fees, commission, option premiums,  
22 futures gains and losses, swap settlements) associated with each type of  
23 hedging instrument?

24 A. No fees, commission, or option premiums were incurred. Gulf's gas  
25 hedging program generated a hedging expense related to settlements of

1           \$6,785,904 for the period January through June 2013. This information is  
2           found on Schedule A-1, Period to Date, line 2 of the June 2013 Monthly  
3           Fuel Filing.

4  
5    Q.     During the period January 2013 through December 2013 how will Gulf  
6           Power Company's recoverable fuel cost of power sold compare with the  
7           original cost projection?

8    A.     Gulf's currently projected recoverable fuel cost and gains on power sales for  
9           the period are \$(105,548,180) or 38.31% above the original projected  
10           amount of \$(76,315,241). Total kilowatt hours of power sales is expected to  
11           be (3,991,436,927) kWh compared to the original projection of  
12           (2,527,086,000) kWh or 57.95% above projections. This current projection  
13           of fuel cost of power sold is captured in the exhibit to Witness Dodd's  
14           testimony, Schedule E-1 B-1, Line 18.

15  
16   Q.     What are the reasons for the difference between Gulf's original projection of  
17           the fuel cost and gains on power sales and the current projection?

18   A.     The greater total credit to fuel expense from power sales is attributed to a  
19           significantly higher quantity of power sales than originally projected, offset to  
20           a degree by a lower reimbursement rate (cents per kWh) for power sales.  
21           The currently projected price for the fuel cost and gains on power sales is  
22           2.6444 cents/kWh which is 12.43% lower than the original projection of  
23           3.0199 cents/kWh. Lower prices for electricity during the period due to  
24           lower system loads have decreased the fuel reimbursement rate for power  
25           sales.

1 Q. How did the total projected fuel cost of power sold compare to the actual  
2 cost for the first six months of 2013?

3 A. The total fuel cost of power sold for the first six months of 2013 was  
4 \$(45,643,179) which is \$(11,384,179) or 33.23% higher than our projection  
5 of \$(34,259,000). The quantity of power sales for the period was 86.90%  
6 higher than projected. The actual cost was 1.9309 cents per kWh which is  
7 28.71% below the projected cost of 2.7086 cents per kWh. This information  
8 is found on Schedule A-1, Period to Date, line 17 of the June 2013 Monthly  
9 Fuel Filing.

10

11 Q. During the period January 2013 through December 2013 how will Gulf  
12 Power Company's recoverable fuel cost of purchased power compare with  
13 the original cost projection?

14 A. Gulf's currently projected recoverable fuel cost of purchased power for the  
15 period is \$213,221,445 or 14.75% above the original projected amount of  
16 \$185,816,000. The total amount of purchased power is expected to be  
17 7,204,508,558 kWh compared to the original projection of 6,164,950,000  
18 kWh or 16.86% above projections. The resulting average fuel cost of  
19 purchased power is expected to be 2.9596 cents per kWh or 1.81% below  
20 the original projected amount of 3.0141 cents per kWh. This current  
21 projection of fuel cost of purchased power is captured in the exhibit to  
22 Witness Dodd's testimony, Schedule E-1 B-1, Line 13.

23

24

25

1 Q. What are the reasons for the difference between Gulf's original projection of  
2 the fuel cost of purchased power and the current projection?

3 A. The higher total fuel cost of purchased power is attributed to Gulf  
4 purchasing a greater amount of lower cost energy to supplement its own  
5 generation to meet load demands. The lower projected price per kWh for  
6 purchased power is due to Gulf's ability to obtain power from lower cost  
7 generating resources under terms of the Southern Company IIC. Lower  
8 demand for electricity in the market has made available a higher amount  
9 of lower cost energy for purchase during off peak periods.

10

11 Q. How did the total projected fuel cost of purchased power compare to the  
12 actual cost for the first six months of 2013?

13 A. The total fuel cost of purchased power for the first six months of 2013 was  
14 \$101,301,444 which is \$11,060,444 or 12.26% higher than our projection of  
15 \$90,241,000. The higher than anticipated purchased power expense is due  
16 to the actual quantity of purchases being 30.38% higher than projected.  
17 The majority of these purchases are from Gulf's PPAs which are contracts  
18 associated with gas fired generating units. Purchased power quantity is  
19 higher due to the lower price of available power relative to Gulf's fuel cost of  
20 generated power making it the economic choice for providing energy to  
21 customers during certain periods of time. On a fuel cost per kWh basis, the  
22 actual cost was 2.6024 cents per kWh which is 13.90% lower than the  
23 projected cost of 3.0225 cents per kWh. This information is found on  
24 Schedule A-1, Period to Date, line 12 of the June 2013 Monthly Fuel Filing.

25

1 Q. What is the current status of Gulf Power's litigation against Coalsales II,  
2 LLC for breach of contract?

3 A. As previously reported, Gulf filed a complaint with the U.S. District Court  
4 for the Northern District of Florida on June 22, 2006, against Coalsales for  
5 breach of contract. The United States District Court for the Northern  
6 District of Florida entered a judgment in favor of Gulf Power Company for  
7 more than \$20 million in contract damages related to breach occurring in  
8 2007, the final year of the contract, along with both pre-judgment and  
9 post-judgment interest and taxable costs. The resulting judgment was  
10 then appealed to the Eleventh Circuit Court of Appeals. On June 26,  
11 2013, the Eleventh Circuit Court of Appeals issued an opinion affirming all  
12 aspects of the final judgment of the trial court. The time period for  
13 pursuing further appellate review has passed and the judgment entered by  
14 the trial court is now final. Peabody Energy has committed in writing to  
15 wire transfer sufficient funds to Gulf to fully satisfy the final judgment by  
16 close of business on August 8, 2013. The damage recovery ultimately  
17 obtained from Coalsales has resulted in a credit to Gulf's retail customers  
18 through the fuel cost recovery clause in July 2013 as shown on Witness  
19 Dodd's Schedule E-1B, page 2 of 2, line C-8..

20  
21 Q. Were there any other significant developments in Gulf's fuel procurement  
22 program during the period?

23 A. No.

24

25

1 Q. Were Gulf Power's actions through June 30, 2013 to mitigate fuel and  
2 purchased power price volatility through implementation of its financial  
3 and/or physical hedging programs prudent?

4 A. Yes. Gulf's physical and financial fuel hedging programs have resulted in  
5 more stable fuel prices. Over the long term, Gulf anticipates less volatile  
6 future fuel costs than would have otherwise occurred if these programs  
7 had not been utilized.

8  
9 Q. Should Gulf's fuel and net power transactions cost for the period be  
10 accepted as reasonable and prudent?

11 A. Yes. Gulf has followed its Risk Management Plan for Fuel Procurement in  
12 securing the fuel supply for its electric generating plants. Gulf's coal  
13 supply program is based on a mixture of long-term contracts and spot  
14 purchases at market prices. Coal suppliers are selected using procedures  
15 that assure reliable coal supply, consistent quality, and competitive  
16 delivered pricing. The terms and conditions of coal supply agreements  
17 have been administered appropriately. Natural gas is purchased using  
18 agreements that tie price to published market index schedules and is  
19 transported using a combination of firm and interruptible gas  
20 transportation agreements. Natural gas storage is utilized to assure that  
21 natural gas is available during times when gas supply is curtailed or  
22 unavailable. Gulf's fuel oil purchases were made from qualified vendors  
23 using an open bid process to assure competitive pricing and reliable  
24 supply. Gulf makes sales of power when available and gets reimbursed at  
25 the marginal cost of replacement fuel. This fuel reimbursement is credited



1 back to the fuel cost recovery clause so that lower cost fuel purchases  
2 made on behalf of Gulf's customers remain to the benefit of those  
3 customers. Gulf purchases power when necessary to meet customer load  
4 requirements and when the cost of purchased power is expected to be  
5 less than the cost of system generation. The fuel cost of purchased power  
6 is the lowest cost available in the market at the time of purchase to meet  
7 Gulf's load requirements.

8  
9 Q. During the period January 2013 through December 2013, what is Gulf's  
10 projection of actual / estimated net purchased power capacity transactions  
11 and how does it compare with the company's original projection of net  
12 capacity transactions?

13 A. As shown on Line 4 of Schedule CCE-1b in the exhibit to Witness Dodd's  
14 testimony, Gulf's total current net capacity payment projection for the  
15 January 2013 through December 2013 recovery period is \$45,966,336.  
16 Gulf's original projection for the period was \$45,479,478 and is shown on  
17 Line 4 of Schedule CCE-1B filed August 28, 2012. The difference between  
18 these projections is \$486,858 or 1.07% greater than the original projection  
19 of net capacity payments. The variance is due to an increase in projected  
20 reserve sharing capacity payments per the provisions of the IIC.

21  
22 Q. How did the total projected net capacity transactions cost compare to the  
23 actual cost for the first six months of 2013?

24 A. Actual net capacity payments during the first six months of 2013 were  
25 \$18,027,697 which is \$390,578 or 2.21% higher than projected for the

1 period. The variance is due to an increase in projected reserve sharing  
2 capacity payments per the provisions of the IIC.

3

4 Q. Mr. Ball, does this complete your testimony?

5 A. Yes.

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## 1 GULF POWER COMPANY

2 Before the Florida Public Service Commission  
3 Prepared Direct Testimony and Exhibit of  
4 H. R. Ball  
5 Docket No. 130001-EI  
6 Date of Filing: August 30, 2013

7 Q. Please state your name and business address.

8 A. My name is H. R. Ball. My business address is One Energy Place,  
9 Pensacola, Florida 32520-0335. I am the Fuel Manager for Gulf Power  
10 Company.

11 Q. Please briefly describe your educational background and business  
12 experience.

13 A. I graduated from the University of Southern Mississippi in Hattiesburg,  
14 Mississippi in 1978 with a Bachelor of Science Degree in Chemistry and  
15 graduated from the University of Southern Mississippi in Long Beach,  
16 Mississippi in 1988 with a Masters of Business Administration. My  
17 employment with the Southern Company began in 1978 at Mississippi  
18 Power's (MPC) Plant Daniel as a Plant Chemist. In 1982, I transferred to  
19 MPC's Fuel Department as a Fuel Business Analyst. I was promoted in  
20 1987 to Supervisor of Chemistry and Regulatory Compliance at Plant  
21 Daniel. In 1988, I assumed the role of Supervisor of Coal Logistics with  
22 Southern Company Fuel Services in Birmingham, Alabama. My  
23 responsibilities included administering coal supply and transportation  
24 agreements and managing the coal inventory program for the Southern  
25

1 electric system. I transferred to my current position as Fuel Manager for  
2 Gulf Power Company in 2003.

3  
4 Q. What are your duties as Fuel Manager for Gulf Power Company?

5 A. My responsibilities include the management of the Company's fuel  
6 procurement, inventory, transportation, budgeting, contract administration,  
7 and quality assurance programs to ensure that the generating plants  
8 operated by Gulf Power are supplied with an adequate quantity of fuel in a  
9 timely manner and at the lowest practical cost. I also have responsibility  
10 for the administration of Gulf's Intercompany Interchange Contract (IIC).

11  
12 Q. What is the purpose of your testimony in this docket?

13 A. The purpose of my testimony is to support Gulf Power Company's  
14 projection of fuel expenses, net power transaction expense, and  
15 purchased power capacity costs for the period January 1, 2014 through  
16 December 31, 2014. It is also my intent to be available to answer  
17 questions that may arise among the parties to this docket concerning Gulf  
18 Power Company's fuel and net power transaction expenses and  
19 purchased power capacity costs.

20  
21 Q. Have you prepared any exhibits that contain information to which you will  
22 refer in your testimony?

23 A. Yes, I have four separate exhibits I am sponsoring as part of this  
24 testimony. My first exhibit (HRB-2) consists of a schedule filed as an  
25 attachment to my pre-filed testimony that compares actual and projected

1 fuel cost of net generation for the past ten years. The purpose of this  
2 exhibit is to indicate the accuracy of Gulf's short-term fuel expense  
3 projections. The second exhibit (HRB-3) I am sponsoring as part of this  
4 testimony is Gulf Power Company's Hedging Information Report filed with  
5 the Commission Clerk on April 5, 2013 and assigned Document Number  
6 DN 01760-13 (redacted) and 01725-13 (confidential information). This  
7 exhibit details Gulf Power's natural gas hedging transactions for August  
8 through December 2012 in compliance with Order No. PSC-08-0316-PAA-  
9 EI. The third exhibit (HRB-4) I am sponsoring as part of this testimony is  
10 Gulf Power Company's Hedging Information Report filed with the  
11 Commission Clerk on August 16, 2013 and assigned Document Number  
12 DN 04800-13 (redacted) and 04813-13 (confidential information). This  
13 exhibit details Gulf Power's natural gas hedging transactions for January  
14 through July 2013 in compliance with Order No. PSC-08-0316-PAA-EI.  
15 The fourth exhibit (HRB-5) I am sponsoring is Gulf Power Company's  
16 "Risk Management Plan for Fuel Procurement." This exhibit was filed with  
17 the Commission Clerk pursuant to a separate request for confidential  
18 classification on August 2, 2013 and assigned Document Number DN  
19 04484-13 (redacted) and 04462-13 (confidential information). The risk  
20 management plan sets forth Gulf Power's fuel procurement strategy and  
21 related hedging plan for the upcoming calendar year. Through its petition  
22 in this docket, Gulf Power is seeking the Commission's approval of the  
23 Company's "Risk Management Plan for Fuel Procurement" as part of this  
24 proceeding.

1 Counsel: We ask that Mr. Ball's four exhibits as just described be  
2 marked for identification as Exhibit Nos. \_\_\_\_\_ (HRB-2), \_\_\_\_\_  
3 (HRB-3), \_\_\_\_\_ (HRB-4), and \_\_\_\_\_ (HRB-5) respectively.  
4

5 Q. Has Gulf Power Company made any significant changes to its methods for  
6 projecting fuel expenses, net power transaction expense, and purchased  
7 power capacity costs for this period?

8 A. No. Gulf has been consistent in how it projects annual fuel expenses, net  
9 power transactions, and capacity costs.  
10

11 Q. What is Gulf's projected recoverable total fuel and net power transactions  
12 cost for the January 2014 through December 2014 recovery period?

13 A. Gulf's projected total fuel and net power transaction cost for the period is  
14 \$460,454,834. This projected amount is captured in the exhibit to Witness  
15 Dodd's testimony, Schedule E-1, line 19.  
16

17 Q. How does the total projected fuel and net power transactions cost for the  
18 2014 period compare to the updated projection of fuel cost for the same  
19 period in 2013?

20 A. The total updated cost of fuel and net power transactions for 2013,  
21 reflected on Schedule E-1B-1 line 21 of Witness Dodd's testimony filed in  
22 this docket on August 2, 2013, is projected to be \$484,762,325. The  
23 projected total cost of fuel and net power transactions for the 2014 period  
24 reflects a decrease of \$24,307,491 or 5.01% less than the same period in  
25 2013. On a fuel cost per kWh basis, the 2013 projected cost is 4.0757

1 cents per kWh and the 2014 projected fuel cost is 3.7681 cents per kWh,  
2 a decrease of 0.3076 cents per kWh or 7.55%.

3  
4 Q. What is Gulf's projected recoverable total fuel cost of generated power for  
5 the period?

6 A. The projected total cost of fuel to meet system generated power needs in  
7 2014 is \$358,926,706. The projection of fuel cost of system generated  
8 power for 2014 is captured in the exhibit to Witness Dodd's testimony,  
9 Schedule E-1, line 5.

10  
11 Q. How does the projected total fuel cost of generated power for the 2014  
12 period compare to the updated projection of fuel cost for the same period  
13 in 2013?

14 A. The total updated cost of fuel to meet 2013 system generated power  
15 needs, reflected on Schedule E-1B-1, line 6 of Witness Dodd's testimony  
16 filed in this docket on August 2, 2013, is projected to be \$377,089,060.  
17 The projected total cost of fuel to meet system net generation needs for  
18 the 2014 period reflects a decrease of \$18,162,354 or 4.82% less than the  
19 same period in 2013. Total system net generation in 2014 is projected to  
20 be 8,933,268,000 kWh, which is 252,473,000 kWh or 2.91% higher than is  
21 currently projected for 2013. On a fuel cost per kWh basis, the 2013  
22 projected cost is 4.3439 cents per kWh and the 2014 projected fuel cost is  
23 4.0179 cents per kWh, a decrease of 0.3260 cents per kWh or 7.50%.  
24 This lower projected total fuel expense and average per unit fuel cost is  
25 the result of a lower projected cost of coal and natural gas for the period.

1 Weighted average coal burned price for 2013 as reflected on Schedule E-  
2 3, line 29 of Witness Dodd's testimony filed in this docket on August 2,  
3 2013, is projected to be 104.54 \$/ton. Weighted average coal burned  
4 price for 2014, as reflected on Schedule E-3, line 29 of the exhibit to  
5 Witness Dodd's testimony, is projected to be 95.02 \$/ton. This reflects a  
6 cost decrease of 9.52 \$/ton or 9.11%. Several of Gulf's coal supply  
7 contracts have or will expire by the end of 2013 and these are being  
8 replaced with lower priced coal supply agreements. Gulf's coal supply  
9 agreements have firm price and quantity commitments with the contract  
10 coal suppliers and these contracts will cover the majority of Gulf's 2014  
11 projected coal burn needs. The remaining coal supply needs, if any, will  
12 be purchased on the spot market. Weighted average natural gas price for  
13 2013, as reflected on Schedule E-3, line 33 of the exhibit to Witness  
14 Dodd's testimony filed in this docket on August 2, 2013, is projected to be  
15 4.73 \$/MMBtu. When the cost of natural gas hedging settlements  
16 (Schedule E-1-B1, line 1a) is included in the total delivered gas cost, the  
17 2013 projected cost is 5.09 \$/MMBtu. Weighted average natural gas price  
18 for 2014, as reflected on Schedule E-3, line 33 of the exhibit to Witness  
19 Dodd's testimony, is projected to be 4.74 \$/MMBtu. This is a decrease in  
20 price of 0.35 \$/MMBtu or 6.88%. The projected cost of landfill gas to  
21 supply the Perdido Landfill Gas to Energy Facility in the 2013 projection  
22 period is \$689,900 and the rate as reflected on Schedule E-3, line 42 of  
23 the exhibit to Witness Dodd's testimony filed in this docket on August 2,  
24 2013, is projected to be 2.80 cents per kWh. The total projected cost for  
25 landfill gas in 2014 is \$680,294 and the total facility generation is projected



1 to be 24,720,000 kWh. The average rate, as reflected on Schedule E-3,  
2 line 42 of the exhibit to Witness Dodd's testimony, is projected to be 2.75  
3 cents per kWh.  
4

5 Q. Does the 2014 projection of fuel cost of net generation reflect any major  
6 changes in Gulf's fuel procurement program for this period?

7 A. No. As in the past, Gulf's coal requirements are purchased in the market  
8 through the Request for Proposal (RFP) process that has been used for  
9 many years by Southern Company Services - Fuel Services as agent for  
10 Gulf. Coal will be delivered under both existing and new negotiated coal  
11 transportation contracts. Natural gas requirements will be purchased from  
12 various suppliers using firm quantity agreements with market pricing for  
13 base needs and on the daily spot market when necessary. Natural gas  
14 transportation will be secured using a combination of firm and spot  
15 transportation agreements. Details of Gulf's fuel procurement strategy are  
16 included in the "Risk Management Plan for Fuel Procurement" filed as  
17 exhibit \_\_\_\_\_ (HRB-5) to this testimony.  
18

19 Q. What actions does Gulf take to procure natural gas and natural gas  
20 transportation for its units at competitive prices for both long-term and  
21 short-term deliveries?

22 A. Gulf procures natural gas using both long and short-term agreements for  
23 gas supply at market-based prices. Gulf secures gas transportation for  
24 non-peaking units using long-term agreements for firm transportation  
25

1 capacity and for peaking units using interruptible transportation, released  
2 seasonal firm transportation, or delivered natural gas agreements.

3  
4 Q. What fuel price hedging programs will be utilized by Gulf to protect its  
5 customers from fuel price volatility?

6 A. As detailed in Gulf's "Risk Management Plan for Fuel Procurement,"  
7 natural gas prices will be hedged financially using instruments that  
8 conform to Gulf's established guidelines for hedging activity. Coal supply  
9 and transportation prices will be hedged physically using term agreements  
10 with either fixed pricing or term pricing with escalation terms tied to various  
11 published market price indexes. Gulf's "Risk Management Plan for Fuel  
12 Procurement" is a reasonable and appropriate strategy for protecting its  
13 customers from fuel price volatility while maintaining a reliable supply of  
14 fuel for the operation of its electric generating resources.

15  
16 Q. What are the results of Gulf's fuel price hedging program for the period  
17 January 2013 through July 2013?

18 A. Gulf's coal price hedging program has successfully managed the price it  
19 pays for coal under its coal supply agreements for this period. Gulf has  
20 also had financial hedges in place during the period to hedge the price of  
21 natural gas. These financial hedges have been effective in fixing the price  
22 of a percentage of Gulf's gas burn during the period. Pursuant to Order  
23 No. PSC-08-0316-PAA-EI, Gulf filed a "Hedging Information Report" with  
24 the Commission on April 5, 2013 and also on August 16, 2013 detailing its  
25 natural gas hedging transactions for August 2012 through July 2013. As

1 noted earlier, I am sponsoring these reports as exhibits \_\_\_\_\_ (HRB-3  
2 and HRB-4) to my testimony in this docket.  
3

4 Q. Has Gulf adequately mitigated the price risk of natural gas and purchased  
5 power for 2013 through 2014?

6 A. Gulf has natural gas financial hedges in place for 2013 to adequately  
7 mitigate price risk. Gulf currently has natural gas hedges in place for 2014  
8 and continues to look for opportunities to enter into financial hedges that  
9 we believe will provide price stability to the customer and protect against  
10 unanticipated dramatic price increases in the natural gas market.  
11

12 Q. Should recent changes in the market price for natural gas impact the  
13 percentage of Gulf's natural gas requirements that Gulf plans to hedge?

14 A. Gulf has a disciplined process in place to evaluate the benefits of gas  
15 hedging transactions prior to entering into financial hedges that consider  
16 both market price and anticipated burn. The focus of this process is to  
17 mitigate the price volatility and risk of natural gas purchases for the  
18 customer and not to attempt to speculate in the natural gas market. Gulf's  
19 current strategy is to have gas hedges in place that do not exceed the  
20 anticipated gas burn at its Smith Unit 3 combined cycle plant and the gas  
21 fired PPA units for which Gulf has tolling agreements. Gas burn  
22 requirements change as the market price of natural gas changes due to  
23 the economic dispatch process utilized by the Southern System  
24 generation pool in accordance with the IIC. Typically, as gas prices  
25 increase, anticipated gas burn decreases and the percentage of gas

1 requirements that are currently hedged financially increases. Gulf will  
2 continue to evaluate the performance of this hedging strategy and will  
3 make adjustments within the guidelines of the currently approved hedging  
4 program when needed.

5  
6 Q. What are Gulf's projected recoverable fuel cost and gains on power sales  
7 for the period?

8 A. Gulf's projected recoverable fuel cost and gains on power sales is  
9 \$72,244,995. This projected amount is captured in the exhibit to Witness  
10 Dodd's testimony, Schedule E-1, line 17.

11  
12 Q. How does the total projected recoverable fuel cost and gains on power  
13 sales for the 2014 period compare to the projected recoverable fuel cost  
14 and gains on power sales for the same period in 2013?

15 A. The total updated recoverable fuel cost and gains on power sales in 2013,  
16 reflected on Schedule E-1B-1, line 18 of Witness Dodd's testimony filed in  
17 this docket on August 2, 2013, is projected to be \$105,548,180. The  
18 projected recoverable fuel cost and gains on power sales in 2014  
19 represents a decreased credit of \$33,303,185 or 31.55%. Total quantity of  
20 power sales in 2014 is projected to be 2,183,462,000 kWh, which is  
21 1,807,974,927 kWh or 45.30% less than currently projected for 2013. On  
22 a fuel cost per kWh basis, the 2013 projected cost is 2.6444 cents per  
23 kWh and the 2014 projected fuel cost is 3.3087 cents per kWh, which is  
24 an increase of 0.6643 cents per kWh or 25.12%. The lower total credit to  
25 fuel expense from power sales is attributed to a reduced quantity of

1 energy sales for the period offset somewhat by a higher fuel  
2 reimbursement rate (cents per kWh) for power sales as a result of higher  
3 marginal fuel prices for the units operating to meet incremental system  
4 loads. The marginal fuel costs to operate Gulf generating units that run to  
5 meet power sales requirements are passed on to the purchasers of power  
6 and are reflected in the higher rate (cents/kWh) for the fuel cost and gains  
7 on power sales.  
8

9 Q. What is Gulf's projected total cost of purchased power for the period?

10 A. Gulf's projected recoverable cost for energy purchases is \$173,773,123.  
11 This projected amount is captured in the exhibit to Witness Dodd's  
12 testimony, Schedule E-1, line 12.

13  
14 Q. How does the total projected purchased power cost for the 2014 period  
15 compare to the projected purchased power cost for the same period in  
16 2013?

17 A. The total updated cost of purchased power to meet 2013 system needs,  
18 reflected on Schedule E-1B-1, line 13 of Witness Dodd's testimony filed in  
19 this docket on August 2, 2013, is projected to be \$213,221,445. The  
20 projected cost of purchased power to meet system needs in 2014 is  
21 \$39,448,322 or 18.50% less than is currently projected for 2013. The total  
22 quantity of purchased power in 2014 is projected to be 5,470,006,000  
23 kWh, which is 1,734,502,558 kWh or 24.08% lower than is currently  
24 projected for 2013. On a fuel cost per kWh basis, the 2013 projected cost  
25

1 is 2.9596 cents per kWh and the 2014 projected fuel cost is 3.1768 cents  
2 per kWh, which represents an increase of 0.2172 cents per kWh or 7.34%.

3  
4 Q. What is Gulf's projected recoverable capacity payments for the 2014 cost  
5 recovery period?

6 A. The total recoverable capacity payments for the period are \$64,075,540.  
7 This amount is captured in the exhibit to Witness Dodd's testimony,  
8 Schedule CCE-1, line 10. Schedule CCE-4 of Mr. Dodd's testimony  
9 shows there will be no projected cost associated with Southern  
10 Intercompany Interchange and lists the long-term purchased power  
11 contracts that are included for capacity cost recovery, their associated  
12 capacity amounts in megawatts, and the resulting cost. Also included in  
13 Gulf's 2014 projection of capacity cost is revenue produced by a market-  
14 based service agreement between the Southern electric system operating  
15 companies and South Carolina PSA. The total capacity cost of  
16 \$63,882,932 is shown on Schedule CCE-4, line 34 in the exhibit to  
17 Witness Dodd's testimony. The total capacity cost included on Schedule  
18 CCE-4 line 34 is the sum of lines 1 and 2 of Schedule CCE-1.

19  
20 Q. Have there been any new purchased power agreements entered into by  
21 Gulf that impact the total recoverable capacity payments?

22 A. No, however, two existing PPA agreements (Shell's Coral Baconton, and  
23 Southern Power's Dahlberg) will expire on May 31, 2014 and the  
24 associated capacity payments have been removed from the projection.

1 Q. What are the other projected revenues that Gulf has included in its  
2 capacity cost recovery clause for the period?

3 A. Gulf has included an estimate of transmission revenues in the amount of  
4 \$148,000 in its capacity cost recovery projection. This amount is captured  
5 in the exhibit to Witness Dodd's testimony, Schedule CCE-1, line 3.  
6

7 Q. How do the total projected net jurisdictional capacity payments for the  
8 2014 period compare to the current estimated net jurisdictional capacity  
9 payments for the same period in 2013?

10 A. Gulf's 2014 Projected Jurisdictional Capacity Payments, found in the  
11 exhibit to Witness Dodd's testimony, Schedule CCE-1, line 6, are  
12 \$61,868,429. This amount is \$17,477,147 or 39.37% greater than the  
13 current estimate of \$44,391,282 (Schedule CCE-1B, line 6) for 2013 that  
14 was filed in Mr. Dodd's actual/estimated true-up testimony in this docket  
15 on August 2, 2013. The projected capacity payment increase is the result  
16 of an increase in Gulf's estimated PPA capacity payments. Contract  
17 capacity payments under Gulf's Central Alabama PPA will increase  
18 beginning in June 2014 due primarily to a scheduled increase in the  
19 capacity rate which was negotiated by Gulf and Shell Energy N.A. as part  
20 of the original contract approved by the Commission in Order No. PSC-09-  
21 0534-PAA-EI. This increase is offset by a decrease in capacity payments  
22 under both the Coral Baconton and Dahlberg PPA agreements which  
23 expire on May 31, 2014.  
24  
25

1 Q. Mr. Ball, does this complete your testimony?

2 A. Yes, it does.

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## 1 GULF POWER COMPANY

2 Before the Florida Public Service Commission  
3 Prepared Direct Testimony and Exhibit of  
4 Richard W. Dodd  
5 Docket No. 130001-EI  
6 Date of Filing: March 1, 2013

7 Q. Please state your name, business address and occupation.

8 A. My name is Richard Dodd. My business address is One Energy Place,  
9 Pensacola, Florida 32520-0780. I am the Supervisor of Regulatory and  
10 Cost Recovery at Gulf Power Company.

11 Q. Please briefly describe your educational background and business  
12 experience.

13 A. I graduated from the University of West Florida in Pensacola, Florida in  
14 1991 with a Bachelor of Arts Degree in Accounting. I also received a  
15 Bachelor of Science Degree in Finance in 1998 from the University of West  
16 Florida. I joined Gulf Power in 1987 as a Co-op Accountant and worked in  
17 various areas until I joined the Rates and Regulatory Matters area in 1990.  
18 After spending one year in the Financial Planning area, I transferred to  
19 Georgia Power Company in 1994 where I worked in the Regulatory  
20 Accounting department and in 1997 I transferred to Mississippi Power  
21 Company where I worked in the Rate and Regulation Planning department  
22 for six years followed by one year in Financial Planning. In 2004 I returned  
23 to Gulf Power Company working in the General Accounting area as Internal  
24 Controls Coordinator.

25 DOCUMENT NUMBER-DATE

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1 In 2007 I was promoted to Internal Controls Supervisor and in July 2008, I  
2 assumed my current position in the Regulatory and Cost Recovery area.  
3 My responsibilities include supervision of: tariff administration, cost of  
4 service activities, calculation of cost recovery factors, and the regulatory  
5 filing function of the Regulatory and Cost Recovery Department.  
6

7 Q. What is the purpose of your testimony?

8 A. The purpose of my testimony is to present the actual true-up amounts for  
9 the period January 2012 through December 2012 for both the Fuel and  
10 Purchased Power Cost Recovery Clause and the Capacity Cost Recovery  
11 Clause. I will also present the actual benchmark level for the calendar year  
12 2013 gains on non-separated wholesale energy sales eligible for a  
13 shareholder incentive and the amount of gains or losses from hedging  
14 settlements for the period January 2012 through December 2012.  
15

16 Q. Have you prepared an exhibit that contains information to which you will  
17 refer in your testimony?

18 A. Yes. My exhibit consists of 1 schedule that relates to the fuel and  
19 purchased power cost recovery actual true-up, 4 schedules that relate to  
20 the capacity cost recovery actual true-up, and 1 appendix that includes  
21 Schedules A-1 through A-9 and A-12 for the period January 2012 through  
22 December 2012, previously filed monthly with this Commission. Each of  
23 these documents was prepared under my direction, supervision, or review.  
24  
25

1 Counsel: We ask that Mr. Dodd's exhibit  
2 consisting of 5 schedules and 1 appendix be  
3 marked as Exhibit No. \_\_\_\_\_ (RWD-1).  
4

5 Q. Have you verified that to the best of your knowledge and belief, the  
6 information contained in these documents is correct?

7 A. Yes.  
8

9 Q. Which schedules of your exhibit relate to the calculation of the fuel and  
10 purchased power cost recovery true-up amount?

11 A. Schedule 1 of my exhibit relates to the fuel and purchased power cost  
12 recovery true-up calculation for the period January 2012 through December  
13 2012. In addition, Fuel Cost Recovery Schedules A-1 through A-9 for  
14 January 2012 through December 2012 are incorporated herein in  
15 Appendix 1.  
16

17 Q. What is the actual fuel and purchased power cost true-up amount related to  
18 the period of January 2012 through December 2012 to be refunded or  
19 collected through the fuel cost recovery factors in the period January 2014  
20 through December 2014?

21 A. A net amount to be recovered of \$9,333,695 was calculated as shown on  
22 Schedule 1 of my exhibit.  
23  
24  
25

1 Q. How was this amount calculated?

2 A. The \$9,333,695 was calculated by taking the difference in the estimated  
3 and actual over/under-recovery amounts for the period January 2012  
4 through December 2012. The estimated over-recovery was \$66,160,565 as  
5 shown on Schedule E-1B, Line 6 + 7 + 8 filed August 1, 2012. The actual  
6 over-recovery was \$56,826,870 which is the sum of the Period-to-Date  
7 amounts on lines 7, 8, and 12 shown on the December 2012 Schedule A-2,  
8 page 2 of 3, included in Appendix 1. Additional details supporting the  
9 approved estimated true-up amount are included on Schedules E1-A and  
10 E1-B filed August 1, 2012.

11  
12 Q. Mr. Dodd, has the benchmark level for gains on non-separated wholesale  
13 energy sales eligible for a shareholder incentive been updated for actual  
14 2012 gains?

15 A. Yes, the three-year rolling average gain on economy sales, based entirely  
16 on actual data for calendar years 2010 through 2012 is calculated as  
17 follows:

	<u>Year</u>	<u>Actual Gain</u>
	2010	\$ 802,338
	2011	463,514
	2012	<u>519,587</u>
	Three-Year Average	<u>\$ 595,146</u>

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25

1 Q. What is the actual threshold for 2013?

2 A. The actual threshold for 2013 is \$595,146.

3

4 Q. Is Gulf seeking to recover any gains or losses from hedging settlements for  
5 the period of January 2012 through December 2012?

6 A. Yes. On line 2 of Schedule A-1, Period-to-Date, for December 2012  
7 included in Appendix 1, Gulf has recorded a net loss of \$32,865,554 related  
8 to hedging activities in 2012. Mr. Ball addresses the details of those  
9 hedging activities in his testimony.

10

11 Q. Mr. Dodd, how were the A-Schedules included in Appendix 1 impacted by  
12 the two Mid-Course filings Gulf submitted in 2012? A. The two Mid-Course  
13 filings in 2012 included re-projections for the remaining future months in  
14 2012. Since the December 2012 period-to-date "projected" amounts  
15 presented on the A-Schedules are simply an accumulation of current month  
16 projected data throughout the year, these amounts for calendar year 2012  
17 are a blend of multiple projections. January and February projected  
18 amounts were from Gulf's original 2012 Projection filing submitted in  
19 2011. March and April projected amounts were from Gulf's first Mid-Course  
20 filing submitted in January 2012. May and June projected amounts were  
21 from Gulf's second Mid-Course filing submitted in May 2012. July through  
22 December projected amounts were from Gulf's 2012 Estimated/Actual  
23 True-up Filing submitted in August 2012.

24

25

1 Q. Mr. Dodd, you stated earlier that you are responsible for the purchased  
2 power capacity cost recovery true-up calculation. Which schedules of your  
3 exhibit relate to the calculation of this amount?

4 A. Schedules CCA-1, CCA-2, CCA-3 and CCA-4 of my exhibit relate to the  
5 purchased power capacity cost recovery true-up calculation for the period  
6 January 2012 through December 2012. In addition, Capacity Cost  
7 Recovery Schedule A-12 for the months of January 2012 through  
8 December 2012 is included in Appendix 1.

9

10 Q. What is the actual purchased power capacity cost true-up amount related to  
11 the period of January 2012 through December 2012 to be refunded or  
12 collected in the period January 2014 through December 2014?

13 A. An amount to be refunded of \$102,776 was calculated as shown on  
14 Schedule CCA-1 of my exhibit.

15

16 Q. How was this amount calculated?

17 A. The \$102,776 was calculated by taking the difference in the estimated  
18 January 2012 through December 2012 under-recovery of \$592,654 and the  
19 actual under-recovery of \$489,878, which is the sum of lines 10, 11, and 14  
20 under the total column of Schedule CCA-2. The estimated true-up amount  
21 for this period was approved in FPSC Order No. PSC-12-0664-FOF-EI  
22 dated December 21, 2012. Additional details supporting the approved  
23 estimated true-up amount are included on Schedules CCE-1A and CCE-1B  
24 filed August 1, 2012.

25

1 Q. Please describe Schedules CCA-2 and CCA-3 of your exhibit.

2 A. Schedule CCA-2 shows the calculation of the actual under-recovery of  
3 purchased power capacity costs for the period January 2012 through  
4 December 2012. Schedule CCA-3 of my exhibit is the calculation of the  
5 interest provision on the under-recovery for the period January  
6 2012 through December 2012. This is the same method of calculating  
7 interest that is used in the Fuel and Purchased Power (Energy) Cost  
8 Recovery Clause and the Environmental Cost Recovery Clause.

9

10 Q. Please describe Schedule CCA-4 of your exhibit.

11 A. Schedule CCA-4 provides additional details related to Lines 1 and 2 of  
12 Schedule CCA-2.

13

14 Q. Mr. Dodd, does this conclude your testimony?

15 A. Yes.

16

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## 1 GULF POWER COMPANY

2 Before the Florida Public Service Commission  
3 Prepared Direct Testimony and Exhibit of

4 Richard W. Dodd

5 Docket No. 130001-EI

6 Date of Filing: August 2, 2013

7 Q. Please state your name, business address and occupation.

8 A. My name is Richard Dodd. My business address is One Energy Place,  
9 Pensacola, Florida 32520-0780. I am the Supervisor of Regulatory and  
10 Cost Recovery at Gulf Power Company.11 Q. Please briefly describe your educational background and business  
12 experience.13 A. I graduated from the University of West Florida in Pensacola, Florida in  
14 1991 with a Bachelor of Arts degree in Accounting. I also received a  
15 Bachelor of Science degree in Finance in 1998 from the University of  
16 West Florida. I joined Gulf Power in 1987 as a Co-op Accountant and  
17 worked in various areas until I joined the Rates and Regulatory Matters  
18 area in 1990. After spending one year in the Financial Planning area, I  
19 transferred to Georgia Power Company in 1994 where I worked in the  
20 Regulatory Accounting department. In 1997 I transferred to Mississippi  
21 Power Company where I worked in the Rate and Regulation Planning  
22 department for six years followed by one year in Financial Planning. In  
23 2004 I returned to Gulf Power Company working in the General  
24 Accounting area as Internal Controls Coordinator. In 2007 I was promoted  
25



1 to Internal Controls Supervisor and in July 2008, I assumed my current  
2 position in the Regulatory and Cost Recovery area.

3

4 My responsibilities include supervision of: tariff administration, cost of  
5 service activities, calculation of cost recovery factors, and the regulatory  
6 filing function of the Regulatory and Cost Recovery Department.

7

8 Q. Have you prepared an exhibit that contains information to which you will  
9 refer in your testimony?

10 A. Yes, I have.

11 Counsel: We ask that Mr. Dodd's Exhibit  
12 consisting of fourteen schedules be marked as  
13 Exhibit No. \_\_\_\_ (RWD-2).

14

15 Q. Are you familiar with the Fuel and Purchased Power (Energy) estimated  
16 true-up calculations for the period of January 2013 through December  
17 2013 and the Purchased Power Capacity Cost estimated true-up  
18 calculations for the period of January 2013 through December 2013 set  
19 forth in your exhibit?

20 A. Yes, these documents were prepared under my supervision.

21

22 Q. Have you verified that to the best of your knowledge and belief, the  
23 information contained in these documents is correct?

24 A. Yes, I have.

25

1 Q. How were the estimated true-ups for the current period calculated for both  
2 fuel and purchased power capacity?

3 A. In each case, the estimated true-up calculations include six months of  
4 actual data and six months of estimated data.  
5

6 Q. Mr. Dodd, what has Gulf calculated as the fuel cost recovery true-up to be  
7 applied in the period January 2014 through December 2014?

8 A. The fuel cost recovery true-up for this period is an increase of 0.1434  
9 ¢/kWh. As shown on Schedule E-1A, this includes an estimated under-  
10 recovery for the January through December 2013 period of \$6,665,066. It  
11 also includes a final under-recovery for the January through December  
12 2012 period of \$9,333,695 (see Schedule 1 of Exhibit RWD-1 in this  
13 docket filed on March 1, 2013). The resulting total under-recovery of  
14 \$15,998,761 will be included for recovery during 2014.  
15

16 Q. Mr. Dodd, you stated earlier that you are responsible for the Purchased  
17 Power Capacity Cost true-up calculation. Which schedules of your exhibit  
18 relate to the calculation of these factors?

19 A. Schedules CCE-1A, CCE-1B and CCE-4 of my exhibit relate to the  
20 Purchased Power Capacity Cost true-up calculation to be applied in the  
21 January 2014 through December 2014 period.  
22  
23  
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25

1 Q. What has Gulf calculated as the purchased power capacity factor true-up  
2 to be applied in the period January 2014 through December 2014?

3 A. The true-up for this period is an increase of 0.0194 ¢/kWh as shown on  
4 Schedule CCE-1A. This includes an estimated under-recovery of  
5 \$2,263,786 for January 2013 through December 2013. It also includes a  
6 final over-recovery of \$102,776 for the period of January 2012 through  
7 December 2012 (see Schedule CCA-1 of Exhibit RWD-1 in this docket  
8 filed March 1, 2013). The resulting total under-recovery of \$2,161,010 will  
9 be included for recovery during 2014.

10

11 Q. Mr. Dodd, does this conclude your testimony?

12 A. Yes.

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GULF POWER COMPANY

Before the Florida Public Service Commission  
Prepared Direct Testimony and Exhibit of  
Richard W. Dodd  
Docket No. 130001-EI  
Date of Filing: August 30, 2013

Q. Please state your name, business address and occupation.

A. My name is Richard Dodd. My business address is One Energy Place,  
Pensacola, Florida 32520-0780. I am the Supervisor of Regulatory and Cost  
Recovery at Gulf Power Company.

Q. Please briefly describe your educational background and business experience.

A. I graduated from the University of West Florida in Pensacola, Florida in 1991 with  
a Bachelor of Arts Degree in Accounting. I also received a Bachelor of Science  
Degree in Finance in 1998 from the University of West Florida. I joined Gulf  
Power in 1987 as a Co-op Accountant and worked in various areas until I joined  
the Rates and Regulatory Matters area in 1990. After spending one year in the  
Financial Planning area, I transferred to Georgia Power Company in 1994 where I  
worked in the Regulatory Accounting department and in 1997 I transferred to  
Mississippi Power Company where I worked in the Rate and Regulation Planning  
department for six years followed by one year in Financial Planning. In 2004 I  
returned to Gulf Power Company working in the General Accounting area as  
Internal Controls Coordinator.

In 2007 I was promoted to Internal Controls Supervisor and in July 2008, I  
assumed my current position in the Regulatory and Cost Recovery area.

1 My responsibilities include supervision of tariff administration, calculation  
2 of cost recovery factors, and the regulatory filing function of the Regulatory  
3 and Cost Recovery Department.  
4

5 Q. Have you previously filed testimony before this Commission in this on-  
6 going docket?

7 A. Yes.  
8

9 Q. What is the purpose of your testimony?

10 A. The purpose of my testimony is to discuss the calculation of Gulf Power's  
11 fuel cost recovery factors for the period January 2014 through December  
12 2014. I will also discuss the calculation of the purchased power capacity  
13 cost recovery factors for the period January 2014 through December  
14 2014.  
15

16 Q. Have you prepared any exhibits that contain information to which you will  
17 refer in your testimony?

18 A. Yes. I have one exhibit consisting of 15 schedules, each of which was  
19 prepared under my direction, supervision, or review.

20 Counsel: We ask that Mr. Dodd's exhibit  
21 consisting of 15 schedules,  
22 be marked as Exhibit No. \_\_\_\_ (RWD-3)  
23  
24  
25

1 Q. Mr. Dodd, what is the levelized projected fuel factor for the period January  
2 2014 through December 2014?

3 A. Gulf has proposed a levelized fuel factor of 4.169¢/kWh. This factor is  
4 based on projected fuel and purchased power energy expenses for  
5 January 2014 through December 2014 and projected kWh sales for the  
6 same period, and includes the true-up and GPIF amounts.

7

8 Q. How does the levelized fuel factor for the projection period compare with  
9 the levelized fuel factor for the current period?

10 A. The projected levelized fuel factor for 2014 is 0.366¢/kWh more or 9.6  
11 percent higher than the levelized fuel factor in place January through  
12 December 2013.

13

14 Q. Please explain the calculation of the fuel and purchased power expense  
15 true-up amount included in the levelized fuel factor for the period January  
16 2014 through December 2014.

17 A. As shown on Schedule E-1A of my exhibit, the true-up amount of  
18 \$15,998,761 to be collected during 2014 includes an estimated under-  
19 recovery for the January through December 2013 period of \$6,665,066  
20 plus a final under-recovery for the period January through December 2012  
21 of \$9,333,695. The estimated over-recovery for the January through  
22 December 2013 period includes 6 months of actual data and 6 months of  
23 estimated data as reflected on Schedule E-1B.

24

25

1 Q. What has been included in this filing to reflect the GPIF reward/penalty for  
2 the period of January 2012 through December 2012?

3 A. The GPIF result is shown on Line 31 of Schedule E-1 as an increase of  
4 0.0149¢/kWh to the levelized fuel factor, thereby rewarding Gulf  
5 \$1,662,342.  
6

7 Q. What is the appropriate revenue tax factor to be applied in calculating the  
8 levelized fuel factor?

9 A. A revenue tax factor of 1.00072 has been applied to all jurisdictional fuel  
10 costs as shown on Line 29 of Schedule E-1.  
11

12 Q. Mr. Dodd, how were the line loss multipliers used on Schedule E-1E  
13 calculated?

14 A. The line loss multipliers were calculated in accordance with procedures  
15 approved in prior filings and were based on Gulf's latest MWh Load Flow  
16 Allocators.  
17

18 Q. Mr. Dodd, what fuel factor does Gulf propose for its largest group of  
19 customers (Group A), those on Rate Schedules RS, GS, GSD, and OSIII?

20 A. Gulf proposes a standard fuel factor, adjusted for line losses, of  
21 4.201¢/kWh for Group A. Fuel factors for Groups A, B, C, and D are  
22 shown on Schedule E-1E. These factors have all been adjusted for line  
23 losses.  
24  
25

1 Q. Mr. Dodd, how were the time-of-use fuel factors calculated?

2 A. The time-of-use fuel factors were calculated based on projected loads and  
3 system lambdas for the period January 2014 through December 2014.

4 These factors included the GPIF and true-up and were adjusted for line  
5 losses. These time-of-use fuel factors are also shown on Schedule E-1E.

6

7 Q. How does the proposed fuel factor for Rate Schedule RS compare with  
8 the factor applicable to December 2012 and how would the change affect  
9 the cost of 1,000 kWh on Gulf's residential rate RS?

10 A. The current fuel factor for Rate Schedule RS applicable through  
11 December 2013 is 3.832¢/kWh compared with the proposed factor of  
12 4.201¢/kWh. For a residential customer who uses 1,000 kWh in January  
13 2014, the fuel portion of the bill would increase from \$38.32 to \$42.01.

14

15 Q. Has Gulf updated its estimates of the as-available avoided energy costs to  
16 be shown on COG1 as required by Order No. 13247 issued May 1, 1984,  
17 in Docket No. 830377-EI and Order No. 19548 issued June 21, 1988, in  
18 Docket No. 880001-EI?

19 A. Yes. A tabulation of these costs is set forth in Schedule E-11 of my  
20 exhibit. These costs represent the estimated averages for the period from  
21 January 2014 through December 2014.

22

23

24

25



1 Q. What amount have you calculated to be the appropriate benchmark level  
2 for calendar year 2014 gains on non-separated wholesale energy sales  
3 eligible for a shareholder incentive?

4 A. In accordance with Order No. PSC-00-1744-AAA-EI, a benchmark level of  
5 \$462,977 has been calculated for 2013 as follows:

6	2011 actual gains	463,514
7	2012 actual gains	519,586
8	2013 estimated gains	<u>405,832</u>
9	Three-Year Average	<u>\$462,977</u>

10

11 This amount represents the minimum projected threshold for 2014 that  
12 must be achieved before shareholders may receive any incentive. As  
13 demonstrated on Schedule E-6, page 2 of 2, Gulf's projection reflects a  
14 credit to customers of 100 percent of the gains on non-separated sales for  
15 2014 for the months of January through August and 80 percent once the  
16 threshold is met in September.

17

18 Q. You stated earlier that you are responsible for the calculation of the  
19 purchased power capacity cost (PPCC) recovery factors. Which  
20 schedules of your exhibit relate to the calculation of these factors?

21 A. Schedule CCE-1, including CCE-1A and CCE-1B, Schedule CCE-2, and  
22 Schedule CCE-4 for 2013 of my exhibit RWD-3 relate to the calculation of  
23 the PPCC recovery factors for the period January 2014 through December  
24 2014.

25

1 Q. Please describe Schedule CCE-1 of your exhibit.

2 A. Schedule CCE-1 shows the calculation of the amount of capacity  
3 payments to be recovered through the PPCC Recovery Clause. Mr. Ball  
4 has provided me with Gulf's projected purchased power capacity  
5 transactions. Gulf's total projected net capacity expense, which includes a  
6 credit for transmission revenue, for the period January 2014 through  
7 December 2014, is \$63,734,932. The jurisdictional amount is  
8 \$61,868,4298. This amount is added to the total true-up amount to  
9 determine the total purchased power capacity transactions that would be  
10 recovered in the period.

11

12 Q. What methodology was used to allocate the capacity payments by rate  
13 class?

14 A. As required by Commission Order No. 25773 in Docket No. 910794-EQ,  
15 the revenue requirements have been allocated using the cost of service  
16 methodology used in Gulf's last rate case and approved by the  
17 Commission in Order No. PSC-12-0179-FOF-EI issued April 3, 2012, in  
18 Docket No. 110138-EI. For purposes of the PPCC Recovery Clause, Gulf  
19 has allocated the net purchased power capacity costs by rate class with  
20 12/13th on demand and 1/13th on energy. This allocation is consistent  
21 with the treatment accorded to production plant in the cost of service study  
22 used in Gulf's last rate case.

23

24

25

1 Q. How were the allocation factors calculated for use in the PPCC Recovery  
2 Clause?

3 A. The allocation factors used in the PPCC Recovery Clause have been  
4 calculated using the 2012 load data filed with the Commission in  
5 accordance with FPSC Rule 25-6.0437. The calculations of the allocation  
6 factors are shown in columns A through I on page 1 of Schedule CCE-2.

7

8 Q. Please describe the calculation of the ¢/kWh factors by rate class used to  
9 recover purchased power capacity costs.

10 A. As shown in columns A through D on page 2 of Schedule CCE-2, 12/13th  
11 of the jurisdictional capacity cost to be recovered is allocated by rate class  
12 based on the demand allocator. The remaining 1/13th is allocated based  
13 on energy. The total revenue requirement assigned to each rate class  
14 shown in column E is then divided by that class's projected kWh sales for  
15 the twelve-month period to calculate the PPCC recovery factor. This  
16 factor would be applied to each customer's total kWh to calculate the  
17 amount to be billed each month.

18

19 Q. What is the amount related to purchased power capacity costs recovered  
20 through this factor that will be included on a residential customer's bill for  
21 1,000 kWh?

22 A. The purchased power capacity costs recovered through the clause for a  
23 residential customer who uses 1,000 kWh will be \$6.80.

24

25

1 Q. When does Gulf propose to collect these new fuel charges and purchased  
2 power capacity charges?

3 A. The fuel and capacity factors will be effective beginning with Cycle 1  
4 billings in January 2014 and continuing through the last billing cycle of  
5 December 2014.

6

7 Q. Mr. Dodd, does this conclude your testimony?

8 A. Yes.

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GULF POWER COMPANY

Before the Florida Public Service Commission  
Prepared Direct Testimony of  
M. A. Young, III  
Docket No. 130001-EI  
Date of Filing: March 15, 2013

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Q. Please state your name, address, and occupation.

A. My name is Melvin A. Young, III. My business address is One Energy Place, Pensacola, Florida 32520-0335. My current job position is Power Generation Specialist, Senior for Gulf Power Company.

Q. Please describe your educational and business background.

A. I received my Bachelor of Science degree in Mechanical Engineering from the University of Alabama in Birmingham in 1984. I joined the Southern Company with Alabama Power in 1981 as a co-op student and continued with Alabama Power upon graduation in 1984. During my time at Alabama Power, I worked at Plant Gorgas, Plant Gadsden and in Power Generation Services where I progressed through various engineering positions with increasing responsibilities as well as first line supervision in Operations and Maintenance. I joined Gulf Power in 1997 as the Performance Engineer at Plant Crist. My primary responsibilities have been to monitor and test plant equipment and monitor overall plant heat rate. In addition to this, I have been responsible for major plant projects and was the primary reliability reporter. As previously mentioned in my testimony, my current job position is Power Generation Specialist, Senior at Gulf Power Company. In this position, I am responsible for preparing all Generating Performance

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1 Incentive Factor (GPIF) filings as well as other generating plant reliability  
2 and heat rate performance reporting for Gulf Power Company.  
3

4 Q. What is the purpose of your testimony in this proceeding?

5 A. The purpose of my testimony is to present GPIF results for Gulf Power  
6 Company for the period of January 1, 2012, through December 31, 2012.  
7

8 Q. Have you prepared an exhibit that contains information to which you will  
9 refer in your testimony?

10 A. Yes. I have prepared an exhibit consisting of five schedules.

11 Counsel: We ask that Mr. Young's Exhibit  
12 consisting of five schedules be marked  
13 as Exhibit No. \_\_\_\_\_ (MAY-1).  
14

15 Q. Is there any information that has been supplied to the Commission  
16 pertaining to this GPIF period that requires amendment?

17 A. Yes. Some corrections have been made to the actual unit performance  
18 data, which was submitted monthly to the Commission during this time  
19 period. These corrections are based on discoveries made during the final  
20 data review to ensure the accuracy of the information reported in this filing.  
21 The actual unit performance data tables on pages 16 through 31 of  
22 Schedule 5 of my exhibit incorporate these changes. The data contained in  
23 these tables is the data upon which the GPIF calculations were made.  
24  
25

1 Q. Please review the Company's equivalent availability results for the period.

2 A. Actual equivalent availability and adjusted actual equivalent availability  
3 figures for each of the Company's GPIF units are shown on page 15 of  
4 Schedule 5. Pages 3 through 10 of Schedule 2 contain the calculations for  
5 the adjusted actual equivalent availabilities.

6  
7 A calculation of GPIF availability points based on these availabilities and  
8 the targets established by FPSC Order No. PSC-11-0579-FOF-EI is on  
9 page 11 of Schedule 2. The results are: Crist 4, +10.00 points; Crist 5,  
10 +10.00 points; Crist 6, -5.38 points; Crist 7, +10.00 points; Smith 1, -3.45  
11 points; Smith 2, -5.19 points; Daniel 1, -10.00 points; and Daniel 2, -10.00  
12 points.

13  
14 Q. What were the heat rate results for the period?

15 A. The detailed calculations of the actual average net operating heat rates for  
16 the Company's GPIF units are on pages 2 through 9 of Schedule 3.

17  
18 As was done for the prior GPIF periods, and as indicated on pages 10  
19 through 17 of Schedule 3, the target equations were used to adjust actual  
20 results to the target basis. These equations, submitted in September 2011,  
21 are shown on page 20 of Schedule 3. As calculated on page 21 of Schedule  
22 3, the adjusted actual average net operating heat rates correspond to the  
23 following GPIF unit heat rate points: Crist 4, -6.25 points; Crist 5, +10.00  
24 point; Crist 6, +9.33 points; Crist 7, -3.18 points; Smith 1, +10.00 points;  
25 Smith 2, +6.14 points; Daniel 1, +5.73 points, and Daniel 2, +2.46 points.

1 Q. What number of Company points was achieved during the period, and what  
2 reward or penalty is indicated by these points according to the GPIF  
3 procedure?

4 A. Using the unit equivalent availability and heat rate points previously  
5 mentioned, along with the appropriate weighting factors, the number of  
6 Company points achieved was +3.62 as indicated on page 2 of Schedule 4.  
7 This calculated to a reward in the amount of \$1,662,342.

8  
9 Q. Please summarize your testimony.

10 A. In view of the adjusted actual equivalent availabilities, as shown on page 11  
11 of Schedule 2, and the adjusted actual average net operating heat rates  
12 achieved, as shown on page 21 of Schedule 3, evidencing the Company's  
13 performance for the period, Gulf calculates a reward in the amount of  
14 \$1,662,342 as provided for by the GPIF plan.

15  
16 Q. Does this conclude your testimony?

17 A. Yes.

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1 GULF POWER COMPANY

2 Before the Florida Public Service Commission  
3 Direct Testimony of  
4 M. A. Young, III  
5 Docket No. 130001-EI  
6 Date of Filing: August 30, 2013

7 Q. Please state your name, address, and occupation.

8 A. My name is Melvin A. Young, III. My business address is One Energy  
9 Place, Pensacola, Florida 32520-0335. My current job position is Power  
10 Generation Specialist, Senior for Gulf Power Company.

11 Q. Please describe your educational and business background.

12 A. I received my Bachelor of Science degree in Mechanical Engineering from  
13 the University of Alabama in Birmingham in 1984. I joined the Southern  
14 Company with Alabama Power in 1981 as a co-op student and continued  
15 with Alabama Power upon graduation in 1984. During my time at  
16 Alabama Power, I worked at Plant Gorgas, Plant Gadsden and in Power  
17 Generation Services where I progressed through various engineering  
18 positions with increasing responsibilities as well as first line supervision in  
19 Operations and Maintenance. I joined Gulf Power in 1997 as the  
20 Performance Engineer at Plant Crist. In this capacity, my primary  
21 responsibilities were to monitor and test plant equipment and monitor  
22 overall plant heat rate. In addition to this, I was responsible for major plant  
23 projects and was the primary reliability reporter. As previously mentioned  
24 in my testimony, my current job position is Power Generation Specialist,  
25 Senior at Gulf Power Company.

1 In this position I am responsible for preparing all Generating Performance  
2 Incentive Factor (GPIF) filings as well as other generating plant reliability  
3 and heat rate performance reporting for Gulf Power Company.

4  
5 Q. What is the purpose of your testimony in this proceeding?

6 A. The purpose of my testimony is to present GPIF targets for Gulf Power Company  
7 for the period of January 1, 2014 through December 31, 2014.

8  
9 Q. Have you prepared an exhibit that contains information to which you will  
10 refer in your testimony?

11 A. Yes. I have prepared one exhibit entitled MAY-2 consisting of three  
12 schedules.

13  
14 Q. Was this exhibit prepared by you or under your direction and supervision?

15 A. Yes, it was.

16 Counsel: We ask that Mr. Young's exhibit consisting  
17 of three schedules be marked for identification  
18 as Exhibit\_\_(MAY-2).

19  
20 Q. Which units does Gulf propose to include under the GPIF for the subject  
21 period?

22 A. We propose that Crist Units 5, 6 and 7, Smith Units 1, 2 and 3, be  
23 included as the Company's GPIF units. The projected net generation from  
24 these units is approximately 81% of Gulf's projected net generation for  
25 2014.

1 Q. For these units, what are the target heat rates Gulf proposes to use in the  
2 GPIF for these units for the performance period January 1, 2014 through  
3 December 31, 2014?

4 A. I would like to refer you to page 28 of Schedule 1 of my exhibit where these  
5 targets are listed.

6

7 Q. How were these proposed target heat rates determined?

8 A. They were determined according to the GPIF Implementation Manual  
9 procedures for Gulf.

10

11 Q. Describe how the targets were determined for Gulf's proposed GPIF units.

12 A. Page 2 of Schedule 1 of my exhibit shows the target average net  
13 operating heat rate equations for the proposed GPIF units and pages 4  
14 through 25 of Schedule 1 contain the weekly historical data used for the  
15 statistical development of these equations. Pages 26 and 27 of Schedule  
16 1 present the calculations that provide the unit target heat rates from the  
17 target equations.

18

19 Q. Were the maximum and minimum attainable heat rates for each proposed  
20 GPIF unit indicated on page 28 of Schedule 1 of your exhibit calculated  
21 according to the appropriate GPIF Implementation Manual procedures?

22 A. Yes.

23

24

25

1 Q. What are the proposed target, maximum, and minimum equivalent  
2 availabilities for Gulf's units?

3 A. The target, maximum, and minimum equivalent availabilities are listed on  
4 page 4 of Schedule 2 of my exhibit.

5  
6 Q. How were the target equivalent availabilities determined?

7 A. The target equivalent availabilities were determined according to the  
8 standard GPIF Implementation Manual procedures for Gulf and are  
9 presented on page 2 of Schedule 2 of my exhibit.

10

11 Q. How were the maximum and minimum attainable equivalent availabilities  
12 determined for each unit?

13 A. The maximum and minimum attainable equivalent availabilities, which are  
14 presented along with their respective target availabilities on page 4 of  
15 Schedule 2 of my exhibit, were determined per GPIF Implementation  
16 Manual procedures for Gulf.

17

18 Q. Mr. Young, has Gulf completed the GPIF minimum filing requirements  
19 data package?

20 A. Yes, we have completed the minimum filing requirements data package.  
21 Schedule 3 of my exhibit contains this information.

22

23

24

25

1 Q. Should the Commission consider termination or modification of the  
2 existing GPIF process at this time?

3 A. No. The GPIF process was reviewed most recently in 2006 in Docket No.  
4 060001-EI. As a result of that thorough review and the review undertaken  
5 in this docket, Gulf has not identified any reasons that justify the  
6 termination or modification of the GPIF process. While Gulf does not  
7 believe any revisions to the current GPIF process are necessary, Gulf is  
8 not opposed to modifications to how rewards or penalties are calculated  
9 as long as the modifications are symmetrical. Gulf would be agreeable to  
10 setting the maximum reward/penalty at 50 percent of the fuel savings/loss  
11 and using a linear interpolation of the reward/penalty. This modification to  
12 the GPIF process was raised by the Commission's staff in this docket.

13

14 Q. Mr. Young, would you please summarize your testimony?

15 A. Yes. Gulf asks that the Commission accept:

- 16 1. Crist Units 5, 6 and 7, Smith Units 1, 2 and 3 for inclusion under the  
17 GPIF for the period of January 1, 2014 through December 31, 2014.  
18
- 19 2. The target, maximum attainable, and minimum attainable average net  
20 operating heat rates, as proposed by the Company and as shown on  
21 page 28 of Schedule 1 and also on page 5 of Schedule 3 of my exhibit.  
22
- 23 3. The target, maximum attainable, and minimum attainable equivalent  
24 availabilities, as proposed by the Company and as shown on page 4 of  
25 Schedule 2 and also on page 5 of Schedule 3 of my exhibit.

1           4. The weekly average net operating heat rate least squares regression  
2           equations, shown on page 2 of Schedule 1 and also on pages 18  
3           through 29 of Schedule 3 of my exhibit, for use in adjusting the annual  
4           actual unit heat rates to target conditions.

5

6           5. The GPIF process should be continued and not modified.

7

8    Q.    Mr. Young, does this conclude your testimony?

9    A.    Yes.

10

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TAMPA ELECTRIC COMPANY  
DOCKET NO. 130001-EI  
FILED: 03/1/2012

1                   **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2                                   **PREPARED DIRECT TESTIMONY**

3   **OF**

4   **PENELOPE A. RUSK**

5  
6   **Q.** Please state your name, address, occupation and  
7       employer.

8  
9   **A.** My name is Penelope A. Rusk. My business address is 702  
10       North Franklin Street, Tampa, Florida 33602. I am  
11       employed by Tampa Electric Company ("Tampa Electric" or  
12       "company") in the position of Administrator, Rates in  
13       the Regulatory Affairs Department.

14  
15   **Q.** Please provide a brief outline of your educational  
16       background and business experience.

17  
18   **A.** I received a Bachelor of Arts degree in Economics from  
19       the University of New Orleans in 1995, and I received a  
20       Master of Arts degree in Economics from the University  
21       of South Florida in Tampa in 1997. I joined Tampa  
22       Electric in 1997, as an Economist in the Load  
23       Forecasting Department. In 2000, I joined the  
24       Regulatory Affairs Department, where I have assumed  
25       positions of increasing responsibility in the areas of

1 fuel and capacity cost recovery. I have accumulated 16  
2 years of electric utility experience working in the  
3 areas of load forecasting, cost recovery clauses, as  
4 well as project management and rate setting activities  
5 for wholesale and retail rate cases. My duties include  
6 managing cost recovery for fuel and purchased power,  
7 interchange sales, and capacity payments.

8  
9 **Q.** What is the purpose of your testimony?

10  
11 **A.** The purpose of my testimony is to present, for the  
12 Commission's review and approval, the final true-up  
13 amounts for the period January 2012 through December  
14 2012 for the Fuel and Purchased Power Cost Recovery  
15 Clause ("Fuel Clause"), the Capacity Cost Recovery  
16 Clause ("Capacity Clause") as well as the wholesale  
17 incentive benchmark for January 2013 through December  
18 2013.

19  
20 **Q.** What is the source of the data which you will present by  
21 way of testimony or exhibit in this process?

22  
23 **A.** Unless otherwise indicated, the actual data is taken  
24 from the books and records of Tampa Electric. The books  
25 and records are kept in the regular course of business



1 in accordance with generally accepted accounting  
2 principles and practices and provisions of the Uniform  
3 System of Accounts as prescribed by the Florida Public  
4 Service Commission ("Commission").

5

6 **Q.** Have you prepared an exhibit in this proceeding?

7

8 **A.** Yes. Exhibit No. \_\_\_ (PAR-1), consisting of four  
9 documents which are described later in my testimony, was  
10 prepared under my direction and supervision.

11

12 **Capacity Cost Recovery Clause**

13 **Q.** What is the final true-up amount for the Capacity Clause  
14 for the period January 2012 through December 2012?

15

16 **A.** The final true-up amount for the Capacity Clause for the  
17 period January 2012 through December 2012 is an under-  
18 recovery of \$126,648.

19

20 **Q.** Please describe Document No. 1 of your exhibit.

21

22 **A.** Document No. 1, page 1 of 4, entitled "Tampa Electric  
23 Company Capacity Cost Recovery Clause Calculation of  
24 Final True-up Variances for the Period January 2012  
25 Through December 2012", provides the calculation for the

1 final under-recovery of \$126,648. The actual capacity  
2 cost under-recovery, including interest, was \$6,829,153  
3 for the period January 2012 through December 2012 as  
4 identified in Document No. 1, pages 1 and 2 of 4. This  
5 amount, less the \$6,702,505 actual/estimated under-  
6 recovery approved in Order No. PSC-12-0664-FOF-EI issued  
7 December 21, 2012 in Docket No. 120001-EI, results in a  
8 final under-recovery of \$126,648 for the period, as  
9 identified in Document No. 1, page 4 of 4. This under-  
10 recovery amount will be applied in the calculation of  
11 the capacity cost recovery factors for the period  
12 January 2014 through December 2014.

13  
14 **Q.** What is the estimated effect of this \$126,648 under-  
15 recovery for the January 2012 through December 2012  
16 period on residential bills during January 2014 through  
17 December 2014?

18  
19 **A.** The \$126,648 under-recovery will increase a 1,000 kWh  
20 residential bill by approximately \$0.008.

21  
22 **Fuel and Purchased Power Cost Recovery Clause**

23 **Q.** What is the final true-up amount for the Fuel Clause for  
24 the period January 2012 through December 2012?

25

- 1     **A.**   The final Fuel Clause true-up for the period January  
2           2012 through December 2012 is an over-recovery of  
3           \$903,071. The actual fuel cost over-recovery, including  
4           interest, was \$70,222,929 for the period January 2012  
5           through December 2012. This \$70,222,929 amount, less  
6           the \$69,319,858 actual/estimated over-recovery amount  
7           approved in Order No. PSC-12-0664-FOF-EI, issued  
8           December 21, 2012 in Docket No. 120001-EI results in a  
9           net over-recovery amount for the period of \$903,071.  
10
- 11    **Q.**   What is the estimated effect of the \$903,071 over-  
12           recovery for the January 2012 through December 2012  
13           period on residential bills during January 2014 through  
14           December 2014?  
15
- 16    **A.**   The \$903,071 over-recovery would decrease a 1,000 kWh  
17           residential bill by approximately \$0.05.  
18
- 19    **Q.**   Please describe Document No. 2 of your exhibit.  
20
- 21    **A.**   Document No. 2 is entitled "Tampa Electric Company Final  
22           Fuel and Purchased Power Over/(Under) Recovery for the  
23           Period January 2012 Through December 2012". It shows  
24           the calculation of the final fuel over-recovery of  
25           \$903,071.

1 Line 1 shows the total company fuel costs of  
2 \$753,972,194 for the period January 2012 through  
3 December 2012. The jurisdictional amount of total fuel  
4 costs is \$752,733,796, as shown on line 2. This amount  
5 is compared to the jurisdictional fuel revenues  
6 applicable to the period on line 3 to obtain the actual  
7 over-recovered fuel costs for the period, shown on line  
8 4. The resulting \$58,269,734 over-recovered fuel costs  
9 for the period, interest, true-up collected and the  
10 prior period true-up shown on lines 5 through 8  
11 respectively, constitute the actual over-recovery of  
12 \$70,222,929 shown on line 9. The \$70,222,929 actual  
13 over-recovery amount less the \$69,319,858 actual/  
14 estimated over-recovery amount shown on line 10, results  
15 in a final \$903,071 over-recovery amount for the period  
16 January 2012 through December 2012 as shown on line 11.

17

18 **Q.** Please describe Document No. 3 of your exhibit.

19

20 **A.** Document No. 3 entitled "Tampa Electric Company  
21 Calculation of True-up Amount Actual vs. Original  
22 Estimates for the Period January 2012 Through December  
23 2012", shows the calculation of the actual over-recovery  
24 as compared to the estimate for the same period.

25

1    **Q.**    What was the total fuel and net power transaction cost  
2           variance for the period January 2012 through December  
3           2012?

4  
5    **A.**    As shown on line A7 of Document No. 3, the fuel and net  
6           power transaction cost variance is \$88,637,133 less than  
7           what was originally estimated.

8  
9    **Q.**    What was the variance in jurisdictional fuel revenues  
10          for the period January 2012 through December 2012?

11  
12   **A.**    As shown on line C3 of Document No. 3, the company  
13          collected \$30,888,830 or 3.7 percent less jurisdictional  
14          fuel revenues than originally estimated.

15  
16   **Q.**    Please describe Document No. 4 of your exhibit.

17  
18   **A.**    Document No. 4 contains Commission Schedules A1 and A2  
19          for the month of December and the year-end period-to-  
20          date summary of the transactions for each of Commission  
21          Schedules A6, A7, A8, A9 as well as capacity information  
22          on schedule A12.

23  
24   **Wholesale Incentive Benchmark**

25   **Q.**    What is Tampa Electric's wholesale incentive benchmark

1 for 2013, as derived in accordance with Order No. PSC-  
2 01-2371-FOF-EI, Docket No. 010283-EI?

3

4 **A.** The company's 2013 benchmark is \$1,366,094, which is the  
5 three-year average of \$2,948,964, \$902,388 and \$246,931  
6 actual gains on non-separated wholesale sales, excluding  
7 emergency sales, for 2010, 2011 and 2012, respectively.

8

9 **Q.** Does this conclude your testimony?

10

11 **A.** Yes.

12

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1                                   **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2                                   **PREPARED DIRECT TESTIMONY**

3                                   **OF**

4                                   **PENELOPE A. RUSK**

5  
6   **Q.**   Please state your name, address, occupation and employer.

7  
8   **A.**   My name is Penelope A. Rusk. My business address is 702  
9       North Franklin Street, Tampa, Florida 33602. I am  
10      employed by Tampa Electric Company ("Tampa Electric" or  
11      "company") in the position of Administrator, Rates in the  
12      Regulatory Affairs Department.

13  
14   **Q.**   Please provide a brief outline of your educational  
15      background and business experience.

16  
17   **A.**   I received a Bachelor of Arts degree in Economics from  
18      the University of New Orleans in 1995, and I received a  
19      Master of Arts degree in Economics from the University of  
20      South Florida in Tampa in 1997. I joined Tampa Electric  
21      in 1997, as an Economist in the Load Forecasting  
22      Department. In 2000, I joined the Regulatory Affairs  
23      Department, where I have assumed positions of increasing  
24      responsibility in the areas of fuel and capacity cost  
25      recovery. I have accumulated 16 years of electric

1 utility experience working in the areas of load  
2 forecasting, cost recovery clauses, as well as project  
3 management and rate setting activities for wholesale and  
4 retail rate cases. My duties include managing cost  
5 recovery for fuel and purchased power, interchange sales,  
6 and capacity payments.

7  
8 **Q.** What is the purpose of your testimony?

9  
10 **A.** The purpose of my testimony is to present, for Commission  
11 review and approval, the calculation of the January 2013  
12 through December 2013 fuel and purchased power and  
13 capacity true-up amounts to be recovered in the January  
14 2014 through December 2014 projection period. My  
15 testimony addresses the recovery of fuel and purchased  
16 power costs as well as capacity costs for the year 2013,  
17 based on six months of actual data and six months of  
18 estimated data. This information will be used in the  
19 determination of the 2014 fuel and purchased power costs  
20 and capacity cost recovery factors.

21  
22 **Q.** Have you prepared any exhibits to support your testimony?

23  
24 **A.** Yes. I have prepared Exhibit No. \_\_\_\_ (PAR-2), which  
25 contains three documents. Document No. 1 is comprised of



1 Schedules E1-B, E-2, E-3, E-4, E-5, E-6, E-7, E-8, and E-  
2 9, which provide the actual/estimated fuel and purchased  
3 power cost recovery true-up amount for the period January  
4 2013 through December 2013. Document No. 2 provides the  
5 actual/estimated capacity cost recovery true-up amount  
6 for the period of January 2013 through December 2013.  
7 Document No. 3 provides the actual/estimated Polk Unit 1  
8 ignition oil conversion project capital costs and fuel  
9 savings for the period of January 2013 through December  
10 2013. These documents are furnished as support for the  
11 projected true-up amount for this period.

12  
13 **Fuel and Purchased Power Cost Recovery Factors**

14 **Q.** What has Tampa Electric calculated as the estimated net  
15 true-up amount for the current period to be applied in  
16 the January 2014 through December 2014 fuel and purchased  
17 power cost recovery factors?

18  
19 **A.** The estimated net true-up amount applicable for the  
20 period January 2013 through December 2013 is an over-  
21 recovery of \$15,630,547.

22  
23 **Q.** How did Tampa Electric calculate the estimated net true-  
24 up amount to be applied in the January 2014 through  
25 December 2014 fuel and purchased power cost recovery

1 factors?

2

3 **A.** The net true-up amount to be recovered in 2014 is the sum  
4 of the final true-up amount for the period January 2012  
5 through December 2012 and the actual/estimated true-up  
6 amount for the period January 2013 through December 2013.

7

8 **Q.** What did Tampa Electric calculate as the final fuel and  
9 purchased power cost recovery true-up amount for 2012?

10

11 **A.** The final true-up was an over-recovery of \$903,071. The  
12 actual fuel cost over-recovery, including interest was  
13 \$70,222,929 for the period January 2012 through December  
14 2012. The \$70,222,929 amount, less the actual/estimated  
15 over-recovery amount of \$69,319,858 approved in Order No.  
16 PSC-12-0664-FOF-EI, issued December 21, 2012 in Docket  
17 No. 120001-EI resulted in a net over-recovery amount for  
18 the period of \$903,071.

19

20 **Q.** What did Tampa Electric calculate as the actual/estimated  
21 fuel and purchased power cost recovery true-up amount for  
22 the period January 2013 through December 2013?

23

24 **A.** The actual/estimated fuel and purchased power cost  
25 recovery true-up is an over-recovery amount of

1 \$14,727,476 for the January 2013 through December 2013  
2 period. The detailed calculation supporting the  
3 actual/estimated current period true-up is shown in  
4 Exhibit No. \_\_\_\_ (PAR-2), Document No. 1 on Schedule E1-  
5 B.

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25

**Capacity Cost Recovery Clause**

**Q.** What has Tampa Electric calculated as the estimated net true-up amount to be applied in the January 2014 through December 2014 capacity cost recovery factors?

**A.** The estimated net true-up amount applicable for January 2014 through December 2014 is an under-recovery of \$591,765 as shown in Exhibit No. \_\_\_\_ (PAR-2), Document No. 2, page 2 of 5.

**Q.** How did Tampa Electric calculate the estimated net true-up amount to be applied in the January 2014 through December 2014 capacity cost recovery factors?

**A.** The net true-up amount to be recovered in the 2014 capacity cost recovery factors is the sum of the final true-up amount for 2012 and the actual/estimated true-up amount for January 2013 through December 2013.

1 Q. What did Tampa Electric calculate as the final capacity  
2 cost recovery true-up amount for 2012?

3  
4 A. The final 2012 true-up is an under-recovery of \$126,648.  
5 The actual capacity cost under-recovery including  
6 interest was \$6,829,153 for the period January 2012  
7 through December 2012. This amount, less the \$6,702,505  
8 actual/estimated under-recovery amount approved in Order  
9 No. PSC-12-0664-FOF-EI issued December 21, 2012 in Docket  
10 No. 120001-EI results in a net under-recovery amount for  
11 the period of \$126,648 as identified in Exhibit No. \_\_\_\_  
12 (PAR-2), Document No. 2, page 1 of 5.

13  
14 Q. What did Tampa Electric calculate as the actual/estimated  
15 capacity cost recovery true-up amount for the period  
16 January 2013 through December 2013?

17  
18 A. The actual/estimated true-up amount is an under-recovery  
19 of \$465,117 as shown on Exhibit No. \_\_\_\_ (PAR-2),  
20 Document No. 2, page 1 of 5.

21  
22 **Polk Unit 1 Ignition Oil Conversion**

23 Q. What did Tampa Electric calculate as the actual/estimated  
24 Polk Unit 1 ignition oil conversion project costs for the  
25 period January 2013 through December 2013?

- 1 **A.** The actual/estimated Polk Unit 1 ignition oil conversion  
2 project capital costs, including depreciation and return,  
3 for the period of January 2013 through December 2013 are  
4 \$2,356,259. This is shown in Exhibit No. \_\_\_\_ (PAR-2),  
5 Document No. 3.  
6
- 7 **Q.** What did Tampa Electric calculate as the actual/estimated  
8 Polk Unit 1 ignition oil conversion project fuel savings  
9 for the period January 2013 through December 2013?  
10
- 11 **A.** The actual/estimated fuel savings for the period January  
12 2013 through December 2013 are \$11,909,927, as shown in  
13 Exhibit No. \_\_\_\_ (PAR-2), Document No. 3.  
14
- 15 **Q.** Should Tampa Electric's Polk Unit 1 ignition oil  
16 conversion project capital costs be recovered through the  
17 fuel clause?  
18
- 19 **A.** Yes. The January 2013 through December 2013  
20 actual/estimated fuel savings are greater than the  
21 project capital costs, providing an expected net benefit  
22 to customers; therefore, the costs are eligible for  
23 recovery through the fuel clause in accordance with FPSC  
24 Order No. PSC-12-0498-PAA-EI, issued in Docket No.  
25 120153-EI on September 27, 2012.

1 Q. Does this conclude your testimony?

2

3 A. Yes, it does.

4

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1                                   **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2                                   **PREPARED DIRECT TESTIMONY**

3                                   **OF**

4                                   **PENELOPE A. RUSK**

5  
6   **Q.**   Please state your name, address, occupation and employer.

7  
8   **A.**   My name is Penelope A. Rusk. My business address is 702  
9           North Franklin Street, Tampa, Florida 33602. I am  
10          employed by Tampa Electric Company ("Tampa Electric" or  
11          "company") in the position of Administrator, Rates in  
12          the Regulatory Affairs Department.

13  
14   **Q.**   Please provide a brief outline of your educational  
15          background and business experience.

16  
17   **A.**   I received a Bachelor of Arts degree in Economics from  
18          the University of New Orleans in 1995, and I received a  
19          Master of Arts degree in Economics from the University  
20          of South Florida in Tampa in 1997. I joined Tampa  
21          Electric in 1997, as an Economist in the Load  
22          Forecasting Department. In 2000, I joined the Regulatory  
23          Affairs Department, where I have assumed positions of  
24          increasing responsibility in the areas of fuel and  
25          capacity cost recovery. I have accumulated 16 years of

1 electric utility experience working in the areas of load  
2 forecasting, cost recovery clauses, as well as project  
3 management and rate setting activities for wholesale and  
4 retail rate cases. My duties include managing cost  
5 recovery for fuel and purchased power, interchange  
6 sales, and capacity payments.

7  
8 **Q.** What is the purpose of your testimony?

9  
10 **A.** The purpose of my testimony is to present, for Commission  
11 review and approval, the proposed annual capacity cost  
12 recovery factors, the proposed annual levelized fuel and  
13 purchased power cost recovery factors including an  
14 inverted or two-tiered residential fuel charge to  
15 encourage energy efficiency and conservation and the  
16 projected wholesale incentive benchmark for January 2014  
17 through December 2014. I will also describe significant  
18 events that affect the factors and provide an overview of  
19 the composite effect on the residential bill of changes  
20 in the various cost recovery factors for 2014.

21  
22 **Q.** Have you prepared an exhibit to support your testimony?

23  
24 **A.** Yes. Exhibit No. \_\_\_\_ (PAR-3), consisting of five  
25 documents, was prepared under my direction and



1 supervision. Document No. 1, consisting of four pages, is  
 2 furnished as support for the projected capacity cost  
 3 recovery factors utilizing the Commission approved  
 4 allocation methodology from Order No. PSC-09-0283-FOF-EI  
 5 issued April 30, 2009, in Docket No. 080317-EI based on  
 6 12 Coincident Peak ("CP") and 25 percent Average Demand  
 7 ("AD"). Document No. 2, consisting of three pages,  
 8 provides the projected capacity cost recovery factors  
 9 utilizing the company's proposed allocation methodology  
 10 submitted in Docket No. 130040-EI, based on 12 Coincident  
 11 Peak ("CP") and 50 percent Average Demand ("AD").  
 12 Document No. 3, which is furnished as support for the  
 13 proposed levelized fuel and purchased power cost recovery  
 14 factors, is comprised of Schedules E1 through E10 for  
 15 January 2014 through December 2014 as well as Schedule H1  
 16 for January through December, 2011 through 2014. Document  
 17 No. 4 provides a comparison of retail residential fuel  
 18 revenues under the inverted or tiered fuel rate and a  
 19 levelized fuel rate, which demonstrates that the tiered  
 20 rate is revenue neutral. Document No. 5 provides the  
 21 projected monthly Polk Unit 1 ignition oil conversion  
 22 capital costs as well as the related fuel savings.

23

24 **Capacity Cost Recovery**

25 **Q.** Are you requesting Commission approval of the projected

1 capacity cost recovery factors for the company's various  
2 rate schedules?

3  
4 **A.** Yes. The capacity cost recovery factors, prepared under  
5 my direction and supervision, are provided in Exhibit No.  
6 \_\_\_\_ (PAR-3), Document No. 1, page 3 of 4. The capacity  
7 factors reflect Tampa Electric's approved rate design  
8 from Order No. PSC-09-0283-FOF-EI in Docket No. 080317-  
9 EI, issued April 30, 2009. In addition, capacity factors  
10 reflecting the company's proposed rate design, as  
11 submitted in Docket No. 130040-EI, are shown in Exhibit  
12 No. \_\_\_\_ (PAR-3), Document No. 2, page 3 of 3.

13  
14 **Q.** What payments are included in Tampa Electric's capacity  
15 cost recovery factors?

16  
17 **A.** Tampa Electric is requesting recovery of capacity  
18 payments for power purchased for retail customers,  
19 excluding optional provision purchases for interruptible  
20 customers, through the capacity cost recovery factors. As  
21 shown in Exhibit No. \_\_\_\_ (PAR-3), Document No. 1, Tampa  
22 Electric requests recovery of \$31,495,469 after  
23 jurisdictional separation and prior year true-up, for  
24 estimated expenses in 2014.

25

1 Q. Please summarize the proposed capacity cost recovery  
 2 factors by metering voltage level for January 2014  
 3 through December 2014.

4	5 A. Rate Class and	Capacity Cost	Recovery Factor
6	<u>Metering Voltage</u>	<u>Cents per kWh</u>	<u>\$ per kW</u>
7	RS Secondary	0.196	
8	GS and TS Secondary	0.183	
9	GSD, SBF Standard		
10	Secondary		0.65
11	Primary		0.64
12	Transmission		0.64
13	IS, IST, SBI		
14	Primary		0.45
15	Transmission		0.44
16	GSD Optional		
17	Secondary	0.154	
18	Primary	0.152	
19	LS1 Secondary	0.053	

20  
 21 These factors are shown in Exhibit No. \_\_\_\_\_ (PAR-3),  
 22 Document No. 1, page 3 of 4.

23  
 24 Q. How does Tampa Electric's proposed average capacity cost  
 25 recovery factor of 0.172 cents per kWh compare to the

1 factor for January 2013 through December 2013?

2

3 **A.** The proposed capacity cost recovery factor is 0.029 cents  
4 per kWh (or \$0.29 per 1,000 kWh) lower than the average  
5 capacity cost recovery factor of 0.201 cents per kWh for  
6 the January 2013 through December 2013 period.

7

8 **Fuel and Purchased Power Cost Recovery Factor**

9 **Q.** What is the appropriate amount of the levelized fuel and  
10 purchased power cost recovery factor for the year 2014?

11

12 **A.** The appropriate amount for the 2014 period is 3.911 cents  
13 per kWh before the application of time of use multipliers  
14 for on-peak or off-peak usage. Schedule E1-E of Exhibit  
15 No. \_\_\_\_ (PAR-3), Document No. 3, shows the appropriate  
16 value for the total fuel and purchased power cost  
17 recovery factor for each metering voltage level as  
18 projected for the period January 2014 through December  
19 2014.

20

21 **Q.** Please describe the information provided on Schedule E1-C.

22

23 **A.** The Generating Performance Incentive Factor ("GPIF") and  
24 true-up factors are provided on Schedule E1-C. Tampa  
25 Electric has calculated a GPIF penalty of \$1,177,059,

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which is included in the calculation of the total fuel and purchased power cost recovery factors. In addition, Schedule E1-C indicates the net true-up amount for the January 2013 through December 2013 period. The net true-up amount for this period is an over-recovery of \$15,630,547.

**Q.** Please describe the information provided on Schedule E1-D.

**A.** Schedule E1-D presents Tampa Electric's on-peak and off-peak fuel adjustment factors for January 2014 through December 2014. The schedule also presents Tampa Electric's levelized fuel cost factors at each metering voltage level.

**Q.** Please describe the information provided on Schedule E1-E.

**A.** Schedule E1-E presents the standard, tiered, on-peak and off-peak fuel adjustment factors at each metering voltage to be applied to customer bills.

**Q.** Please describe the information provided in Document No. 4.

1 **A.** Exhibit No. \_\_\_\_\_ (PAR-3), Document No. 4 demonstrates  
 2 that the tiered rate structure is designed to be revenue  
 3 neutral so that the company will recover the same fuel  
 4 costs as it would under the traditional levelized fuel  
 5 approach.

6  
 7 **Q.** Please summarize the proposed fuel and purchased power  
 8 cost recovery factors by metering voltage level for  
 9 January 2014 through December 2014.  
 10

11 **A.**

	<b>Fuel Charge</b>
<u>Metering Voltage Level</u>	<u>Factor (cents per kWh)</u>
Secondary	3.911
Tier I (Up to 1,000 kWh)	3.599
Tier II (Over 1,000 kWh)	4.599
Distribution Primary	3.872
Transmission	3.833
Lighting Service	3.872
Distribution Secondary	4.125 (on-peak)
	3.820 (off-peak)
Distribution Primary	4.084 (on-peak)
	3.782 (off-peak)
Transmission	4.043 (on-peak)
	3.744 (off-peak)

25

1 Q. How does Tampa Electric's proposed levelized fuel  
2 adjustment factor of 3.911 cents per kWh compare to the  
3 levelized fuel adjustment factor for the January 2013  
4 through December 2013 period?

5

6 A. The proposed fuel charge factor is 0.192 cents per kWh  
7 (or \$1.92 per 1,000 kWh) higher than the average fuel  
8 charge factor of 3.719 cents per kWh for the January 2013  
9 through December 2013 period.

10

11 **Events Affecting the Projection Filing**

12 Q. Are there any significant events reflected in the  
13 calculation of the 2014 fuel and purchased power and  
14 capacity cost recovery projections?

15

16 A. Yes. There are two significant events reflected in the  
17 2014 projections: an increase in natural gas prices  
18 compared to 2013 and the inclusion of Polk 1 capital  
19 conversion costs, which is more than offset by the  
20 anticipated fuel savings of that project.

21

22 Q. Please describe current expectations regarding natural  
23 gas prices.

24

25 A. Tampa Electric expects a small increase in natural gas

1 commodity prices in 2014, compared to anticipated prices  
2 for 2013. The projected natural gas price increase is  
3 driven by expectations that domestic and international  
4 economies will continue to strengthen. The recent  
5 prolonged economic downturn resulted in a decline in fuel  
6 commodity prices, particularly natural gas, which  
7 translated into a significant decrease in fuel and  
8 purchased power costs through 2012. Natural gas price  
9 expectations through the end of 2013 are for a small  
10 increase. The projected 2014 natural gas prices are 2.6  
11 percent greater than 2013 prices on a dollar-per-mmBtu  
12 basis.

13  
14 To mitigate fuel price volatility and comply with the  
15 company's Commission-approved Risk Management Plan,  
16 financial hedges have been entered into for natural gas  
17 in 2013 and 2014. The foundation for the company's  
18 natural gas forecast is the average of the New York  
19 Mercantile Exchange ("NYMEX") natural gas futures  
20 contract closing price published during the five  
21 consecutive business days between August 6, 2013 and  
22 August 12, 2013. Tampa Electric witness J. Brent  
23 Caldwell's direct testimony describes existing and  
24 forecasted natural gas costs and associated hedge results  
25 in more detail.



1 Q. What are the 2014 projected fuel savings for the Polk  
2 Unit 1 ignition oil conversion project?

3  
4 A. The Commission approved Tampa Electric's recovery of the  
5 capital costs associated with the Polk Unit 1 ignition  
6 oil conversion in Order No. PSC-12-0498-PAA-EI, issued in  
7 Docket No. 120153-EI on September 27, 2013. Exhibit No.  
8 \_\_\_\_ (PAR-3), Document No. 5, displays the projected  
9 depreciation costs and return as well as the projected  
10 fuel savings for the project. As reflected on line 31 of  
11 that document, the project is expected to provide  
12 \$6,148,946 in fuel savings in 2014.

13  
14 Q. Do projected 2014 fuel savings for the Polk Unit 1  
15 ignition oil conversion exceed the project depreciation  
16 and return expense?

17  
18 A. Yes. The projected fuel savings of \$6,418,946 exceed the  
19 2014 depreciation and return expense of \$4,329,501, as  
20 shown on Document No. 5 of my exhibit.

21  
22 Q. Should the company's Polk Unit 1 ignition oil conversion  
23 project depreciation and return expense be approved for  
24 recovery through the fuel clause?

25

1 **A.** Yes. Tampa Electric has complied with the requirements of  
2 Order No. PSC-12-0498-PAA-EI, and the project's expected  
3 fuel savings exceed the costs. The 2014 projected net  
4 benefit of the project is \$1,819,445, as shown on line 33  
5 of Document No. 5. Therefore, the project costs should be  
6 approved for recovery through the fuel clause.

7

8 **Wholesale Incentive Benchmark Mechanism**

9 **Q.** What is Tampa Electric's projected wholesale incentive  
10 benchmark for 2014?

11

12 **A.** The company's projected 2014 benchmark is \$650,665, which  
13 is the three-year average of \$902,388, \$246,932 and  
14 \$802,676 in gains on the company's non-separated  
15 wholesale sales, excluding emergency sales, for 2011,  
16 2012 and 2013 (estimated/actual), respectively.

17

18 **Q.** Does Tampa Electric expect gains in 2014 from non-  
19 separated wholesale sales to exceed its 2014 wholesale  
20 incentive benchmark?

21

22 **A.** No. Tampa Electric anticipates that sales will not exceed  
23 the projected benchmark for 2014. Therefore, all sales  
24 margins are expected to flow back to customers.

25

1   **Cost Recovery Factors**

2   **Q.**   What is the composite effect of Tampa Electric's proposed  
3       changes in its base, capacity, fuel and purchased power,  
4       environmental and energy conservation cost recovery  
5       factors on a 1,000 kWh residential customer's bill?

6  
7   **A.**   The composite effect on a residential bill for 1,000 kWh  
8       is an increase of \$11.86 beginning January 2014, when the  
9       impact of the company's proposed base rate change is  
10      considered. These charges are shown in Exhibit No. \_\_\_\_  
11      (PAR-3), Document No. 3, on Schedule E10.

12  
13   **Q.**   When should the new rates go into effect?

14  
15   **A.**   The new rates should go into effect concurrent with meter  
16      reads for the first billing cycle for January 2014.

17  
18   **Q.**   Does this conclude your testimony?

19  
20   **A.**   Yes, it does.  
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BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION  
PREPARED SUPPLEMENTAL TESTIMONY  
OF  
PENELOPE A. RUSK

Q. Please state your name, address, occupation and employer.

A. My name is Penelope A. Rusk. My business address is 702 North Franklin Street, Tampa, Florida 33602. I am employed by Tampa Electric Company ("Tampa Electric" or "company") in the position of Administrator, Rates in the Regulatory Affairs Department.

Q. Are you the same Penelope A. Rusk that submitted prepared direct testimony in this proceeding?

A. Yes, I am.

Q. What is the purpose of your supplemental testimony?

A. The purpose of my supplemental testimony is to address how the company's Capacity Cost Recovery clause ("capacity clause") and Fuel and Purchased Power Cost Recovery clause ("fuel clause") are affected as a result of the Stipulation and Settlement Agreement

1 ("settlement") reached between Tampa Electric and  
2 interveners and approved by the Commission in Docket No.  
3 130040-EI on September 11, 2013.  
4

5 **Q.** Have you prepared an exhibit to support your testimony?  
6

7 **A.** Yes. Exhibit No. \_\_\_\_ (PAR-3), which consists of five  
8 documents was prepared under my direction and  
9 supervision. The revised pages submitted with my  
10 testimony today include the schedules that were affected  
11 by the settlement. Revised pages 1 and 3 of Document No.  
12 1 are furnished as support for the projected capacity  
13 cost recovery factors utilizing the Commission approved  
14 allocation methodology based on 12 Coincident Peak ("CP")  
15 and 1/13<sup>th</sup> Average Demand ("AD"). Revised pages of  
16 Document No. 3, which is furnished as support for the  
17 proposed levelized fuel and purchased power cost recovery  
18 factors, consist of Schedules E1, E1-D, E1-E, E2 and E10  
19 for January 2014 through December 2014. My revised  
20 Document No. 4 provides a comparison of retail  
21 residential fuel revenues under the inverted or tiered  
22 fuel rate and a levelized fuel rate, which demonstrates  
23 that the tiered rate is revenue neutral. Finally, my  
24 revised Document No. 5 provides the projected monthly  
25 Polk Unit 1 ignition oil conversion capital costs as well

1 as the related fuel savings.

2

3 Q. How did the settlement affect the capacity and fuel  
4 clauses?

5

6 A. The settlement resulted in three modifications to the  
7 calculations of the 2014 projected costs. The first  
8 modification was the change to the approved 12 CP and  
9 1/13<sup>th</sup> AD allocation methodology for demand-related costs.  
10 The second modification occurred to include the  
11 settlement return on equity and equity ratio in the  
12 calculation of the Polk Unit 1 ignition oil conversion  
13 project costs. Finally, the third modification was the  
14 use of updated billing determinants through July 2013 to  
15 determine the fuel clause Tier 1 and Tier 2 usage values  
16 for residential customers.

17

18 **Capacity Cost Recovery**

19 Q. Please summarize the proposed capacity cost recovery  
20 factors by metering voltage level for January 2014  
21 through December 2014.

22

23	<b>A. Rate Class and</b>	<b>Capacity Cost</b>	<b>Recovery Factor</b>
24	<u>Metering Voltage</u>	<u>Cents per kWh</u>	<u>\$ per kW</u>
25	RS Secondary	0.202	

1	GS and TS Secondary	0.186	
2	GSD, SBF Standard		
3	Secondary		0.63
4	Primary		0.62
5	Transmission		0.62
6	IS, IST, SBI		
7	Primary		0.39
8	Transmission		0.38
9	GSD Optional		
10	Secondary	0.150	
11	Primary	0.149	
12	LS1 Secondary	0.025	

13

14 These factors are shown in Exhibit No. \_\_\_\_ (PAR-3),

15 Document No. 1, revised page 3 of 4.

16

17 **Fuel and Purchased Power Cost Recovery Factor**

18 Q. Please summarize the proposed fuel and purchased power

19 cost recovery factors by metering voltage level for

20 January 2014 through December 2014.

21

22 **A.**

	<b>Fuel Charge</b>
<u>Metering Voltage Level</u>	<u>Factor (cents per kWh)</u>
24 Secondary	3.910
25 Tier I (Up to 1,000 kWh)	3.609

1	Tier II (Over 1,000 kWh)	4.609
2	Distribution Primary	3.871
3	Transmission	3.832
4	Lighting Service	3.872
5	Distribution Secondary	4.124 (on-peak)
6		3.820 (off-peak)
7	Distribution Primary	4.083 (on-peak)
8		3.782 (off-peak)
9	Transmission	4.042 (on-peak)
10		3.744 (off-peak)

11

12 **Q.** What is the amount of Polk Unit 1 ignition oil conversion  
 13 project costs to be recovered through the fuel clause?

14

15 **A.** Polk Unit 1 ignition oil conversion project costs of  
 16 \$4,250,042 for 2014 should be recovered through the fuel  
 17 clause. This amount is less than the \$6,148,946 estimated  
 18 fuel savings of the project for 2014, resulting in  
 19 \$1,898,904 in net benefits to customers. These amounts  
 20 are shown in revised Exhibit No. \_\_\_\_ (PAR-3), Document  
 21 No. 5.

22

23 **Q.** When should the new rates go into effect?

24

25 **A.** The new rates should go into effect concurrent with meter



1 reads for the first billing cycle for January 2014.

2

3 **Q.** Does this conclude your testimony?

4

5 **A.** Yes, it does.

6

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1                                   **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2                                   **PREPARED DIRECT TESTIMONY**

3                                   **OF**

4                                   **BRIAN S. BUCKLEY**

5  
6   **Q.**   Please state your name, business address, occupation and  
7           employer.

8  
9   **A.**   My name is Brian S. Buckley. My business address is 702  
10           North Franklin Street, Tampa, Florida 33602. I am employed  
11           by Tampa Electric Company ("Tampa Electric" or "company") in  
12           the position of Manager, Compliance and Performance.

13  
14   **Q.**   Please provide a brief outline of your educational  
15           background and business experience.

16  
17   **A.**   I received a Bachelor of Science degree in Mechanical  
18           Engineering in 1997 from the Georgia Institute of  
19           Technology and a Master of Business Administration from the  
20           University of South Florida in 2003. I began my career  
21           with Tampa Electric in 1999 as an Engineer in Plant  
22           Technical Services. I have held a number of different  
23           engineering positions at Tampa Electric's power generating  
24           stations including Operations Engineer at Gannon Station,  
25           Instrumentation and Controls Engineer at Big Bend Station,

1 and Senior Engineer in Operations Planning. In August  
2 2008, I was promoted to Manager, Operations Planning.  
3 Currently, I am the Manager of Compliance and Performance  
4 responsible for unit performance analysis and reporting of  
5 generation statistics.  
6

7 **Q.** What is the purpose of your testimony?  
8

9 **A.** The purpose of my testimony is to present Tampa Electric's  
10 actual performance results from unit equivalent availability  
11 and heat rate used to determine the Generating Performance  
12 Incentive Factor ("GPIF") for the period January 2012  
13 through December 2012. I will also compare these results to  
14 the targets established prior to the beginning of the  
15 period.  
16

17 **Q.** Have you prepared an exhibit to support your testimony?  
18

19 **A.** Yes, I prepared Exhibit No. \_\_\_\_\_ (BSB-1), consisting of two  
20 documents. Document No. 1, entitled "Tampa Electric Company,  
21 Generating Performance Incentive Factor, January 2012 -  
22 December 2012 True-up" is consistent with the GPIF  
23 Implementation Manual previously approved by the Commission.  
24 Document No. 2 provides the company's Actual Unit  
25 Performance Data for the 2012 period.

1 Q. Which generating units on Tampa Electric's system are  
2 included in the determination of the GPIF?

3

4 A. Four of the company's coal-fired units, one integrated  
5 gasification combined cycle unit and two natural gas  
6 combined cycle units are included. These are Big Bend Units  
7 1 through 4, Polk Unit 1 and Bayside Units 1 and 2,  
8 respectively.

9

10 Q. Have you calculated the results of Tampa Electric's  
11 performance under the GPIF during the January 2012 through  
12 December 2012 period?

13

14 A. Yes, I have. This is shown on Document No. 1, page 4 of 32.  
15 Based upon -1.513 Generating Performance Incentive Points  
16 ("GPIP"), the result is a penalty amount of \$1,177,059 for  
17 the period.

18

19 Q. Please proceed with your review of the actual results for  
20 the January 2012 through December 2012 period.

21

22 A. On Document No. 1, page 3 of 32, the actual average common  
23 equity for the period is shown on line 14 as \$1,906,970,568.  
24 This produces the maximum penalty or reward amount of  
25 \$7,780,732 as shown on line 21.

1 **Q.** Will you please explain how you arrived at the actual  
2 equivalent availability results for the seven units included  
3 within the GPIF?  
4

5 **A.** Yes. Operating data for each of the units is filed monthly  
6 with the Commission on the Actual Unit Performance Data  
7 form. Additionally, outage information is reported to the  
8 Commission on a monthly basis. A summary of this data for  
9 the 12 months provides the basis for the GPIF.  
10

11 **Q.** Are the actual equivalent availability results shown on  
12 Document No. 1, page 6 of 32, column 2, directly applicable  
13 to the GPIF table?  
14

15 **A.** No. Adjustments to actual equivalent availability may be  
16 required as noted in section 4.3.3 of the GPIF Manual. The  
17 actual equivalent availability including the required  
18 adjustment is shown on Document No. 1, page 6 of 32, column  
19 4. The necessary adjustments as prescribed in the GPIF  
20 Manual are further defined by a letter dated October 23,  
21 1981, from Mr. J. H. Hoffsis of the Commission's Staff. The  
22 adjustments for each unit are as follows:  
23

24 **Big Bend Unit No. 1**

25 On this unit, 504.0 planned outage hours were originally

1 scheduled for 2012. Actual outage activities required 600.0  
2 planned outage hours. Consequently, the actual equivalent  
3 availability of 67.0 percent is adjusted to 67.8 percent as  
4 shown on Document No. 1, page 7 of 32.

5  
6 **Big Bend Unit No. 2**

7 On this unit, 504.0 planned outage hours were originally  
8 scheduled for 2012. Actual outage activities required 353.5  
9 planned outage hours. Consequently, the actual equivalent  
10 availability of 78.1 percent is adjusted to 76.7 percent as  
11 shown on Document No. 1, page 8 of 32.

12  
13 **Big Bend Unit No. 3**

14 On this unit, 576.0 planned outage hours were originally  
15 scheduled for 2012. Actual outage activities required 247.3  
16 planned outage hours. Consequently, the actual equivalent  
17 availability of 72.2 percent is adjusted to 69.3 percent as  
18 shown on Document No. 1, page 9 of 32.

19  
20 **Big Bend Unit No. 4**

21 On this unit, 576.0 planned outage hours were originally  
22 scheduled for 2012. Actual outage activities required 717.1  
23 planned outage hours. Consequently, the actual equivalent  
24 availability of 75.7 percent is adjusted to 76.9 percent as  
25 shown on Document No. 1, page 10 of 32.

1       **Polk Unit No. 1**

2       On this unit, 960.0 planned outage hours were originally  
3       scheduled for 2012. Actual outage activities required  
4       1,115.4 planned outage hours. Consequently, the actual  
5       equivalent availability of 70.0 percent is adjusted to 71.5  
6       percent, as shown on Document No. 1, page 11 of 32.

7  
8       **Bayside Unit No. 1**

9       On this unit, 336.0 planned outage hours were originally  
10       scheduled for 2012. Actual outage activities required 190.0  
11       planned outage hours. Consequently, the actual equivalent  
12       availability of 96.3 percent is adjusted to 94.7 percent, as  
13       shown on Document No. 1, page 12 of 32.

14  
15       **Bayside Unit No. 2**

16       On this unit, 1,511.0 planned outage hours were originally  
17       scheduled for 2012. Actual outage activities required  
18       1,649.7 planned outage hours. Consequently, the actual  
19       equivalent availability of 78.8 percent is adjusted to 80.3  
20       percent, as shown on Document No. 1, page 13 of 32.

21  
22       **Q.** How did you arrive at the applicable equivalent availability  
23       points for each unit?

24  
25       **A.** The final adjusted equivalent availabilities for each unit

1 are shown on Document No. 1, page 6 of 32, column 4. This  
2 number is entered into the respective GPIIP table for each  
3 particular unit, shown on pages 7 of 32 through 13 of 32.  
4 Page 4 of 32 summarizes the weighted equivalent availability  
5 points to be awarded or penalized.  
6

7 **Q.** Will you please explain the heat rate results relative to  
8 the GPIIF?  
9

10 **A.** The actual heat rate and adjusted actual heat rate for Tampa  
11 Electric's seven GPIIF units are shown on Document No. 1,  
12 page 6 of 32. The adjustment was developed based on the  
13 guidelines of section 4.3.16 of the GPIIF Manual. This  
14 procedure is further defined by a letter dated October 23,  
15 1981, from Mr. J. H. Hoffsis of the FPSC Staff. The final  
16 adjusted actual heat rates are also shown on page 5 of 32,  
17 column 9. The heat rate value is entered into the  
18 respective GPIIP table for the particular unit, shown on  
19 pages 14 through 20 of 32. Page 4 of 32 summarizes the  
20 weighted heat rate points to be awarded or penalized.  
21

22 **Q.** What is the overall GPIIP for Tampa Electric for the January  
23 2012 through December 2012 period?  
24

25 **A.** This is shown on Document No. 1, page 2 of 32. Essentially,



1 the weighting factors shown on page 4 of 32, column 3, plus  
2 the equivalent availability points and the heat rate points  
3 shown on page 4 of 32, column 4, are substituted within the  
4 equation found on page 32 of 32. The resulting value, -  
5 1.513, is then entered into the GPIF table on page 2 of 32.  
6 Using linear interpolation, the penalty amount is  
7 \$1,177,059.

8  
9 **Q.** Does this conclude your testimony?

10  
11 **A.** Yes, it does.  
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1                   **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2                                   **PREPARED DIRECT TESTIMONY**

3   **OF**

4   **BRIAN S. BUCKLEY**

5  
6   **Q.**   Please state your name, business address, occupation and  
7           employer.

8  
9   **A.**   My name is Brian S. Buckley. My business address is 702  
10           North Franklin Street, Tampa, Florida 33602. I am  
11           employed by Tampa Electric Company ("Tampa Electric" or  
12           "company") in the position of Manager, Compliance and  
13           Performance.

14  
15   **Q.**   Please provide a brief outline of your educational  
16           background and business experience.

17  
18   **A.**   I received a Bachelor of Science degree in Mechanical  
19           Engineering in 1997 from the Georgia Institute of  
20           Technology and a Master of Business Administration from  
21           the University of South Florida in 2003. I began my  
22           career with Tampa Electric in 1999 as an Engineer in  
23           Plant Technical Services. I have held a number of  
24           different engineering positions at Tampa Electric's  
25           power generating stations including Operations Engineer

1 at Gannon Station, Instrumentation and Controls Engineer  
2 at Big Bend Station, and Senior Engineer in Operations  
3 Planning. In August 2008, I was promoted to Manager,  
4 Operations Planning. Currently, I am the Manager of  
5 Compliance and Performance responsible for unit  
6 performance analysis and reporting of generation  
7 statistics.

8  
9 **Q.** What is the purpose of your testimony?

10  
11 **A.** My testimony describes Tampa Electric's methodology for  
12 determining the various factors required to compute the  
13 Generating Performance Incentive Factor ("GPIF") as  
14 ordered by the Commission.

15  
16 **Q.** Have you prepared any exhibits to support your  
17 testimony?

18  
19 **A.** Yes, Exhibit No. \_\_\_\_ (BSB-2), consisting of two  
20 documents, was prepared under my direction and  
21 supervision. Document No. 1 contains the GPIF  
22 schedules. Document No. 2 is a summary of the GPIF  
23 targets for the 2014 period.

24  
25 **Q.** Which generating units on Tampa Electric's system are

1 included in the determination of the GPIF?

2

3 **A.** Four of the company's coal-fired units, one integrated  
4 gasification combined cycle unit and two natural gas  
5 combined cycle units are included. These are Big Bend  
6 Units 1 through 4, Polk Unit 1 and Bayside Units 1 and  
7 2.

8

9 **Q.** Do the exhibits you prepared comply with Commission-  
10 approved GPIF methodology?

11

12 **A.** Yes, the documents are consistent with the GPIF  
13 Implementation Manual previously approved by the  
14 Commission. To account for the concerns presented in  
15 the testimony of Commission Staff witness Sidney W.  
16 Matlock during the 2005 fuel hearing, Tampa Electric  
17 removes outliers from the calculation of the GPIF  
18 targets. Section 3.3 of the GPIF Implementation Manual  
19 allows for removal of outliers, and the methodology was  
20 approved by the Commission in Order No. PSC-06-1057-FOF-  
21 EI issued in Docket No. 060001-EI on December 22, 2006.

22

23 **Q.** Did Tampa Electric identify any outages as outliers?

24

25 **A.** Yes. One Big Bend Unit 3 outage was identified as an

1 outlying outage; therefore, the associated forced outage  
2 hours were removed from the study.

3

4 **Q.** Should the current GPIF methodology be eliminated or  
5 modified, and if the latter, how should it be modified?

6

7 **A.** No. The current GPIF methodology should not be  
8 eliminated or significantly modified. It continues to  
9 perform the function it was designed to accomplish when  
10 it was established in 1980 by Commission Order No. 9558  
11 in Docket No. 800400-CI, issued September 19, 1980.  
12 There may be room for slight modifications to the  
13 various GPIF implementation methodologies to gain some  
14 uniformity in the manner in which the utilities  
15 administer the GPIF program, but there is no reason to  
16 eliminate or significantly modify the methodology.

17

18 **Q.** Please describe how Tampa Electric developed the various  
19 factors associated with the GPIF.

20

21 **A.** Targets were established for equivalent availability and  
22 heat rate for each unit considered for the 2014 period.  
23 A range of potential improvements and degradations were  
24 determined for each of these metrics.

25

1 Q. How were the target values for unit availability  
2 determined?

3

4 A. The Planned Outage Factor ("POF") and the Equivalent  
5 Unplanned Outage Factor ("EUOF") were subtracted from  
6 100 percent to determine the target Equivalent  
7 Availability Factor ("EAF"). The factors for each of  
8 the seven units included within the GPIF are shown on  
9 page 5 of Document No. 1.

10

11 To give an example for the 2014 period, the projected  
12 EUOF for Bayside Unit 1 is 1.1 percent, and the POF is  
13 4.9 percent. Therefore, the target EAF for Bayside Unit  
14 1 equals 94.0 percent or:

15

$$16 \qquad 100\% - (1.1\% + 4.9\%) = 94.0\%$$

17

18 This is shown on page 4, column 3 of Document No. 1.

19

20 Q. How was the potential for unit availability improvement  
21 determined?

22

23 A. Maximum equivalent availability is derived by using the  
24 following formula:

25

1            $EAF_{MAX} = 1 - [0.80 (EUOF_T) + 0.95 (POF_T)]$

2

3

4

5

6

7

8

9

The factors included in the above equations are the same factors that determine the target equivalent availability. To determine the maximum incentive points, a 20 percent reduction in EUOF and Equivalent Maintenance Outage Factor ("EMOF"), plus a five percent reduction in the POF are necessary. Continuing with the Bayside Unit 1 example:

10

11

$$EAF_{MAX} = 1 - [0.80 (1.1\%) + 0.95 (4.9\%)] = 94.4\%$$

12

13

This is shown on page 4, column 4 of Document No. 1.

14

15

**Q.** How was the potential for unit availability degradation determined?

16

17

18

**A.** The potential for unit availability degradation is significantly greater than the potential for unit availability improvement. This concept was discussed extensively during the development of the incentive. To incorporate this biased effect into the unit availability tables, Tampa Electric uses a potential degradation range equal to twice the potential improvement. Consequently, minimum equivalent

19

20

21

22

23

24

25

1 availability is calculated using the following formula:

2

$$3 \quad \text{EAF}_{\text{MIN}} = 1 - [1.40 (\text{EUOF}_T) + 1.10 (\text{POF}_T)]$$

4

5 Again, continuing with the Bayside Unit 1 example,

6

$$7 \quad \text{EAF}_{\text{MIN}} = 1 - [1.40 (1.1\%) + 1.10 (4.9\%)] = 93.1\%$$

8

9 The equivalent availability maximum and minimum for the  
10 other six units are computed in a similar manner.

11

12 **Q.** How did Tampa Electric determine the Planned Outage,  
13 Maintenance Outage, and Forced Outage Factors?

14

15 **A.** The company's planned outages for January through  
16 December 2014 are shown on page 21 of Document No. 1.  
17 Two GPIF units have a major outage of 28 days or greater  
18 in 2014; therefore, two Critical Path Method diagrams  
19 are provided. Planned Outage Factors are calculated for  
20 each unit. For example, Bayside Unit 1 is scheduled for  
21 a planned outage from March 17, 2014 to March 25, 2014  
22 and December 2, 2014 to December 10, 2014. There are  
23 432 planned outage hours scheduled for the 2014 period,  
24 and a total of 8,760 hours during this 12-month period.  
25 Consequently, the POF for Bayside Unit 1 is 4.9 percent



1 or:

2

3

$$\frac{432}{8,760} \times 100\% = 4.9\%$$

4

8,760

5

6

The factor for each unit is shown on pages 5 and 14 through 20 of Document No. 1. Big Bend Unit 1 has a POF of 23.0 percent. Big Bend Unit 2 has a POF of 6.6 percent. Big Bend Unit 3 has a POF of 6.6 percent. Big Bend Unit 4 has a POF of 18.1 percent. Polk Unit 1 has a POF of 5.2 percent. Bayside Unit 1 has a POF of 4.9 percent, and Bayside Unit 2 has a POF of 4.9 percent.

7

8

9

10

11

12

13

14

**Q.** How did you determine the Forced Outage and Maintenance Outage Factors for each unit?

15

16

17

**A.** For each unit the most current 12-month ending value, June 2013, was used as a basis for the projection. All projected factors are based upon historical unit performance. These target factors are additive and result in a EUOF of 1.1 percent for Bayside Unit 1. The EUOF for Bayside Unit 1 is verified by the data shown on page 19, lines 3, 5, 10 and 11 of Document No. 1 and calculated using the following formula:

18

19

20

21

22

23

24

25



1 is 6.6 percent. Therefore, the target equivalent  
2 availability for this unit is 74.1 percent.

3

4 **Big Bend Unit 4**

5 The projected EUOF for this unit is 19.3 percent. The  
6 unit will have two planned outages in 2014, and the POF  
7 is 18.1 percent. Therefore, the target equivalent  
8 availability for this unit is 62.6 percent.

9

10 **Polk Unit 1**

11 The projected EUOF for this unit is 10.8 percent. The  
12 unit will have two planned outages in 2014, and the POF  
13 is 5.2 percent. Therefore, the target equivalent  
14 availability for this unit is 84.0 percent.

15

16 **Bayside Unit 1**

17 The projected EUOF for this unit is 1.1 percent. The  
18 unit will have two planned outages in 2014, and the POF  
19 is 4.9 percent. Therefore, the target equivalent  
20 availability for this unit is 94.0 percent.

21

22 **Bayside Unit 2**

23 The projected EUOF for this unit is 9.3 percent. The  
24 unit will have two planned outages in 2014, and the POF  
25 is 4.9 percent. Therefore, the target equivalent

1           availability for this unit is 85.8 percent.

2

3           **Q.** Please summarize your testimony regarding EAF.

4

5           **A.** The GPIF system weighted EAF of 76.9 percent is shown on  
6           Page 5 of Document No. 1. This target is greater than  
7           last year's January through December actual performance.

8

9           **Q.** Why are Forced and Maintenance Outage Factors adjusted  
10           for planned outage hours?

11

12           **A.** The adjustment makes the factors more accurate and  
13           comparable. A unit in a planned outage stage or reserve  
14           shutdown stage will not incur a forced or maintenance  
15           outage. To demonstrate the effects of a planned outage,  
16           note the Equivalent Unplanned Outage Rate and Equivalent  
17           Unplanned Outage Factor for Bayside Unit 1 on page 19 of  
18           Document No. 1. Except for the months of March and  
19           December, the Equivalent Unplanned Outage Rate and the  
20           EUOF are equal. This is because no planned outages are  
21           scheduled during these months. During the months of  
22           March and December, the Equivalent Unplanned Outage Rate  
23           exceeds the EUOF due to scheduled planned outages.  
24           Therefore, the adjusted factors apply to the period  
25           hours after the planned outage hours have been

1 extracted.

2

3 **Q.** Does this mean that both rate and factor data are used  
4 in calculated data?

5

6 **A.** Yes. Rates provide a proper and accurate method of  
7 determining the unit metrics, which are subsequently  
8 converted to factors. Therefore,

9

$$10 \text{ EFOF} + \text{EMOF} + \text{POF} + \text{EAF} = 100\%$$

11

12 Since factors are additive, they are easier to work with  
13 and to understand.

14

15 **Q.** Has Tampa Electric prepared the necessary heat rate data  
16 required for the determination of the GPIF?

17

18 **A.** Yes. Target heat rates and ranges of potential  
19 operation have been developed as required and have been  
20 adjusted to reflect the aforementioned agreed upon GPIF  
21 methodology.

22

23 **Q.** How were these targets determined?

24

25 **A.** Net heat rate data for the three most recent July

1 through June annual periods formed the basis of the  
2 target development. The historical data and the target  
3 values are analyzed to assure applicability to current  
4 conditions of operation. This provides assurance that  
5 any periods of abnormal operations or equipment  
6 modifications having material effect on heat rate can be  
7 taken into consideration.

8  
9 **Q.** How were the ranges of heat rate improvement and heat  
10 rate degradation determined?

11  
12 **A.** The ranges were determined through analysis of  
13 historical net heat rate and net output factor data.  
14 This is the same data from which the net heat rate  
15 versus net output factor curves have been developed for  
16 each unit. This information is shown on pages 31  
17 through 37 of Document No. 1.

18  
19 **Q.** Please elaborate on the analysis used in the  
20 determination of the ranges.

21  
22 **A.** The net heat rate versus net output factor curves are  
23 the result of a first order curve fit to historical  
24 data. The standard error of the estimate of this data  
25 was determined, and a factor was applied to produce a

1 band of potential improvement and degradation. Both the  
2 curve fit and the standard error of the estimate were  
3 performed by computer program for each unit. These  
4 curves are also used in post-period adjustments to  
5 actual heat rates to account for unanticipated changes  
6 in unit dispatch.

7

8 **Q.** Please summarize your heat rate projection (Btu/Net kWh)  
9 and the range about each target to allow for potential  
10 improvement or degradation for the 2014 period.

11

12 **A.** The heat rate target for Big Bend Unit 1 is 10,501  
13 Btu/Net kWh. The range about this value, to allow for  
14 potential improvement or degradation, is  $\pm 301$  Btu/Net  
15 kWh. The heat rate target for Big Bend Unit 2 is 10,271  
16 Btu/Net kWh with a range of  $\pm 214$  Btu/Net kWh. The heat  
17 rate target for Big Bend Unit 3 is 10,696 Btu/Net kWh,  
18 with a range of  $\pm 174$  Btu/Net kWh. The heat rate target  
19 for Big Bend Unit 4 is 10,381 Btu/Net kWh with a range  
20 of  $\pm 186$  Btu/Net kWh. The heat rate target for Polk Unit  
21 1 is 10,506 Btu/Net kWh with a range of  $\pm 141$  Btu/Net  
22 kWh. The heat rate target for Bayside Unit 1 is 7,283  
23 Btu/Net kWh with a range of  $\pm 118$  Btu/Net kWh. The heat  
24 rate target for Bayside Unit 2 is 7,387 Btu/Net kWh with  
25 a range of  $\pm 77$  Btu/Net kWh. A zone of tolerance of  $\pm 75$

1 Btu/Net kWh is included within the range for each  
2 target. This is shown on page 4, and pages 7 through 13  
3 of Document No. 1.

4  
5 **Q.** Do the heat rate targets and ranges in Tampa Electric's  
6 projection meet the criteria of the GPIF and the  
7 philosophy of the Commission?

8  
9 **A.** Yes.

10

11 **Q.** After determining the target values and ranges for  
12 average net operating heat rate and equivalent  
13 availability, what is the next step in the GPIF?

14

15 **A.** The next step is to calculate the savings and weighting  
16 factor to be used for both average net operating heat  
17 rate and equivalent availability. This is shown on  
18 pages 7 through 13. The baseline production costing  
19 analysis was performed to calculate the total system  
20 fuel cost if all units operated at target heat rate and  
21 target availability for the period. This total system  
22 fuel cost of \$724,400,390 is shown on page 6, column 2.  
23 Multiple production cost simulations were performed to  
24 calculate total system fuel cost with each unit  
25 individually operating at maximum improvement in



1 equivalent availability and each station operating at  
2 maximum improvement in average net operating heat rate.  
3 The respective savings are shown on page 6, column 4 of  
4 Document No. 1.

5  
6 After all of the individual savings are calculated,  
7 column 4 totals \$14,961,899 which reflects the savings  
8 if all of the units operated at maximum improvement. A  
9 weighting factor for each metric is then calculated by  
10 dividing individual savings by the total. For Bayside  
11 Unit 1, the weighting factor for average net operating  
12 heat rate is 10.47 percent as shown in the right-hand  
13 column on page 6. Pages 7 through 13 of Document No. 1  
14 show the point table, the Fuel Savings/(Loss) and the  
15 equivalent availability or heat rate value. The  
16 individual weighting factor is also shown. For example,  
17 on Bayside Unit 1, page 12, if the unit operates at  
18 7,164 average net operating heat rate, fuel savings  
19 would equal \$1,566,079 and 10 average net operating heat  
20 rate points would be awarded.

21  
22 The GPIF Reward/Penalty table on page 2 is a summary of  
23 the tables on pages 7 through 13. The left-hand column  
24 of this document shows the incentive points for Tampa  
25 Electric. The center column shows the total fuel

1 savings and is the same amount as shown on page 6,  
2 column 4, or \$14,961,899. The right hand column of page  
3 2 is the estimated reward or penalty based upon  
4 performance.

5

6 **Q.** How was the maximum allowed incentive determined?

7

8 **A.** Referring to page 3, line 14, the estimated average  
9 common equity for the period January through December  
10 2014 is \$2,066,528,003. This produces the maximum  
11 allowed jurisdictional incentive of \$8,446,336 shown on  
12 line 21.

13

14 **Q.** Are there any other constraints set forth by the  
15 Commission regarding the magnitude of incentive dollars?

16

17 **A.** Yes. Incentive dollars are not to exceed 50 percent of  
18 fuel savings. Page 2 of Document No. 1 demonstrates  
19 that this constraint is met limiting total potential  
20 reward and penalty incentive dollars to \$7,480,950.

21

22 **Q.** Please summarize your testimony.

23

24 **A.** Tampa Electric has complied with the Commission's  
25 directions, philosophy, and methodology in its

1 determination of the GPIF. The GPIF is determined by  
 2 the following formula for calculating Generating  
 3 Performance Incentive Points (GPIP):

$$\begin{aligned}
 \text{GPIP:} = & (0.0803 \text{ EAP}_{\text{BB1}} + 0.0071 \text{ EAP}_{\text{BB2}} \\
 & + 0.0489 \text{ EAP}_{\text{BB3}} + 0.0306 \text{ EAP}_{\text{BB4}} \\
 & + 0.0166 \text{ EAP}_{\text{PK1}} + 0.0589 \text{ EAP}_{\text{BAY1}} \\
 & + 0.0867 \text{ EAP}_{\text{BAY2}} + 0.1320 \text{ HRP}_{\text{BB1}} \\
 & + 0.1167 \text{ HRP}_{\text{BB2}} + 0.0877 \text{ HRP}_{\text{BB3}} \\
 & + 0.0896 \text{ HRP}_{\text{BB4}} + 0.0505 \text{ HRP}_{\text{PK1}} \\
 & + 0.1047 \text{ HRP}_{\text{BAY1}} + 0.0899 \text{ HRP}_{\text{BAY2}})
 \end{aligned}$$

12  
 13 Where:

14 GPIF = Generating Performance Incentive Points.

15 EAP = Equivalent Availability Points awarded/  
 16 deducted for Big Bend Units 1, 2, 3, and 4,  
 17 Polk Unit 1 and Bayside Units 1 and 2.

18 HRP = Average Net Heat Rate Points awarded/deducted  
 19 for Big Bend Units 1, 2, 3, and 4, Polk Unit 1  
 20 and Bayside Units 1 and 2.

21  
 22 **Q.** Have you prepared a document summarizing the GPIF  
 23 targets for the January through December 2014 period?

24  
 25 **A.** Yes. Document No. 2 entitled "Summary of GPIF Targets"

1 provides the availability and heat rate targets for each  
2 unit.

3

4 **Q.** Does this conclude your testimony?

5

6 **A.** Yes.

7

8

9

10

11

12

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14

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24

25

1                   **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2                                   **PREPARED DIRECT TESTIMONY**

3   **OF**

4                                   **BENJAMIN F. SMITH II**

5  
6   **Q.**   Please state your name, address, occupation and employer.

7  
8   **A.**   My name is Benjamin F. Smith II. My business address is  
9           702 North Franklin Street, Tampa, Florida 33602. I am  
10          employed by Tampa Electric Company ("Tampa Electric" or  
11          "company") in the Wholesale Marketing group within the  
12          Fuels Management Department.

13  
14   **Q.**   Please provide a brief outline of your educational  
15          background and business experience.

16  
17   **A.**   I received a Bachelor of Science degree in Electric  
18          Engineering in 1991 from the University of South Florida  
19          in Tampa, Florida and am a registered Professional  
20          Engineer within the State of Florida. I joined Tampa  
21          Electric in 1990 as a cooperative education student.  
22          During my years with the company, I have worked in the  
23          areas of transmission engineering, distribution  
24          engineering, resource planning, retail marketing, and  
25          wholesale power marketing. I am currently the Manager of

1 Energy Products and Structures in the Wholesale Marketing  
2 group. My responsibilities are to evaluate short and  
3 long-term purchase and sale opportunities within the  
4 wholesale power market, assist in wholesale origination  
5 and contract structure, and help evaluate the processes  
6 used to value potential wholesale power transactions. In  
7 this capacity, I interact with wholesale power market  
8 participants such as utilities, municipalities, electric  
9 cooperatives, power marketers and other wholesale  
10 generators.

11  
12 **Q.** Have you previously testified before the Florida Public  
13 Service Commission ("Commission")?

14  
15 **A.** Yes. I have submitted written testimony in the annual  
16 fuel docket since 2003, and I testified before this  
17 Commission in Docket Nos. 030001-EI, 040001-EI, and  
18 080001-EI regarding the appropriateness and prudence of  
19 Tampa Electric's wholesale purchases and sales.

20  
21 **Q.** What is the purpose of your direct testimony in this  
22 proceeding?

23  
24 **A.** The purpose of my testimony is to provide a description  
25 of Tampa Electric's purchased power agreements that the

1 company has entered into and for which it is seeking cost  
2 recovery through the Fuel and Purchased Power Cost  
3 Recovery Clause ("fuel clause") and the Capacity Cost  
4 Recovery Clause. I also describe Tampa Electric's  
5 purchased power strategy for mitigating price and supply-  
6 side risk, while providing customers with a reliable  
7 supply of economically priced purchased power.

8  
9 **Q.** Please describe the efforts Tampa Electric makes to  
10 ensure that its wholesale purchases and sales activities  
11 are conducted in a reasonable and prudent manner.

12  
13 **A.** Tampa Electric evaluates potential purchase and sale  
14 opportunities by analyzing the expected available amounts  
15 of generation and the power required to meet the  
16 projected demand and energy of its customers. Purchases  
17 are made to achieve reserve margin requirements, meet  
18 customers' demand and energy needs, supplement generation  
19 during unit outages, and for economical purposes. When  
20 Tampa Electric considers making a power purchase, the  
21 company aggressively searches for available supplies of  
22 wholesale capacity or energy from creditworthy  
23 counterparties. The objective is to secure reliable  
24 quantities of purchased power for customers at the best  
25 possible price.

1           Conversely, when there is a sales opportunity, the  
2           company offers profitable wholesale capacity or energy  
3           products to creditworthy counterparties. The company has  
4           wholesale power purchase and sale transaction enabling  
5           agreements with numerous counterparties. This process  
6           helps to ensure that the company's wholesale purchase and  
7           sale activities are conducted in a reasonable and prudent  
8           manner.

9  
10       **Q.** Has Tampa Electric reasonably managed its wholesale power  
11       purchases and sales for the benefit of its retail  
12       customers?

13  
14       **A.** Yes, it has. Tampa Electric has fully complied with, and  
15       continues to fully comply with, the Commission's March  
16       11, 1997 Order, No. PSC-97-0262-FOF-EI, issued in Docket  
17       No. 970001-EI, which governs the treatment of separated  
18       and non-separated wholesale sales. The company's  
19       wholesale purchase and sale activities and transactions  
20       are also reviewed and audited on a recurring basis by the  
21       Commission.

22  
23       In addition, Tampa Electric actively manages its  
24       wholesale purchases and sales with the goal of  
25       capitalizing on opportunities to reduce customer costs.



1 The company monitors its contractual rights with  
2 purchased power suppliers as well as with entities to  
3 which wholesale power is sold to detect and prevent any  
4 breach of the company's contractual rights. Also, Tampa  
5 Electric continually strives to improve its knowledge of  
6 wholesale power markets and the available opportunities  
7 within the marketplace. The company uses this knowledge  
8 to minimize the costs of purchased power and to maximize  
9 the savings the company provides retail customers by  
10 making wholesale sales when excess power is available on  
11 Tampa Electric's system and market conditions allow.

12  
13 **Q.** Please describe Tampa Electric's 2013 wholesale energy  
14 purchases.

15  
16 **A.** Tampa Electric assessed the wholesale power market and  
17 entered into short and long-term purchases based on price  
18 and availability of supply. Approximately seven percent  
19 of the expected energy needs for 2013 will be met using  
20 purchased power. This purchased power energy includes  
21 economy purchases, qualifying facilities, and existing  
22 firm purchased power agreements with Pasco Cogen,  
23 Calpine, and Southern Power Company. The testimony in  
24 previous years describes each existing firm purchased  
25 power agreement; however, in summary, all three purchases

1 are call options with dual-fuel (i.e., natural gas or  
2 oil) capability. The Pasco Cogen purchase is 121 MW of  
3 intermediate capacity and continues through 2018. Both  
4 Calpine and Southern Power Company are peaking purchases  
5 with capacities of 117 MW and 160 MW, respectively. The  
6 Southern Power Company purchase continues through 2015,  
7 while the Calpine purchase continues through 2016. All  
8 of the aforementioned purchases provide supply  
9 reliability and help reduce fuel price volatility and  
10 were previously approved by the Commission as being cost-  
11 effective for Tampa Electric customers.

12  
13 In addition to these purchases, Tampa Electric will  
14 continue to evaluate economic combinations of forward and  
15 spot market energy purchases during its spring and fall  
16 generation maintenance periods and peak periods. This  
17 purchasing strategy provides a reasonable and diversified  
18 approach to serving customers.

19  
20 **Q.** Has Tampa Electric entered into any other wholesale  
21 energy purchases beyond 2013?

22  
23 **A.** No, besides the previously mentioned purchases, the  
24 company has not entered into any other purchases beyond  
25 2013.

1 Q. Does Tampa Electric anticipate entering into any other  
2 wholesale energy purchases for 2014 and beyond?

3  
4 A. In 2014, the Tampa Electric expects purchased power to  
5 meet approximately four percent of its energy needs.  
6 This energy includes contributions from the previously  
7 mentioned firm purchases. In addition, the company will  
8 continue to evaluate the short-term purchased power  
9 market as part of its purchasing strategy.

10  
11 Q. Does Tampa Electric engage in physical or financial  
12 hedging of its wholesale energy transactions to mitigate  
13 wholesale energy price volatility?

14  
15 A. Physical and financial hedges can provide measurable  
16 market price volatility protection. Tampa Electric  
17 purchases physical wholesale power products. The company  
18 has not engaged in financial hedging for wholesale  
19 transactions because the availability of financial  
20 instruments within the Florida market is limited. The  
21 Florida wholesale power market currently operates through  
22 bilateral contracts between various counterparties, and  
23 there is not a Florida trading hub where standard  
24 financial transactions can occur with enough volume to  
25 create a liquid market. Due to this lack of liquidity,

1 the appropriate financial instruments to meet the  
2 company's needs do not currently exist. Tampa Electric  
3 has not purchased any wholesale energy derivatives;  
4 however, the company employs a diversified power supply  
5 strategy, which includes self-generation and short and  
6 long-term capacity and energy purchases. This strategy  
7 provides the company the opportunity to take advantage of  
8 favorable spot market pricing while maintaining reliable  
9 service to its customers.

10  
11 **Q.** Does Tampa Electric's risk management strategy for power  
12 transactions adequately mitigate price risk for purchased  
13 power for 2013?

14  
15 **A.** Yes, Tampa Electric expects its physical wholesale  
16 purchases to continue to reduce its customers' purchased  
17 power price risk. For example, the 117 MW purchased from  
18 Calpine and 121 MW purchased from Pasco Cogen are  
19 reliable, cost-based call options for power. These  
20 purchases serve as both a physical hedge and reliable  
21 source of economic power. The availability of these  
22 purchases is high, and their price structures provide  
23 some protection from rising market prices, which are  
24 largely influenced by supply and the volatility of  
25 natural gas prices.

1 Mitigating price risk is a dynamic process, and Tampa  
2 Electric continually evaluates its options in light of  
3 changing circumstances and new opportunities. Tampa  
4 Electric also strives to maintain an optimum level and  
5 mix of short and long-term capacity and energy purchases  
6 to augment the company's own generation for the year 2013  
7 and beyond.

8  
9 **Q.** How does Tampa Electric mitigate the risk of disruptions  
10 to its purchased power supplies during major weather  
11 related events such as hurricanes?

12  
13 **A.** During hurricane season, Tampa Electric continues to  
14 utilize a purchased power risk management strategy to  
15 minimize potential power supply disruptions during major  
16 weather-related events. The strategy includes monitoring  
17 storm activity; evaluating the impact of storms on the  
18 wholesale power market; purchasing power on the forward  
19 market for reliability and economics; evaluating  
20 transmission availability and the geographic location of  
21 electric resources; reviewing the seller's fuel sources  
22 and dual-fuel capabilities; and focusing on fuel-  
23 diversified purchases. Notably, the company's existing  
24 three firm purchased power agreements are from dual-fuel  
25 resources. This allows these resources to run on either

1 natural gas or oil, which enhances supply reliability  
2 during a potential hurricane-related disruption in  
3 natural gas supply. Absent the threat of a hurricane,  
4 and for all other months of the year, the company  
5 continues its strategy of evaluating economic  
6 combinations of short and long-term purchase  
7 opportunities identified in the marketplace.  
8

9 **Q.** Please describe Tampa Electric's wholesale energy sales  
10 for 2013 and 2014.  
11

12 **A.** Tampa Electric entered into various non-separated  
13 wholesale sales in 2013, and the company anticipates  
14 making additional non-separated sales during the balance  
15 of 2013 and in 2014. In accordance with Order No. PSC-  
16 01-2371-FOF-EI, issued on December 7, 2001 in Docket No.  
17 010283-EI, all gains from non-separated sales are  
18 returned to customers through the fuel clause, up to the  
19 three-year rolling average threshold. For all gains  
20 above the three-year rolling average threshold, customers  
21 receive 80 percent and the company retains the remaining  
22 20 percent. In 2013, Tampa Electric anticipates its  
23 gains from non-separated wholesale sales to be \$802,676,  
24 of which 100 percent would flow back to customers since  
25 they are less than the three-year rolling average

1 threshold of \$1,366,095. Similarly, in 2014, the  
2 company's projected gains from non-separated wholesale  
3 sales are \$522,912, of which 100 percent would flow back  
4 to customers since they are less than the projected  
5 three-year rolling average threshold for that year of  
6 \$650,665.

7

8 **Q.** Please summarize your testimony.

9

10 **A.** Tampa Electric monitors and assesses the wholesale power  
11 market to identify and take advantage of opportunities in  
12 the marketplace, and these efforts benefit the company's  
13 customers. Tampa Electric's energy supply strategy  
14 includes self-generation and short and long-term power  
15 purchases. The company purchases in both the physical  
16 forward and spot wholesale power markets to provide  
17 customers with a reliable supply at the lowest possible  
18 cost. It also enters into wholesale sales that benefit  
19 customers. Tampa Electric does not purchase wholesale  
20 energy derivatives in the Florida wholesale power market  
21 due to a lack of financial instruments appropriate for  
22 the company's operations. It does, however, employ a  
23 diversified power supply strategy to mitigate price and  
24 supply risks.

25

1 Q. Does this conclude your testimony?

2

3 A. Yes.

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**BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

**PREPARED DIRECT TESTIMONY**

**OF**

**J. BRENT CALDWELL**

1  
2  
3  
4  
5  
6 **Q.** Please state your name, address, occupation and  
7 employer.

8  
9 **A.** My name is J. Brent Caldwell. My business address is  
10 702 N. Franklin Street, Tampa, Florida 33602. I am  
11 employed by Tampa Electric Company ("Tampa Electric" or  
12 "company") as Director of Origination & Market Services.

13  
14 **Q.** Please provide a brief outline of your educational  
15 background and business experience.

16  
17 **A.** I received a Bachelor Degree in Electrical Engineering  
18 from Georgia Institute of Technology in 1985 and a  
19 Master of Science in Electrical Engineering in 1988 from  
20 the University of South Florida. I have over 15 years  
21 of utility experience with an emphasis in state and  
22 federal regulatory matters, natural gas procurement and  
23 transportation, fuel logistics and cost reporting, and  
24 business systems analysis. In October 2010, I assumed  
25 responsibility for long term fuel origination.

1 **Q.** Have you previously testified before the Florida Public  
2 Service Commission ("FPSC" or "Commission")?

3

4 **A.** Yes. I have previously testified before this Commission  
5 in Docket No. 120234-EI regarding the company's fuel  
6 procurement and delivery strategy for the Polk 2-5  
7 Combine Cycle Conversion.

8

9 **Q.** Please state the purpose of your testimony.

10

11 **A.** The purpose of my testimony is to present, for the  
12 Commission's review, information regarding the 2012  
13 results of Tampa Electric's risk management activities,  
14 as required by the terms of the stipulation entered into  
15 by the parties to Docket No. 011605-EI and approved by  
16 the Commission in Order No. PSC-02-1484-FOF-EI.

17

18 **Q.** Do you wish to sponsor an exhibit in support of your  
19 testimony?

20

21 **A.** Yes. Exhibit No. \_\_\_\_ (JBC-1), entitled Tampa Electric's  
22 2012 Hedging Activity True-up, was prepared under my  
23 direction and supervision. This report explains the  
24 company's risk management activities and results for the  
25 calendar year 2012.

1 **Q.** What is the source of the data you present in your  
2 testimony in this proceeding?

3

4 **A.** Unless otherwise indicated, the source of the data is  
5 the books and records of Tampa Electric. The books and  
6 records are kept in the regular course of business in  
7 accordance with generally accepted accounting principles  
8 and practices, and provisions of the Uniform System of  
9 Accounts as prescribed by this Commission.

10

11 **Q.** What were the results of Tampa Electric's risk  
12 management activities in 2012?

13

14 **A.** As outlined in Tampa Electric's 2012 Hedging Activity  
15 True-up, filed as an exhibit to this testimony, the  
16 company follows a non-speculative risk management  
17 strategy to reduce fuel price volatility while  
18 maintaining a reliable supply of fuel. In particular,  
19 Tampa Electric established a financial hedging program  
20 to limit its exposure to spikes in the price of natural  
21 gas. Over time, this program has been enhanced as Tampa  
22 Electric's gas needs have evolved and grown. All  
23 enhancements have been reviewed and approved by the  
24 company's Risk Authorization Committee.

25 The report indicates that Tampa Electric's 2012 hedging

1 activities resulted in a net loss of approximately \$61.5  
2 million. Tampa Electric followed the plan objective of  
3 reducing price volatility while maintaining a reliable  
4 fuel supply. Natural gas prices declined in 2012 due to  
5 lower demand as a result of the ongoing economic  
6 downturn as well as from an abundance of natural gas  
7 supply from non-conventional, shale gas production.

8  
9 **Q.** Does Tampa Electric implement physical hedges for  
10 natural gas?

11  
12 **A.** No, Tampa Electric does not hedge natural gas pricing  
13 through physical gas supply contracts. However, Tampa  
14 Electric does hedge its supply through diversification.  
15 In addition to financial hedging, Tampa Electric uses a  
16 variety of sources, delivery methods, inventory  
17 locations and contractual terms to enhance the company's  
18 supply reliability and flexibility to cost-effectively  
19 meet changing operational needs.

20  
21 Tampa Electric continually pursues new creditworthy  
22 counterparties and maintains contracts for gas supplies  
23 from various regions and on different pipelines. The  
24 company also contracts for pipeline capacity to access  
25 non-conventional shale gas production which is less

1 sensitive to interruption by hurricanes. Additionally,  
2 Tampa Electric has storage capacity with Bay Gas Storage  
3 near Mobile, Alabama. All of these actions enhance the  
4 effectiveness of Tampa Electric's gas supply portfolio.

5

6 **Q.** Does Tampa Electric use a hedging information system?

7

8 **A.** Yes, Tampa Electric continues to use Sungard's Nucleus  
9 Risk Management System ("Nucleus"). Nucleus supports  
10 sound hedging practices with its contract management,  
11 separation of duties, credit tracking, transaction  
12 limits, deal confirmation, risk exposure analysis and  
13 business report generation functions. The Nucleus  
14 system records all financial natural gas hedging  
15 transactions, and the system calculates risk management  
16 reports.

17

18 **Q.** Did the company use financial hedges for commodities  
19 other than natural gas in 2012?

20

21 **A.** No. Tampa Electric did not use financial hedges for  
22 commodities other than natural gas in 2012.

23

24 Tampa Electric's generation is comprised mostly of coal  
25 and natural gas. Although the price of coal has also

1 decreased, it is historically stable compared to the  
2 prices of oil and natural gas. In addition, there is  
3 not an organized nor a liquid market for financial  
4 hedging instruments for the high-sulfur Illinois Basin  
5 coal that Tampa Electric uses at Big Bend Station, its  
6 largest coal-fired generation facility.

7  
8 Tampa Electric consumes a small amount of oil; however,  
9 its low and erratic usage pattern makes price hedging  
10 impractical.

11  
12 Similarly, Tampa Electric did not use financial hedges  
13 for wholesale power transactions because a liquid,  
14 published market does not exist for power in Florida.

15

16 **Q.** How does Tampa Electric assure physical supply of other  
17 commodities?

18

19 **A.** Tampa Electric assures sufficient physical supply of  
20 coal and oil through supply diversification, inventory  
21 sufficiency, and delivery flexibility for coal. For  
22 coal, the company enters into a portfolio of contracts  
23 with differing terms and various suppliers to obtain the  
24 types of coal used in its electric generation system.  
25 This is of particular importance because of increasing

1 competition for Illinois Basin coal supply. This  
2 increased competition comes from domestic utilities that  
3 have added sulfur dioxide scrubbers to their coal plants  
4 and from the international market. This competition for  
5 low cost supply puts greater emphasis on the need for a  
6 robust coal supply portfolio.

7  
8 Additionally in 2009, Tampa Electric added rail delivery  
9 capability for coal to Big Bend Station. The addition  
10 of rail to the existing waterborne transportation  
11 facilities enhanced Tampa Electric's access to coal  
12 supply and increased delivery reliability.

13  
14 For oil, Tampa Electric fills its oil tanks prior to  
15 entering hurricane season to reduce exposure to supply  
16 or price issues that may arise during hurricane season.  
17 Competition for potentially limited oil supplies and oil  
18 transportation during a crisis emphasizes the need for  
19 maintaining sufficient inventory.

20  
21 **Q.** What is the basis for your request to recover the  
22 commodity and transaction costs described above?

23  
24 **A.** Tampa Electric requests cost recovery pursuant to the  
25 Commission Order No. PSC-02-1484-FOF-EI, in Docket No.

1           011605-EI:

2           Each investor-owned electric utility shall  
3           be authorized to charge/credit to the fuel  
4           and purchased power cost recovery clause its  
5           non-speculative,           prudently-incurred  
6           commodity costs and gains and losses  
7           associated with financial and/or physical  
8           hedging transactions for natural gas,  
9           residual oil, and purchased power contracts  
10          tied to the price of natural gas.

11

12   **Q.**   Does this conclude your testimony?

13

14   **A.**   Yes, it does.

15

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1                   **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**2                   **PREPARED DIRECT TESTIMONY**3                   **OF**4                   **J. BRENT CALDWELL**

5  
6   **Q.**   Please state your name, business address, occupation  
7           and employer.

8  
9   **A.**   My name is J. Brent Caldwell. My business address is  
10           702 North Franklin Street, Tampa, Florida 33602. I am  
11           employed by Tampa Electric Company ("Tampa Electric" or  
12           "company") as Director of Origination & Market  
13           Services.

14  
15   **Q.**   Please provide a brief outline of your educational  
16           background and business experience.

17  
18   **A.**   I received a Bachelor Degree in Electrical Engineering  
19           from Georgia Institute of Technology in 1985 and a  
20           Master of Science degree in Electrical Engineering in  
21           1988 from the University of South Florida. I have over  
22           15 years of utility experience with an emphasis in  
23           state and federal regulatory matters, natural gas  
24           procurement and transportation, fuel logistics and cost  
25           reporting, and business systems analysis. In October

1           2010, I assumed responsibility for long term fuel  
2           supply planning and procurement for Tampa Electric's  
3           generation plants.

4  
5   **Q.**    Are you the same J. Brent Caldwell who previously filed  
6           direct testimony on behalf of Tampa Electric Company in  
7           this docket?

8  
9   **A.**    Yes, I am.

10  
11   **Q.**    What is the purpose of your testimony?

12  
13   **A.**    The purpose of my testimony is to sponsor and describe  
14           Exhibit No. \_\_\_\_ (JBC-2), entitled Tampa Electric  
15           Company's Fuel Procurement and Wholesale Power  
16           Purchases Risk Management Plan 2014.

17  
18   **Q.**    Was this exhibit prepared by you or under your  
19           direction and supervision?

20  
21   **A.**    Yes, it was.

22  
23   **Q.**    Please describe this Exhibit.

24  
25   **A.**    My Exhibit, No. \_\_\_\_ (JBC-2) sets forth all of the

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various details of Tampa Electric's overall plan for mitigating risk in the company's procurement of generation fuel and purchased power during 2014.

**Q.** Does this conclude your testimony?

**A.** Yes, it does.

1                                   **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**2                                   **PREPARED DIRECT TESTIMONY**3                                   **OF**4                                   **J. BRENT CALDWELL**

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11       employed by Tampa Electric Company ("Tampa Electric" or  
12       "company") as Director of Origination & Market Services.

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14   **Q.** Please provide a brief outline of your educational  
15       background and business experience.

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18       from Georgia Institute of Technology in 1985 and a  
19       Master of Science degree in Electrical Engineering in  
20       1988 from the University of South Florida. I have over  
21       15 years of utility experience with an emphasis in state  
22       and federal regulatory matters, natural gas procurement  
23       and transportation, fuel logistics and cost reporting,  
24       and business systems analysis. In October 2010, I  
25       assumed responsibility for long term fuel supply

1 planning and procurement for Tampa Electric's generation  
2 plants.

3

4 **Q.** What is the purpose of your testimony?

5

6 **A.** The purpose of my testimony is to sponsor and describe  
7 my Exhibit No. \_\_ (JBC-3), entitled Tampa Electric  
8 Natural Gas Hedging Activities, January 1, 2013 through  
9 July 31, 2013.

10

11 **Q.** Was this exhibit prepared by you or under your direction  
12 and supervision?

13

14 **A.** Yes, it was.

15

16 **Q.** Please describe your exhibit.

17

18 **A.** My Exhibit No. \_\_ (JBC-3) shows details of Tampa  
19 Electric's hedging activities for natural gas for the  
20 seven month period January through July 2013.

21

22 **Q.** Does this conclude your testimony?

23

24 **A.** Yes, it does.

25

**BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

**PREPARED DIRECT TESTIMONY**

**OF**

**J. BRENT CALDWELL**

1  
2  
3  
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10 by Tampa Electric Company ("Tampa Electric" or "company")  
11 as Director of Origination & Market Services.

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13 **Q.** Please provide a brief outline of your educational  
14 background and business experience.

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16 **A.** I received a Bachelor Degree in Electrical Engineering  
17 from Georgia Institute of Technology in 1985 and a Master  
18 of Science in Electrical Engineering in 1988 from the  
19 University of South Florida. I have over 15 years of  
20 utility experience with an emphasis in state and federal  
21 regulatory matters, natural gas procurement and  
22 transportation, fuel logistics and cost reporting, and  
23 business systems analysis. In October 2010, I assumed  
24 responsibility for long-term fuel origination.  
25

1 Q. Please state the purpose of your testimony.

2

3 A. The purpose of my testimony is to discuss Tampa  
4 Electric's fuel mix, fuel price forecasts, potential  
5 impacts to fuel prices, and the company's fuel  
6 procurement strategies. I will address steps Tampa  
7 Electric takes to manage fuel supply reliability and  
8 price volatility and describe projected hedging  
9 activities. I also sponsor Tampa Electric's 2014 Fuel  
10 Procurement and Wholesale Power Purchases Risk Management  
11 Plan and Tampa Electric's Natural Gas Hedging Activities  
12 submitted on August 2, and August 16, 2013 in this  
13 docket.

14

15 Q. Have you previously testified before this Commission?

16

17 A. Yes. I testified before the Commission in Docket No.  
18 120234-EI regarding the company's fuel procurement for  
19 the Polk 2-5 Combined Cycle Conversion project. I also  
20 submitted testimony in Docket Nos. 110001-EI, 120001-EI  
21 and 130040-EI.

22

23 **2014 Fuel Mix and Procurement Strategies**

24 Q. What fuels will Tampa Electric's generating stations use  
25 in 2014?

1   **A.**   In 2014, coal-fired generation is expected to be  
2           approximately 62 percent, and natural-gas fired  
3           generation is expected to be 38 percent, of total  
4           generation. Generation from oil is expected to be less  
5           than one percent of the total expected generation.  
6

7   **Q.**   Please describe Tampa Electric's fuel supply procurement  
8           strategy.  
9

10   **A.**   Tampa Electric emphasizes flexibility and options in its  
11           fuel procurement strategy for all of its fuel needs. The  
12           company strives to maintain a large number of  
13           creditworthy and viable suppliers. Tampa Electric also  
14           attempts to diversify the locations from which its supply  
15           is sourced. Similarly, the company maintains multiple  
16           delivery paths wherever possible. Having a greater number  
17           of fuel supply and delivery options provides increased  
18           reliability and lower costs for Tampa Electric's  
19           customers.  
20

21   **Coal Supply Strategy**

22   **Q.**   Please describe Tampa Electric's solid fuel usage and  
23           procurement strategy.  
24

25   **A.**   Tampa Electric uses solid fuel as the sole fuel for the



1 four pulverized-coal steam turbine units at Big Bend  
2 Station and as the primary fuel for the integrated-  
3 gasification combined cycle Polk Unit 1. The coal-fired  
4 units at Big Bend Station are fully scrubbed for sulfur-  
5 dioxide and nitrogen-oxides and are designed to burn  
6 high-sulfur Illinois Basin coal. Polk Unit 1 currently  
7 burns a mix of petroleum coke and low sulfur coal. Each  
8 plant has varying operational and environmental  
9 restrictions and requires fuel with custom quality  
10 characteristics such as ash content, fusion temperature,  
11 sulfur content, heat content and chlorine content. Since  
12 coal is not a homogenous product, fuel selection is based  
13 on these unique characteristics, price, availability,  
14 deliverability and creditworthiness of the supplier.

15  
16 To minimize costs, maintain operational flexibility, and  
17 ensure reliable supply, Tampa Electric maintains a  
18 portfolio of bilateral coal supply contracts with varying  
19 term lengths: long, intermediate, and short. Tampa  
20 Electric monitors the market to obtain the most favorable  
21 prices from sources that meet the needs of the generating  
22 stations. The use of daily and weekly publications,  
23 independent' research analyses from industry experts,  
24 discussions with suppliers, and coal solicitations aid  
25 the company in monitoring the coal market and shaping the

1 company's coal procurement strategy to reflect current  
2 market conditions. Tampa Electric's strategy provides a  
3 stable supply of reliable fuel sources while still  
4 allowing flexibility for the company to take advantage of  
5 favorable spot market opportunities and address  
6 operational needs.

7  
8 **Q.** Please summarize Tampa Electric's solid fuel, coal and  
9 petroleum coke, supply for 2013.

10  
11 **A.** Tampa Electric supplied Big Bend's coal needs through a  
12 combination of two "base" coal supply agreements that  
13 continue through 2014 and a collection of shorter term  
14 contracts and spot purchases. These shorter term  
15 purchases allowed the supply to adjust for changing coal  
16 quality and quantity needs, operational changes and  
17 pricing opportunities.

18  
19 **Q.** Has Tampa Electric entered into coal supply transactions  
20 for 2014 delivery?

21  
22 **A.** Yes, Tampa Electric has contracted approximately three-  
23 fourths of its 2014 expected coal needs through bilateral  
24 agreements with coal suppliers to mitigate price  
25 volatility and ensure reliability of supply. Tampa

1 Electric anticipates the remaining solid fuel purchases  
2 for Big Bend Station and Polk Unit 1 will be procured  
3 through spot market purchases during 2013 and 2014.  
4

5 **Coal Transportation**

6 **Q.** Please describe Tampa Electric's solid fuel  
7 transportation arrangements?  
8

9 **A.** Tampa Electric can receive coal at its Big Bend Station  
10 via both waterborne delivery and rail delivery. Once  
11 delivered to Big Bend Station, Polk Unit 1 solid fuel is  
12 transported to Polk Station via trucks.  
13

14 **Q.** Why does the company maintain multiple coal  
15 transportation options in its portfolio?  
16

17 **A.** Bimodal solid fuel transportation to Big Bend Station  
18 affords the company and its customers 1) access to more  
19 potential coal suppliers providing a more competitively  
20 priced and diverse, delivered coal, 2) the opportunity to  
21 switch to either water or rail in the event of a  
22 transportation breakdown or interruption on the other  
23 mode, and 3) competition for solid fuel transportation  
24 contracts for future periods.  
25

1   **Q.** Will Tampa Electric continue to receive coal deliveries  
2       via rail in 2013 and 2014?

3  
4   **A.** Yes. Tampa Electric expects to receive approximately two  
5       million tons of coal through the Big Bend rail facility  
6       during 2014, for use at Big Bend Station.

7  
8       As part of the CSX transportation agreement, Tampa  
9       Electric receives a per ton discount, treated as a  
10      reimbursement, for each ton of coal delivered, all of  
11      which is flowed through to customers through the fuel and  
12      purchased power cost recovery clause pursuant to the  
13      company's most recent rate case final order. The partial  
14      reimbursement expires at the end of 2014 with the  
15      expiration of the current agreement.

16  
17   **Q.** Please describe Tampa Electric's expectations regarding  
18      waterborne coal deliveries?

19  
20   **A.** Tampa Electric expects to receive the balance of its  
21      solid fuel supply needs as waterborne deliveries to its  
22      unloading facilities at Big Bend Station. These  
23      deliveries may come through United Bulk Terminal, from  
24      other terminals along the Gulf Coast, or from foreign  
25      sources. The ultimate source is dependent upon quality,

1 operational needs, and lowest overall delivered cost.

2

3 **Natural Gas Supply Strategy**

4 **Q.** How does Tampa Electric's natural gas procurement and  
5 transportation strategy achieve competitive natural gas  
6 purchase prices for long and short term deliveries?

7

8 **A.** Similar to its coal strategy, Tampa Electric uses a  
9 portfolio approach to natural gas procurement. This  
10 approach consists of a blend of pre-arranged base,  
11 intermediate and swing natural gas supply contracts  
12 complemented with shorter term spot purchases. The  
13 contracts have various time lengths to help secure needed  
14 supply at competitive prices and maintain the ability to  
15 take advantage of favorable natural gas price movements.  
16 Tampa Electric purchases its physical natural gas supply  
17 from approved counterparties, enhancing the liquidity and  
18 diversification of its natural gas supply portfolio. The  
19 natural gas prices are based on monthly and daily price  
20 indices, further increasing pricing diversification.

21

22 Tampa Electric has improved the reliability and cost  
23 effectiveness of the physical delivery of natural gas to  
24 its power plants by diversifying its pipeline  
25 transportation assets, including receipt points, and

1           utilizing pipeline and storage tools to enhance access to  
2           natural gas supply during hurricanes or other events that  
3           constrain supply. On a daily basis, Tampa Electric  
4           strives to obtain reliable supplies of natural gas at  
5           favorable prices in order to mitigate costs to its  
6           customers. Additionally, Tampa Electric's risk management  
7           activities reduce natural gas price volatility.

8  
9           **Q.** Please describe Tampa Electric's diversified natural gas  
10           transportation arrangements.

11  
12           **A.** Tampa Electric receives natural gas via the Florida Gas  
13           Transmission ("FGT") and Gulfstream Natural Gas System,  
14           LLC ("Gulfstream") pipelines. The ability to deliver  
15           natural gas directly from two pipelines enhances the fuel  
16           delivery reliability of the Bayside Power Station,  
17           comprised of two large natural gas combine-cycle units  
18           and four aero derivative combustion turbines. Natural gas  
19           can also be delivered to Big Bend Station directly from  
20           Gulfstream to support the aero derivative combustion  
21           turbine and to Polk Station from FGT to support the four  
22           natural gas combustion turbines at that station.

23  
24           **Q.** What actions does Tampa Electric take to enhance the  
25           reliability of its natural gas supply?

1   **A.** Tampa Electric maintains natural gas storage capacity  
2   with Bay Gas Storage near Mobile, Alabama to provide  
3   operational flexibility and reliability of natural gas  
4   supply. Currently the company reserves 1,250,000 MMBtu  
5   of storage capacity.

6  
7   In addition to storage, Tampa Electric maintains  
8   diversified natural gas supply receipt points in FGT  
9   Zones 1, 2 and 3. Diverse receipt points reduce the  
10   company's vulnerability to hurricane impacts and provide  
11   access to lower priced gas supply.

12  
13   Tampa Electric also reserves capacity on the Southeast  
14   Supply Header ("SESH"). SESH connects the receipt points  
15   of FGT and other Mobile Bay area pipelines with natural  
16   gas supply in the mid-continent. Mid-continent natural  
17   gas production has grown and continues to increase  
18   through non-conventional shale gas and the Rockies  
19   Express. Thus, SESH gives Tampa Electric access to  
20   secure, competitively priced on-shore gas supply for a  
21   portion of its portfolio.

22  
23   **Q.** Has Tampa Electric entered any natural gas supply  
24   transactions for 2014 delivery?  
25

1   **A.**   Yes. Approximately two-thirds of the company's expected  
2       natural gas requirements for 2014 are under contract.  
3       The balance of Tampa Electric's natural gas supply will  
4       be acquired through seasonal, monthly and daily purchases  
5       to meet its varying operational needs.

6

7   **Q.**   Has Tampa Electric reasonably managed its fuel  
8       procurement practices for the benefit of its retail  
9       customers?

10

11   **A.**   Yes. Tampa Electric diligently manages its mix of long,  
12       intermediate, and short term purchases of fuel in a  
13       manner designed to reduce overall fuel costs while  
14       maintaining electric service reliability. The company's  
15       fuel activities and transactions are reviewed and audited  
16       on a recurring basis by the Commission. In addition, the  
17       company monitors its rights under contracts with fuel  
18       suppliers to detect and prevent any breach of those  
19       rights. Tampa Electric continually strives to improve  
20       its knowledge of fuel markets and to take advantage of  
21       opportunities to minimize the costs of fuel.

22

23   **Projected 2014 Fuel Prices**

24   **Q.**   How does Tampa Electric project fuel prices?

25



1     **A.** Tampa Electric reviews fuel price forecasts from sources  
2     widely used in the industry, including the New York  
3     Mercantile Exchange ("NYMEX"), Wood Mackenzie, the Energy  
4     Information Administration, and other energy market  
5     information sources. Futures prices for energy  
6     commodities as traded on the NYMEX form the basis of the  
7     natural gas and No. 2 oil market commodity price  
8     forecasts. The commodity price projections are then  
9     adjusted to incorporate expected transportation costs and  
10    location differences.

11  
12    Coal prices and coal transportation prices are projected  
13    using contracted pricing and information from industry-  
14    recognized consultants and published indices and are  
15    specific to the particular quality and mined location of  
16    coal utilized by Tampa Electric's Big Bend Station and  
17    Polk Unit 1. Final as-burned prices are derived using  
18    expected commodity prices and associated transportation  
19    costs.

20  
21    **Q.** How do the 2014 projected fuel prices compare to the fuel  
22    prices projected for 2013?

23  
24    **A.** Fuel prices for coal and natural gas are projected to be  
25    slightly higher in 2014 than prices projected for 2013.

1 The projected higher prices reflect expectations of  
2 continuing improvement in domestic and international  
3 economies and higher production costs for energy  
4 commodities.

5

6 **Q.** What are the market drivers of the expected 2014 price of  
7 natural gas?

8

9 **A.** The current market forecasts are projecting a slight  
10 increase to natural gas pricing in 2014 as compared to  
11 actual and estimated 2013 costs. An anticipated  
12 improvement to the economy and a market adjustment to  
13 shale gas production are expected to slightly raise the  
14 price in 2014 compared to 2013.

15

16 **Q.** What are the market drivers of the change in the price of  
17 coal?

18

19 **A.** The addition of FGD scrubbers on a number of coal plants  
20 has made Illinois Basin coal a viable option for those  
21 units thus increasing the demand and price for Illinois  
22 Basin coal. Additionally, over the past couple of years,  
23 coal inventories have declined, and in some areas,  
24 production has even been idled. However, with Tampa  
25 Electric's existing coal purchase agreements, the impact

1 of coal market price changes is mitigated through 2014.

2

3 **Q.** Did Tampa Electric consider the impact of higher than  
4 expected or lower than expected fuel prices?

5

6 **A.** Yes. Tampa Electric prepared a scenario in which the  
7 forecasted price for natural gas was increased by 35  
8 percent. Similarly, Tampa Electric prepared a scenario  
9 in which the forecasted price for natural gas was reduced  
10 by 20 percent. Due to Tampa Electric's generating mix  
11 combined with its Commission-approved natural gas hedging  
12 strategy, the impact of the fuel price changes under  
13 either scenario is mitigated.

14

15 **Risk Management Activities**

16 **Q.** Please describe Tampa Electric's risk management  
17 activities.

18

19 **A.** Tampa Electric complies with its risk management plan as  
20 approved by the company's Risk Authorizing Committee.  
21 Tampa Electric's plan is described in detail in the Fuel  
22 Procurement and Wholesale Power Purchases Risk Management  
23 Plan ("Risk Management Plan"), submitted to the  
24 Commission on August 2, 2013 in this docket.

25

1 **Q.** Has Tampa Electric used financial hedging in an effort to  
2 help mitigate the price volatility of its 2013 and 2014  
3 natural gas requirements?  
4

5 **A.** Yes. Tampa Electric hedged a significant portion of its  
6 2013 natural gas supply needs and a portion of its  
7 expected 2014 natural gas supply needs in accordance with  
8 its plan. Tampa Electric will continue to take advantage  
9 of available natural gas hedging opportunities in an  
10 effort to benefit its customers, while complying with its  
11 approved Risk Management Plan. The current market  
12 position for natural gas hedges was provided in the  
13 company's Natural Gas Hedging Activities report submitted  
14 to the Commission in this docket on August 16, 2013.  
15

16 **Q.** Are the company's strategies adequate for mitigating  
17 price risk for Tampa Electric's 2013 and 2014 natural gas  
18 purchases?  
19

20 **A.** Yes, the company's strategies are adequate for mitigating  
21 price risk for Tampa Electric's natural gas purchases.  
22 Tampa Electric's strategies balance the desire for  
23 reduced price volatility and reasonable cost with the  
24 uncertainty of natural gas volumes. These strategies are  
25 also described in detail in Tampa Electric's Risk

1 Management Plan.

2

3 **Q.** How does Tampa Electric determine the volume of natural  
4 gas it plans to hedge?

5

6 **A.** Tampa Electric projects the volume of natural gas  
7 expected to be consumed in its power plants. The volume  
8 hedged is driven by the projected total natural gas  
9 consumption in its combined-cycle plants by month and the  
10 time until that natural gas is needed. Based on those  
11 two parameters, the amount hedged is maintained within a  
12 range authorized by the company's Risk Authorizing  
13 Committee and monitored by the Risk Management  
14 department. The market price of natural gas does not  
15 affect the percentage of natural gas requirements that  
16 the company hedges since the objective is price  
17 volatility reduction, not price speculation.

18

19 **Q.** Were Tampa Electric's efforts through July 31, 2013 to  
20 mitigate price volatility through its non-speculative  
21 hedging program prudent?

22

23 **A.** Yes. Tampa Electric has executed hedges according to the  
24 risk management plan filed with this Commission, which  
25 was approved by the company's Risk Authorizing Committee.

1 On April 5, 2013, the company filed its 2012 Natural Gas  
2 Risk Management Activities as part of the final true-up  
3 process. Additionally, utilities must submit a Natural  
4 Gas Hedging Activity Report showing the results of  
5 hedging activities from January through July of the  
6 current year. The Hedging Activity Report facilitates  
7 prudence reviews through July 31 of the current year and  
8 allows for the Commission's prudence determination at the  
9 annual fuel hearing. Tampa Electric filed its Natural  
10 Gas Hedging Activities report, showing the results of its  
11 prudent hedging activities from January through July  
12 2013, in this docket on August 16, 2013.

13  
14 **Q.** Does Tampa Electric expect its hedging program to provide  
15 fuel savings?

16  
17 **A.** No. The primary objective of the company's hedging  
18 program is to reduce fuel price volatility as approved by  
19 the Commission. Tampa Electric employs a well-  
20 disciplined hedging program. This discipline requires  
21 consistent hedging based on expected needs and avoidance  
22 of speculative hedging strategies aimed at out-guessing  
23 the market. This discipline insures hedges will be in  
24 place should prices spike and also means hedges are in  
25 place when prices decline. Using this disciplined

1 approach means that much of the volatility and  
2 uncertainty in natural gas prices are removed from the  
3 fuel cost used to generate electricity for our customers,  
4 but does not guarantee fuel savings.

5

6 **Q.** Does this conclude your testimony?

7

8 **A.** Yes, it does.

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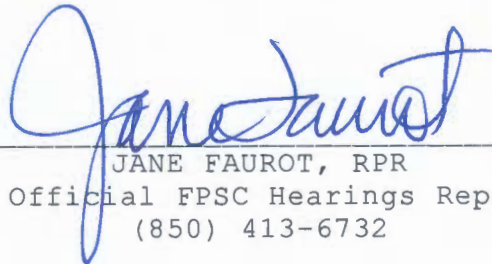
STATE OF FLORIDA        )  
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COUNTY OF LEON        )

I, JANE FAUROT, RPR, Chief, Hearing Reporter Services Section, FPSC Division of Commission Clerk, do hereby certify that the foregoing proceeding was heard at the time and place herein stated.

IT IS FURTHER CERTIFIED that I stenographically reported the said proceedings; that the same has been transcribed under my direct supervision; and that this transcript constitutes a true transcription of my notes of said proceedings.

I FURTHER CERTIFY that I am not a relative, employee, attorney or counsel of any of the parties, nor am I a relative or employee of any of the parties' attorney or counsel connected with the action, nor am I financially interested in the action.

DATED THIS 5th day of November, 2013.



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