

BEFORE THE  
FLORIDA PUBLIC SERVICE COMMISSION

In the Matter of:

DOCKET NO. 160004-GU

NATURAL GAS CONSERVATION COST  
RECOVERY.

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PROCEEDINGS: HEARING

COMMISSIONERS  
PARTICIPATING: CHAIRMAN JULIE I. BROWN  
COMMISSIONER LISA POLAK EDGAR  
COMMISSIONER ART GRAHAM  
COMMISSIONER RONALD A. BRISÉ  
COMMISSIONER JIMMY PATRONIS

DATE: Wednesday, November 2, 2016

TIME: Commenced at 9:47 a.m.  
Concluded at 9:50 a.m.

PLACE: Betty Easley Conference Center  
Room 148  
4075 Esplanade Way  
Tallahassee, Florida

REPORTED BY: LINDA BOLES, CRR, RPR  
Official FPSC Reporter  
(850) 413-6734

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APPEARANCES:

GREGORY MUNSON, ESQUIRE, Gunster Law Firm,  
215 South Monroe Street, Suite 601, Tallahassee, Florida  
32301-1839, appearing on behalf of Florida Public  
Utilities, FPUC-Fort Meade, FPUC-Indiantown, Chesapeake,  
and Florida City Gas.

J.R. KELLY, PUBLIC COUNSEL; CHARLES REHWINKEL;  
ERIK SAYLER; PATRICIA CHRISTENSEN; and STEPHANIE MORSE,  
ESQUIRES, Office of Public Counsel, c/o the Florida  
Legislature, 111 W. Madison Street, Room 812,  
Tallahassee, Florida 32399-1400, appearing on behalf of  
the Citizens of the State of Florida.

PAULA M SPARKMAN, ESQUIRE, Messer Law Firm,  
P.O. Box 15579, Tallahassee, Florida 32317, appearing on  
behalf of Sebring Gas System, Inc.

KELLEY F. CORBARI, ESQUIRE,  
FPSC General Counsel's Office, 2540 Shumard Oak  
Boulevard, Tallahassee, Florida 32399-0850, appearing on  
behalf of the Florida Public Service Commission Staff.

MARY ANNE HELTON, ESQUIRE, Advisor to the  
Commission, FPSC General Counsel's Office, 2540 Shumard  
Oak Boulevard, Tallahassee, Florida 32399-0850.

## I N D E X

## WITNESSES

	NAME:	PAGE NO.
4	CURTIS YOUNG Prefiled Testimony Inserted	10
5	KIRA I. LAKE Prefiled Testimony Inserted	12
7	MIGUEL BUSTOS Prefiled Testimony Inserted	19
8	KANDI M. FLOYD Prefiled Testimony Inserted	24
10	JERRY H. MELENDY, JR. Prefiled Testimony Inserted	30
11	DEBBIE STITT Prefiled Testimony Inserted	37

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## EXHIBITS

NUMBER:	ID.	ADMTD.
1 Comprehensive Exhibit List	41	41
2 through 10 (as identified on Comprehensive Exhibit List)	41	42

## P R O C E E D I N G S

1  
2           **CHAIRMAN BROWN:** I'd like to -- there are five  
3 dockets, as you know, that we are going to address  
4 today, and we will be taking appearances all at once  
5 today. I know some folks have replaced other folks and  
6 made notices of appearances. But, please, when you  
7 enter your appearance, declare the dockets that you're  
8 entering the appearance for.

9           Also, I know that after the parties make their  
10 appearances, staff will be needing to make theirs. So  
11 we're going to start right now with Florida Power &  
12 Light.

13           **MR. BUTLER:** Thank you, Madam Chair.

14           John Butler appearing on behalf of Florida  
15 Power & Light Company in the 01, 02, and 07 dockets.  
16 I'd also like to enter an appearance for Wade Litchfield  
17 in those three dockets, for Ken Rubin in the 02 docket,  
18 and Maria Moncada in the 01 and 07 dockets. Thank you.

19           **CHAIRMAN BROWN:** Thank you.

20           Duke.

21           **MR. BERNIER:** Good morning, Madam Chair. Matt  
22 Bernier with Duke Energy. I'd like to enter an  
23 appearance in the 01, 02, and 07 dockets. I'd also like  
24 to enter an appearance for Dianne Triplett in those same  
25 three dockets, and for John Burnett in the 01 docket.

1           **CHAIRMAN BROWN:** Thank you.

2           Gulf.

3           **MR. BADDERS:** Good morning. Russell Badders  
4 on behalf of Gulf Power. With me I have Jeffrey A.  
5 Stone, and Steve Griffin is also in this docket in 02,  
6 01, and 07.

7           **CHAIRMAN BROWN:** Thank you.

8           TECO.

9           **MR. BEASLEY:** Good morning, Madam Chair. Jim  
10 Beasley in the 01, 02, and 07 dockets on behalf of Tampa  
11 Electric Company. I'd also like to enter an appearance  
12 for J. Jeffry Wahlen and Ashley M. Daniels in the same  
13 dockets.

14          **CHAIRMAN BROWN:** Thank you.

15          Mr. Moyle.

16          **MR. MOYLE:** Good morning.

17          **CHAIRMAN BROWN:** Good morning.

18          **MR. MOYLE:** Jon Moyle on behalf of the Florida  
19 Industrial Power Users Group, FIPUG. And I'd also like  
20 to enter an appearance for Karen Putnal.

21          **CHAIRMAN BROWN:** Thank you. And the dockets  
22 that you will be --

23          **MR. MOYLE:** Oh, I'm sorry. 01, 02, and 07.

24          **CHAIRMAN BROWN:** Thank you.

25          **MR. MOYLE:** Thank you.

1           **MS. SPARKMAN:** Good morning. My name is Paula  
2 Sparkman, and I'm here on behalf of Sebring Gas in the  
3 04 docket.

4           **CHAIRMAN BROWN:** Thank you.

5           Good morning.

6           **MR. MUNSON:** Good morning. I'm Greg Munson.  
7 I'm here on behalf of Florida City Gas in the 03 and  
8 04 dockets. Also here on behalf of Florida Public  
9 Utilities in the 01 and 02 dockets; Florida Public  
10 Utilities, FPUC-Fort Meade in the 03 docket; Florida  
11 Public Utilities, FPUC-Fort Meade, FPUC-Indiantown  
12 District, Florida Division of Chesapeake Utilities  
13 Corporation in the 04 docket.

14          **CHAIRMAN BROWN:** Very complicated.

15          **MR. MUNSON:** I have notes.

16          **CHAIRMAN BROWN:** Thank you.

17          Good morning.

18          **MR. BREW:** Good morning. James Brew for White  
19 Springs Agricultural Chemical/PCS Phosphate appearing in  
20 the 01, 02, and 07 dockets. And I'd like to make an  
21 appearance for Laura Wynn.

22          **CHAIRMAN BROWN:** Thank you.

23          Good morning, Mr. Wright.

24          **MR. WRIGHT:** Good morning, Madam Chairman,  
25 Commissioners. Robert Scheffel Wright and John T.

1 LaVia, III, appearing on behalf of the Florida Retail  
2 Federation in the fuel docket, 0001. Thank you.

3 **CHAIRMAN BROWN:** Thank you.

4 Good morning, Ms. Christensen.

5 **MS. CHRISTENSEN:** Good morning. Patricia  
6 Christensen on behalf of the Office of Public Counsel.  
7 I'd also like to put in an appearance for J.R. Kelly,  
8 the Public Counsel; Charles Rehwinkel; Erik Sayler; and  
9 Stephanie Morse in the 01, 02, 03, 04, and 07 dockets.

10 **CHAIRMAN BROWN:** Thank you so much.

11 All right. Back to staff.

12 **MS. TAN:** Lee Eng Tan for the 02 docket, Margo  
13 Leathers and Wesley Taylor for the 03 docket, Kelley  
14 Corbari for the 04 docket, Charles Murphy and Bianca  
15 Lherisson for the 07 docket, and Danijela Janjic and  
16 Suzanne Brownless for the 01 docket.

17 **CHAIRMAN BROWN:** Thank you.

18 **MS. HELTON:** And Mary Anne Helton. I'm here  
19 as your advisor in all of the dockets.

20 \* \* \* \* \*

21 **CHAIRMAN BROWN:** We'll open up the 04 docket.  
22 Ms. Corbari.

23 **MS. CORBARI:** Good morning, Chairman. Staff  
24 notes for the record that St. Joe Gas Company and  
25 Peoples Gas System have been excused from the hearing in



1 the 04 docket. All witnesses have been excused and the  
2 parties have waived opening statements. There are  
3 proposed stipulations on all issues with OPC taking no  
4 position. OPC does not object to but does not join in  
5 the proposed stipulations.

6 **CHAIRMAN BROWN:** Thank you. And my apologies  
7 for not stating it again, for those that are watching,  
8 this is the Natural Gas Conservation Clause proceeding.

9 Let's get to the prefiled testimony for  
10 witnesses.

11 **MS. CORBARI:** Staff asks that the prefiled  
12 testimony of all witnesses identified in Section VI of  
13 the Prehearing Order, page 4, be inserted into the  
14 record as though read.

15 **CHAIRMAN BROWN:** We will go ahead and do that.  
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BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

DOCKET NO. 160004-GU:

NATURAL GAS CONSERVATION COST RECOVERY CLAUSE

Direct Testimony

(Final True Up) of

CURTIS D. YOUNG

On Behalf of

Florida Public Utilities Company and the Florida  
Division of Chesapeake Utilities Company Consolidated  
Gas Companies

1 **Q. Please state your name and business address.**

2 A. My name is Curtis D. Young. My business address is 1641 Worthington Road, Suite  
3 220, West Palm Beach, Florida 33409.

4 **Q. By whom are you employed and in what capacity?**

5 A. I am employed by Florida Public Utilities Company as Senior Regulatory Analyst.

6 **Q. Can you please provide a brief overview of your educational and employment  
7 background?**

8 A. I graduated from Pace University in 1982 with a BBA in Accounting. I have been  
9 employed by FPUC since 2001. During my employment at FPUC, I have performed  
10 various accounting and analytical functions including regulatory filings, revenue  
11 reporting, account analysis, recovery rate reconciliations and earnings surveillance. I'm  
12 also involved in the preparation of special reports and schedules used internally by  
13 division managers for decision making projects. Additionally, I coordinate the gathering  
14 of data for the FPSC audits.

15 **Q. What is the purpose of your testimony at this time?**

1 A. To advise the Commission of the actual over/under recovery of the Conservation costs  
2 for the period January 1, 2015 through December 31, 2015 as compared to the amount  
3 previously reported for that period which was based on six months of actual data and six  
4 months of estimated data.

5 **Q. Please state the actual amount of over/under recovery of Conservation Program**  
6 **costs for the gas divisions of Florida Public Utilities Company for January 1, 2015**  
7 **through December 31, 2015.**

8 A. The Company under-recovered \$2,694,184 during that period. This amount is  
9 substantiated on Schedule CT-3, page 2 of 3, Calculation of True-up and Interest  
10 Provision.

11 **Q. How does this amount compare with the estimated true-up amount which was**  
12 **allowed by the Commission?**

13 A. We had estimated that we would under-recover \$1,290,449 as of December 31, 2015.

14 **Q. Have you prepared any exhibits at this time?**

15 A. We have prepared and pre-filled Schedules CT-1, CT-2, CT-3, CT-4, CT-5 and CT-6  
16 (Composite Exhibit CDY-1).

17 **Q. Does this conclude your testimony?**

18 A. Yes.

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

DOCKET NO. 160004-GU: NATURAL GAS  
CONSERVATION COST RECOVERY

Direct Testimony of  
Kira I. Lake  
On Behalf of

The Florida Public Utilities Company Natural Gas Divisions and the Florida  
Division of Chesapeake Utilities Corporation (“Consolidated Companies”)

1 **Q. Please state your name and business address.**

2 A. Kira I. Lake. My business address is 450 S. Charles Richard Beall Blvd,  
3 DeBary, Florida 32713.

4 **Q. By whom are you employed and in what capacity?**

5 A. I am employed by Florida Public Utilities Company (FPUC) as the Business  
6 Services Manager.

7 **Q. Can you please provide a brief overview of your educational and  
8 employment background?**

9 A. I graduated from Embry-Riddle Aeronautical University in 2003 with a  
10 Bachelor’s of Science degree in Air Traffic Management and in 2007 with a  
11 Masters of Business Administration degree. I have been employed by FPUC  
12 since 2007, during which time I have served as the manager of the Company’s  
13 Energy Conservation department. I have been responsible for establishing and  
14 managing the Company’s gas conservation programs as well as ensuring  
15 compliance with all Florida Public Service Commission (FPSC) rules as it  
16 pertains to Energy Conservation programs. I am also involved in the  
17 preparation of various conservation program related regulatory filings.

18

- 1 **Q. What is the purpose of your testimony at this time?**
- 2 A. To describe generally the expenditures made and projected to be made in
- 3 implementing, promoting, and operating the Consolidated Companies' energy
- 4 conservation programs. This will include recoverable costs incurred in
- 5 January through June 2016 and projections of program costs to be incurred
- 6 July through December 2016. It will also include projected conservation
- 7 costs, for the period January through December 2017, with a calculation of the
- 8 Energy Conservation Cost Recovery Adjustment and Energy Conservation
- 9 Cost Recovery Adjustment (Experimental) factors to be applied to the
- 10 customers' bills during the collection period of January 1, 2017 through
- 11 December 31, 2017.
- 12 **Q. Are there any exhibits that you wish to sponsor in this proceeding?**
- 13 A. Yes. On behalf of the Consolidated Companies, I am sponsoring Exhibits
- 14 Schedules C-1, C-2, C-3, and C-5 (Composite Prehearing Identification
- 15 Number KIL-1), which are attached and included with this testimony.
- 16 **Q. Have there been any changes in the Conservation filing compared to the**
- 17 **prior year?**
- 18 A. No. Consistent with the procedure in recent years for the Consolidated
- 19 Companies, the schedules were prepared this period using consolidated costs
- 20 and revenues for Florida Public Utilities Gas Division (FPUC), the Florida
- 21 Division of Chesapeake Utilities, the FPUC Ft. Meade Division, and the
- 22 FPUC Indiantown Division.
- 23 **Q. Have the Consolidated Companies made any adjustments since the True-**
- 24 **Up Filing of May 2, 2016?**

Docket No. 160004-GU

1 A. Yes. The Consolidated Companies have recently reviewed the expenses  
2 included in its "Other" category on Schedule C-2, page 2, which includes  
3 Memberships & Subscriptions. The Company believes that some of these  
4 expenses are better recognized as "Outside Services" expenses rather than a  
5 Membership or Subscription. The Consolidated Companies' projection of  
6 2017 expenses reflects the changes described above and all 2016 expenses  
7 will be adjusted before the Consolidated Companies' Final 2016 True-Up is  
8 filed.

9 In addition, I would like to explain what may appear to be a discrepancy in the  
10 True-Up filing regarding the incentive amounts identified for the "Residential  
11 New Construction, Program Description and Progress." Schedules CT-2 and  
12 CT-6 of Exhibit CDY-1, which accompanied the testimony of Curtis Young.  
13 As I noted in our responses to Commission Staff's discovery requests, this  
14 difference was due to the fact that certain 2015 expenses were received late in  
15 the year and, consequently, were not included in the Consolidated Companies'  
16 2015 Residential New Construction program expenses. Instead, they were  
17 recorded as 2016 expenses; therefore, we are providing a revised page 11 of  
18 CT-6 as an attachment to our Joint Petition, in which the number of incentives  
19 paid in 2015 has been revised to reflect the appropriate expense recorded in  
20 2015. While recorded for 2016, these costs are otherwise properly included  
21 and recorded. Had these costs been recorded in 2015, the proposed factors for  
22 2017 would have been adjusted slightly higher. However, due to the true-up  
23 and projection process, the accounting error will resolve itself by the time of  
24 the Consolidated Companies' Final True-Up filing in May of 2017 with no

Docket No. 160004-GU

1 adverse impact to customers.

2 **Q. Are there other changes that have occurred since the May 2, 2016 True-**  
3 **Up of which you would like the Commission to be aware?**

4 A. Yes. The Consolidated Companies have also made a concerted effort to  
5 reduce the expenses for the Residential Energy Survey program by changing  
6 the vendor used for the program's energy auditing software. This change will  
7 result in lower Residential Energy Survey program costs for 2017 and in  
8 future years and has been reflected in the filing.

9 **Q. Have you included descriptions and summary information on the**  
10 **Conservation Programs currently approved and available to customers of**  
11 **the Consolidated Companies?**

12 A. Yes, I have included summaries of the approved conservation programs  
13 currently available to our customers in all divisions in C-5 of Exhibit KIL-1.

14 **Q. Has you prepared summaries of its Conservation Programs and the Costs**  
15 **associated with these Programs?**

16 A. Yes, summaries of the Company's Conservation Programs and costs  
17 associated with these programs are included in schedule C-5, which is  
18 included in my Exhibit KIL-1.

19 **Q. What are the total projected costs for the period January 2017 through**  
20 **December 2017 for the Consolidated Companies?**

21 A. The total projected Consolidated Conservation Program Costs are \$5,650,750.  
22 Please see Schedule C-2, page 2, for the programmatic and functional  
23 breakdown of these total costs.

24 **Q. What is the true-up for the period January 2016 through December**

Docket No. 160004-GU

1           **2016?**

2       A.   As reflected in the Schedule C-3, Page 4 of 5, the True-up amount for the  
3           Consolidated Companies is an under-recovery of \$912,104.

4       **Q.   What are the resulting net total projected conservation costs to be**  
5           **recovered during this projection period?**

6       A.   The total costs to be recovered are \$6,562,854.

7       **Q.   Have you prepared a schedule that shows the calculation of its proposed**  
8           **Energy Conservation Cost Recovery Adjustment factors to be applied**  
9           **during billing periods from January 1, 2017 through December 31, 2017?**

10      A.   Yes. Schedule C-1 of Exhibit KIL-1 shows these calculations. Net program  
11           cost estimates for the period January 1, 2017 through December 31, 2017 are  
12           used. The estimated true-up amount from Schedule C-3, page 4 of 5, of  
13           Exhibit KIL-1, being an under-recovery, was added to the total of the  
14           projected costs for the 12-month period. The total amount was then divided  
15           among the Consolidated Companies' rate classes, excluding customers who  
16           are on market-based rates that fall under Special Contract Services (Original  
17           Sheet No. 19 for the Florida Division of Chesapeake Utilities) and tariff rate  
18           class FTS-13 for the same division, based on total projected contribution. In  
19           addition, the customer classes for Outdoor Lights, Interruptible and  
20           Interruptible Transportation have always been exempt from the Conservation  
21           Adjustment Factor due to the distinctive service provided by the Company.  
22           The results were then divided by the projected gas throughput for each rate  
23           class for the 12-month period ending December 31, 2017. The resulting  
24           Energy Conservation Cost Recovery Adjustment factors are shown on



Docket No. 160004-GU

1 Schedule C-1 of Exhibit KIL-1.

2 **Q. Why have the Consolidated Companies excluded market-based rate**  
3 **customers from the Energy Conservation Cost Recovery Adjustment**  
4 **factors?**

5 A. These customers are served either under the Special Contract Service or  
6 Flexible Gas Service, because they have alternative fuel or physical bypass  
7 options and are considered by FPUC/Chesapeake to be “market-based rate”  
8 customers. Each of these customers has viable alternatives for service;  
9 therefore the negotiated and Commission-approved (in the case of Special  
10 Contract Service) rates reflect the fact that only a certain level of revenues can  
11 be charged to these customers. In fact, the Consolidated Companies have  
12 always excluded the Special Contract Service and tariff rate class FTS-13  
13 customers from the ECCR recovery factors, consistent with its general rate  
14 proceedings and consistent with the Applicability section of the tariff sheet for  
15 the ECCR factors (Seventh Revised Sheet No. 98).

16 **Q. Have you prepared a schedule that shows the calculation of the Florida**  
17 **Division of Chesapeake Utilities proposed Energy Conservation Cost**  
18 **Recovery Adjustment (Experimental) factors for certain rate classes on**  
19 **an experimental basis to be applied during billing periods from January**  
20 **1, 2017 through December 31, 2017?**

21 A. Yes, experimental per bill rates were approved for rate classes FTS-A, FTS-B,  
22 FTS-1, FTS-2, FTS-2.1, FTS-3 and FTS-3.1. A similar calculation was made  
23 as described above for the experimental rates; however, the projected number  
24 of bills for each rate class for the 12-month period ending December 31, 2017

Docket No. 160004-GU

1           was utilized. The resulting Energy Conservation Cost Recovery Adjustment  
2           (Experimental) factors are shown on Schedule C-1, page 3 of 3 of Exhibit  
3           KIL-1.

4   **Q. Does this conclude your testimony?**

5   A. Yes.

1                   BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION  
2                   DIRECT TESTIMONY (FINAL TRUE-UP) OF MIGUEL BUSTOS  
3                                   ON BEHALF OF  
4                                   FLORIDA CITY GAS  
5                                   DOCKET NO. 160004-GU  
6                                   May 2, 2016

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**Q. Please state your name, business address, by whom you are employed, and in what capacity.**

A. My name is Miguel Bustos and my business address is 955 East 25th Street, Hialeah, Florida 33013-3498. I am employed by Florida City Gas as Energy Efficiency Program (“EEP”) Program Manager, and have been with the Company for thirteen (13) years.

**Q. Are you familiar with the energy conservation programs of Florida City Gas?**

A. Yes, I am.

**Q. Are you familiar with the costs that have been incurred and that are projected to be incurred by Florida City Gas in implementing its energy conservation programs?**

A. Yes, I am.

1           **Q.     What is the purpose of your testimony in this docket?**

2           A.     To submit the recoverable costs incurred during the period ending  
3                 December 31, 2015, and to identify the final true-up amount related to that  
4                 period.

5

6           **Q.     Has Florida City Gas prepared schedules which show the**  
7                 **expenditures associated with its energy conservation programs for**  
8                 **the period you have mentioned?**

9

10          A.     Yes. I have prepared and filed together with this testimony Exhibit MB-1  
11                 consisting of Schedules CT-1, CT-2, CT-3 and CT-6.

12

13          **Q.     What amount did Florida City Gas spend on conservation programs**  
14                 **during this period?**

15

16          A.     \$5,240,383.

17

18          **Q.     What is the final true-up amount associated with the period**  
19                 **ending December 31, 2015?**

20

21          A.     An over-recovery of \$129,132.

22

23          **Q.     Does this conclude your testimony?**

24

25          A.     Yes, it does.

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION  
AMENDED DIRECT TESTIMONY (PROJECTION) OF MIGUEL BUSTOS  
ON BEHALF OF  
FLORIDA CITY GAS  
DOCKET NO. 160004-GU

1 **Q. Please state your name, business address, by whom you are employed, and in**  
2 **what capacity.**

3 A. My name is Miguel Bustos and my business address is 955 East 25th Street, Hialeah,  
4 Florida 33013-3498. I am employed by Florida City Gas as Energy Efficiency Program  
5 Manager. I have been with the Company for approximately 13 years.

6

7 **Q. Are you familiar with the energy conservation programs of Florida City Gas?**

8 A. Yes, I am.

9

10 **Q. Are you familiar with the costs that have been incurred and are projected to be**  
11 **incurred by Florida City Gas in implementing its energy conservation programs?**

12 A. Yes, I am.

13

14 **Q. What is the purpose of your testimony in this docket?**

15 A. To submit the conservation cost recovery true-up for the final true-up period January 1,  
16 2015 through December 31, 2015, and for the actual and estimated period of January 1,  
17 2016, through December 31, 2016. I will also present the total level of costs Florida  
18 City Gas seeks to recover through its conservation factors during the period January 1,

Docket No. 160004-GU  
Florida City Gas

1 2017 through December 31, 2017, as well as the conservation factors which, when  
2 applied to our customer's bills during the period January 1, 2017 through December 31,  
3 2017, will permit recovery of total ECCR costs.

4  
5 **Q. What is the Company's estimated true-up for the period January 1, 2016 through**  
6 **December 31, 2016?**

7 A. An over-recovery of \$347,921. This amount is calculated on page 4 of Schedule C-3 of  
8 Exhibit MB-2 and takes into account the final true-up for the year ended December 31,  
9 2015, which was an over-recovery of \$378,334, including interest. For the period  
10 January 1, 2015 through December 31, 2015, the Company's Adjusted Net True-Up is  
11 an over-recovery of \$129,132, as reflected in Exhibit MB-1.

12  
13 **Q. What is the total cost Florida City Gas seeks to recover during the period January**  
14 **1, 2017 through December 31, 2017?**

15 A. The total cost is \$5,082,136. This represents the projected costs of \$5,430,057 to be  
16 incurred during 2017, less the estimated true-up of \$347,921 for calendar year 2016.

17  
18 **Q. What conservation factors does Florida City Gas need to permit recovery of these**  
19 **costs?**

20 A.	GS-1, GS-100, GS-220, RSG, CSG (Sales & Transp.)	<u>\$0.15168</u>
21	GS-600 (Sales & Transportation)	<u>\$0.07245</u>
22	GS-1200 (Sales & Transportation)	<u>\$0.04464</u>
23	GS-6k (Sales & Transportation)	<u>\$0.03712</u>

Docket No. 160004-GU  
Florida City Gas

1	GS-25000 (Sales & Transportation)	<u>\$0.03673</u>
2	GS-60000 (Sales & Transportation)	<u>\$0.03515</u>
3	Gas Lights	<u>\$0.07147</u>
4	GS-120000 (Sales & Transportation)	<u>\$0.02549</u>
5	GS-250000 (Sales & Transportation)	<u>\$0.02374</u>

6

7 **Q. Has Florida City Gas prepared schedules to support its requested Conservation**  
8 **Cost Recovery Factor?**

9 A. Yes. I have prepared and filed together with this testimony an Exhibit MB-2, which  
10 includes the Schedules C-1 through C-5 as prescribed by the Commission.

11

12 **Q. Does this conclude your testimony?**

13 A. Yes, it does.

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PEOPLES GAS SYSTEM  
DOCKET NO. 160004-GU  
FILED: 08/19/2016

1                   **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2                                   **PREPARED DIRECT TESTIMONY**

3   **OF**

4   **KANDI M. FLOYD**

5  
6   **Q.**   Please state your name, business address, by whom you are  
7           employed, and in what capacity?

8  
9   **A.**   My name is Kandi M. Floyd. My business address is Peoples  
10           Gas System, 702 North Franklin Street, P.O. Box 2562,  
11           Tampa, Florida 33601-2562. I am employed by Peoples Gas  
12           System ("Peoples" or the "Company") and am the Manager of  
13           State Regulatory.

14  
15   **Q.**   Please describe your educational and employment  
16           background.

17  
18   **A.**   I have a Bachelor of Arts Degree in Business  
19           Administration from Saint Leo University. From 1995 to  
20           1997, I was employed in a series of positions within the  
21           regulatory affairs department of Tampa Electric Company.  
22           In 1998, I joined Peoples Gas System as a Regulatory  
23           Coordinator in the Regulatory and Gas Supply Department.  
24           In 2001, I became the Energy Conservation / Regulatory  
25           Administrator and in 2003 became the Manager of State



1 Regulatory for Peoples Gas System. In this role, I am  
 2 responsible for managing the Energy Conservation Cost  
 3 Recovery ("ECCR") Clause and the Purchased Gas Adjustment  
 4 as well as various other regulatory activities for  
 5 Peoples.

6  
 7 **Q.** What is the purpose of your testimony in this docket?  
 8

9 **A.** My testimony addresses Peoples' conservation programs,  
 10 the expenses that Peoples has incurred, the revenues  
 11 recovered by Peoples through the ECCR clause from January  
 12 2016 through July 2016, and the costs that Peoples seeks  
 13 to recover through the ECCR clause in 2017.  
 14

15 First, my testimony describes generally the actual and  
 16 projected expenditures made for the purpose of  
 17 implementing, promoting and operating Peoples' energy  
 18 conservation programs for the current period. This  
 19 information includes the adjusted net true-up amounts  
 20 associated with those programs for the period January 2015  
 21 through December 2015. Next, my testimony addresses the  
 22 actual costs incurred from January 2016 through July 2016,  
 23 and revised projections of program costs that Peoples  
 24 expects to incur from August 2016 through December 2016.  
 25 In addition, my testimony presents projected conservation

1 program costs for the period January 2017 through December  
2 2017.

3  
4 Finally, my testimony presents the calculation of the  
5 conservation cost recovery adjustment factors to be  
6 applied to customers' bills during the period beginning  
7 with the first billing cycle for January 2017 and  
8 continuing through the last billing cycle for December  
9 2017.

10  
11 **Q.** Are you sponsoring any exhibits with your testimony?

12  
13 **A.** Yes. I am sponsoring two exhibits produced under my  
14 direction and supervision. Revised Exhibit \_\_\_\_ (KMF-1)  
15 contains the conservation cost recovery true-up data for  
16 the period January 2015 through December 2015, and Exhibit  
17 \_\_\_\_ (KMF-2) contains the conservation cost recovery true-  
18 up data for the period January 2016 through July 2016 as  
19 well as re-projected expenses for the period August 2016  
20 through December 2016. Exhibit \_\_\_\_ (KMF-2) consists of  
21 Schedules C-1 through C-5, which contain information  
22 related to the calculation of the ECCR factors to be  
23 applied to customers' bills during the period January 2017  
24 through December 2017.

25

1    **Q.**    Have you prepared schedules showing the expenditures  
2            associated with Peoples' energy conservation programs for  
3            the period January 2015 through December 2015?  
4

5    **A.**    Yes. Actual expenses for the period January 2015 through  
6            December 2015 are shown on Schedule CT-2, page 2, of  
7            Revised Exhibit \_\_\_\_ (KMF-1). Schedule CT-2, page 1  
8            presents a comparison of the actual program costs and  
9            true-up amount to the projected costs and true-up amount  
10           for the same period.  
11

12   **Q.**    What are the Company's true-up amounts for the period  
13            January 2015 through December 2015?  
14

15   **A.**    As shown on Revised Schedule CT-1 of Exhibit \_\_\_\_ (KMF-1),  
16            the end-of-period net true-up for the period is an over-  
17            recovery of \$2,136,452 including both principal and  
18            interest. The projected true-up for January 2015 through  
19            December 2015, as approved by Commission Order No. PSC-  
20            15-0655-FOF-GU, was an over-recovery of \$1,387,644  
21            (including interest). Subtracting the projected true-up  
22            over-recovery from the actual over-recovery yields the  
23            adjusted net true-up of \$748,808 over-recovery (including  
24            interest).  
25

1     **Q.**    Have you prepared summaries of the Company's conservation  
2            programs and the projected costs associated with these  
3            programs?

4  
5     **A.**    Yes.    Summaries of the Company's programs are presented  
6            in Schedule C-5 of Exhibit \_\_\_\_ (KMF-2).

7  
8     **Q.**    Have you prepared schedules required for the calculation  
9            of Peoples' proposed conservation adjustment factors to  
10           be applied during the billing periods from January 2017  
11           through and including December 2017?

12  
13    **A.**    Yes.    Schedule C-3 of Exhibit \_\_\_\_ (KMF-2) shows actual  
14            expenses for the period January 2016 through July 2016  
15            and projected expenses for the period August 2016 through  
16            December 2016.

17  
18            Projected expenses for the January 2017 through December  
19            2017 period are shown on Schedule C-2 of Exhibit \_\_\_\_ (KMF-  
20            2).    The total annual cost projected represents a  
21            continuation of Peoples' efforts to expand the  
22            availability of natural gas throughout Florida, and to  
23            retain its existing natural gas customers.    Schedule C-1  
24            shows the calculation of the conservation adjustment  
25            factors to be applied to all customers of the Company who

1 are subject to the factors. The estimated true-up amount  
2 from Schedule C-3 (Page 4) of Exhibit\_\_\_\_(KMF-2), an over-  
3 recovery, was added to the total of the projected costs  
4 for the January 2017 through December 2017 period. The  
5 resulting total of \$13,102,649 is the expense to be  
6 recovered during calendar year 2017. This total expense  
7 was then allocated to the Company's affected rate classes  
8 pursuant to the methodology previously approved by the  
9 Commission, divided by the expected consumption of each  
10 rate class, and then adjusted for the regulatory  
11 assessment fee.

12  
13 Schedule C-1 of Exhibit \_\_\_\_ (KMF-2) shows the resulting  
14 estimated ECCR revenues and adjustment factors by rate  
15 class for the period January 2017 through December 2017.

16  
17 **Q.** Does this conclude your prefiled direct testimony?  
18

19 **A.** Yes, it does.  
20  
21  
22  
23  
24  
25

**BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

**DOCKET 160004-GU**

**DIRECT TESTIMONY OF**

**JERRY H. MELENDY**

**ON BEHALF OF SEBRING GAS SYSTEM, INC.**

**MAY 2, 2016**

1 **Q. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.**

2 A. My name is Jerry H. Melendy. My business address is Sebring Gas System,  
3 Inc., 3515 U.S. Highway 27 South, Sebring FL 33870

4 **Q. BY WHOM ARE YOU EMPLOYED AND IN WHAT CAPACITY?**

5 A. I am President of Sebring Gas System, Inc. (the "Company").

6 **Q. ARE YOU FAMILIAR WITH THE COMPANY'S CURRENT**  
7 **ENERGY CONSERVATION PROGRAMS?**

8 A. Yes.

9 **Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY?**

10 A. My testimony presents data and summaries that describe the planned and  
11 actual activities and expenses for the Company's energy conservation  
12 programs incurred during the period January 2015 through December 2015. I  
13 will also identify the final conservation true-up amount for the above  
14 referenced period.

1 **Q. HAVE YOU PREPARED A SUMMARY OF THE COMPANY'S**  
2 **CONSERVATION PROGRAMS AND THE COSTS ASSOCIATED**  
3 **WITH THESE PROGRAMS?**

4 A. Yes. Summaries of the Company's four approved programs for which costs  
5 were incurred during the period January 2015 through December 2015 are  
6 included in Schedule CT-6 of Exhibit JHM-1. Included are the Residential  
7 New Construction Program, the Residential Appliance Replacement Program,  
8 the Residential Appliance Retention Program, Commercial New Construction,  
9 Commercial Retrofit, Commercial Retention and the Conservation Education  
10 Program.

11 **Q. HAVE YOU PREPARED SCHEDULES WHICH SHOW THE**  
12 **EXPENDITURES ASSOCIATED WITH THE COMPANY'S ENERGY**  
13 **CONSERVATION PROGRAMS FOR THE APPLICABLE PERIOD?**

14 A. Yes. Exhibit JHM-1 includes schedules CT-1, CT-2 and CT-3 detail the  
15 Company's actual conservation related expenditures for the period, along with  
16 a comparison of the actual program costs and true-up to the projected costs  
17 and true-up for the period.

18 **Q. WHAT WAS THE TOTAL COST INCURRED BY THE COMPANY**  
19 **TO ADMINISTER ITS FOUR CONSERVATION PROGRAMS FOR**  
20 **THE TWELVE MONTH PERIOD ENDING DECEMBER 2015?**

21 A. As indicated on Schedule CT-2, page 2, of Exhibit JHM-1, the Company's  
22 total 2015 programs costs were \$33,563.

1 **Q. HAVE YOU PREPARED A SCHEDULE WHICH SHOWS THE**  
2 **VARIANCE OF ACTUAL FROM PROJECTED COSTS BY**  
3 **CATEGORIES OF EXPENSES?**

4 A. Yes. Schedule CT-2, page 3, of Exhibit JHM-1, displays these variances.

5 **Q. WHAT IS THE COMPANY'S FINAL TRUE-UP FOR THE TWELVE**  
6 **MONTHS ENDING DECEMBER 2015?**

7 A. The final true-up amount as shown on Schedule CT-1, of Exhibit JHM-1 is an  
8 underrecovery of \$3,047.

9 **Q. DOES THIS CONCLUDE YOUR TESTIMONY?**

10 A. Yes.



1                   **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2                   **In Re: Energy Conservation Cost Recovery Factors**

3                   **Direct Testimony of Jerry H. Melendy, Jr.**

4                   **On Behalf of**

5                   **Sebring Gas System, Inc.**

6                   **Docket No.160004-GU**

7                   **August 20, 2016**

8

9           **Q.    PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.**

10          A.    My name is Jerry H. Melendy, Jr. My business address is Sebring  
11               Gas System, Inc., US Highway 27 South, Sebring, FL 33870.

12          **Q.    BY WHOM ARE YOU EMPLOYED AND IN WHAT CAPACITY?**

13          A.    I am President of Sebring Gas Company, Inc. (the "Company").

14          **Q.    ARE YOU FAMILIAR WITH THE COMPANY'S APPROVED**  
15               **ENERGY CONSERVATION PROGRAMS AND THE REVENUES**  
16               **AND COSTS THAT ARE ASSOCIATED WITH THESE**  
17               **PROGRAMS?**

18          A.    Yes.

19          **Q.    WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS**  
20               **DOCKET?**

21          A.    My testimony will present actual and projected expenditures and  
22               revenues related to promoting and administering the Company's  
23               energy conservation programs in 2016 and 2017. I will provide the

1 adjusted net true-up amount associated with program administration  
2 for the January 2015 through December 2015 period. Actual program  
3 costs are provided for the period January 1, 2016 through June 30,  
4 2016, as well as the costs the Company expects to incur from July 1,  
5 2016 through December 31, 2016. I will also indicate the total costs  
6 the Company seeks to recover through its conservation factors during  
7 the period January 1, 2017 through December 31, 2017. Finally, I will  
8 also propose the energy conservation cost recovery factors which,  
9 when applied to consumer bills during the period January 1, 2017  
10 through December 31, 2017, will permit recovery of the Company's  
11 total conservation costs.

12 **Q. HAVE YOU PREPARED A SUMMARY OF THE COMPANY'S**  
13 **CONSERVATION PROGRAMS AND THE COSTS ASSOCIATED**  
14 **WITH THESE PROGRAMS?**

15 A. Yes. Summaries of the Company's six approved programs are  
16 included in Schedule C-5 of Exhibit JHM-1. Included are the  
17 Residential New Construction Program, the Residential Appliance  
18 Replacement Program, the Residential Appliance Retention Program,  
19 the Commercial New Construction Program, the Commercial  
20 Appliance Replacement Program and the Commercial Retention  
21 Program.

1       **Q.    HAVE YOU PREPARED SCHEDULES THAT INCLUDE THE**  
2       **COMPANY'S CONSERVATION PROGRAM EXPENDITURES FOR**  
3       **THE CURRENT (2016) AND PROJECTED (2017) PERIODS?**

4       A.    Yes. Schedule C-3, Exhibit JHM-1 provides actual conservation  
5       expenses for the January 2016 through June 2016 period and  
6       projected expenses for the July 2016 through December 2016 period.  
7       Projected expenses for the January 2017 through December 2017  
8       period are included in Schedule C-2, Exhibit JHM-1.

9       **Q.    HAVE YOU PREPARED A SCHEDULE THAT INCLUDES THE**  
10       **COMPANY'S CONSERVATION RELATED REVENUES FOR 2016?**

11       A.    Yes. Schedule C-3 (page 4 of 5), Exhibit JHM-1, provides actual  
12       conservation revenue for the January 2016 through June 2016 period,  
13       and projected conservation revenues for the July 2016 through  
14       December 2016 period.

15       **Q.    WHAT IS THE COMPANY'S ESTIMATED TRUE-UP FOR THE**  
16       **PERIOD JANUARY 1, 2016 THROUGH DECEMBER 31, 2016?**

17       A.    The Company is under-recovered by \$15,015, as calculated on  
18       Schedule C-3, Page 4, Line 11, Exhibit JHM-1.

19       **Q.    WHAT IS THE TOTAL COST THE COMPANY SEEKS TO**  
20       **RECOVER DURING THE PERIOD JANUARY 1, 2017 THROUGH**  
21       **DECEMBER 31, 2017?**

22       A.    As indicated on Schedule C-1, Exhibit JHM-1, the Company seeks to  
23       recover \$48,315 during the referenced period. This amount represents

1 the projected costs of \$33,300 to be incurred during 2017, plus the  
2 estimated true-up of \$15,015 for calendar year 2016.

3 **Q. WHAT ARE THE COMPANY'S PROPOSED ENERGY**  
4 **CONSERVATION COST RECOVERY FACTORS FOR EACH RATE**  
5 **CLASS FOR THE JANUARY 2017 THROUGH DECEMBER 2017**  
6 **PERIOD?**

7 A. Schedule C-1, Exhibit JHM-1, provides the calculation of the  
8 Company's proposed ECCR factors for 2017.

9 The Conservation Adjustment Factors per therm for Sebring Gas  
10 System are:

11	TS-1	\$ .19897
12	TS-2	\$ .08761
13	TS-3	\$ .05151
14	TS-4	\$ .04456

15 **Q. DOES THIS CONCLUDE YOUR TESTIMONY?**

16 A. Yes.

1. **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2. In Re: Conservation Cost  
Recovery Clause

Docket No. 160004-GU  
Filing Date: April 27, 2016

3. \_\_\_\_\_/

4.

5. **DIRECT TESTIMONY OF DEBBIE STITT ON**  
6. **BEHALF OF ST. JOE NATURAL GAS COMPANY, INC.**

7. Q. Please state your name, business address, by whom you are  
8. employed and in what capacity.

9. A. Debbie Stitt, 301 Long Avenue, Port St. Joe, Florida 32456  
10. St. Joe Natural Gas Company in the capacity of Energy  
11. Conservation Analyst.

12. Q. What is the purpose of your testimony?

13. A. My purpose is to submit the expenses and revenues  
14. associated with the Company's conservation programs  
15. during the twelve month period ending December 31, 2015  
16. and to identify the final true-up amount related to that  
17. period.

18. Q. Have you prepared any exhibits in conjunction with your  
19. testimony?

20. A. Yes, I have prepared and filed together with this testimony  
21. this 27th day of April, 2016 Schedules CT-1 through  
22. CT-5 prescribed by the Commission Staff which have  
23. collectively been entitled "Adjusted Net True-up for  
24. twelve months ending December 31, 2015" for identi-  
25. fication

1. Q. What amount did St. Joe Natural Gas spend on conser-
2. vation programs during the period?
3. A. \$123,400.00
4. Q. What is the final true-up amount associated with this
5. twelve month period ending December 31, 2015?
6. A. The final true-up amount for December 31, 2015 is
7. an under-recovery of \$5,525.
8. Q. Does this conclude your revised testimony?
9. A. Yes
- 10.
- 11.
- 12.
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BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In Re: Conservation Cost	)	Docket No.160004-GU
Recovery Clause	)	Submitted for Filing
<hr/>		August 19, 2016

DIRECT TESTIMONY OF DEBBIE STITT ON BEHALF OF  
 ST. JOE NATURAL GAS COMPANY, INC.

- 7 Q. Please state your name, business address, by whom you
- 8 are employed and in what capacity.
- 9 A. Debbie Stitt, 301 Long Avenue, Port St. Joe, Florida
- 10 32456, St Joe Natural Gas Company in the capacity of
- 11 Energy Conservation Analyst.
- 12 Q. What is the purpose of your testimony?
- 13 A. My purpose is to submit the known and projected expenses and
- 14 revenues associated with SJNG's conservation programs incurred
- 15 in January thru July 2016 and projection costs to be incurred
- 16 from August 2016 through December 2016. It will also include
- 17 projected conservation costs for the period January 1, 2017
- 18 through December 31, 2017 with a calculation of the conservation
- 19 adjustment factors to be applied to the customers' bills during
- 20 the January 1, 2017 through December 31, 2017 period.
- 21 Q. Have you prepared any exhibits in conjunction with your testimony?
- 22 A. Yes, I have prepared and filed to the Commission the 19th day of
- 23 August 2016 Schedule C-1 prescribed by the Commission Staff
- 24 which has collectively been titled Energy Conservation Adjustment
- 25 Summary of Cost Recovery Clause Calculation for months January

1 1, 2017 through December 31, 2017 for identification.

2 Q. What Conservation Adjustment Factor does St. Joe Natural Gas  
3 seek approval through its petition for the twelve-month period  
4 ending December 31, 2017?

5 A. **\$.40001** per therm for RS-1, **\$.24504** per therm for RS-2, and  
6 **\$.18566** per therm for RS-3, **\$0.16949** per therm for GS-1, **\$0.07674**  
7 per therm for GS-2, and **\$0.03555** per therm for GS-4/FTS-4

8 Q. Does this conclude your testimony?

9 A. Yes.

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1           **CHAIRMAN BROWN:** And moving on to exhibits.

2           **MS. CORBARI:** Staff has compiled a stipulated  
3 Comprehensive Exhibit List which includes the prefiled  
4 exhibits attached to the witnesses's testimony in this  
5 case. The list has been provided to all parties, the  
6 Commissioners, and the court reporter. The list is  
7 marked as the first hearing exhibit, and other exhibits  
8 should be marked as set forth in the Comprehensive  
9 Exhibit List.

10           **CHAIRMAN BROWN:** Thank you. They are marked  
11 as such.

12                   (Exhibits 1 through 10 marked for  
13 identification.)

14                   Would you like to move into Exhibit 1?

15           **MS. CORBARI:** Yes, Chairman. Staff requests  
16 that the Comprehensive Exhibit List, which is marked as  
17 Exhibit 1, be entered into the record.

18           **CHAIRMAN BROWN:** Looking at the parties and  
19 seeing no objections, we'll go ahead and move into the  
20 record Exhibit 1.

21                   (Exhibit 1 admitted into the record.)

22                   And how about the other exhibits, 2 through  
23 10?

24           **MS. CORBARI:** Staff would ask to move Exhibits  
25 2 through 10 into the record as set forth in the

1 Comprehensive Exhibit List.

2 **CHAIRMAN BROWN:** Seeing no objections from any  
3 of the parties, we will go ahead and move into the  
4 record Exhibits 2 through 10.

5 (Exhibits 2 through 10 admitted into the  
6 record.)

7 Bringing it back to the bench, again, this --  
8 we've got proposed stipulations on all issues which are  
9 set forth in the Prehearing Order on pages 6 through 11,  
10 which are Issues 1 through 5. And I will entertain  
11 discussion or a motion at this time.

12 Commissioner Brisé.

13 **COMMISSIONER BRISÉ:** Thank you, Madam Chair.  
14 Upon review of the docket and all the testimony therein,  
15 I move that we accept the proposed stipulations on  
16 Issues 1 through 5.

17 **CHAIRMAN BROWN:** Thank you, Commissioner  
18 Brisé.

19 Is there a second?

20 **COMMISSIONER GRAHAM:** Second.

21 **CHAIRMAN BROWN:** Commissioner Graham, thank  
22 you. Any further discussion on the proposed motion?  
23 Seeing none, all those in favor, signify by saying aye.

24 (Vote taken.)

25 Thank you. The motion passes unanimously.

1 Ms. Corbari, any additional matters to be  
2 addressed in the 04 docket?

3 **MS. CORBARI:** Chairman, there are no other  
4 matters. Since the Commission has made a bench  
5 decision, post-hearing filings are not necessary. A  
6 final order will be issued by November 22nd, 2016.

7 **CHAIRMAN BROWN:** Thank you so much. Seeing no  
8 additional matters, we will go ahead and adjourn the 07  
9 docket and -- pardon me -- skipping ahead of myself --  
10 the 04 docket, and move to open the 07 docket, which is  
11 the Environmental Cost Recovery Clause proceeding.

12 (Hearing adjourned at 9:50 a.m.)  
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1 STATE OF FLORIDA )  
2 COUNTY OF LEON ) : CERTIFICATE OF REPORTER

3  
4 I, LINDA BOLES, CRR, RPR, Official Commission  
5 Reporter, do hereby certify that the foregoing  
6 proceeding was heard at the time and place herein  
7 stated.

8 IT IS FURTHER CERTIFIED that I  
9 stenographically reported the said proceedings; that the  
10 same has been transcribed under my direct supervision;  
11 and that this transcript constitutes a true  
12 transcription of my notes of said proceedings.

13 I FURTHER CERTIFY that I am not a relative,  
14 employee, attorney, or counsel of any of the parties,  
15 nor am I a relative or employee of any of the parties'  
16 attorney or counsel connected with the action, nor am I  
17 financially interested in the action.

18 DATED THIS 4th day of November, 2016.

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20  
21  
22  
23  
24  
25  
*Linda Boles*

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LINDA BOLES, CRR, RPR  
Official FPSC Hearings Reporter  
Office of Commission Clerk  
(850) 413-6734