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P. O. Box 549 / 301 Long Ave, Port St. Joe, FL 32457  
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[www.stjoegas.com](http://www.stjoegas.com)

April 28, 2017

Carlotta S. Stauffer, Commission Clerk  
Florida Public Service Commission  
2540 Shumard Oak Boulevard  
Tallahassee, Florida 32399-0850

Re: Docket No. **170004-GU**  
Conservation Cost Recovery Clause

Dear Ms. Stauffer,

Enclosed for filing in the above referenced docket, in connection with the hearing scheduled to begin October 25-27, 2017 is St. Joe Natural Gas Company's Conservation True-Up for the year 2016.

- 1 - Petition for Approval of SJNG Conservation True-Up Amounts
- 2 - Schedules CT-1 through CT-5 and
- 3 - Direct Testimony of Debbie Stitt

Thank you for your assistance.

Very Truly Yours,

A handwritten signature in blue ink that reads "Debbie Stitt". The signature is written in a cursive, flowing style.

Debbie Stitt  
Energy Conservation Analyst

Enclosures

Copies: All known parties of record

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In Re: Conservation Cost  
Recovery Clause

Docket No. 170004-GU  
Filing Date: April 28, 2017

**PETITION FOR APPROVAL OF  
ST. JOE NATURAL GAS COMPANY'S  
FINAL TRUE-UP AMOUNT**

St. Joe Natural Gas Company, Inc. ("SJNG"), pursuant to the requirements of this docket hereby files its Petition for approval of its final true-up amount for the twelve-month period ended December 31, 2016. In support, hereof SJNG states:

1) The name of the Petitioner and the business address of its principal office are:

St. Joe Natural Gas Company, Inc.  
301 Long Avenue - P.O. Box 549  
Port St. Joe, Florida 32457-0549

2) The name and mailing address of the person authorized to receive notices and communications with respect to this Petition is:

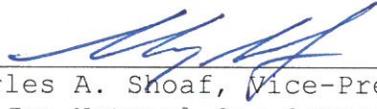
Debbie Stitt  
Energy Conservation Analyst  
St. Joe Natural Gas Company, Inc.  
P.O. Box 549  
Port St. Joe, Florida 32457-0549  
dstitt@stjoegas.com

3) Pursuant to the requirements of this docket, SJNG has prepared testimony on the conservation forms supplied by the Commission Staff in a manner consistent with the Staff's instructions. The calculation of the true-up amount is consistent with the Commissions methodology.

4) As indicated on the CT schedules (CT-1 through CT-5) which are filed herewith, the company has an under-recovery of \$17,951.00 for the twelve months ending December 31, 2016.

Wherefore, St. Joe Natural Gas Company respectfully prays that the Commission will enter its order approving the company's \$17,951.00 under-recovery as the final true-up amount for the Period January 2016 - December 2016 dated this 28th day of April, 2017.

Respectfully Submitted,



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Charles A. Shoaf, Vice-President  
St. Joe Natural Gas Company, Inc.  
P.O. Box 549  
Port St. Joe, Florida 32457-0549  
(850) 229-8216 ext. 208

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In Re: Conservation Cost  
Recovery Clause  
\_\_\_\_\_ /

Docket No. 170004-GU  
Filing Date: April 28, 2017

CERTIFICATE OF SERVICE

I HEREBY CERTIFY that true and correct copies of the foregoing Petition, together with the attached Schedules CT-1 through CT-5, has been served upon all known parties of record in this docket, by email dated this 28th day of April, 2017.

Ansley Watson, Jr.  
MacFarlane Law Firm  
PO Box 1531  
Tampa, Fl. 33601-1531  
[aw@macfar.com](mailto:aw@macfar.com)

Gunster Law Firm  
Beth Keating  
215 South Monroe St., Ste. 601  
Tallahassee, Fl. 32301  
[bkeating@gunster.com](mailto:bkeating@gunster.com)

Florida City Gas  
Carolyn Bermudez  
955 E. 25<sup>th</sup> Street  
Hialeah, Fl. 33013-3340  
[cbermude@aglresources.com](mailto:cbermude@aglresources.com)

Fl Public Utility/Indiantown/Chesapeake  
Cheryl Martin/Aleida Socarras  
PO Box 3395  
West Palm Beach, Fl. 33402-3395  
[mcassel@fpuc.com](mailto:mcassel@fpuc.com)

Peoples Gas System  
Kandi M Floyd/Paula Brown  
PO Box 111  
Tampa, Fl. 33601-0111  
[regdept@tecoenergy.com](mailto:regdept@tecoenergy.com)

Messer Law Firm  
Norman H Horton, Jr.  
PO Box 15579  
Tallahassee, Fl. 32317  
[psparkman@lawfla.com](mailto:psparkman@lawfla.com)

Sebring Gas System, Inc.  
Jerry H Melendy, Jr.  
3515 Hwy 27 South  
Sebring, Fl. 33870-5452  
[jmelendy@floridasbestgas.com](mailto:jmelendy@floridasbestgas.com)

Office of Public Counsel  
J.R. Kelly/Charles Rehwinkel  
c/o The Fl. Legislature  
111 W. Madison St, Rm. 812  
Tallahassee, Fl. 32399-1400  
email unknown

Southern Company Gas  
Elizabeth Wade/Blake O'Farrow  
Ten Peachtree Place  
Location 1470  
Atlanta, GA 30309  
[ewade@southernco.com](mailto:ewade@southernco.com)

1. **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2. In Re: Conservation Cost  
3. Recovery Clause

Docket No. 170004-GU  
Filing Date: April 28, 2017

4. \_\_\_\_\_/

5.

6. **DIRECT TESTIMONY OF DEBBIE STITT ON  
BEHALF OF ST. JOE NATURAL GAS COMPANY, INC.**

7. Q. Please state your name, business address, by whom you are  
8. employed and in what capacity.

9. A. Debbie Stitt, 301 Long Avenue, Port St. Joe, Florida 32456  
10. St. Joe Natural Gas Company in the capacity of Energy  
11. Conservation Analyst.

12. Q. What is the purpose of your testimony?

13. A. My purpose is to submit the expenses and revenues  
14. associated with the Company's conservation programs  
15. during the twelve-month period ending December 31, 2016  
16. and to identify the final true-up amount related to that  
17. period.

18. Q. Have you prepared any exhibits in conjunction with your  
19. testimony?

20. A. Yes, I have prepared and filed together with this testimony  
21. this 28th day of April, 2017 Schedules CT-1 through  
22. CT-5 prescribed by the Commission Staff which have  
23. collectively been entitled "Adjusted Net True-up for  
24. twelve months ending December 31, 2016" for identi-  
25. fication

1. Q. What amount did St. Joe Natural Gas spend on conser-
2. vation programs during the period?
3. A. \$160,775.00
4. Q. What is the final true-up amount associated with this
5. twelve-month period ending December 31, 2016?
6. A. The final true-up amount for December 31, 2016 is
7. an under-recovery of \$17,951.
8. Q. Does this conclude your testimony?
9. A. Yes
- 10.
- 11.
- 12.
- 13.
- 14.
- 15.
- 16.
- 17.
- 18.
- 19.
- 20.
- 21.
- 22.
- 23.
- 24.
- 25.

ADJUSTED NET TRUE-UP  
 FOR MONTHS: JANUARY 2016 THROUGH DECEMBER 2016

END OF PERIOD NET TRUE-UP

PRINCIPLE	69,914	
INTEREST	<u>210</u>	70,123

LESS PROJECTED TRUE-UP

PRINCIPLE	52,012	
INTEREST	<u>160</u>	<u>52,172</u>

ADJUSTED NET TRUE-UP		<u><u>17,951</u></u>
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( ) REFLECTS OVER-RECOVERY

ANALYSIS OF ENERGY CONSERVATION PROGRAM COSTS  
ACTUAL VERSUS ESTIMATED

FOR MONTHS: JANUARY 2016 THROUGH DECEMBER 2016

	ACTUAL	PROJECTED*	DIFFERENCE
CAPITAL INVESTMENT	0	0	0
PAYROLL & BENEFITS	0	0	0
MATERIALS & SUPPLIES	0	0	0
ADVERTISING	0	0	0
INCENTIVES	160,775	142,750	18,025
OUTSIDE SERVICES	0	0	0
VEHICLES	0	0	0
OTHER	0	0	0
SUB-TOTAL	160,775	142,750	18,025
PROGRAM REVENUES	0	0	0
TOTAL PROGRAM COSTS	160,775	142,750	18,025
LESS:			
PAYROLL ADJUSTMENTS	0	0	0
AMOUNTS INCLUDED IN RATE BASE	0	0	0
CONSERVATION ADJUSTMENT REVENUES	-90,861	-90,738	-123
ROUNDING ADJUSTMENT	0	0	0
TRUE-UP BEFORE INTEREST	69,914	52,012	17,902
INTEREST PROVISION	210	160	50
END OF PERIOD TRUE-UP	<u>70,123</u>	<u>52,172</u>	<u>17,951</u>

( ) REFLECTS OVER-RECOVERY

\* 2 MONTHS ACTUAL AND 10 MONTHS PROJECTED

ACTUAL CONSERVATION PROGRAM COSTS PER PROGRAM  
FOR MONTHS: JANUARY 2016 THROUGH DECEMBER 2016

PROGRAM NAME	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
PROGRAM 1: RESIDENTIAL NEW CONSTRUCTION	0	0	0	0	37,950	0	0	0	37,950
PROGRAM 2: RESIDENTIAL APPLIANCE REPLACEMENT	0	0	0	0	27,075	0	0	0	27,075
PROGRAM 3: RESIDENTIAL APPLIANCE RETENTION	0	0	0	0	82,250	0	0	0	82,250
PROGRAM 4: LARGE COMMERCIAL - NEW CONST.	0	0	0	0	11,500	0	0	0	11,500
PROGRAM 5: LARGE COMMERCIAL - RETENTION	0	0	0	0	2,000	0	0	0	2,000
PROGRAM 6: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 7: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 8: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 9: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 10: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 11: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 12: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 13: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 14: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 15: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 16: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 17: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 18: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 19: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 20: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
TOTAL	0	0	0	0	160,775	0	0	0	160,775

CONSERVATION COSTS PER PROGRAM - VARIANCE ACTUAL VERSUS PROJECTED  
FOR MONTHS: JANUARY 2016 THROUGH DECEMBER 2016

PROGRAM NAME	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
PROGRAM 1: RESIDENTIAL NEW CONSTRUCTION	0	0	0	0	-4,200	0	0	0	-4,200
PROGRAM 2: RESIDENTIAL APPLIANCE REPLACEMENT	0	0	0	0	3,725	0	0	0	3,725
PROGRAM 3: RESIDENTIAL APPLIANCE RETENTION	0	0	0	0	5,000	0	0	0	5,000
PROGRAM 4: LARGE COMMERCIAL - NEW CONSTRUCTION	0	0	0	0	11,500	0	0	0	11,500
PROGRAM 5: LARGE COMMERCIAL - RETENTION	0	0	0	0	2,000	0	0	0	2,000
PROGRAM 6: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 7: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 8: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 9: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 10: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 11: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 12: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 13: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 14: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 15: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 16: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 17: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 18: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 19: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 20: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
TOTAL	0	0	0	0	18,025	0	0	0	18,025

( ) REFLECTS PROJECTED OVER ACTUAL EXPENSE ESTIMATES

ENERGY CONSERVATION ADJUSTMENT CALCULATION OF TRUE-UP AND INTEREST PROVISION  
SUMMARY OF EXPENSES BY PROGRAM BY MONTH  
FOR MONTHS: JANUARY 2016 THROUGH DECEMBER 2016

EXPENSES:	MONTH NO. 1	MONTH NO. 2	MONTH NO. 3	MONTH NO. 4	MONTH NO. 5	MONTH NO. 6	MONTH NO. 7	MONTH NO. 8	MONTH NO. 9	MONTH NO. 10	MONTH NO. 11	MONTH NO. 12	TOTAL
PROGRAM 1:	3,900	5,750	2,750	5,400	1,800	5,650	3,400	2,000	1,950	1,250	2,700	1,400	37,950
PROGRAM 2:	675	2,750	2,475	2,600	1,075	2,500	1,925	2,425	2,325	1,075	2,975	4,275	27,075
PROGRAM 3:	3,900	6,900	8,350	8,000	6,550	8,650	7,600	6,950	7,850	4,100	5,300	8,100	82,250
PROGRAM 4:	0	0	0	0	0	0	0	11,500	0	0	0	0	11,500
PROGRAM 5:	0	0	0	0	0	0	0	2,000	0	0	0	0	2,000
PROGRAM 6:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 7:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 8:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 9:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 10:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 11:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 12:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 13:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 14:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 15:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 16:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 17:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 18:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 19:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 20:	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL	8,475	15,400	13,575	16,000	9,425	16,800	12,925	24,875	12,125	6,425	10,975	13,775	160,775
LESS AMOUNT INCLUDED IN RATE BASE	0	0	0	0	0	0	0	0	0	0	0	0	0
RECOVERABLE CONSERVATION EXPENSES	8,475	15,400	13,575	16,000	9,425	16,800	12,925	24,875	12,125	6,425	10,975	13,775	160,775

ENERGY CONSERVATION ADJUSTMENT CALCULATION OF TRUE-UP AND INTEREST PROVISION  
FOR MONTHS: JANUARY 2016 THROUGH DECEMBER 2016

CONSERVATION REVENUES	MONTH NO. 1	MONTH NO. 2	MONTH NO. 3	MONTH NO. 4	MONTH NO. 5	MONTH NO. 6	MONTH NO. 7	MONTH NO. 8	MONTH NO. 9	MONTH NO. 10	MONTH NO. 11	MONTH NO. 12	TOTAL
1. RCS AUDIT FEES	0	0	0	0	0	0	0	0	0	0	0	0	0
2. OTHER PROGRAM REVS	0	0	0	0	0	0	0	0	0	0	0	0	0
3. CONSERV. ADJ REVS	-22,084	-24,530	-17,863	-14,279	-9,036	-8,197	-9,276	-7,545	-8,515	-7,297	-9,387	-14,195	-152,205
4. TOTAL REVENUES	-22,084	-24,530	-17,863	-14,279	-9,036	-8,197	-9,276	-7,545	-8,515	-7,297	-9,387	-14,195	-152,205
5. PRIOR PERIOD TRUE-UP NOT APPLICABLE TO THIS PERIOD	5,112	5,112	5,112	5,112	5,112	5,112	5,112	5,112	5,112	5,112	5,112	5,112	61,344
6. CONSERVATION REVS APPLICABLE TO THE PERIOD	-16,972	-19,418	-12,751	-9,167	-3,924	-3,085	-4,164	-2,433	-3,403	-2,185	-4,275	-9,083	-90,861
7. CONSERVATION EXPS (FROM CT-3, PAGE 1)	8,475	15,400	13,575	16,000	9,425	16,800	12,925	24,875	12,125	6,425	10,975	13,775	160,775
8. TRUE-UP THIS PERIOD	-8,497	-4,018	824	6,833	5,501	13,715	8,761	22,442	8,722	4,240	6,700	4,692	69,914
9. INTER. PROV. THIS PERIOD (FROM CT-3, PAGE 3)	15	12	10	10	11	13	14	19	23	24	26	32	210
10. TRUE-UP & INTER. PROV. BEGINNING OF MONTH	61,344	47,750	38,632	34,354	36,085	36,485	45,101	48,763	66,112	69,745	68,897	70,511	
11. PRIOR TRUE-UP COLLECTED/(REFUNDED)	-5,112	-5,112	-5,112	-5,112	-5,112	-5,112	-5,112	-5,112	-5,112	-5,112	-5,112	-5,112	
12. TOTAL NET TRUE-UP (SUM LINES 8+9+10+11)	47,750	38,632	34,354	36,085	36,485	45,101	48,763	66,112	69,745	68,897	70,511	70,123	70,123

CALCULATION OF TRUE-UP AND INTEREST PROVISION  
FOR MONTHS: JANUARY 2016 THROUGH DECEMBER 2016

INTEREST PROVISION	MONTH NO. 1	MONTH NO. 2	MONTH NO. 3	MONTH NO. 4	MONTH NO. 5	MONTH NO. 6	MONTH NO. 7	MONTH NO. 8	MONTH NO. 9	MONTH NO. 10	MONTH NO. 11	MONTH NO. 12	TOTAL
1. BEGINNING TRUE-UP	61,344	47,750	38,632	34,354	36,085	36,485	45,101	48,763	66,112	69,745	68,897	70,511	
2. ENDING TRUE-UP BEFORE INTEREST	<u>47,735</u>	<u>38,620</u>	<u>34,344</u>	<u>36,075</u>	<u>36,474</u>	<u>45,088</u>	<u>48,749</u>	<u>66,093</u>	<u>69,722</u>	<u>68,873</u>	<u>70,485</u>	<u>70,091</u>	
3. TOTAL BEGINNING & ENDING TRUE-UP	109,079	86,371	72,977	70,429	72,559	81,573	93,850	114,856	135,834	138,619	139,382	140,602	
4. AVERAGE TRUE-UP (LINE 3 TIMES 50%)	<u>54,540</u>	<u>43,185</u>	<u>36,488</u>	<u>35,215</u>	<u>36,279</u>	<u>40,786</u>	<u>46,925</u>	<u>57,428</u>	<u>67,917</u>	<u>69,309</u>	<u>69,691</u>	<u>70,301</u>	
5. INTER. RATE - 1ST DAY OF REPORTING MONTH	0.340%	0.340%	0.350%	0.320%	0.360%	0.380%	0.360%	0.350%	0.430%	0.390%	0.430%	0.470%	
6. INTER. RATE - 1ST DAY OF SUBSEQUENT MONTH	<u>0.340%</u>	<u>0.350%</u>	<u>0.320%</u>	<u>0.360%</u>	<u>0.380%</u>	<u>0.360%</u>	<u>0.350%</u>	<u>0.430%</u>	<u>0.390%</u>	<u>0.430%</u>	<u>0.470%</u>	<u>0.630%</u>	
7. TOTAL (SUM LINES 5 & 6)	0.680%	0.690%	0.670%	0.680%	0.740%	0.740%	0.710%	0.780%	0.820%	0.820%	0.900%	1.100%	
8. AVG INTEREST RATE (LINE 7 TIMES 50%)	0.340%	0.345%	0.335%	0.340%	0.370%	0.370%	0.355%	0.390%	0.410%	0.410%	0.450%	0.550%	
9. MONTHLY AVG INTEREST RATE	0.028%	0.029%	0.028%	0.028%	0.031%	0.031%	0.030%	0.033%	0.034%	0.034%	0.038%	0.046%	
10. INTEREST PROVISION (LINE 4 TIMES LINE 9)	<u>15</u>	<u>12</u>	<u>10</u>	<u>10</u>	<u>11</u>	<u>13</u>	<u>14</u>	<u>19</u>	<u>23</u>	<u>24</u>	<u>26</u>	<u>32</u>	210



ST JOE NATURAL GAS COMPANY, INC.  
CONSERVATION PROGRAM DESCRIPTION AND PROGRESS FOR MONTHS:  
JANUARY 2016 THROUGH DECEMBER 2016

PROGRAM TITLE: RESIDENTIAL NEW CONSTRUCTION PROGRAM

PROGRAM DESCRIPTION: THIS PROGRAM IS DESIGNED TO INCREASE THE NUMBER OF HIGH PRIORITY FIRM NATURAL GAS CUSTOMERS IN THE NEW CONSTRUCTION MARKET. INCENTIVES ARE OFFERED IN THE FORM OF CASH ALLOWANCES TO ASSIST BUILDERS IN DEFRAYING THE ADDITIONAL COSTS ASSOCIATED WITH NATURAL GAS INSTALLATIONS.

<u>APPLIANCES</u>	<u>ALLOWANCE</u>
GAS WATER HEATING	\$350.00
GAS HEATING	\$500.00
GAS CLOTHES DRYER	\$100.00
GAS RANGE	\$150.00
GAS TANKLESS W/H	\$550.00
	<u>\$1,650.00</u>

<u>PROGRAM ACCOMPLISHMENTS:</u>	PLANNED WATER HEATING	1
	PLANNED HEATING SYSTEMS	9
	PLANNED CLOTHES DRYER	13
	PLANNED GAS RANGE	14
	PLANNED GAS TANKLESS W/H	30

PROGRAM FISCAL EXPENDITURES: ACTUAL EXPEND. W/O INTERES \$37,950

<u>PROGRAM PROGRESS SUMMARY:</u>	INSTALLED WATER HEATERS:	3
	INSTALLED HEATING SYSTEMS:	8
	INSTALLED CLOTHES DRYER	10
	INSTALLED GAS RANGE	33
	INSTALLED GAS TANKLESS W/H	49

ST JOE NATURAL GAS COMPANY, INC.  
CONSERVATION PROGRAM DESCRIPTION AND PROGRESS FOR MONTHS:  
JANUARY 2016 THROUGH DECEMBER 2016

PROGRAM TITLE: RESIDENTIAL APPLIANCE REPLACEMENT PROGRAM

PROGRAM DESCRIPTION: THIS PROGRAM WILL ENCOURAGE THE REPLACEMENT OF INEFFICIENT ELECTRIC RESIDENTIAL APPLIANCES WITH NEW NATURAL GAS APPLIANCES. IT WILL ALSO PROVIDE INCREASED INCENTIVES FOR THE REPLACEMENT OF NON-GAS WATER HEATING, HEATING APPLIANCES, AND NEW INCENTIVES FOR GAS COOKING, CLOTHES DRYING, AND TANKLESS WATER HEATING APPLIANCES.

<u>APPLIANCES</u>	<u>ALLOWANCE</u>
GAS WATER HEATING	\$500.00
GAS HEATING	\$725.00
GAS CLOTHES DRYER	\$150.00
GAS RANGE	\$200.00
GAS TANKLESS W/H	\$675.00
	<u>\$2,250.00</u>

<u>PROGRAM ACCOMPLISHMENTS:</u>		
PLANNED WATER HEATING	12	
PLANNED HEATING SYSTEMS	6	
PLANNED CLOTHES DRYER	6	
PLANNED GAS RANGE	18	
PLANNED GAS TANKLESS W/H	20	

PROGRAM FISCAL EXPENDITURES: ACTUAL EXPEND. W/O INTERES \$27,075

<u>PROGRAM PROGRESS SUMMARY:</u>		
INSTALLED WATER HEATERS:	8	
INSTALLED HEATING SYSTEMS:	4	
INSTALLED CLOTHES DRYER	5	
INSTALLED GAS RANGE	33	
INSTALLED GAS TANKLESS W/H	19	

ST JOE NATURAL GAS COMPANY, INC.  
CONSERVATION PROGRAM DESCRIPTION AND PROGRESS FOR MONTHS:  
JANUARY 2016 THROUGH DECEMBER 2016

PROGRAM TITLE: RESIDENTIAL APPLIANCE RETENTION PROGRAM

PROGRAM DESCRIPTION: THIS PROGRAM WILL PROVIDE ALLOWANCES FOR CUSTOMERS WHO CHOOSE TO REPLACE THEIR EXISTING NATURAL GAS STORAGE TANKS AND TANKLESS WATER HEATERS, HEATING SYSTEMS, COOKING AND CLOTHES DRYING APPLIANCES WITH NEWER EFFICIENT NATURAL GAS MODELS.

<u>APPLIANCES</u>	<u>ALLOWANCE</u>
GAS WATER HEATING	\$350.00
GAS HEATING	\$500.00
GAS CLOTHES DRYER	\$100.00
GAS RANGE	\$100.00
GAS TANKLESS W/H	\$550.00
	<u>\$1,600.00</u>

<u>PROGRAM ACCOMPLISHMENTS:</u>		
PLANNED WATER HEATING		145
PLANNED HEATING SYSTEMS		19
PLANNED CLOTHES DRYER		17
PLANNED GAS RANGE		25
PLANNED GAS TANKLESS W/H		19

PROGRAM FISCAL EXPENDITURES ACTUAL EXPEND. W/O INTEREST \$82,250

<u>PROGRAM PROGRESS SUMMARY:</u>		
INSTALLED WATER HEATERS:		119
INSTALLED HEATING SYSTEMS		35
INSTALLED CLOTHES DRYER		21
INSTALLED GAS RANGE		34
INSTALLED GAS TANKLESS W/H		32

ST JOE NATURAL GAS COMPANY, INC.  
 CONSERVATION PROGRAM DESCRIPTION AND PROGRESS FOR MONTHS:  
 JANUARY 2016 THROUGH DECEMBER 2016

PROGRAM TITLE: LARGE FOOD SERVICE COMMERCIAL

PROGRAM DESCRIPTION: This program is designed to encourage owners and operators of large food service restaurants to purchase energy efficient natural gas appliances through the offering of commercial appliance rebates. Commercial large food service customers are defined as establishments primarily engaged in the retail sale of prepared food and drinks for on-premise with an annual consumption of greater than 9,000 therms. The rebates offered within this program are depicted below:

<u>APPLIANCES</u>	<u>ALLOWANCE</u>
GAS WATER HEATING	\$1,500.00
FRYER	\$3,000.00
GAS RANGE	\$1,500.00
GAS TANKLESS W/HEATER	<u>\$2,000.00</u>
	<u>\$8,000.00</u>

<u>PROGRAM ACCOMPLISHMENTS:</u>	PLANNED GAS WATER HEATING	0
	PLANNED FRYER	0
	PLANNED GAS RANGE	0
	PLANNED GAS TANKLESS W/H	0

PROGRAM FISCAL EXPENDITURES: ACTUAL EXPEND. W/O INTERES \$11,500

<u>PROGRAM PROGRESS SUMMARY:</u>	ACTUAL GAS WATER HEATING	0
	ACTUAL FRYER	0
	ACTUAL GAS RANGE	5
	ACTUAL GAS TANKLESS W/H	2

ST JOE NATURAL GAS COMPANY, INC.  
CONSERVATION PROGRAM DESCRIPTION AND PROGRESS FOR MONTHS:  
JANUARY 2016 THROUGH DECEMBER 2016

PROGRAM TITLE: COMMERCIAL HOPITALITY AND LODGING

PROGRAM DESCRIPTION: This program is designed to encourage owners and operators of hospitality & lodging facilities to purchase energy efficient natural gas appliances through the offering of commercial appliance rebates. Commercial hospitality and lodging customers are defined as establishments known to the public as hotels or motels prlmarily engaged in providing lodging for the general public. The rebates offered are depicted below;

<u>APPLIANCES</u>	<u>ALLOWANCE</u>
GAS WATER HEATING	\$1,500.00
FRYER	\$3,000.00
GAS RANGE	\$1,500.00
GAS TANKLESS W/HEATER	\$2,000.00
DRYER	\$1,500.00
	<u>\$9,500.00</u>

<u>PROGRAM ACCOMPLISHMENTS:</u>		
PLANNED WATER HEATING		0
PLANNED FRYER		0
PLANNED RANGE		0
PLANNED TANKLESS W/H		0
PLANNED DRYER		0

<u>PROGRAM FISCAL EXPENDITURES</u>	ACTUAL EXPEND. W/O INTERES	\$2,000
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<u>PROGRAM PROGRESS SUMMARY:</u>		
INSTALLED WATER HEATERS:		0
INSTALLED FRYER		0
INSTALLED RANGE		0
INSTALLED TANKLES W/H		1
INSTALLED DRYER		0