



November 4, 2020

VIA ELECTRONIC FILING

Mr. Adam Teitzman
Commission Clerk
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, FL 32399-0850

Re: Docket No. 20200227-EI, Petition of Florida Power & Light Company for Approval of a COVID-19 Small Business Assistance Program

Dear Mr. Teitzman:

Enclosed please find Florida Power & Light Company's responses to the Florida Public Service Commission Staff's Data Requests, Nos. 1-7, propounded in the above-referenced proceeding.

Please contact me at (561) 691-7108 if you or your Staff have any questions regarding this filing.

Sincerely,

/s/ Jason A. Higginbotham

Jason A. Higginbotham

Enclosure

cc: Tripp Coston, Economic Supervisor

Enclosure

QUESTION:

FPL states on page 5 of its petition that one participating option is that "the small business customer is located in an 'Opportunity Zone' as defined by the U.S. Department of the Treasury."
Please provide the approximate number of qualifying FPL GS, GS Time of Use and GS Constant Usage customers take service within an "Opportunity Zone."

RESPONSE:

Based upon currently available information, FPL estimates that there are approximately 170,000 GS, GS Time of Use and GS Constant Usage customers that FPL serves within Opportunity Zones.

QUESTION:

FPL states on page 5 of its petition that to qualify for the program an existing customer must have resumed "business operations in a space that was previously inoperative for a minimum of six months." Please explain FPL's rationale for excluding customers that were inoperative for less than six months.

RESPONSE:

The six-month requirement was designed to approximate the amount of time that small businesses had to shut down during the early phases of quarantine and the time thereafter when only essential businesses were operating. Based on available information, FPL estimates that many small businesses began to shutter operations around March – April 2020 as a result of the pandemic and then began to reopen in September¹. This being said; however, FPL would not be opposed to extending the applicability of this proposed program to small businesses that had to cease operations for a period less than six months.

¹ Florida SBDC Network et al., *The Impact of the COVID-19 Pandemic on Small Businesses*, October 2020 (http://www.floridasbdc.org/Reports/Publications/COVID%20Impact%20Survey_October.pdf)

QUESTION:

Please provide FPL's rational for including new business accounts under this proposed tariff.

RESPONSE:

FPL recognizes that the COVID-19 pandemic has increased the challenges of opening a new small business that may not qualify for other economic development opportunities. As a result, FPL is extending its proposed program to new small business accounts as well in order to support their development and expansion.

QUESTION:

How does FPL intend to account for and recovery the lost revenues associated with the proposed ten percent energy credit (a) between rate cases (b) in FPL's next rate case?

RESPONSE:

Under the proposed program, FPL does not intend to track or account for the lost revenues associated with the credit for purposes of recovery between rate cases or in FPL's next rate case.

QUESTION:

If approved, please provide the estimated cost of lost revenues resulting from this tariff.

RESPONSE:

While FPL estimates that the program will result in approximately \$16 million in discounts, please see FPL's response to Staff's First Data Request No. 4.

QUESTION:

The Terms of Service section of proposed tariff sheet No. 8.805 states that the Credit will be based on the customer's prior month's consumption. Please explain specifically how FPL will calculate the credit and how a participating customer will receive the credit on the subsequent bill (i.e. line item credit or kilowatt reduction.)

RESPONSE:

The credit will be calculated using the customer's prior month Base Energy Charge times the percentage discount. The derived credit amount will be applied to a customer's bill at the time of billing with no impact to the customer's current month bill calculation. For example: if a GS customer's prior month Base Energy Charge was \$60.13 (1,000 kWh x \$0.06013), then a \$6.01 (\$60.13 x 10% discount) credit would be applied to the current month total amount due. The discount will be reflected as a credit under Additional Activity on the customer's bill with a program-specific bill message added indicating the reason for the credit.

QUESTION:

The Available section of proposed tariff sheet No. 8.805 states that "the load eligible to receive the FPL Main Street Recovery Credit may not exceed 21 kW at a single delivery point." Please explain how FPL will address participating customer who may exceed 21 kW in a given month.

RESPONSE:

Previously qualified GS customers that subsequently exceed 21 kW and transition to a demand (GSD) rate will continue to receive the discount based on their Base Energy Charge with no impact to their demand registration. The credit amount issued, however, will be lower as the Base Energy Charge factor for GSD is \$0.02222/kWh versus \$0.06013/kWh for GS.