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April 9, 2021

ELECTRONIC FILING

Mr. Adam J. Teitzman, Commission Clerk Office of Commission Clerk Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0850

Re: Docket 20210034-EI, Petition for Rate Increase by Tampa Electric Company

Dear Mr. Teitzman:

Attached for filing on behalf of Tampa Electric Company in the above-referenced docket is the Direct Testimony and Exhibit of Lorraine L. Cifuentes.

Thank you for your assistance in connection with this matter.

(Document 12 of 34)

Sincerely,

J. Jeffry Wahlen

JJW/ne Attachment

cc: Richard Gentry, Public Counsel

Jon Moyle, FIPUG



BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

DOCKET NO. 20210034-EI

IN RE: PETITION FOR RATE INCREASE
BY TAMPA ELECTRIC COMPANY

DIRECT TESTIMONY AND EXHIBIT

OF

LORRAINE L. CIFUENTES

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION 1 PREPARED DIRECT TESTIMONY 2 3 OF LORRAINE L. CIFUENTES 4 5 Please state your name, business address, occupation, and 6 7 employer. 8 My name is Lorraine L. Cifuentes. My business address is Α. 9 702 North Franklin Street, Tampa, Florida 33602. I am 10 11 employed by Tampa Electric Company ("Tampa Electric" or "company") as Director, Load Research and Forecasting in 12 the Regulatory Affairs department. 13 14 Please describe your duties and responsibilities in that 15 16 position. 17 My present responsibilities include the management of Tampa 18 A. Electric's customer, peak demand, energy sales, and revenue 19 20 forecasts, as well as management of Tampa Electric's Load Research program and other related activities. 21 22 23 Q. Please provide a brief outline of your educational 24 background and business experience. 25

A. In 1986, I received a Bachelor of Science degree in Management Information Systems from the University of South Florida. In 1992, I received a Master of Business Administration degree from the University of Tampa. In October 1987, I joined Tampa Electric as a Generation Planning Technician, and I have held various positions within the areas of Generation Planning, Load Forecasting, and Load Research. In November 2018, I was promoted to Director, Load Research and Forecasting.

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Outside of Tampa Electric, I am also actively involved in several forecasting-related organizations. I am actively the Electric Utilities Forecaster involved in Forum ("EUFF"), which is an organization made up of electric utility forecasters from across the nation that meet twice a year to discuss forecasting issues and challenges. I held the position of President of the EUFF from 2008-2014. In addition, from 2009-2014 I was the chairperson for the Florida Reliability Coordinating Council, Inc.'s ("FRCC") Load Forecast Working Group and coordinated the review of Florida utilities' load forecasting methodologies demand and energy forecasts that support the Peninsular Florida Load and Resource Plan and reliability assessments.

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Q. What are the purposes of your direct testimony?

A.	The purposes of my direct testimony are (1) to describe
	Tampa Electric's load forecasting process; (2) to describe
	the methodologies and assumptions used for the forecast;
	and (3) to present the load forecast used in Tampa
	Electric's test year budget that supports its request for
	a base rate increase. Additionally, I will demonstrate how
	the forecasts are appropriate and reasonable based on the
	assumptions provided.
Q.	Have you prepared an exhibit to support your direct
	testimony?
A.	Yes. I am sponsoring Exhibit No. LLC-1 consisting of 11
	documents, prepared under my direction and supervision.
	The contents of my exhibit were derived from the business
	records of the company and are true and correct to the best
	of my information and belief. My exhibit consists of the
	following documents:
	Document No. 1 List of Minimum Filing Requirement

Document No. 2

and Energy Sales

Lorraine L. Cifuentes

Schedules Sponsored or Co-Sponsored by

Comparison of 2013 Forecast Versus

Current Forecast of Customer Growth

ĺ	Ī		
1		Document No. 3	Economic Assumptions Average Annual
2			Growth Rate
3		Document No. 4	Billing Cycle Based Degree Days
4		Document No. 5	Customer Forecast
5		Document No. 6	Per-Customer Energy Consumption
6		Document No. 7	Retail Energy Sales
7		Document No. 8	Per-Customer Peak Demand
8		Document No. 9	Peak Demand
9		Document No. 10	Firm Peak Demand
10		Document No. 11	Firm Peak Load Factor
11			
12	Q.	Are you sponsoring a	any sections of Tampa Electric's Minimum
13		Filing Requirements	("MFR") schedules?
14			
15	Α.	Yes. I sponsor or	co-sponsor the MFR schedules shown in
16		Document No. 1 of m	y exhibit.
17			
18	FORE	CAST RESULTS	
19	Q.	Please summarize th	e forecast results.
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21	A.	In my direct testi	mony I present forecasts that reflect
22		the recent growth	n trends in the company's service
23		territory. The comp	pany sales trends are consistent with
24		the sales trends of	other utilities in Florida.

The company expects customer growth to increase at an average annual growth rate ("AAGR") of 1.3 percent over the next ten years (2021-2030); however, we project the average customer use to decline during that period. Since 2011, per-customer consumption has declined at an AAGR of 0.9 percent, and we expect it to decline at an AAGR of 0.5 percent (0.4 percent excluding the volatile Phosphate sector) over the next ten years. Given the forecasts for 1.3 percent customer growth and 0.5 percent average percustomer use decline, the company expects retail energy sales to increase at an AAGR of 0.8 percent during the forecast horizon.

Q. Please explain the company's experience with load growth and customer growth since the last base rate proceeding was filed in 2013.

A. The company's experience over the past eight years has not been very different from the projections in the company's last base rate proceeding. Customer growth on an actual basis averaged 1.7 percent versus the projection of 1.5 percent. Consumption per-customer declined at the same rate that was projected in the last rate proceeding (-0.7 percent AAGR) for an overall annual average increase in energy sales of 1.0 percent versus the projection of 0.8 percent. During

this period, the company's annual peak demand increased from 3,892 MW to 4,255 MW, or by an average of 1.1 percent per year.

Although actual energy sales have been in line with the projections of the last base rate proceeding on average, 2020 is an exception. The unprecedented COVID-19 pandemic had a negative impact on energy sales starting in March 2020 and bottoming out around May 2020. Since then, there has been some improvement, but energy sales are still not back to normal levels. We expect conditions to continue to improve but not return to a more normal level until a vaccine is widely available. I discuss the impacts of COVID-19 in greater detail later in my direct testimony.

Document No. 2 of my exhibit shows the trends in customer growth and retail energy sales compared to the projections from the company's last base rate proceeding and for the forecasts presented in my direct testimony.

The average annual growth rates over the forecast horizon (2021-2030) for customers and energy sales are 1.3 percent and 0.8 percent, respectively. The process Tampa Electric uses to prepare its load forecast and the steps it has taken to ensure the forecast is reasonable are discussed

later in my testimony.

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Q. What were the impacts of COVID-19 on energy sales in 2020?

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Α. Between March and December, residential energy volumes were approximately 2.2 percent above normal as the result of COVID-19. As more household members worked and attended school from home, there was an increased demand in appliance loads. The Shelter-In-Place order issued in April 2020 by Governor DeSantis, which mandated people to stay home and non-essential businesses to close, had adverse effects on the non-residential sectors. Between March and December, Commercial, Industrial, and Governmental/Public Authorities sector energy sales volumes decreased below normal levels by an estimated six percent, four percent, and four percent, respectively. In total, the COVID-19 impact to energy sales is a decline of approximately 1.4 percent from expectations.

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TAMPA ELECTRIC'S FORECASTING PROCESS

Q. Please describe Tampa Electric's load forecasting process.

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A. Tampa Electric uses econometric models and Statistically
Adjusted End-use Forecasting ("SAE") models, which are
integrated to develop projections of customer growth,

energy consumption, and peak demands. The econometric models measure past relationships between economic variables, such as population, employment, and customer growth. The SAE models, which incorporate an end-use structure into an econometric model, are used projecting average per-customer consumption. These models have consistently been used by Tampa Electric since 2003, and the modeling results have been submitted to the Commission for review and approval in past regulatory proceedings. MFR Schedule F-5, which I co-sponsor, provides a more detailed description of the forecasting process.

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Q. Which assumptions were used in the base case analysis of customer growth?

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Α. The primary economic drivers for the customer forecast are Hillsborough County population estimates, Hillsborough County Commercial and Manufacturing employment, building permits, and time-trend variables. The population forecast is the starting point for developing the customer and energy projections. The population forecast is based upon the projections of the University of Florida's Bureau of Economic and Business Research ("BEBR"). We supplement these sources with Moody's Analytics projections employment by major sectors and residential building

These economic growth projections drive permits. forecasted number of customers in each sector. For example, an increase in the number of households results in a need for additional services, restaurants, and retail establishments. Additionally, projections of residential building permits are a good indicator of expected increases or decreases in local construction activity. Similarly, commercial and industrial employment growth is a good indicator of expected activity in those respective sectors. ten-year historical and forecasted average annual growth rates for these economic indicators are shown in Document No. 3 of my exhibit.

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Q. Which assumptions were used in the base case analysis of energy sales growth?

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A. Customer growth and per-customer consumption growth are the primary drivers for growth in energy sales. We base the average per-customer consumption for each revenue class on the SAE modeling approach. The SAE models have three components. The first component includes assumptions of the long-term saturation and efficiency trends in end-use equipment. The second component captures changes in economic conditions, such as increases in real household income, changes in number of persons per household, the

price of electricity, and how these factors affect a residential customer's consumption level. I provide a complete list of the critical economic assumptions used in developing these forecasts in Document No. 3 of my exhibit. The third component captures the seasonality of energy consumption. Heating and cooling degree day assumptions allocate the appropriate monthly weather impacts and are based on Monte Carlo simulations for weather patterns over the past 20 years. Historical and projected heating and cooling degree days are shown in Document No. 4 of my exhibit. MFR Schedules F-7 and F-8 provide a description and the historical and projected values of each assumption used in the development of the 2022 test year retail energy sales.

Q. Which assumptions were used in the base case analysis of peak demand growth?

A. Peak demand growth is affected by long-term appliance trends, economic conditions, and weather conditions. The end-use and economic conditions are integrated into the peak demand model from the energy sales forecast. The weather variables are heating and cooling degree days at the time of the peak, for the 24-hour period of the peak day, and the day prior to the peak day. Weather variables

provide seasonality to the monthly peaks. By incorporating both temperature variables, the model accounts for cold or heat buildup that contributes to determining the peak day demand. Temperature assumptions are based on an analysis of 20 years of peak day temperatures. For the peak demand forecast, the design temperature at the time of winter and summer peaks is 31 and 92 degrees Fahrenheit, respectively.

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Q. Does Tampa Electric assess the reasonableness of these base case assumptions?

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Yes. We evaluate the base case economic assumptions by Α. comparing the historical average annual growth rates to the projected average annual growth rates for the forecast period. In addition, we compare each economic data series to an alternate source and evaluate it for consistency. The alternate sources Tampa Electric uses for comparisons are the Office of Economic and Demographic Research, which is part of the Florida Legislature, the U.S. Energy Information Administration, and the University of Central Florida's Institute for Economic Forecasting. I found that the projections between the sources vary slightly, but the timing of the expected economic rebounds is consistent. Therefore, it is reasonable to conclude that the Moody's Analytics economic growth assumptions for Hillsborough

County are also reasonable.

Q. Were the forecasts for population growth also evaluated for reasonableness?

A. Yes. We compared county and state level projections and evaluated them for consistency. We also compared the Moody's Analytics and BEBR population forecasts and evaluated them for consistency. The BEBR 2022 population growth projections are slightly higher than Moody's. BEBR's growth rates are more aligned with Tampa Electric's recent customer growth levels.

Q. Please describe the historical accuracy of Tampa Electric's retail customer and energy sales forecasts.

A. Since the last rate proceeding in 2013, the average accuracy of the customer forecasts has been remarkable; the seven-year average accuracy is 0.1 percent below the actuals.

The average accuracy of per-customer consumption over the past seven years was 1.1 percent below the actuals, primarily due to hotter weather in recent years. However, when adjusting for weather, the average per-customer

consumption forecasts have been overstated by 1.0 percent on average.

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The resulting average accuracy of the retail energy sales forecasts is 1.2 percent below actual use and 0.8 percent above actual consumption when weather adjusted.

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Q. Have Tampa Electric's forecasting models used in developing the customer, demand, and energy forecasts been reviewed for reasonableness?

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Yes. In 2009 and 2013, Itron, Inc. ("Itron"), an industry leader that provides utility forecasting software and methodologies to more than 160 utilities and companies, reviewed Tampa Electric's forecasting models and assumptions. During each review, Itron concluded that the forecast models were theoretically sound with excellent model statistics and that the modeling errors were reasonable and consistent with other utilities. Since then, Tampa Electric has not made any significant changes to its forecasting models and equations.

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TAMPA ELECTRIC'S FORECASTED GROWTH

Q. How many customers does Tampa Electric have?

- A. Tampa Electric's current customer count is shown in Document No. 5 of my exhibit. Tampa Electric had an average of 786,048 retail accounts in 2020.
- Q. What is Tampa Electric's projected customer growth?

A. Customer growth in 2020 was 1.8 percent, while projections for 2021 and 2022 are 1.7 percent and 1.6 percent, respectively. Tampa Electric projects an average annual increase of 11,013 (1.3 percent) new customers over the next ten years (2021-2030). Historical and projected customer counts are shown in Document No. 5 of my exhibit.

Q. How do Tampa Electric's projected customer growth rates compare with historical growth rates?

A. Historical ten-year AAGR for customers is 1.7 percent and projected customer growth rates are 1.3 percent. This projected growth rate represents customer growth of 1.7 percent in 2021, slowing to 1.0 percent by 2030. BEBR's population projections drive the lower projected growth rates. The moderation of growth rates over the forecast horizon is not uncommon; it is a consistent trend seen in the company's past Ten-Year Site Plans, as well as in other Florida utilities' Ten-Year Site Plans.

Q. Please describe Tampa Electric's energy sales forecast.

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A. The primary driver of the increase in the energy sales forecast is customer growth. The impact of per-customer consumption, which is expected to decrease at an average annual rate of 0.5 percent over the next ten years (2021-2030), offsets some of the customer growth as shown in Document No. 6 of my exhibit. Combining the forecasted customer growth and per-customer consumption trends, we expect retail energy sales to increase at an average annual rate of 0.8 percent over the next ten years (2021-2030). I provide historical and forecasted energy sales in Document No. 7 of my exhibit.

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Q. What are the primary drivers of the projected decline in average usage?

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drivers of declining Α. The primary average use are improvements in end-use efficiency resulting from appliance and equipment replacement; new end-use such as the new lighting standards that are standards, expected to have a significant impact on residential sales; economy-induced conservation; and demand-side management ("DSM") program activity.

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- Q. How do the 2022 test year projections for retail energy sales compare to the same year projections that were prepared and filed in Tampa Electric's 2013 base rate case?
- A. The current 2022 projection for energy sales growth is 1.0 percent, compared to 1.1 percent in the projection for the year 2022 that was filed in the 2013 rate case.

Q. What is Tampa Electric's peak demand forecast?

A. We project summer and winter peak usage per customer will decrease at an average annual rate of 0.3 percent. Document No. 8 of my exhibit shows historical and forecasted peak usage per customer for summer and winter peaks. The increase in customers and the decrease in per-customer demand results in an average annual growth rate of 1.0 percent over the next ten years for both the winter and summer peaks, as shown in Document No. 9 of my exhibit. Summer and winter firm peak demands, which have been reduced by curtailable load such as load management and interruptible loads, are shown in Document No. 10 of my exhibit.

Q. Are conservation and demand-side management impacts accounted for in the energy sales and peak demand forecasts?

A. Yes. Tampa Electric develops energy and demand forecasts for each conservation and DSM program. The aggregated incremental energy savings and demand impact projections are then subtracted from the forecasts.
Q. Are the impacts of rooftop solar generation accounted for in the energy sales and peak demand forecasts?
A. Yes. Tampa Electric energy sales and peak demand forecasts include the impacts of rooftop solar generation.
Q. Are electric vehicle impacts accounted for in the energy

Q. Are electric vehicle impacts accounted for in the energy sales and peak demand forecasts?

A. Yes, we included electric vehicles in the energy sales and peak demand forecasts.

Q. Does the forecast include the expected impacts of the COVID-19 pandemic? If so, what methodology was used?

A. Yes, our forecast includes the impacts of the COVID-19 pandemic in energy consumption per-customer. An out-of-model adjustment factor was used to capture the short-term behavioral changes that the economic data cannot fully explain, including customer-specific behavioral changes

such as staying at home and decisions to close or open educational institutions and non-essential businesses. We applied the adjustment factors to August 2020 through December 2021 data. By the 2022 test year, these factors are no longer included, and we capture the remaining impacts of COVID-19 in the projected economic variables just as any effects from other economic upturns or downturns would be captured.

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Q. Has the company performed any sensitivity analyses on its load forecast?

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Yes. We tested the base case scenario for sensitivity to Α. varying economic conditions and customer growth rates. The high and low peak demand and energy sales scenarios represent an alternative to the company's base case outlook. The high scenario represents more optimistic economic conditions in the areas of customers, employment, and income. The low band represents less optimistic scenarios in the same areas. Compared to the base case, the expected customer and economic growth rates are 0.5 percent higher in the high scenario and 0.5 percent lower in the low scenario.

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Q. Does Tampa Electric conclude that the forecasts of

customers, energy sales, and demand are appropriate and reasonable?

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Yes. The customer, demand, and energy sales forecasts are Α. based on assumptions developed by industry experts and are the most recent assumptions available at the time the forecasts were prepared. We used theoretically statistically sound methods that were previously reviewed and accepted by the Commission to develop the forecasts. In addition, we compared the average annual growth rates for per-customer demand and energy usage for consistency with historical growth rates. We reviewed summer and winter load factors to ensure proper integration of the peak and energy models. The results show that the load factors are reasonable when compared to historical years. The load factors are shown in Document No. 11 of my exhibit. The customer, energy sales, and demand forecasts are appropriate and reasonable for planning purposes.

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BILLING DETERMINANTS

Q. The methodology and forecasts described in your direct testimony are on a customer class basis, so how are these forecasts converted to a tariff rate schedule basis for rate design analysis?

A. We convert the output of our customer class models to the tariff rate schedules by conversion models which use billing determinant distribution factors. The exception is the Interruptible Service rate schedules; since they are forecasted at the customer level there is no need to apply distribution factors.

8 Q. Please explain the term billing determinants.

- A. Billing determinants are the parameters to which prices are applied to derive billed revenues. They include 1) the number of customers (i.e., bills) to which the customer charges are applied, 2) the amount of energy or kilowatthours ("kWh") sold to which the energy charges are applied, and 3) the amount of demand or kilowatts ("kW") to which the demand charges are applied. They also include the number of units to which any additional charges, discounts, and/or penalties are applied.
- Q. How are billing determinant distribution factors derived?
- A. The first step is to calculate the historical distribution factors (e.g., the percentage of total residential class customers and energy that are in each residential rate schedule). Next, we analyze the trends in these percentages

for each rate schedule and base the future distribution factors on the most recent trends. Similarly, we base rate schedules that have billing demand charges on historical load factors.

Q. How are these billing determinants used?

A. We apply the forecasted billing determinants to current and proposed rates to calculate the base revenues from the sale of electricity for the 2022 test year. Tampa Electric witness William R. Ashburn discusses this process in his direct testimony.

SUMMARY

Q. Please summarize your direct testimony.

A. The population of Tampa Electric's service area will continue to grow at a steady pace over the forecast horizon. The company expects an average increase in customers of 1.3 percent a year, which is an increase of almost 112,402 by 2030. We expect per-customer demand and energy consumption to continue to decline over the next ten years. As a result, we project retail energy sales will increase at an average annual rate of 0.8 percent (0.9 percent excluding the declining Phosphate sector) over the

next ten years.

We conducted reviews of actual energy sales results versus the company's most current forecast for the period August 2020 to February 2021 and the forecast for energy sales was 0.2 percent above actual energy sales adjusted for weather. These results confirm that the company's forecast is a reliable representation of projected sales. This forecast is the same forecast used for the 2022 test year projections. We used industry "best practice" methods and appropriate and reasonable assumptions to develop our customer, energy sales, and demand forecasts, and they are reasonable for use in this proceeding.

Q. Does this conclude your direct testimony?

A. Yes, it does.

TAMPA ELECTRIC COMPANY DOCKET NO. 20210034-EI WITNESS: CIFUENTES

EXHIBIT

OF

LORRAINE L. CIFUENTES

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TAMPA ELECTRIC COMPANY DOCKET NO. 20210034-EI EXHIBIT NO. LLC-1

WITNESS: CIFUENTES

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FILED: 04/09/2021

LIST OF MINIMUM FILING REQUIREMENT SCHEDULES SPONSORED OR CO-SPONSORED BY LORRAINE L. CIFUENTES

MFR Schedule	Title						
C-33	Performance Indices						
C-34	Statistical Information						
C-35	Payroll and Fringe Benefit Increases Compared						
	to CPI						
C-36	Non-Fuel Operation and Maintenance Expense						
	Compared to CPI						
C-40	O&M Compound Multiplier Calculation						
E-11	Development of Coincident and Non-Coincident						
	Demands for Cost Study						
E-12	Adjustment To Test Year Revenue						
E-15	Projected Billing Determinants - Derivation						
E-16	Customers by Voltage Level						
E-17	Load Research Data						
E-18	Monthly Peaks						
E-19a	Demand and Energy Losses						
E-19b	Energy Losses						
E-19c	Demand Losses						
F-05	Forecasting Models						
F-06	Forecasting Models-Sensitivity of Output To						

TAMPA ELECTRIC COMPANY
DOCKET NO. 20210034-EI
EXHIBIT NO. ___ (LLC-1)
WITNESS: CIFUENTES
DOCUMENT NO. 1
PAGE 2 OF 2
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MFR Schedule	Title
	Changes In Input Data
F-07	Forecasting Models - Historical Data
F-08	Assumptions

TAMPA ELECTRIC COMPANY DOCKET NO. 20210034-EI EXHIBIT NO. LLC-1

WITNESS: CIFUENTES

DOCUMENT NO. 2 PAGE 1 OF 2

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Tampa Electric Company Customer Forecast

[Prior Ra	te Case	Current Rate Case			
	Actu	ual	Fore	cast	Forecast			
2002	590,199							
2003	604,901	2.5%						
2004	619,536	2.4%						
2005	635,747	2.6%						
2006	653,705	2.8%						
2007	666,354	1.9%						
2008	667,266	0.1%						
2009	666,750	-0.1%						
2010	670,991	0.6%						
2011	675,799	0.7%						
2012	684,235	1.2%	683,952	1.2%				
2013	694,734	1.5%	692,125	1.2%				
2014	706,161	1.6%	701,415	1.3%				
2015	718,713	1.8%	712,504	1.6%				
2016	730,504	1.6%	724,281	1.7%				
2017	744,690	1.9%	735,481	1.5%				
2018	756,253	1.6%	746,489	1.5%				
2019	771,960	2.1%	757,528	1.5%				
2020	786,048	1.8%	768,510	1.4%	786,048	1.8%		
2021			778,819	1.3%	799,337	1.7%		
2022			788,686	1.3%	812,436	1.6%		
2023			798,322	1.2%	825,047	1.6%		
2024			807,766	1.2%	837,099	1.5%		
2003-2012		1.5%						
2013-2020		1.7%		1.5%				
2021-2024				1.3%		1.6%		

TAMPA ELECTRIC COMPANY DOCKET NO. 20210034-EI EXHIBIT NO. LLC-1

WITNESS: CIFUENTES DOCUMENT NO. 2

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FILED: 04/09/2021

Tampa Electric Company Total Energy Sales (GWH)

[Prior Ra	ite Case	Current Rate Case			
	Act	tual	Fore	ecast	Forecast			
2002	17,925							
2003	18,230	1.7%						
2004	18,437	1.1%						
2005	18,915	2.6%						
2006	19,025	0.6%						
2007	19,533	2.7%						
2008	18,990	-2.8%						
2009	18,774	-1.1%						
2010	19,213	2.3%						
2011	18,564	-3.4%						
2012	18,412	-0.8%	18,550	-0.1%				
2013	18,418	0.0%	18,202	-1.9%				
2014	18,526	0.6%	18,370	0.9%				
2015	19,006	2.6%	18,550	1.0%				
2016	19,235	1.2%	18,793	1.3%				
2017	19,187	-0.2%	19,039	1.3%				
2018	19,632	2.3%	19,287	1.3%				
2019	19,784	0.8%	19,529	1.3%				
2020	19,954	0.9%	19,749	1.1%	19,954	0.9%		
2021			19,963	1.1%	19,589	-1.8%		
2022			20,189	1.1%	19,781	1.0%		
2023			20,413	1.1%	19,972	1.0%		
2024			20,650	1.2%	20,116	0.7%		
2003-2012		0.3%						
2013-2020		1.0%		0.8%				
2021-2024				1.1%		0.2%		

REDACTED

TAMPA ELECTRIC COMPANY DOCKET NO. 20210034-EI EXHIBIT NO. LLC-1 WITNESS: CIFUENTES DOCUMENT NO. 3

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Economic Assumptions Average Annual Growth Rates

	Hillsborough	County	Construction	Permits	(Number of Units)	4,004	5,473	7,242	6,795	7,698	9,787	10,737	10,422	12,168	12,755													13.7%	3.7%
		O		ď	(Numb	4	2	7	9	7	6	7	7	7	7													_	(7
	Hillsborough	County	Manufacturing	Employment	(Thousands)	23.5	24.4	25.0	26.1	25.6	26.8	27.6	28.1	29.0	29.1													2.4%	-0.1%
	Hillsborough	County	Commercial	Employment	(Thousands)	461	475	489	505	528	548	562	277	594	268													2.4%	2.2%
Hillsborough	County	Government	Real Gross	Output	(Millions)	7,990	8,025	8,019	7,920	7,769	7,860	7,955	8,010	8,097	7,967												S	%0.0	2.1%
Hillsborough	County	Manufacturing	Real Gross	Output	(Millions)	\$3,304	\$3,296	\$3,480	\$3,766	\$3,832	\$4,112	\$4,366	\$4,571	\$4,708	\$4,527												Average Annual Growth Rates	3.6%	1.9%
Hillsborough	County	Commercial	Real Gross	Output	(Millions)	\$52,161	\$54,024	\$55,786	\$57,456	\$60,168	\$63,152	\$65,838	\$68,478	\$71,584	\$66,534												Average An	2.7%	3.6%
		Hillsborough	County	Persons Per	Honsehold	2.6	2.6	2.6	2.6	2.6	2.6	2.6	2.6	2.6	2.6													0.1%	%9:0-
	Hillsborough	County	Real	Honsehold	Income	\$114,149	\$108,999	\$104,374	\$106,829	\$111,500	\$111,362	\$113,826	\$116,276	\$115,686	\$116,132		\$109,947	\$112,694	\$115,983	\$117,871	\$119,118	\$120,943	\$123,287	\$126,102	\$128,958	\$131,802		0.2%	2.0%
		Residential	Real Price of	Electricity	(\$/MMH)	\$67.58	\$64.04	\$61.87	\$61.80	\$62.41	\$61.03	\$59.01	\$57.75	\$56.06	\$54.31													-2.4%	-1.6%
		Hillsborough	County	Population	(Millions)	1,243	1,260	1,282	1,307	1,331	1,358	1,386	1,417	1,451	1,480	-	1,509	1,537	1,565	1,591	1,616	1,640	1,663	1,684	1,705	1,725		2.0%	1.5%
		_				2011	2012	2013	2014	2015	2016	2017	2018	2019	2020		2021	2022	2023	2024	2025	2026	2027	2028	2029	2030		2011-2020	2021-2030

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Tampa Electric Company Billing Cycle Based Degree-Days

	Heating	Cooling
	Degree Days	Degree Days
2000	496	3,497
2001	613	3,505
2002	545	3,775
2003	687	3,545
2004	547	3,490
2005	532	3,467
2006	499	3,513
2007	381	3,906
2008	433	3,602
2009	458	3,825
2010	1000	3,642
2011	575	3,846
2012	243	3,944
2013	408	3,780
2014	555	3,484
2015	357	4,290
2016	350	4,152
2017	177	4,349
2018	409	4,292
2019	309	4,263
2020	279	4,518
2021	461	3,835
2022	461	3,835
2023	461	3,835
2024	461	3,835
2025	461	3,835
2026	461	3,835
2027	461	3,835
2028	461	3,835
2029	461	3,835
2030	461	3,835

Average Annual Degree Days

2000-2020	469	3,842
2021-2030	461	3,835

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Tampa Electric Company Customer Forecast

2011 2012 2013 2014 2015 2016 2017 2018 2019 2020	Number of <u>Customers</u> 675,799 684,235 694,734 706,161 718,713 730,504 744,690 756,253 771,960 786,048
2021	799,337
2022	812,436
2023	825,047
2024	837,099
2025	848,596
2026	859,362
2027	869,699
2028	879,663
2029	889,277
2030	898,450

Average Annual Growth Rates

2011-2020	1.7%
2021-2030	1.3%

Average Absolute Growth

2011-2020 12,250 2021-2030 11,013

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Tampa Electric Company Per-Customer Energy Consumption (kWh/Customer)

2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024 2025 2026 2027 2028 2029	Total Retail 27,469 26,909 26,510 26,234 26,445 26,331 25,764 25,960 25,628 25,385 24,507 24,348 24,207 24,031 23,887 23,759 23,654 23,584 23,531	Total Excluding Phosphate 26,388 25,576 25,222 25,191 25,534 25,433 24,766 24,986 24,621 24,517 23,682 23,589 23,488 23,253 23,133 23,036 22,972 22,926
2029 2030	23,531 23,472	22,926 22,874
2030	23,472	22,074
0044 0000	•	ual Growth Rates
2011-2020	-0.9%	-0.8%
2021-2030	-0.5%	-0.4%
	Average Al	solute Growth
2011-2020	-232	-208
2021-2030	-115	-90

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Tampa Electric Company Retail Energy Sales (GWH)

2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024 2025 2026 2027 2028 2029	Total Retail 18,564 18,412 18,418 18,526 19,006 19,235 19,187 19,632 19,784 19,954 19,589 19,781 19,972 20,116 20,270 20,418 20,572 20,746 20,925	Total Excluding Phosphate 17,832 17,499 17,522 17,788 18,351 18,579 18,443 18,896 19,006 19,271 18,929 19,164 19,378 19,578 19,578 19,578 19,732 19,880 20,034 20,208 20,387
2029	20,925 21,089	20,387 20,551
2011-2020 2021-2030	0.8% 0.8%	ual Growth Rates 0.9% 0.9%
2011-2020 2021-2030	Average Al 154 167	bsolute Growth 160 180

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Tampa Electric Company Per-Customer Peak Demand (kW/Customer)

	<u>Winter</u>	Summer
2011	5.93	5.82
2012	5.14	5.69
2013	4.61	5.57
2014	4.67	5.74
2015	5.02	5.58
2016	4.69	5.65
2017	4.21	5.53
2018	5.35	5.34
2019	4.24	5.57
2020	4.50	5.41
2021	5.53	5.22
2022	5.49	5.19
2023	5.48	5.17
2024	5.46	5.15
2025	5.45	5.12
2026	5.43	5.10
2027	5.42	5.09
2028	5.41	5.08
2029	5.40	5.07
2030	5.40	5.06

Average Annual Growth Rates

2011-2020	-3.0%	-0.8%
2021-2030	-0.3%	-0.3%

Average Absolute Growth

2011-2020	-0.16	-0.04
2021-2030	-0.01	-0.02

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Tampa Electric Company Peak Demand (MW)

	<u>Winter</u>	<u>Summer</u>
2011	4010	3931
2012	3517	3892
2013	3203	3873
2014	3300	4054
2015	3609	4013
2016	3424	4131
2017	3138	4115
2018	4044	4037
2019	3272	4298
2020	3538	4255
2021	4423	4173
2022	4463	4220
2023	4521	4267
2024	4571	4307
2025	4623	4348
2026	4669	4387
2027	4714	4426
2028	4760	4467
2029	4806	4507
2030	4851	4545
	Average Annu	al Growth Rates
2011-2020	-1.4%	0.9%
2021-2030	1.0%	1.0%
	•	osolute Growth
2011-2020	-52	36

48

2021-2030

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Tampa Electric Company Firm Peak Demand (MW)

	<u>Winter</u>	<u>Summer</u>
2011	3725	3699
2012	3237	3677
2013	2918	3614
2014	3079	3757
2015	3390	3784
2016	3171	3907
2017	2905	3905
2018	3883	3798
2019	3071	4079
2020	3290	4053
2021	4211	3956
2022	4255	4007
2023	4315	4056
2024	4371	4103
2025	4422	4143
2026	4468	4182
2027	4512	4221
2028	4558	4261
2029	4603	4301
2030	4648	4339

Average Annual Growth Rates

2011-2020	-1.4%	1.0%
2021-2030	1.1%	1.0%

Average Absolute Growth

2011-2020	-48	39
2021-2030	49	43

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Tampa Electric Company Firm Peak Load Factor (%)

	<u>Winter</u>	<u>Summer</u>
2011	56.9%	57.3%
2012	64.9%	57.2%
2013	72.1%	58.2%
2014	68.7%	56.3%
2015	64.0%	57.3%
2016	69.2%	56.2%
2017	75.4%	56.1%
2018	57.7%	59.0%
2019	73.5%	55.4%
2020	69.2%	56.2%
2021	53.1%	56.5%
2022	53.1%	56.3%
2023	52.8%	56.2%
2024	52.5%	56.0%
2025	52.3%	55.8%
2026	52.2%	55.7%
2027	52.0%	55.6%
2028	52.0%	55.6%
2029	51.9%	55.5%
2030	51.8%	55.5%

Average Annual Growth Rates

2011-2020	2.2%	-0.2%
2021-2030	-0.3%	-0.2%