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BEFORE THE
FLORIDA PUBLIC SERVICE COMMISSION

In the Matter of:

DOCKET NO. UNDOCKETED

2021 HURRICANE SEASON
PREPARATION BRIEFING
BY FLORIDA ELECTRIC
UTILITIES.

_____ /

PROCEEDINGS: COMMISSION WORKSHOP

COMMISSIONERS
PARTICIPATING: CHAIRMAN GARY F. CLARK
COMMISSIONER ART GRAHAM
COMMISSIONER ANDREW GILES FAY
COMMISSIONER MIKE LA ROSA
COMMISSIONER GABRIELLA PASSIDOMO

DATE: Wednesday, May 19, 2021

TIME: Commenced: 10:00 a.m.
Concluded: 12:20 p.m.

PLACE: Betty Easley Conference Center
Room 148
4075 Esplanade Way
Tallahassee, Florida

REPORTED BY: DEBRA R. KRICK
Court Reporter and
Notary Public in and for
the State of Florida at Large

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3 PENELOPE BUYS
4 LEE ENG TAN

5 Florida Power & Light Company and Gulf Power Company:
6 Tom Gwaltney
7 Paul Talley

8 Duke Energy:

9 Jason Cutliffe
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11 Tampa Electric Company:

12 Ed Mora
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14 Florida Public Utilities Company:

15 Jorge Puentes
16

17 Keys Energy Service:

18 Lynne Tejeda
19

20 Escambia River Electric Cooperative, Inc.:

21 Ryan Campbell
22
23
24
25

1 P R O C E E D I N G S

2 CHAIRMAN CLARK: All right. We will go ahead
3 and call the workshop to order.

4 Welcome to the Commission Workshop on the 2021
5 Hurricane Season Preparation. I just want to take
6 a moment and talk about the importance of what we
7 are doing today, and the awareness that we are
8 bringing to the upcoming hurricane season.

9 I like to think that we have gotten so good at
10 this, and I hate the fact that we have gotten so
11 good at this, that sometimes we begin to take some
12 things for granted, and I -- I don't ever want us
13 to be in a position where we begin to gloss over
14 things just because we've gotten really, really
15 good at it.

16 I think that it's important for us to continue
17 to put our efforts, and for the Commission to show
18 that it is a top priority and a number one concern
19 for us that our state be prepared, that our utility
20 companies have the resources, materials, personnel
21 available to make sure that our customers are back
22 on-line in the event of a hurricane.

23 With that said, again, I do commend the
24 utility companies that are in the state of Florida
25 for the outstanding job that they do in hurricane

1 preparation and hurricane preparedness. And I want
2 to thank all of you in advanced to for putting this
3 presentation together, for updating and informing
4 the Commission, keeping us in the loop with what is
5 going on, and we look forward to hearing all of
6 your presentations today.

7 So with that, I am going to ask staff, if they
8 would, to read the notice. Ms. Tan.

9 MS. TAN: Thank you, Chairman.

10 Pursuant to notice filed on May 10th, 2021, we
11 are gathered together at this time to discuss the
12 2021 Commission Workshop on Hurricane Preparedness.

13 CHAIRMAN CLARK: All right. Let's go ahead,
14 and the purpose of the workshop is for our
15 utilities to provide facts about the utilities'
16 storm preparation activities. Each of the
17 presenters is going to provide an overview of their
18 utility storm preparation, the restoration process,
19 customer and stakeholder outreach, vegetation
20 management, pole inspections and lessons learned.

21 To extent possible, we kindly ask the
22 presenters to avoid any discussions regarding any
23 open dockets that are currently before the
24 Commission. After each presentation, there will be
25 an opportunity for questions from the Commissioners

1 and staff. So once your presentation is over,
2 please hang on with us for a few minutes and let's
3 see if there are any discussion.

4 First of all, we are going to begin with a
5 joint presentation from Florida Power & Light and
6 Gulf Power Company. Tom Gwaltney, Senior Director
7 of Emergency Preparedness, and Paul Talley, Manager
8 of Technical Services, are going to make those
9 presentations.

10 Mr. Gwaltney.

11 MR. GWALTNEY: Thank you. And thank you,
12 Commissioners, and all of the staff, and welcome to
13 the workshop here. So we will go ahead and get
14 started.

15 As said, I am Tom Gwaltney, the Senior
16 Director for Emergency Preparedness for FPL.

17 Next slide, please.

18 As was mentioned, this is going to be a joint
19 presentation really combining Gulf and FPL together
20 really as one company. And one of the big
21 highlights here, you can kind of see where our
22 service territory now actually extends from Miami
23 now all the way to Pensacola, serving over 43
24 counties in the state of Florida.

25 And one of the big things here is the vast

1 majority of our customers, as you know, live within
2 20 miles of the coast. So we talk about hurricanes
3 and tropical systems. If we don't see -- if we are
4 not affected from a direct landfall, we are
5 definitely going to be affected from some hurricane
6 coming through the state of Florida.

7 And then you can kind of see some of the
8 mileage, and then the poles and transformers, et
9 cetera, that we have within our system.

10 Next slide, please.

11 So as was discussed just a few moments ago, we
12 are going to hit on all the topics from our storm
13 preparation, our tried and true restoration
14 processes, you know, our communications and
15 outreach that we do with our customers, update our
16 vegetation and our pole inspection programs, and
17 some of the lessons learned we had over the past
18 year.

19 Next slide, please.

20 So we will start with the storm preparation
21 and restoration processes.

22 Next slide, please.

23 So one of the most important things we do here
24 at FPL, and working with Gulf, is really our storm
25 drill, our annual drill. And we actually just

1 completed this just about -- just a couple weeks
2 ago, the first week of May. It's an entire week
3 long process. We start with the 72-hour countdown,
4 go through right down to the storm itself.

5 This year, we actually simulated a Category 2
6 hurricane impacting just around the Daytona Beach
7 area, then exiting the west coast, and then
8 reentering and hitting Pensacola within 24 hours
9 later.

10 So it really helped simulate, you know, the
11 restoration, the resource allocation and how we
12 would work to manage this as one -- one entity and
13 one company.

14 We also incorporated our pandemic related
15 lessons learned, some of the industry guidelines,
16 implementing some of the technology improvements to
17 our storm damage forecasting.

18 Every year, we take our storm damage model, we
19 tweak two. We add some of the history of what
20 we -- of what occurred in the previous year and we
21 help model that so it can become more accurate and
22 beneficial.

23 In addition, one of the other big technology
24 enhancements we have is our wire down application,
25 which is really -- helps with our customers. Where

1 they can actually report a wire down and actually
2 simulate or attach a picture so we can kind of
3 understand what they are seeing out there as well.
4 And then we conducted our management training
5 workshops.

6 We do training year-round. It's a year-round
7 process for us, but it really ramps up in January,
8 and so we have been doing extensive training
9 throughout these last several months in
10 preparation. And these incident management
11 training workshops really get the teams together
12 that will be running some of these staging sites so
13 that they can be actually be ready, already work
14 together and perform as a well-oiled machine.

15 The other real important key process really is
16 a mutual aid. You know, no company can do this by
17 themselves. We need each other. Here within the
18 state of Florida we rely on each other to help each
19 other out, and then also externally.

20 We are part of the Southeastern Electric
21 Exchange, which has over 59 members. EEI, the
22 Edison Electric Institute, which is the national
23 for all of the seven RMAGs throughout the country.

24 We are also big participants in the Florida
25 Electric Power Coordinating Group. We actually

1 have a meeting next week with all of those partners
2 in addition to AAIC.

3 And then one other part that we think is very
4 critical is we've already gone to all of our
5 vendors that have worked on our property before and
6 we ensure we have contracts in place and ready.
7 The last thing we want to do when is storm hits is
8 try to figure out, you know, working out contracts,
9 et cetera, with these vendors and third parties, so
10 we get all of that done up prior to storm season.
11 Of course, there will always be one or two, but we
12 want to make sure we get everything we can done
13 ahead of time and be prepared if the event occurs.

14 Next slide, please.

15 I want to go over just a couple of things
16 we've taken in reference to the COVID-19. I know
17 some things have recently changed with the CDC, and
18 we are going to be reevaluating some of our
19 practices. But I will, say last year was very
20 successful for both us and Gulf Power. We had four
21 systems that affected our companies last year, and
22 we felt very successful with our COVID protocols in
23 the fact that we worked through them very
24 efficiently; but also, we were able to do this and
25 really have any delay in our restoration processes

1 for the customer, which is really the most
2 important thing.

3 One of our big items is we developed Alpha and
4 Bravo teams, where we separated our command and
5 controls so that if an infection or something was
6 to occur at one location, we had another location
7 that could immediately stand up, or that was
8 running simultaneously, but that could run -- could
9 run the event for us.

10 In addition, you know, we've looked at our
11 staging sites. We took all of our over 100 staging
12 sites that we have already preplanned footprints,
13 redesigned every one of those to ensure to minimize
14 the number of personnel that were on those sites,
15 we could ensure social distancing and really
16 incorporate all of the COVID protocols and
17 guidelines.

18 You know, with any type of storm, logistics is
19 key; and especially in a COVID environment, it
20 really required more folks to really help do that
21 with all the cleaning and everything else that was
22 necessary.

23 We did -- even at our commands centers, we
24 actually had testing done and all of the testing
25 protocols, including temperature checks, and then

1 even COVID testing as well. So a lot of stuff was
2 done both in the field and even at our command
3 centers.

4 Another important piece to a restoration
5 really is the materials and pre-staging all of
6 those, that inventory prior to a storm. We found
7 that very beneficial last year as, you know, with
8 the hurricanes that came in. And even other
9 utilities, when you have so many storms, we found
10 that coming near the end of a storm season, we
11 found that some utilities, not within the Florida,
12 however, that, you know, the material was a need.
13 And we actually were able to help even provide some
14 support to other utilities across the country.

15 Next slide, please.

16 So one of the things we learned really came
17 out of Hurricane Irma, and then that underground --
18 the overhead -- the underground system performed
19 much better than our overhead system. So we're in
20 the middle of our pilot, our Storm Secure
21 Underground Program, where we are undergrounding
22 some of the neighborhood lines. These are your
23 laterals that are within, like, in a lot of back
24 yards, et cetera.

25 So we looked at those, and we actually have

1 begun to underground some of those. We did over
2 200 last year. We've got over 300 we are doing
3 this -- so far over 30,000 customers have had their
4 service moved from overhead to underground so far
5 in our program. And we continue to utilize the
6 overhead to underground conversion program that
7 we -- that was part of the agreement we had back
8 after the '04 and '05 seasons.

9 Next slide, please.

10 So now let's move into communication and
11 outreach.

12 Next slide, please.

13 You know, when you talk about communication,
14 it's really, this is -- this is almost as important
15 or as equally important as the restoration itself.
16 You need to be able to communicate with your
17 customers, before during and after an event. It is
18 critical that you be able to tell your story, keep
19 them updated. If you don't tell the story,
20 somebody else is going to tell it for you. So you
21 want to make sure you keep them informed. And it's
22 not just the customers. It's the governmental
23 agencies. It's the cities, the counties. It's
24 everyone. So it's very, very key.

25 You know, we have daily news briefings and

1 news conferences, the ETR, which is the estimated
2 time of restoration, very critical to the success.
3 Within 24 hours, we are communicating a global ETR
4 for our customers. And then 48 hours, getting to a
5 county level. And within 72 after an event, we are
6 actually giving it to a subcounty. And we are
7 updating those continuously through an event, so if
8 some area is restoring quicker, we will go and get
9 those things updated as soon as possible. We want
10 to make sure we give the customers the most
11 accurate and the freshest information as possible.

12 In addition, in today's environment, social
13 media has become critical and very, very key. We
14 have a team that sets up and just dedicated to the
15 social media. It's good. We will get, you know,
16 pictures of things that may be, you know, a wire
17 down, different things that may be out in the
18 field. But it's also a way for us to communicate
19 to the customer on what's going on. So that's a
20 very key piece as well, because some folks they use
21 social communication -- social media more than they
22 do any other type of communication.

23 One other piece I think is really critical is
24 our community response kiosk we put in the hardest
25 hit areas. This has really been beneficial. So if

1 we have an area, let's say a tornado or some vast
2 damage is in a particular area, we will set up one
3 of these kiosks right in that area where the
4 heavily damaged so we can have on-the-ground right
5 there face-to-face communications with our
6 customers of what's going on so that they can be
7 updated, knowing where the crews are, what are they
8 doing. And then also the most important thing,
9 when do we think that their lights are going to get
10 back on.

11 Next slide, please.

12 Continuing on with the customer outreach and
13 communication. We -- every year, we go to all of
14 our counties and we update our critical
15 infrastructure function list and facilities to make
16 sure we got the most accurate information possible,
17 and the priorities of each of these counties.

18 So we meet with all of those EOCs. We get
19 their -- get their importance what they think is
20 the most critical. Of course, your hospitals, 911
21 centers, emergency operation centers, you know,
22 police, fire, water treatment, et cetera, those are
23 on there, but we also make sure some of the
24 community feeders as well. We want to make sure
25 that your groceries, your pharmacy, gas stations,

1 all of those can come up as well. Because the key
2 for any restoration event is get the community back
3 up and running and get back to some type of
4 normalcy as quickly and as efficiently as possible.

5 We provide -- we did over a thousand
6 presentations each year to different communities,
7 homeowners' associations, et cetera, and having
8 them understand what is our process, what we do, so
9 that they can be fully aware and it's not going to
10 be a surprise in an event; but it to also helps
11 communicate to them what they can do to help be
12 prepared in the event that we do have a hurricane
13 or a tropical system affect us.

14 We also have had meeting that we have
15 conducted with some of the third-party attachers.
16 We are actually even scheduling some as well with
17 our joint use, and then also even our local
18 partners.

19 And then really, we want to be able to provide
20 information on how safely private generation
21 systems, like generators and private solar systems
22 after a power outage. That is becoming more and
23 more key as more people get generators and, you
24 know, rooftop solar, et cetera, so we don't have
25 any possibility of back feeds and other issues that

1 may come in with all the workers that are on the
2 system, and a lot of them that are not even from
3 the state of Florida that even may be external. So
4 we want to keep safety as our paramount importance.

5 Next slide, please.

6 Now we are going to get into the vegetation
7 management program.

8 Next slide, please.

9 So our feeders are really on a three-year
10 average. That includes our mid-cycle maintenance
11 that we do, because we will go through and look at
12 the feeders and do hot spotting prior to the storm
13 season as well.

14 Our laterals, between Gulf and FPL, are on a
15 four- and six-year average cycle. So in 2020, over
16 13,000 feeder miles were done. Over 4,000 on our
17 cycle, and then another 8,800, almost 9,000 on
18 mid-cycle.

19 On the laterals, you can see that we did
20 almost 4,000 miles of vegetation trimming. And we
21 want to make sure before the peak of storm season,
22 we've inspected and maintained all of our CIFs,
23 critical infrastructure facility feeders to make
24 sure they are good to go into the storm season.

25 On the transmission side, we inspect and we

1 have a protect program. So we inspect the
2 right-of-way at least two times a year. We
3 maintained almost 7,800 miles of line this past
4 year. And we are sure to make sure we meet all the
5 of the mandatory NERC and establish requirements.

6 And once again, before the peak of storm
7 season, we want to be able to perform some aerial
8 patrols to make sure we are in good shape going
9 right into the storm.

10 Next slide, please.

11 So let's talk a little bit about our pole and
12 structure inspection program.

13 So between FPL and Gulf, we have now 1.4
14 million poles, about 1.2 million on the FPL side,
15 and over 200,000 on the Gulf side. We are on an
16 eight-year inspection cycle. We inspected over
17 172,000 poles last year; 150,000 wood, and also
18 almost 22,000 concrete.

19 And you may say: Why do you inspect concrete
20 poles? But we do inspect those. There is a visual
21 inspection, because you want to make sure there is
22 no cracks, you know, maybe a car hit a pole you
23 weren't aware of, or so forth. So it's important
24 that we actually inspect those as well. Some
25 have -- you know, make sure lightning hadn't hit

1 it, or what have you. So it's important that we
2 inspect our structures on the -- you know, all of
3 our structures on the distribution side.

4 On the transmission side, we have over 81,000
5 structures, and we -- 100 percent annual
6 inspection, visual inspection of those. And our
7 inspection cycles is a six-year on the wood, and
8 concrete/steel is on a 10-year cycle.

9 So those -- that has been another key program
10 for us as well. And even on the FPL side, you
11 know, we are in the process, and with Gulf, of
12 moving all of our transmission structures to either
13 concrete or steel, and we are at about 98 percent
14 concrete and steel on the FPL side. In addition,
15 we are working on the -- increasing the number on
16 concrete and steel on the Gulf side as well.

17 Next slide, please.

18 So I want to just talk a little bit about some
19 of the lessons learned, because no matter -- next
20 slide, please. I am sorry.

21 So no matter how well you may have performed
22 an event, there is always lessons learned. There
23 is always a way we can improve, and I think that's
24 the key for our entire industry. And it doesn't
25 matter whether we are affected, or someone else, or

1 another utility is affected, we pick up lessons
2 learned whether it's on our system or if we go to
3 support another system.

4 We had four storms, I mentioned earlier, that
5 affected FPL and Gulf in 2020. Isaias, Sally, Zeta
6 and Eta. Some of the experiences that really
7 enforced some of our -- re-enforced some of our
8 process initiative. The acquisition and
9 pre-staging of material. I kind of talked a little
10 bit about that earlier.

11 So we actually acquire enough material to
12 handle a Category 4 event prior to storm season.
13 So prior to June 1, we will have that much material
14 on hand in the event we were to get a major
15 hurricane or impact.

16 And as I mentioned earlier, it really paid off
17 last year. We had plenty of material for the
18 events that affected us. In addition, we were able
19 to help supply material to other utilities
20 throughout the nation when they needed materials.
21 So that is a big lesson learned even from an
22 industry standpoint.

23 The pre-staging of resource. This is critical.
24 You have got to have the folks in place so once the
25 storm passes you can get the lights on. So we have

1 really worked hard on this from our processing
2 sites, and how we stage them, and where we stage
3 them, so they are out of harm's way. However, once
4 the storm passes we can get into the restoration
5 process. And it really is a key to get those folks
6 on-site and ready to go with the material on-hand.

7 And we found that our hardening is beneficial.
8 We tracked the, you know, any outages and all the
9 feeders, you know, whether we have poles down, et
10 cetera, you know, why, and from a forensic
11 standpoint. And we really found that the hardening
12 has been extremely beneficial, and really has paid
13 off big dividends, not just for us, but most
14 importantly for our customers and getting the
15 restoration back on as soon as possible.

16 And now with the consolidation of FPL and
17 Gulf, it's really given us an opportunity to take
18 the Best Practices and share the coordination
19 between each other. Nobody has, you know, the
20 perfect playbook, so we always want to try to
21 improve it and work together to do -- to be better.

22 And then just some of the mutual assistance
23 that we provided in 2020.

24 Gulf had some fires very early in the year,
25 and then here are some hurricanes. Not only were

1 we affected by Isaias, but we sent over 700 folks,
2 between FPL and Gulf, up to New Jersey; the Derecho
3 you may remember in Iowa; Hurricane Laura in
4 Louisiana and Texas; Sally that affected Florida
5 and Louisiana. So we actually provided resources,
6 not just during some of these storms, you know,
7 whether it be in Florida, but we also provided them
8 out-of-state.

9 Hurricane Delta again, Louisiana. And then
10 Zeta, we had resources that provided support
11 throughout, really, the southeast, Louisiana,
12 Mississippi, Alabama, Georgia and even up to North
13 Carolina.

14 So that is just the hallmark of our industry
15 as a mutual assistance, and it really -- we know if
16 we are not in the barrel of getting hit, that we
17 want to be able to go help support our fellow
18 utility and our neighbors, and that's what -- what
19 this industry does best.

20 Next slide, please.

21 And I believe this concludes the presentation,
22 and Paul and I will be happy to take any questions.

23 CHAIRMAN CLARK: All right. Commissioners, do
24 you have any questions?

25 Commissioner Fay.

1 COMMISSIONER FAY: Thank you, Mr. Chairman.

2 And I recognize I am in Commissioner Brown's
3 former seat, so I will look over you to instead of
4 buzz in.

5 I may channel her a little bit here. I know
6 storm restoration was a big issue for her while she
7 was here, and made it a priority. And I appreciate
8 the presentation and appreciate the Chair doing
9 this workshop.

10 I found, when briefing on this, that most of
11 my questions were really targeted towards the
12 utilities, and so bear with me, Mr. Chairman, but I
13 do have a few questions I would like to raise.

14 I am going to reference some slides, if that's
15 helpful on your end, but your Slide 7 talks about
16 some of the data as it relates to hardening of
17 specific lines, and it says: In 2020 you provided
18 about 216 projects; in 2021, 350 projects.

19 I saw this morning Public Utilities
20 Fortnightly had put out a piece related to the
21 storm hardening that FPL is doing. And I think,
22 for a lot of reasons, it's good that that's being
23 demonstrated around the country. I think some of
24 the best policies and practices should be shared,
25 but it did look like there is going to be a

1 continuous increase in the amount of projects that
2 are approached each year, up until the point where
3 it may get significantly higher than what we are
4 able to do this year.

5 Can you just talk a little bit about that
6 process and what we can expect to see as far as
7 increased projects?

8 MR. GWALTNEY: Yeah, so, you know, this is --
9 well, we started with a three-year pilot, and it's
10 continuing to ramp up. And in our hardening
11 program, which is mainly on our feeders, which plan
12 to complete that by 2024. So just in a few years,
13 we should have all of our feeders either hardened
14 or underground. And as we see the hardening of our
15 feeders start to ramp down, we will be ramping up
16 on the undergrounding process on our lateral
17 program.

18 So it's all part, all-encompassing of our
19 Storm Secure Program, and we will continue to ramp
20 up on our underground, and we will -- you will see
21 in a couple of years our start to ramp down on our
22 feeder piece, so --

23 But it is planned to continue to increase
24 that. And we will be filing with the Commission,
25 you know, our plans for the next several years. I

1 believe there is a next -- a filing in June, and we
2 will be continuing to file, moving forward, the
3 number of projects we plan to do each year.

4 COMMISSIONER FAY: Okay. Great. Thank you.

5 And then my next question was on really Slide
6 9, it references Slide 9 and 10 under the customer
7 and stakeholder outreach.

8 I know, because of COVID, a lot of practices
9 had to be adjusted with the utilities and how the
10 implementation of customer service is carried out.
11 I have obviously been very vocal about some
12 improvements in technology that helped the customer
13 communication during these storms, but I want to
14 ask you, do you -- now that we are once again going
15 through some form of transition, do you envision
16 centralized communication for customer service
17 during storms, or are you seeing the opportunity to
18 potentially have customer reps work virtually and
19 still provide the services that the customer --

20 MR. GWALTNEY: I think you will probably see a
21 combination of that. Really, for us -- and I will
22 back up, because, you know, with last year with the
23 COVID, you know, we usually have an individual or a
24 representative from our customer service, external
25 affairs at every one of our EOCs of all the

1 counties we represent, and municipalities -- and
2 some of the larger municipalities. We couldn't be
3 in person last year, so we were actually able to do
4 that somewhat remote, but some of those
5 conversations really need to happen even
6 face-to-face in understanding what's going on.

7 So we are working with each one of those on
8 that type of communication even right now for what
9 is the plan even going into for this year.

10 And going to your question too, from a
11 customer service standpoint. I continue to see us
12 utilizing our customer care centers for handling
13 the vast majority of calls, but, you know, there
14 probably will be some folks that can handle remote.

15 I think the key, if anything that it's taught
16 us -- and we have had, you have been utilizing this
17 for years -- not everybody in Florida, we have a
18 care center that's actually in El Paso, Texas. We
19 have other folks in other backups just in case we
20 can't handle the volume here within the state of
21 Florida.

22 So we have several backups even today that we
23 have in place to make sure we can have that ongoing
24 communication with the customer in addition to our
25 normal voice response system, et cetera.

1 And I mentioned the wire down app. I mean, we
2 are looking for other applications that folks can
3 use where they don't even have to call. They can
4 go on an application and find out the status.

5 We have an application called Smart Outage,
6 where a customer can go and take a look and then
7 put in their premise, or address, and know if their
8 lights are on or not, and have the latest ETR of
9 what their, you know, of what their premise or
10 house is, which is very good. And it's actually
11 updated every four hours, four to eight hours as,
12 you know, meters get pinged, because all of our
13 meters, over five million meters, you know, have
14 automated AMI. So we are able to kind of not just
15 wait to see if a ticket is complete, but we can
16 actually even tell if customers are in or out by
17 pinging that particular meter.

18 So we have got many options to kind of help
19 communicate with the customer.

20 COMMISSIONER FAY: No, that's great, because
21 each customer might choose a different priority as
22 to how they want to communicate, so that's why I
23 think that automation can really be beneficial, but
24 there are, especially a large part of our elderly
25 population, they want to speak directly to a

1 customer service representative to get the
2 information they need. So I appreciate you keeping
3 that active during the storms. I know it's
4 challenging.

5 My other question was just really, the
6 Commission has talked about, and I think publicly
7 in some other meetings, the Chair has even provided
8 some feedback and correction as to how proactive a
9 utility is on their outreach, because I have always
10 understood it from the perspective of protecting
11 against scams, that the utilities rarely reach out
12 directly to a customer regarding their account
13 information or other information, but it does seem
14 that there tends to be more of a trend to provide
15 proactive communication to customers about
16 potential outages and storm issues, and so can you
17 explain -- I mean, maybe it's just that they are
18 not asked for their account information. Are
19 certain things that customers can be educated on?

20 But I think that proactive outreach can be
21 beneficial so I don't want to discourage it. I
22 just want to make sure I understand how customers
23 can decipher between something that may be a scam
24 or may be a utility actually reaching out to them
25 directly.

1 MR. GWALTNEY: I agree. And a key process for
2 us is that proactive communication.

3 We will actually start -- you will start to
4 see, you know, advertisements, whether it be
5 targeted ads or communications to our customers
6 about the upcoming storm season. We have -- and
7 you will see things really ramp up when a storm is
8 imminent, reminding people about vegetation, stuff
9 around their houses. We remind folks about the use
10 of generators.

11 There is a lot of proactive communication that
12 we will do throughout the entire storm season
13 reminding the customers, because we know a lot of
14 customers -- you know, Florida is a growing state.
15 There is new folks moving each and every day that
16 have never experienced a hurricane, so it's very
17 important that we do this proactive communication
18 for all customers that -- you know, because like I
19 said, some have never even experienced this, or
20 have no idea what to expect.

21 So the communication for us is before, during
22 and after. It does not stop. And as I mentioned,
23 communication is really as important as the
24 restoration itself.

25 COMMISSIONER FAY: Yeah, and just one more

1 question, Mr. Chairman. I appreciate it.

2 My last question is just about the mutual
3 assistance. I think I had slide 16. You had some
4 information about, I guess historically folks that
5 you had helped under the mutual aid. I am a huge
6 supporter of that for a lot of reasons, but it
7 looked like, I think in Sal -- for Sally, you had
8 some assistance listed in there, some assistance
9 also to Florida.

10 I know that it's not uncommon for assistance
11 to be provided out of the state. And when it comes
12 to restoration, I think Florida, unfortunately,
13 just by the very nature of the amount of storms we
14 receive, have gotten better at that than a large
15 part of the rest of the country. And I think when
16 I we send resources to help the states, I recognize
17 that the payments from those resources are coming
18 from those other territories, but they are also
19 helping to educate the linemen and the folks in
20 those territories of some of the practices that we
21 use. So I want to encourage that, but first of
22 all, I just want to keep in mind that, you know, we
23 have resources to help other parts of Florida when
24 a storm hits landfall. And I recognize Irma was a
25 little bit different, but under most of these

1 scenarios, it does appear that we have the
2 potential of the neighboring territory to step up
3 and help quickly for an area that might need that
4 type of service.

5 So can you just elaborate maybe a little bit
6 what occurred historically for our neighboring
7 areas.

8 MR. GWALTNEY: Sure.

9 So Sally you had mentioned. So that was a,
10 you know, storm, a Category 2 hurricane that
11 affected Gulf Power. And so FPL -- we sent, you
12 know, I think close to 2,000 employees and workers
13 up to Gulf to help support them during that event.

14 Likewise, both us and Gulf, we provide
15 support, you know, within the state and out-of-the
16 state. So through this whole mutual assistance aid
17 process, when somebody needs resources, you know,
18 that we will go through the guidelines and then
19 help be able to support.

20 And we've helped our neighbors and, you know,
21 whether it be even cooperatives or municipalities,
22 you know, when they've needed assistance as well,
23 and we help each other.

24 I had mentioned the Florida Electrical
25 Coordinating Group. We actually meet -- that's

1 just the Florida utilities. That includes
2 municipalities, co-ops and the IOUs. And we
3 actually have a meeting this coming Monday. But we
4 meet at least once a year, sometimes twice a year,
5 and just talk about the mutual assistance and how
6 we can support one another.

7 So as I mentioned, this is -- this is a, you
8 know, a brotherhood and sisterhood that we all work
9 together and we will help, you know, whoever needs
10 assistance we are -- each of our companies are
11 willing to help the other.

12 COMMISSIONER FAY: Great. Yeah. I appreciate
13 the time and the feedback.

14 That's all I had Mr. Chairman. Thank you.

15 CHAIRMAN CLARK: Thank you, Commissioner Fay.

16 Other Commissioners have questions?

17 Commissioner Graham.

18 COMMISSIONER GRAHAM: Thank you, Mr. Chairman.

19 My question goes back to what we were just
20 dealing with in IA, Senate Bill 1944, that pole
21 bill. Now, granted the Governor still has to sign
22 that, and we have to go through rule -- go through
23 setting the rule. But I guess the question I have
24 is, what do you guys see that this bill can do for
25 you, this pole bill, or what would you like to see

1 that it can do for you during hurricane
2 restoration?

3 MR. GWALTNEY: I mean, Commissioner, can I
4 just get a little bit of idea of what's in that
5 bill, or -- I am trying to recall what's in that --
6 you said the O bill?

7 COMMISSIONER GRAHAM: The pole bill.

8 MR. GWALTNEY: Oh, the pole bill. Okay. I am
9 sorry.

10 So that one we are taking a hard look at. So
11 with the, you know, when we look at the third-party
12 attachers, and some of the other folks that are on
13 these poles, and what we are going to be able to
14 do, it's very critical. I mean, we found during
15 these event, we've had more -- more of the poles
16 that came down are actually not our own poles.
17 They may be a cable TV, telecom or, you know,
18 telephone poles, et cetera.

19 So it's something that we are working through
20 right now, but, you know, our goal, no matter what,
21 is to get the lights back on. So we are going
22 to -- we end up replacing a lot of those poles
23 ourselves with one of our poles to get the lights
24 on.

25 So from a restoration process, I don't --

1 there really won't be a change as far as getting
2 the lights on, and so forth. We are going to do
3 that. Where I think you will see some changes is
4 if some of the other part, be it county possible
5 pole ownership, et cetera, because, you know, we
6 are going to have places where, you know, it's an
7 FPL -- let's just -- I will just use FPL for
8 example.

9 An FPL pole is there. We know we have buried
10 now our services, and so forth, the third-party
11 attacher has not removed off the pole, there is
12 really no sense of us to put that pole back up. So
13 we would be looking for those third-party attachers
14 to either, you know, maybe they need to install a
15 pole if they want to maintain their lines overhead
16 or not, but it's something we are going to have to
17 work through with those third-party attachers.

18 COMMISSIONER GRAHAM: Paul, anything?

19 MR. TALLEY: Commissioner Graham, I think
20 that, you know, everybody maintaining and focusing
21 on their hardware and having some type of common
22 inspection cycle so that the assets across the
23 whole state are maintained in some type of common
24 way, you know, I think that would be -- the
25 strengthening of all the systems that all of us are

1 on would be a great addition to what may come out
2 of that bill.

3 COMMISSIONER GRAHAM: Okay. Thank you, Mr.
4 Chairman.

5 CHAIRMAN CLARK: Thank you.
6 Commissioner La Rosa.

7 COMMISSIONER LA ROSA: Thank you, Chairman.

8 And Commissioner Fay did a great job of asking
9 questions, obviously, regarding communication and
10 vegetation. Obviously, that is a key point in the
11 hurricane process, of course, before, during and
12 after.

13 My thoughts were around more of what I am
14 going to call planned developments. As the state
15 grows, we are seeing more large-scale developments,
16 you know, the design and plan and ultimately built
17 out many times, almost every time, managed by an
18 HOA or even a CSS in some cases.

19 From the communication perspective,
20 specifically kind of toward, like, the vegetation
21 process, which many times, you know, common areas
22 and right-of-ways and whatnot on landscaping is
23 controlled and maintained by an HOA or even by a
24 CDD. What type of communications do you guys have
25 specifically to them, whether it be, you know, the

1 management of that or a CDD board, to help kind of,
2 I don't know, get in front of some of the
3 vegetation issues, you know, when we are kind of
4 prepared for a storm, or how they can kind of best
5 prepare for a storm? And do understand -- also
6 understanding that a lot of those subdivisions or
7 planned developments are typically underground, but
8 just kind of curious from a communication
9 perspective of what happens and what occurs, and if
10 that's kind of looked upon as you guys are having
11 those lines open.

12 MR. GWALTNEY: Yes, sir.

13 You may recall, like, on the slide on the
14 communications, we actually had -- it was over
15 1,000, I think the number was closer to 1,200
16 community outreach meetings we had over the past
17 year, and A lot of those at homeowners'
18 associations.

19 So we work with the individual within FPL, the
20 area managers, which, you know, to identify -- as
21 you mentioned, a lot of subdivisions are actually
22 underground, but there are some that are overhead
23 and then some that may have some stuff on the
24 outskirts of the property that overhead lines are
25 on before they go underground into the subdivision

1 where they may have some landscaping. And that's
2 where our right tree right place takes a huge, you
3 know, piece that we communicate constantly with a
4 lot of these homeowners' associations, and then
5 also even going into storm season reminding them as
6 well.

7 You know, these palm trees, et cetera, some of
8 these palm fronds can grow back even after
9 trimming, you know, in three to six months. So
10 it's a -- and, you know, we are always in the
11 growing season. So, you know, it's something that
12 we are constantly communicating with the owners,
13 and really trying to make sure -- and that's why I
14 made that comment on the right tree the right
15 place. Really, let's get the right type of
16 vegetation so it does not affect the utility lines
17 but also provides them the aesthetic, you know,
18 pleasing, you know, appearance that they want for
19 their particular development.

20 COMMISSIONER LA ROSA: All right. Thank you.

21 I'm good, Chairman. Thank you.

22 CHAIRMAN CLARK: Thank you, Commissioner La
23 Rosa.

24 Any other questions?

25 Commissioner Passidomo.

1 COMMISSIONER PASSIDOMO: Thank you, Mr.
2 Chairman.

3 And thank you, Mr. Gwaltney and Talley for
4 your presentation.

5 I kind of want to just echo a little bit of
6 Commissioner Fay's questions about customer
7 communication. You mentioned you have a couple of,
8 like, apps and things like that. And I think
9 that's a really valuable way of reaching out to
10 customers during, you know, during troubling times
11 when they are dealing with power outages.

12 I just want to know, you know, how do you --
13 how do you kind of advertise these different
14 mechanisms of communication? Is there, like, a QR
15 code or something like that on a bill that will --
16 on a customer's bill prior to the hurricane season
17 so that they know that they have these resources
18 ahead of time? How do you just -- you know, how do
19 you kind of reach out to customers to know that
20 there are these ways to communicate with them?

21 MR. GWALTNEY: Yeah. So we will use every
22 type of communication possible. We will -- we will
23 do -- I am not sure about a QR code specifically on
24 a bill, but we will, you know, communicate through
25 the bills. We communicate through, you know,

1 advertisement. It may be even through a television
2 ad or a print ad on social media. So we have, you
3 know, our Facebook sites and et cetera.

4 So we use all of the modes of communication to
5 try and get that information out to our customers.
6 And then it's also, as I mentioned, you know, prior
7 to a storm coming in, that's when we will go and
8 reemphasize a lot of our messaging and our
9 communications, and they will go to the, you know,
10 the TV media. It will go to, you know,
11 advertisements. It will go whatever -- radio,
12 whatever -- all forms of communication we utilize
13 to make sure we get the message out for folks to,
14 one, to be prepared, and two, how they can
15 communicate with us, and we are monitoring all of
16 those channels as well.

17 COMMISSIONER PASSIDOMO: Thank you. I am
18 good.

19 CHAIRMAN CLARK: All right. I want to take
20 just a couple of minutes to talk about a couple of
21 items, and I'm probably going to get on a soapbox
22 more than I am going to ask questions. I want to
23 make certain that at least there are some points
24 that are made that the utilities continue to
25 consider.

1 Beginning with right-of-way and vegetation
2 management, and I just want to signal, I hope the
3 utilities are taking a more aggressive approach to
4 right-of-way. I appreciate, Mr. Gwaltney, the
5 right tree -- right place right tree concept, but
6 the rate right-of-way is no place for a tree, and
7 to just reinforce that to the utilities that we've
8 had that discussion at this commission, at the
9 Commission level to say, you know, we are going to
10 support the utilities having the resources that
11 they need to make sure that the right-of-ways are
12 maintained to the right level. I just want to put
13 that sentiment out there.

14 The second is in regard to communications. We
15 have talked about the preparedness -- and our
16 utilities do a phenomenal job in communicating,
17 messaging up to and prior to storms hitting. I
18 think we are -- I usually have a concern is once we
19 are in the middle of an event, having contingency
20 plans to deal with communication strategies,
21 communication mediums, we are able to get messages
22 out into areas where there are no communication
23 vehicles.

24 We, as going -- looking back referencing
25 Hurricane Michael, what we saw with cell tower

1 networks during that particular storm left us kind
2 of in a vulnerable position. And I know we
3 began -- I watched the utilities begin to scramble
4 with some new messaging techniques.

5 And I really like the fact that you said you
6 are starting the mobile kiosk. I have seen one of
7 those in action, not during an emergency situation,
8 but do you plan to deploy the emergency kiosk
9 during a mass hurricane type event?

10 MR. GWALTNEY: Yes, sir. We actually did --
11 had several of those during Hurricane Irma. I can
12 speak specifically, like, Pinecrest, for example,
13 down in South Florida, which was a subdivision, or
14 an area that was heavily damaged with vegetation.
15 But we had it throughout our state. We utilized
16 those kiosks, and Gulf does as well. And I will
17 have Paul communicate a little bit of what they
18 have done during is Sally.

19 But, yes, that is an important piece for our
20 communication. And it's really key, like I
21 mentioned, to get that face-to-face and be right
22 there in the middle of it so the customers feel
23 comfortable that you are addressing their needs,
24 and that we have the crews there, and we are there
25 to get the lights on.

1 We make sure there is, you know, there is also
2 like typically food -- I mean, water and ice, and
3 so forth. But we also have communication there, so
4 our representatives can actually take a look and
5 understand what the status of -- of the restoration
6 that's going on, you know, up-to-date right there
7 on site.

8 So we found it very beneficial, and we plan to
9 deploy those as needed in any of the heavily
10 damaged areas that may have.

11 And I will turn it over to you, Paul.

12 MR. TALLEY: Yeah, and our plan for Sally was
13 not quite as much impact on the communications
14 systems as we had during Michael, but we
15 implemented some of the same type processes, where
16 we used print media and set up near where they were
17 doing food and water distributions, where
18 communities in hard hit areas were coming together,
19 we would focus on those areas and provide those
20 customers with information through whichever means
21 they felt they needed, whether it was social media,
22 or print, or face-to-face communications with our
23 marketing group or our customer service group,
24 really tried to focus on providing customers
25 information in the way they wanted to receive it.

1 CHAIRMAN CLARK: Great. And I, do -- I thank
2 you for that effort. I just want to make a
3 reminder and a pitch that there is a lot of
4 locations in the state of Florida that they are not
5 all in cities, populations of 100,000 or higher.
6 There is a lot of small towns and cities that are
7 equally impacted. And I realize there is a very
8 thin amount of resources to be spread during this
9 time, but one of the things I always said utilities
10 do really do good at committing resources prior to
11 an event. And then when an event occurs, we tend
12 to want to shift those resources, but maintaining
13 important level of communication and outreach
14 during these times is very, very important, and I
15 appreciate you guys committing to that.

16 And my third and final question relates to the
17 concept of mutual aid. One of the biggest issues
18 that we faced a couple of years ago were situations
19 where we were looking to begin to overlap the
20 different types of utilities in assisting each
21 other, be it cooperatives, municipals
22 investor-owned utilities. There seemed to be some
23 disconnects at that time related to, I guess
24 sovereign immunity issues, some liability issues.
25 There were some, I think, early discussions put in

1 place to try to overcome those.

2 Where do you guys feel we are in terms of an
3 internal mutual aid assistance to other types of
4 utilities? Have those issues fully resolved in you
5 guys mind?

6 MR. GWALTNEY: I will go ahead and start, and
7 Paul can chime in as well.

8 So as I mentioned, we actually have a
9 meeting -- another meeting this coming Monday, I
10 believe it, you know, with the munis, the co-ops
11 and the IOUs in the state of Florida. I believe it
12 definitely has improved, but I still believe there
13 is more room for us to go to work together.

14 I think we work together very well. It's a
15 matter of kind of getting some of the legal pieces
16 taken care of, but I think it's in a much better
17 position than it was, you know, a couple of years
18 ago, but it's, you know, we still have a little bit
19 more work to go.

20 Paul.

21 MR. TALLEY: No, that's exactly what I would
22 have said.

23 CHAIRMAN CLARK: So what I heard was we made
24 improvements, but we still have a ways to go.

25 And I just want to put this out there. I know

1 we have presentations from the co-op and the munis
2 coming up as well, and their representatives on the
3 line, but this commission, I think, is committed to
4 assisting in this process in whatever way we can,
5 be it through whatever resources we have available.

6 Our number one priority in these times is
7 restoration, and to make sure that every citizen in
8 the state of Florida is restored in a timely
9 manner. So we want to provide any resource that we
10 can to help resolve these issues upfront, so when
11 this time comes, we have those services available
12 to everyone.

13 All right. That's all of my questions.
14 Anybody else, any questions, follow up? Great.

15 Thank you guys for your presentation. Thank
16 you for being here with us today.

17 All right. Next up, I believe -- wait, let me
18 put my glasses on. Mr. Jason Cutliffe, General
19 Manager of Emergency Preparedness for Duke Energy
20 Florida.

21 Mr. Cutliffe, are you on the line?

22 MR. CUTLIFFE: Good morning, Commissioners,
23 and thank you for the invitation to join you this
24 morning to share our, Duke Energy's preparedness
25 for hurricane season.

1 Could we advance to Slide 2, please? All
2 right. Thank you.

3 So a couple of things I want to just start
4 with is our service territory is as shown. We
5 serve 1.9 million customers. And I will mention in
6 a moment the value to those customers of a recent
7 project that was completed. We have upgraded all
8 of our meters to AMI technology, so it gives us
9 some capabilities we did not have across the entire
10 footprint even as early as last year.

11 Next slide, please.

12 Okay. So the preparation for hurricane season
13 is always built on operational measures and in
14 coordination with other emergency and first
15 responders in the state that we partner with.

16 Our transmission and distribution system
17 maintenance, we will be filing our first ever storm
18 protection plan document June 1st. So there will
19 be detail in that on specific maintenance and
20 improvements.

21 I will share that our distribution wood pole
22 plant is on an eight-year ground line inspection
23 cycle, and we are up to -- we are up to standard on
24 that.

25 Transmission wood poles are inspected visually

1 every four years, and ground line every eight
2 years. And the concrete and steel transmission
3 structures are inspected every six years.

4 Our vegetation management program, which is
5 another foundational element of preparing the grid,
6 our distribution system is on a three-year backbone
7 and five-year average lateral cycle. And
8 transmission network is based upon annual
9 inspections, and trees are moved back for six years
10 worth of growth as they are inspected each year.

11 And in addition to that, each year we do
12 feeder backbone controls of our distribution grid
13 for vegetation management issues, and we have
14 completed those for this year on 1,265 feeders, and
15 any tree removals that are identified in those
16 controls have been moved into the work queue and
17 will be completed by June 1st.

18 We held a storm drill April 20th and 21st.
19 The drill modeled Hurricane King from 1950, so it
20 provided a damage profile for all four of our
21 operating zones to test and exercise the resource
22 allocation and estimate a time of restoration
23 calculation process.

24 And as has been mentioned previously, you
25 know, a huge part of the plan is the ability to

1 bring outside resources into the state, and to
2 effectively stage them ahead of landfall,
3 pre-staging. And so we are in the process of
4 updating contracts with over 100 vendors, both line
5 and vegetation management. And these are -- these
6 are contractors we don't normally do business with,
7 but we need them in the event of a major hurricane;
8 because like everyone else who will speak today, we
9 increase our workforce by a factor of four to six
10 in order to complete the repair work that's
11 necessary after a major hurricane.

12 And last year was a very active year in terms
13 of operational lessons learned. We had six
14 out-of-state deployments. We had a spring storm in
15 Isaias and Laura and Sally and Delta and Zeta. And
16 we had four events that we responded to on system.
17 So in terms of learnings from COVID and operations,
18 we had quite a bit to work with last year, and I
19 will share in a moment on another slide what some
20 of those were.

21 On the coordination front, we are in the
22 middle of our updates with our county and state
23 emergency operation centers to capture any critical
24 facilities, and we use that to assign restoration
25 priorities to our feeders.

1 In the past, we have done that with
2 face-to-face meetings. As of last year, we were
3 learning how to do that remotely, but the
4 communication continues. And we've got a staff of
5 just over 90 people in our storm plan that are
6 dedicated just to that information sharing with our
7 counties so that if there is a critical
8 infrastructure that is affecting normalcy for the
9 community, we are able to immediately integrate
10 that into our restoration plan.

11 And then another big part of our outreach to
12 the community is just overall communications. And
13 I have got a couple of slides I would like to share
14 some -- (INAUDIBLE) -- in 2021 that we will be
15 rolling out.

16 Next slide, please.

17 Okay. One of the things I like to emphasize
18 when sharing this message is that even though we've
19 had great progress in the automation of our grid
20 with self-healing teams and automatic switching for
21 faults, at this point in time, over 44 percent of
22 our customers are served off of a feeder that is
23 part of a self-healing network. In a hurricane,
24 however, our plan has to be built on restoring and
25 repairing from the source out. So we go from

1 generating stations out through transmission, and
2 then down to distribution feeder backbones, and
3 ultimately into neighborhoods and rural areas. So
4 of our logistics and operations is built on that
5 sequence.

6 Next slide, please.

7 Some specific lessons learned from 2020.
8 Would all were adjusting on the fly to the COVID
9 protocols. We worked with one of our logistics
10 vendors to do a mock staging site near The Villages
11 last in July. We got some very useful lessons out
12 of that and incorporated those in our plan. And in
13 this slide, have several bullets that came from
14 that exercise. We are going to do it again this
15 coming July, and we are currently including all of
16 the COVID changes that were put in place last year.

17 This is a rapidly, you know, evolving front,
18 so we are going to check and adjust as we go, and
19 we get guidelines from the State and the CDC. So
20 this may change, but as of this writing, we are
21 observing all the protocols put in place last year.

22 And on the operational front, I mentioned the
23 conversion of our matters to the AMI technology.
24 So one of the features that gives us for customers
25 is what's called a ping it application, and we can

1 remotely interrogate those meters as to whether
2 they have voltage from the grid or not.

3 And what that does for us in a hurricane, is
4 we can validate that all meters have been restored
5 before our crews leave a neighborhood or an area;
6 because a lot of customers aren't home, they've he
7 evacuated or they are staying with, you know,
8 friends or relatives, and it's very inefficient to
9 send crews back when they do return home and find
10 that there is, you know, possibly individual
11 service damage. So the technology is very useful,
12 and we are pleased have that across the entire
13 footprint for 2021.

14 And then the next operational improvement that
15 will be very significant for us is increasing work
16 productivity by implementing a daily timesheet
17 approval process for our off system crews. I
18 mentioned a large number come in, and we are going
19 to require prior approval to any exceptions for
20 either the fuel or the meals that Duke Energy
21 provides as part of support for the hurricane
22 restoration.

23 So what that will do for us is focus the work
24 hours on the most productive, which are the
25 daylight core window between Sunrise and Sunset.

1 So we run a shift of 5:00 a.m. to 9:00 p.m.,
2 because that's when -- that bookends daylight in
3 the fall in Florida. And our intention is to serve
4 breakfast and give safety briefings before the sun
5 comes up, and to serve dinner and fuel trucks after
6 the sun has gone down. And in between those times,
7 we want the crews out in the field turning wrenches
8 in the most productive hours of the day.

9 So this process helps us do that. And we
10 implemented this last year in a more or less manual
11 means. And in 2021, we are rolling out automation
12 of that process in the form of smart phone app
13 called Team Card, and a web portal, which allows
14 the crews and the vendors that we bring in to
15 provide that information, receive those approvals
16 in a realtime basis.

17 All right. Next slide, please.

18 Now I would like to share some of the
19 communication changes for 2021, and really what
20 we've done in the last couple of years is migrate
21 the customer campaigns that have been put in place
22 for what we call blue sky circumstances into our
23 hurricane plan.

24 So we've got means in place to share outage
25 information with customers today. If a contractor

1 digs into a cable, or if an animal gets into an
2 overhead primary, we send three primary messages
3 through the life of that outage to all customers
4 affected. We communicate first that we are aware
5 of the outage. Next we provide, as soon as it's
6 available, the estimated time of restoration, as
7 well as any other information that's relevant, like
8 the crew that's been dispatched, the number of
9 customers affected, the cause, and other details.
10 And then finally, we communicate that restoration
11 is complete. Again, customers aren't home. This
12 allows them to understand what's going on.

13 So in 2021, we have migrated this into our
14 hurricane plan. And the only exception is going to
15 be in that third campaign, where we communicate
16 restoration, we will disable that for the first 24
17 hours or so as we go through an operational process
18 to energize all of our feeder backbones. And there
19 is a risk that, through that switching and modeling
20 in our system, we could send some erroneous
21 restoration messages. So to prevent that from
22 happening, we have a process to disable that
23 restore campaign in the very early hours, and then
24 once we finish our backbone isolation and
25 restoration process we turn that on. And then the

1 messaging that goes out to customers is the same as
2 we provide on any other day in the year.

3 And a comment on a question asked earlier
4 about cybersecurity. We limit the information that
5 is provided in these campaigns, and I will talk
6 about the channels in a moment, but addresses for
7 example, are truncated to eight characters so that
8 there is not personal information, anything that
9 could put the customer at risk that's being sent
10 out.

11 Next slide, please.

12 So I mentioned the three primary campaigns.
13 Interspersed among those is what we call an ad hoc
14 campaign. That's where some of the unique
15 hurricane information is inserted. In the past,
16 without this -- these tools available, there was a
17 period of radio silence from Duke Energy of about,
18 you know, 24 hours or so while we did our damage
19 assessment and we completed our feeder isolation
20 and energization process. What we are able do now
21 is, through that period, provide continuous
22 information, and we target new information every
23 four of it four to six hours, beginning with the
24 all clear, where we share extent of damage, any
25 crew movements that might be relevant. We try to

1 share any flooding or road access information,
2 because again, a lot of the customers are not home.
3 They've evacuated or they've gone to stay with
4 others.

5 So we push that information out through our
6 channels, and ultimately we want to get to the
7 point where there is an ETR for each customer at
8 their premise. So these ad hoc campaigns run up
9 until that point. So once we've got an ETR that's
10 relevant for that particular customer's account,
11 then we update with specific crew information on
12 the progress of that restoration.

13 Next slide, please.

14 And we all know that during an event,
15 communication is -- is -- a lot can happen, right,
16 so including cell phone access. So everything that
17 we send out by text, outbound message or email is
18 also available on our external outage map from our
19 website. So if customers aren't able to access it
20 through the normal means, they might be able to, on
21 a day like today, they can go into the outage map,
22 and the feedback we've gotten is a lot of customers
23 utilized that channel, and they can drill down to
24 their specific outage and gather the same
25 information.

1 Next slide, please.

2 So just in summary. With this communication
3 capability, we have collected, again, on a base of
4 1 9 million customers. We've got about 950,000
5 email addresses for residential and business
6 customers that we use for this messaging. We've
7 got about 1.4 million phone numbers where we can
8 send texts and outbound calls. And we send it all,
9 because we don't know which platforms are going to
10 be working, so we push information out to all those
11 channels. And we've got growing usage of our Duke
12 Energy app, just over 370,000 users to this point,
13 and it is growing.

14 So as we we've gone down this path, we have
15 learned something since last year, as a matter of
16 fact, we auto enroll our customers into this
17 messaging campaign when we have either a valid
18 email or a valid cell number to send the
19 information to. There is an option for them to opt
20 out. And we have a few that have chosen to do
21 that, right?

22 So what we found out last year is that among
23 that number there were some who we found out didn't
24 intends to opt out of the program. They simply
25 wanted to opt out of a specific outage where they

1 had received enough information, and they selected
2 that option.

3 So beginning this year, we are setting up a
4 pre-hurricane season program where we are going to
5 reach out to all of those opt-out customers and, in
6 fact, today is the first day of the first time
7 we've done this. So we will be contacting them
8 just to make sure that they did intend to opt out
9 of the outage information program all together and
10 that they -- we offer them another chance to enroll
11 so that they are in the system and receiving this
12 information for 2021. We will do that each year to
13 make sure that we've got the best list available.

14 All right. Well, that concludes my prepared
15 remarks this morning. I would be happy to
16 entertain any questions. And I will add, staff
17 sent out some questions ahead of time, and we've
18 provided some specific responses to each one of
19 those bullet items, and it's attached to the
20 appendix of this presentation. So I just wanted to
21 note that any information I may have missed is in
22 the appendix.

23 Thank you.

24 CHAIRMAN CLARK: Great. And thank you for
25 that. Yeah, I was looking ahead at some of the

1 Q&As that were attached there. I think it may
2 answer a lot of our questions, but I also apologize
3 to staff about questions from the last
4 presentation, I completely overlooked giving you an
5 opportunity to ask questions, so I want to make
6 sure I do that this round as well.

7 I will begin with Commissioners.

8 Commissioners, do you have any questions?

9 I will start with Commissioner Fay.

10 COMMISSIONER FAY: Thank you, Mr. Chairman.

11 I appreciate the presentation. My question
12 really, it ties into that customer communication
13 that you have talked a lot about. The numbers that
14 you provided I think are very telling, but I just
15 want to make sure I understand the whole story.

16 The auto enroll component, I think, makes a
17 lot of sense for customers, and I think if I
18 understood what you were stating a few minutes ago,
19 that you are going to make sure there is
20 clarification that those who opted out weren't
21 intending to just opt out for that specific outage,
22 that they want to continue to receive information
23 in the future. But my concern is how the utility
24 finds that sweet spot for communication. I mean,
25 to a certain extent you could have very limited

1 proactive communication. On the other end, like,
2 you know, I don't -- I don't care that my car's
3 extended warranty is expired, like, I am tired of
4 receiving this call. Like, at some point you start
5 to say this is -- this is not helpful. I am
6 getting too much information. So how do you find
7 where that middle ground is based on customer
8 feedback?

9 MR. CUTLIFFE: Yeah, Commissioner, I think we
10 need to be sensitive to that. I don't believe we
11 are near that tipping point at this juncture.

12 As I mentioned, the ad hoc messaging that we
13 send out in the first 24 hours fills the gap.
14 There was a void there in the past while we were --
15 while we were trying to determine ETRs for those
16 customers.

17 So the feedback we have received is that early
18 information is valuable and appreciated. And I
19 think we've all just got to be very sensitive to
20 those concerns of, you know, stop pushing
21 information to me, and make things like the opt-out
22 option available. Just -- we just want to validate
23 that folks really intended for that and weren't
24 just giving a response to one particular outage.

25 COMMISSIONER FAY: Great.

1 And then, Mr. Chairman, just for clarity.

2 Mr. Cutcliffe, were you going to go over the topics
3 for discussion, or were you stating that you are
4 happy to answer questions on that now?

5 MR. CUTLIFFE: I am happy to answer questions
6 on that now.

7 COMMISSIONER FAY: Chairman, is that all
8 right?

9 So my question is related to Slide 2,
10 following that topic of discussion. You have storm
11 preparation and restoration process there where you
12 have referenced a model for the drills correlated
13 to Hurricane King from 1950. I will be honest with
14 you, I feel like I know a lot about Florida
15 hurricanes. I have never heard of Hurricane King
16 from 1950, and so it looked like it hit downtown
17 Miami, from what I could tell; but is there a
18 reason that the modeling was based off of that and
19 not a more recent model?

20 MR. CUTLIFFE: Yes. It was modeled because of
21 the path that it took after it made landfall, and
22 one that we could pull some historic information
23 for to feed into our meteorology models that would
24 have affected all four of our operating zones.

25 A lot of recent hurricanes we have are very

1 impactful in, say, the west coast, not so much in
2 central Florida, and we wanted an example that
3 would require all of our operating organizations to
4 go through the direct impact exercise.

5 COMMISSIONER FAY: Okay. That's helpful.

6 And then my last question was just on Slide
7 14, you talk about the pole inspections and the
8 replacements. I know the Commission, specifically
9 in these workshops, has had a lot of discussion
10 about hardening and improving the sustainability
11 and reliability of the grid.

12 How do you make a determination -- and staff
13 educated me a little bit on this. I know there are
14 replacement poles that are still wooden poles, but
15 they are arguably still better. They are a higher
16 quality, or more hardened by its definition. But
17 how do you make what decision between replacing a
18 pole that has failed an inspection with a,
19 quote/unquote, hardened pole if, you know, wood,
20 concrete or another material?

21 MR. CUTLIFFE: Yeah. So in the case of
22 transmission, any wood pole that fails inspection
23 replaced with steel or concrete. So -- and it's
24 part of an intentional program to replace,
25 ultimately, all wood poles with steel or concrete.

1 In the case of distribution, when we complete
2 our ground line inspections, we do a visual of the
3 pole top, we do a sound and bore of the ground
4 line, we remove 18 inches of soil to check the
5 integrity of that location. If for either reason
6 the pole fails the structural minimums that are
7 required, one of two things will happen. It's
8 either replaced with a new pole that meets all of
9 the NESC strength requirements, or if it's in one
10 of our designated storm protection plan areas, we
11 will replace it with an extreme wind designed pole,
12 which goes but the NESC code requirements.

13 And we have designated those extreme wind
14 areas based on susceptibility to hurricane winds
15 and a balance of some customer exposure factors as
16 well. And that's part of our storm protection
17 plan.

18 COMMISSIONER FAY: So just a quick follow-up,
19 do you have to balance -- like, are some of the
20 hardened poles require more time to be replaced?
21 And I am just thinking, like, when we had our
22 storms here in Tallahassee, the wooden poles were
23 really quickly distributed out and put back in to
24 get lines back up. Are you -- I am guessing
25 there -- it's not a black or white decision. There

1 is probably some analysis that you determine as far
2 as how to expedite getting that power back up.

3 MR. CUTLIFFE: Yeah. It's generally -- in a
4 hurricane restoration, we are doing like for like
5 replacements. And part of the damage assessment
6 that's done identifies the pole height and class.
7 And our supply chain is built around providing a
8 variety of the most commonly used poles to our
9 staging sites. So we put back a pole that's as
10 strong or stronger than the one that was damaged in
11 the event.

12 COMMISSIONER FAY: Great. Thank you for your
13 feedback and your presentation, Mr. Cutliffe.

14 Thank you, Mr. Chairman.

15 CHAIRMAN CLARK: Thank you.

16 Any other questions?

17 I will ask one quick one. FPL and Gulf both
18 addressed this issue.

19 Has Duke committed to have a representative
20 from the company in all of the EOCs, all the county
21 EOCs in the areas they serve during the activation
22 period?

23 MR. CUTLIFFE: Yes, sir. I would just qualify
24 that in the county EOC is -- it's a case-by-case as
25 we navigate COVID. Last year, we set up remote

1 support. So our commitment was we will be
2 available to you just as if we were there. And so
3 we will continue with that, but our plan, as I
4 mentioned, has just over 90 people, and that
5 includes about half of that staff, which is
6 co-located with the EOCs as part of the ESF-12 to
7 work with the priorities of that community.

8 CHAIRMAN CLARK: Great. Thank you. Good
9 answer.

10 All right. Any other questions?

11 All right. Let's move right along.

12 Thank you very much, Mr. Cutcliffe, for your
13 presentation today.

14 Next up, Mr. Ed Mora, Director for Energy
15 Control Center for Tampa Electric Company.

16 Welcome, Mr. Mora.

17 MR. MORA: Good morning, Commissioners.

18 My name is Ed Mora. I am the Director of the
19 Energy Control Center for Tampa Electric. My
20 responsibilities include the transmission control
21 room, where the energy system room operators
22 operate the transmission grid, the distribution
23 control room and the trouble department, which
24 includes storm restoration. We are excited about
25 sharing some of the things that we are doing that

1 has us prepared for the upcoming hurricane season.

2 Next slide, please.

3 Start off with vegetation management. Our
4 vegetation program combines a continuation of its
5 existing filed and approved distribution and
6 transmission plan. And for 2020, we had 280
7 dedicated distribution tree trim personnel
8 throughout the company's seven service areas.
9 These dedicated resources broken into two
10 categories, proactive and reactive. And in 2020,
11 we completed our fourth cycle for feeders and
12 laterals. And you can see we trimmed over 1,630
13 miles and over 3,660 hotspots.

14 In 2020, we utilized approximately 25
15 contracted tree trim personnel to manage the
16 company's transmission tree trimming requirements.
17 We continued our efforts towards effective
18 management as part of our coordinated plan with
19 local governments and communities. We coordinate
20 our work with them. And you can see we trimmed
21 over 500 miles and mowed over 3,500 acres of our
22 right-of-way.

23 Next slide, please.

24 Our wood pole inspection initiative is part of
25 the comprehensive program initiated by the Florida

1 Public Service Commission for Florida
2 investor-owned electric utilities to harden the
3 electric system against severe weather. We have
4 approximately 311,000 distribution and lighting
5 wood poles appropriate for the inspection, and we
6 are on an eight-year cycle targeted for inspections
7 annually.

8 This program provides a systematic
9 identification of poles that require repair,
10 reinforcement or replacement to meet strict
11 requirements of the National Electric Safety Code,
12 and we inspected over 49,250 distribution poles in
13 2020.

14 We utilized three basic inspection procedures
15 for determining the condition of wooden poles. The
16 visual inspection, sound and bore, and excavation.
17 We also perform hardware inspection and collect
18 data in a database to include information related
19 to pole class, material, vintage, location, pole
20 strength and any pole deficiencies that require
21 follow-up actions, if any.

22 For transmission, our approach includes the
23 eight-year above ground structure inspection cycle,
24 eight-year ground line wood inspection cycle,
25 annual ground patrol, annual aerial infrared

1 patrol, our annual substation inspection cycle and
2 the preclimb inspection requirement. Standardized
3 reports are provided for each of the formal
4 inspections, and deficiencies are identified during
5 the inspections are entered into a maintenance
6 database. And you can see that we have inspected
7 over 650 transmission poles in 2020.

8 Next slide, please.

9 The transmission asset upgrades program is a
10 systematic and proactive replacement program of all
11 of Tampa Electric's remaining transmission wood
12 poles with non-wood material. The company intends
13 to complete this conversion from wood transmission
14 poles to non-wood material poles during our
15 timeframe of the 10-year SPP.

16 Tampa Electric's distribution overhead feeder
17 hardening program strengthens the company's
18 distribution system to withstand increased wind
19 loading and harsh environmental conditions
20 associated with extreme weather events. The
21 program focuses on increasing the resiliency and
22 sectionalizing capabilities of the distribution
23 electric system to better withstand extreme weather
24 and minimize outages, the outage durations in
25 affected customer counts through two primary

1 insurance enhancements: Number one, the
2 distribution feeder strengthening. And No. 2,
3 distribution sectionalizing and automation.

4 As part of the program, we have been
5 proactively replacing our live-front critical
6 switchgears with the dead-front submersible gears.
7 We changed out 110 of those in 2020. We are very
8 excited about that.

9 Next slide, please.

10 Another proactive storm plan initiative we are
11 excited about is utilizing industry standard
12 guidelines from the Electricity Subsector
13 Coordinating Council on mutual assistance. For
14 example, we used many recommendations for our
15 control room staffing for the COVID experience,
16 like using backup control rooms for the night
17 shifts, using shift teams, and decontamination
18 protocols.

19 Another noteworthy improvement for storm
20 preparedness and restoration has been a design,
21 testing and implementation of our new advanced
22 distribution management system, which the industry
23 refers to as ADMS, which went to a live cut-over in
24 April of this year. This system replaces our
25 legacy outage management system, and I will talk

1 more to this project on the next slide. And we
2 also have our annual mock storm drill scheduled for
3 June 24th of this year.

4 Next slide, please.

5 A foundation component to our company-wide
6 grid modernization initiative and storm
7 preparedness is our new ADMS outage management
8 software project. The ADMS is a state-of-the-art
9 best practice IT solution for outage and
10 distribution management system in one program.
11 Increased customer experience and communications,
12 increased reliability, asset management performance
13 and distributed energy management are key drivers
14 for this management system.

15 When fully implemented, Tampa Electric will
16 have a live system that includes DMS and OMS. And
17 by the end of the project, after additional module
18 implementation, Tampa Electric will have a system
19 with these additional capabilities: Distributed
20 energy management, fault location, isolation and
21 serves restoration, storm assist, damage
22 assessment, volt var management and advanced
23 network applications.

24 Next slide, please.

25 For our storm preparedness, we have seasoned

1 mutual aid agreements in place with many active
2 decades of membership in the Southeastern Electric
3 Exchange and with the Edison Electric Institute.
4 We also have agreements in place with
5 municipalities within the state of Florida.

6 We annually review our list of critical
7 customers and have updated our restoration priority
8 list for 2021. Our external communication
9 templates have been prepared and reviewed for this
10 year, which includes the pre-storm, post-storm and
11 generator safety.

12 We have our internal emergency operation
13 staffing plans updated for this year, and we have
14 enough resources and plans to staff at each county
15 and municipality served.

16 Next slide, please.

17 For customer outreach, for unplanned outages,
18 we have three customer communication campaigns.

19 First, proactive notifications. We
20 acknowledge that we are aware of new outage, and
21 provide any known information, including the
22 initial time for restoration or estimated time for
23 restoration, the number of customers impacted,
24 cause and status.

25 Second, the ETR update. We will notify our

1 customers when the ETR has changed more than two
2 hours, and we will provide any more known
3 information.

4 Third, restoration notifications. We notify
5 our customers when an outage has been restored and
6 provide any known information. All campaigns
7 providing information out of the ADMS are sent to
8 customers according to their preference, either
9 call, text, email, or in the case of do not contact
10 me at all.

11 And in addition, we send general
12 communications during hurricanes to all customers.
13 And examples include the pre-hurricane prep
14 messaging, reminding customers to be ready and what
15 our process is leading up to restoration, and also
16 post-hurricane messaging advising where we are
17 assessing damage.

18 Next slide, please.

19 In addition, we display continuous updates on
20 our tampaelectric.com website for additional
21 information for our customers. We have banner
22 messaging addressing the weather and restoration
23 efforts. We include videos and links to resource
24 pages. And general outage and restoration content
25 is made available and spotlighted on the site. Any

1 available ADMS data is displayed on the map so
2 customers can monitor their outages. Customers can
3 also report their outages by either logging in or
4 providing information, like their account number,
5 meter number, phone numbers or service address.
6 And they get -- updates information tray on the map
7 provides info on how they can also text us or sign
8 up for outbound communication preferences.

9 The safety info information tray on the map
10 provides downed power line safety tips and a link
11 to brochure on the same topic.

12 Our social media coverage across multiple
13 channels include Twitter, Facebook and YouTube.
14 And we also place broadcast messaging to play at
15 the start of our IVR to provide any important storm
16 information.

17 Next slide, please.

18 We have improved our wire down process and
19 have secured more resources internally and
20 externally. This was a key find during Hurricane
21 Irma for us. We implemented some expanded teams
22 that we are excited about. And implemented more
23 lessons learned are ADMS will gather more frequent
24 damage assessment and restoration data from the
25 field and incorporate into the outage management

1 and our work resource management systems more
2 efficiently.

3 We have implemented our ARCOS technology to
4 enhance tracking of crews and progress. We've
5 streamlined outage communication technologies. And
6 finally, we have improved our storm documentation
7 and invoice review process.

8 And this concludes my presentation, and I am
9 available to answer any questions you may have.

10 CHAIRMAN CLARK: Thank you, Mr. Mora.

11 Commissioners, do you have questions?

12 Commissioner Fay.

13 COMMISSIONER FAY: Thank you, Mr. Chairman.

14 And just one quick question. When you talk
15 about the ETRs, it's -- to me, I think it's really
16 beneficial for customers to have that. I just
17 think the challenge is, you know, understanding the
18 accuracy of those numbers. So if you provide an
19 estimate and you exceed that estimate, then
20 obviously the customers could have concerns about
21 that based on what they've predicted.

22 And so what processes do you have in place to
23 give some validation to what those ETRs are so that
24 in the future you might be able to improve that
25 accuracy?

1 MR. MORA: Yeah, that's a good question.

2 Thank you, Commissioner.

3 So we have -- part of our restoration process
4 are ETR teams. So we have specific teams at each
5 of our seven incident bases within our service
6 territory, and then we have our main functional ETR
7 team that resides right here in the control center.

8 So we can drill down by each incident base and
9 service area for each ETR, and that's so we can
10 change them, or keep them the same, or continue to
11 make them more accurate for each of the service
12 areas.

13 COMMISSIONER FAY: Great.

14 And then on Slide 9, you mentioned the
15 granularity of the ETRs. Was there something -- I
16 was hoping you would talk about that a little bit,
17 but is there something in that slide that you were
18 intending to go over?

19 MR. MORA: Yes, so thank you for that.

20 So if we take one incident base, for example,
21 that ETR team then can get just as granular as they
22 can down to each customer, or subdivision, or
23 particular specific area within that specific
24 service area. So with that ETR team that's located
25 out in the incident base, there is direct

1 communication with the incident base lead, the
2 supervisors, and even our crews working in the
3 field, and we can adjust them ad hoc in realtime.

4 COMMISSIONER FAY: Okay. Great.

5 Yeah, I think the information to customers
6 giving some expectation of when they might see the
7 restoration occur is valuable, so I appreciate
8 that.

9 Thank you.

10 CHAIRMAN CLARK: Questions from the
11 Commissioners?

12 Commissioner La Rosa.

13 COMMISSIONER LA ROSA: Thank you, Chairman.

14 And on the last slide, you mentioned
15 streamlined outreach communication, I think you
16 were talk about the ratepayer in that situation.
17 Can you just expand a little bit more on that?

18 MR. MORA: Sure.

19 So what we've tried to do is here the last few
20 years really learned some lessons here during
21 Hurricane Irma, we go back, that was the recent
22 large storm that we had to work on of working with
23 our customer experience teams through our
24 restoration project team here in the control center
25 of really getting out there, and we actually

1 have -- we have portable, what we call, forts or
2 kiosks that key put locally in severe damage areas.
3 And we also a program called Boots on the Ground,
4 where we can get our customer experience folks and
5 other trained team members that may necessarily not
6 be, you know, have, like, a different storm
7 assignment, go out and assist our customer
8 experienced team members in local hard hit areas.

9 COMMISSIONER LA ROSA: Great. Thank you.

10 CHAIRMAN CLARK: All right. I will conclude
11 with, to me, it was the most blaring and obvious
12 thing in the report. I mentioned that in your pole
13 inspections, your failure rate on transmission
14 poles, the number calculates to 17 percent on, I
15 believe you are on a eight-year cycle on your
16 transmission. Can you give any explanation of why
17 that number is so high? I may be a little
18 confused, but I think that's a very, very high
19 number.

20 MR. MORA: All right. So I don't have, yeah,
21 that calculation at my fingertips, and so I don't
22 have that information to be able to speak to it at
23 this time.

24 CHAIRMAN CLARK: Okay. And the distribution
25 -- the distribution, the same way. It was, I

1 believe, a two-percent -- you have a two-percent
2 failure rate in your distribution poles. I am not
3 familiar with that -- if that's a -- compared to
4 the industry, do you know if that's high or low?

5 MR. MORA: I do not know.

6 CHAIRMAN CLARK: Okay. All right. Thank you
7 very much. We appreciate it, Mr. Mora.

8 Next up is Jorge Puentes, Manager of Technical
9 Engineering for Florida Public Utility Company.

10 Mr. Puentes.

11 MR. PUENTES: Yes. Can you hear me, sir?

12 CHAIRMAN CLARK: Yes, sir, loud and clear.

13 MR. PUENTES: Okay. Perfect. Thank you so
14 much, Commissioner and staff, for allowing FPU to
15 present our hurricane preparedness for 2021.

16 Again, my name is Jorge Puentes, but most people
17 call me George, so that's perfectly fine.

18 Next slide, please.

19 As you know, we are a utility that deals not
20 only with electric, but also with natural gas and
21 propane. And actually, we are the smallest IOU
22 that deals with the electric on the northeast
23 corridor and in the northwest area. So we have
24 about 28,000 customers, 15.8 miles of transmission,
25 and about 900 -- 900 miles of distribution. So we

1 are the little electric guys that keep up the
2 lights running in during hurricanes and any other
3 emergencies.

4 Next slide, please.

5 What I would like to talk about now is give
6 you an overview of how we do preparation, how we
7 activate our process, and how we restore our system
8 in case we have any emergencies like this.

9 Next slide.

10 FPU is a -- wants a culture of safety first,
11 so we consider all of the safety criteria that
12 every company has to consider. However, the
13 COVID-19 did create some very difficult situations
14 last year, and we have been addressing it for -- by
15 using new implementing rules and procedures that
16 allows employees to be safer during the response.

17 The company right now is planning to do a
18 company-wide readiness exercise that's going to be
19 done -- we were planning for the third week, but
20 now it's going to be done actually next Tuesday, is
21 the fourth week in May, and then we will also have
22 another exercise on July 12th. And we will focus
23 on several of the lessons learned from Hurricane
24 Michael and other hurricanes, and continue to do
25 our improvement on procedures and other logistic

1 matters.

2 Next slide, please.

3 See for the pre-storm planning, we initiate
4 our customer outreach programs. We have bill
5 inserts, we provide website information, several
6 brochures, and then we, internally, get all our
7 procedures, emergency procedures and storm
8 communications plans ready.

9 We also consider staging options and consider
10 where the storm path is traveling, and we might
11 have to adjust that as the storm guess closer, but
12 we take all of that into consideration.

13 We also review staffing assignments, both in
14 operations and also our IT resources and customer
15 care. We are constantly communicating with each
16 other to allow for an efficient and optimal
17 response.

18 And we also engage with contractors who have
19 signed prior restoration agreements to provide
20 their support during these emergency situations.

21 Next slide, please.

22 During that pre-storm planning, we also
23 consider our inventory. We ensure that our
24 emergency materials and supplies are included and
25 are kept up to the highest level possible. And

1 also, we take a look at what is in stock and what
2 can be arriving in the near future.

3 We coordinate very closely with other city,
4 county and EOC and other utilities. We have
5 ongoing communications with each of these
6 organizations, and we participate in all meetings
7 with the Southeastern Electric Exchange, and also
8 we, in the Florida Coordinating Group, with IOUs
9 and co-ops, we participate in those meetings and
10 efforts as well.

11 Next slide, please.

12 Once the activation takes place, as a electric
13 and natural gas and propane utility, we all
14 continue to coordinate our efforts and maintain the
15 view of where the hurricane, the path is going to
16 arrive. And one thing that we have improved right
17 now is the satellite telephones have been improved.
18 We have now better communications to be implemented
19 in the field, and we make sure that those are
20 available prior to the actual storm coming in.

21 We secure our fuel inventory, and continue to
22 take a look at our facilities and make sure that we
23 make the final contacts with the local EOCs and
24 activate employees' family personal emergency plans
25 so that they coordinate with our emergency plans,

1 and we can work -- continue to work together and
2 redeploy customer center resources that might have
3 to be based in different locations as the path of
4 the hurricane nears by.

5 Next slide, please.

6 Once the hurricane has passed through our
7 territory, we begin our restoration and we apply a
8 systematic approach. We use our OMS and SCADA
9 systems. We take a survey of what has been
10 physically damaged. We have several teams and
11 crews that we have contracted with or come over to
12 assist us.

13 One innovation that we have done recently is
14 we created an onboarding video so that utilities
15 that are going to be supplying their resources and
16 help us to are able to see prior to arriving to our
17 company, so it makes it easier for them to hit the
18 ground running with all of their necessary
19 resources to help restorate our facilities.

20 In terms of the priority of the restoration,
21 we usually focus on the transmission and generation
22 pieces, then we go to the substations, and then we
23 try to ensure that they are in good shape, and then
24 we bring in feeders and laterals.

25 Of course, as we do this, we consider very

1 much which are the top priority customers, such as
2 hospital, police, fire or EOC offices. And in
3 consideration, we take also where the storm
4 shelters and elderly care facilities have been
5 located, so we try to bring those areas with
6 electricity as quickly as possible.

7 Of course, another area is sewer plants, and
8 then restaurants and food retail facilities that
9 are important to have as soon as possible.

10 Next slide, please.

11 In terms of communication awareness during the
12 pre-storm, I have to say that we are honored that
13 we were selected and we received an award in the
14 34th Annual Governor's Hurricane Conference for
15 educating the public and provide information to the
16 public. So that gives us a good piece of feedback
17 that what we are doing in the communication areas
18 is proving to be very effective.

19 Part of that program is, as I mentioned
20 before, send bill inserts, print ads, brochures.
21 We have IVR messaging, press releases, social media
22 posts, website updates, and any other public
23 service announcements.

24 Next slide, please.

25 In the -- one thing that we have also noticed

1 that the customers like is that all of our
2 communications are geared towards directing all of
3 them to a one-page website where all the of the
4 information that they would need is right there,
5 and they can access that information in case they
6 would like to.

7 Next slide, please.

8 And in terms of the plans and initiatives that
9 we have for the storm hardening, talking about the
10 vegetation, we have a three-year cycle for all
11 distribution feeders. And to date, we have
12 completed about four-and-a-third cycles.

13 In terms of the distribution, we do a six-year
14 cycle. And we have completed about 2.2 cycles, and
15 the transmission is also trimmed in a three-year
16 cycle.

17 In 2020, we accomplished about trimming 23
18 miles of distribution feeders, and we also trimmed
19 about 71 miles of distribution laterals. Of
20 course, through that trimming, we also do hotspots
21 on our distribution prior to the hurricane, and we
22 do some inspections prior to the hurricane
23 arriving, and during the June 1st start of the
24 season.

25 Next slide, please.

1 In terms of our woods pole inspections, we
2 have an eight-year cycle. We have completed about
3 1.6 cycles. Our transmission and distribution
4 inspections are on the same cycle. We use -- some
5 of the poles that are wood are also inspected
6 during the distribution process also.

7 The total poles inspected from the beginning
8 of eight-year cycle has been 18,200, almost 200 --
9 18,289; and during the 2020 inspection cycle, we
10 did 4,291 poles. We have replaced 130. And poles
11 that were needed to be replaced in the upcoming
12 years, we are going to have about 262.

13 Next slide, please. Thank you.

14 In terms of suggested improvements based on
15 lessons learned, we have learned several lessons
16 from many of the hurricanes that have affected our
17 facilities, and I think the Hurricane Michael that
18 affected most the northwest division, that nearly
19 destroyed all our division, gave us very good
20 lessons.

21 One good lesson was to, especially when you
22 have so many crews coming in and helping our
23 facilities be restored, was to include in all those
24 teams several folks that are keeping closer
25 recordkeeping of what is being replaced and what is

1 being restored.

2 Also, other lessons that we have learned is
3 increase security staging areas, so that we prevent
4 individuals from entering. And also when you are
5 locating these staging areas, to be able to make
6 sure that they are in a good level area, and that
7 it's not prone to flooding.

8 Other items that we suggest is to continue to
9 invest in storm hardening initiatives, continue to
10 invest in technology advances in hurricane
11 prediction, and continue to invest in our internal
12 technology, such as GIS, OMS or IVR technologies
13 that are being implemented.

14 Next slide, please.

15 With that, we come to my conclusion of the
16 presentation. And at this time, I would like to
17 open it to the Commission and staff for any
18 questions.

19 CHAIRMAN CLARK: All right. Commissioners,
20 any questions?

21 Commissioner Fay.

22 COMMISSIONER FAY: Thank you, Mr. Chairman.

23 Just one quick question, Jorge, thank you for
24 your presentation.

25 You know, Slide 7, you the redeploy call

1 center resources. I just want to make sure I
2 understood what you meant by redeployment.

3 MR. PUENTES: Sure.

4 Basically we have all our customer care
5 employees located at a particular location. For
6 example, if they report to the northwest division,
7 they have a location to where they go to work every
8 day, and in the same sense happens in the
9 northeast.

10 And while those are the electrical divisions,
11 we also have folks that are centrally located in
12 other offices -- centrally, I mean Florida, like,
13 down in the -- near the Orlando area, or even
14 further close to the West Palm Beach area, who
15 manage the other part of the business that are
16 doing customer support with natural gas and
17 propane.

18 So when we hit an emergency, we all get
19 together and redeploy those resources to where they
20 are needed the most. If it's possible now with
21 this new virtual environment, we have good
22 communications, we might be able to have some of
23 them stay at their locations. But that's what I
24 meant by saying redeployment. I hope I answered
25 your question.

1 COMMISSIONER FAY: Yeah. Thank you. And you
2 answered what my follow-up is, with the virtual
3 access, it changes the dynamic, and you might be
4 able to utilize that to provide better assistance.

5 I did just want to add, I do appreciate, on
6 Slide 10, you mentioned that single landing page.
7 I think that's very helpful as far as a resource
8 goes, and a great way to pump information out
9 there, so I appreciate you for including that.

10 Thank you.

11 MR. PUENTES: Thank you, sir.

12 CHAIRMAN CLARK: Thank you. Other questions?

13 I will ask the same question I asked Mr. Mora
14 I looked at your pole failure rate. If you add the
15 poles to be replaced back to the poles that were
16 replaced in 2020, the number inspected, it looked
17 to me about like a nine-percent failure rate. I
18 don't know what your forecast out for the ones, the
19 262 to be replaced are, but is that -- does that
20 seem like a high failure rate to you?

21 MR. PUENTES: Sir, reviewing most of our
22 poles, all of our poles are in an infrastructure
23 that is really aging. However, the overall that I
24 have seen is around seven to eight percent, which
25 is kind of normal for us. So it is something that

1 we will continue to look at and implement,
2 especially as we provide the storm protection plan
3 in future years. So that's something that we will
4 have to take into consideration. But our
5 infrastructure, especially in the northwest area,
6 was older, yes.

7 CHAIRMAN CLARK: I assume a lot of it was
8 replaced two years ago and it's now brand new.

9 MR. PUENTES: Yes. We are taking advantage of
10 that. Yes, sir.

11 CHAIRMAN CLARK: But if you look at a
12 seven-percent failure rate, if you have been doing
13 pole inspections for 10 years, you -- basically, at
14 a seven-percent rate, you have replaced 70 percent
15 of your poles, are we -- do we have the wrong
16 depreciation schedule in place for wood poles?

17 MR. PUENTES: It would be something that would
18 we would have to take a closer look at,
19 Commissioner. At this point, I really don't have
20 any more information that I can provide to you. We
21 will take a closer look at that specifically when
22 we file our storm protection plan.

23 CHAIRMAN CLARK: All right. Thank you very
24 much.

25 MR. PUENTES: Thank you, sir.

1 CHAIRMAN CLARK: All right. Staff, any
2 questions?

3 MS. TAN: I do not have any questions. Thank
4 you.

5 CHAIRMAN CLARK: All right. Thank you very
6 much, Mr. Puentes. I appreciate you being here
7 today.

8 MR. PUENTES: Thank you, sir.

9 CHAIRMAN CLARK: Next up, Lynne Tejeda,
10 General Manager and CEO of Keys Energy Service.
11 Welcome, Ms. Tejeda.

12 MS. TEJEDA: Good morning. Thank you. I will
13 go ahead and get started.

14 My name is Lynne Tejeda, I am the General
15 Manager and CEO of Keys Energy Services, and I am
16 pleased to speak with you today on behalf of Keys
17 and the Florida Municipal Electric Association,
18 which represents 13 -- 33 municipal utilities in
19 the state of Florida.

20 Keys is the southernmost utility in the
21 Continental United States, serving the area from
22 the Seven Mile Bridge to Key West. And we are
23 literally in the most hurricane prone county in the
24 nation. We have been impacted by 11 tropical
25 storms and 10 hurricanes since 1992.

1 Next slide, please.

2 We are governed by a five-member elected
3 utility board, and Key West is in a unique position
4 of being literally at the end of Florida with just
5 a single radial transmission line supplying energy
6 to our island. As a result, the utility board
7 requires a 60 percent on-island generation as
8 backup to that tie line.

9 Next slide, please.

10 Our transmission line is our lifeline to the
11 mainland. We own 67 miles of transmission in our
12 service area, and we tie into the mainland through
13 the Florida Keys Electric Cooperative transmission
14 system of which we are partial owners.

15 Finally, we have 297 miles of 138 distribution
16 served by nine substations. We have more than
17 13,000 distribution poles in our area, 72 percent
18 are wood, or non-storm concrete, 18 percent are
19 storm hardened concrete and about 10 percent are
20 ductile iron poles.

21 We do have an inspection program, and we are
22 regularly replacing the non-storm rated poles, and
23 I will talk more about that shortly. And we are
24 also actively removing rear easement pole lines to
25 the front for easier access.

1 Next slide, please.

2 While Keys has been impacted by 21 tropical
3 events over the last three decades, four hurricanes
4 are standout, Hurricane Andrew in '92, Georges in
5 1998, Wilma in 2005, and Hurricane Irma in 2017.

6 THE WITNESS: You can see some of the details,
7 but for us, Hurricane Andrew was completely a
8 generation event. And as a result, our lessons
9 learned including that it's critically important to
10 have local generation available. And as a result,
11 our utility board adopted that policy of 60 percent
12 on-island backup generation.

13 Next slide, please.

14 Hurricane Georges was a Category 2 storm back
15 in 1998, and it was a wind event that wreaked havoc
16 on both our transmission and distribution systems.
17 And I will never forget being in the control room
18 and hearing the radio broadcast from the first
19 scouter when he came back saying, it's bad. We
20 have miles of lines down. It's hanging, it's on
21 the highway and it's in the water.

22 We were expecting a minimal hurricane, and we
23 didn't have any mutual aid or private contractors
24 on standby yet. FMEA quickly coordinated the
25 mutual aid response for distribution, and we were

1 simply lucky that FPL had mobilized Duke power
2 transmission, and we picked them up to work on our
3 transmission line.

4 So a very grave lesson that we learned was
5 that in addition to having mutual aid available,
6 it's important to have contracts in place,
7 especially for transmission, since we have that
8 radial line.

9 With transmission lines down, our power supply
10 was unavailable, so we had to run our locally
11 powdered diesel generation for nearly two weeks
12 while they worked on the transmission line.

13 Historically fuel comes to Keys via barge, but
14 unfortunately, after Hurricane Georges, the Army
15 Corps didn't immediately reopen the channel, so we
16 were forced to rely on tankers for delivery for a
17 brief period. In just two days, we took on more
18 than 400,000 gallons of fuel by tanker. So that
19 was another lesson learned, that it's important to
20 have the fuel supply and alternative means of
21 receiving that fuel.

22 Hurricane Georges left considerable
23 distribution damage for being just a Category 2.
24 We lost 275 poles. And remember, these numbers
25 were definitely before the PSC's storm hardening

1 efforts had been established.

2 Next slide, please. And the next slide,
3 please.

4 Hurricane Wilma was devastating to our
5 community due to severe flooding, but from the
6 utility's perspective, restoration was pretty
7 simple and smooth. We had a policy to elevate all
8 pad mount transformers to the FEMA 100 year flood.
9 It had been an expensive standard to maintain, and
10 one that met with gripes from our employees who
11 find it difficult to work on those platforms. But
12 the policy clearly paid off during Wilma when our
13 island was inundated with water and we didn't lose
14 a single transformer to the flooding waters.

15 Next slide, please.

16 Hurricane Irma was by far the most devastating
17 of all the storms we've experienced.

18 Next slide, please.

19 We actually lost transmission poles in two
20 locations, which were fortunately on the parallel
21 portion of the line.

22 In the left most picture, the pole snapped at
23 the seafloor and was held up by the conductor. The
24 bottom photo shows poles that were literally laying
25 in the water. And then the top right photo shows a

1 broken insulator that caused intermittent outages,
2 so had to rely on local generation when the line
3 tripped off a couple of times before we identified
4 the location, and then again when we were repairing
5 the line.

6 Next slide, please.

7 Distribution damage was significant. While we
8 increased our inventory levels during hurricane
9 season, we were not prepared for the volume of
10 replacements needed following Category 4 damage.
11 Transformers for our voltages were particularly
12 hard to come by from manufacturers, and we spent
13 days finding utilities with our same voltage and
14 buying or borrowing from their stock.

15 Our lesson learned from this storm was that
16 it's important to have an extensive list of
17 contacts with utilities for similar voltage as
18 backup to the vendors and to the manufacturers.

19 Next slide, please.

20 We relied heavily on mutual aid activating
21 beyond Florida since the entire state was impacted.
22 FMEA coordinated with our national association, the
23 American Public Power Association, to bring in
24 utilities from as far west as Texas. Phones and
25 internet were unavailable for about a week.

1 We relied exclusively on satellite phones to
2 communicate with vendors, FMEA and FMPA. And this
3 was a lesson learned for Keys, and we have since
4 beefed up our satellite communications. And for
5 the larger storms, we plan to station employees in
6 Orlando to handle communications with vendors and
7 to work on our customer outreach.

8 Next slide, please.

9 Keys has a longstanding hurricane plan. Each
10 department has a section that covers pre-season,
11 pre-storm, during storm and post-storm activities.

12 Pre-season activities could include contacting
13 the EOC to confirm priority feeders, reviewing and
14 renewing emergency contractors with vendors and
15 contractors, and, of course, reviewing all of our
16 construction documents, on-line drawings and
17 material list.

18 During the recovery section, it includes
19 inspection guidelines, crew assignments, customer
20 communications through radio, website, social media
21 and push texts.

22 We review our plan on an annual place and
23 update accordingly, and host tabletop exercises
24 every year in June. Most importantly we do briefs
25 after every storm to discuss our successes and our

1 failures, and we brainstorm what we can do better.
2 And some examples include, for instance, that
3 on-island generation policy, minimum fuel here on
4 the island, and updates retained for delivery.

5 Transmission, we make sure we have
6 transmission contractors on standby.

7 For materials, we have established hurricane
8 inventory levels and identified sister utilities
9 with similar distribution voltages we can call on.

10 And as far as communications, we have
11 increased our tools and added some new tools to
12 communicate with customers via social media, push
13 texts, and simply and traditionally a printed door
14 hangers on to let us customers know if they need an
15 electrician.

16 Next slide, please.

17 A successful plan is predicated on dedicated
18 first responders. Our own staff is highly
19 committed, and then we have the benefit of a highly
20 committed network of utilities. First and foremost
21 mutual aid assistance from FMEA and extended APPA
22 family. We have a compact between Keys and other
23 municipals have also signed with the IOUs and with
24 the co-ops. And then finally, contracts with
25 private businesses that provide line and

1 transmission work.

2 Last year, FMEA created a COVID-19 mutual aid
3 principles that was widely adopted within Florida,
4 and then served as a model for our national
5 association's mutual aid program. The principles
6 include requirements for both the aiding and
7 requesting utilities, such as daily health
8 screenings, no contact material distribution and
9 guidance on social distancing and quarantining that
10 clearly identifies who is financially responsible
11 for costs associated with a sick worker. Keys
12 responded to a couple of mutual aid events last
13 year, and the principles were very effective.

14 Next slide, please.

15 Hurricane restoration really starts with
16 having a strong infrastructure. We conduct yearly
17 inspections on our transmission lines, and are
18 repaired immediately upon any identified hotspot.
19 We hire a helicopter every two years and one of our
20 linemen makes the visual inspection of hardware for
21 each pole.

22 Crews inspect the foundation and anchors every
23 three to four years. And many of our poles are in
24 the water, so these inspections are conducted from
25 boat.

1 We invest in upgrades. Both Keys and the
2 Florida Keys Electric Co-op are in the process of
3 fortifying the transmission poles with life jackets
4 cathodic, protection technology and replacing the
5 existing polymer insulators that are several
6 decades old with new polymer insulators.

7 Next slide, please.

8 We follow the guidelines from the PSC for pole
9 testing and replacement. Initially we did
10 inspections every eight years, in 2006 and '14; but
11 through the utility's strategic planning, we
12 decided to accelerate that to 50 percent every four
13 years. We just completed around a round of testing
14 and identified 308 reject poles. Incidentally,
15 some of those were Keys and some were AT&T owned
16 poles. Keys and AT&T have recently had several
17 status calls to talk about how to approach both
18 hurricane restoration replacement and pole
19 hardening changeout. The plan is pretty simple,
20 Keys takes the lead, but it is a struggle to
21 negotiate the pole replacements whether during blue
22 skies or gray skies since the telecoms don't have
23 the same storm hardening rules that electric
24 utilities do.

25 Additionally, this year we will begin working

1 an a FEMA funded project to replace nearly 500
2 poles on feeders that serve critical governmental
3 facilities.

4 Next slide, please.

5 This graphic just depicts that replacing poles
6 that have proven to be very effective investment in
7 our infrastructure, during Hurricane Irma, there
8 was not a single storm hardened distribution pole
9 that fell. Only the hardened concrete non-hardened
10 concrete or wood poles were the ones that broke or
11 that came down.

12 Next slide, please.

13 And finally, we know the value of tree
14 trimming to prevent outages and damage to
15 distribution. We have an active tree trimming
16 program. We visit transmission twice yearly and
17 clear for 15 feet, and we trim primary distribution
18 in a two-year cycle.

19 So that sums up our experiences and lessons
20 learned and plans for the future, and I can respond
21 to any questions at this point.

22 CHAIRMAN CLARK: All right. Thank you, Ms.
23 Tejada.

24 Do any Commissioners have any questions?

25 Staff, questions?

1 MS. TAN: No, sir, I don't have any questions.

2 CHAIRMAN CLARK: All right. Thank you for
3 your presentation. Thank you for being with us
4 today.

5 MS. TEJEDA: Thank you.

6 CHAIRMAN CLARK: And finally, we have Mr. Ryan
7 Campbell, CEO of Escambia River Electric
8 Cooperative.

9 Mr. Campbell, are you on the line?

10 MR. CAMPBELL: Yes, sir. Good morning.

11 CHAIRMAN CLARK: Good morning.

12 MR. CAMPBELL: Or it's good afternoon now,
13 isn't it?

14 CHAIRMAN CLARK: Eastern, Central, yes.

15 MR. CAMPBELL: All right. Thank you very much
16 for the opportunity to present to you on behalf of
17 15 electric distribution cooperatives in the state
18 of Florida. I know it's never fun to be the one
19 standing between you and lunch, so I will be
20 thorough but brief.

21 Next slide, please.

22 Shaded in red is EREC's primary service
23 territory.

24 Next slide, please.

25 This is our service area in relation to other

1 electric cooperatives in the state. Electric
2 cooperatives provide electric service to Floridians
3 from the northwestern most state line all the way
4 down to the Florida Keys.

5 Next slide.

6 We are a not-for-profit member-owned electric
7 cooperative with a democratically board of
8 trustees. We cover most of the north ends of
9 Escambia and the center the county, over 11,700
10 meters and 1,700 miles of distribution line. We
11 have just under seven members per mile of
12 distribution line.

13 We also serve water to members in Escambia
14 County, operate a propane filling station, and we
15 run a Post Office, but for this presentation, I
16 have concentrated obviously on the power side of
17 things.

18 Next slide, please.

19 Our mutual aid network consists of over 800
20 electric distribution cooperatives in 47 states,
21 most municipals in the U.S. This allows the
22 rebuild effort after a storm to be built
23 consistently with the same rural utility service
24 standards.

25 We keep a semi trailer load of common store

1 materials on hand to be used in case of a major
2 storm. After hurricane season, we do use this
3 stock for daily work, and replace the stock in the
4 spring each year.

5 At our disposal, we have five bunk trailers
6 with 33 bunks each, and a shower trailer with 10
7 showers, including two of them in the back that are
8 sectioned off could be used for female showers, or
9 whatever is needed if it's sectionalized.

10 We also have a trailer with an emergency
11 response center inside, including computers,
12 satellite phones, satellite internet and obviously
13 a generator. These are all the things we feel we
14 need to get started with the power restoration
15 process even when there are no outside
16 communications available.

17 Next slide.

18 Last year, as we all know, we had a couple of
19 travelers come through our area, the first one
20 being Hurricane Sally.

21 Next slide.

22 Hurricane Sally hit on September 16th as a
23 Category 2 storm, and dropped over 26 inches of
24 rain in our area. I personally had close to 29
25 inches at my house in my rain gauge.

1 We had two cooperatives from not far away, in
2 Mississippi, and four cooperatives from Florida
3 that came to help us. For COVID awareness, we kept
4 one co-op in each of the five bunk trailers, and
5 one co-op at a hotel in Crestview, because
6 obviously there are none in Jay, Florida.

7 The cooperative in Crestview worked on our
8 furthest east substation, and we shuttled food and
9 fuel to them. This proved to be really efficient.
10 We started with 95 percent of our membership
11 without power, and 100 percent of members who could
12 help power were restored on day five.

13 Next slide, please.

14 Our second traveler came through our area was
15 Hurricane Zeta. As you can see, the most
16 destructive purple area came right through our
17 service area.

18 Most of us haven't thought much about
19 Hurricane Zeta hitting Florida, but we were heavily
20 affected by the storms that passed close by our
21 corner of the state.

22 Next slide, please.

23 Hurricane Zeta hit October 28th as a Category
24 3 storm. The October 28 landing made the latest
25 calendar year Continental U.S. major hurricane

1 landfall on record. The last record was October
2 25th, which was set by Tampa Bay Hurricane in 1921.

3 I didn't include a track on the previous slide
4 because the track came out on May 12th, excuse me,
5 which was after I turned in this presentation.
6 Since it was not as much of a direct hit, and
7 mostly affected the northern half of our system, we
8 only required one mutual aid co-op to come in to
9 help. We started with 53 percent of our membership
10 without power, and had power back to all members
11 who could accept it in under two days.

12 Next slide, please.

13 When requesting help from each storm, we
14 requested the co-ops that could send the largest
15 number of workers so we could receive help from
16 fewer cooperatives. This was to help ensure we
17 could keep the cooperative's employees with each
18 other and not cross with other co-ops like is
19 sometimes required during a storm.

20 Further focus was placed on getting co-ops
21 within driving distance to speed up restoration and
22 mitigate the need for prepositioning crews.

23 We served only boxed or bagged meals to keep
24 any contamination from happening. And we limited
25 access to indoor facilities and made all crew and

1 safety meetings outdoors.

2 Next slide.

3 EOC attends all EOC pre-storm season trainings
4 and meetings, and we keep in constant contact with
5 them throughout the year. We update them
6 throughout any major weather events. And we have
7 all of our contact information -- or excuse me,
8 they have all of our contact information in case
9 any needs arise on their end. And they are also
10 copied on all correspondence to media to keep them
11 informed as the process goes further.

12 We use our website, our app and Facebook
13 primarily to communicate with members and other
14 stakeholders throughout the storm process.

15 Next slide, please.

16 Our vegetation is on a five-year cut and trim
17 cycle. We also have a spray program to help curb
18 the bottom vegetation between the cycle. 22.4
19 percent of our system was trimmed or sprayed in
20 2020. That does not include any hotspots that came
21 up throughout the year.

22 Next slide, please.

23 Our pole inspection program is on an
24 eight-year cycle. In 2020, we inspected 16.3
25 percent of our poles, and had 96.4 pass rate. And

1 just to help answer questions that have asked
2 previously, that is a pretty low pass rate, but
3 it's normally lower. The reason it's a little
4 higher these past few years is because after
5 Hurricane Ivan we made the efficient and financial
6 decision to straighten poles up and put them back
7 in holes with new dirt rather than completely
8 replace them. Obviously, that sped up the process
9 a lot. But that, in about 15 years, and since
10 then, it's really caused a lot of rot on poles
11 right there at the ground level, and that's what's
12 causing a little spike in the failure rate at this
13 time.

14 Next slide, please.

15 One of the major benefits of Florida's
16 electric cooperatives is we have a central
17 statewide organization that helps us all to learn
18 from each other, multiple cooperatives come
19 together multiple times a year and voluntarily help
20 each other to consistently improve.

21 After Hurricane Sally, to expedite the
22 assessment process, we streamlined our damage
23 assessment to each circuit out of each substation
24 so that it will have its own assessor.

25 When the winds die down to a safe level, we

1 can go out and start damage assessment. We also
2 identified some hard to get to right-of-ways and
3 assigned our drone pilots to these areas so people
4 riding the circuits are able to just skip the
5 areas. This -- we feel this will help make the
6 overall assessment more efficient.

7 And that concludes my presentation, if we have
8 any questions.

9 CHAIRMAN CLARK: All right. Thank you, Mr.
10 Campbell.

11 Questions from Commissioners? Any questions?

12 COMMISSIONER GRAHAM: Question.

13 CHAIRMAN CLARK: Commissioner Graham. I am
14 sorry. I can't see you.

15 COMMISSIONER GRAHAM: That's okay, Mr.
16 Chairman. I am used to hiding in the shadows.

17 Ryan, how are you doing today?

18 MR. CAMPBELL: Doing fantastic, sir. How are
19 you?

20 COMMISSIONER GRAHAM: Good.

21 I am looking at your cooperative mutual aid
22 network, and I guess the first question -- because
23 I heard you say many times you had mutual aid
24 support from other co-ops. How are you guys as far
25 as dealing with other munis or some of the IOUs?

1 It's just one of those things that we had one
2 governor that was pushing real hard for everybody
3 do things within the state of Florida because the
4 biggest thing I hate to see is for us to have
5 trucks running up 95 and up 75 going to help other
6 states and there is people right here in our back
7 yard that need the aid.

8 What's the communication like with you and
9 those guys, or is this exclusively the network that
10 you have?

11 MR. CAMPBELL: Well, I like what FPL said
12 earlier, that there are some legal barriers that
13 need to be worked out before we can have mutual aid
14 with IOUs. Also, though we may not have actual
15 mutual aid agreements with other utilities, with
16 IOU utilities, we are in communication with all
17 types of utilities after a storm and coordinate
18 with them.

19 Now, specifically EREC is in a real good spot,
20 because we can get help from, you know, even as far
21 away as Louisiana, North Alabama and North
22 Mississippi faster than some other Florida electric
23 co-ops, just because, you know, you go around the
24 bend and go down. So I mean, we are a lot closer.
25 So we have a lot of co-ops very close to us that

1 are able to fill our need without having to go
2 outside, a very close network.

3 COMMISSIONER GRAHAM: Well, those legal issues
4 that you said prevent you from dealing with the
5 IOUs, is there something, anything that we can do
6 as our agency or, you know, legislators to help
7 open those doors? I mean, I just -- I think this
8 is -- I guess this is a forum where we need to
9 start having those communications, so maybe
10 collectively something we can make happen.

11 MR. CAMPBELL: Well, that's really a question
12 for FEECA, our statewide. I don't get into that on
13 a local level because we typically -- they
14 represent all co-ops in the state. So that's
15 really a more of a question for them. So I can
16 reach out to you, or if you would like to reach out
17 one of them.

18 I don't -- I don't get into that as much as
19 far as the contracts go and the mutual aid, and
20 that kind of thing. They typically coordinate that
21 for us. That's another benefit for having them
22 around. We are able to call them and tell them
23 what they need, and they, you know, coordinate it,
24 and then we call the companies that they have lined
25 up and do the logistics part of it. So that really

1 helps out on that end. That's really a question
2 for our statewide organization.

3 COMMISSIONER GRAHAM: Well, I think I will
4 have one of our staff look into that, because I
5 hate for it to be something that's simple that's
6 stopping us from opening that door.

7 MR. CAMPBELL: Right. But like I said
8 earlier, though, we haven't had the need for that.
9 And I think that's -- that's partly why we haven't
10 really gone down that path and really focused on it
11 and worked out and ironed out all those issues. We
12 just -- we haven't had the need. We have been able
13 to fill all of our need very easily within co-ops.

14 COMMISSIONER GRAHAM: Well, I tell you, you
15 are not going to be -- you are not going to be
16 stressed anymore than you were last year hopefully.

17 MR. CAMPBELL: I hope not. That was -- and
18 actually, that was my first full year here as CEO,
19 so I got my first year with two major hurricanes so
20 I am ready for the downslide.

21 COMMISSIONER GRAHAM: Welcome to the job, and
22 thanks for being here with us, Ryan.

23 MR. CAMPBELL: Thank you very much.

24 CHAIRMAN CLARK: And Mr. Campbell followed a
25 legend in the cooperative industry, Mr. Clay

1 Campbell who was his predecessor as CEO of Escambia
2 River Electric. A great friend of mine, a great
3 leader and just absolutely hero in the electric
4 industry. We appreciate your service too, Mr.
5 Campbell.

6 Any other questions?

7 Commissioner Fay.

8 COMMISSIONER FAY: Thank you, Mr. Chairman.

9 And my question is actually not for Mr.
10 Campbell, so you are off the hook here, it's more
11 of just a general question to the body.

12 I struggled with really where in the
13 presentations this would be an appropriate question
14 to ask, but I do think it's significant to what we
15 will be facing this year, but the Legislature has
16 looked at different requirements as far as backup
17 generation for certain facilities. And I think
18 that the idea behind that is some -- there is just
19 such an urgency for some of those facilities to
20 have that backup generation that the State has
21 required it.

22 I wanted to see if any of the utilities could
23 maybe opine or speak on how the requirements of
24 generation impact the priorities of what
25 potentially might need to be restored first, or I

1 guess whatever would be prioritized. And I know
2 it's not specific to a slide and a presentation,
3 but I think from a workshop perspective, it's
4 something that has come up in the past, and just
5 would like to hear if anybody has any feedback on
6 that. I guess I would say any victims or
7 volunteers that would want to touch that.

8 If not, Mr. Chairman, it's something I can
9 discuss with staff.

10 MR. TALLEY: Commissioner Fay, this is Paul
11 Talley at Gulf Power.

12 I know for us it has not changed anything in
13 our priority of restoration. Most of those that
14 were required to get generation are still
15 considered critical infrastructure to us, and they
16 are still priority restorations where we can make
17 them in the restoration process.

18 COMMISSIONER FAY: Okay. And you are
19 typically given that information from local --
20 either local officials or people who are on the
21 ground in those local areas to make those decisions
22 as what should be prioritized, correct?

23 MR. TALLEY: Yes, sir. We work with the EOCs
24 well ahead of storm season to make sure that our
25 priorities and theirs are aligned, and try to -- of

1 course, we are going to focus on the feeders, the
2 big wire systems, and get as many people up as we
3 can. And typically that's where the majority of
4 your critical infrastructure is located, and so
5 they help us identify which feeders are a priority,
6 and that's where we start and focus our restoration
7 resources to begin with.

8 COMMISSIONER FAY: Okay. Great. Thank you.

9 MR. TALLEY: And then part of that also is our
10 marketing team is constantly in communication with
11 those nursing homes and other facilities as well
12 throughout the whole process to ensure that
13 restoration process -- they know where we are, we
14 are providing extra communication there to make
15 sure that we meet their needs as quickly as we can.

16 COMMISSIONER FAY: Okay. Great, thank you for
17 the answer.

18 Thank you.

19 CHAIRMAN CLARK: All right. And thank you,
20 Mr. Campbell for being with us today as well.

21 All right. Are there any other matters that
22 we need to address today? Commissioners, any
23 questions, comments before we conclude?

24 All right. Seeing none, it is past lunchtime,
25 so we are going to adjourn.

1 Thank you for all for being here today.

2 (Proceedings concluded.)

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CERTIFICATE OF REPORTER

STATE OF FLORIDA)
COUNTY OF LEON)

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