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iCommLaw®

1547 Palos Verdes #298 Walnut Creek, CA 94597-2228 Phone: 415.699.7885 anita@icommlaw.com

September 27, 2021

Florida Public Service Commission Office of Commission Clerk 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850 (850) 413-6770

REDACTED

Re: Application for Certificate of Public Convenience and Necessity for Neo Network Development, Inc. & Request for Confidentially

Dear Commission Clerk,

Enclosed for filling with the Commission please find the Application of Neo Network Development, Inc. ("Neo Network") and a check # 1360 in the amount of \$500.00 for the filing fee.

Pursuant to Florida Statute sections 364.183(1) and 364.183(3), Neo respectfully request confidential classification of Exhibit C, which contains proprietary confidential business information. As required in Rule 25-22.006(5) of the Florida Administrative Code, one copy of Exhibit C with the information claimed as confidential is highlighted, and two redacted copies of Exhibit C that can be made available for public inspection are also enclosed.

Please contact me at <u>anita@icommlaw.com</u> if there are any questions about this matter.

COM ____ AFD _____ APA _____ ECO ENG ____ I copy of Application packet GCL CLK ____

Sincerely,

Counsel for Neo Network Development, Inc.

Check received with filling and forwarded to Fiscal for deposit. Fiscal to forward deposit information to Records.

Initials of person who forwarded oheols

FLORIDA PUBLIC SERVICE COMMISSION

OFFICE OF INDUSTRY DEVELOPMENT AND MARKET ANALYSIS

APPLICATION FOR ORIGINAL AUTHORITY OR TRANSFER OF AUTHORITY TO PROVIDE TELECOMMUNICATIONS SERVICE IN THE STATE OF FLORIDA

INSTRUCTIONS

This form should be used as the application for an original certificate and transfer of an existing certificate (from a Florida certificated company to a non-certificated company). In the case of a transfer, the information shall be provided by the transferee. If you have other questions about completing the form, call (850) 413-6600.

Print or type all responses to each item requested in the application. If an item is not applicable, please explain. All questions must be answered. If unable to answer the question in the allotted space, please continue on a separate sheet.

Once completed, submit the **original and one copy** of this form along with a **non-refundable** fee of **\$500.00** to:

Florida Public Service Commission Office of Commission Clerk 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850 (850) 413-6770

PSC 1020 (4/18) Rule No. 25-4.004, F.A.C.

APPLICATION

This is an application for (check one):

X Original certificate (new company)

Approval of transfer of existing certificate: <u>Example</u>, a non-certificated company purchases an existing company and desires to retain the original certificate rather than apply for a new certificate.

Please provide the following:

1. Full name of company, including fictitious name(s), that must match identically with name(s) on file with the Florida Department of State, Division of Corporations registration:

Neo Network Development, Inc.

- 2. The Florida Secretary of State corporate registration number: F2100004635
- 3. F.E.I. Number: 46-3019025
- 4. Structure of organization:

The company will be operating as a: (Check all that apply):

	Corporation Foreign Corporation Limited Liability Company Sole Proprietorship		General Partnership Foreign Partnership Limited Partnership Other, please specify below:
--	--	--	---

If a partnership, provide a copy of the partnership agreement.

If a foreign limited partnership, proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS). The Florida registration number is: _____

- 5. Who will serve as point of contact to the Commission in regard to the following?
- (a) This application:

Name:	Anita Taff-Rice
Title:	Counsel for Neo Network Development, Inc.
Street Address:	1547 Palos Verdes, #298
Post Office Box:	
	Walnut Creek
State:	CA
Zip:	94597
Telephone No.:	415-699-7885
Fax No.:	925-274-0988
E-Mail Address:	anita@icommlaw.com

(b) Ongoing operations of the company:

(This company liaison will be the point of contact for FPSC correspondence. This point of contact can be updated if a change is necessary but this must be completed at the time the application is filed).

Name:	Vince Aragona
Title:	President
Street Address:	620 N River Road
Post Office Box:	
	Naperville
State:	IL
Zip:	60563
Telephone No.:	630-590-9390
Fax No.:	
E-Mail Address:	varagona@neonetworkdevelopment.com
Company Homepage:	www.neonetworkdevelopment.com

(c) Optional secondary point of contact or liaison:

(This point of contact will not receive FPSC correspondence but will be on file with the FPSC).

Name:	
Title:	
Street Address:	
Post Office Box:	
State:	
Zip:	
Telephone No.:	
E-Mail Address:	

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6. Physical address for the applicant that will do business in Florida:

Street address:	620 N River Road
City:	Naperville
State:	IL
Zip:	60563
Telephone No.:	630-590-9390
Fax No.:	
E-Mail Address:	www.neonetworkdeveloment.com

7. List the state(s), and accompanying docket number(s), in which the applicant has:

(a) operated as a telecommunications company. Illinois and Michigan

(b) applications pending to be certificated as a telecommunications company.

Louisiana Docket No. S-35979, Texas Docket No. 52037

(c) been certificated to operate as a telecommunications company. <u>Michigan Docket No. U-17859, Illinois Docket No. P2015-0433, Minnesota File No.</u> 10878288300021

(d) been denied authority to operate as a telecommunications company and the circumstances involved. $\underline{\rm N/A}$

(e) had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved. N/A

(f) **been involved in civil court proceedings** with another telecommunications entity, and the circumstances involved. <u>N/A</u>

8. The following questions pertain to the officers and directors. Have any been:

(a) adjudged bankrupt, mentally in	ncompetent ((and not had h	is or her com	petency
restored), or found guilty of any fel	ony or of any	crime, or whet	her such action	ons may
result from pending proceedings	Yes	No 🗴		

If yes, provide explanation.

(b) granted or denied a certificate in the State of Florida (this includes active and canceled certificates)?

If granted provide explanation and list the certificate holder and certificate number.

If denied provide explanation.

(c) an officer, director, and partner in any other Florida certificated telecommunications company? Yes X No

If yes, give name of company and relationship. If no longer associated with company, give reason why not.

9. Florida Statute 364.335(1)(a) requires a company seeking a certificate of authority to demonstrate its managerial, technical, and financial ability to provide telecommunications service.

Note: It is the applicant's burden to demonstrate that it possesses adequate managerial ability, technical ability, and financial ability. Additional supporting information may be supplied at the discretion of the applicant. For the purposes of this application, financial statements MUST contain the balance sheet, income statement, and statement of retained earnings.

(a) <u>Managerial ability</u>: An applicant must provide resumes of employees/officers of the company that would indicate sufficient managerial experiences of each. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume.

Exhibit A Managerial Ability

(b) <u>Technical ability</u>: An applicant must provide resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume.

Exhibit B Technical Ability

(c) Financial ability: An applicant must provide financial statements demonstrating financial ability by submitting a balance sheet, income statement, and retained earnings statement. An applicant that has audited financial statements for the most recent three years must provide those financial statements. If a full three years' historical data is not available, the application must include both historical financial data and pro forma data to supplement. An applicant of a newly established company must provide three years' pro forma data. If the applicant does not have audited financial statements, it must be so stated and signed by

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either the applicant's chief executive officer or chief financial officer affirming that the financial statements are true and correct.

Exhibit C Financials Confidential Filed Under Seal

10. Where will you officially designate as your place of publicly publishing your schedule a/k/a tariffs or price lists)? (Tariffs or price lists MUST be publicly published to comply with Florida Statute 364.04).

Florida Public Service Commission

X Website – Please provide Website address:

www.neonetworkdevelopment.com

Other – Please provide address:

THIS PAGE MUST BE COMPLETED AND SIGNED

REGULATORY ASSESSMENT FEE: I understand that all telecommunications companies must pay a regulatory assessment fee. A minimum annual assessment fee, as defined by the Commission, is required.

RECEIPT AND UNDERSTANDING OF RULES: I understand the Florida Public Service Commission's rules, orders, and laws relating to the provisioning of telecommunications company service in Florida.

APPLICANT ACKNOWLEDGEMENT: By my signature below, I, the undersigned owner or officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical ability, managerial ability, and financial ability to provide telecommunications company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules, orders and laws.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his or her official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

I understand that any false statements can result in being denied a certificate of authority in Florida.

COMPANY OWNER OR OFFICER

Print Name:	Vince Aragona	
Title:	President	
Telephone No.:	630-590-9390	
E-Mail Address:	varagona@neonetworkdevelopment.com	

Signature:	Date: 09/27/202	1
20	<u> </u>	

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EXHIBIT A MANAGERIAL ABILITY

Vince Aragona

Founder and Chief Executive Officer of Neo Network Development

He is a wireless and telecommunications industry veteran and pioneer in Distributed Antenna System and Small Cell Network deployment and operations. With over 30 years experience in wireless and fiber optic network engineering, implementation, operations, regulatory affairs, backhaul and fiber network architecture and economics, supply chain, project and program management, Vince is widely considered to be one of the leading subject matter experts in the fields of outdoor distributed antenna systems (DAS) and small cell based networks.

Previous to Neo Network Development, Vince held various positions, including National Director of Network Implementation and Operations, Vice President of Network Engineering and Implementation (US) and most recently, Vice President of Network Planning and Development (North America).

Functionally, Vince was responsible for Network Engineering, Process Engineering, Network Design Tool and Software Development, Outside Plant and Fiber Network Architecture, Dark Fiber Agreement Acquisitions, Cost Estimating, Pricing Strategy, Hardware Engineering, ILEC and Electric Utility Agreement Acquisitions, Prelitigation Mediation and Dispute Resolution andled the Services Qualification and Supply Chain Contracting Program, RFP Response and Customer Proposal Development

He began his career as a Ground Radio Electronics Communications Technician in the US Air Force from 1982 to 1986.

ANITA TAFF-RICE

Acting General Counsel & Board Director / Secretary

Anita Taff-Rice is the founder of iCommLaw and has twenty years of experience in the technology and telecommunications industries, as both an attorney and journalist. Her experience includes analyzing, writing and counseling clients on a range of domestic and international technology, regulatory, public policy, intellectual property, network deployment and wireless issues. Ms. Taff-Rice's transactional experience includes corporate formation, certification, business counseling, media strategies, contract negotiation and drafting. Her litigation experience includes proceedings in state and federal courts, arbitrations and investigative proceedings at the state and federal regulatory commissions. Ms. Taff-Rice's clients include competitive technology and telecommunications providers in the wireline and wireless industries, application developers and independent filmmakers in the U.S. and international locations. Ms. Taff-Rice graduated magna cum laude from Georgetown Law Center in Washington, D.C. and holds a Bachelor of Journalism from the University of Texas at Austin. In addition, Ms. Taff-Rice has specialized expertise in broadband technology, Android applications development and telecommunications Operations Support Systems.

Bradford R. Higgins, SOSV, Venture Partner Chairman, NEO Board of Directors and Financial Advisor

Mr. Higgins has served as NEO's board chairman and financial advisor since its inception in 2013 and in that role has been actively involved in the evolving telecommunication market and related technologies. He is a venture partner at the global venture capital technology firm SOSV, which has provided the seed and follow-on investment capital for NEO. Higgins brings to NEO over forty years of experience in project finance, capital markets and financial management, serving as the lead investment banker on many of the largest municipal infrastructure and utility projects in the United States. In addition, Mr. Higgins was a member of the Board of Directors for Global Capacity, a telecommunications information and logistics company.

From 2006-2009, Mr. Higgins served as the Assistant Secretary of State for Resource Management and Chief Financial Officer of the US Department of State, where he was responsible for the State Department's \$34B budget as well as the Department's strategic planning and performance measurement efforts. He also co-headed the Department's e-gov efforts as the Department revamped its e-communications efforts.

Prior to his Senate confirmation as the State Department's CFO, Mr. Higgins served two tours in Iraq (2004-2005) first as a senior advisor to US Ambassador in Baghdad and then as the first director of the Strategic Planning and Assessment Office for the US Mission, taking a lead role in the restructuring of the US \$18.4B program to rebuild Iraq's infrastructure.

Prior to his government service, Mr. Higgins was a senior investment banker at Goldman Sachs and Credit Suisse where he managed the municipal utility groups at both firms, which included financing many of the public power and transmission projects in the western U.S. Mr. Higgins began his Wall Street career as a corporate lawyer at the international law firm Simpson Thacher & Bartlett focused primarily on regulated utilities. Mr. Higgins received BA and JD degrees from Columbia University.

GEORGE A. KING

Corporate Development Advisor & Director

George A. King is the Chairman & Chief Executive Officer of Infrastructure Group, Inc., which provides asset management and corporate development for United States and international clients. Mr. King has more than twenty-five years of experience in financial markets, executive corporate management and legal / regulatory matters. He began his career with the Wall Street law firm of Mudge Rose Guthrie Alexander & Ferdon and as a Vice President in the New York office of the global investment banking firm of Credit Suisse First Boston. He was a co-founder of an investment banking spin-off from CSFB, Cambridge Partners, LLC, and operated his own corporate finance advisory firm.

He was a founding board member and then a co-founder of two publicly traded telecommunications companies in 1997 and 2002. From 1997 to 2002, Universal Access, Telecommunications (data & information analytics focus) start-up and later NASDAQ listed public company. Mr. King served in various roles, including Chief Development Office and President of Operations functions in sales, marketing, customer service, procurement, and European operation. Member of initial board of directors from start-up in 1997 to 1999. IPO in 2000 lead managed by Goldman Sachs. Universal Access was the fifth fastest growing technology company in the United States from 1997 to 2002 per the Deloitte Fast 500 rankings.

From 2002-2011, Global Capacity, served as Co-Founder, Vice Chairman and President of Telecommunications (data & information analytics focus) startup, five acquisitions, and later listed US public company via reverse merger. Also Interim CFO to implement acquisition integrations, Global Capacity is a network integrator and information services company focusing on the telecommunications industry.

Mr. King is a founding board member in 2013 of a 5G & wireless telecom. George's corporate & university board positions in US, UK & Canada include Audit Committees in four countries. Mr. King holds an A.B. (cum laude) from Colgate University and a J.D. from Fordham University School of Law, where he was Editor-in-Chief of the Fordham Urban Law Journal.

EXHIBIT B

TECHNICAL ABILITY

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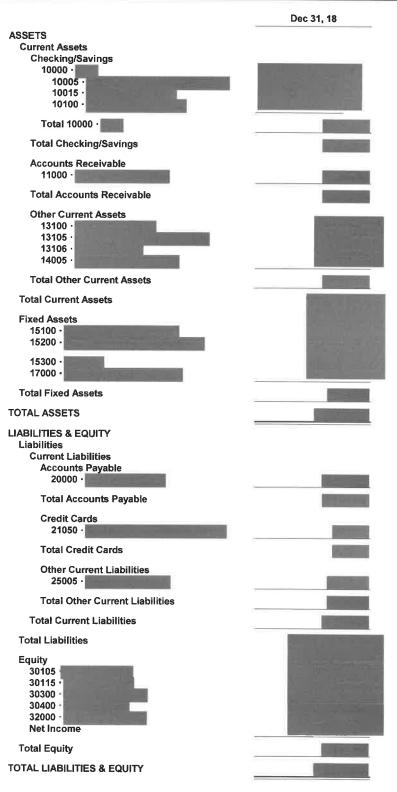
EXHIBIT C

3 YEARS FINANCIALS

PUBLIC REDACTED VERSION

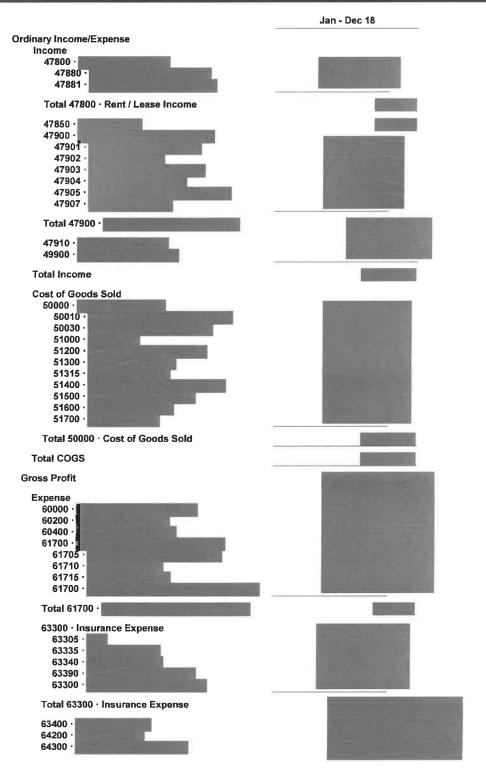
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Neo Network Development, Inc Balance Sheet As of December 31, 2018

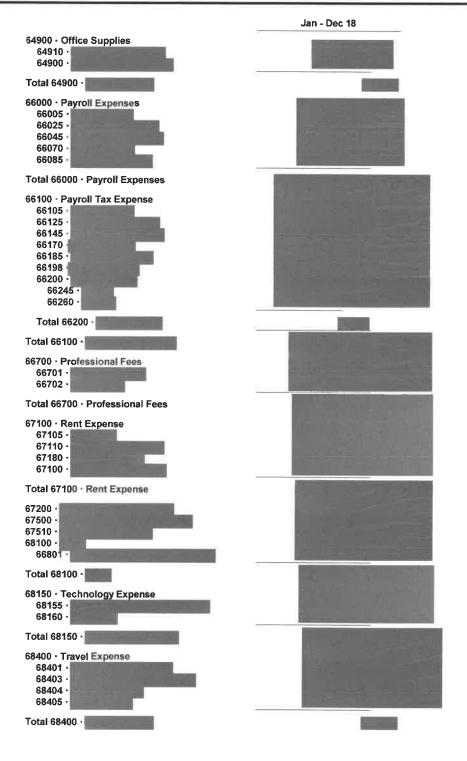


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Accrual Basis

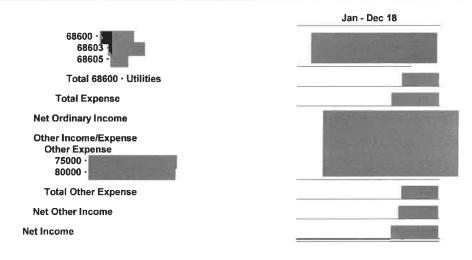


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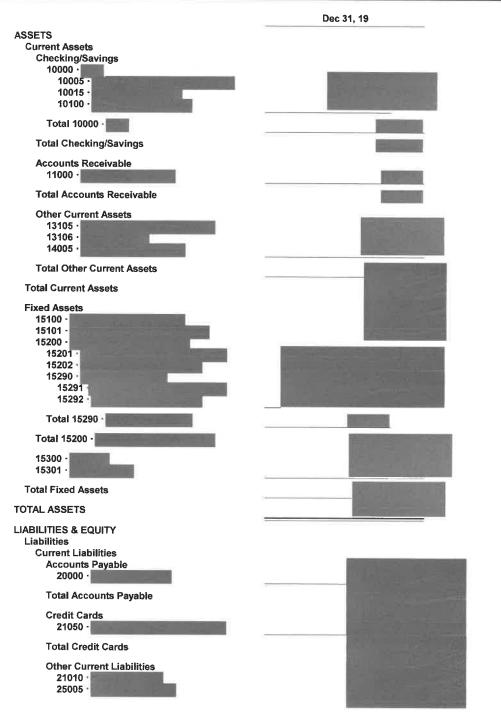
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05/06/19 Accrual Basis



2:13 PM 08/13/20 Accrual Basis

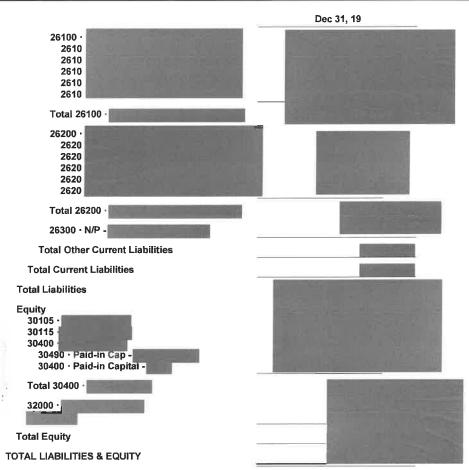
Neo Network Development Inc Balance Sheet As of December 31, 2019



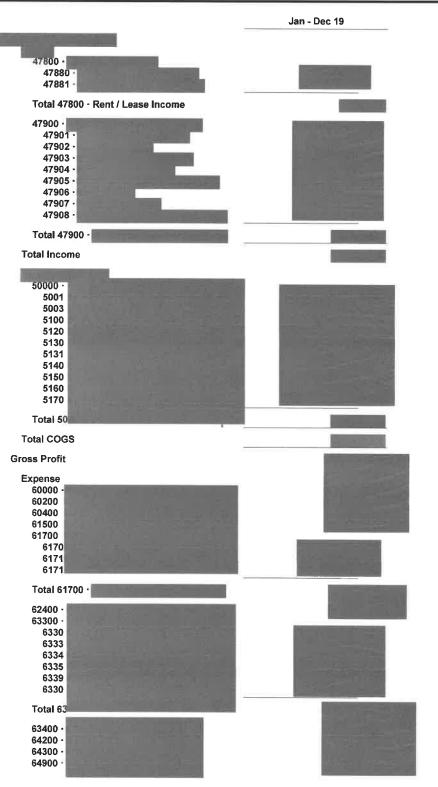
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08/13/20 Accrual Basis

Neo Network Development Inc Balance Sheet As of December 31, 2019

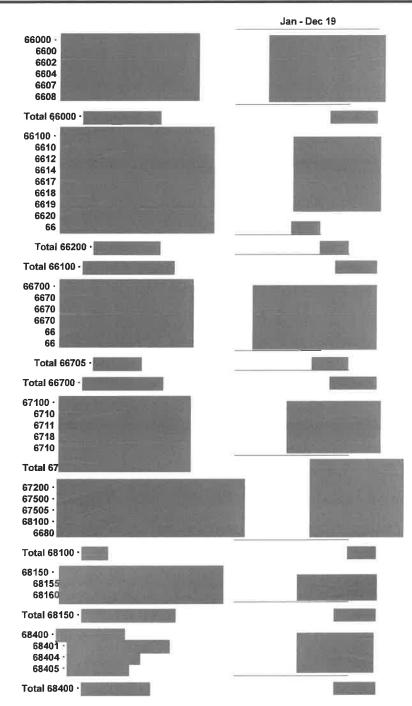


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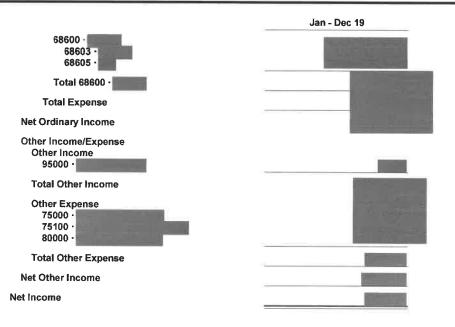


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Accrual Basis



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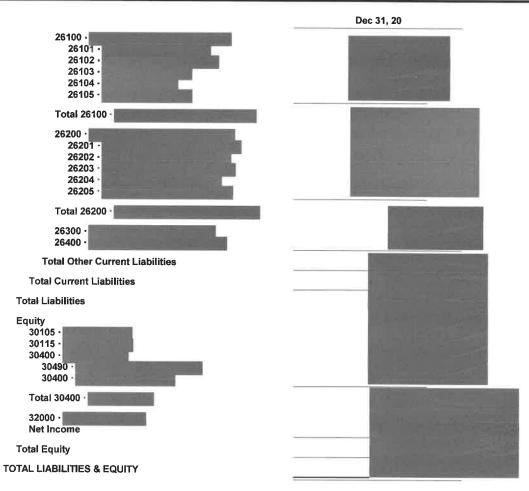
Accrual Basis

Neo Network Development Inc Balance Sheet As of December 31, 2020



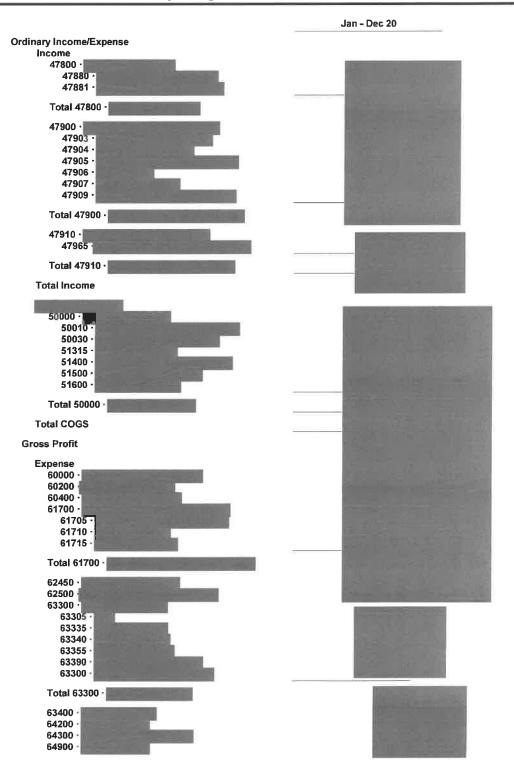
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Neo Network Development Inc Balance Sheet As of December 31, 2020

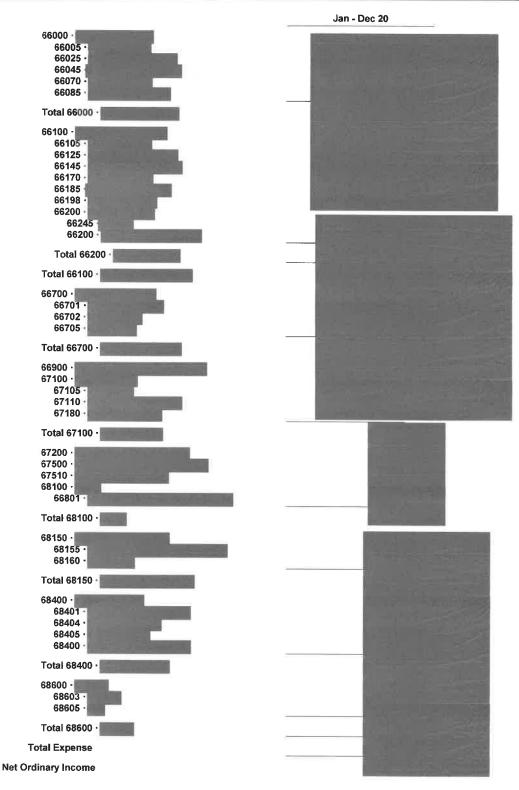


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Accrual Basis

	Jan - Dec 20
Other Income/Expense Other Income 95000 •	
Total Other Income	
Other Expense 75100 - 80000 -	
Total Other Expense	
Net Other Income	
Net Income	