FILED 10/26/2021 DOCUMENT NO. 12380-2021 FPSC - COMMISSION CLERK

1	FI ODIDA	BEFORE THE PUBLIC SERVICE COMMISSION
2	FLORIDA	FUBLIC SERVICE COMMISSION
3	In the Matter of:	DOCKET NO. 20210049-TP
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5	REQUEST FOR SUBMISS PROPOSALS FOR RELAY	ζ.
6	SERVICE, BEGINNING 2022, FOR THE DEAF,	, HARD OF
7	HEARING, DEAF/BLINI SPEECH IMPAIRED, AN	ND OTHER
8	IMPLEMENTATION MATT COMPLIANCE WITH THE	E FLORIDA
9	TELECOMMUNICATIONS SYSTEM ACT OF 1991.	
10		/
11		CONVERSION CONFERENCE ACENDA
12	PROCEEDINGS:	COMMISSION CONFERENCE AGENDA ITEM NO. 2
13	COMMISSIONERS	CULTEMAN CARY E CLARK
14	PARTICIPATING:	CHAIRMAN GARY F. CLARK COMMISSIONER ART GRAHAM COMMISSIONER ANDREW GILES FAY
15		COMMISSIONER ANDREW GILES FAI COMMISSIONER MIKE LA ROSA COMMISSIONER GABRIELLA PASSIDOMO
16	DATE:	Tuesday, October 12, 2021
17	PLACE:	Betty Easley Conference Center
18		Room 148 4075 Esplanade Way
19		Tallahassee, Florida
20	REPORTED BY:	ANDREA KOMARIDIS WRAY Court Reporter and
21		Notary Public in and for
22		the State of Florida at Large
23	_	PREMIER REPORTING 112 W. 5TH AVENUE
24		FALLAHASSEE, FLORIDA (850) 894-0828
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1 PROCEEDINGS 2 CHAIRMAN CLARK: Next up is Item No. 2. 3 Mr. Curtis Williams is going to introduce the item. Thank you, Chairman --4 MR. WILLIAMS: 5 CHAIRMAN CLARK: Mr. Williams. Thank you, Chairman Clark, 6 MR. WILLIAMS: Commissioners. Curtis Williams on behalf of 7 Commission staff. 8 9 Item 2 is staff's recommendation regarding the 10 selection of a telecommunications relay service 11 provider for the state of Florida beginning 12 March 2022. 13 At the May 4th, 2021, agenda conference, the 14 Commission issued a request for proposal for relay 15 service. In response, Hamilton Relay and Sprint 16 Communications filed proposals. 17 Staff recommends Sprint's proposal based on 18 our evaluation of technical, financial, and price 19 elements of the proposal. 20 Staff is available for any questions. Thank 21 you. 22 CHAIRMAN CLARK: Thank you very much 23 Mr. Williams. 24 Commissioner, any questions? 25 Commissioner Fay.

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1 COMMISSIONER FAY: Thank you, Mr. Chair. Ι 2 know you're shocked I have a question on this --3 this topic. 4 Mr. Williams, appreciate all your work on --5 on the procurement of this. I know, every few years, this comes back up and companies come in and 6 7 essentially bid -- bid on it and there's a scoring 8 process. And I know that -- that can be extensive 9 to go through all that. 10 For this particular decision, it looked like, 11 under the TRS minutes, there was a -- an increase 12 in the cost of those minutes based on that 13 contract, but then, for the CTS minutes, the 14 caption minutes, the price actually went down per 15 minute. 16 And so, can you explain potentially why -- I 17 mean, I -- most of the time, these -- these go up 18 every time there's a new contract, but for that --19 for some reason, that section went down. 20 Can you explain to me? 21 MR. WILLIAMS: Yes, the -- you are correct. 22 The TRS rate actually increased by 25 cents, and 23 the -- for the Sprint proposal. And it was even 24 higher for Hamilton's proposal. For the CTS, 25 the -- the rate for Hamilton increased, but

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Sprint's rate is actually two cents less.

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2 You know, the proposals are based on the company's internal cost analysis and estimates. We think that the focus on that CTS rate is based on costs, the company's internal estimates related to cost. There are some other issues, too, at the federal level.

8 As you know, IPCTS is a service that's not 9 provided in the state of Florida, but is provided 10 through the FCC. And there have been some issues 11 with IPCTS internal usage that may have impacted 12 that -- that issue.

13 COMMISSIONER FAY: Yeah, the -- that shift to 14 IPCTS was pretty significant in the coming years, 15 but I -- I'm not complaining. I'm glad to see that 16 number go down. It seems like it's unusual.

17 And then how many years will the Commission be 18 able to operate with this agreement?

19 MR. WILLIAMS: The -- the contract before you 20 is three years with four optional years.

21 COMMISSIONER FAY: Okay. Great.

22 Thanks, Mr. Chairman. I'm good with my --

23 CHAIRMAN CLARK: Thank you.

24 Any other questions?

25 I'll entertain a motion.

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1	COMMISSIONER FAY: With that, I'll move
2	staff's rec recommendation on Item 2.
3	COMMISSIONER La ROSA: Second.
4	CHAIRMAN CLARK: I have a motion and second to
5	approve Item 2 as presented. Is there any
6	discussion?
7	On the motion, all in favor, say aye.
8	(Chorus of ayes.)
9	CHAIRMAN CLARK: Opposed?
10	Motion carries.
11	(Agenda item concluded.)
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1	CERTIFICATE OF REPORTER
2	STATE OF FLORIDA)
3	COUNTY OF LEON)
4	I, ANDREA KOMARIDIS WRAY, Court Reporter, do
5	hereby certify that the foregoing proceeding was heard
6	at the time and place herein stated.
7	IT IS FURTHER CERTIFIED that I
8	stenographically reported the said proceedings; that the
9	same has been transcribed under my direct supervision;
10	and that this transcript constitutes a true
11	transcription of my notes of said proceedings.
12	I FURTHER CERTIFY that I am not a relative,
13	employee, attorney or counsel of any of the parties, nor
14	am I a relative or employee of any of the parties'
15	attorney or counsel connected with the action, nor am I
16	financially interested in the action.
17	DATED THIS 26th day of October, 2021.
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21	
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23	ANDREA KOMARIDIS WRAY NOTARY PUBLIC COMMISSION #UH 080181
24	COMMISSION #HH 089181 EXPIRES February 9, 2025
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