

Floyd R. Self
850.521.6727
fself@bergersingerman.com

April 10, 2024

VIA HAND DELIVERY

Adam Teitzman, Commission Clerk
Room 152, Gunter Building
Florida Public Service Commission
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850

Re: Application for Original Authority to Provide Telecommunications Service in the State of Florida

Dear Mr. Teitzman:

Enclosed for filing on behalf of Uniti Fiber Gulfco LLC, is the Application for Original Authority to Provide Telecommunications Service in the State of Florida and our firm check for \$500.00 for the filing fee.

Exhibit D to the Application contains confidential financial information that should be held exempt from public disclosure. Pursuant to Rule 25-22.006(5), Florida Administrative Code, the attached sealed envelope contains the document with the confidential information highlighted, along with two redacted copies of the response.

Please acknowledge receipt of this letter by stamping the extra copy of this letter and returning the same to me.

Thank you for your assistance with this filing.

Sincerely,

BERGER SINGERMAN LLP



Floyd R. Self
Counsel for Uniti Fiber GulfCo LLC

COM _____
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2024 APR 10 PM 3:32
COMMISSION
CLERK

FRS/ah
Enclosure

cc: Kelly McGriff, Vice President, Deputy General Counsel

FLORIDA PUBLIC SERVICE COMMISSION

OFFICE OF INDUSTRY DEVELOPMENT AND MARKET ANALYSIS

APPLICATION FOR ORIGINAL AUTHORITY OR TRANSFER OF AUTHORITY TO PROVIDE TELECOMMUNICATIONS SERVICE IN THE STATE OF FLORIDA

INSTRUCTIONS

This form should be used as the application for an original certificate and transfer of an existing certificate (from a Florida certificated company to a non-certificated company). In the case of a transfer, the information shall be provided by the transferee. If you have other questions about completing the form, call **(850) 413-6600**.

Print or type all responses to each item requested in the application. If an item is not applicable, please explain. All questions must be answered. If unable to answer the question in the allotted space, please continue on a separate sheet.

Once completed, submit the **original and one copy** of this form along with a **non-refundable** fee of **\$500.00** to:

**Florida Public Service Commission
Office of Commission Clerk
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6770**

APPLICATION

This is an application for (check one):

Original certificate (new company)

Approval of transfer of existing certificate: Example, a non-certificated company purchases an existing company and desires to retain the original certificate rather than apply for a new certificate.

Please provide the following:

1. Full name of company, including fictitious name(s), that must match identically with name(s) on file with the Florida Department of State, Division of Corporations registration:

Uniti Fiber GulfCo LLC (“Applicant”)

2. The Florida Secretary of State corporate registration number: **M24000000425**
3. F.E.I. Number: **99-0656309**
4. Structure of organization:

The company will be operating as a:
(Check all that apply):

- | | | | |
|-------------------------------------|---------------------------|--------------------------|------------------------------|
| <input type="checkbox"/> | Corporation | <input type="checkbox"/> | General Partnership |
| <input type="checkbox"/> | Foreign Corporation | <input type="checkbox"/> | Foreign Partnership |
| <input checked="" type="checkbox"/> | Limited Liability Company | <input type="checkbox"/> | Limited Partnership |
| <input type="checkbox"/> | Sole Proprietorship | <input type="checkbox"/> | Other, please specify below: |

If a partnership, provide a copy of the partnership agreement.

If a foreign limited partnership, proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS). The Florida registration number is: **N/A. See Exhibit A for Applicant's Certificate of Authority to Transact Business in Florida.**

5. Who will serve as point of contact to the Commission in regard to the following?

(a) This application:

Name: **Floyd Self**
Title: **Partner, Berger Singerman LLP**
Street Address: **313 North Monroe Street, Suite 301**
Post Office Box:
City: **Tallahassee**
State: **FL**
Zip: **32301**
Telephone No.: **850-521-6727**
Fax No.:
E-Mail Address: **fself@bergersingerman.com**

(b) Ongoing operations of the company:

(This company liaison will be the point of contact for FPSC correspondence. This point of contact can be updated if a change is necessary but this must be completed at the time the application is filed).

Name: **Kelly McGriff**
Title: **Vice President - Deputy General Counsel**
Street Address: **2101 Riverfront Drive, Suite A**
Post Office Box:
City: **Little Rock**
State: **AR**
Zip: **72202**
Telephone No.: **251-979-7033**
Fax No.:
E-Mail Address: kelly.mcgriff@uniti.com
Company Homepage: www.uniti.com

(c) Optional secondary point of contact or liaison:

(This point of contact will not receive FPSC correspondence but will be on file with the FPSC).

Name: _____
Title: _____
Street Address: _____
Post Office Box: _____
City: _____
State: _____
Zip: _____
Telephone No.: _____
Fax No.: _____
E-Mail Address: _____

6. Physical address for the applicant that will do business in Florida:

Street address: 2101 Riverfront Drive, Suite A
City: Little Rock
State: AR
Zip: 72202
Telephone No.: 877-652-2321
Fax No.: _____
E-Mail Address: NOC@uniti.com

7. List the state(s), and accompanying docket number(s), in which the applicant has:

(a) **operated** as a telecommunications company. None

(b) **applications pending** to be certificated as a telecommunications company. Applicant also intends to file for certification in Alabama, Louisiana and Mississippi.

(c) **been certificated** to operate as a telecommunications company. None

(d) **been denied authority** to operate as a telecommunications company and the circumstances involved. None

(e) **had regulatory penalties imposed** for violations of telecommunications statutes and the circumstances involved. None

(f) **been involved in civil court proceedings** with another telecommunications entity, and the circumstances involved. None

8. The following questions pertain to the officers and directors. Have any been:

(a) adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings? Yes No

If yes, provide explanation.

(b) granted or denied a certificate in the State of Florida (this includes active and canceled certificates)? Granted Denied Neither

If granted provide explanation and list the certificate holder and certificate number.

Please see the below response to (c).

If denied provide explanation.

(c) an officer, director, and partner in any other Florida certificated telecommunications company? Yes No

If yes, give name of company and relationship. If no longer associated with company, give reason why not.

Through common ownership by Uniti Group Inc. (“Uniti Group” and together with its subsidiaries, “Uniti”), Applicant is affiliated with the following entities that are certificated as a telecommunications company in Florida: Uniti National LLC, Uniti Fiber LLC, and Southern Light, LLC. As such, Applicant, Uniti National LLC, Uniti Fiber LLC, and Southern Light, LLC have certain common officers, directors, or managers and ultimately, ownership under Uniti Group Inc. In Florida, Uniti National is authorized to provide telecommunications services pursuant to Certificate No. 8957 issued in Docket No. 20200229-TX; Uniti Fiber LLC is authorized to provide telecommunications service under Certificate No. 8910 issued in Docket No. 20170112-TX; and Southern Light is authorized to provide competitive local exchange services pursuant to Certificate No. 7946 issued in Docket No. 2001-1152, and alternative access vendor services pursuant to Certificate No. 7945 issued in Docket No. 2001-1153.

With respect to prior affiliations with other telecommunications carriers, please see Exhibit B, which provides information on other telecommunications companies where Applicant’s key management personnel worked prior to Uniti Group or its subsidiaries. Additional information about Applicant’s corporate parent, Uniti Group, and its management team and board of directors (and their prior affiliations with other carriers) can be found at: <http://uniti.com/about/our-team>.

This Application is being filed in connection with certain restructuring and financing arrangements pursuant to which certain assets of Applicant’s affiliates (“Assignors”),¹ including communications optical fiber, customer

¹ Uniti Fiber, LLC and Southern Light, LLC are two of the Assignors.

contracts, rights in third party fibers, and associated telecommunications equipment used to provision services or facilities to the affected customers, will be transferred to Applicant (the “*Pro Forma Assignment*”).² The financing arrangements will be used to support the operations and network in Alabama, Florida, Louisiana and Mississippi being assigned to Applicant. The *Pro Forma Assignment* will appropriately distribute assets between the entities participating in those financing arrangements and those that are not. To further facilitate certain of these financing arrangements after the *Pro Forma Assignment*, two of the entities in Applicant’s ownership chain will change although its intermediate parent will not.

The affected customers receive enterprise services including voice services, point-to-point services such as ethernet and/or non-telecommunications services including but not limited to VoIP, managed services, and broadband internet access services. The affected customers were sent a notice of the *Pro Forma Assignment* on or around January 15, 2024. A sample of the notice is provided as Exhibit C.

To ensure seamless and uninterrupted service, all of the customers assigned to Applicant will continue to receive service from Applicant under the same rates, terms and conditions of services as governed by tariffs or their existing contracts. The *Pro Forma Assignment* also will not cause confusion or disruption to customers since Assignors and Applicant market and perform their services under the “Uniti Fiber” and will operate through the same customer service, technical, operational and managerial personnel.

9. Florida Statute 364.335(1)(a) requires a company seeking a certificate of authority to demonstrate its managerial, technical, and financial ability to provide telecommunications service.

Note: *It is the applicant’s burden to demonstrate that it possesses adequate managerial ability, technical ability, and financial ability. Additional supporting information may be supplied at the discretion of the applicant. For the purposes of this application, financial statements MUST contain the balance sheet, income statement, and statement of retained earnings.*

(a) **Managerial ability:** An applicant must provide resumes of employees/officers of the company that would indicate sufficient managerial experiences of each. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume. See Exhibit B.

(b) **Technical ability:** An applicant must provide resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what

² Certain assets may be assigned to another affiliate. To the extent that affiliate provides intrastate telecommunications services, that affiliate also will seek a Certificate.

company has been contracted to conduct technical maintenance. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume.

See **Exhibit B**.

- (c) **Financial ability:** An applicant must provide financial statements demonstrating financial ability by submitting a balance sheet, income statement, and retained earnings statement. An applicant that has audited financial statements for the most recent three years must provide those financial statements. If a full three years' historical data is not available, the application must include both historical financial data and pro forma data to supplement. An applicant of a newly established company must provide three years' pro forma data. If the applicant does not have audited financial statements, it must be so stated and signed by either the applicant's chief executive officer or chief financial officer affirming that the financial statements are true and correct.

While Applicant is a newly formed company with no historical financial statements of its own, upon completion of the *Pro Forma Assignment* Applicant will have both assets and cash flow associated with the assets it will be assigned. The financial statements provided as Confidential Exhibit D include a balance sheet as of March 1, 2024, and a *pro forma* income statement and *pro forma* statement of cash flows for the next three years. A statement from Applicant's CFO affirming that the financial statements are true and correct is included with Confidential Exhibit D.

Because Applicant's financial statements are not publicly available, Applicant requests that the financial statements provided as Confidential Exhibit D be treated as confidential and proprietary, pursuant to Rule 25-22.006(5), and not be made part of the public record.

Applicant's parent company, Uniti Group, is a publicly traded company whose most recent consolidated financial statements are available at <https://investor.uniti.com/static-files/318308df-e377-49bc-b141-51ef26878171>. The financial statements include the operations and assets being assigned to Applicant along with other operations and assets of Uniti Groups' operating subsidiaries.

10. Where will you officially designate as your place of publicly publishing your schedule a/k/a tariffs or price lists)? (Tariffs or price lists MUST be publicly published to comply with Florida Statute 364.04).

Florida Public Service Commission

Website – Please provide Website address:

www.unifi.com/legal-regulatory _____

Other – Please provide address: _____

THIS PAGE MUST BE COMPLETED AND SIGNED

REGULATORY ASSESSMENT FEE: I understand that all telecommunications companies must pay a regulatory assessment fee. A minimum annual assessment fee, as defined by the Commission, is required.

RECEIPT AND UNDERSTANDING OF RULES: I understand the Florida Public Service Commission's rules, orders, and laws relating to the provisioning of telecommunications company service in Florida.


APPLICANT ACKNOWLEDGEMENT: By my signature below, I, the undersigned owner or officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical ability, managerial ability, and financial ability to provide telecommunications company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules, orders and laws.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, ***"Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his or her official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."***

I understand that any false statements can result in being denied a certificate of authority in Florida.

1. COMPANY OWNER OR OFFICER

Print Name: Kelly McGriff
Title: Vice President - Deputy General Counsel
Telephone No.: 251-979-7033
E-Mail Address: kelly.mcgriff@uniti.com

Signature:  Date: 13 MAR 24

CERTIFICATE TRANSFER

As current holder of Florida Public Service Commission Certificate Number _____, I have reviewed this application and join in the petitioner's request for a transfer of the certificate.

COMPANY OWNER OR OFFICER

Print Name: _____
Title: _____
Street/Post Office Box: _____
City: _____
State: _____
Zip: _____
Telephone No.: _____
Fax No.: _____
E-Mail Address: _____

Signature: _____ Date: _____

EXHIBIT A

Authority to Transact Business

CORPORATION SERVICE COMPANY
1201 Hays Street
Tallahassee, FL 32301
Phone: 850-558-1500

ACCOUNT NO. : I20000000195
REFERENCE :
AUTHORIZATION : *[Handwritten Signature]*
COST LIMIT : \$ 125.00

ORDER DATE :
ORDER TIME : 1:58 PM
ORDER NO. : -040
CUSTOMER NO:

FOREIGN FILINGS

NAME: UNITI FIBER GULFCO LLC

XXXX QUALIFICATION (TYPE: LL)

PLEASE RETURN THE FOLLOWING AS PROOF OF FILING:

_____ CERTIFIED COPY
XX _____ PLAIN STAMPED COPY
_____ CERTIFICATE OF GOOD STANDING

CONTACT PERSON: Eyliena Baker -- EXT#

EXAMINER: _____

COVER LETTER

TO: Registration Section
Division of Corporations

SUBJECT: Uniti Fiber GulfCo LLC
Name of Limited Liability Company

The enclosed "Application by Foreign Limited Liability Company for Authorization to Transact Business in Florida," Certificate of Existence, and check are submitted to register the above referenced foreign limited liability company to transact business in Florida.

Please return all correspondence concerning this matter to the following:

Cody Lorge
Name of Person

Uniti Fiber GulfCo LLC
Firm/Company

2101 Riverfront Dr., Ste A
Address

Little Rock, AR 72202
City/State and Zip Code

carina.dunlap@cscglobal.com
E-mail address: (to be used for future annual report notification)

For further information concerning this matter, please call:

Cody Lorge at (501) 214-7216
Name of Contact Person Area Code Daytime Telephone Number

Mailing Address:
Registration Section
Division of Corporations
P.O. Box 6327
Tallahassee, FL 32314

Street Address:
Registration Section
Division of Corporations
The Centre of Tallahassee
2415 N. Monroe Street, Suite 810
Tallahassee, FL 32303

Enclosed is a check for the following amount:

Please make check payable to: **FLORIDA DEPARTMENT OF STATE**

- \$125.00 Filing Fee \$130.00 Filing Fee & Certificate of Status \$155.00 Filing Fee & Certified Copy \$160.00 Filing Fee, Certificate of Status & Certified Copy

APPLICATION BY FOREIGN LIMITED LIABILITY COMPANY FOR AUTHORIZATION TO TRANSACT BUSINESS IN FLORIDA

IN COMPLIANCE WITH SECTION 05.0902, FLORIDA STATUTES, THE FOLLOWING IS SUBMITTED TO REGISTER A FOREIGN LIMITED LIABILITY COMPANY TO TRANSACT BUSINESS IN THE STATE OF FLORIDA:

1. Uniti Fiber GulfCo LLC
(Name of Foreign Limited Liability Company; must include "Limited Liability Company," "L.L.C.," or "LLC")

If name unavailable, enter alternate name adopted for the purpose of transacting business in Florida. The alternate name must include "Limited Liability Company," "L.L.C.," or "LLC."

2. Delaware 3. _____
(Jurisdiction under the law of which foreign limited liability company is organized) (FEI number, if applicable)

4. _____
(Date first transacted business in Florida, if prior to registration)
(See sections 605.0904 & 605.0905, F.S. to determine penalty liability)

5. 2101 Riverfront Dr., Ste A
(Street Address of Principal Office)
Little Rock, AR 72202

6. 2101 Riverfront Dr., Ste A
(Mailing Address)
Little Rock, AR 72202

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2024 JAN 12 PM 4:51
SECRETARY OF STATE
TALLAHASSEE, FL

7. Name and street address of Florida registered agent: (P.O. Box NOT acceptable)

Name: Corporation Service Company
Office Address: 1201 Hays Street
Tallahassee, Florida 32301
(City) (Zip code)

Registered agent's acceptance:

Having been named as registered agent and to accept service of process for the above stated limited liability company at the place designated in this application, I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relative to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent.

By: Eylina Bahor
Assistant Vice President
(Registered agent's signature)

8. For initial indexing purposes, list names, title or capacity and addresses of the primary members/managers or persons authorized to manage [up to six (6) total]:

Title or Capacity: Name and Address:
 Manager Name: Kenneth Gunderman
 Member Address: 2101 Riverfront Dr., Ste A
 Authorized Little Rock, AR 72202
Person _____
 Other _____ Other _____

Title or Capacity: Name and Address:
 Manager Name: Daniel Heard
 Member Address: 2101 Riverfront Dr., Ste A
 Authorized Little Rock, AR 72202
Person _____
 Other _____ Other _____

Manager Name: _____
 Member Address: _____
 Authorized _____
Person _____
 Other _____ Other _____

Manager Name: _____
 Member Address: _____
 Authorized _____
Person _____
 Other _____ Other _____

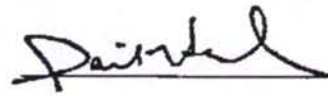
Manager Name: _____
 Member Address: _____
 Authorized _____
Person _____
 Other _____ Other _____

Manager Name: _____
 Member Address: _____
 Authorized _____
Person _____
 Other _____ Other _____

Important Notice: Use an attachment to report more than six (6). The attachment will be imaged for reporting purposes only. Non-indexed individuals may be added to the index when filing your Florida Department of State Annual Report form.

9. Attached is a certificate of existence, no more than 90 days old, duly authenticated by the official having custody of records in the jurisdiction under the law of which it is organized. (If the certificate is in a foreign language, a translation of the certificate under oath of the translator must be submitted)

10. This document is executed in accordance with section 605.0203 (1) (b), Florida Statutes. I am aware that any false information submitted in a document to the Department of State constitutes a third degree felony as provided for in s.817.155, F.S.



Signature of an authorized person

Daniel Heard (EVP – General Counsel and Secretary)

Typed or printed name of signer

Delaware

Page 1

The First State

I, JEFFREY W. BULLOCK, SECRETARY OF STATE OF THE STATE OF DELAWARE, DO HEREBY CERTIFY "UNITI FIBER GULFCO LLC" IS DULY FORMED UNDER THE LAWS OF THE STATE OF DELAWARE AND IS IN GOOD STANDING AND HAS A LEGAL EXISTENCE SO FAR AS THE RECORDS OF THIS OFFICE SHOW, AS OF THE TWELFTH DAY OF JANUARY, A.D. 2024.

AND I DO HEREBY FURTHER CERTIFY THAT THE SAID "UNITI FIBER
~~GULFCO-LLC" WAS FORMED ON THE NINTH DAY OF JANUARY, A.D. 2024.~~

AND I DO HEREBY FURTHER CERTIFY THAT THE ANNUAL TAXES HAVE BEEN ASSESSED TO DATE.



2911427 8300

SR# 20240106100

You may verify this certificate online at corp.delaware.gov/authver.shtml

A handwritten signature in black ink, appearing to read "JBULLOCK", is written over a horizontal line. Below the line, the text "Jeffrey W. Bullock, Secretary of State" is printed in a small font.

Authentication: 202581677

Date: 01-12-24

EXHIBIT B

Key Managerial and Technical Qualifications

Kenny Gunderman

PRESIDENT AND CHIEF EXECUTIVE OFFICER

Kenny Gunderman is president and chief executive officer of Uniti Group Inc. He has 20 years of experience in the telecommunications industry and is focused on growing Uniti's real estate portfolio of mission critical communications infrastructure. He has prior experience at Stephens, Lehman Brothers and KPMG. Mr. Gunderman holds a Bachelor of Arts degree from Hendrix College and an MBA from Yale.

Paul Bullington

SENIOR VICE PRESIDENT – CHIEF FINANCIAL OFFICER AND TREASURER

Paul Bullington is a senior vice president and the chief financial officer and treasurer of Uniti Group Inc., previously serving as senior vice president of Strategic Operations for Uniti Fiber. Until its acquisition by Uniti in 2017, he served as the CFO of Southern Light, a position he held since the company began operating in 2001. During his time as CFO, Southern Light was named one of the "5,000 Fastest Growing Companies in America" by Inc. Magazine for nine consecutive years. Mr. Bullington also has prior experience at Accenture and Royal Cup Coffee. He currently serves on the board of Eastern Shore Repertory Theatre and is a former director of First Community Bank in Alabama. Bullington holds a Bachelor of Science degree from Birmingham-Southern College and an MBA from The University of Chicago Booth School of Business.

Daniel Heard

EXECUTIVE VICE PRESIDENT – GENERAL COUNSEL AND SECRETARY

Daniel Heard is an executive vice president, general counsel and secretary for Uniti Group Inc.. Mr. Heard is responsible for the company's legal affairs and corporate governance. Mr. Heard previously was a partner in the law offices of Kutak Rock LLP in Little Rock, Arkansas. At Kutak Rock, Mr. Heard represented public companies in corporate, securities and merger and acquisition transactions. His clients comprised a wide range of industries, including telecommunications, information technology and food processing. He has more than 17 years' experience in negotiating, structuring and consummating mergers and acquisitions, public offerings of debt and equity securities and other corporate finance transactions. Mr. Heard graduated from the William H. Bowen School of Law at the University of Arkansas at Little Rock and has a Bachelor of Arts from the University of Central Arkansas.

Michael Friloux**EXECUTIVE VICE PRESIDENT - CHIEF TECHNOLOGY OFFICER**

Michael Friloux is an executive vice president and the chief technology officer of Uniti Group Inc.. He has over 30 years of telecommunications and information systems technology experience and is focused on future proofing Uniti's information technology systems. Mr. Friloux previously was chief executive officer and president of PEG Bandwidth where he led the wireless backhaul provider through a time of rapid expansion serving 2,400 cell towers over a 15,000 route mile network through 16 states. Prior to joining PEG Bandwidth, Mr. Friloux served as president and chief operations officer for Citynet Fiber Networks where he developed the company into a leading regional wholesale carrier network spanning 13 states and 8,000 route miles. Mr. Friloux started his career as a software engineer for Sabre Computer Services (American Airlines). He holds a Bachelor of Science degree from Oklahoma State University.

Ron Mudry**SENIOR VICE PRESIDENT - CHIEF REVENUE OFFICER**

Ron Mudry is a senior vice president and the chief revenue officer of Uniti Group Inc. In this role, Mr. Mudry is responsible for Uniti's growth opportunities across its fiber and wireless infrastructure segments. He is also responsible for strategy and corporate development. Mr. Mudry has over 30 years of experience in the telecommunications industry and was the founder of two start-up fiber operating companies that grew to become leaders in their industry segment. He joined Uniti in 2016 following the acquisition of Tower Cloud, a company he founded in 2006, that was a leader in fiber, small cell and cell site backhaul services in the Southeast. Mr. Mudry holds a Bachelor of Science degree with a major in finance from the University of Michigan and an MBA from the University of Tampa.

Andy Newton**PRESIDENT, FIBER OPERATIONS**

Andy Newton is President of Uniti Fiber, a division of Uniti Group Inc., where he stewards Uniti's efforts to design, build and operate its fiber network infrastructure. Mr. Newton was the co-founder of Southern Light and prior to its acquisition by Uniti served as its President and CEO where he led the overall operations, strategic guidance and culture of the company. Under his direction, Southern Light grew to become one of the top 10 largest pure fiber optic providers in the country. Mr. Newton received an Economics degree from Birmingham Southern College and enjoys providing leadership to non-profits that focus on education and community planning and development.

Greg Ortyl**PRESIDENT, WHOLESALE AND STRATEGIC ACCOUNTS**

Greg Ortyl is president of wholesale and strategic accounts at Uniti Group Inc. Mr. Ortyl has spent most of his career in the communications infrastructure space with a successful history of leading strategic sales organizations. Mr. Ortyl co-founded PEG Bandwidth in 2009 and served as senior vice president of Sales until its acquisition by Uniti in 2016. At PEG he was responsible for overseeing the strategic customer relationships during PEG's

explosive growth, highlighted by consecutive years recognized on the Inc. 500 Fastest-Growing Private Companies list. Prior to PEG, Ortyl held key sales leadership roles at Level 3 Communications, FiberTower, CenturyTel and other competitive fiber businesses. In 2011, Ortyl and his wife Becky founded Mighty Oakes Heart Foundation, a 501(c)(3) organization, with a mission to help families with children who have congenital heart defects. Ortyl holds a Master of Business Administration and a Bachelor of Arts from St. Louis University.

EXHIBIT C

Sample Customer Notice Letter

Important Information Regarding the Transfer of Your Service

Date: [INSERT], 2024

To: [Customer Name]

Account Number: [Customer Account Number]

Subject: Transfer of Your Service to Uniti Fiber GulfCo LLC

We are writing to inform you that Uniti Fiber¹ is transferring your service, including your phone number, if any, to Uniti Fiber GulfCo LLC (“Uniti Fiber GulfCo”) effective [INSERT], 2024 (“Transfer Date”). This transfer is part of a larger transaction whereby Uniti Fiber is assigning certain of its customers located in the U.S. Gulf Coast region to a newly-formed, regional specific affiliate. While Uniti Fiber GulfCo will be the company that you receive service from after the Transfer date, it will continue to be managed by the same team as Uniti Fiber, it will continue to operate in the same way that Uniti Fiber operates today, and you will continue to be able to manage your service and account in the same way you do today.

What you can expect:

- No changes to the rates and terms of your service are expected to result from the transfer of your service to Uniti Fiber GulfCo. Any future changes to the rates or terms of your service will be made only in accordance with your service agreement, and you will be notified of any such changes by Uniti Fiber GulfCo pursuant to the terms of that agreement.
- Your phone number, if there is one associated with your service, will remain the same.
- You will continue to receive billing statements from Uniti Fiber until your account is migrated to a new billing system for Uniti Fiber GulfCo. You will continue to be responsible for paying your bills to Uniti Fiber, as you have done in the past, until the transfer is complete, at which time you will be responsible for paying your bills issued by Uniti Fiber GulfCo.
- **NOTE: In the coming weeks Uniti Fiber GulfCo will provide you with new bill payment instructions, which may require a change to the address and/or bank account that you send your service payments to.** If you obtain multiple services from Uniti Fiber, some services may be retained by Uniti Fiber depending on which services you receive and where you receive them. In those situations, we will also provide further information.

¹ Uniti Fiber is sending this notice on behalf of itself and its affiliated companies, including: ANS Connect, Contact Network, Hunt Telecommunications, Information Transport Solutions, Nexus Systems, PEG Bandwidth, and Southern Light.

What you need to do:

- Review the information in this letter.
- Follow the new payment instructions from Uniti Fiber GulfCo when they are issued. You will eventually need to change the address and/or bank account where you're your payments in order for those payments to be received by Uniti Fiber GulfCo. It is important that you update your payments to reflect these changes as soon as possible once you receive those instructions.
- If you have previously arranged a preferred carrier freeze, that freeze will be lifted to enable the transfer of your service to Uniti Fiber GulfCo. If you would like a freeze to be reinstated after the transfer, you will need to request a new freeze after the transfer occurs. You can do this by contacting customer service at the number below.

Uniti Fiber GulfCo and Uniti Fiber intend to make the transition of your service as seamless as possible and will work to minimize any issues or concerns associated with the transition of your service to Uniti Fiber GulfCo. Your sales, customer service, and billing contacts will continue to be the same following the Transfer Date, and we look forward to providing you with the same quality services and superior customer services as you currently receive. If your services are not provided pursuant to a service agreement or other contract, then you may have the right to change service providers, but must notify Uniti Fiber GulfCo if you plan to do so prior to the Transfer Date. If your services are provided under a service agreement, master services agreement, or other contract, then the terms of that contract will continue to apply and you may be responsible for fees or other charges should you choose to change to a new service provider as set forth in the terms of that contract.

If you have any questions or concerns, please do not hesitate to contact us.

Billing or Account Questions: 251-662-1170

Service Issues 24/7: 1-877-652-2321



Andy Newton

President

Uniti Fiber and Uniti Fiber GulfCo LLC

EXHIBIT D

Financial Statements

(Submitted with the Non-Public Version Only)

Uniti Fiber Gulfco LLC

Application for Original Authority or Transfer of
Authority to Provide Telecommunications Service in
the State of Florida

Exhibit D is Confidential
Consisting of 3 pages