



June 30, 2025

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Mr. Adam J. Teitzman, Commission Clerk  
Office of Commission Clerk  
Florida Public Service Commission  
2540 Shumard Oaks Boulevard  
Tallahassee, Florida 32399-0850

Re: **Docket No. 20250029-GU**

Dear Mr. Teitzman:

Please find attached the Intervenor Testimony of witness, Jeffrey Pollock, provided on behalf of the Florida Industrial Power Users Group (“FIPUG”).

Thank you for your assistance in filing this testimony.

/s/ Jon C. Moyle  
Jon C. Moyle, Jr.  
Moyle Law Firm, P.A.  
118 North Gadsden Street  
Tallahassee, Florida 32301  
Telephone: (850) 681-3828  
[jmoyle@moylelaw.com](mailto:jmoyle@moylelaw.com)

Attorneys for Florida Industrial Power Users Group

Attachment

cc: All Parties of Record (with attachment)

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Petition for Rate Increase by  
Peoples Gas Systems, Inc.

DOCKET NO. 20250029-GU  
Filed: June 30, 2025

**TESTIMONY AND EXHIBITS OF  
JEFFRY POLLOCK**

ON BEHALF OF  
THE FLORIDA INDUSTRIAL POWER USERS GROUP



**J . P O L L O C K**  
I N C O R P O R A T E D

**Jon C. Moyle, Jr.  
Moyle Law Firm, P.A  
The Perkins House  
118 N. Gadsden St.  
Tallahassee, Florida 32301  
Telephone: 850.681.3828  
Facsimile: 850.681.8788**

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## LIST OF EXHIBITS

| Exhibit | Description   |
|---------|---|
| JP-1    | Comparison Between Peak & Average and Annual Throughput                                     |
| JP-2    | FIPUG's Revised Customer/Demand Study at Present Rates                                      |
| JP-3    | FIPUG's Recommended Class Revenue Allocation Based on FIPUG's Revised Customer/Demand Study |

## GLOSSARY OF ACRONYMS

| Term  | Definition   |
|-------|--|
| CCOSS | Class Cost-of-Service Study                              |
| FIUG  | Florida Industrial Power Users Group                     |
| GDRD  | Gas Distribution Rate Design                             |
| GRD   | Gas Rate Design  |
| LDC   | Local Distribution Companies                             |
| MFR   | Minimum Filing Requirement                               |
| NARUC | National Association of Regulatory Utility Commissioners |
| P&A   | Peak and Average   |
| PDD   | Peak Design Day  |
| PGS   | Peoples Gas System, Inc.                                 |

**Direct Testimony of Jeffry Pollock**

**1. INTRODUCTION, QUALIFICATIONS AND SUMMARY**

1 Q PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.

2 A Jeffry Pollock; 14323 South Outer 40 Drive, Suite 206N, St. Louis, MO 63017.

3 Q WHAT IS YOUR OCCUPATION AND BY WHOM ARE YOU EMPLOYED?

4 A I am an energy advisor and President of J. Pollock, Incorporated.

5 Q PLEASE STATE YOUR EDUCATIONAL BACKGROUND AND EXPERIENCE.

6 A I have a Bachelor of Science Degree in Electrical Engineering and a Master's Degree  
7 in Business Administration from Washington University. For over 40 years, I have  
8 been engaged in a variety of consulting assignments, including energy procurement  
9 and regulatory matters in both the United States and several Canadian provinces. My  
10 qualifications are documented in **Appendix A**. A partial list of my appearances is  
11 provided in **Appendix B** to this testimony.

12 Q ON WHOSE BEHALF ARE YOU TESTIFYING IN THIS PROCEEDING?

13 A I am appearing on behalf of the Florida Industrial Power Users Group (FIPUG), a group  
14 of businesses that are large energy customers of Peoples Gas System, Inc. (PGS).  
15 FIPUG members are large gas consumers that transport their gas supplies through  
16 PGS.

17 Q WHAT IS THE PURPOSE OF YOUR TESTIMONY?

18 A I address PGS's class cost-of-service studies (CCOSSs) and class revenue allocation.

1 Q ARE YOU SPONSORING ANY EXHIBITS WITH YOUR TESTIMONY?

2 A Yes. I am sponsoring **Exhibit JP-1 through JP-3**. These exhibits were prepared by  
3 me or under my supervision and direction.

4 Q ARE YOU ACCEPTING PGS'S POSITIONS ON THE ISSUES THAT ARE NOT  
5 ADDRESSED IN YOUR DIRECT TESTIMONY?

6 A No. Additionally, throughout my testimony, I use PGS's proposed revenue  
7 requirement to illustrate certain cost allocation and rate design principles. These  
8 illustrations should not be interpreted as an endorsement of PGS' proposals.

9 **Summary**

10 Q PLEASE SUMMARIZE YOUR FINDINGS AND RECOMMENDATIONS.

11 A My findings and recommendations are as follows:

12 **Class Cost-of-Service Study**

- 13 • PGS is proposing to place more emphasis on the results of its  
14 Customer/Demand Study. This Study is a distinct improvement over the Peak  
15 and Average (P&A) Study that it has relied upon in past rate cases.  
16 Specifically, the Customer/Demand Study recognizes that 48% of its small  
17 diameter distribution mains is a customer-related cost. According to PGS, this  
18 refinement better matches the allocation of costs to better match cost with cost  
19 causation.
- 20 • Classifying a portion of distribution mains as a customer-related cost  
21 recognizes that gas local distribution companies (LDCs) must make minimum  
22 investments in facilities just to connect a customer to the gas delivery system  
23 — these investments are completely independent of the level of peak demand  
24 and annual usage of the customer. Further, this investment must be capable  
25 of sustaining the appropriate operating pressure to support the delivery of  
26 natural gas. These two functions (connection and deliverability) clearly  
27 demonstrate the customer-related nature of distribution mains.
- 28 • However, because the Customer/Demand Study is a new approach, PGS  
29 applied the methodology only to small diameter mains while continuing to  
30 allocate larger diameter mains using the P&A method.

- 1 • There is no logical reason not to classify some portion of the costs of all  
2 (including medium and large diameter) distribution mains as a customer-  
3 related cost. Using PGS's zero-intercept method, 41% of distribution mains  
4 would be customer-related. Any adverse impacts of classifying 41% of  
5 distribution mains as a customer-related cost should be addressed in  
6 determining class revenue allocation.
- 7 • In addition to classifying 41% of all distribution mains as a customer-related  
8 cost, PGS should also change how P&A is applied. Specifically, in applying  
9 the P&A method, PGS inappropriately used peak month (*i.e.*, January)  
10 *throughput* to measure peak demand. January throughput does not directly  
11 measure each customer class's gas usage on the Peak Design Day (PDD).
- 12 • In lieu of January throughput, PGS should quantify the PDD of each customer  
13 class in applying the P&A method. PDD measures each class's contribution  
14 to the expected total maximum daily load for all gas customers that PGS would  
15 expect to serve under the most extreme cold weather conditions.
- 16 • This latter refinement should be made in PGS's next rate case.

17 **Class Revenue Allocation**

- 18 • The results of the Customer/Demand Study should be used to determine an  
19 appropriate class revenue allocation; that is, how any base revenue increase  
20 should be spread among the various customer classes.
- 21 • This Commission's support for cost-based rates has been both long-standing  
22 and unequivocal.
- 23 • In the event that setting rates to cost would cause rate shock or an otherwise  
24 abrupt increase, it would be appropriate to recognize the principle of  
25 gradualism; that is, no class should receive an increase more than 1.5 times  
26 the system average increase, and no class should receive a rate decrease.

## 2. CLASS COST-OF-SERVICE STUDY

1 Q WHAT IS A CLASS COST-OF-SERVICE STUDY?

2 A A class cost-of-service study (CCOSS) is an analysis used to determine each class's  
3 responsibility for a utility's costs. Thus, it determines whether the revenues a class  
4 generates covers the class's cost of service. A CCOSS separates a utility's total costs  
5 into portions incurred on behalf of each customer class. Most of a utility's costs are  
6 incurred jointly to serve many customers. For purposes of revenue allocation and rate  
7 design, customers are grouped into homogenous classes according to their usage  
8 patterns and service characteristics. The procedures typically used in a CCOSS are  
9 described in more detail in **Appendix C**.

10 Q HAS PGS CONDUCTED A CLASS COST-OF-SERVICE STUDY IN THIS  
11 PROCEEDING?

12 A Yes. PGS presented two CCOSSs:

- 13 1. The Peak and Average (P&A) Study; and
- 14 2. The Customer/Demand Study.

15 The difference between the two studies is how the costs of distribution mains are  
16 classified. The P&A Study classified distribution mains entirely as a demand-related cost.  
17 The Customer/Demand Study refines the classification of *small* distribution mains to  
18 recognize that a portion of these costs are customer-related.

19 Q WHICH OF THE TWO STUDIES BEST COMPORTS WITH ACCEPTED INDUSTRY  
20 PRACTICES?

21 A The Customer/Demand Study generally recognizes the different types of costs, the  
22 different ways natural gas is delivered to customers and how certain customers use PGS  
23 to transport and deliver the natural gas that these customers self-supply (*i.e.*,

---

### 2. Class Cost-of-Service Study

1 transportation service). However, as discussed later, PGS should revise its  
2 Customer/Demand Study to classify 41% of *all* distribution mains as a customer-related  
3 cost. This change would comport with cost causation and accepted industry practices.

4 **Distribution Mains**

5 **Q WHAT ARE DISTRIBUTION MAINS?**

6 A Distribution mains are the various pipes used to deliver natural gas to end-use customers.  
7 The associated costs are typically booked to FERC Account No. 376.

8 **Q HOW IS PGS PROPOSING TO CLASSIFY AND ALLOCATE GAS DISTRIBUTION**  
9 **MAINS?**

10 A In its Customer/Demand Study, PGS classified 48% of the cost of *small* diameter gas  
11 distribution mains as a customer-related cost.<sup>1</sup> Small diameter mains account for  
12 approximately 40% of the total mains investment. However, the costs of medium and  
13 large diameter mains (which account for 21% and 39%, respectively, of total mains costs)  
14 would continue to be classified entirely to demand and allocated to customer classes using  
15 the P&A method.<sup>2</sup> This approach resulted in classifying only 18% of distribution mains  
16 rate base as a customer-related cost.<sup>3</sup>

17 **Q WHY SHOULD A PORTION OF DISTRIBUTION MAINS COSTS BE CLASSIFIED AS**  
18 **CUSTOMER-RELATED?**

19 A Gas LDCs must make minimum investments in facilities, including distribution mains and  
20 service laterals, just to connect a customer to the gas delivery system — these

---

<sup>1</sup> Prepared Direct Testimony and Exhibit of John Taylor at 20.

<sup>2</sup> *Id.* at 18.

<sup>3</sup> MFR Schedule H-2, at 1 of 11, line 21.

1 investments are completely independent of the level of peak demand and annual usage  
2 of the customer. Further, this investment must be capable of sustaining the appropriate  
3 operating pressure to support the delivery of natural gas. To the extent that this  
4 component of distribution mains costs is a function of the requirement to connect the  
5 customer and support the deliverability of natural gas, regardless of the customer's size,  
6 it is appropriate and consistent with cost causation to allocate the cost of those facilities  
7 to service classes based on the number of customers.

8 **Q WHAT SUPPORT HAS PGS PROVIDED FOR CLASSIFYING 48% OF SMALL**  
9 **DISTRIBUTION MAINS AS A CUSTOMER-RELATED COST?**

10 A PGS states that there are two cost factors that influence the level of distribution mains  
11 installed by an LDC.

12 First, the size of the distribution main (i.e., the diameter of the main) is directly  
13 influenced by the sum of the peak period gas demands placed on the LDC's gas  
14 system by its customers. Second, the total installed footage of distribution mains  
15 is influenced by the need to expand the distribution system grid to connect new  
16 customers to the system.<sup>4</sup>

17 **Q ARE THE COST-CAUSATION PRINCIPLES DESCRIBED BY MR. TAYLOR**  
18 **RECOGNIZED ELSEWHERE?**

19 A Yes. The same cost-causation principles are also described in the National Association  
20 of Regulatory Utility Commissioners (NARUC) Gas Rate Design (GRD) and Gas  
21 Distribution Rate Design (GDRD) manuals. The manuals discuss several methodologies  
22 and approaches to cost allocation. With respect to the allocation of distribution mains  
23 costs, the NARUC GDRD Manual states:

---

<sup>4</sup> Prepared Direct Testimony and Exhibit of John Taylor at 22.

1 A portion of the costs associated with the distribution system may be  
2 included as customer costs.<sup>5</sup>

3 The GDRD Manual further states:

4 One argument for inclusion of distribution related items in the customer  
5 cost classification is the “zero [inch] or minimum size main theory.”<sup>6</sup>

6 Similarly, the GRD manual indicates that the cost associated with distribution mains is  
7 typically functionalized on a demand and customer basis.<sup>7</sup> Notably, it does not include  
8 annual throughput as a factor in functionalizing distribution mains.

9 **Q HAVE OTHER STATE COMMISSIONS SUPPORTED A CUSTOMER COMPONENT OF**  
10 **DISTRIBUTION MAINS?**

11 A Yes. About half of the state regulatory commissions recognize both a customer and a  
12 demand-related component of distribution mains.

13 **Q DID PGS ALLOCATE A PORTION OF DISTRIBUTION MAINS USING ANNUAL**  
14 **THROUGHPUT?**

15 A Yes. As discussed later, the P&A method is essentially a commodity allocator because it  
16 uses throughput (*i.e.*, volume of gas deliveries) in all twelve months of the year to  
17 determine the percentage of mains costs allocated to each class.

18 **Q DOES PGS BELIEVE THAT DISTRIBUTION MAINS ARE CAUSED BY ANNUAL**  
19 **THROUGHPUT?**

20 A No. PGS witness, Mr. John Taylor, states:

21 In my opinion, there is no cost causative basis for using annual throughput to  
22 allocate the costs of a gas utility such as Peoples, to its classes of service. It is

---

<sup>5</sup> NARUC, *Gas Distribution Rate Design Manual* at 22 (June 1989).

<sup>6</sup> *Id.*

<sup>7</sup> NARUC, *Gas Rate Design* at 28 (Aug. 6, 1981).

1 easy to demonstrate from a number of different considerations that throughput  
2 does not cause distribution main costs.<sup>8</sup>

3 Mr. Taylor also makes a logical argument that no distribution mains costs are caused by  
4 throughput. He states:

5 Once this amount of capacity is installed, the costs are fixed and do not change  
6 for any amount of gas flowing through the utility's gas system on any other days.  
7 So long as the **design day requirements** of the system do not change and no  
8 new customers are added to the system, the cost for mains will not change  
9 regardless of the annual changes in throughput that result from weather and  
10 conservation.<sup>9</sup> (Emphasis added)

11 **Q DID PGS PROVIDE ANY EMPIRICAL EVIDENCE TO SUPPORT CLASSIFYING A**  
12 **PORTION OF DISTRIBUTION MAINS AS A CUSTOMER-RELATED COST?**

13 A Yes. Mr. Taylor conducted an analysis of customer growth and the investment in  
14 distribution mains. The analysis demonstrated a strong relationship between the increase  
15 in distribution mains investment and customer growth.<sup>10</sup>

16 **Q BASED ON YOUR ANALYSIS AND THE EVIDENCE PROVIDED BY PGS, SHOULD A**  
17 **PORTION OF ALL (AND NOT JUST SMALL DIAMETER) DISTRIBUTION MAINS BE**  
18 **CLASSIFIED AS A CUSTOMER-RELATED COST?**

19 A Yes. The failure to recognize a customer-related portion of medium and large diameter  
20 distribution mains costs ignores the realities of a gas delivery system; that is, a utility must  
21 make a minimum investment in delivery facilities (mains and service laterals) just to attach  
22 a customer to the system and to provide deliverability before any gas service can be  
23 provided. Further, the zero-intercept method used by PGS quantifies the cost per foot of

---

<sup>8</sup> Prepared Direct Testimony and Exhibit of John Taylor at 23-24.

<sup>9</sup> *Id.*

<sup>10</sup> *Id.* at 28-31.

1 main that is incurred solely to attach a customer to the system and, therefore, unrelated  
2 to either peak design day demand or annual throughput. This is not unique to small  
3 diameter mains. The same principles also apply to medium and larger diameter mains.  
4 Thus, there is no reason to not apply the same treatment to medium and larger diameter  
5 mains.

6 **Q WHAT DO YOU RECOMMEND?**

7 A In my experience, the LDCs that recognize a customer-related portion of distribution mains  
8 do not distinguish by pipe diameter. In fact, PGS has conceded that the  
9 Customer/Demand Study is merely an introduction to recognizing the customer  
10 components in classifying distribution mains.<sup>11</sup> Other than potential concerns about the  
11 impact of this construct, there is no reason not to apply the same cost-causation principles  
12 to all distribution mains. Thus, PGS's Customer/Demand Study should be further refined  
13 to classify a portion of all distribution mains as a customer-related cost.

14 **Q WHAT PERCENTAGE OF ALL MAINS SHOULD BE CLASSIFIED AS A CUSTOMER-RELATED COST?**

15  
16 A Mr. Taylor's zero-intercept analysis concluded that the minimum size unit cost is \$21.64  
17 per foot for 2" plastic pipe. PGS's total footage of mains is 74.285 million.<sup>12</sup> Applying the  
18 \$21.64 per foot to 74.285 million feet of mains would result in classifying 41% of all  
19 distribution mains as customer-related.

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<sup>11</sup> *Id.* at 29-30.

<sup>12</sup> PGS Response to OPC POD 1-7, Taylor Workpapers, Mains Analysis, Summary.

1 **Application of the Peak and Average Method**

2 **Q WHAT IS THE PEAK AND AVERAGE METHOD?**

3 A The standard P&A method allocates a portion of plant-related costs using annual  
4 throughput, while the remaining costs are allocated using a peak demand metric. The  
5 standard formula for P&A is set forth below.

6 
$$P\&A = AT \times ASLF + PD \times (1 - ASLF)$$

7 Where: AT = Annual Throughput  
8 ASLF = Annual System Load Factor  
9 PD = Peak Demand

10 **Q WHAT IS YOUR CONCERN WITH PGS'S APPLICATION OF THE PEAK AND**  
11 **AVERAGE METHOD THAT IT USED TO ALLOCATE DEMAND-RELATED COSTS?**

12 A PGS's application of the P&A method fails to explicitly recognize peak demand. This is  
13 because the metric used to measure peak demand is the amount of gas delivered (*i.e.*,  
14 throughput) in the month of January. Although January is when PGS experiences its  
15 annual system peak, January throughput is not a measure of gas deliveries that occur on  
16 the peak day in January. As a consequence, PGS's P&A method closely resembles a  
17 pure commodity allocator. This is demonstrated in **Exhibit JP-1**.

18 **Q PLEASE EXPLAIN EXHIBIT JP-1**

19 A **Exhibit JP-1** provides a comparison between PGS's P&A allocation factors (column 1)  
20 with an allocation based solely on annual throughput (column 2). As can be seen, with a  
21 few exceptions, the P&A allocation factors are not significantly different than allocating  
22 costs entirely based on annual throughput.

1 Q IS JANUARY THROUGHPUT A REASONABLE PEAK DEMAND METRIC?

2 A No. PGS projects that its test-year peak demand would occur in January. However,  
3 January throughput represents the average amount of gas used during the entire month.  
4 It would be sheer coincidence that the proportion of throughput by customer class would  
5 be same on the peak day in January than for the entire month of January.

6 Q WHY SHOULD A PEAK DEMAND METRIC BE USED?

7 A First, a peak demand metric is consistent with cost causation because it recognizes the  
8 utility's obligation to serve. The obligation to serve means providing facilities that are  
9 appropriately sized to meet the expected peak demand for natural gas. Sizing the facilities  
10 to meet peak demand will ensure that there is sufficient capacity to supply natural gas on  
11 the coldest days of the year when the utility experiences its maximum heating loads. Once  
12 in place to serve peak demand, the facilities can be used to meet customer needs  
13 throughout the year. As Mr. Taylor states:

14 The company's distribution system is designed to meet three primary objectives:  
15 (1) to extend distribution services to all customers entitled to be attached to the  
16 system; (2) **to meet the aggregate design day peak capacity requirements of**  
17 **all customers entitled to service on the peak day**; and (3) to deliver volumes of  
18 natural gas to those customers either on a sales or transportation basis.<sup>13</sup>  
19 (Emphasis added)

20 Second, the NARUC description of P&A specifically references a peak demand  
21 metric. For example:

22 d. Average and Peak Demand Method

23 This method reflects a compromise between the coincident and noncoincident  
24 demand methods. Total demand costs are multiplied by the system's load factor  
25 to arrive at the capacity costs attributed to average use and are apportioned to the  
26 various customer classes on an annual volumetric basis. **The remaining costs**  
27 **are considered to have been incurred to meet the individual peak demands**

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<sup>13</sup> Prepared Direct Testimony and Exhibit of John Taylor at 9.

1 *of the various classes of service and are allocated on the basis of the*  
2 *coincident peak of each class.*<sup>14</sup> (Emphasis added)

3 **Q WHAT PEAK DEMAND METRIC SHOULD BE USED TO ALLOCATE THE DEMAND-**  
4 **RELATED COSTS UNDER THE P&A METHOD?**

5 A The demand metric should be based on PDD. PDD, also referred to as a design peak  
6 day, is the total maximum daily load for all gas customers that the utility would expect to  
7 serve under the most extreme cold weather conditions. Thus, PDD measures demand  
8 based on the lowest average daily temperature and highest daily load planned to be  
9 served on a given day in a given month.

10 Using PDD as the demand metric will explicitly measure each class's share of the  
11 cost of plant that is designed, installed, and operated to meet maximum daily gas flow  
12 requirements.

13 **Q IS THERE ANY PRECEDENT FOR USING PEAK DESIGN DAY IN ALLOCATING**  
14 **DISTRIBUTION MAINS?**

15 A Yes. For example, P&A has previously been approved by the Illinois Commerce  
16 Commission. In these instances, the peak demand metric was either the PDD or the  
17 annual system peak day. PDD was also approved for utilities in Iowa, Pennsylvania, and  
18 Utah.<sup>15</sup>

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<sup>14</sup> NARUC, *Gas Distribution Rate Design Manual at 27-28* (June 1989).

<sup>15</sup> *Northern Illinois Gas Company a/b/a Nicor Gas Company Proposed General Increase in Gas Rates and Revisions to Other Terms and Conditions of Service*, Docket No. 17-0124, Order at 110, 115 (Jan. 31, 2018). See Also: 1993 WL 231638 (Iowa U.B.) *Re Iowa Electric Light and Power Company*, Docket No. RPU-92-9, Final Decision and Order at 5 (Apr. 30, 1993); *Pennsylvania Public Utility Commission, et al. v. Equitable Gas Company, R-901595, R-901595C001, et al.*, Opinion and Order at 43, 45 (Nov. 21, 1990); and *Application of Dominion Energy Utah to Increase Distribution Rates and Charges and Make Tariff Modifications*, Docket No. 22-057-03, Order at 35-38 (Dec. 23, 2022)

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## 2. Class Cost-of-Service Study

1 Q WHAT DO YOU RECOMMEND?

2 A PGS should further refine its Customer/Demand Study by using PDD demand (and not  
3 January throughput) in applying the P&A method.

4 **Revised Customer/Demand Study**

5 Q HAVE YOU REVISED PGS'S CUSTOMER/DEMAND STUDY?

6 A Yes. **Exhibit JP-2** is a revised Customer/Demand Study that classifies 41% of all  
7 distribution mains as a customer-related cost.

### 3. CLASS REVENUE ALLOCATION

1 Q WHAT IS CLASS REVENUE ALLOCATION?

2 A Class revenue allocation is the process of determining how any base revenue change the  
3 Commission approves should be apportioned to each customer class the utility serves.

4 Q HOW SHOULD ANY CHANGE IN BASE REVENUES APPROVED IN THIS DOCKET  
5 BE APPORTIONED AMONG THE VARIOUS CUSTOMER CLASSES FPL SERVES?

6 A Base revenues should reflect the actual cost of providing service to each customer class  
7 as closely as practicable. Regulators sometimes limit the immediate movement to cost  
8 based on principles of gradualism.

9 Q WHAT IS THE PRINCIPLE OF GRADUALISM?

10 A Gradualism is a concept that is applied to avoid rate shock; that is, no class should receive  
11 an overly-large or abrupt rate increase. Thus, rates should move gradually to cost rather  
12 than all at once because moving rates immediately to cost would result in rate shock to  
13 the affected customers.

14 Q SHOULD THE RESULTS OF A CLASS COST-OF-SERVICE STUDY BE THE PRIMARY  
15 FACTOR IN DETERMINING HOW ANY BASE REVENUE CHANGE SHOULD BE  
16 ALLOCATED?

17 A Yes. Cost-based rates are fair because each class's rates reflect the cost to serve each  
18 particular class, no more and no less; they are efficient because, when coupled with a  
19 cost-based rate design, customers are provided with the proper incentive to minimize their  
20 costs, which will, in turn, minimize the costs to the utility; they enhance revenue stability  
21 because an increase or decrease in sales and revenues are offset by an increase or  
22 decrease in expenses, thus keeping net income stable; and they encourage conservation

---

### 3. Class Revenue Allocation

1 because cost-based rates will send the proper price signals to customers, thereby allowing  
2 customers to make rational consumption decisions. Cost-based rates also encourage  
3 economic development.

4 **Q DOES COMMISSION POLICY SUPPORT THE MOVEMENT OF UTILITY RATES**  
5 **TOWARD ACTUAL COST?**

6 A Yes. The Commission's support for cost-based rates is long-standing and unequivocal.  
7 This policy has been consistently implemented in rate cases by moving rates toward  
8 parity.

9 **Q HOW IS PGS PROPOSING TO SPREAD THE PROPOSED BASE REVENUE**  
10 **INCREASE?**

11 A Mr. Taylor stated that its approach to class revenue allocation would consider the cost to  
12 serve each class while maintaining a degree of rate stability and gradualism. Specifically:

- 13 1. No class would receive a rate decrease;
- 14 2. No class would receive an increase more than 1.5 times the system average  
15 increase;
- 16 3. All classes would move to cost if the required increase is less than 1.5 times the  
17 system average increase; and
- 18 4. The remaining revenue shortfall would be allocated to classes that receive less  
19 than 1.5 times the system average increase.<sup>16</sup>

20 **Q IS THIS A REASONABLE APPROACH?**

21 A Yes. I generally agree with the four principles outlined by Mr. Taylor. However, I would  
22 apply the constraints to current gas sales revenues (excluding other non-gas sales  
23 revenues), and I would combine principles 3 and 4 by spreading the remaining shortfall to

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<sup>16</sup> Prepared Direct Testimony and Exhibit of John Taylor at 41-42.

1 only those classes that are currently well-above cost in proportion to rate base to provide  
2 equal movement in each class's rate of return.

3 **Q HAVE YOU PREPARED A REVISED CLASS REVENUE ALLOCATION?**

4 A Yes. **Exhibit JP-3** is my recommended class revenue allocation based on my revised  
5 Customer/Demand Study. First, I quantified the target revenue deficiency (columns 2 and  
6 3), which measures the increase required to move each customer class to cost. Second,  
7 I applied gradualism by setting the base rate increases at 0% for customer classes that  
8 would otherwise require a revenue decrease of up to 33.5% (column 4), which is 1.5 times  
9 the system average base rate increase of 22.3%. This left a revenue shortfall (column 5),  
10 which was spread to the customer classes that would require either a rate decrease or an  
11 increase less than 1.5 times the system average (column 6) in proportion to rate base.  
12 Spreading the shortfall on rate base will result in an approximately equal movement of the  
13 class rates of return. The resulting (dollar and percent) increases are shown in columns  
14 7 and 8. The target base revenues are shown in column 9. My recommendation will result  
15 in moving the rates for the vast majority of customer classes closer to parity.

16 **Q SHOULD THE SAME CLASS REVENUE ALLOCATION BE USED IN SPREADING THE**  
17 **2027 INCREASE?**

18 A Yes. The same construct illustrated in **Exhibit JP-3** should be applied in determining the  
19 spread of the 2027 increase.

20 **Q IF THE COMMISSION APPROVES LOWER INCREASES FOR EITHER 2026 OR 2027**  
21 **THAN PGS HAS PROPOSED, HOW SHOULD THE LOWER INCREASES BE SPREAD**  
22 **BETWEEN CUSTOMER CLASSES?**

23 A The increases approved by the Commission should be spread in proportion to the target  
24 base revenues shown in **Exhibit JP-3**, column 9.

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3. Class Revenue Allocation

#### 4. CONCLUSION

1 Q WHAT FINDINGS SHOULD THE COMMISSION MAKE BASED ON THE ISSUES  
2 ADDRESSED IN YOUR TESTIMONY?

3 A The Commission should make the following findings:

- 4 • Adopt a revised Customer/Demand Study.
- 5 • Reject PGS's allocation of only 18% of distribution mains as a  
6 customer-related cost based, which is based solely on small  
7 distribution mains.
- 8 • Classify 41% of *all* distribution mains as a customer-related cost  
9 consistent with PGS's zero-intercept method analysis.
- 10 • Reject the use of January throughput as a proxy for peak demand  
11 in applying the Peak & Average method.
- 12 • Require PGS to measure peak demand using the Peak Design Day  
13 demand for each customer class in its next rate case.
- 14 • Apply gradualism to limit the impact of introducing the  
15 Customer/Demand Study in this proceeding.

16 Q DOES THAT CONCLUDE YOUR TESTIMONY?

17 A Yes.

**APPENDIX A**  
**Qualifications of Jeffry Pollock**

1   **Q   PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.**

2   A   Jeffry Pollock. My business mailing address is 14323 South Outer 40 Rd., Suite 206N,  
3   Town and Country, Missouri 63017.

4   **Q   WHAT IS YOUR OCCUPATION AND BY WHOM ARE YOU EMPLOYED?**

5   A   I am an energy advisor and President of J. Pollock, Incorporated.

6   **Q   PLEASE STATE YOUR EDUCATIONAL BACKGROUND AND EXPERIENCE.**

7   A   I have a Bachelor of Science Degree in Electrical Engineering and a Master's Degree  
8   in Business Administration from Washington University. I have also completed a Utility  
9   Finance and Accounting course.

10           Upon graduation in June 1975, I joined Drazen-Brubaker & Associates, Inc.  
11   (DBA). DBA was incorporated in 1972 assuming the utility rate and economic  
12   consulting activities of Drazen Associates, Inc., active since 1937. From April 1995 to  
13   November 2004, I was a managing principal at Brubaker & Associates (BAI).

14           During my career, I have been engaged in a wide range of consulting  
15   assignments including energy and regulatory matters in both the United States and  
16   several Canadian provinces. This includes preparing financial and economic studies  
17   of investor-owned, cooperative and municipal utilities on revenue requirements, cost  
18   of service and rate design, tariff review and analysis, conducting site evaluations,  
19   advising clients on electric restructuring issues, assisting clients to procure and  
20   manage electricity in both competitive and regulated markets, developing and issuing  
21   requests for proposals (RFPs), evaluating RFP responses and contract negotiation  
22   and developing and presenting seminars on electricity issues.

1 I have worked on various projects in 28 states and several Canadian provinces,  
2 and have testified before the Federal Energy Regulatory Commission, the Ontario  
3 Energy Board, and the state regulatory commissions of Alabama, Arizona, Arkansas,  
4 Colorado, Delaware, Florida, Georgia, Illinois, Indiana, Iowa, Kansas, Kentucky,  
5 Louisiana, Michigan, Minnesota, Mississippi, Missouri, Montana, New Jersey, New  
6 Mexico, New York, North Carolina, Ohio, Pennsylvania, South Carolina, Texas, Utah,  
7 Virginia, Washington, Wisconsin and Wyoming. I have also appeared before the City  
8 of Austin Electric Utility Commission, the Board of Public Utilities of Kansas City,  
9 Kansas, the Board of Directors of the South Carolina Public Service Authority (a.k.a.  
10 Santee Cooper), the Bonneville Power Administration, Travis County (Texas) District  
11 Court, and the U.S. Federal District Court.

12 **Q PLEASE DESCRIBE J. POLLOCK, INCORPORATED.**

13 **A** J. Pollock assists clients to procure and manage energy in both regulated and  
14 competitive markets. The J. Pollock team also advises clients on energy and  
15 regulatory issues. Our clients include commercial, industrial and institutional energy  
16 consumers. J. Pollock is a registered broker and Class I aggregator in the State of  
17 Texas.

**APPENDIX B**  
**Testimony Filed in Regulatory Proceedings**  
**by Jeffry Pollock**

| UTILITY  | ON BEHALF OF                         | DOCKET          | TYPE            | STATE / PROVINCE | SUBJECT   | DATE       |
|--|--------------------------------------|-----------------|-----------------|------------------|---|------------|
| FLORIDA POWER & LIGHT COMPANY                          | Florida Industrial Power Users Group | 20250011-EI     | Direct          | FL               | Class Cost-of-Service Study; Class Revenue Allocation; Contribution in Aid of Construction; Large Load Contract Service   | 6/9/2025   |
| EL PASO ELECTRIC COMPANY                               | Texas Industrial Energy Consumers    | 57568           | Direct          | TX               | Class Cost-of-Service Study; Class Revenue Allocation; Imputed Capacity   | 6/4/2025   |
| ENERGY TEXAS, INC.                                     | Texas Industrial Energy Consumers    | 56693           | Direct          | TX               | Competitive Generation Service  | 2/19/2025  |
| ENERGY TEXAS, INC.                                     | Texas Industrial Energy Consumers    | 56865           | Direct          | TX               | Voluntary Renewable Energy Tariff Rate Design   | 1/21/2025  |
| NORTHERN INDIANA PUBLIC SERVICE COMPANY LLC            | RV Industry User's Group             | 46120           | Cross-Answering | IN               | Class Cost-of-Service Study; Classification and Allocation of Production Plant; Classification of Distribution Plant; Class Revenue Allocation; Federal Tax Credits | 1/16/2025  |
| ROCKY MOUNTAIN POWER                                   | Wyoming Industrial Energy Consumers  | 20000-671-ER-24 | Direct          | WY               | Class Cost-of-Service Study; Class Revenue Allocation; Rule 12 - Line Extensions; Rate Design; Insurance Cost Adjustment  | 12/20/2024 |
| ROCKY MOUNTAIN POWER                                   | Utah Large Customer Group            | 24-035-04       | Surrebuttal     | UT               | Class Cost-of Service Study; Rate Design; Regulation No. 12   | 12/19/2024 |
| NORTHERN INDIANA PUBLIC SERVICE COMPANY LLC            | RV Industry User's Group             | 46120           | Direct          | IN               | Return on Equity; Class Cost-of-Service Study; Class Revenue Allocation   | 12/19/2024 |
| ROCKY MOUNTAIN POWER                                   | Utah Large Customer Group            | 24-035-04       | Rebuttal        | UT               | Class Cost-of Service Study   | 11/26/2024 |
| ROCKY MOUNTAIN POWER                                   | Utah Large Customer Group            | 24-035-04       | Direct          | UT               | Class Cost-of-Service Study; Class Revenue Allocation; Regulation No. 12; Rate Design; Insurance Cost Adjustment; Energy Balancing Mechanism                        | 10/30/2024 |
| WISCONSIN ELECTRIC POWER COMPANY AND WISCONSIN GAS LLC | Wisconsin Industrial Energy Group    | 5-UR-111        | Surrebuttal     | WI               | Class Cost-of-Service Studies; Class Revenue Allocation; General Primary Rate Design; Microsoft Electric Rate; Rate Increase Presentation                           | 9/20/2024  |
| WISCONSIN PUBLIC SERVICE CORPORATION                   | Wisconsin Industrial Energy Group    | 6690-UR-128     | Surrebuttal     | WI               | Class Cost-of-Service Studies; Class Revenue Allocation; General Primary Rate Design; Rate Increase Presentation  | 9/18/2024  |

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|--|---|-----------------|----------------|------------------|---|-----------|
| WISCONSIN ELECTRIC POWER COMPANY AND WISCONSIN GAS LLC | Wisconsin Industrial Energy Group   | 5-UR-111        | Rebuttal       | WI               | Class Cost-of-Service Studies; Class Revenue Allocation   | 9/9/2024  |
| WISCONSIN PUBLIC SERVICE CORPORATION                   | Wisconsin Industrial Energy Group   | 6690-UR-128     | Rebuttal       | WI               | Class Cost-of-Service Studies; Class Revenue Allocation   | 9/5/2024  |
| WISCONSIN ELECTRIC POWER COMPANY AND WISCONSIN GAS LLC | Wisconsin Industrial Energy Group   | 5-UR-111        | Direct         | WI               | Class Cost-of-Service Studies; Class Revenue Allocation; General Primary Rate Design  | 8/21/2024 |
| WISCONSIN PUBLIC SERVICE CORPORATION                   | Wisconsin Industrial Energy Group   | 6690-UR-128     | Direct         | WI               | Class Cost-of-Service Studies; Class Revenue Allocation; General Primary Rate Design  | 8/19/2024 |
| COMMONWEALTH EDISON COMPANY                            | Nucor Steel Kankakee, Inc.  | 24-0378         | Direct         | IL               | Allocation of Beneficial Electrification Costs  | 7/24/2024 |
| SOUTHERN PIONEER ELECTRIC COMPANY                      | Air Products and Chemicals, Inc. and National Beef Packaging Company, LLC | 24-SPEE-540-TAR | Settlement     | KS               | Renewable Energy Program  | 7/8/2024  |
| DOMINION ENERGY SOUTH CAROLINA, INC.                   | South Carolina Utility Energy Users Committee                             | 2024-34-E       | Surrebuttal    | SC               | Class Cost-of-Service Study; Class Revenue Allocation; Rate Design  | 7/3/2024  |
| CENTERPOINT ENERGY HOUSTON ELECTRIC, LLC               | Texas Industrial Energy Consumers   | 56211           | Direct         | TX               | Customer Load Study Charge; Transmission Line Extensions; Rider IRA   | 6/19/2024 |
| DUKE ENERGY FLORIDA, LLC                               | Florida Industrial Power Users Group                                      | 20240025-EI     | Direct         | FL               | Class Cost-of-Service Study; Class Revenue Allocation; Rate Design  | 6/11/2024 |
| AEP TEXAS INC.   | Texas Industrial Energy Consumers   | 56165           | Cross-Rebuttal | TX               | Distribution Load Dispatch Expense; Residential Class MDD; LCUST Allocation Factor; Call Center Cost Allocation; Wholesale Distribution Service for Battery Energy Storage System | 6/7/2024  |
| TAMPA ELECTRIC COMPANY                                 | Florida Industrial Power Users Group                                      | 20240026-EI     | Direct         | FL               | Class Cost-of-Service Study; Class Revenue Allocation; Rate Design  | 6/6/2024  |
| DOMINION ENERGY SOUTH CAROLINA, INC.                   | South Carolina Utility Energy Users Committee                             | 2024-34-E       | Direct         | SC               | Class Cost-of-Service Study; Class Revenue Allocation; Rate Design  | 6/5/2024  |
| DUKE ENERGY FLORIDA, LLC                               | Florida Industrial Power Users Group                                      | 20240013-EG     | Direct         | FL               | Curtable General Service; Interruptible General Service   | 6/5/2024  |

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| UTILITY                                 | ON BEHALF OF                                 | DOCKET                 | TYPE               | STATE / PROVINCE | SUBJECT  | DATE       |
|---|--|------------------------|--------------------|------------------|--|------------|
| AEP TEXAS INC.                          | Texas Industrial Energy Consumers            | 56165                  | Direct             | TX               | Transmission Operation and Maintenance Expense; Property Insurance Reserve; Class Cost-of-Service Study; Rate Design; Tariff Changes | 5/16/2024  |
| SOUTHWESTERN ELECTRIC POWER COMPANY     | Texas Industrial Energy Consumers            | 55155                  | Cross-Rebuttal     | TX               | Turk Remand Refund   | 5/10/2024  |
| DUKE ENERGY CAROLINAS, LLC              | South Carolina Energy Users Committee        | 2023-388-E             | Surrebuttal        | SC               | Class Cost-of-Service Study; Revenue Allocation and Rate Design  | 4/29/2024  |
| SOUTHWESTERN ELECTRIC POWER COMPANY     | Texas Industrial Energy Consumers            | 55155                  | Direct             | TX               | Turk Remand Refund   | 4/17/2024  |
| DUKE ENERGY CAROLINAS, LLC              | South Carolina Energy Users Committee        | 2023-388-E             | Direct             | SC               | Class Cost-of-Service Study; Class Revenue Allocation; Rate Design   | 4/8/2024   |
| GEORGIA POWER COMPANY                   | Georgia Association of Manufacturers         | 55378                  | Direct             | GA               | Deferred Accounting; Additional Sum; Specific Capacity Additions; Distributed Energy Resource and Demand Response Tariffs            | 2/15/2024  |
| CENTRAL HUDSON GAS & ELECTRIC           | Multiple Intervenors                         | 23-E-0418<br>23-G-0419 | Direct             | NY               | Electric and Gas Embedded Cost of Service Studies; Class Revenue Allocation; Electric Customer Charge                                | 11/21/2023 |
| SOUTH CAROLINA PUBLIC SERVICE AUTHORITY | Industrial Customer Group                    | 2023-154-E             | Direct             | SC               | Integrated Resource Plan   | 9/22/2023  |
| MIDAMERICAN ENERGY COMPANY              | Google, LLC and Microsoft Corporation        | RPU-2022-0001          | Rehearing Rebuttal | IA               | Application of Advance Ratemaking Principles to Wind Prime   | 9/8/2023   |
| SOUTHWESTERN PUBLIC SERVICE COMPANY     | Texas Industrial Energy Consumers            | 54634                  | Cross-Rebuttal     | TX               | Class Cost-of-Service Study; LGS-T Rate Design; Line Loss Study  | 8/25/2023  |
| ROCKY MOUNTAIN POWER                    | Wyoming Industrial Energy Consumers          | 20000-633-ER-23        | Direct             | WY               | Retail Class Cost of Service and Rate Spread; Schedule Nos. 33, 46, 48T Rate Design; REC Tariff Proposal                             | 8/14/2023  |
| SOUTHWESTERN PUBLIC SERVICE COMPANY     | Texas Industrial Energy Consumers            | 54634                  | Direct             | TX               | Revenue Requirement; Jurisdictional Cost Allocation; Class Cost-of-Service Study; Rate Design  | 8/4/2023   |
| DUKE ENERGY CAROLINAS, LLC              | Carolina Utility Customers Association, Inc. | E-7, Sub 1276          | Direct             | NC               | Multi-Year Rate Plan; Class Revenue Allocation; Rate Design  | 7/19/2023  |
| SOUTHWESTERN PUBLIC SERVICE COMPANY     | Occidental Permian Ltd.                      | 22-00286-UT            | Direct             | NM               | Behind-the-Meter Generation; Class Cost-of-Service Study; Class Revenue Allocation; LGS-T Rate Design                                | 4/21/2023  |

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|---|--------------------------------------|----------------|------------------------------|------------------|--|------------|
| GEORGIA POWER COMPANY                       | Georgia Association of Manufacturers | 44902          | Direct                       | GA               | FCR Rate; IFR Mechanism  | 4/14/2023  |
| SOUTHWESTERN PUBLIC SERVICE COMPANY         | Occidental Permian Ltd.              | 22-00155-UT    | Stipulation Support          | NM               | Standby Service Rate Design  | 4/10/2023  |
| SOUTHWESTERN ELECTRIC POWER COMPANY         | Texas Industrial Energy Consumers    | 53931          | Direct                       | TX               | Fuel Reconciliation  | 3/3/2023   |
| NORTHERN INDIANA PUBLIC SERVICE COMPANY LLC | RV Industry User's Group             | 45772          | Cross-Answer                 | IN               | Class Cost-of-Service Study; Class Revenue Allocation                        | 2/16/2023  |
| MIDAMERICAN ENERGY COMPANY                  | Tech Customers                       | RPU-2022-0001  | Additional Testimony         | IA               | Application of Advance Ratemaking Principles to Wind Prime                   | 2/13/2023  |
| SOUTHWESTERN ELECTRIC POWER COMPANY         | Texas Industrial Energy Consumers    | 54234          | Direct                       | TX               | Interim Fuel Surcharge   | 1/24/2023  |
| NORTHERN INDIANA PUBLIC SERVICE COMPANY LLC | RV Industry User's Group             | 45772          | Direct                       | IN               | Class Cost-of-Service Study; Class Revenue Allocation                        | 1/20/2023  |
| MIDAMERICAN ENERGY COMPANY                  | Tech Customers                       | RPU-2022-0001  | Surrebuttal                  | IA               | Application of Advance Ratemaking Principles to Wind Prime                   | 1/17/2023  |
| SOUTHWESTERN PUBLIC SERVICE COMPANY         | Texas Industrial Energy Consumers    | 54282          | Direct                       | TX               | Interm Net Surcharge for Under-Collected Fuel Costs                          | 1/4/2023   |
| DUKE ENERGY PROGRESS, LLC                   | Nucor Steel - South Carolina         | 2022-254-E     | Surrebuttal                  | SC               | Allocation Method for Production and Transmission Plant and Related Expenses | 12/22/2022 |
| NORTHERN STATES POWER COMPANY               | Xcel Large Industrials               | E002/GR-21-630 | Surrebuttal                  | MN               | Cost Allocation; Sales True-Up   | 12/6/2022  |
| DUKE ENERGY PROGRESS, LLC                   | Nucor Steel - South Carolina         | 2022-254-E     | Direct                       | SC               | Treatment of Curtailable Load; Allocation Methodology                        | 12/1/2022  |
| SOUTHWESTERN PUBLIC SERVICE COMPANY         | Occidental Permian Ltd.              | 22-00155-UT    | Rebuttal                     | NM               | Standby Service Rate Design  | 11/22/2022 |
| MIDAMERICAN ENERGY COMPANY                  | Tech Customers                       | RPU-2022-0001  | Additional Direct & Rebuttal | IA               | Application of Advance Ratemaking Principles to Wind Prime                   | 11/21/2022 |
| ENERGY TEXAS, INC.                          | Texas Industrial Energy Consumers    | 53719          | Cross                        | TX               | Retiring Plant Rate Rider  | 11/16/2022 |

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|--|--------------------------------------|--|----------------|------------------|--|------------|
| NORTHERN STATES POWER COMPANY  | Xcel Large Industrials               | E002/GR-21-630                                 | Rebuttal       | MN               | Class Cost-of-Service Study; Distribution System Costs; Transmission System Costs; Class Revenue Allocation; C&I Demand Rate Design; Sales True-Up | 11/8/2022  |
| ENERGY TEXAS, INC.   | Texas Industrial Energy Consumers    | 53719  | Direct         | TX               | Depreciation Expense; HEB Backup Generators; Winter Storm URI; Class Cost-of-Service Study; Schedule IS; Schedule SMS                              | 10/26/2022 |
| GEORGIA POWER COMPANY  | Georgia Association of Manufacturers | 44280  | Direct         | GA               | Alternate Rate Plan, Cost Recovery of Major Assets; Class Revenue Allocation; Other Tariff Terms and Conditions                                    | 10/20/2022 |
| NEW YORK STATE ELECTRIC & GAS CORPORATION and ROCHESTER GAS AND ELECTRIC CORPORATION | Multiple Intervenors                 | 22-E-0317 / 22-G-0318<br>22-E-0319 / 22-G-0320 | Rebuttal       | NY               | COVID-19 Impact; Distribution Cost Allocation; Class Revenue Allocation; Firm Transportation Rate Design   | 10/18/2022 |
| SOUTHWESTERN PUBLIC SERVICE COMPANY  | Occidental Permian Ltd.              | 22-00155-UT                                    | Direct         | NM               | Standby Service Rate Design  | 10/17/2022 |
| NORTHERN STATES POWER COMPANY  | Xcel Large Industrials               | E002/GR-21-630                                 | Direct         | MN               | Class Cost-of-Service Study; Class Revenue Allocation; Multi-Year Rate Plan; Interim Rates; TOU Rate Design  | 10/3/2022  |
| NEW YORK STATE ELECTRIC & GAS CORPORATION and ROCHESTER GAS AND ELECTRIC CORPORATION | Multiple Intervenors                 | 22-E-0317 / 22-G-0318<br>22-E-0319 / 22-G-0320 | Direct         | NY               | Electric and Gas Embedded Cost of Service Studies; Class Revenue Allocation; Rate Design   | 9/26/2022  |
| SOUTHWESTERN PUBLIC SERVICE COMPANY  | Occidental Permian Ltd.              | 22-00177-UT                                    | Direct         | NM               | Renewable Portfolio Standard Incentive   | 9/26/2022  |
| CENTERPOINT HOUSTON ELECTRIC LLC   | Texas Industrial Energy Consumers    | 53442  | Direct         | TX               | Mobile Generators  | 9/16/2022  |
| ONCOR ELECTRIC DELIVERY COMPANY LLC  | Texas Industrial Energy Consumers    | 53601  | Cross-Rebuttal | TX               | Class Cost-of-Service Study, Class Revenue Allocation; Distribution Energy Storage Resource  | 9/16/2022  |
| ONCOR ELECTRIC DELIVERY COMPANY LLC  | Texas Industrial Energy Consumers    | 53601  | Direct         | TX               | Class Cost-of-Service Study; Class Revenue Allocation; Rate Design; Tariff Terms and Conditions  | 8/26/2022  |
| SOUTHWESTERN PUBLIC SERVICE COMPANY  | Texas Industrial Energy Consumers    | 53034  | Cross-Rebuttal | TX               | Energy Loss Factors; Allocation of Eligible Fuel Expense; Allocation of Off-System Sales Margins   | 8/5/2022   |

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|-------------------------------------|--------------------------------------|---------------|----------------|------------------|--|------------|
| MIDAMERICAN ENERGY COMPANY          | Tech Customers                       | RPU-2022-0001 | Direct         | IA               | Application of Advance Ratemaking Principles to Wind Prime   | 7/29/2022  |
| SOUTHWESTERN PUBLIC SERVICE COMPANY | Texas Industrial Energy Consumers    | 53034         | Direct         | TX               | Allocation of Eligible Fuel Expense; Allocation of Winter Storm Uri  | 7/6/2022   |
| AUSTIN ENERGY                       | Texas Industrial Energy Consumers    | None          | Cross-Rebuttal | TX               | Allocation of Production Plant Costs; Energy Efficiency Fee Allocation   | 7/1/2022   |
| AUSTIN ENERGY                       | Texas Industrial Energy Consumers    | None          | Direct         | TX               | Revenue Requirement; Class Cost-of-Service Study; Class Revenue Allocation; Rate Design  | 6/22/2022  |
| DTE ELECTRIC COMPANY                | Gerdau MacSteel, Inc.                | U-20836       | Direct         | MI               | Interruptible Supply Rider No. 10  | 5/19/2022  |
| GEORGIA POWER COMPANY               | Georgia Association of Manufacturers | 44160         | Direct         | GA               | CARES Program; Capacity Expansion Plan; Cost Recovery of Retired Plant; Additional Sum   | 5/6/2022   |
| EL PASO ELECTRIC COMPANY            | Freeport-McMoRan, Inc.               | 52195         | Cross-Rebuttal | TX               | Rate 38; Class Cost-of-Service Study; Revenue Allocation   | 11/19/2021 |
| SOUTHWESTERN PUBLIC SERVICE COMPANY | Occidental Permian Ltd.              | 20-00238-UT   | Supplemental   | NM               | Responding to Seventh Bench Request Order (Amended testimony filed on 11/15)   | 11/12/2021 |
| EL PASO ELECTRIC COMPANY            | Freeport-McMoRan, Inc.               | 52195         | Direct         | TX               | Class Cost-of-Service Study; Class Revenue Allocation; Rate 15 Design  | 10/22/2021 |
| SOUTHWESTERN PUBLIC SERVICE COMPANY | Texas Industrial Energy Consumers    | 51802         | Cross-Rebuttal | TX               | Cost Allocation; Production Tax Credits; Radial Lines; Load Dispatching Expenses; Uncollectible Expense; Class Revenue Allocation; LGS-T Rate Design | 9/14/2021  |
| GEORGIA POWER COMPANY               | Georgia Association of Manufacturers | 43838         | Direct         | GA               | Vogtle Unit 3 Rate Increase  | 9/9/2021   |
| SOUTHWESTERN PUBLIC SERVICE COMPANY | Occidental Permian Ltd.              | 21-00172-UT   | Direct         | NM               | RPS Financial Incentive  | 9/3/2021   |
| SOUTHWESTERN PUBLIC SERVICE COMPANY | Texas Industrial Energy Consumers    | 51802         | Direct         | TX               | Class Cost-of-Service Study; Class Revenue Allocation; LGS-T Rate Design   | 8/13/2021  |
| SOUTHWESTERN PUBLIC SERVICE COMPANY | Texas Industrial Energy Consumers    | 51802         | Direct         | TX               | Schedule 11 Expenses; Jurisdictional Cost Allocation; Abandoned Generation Assets  | 8/13/2021  |
| ENTERGY TEXAS, INC.                 | Texas Industrial Energy Consumers    | 51997         | Direct         | TX               | Storm Restoration Cost Allocation and Rate Design  | 8/6/2021   |

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|-------------------------------------|--|----------------|------------------------|------------------|--|-----------|
| PECO ENERGY COMPANY                 | Philadelphia Area Industrial Energy Users Group    | R-2021-3024601 | Surrebuttal            | PA               | Class Cost-of-Service Study; Revenue Allocation  | 8/5/2021  |
| PECO ENERGY COMPANY                 | Philadelphia Area Industrial Energy Users Group    | R-2021-3024601 | Rebuttal               | PA               | Class Cost-of-Service Study; Revenue Allocation; Universal Service Costs   | 7/22/2021 |
| SOUTHWESTERN PUBLIC SERVICE COMPANY | Occidental Permian Ltd.                            | 20-00238-UT    | Supplemental           | NM               | Settlement Support of Class Cost-of-Service Study; Rate Design; Revenue Requirement.   | 7/1/2021  |
| PECO ENERGY COMPANY                 | Philadelphia Area Industrial Energy Users Group    | R-2021-3024601 | Direct                 | PA               | Class Cost-of-Service Study; Revenue Allocation  | 6/28/2021 |
| DTE GAS COMPANY                     | Association of Businesses Advocating Tariff Equity | U-20940        | Rebuttal               | MI               | Allocation of Uncollectible Expense  | 6/23/2021 |
| FLORIDA POWER & LIGHT COMPANY       | Florida Industrial Power Users Group               | 20210015-EI    | Direct                 | FL               | Four-Year Rate Plan; Reserve Surplus; Solar Base Rate Adjustments; Class Cost-of-Service Study; Class Revenue Allocation; CILC/CDR Credits                                     | 6/21/2021 |
| ENERGY ARKANSAS, LLC                | Arkansas Electric Energy Consumers, Inc.           | 20-067-U       | Surrebuttal            | AR               | Certificate of Environmental Compatibility and Public Need   | 6/17/2021 |
| SOUTHWESTERN PUBLIC SERVICE COMPANY | Occidental Permian Ltd.                            | 20-00238-UT    | Rebuttal               | NM               | Rate Design  | 6/9/2021  |
| DTE GAS COMPANY                     | Association of Businesses Advocating Tariff Equity | U-20940        | Direct                 | MI               | Class Cost-of-Service Study; Rate Design   | 6/3/2021  |
| SOUTHWESTERN ELECTRIC POWER COMPANY | Texas Industrial Energy Consumers                  | 51415          | Supplemental<br>Direct | TX               | Retail Behind-The-Meter-Generation; Class Cost of Service Study; Class Revenue Allocation; LGS-T Rate Design; Time-of-Use Fuel Rate  | 5/17/2021 |
| SOUTHWESTERN PUBLIC SERVICE COMPANY | Occidental Permian Ltd.                            | 20-00238-UT    | Direct                 | NM               | Class Cost-of-Service Study; Class Revenue Allocation, LGS-T Rate Design, TOU Fuel Charge  | 5/17/2021 |
| ENERGY ARKANSAS, LLC                | Arkansas Electric Energy Consumers, Inc.           | 20-067-U       | Direct                 | AR               | Certificate of Environmental Compatibility and Public Need   | 5/6/2021  |
| SOUTHWESTERN PUBLIC SERVICE COMPANY | Texas Industrial Energy Consumers                  | 51625          | Direct                 | TX               | Fuel Factor Formula; Time Differentiated Costs; Time-of-Use Fuel Factor  | 4/5/2021  |
| SOUTHWESTERN ELECTRIC POWER COMPANY | Texas Industrial Energy Consumers                  | 51415          | Direct                 | TX               | ATC Tracker, Behind-The-Meter Generation; Class Cost-of-Service Study; Class Revenue Allocation; Large Lighting and Power Rate Design; Synchronous Self-Generation Load Charge | 3/31/2021 |
| ENERGY TEXAS, INC.                  | Texas Industrial Energy Consumers                  | 51215          | Direct                 | TX               | Certificate of Convenience and Necessity for the Liberty County Solar Facility   | 3/5/2021  |

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|--|--|-----------------------|----------------|------------------|---|------------|
| SOUTHWESTERN ELECTRIC POWER COMPANY    | Texas Industrial Energy Consumers                  | 50997                 | Cross Rebuttal | TX               | Rate Case Expenses  | 1/28/2021  |
| PPL ELECTRIC UTILITIES CORPORATION     | PPL Industrial Customer Alliance                   | M-2020-3020824        | Supplemental   | PA               | Energy Efficiency and Conservation Plan   | 1/27/2021  |
| CENTRAL HUDSON GAS & ELECTRIC          | Multiple Intervenors                               | 20-E-0428 / 20-G-0429 | Rebuttal       | NY               | Distribution cost classification; revised Electric Embedded Cost-of-Service Study; revised Distribution Mains Study   | 1/22/2020  |
| MIDAMERICAN ENERGY COMPANY             | Tech Customers                                     | EPB-2020-0156         | Reply          | IA               | Emissions Plan  | 1/21/2021  |
| SOUTHWESTERN ELECTRIC POWER COMPANY    | Texas Industrial Energy Consumers                  | 50997                 | Direct         | TX               | Disallowance of Unreasonable Mine Development Costs; Amortization of Mine Closure Costs; Imputed Capacity   | 1/7/2021   |
| CENTRAL HUDSON GAS & ELECTRIC          | Multiple Intervenors                               | 20-E-0428 / 20-G-0429 | Direct         | NY               | Electric and Gas Embedded Cost of Service; Class Revenue Allocation; Rate Design; Revenue Decoupling Mechanism  | 12/22/2020 |
| NIAGARA MOHAWK POWER CORP.             | Multiple Intervenors                               | 20-E-0380 / 20-G-0381 | Rebuttal       | NY               | AMI Cost Allocation Framework   | 12/16/2020 |
| ENERGY TEXAS, INC.                     | Texas Industrial Energy Consumers                  | 51381                 | Direct         | TX               | Generation Cost Recovery Rider  | 12/8/2020  |
| NIAGARA MOHAWK POWER CORP.             | Multiple Intervenors                               | 20-E-0380 / 20-G-0381 | Direct         | NY               | Electric and Gas Embedded Cost of Service; Class Revenue Allocation; Rate Design; Earnings Adjustment Mechanism; Advanced Metering Infrastructure Cost Allocation | 11/25/2020 |
| LUBBOCK POWER & LIGHT                  | Texas Industrial Energy Consumers                  | 51100                 | Direct         | TX               | Test Year; Wholesale Transmission Cost of Service and Rate Design   | 11/6/2020  |
| CONSUMERS ENERGY COMPANY               | Association of Businesses Advocating Tariff Equity | U-20889               | Direct         | MI               | Scheduled Lives, Cost Allocation and Rate Design of Securitization Bonds  | 10/30/2020 |
| CHEYENNE LIGHT, FUEL AND POWER COMPANY | HollyFrontier Cheyenne Refining LLC                | 20003-194-EM-20       | Cross-Answer   | WY               | PCA Tariff  | 10/16/2020 |
| SOUTHWESTERN PUBLIC SERVICE COMPANY    | Occidental Permian Ltd.                            | 20-00143              | Direct         | NM               | RPS Incentives; Reassignment of non-jurisdictional PPAs   | 9/11/2020  |
| ROCKY MOUNTAIN POWER                   | Wyoming Industrial Energy Consumers                | 20000-578-ER-20       | Cross          | WY               | Time-of-Use period definitions; ECAM Tracking of Large Customer Pilot Programs  | 9/11/2020  |
| ROCKY MOUNTAIN POWER                   | Wyoming Industrial Energy Consumers                | 20000-578-ER-20       | Direct         | WY               | Class Cost-of-Service Study; Time-of-Use period definitions; Interruptible Service and Real-Time Day Ahead Pricing pilot programs                                 | 8/7/2020   |

**APPENDIX B**  
**Testimony Filed in Regulatory Proceedings**  
**by Jeffry Pollock**

| UTILITY                             | ON BEHALF OF  | DOCKET          | TYPE        | STATE / PROVINCE | SUBJECT  | DATE      |
|-------------------------------------|---|-----------------|-------------|------------------|--|-----------|
| ENTERGY TEXAS, INC.                 | Texas Industrial Energy Consumers                                 | 50790           | Direct      | TX               | Hardin Facility Acquisition  | 7/27/2020 |
| PHILADELPHIA GAS WORKS              | Philadelphia Industrial and Commercial Gas Users Group            | 2020-3017206    | Surrebuttal | PA               | Interruptible transportation tariff; Allocation of Distribution Mains; Universal Service and Energy Conservations; Gradualism          | 7/24/2020 |
| CONSUMERS ENERGY COMPANY            | Association of Businesses Advocating Tariff Equity                | U-20697         | Rebuttal    | MI               | Energy Weighting, Treatment of Interruptible Load; Allocation of Distribution Capacity Costs; Allocation of CVR Costs                  | 7/14/2020 |
| PHILADELPHIA GAS WORKS              | Philadelphia Industrial and Commercial Gas Users Group            | 2020-3017206    | Rebuttal    | PA               | Distribution Main Allocation; Design Day Demand; Class Revenue Allocation; Balancing Provisions  | 7/13/2020 |
| PECO ENERGY COMPANY                 | Philadelphia Area Industrial Energy Users Group                   | 2020-3019290    | Rebuttal    | PA               | Network Integration Transmission Service Costs   | 7/9/2020  |
| CONSUMERS ENERGY COMPANY            | Association of Businesses Advocating Tariff Equity                | U-20697         | Direct      | MI               | Class Cost-of-Service Study; Financial Compensation Method; General Interruptible Service Credit                                       | 6/24/2020 |
| PHILADELPHIA GAS WORKS              | Philadelphia Industrial and Commercial Gas Users Group            | 2020-3017206    | Direct      | PA               | Class Cost-of-Service Study; Class Revenue Allocation; Rate Design   | 6/15/2020 |
| CONSUMERS ENERGY COMPANY            | Association of Businesses Advocating Tariff Equity                | U-20650         | Rebuttal    | MI               | Distribution Mains Classification and Allocation   | 5/5/2020  |
| GEORGIA POWER COMPANY               | Georgia Association of Manufacturers and Georgia Industrial Group | 43011           | Direct      | GA               | Fuel Cost Recovery Natural Gas Price Assumptions   | 5/1/2020  |
| CONSUMERS ENERGY COMPANY            | Association of Businesses Advocating Tariff Equity                | U-20650         | Direct      | MI               | Class Cost-of-Service Study; Transportation Rate Design; Gas Demand Response Pilot Program; Industry Association Dues                  | 4/14/2020 |
| ROCKY MOUNTAIN POWER                | Wyoming Industrial Energy Consumers                               | 90000-144-XI-19 | Direct      | WY               | Coal Retirement Studies and IRP Scenarios  | 4/1/2020  |
| DTE GAS COMPANY                     | Association of Businesses Advocating Tariff Equity                | U-20642         | Direct      | MI               | Class Cost-of-Service Study; Class Revenue Allocation; Infrastructure Recovery Mechanism; Industry Association Dues                    | 3/24/2020 |
| SOUTHWESTERN PUBLIC SERVICE COMPANY | Texas Industrial Energy Consumers                                 | 49831           | Cross       | TX               | Radial Transmission Lines; Allocation of Transmission Costs; SPP Administrative Fees; Load Dispatching Expenses; Uncollectible Expense | 3/10/2020 |
| SOUTHWESTERN PUBLIC SERVICE COMPANY | Occidental Permian Ltd.   | 19-00315-UT     | Direct      | NM               | Time-Differentiated Fuel Factor  | 3/6/2020  |

**APPENDIX B**  
**Testimony Filed in Regulatory Proceedings**  
**by Jeffry Pollock**

| UTILITY                             | ON BEHALF OF                                 | DOCKET          | TYPE       | STATE / PROVINCE | SUBJECT  | DATE      |
|-------------------------------------|--|-----------------|------------|------------------|--|-----------|
| SOUTHERN PIONEER ELECTRIC COMPANY   | Western Kansas Industrial Electric Consumers | 20-SPEE-169-RTS | Direct     | KS               | Class Revenue Allocation   | 3/2/2020  |
| SOUTHWESTERN PUBLIC SERVICE COMPANY | Texas Industrial Energy Consumers            | 49831           | Direct     | TX               | Schedule 11 Expenses; Depreciation Expense (Rev. Req. Phase Testimony)                           | 2/10/2020 |
| SOUTHWESTERN PUBLIC SERVICE COMPANY | Texas Industrial Energy Consumers            | 49831           | Direct     | TX               | Class-Cost-of-Service Study; Class Revenue Allocation; Rate Design (Rate Design Phase Testimony) | 2/10/2020 |
| SOUTHWESTERN PUBLIC SERVICE COMPANY | Occidental Permian Ltd.                      | 19-00134-UT     | Direct     | NM               | Renewable Portfolio Standard Rider   | 2/5/2020  |
| SOUTHWESTERN PUBLIC SERVICE COMPANY | Occidental Permian Ltd.                      | 19-00170-UT     | Settlement | NM               | Settlement Support of Rate Design, Cost Allocation and Revenue Requirement                       | 1/20/2020 |
| SOUTHWESTERN ELECTRIC POWER COMPANY | Texas Industrial Energy Consumers            | 49737           | Direct     | TX               | Certificate of Convenience and Necessity   | 1/14/2020 |

*To access a downloadable list of Testimony filed from 1976 through the prior year, use this link: [J. Pollock Testimony filed from 1976 through the prior year](#)*

## APPENDIX C

### Procedure for Conducting a Class Cost-of-Service Study

1 Q WHAT PROCEDURES ARE USED IN A CLASS COST-OF-SERVICE STUDY?

2 A The basic procedure for conducting a class cost-of-service study (CCOSS) is fairly  
3 simple. First, we identify the different types of costs (functionalization), determine their  
4 primary causative factors (classification), and then apportion each item of cost among  
5 the various service classes (allocation). Adding up the individual pieces gives the total  
6 cost for each class.

7 Identifying the utility's different levels of operation is a process referred to as  
8 functionalization. The utility's investments and expenses are separated into  
9 production, storage, transmission, distribution, and other functions. To a large extent,  
10 this is done in accordance with the Uniform System of Accounts developed by the  
11 FERC.

12 Once costs have been functionalized, the next step is to identify the primary  
13 causative factor (or factors). This step is referred to as classification. Costs are  
14 classified as demand-related, energy- (or commodity-) related or customer-related.  
15 Demand (or capacity) related costs vary with peak demand, which is measured in  
16 kilowatts or peak day send out. This includes production, transmission, and some  
17 distribution investment and related fixed operation and maintenance (O&M) expenses.  
18 As explained later, peak demand determines the amount of capacity needed for  
19 reliable service. Energy-related costs vary with natural gas throughput, which is  
20 measured in dekatherms. Energy-related costs include purchased gas and variable  
21 O&M expense. Customer-related costs vary directly with the number of customers  
22 such as meters, service laterals, billing, and customer service, and they may also  
23 include a portion of distribution mains.

1           Each functionalized and classified cost must then be allocated to the various  
2 customer classes. This is accomplished by developing allocation factors that reflect  
3 the percentage of the total cost that should be paid by each class. The allocation  
4 factors should reflect cost-causation; that is, the degree to which each class caused  
5 the utility to incur the cost.

6           Further, each customer class should be comprised of customers having similar  
7 characteristics. The relevant characteristics include the type of end-use customer  
8 (*e.g.*, residential, general service sales, transportation), average size and how delivery  
9 service is provided. Allocating costs to homogeneous customer classes will ensure  
10 that the rates derived from a class cost-of-service study are just and reasonable and  
11 reflect the actual cost to serve.

12 **Q    WHAT KEY PRINCIPLES ARE RECOGNIZED IN A CLASS COST-OF-SERVICE**  
13 **STUDY FOR NATURAL GAS DELIVERY SERVICE?**

14 **A**    A properly conducted CCOSS recognizes two key cost-causation principles. First, not  
15 all gas customers purchase gas supplied by a local distribution company (LDC). Some  
16 customers purchase and transport their own gas to the city gate. Thus, the LDC does  
17 not incur purchased gas and other related costs to serve a transportation customer.  
18 Second, not all customers take the same delivery service. Larger transportation  
19 customers may take delivery service directly from either the transmission system or  
20 high-pressure distribution mains. Third, the use of storage services will depend on the  
21 tolerances between actual and nominated gas deliveries. The smaller the tolerances,  
22 the lower the amount of storage services. Fourth, since cost causation is also related  
23 to how natural gas is used, both the timing and rate of gas consumption (*i.e.*, demand)  
24 are critical. Consistent with the obligation to serve and to ensure reliability, the LDC

1            must purchase sufficient gas supply to meet the maximum needs of its sales  
2            customers. The LDC must also construct the required distribution mains and other  
3            facilities to attach customers to the system, and these facilities must be sized to meet  
4            the expected contribution to the peak day design, which is the maximum expected  
5            demand on the delivery system.

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

|  |  |
|--|--|
| In re: Petition for Rate Increase by Peoples Gas Systems, Inc. | DOCKET NO. 20250029-GU<br>Filed: June 30, 2025 |
|--|--|

AFFIDAVIT OF JEFFRY POLLOCK

State of Missouri     )  
                                  ) SS  
County of St. Louis    )

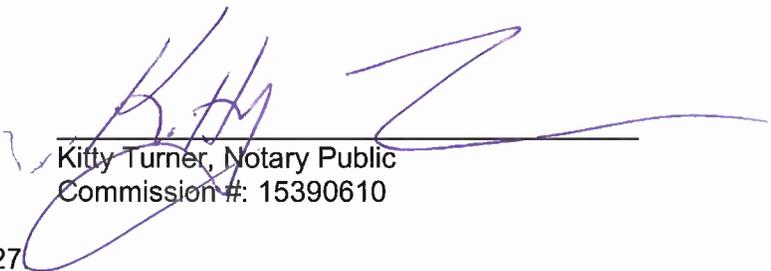
Jeffry Pollock, being first duly sworn, on his oath states:

1. My name is Jeffry Pollock. I am President of J. Pollock, Incorporated, 14323 S. Outer 40 Rd., Suite 206N, St. Louis, Missouri 63017. We have been retained by Florida Industrial Power Users Group to testify in this proceeding on its behalf;
2. Attached hereto and made a part hereof for all purposes is my Direct Testimony and Exhibits, which have been prepared in written form for introduction into evidence in Florida Public Service Commission Docket No. 20250029-GU; and,
3. I hereby swear and affirm that the answers contained in my testimony and the information in my exhibits are true and correct.

  
Jeffry Pollock

Subscribed and sworn to before me this 30<sup>th</sup> day of June 2025.



  
Kitty Turner, Notary Public  
Commission #: 15390610

My Commission expires on April 25, 2027

**PEOPLES GAS SYSTEMS, INC**  
**Comparison Between Peak & Average and Annual Throughput**  
**Test Year Ending December 31, 2026**

| <u>Line</u> | <u>Customer Class</u>          | <u>Peak &amp;<br/>Average<br/>Method</u> | <u>Annual<br/>Throughput</u> |
|-------------|--------------------------------|--|------------------------------|
|             |                                | (1)                                      | (2)                          |
| 1           | Residential                    | 6.216%                                   | 4.863%                       |
| 2           | Residential Stand by Generator | 0.005%                                   | 0.004%                       |
| 3           | Residential GHP                | 0.000%                                   | 0.000%                       |
| 4           | Commercial Standby Generator   | 0.030%                                   | 0.030%                       |
| 5           | Small General Service          | 0.566%                                   | 0.498%                       |
| 6           | Gen. Service - 1               | 5.512%                                   | 5.067%                       |
| 7           | Gen. Service - 2               | 7.727%                                   | 7.144%                       |
| 8           | Gen. Service - 3               | 4.462%                                   | 4.168%                       |
| 9           | Gen. Service - 4               | 2.642%                                   | 2.655%                       |
| 10          | Gen. Service - 5               | 9.300%                                   | 9.525%                       |
| 11          | Commercial Street Lighting     | 0.022%                                   | 0.026%                       |
| 12          | Commercial Gas Heat Pump       | 0.002%                                   | 0.002%                       |
| 13          | Small Interruptible Service    | 2.426%                                   | 2.389%                       |
| 14          | Interruptible Large Volume 1   | 7.281%                                   | 7.618%                       |
| 15          | Contract Transportation (flex) | 53.661%                                  | 55.891%                      |
| 16          | Wholesale                      | 0.147%                                   | 0.117%                       |
| 17          | Off System Sales               | 3.189%                                   | 3.312%                       |
| 18          | Total                          | <u>100.000%</u>                          | <u>100.000%</u>              |

**PEOPLES GAS SYSTEMS, INC.**  
**FIPUG's Revised Customer/Demand Study at Present Rates**  
**Test Year Ending December 31, 2026**

| LINE | DESCRIPTION                       | TOTAL                | RESIDENTIAL<br>(1, 2, 3) | RESIDENTIAL<br>GENERATORS | RESIDENTIAL<br>HEAT<br>PUMP | COMMERCIAL<br>HEAT<br>PUMP | COMMERCIAL<br>STREET<br>LIGHTING | SMALL<br>GENERAL<br>SERVICE | GENERAL<br>SERVICE 1 |
|------|-----------------------------------|----------------------|--------------------------|---------------------------|-----------------------------|----------------------------|----------------------------------|-----------------------------|----------------------|
|      |                                   | (1)                  | (2)                      | (3)                       | (4)                         | (5)                        | (6)                              | (7)                         | (8)                  |
| 1    | REVENUES: (projected test year)   |                      |                          |                           |                             |                            |                                  |                             |                      |
| 2    | Gas Sales                         | 459,055,558          | 178,313,259              | 545,010                   | 1,807                       | 15,780                     | 213,590                          | 11,910,743                  | 63,364,339           |
| 3    | Other Operating Revenue           | 17,300,165           | 9,552,797                | 23,566                    | 32                          | 254                        | 727                              | 717,100                     | 1,409,707            |
| 4    | Total                             | 476,355,723          | 187,866,055              | 568,576                   | 1,839                       | 16,034                     | 214,317                          | 12,627,843                  | 64,774,046           |
| 5    | EXPENSES:                         |                      |                          |                           |                             |                            |                                  |                             |                      |
| 6    | Purchased Gas Cost                | 0                    | 0                        | 0                         | 0                           | 0                          | 0                                | 0                           | 0                    |
| 7    | O&M Expenses                      | 161,248,281          | 107,667,250              | 318,498                   | 830                         | 2,761                      | 19,170                           | 4,658,454                   | 13,170,056           |
| 8    | Depreciation Expenses             | 96,259,724           | 46,762,289               | 137,799                   | 615                         | 2,316                      | 22,583                           | 2,666,979                   | 10,091,694           |
| 9    | Amortization Expenses             | 10,398,041           | 1,648,150                | 1,401                     | 80                          | 356                        | 5,048                            | 145,100                     | 1,393,622            |
| 10   | Taxes Other Than Income--Fixed    | 34,457,537           | 17,356,473               | 51,773                    | 218                         | 810                        | 7,611                            | 980,618                     | 3,557,416            |
| 11   | Taxes Other Than Income--Revenue  | 3,218,666            | 1,269,383                | 3,842                     | 12                          | 108                        | 1,448                            | 85,324                      | 437,669              |
| 12   | Gain on Sale of Property          | (224,601)            | (205,114)                | (574)                     | (1)                         | (2)                        | 0                                | (5,686)                     | (8,793)              |
| 13   | Total Expenses excl. Income Taxes | 305,357,647          | 174,498,431              | 512,739                   | 1,755                       | 6,348                      | 55,859                           | 8,530,790                   | 28,641,664           |
|      | Expense with IT                   | 329,432,949          | 176,380,496              | 520,600                   | 1,766                       | 7,711                      | 78,169                           | 9,107,625                   | 33,728,845           |
| 14   | INCOME TAXES:                     | 24,075,302           | 1,882,066                | 7,862                     | 12                          | 1,364                      | 22,310                           | 576,836                     | 5,087,180            |
| 15   | <b>NET OPERATING INCOME:</b>      | <b>146,922,774</b>   | <b>11,485,559</b>        | <b>47,976</b>             | <b>73</b>                   | <b>8,323</b>               | <b>136,148</b>                   | <b>3,520,218</b>            | <b>31,045,202</b>    |
| 16   | <b>RATE BASE:</b>                 | <b>2,954,441,634</b> | <b>1,435,416,894</b>     | <b>4,230,053</b>          | <b>18,866</b>               | <b>71,066</b>              | <b>692,983</b>                   | <b>81,863,142</b>           | <b>309,723,106</b>   |
| 17   | <b>RATE OF RETURN</b>             | <b>4.97%</b>         | <b>0.80%</b>             | <b>1.13%</b>              | <b>0.39%</b>                | <b>11.71%</b>              | <b>19.65%</b>                    | <b>4.30%</b>                | <b>10.02%</b>        |

**PEOPLES GAS SYSTEMS, INC.**  
**FIPUG's Revised Customer/Demand Study at Present Rates**  
**Test Year Ending December 31, 2026**

| LINE | DESCRIPTION                       | GENERAL            | GENERAL            | GENERAL           | GENERAL            | COMMERCIAL       | SMALL             | INTERRUPTIBLE     | WHOLESALE        | SPECIAL            |
|------|-----------------------------------|--------------------|--------------------|-------------------|--------------------|------------------|-------------------|-------------------|------------------|--------------------|
|      |                                   | SERVICE 2          | SERVICE 3          | SERVICE 4         | SERVICE 5          | GENERATORS       | INTERRUPTIBLE     | SERVICE           | SERVICE          | CONTRACTS          |
|      |                                   | (9)                | (10)               | (11)              | (12)               | (13)             | (14)              | (15)              | (16)             | (17)               |
| 1    | REVENUES: (projected test year)   |                    |                    |                   |                    |                  |                   |                   |                  |                    |
| 2    | Gas Sales                         | 68,446,676         | 33,211,483         | 15,562,427        | 38,659,565         | 900,848          | 5,595,151         | 8,277,617         | 612,724          | 33,424,540         |
| 3    | Other Operating Revenue           | 623,617            | 141,551            | 25,035            | 376,901            | 57,376           | 42,997            | 17,660            | 39,478           | 4,271,368          |
| 4    | Total                             | 69,070,292         | 33,353,034         | 15,587,462        | 39,036,466         | 958,224          | 5,638,148         | 8,295,277         | 652,202          | 37,695,908         |
| 5    | EXPENSES:                         |                    |                    |                   |                    |                  |                   |                   |                  |                    |
| 6    | Purchased Gas Cost                | 0                  | 0                  | 0                 | 0                  | 0                | 0                 | 0                 | 0                | 0                  |
| 7    | O&M Expenses                      | 12,436,451         | 5,301,514          | 2,707,171         | 5,664,016          | 511,770          | 772,710           | 1,131,975         | 179,355          | 6,706,299          |
| 8    | Depreciation Expenses             | 11,530,598         | 5,603,827          | 3,024,583         | 7,057,432          | 300,838          | 959,183           | 1,531,455         | 187,800          | 6,379,734          |
| 9    | Amortization Expenses             | 1,950,032          | 1,122,290          | 647,952           | 1,528,729          | 7,395            | 206,234           | 333,988           | 38,844           | 1,368,821          |
| 10   | Taxes Other Than Income--Fixed    | 3,999,765          | 1,912,205          | 1,024,428         | 2,387,305          | 112,242          | 324,740           | 517,634           | 63,860           | 2,160,440          |
| 11   | Taxes Other Than Income--Revenue  | 466,698            | 225,362            | 105,322           | 263,764            | 6,475            | 38,096            | 56,050            | 4,407            | 254,706            |
| 12   | Gain on Sale of Property          | (3,422)            | (354)              | (62)              | (80)               | (483)            | (12)              | (5)               | (5)              | (10)               |
| 13   | Total Expenses excl. Income Taxes | 30,380,122         | 14,164,845         | 7,509,395         | 16,901,166         | 938,237          | 2,300,952         | 3,571,097         | 474,259          | 16,869,990         |
|      | Expense with IT                   | 35,827,420         | 16,866,404         | 8,646,729         | 20,017,657         | 941,051          | 2,770,805         | 4,236,227         | 499,312          | 19,802,130         |
| 14   | INCOME TAXES:                     | 5,447,298          | 2,701,559          | 1,137,334         | 3,116,491          | 2,814            | 469,853           | 665,131           | 25,053           | 2,932,140          |
| 15   | <b>NET OPERATING INCOME:</b>      | <b>33,242,872</b>  | <b>16,486,630</b>  | <b>6,940,733</b>  | <b>19,018,809</b>  | <b>17,173</b>    | <b>2,867,343</b>  | <b>4,059,049</b>  | <b>152,890</b>   | <b>17,893,778</b>  |
| 16   | <b>RATE BASE:</b>                 | <b>353,866,466</b> | <b>171,969,025</b> | <b>92,815,629</b> | <b>216,571,180</b> | <b>9,234,707</b> | <b>29,434,500</b> | <b>46,995,591</b> | <b>5,763,092</b> | <b>195,775,334</b> |
| 17   | <b>RATE OF RETURN</b>             | <b>9.39%</b>       | <b>9.59%</b>       | <b>7.48%</b>      | <b>8.78%</b>       | <b>0.19%</b>     | <b>9.74%</b>      | <b>8.64%</b>      | <b>2.65%</b>     | <b>9.14%</b>       |

**PEOPLES GAS SYSTEMS, INC.**  
**FIPUG's Recommended Class Revenue Allocation**  
**Based on FIPUG's Revised Customer/Demand Study**  
**Forecast Test Year Ending December 31, 2026**  
**(Dollar Amounts in \$000)**

| Line | Customer Class                 | Current Base         | Target               | Increase     | Gradualism  | Apply                 | Adjust to           | Base Rate Increase   |              | Target               |
|------|--------------------------------|----------------------|----------------------|--------------|-------------|-----------------------|---------------------|----------------------|--------------|----------------------|
|      |                                | Revenues             | Revenue              | At Cost      | Constraints | Gradualism            | Required            | Amount               | Percent      | Base                 |
|      |                                | (1)                  | (2)                  | (3)          | (4)         | (5)                   | (6)                 | (7)                  | (8)          | (9)                  |
| 1    | Residential                    | \$178,313,259        | \$119,632,061        | 67.1%        | 33.5%       | (\$59,986,276)        | \$0                 | \$59,645,785         | 33.5%        | \$237,959,044        |
| 2    | Residential Standby Generators | \$545,010            | \$336,160            | 61.7%        | 33.5%       | (\$153,854)           | \$0                 | \$182,306            | 33.5%        | \$727,316            |
| 3    | Residential Heat Pump          | \$1,807              | \$1,672              | 92.5%        | 33.5%       | (\$1,067)             | \$0                 | \$605                | 33.5%        | \$2,412              |
| 4    | Commercial Heat Pump           | \$15,780             | (\$3,128)            | -19.8%       | 0.0%        | \$3,128               | \$1,916             | \$1,916              | 12.1%        | \$17,696             |
| 5    | Commercial Street Lighting     | \$213,590            | (\$94,865)           | -44.4%       | 0.0%        | \$94,865              | \$18,687            | \$18,687             | 8.7%         | \$232,277            |
| 6    | Small General Service          | \$11,910,743         | \$3,493,223          | 29.3%        | 29.3%       | \$0                   | \$0                 | \$3,493,223          | 29.3%        | \$15,403,966         |
| 7    | General Service - 1            | \$63,364,339         | (\$7,506,602)        | -11.8%       | 0.0%        | \$7,506,602           | \$8,351,938         | \$8,351,938          | 13.2%        | \$71,716,277         |
| 8    | General Service - 2            | \$68,446,676         | (\$5,939,836)        | -8.7%        | 0.0%        | \$5,939,836           | \$9,542,300         | \$9,542,300          | 13.9%        | \$77,988,976         |
| 9    | General Service - 3            | \$33,211,483         | (\$3,270,367)        | -9.8%        | 0.0%        | \$3,270,367           | \$4,637,286         | \$4,637,286          | 14.0%        | \$37,848,769         |
| 10   | General Service - 4            | \$15,562,427         | \$529,206            | 3.4%         | 3.4%        | \$0                   | \$2,502,850         | \$3,032,055          | 19.5%        | \$18,594,483         |
| 11   | General Service - 5            | \$38,659,565         | (\$2,076,910)        | -5.4%        | 0.0%        | \$2,076,910           | \$5,840,020         | \$5,840,020          | 15.1%        | \$44,499,585         |
| 12   | Commercial Standby Generators  | \$900,848            | \$839,988            | 93.2%        | 33.5%       | (\$538,655)           | \$0                 | \$301,333            | 33.5%        | \$1,202,181          |
| 13   | Small Interruptible Service    | \$5,595,151          | (\$613,211)          | -11.0%       | 0.0%        | \$613,211             | \$793,726           | \$793,726            | 14.2%        | \$6,388,876          |
| 14   | Interruptible Service          | \$8,277,617          | (\$370,695)          | -4.5%        | 0.0%        | \$370,695             | \$1,267,275         | \$1,267,275          | 15.3%        | \$9,544,892          |
| 15   | Wholesale                      | \$612,724            | \$358,460            | 58.5%        | 33.5%       | (\$153,503)           | \$0                 | \$204,956            | 33.5%        | \$817,681            |
| 16   | Special Contract               | \$33,424,540         | (\$2,722,501)        | -8.1%        | 0.0%        | \$2,722,501           | \$5,279,243         | \$5,279,243          | 15.8%        | \$38,703,783         |
| 17   | <b>Total</b>                   | <b>\$459,055,558</b> | <b>\$102,592,655</b> | <b>22.3%</b> |             | <b>(\$38,235,241)</b> | <b>\$38,235,241</b> | <b>\$102,592,655</b> | <b>22.3%</b> | <b>\$561,648,213</b> |

**Reference:**

|                                |   |           |                       |           |                        |                 |           |           |
|--------------------------------|---|-----------|-----------------------|-----------|------------------------|-----------------|-----------|-----------|
| OPC POD 7 Taylor<br>Workpapers | PGS Schedule<br>H-1 Demand/<br>Customer Study | (2) + (1) | Max = 1.5x<br>Min =0% | (1) x (4) | Spread on Rate<br>Base | (2) + (5) + (6) | (7) + (1) | (1) + (7) |
|--------------------------------|---|-----------|-----------------------|-----------|------------------------|-----------------|-----------|-----------|

**CERTIFICATE OF SERVICE**

I **HEREBY CERTIFY** that a true and correct copy of the foregoing Direct Testimony and Exhibits of Jeffrey Pollock has been furnished by electronic mail this 30<sup>th</sup> day of June 2025 to the following parties of record:

**Peoples Gas System, Inc.**

Paula K. Brown  
P. O. Box 111  
Tampa FL 33601  
(813) 228-1444  
(813) 228-1770  
[regdept@tecoenergy.com](mailto:regdept@tecoenergy.com)

**Represented By:** Ausley Law Firm

**Office of Public Counsel**

Walt Trierweiler/Charles Rehwinkel  
c/o The Florida Legislature  
111 W. Madison Street, Suite 812  
Tallahassee FL 32399-1400  
[trierweiler.walt@leg.state.fl.us](mailto:trierweiler.walt@leg.state.fl.us)  
[rehwinkel.charles@leg.state.fl.us](mailto:rehwinkel.charles@leg.state.fl.us)

**Ausley Law Firm**

J. Wahlen/M. Means/V. Ponder  
P.O. Box 391  
Tallahassee FL 32302  
(850) 224-9115  
(850) 222-7952  
[jwahlen@ausley.com](mailto:jwahlen@ausley.com)  
[mmeans@ausley.com](mailto:mmeans@ausley.com)  
[vponder@ausley.com](mailto:vponder@ausley.com)

**Represents:** Peoples Gas System, Inc.

**Office of General Counsel**

Jacob Imig  
Major Thompson  
Zachary Bloom  
c/o Florida Public Service Commission  
Room 390L - Gerald L. Gunter Building  
2540 Shumard Oak Boulevard Tallahassee,  
FL 32399-0850  
[jimig@psc.state.fl.us](mailto:jimig@psc.state.fl.us)  
[mthompso@psc.state.fl.us](mailto:mthompso@psc.state.fl.us)  
[zbloom@psc.state.fl.us](mailto:zbloom@psc.state.fl.us)

/s/ Jon C. Moyle, Jr. \_\_\_\_\_

Jon C. Moyle, Jr.