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1		BEFORE THE
2	FLORID	A PUBLIC SERVICE COMMISSION
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5	In the Matter of: In re:	DOCKET NO. 20250011-EI
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7	Petition for rate Florida Power & L	-
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11	PROCEEDINGS:	SERVICE HEARING
12	COMMISSIONERS	
13	PARTICIPATING:	CHAIRMAN MIKE LA ROSA COMMISSIONER ART GRAHAM COMMISSIONER GARY F. CLARK COMMISSIONER ANDREW GILES FAY
15		COMMISSIONER GABRIELLA PASSIDOMO SMITH
16	DATE:	Thursday, June 5, 2025
17	TIME:	Commenced: 6:00 p.m. Central Concluded: 8:00 p.m. Central
18	PLACE:	Pensacola State College
19		Hagler Auditorium 1000 College Blvd. Building 2A
20		Pensacola, Florida
21	REPORTED BY:	DEBRA R. KRICK Court Reporter and Notary Dublic is and fau the State of
22		Public in and for the State of of Florida at Large
23		PREMIER REPORTING
24		TALLAHASSEE, FLORIDA (850) 894-0828
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4	on behalf of Florida Power & Light Company (FPL).
5	WALT TRIERWEILER, PUBLIC COUNSEL, OFFICE OF
6	PUBLIC COUNSEL, MARY A. WESSLING and AUSTIN WATROUS,
7	ESQUIRES, c/o The Florida Legislature, 111 West Madison
8	Street, Room 812, Tallahassee, FL 32399-1400, appearing
9	on behalf of the Citizens of the State of Florida (OPC).
10	BRADLEY MARSHALL and JORDAN LUEBKEMANN,
11	ESQUIRES, Earthjustice, 111 S. Martin Luther King Jr.
12	Boulevard, Tallahassee, FL 32301; appearing on behalf of
13	Florida Rising, Inc. (Florida Rising), League of United
14	Latin American Citizens of Florida (LULAC), and
15	Environmental Confederation of Southwest Florida, Inc.
16	(ECOSWF).
17	SHAW STILLER, ESQUIRE, FPSC General Counsel's
18	Office, 2540 Shumard Oak Boulevard, Tallahassee, FL
19	32399-0850, appearing on behalf of the Florida Public
20	Service Commission (Staff).
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1 PROCEEDINGS 2 Testing. CHAIRMAN LA ROSA: Testing. All 3 Loud and clear. right. Awesome. 4 Well, good evening, everybody. It's a 5 pleasure to be here. Welcome, and thank you all 6 for attending this customer hearing. This is a 7 part of the review of Florida Power & Light's 8 company request for a rate adjustment. 9 Today's service hearing is an important part 10 of the process and dedicated to hearing from you, 11 the customer, and your experience with FPL. 12 My name is Mike La Rosa. It's a privilege to 13 be the Chair of the Florida Public Service 14 Commission. Along with me are my fellow 15 I am going to allow them a brief Commissioners. 16 minute to introduce themselves, starting with 17 Commissioner Clark. 18 Thank you, Mr. Chairman. COMMISSIONER CLARK: 19 Testing. Testing. Is it on? Thank you, Mr. 20 Chairman. 21 My name is Gary Clark. Let me just say it is 22 a privilege to be here with you tonight. I want to 23 take an opportunity to thank you each of you for 24 taking the time out of your schedule to be here. 25 This is a very important part of the process.

1 It's very important to us to hear your feedback and 2 to get some opinions from you on the type of job 3 that FPL is doing as relates to service and 4 reliability, so we look forward to hearing your 5 testimony tonight. 6 COMMISSIONER PASSIDOMO SMITH: Good evening, 7 I am Gabriella Passidomo Smith. I also everyone. 8 just want to echo Commissioner Clark's remarks. 9 Thank you so much for being here. 10 The one thing I also want to remind all of you 11 too is that, you know, if your friends or neighbors 12 or family were not able to come out tonight and 13 couldn't deal with the rain, I don't blame them, 14 but they still have an opportunity to have their 15 voices heard by submitting written comments to us. 16 We will read those just as if they were here 17 tonight. So we want to let you know to tell your 18 neighbors that they still have an opportunity to 19 let us know about FPL's service, and we appreciate 20 you being here. 21 Thank you. 22 COMMISSIONER FAY: My name is Andrew Fay. Ι 23 want to thank all of y'all for being here again 24 tonight too. As my colleagues mentioned, this as 25 really important part of our rate case process. Ι

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1 know it's not easy to be here, and scheduling, and 2 other responsibilities are tough, so thank you for 3 taking the time to be here, and I hope we will get 4 started soon. 5 Thank you. 6 COMMISSIONER GRAHAM: Good evening. My name 7 is Art Graham, and I am impressed all you guys came 8 out here to brave this rain. I am glad you came, 9 and I am looking forward to your comments. 10 CHAIRMAN LA ROSA: Excellent. Well, thank 11 you, Commissioners. 12 If you noticed, off to the right side is a 13 large screen interpreting in Spanish, of course, if 14 it's needed, so, of course, pay attention there if 15 that's necessary. 16 Let's go ahead and get us officially started. 17 Staff, will you please read the notice? 18 MR. STILLER: By notice issued May 14th, 2025, 19 this time and place has been set for a customer 20 service hearing in Docket No. 20250011-EI. The 21 purpose of the service hearing is set forth more 22 fully in the notice. 23 CHAIRMAN LA ROSA: Excellent. Thank vou. 24 Let's go ahead and hear from counsel and we 25 will start with Florida -- with FPL.

1 MS. BARNES: Good evening. Monica Barnes 2 appearing on behalf of Florida Power & Light, and I 3 would also like to enter an appearance for John 4 Burnett, General Counsel. 5 CHAIRMAN LA ROSA: Office of Public Counsel. 6 MR. TRIERWEILER: Walt Trierweiler, the Office 7 of Public Counsel. I would like to make an 8 appearance for Ali Wessling and Austin Watrous. 9 CHAIRMAN LA ROSA: Great. Thank you, counsel. 10 Again, thank you for participating -- sorry. 11 I am so sorry. 12 MR. MARSHALL: No worries. 13 I am jumping right in, man. CHAIRMAN LA ROSA: 14 You guys are so tight together, it's hard to see 15 you have guys. So let me recognize LULAC and 16 Florida Rising. 17 MR. MARSHALL: Thank you. 18 Bradley Marshall on behalf of the League of 19 United Latin American Citizens of Florida, better 20 known as LULAC, the Environmental Confederation of 21 Southwest Florida, beater known as ECOSWF, and 22 Florida Rising. 23 Bradley, I had you on my CHAIRMAN LA ROSA: 24 list too, so -- all right. So now we are ready to 25 So thank you, counsel. move on.

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Again, thank you all for participating today. It's important for us, as been noted, to hear what your experience has been with FPL.

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4 In August, there will be a more technical 5 hearing. We encourage you to follow along and 6 watch it through our website. That will give you a 7 better insight and better understanding on how we 8 look at evidence, and how we manage the rate case 9 process, and, of course, and how we ultimately make 10 decisions as a commission. So certainly stay tuned 11 and take a look at that for when that's coming in 12 August.

13 Also, has been noted this evening, if you, for 14 some reason, did not get to have all of your 15 comments heard tonight, or if there is a friend or 16 neighbor that also has comments, there is a green 17 handout that was handed out as you walked in. 18 There is still some available in the back. That 19 has more information on how to send us comments by 20 mail, also comments via email. So feel free to 21 take advantage of that if it's so necessary. 22 With us today, of course, is FPL. If you have 23 any billing issues, they have got personnel here to 24 be able to help you. If you have any of questions 25 as it relates to the rate case process from the

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1 Commission, from the agency, just let us know. We 2 have got staff that can help you and can assist and 3 answer any questions. 4 Let's go ahead and start and hear from the 5 parties with a brief three-minute opening, and I will start with FPL. 6 7 Thank you, Chairman La Rosa. MS. BARNES: 8 Armando Pimentel, President and CEO of Florida 9 Power & Light, will deliver comments. 10 Thank you, Mr. Chairman and MR. PIMENTEL: 11 Commissioners. My name is Armando Pimentel, and I 12 am President and CEO of Florida Power & Light 13 We are here today because we have asked Company. 14 the Public Service Commission for new base rates 15 beginning in 2026. 16 Let me begin by thanking all of our customers 17 that are here today. We are honored to serve you. 18 I am proud of the 9,000 FPL employees who work hard 19 every day to reliably power Florida, but we must 20 always get better, which is why your feedback is so 21 important to us. 2.2 FPL's mission is to deliver reliable 23 electricity every day while keeping bills as low as 24 possible. We know we have encountered many 25 challenges impacting our customers here. However,

we have improved reliability in northwest Florida by 23 -- by 63 percent since 2019, and typical residential customers now pay \$21 a month less in real dollars than they paid before joining the FPL family. This is the result of prudent investments and a culture of continuous improvement.

By operating the most efficient utility in
 America, we have saved customers \$24 a month. The
 modernization of FPL's power plant fleet has also
 yielded significant fuel savings for our customers.

Our investments in smart grid technology
 helped avoid 2.7 million outages last year,
 including approximately 800,000 outages related to
 Hurricane Debby, Helene and Milton.

That's what a rate request is about,
continuing with these smart investments for
reliable, resilient service and technology while
keeping bills as low as possible.

19 It's been four years since our last rate 20 Florida is growing fast. request. Meeting 21 Florida's growing power demand and delivering the 22 outstanding services our customers expect will 23 require significant new investment. Even with the 24 proposed increase, typical bills are expected to 25 stay well below the national average. While we

1 work hard to deep bills low, we recognize some 2 customers face challenges. 3 As Chairman La Rosa indicated, our 4 Vice-President of customer service, Dawn Nichols 5 and her team, are here today and are willing to 6 help with anything that you need assistance with. 7 At FPL, customers always come first. Three 8 years ago, we started holding community advisory 9 meetings here in northwest Florida to get feedback 10 from customers and community leaders. We have 11 incorporated a lot of that feedback already, but 12 will never stop asking for feedback. 13 We have length our customers know about these 14 service hearings so that they can share their 15 experiences with the company. We want to hear 16 about what we do well, and more importantly, about 17 those things that we can improve. 18 So thank you for participating, and thank you 19 for the opportunity to serve you. 20 CHAIRMAN LA ROSA: Great. Thank you. 21 Office of Public Counsel. 2.2 Thank you, Chair, MR. TRIERWEILER: 23 Commissioners. 24 Good evening. My name is Walt Trierweiler, 25 and I am the Public Counsel for the state of

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Florida. My office, the Office of Public Counsel, sometimes known as OPC, was created 51 years ago by the Florida Legislature to give customers like you an effective voice in these proceedings.

5 Today, I want you to know the Office of Public 6 Counsel actively opposes FPL's proposed rate 7 increases in 2026 and 2027. The theme for this 8 case affordability, and we argue, with the 9 assistance of eight nationally respected expert 10 witnesses, these proposed rate increases and the 11 Tax Adjustment Mechanism will result in unfair, 12 unjust and unreasonable rates for vou.

13 I am not going to take the time tonight and 14 tell you everything that we are doing to resolve 15 this case in your favor, but I do want you to be 16 confident in the extensive discovery our office has 17 conducted with FPL, the hundreds of hours my team 18 has devoted to studying thousands of pages of 19 responsive documents from FPL, and the depositions 20 that we have taken of FPL's witnesses to identify 21 reductions that should be made to FPL's request. 22 I also want you to be confident that your 23 voice is a valuable part of this rate case. These 24 rate increases have not yet been decided, and these 25 Commissioners, who are conducting virtual and

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1 in-person customer service hearings all over the 2 state from Miami to Pensacola, are here to listen 3 to you. So please share your thoughts as clearly 4 and as persuasively as you can, because your sworn 5 testimony will be considered by the Commission and 6 the parties, both tonight and in the future, when 7 the Commission examines all of the evidence before 8 them to approve only that portion of FPL's rate 9 increases that are reasonable, prudent and in the 10 public interest.

I invite you to share the details of your experiences as a customer of FPL, and to share the personal impacts FPL's proposed rate increases will have upon you, your family, your friends, your business and your employees.

Do be mindful of time so that your neighbors here may also have time to speak. We have 36 people signed up tonight. That's about half of the numbers that we have dealt with in some locations, which is amazing because of the torrential rain. I really appreciate you being here. It's

wonderful to be here in beautiful Pensacola. And
as a son of the Panhandle, I want to remind
everybody that even if you are fired up, even if
you are passionate about what you have to say

1 tonight, and I hope you do stand up and say it, 2 let's all remember what makes the Panhandle 3 special, it's the gracious and sweet people of the 4 Panhandle. And remember that you are here to 5 persuade, and so temper your -- temper your 6 passions if you can, but effectively deliver what you came here to say, and we would all appreciate 7 8 that. 9 Thank you again for taking the time to 10 participate in today's customer hearings. We look

11 forward to hearing from you.

12 CHAIRMAN LA ROSA: Great. Thank you.
 13 LULAC/Florida Rising, I haven't for the gotten
 14 about you.

MR. MARSHALL: Thank you, Mr. Chairman.

16 Good evening, everyone. Florida Rising, LULAC 17 and ECOSWF are associations of mostly residential 18 customers, and are in this case because many of 19 their members cannot afford FPL's \$9.8 billion 20 requested rate hike. Too many Floridians are 21 already unable to afford their electric bills, 22 especially since FPL's last rate increase in 2021. 23 Access to affordable electricity becomes more and 24 more crucial every year as climate change continues 25 to drive Florida's already brutal summer

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temperatures ever higher.

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For of 2023, the latest year for which we have complete data, FPL's actual average residential bills were \$170 a month, \$36 higher than the national average monthly bill. That made FPL the tenth highest bill in the country among large investor-owned electric utilities.

8 Today, even as FPL asks for this rate 9 increase, the preliminary data shows the average 10 FPL residential customer is already paying over 11 \$400 more per year for electricity than in 2021. 12 And by bills, we mean the amount that customers 13 actually pay on average each month. Not a 14 hypothetical bill based on a hypothetical usage 15 that FPL uses to make bill comparisons that do not 16 reflect real world usage.

17 We agree with the Office of Public Counsel 18 that FPL has not shown any need for their requested 19 increase, and believe that this case is not about 20 need, but about increasing profits. 21 We understand that as Floridians, storm 22 recovery is extremely important to everyone, and 23 some may believe that this rate increase will aid 24 FPL in getting the lights back on after a storm,

but that is not what the money in this case is for.

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Supporting this increase actually means supporting increased profits for FPL well above the national average for utilities.

4 Finally, as a quick housekeeping matter, I 5 know that FPL may have reached out to some of you 6 and asked if you could come support their request 7 today. You might be involved with an organization 8 that receives funding or association dues from FPL 9 or an affiliate, or that features FPL or an 10 affiliate among your board of directors, or they 11 may be a client of yours. That's perfectly all 12 right, but that is relevant information for the 13 In the interest of holding an efficient record. 14 hearing, I just ask that you go ahead and disclose 15 that up front in your testimony so that I don't 16 have to take up more time asking you follow-up 17 questions about those connections through 18 cross-examination.

19With that, thank you, Mr. Chairman, and thank20you all for being here tonight. We look forward to21your testimony.

CHAIRMAN LA ROSA: Great. Thank you.
Are there any elected officials in the room
tonight? Any elected officials? All right. So
normally I allow elected officials to come and

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speak first.

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2 We will go ahead and move on to customer 3 testimony. As your comments, of course, as 4 mentioned, will become part of the official record. 5 You may be asked questions either by us as Commissioners or some of -- one of the attorneys 6 7 that are here today. That's not intended to be 8 intimidating by any matter. That's just intended 9 so that we can better understand the comments and 10 maybe clarify something that was said. 11 If you do plan to speak and you have signed 12 up, do you mind standing up raising your right hand 13 and we can take a quick oath? 14 (Whereupon, Chairman La Rosa administered the 15 oath.) 16 CHAIRMAN LA ROSA: Thank you. You may have a 17 seat. 18 All right. So kind of quick instructions. То 19 make sure that all of your neighbors have an 20 opportunity to speak today, we want to try to be as 21 efficient as we can. I am going to allow two 22 minutes per comments. I won't cut you off if you 23 are in mid-thought or in mid-sentence. Just start 24 to kind of round out your thoughts as your time 25 comes to an end.

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1 There is a light system in front of you, 2 green, yellow, red. It's kind of self-explanatory. 3 Of course, when it gets to red, please just try to 4 round up your comments. 5 Public Counsel, Mr. Trierweiler, will be 6 helping me out today. He will go ahead and start 7 calling names out. We will try to call two or 8 three at a time. When you hear your name up, just 9 start to kind of work your way up to the front, 10 maybe have a seat here in the front row, it looks 11 like it's vacant, and then just be ready to be kind 12 of on deck or in the hole ready to jump up behind 13 the mic when your time arises. 14 I think we are ready to go. Walt, go ahead 15 and let's get us started. 16 MR. TRIERWEILER: Yes, sir, Chairman. 17 All right. First we are going to hear from 18 Kaylee Peters, but Girasol Alfonso and Charlie 19 Dyell we will hear from next. So they are on deck, 20 go ahead and make your way forward, but first we 21 are going to hear from Kaylee. 22 PUBLIC COMMENT

MS. PETERS: Hi. Good evening. My name is
Kaylee Peters. I am an FPL customer and AARP staff
member.

I am here today to express my concerns regarding the proposed rate increase by FPL. This increase would create an undue burden on my family's household, and allow FPL massive profits. I would ask that you put many customers over profits.

7 This increase, if approved, would affect 8 future utility rate cases, not only in Florida, but 9 across the country. Hard-working families are 10 already stretched thin. Many households are 11 struggling with rising costs for essentials like 12 food, housing and health care. Increasing electric 13 rates would only deepen that burden.

Electricity is a necessity, not a luxury. Everyone deserves affordable, reliable electric services. No one should have to choose between keeping the AC on or paying for groceries.

18 Everyone is watching as this is one of the largest 19 requests in U.S. history.

20 Thank you.

21 CHAIRMAN LA ROSA: Thank you.

22 MR. TRIERWEILER: Girasol Alfonso, please.

PUBLIC COMMENT

MR. ALFONSO: It's Girasol Alfonso. Thank

25 you.

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23

1 All right. Thank you, everybody. Hello. Mv 2 name is Girasol Alfonso. I am an FPL customer and 3 a community organizer here in Pensacola. 4 I care very deeply about the families here who 5 might be suffering if this is approved. Right now, 6 they are already suffering, though. Americans are 7 experiencing rising inflation costs and rising 8 inflation rates, sorry, and living costs. Here in 9 Pensacola, people are struggling to even afford 10 rent. 11 I, myself, when I first moved into Pensacola, 12 I was forced into homelessness because the rent 13 prices were just absurd. And when I did find an 14 apartment, utilities like electricity, which I was 15 using FPL at the time, and still am, made it even 16 harder for me to keep that house, or that 17 apartment. 18 If this commission approves FPL's request for 19 a rate increase, Floridians will be paying more for 20 electricity while FPL racks \$9 billion over the

course of four years. That's money people like me
cannot even comprehend.
In 2023, the Supreme Court criticized this
commission for signing off on what was, at that
time, the largest electric rate increase in

1 Florida's history. After that increase, which was 2 in 2021, it was said that our rates would decrease 3 over four years -- after four years, but instead, 4 FPL is requesting what might be the largest 5 increase in U.S. history, like the person before me 6 just said, setting yet another record. 7 Like one gentleman said earlier -- I forget 8 his name, my apologies -- this is not about need, 9 this is about profits, making as much as profit as 10 possible, and I know. I am about to -- I will close with this. 11 We 12 ask that this commission not be fooled, that you 13 take us Floridans and FPL customers into 14 consideration when deciding whether to approve this 15 request or not. We ask that you reject the rate 16 increase, and we ask you to understand that we 17 cannot afford higher living costs. The costs are already enough. We can't afford what is -- what 18 19 they currently are now. 20 Thank you. 21 CHAIRMAN LA ROSA: Thank you. 22 MR. TRIERWEILER: Thank you. 23 Charlie Dyell, please. And after Charlie, we 24 are going to hear from Sami Epstein, Sarah Brummet 25 and Chanson Brummet, please.

1	PUBLIC COMMENT
2	MR. DYELL: Hello. My name is Charlie. I am
3	here to speak against the base rate increase as an
4	FPL customer and as a Pensacola resident.
5	I have lived in Pensacola for six years, and I
6	have watched my cost of living steadily increase
7	while my wages have stagnated. Your case review
8	states that FPL is requesting a rate increase to,
9	quote, allow an opportunity to earn a fair rate of
10	return on its investment. And I am asking you to
11	deny their request so that I can continue to put a
12	roof over my head.
13	People in Pensacola are experiencing a cost of
14	living crisis. I am experiencing a cost of living
15	crisis. FPL's CEO made \$10 million last year, and
16	the CEO of their parent company, NextEra, made 20
17	million. I made \$29,000 last year, and every year
18	of my adult life so far. They can survive without
19	an extra \$9 billion over the next four years. I am
20	not confident that I can survive more rate
21	increases. An 11.9 return on equity is excessive
22	and unnecessary.
23	When they raised their rates back in 2021, and
24	we pushed back, they claimed that the rate increase
25	was temporary and that they would decrease after

1 Here we are. They haven't gone down, four years. 2 and they are asking for more. I trust this company 3 about as far as I can throw it. 4 This commission's role, as I understand it, is 5 to regulate and protect us from utility companies. 6 This utility company has proven itself to be an 7 untrustworthy profit-driven monopoly that has no 8 regard for their customer's well-being -- is that time? 9 10 CHAIRMAN LA ROSA: No. 11 MR. DYELL: Okay. Cool. 12 On behalf of the people you have been 13 appointed to represent, please do not let FPL raise 14 their base rate yet again. We cannot afford it. 15 Thank you. 16 CHAIRMAN LA ROSA: Thank you. 17 Sami Epstein, please. MR. TRIERWEILER: 18 PUBLIC COMMENT 19 Hello, and good evening. MR. EPSTEIN: Mv 20 name is Sami, and I am here today speaking out as 21 an FPL customer, a service industry worker and a 22 community organizer. 23 I have lived in the City of Pensacola my 24 entire life, and I remember when FPL bought out 25 Gulf Power and immediately prices increased. FPL

1 promised these prices are temporary and things will 2 stabilize when they switch us over to their power 3 lines and their power grid and their 4 infrastructure. 5 Here we are, four years later, with prices 6 steadily rising and hundreds of dollars annually --7 you mentioned that prices are increasing, like, 8 \$400 annually. It is extremely difficult for 9 people to afford this. 10 I am sorry that I am getting emotional. This 11 is putting -- this is putting me and so many of my 12 friends, my coworkers, other residents, in a 13 position where they have to choose between basic 14 necessities, and this is all happening while the 15 company asked for a profit hike of 11.9 percent, or 16 \$8.9 billion, which is significantly more than the 17 national average of 9.5. 18 This is the largest request in U.S. history, 19 and this payout will be huge for executive 20 salaries. The FPL justification for the hike

includes the need to accommodate over 275,000 new customers since 2021, and expected an additional it 335,000 more by 2029. However, the residential sector only consumes three-tenths -- I am sorry -only consumes three-tenths of all energy consumed

in the state of Florida.

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2 These figures do not warrant such a steep 3 increase, especially when FPL's profits remain so 4 robust. There is no reason to continue giving the 5 executives and their shareholders of FPL millions 6 more of our hard earned money when we can barely 7 afford groceries. 8 Thank you for your time and consideration. 9 CHAIRMAN LA ROSA: Thank you. 10 MR. TRIERWEILER: Thank you. Sarah Brummet, 11 please. 12 PUBLIC COMMENT 13 MS. BRUMMET: Good evening, everyone. I have 14 to wonder truly if any FPL executive has ever 15 knocked on any doors in any poor neighborhoods in 16 any city that they claim to serve, because are 17 we -- those of us who have identified ourselves as 18 community organizers do it all the time. All we do 19 is talk to people about the issues that they are 20 faced with on a day-to-day basis. And the number 21 one issue facing every single person that we talk 22 with is that they can't afford to survive. 23 And so it's an insult when a company who's CEO 24 makes millions of dollars annually, whose 25 executives make millions of dollars, whose parent

1 company makes multiple tens of millions of dollars 2 in profit when it asks for more profit. That is 3 money that comes out of our hard earned paychecks. 4 We have children we are struggling to feed and 5 I know there is probably many parents in house. 6 this room, every single person who came here today 7 is probably representative of literally thousands 8 of people who would like to be here but have to 9 work and can't just show up to a meeting and defend 10 themselves.

11 Our community is hurting. Our community is 12 desperate for any kind of relief, and it would be a 13 real shame, a real shame, if Florida Power & Light 14 were able to raise their rates again just after 15 promising that, actually, in 2026, at the beginning 16 of the year, that that's when our rates are finally 17 going to come down. Well, now they are saying, 18 never mind, actually they are going to go up.

19 I don't think it's acceptable. I really 20 implore this body to reelect the rate hikes, to 21 reject raising the sealing on what their profits 22 In fact, I would like to propose a rate can be. 23 I think the people should be able to decrease. 24 bring that for discussion. 25 So thank you for your time.

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1	MR. TRIERWEILER: Chanson Brummet, please.
2	PUBLIC COMMENT
3	MR. BRUMMET: Good evening. I am a father. I
4	am a homeowner, and I was born and raised here in
5	Pensacola, and I think it's important starting off
6	that we understand that this just isn't about being
7	upset because FPL wants to raise their rates and we
8	don't want to spend more money, because spending
9	money sucks. This is about working class people in
10	this county not being able to afford to keep their
11	power on during the summer heat. This is the
12	people fighting for our survival versus a
13	corporation fighting to make more profits than they
14	did the year before.
15	We are not here simply because we don't want
16	to spend more money. We are here because we can't
17	afford to keep our power on. When FPL took over
18	our service, the community came out and we told
19	them we came out we came out in droves.
20	There was so many people who came out during this
21	time, and we told them that we could not afford
22	what they were charging, and they told us that we
23	needed to be patient. They said, in four years

that our rates were going to drop, and we were going to be singing their raises, and everything

1 was going to be wonderful. Well, it's been four 2 years, and I am standing here saying that we can't 3 afford groceries. We can't afford to send our kids 4 to daycare. We can't afford to go to the doctor or 5 to the dentist, and we cannot afford to be patient. 6 Again, this isn't about not liking to spend 7 This is about the people in this county money. 8 struggling to keep ourselves from drowning. And if 9 the PSC is doing what it says it's doing and acting 10 in the interest of the people, you will choose 11 throwing the people a life raft instead of making 12 sure a few millionaires can buy a bigger yacht. 13 Thank you. 14 MR. TRIERWEILER: All right. Next we are 15 going to hear from Brian Wyer, followed by James 16 Hagerott and Chris Platé. 17 Brian Wyer, please. 18 MR. PLATÉ: Brian is not here. 19 MR. TRIERWEILER: And you are? 20 MR. PLATÉ: I am Chris. Sorry. 21 MR. TRIERWEILER: Okay. James. Thank you. 22 PUBLIC COMMENT 23 Hello. My name is of James MR. HAGEROTT: 24 Hagerott. I am the President and Co-Owner of 25 Sterling Fibers. We are a manufacturing plant over

1 in Santa Rosa County. We have been there since 2 1989 -- or I have been there since 1989, but the 3 plant has been there since 1958. 4 We make fibers for industrial applications 5 like brakes, filters and gaskets. Our biggest 6 markets are automotive, which are highly 7 We are here in northwest Florida, but competitive. 8 75 percent of our sames are actually overseas 9 outside of the United States, so competition is 10 extremely important to us. 11 The actual rate that I am in with FPL, they 12 are asking for an increase of more than 30 percent. 13 My all-in bill is going up 20 percent according to 14 my FPL representative. When I started working at 15 the plant in 1989, our all-in rate, which I define 16 as the total dollars paid divided by the total 17 kilowatts consumed, was 4.2 cents per kilowatt. Ιn 18 2024, our rate was 14.1 cents per kilowatt. That's 19 an increase of 236 percent. If this increase goes 20 through in 2026, we will be at 16.9 percent. 21 That's an increase of 302 percent since 1989. 22 For reference, the Consumer Price Index for 23 1989 has only gone up 162 percent. And for further 24 reference, a company like us that's under 25 competition, our product has only gone up 47

percent.

2	Florida needs manufacturing to have a
3	well-rounded economy. We can't all sell hamburgers
4	and hotel rooms to tourists. We need to have
5	manufacturing. If this rate goes through,
6	manufacturing will be uncompetitive, and it's going
7	to lead to a loss of jobs. You know, I don't want
8	to have to lay off employees. I ask you to please
9	deny this increase.
10	Thank you.
11	MR. TRIERWEILER: Chris will be followed by
12	Laylah Holiday, Jerry Couey and Leroy Williams.
13	Chris.
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14	PUBLIC COMMENT
14 15	PUBLIC COMMENT MR. PLATÉ: Thank you. Chairman and
15	MR. PLATÉ: Thank you. Chairman and
15 16	MR. PLATÉ: Thank you. Chairman and Commissioners. It's my pleasure to speak tonight.
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15 16 17 18 19 20 21 22 23	MR. PLATÉ: Thank you. Chairman and Commissioners. It's my pleasure to speak tonight. My name again is Chris Platé, and I serve as the CEO of FloridaWest Economic Development alliance, the lead economic development agency for all of Escambia County, including Pensacola and the town of Century. Before moving to Pensacola, I spent 30 plus years in the Carolinas leading economic development

roll here in Escambia County, one of the most
compelling factors was knowing that Florida Power &
Light served this area. I saw in FPL the same kind
of engaged, responsive and resource rich utility to
partner that I had had to come to rely on in the
Charlotte region.

7 Economic development today requires speed, 8 reliability and competence. When companies 9 evaluated their locations, they are not just 10 looking at rates, but they want and need 11 reliability, recovery response and long-term 12 partnership. It is in those partnerships that 13 companies that they need with their utility 14 provider to find the most efficient and creative 15 ways to serve their specific needs. FPL checks all 16 those boxes. Their skill and sophistication mean 17 they can respond quickly during outages and natural 18 disasters, which is an absolutely necessary for 19 advancing manufacturing to create continuity for 20 their product.

21 Beyond infrastructure and reliability, FPL is 22 a true partner in community building. They are a 23 consistent investor in both economic development 24 initiatives and essential civic and charitable 25 organizations. Just as important, they share their

1 leadership and expertise by serving on local boards 2 and commissions. I am proud to have a 3 representative from FPL on both FloridaWest board 4 of directors as well as a director on the Pensacola 5 Escambia Promotion and Development Commission. 6 Something that speaks volumes about their 7 commitment to the long-term success of this region, 8 FPL also understands that to compete for new 9 industry, they must have ready sites, their 10 commitment to product development through the 11 Florida's First Sites Program helps communities 12 like ours prepare and certify industrial sites, 13 shorten the timeline for companies, and making us 14 more competitive nationally. 15 This is a forward-thinking investment within 16 the Florida First Sites Program that directly 17 supports job creation, good jobs that pay very 18 well, and capital investment in places like 19 Escambia County. 20 FPL also delivers something that's harder to 21 quantify, and that's their competitiveness. So in 2.2 an economic development environment, I can sit 23 across from site selection consultants and other 24 real estate executives knowing that we can make a 25 compelling case for companies to locate in our

1 community. 2 In short, FPL helps us not just keep the 3 lights on, but they help build a brighter economic 4 future for our community. 5 Thank you. 6 CHAIRMAN LA ROSA: Thank you. 7 MR. TRIERWEILER: Laylah Holiday. 8 PUBLIC COMMENT 9 Good evening, Commissioners. MS. HOLIDAY: 10 Thank you for taking this opportunity to listen to 11 the people. I hope that the people are actually 12 My name is Laylah Holiday. listened to. I am a 13 lifetime resident of Florida, Pensacola. I am a 14 public educator. I am a homeowner, and I am an FPL 15 payer. And I am also somebody who really cares 16 about my community. 17 And while I care about my community a lot, I 18 have noticed some saddening changes. For example, 19 I became an adult in 2020, and then right after, I 20 was faced with 2021 rate increases, much like 21 everything else increased. That is a reality as 22 you have heard before. It's a reality that's 23 facing every day people. Not people in fancy 24 suits, people that have to work everyday jobs that 25 you might not get to see every day that don't have

big offices. These people can't afford this.

I am here today because I am against the proposed rate increase without a thorough and comprehensive assessment; something that demonstrates a plan of return on equity; something that shows the people, not just big numbers, but shows people actually how are they getting impacted.

9 Another change that I have noticed as I have 10 gotten older is, you know, something like how my 11 mom used to take me to the Gulf Power building to 12 take her and pay her monthly bill, I would go with 13 her. That's not something I can do with my 14 children.

15 I recently got married, I think like you, 16 Commissioner Smith, and I am excited. I want to 17 build a family. But with rate increases and stuff 18 like this, I know many people, they are afraid to 19 have kids. They are afraid to expand, you know, 20 their families because they are afraid that they 21 won't be able to afford that.

The Public Service Commission, I mean, I am just a regular person. I googled you guys, right, and it says that you guys facilitate the efficient provision of safe and reliable utility services at

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1 fair prices. At fair prices. So is that really 2 something way above the national average? I don't 3 think so. 4 So I hope that you listen to everyday people, 5 people that you may not get to see every day, 6 people that are saying no to a rate increase that 7 they didn't ask for from a company they don't have 8 a choice to choose from. 9 So thank you for your time. I appreciate 10 y'all, and have a good night. 11 MR. TRIERWEILER: Jerry Couey. 12 PUBLIC COMMENT 13 MR. COUEY: Good evening, and I appreciate the 14 time and effort you folks have put into this. I am 15 an FPL customer, and for the record, I can only be 16 an FPL customer, and that kind of goes to my 17 comments. 18 I would imagine that when the state 19 legislature said, hey, we got to furnish power to 20 people, so let's build a franchise and let's set it 21 at 10 percent, that's fair. From a personal note, 22 I imagine a lot of private businesses would love a 23 10-percent guaranteed profit margin, and so that's 24 something I want you to consider. 25 What I am concerned about, because I can only

use FPL, as everybody else in this area, there has
been an explosion over the years of political
contributions, which I think is completely
unnecessary. They have a franchise. They are
guaranteed 10 percent, so why do those
contributions have to be made?

7 Another grave concerning of mine is, and if 8 you spend any time with me, you know that I feel 9 the same way about every level of government, I 10 just don't think companies should be making the 11 decision on my behalf to make charitable 12 contributions to anybody. They need to stick to 13 the mission, and that mission is clean, efficient, 14 cost-effective and safe electricity to the 15 Period. End of story. And from my customers. 16 standpoint, I think there needs to be some belt 17 tightening first, some proven belt tightening. 18 I don't understand the political 19 contributions. I don't understand all the 20 charitable contributions. It's nice, but at a time 21 where everybody wants a nickel more, everybody

22 wants a dollar more, property taxes up, my

homeowners insurance is \$4,500, my property taxes

will soon be \$5,000 a year. I don't know how

people make it, a husband and a wife and two or

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1 three kids. 2 So at this time, until there is some serious 3 demonstrated belt tightening, I would appreciate 4 you withholding this increase. 5 Thank you. Mr. Williams. After we hear 6 MR. TRIERWEILER: 7 from Mr. Williams, we are going to hear from Danny 8 Zimmerman and -- Zimmern, I am sorry -- Fred 9 Donovan and Jasmine Brown, please. 10 Mr. Williams. 11 PUBLIC COMMENT 12 My name -- again, my name is MR. WILLIAMS: 13 Lerov Williams. I am a -- I have a organization 14 that deals with low-income families of 40 years. Ι 15 also oversee a lot of the community centers 16 throughout Escambia County, and in doing so, FPL 17 has been doing an awesome job in working with 18 people to save energy, to make their homes energy 19 fish. 20 If you only seen and hear the conversations 21 that these seniors are having around these 22 different community centers and how impressive 23 Florida Power has went out to the homes physically 24 to help them by helping them to make their house 25 energy efficient, and how they talk about how they

1 have saved on of their electrical bill, and that 2 goes through the low-income families as well. 3 I deal with thousands of low-income families, 4 like I said, for 40 years, and I am in the 5 community deeply. And Florida Power has been doing 6 an excellent job since they hit Pensacola in 7 Florida, they have been doing an outstanding job in 8 getting us prepared for whatever increases or 9 whatever may happen, but they have certainly done 10 an outstanding job. 11 And I am representing thousands of people who 12 feel the same that I do. They went out to they 13 homes. They did it through workshops. The 14 information that goes out into the emails and 15 different sources that they use to make sure that 16 people are constantly informed, how they just go 17 out. We do workshops. It's just amazing what they 18 are doing to help in our community. 19 And there is a lot of people that love Florida 20 I just want to let you know that. Power. And they 21 are doing what they have to do to keep afloat. But 22 at the end of the time, they are helping a lot of 23 people, and a lot of low-income people who cannot 24 afford, but now they are bragging about how they 25 are saving, so it's a balance. If anything should

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1	happen, they will be balanced and they will be
2	okay, and so that's I am speaking on behalf of
3	them. Consider whatever they consider.
4	CHAIRMAN LA ROSA: Thank you.
5	MR. TRIERWEILER: Thank you.
6	Danny Zimmern.
7	PUBLIC COMMENT
8	MR. ZIMMERN: Good evening. I am Danny
9	Zimmern. I have been a real estate broker here in
10	northwest Florida for about 30 years. Today I have
11	a team of about 20 real estate professionals. We
12	are with the leading brokerage in Escambia and
13	Santa Rosa County, Levin Rinke. I am the
14	commercial director, and I do commercial real
15	estate for most of my entire career. Most of our
16	team actually does do residential, but I am the
17	commercial guy and have a commercial team.
18	I am also on a number of civic and nonprofit
19	groups, and I have leadership roles, so I get for
20	kind of see the big picture of how our region is
21	growing and what makes that growth possible.
22	From my perspective, reliable power is not a
23	luxury. It's a necessity. In commercial real
24	estate, it's the first thing that developers,
25	potential businesses moving here, expansions,

growth, everybody, it's the thing they want to know. If they are moving, they want to know the power is stable, the infrastructure is modern and the utility is ready to support their needs.

5 And that's also the same on the residential 6 side. Subdivisions, new growth. The way we are 7 sprawling here in northwest Florida, it's very 8 important that the lights will stay on literally 9 and figuratively. Florida Power & Light has 10 consistently provided that reliability across 11 northwest Florida. Their attention and dedication 12 to keeping the power on and getting it back on 13 after national disasters around here is really a 14 key component, and they have to have the resources 15 to do that.

16 Another great example of their commitment to 17 northwest Florida is their substantial investment 18 in upgrading downtown Pensacola's electrical 19 infrastructure. Beginning in 2018, they undertook 20 \$86 million project to modernize the 70-year-old 21 network supplying power to downtown businesses and 2.2 This comprehensive upgrade involved residences. 23 replacing outdated equipment, installing new 24 underground duct systems and enhancing the overall 25 reliability of the power grid.

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1 They went on to do a \$3 million part of 2 redoing downtown's roads as a part of that showing, 3 more about their commitment. And they not only 4 improved the infrastructure, but contributed to 5 making downtown great. 6 They are not just a vendor. They are a 7 partner in what we do around here for growth. We 8 really need them to have the resources to do that, and we hope you will support Florida Power & Light 9 10 because the people around here do. 11 Thank you. 12 MR. TRIERWEILER: Thank vou. Fred Donovan. 13 PUBLIC COMMENT 14 MR. DONOVAN: Good evening. I think we got a 15 good looking commission this year. I am Fred 16 Donovan, Junior. I am an engineer with 17 Baskerville-Donovan here in town. We have been 18 here in town doing engineering for 100 years. Our 19 centennial is next year. We are one of the older 20 companies around, but one of the things that you 21 get to do when you have been around for 100 years 22 as an engineering consultant is you get to go 23 through a lot of hurricanes, and we all know they 24 come. There is going to be another one. It's 25 going to be here soon, and there is nothing we can

do about it. So I wanted to talk a little bit about our experience working with FPL in terms of emergency response and dealing with tropical cyclones and hurricanes and such.

5 So we've got a long stretch of hurricane prone 6 in our operating area, which is the same as FPL, 7 down the Gulf Coast. So it goes all the way from 8 Perdido Bay all the way over to the entrance to St. 9 Andrews Bay. It's about 120 miles as the crow 10 So that's a pretty long area, and that's a flies. 11 lot of -- a lot of hurricanes has made landfall on 12 that stretch over time.

13 And I tell you, as a recovery -- as an 14 engineer, what happens is, as a storm hits and all 15 of us engineers, we have to tell our wives 16 good-bye, or husbands good-bye, for a long time 17 because it's a big deal when one of those hits, as 18 y'all know. So that's a specialized area and, you 19 know, FPL really has done a great job integrating 20 into the team.

21 And I will tell you this, for a electric 22 provider and generator, the most important thing is 23 that they get done quickly as fast as possible, 24 because the rest of us engineers, we got to get 25 wastewater flows transmitting. We have got to get

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1 potable water moving. We have got floodwaters that 2 we got to deal with, and there is a lot of other 3 things, and getting the controllers working at the 4 big intersections for the traffic control. There 5 is a life safety issue, a public safety issue. 6 So we are just really proud to work with 7 Florida Power & Light. They've really done a great 8 job, in my opinion, the best in my career of 9 preparing us for the next hurricane, so that when 10 it hits, and it will, that all of us can work 11 together as engineers to get the infrastructure 12 programs back on line as fast as possible for 13 everybody. 14 So that's what I wanted to tell you tonight. 15 So thank you very much for having me. 16 CHAIRMAN LA ROSA: Thank vou. 17 MR. TRIERWEILER: Jasmine Brown, please. 18 After Jasmine, we are going to hear from Mary 19 Jordan, Laverne Baker and Richard Baker. 20 Go ahead, Jasmine. 21 PUBLIC COMMENT 2.2 Good evening. MS. BROWN: I am Jasmine. I am 23 a community organizer with PSL. I am also a 24 resident of Pensacola and a customer of FPL. 25 I was active at City Council when FPL was

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premier-reporting.com Reported by: Debbie Krick first brought to Pensacola, and I remember many of us in the community were upset and worried about potential costs, and we filled up City Council many times requesting the City to do a feasibility study before we even brought them on.

6 Now we are here today and what our community 7 has feared has come to pass ever since, and now --8 ever since, and now FPL wants to propose to take 9 In one of the hottest states more money from us. 10 in the country, with one of the highest populations 11 of senior citizens, especially those on fixed 12 income, they want to squeeze more money out of us 13 for a service that's vital.

14 It's not precise enough to call power a 15 It's a necessity. utility. It's not just an 16 add-on to having a home as a monthly bill like 17 It's a necessity. We need power for our Netflix. 18 groceries. We need power for CPAP machines. We 19 need power for dialysis machines, for breathing 20 treatments for people with asthma. The proposed 21 few dollars a month adds up over the years, 22 especially when people are barely surviving now. 23 We need power, and because FPL has us 24 strongarmed, because they are the only power 25 company in the area, they also want their boots

around our neck.

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FPL keeps telling us this is for the benefit of the customers, that our costs are lower than the national average. That is so nice to say, but that does nothing for the real citizens in the city who face real daily, possibly even life-threatening challenges.

8 When a struggling family gets a \$200 plus 9 bill, they are not going to Google, oh, I wonder 10 what they are paying for power in Jackson, 11 Mississippi? I wonder what they are paying in 12 Boston?

13 I have a friend who's a mother of five. Two 14 years ago, FPL's price-gauging soulless company 15 contributed to her and her kids being homeless, 16 meanwhile, she was working two jobs. She had a 17 neighbor who was -- who had more humidity than FPL 18 who put a power cord from his house to her house so 19 they could use a little fan and to use a heating 20 bad to boil some food.

FPL is squeezing people dry. It's incredibly out of touch and callus to assume \$100 to \$300 added annually to people's bills will be fine. It's out of touch to think people's whose bills are already high will be able to financially handle the upcoming hurricane season, the upcoming rising temperatures.

This feels like panhandling. The CEO says the balanced plan we submitted to the PSC would enable FPL to continue to make smart investments in the grid and a new generation of resources to benefit our customers and to power our fast growing state.

This is from the website. 8 This -- these 9 investments -- we keep talking about these 10 investments. Are we getting a cut? We are not 11 getting a cut of these investments y'all keep 12 investing. He makes millions of dollars a year. The company has made close to \$4.5 billion in the 13 14 past two years. It sounds like that's the price 15 hike money right there. It doesn't have to come 16 from our pockets. Open your wallets.

17 And so there is no way to justify this to us 18 people, the workers in this community that needs to 19 shoulder the costs of fattening FPL's pockets. For 20 the good things FPL has done, as noted by a couple 21 other folks in this room, FPL doesn't need an extra 2.2 price hike to continue doing those things. 23 Clearly, they are already doing them. 24 FPL doesn't need a price hike to continue 25 doing those things because they have enough money.

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1 They should be ashamed that in the face of rising 2 housing prices, rising temperatures, climate 3 disaster, they seek to raise prices even more for 4 their company's political games, investments and 5 profits. I have seen that they have spent 6 thousands on politicians. That's the price hike 7 money right there. What more money do we need to 8 shell out of our working pockets that the company 9 needs to fund billionaires' pockets? 10 So I urge the PSC to side with community 11 members who are being priced out of our basic 12 necessities, rather than \$1 billion company that 13 has a monopoly on our area. 14 Thank you. 15 Mary Jordan. MR. TRIERWEILER: 16 PUBLIC COMMENT 17 My name is Mary Jordan. MS. JORDAN: Hi. Ι 18 own a small business over on the west side of town. 19 One of the things that nobody seems to notice is 20 the amount of money that FPL has had to put into 21 the infrastructure throughout our county and 2.2 throughout Santa Rosa County, and the amount of 23 jobs that they have had to open up in order to make 24 all of that infrastructure more hardened than what 25 it is.

Outside of my business, very specifically,
 they put the power underground. During Sally,
 right after that, it was almost a week-and-a-half
 before our power came back on-line.

5 Our business, which is insurance, not 6 nearly -- certainly not popular, but a necessity, 7 everybody wants to get to us, and they couldn't 8 because we had no power, so we were sitting out 9 there with lawn chairs and our cell phones trying 10 to do the best we could to service our customers. 11 However, now our power is underground. All of the 12 mainlines going in now have cement poles.

None of that comes as, you know, it doesn't come for free. Those things actually come with cost, and I recognize that as a business owner, that it's part of -- it's a cost of doing business. It's a cost of actually being able to provide a service that I need in order to keep my business running.

They have always been -- FPL has always been responsive to everything that I have ever asked for, and they have always been there when I needed them, but having reliable power is huge in my world. So I have always had nothing but good things to say.

1 Thank you. 2 MR. TRIERWEILER: Thank you. 3 Laverne Baker, please. 4 PUBLIC COMMENT 5 MS. BAKER: Excuse me. Hello. My name is 6 Laverne Baker, and I have been a resident of 7 northwest Florida for 40 years, of course when 8 prices for anything go up, I am not excited about 9 it, but I am here tonight to support Florida Power 10 & Light's proposed rate increase for several 11 reasons. 12 Florida Power & Light is working hard to 13 ensure storm resiliency for its customers. It is 14 important for our community to have the 15 infrastructure, which includes new technology and 16 better equipment. And it's important for us to --17 for them, really, for us to have them plan ahead 18 and have it in place. 19 We have many things that we -- concern us and 20 worry us in everyday life. And I know for myself, 21 I do not want it to be whether or not I am not 22 going to have power on a house I can't turn on my 23 lights, or I can't carry on life because my 24 electricity is out. 25 I have always had the best customer service

from Florida Power & Light during hurricane tragedies and situations here, and also our last snowstorm that came that nobody expected.

4 I mean, I do know that several people in our 5 neighborhood have -- need electricity for medical 6 devices. And when our transformer blue, within 7 minutes, a crew was out there working in the freezing cold. We went out there and offered them 8 9 They were very reassuring something warm to drink. 10 and went to all the neighbors and told them the 11 power would be up soon. So it was very reassuring.

You know, I wouldn't even be bothered if some of the money from rate increase went to salaries to recruit and retain professionals like the FPL crews.

16 Out of the 1.4 million utility poles and the 17 1.1 million transformers that FPL is responsible 18 for, I know that only one of each of those affects 19 my home, but I support this planned rate increase, 20 and I am willing to pay my share to make the 21 service and resiliency better for everyone in the 2.2 state of Florida. 23 Thank you. 24 COMMISSIONER GRAHAM: Ms. --25 CHAIRMAN LA ROSA: Ma'am, quick question.

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1 MR. MARSHALL: Were you associated with 2 helping raise money for Baptist Health in the past? 3 MS. JORDAN: Yes, I did. 4 MR. MARSHALL: And does FPL donate a 5 substantial amount of money to that organization? 6 MS. JORDAN: They did. I did not personally 7 solicit that donation. 8 MR. MARSHALL: Thank you. 9 CHAIRMAN LA ROSA: Thank you. 10 Next we are going to hear MR. TRIERWEILER: 11 from Richard Baker, followed by Patrick Garrett and 12 Dave Murzin, please. 13 PUBLIC COMMENT 14 MR. BAKER: Thank you. 15 I have lived in Escambia and Santa Rosa 16 Counties for over 50 years, and important to me is 17 reliable, good service. Over the decades, we have 18 asked a lot of Gulf Power, Southern Company and now 19 Florida Power & Light. 20 We had nationally recognized quality problems 21 and recognized our power -- air quality problems 22 and recognized that our power shift away from 23 relatively cheap coal power and now want them to be 24 a leader in shifting resource other than natural 25 This does cost, did cost, and cost lots of qas.

money.

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We live in a hurricane prone area, and we want them to build an infrastructure and backup system that is a state-of-the-art and very fast recovery. This is an area that has a lot of old utilities infrastructure that must be replaced and upgraded, and we are relatively a efficient area, requiring outside capital to do this.

9 I know Florida Power & Light has to go to the 10 capital markets to attract those funds, and then 11 pay for it out of the future net revenues. You 12 have to able to compete with other utility 13 companies. I am not a shareholder and I have never 14 been, but I read that you have generally have lower 15 yield numbers compared to your major competitors, 16 like Duke Energy and Southern Company. You have to 17 earn a reasonable return to attract that money 18 needed to support our current and future 19 infrastructure, those profits we keep hearing 20 about, that is that hold that goes into those 21 future infrastructure. So Florida Power & Light 2.2 earning a reasonable return to its shareholders is 23 very important to me. 24 MR. TRIERWEILER: Thank you. 25 CHAIRMAN LA ROSA: Thank you.

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1	MR. TRIERWEILER: Patrick Garrett.
2	PUBLIC COMMENT
3	MR. GARRETT: Hi. Thank you, Commissioners.
4	How are y'all today, and guests?
5	My name is Patrick Garrett, and I am from
6	Tampa, Florida originally, so Tampa Electric
7	Company serviced my family. I am also a nephew of
8	a 36-year career linemen, he has passed away now.
9	He would be about 82 years old if he was still
10	alive. So I watched my late uncle work the lines,
11	put those 10,000 volts up here in. He earned a
12	great living. He provided for his family of five
13	children, a farm, a hunting camp, they paid well
14	and had great benefits.
15	As young men, we all wanted to work for TECO,
16	but then a family rule type then, so I went to
17	college and became a professional blue collar.
18	I was raised very blue collar. So a lot of the men
19	he ran with became great mentors of ours growing up
20	in doing the outdoor activities.
21	So I have an office in Tampa. I have an
22	office in Pensacola. I bought up here about three,
23	four years ago, so a taxpayer, and I pay for your
24	electricity too, and enjoy it. I work
25	catastrophes. I own Garrett Claims Group. I have

worked every hurricane, storm damage claim you can imagine since 1995, and I am amazed at the municipalities and communities that aren't prepared financially and fiscally when these storms roll through. You can tell the difference.

6 Now it takes money to live on the coast or 7 near the coast. And in Tampa, we have it. Miami 8 they have it. Orlando has it. If you have money, 9 you are going to have that infrastructure. So I 10 applaud those who put the money in who continue to 11 do the right thing, who pay their employees, who 12 have that great work environment, I applaud you. Ι 13 have watched it growing up as a young man.

14 Throughout my travels in northwest Florida, I 15 have been amazed, from Tallahassee to Pensacola, on 16 the recovery time. You see those linemen lined up 17 everywhere working their tails off, it's because of 18 you because you support them, you pay for them and 19 they do a great job.

20 Recently, I was in Punta Gorda. They got hit 21 by Hurricane Charley in 2004. Wiped out. I was 22 down there with a city official, and I said, man, 23 you got the power on? This is amazing. He goes, 24 yeah, because we put power poles in three years 25 before Hurricane Ian came. And I said, well,

1 They are up and running. that's great. No 2 They weren't without power for a month. problem. 3 So I just want to give you a little bit of my 4 I applaud you. I support you. experience. And no 5 one here recalls late 1980s in Tampa, we had 6 rolling blackouts from the freeze. Rolling 7 blackouts in Tampa, Florida. Y'all did not have 8 them here in Pensacola from the snowstorm. No one 9 went without electricity, so thank you so much. 10 CHAIRMAN LA ROSA: Thank you. 11 MR. TRIERWEILER: All right. We are going to 12 hear next from Dave Murzin, and following Dave is 13 Robin Bridges and Tom Lloyd, please. 14 PUBLIC COMMENT 15 Good evening, Commissioners. MR. MURZIN: 16 Welcome to Pensacola. My name is Dave Murzin. Ι 17 am a small business person, and I also have a real 18 estate license. 19 In recent years, extreme weather events and 20 market destructions have underscored the urgent 21 need for energy resilience across the United 22 As Florida enters another hurricane season States. 23 with rising energy demands, we can cannot afford to 24 repeat the mistakes of places like Texas in 2021. 25 Florida Power & Light is taking proactive

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steps to strengthen the grid throughout northwest
 Florida. These upgrades are part of a larger
 statewide effort to modernize Florida's electric
 qrid.

5 Since 2018, service reliability in northwest Florida has improved by over 63 percent thanks to a 6 7 reduction in wooden transmission structures, expansion of underground power lines and 8 9 installation of over 9,000 smart grid devices. 10 Across the state, more than 2.7 million outages 11 were avoided in 2024 due to smart self-healing grid 12 technology. But the work isn't done.

13 The global energy landscape is shifting. We 14 are deeply connected to global supply chains for 15 fuel, materials and critical equipment. 16 Destructions anywhere can affect our ability to 17 maintain and expand the power grid. Every power 18 failure leads to economic losses, diminished public 19 trust and, in some cases, risk to life. Grid 20 failures can drive away investment, destabilize 21 communities and damage Florida's economic outlook. 2.2 Simply put, disaster is more expensive than 23 prevention. 24 I believe in protecting Florida's taxpayers

and the economy means planning ahead. Floridans

1 deserve stable, secure and affordable energy 2 Through a continued investment, strategic futures. 3 policy and a commitment to innovation, Florida can 4 build an electric grid that withstands storms and 5 market shocks, long-term resilience, prosperity for 6 every well-being community. I ask you to support 7 the request. 8 Thank you. 9 Robin Bridges. MR. TRIERWEILER: 10 PUBLIC COMMENT 11 Good evening. My name is Robin MS. BRIDGES: 12 Bridges. I am the director of Be Ready Alliance 13 Coordinating for Emergencies. It is a local 14 nonprofit that does, again, disaster resiliency in 15 our community. 16 Our mission here is to create a community with 17 disaster resilience through our public/private 18 partnerships with education, to our community 19 around us, and throughout the Panhandle. 20 With Florida Power & Light's help, we have 21 been able to, again, speak to more, and getting 22 more education out into our community. Without, 23 again, proven partnerships in our community, like 24 Florida Power & Light as a first responder, I have 25 seen what Florida Power & Light, again, is able to

do and contribute within our community, as many of the people before me has talked about with the infrastructure changes, and seeing that our lights and power lights are going underground so we can get our community back up and running after a disaster.

7 I have reacted and -- excuse me -- I have 8 responded to disasters from Irma all the way to 9 just recently the Milton disasters and seen the 10 effects of Florida Power & Light. So as, again, 11 the Director of BRACE, I am here to support the 12 work that Florida Power & Light is doing and in 13 giving back into our community even during the blue 14 skies, not just after the storm. 15 Thank you. 16 MR. TRIERWEILER: Thank vou. 17 MR. MARSHALL: Mr. Chairman. 18 CHAIRMAN LA ROSA: Quick question. 19 Go ahead. 20 I am sorry, quick follow-up MR. MARSHALL: 21 question. When you said with FPL's help, did you 22 mean they sponsored some of your --23 They have in the past, yes. MS. BRIDGES: 24 MR. MARSHALL: Thank you. 25 MR. TRIERWEILER: Tom Lloyd. After Tom Lloyd,

1 we are going to hear from Christian Wagley, Christa 2 Brandt, Joseph Jones and Margaret Albrecht. 3 Tom, go ahead. 4 PUBLIC COMMENT 5 MR. LLOYD: Good afternoon. Tom Lloyd. Ι 6 bring a different perspective. I am the Emergency 7 Manager for Santa Rosa County, and what I am going 8 to speak to it the resiliency, the reactivity, as 9 well as the responsiveness that we have seen with 10 FPL. 11 We have two conditions that we operate in, 12 blue sky and gray sky is what it's called. So the 13 blue sky would be just like today. Normal 14 operating. Gray sky being storm conditions. So 15 those are the key opportunity times that I 16 experience working with FPL. 17 I will tell you, during a blue sky incident, 18 which may be a car accident that takes down a power 19 pole, power line or somehow impacts the 20 infrastructure, we have noticed a dramatic 21 reduction in the response time that it has taken 22 FPL crews to get out to reestablish electricity to 23 our citizens. 24 On average, every time that we call what's 25 called their distribution center, DCC, excuse me,

1 which is basically their 911 center my 911 center 2 works with on a daily basis, they issue 30-minute 3 or less ETA on their crews getting there. I would 4 say, the majority of the time we have a crew --5 they have a crew on scene with my responders within 6 30 minutes, which ultimately adds to us being able 7 to operate safely, they eliminate the hazard, and 8 then our emergency crews are actually take care of 9 citizens.

10 An example of a gray sky condition that we 11 most recently dealt with FPL was a partner was the 12 ice storms. I will say during that, they had a 13 significant incident that happened in east Milton. 14 There was a very significant area, a substantial 15 amount of homes that were without power for a 16 significant amount of time.

17 During that time, we pressed heavily upon them 18 for ETAs, what it looked like for restoration, what 19 the efforts were. They have at least two 20 representatives that sit in our Emergency 21 Operations Center that supply communication to us. 22 And during that communication, they spent a 23 tremendous amount of time informing us that they 24 were not just trying to restore, but they were 25 actually hardening their infrastructure in that

area.

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2 I will leave you with this: We have seen 3 dramatic increases to our Highway 90 corridor, 4 Highway 98 corridor, Woodbine Road in the Pace 5 area, hardening of infrastructure. And as an 6 emergency manager, it is more important that we see 7 the investment in infrastructure before a storm, 8 because it helps to save dollars in restoration efforts. 9 10 Thank you. 11 CHAIRMAN LA ROSA: Thank you. 12 Christian Wagley, please. MR. TRIERWEILER: 13 PUBLIC COMMENT 14 So I am an FPL customer here in MR. WAGLEY: 15 Pensacola, and when I look up the Google review 16 rating of my favorite neighborhood cafe three 17 blocks from my house, they score a 4.6 our of 5. 18 People love that place. When I look up FPL 19 Northwest Florida, they score a 1.3. I cannot find 20 another rating on-line as low as that. And that's 21 a rating that really reflects a monopoly that's not 22 being properly regulated by the Public Service 23 Commission, who is supposed to ensure a proper 24 balance between corporate profits and fair rates. 25 I hear FPL saying we have low rates. That's

not true. I have right here with me a list of the
electric rates of 37 investor-owned and public
utilities in Florida over the past year. FPL
Northwest Florida has the sixth highest rates in
the state. Interesting -- there is 31 lower than
that.

7 Interestingly all the investor-owned utilities 8 are clustered at the top, while the publicly owned 9 utilities were all much lower. What that tells me 10 is that the city councils around the state that 11 typically regulate those utilities are doing a 12 better job in ensuring fair rates than what the 13 Public Service Commission is doing.

14Now you are being asked to approve an15exceptional rate of return, 11.9 percent, far, far16above the national average. There is no17justification for that, considering the high rates18that we already have here, and the poor customer19service that I shared with you.

I know some folks have talked about hurricane costs. I know that's typically recovered after a storm, the surcharges, so that's kind of covered that way. I am not sure about that. Somebody else who recognized some of these

issues, the Chief Justice of the Florida Supreme

1 Court, who agreed the balance is not there in the 2 work that you are doing. When he challenged one of 3 your rate case approvals, he said, that you often 4 seem to inexplicably dismiss the extensive reports 5 of your own staffers, which sometimes contradict the findings made in your final orders on rates, 6 and he questioned the kind of evidence that you are 7 8 relying on.

9 By the way, the lack of balance includes the 10 ploy often used by utilities like FPL. They 11 purposely overbill the system, and you have been 12 allowing it. More lines, more substations, more 13 stuff because you are letting them past the cost of 14 that plus a healthy profit on to customers. That 15 needs to stop.

16 Finally, there is legacy being shaped here, 17 it's a legacy being shaped by all of you, the 18 Public Service Commission, and I don't want you to 19 be remembered as a Public Service Commission that 20 approved the largest rate increase in American 21 history and continued to allow this ploy of 22 overbuilding the system. You can get this right. 23 Ensure a fair balance between corporate profits and 24 fair rates for people, and I encourage you to take 25 that path.

1	Thank you.
2	MR. TRIERWEILER: Thank you, Christian.
3	Christa Brandt, please.
4	PUBLIC COMMENT
5	MS. BRANDT: Hello. Good evening. I am the
6	Director of the Pensacola Chapter of Valerie's
7	House. We are a nonprofit that provides grief
8	support to children after the loss of a parent or a
9	sibling or a close family member.
10	Before I go further, I would like to state for
11	the record that a member of FPL does sit on my
12	advisory board, and they do support us, as they do
13	many community organizations.
14	At Valerie's House, our mission is to be able
15	to provide a space that is emotionally and
16	physically safe for healing. 13 nights out of
17	every month, we provide grief support to over 350
18	children as they come to connect with other kids
19	who are going through similar experiences, and
20	learn healthy coping mechanisms.
21	When we moved into our location in a historic
22	house in East Hill, there was not a light on the
23	utility pole outside of our building creating
24	several safety hazards. One, for grandparents now
25	raising their grandkids, they had difficulty seeing

the stairs and the steps and walking through uneven pavement, very much increasing the risk of them tripping and falling.

Also, being near the downtown area are places more exposed, and without proper lighting, dark areas can unintentionally become hot spots for crime or unsafe activity, making families feel afraid and vulnerable when leaving our space at night.

10 After I shared these concerns with FPL, they 11 immediately understood the urgency and acted 12 quickly to install a light on that utility pole, 13 ensuring that grieving families have a space that 14 fosters both emotional and physical safety.

15This is just one story, one of many that16demonstrates how FPL does show up for our17community. They are reliable, their foresight and18commitment to the community and well-being does19shine bright.20Thank you.

21 MR. TRIERWEILER: Thank you.

22 Joseph Jones, please.

PUBLIC COMMENT

24 MR. JONES: Thank you for the opportunity to 25 allow my views on FPL's quality of service. My 65

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name is Joseph Jones. I am a retiree of FPL, but
right now, as a retiree, I am just a residential
customer, I have been for 67 years, born and raised
in Pensacola. I am invested in this community, and
I have volunteered in many organizations over the
years.

Honestly, except for during the storm, I
really don't care to think about FPL, or any
utility for that matter. Aside from paying my
monthly bill, because that means that life is okay,
I trust that they will be there whenever I need
them, and I just think about other things.

13 Now, OPC asked for specifics, and about the 14 best I can provide you would be due because -- due 15 to the way that the lines are laid out, I have 16 historically been one of the last customers 17 connected post hurricane in the city. I don't live 18 way north of the county in the boondocks. I am in 19 the city. And I have dealt with that my whole life 20 because it really wasn't that bad that I couldn't 21 go about seven days without power. 22 Ever since FPL has taken over, I get to enjoy

having my power restored in about two days, which is really good. But really, even the seven days were prompt, if you look at what was being accomplished.

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FPL's organization, their preparation and training ensures a quick and safe restoration to normalcy. I know you want to -- us to talk about the quality of service, but normalcy to mean is quality of life.

Many customers, I am afraid, often overlook Many customers, I am afraid, often overlook the breadth of their operations, but I know the dedication firsthand. I have always enjoyed fantastic reliability. I appreciate the customer service, and their quick, swift, safe restoration of our electrical service.

13 Thank you.

14 CHAIRMAN LA ROSA: Thank you.

MR. TRIERWEILER: We are going to hear from
Margaret Albrecht, followed by Ken Fountain, Olevia
McNally and Tim Bryant.

18 Margaret.

PUBLIC COMMENT

20 MS. ALBRECHT: Good evening. My name is 21 Margaret Albrecht. I work for the Escambia County 22 School District.

Let's just start off with a few facts. Facts,
national average ROE for electrical companies is
9.6 percent. You already of make 10.6 percent.

1 More than the national average. Now you want 11.9 2 percent. 3 Now, to get down to the personal, I was going 4 to ask your CEO a question before he conveniently 5 left here. So I will ask all of you a question. 6 Do you enjoy air conditioning? That's a question. Do you enjoy air conditioning? You don't? 7 Yes? 8 No? 9 CHAIRMAN LA ROSA: Ma'am, we are not here to 10 We are here to hear from the answer questions. 11 community. 12 MS. ALBRECHT: Fine. I bet that you do all 13 enjoy air conditioning. I am going to go home 14 tonight and cuddle up to an icepack because I can't

afford to turn the air conditioning on. I heat water on the stove, not in a water heater because it is cheaper to do it on the stove.

18 So, of course, you are not here to answer my 19 questions, so I will leave you with this one. 20 Where do you think I am going to cut next? Huh? 21 What am I supposed to cut next? 2.2 There was a beautiful rainbow out tonight when 23 we came in, and I was looking at that rainbow and 24 thinking, we are going to need that bot of gold in 25 order to pay for our electricity bills.

Premier Reporting

1	MR. TRIERWEILER: Ken Fountain, please.
2	PUBLIC COMMENT
3	MR. FOUNTAIN: Hello. My name is Ken
4	Fountain. I am a board-certified real estate
5	attorney and also a small business owner in Santa
6	Rosa County, Navarre Beach, Florida.
7	I really don't want to repeat what we heard
8	earlier about the importance of having a power grid
9	and having a reliable system for the commercial
10	investment clients in the community, but what I
11	really wanted to share with you today is kind of my
12	experience as a business owner.
13	I have been a restaurant owner on Navarre
14	Beach, Florida, since 2019. And over that time, we
15	have had multiple storms and events that we have
16	had to call Florida Power & Light to come help us
17	restore power, and most recently that happened
18	literally a month ago. On May 3rd, we had a storm
19	come through, it knocked out three transformers at
20	our restaurant, which shut down our restaurant.
21	Now, this is important because we are a summer
22	tourism and hospitality business. We had 15
23	employees coming in that day that all were counting
24	on work, and without power, you really can't
25	operate a restaurant.
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1 So they jumped on that, and we contacted them. 2 They came out, and I am really glad they saved the 3 Cinco de Mayo weekend. It was our first weekend. 4 I can tell you everyone that worked there was 5 really excited, all those family's that work for us 6 were excited they could come to work. I was 7 excited that we could also stay open, and it was 8 really our first big summer weekend.

9 So I just want to tell you how much that I 10 found Florida Power & Light to be a big -- a great 11 partner for small business. They have been really 12 reliable in helping us whenever we have problems. 13 We had problems in 2020 with storms, 2022 -- I went 14 back and looked how many times have they saved us. 15 It's been three times that I can really point to 16 that we really were shut down, and Florida Power & 17 Light has gotten faster and faster and faster and 18 more reliable in responding to our needs. So I 19 just urge you to support their request to build 20 that infrastructure. 21 Thank you. 22 MR. TRIERWEILER: Olevia McNally. 23 PUBLIC COMMENT 24 MS. MCNALLY: Thank you, Chairman and 25 Commissioners. My name is Olevia McNally. I serve

1 on the Board of FloridaWest Economic Development 2 Alliance along with a staff member of FPL. I am 3 sharing about how FPL came through for me 4 personally on a very stressful day. 5 The morning of my wedding, I was getting 6 I had on you out-of-town family at a house ready. 7 I had rented, a house where we were having the 8 reception later that day, and catering was getting 9 set up outside. I heard a large boom, a 10 transformer, all the power went out. I walk out, I 11 am talking with my family, and we made the decision 12 that if there was ever a day to pull that card of 13 knowing someone, it was my wedding day. I called, 14 the phone call was answered and we had power back 15 within about 40 minutes, so we greatly appreciated 16 that. 17 I knew someone to call because of serving on a 18 separate board together with someone from FPL. 19 They know and serve our community by being involved 20 with a lot of not-for-profits. Thank you for the 21 time. 22 MR. TRIERWEILER: Thank you. 23 CHAIRMAN LA ROSA: Ma'am, we have a quick 24 question. Sorry. 25 MR. MARSHALL: Are you also involved with them

1 through Habitat for Humidity, is that right? 2 MS. MCNALLY: I am. I started working for 3 Habitat last Thursday, so I haven't made any 4 requests yet for that position. 5 MR. MARSHALL: Okay, but they are a sponsor of that organization too? 6 7 MS. McNALLY: Yes. 8 MR. MARSHALL: Thank you. 9 All right. MR. TRIERWEILER: Next up is Tim 10 Bryant, followed by Kelvin Enfinger, Alton Lister 11 and Frankie Gibbs. 12 PUBLIC COMMENT 13 MR. BRYANT: Good evening. My name is Tim 14 Bryant. I am the owner and operator -- co-owner, 15 actually -- my brother would prefer that I call him 16 a co-owner -- Five Flags Speedway here in 17 Pensacola. We are on the west side of town. The 18 track was built in 1953. We took ownership in 19 2007. It's an entertainment venue, but we do stock 20 car raising to be specific. I think when the track 21 was built, it was probably lit by a string of 22 lightbulbs between the trees out there. I don't 23 know. But it's come along we way since then. 24 Currently, we have probably, give or take, 100 25 1,500 watts worth of halogen lightbulbs that lights

Florida Power & Light is currently our speedway. working with us on a program to help save some energy and some costs, so we are looking forward to that by going to an LED lighting system. So we have been granted some great service from FPL on that.

7 Listen, our industry relies on people coming 8 and buying a ticket to our events, so disposable 9 income is kind of what they do to do that, so I am 10 cognizant of all of the views that most of these 11 people have here tonight. No one likes rate 12 But I will also tell you that FPL has increases. 13 stepped up their level of service in recent years 14 in ways I think some folks just maybe take for 15 granted, and we don't, I mean, because we see it.

16 We are currently on the very tail end of a 17 underground program, storm secure underground 18 program to be specific. It's been an ongoing We are within two or 19 project for about a year. 20 three weeks of converting and taking all of our 21 transformers down out of the sky and then finally 22 place transformers on the ground. 23 We have actually granted them an easement, we 24 granted FPL an easement right through the center of 25

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our property out there so that they could secure

1 what they call a loop, which will ensure that in 2 times of storm, power will be restored to all of 3 our neighbors much quicker.

So I think they are on the cutting edge of technology. I am not qualified to say if a rate increase is justified or not. Certainly, you members of the Commission have a task on your hands, and I appreciate you listening to all these folks tonight and gathering their input.

10 I will tell you this, FPL's level of service 11 is beyond anything that we can comprehend, and the 12 very fact that, you know, we can flip those 13 switches and turn them lights on daily without --14 with very little interruption in times of need, I 15 think is testament to the job they are doing. 16 Thank you. 17 MR. TRIERWEILER: Kelvin Enfinger. 18 PUBLIC COMMENT 19 MR. ENFINGER: Good evening, Commission 20 Thank you for holding this meeting here members. 21 in Pensacola. My name is Kelvin Enfinger. I am 2.2 the Vice-President of a local commercial 23 construction company that's been in this community 24 for nearly eight decades. I also serve as the 25 State Chairman for Associated Builders and

Contractors of Florida, where we serve just a little over 2,000 members across the state.

3 I am here today to speak in support of the 4 long-term infrastructure investments that FPL has 5 made that are making an impact in our industry. As 6 builders, we rely on dependable power to keep job 7 sites running safely and efficiently. FPL's 8 modernization of the grid, storm hardening and 9 commitment to clean energy have helped minimize 10 outages, reduced project delays and created a more 11 predictable environment for our work. It's not 12 just good for contractors, it's essential to the 13 businesses and the communities that we build for.

14 FPL's impact goes beyond the construction 15 Their work to support economic development, site. 16 partnering with local communities to attract major 17 employers and new industries drives job creation 18 and creates this demand for commercial development 19 and strengthens Florida's positions to the top 20 destination for growth. We know that when reliable 21 energy infrastructure is available, businesses will 2.2 follow.

We have also seen FPL step-up as a partner in workforce development investing in apprenticeships and education that align with organizations like

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1 ABC that help prepare the next generation of 2 skilled workers. 3 We understand that rate adjustments are 4 difficult decisions, but we also know that reliable 5 modern energy is foundational to Florida's economic future. From where we stand in the construction 6 7 industry, FPL's investments are delivering 8 long-term value for our businesses, our workforce and our communities. 9 10 Thank you for your time. 11 CHAIRMAN LA ROSA: Thank you. 12 MR. TRIERWEILER: Alton Lister. 13 PUBLIC COMMENT 14 MR. LISTER: I am Alton Lister, Lister 15 Builders, and thank you also for letting us be here 16 and -- this tonight. 17 Full disclosure, I am a member of the Homeowners' Association. I have been on the board 18 19 for a number of years, past president, and there is 20 a member of the Florida Power & Light that is on 21 I am on the senior board of the Florida our board. 2.2 Home Builders Association. I also want to disclose 23 I have never once asked for any kind of a 24 contribution from Florida Power & Light, and the 25 only financial transaction between me and them has

my name written on the bottom of the check, just to make sure we are clear.

3 I am not for any increases daily or monthly in 4 my costs, but against my will, it is happening all 5 the time around me. The truth is, the cost of 6 labor and everything else is going up, you used to 7 do a drive-thru lunch for under \$10. It ain't 8 happening anymore. Everything is going up. It's 9 And, of course, they have had to all increased. 10 raise their prices because food is going up, labor 11 is going up, et cetera.

12 41 years ago I went into business and the cost 13 of a new home back then, crazy enough, I could 14 build you a whole home for \$30 a square feet. I 15 can't even get your foundation in now for that 16 because everything is going up. Of course, 17 plumbers weren't making \$35 and \$40 an hour back 18 then.

19I am not excited about any form of cost of20living experience, but I know that everything is21going up, and so we have to associate that that's22going to be in every aspect of our life.23Being involved in the homeowners' association24locally, state and nationally, we have fought to25try to help with transformers was in shortage, and

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understanding that economics 101 came into play, and because they had all the costs went up and during that time for transformers, which has to be carried and passed on to somebody.

5 One thing to consider the value we receive 6 with FPL, we have got a much smarter grid since 7 they took over from Gulf Power. They were quickly 8 to be disposed of by the Southern Companies when 9 they needed money because there was not a good 10 revenue for Gulf Power, but that was intention 11 there.

We don't want higher rates, but as a builder, we are very thankful that our owners can turn a switch on and not wonder if they are will have electricity after a storm.

16 I will close with this: I spoke with a friend 17 from Dallas and I mentioned I was coming here 18 tonight. Their response was they would have gladly 19 paid more per month not faced the outages in their 20 recent stormageddon. I was happy to tell him that 21 we had a snow storm in Florida, and I was never 22 without power during this period of time. I am not 23 opposed to paying a bit more each month for the 24 securities of good service. 25 Thank you very much.

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1 MR. TRIERWEILER: All right. Next we are 2 going to hear from Frankie Gibbs. Following 3 Frankie is Eric Cleaton, Martin Stanovich and Steve 4 Sasser. 5 PUBLIC COMMENT 6 MR. GIBBS: Good evening, Commissioners. My 7 name is Frankie Gibbs, and I have lived in the 8 region for 25 years. I am a retired military officer, and I am pleased to say I have had the 9 10 pleasure, or displeasure, to live all over the 11 southeast United States at one time or another. 12 And one of the things that I have found near and 13 dear to me is the safety of my family the many 14 times that I have had to be away from them. I can 15 assure you there is comfort in knowing when they 16 flip the switch, the power comes on, and that's 17 reliable. 18 I happen to live in a community that most of 19 all the residents are a little older, who are all 20 Baby Boomers, many of them with declining health, 21 limited mobility, and the comfort of knowing that 22 the power is on when they turn that switch means 23 the world to them. 24 Over that 25 years, I can count on, well, 25 maybe 11 days that I have been without power. And

I guarantee you, many of the friends that I met over the many years who lived all over the country, they cannot say that. They cannot say that 100 percent they have 100 percent confidence in their power grid, and that's because we are fortunate.

6 So many things we take for granted, like basic 7 electricity, running water, clean water, we just 8 take it for granted. But we what we don't see, all 9 those things comes at a cost. The cost of living 10 on the south end of Santa Rosa County, driving down 11 98, I see the power poles go up, and I know that 12 built into that is more reliability of the power 13 grid, and that's truly what quality of life is all 14 about. Being able to rest assured that your 15 friends, your neighbors and your loved ones can be 16 confident to know.

I know that we have family in central Florida, who experienced two major hurricanes a week apart, and it was absolutely devastating. And I know personally of all the joy they experienced when the power came on.

22 So no one is in the favor of a rate chase, 23 raised just for the sake of a raise. But when it 24 comes for even more reliability in the power grid, 25 I am all for it, and so are all of my neighbors, my

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1 friends and neighbors. 2 Thank you very much. 3 MR. MARSHALL: Chair, question. 4 CHAIRMAN LA ROSA: Sir, a quick question. 5 MR. MARSHALL: Quick question. Are you 6 associated with the Okaloosa County Habitat for 7 Humidity? 8 MR. GIBBS: Yes, I am. And as of the 1st of 9 July, I will be the sitting chairman. I am also 10 many years be the chairman of the board of the 11 Chamber of Commerce of Navarre. I chair a 12 nonprofit group called the Pink Pirates. We raise 13 money to fund mammograms for those who don't have 14 them. Yes. 15 MR. MARSHALL: And is FPL a sponsor of Habitat 16 for Humidity? 17 MR. GIBBS: Yes. And that goes without 18 Many other people have said they have been saying. 19 a tremendous community partner, and many, many 20 people have benefited far beyond a reliable power 21 grid. 2.2 MR. MARSHALL: Okay. Thank you. 23 CHAIRMAN LA ROSA: Thank you. 24 MR. GIBBS: Thank you. 25 Thank you for your service MR. TRIERWEILER:

1 and continued service. 2 MR. GIBBS: Thank you. 3 MR. TRIERWEILER: Eric Cleaton. 4 PUBLIC COMMENT 5 MR. CLEATON: Good evening. I am Eric 6 Cleaton. I have been in Pensacola and dealing with 7 real estate over 40 years, and I do a lot of rental 8 properties, lower income and what have you. I can 9 tell you the service that FPL has given to me and 10 my renters has been awesome. I never, ever get a 11 complaint believe it or not -- I get a lot of 12 complaints, but nobody ever complains about their 13 light bill in any rental house, and I have 14 low-income, high income, and I have been, you know, 15 I have got over 150 units. And I can tell you I 16 never, ever get complaints. And their service is 17 always so good. 18 And one thing I like about them, their service 19 is what I am here to tell you, I think is great. 20 They have a system where I can automatically put 21 all of my properties there, and if someone turns 22 their lights off, it automatically stays on, okay. 23 And then when a new tenant comes in, they cut it 24 off and send me a bill. So I have no interruption 25 for power as far as getting it ready to rerent,

1 carpet shampoo, air conditioning, I have continuous 2 I don't have to pay a deposit either. power. And 3 that's been very helpful to the real estate 4 community, and I am very thankful for their service 5 and what they do for Pensacola. 6 Thank you. 7 CHAIRMAN LA ROSA: Thank you. 8 MR. TRIERWEILER: Thank you. 9 Martin Stanovich, please. 10 PUBLIC COMMENT 11 MR. STANOVICH: Thank you, Commissioners, for 12 this opportunity. Marty Stanovich, Martin. I am 13 President and CEO of First Tee of Gulf Coast. 14 For full disclosure, for 16 years, having been 15 a professor at this fine institution for 14, I have 16 been back at Pensacola for 40 years, I do have a 17 member of Florida Power & Light, Mr. Rick Byars, 18 who serves on my board of directors, and we are 19 supported, and I went ahead and ran the numbers, in 20 between one and two percent of our annual budget 21 for our entire eight-county organization serving 22 over 1,000 youth. And I think one of the things 23 that you will do -- I spent eight years in 24 Tallahassee, and there is a lot of idealism in 25 Tallahassee.

1 In 1995, only behind Glades County, this was 2 the second poorest county per capita in the state 3 There is no major industry here. of Florida. We 4 have the military, and we are thankful and very 5 proud of the Navy, the Marines, the Air Force 6 presence, the Army, but besides tourism, which has 7 come along long, long way in that 30 years, we have 8 been blessed to have the leadership in economic 9 development, and also in that nonprofit community, 10 because without major industry -- and I will speak 11 on behalf, I sat on over a dozen boards before by 12 became executive director of a nonprofit -- without 13 a company like Florida Power & Light to drive the 14 bus, there is nobody that is going to drive the bus 15 in this community.

But as a residential customer, I own three homes in Escambia County. I have lived in the same home for 27 years, which I purchased for \$65,000 in the Beach Haven community. This is West Pensacola, west Escambia County out towards Perdido.

I was without power for three weeks after Hurricane Ivan. Receiving almost the same impact from Sally, 16 years later to the day, I was out of power for less than six days. What Florida Power & Light has done to make the infrastructure more is

1 he resilient and also more responsive to customers, 2 whether it's a lighting request or also finding out 3 ways for cost savings, FPL is doing a fantastic job 4 here in this community, and we are very proud to 5 have them. 6 Thank you, Commissioners. 7 CHAIRMAN LA ROSA: Thank you. 8 MR. TRIERWEILER: Steve Sasser. Steve will be 9 followed by Louise Ritz, Dustin Seifert and Michael 10 Broker. 11 PUBLIC COMMENT 12 I appreciate you MR. SASSER: Good evening. 13 hearing me. 14 I am not a customer of FPL. I am an 15 electrical contractor. We are celebrating our 20th 16 year. We are based out of Daphne, Alabama. We 17 have an office in Freeport and an office in 18 Jacksonville. And I just want to tell you a little 19 of our experience working with FPL. 20 We work, I don't know, at least a half a dozen 21 different utilities across Mississippi, Alabama, 22 Florida, but FPL is absolutely the best at 23 responding to us as far as emergency disconnects, 24 coordinating with engineers on new services. It is 25 extremely easy to get ahold of someone who knows

1 the project that you are going to be working on, 2 and from the folks who answer the phone, to the 3 engineers that you deal with, the linemen out 4 there, you can tell they are just -- they are 5 dedicated to keeping customers' lights on. Their 6 level of dedication, it stands out amongst the 7 other utility companies I work with, so whatever 8 they are doing, they are doing a good job. 9 Thank you. 10 CHAIRMAN LA ROSA: Thank you. 11 MR. TRIERWEILER: Louise Ritz, please. 12 PUBLIC COMMENT 13 MS. RITZ: Can you hear me? 14 CHAIRMAN LA ROSA: Loud and clear. 15 Yes, ma'am. MR. TRIERWEILER: 16 MS. RITZ: Thank you. Well, I appreciate this 17 I came not really thinking I would be time. 18 speaking, but I enjoyed hearing the various 19 speakers tonight, and as they spoke, I thought 20 about our experience as a homeowner. We have lived 21 in Escambia County for over 55 years, and we live 22 in our home for that many years plus. 23 I have had some interesting experience with 24 both Gulf Power and Florida Power & Light, and I 25 can say that I am glad we have electricity.

Let's look at six points that I would like to share with you both as a homeowner and as a ratepayer.

4 I am appreciative of the website, Number one: 5 because I can go to Florida Power & Light's website 6 and pay the bill. I can look up past payments. So 7 that's a definite plus. And I am sure it must save 8 some time for the staff. Anyone want to comment on 9 that? Because I haven't asked that over the 10 customer service line.

11 Let's see, point two, as I listened, you are 12 asking for ratepayers to increase the amount that 13 they will be paying. Number one, I would like to 14 suggest something. Would the corporation of 15 Florida Power & Light like to say how they will 16 tighten their corporate belt? I had not thought 17 about that, and I see I am on yellow. 18 11.9 percent is a hefty increase. Okav. Ι 19 would like to see how they can bring that down. Ι 20 challenge the corporation to do that.

21 Number three: Florida Power & Light has a
22 some sort -- is that it?

23 CHAIRMAN LA ROSA: Continue.

24 MS. RITZ: Continue. Thank you very much for 25 your courtesy.

1 Flower -- how did Florida get to be flower? 2 Oh, I know it's -- Florida Power & Light has a 3 supplement, and they don't call it their own, they 4 call it Florida Power & Light Home. Well, I had 5 signed up for the electrical portion of it and decided I didn't want it because I discovered that 6 7 the corporation was not directly connected, even 8 though Florida Power & Light collected the fee and 9 paid it to Florida Power & Light Home, but it had 10 I found that very puzzling. no connection.

All right. The next one is I am so grateful to see the concrete poles erected, because that's a plus. They did -- eliminating the creosote poles on North 9th Avenue, and in place, put the concrete poles. And that's a great asset to have both constantly, but also during times of storm, especially hurricanes.

18 Lastly, on a personal note with our home. We 19 have a five ton Carrier unit -- sorry for the plug 20 -- on top of our home that my husband designed and 21 built. Well, lo and behold, about, let's say, 22 seven months ago, and let me add to that, the power 23 I thought oh, no, because this unit is went off. 24 very touchy. It waits five minutes before the 25 whole house generator comes on. So can I please

1 have customer service? I wanted to know how 2 critical this was, if they are going to do what I 3 call a flash off and a flash on, because it can 4 upset the Carrier unit because it waits five 5 minutes before it calls on the generator to provide electricity for it. 6 7 So for that, I have pluses and challenges for 8 Florida Power & Light. And again, keep that 9 website up. It's helpful. But also, as a 10 corporation, I challenge what are you going to do 11 to tighten your belt? You are asking the customer 12 to put more funding up. But how are you going to 13 role model that as a corporation? 14 Thank you for your time and also your 15 generosity of the extra moments. 16 CHAIRMAN LA ROSA: Of course. Thank you. 17 MR. TRIERWEILER: Thank you. 18 Dustin Seifert. 19 PUBLIC COMMENT 20 MR. SEIFERT: My name is Dustin Seifert. I am 21 an air conditioning contractor for Economy 22 Appliance Heat & Air. Been in Pensacola my entire 23 I am second generation in the business, and life. 24 we've had a relationship with Gulf Power and 25 Florida Power & Light for over 10 years to be able

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premier-reporting.com Reported by: Debbie Krick to offer the rebate programs and incentives to all
of our customers. Air conditioning systems consume
about half of the power inside of a normal home.
So it's the largest energy consumer in the house.
And the new air conditioners have become much more
efficient over time, but much more expensive.

So we have utilized Gulf Power and Florida
Power & Light's rebate program. They have an
instant rebate for high efficiency air conditioning
systems of \$150, so we pass that on to our
customers as an instant discount, and we are funded
by the power company.

13 They also have the FPL Home program to where 14 they will finance an air conditioning system for 15 zero down to the customer to replace an air 16 conditioning system, they have a 9.9 percent 17 interest rate through the FPL Home program, but the 18 customers really come out nothing out of pocket up 19 front to purchase the air conditioning system. We 20 put the units in, and a lot of times the energy 21 reduction in the house offsets the cost, or the 2.2 So I feel like that's a very financed amount. 23 beneficial program to customers who may not have 24 \$7,000, \$8,000 or \$9,000 to buy an AC system. They 25 can utilize this program to essentially come

nothing out-of-pocket and have a reliable air conditioning system.

3 So we are excited to see how this rebate 4 program and the incentives increase. We have been 5 told that there is a program where they will be 6 able to tie the financing price to the end of the 7 power bill, which I think is pretty exciting. And 8 they said that they are also going to increase the 9 instant rebate amount, which I think is going to 10 help offset these expensive air conditioning 11 systems that people are really forced or need. 12 So thank you guys for your time. 13 CHAIRMAN LA ROSA: Thank you. 14 MR. TRIERWEILER: All right. Next up is 15 Michael Broker, and then, folks, we only have three 16 more customers signed up, and they are Dave Hoxeng, 17 Steven King and Mark Green. 18 Michael Broker. 19 CHAIRMAN LA ROSA: Is Mr. Broker here? 20 MR. TRIERWEILER: Moving on, Dave Hoxeng. 21 PUBLIC COMMENT 2.2 Howdie. I am -- here tonight. MR. HOXENG: Ι 23 am sure it's been a long time for you all. 24 I made money by selling advertising, my wife 25 and I own radio stations, and I looked before I

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came tonight, and our cost of power for the last 12 months has been \$113,000, so we have some skin in this game.

The two things I have to talk about tonight have to do with the future of our community, both of which I feel are a really important part.

7 The first is growing jobs for our kids and 8 their kids. And the future for me is to grow our 9 community, which means jobs. And from what I have 10 seen, FPL has been a great partner in helping 11 resolve sites that are ready for new businesses to 12 build and hire people, and have heard good feedback 13 from people that are in the construction business 14 about the service that Gulf -- excuse me -- that 15 FPL provides, and Gulf Power did before.

16 The other thing is resiliency. I thought Gulf 17 Power did a pretty good job. I have been here a 18 little over 20 years, and lived through Ivan, and 19 they did a good job, but FPL has invested a lot of 20 money in resiliency, has been coming earlier 21 tonight for reset wooden poles, putting out 22 concrete poles, more and more of the wiring is 23 going underground. Their resiliency is going to 24 serve us well in the long-term for our economy too. 25 So thank you very much.

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1 CHAIRMAN LA ROSA: Thank you. 2 MR. TRIERWEILER: Thank you. 3 Steven King. 4 PUBLIC COMMENT 5 Okay. All y'all are Commissioners? MR. KING: FPL? 6 7 This is a local issue regarding the plant 8 here. Can you tell me how many generators are up 9 there generating power? Anybody? 10 CHAIRMAN LA ROSA: Yeah, we are not -- we are 11 here to hear --12 MR. KING: Okay, well, then I will say what I 13 am going to say. 14 CHAIRMAN LA ROSA: Sure. 15 They have a generator that's down. MR. KING: 16 Their intent is to replace the generator. The 17 problem is they paid for the generator to be 18 rebuilt and updated, and it's under warranty. So 19 why are they going to spend money because it comes 20 out of a different pocket which allows them to 21 raise their rates? Why? You can't answer that, so 22 we will leave it at that. 23 Have a good day. 24 CHAIRMAN LA ROSA: Thank you. 25 MR. MARSHALL: Yes.

1 CHAIRMAN LA ROSA: Sir. 2 MR. TRIERWEILER: Sir, we have a question for 3 you. 4 CHAIRMAN LA ROSA: Mr. King, quick question. 5 MR. TRIERWEILER: Would you mind returning to 6 the mic, please? 7 MR. MARSHALL: I'm sorry, Mr. King, I just 8 wanted to know if you have any information about 9 which generator? 10 MR. KING: I have sources. 11 MR. MARSHALL: Maybe I can catch up with you 12 after. 13 MR. KING: Yeah. Have a good day. 14 CHAIRMAN LA ROSA: I thought you were going to 15 answer the question for him. That's pretty 16 impressive. 17 MR. TRIERWEILER: Mark. 18 PUBLIC COMMENT 19 MR. GEERS: Hi, my name is Mark Geers. I live 20 in Gulf Breeze, Florida. I am a local resident and 21 FPL customer. I am also likely one of the only 22 people in this room that would actually benefit 23 from a rate increase, but I am opposed. 24 The reason that I would benefit is because I 25 sell residential solar panels as a distributor in

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1 the market here locally in Pensacola and the 2 I am not really here to talk to the Panhandle. 3 Commission. I am more here to talk to the people 4 behind me, so hopefully there are still enough 5 listening, even though I think I am last to go, but 6 I do have a couple of great things I would like to 7 mention to the Commission. The first being I feel 8 I am well aware that this is going to result in a 9 I know how this goes. rate increase. I would ask 10 that you encourage or require that rate increase to 11 go towards, you know, grid resilience in the form 12 of solar, batteries and distributive generation 13 incentives, similar to the ones that we heard about 14 when it came to air conditioning upgrades for local 15 residents that can benefit off of these systems by 16 upgrading their homes with solar and battery, as 17 well as commercial solar and battery and 18 utility-scale. So I would ask that that to be a 19 requirement if the increase is passed, or when it 20 is inevitably passed. 21 To the people behind me, I just wanted to say, 22 you know, it's been a lot of bad, and I quess some 23 good from people who have been paid to come up here 24 and talk, but I want to kind of explain that the, 25 you know, with the exponential increase -- or

1 excuse me -- the exponential decrease in the cost 2 of oral solar and battery, we are going to need 3 utility companies less and less. This is already 4 true today, and it's going to continue to become 5 more and more true as time goes on. Utility 6 companies know that. That's one of the reasons why 7 they are wanting to increase their dollar figure 8 today is because they are not going to be there in 9 the future.

Every day, we get closer and closer, battery technology is cheaper and cheaper and easier to install on your home, which means you don't have a need for what the utility company offers you through centralized generation.

15 My point in saying this is that isn't a 16 monopoly anymore. It's slowly fading. Word 17 spreads fast. And eventually, we won't need them. 18 So a 10-percent guaranteed profit of nothing is 19 nothing. They are scared. They are paying off 20 politicians in order to retain their control, but 21 it's a losing battle. That's why they want more 22 money now. 23 So continue fighting. Continue doing what you 24 can to pay your bills. Oppression brings

rebellion. You can rebel against monopolies. You

1 can put solar and battery on your house today and 2 with the rate increase, our lives just get better. 3 So I hope everybody that's still here, you know, 4 understands that. I am happy to talk to anybody 5 that would like to know more. 6 Thank you. 7 All right. So we've got CHAIRMAN LA ROSA: 8 one additional speaker, not additional, but Mr. 9 Stephen Rome who had stepped out but is back. 10 Mr. Rome my friend, you are recognized when 11 you are ready. 12 PUBLIC COMMENT 13 MR. ROME: Good evening. My name is Stephen 14 I am a Pensacola resident for 32 years, an Rome. 15 FPL customer and an AARP volunteer. I am here 16 today to express my concerns regarding the proposed 17 rate increase by FPL. 18 Many seniors, as well as many in our 19 community, are currently juggling with rising cost 20 of medicine, food and housing. FPL's request is 21 based on corporate greed, especially with a return 22 on equity of 11.9 percent, which is over the 23 national average. That is pure profit coming out 24 of the pockets of the public. 25 I urge the Commission to thoroughly scrutinize

1 this request and consider the impact on seniors 2 like me and others in the community, and ensure 3 that the rate increase, if any, is fair and 4 reasonable. 5 Thank you for the opportunity to address this commission tonight. Thank you. 6 7 CHAIRMAN LA ROSA: Thank you. 8 MR. TRIERWEILER: Thank you. 9 CHAIRMAN LA ROSA: Is there anybody else who 10 signed up that may have been inadvertently missed 11 or skipped over that intended to speak? Okay. 12 Excellent. All right. Well, not seeing any. 13 Thank you all for coming out today. 14 Obviously, this is an important issue and important 15 to the community, so thank you guys very much. 16 Thank you to Pensacola State College for 17 hosting us. As was referenced a few times, we have 18 been traveling around the state into the territory 19 hearing from customers, literally from Miami to 20 here, to Pensacola, and, of course, having a good 21 venue to do that and host us is important, so thank 22 you to Pensacola State College for allowing us to 23 embark and have this meeting here this evening. 24 Commissioners, members, any further business 25 before us? I don't believe so.

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1	Thank you again all for coming out and T
	Thank you again, all, for coming out, and I
2	will go ahead and call this meeting adjourned.
3	Thank you.
4	(Proceedings concluded.)
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