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September 30, 2025

-VIA ELECTRONIC FILING-

Adam Teitzman
Commission Clerk
Florida Public Service Commission
2540 Shumard Oak Blvd.
Tallahassee, FL 32399-0850

RE: Docket 20250000-OT
Florida Power & Light Company 2024 Demand Side Management Annual Report

Dear Mr. Teitzman:

Enclosed for filing in the above-referenced docket is Florida Power & Light Company's ("FPL") response to the Florida Public Service Commission Staff's Second Data Request (No. 13) pertaining to FPL's 2024 Demand Side Management Annual Report.

If there are any questions regarding this transmittal, please contact me at (561) 304-5662.

Sincerely,

/s/ William P. Cox
William P. Cox
Fla. Bar No. 0093531

Enclosure

cc: Michael C. Barrett, Economic Supervisor, mbarrett@psc.state.fl.us

QUESTION:

Please refer to Florida Power & Light Company's 2024 Demand Side Management Annual Report (dated March 3, 2025), Page 1, which reveals that the utility missed certain goals in the January through December 2024 period.

- A. Please provide a specific explanation for why FPL did not meet its Residential Summer Peak Demand Reduction (MW) goal in 2024 and the details regarding how it has addressed the matter going forward, if applicable.
- B. Please provide a specific explanation for why FPL did not meet its Residential Winter Peak Demand Reduction (MW) goal in 2024 and the details regarding how it has addressed the matter going forward, if applicable.
- C. Please provide a specific explanation for why FPL did not meet its Commercial/Industrial Annual Energy Savings (GWh) goal in 2024 and the details regarding how it has addressed the matter going forward, if applicable.

RESPONSE:

- A. In 2024, FPL's Residential DSM programs saw increased participation compared to 2023. The Low-Income Weatherization and Residential Ceiling Insulation programs exceeded DSM Plan targets in all three indicators, reflecting a continued emphasis on these initiatives. However, the Residential On Call program did not gain enough participants to meet the Summer and Winter MW goals. Additionally, the Residential HVAC program experienced a reduction in kW and kWh savings per installation due to the new Federal Efficiency Standards that were in effect throughout the year.

FPL's 2025 DSM Plan, approved by the Commission in Order No. PSC-2025-0292-PAA-EG (issued July 29, 2025), includes modifications designed to meet the 2025-2034 goals established for FPL by the Commission in Order No. PSC-2024-0505-FOF-EG. These modifications include an increase in the Residential HVAC program rebate to encourage increased participation and support by participating independent contractors (PICs). FPL is also introducing a new HVAC On-Bill option for On Call as a way of increasing customer interest. While the full impact of these program modifications will be limited in 2025 due to the effective date of the approval order, FPL has also increased promotion of the HVAC program throughout the year and contacted all PICs to encourage greater participation. FPL has also initiated new marketing tactics to increase On Call participation.

- B. See response to subpart A.

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- C. Participation in FPL's Commercial/Industrial energy efficiency programs was sufficient to achieve the Summer and Winter MW goals. However, lower participation in the Business Lighting program combined with higher participation in the Thermal Energy Storage (TES) measure of FPL's Business HVAC program, which has negative contributions to energy savings, were the primary drivers for falling short of the annual GWh savings goal.

FPL's 2025 DSM Plan, approved by the Commission in Order No. PSC-2025-0292-PAA-EG (issued July 29, 2025), includes modifications designed to meet the 2025-2034 goals established for FPL by the Commission in Order No. PSC-2024-0505-FOF-EG. These modifications include new measures for the Business HVAC program and simplified program standards designed to increase participation in the small business segment. FPL also simplified the design of the Business Lighting program to make it easier for customers to qualify. These modified programs and standards, once fully implemented, are expected to improve program effectiveness and goal attainment.