

## REQUEST TO ESTABLISH DOCKET

(Please type or print. File original with CLK.)

<b>Date:</b>	3/19/2026	
<b>1. From Division / Staff:</b>	Idm/Curtis J. Williams <i>CW</i>	
<b>2. OPR:</b>	IDM	
<b>3. OCR:</b>	GCL	
<b>4. Suggested Docket Title:</b>	Commission Approval of Florida Telecommunications Relay, Inc. Fiscal Year 2026/2027 Proposed Budget.	
<b>5. Program/Module/Submodule Assignment:</b>	A19, B11	
<b>6. Suggested Docket Mailing List</b>		
<b>a. Provide NAMES/ACRONYMS, if registered company</b>		<input type="checkbox"/> <b>Provided as an Attachment</b>
<b>Company Code, if applicable:</b>	<b>Parties (include address, if different from MCD):</b>	<b>Representatives (name and address):</b>
	Sean Bankston	Sean Bankston
	Florida Telecommunications Relay, Inc.	
	1820 East Park Avenue	
	Suite 101	
	Tallahassee, FL 32301	
<b>b. Provide COMPLETE NAME AND ADDRESS for all others (match representatives to companies)</b>		
<b>Company Code, if applicable:</b>	<b>Interested persons, if any, (include address, if different from MCD):</b>	<b>Representatives (name and address):</b>
<b>7. Check one:</b>	<input checked="" type="checkbox"/> <b>Supporting documentation attached</b>	<input type="checkbox"/> <b>To be provided with Recommendation</b>
<b>Comments:</b>		

RECEIVED PSC  
 2025 MAR 19 PM 3:30  
 COMMISSION CLERK



March 16, 2026

Mr. Curtis Williams  
Florida Public Service Commission  
Office of Industry Development & Market Analysis  
2540 Shumard Oak Boulevard  
Tallahassee, Florida 32399

**RE:** FTRI FY 2026/2027 Budget Submission

Mr. Williams:

Pursuant to FS 427.704(4), FTRI is submitting the FY 2026/2027 budget as approved by the Board of Directors on March 12, 2026.

The FY 2026/2027 budget is based on maintaining the existing \$0.08 surcharge and utilizing reserve funds to offset the projected revenue shortfall associated with the continued decrease in access lines. The submission includes a brief budget narrative for each line item, the projected count of access lines, and an estimate of TRS minutes from T-Mobile.

As the review progresses in preparation for the Commission meeting, FTRI will be available to provide additional information as needed.

Regards,

A handwritten signature in black ink, appearing to read "Sean Bankston", with a stylized flourish at the end.

Sean Bankston  
Interim Executive Director



**FY 2026/2027**  
**BUDGET SUBMISSION**

Based on \$0.08 Surcharge

**Florida Telecommunications Relay, Inc.**  
**Fiscal Year 2026/2027 Budget at 8 cents surcharge**

	2025/2026 APPROVED BUDGET	2025/2026 ESTIMATED REV & EXPEND	2026/2027 PROPOSED BUDGET	Estimated to Budget VARIANCE 2025/2026 2026/2027	Budget to Proposed VARIANCE 2025/2026 2026/2027
<b>OPERATING REVENUE</b>					
1	1,938,584	1,778,426	1,565,015	(213,411)	(373,569)
2	831,138	681,841	674,325	(7,516)	(156,813)
	<b>TOTAL OPERATING REVENUE</b>	<b>2,769,722</b>	<b>2,460,267</b>	<b>(220,927)</b>	<b>(530,382)</b>
<b>OTHER REVENUE/FUNDS</b>					
3	19,938,352	20,091,952	19,769,251	(322,701)	(169,101)
	<b>TOTAL REVENUE</b>	<b>22,708,074</b>	<b>22,552,219</b>	<b>(543,628)</b>	<b>(699,483)</b>
<b>OPERATING EXPENSES</b>					
<b>CATEGORY I - RELAY SERVICES</b>					
4	1,206,289	698,324	767,564	69,240	(438,725)
	<b>SUBTOTAL-CATEGORY I</b>	<b>1,206,289</b>	<b>698,324</b>	<b>69,240</b>	<b>(438,725)</b>
<b>CATEGORY II - EQUIPMENT &amp; REPAIRS</b>					
5	0	0	0	0	0
6	113,000	45,200	56,500	11,300	(56,500)
7	226,803	54,666	45,394	(9,272)	(181,409)
8	25,600	0	0	0	(25,600)
9	22,100	22,100	22,100	0	0
10	0	99,560	1,753,100	1,653,540	1,753,100
11	23,157	20,898	65,129	44,231	41,972
12	0	0	0	0	0
13	34,293	45,202	27,924	(17,278)	(6,369)
14	10,500	10,500	10,500	0	0
15	19,856	10,287	19,856	9,569	0
	<b>SUBTOTAL-CATEGORY II</b>	<b>475,309</b>	<b>2,000,503</b>	<b>1,692,090</b>	<b>1,525,194</b>
<b>CATEGORY III - EQUIPMENT DISTRIBUTION &amp; TRAINING</b>					
16	42,157	37,007	39,582	2,575	(2,575)
17	145,940	114,285	109,504	(4,781)	(36,436)
18	468	468	468	0	0
	<b>SUBTOTAL-CATEGORY III</b>	<b>188,565</b>	<b>149,554</b>	<b>(2,206)</b>	<b>(39,011)</b>

**Florida Telecommunications Relay, Inc.**  
**Fiscal Year 2026/2027 Budget at 8 cents surcharge**

	2025/2026 APPROVED BUDGET	2025/2026 ESTIMATED REV & EXPEND	2026/2027 PROPOSED BUDGET	Estimated to Budget VARIANCE 2025/2026 2026/2027	Budget to Proposed VARIANCE 2025/2026 2026/2027
<b>CATEGORY IV - OUTREACH</b>					
19 Outreach Expense	634,281	634,281	653,309	19,028	19,028
<b>SUBTOTAL-CATEGORY IV</b>	<b>634,281</b>	<b>634,281</b>	<b>653,309</b>	<b>19,028</b>	<b>19,028</b>
<b>CATEGORY V - GENERAL &amp; ADMINISTRATIVE</b>					
20 Advertising	0	0	0	0	0
21 Accounting/Auditing	29,950	30,993	45,290	14,297	15,340
22 Legal	33,991	27,598	23,844	(3,754)	(10,147)
23 Computer Consultation	27,899	29,073	30,000	927	2,101
24 Bank Charges	38,690	39,225	40,000	775	1,310
25 Dues & Subscriptions	5,866	3,204	4,500	1,296	(1,366)
26 Office Equipment Purchase	6,505	7,145	4,505	(2,640)	(2,000)
27 Office Equipment Lease	1,871	1,586	1,813	227	(58)
28 Insurance-Hlth/Life/Dsblty	148,831	104,006	143,308	39,302	(5,523)
29 Insurance-Other	15,415	14,574	15,244	670	(171)
30 Office Expense	14,902	14,937	15,250	313	348
31 Postage	3,200	2,360	2,500	140	(700)
32 Printing	1,000	959	1,000	41	0
33 Rent	95,133	95,504	96,054	550	921
34 Utilities	5,825	6,058	6,240	182	415
35 Retirement	104,312	97,476	104,174	6,698	(138)
36 Employee Compensation	552,193	457,403	551,465	94,062	(728)
37 Taxes - Payroll	39,350	34,612	35,206	594	(4,144)
38 Taxes - Unemplmt Comp	70	63	70	7	0
39 Taxes - Licenses	61	61	61	0	0
40 Telephone	19,520	15,099	16,987	1,888	(2,533)
41 Travel & Business	8,500	1,896	2,500	604	(6,000)
42 Equipment Maint.	1,205	1,223	1,500	277	295
43 Employee Training/Dev	0	0	4,000	4,000	4,000
44 Meeting & Interpreter Exp	6,000	5,135	6,000	865	0
<b>SUBTOTAL-CATEGORY V</b>	<b>1,160,289</b>	<b>990,190</b>	<b>1,151,511</b>	<b>161,321</b>	<b>(8,778)</b>
<b>TOTAL EXPENSES</b>	<b>3,664,733</b>	<b>2,782,968</b>	<b>4,722,441</b>	<b>1,939,473</b>	<b>1,057,708</b>
<b>REVENUE LESS EXPENSES</b>	<b>19,043,341</b>	<b>19,769,251</b>	<b>17,286,150</b>	<b>(2,483,101)</b>	<b>(1,757,191)</b>
<b>OPERATING REVENUE LESS EXP.</b>	<b>(895,011)</b>	<b>(322,701)</b>	<b>(2,483,101)</b>		

Last Update: 3/15/26



## FTRI FY 2026/2027 Board Approved Budget Line-Item Commentary

### Commonly Used Terms:

- **AIMS** – Applied Information Management System: FTRI uses this proprietary custom software to maintain client information and process equipment orders.
- **ARS** – Audible Ring Signaling device.
- **CTS** – Captioned Telecommunications Service
- **DPR** – Dual Party Relay
- **FPSC** – Florida Public Service Commission
- **FTRI** – Florida Telecommunications Relay, Inc.
- **GEWA** – brand name of the Jupiter Speaker Phone
- **HCO** – Hearing Carry-Over phone
- **IP-CTS** – Internet Protocol Captioned Telecommunications Service
- **NDBEDP** – National Deaf Blind Equipment Distribution Program. NDBEDP is also known as iCanConnect.
- **RDC** – Regional Distribution Center (contracted with FTRI)
- **TDD** – Texting Device for the Deaf, also known as a TTY.
- **TRS** – Tactile Ring Signaling device
- **TRS** – Telecommunications Relay Service
- **TTY** – Text Telephone, also known as a TDD.
- **VCO** – Voice Carry-Over phone
- **VCO/HCO** – A Combined Voice Carry-Over and Hearing Carry-Over phone.
- **VCP or VCPH** – Volume Control Phone
- **VCPS** – Volume Control Phone for Speech Impaired
- **VRS** – when used to describe equipment – Visual Ring Signaling device
- **VRS** – Video Relay Service

## **OPERATING REVENUE**

### **1. GL# 3050 - Surcharge Revenue**

FTRI is showing a decrease of \$213,411 in surcharges from FY 2025/2026 Estimated Revenue. As we do each year, actual access lines reported to us by the telephone companies are logged into a spreadsheet (Attachment A). For the months remaining in the current fiscal year-end, an estimate is made on expected access lines to be reported using a conservative estimate based on previous years. FTRI has conservatively selected a decrease of 12 percent for this estimate, referencing the past 3-year average. Additionally, FTRI applies the conservative estimated decrease of 12 percent to actual-to-date and year-end estimated access lines in order to calculate estimated access lines. FTRI applies the current surcharge rate to those estimated access lines for the budget year and the corresponding administrative allowance of 1 percent. FTRI has used the current 8 cents per access line for this projection. Based on these calculations, FTRI recommends the surcharge remain at the current rate.

### **2. GL# 3450 - Interest Income**

Interest Income is estimated to decrease by \$7,516 from FY 2025/2026 Estimated Interest Income. FTRI earns interest from Regions Bank Non-Profit Public Funds Money Market account at 0.01%. FTRI's Regions Bank Public Funds checking is not an interest-bearing account and requires maintaining a \$500,000 minimum balance. Interest income is also earned from the Investment Trust Money Market account. FTRI purchases 3-month T-bills that earn interest at maturity at an average rate of 3.5%, and any amount not invested in T-bills earns interest at an average of 3%.

### **3. Reserve Funds**

The Reserve Funds Approved Budget Column is the figure from approved budget for FY 2025/2026. Reserve Funds 2025/2026 Estimated Column is from bank statements dated June 2025 and aggregates the beginning balances of the bank accounts for the fiscal year 2025/2026 calculated as  $\$3,212,403 + \$512,186 + \$16,367,363 = \$20,091,952$ . Reserve Funds in the Budget column is calculated as the ending balance of the Estimated column (Estimated Revenues plus Reserve Funds less Estimated Expenses), for 2025/2026 to arrive at an Estimated Beginning Balance for the FY 2026/2027.

## **RELAY SERVICES – CAT I**

### **4. GL# 5110 - Dual Party Relay Provider**

The DPR Provider contract was renewed for three years with an effective start date of March 2025. Each year FTRI receives a budget estimate from the DPR provider (T-Mobile). Traditional TRS minutes are expected to be billed at \$2.58 per session minute as per the provider's estimates. This year T-Mobile does not provide any CapTel session minutes, in turn, they have increased the rate of the TRS session minutes. Attachment B is the spreadsheet provided by T-Mobile.

## **EQUIPMENT – CAT II**

**Note:** FTRI is budgeting equipment using the trailing twelve-month historical level as the 2026/2027 budget.

### **5. GL# 5210 - TTY/TDD Equipment**

Telecommunications Devices for the Deaf have traditionally been TTY (text telephones for the Deaf). Over the past decade or more, these units have become less preferred by Deaf consumers as they seek newer, mostly wireless or IP based, technology. FTRI still provide refurbished units to clients, upon request. No new units are budgeted.

### **6. GL# 5226 - Caption Call Equipment**

FTRI projects an increase of \$11,300 from the year-end estimate based on anticipated demand.

### **7. GL# 5240 (corded)/5241 (cordless) - VCP Hearing Impaired**

The VCP Hearing Impaired line item shows a decrease of \$9,272 from FY 2025/2026 Estimated Expenditures, reflecting level demand and stock on hand.

### **8. GL# 5250 - VCP Speech Impaired**

FTRI will use existing refurbished units as needed to satisfy demand associated with legacy telephone equipment. For Florida residents who are speech impaired and meet the income criteria, the wireless specialized communications technology line item includes anticipated corresponding demand.

#### 9. GL# 5253 - TeliTalk Speech Aid

The TeliTalk Speech Aid line shows no change from FY 2025/2026 estimated expenditures. Budget is determined by using the TTM (trailing twelve month) historical consumer demand. Additionally, this is a sole source item and dependent on demand; therefore, historical data show a constant demand in these units being distributed.

#### 10. GL# 5254 – Specialized Communications Technology

This is the line item for the new Specialized Communications Technology as approved via TASA modernization of 2025. This line item reflects projected purchases of wireless specialized communications technology devices. In addition to standard eligibility criteria, this equipment is only available to Florida residents whose income does not exceed 250% of the Federal Poverty Level. The budget is an increase of \$1,653,540 from year-end estimate of FY 2025/2026. The amount for FY 2025/2026 is associated with the projected costs of equipment distributed during the pilot period. The FY 2026/2027 budget estimate is based on projected device distribution volumes and corresponding unit costs. The current projection includes 705 iPhone or iPad devices at \$1,620 per unit (total of \$1,142,100) and 470 large-screen iPhone/iPad devices at \$1,300 per unit (total of \$611,000), resulting in a total projected cost of \$1,753,100 for FY 2026/2027. The projected number of units is based on an approximate annual number of 900K residents who identify as Deaf, Hard of Hearing, or Speech Impaired, assumes that approximately 29% meet the income requirements, and estimates that 3% of those do not already have access to a wireless device that meets their needs. Applying this logic yields 7,830 eligible Florida residents who may apply for equipment in any given year. FTRI anticipates 15% of this target population will submit a completed application in FY 2026/2027 resulting in 1,175 units being distributed.

#### 11. GL# 5255 - In-Line Amplifier

The In-Line Amplifier YE estimate is based on current demand trends and the budget is \$44,231 higher than year-end estimate 2025/2026. The XLCgo has a decline in demand. FTRI has inventory in stock to offset the demand for the discontinuations of the XLCgo. The new ATOS electrolarynx will also be reflected in this line item.

#### 12. GL#5261 - ARS Signaling Equipment (Audible Ring Signaling)

The ARS Signaling Equipment line item shows a budget amount of \$0 consistent with FY 2025/2026 Estimated Expenditures. Specifically, the CR200 signaling device that is both audible and visual (flashing light) and the audible SR200 device have been included in this line item. FTRI anticipates no new demand for this product and will evaluate alternatives during the fiscal year.

### 13. GL# 5262 - VRS Signaling Equipment (Visual Ring Signaling)

The VRS Signaling Equipment line item shows a decrease of \$17,278 from FY 2025/2026 Estimated Expenditures. Sonic Alert TR-75 will no longer be bought due to lack of demand from clients. FTRI has a small stock and will issue it until depleted. The demand for the SquareGlow unit has stabilized.

### 14. GL# 5265 - Accessories & Supplies

The Accessories & Supplies line includes specific purchases for line filters, dual line adapters, batteries, equipment manuals, and specialized boxes for refurbished equipment. This line item has remained flat as compared to the FY 2025/2026 Estimated Expenditures.

### 15. GL#5270-5274 - Telecommunication Equipment Repairs

When equipment is returned by clients, some of level of repair or refurbishment is often required to restore the equipment to like-new conditions. This enables FTRI to distribute refurbished equipment to clients who need to exchange defective equipment at a lower cost than issuing additional new units. FTRI projects this amounts to remain flat as compared to FY 2025/2026.

## **EQUIPMENT DISTRIBUTION AND TRAINING – CAT III**

### 16. GL# 5310 - Freight-Telecommunication Equipment

The Freight-Telecommunication Equipment line item shows a \$2,575 increase from FY 2025/2026 Estimated Expenditures. Freight covers the shipping for repair and refurbishment as well as new units that are shipped to various clients and RDCs. The trailing twelve months average is used in projecting the budget.

### 17. GL# 5320-5327 - Regional Distribution Centers

The Regional Distribution Centers line item shows a \$4,781 decrease from FY 2025/2026 Estimated Expenditures. Services provided by RDCs decreased because some RDCs have not fully recovered from the impact of the COVID19 shutdown. FTRI will continue to explore alternative partnership models to expand distribution services.

The breakdown below shows the costs included in this line item. These include internet hotspots connectivity and laptops for access to FTRI's client database (AIMS) and maintenance and upgrades to AIMS. All costs are specifically related to RDC fulfillment

of the agreement to provide FTRI services, including on-site audits of RDC locations. The breakdown of this line items is as follows:

	FY 2025/2026 <u>Estimated YE</u>	FY2026/2027 <u>Proposed Budget</u>
RDC Contracts	80,317	74,100
RDC Auditing	2,665	3,000
RDC Support Services	-	-
RDC Wi-Fi hotspots	1,067	1,067
RDC AIMS Hardware	-	-
AIMS Projects	30,236	31,337
	<u>\$ 114,285</u>	<u>\$ 109,504</u>

18. GL# 5340 - Training Expense

The Training Expense line item shows no changes from FY 2025/2026 Estimated Expenditures. FTRI continues to conduct Zoom web training/presentations with RDC staff as did during 2025/2026.

**OUTREACH EXPENSE – CAT IV**

19. GL# 5410-5417 - Outreach Expense

The Outreach Expense account shows a \$19,028 increase from FY 2025/2026 Estimated Expenditures. FTRI is recommending increasing the budget for Outreach Expense at 3%. With the hiring of a Community Coordinator, travel expenses have been adjusted to account for the higher expenditure of two employees involved in Outreach. The increase in budget will help cover the advertising vendors' increase in their prices and to keep up with inflations on a year-to-year basis. FTRI plans to expand outreach efforts including digital and print media across a variety of platforms. The breakdown below shows where the total Outreach expenditure will be allocated.

	FY 2025/2026 <u>Estimated YE</u>	FY 2025/2026 <u>Proposed Budget</u>
General Expense	14,649	15,088
Travel Expense	62,660	64,539
RDC Outreach Service	100,255	103,263
Media Advertising	445,578	458,945
Outreach Printing	11,139	11,474
	<u>\$ 634,281</u>	<u>\$ 653,309</u>

## **GENERAL AND ADMINISTRATIVE – CAT V**

### **20. GL# 5501 - Advertising**

Line item shows a \$0 increase from FY 2025/2026 Estimated Expenditures. FTRI budgeted to actual for advertising of possible open positions due to staff turnover. FTRI advertises using low-cost employment ads, free ad placements such as INDEED, LinkedIn, or other online services.

### **21. GL# 5504 – Accounting/Auditing**

The Accounting/Auditing line item shows a \$14,297 increase from FY 2025/2026 Estimated Expenditures. This line item also includes expenses for annual financial statement audit, payroll processing, payroll tax reporting and accounting software.

### **22. GL# 5507 - Legal**

The Legal line item shows a \$3,754 decrease from FY 2025/2026 Estimated Expenditures. FTRI is billed for legal services monthly at \$325 per hour.

### **23. GL# 5510 - Computer Consultation**

The Computer Consultation line item shows an increase of \$927 as compared to the current fiscal year. FTRI has included all related costs associated with technical support, network administration, client database improvements, website hosting, and desktop troubleshooting.

### **24. GL#5515 - Bank Charges**

Bank Charges are projected to increase of \$775 from estimated end of year expense for FY 2025/2026. This is due to the fees from investment in treasury bills along with other standard fees on the operating account.

### **25. GL# 5519 - Dues & Subscriptions**

The Dues & Subscriptions expense account shows a \$1,296 increase from FY 2025/2026 Estimated Expenditures. Dues and subscriptions to organizations that we partner with and are directly involved in the communities we serve allowing staff and management to be informed about those communities. This line item also includes subscriptions to software or tools such as Adobe, OpenAI, etc.

26. GL# 5530-5531 - Office Equipment and Computer Software

The Office Equipment line item shows a decrease of \$2,640 from FY 2025/2026 Estimated Expenditures. FTRI budgets for the replacement of employee workstations as needed. Renewal of Office 365 software, renewing Firewall support, and antivirus software are budgeted.

27. GL# 5541 - Office Equipment Lease

Office Equipment Lease shows an increase of \$227 from FY 2025/2026 estimated expenditures. FTRI leases a copier, desk printers, and Pitney Bowes postage equipment.

28. GL# 5544 - Insurance-Health/Life/Disability

The amount budgeted for 2026/2027 Insurance-Health/Life/Disability account shows a \$39,302 increase from FY 2025/2026 estimated expenditures. FTRI estimated a 10% increase in premium based on response from our insurance agency along with historical costs over the past two years. During the budget year 2026/2027, FTRI anticipates staff of 8 employees. FTRI has an insurance renewal date of June 1.

29. GL# 5547 - Insurance-Other

The Insurance-Other line item shows a \$670 increase from FY 2025/2026 Estimated Expenditures. This line item includes policies such as Workers Compensation, General Liability, Commercial Property, and Crime/Theft. FTRI estimates that insurance will remain close to the estimated 2025/2026 expense amount.

30. GL# 5551 - Office Expense

The Office Expense line item shows an increase of \$313 from FY 2025/2026 estimated expenditures. This line item includes office supplies, paper, office cleaning, pest control, security system service, shredding services, and other day-to-day operation expenses.

31. GL# 5554 - Postage Expense

The Postage line item shows an increase of \$140 from FY 2025/2026 estimated expenditures. Application request mailings in addition to business reply mail permit fees and postage deposits and supplies for the postage meter.

32. GL# 5557 - Printing Expense

The Printing line item shows an increase of \$41 from FY 2025/2026 estimated expenditures. This line item includes printing of FTRI's annual report, business cards, letterhead, envelopes.

### 33. GL# 5560 - Rent Expense

The Rent line item shows an increase of \$550 from FY 2025/2026 estimated expenditures. FTRI office lease agreement has two remaining years. The lease has a statement of rent incremental each year. Rent will increase from \$7,677.74 per month to \$7,754.52 in March 2026. The increase in the budget is due to the increase in monthly office space lease.

### 34. GL# 5561 - Utility Expense

The Utilities line item shows an increase of \$182 from FY 2025/2026 estimated expenditures. This is based on a Trailing Twelve-Month average analysis, and it shows a slight minimal increase in the recent months.

### 35. GL# 5563 - Retirement

The Retirement line item shows an increase of \$6,698 from FY 2025/2026 estimated expenditures based on eight positions being filled for the duration of FY 2026/2027. Retirement is based on salary, budgeted salary increases, and related pension costs for administration of the program through FTRI's plan administrator NTCA.

### 36. GL# 5566 - Employee Compensation

Employee Compensation line item shows a projected \$94,062 increase from FY 2025/2026 estimated expenditures. FY 2025/2026 estimated expenditures are lower than budgeted due to the mid-year retirement of the Executive Director and deferred filling of vacant positions. Eight full-time employees are budgeted for FY 2026/2027 with an estimated 3% merit increase pool. Since 2006, FTRI has reduced FTEs by 38% through streamlining operations and eliminating or deferring refill of vacant positions.

### 37. GL # 5572 - Payroll Taxes

The Payroll Taxes line item shows an increase of \$594 from FY 2025/2026 estimated expenditures. Taxes are budgeted at 7.65% of payroll expense. FTRI has pre-tax section 125 benefits that lower taxable income for employees paying Health Premiums as well as 403(b) fully funded by employee contributions. This retirement plan is pre-tax. 8 employees are budgeted for FY 2026/2027.

### 38. GL# 5575 - Unemployment Compensation Taxes

The Unemployment Compensation Taxes line item shows a \$7 increase from FY 2025/2026 estimated expenditures due to positions being vacant. Unemployment Compensation Taxes are budgeted specifically to the number of employees. The tax is on

the first \$7,000 of income for each employee. Currently FTRI has been assigned a rate of .0010.

39. GL# 5578 - Taxes/Licenses

The Taxes-Licenses line item shows no change from FY 2025/2026 year-end estimate. Taxes/Licenses fee is for FTRI's annual corporate filing with the Florida Department of State.

40. GL# 5581 - Telephone Expense

The Telephone line item shows an increase of \$1,888 from FY 2025/2026 estimated expenditures. This increase is due to vendor price increases.

41. GL# 5584 - Travel & Business Expense

The Travel & Business line item shows an increase of \$604 from Fiscal Year 2025/2026 estimated expenditures. Travel is based on travel to meet with RDCs, vendors, and the TEDPA (Telecommunications Equipment Distribution Program Association) annual conference.

42. GL# 5591 - Equipment Maintenance

Equipment Maintenance line item shows an increase of \$277 from FY 2025/2026 estimated expenditures based on current repair trends.

43. GL# 5592 - Employee Training

The Employee Training line item shows an increase of \$4,000 from FY 2025/2026 estimated expenditures, based on average investment of \$500 per full-time staff member. Training may include individual and/or group professional development.

44. GL# 5594 - Meeting and Interpreter

The Executive Director has vendor and Board meetings that require support from sign language interpreters. This line item shows an increase of \$865 from FY 2025/2026 estimated expenditures.

Last revised 3/15/2026

Access Line History Analysis

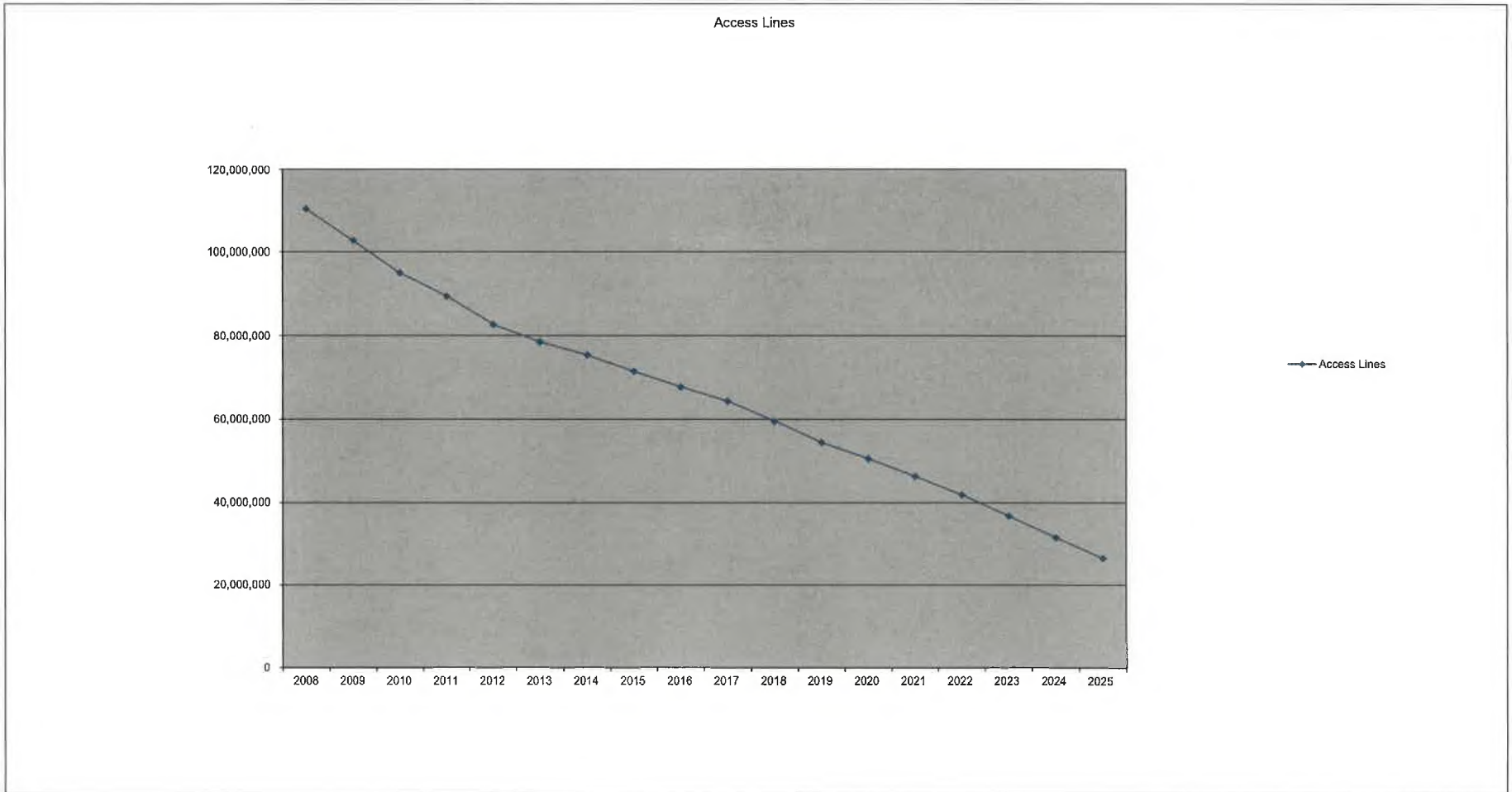
										Updated: 2/13/2025	Budgeted
Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual/Estimates	Estimates
FYE 2016	FYE 2017	FYE 2018	FYE 2019	FYE 2020	FYE 2021	FYE 2022	FYE 2023	FYE 2024	FYE 2025	FYE 2026	FYE 2027
5,663,980	5,434,653	5,106,749	4,692,126	4,302,014	4,005,004	3,665,195	3,261,448	2,822,975	2,388,401	1,961,038	1,725,713
5,763,787	5,382,161	5,198,631	4,647,590	4,410,702	3,989,638	3,635,347	3,350,173	2,754,471	2,364,998	1,946,038	1,712,513
5,677,509	5,483,982	4,652,845	4,625,981	3,126,101	3,948,914	3,601,994	3,135,036	2,845,468	2,448,950	1,909,336	1,680,216
5,669,304	5,451,714	5,119,770	4,599,385	4,316,876	3,935,418	3,573,930	3,171,260	2,691,228	2,289,611	1,889,719	1,662,953
5,582,548	5,382,897	5,066,772	4,554,597	5,417,185	3,900,469	3,537,219	3,098,092	2,690,521	2,248,681	1,849,970	1,627,974
5,626,389	5,411,053	5,026,677	4,603,406	4,224,918	3,876,677	3,483,400	3,067,395	2,649,577	2,194,598	1,702,826	1,498,487
5,680,962	5,333,032	5,021,265	4,724,755	4,181,940	3,841,907	3,463,790	3,062,193	2,599,661	2,184,959	1,944,614	1,711,260
5,683,945	5,358,156	4,978,308	4,545,659	4,192,897	3,841,907	3,427,184	2,986,444	2,576,440	2,311,599	2,057,323	1,810,444
5,640,987	5,267,429	4,968,714	4,464,100	4,150,942	3,807,981	3,445,149	3,008,136	2,548,265	1,963,919	1,747,888	1,538,141
5,623,961	5,469,947	4,907,157	4,308,972	4,108,643	3,766,954	3,409,130	2,920,501	2,488,620	2,059,274	1,832,754	1,612,823
5,598,573	5,203,327	4,807,765	4,379,513	4,075,376	3,735,110	3,337,208	2,893,120	2,465,166	2,047,927	1,822,655	1,603,936
5,512,584	5,156,204	4,725,778	4,352,451	4,064,799	3,698,629	3,320,395	2,876,765	2,427,916	2,012,032	1,790,708	1,575,823
67,724,529	64,334,555	59,580,431	54,498,535	50,572,393	46,348,608	41,899,941	36,830,563	31,560,308	26,514,949	22,454,869	19,760,285
5,643,711	5,361,213	4,965,036	4,541,545	4,214,366	3,862,384	3,491,662	3,069,214	2,630,026	2,209,579	1,871,239	1,646,690
<b>67,724,529</b>	<b>64,334,555</b>	<b>59,580,431</b>	<b>54,498,535</b>	<b>50,572,393</b>	<b>46,348,608</b>	<b>41,899,941</b>	<b>36,830,563</b>	<b>31,560,308</b>	<b>26,514,949</b>	<b>22,454,869</b>	<b>19,760,285</b>
-5.24%	-5.01%	-7.39%	-8.53%	-7.20%	-8.35%	-9.60%	-12.10%	-14.31%	-15.99%	-15.31%	-12.00%
<b>-5.24%</b>	<b>5.01%</b>	<b>-7.39%</b>	<b>8.53%</b>	<b>-7.20%</b>	<b>-8.35%</b>	<b>-9.60%</b>	<b>-12.10%</b>	<b>-14.31%</b>	<b>-15.99%</b>	<b>-15.31%</b>	<b>-12.00%</b>
\$8,045,674.05	\$7,006,033.04	\$5,898,462.67	\$5,395,354.97	\$5,006,666.91	\$4,588,512.19	\$4,148,094.16	\$3,646,225.74	\$2,499,576.39	\$2,099,983.96	\$1,778,425.62	\$1,565,014.54
12 cents	11 cents	10 cents	10 cents	10 cents	10 cents	10 cents	10 cents	8 cents	8 cents	8 cents	8 cents
2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027

Access Lines	Revenue	
Estimates	FYE 2027	
FYE 2027 with a 12% decrease	estimate at 0.08 w/ 12% decrease	
1,725,713	\$136,677	July
1,712,513	\$135,631	August
1,680,216	\$133,073	September
1,662,953	\$131,706	October
1,627,974	\$128,936	November
1,498,487	\$118,680	December
1,711,260	\$135,532	January
1,810,444	\$143,387	February
1,538,141	\$121,821	March
1,612,823	\$127,736	April
1,603,936	\$127,032	May
1,575,823	\$124,805	June
19,760,285	\$1,565,015	
FYE 2027 Lines	FYE 2027 Revenue	

-12.00%  
 \* FYE 2026 Budget rev \$1,778,425.62  
 FYE 2027 est. rev \$1,565,014.54  
 8 cents \$213,411.07  
 -12.00%  
 % Change

12.24%  
 3 yr decrease annualized

\$195,626.82 Revenue loss from  
 1 cent of surcharge



**Florida Relay Traffic Forecast**

**July 1, 2026- June 30, 2027**

Florida TRS	Jul-26	Aug-26	Sep-26	Oct-26	Nov-26	Dec-26	Jan-27	Feb-27	Mar-27	Apr-27	May-27	Jun-27	Total
Forecast Minutes of Use	27,657	25,187	21,991	22,740	18,835	26,550	27,060	25,494	25,495	25,497	25,499	25,501	297,506
Actual Minutes of Use													-
Forecast Cost of Service (\$2.58 per Session Minute)	\$ 71,354	\$ 64,982	\$ 56,737	\$ 58,809	\$ 48,593	\$ 68,500	\$ 69,815	\$ 65,773	\$ 65,728	\$ 65,783	\$ 65,787	\$ 65,792	\$ 767,564