

State of Florida



Public Service Commission

CAPITAL CIRCLE OFFICE CENTER • 2540 SHUMARD OAK BOULEVARD
TALLAHASSEE, FLORIDA 32399-0850

-M-E-M-O-R-A-N-D-U-M-

DATE: July 23, 2026

TO: Adam J. Teitzman, Commission Clerk, Office of Commission Clerk

FROM: *CW* Curtis J. Williams, Office of Industry Development & Market Analysis

RE: Docket No. 20260102-TX - Document Filing

Please file the attached supplement to Clear Rate Communications, LLC's application for certificate in Docket No. 20260102-TX.

Please let me know if you have any questions.

Thank you

Attachment

RECEIVED-FPSC
2026 JUL 23 AM 9:51
COMMISSION
CLERK

Curtis Williams

From: Michael Bishop <mbishop@clearrate.com>
Sent: Tuesday, July 21, 2026 2:53 PM
To: Curtis Williams
Cc: Greg Fogleman
Subject: Re: Docket No. 20260102-TX-Clear Rate Communications, LLC Certificate Application
Attachments: 2026_Florida PSC Application.Amended.pdf

CAUTION: This email originated from outside your organization. Exercise caution when opening attachments or clicking links, especially from unknown senders.

Curtis,

Per your request, please see the attached amended application for your review and consideration. Specifically, the application was amended to include the company website and the signature of the company President, Doug Black.

Please advise if you have any concerns or if you need further supplementation.

Thank you.

Sincerely,

Mike

Michael D. Bishop
General Counsel
Clear Rate Communications, LLC
2600 W Big Beaver Rd. Suite 450
Troy, MI 48084
Tel: 248.556.9522
www.ClearRate.com



This message contains confidential information intended only for the use of the intended recipient(s) and may contain information that is privileged. If you are not the intended recipient, or the person responsible for delivering it to the intended recipient, you are hereby notified that reading, disseminating or copying this message is strictly prohibited.

If you have received this message by mistake, please immediately send notification by replying to the message, indicate the message was received by mistake, and then delete the original message immediately thereafter. Thank you.

Clear Rate Communications, Inc. 2600 W. Big Beaver Road, Suite 450, Troy, MI 48084

FLORIDA PUBLIC SERVICE COMMISSION
OFFICE OF INDUSTRY DEVELOPMENT
AND MARKET ANALYSIS

APPLICATION FOR ORIGINAL AUTHORITY
OR TRANSFER OF AUTHORITY
TO PROVIDE
TELECOMMUNICATIONS SERVICE
IN THE STATE OF FLORIDA

INSTRUCTIONS

This form should be used as the application for an original certificate and transfer of an existing certificate (from a Florida certificated company to a non-certificated company). In the case of a transfer, the information shall be provided by the transferee. If you have other questions about completing the form, call **(850) 413-6600**.

Print or type all responses to each item requested in the application. If an item is not applicable, please explain. All questions must be answered. If unable to answer the question in the allotted space, please continue on a separate sheet.

Once completed, submit the **original and one copy** of this form along with a **non-refundable** fee of **\$500.00** to:

Florida Public Service Commission
Office of Commission Clerk
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6770

APPLICATION

This is an application for (check one):

☒ **Original certificate** (new company)

☐ **Approval of transfer of existing certificate:** Example, a non-certificated company purchases an existing company and desires to retain the original certificate rather than apply for a new certificate.

Please provide the following:

1. Full name of company, including fictitious name(s), that must match identically with name(s) on file with the Florida Department of State, Division of Corporations registration:

2. Clear Rate Communications, LLC, fka, Clear Rate Communications, Inc.

3. The Florida Secretary of State corporate registration number:

M21000014128

4. F.E.I. Number:

38-3593012

5. Structure of organization:

The company will be operating as a:
(Check all that apply):

- | | |
|---|---|
| ☐ Corporation | ☐ General Partnership |
| ☐ Foreign Corporation | ☐ Foreign Partnership |
| ☒ Limited Liability Company | ☐ Limited Partnership |
| ☐ Sole Proprietorship | ☐ Other, please specify below: |

If a partnership, provide a copy of the partnership agreement.

If a foreign limited partnership, proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS). The Florida registration number is: _____

6. Who will serve as point of contact to the Commission in regard to the following?

(a) This application:

Name: Michael D. Bishop
 Title: General Counsel
 Street Address: 2600 W. BIG BEAVER RD., STE. 450
 Post Office Box: _____
 City: Troy
 State: MI
 Zip: 48084
 Telephone No.: 248-556-9522
 Fax No.: 877-877-5225
 E-Mail Address: mbishop@clearrate.com

(b) Ongoing operations of the company:

(This company liaison will be the point of contact for FPSC correspondence. This point of contact can be updated if a change is necessary but this must be completed at the time the application is filed).

Name: David Bailey
 Title: Chief Marketing Officer
 Street Address: 2600 W. BIG BEAVER RD., STE. 450
 Post Office Box: _____
 City: Troy
 State: MI
 Zip: 48084
 Telephone No.: 248-556-9505
 Fax No.: 877-877-5225
 E-Mail Address: dbailey@clearrate.com
 Company Homepage: www.clearrate.com

(c) Optional secondary point of contact or liaison:

(This point of contact will not receive FPSC correspondence but will be on file with the FPSC).

Name: Michael Gleason
 Title: Controller
 Street Address: 2600 W. BIG BEAVER RD., STE. 450
 Post Office Box: _____
 City: Troy
 State: MI
 Zip: 48084
 Telephone No.: 248-5564538
 Fax No.: 877-877-5225
 E-Mail Address: mgleason@clearrate.com

7. Physical address for the applicant that will do business in Florida:

Street address: N/A
City: _____
State: _____
Zip: _____
Telephone No.: _____
Fax No.: _____
E-Mail Address: _____

8. List the state(s), and accompanying docket number(s), in which the applicant has:

(a) **operated** as a telecommunications company. _____

(b) **applications pending** to be certificated as a telecommunications company.

(c) **been certificated** to operate as a telecommunications company. _____

(d) **been denied authority** to operate as a telecommunications company and the circumstances involved. _____

(e) **had regulatory penalties imposed** for violations of telecommunications statutes and the circumstances involved. _____

(f) **been involved in civil court proceedings** with another telecommunications entity, and the circumstances involved. _____

9. The following questions pertain to the officers and directors. Have any been:

(a) adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings? ☐ Yes ☒ No

If yes, provide explanation.

(b) granted or denied a certificate in the State of Florida (this includes active and canceled certificates)? ☒ Granted ☐ Denied ☐ Neither

If granted provide explanation and list the certificate holder and certificate number.

Clear Rate Communications, LLC was granted a certificate of authority (TY030) and provided telecommunications services in the state of Florida. Clear Rate's Florida telecommunications certificate was administratively cancelled effective June 2, 2026, because Clear Rate's 2025 Regulatory Assessment Fees were not paid by the January 30, 2026, deadline.

If denied provide explanation.

(c) an officer, director, and partner in any other Florida certificated telecommunications company? ☐ Yes ☒ No

If yes, give name of company and relationship. If no longer associated with company, give reason why not.

10. Florida Statute 364.335(1)(a) requires a company seeking a certificate of authority to demonstrate its managerial, technical, and financial ability to provide telecommunications service.

Note: *It is the applicant's burden to demonstrate that it possesses adequate managerial ability, technical ability, and financial ability. Additional supporting information may be supplied at the discretion of the applicant. For the purposes of this application, financial statements MUST contain the balance sheet, income statement, and statement of retained earnings.*

- (a) **Managerial ability:** An applicant must provide resumes of employees/officers of the company that would indicate sufficient managerial experiences of each. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume.
- (b) **Technical ability:** An applicant must provide resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume.
- (c) **Financial ability:** An applicant must provide financial statements demonstrating financial ability by submitting a balance sheet, income statement, and retained earnings statement. An applicant that has audited financial statements for the most recent three years must provide those financial statements. If a full three years' historical data is not available, the application must include both historical financial data and pro forma data to supplement. An applicant of a newly established company must provide three years' pro forma data. If the applicant does not have audited financial statements, it must be so stated and signed by either the applicant's chief executive officer or chief financial officer affirming that the financial statements are true and correct.

Answer 10 (a-c)

10a Managerial Ability:

Clear Rate Communications LLC possesses the managerial expertise necessary to provide telecommunications services in Florida. Since its founding in 2001, the company has developed, operated, and supported voice, data, fiber internet, managed IT, and cloud communications services for business and residential customers across multiple states. The company currently serves more than 25,000 customers nationwide and has an experienced executive leadership team responsible for strategic planning, operations, finance, sales, marketing, customer support, and regulatory compliance.

The Company's executive leadership includes:

- **Doug Black, President** – Mr. Black has more than 30 years of executive leadership experience in the telecommunications industry, including fiber, wireless, voice, data center, network operations, engineering, information technology, customer care, and network services. He is responsible for the overall strategic direction, operational performance, and continued growth of Clear Rate.
- **Patrick O'Leary, Chairman of the Board** – Mr. O'Leary has decades of experience leading telecommunications companies and brings significant expertise in technology, finance, and business operations. He provides strategic oversight and corporate governance for the Company.
- **David Bailey, Chief Marketing Officer** – Mr. Bailey has over 30 years of telecommunications leadership experience focused on strategic growth, product development, marketing, and market expansion.
- **Jason Hendrix, Vice President of Sales** – Mr. Hendrix has over a decade of experience with Clear Rate and has played a significant role in expanding the Company's service offerings, geographic footprint, and customer lifecycle management.

Clear Rate's executive officers possess extensive telecommunications management experience and have successfully overseen the deployment and operation of telecommunications networks, customer service organizations, sales operations, and business growth initiatives. Collectively, the management team has decades of experience operating competitive telecommunications providers and managing the delivery of voice, broadband, cloud, and managed network services.

10b Technical Ability:

Clear Rate Communications, LLC possesses the technical expertise necessary to provide reliable telecommunications services in Florida. The Company designs, deploys, operates, and supports advanced telecommunications solutions, including fiber internet, hosted voice, cloud communications, managed network services, and managed IT solutions for business and residential customers throughout the United States. The Company operates

a Network Operations Center that provides proactive network monitoring and 24/7 technical support to ensure network reliability and service continuity. The Company's technical leadership includes executives with extensive experience in telecommunications engineering, network operations, information technology, and service delivery. In particular:

- **Doug Black, President** has more than 30 years of telecommunications experience overseeing engineering, IT, network operations, customer care, and deployment of fiber, wireless, voice, and data center technologies. His experience includes directing technical operations for large-scale telecommunications networks and ensuring reliable service delivery.

Clear Rate also employs engineering, network operations, implementation, and technical support personnel responsible for provisioning, monitoring, maintaining, and supporting its telecommunications infrastructure. The Company utilizes modern carrier-grade technologies and redundant network architecture to deliver reliable telecommunications services and maintain business continuity for its customers. The Company's operational capabilities include hosted voice platforms, fiber infrastructure, cloud services, managed networking, and continuous network monitoring supported by experienced technical personnel.

Clear Rate's technical management possesses substantial experience in telecommunications engineering, network operations, systems implementation, and the ongoing maintenance of telecommunications networks.

10c Financial Ability

See attached balance sheet, income statement, and retained earnings statement. Also attached are audited financial statements for the most recent three years.

10. Where will you officially designate as your place of publicly publishing your schedule a/k/a tariffs or price lists)? (Tariffs or price lists **MUST** be publicly published to comply with Florida Statute 364.04).

☐ Florida Public Service Commission

☒ Website – <https://www.clearrate.com/support/taxes-surcharges-and-fees>

☐ Other – Please provide address: _____

THIS PAGE MUST BE COMPLETED AND SIGNED

REGULATORY ASSESSMENT FEE: I understand that all telecommunications companies must pay a regulatory assessment fee. A minimum annual assessment fee, as defined by the Commission, is required.

RECEIPT AND UNDERSTANDING OF RULES: I understand the Florida Public Service Commission's rules, orders, and laws relating to the provisioning of telecommunications company service in Florida.

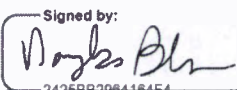
APPLICANT ACKNOWLEDGEMENT: By my signature below, I, the undersigned owner or officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical ability, managerial ability, and financial ability to provide telecommunications company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules, orders and laws.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "***Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his or her official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083.***"

I understand that any false statements can result in being denied a certificate of authority in Florida.

COMPANY OWNER OR OFFICER

Print Name:	Douglas Black
Title:	President
Telephone No.:	248.556.9549
E-Mail Address:	dblack@clearrate.com

Signature:  Signed by:
 2426882064184F4 Date: 7/21/2026

CERTIFICATE TRANSFER

As current holder of Florida Public Service Commission Certificate Number _____,
I have reviewed this application and join in the petitioner's request for a transfer of the
certificate.

COMPANY OWNER OR OFFICER

Print Name: _____
Title: _____
Street/Post Office Box: _____
City: _____
State: _____
Zip: _____
Telephone No.: _____
Fax No.: _____
E-Mail Address: _____

Signature: _____ Date: _____